

**BID INFORMATION SB# 1869**  
**Lot 7, Block 45, Istrouma Subdivision, Ward 1-2, Baton Rouge**

The Recreation and Park Commission for the Parish of East Baton Rouge (BREC) will accept sealed bids for the sale of 0.110± acres of vacant land fronting Chippewa Street in Baton Rouge, not needed for public recreation purposes, described as Lot 7, Block 45, Istrouma Subdivision, Ward 1-2 in Baton Rouge, for the minimum price of \$6,000.00 approximated appraised value.

Electronic **OR** Paper bids will be received until **2:00 pm CT, July 9, 2026**, by the BREC Finance Department, BREC Administration Building, 6201 Florida Boulevard, Baton Rouge, Louisiana. All electronic bids will be downloaded and publicly read aloud, along with all paper bids received, immediately after the **2:00 pm** bid closing in **Room 1515** of the BREC Administration Building. Bidders or their authorized representatives are invited to be present. No bids will be received after **2:00 pm** on the same day and date.

Acceptance of a bid is subject to entry into a binding written Purchase Agreement acceptable to both parties within forty-five (45) days of the opening of bids.

Complete bid documents are available by email request to BREC Purchasing Department, [Dedra.Fountain@brec.org](mailto:Dedra.Fountain@brec.org). Contact the BREC Purchasing Department at (225) 273-6421.

**Electronic** bids must be submitted through [www.bidexpress.com](http://www.bidexpress.com) prior to the bidding deadline. Bidders utilizing the electronic bid process are responsible for confirming that all documents are properly submitted and received by Bid Express. Questions about this procedure shall be directed to Bid Express Customer Service at [support@bidexpress.com](mailto:support@bidexpress.com). Toll Free: (888) 352-BIDX (2439), Phone: (352) 381-4888, Fax: (888) 971-4191, Monday through Friday, 6am - 7pm CT.

BREC has elected to use LaPAC, the state's online electronic bid posting and notification system, in addition to its standard means of advertising. LaPAC is resident on the Office of State Procurement's website at [LaPAC Public Menu \(louisiana.gov\)](http://LaPAC Public Menu (louisiana.gov)) and is available for vendor self-enrollment.

**Paper** bid forms must be submitted in a sealed, opaque envelope and endorsed **SB 1869 Lot 7, Block 45, Istrouma Subdivision, Ward 1-2, Baton Rouge** One (1) copy of the bid form shall be submitted.



## **Sale of Land – Bid Proposal**

Sealed Bid #:	
Parcel Number:	
Letting Date:	

To the Recreation and Parks Commission for the Parish of East Baton Rouge. I (We) hereby offer to purchase the BREC-owned land at the lump sum price offered for the parcel(s) in the “Bid Amount”. The undersigned certifies that he/she has examined the land offered for sale and is satisfied as to the condition of same and has judged for himself/herself as to the conditions to be encountered in sale of said land.

Bid Amount:	
Signature of Authorized Bidder:	
Signature Date:	

## **Contact Information**

Bidder’s Name:	
Company (if any):	
Address:	
Telephone No.:	
Email Address:	

# COOK MOORE DAVENPORT & ASSOCIATES

REAL ESTATE APPRAISERS

11616 Southfork Avenue, Suite 404 • Baton Rouge, LA 70816  
Phone 225.293.7006 • Fax 225.293.7009

[COOKMOORE.COM](http://COOKMOORE.COM)

*An Appraisal Report on*

## LOT 7, BLOCK 45, ISTROUMA SUBDIVISION

*Address:*

2521 Chippewa Street  
Baton Rouge, Louisiana 70805

*Legally Described As:*

Lot 7, Block 45, Istrouma Subdivision,  
Ward 1-2, Baton Rouge, East Baton Rouge  
Parish, Louisiana

*Relevant Date(s):*

February 20, 2026 (Date of Property Visit)

*Prepared For:*

Mr. Brett Wallace, PLA, PMP,  
BREC  
6201 Florida Boulevard  
Baton Rouge, LA 70806

**FILE #26-23736**

February 20, 2026

Mr. Brett Wallace, PLA, PMP  
BREC  
6201 Florida Boulevard  
Baton Rouge, LA 70806

Re: Lot 7, Block 45, Istrouma Subdivision, in  
Baton Rouge, Louisiana

Dear Mr. Wallace:

In accordance with your request and for the purpose of estimating the *market value* of a *fee simple* interest in the property above referenced and more particularly described within the report, we present the following appraisal for your approval.

*This is an Appraisal Report as defined by Uniform Standards of Professional Appraisal Practice under Standards Rule 2-2(a). This format provides a summary or description of the appraisal process, subject and market data and valuation analyses.*

Based upon our visit to the subject property and investigations and analyses undertaken, we have formed the opinion that, subject to the assumptions and limiting conditions set forth in this report, the *market value* of the *fee simple* interest in the subject property "as is, as of February 20, 2026 (date of the property visit)," is:

***SIX THOUSAND DOLLARS***

***\$6,000***

**This letter must remain attached to the report, which contains 44 pages (from the appraisal cover to the addendum) plus related exhibits, in order for the value opinion set forth to be considered valid.**

No extraordinary assumptions or hypothetical conditions were used in the preparation of this report. This appraisal report was completed in accordance with the requirements of BREC, the Uniform Standards of Professional Appraisal Practice (USPAP), and the requirements set by the Office of the Comptroller of currency appraisal standards as delineated by ruling 12 USC. 93a of title XI of the FIRREA, dated 1989. If we can be of further assistance in this matter, please do not hesitate to call.

Respectfully submitted,



Tom W. Cook, MAI  
Louisiana Certified General  
License #APR.00005-CGA  
tcook@cookmoore.com



Robert E. Beaman  
Louisiana Certified General  
License #APR.04446-CGA  
bbeaman@cookmoore.com

## TABLE OF CONTENTS

SUMMARY OF SALIENT FACTS.....	1
IDENTIFICATION OF THE SUBJECT PROPERTY.....	3
THE APPRAISAL PROBLEM.....	4
SCOPE OF WORK.....	6
PROPERTY TAX INFORMATION.....	8
HISTORY OF THE SUBJECT PROPERTY.....	10
LOCATION MAP.....	11
NEIGHBORHOOD ANALYSIS.....	12
SITE SURVEY.....	18
ZONING MAP.....	19
FLOOD PLAIN MAP.....	20
AERIAL PHOTOGRAPH.....	21
SITE ANALYSIS.....	22
EAST BATON ROUGE PARISH.....	23
“A-3.1” LIMITED RESIDENTIAL DISTRICT ZONING REQUIREMENTS.....	23
LAND VALUE ESTIMATE.....	27
MAP OF LAND SALE COMPARABLES.....	36
LAND SALE SUMMARY.....	36
TRANSACTIONAL ADJUSTMENTS.....	37
PHYSICAL ADJUSTMENTS.....	38
SALES COMPARISON ADJUSTMENT GRID.....	39
EXPOSURE TIME.....	41
CERTIFICATION OF APPRAISERS.....	42
A D D E N D U M.....	44



*Fee Simple Value Indicators “As Is”:*

*Sales Comparison Approach*

<b>Land Value Ranges &amp; Reconciled Value</b>			
	<b>Unadjusted</b>	<b>Adjusted</b>	<b>Adj. Total</b>
<b>Low</b>	\$0.59	\$0.56	\$2,682
<b>High</b>	\$1.43	\$1.36	\$6,514
<b>Average</b>	\$1.12	\$1.09	\$5,247
<b>Median</b>	\$1.24	\$1.23	\$5,897
<b>Reconciled Value per Square Foot</b>		\$1.25	
<b>Subject Size (Usable Land SF)</b>		4,800	
<b>Indicated Value</b>		\$6,000	
<b>Reconciled Final Value</b>		<b>\$6,000</b>	

## IDENTIFICATION OF THE SUBJECT PROPERTY



The subject is a 4,800± square foot (0.110± acre) parcel of land in Baton Rouge, Louisiana. The site is rectangular, with 120' of frontage along the north side of Chippewa Street and 40' of frontage along the east side of Wenonah Street. The property bears the municipal address 2521 Chippewa Street, Baton Rouge, Louisiana 70805.

The subject can be legally described as Lot 7, Block 45, Istrouma Subdivision, Ward 1-2, Baton Rouge, East Baton Rouge Parish, Louisiana. Source: East Baton Rouge Parish Clerk of Court

## THE APPRAISAL PROBLEM

The Scope of Work Rule requires the appraiser to gather and analyze information about those assignment elements that are necessary to properly identify the appraisal problem to be solved. According to Standards Rule 1-2, identification of the problem to be solved requires the appraiser to identify the following assignment elements<sup>1</sup>:

- ❑ *Client and any other intended users:* The client for this appraisal assignment is BREC. The intended user(s) of the report is BREC, and/or their assigns. No other users are intended.
- ❑ *Intended use of the appraiser's opinions and conclusions:* The intended use(s) of this appraisal is to assist the intended user(s) in asset management purposes. No other use is intended.
- ❑ *Type and definition of value:* The following value estimate(s) are presented:

The **market value** of a **fee simple** interest in the subject property “as is,” as of February 20, 2026 (date of the property visit).

**Market Value**<sup>2</sup> is defined as:

The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale, as of a specified date, and the passing of title from seller to buyer under conditions whereby:

- A) Buyer and seller are typically motivated;
- B) Both parties are well informed or well advised, and each acting in what he considers his own best interest;
- C) A reasonable time is allowed for exposure in the open market;
- D) Payment is made in terms of cash in U.S. dollars, or in terms of financial arrangements comparable thereto; and,

---

<sup>1</sup> Uniform Standards of Professional Appraisal Practice, *2024 Edition* (The Appraisal Foundation, 2024), pg. 15

<sup>2</sup> United States Treasury Department, Comptroller of the Currency 12 CFR part 34, §34.42(f)

- E) The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.
- Effective date of the appraiser's opinions and conclusions: The effective date of the value estimate is:

Date of the Property Visit                      February 20, 2026

- Subject of the assignment and its relevant characteristics:* The subject is a 4,800± square foot (0.110± acre) parcel of land in Baton Rouge, Louisiana. The site is rectangular, with 120' of frontage along the north side of Chippewa Street and 40' of frontage along the east side of Wenonah Street. The property bears the municipal address 2521 Chippewa Street, Baton Rouge, Louisiana 70805.
- Assignment conditions:* Assignment conditions include assumptions, extraordinary assumptions, hypothetical conditions, supplemental standards, jurisdictional exceptions, and other conditions that affect the scope of work.

The following assumptions are used in this appraisal assignment:

- An environmental audit was not provided. We are not qualified to complete an environmental audit. The stated opinion of value is predicated on the assumption that no hazardous substances or conditions materially affect the property.
- Soil conditions are sufficient for structural support.
- The subject property does not contain jurisdictional wetlands and no outlays for wetlands mitigations will be required to facilitate any future development of the subject property.

No extraordinary assumptions will be used in this appraisal report.

No hypothetical conditions will be used in this appraisal report.

No laws and regulations, jurisdictional exceptions or other conditions affected the scope of work for this appraisal assignment.

## SCOPE OF WORK

Standards Rule 1-2 (f) requires the appraiser to identify the scope of work necessary to complete the appraisal assignment. The scope of work includes, but is not limited to, the following:

- the degree to which the property was inspected or identified
- the extent of research into physical or economic factors that could affect the property
- the extent of data research
- the type and extent of analysis applied to arrive at opinions or conclusions

The scope of work completed for this appraisal assignment is intended to meet or exceed the expectations of the typical appraisal consumer. The scope of work completed for this appraisal assignment is also intended to be consistent with those actions completed by similarly qualified peers performing the same or a similar appraisal assignment in compliance with USPAP. The scope of work completed for this specific appraisal assignment includes the following:

- The property was visited by Robert E. Beaman on February 20, 2026. Tom W. Cook, MAI, has not visited the property, but has reviewed the photographs taken during the property visit. Photographs of the identified property were taken (copies are provided in the report addendum).

*Neither the site visit nor this appraisal is to be construed as a building inspection, structural inspection, ADA compliance inspection, environmental inspection or pest control inspection (i.e., identifying infestations such as termites). We are not qualified to complete such inspections. In completing the site visit, areas that were readily accessible were visually observed for valuation comparison purposes. The observations made during the site visit were not technically exhaustive and are not to be construed as a warranty, of any type or form, of the improvements, site improvements, furniture, fixtures, and equipment, or site.*

- The courthouse records of East Baton Rouge Parish were researched to track the transactional history of the subject property over the past 3 years.
- The current tax assessments and related property tax bills affecting the subject were researched.

- ❑ The regional and neighborhood influences were considered along with their effects on the property. The effect(s) of any anticipated pending public or private improvements located on or off the site were also considered.
- ❑ The site and improvements were described; land size, frontage, availability of utilities, zoning, building size and other pertinent attributes were discussed.
- ❑ The highest and best uses of the property “as vacant land” and “as improved” were estimated.
- ❑ Sales and rentals of properties with similar highest and best uses were found and researched. Research and verification included reviewing the act of sale or rental contract, interviewing individuals familiar with the sale [either the seller, buyer, broker, building owner, property manager, or appraiser involved in the transaction] and/or obtaining other pertinent information about the property [i.e., flood zone status, zoning, available utilities, condition, consideration].
- ❑ The appropriate and correct valuation methodology(ies) will be applied to derive a final value estimate(s). The Cost Approach will not be applied, as it is not necessary to produce credible valuation conclusion(s). The Sales Comparison Approach will be applied, as there is adequate data to develop a value estimate and this approach reflects market behavior for this property type. The Income Approach will not be applied, as the subject is not an income-producing (rental) property, and this approach does not reflect market behavior for this property type.



***Future Trends***

The current assessment implies a market value (assessor’s estimate) of \$0 for the subject property. The subject property appears to be under-assessed, as the subject’s market value estimate is greater than that implied by its assessed value. The local tax assessor is mandated by the Constitution of the State of Louisiana to reassess every four years. Most adjustments in assessments, however, are transaction-based (i.e., when a property sells, it is typically reassessed at the sale price).

Note that as long as the subject remains in the same ownership, reassessment may not occur (i.e., the tax bill will likely remain at the level stated by the Assessor, as long as no sales of the subject property are recorded and no construction takes place). Implicit in the definition of market value, however, is “the consummation of a sale,” following which a reassessment is a strong expectation. A prudent investor would reasonably anticipate such a reassessment following a purchase at the appraised value.

A transaction-based adjustment in total assessment for the subject based on a 10% assessment for the land, a 15% assessment for the improvements, and a tax millage rate of 122.59 mills (actual), is summarized on the following table:

<b>Real Estate Assessment Analysis</b>							
<b>Value Scenario</b>	<b>Property Rights</b>	<b>Projected Sale Price</b>	<b>Land Assessment @ 10%</b>	<b>Improvement Assessment @ 15%</b>	<b>Total Assessment</b>	<b>Millage Rate</b>	<b>Total Annual Rounded Tax Bill</b>
As Is	Fee Simple	\$6,000	\$600	\$0	\$600	122.59	\$75

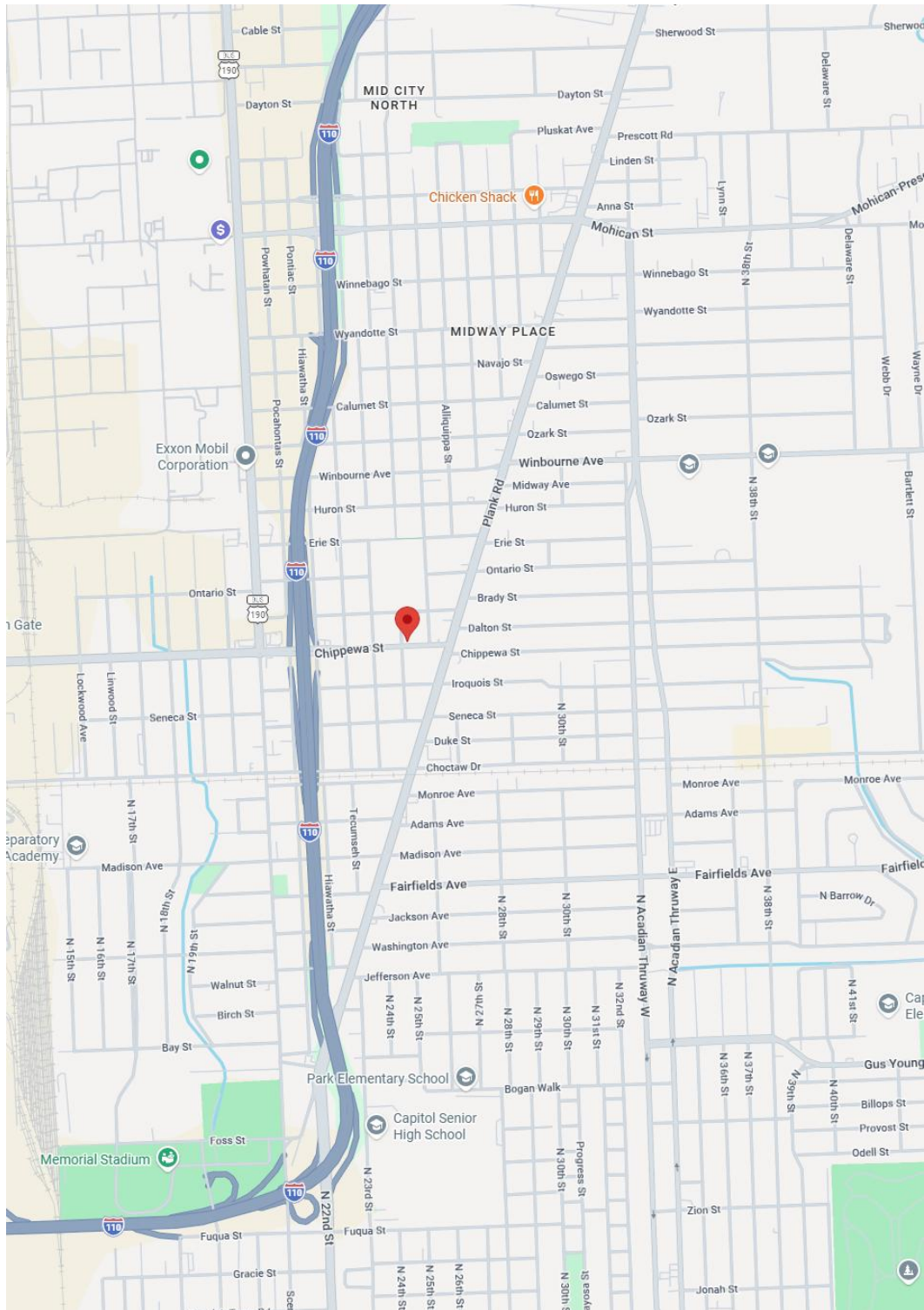
A prudent investor, upon acquisition of the property, would reasonably anticipate such a reassessment within 2± years.

## **HISTORY OF THE SUBJECT PROPERTY**

We researched the courthouse records of East Baton Rouge Parish to track the title history of the subject property. This was done to determine if any recent sales had taken place that might be indicative of subject's market value. The subject property is has been the ownership of Recreation & Park Commission - EBRP For several years.

No arm's-length sales transactions involving the subject property are known to have occurred in the last three years, and the subject is not known to be listed for sale or lease.

# LOCATION MAP



## NEIGHBORHOOD ANALYSIS

### General

Baton Rouge, Louisiana's capital city, spans an area of 60.5± square miles. It is in the south central portion of Louisiana, along the eastern bank of the Mississippi River, approximately 130± river miles upstream from New Orleans, Louisiana, and 230± river miles upstream from the mouth of the River at the Gulf of Mexico. It is approximately 80± miles northwest of New Orleans via Interstate 10. Baton Rouge is also served by I-12, I-55, I-59 and I-49 (all within 60 miles), and accessed via Baton Rouge International Airport (BTR) and the Port of Greater Baton Rouge (the farthest inland deepwater-port of the Mississippi River). There are over 150 industries of various kinds in the MSA (Metropolitan Statistical Area), with a civilian labor force of approximately 461,896±.

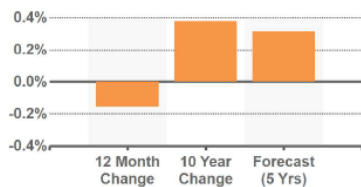
According to the 2020 U.S. Census, the Baton Rouge Metropolitan Statistical Area (MSA), which at the time included four surrounding Parishes (East Baton Rouge, West Baton Rouge, Ascension, and Livingston), contained a population of roughly 856,779 (up from 802,484 persons reported in the 2010 Census).

### DEMOGRAPHIC TRENDS

Demographic Category	Current Level		12 Month Change		10 Year Change		5 Year Forecast	
	Metro	US	Metro	US	Metro	US	Metro	US
Population	846,073	332,225,625	-0.2%	0.2%	0.4%	0.6%	0.3%	0.5%
Households	308,816	124,040,922	-0.2%	0.1%	0.3%	0.7%	0.3%	0.5%
Median Household Income	\$66,739	\$72,463	10.2%	9.6%	3.1%	3.6%	3.6%	3.4%
Labor Force	423,440	164,369,359	1.1%	2.3%	0.8%	0.6%	0.7%	0.5%
Unemployment	3.9%	3.8%	-2.6%	-2.2%	-0.3%	-0.4%	-	-

Source: Oxford Economics

#### POPULATION GROWTH



#### LABOR FORCE GROWTH



#### INCOME GROWTH



Source: Oxford Economics

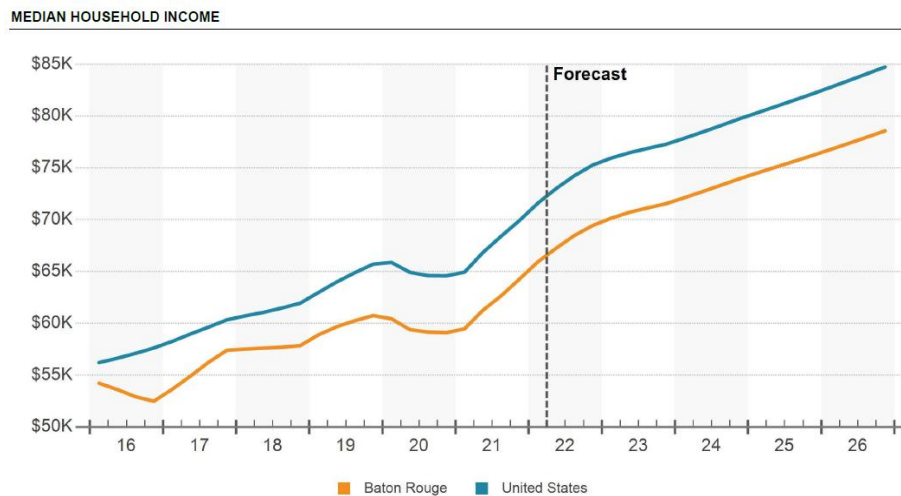
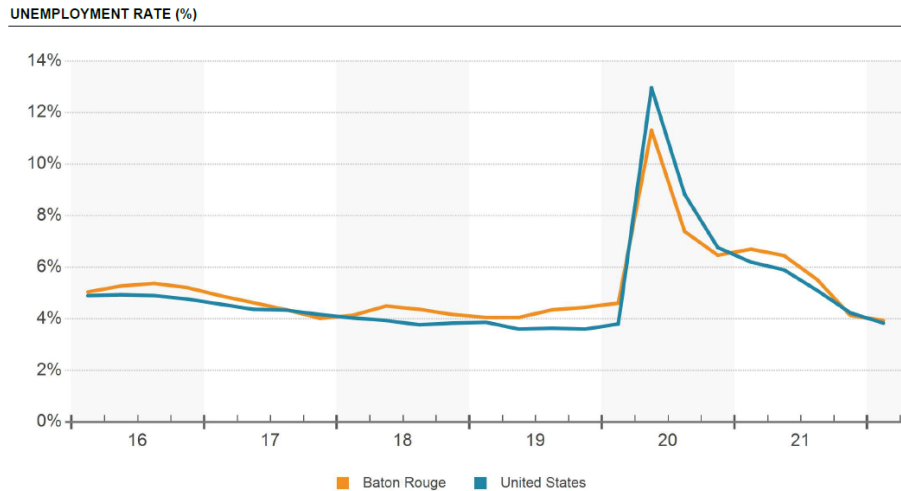
Baton Rouge is a center of education, government, health care, biotechnology research, petrochemical production, and petroleum refining. It is home to two major universities (Louisiana State University and Southern University), three major hospitals (Our Lady of the Lake Regional Medical Center, Baton Rouge General Hospital, and Ochsner Medical Center), state government offices, and large industrial developments positioned along the Mississippi River, including Shintech Incorporated, ExxonMobil, and Dow Chemical Company. The area’s employment by industry are as follows:

**BATON ROUGE EMPLOYMENT BY INDUSTRY IN THOUSANDS**

Industry	CURRENT JOBS		CURRENT GROWTH		10 YR HISTORICAL		5 YR FORECAST	
	Jobs	LQ	Market	US	Market	US	Market	US
Manufacturing	29	0.9	4.27%	3.44%	0.96%	0.63%	0.95%	0.29%
Trade, Transportation and Utilities	70	0.9	2.23%	3.59%	0.47%	1.18%	0.09%	0.26%
Retail Trade	40	0.9	-0.78%	2.70%	-0.22%	0.60%	0.21%	0.19%
Financial Activities	19	0.8	6.10%	2.01%	0.96%	1.39%	0.52%	0.32%
Government	73	1.2	-0.74%	1.51%	-0.14%	0.14%	0.91%	0.56%
Natural Resources, Mining and Construction	46	2.1	8.40%	4.05%	1.26%	2.46%	1.66%	0.51%
Education and Health Services	56	0.9	3.05%	2.58%	0.96%	1.56%	0.22%	0.80%
Professional and Business Services	52	0.9	7.95%	5.15%	1.71%	2.12%	0.19%	0.53%
Information	5	0.7	10.69%	5.50%	1.18%	0.94%	1.07%	0.48%
Leisure and Hospitality	40	0.9	9.21%	15.88%	1.36%	1.42%	1.71%	1.83%
Other Services	16	1.1	2.62%	5.64%	0.36%	0.48%	1.34%	0.85%
<b>Total Employment</b>	<b>406</b>	<b>1.0</b>	<b>4.27%</b>	<b>4.52%</b>	<b>0.81%</b>	<b>1.23%</b>	<b>0.76%</b>	<b>0.64%</b>

Source: Oxford Economics  
LQ = Location Quotient

Despite posting two years of job growth during 2017 and 2018, the Baton Rouge economy was already faltering prior to the pandemic, shedding some 4,800 jobs during 2019. After a challenging 2020 when the economy lost 20,000 jobs. Employment has begun to rebound with 8,000 of those jobs returning in 2021. Costar is anticipating the momentum to continue into 2022 with an additional 14,000 jobs. Essentially returning to pre-pandemic levels. As of late 2021, the unemployment rate is slightly above the U.S. at 5.5%. On a positive note, similar to many parts of the country, the region is experiencing significant wage growth. In 2021, the median household income grew by 6% reaching \$63,400.



The natural resources and construction sector is more than two and a half times as concentrated in Baton Rouge as the U.S. average, and as such, energy prices matter a great deal to the local economy. Dependence on energy poses a long-term risk to Baton Rouge and will likely continue to constrain growth over the near term.

While Baton Rouge's current economic position is marred with uncertainty, the city still has several positive long-term economic drivers. The market is home to the Greater Port of Baton Rouge, one of the busiest in the country. It is also home to Louisiana State University (LSU), one of the largest public universities in the nation. LSU boasts a \$5.1 billion economic impact on the state of Louisiana.

**Subject Neighborhood**

A neighborhood may be characterized by such uses as residential, commercial, industrial, recreational, agricultural, cultural, and civic activities, or a mixture of these. Analysis of the neighborhood is important because the various economic, social, physical, and political forces which affect a particular neighborhood also directly influence the individual properties within. Discussion of these factors as they affect the value of the subject property follows:

The subject property is located in the northern portion of Baton Rouge within East Baton Rouge Parish. This area is characterized primarily by established residential neighborhoods interspersed with public land uses, institutional properties, and limited neighborhood-serving commercial development. Development patterns in this sector of the city reflect mid- to late-20th-century suburban expansion, with modest reinvestment occurring in selected corridors. The neighborhood exhibits typical urban infrastructure, including paved public roadways, municipal utilities, and proximity to collector and arterial routes that provide connectivity to broader employment centers within the parish.

The Baton Rouge metropolitan area serves as the political and economic hub of Louisiana, with its economy anchored by state government operations, petrochemical and refining industries, higher education institutions, and healthcare systems. Major employers include Louisiana State University, ExxonMobil's refinery complex, Our Lady of the Lake Regional Medical Center, and multiple state administrative offices. These institutions provide consistent employment bases that support housing demand across a range of price points and rental tiers. The presence of stable employment drivers reduces volatility in housing absorption relative to more narrowly specialized markets.

Population trends within the Baton Rouge metropolitan statistical area have been relatively stable, with periods of moderate growth influenced by energy sector cycles and regional economic shifts. Household formation continues to support demand for rental housing, particularly as affordability constraints and elevated mortgage interest rates limit access to homeownership for some segments of the population. This dynamic has contributed to sustained occupancy levels within the multifamily sector, especially in developments offering competitive rental rates relative to median household incomes. The subject's location within the urbanized portion of the parish positions it to benefit from these broader demographic trends.

Real estate trends in Baton Rouge indicate that multifamily development remains one of the more active property sectors, though new construction has moderated in response to increased construction costs, insurance expenses, and capital market tightening. Development activity has been concentrated primarily in southern and southeastern Baton Rouge, where newer Class A communities have been delivered in recent years. Northern Baton Rouge has historically experienced less large-scale multifamily construction, resulting in a housing stock that is comparatively older. This condition may present opportunity for well-designed, appropriately scaled multifamily redevelopment where zoning and infrastructure support such use.

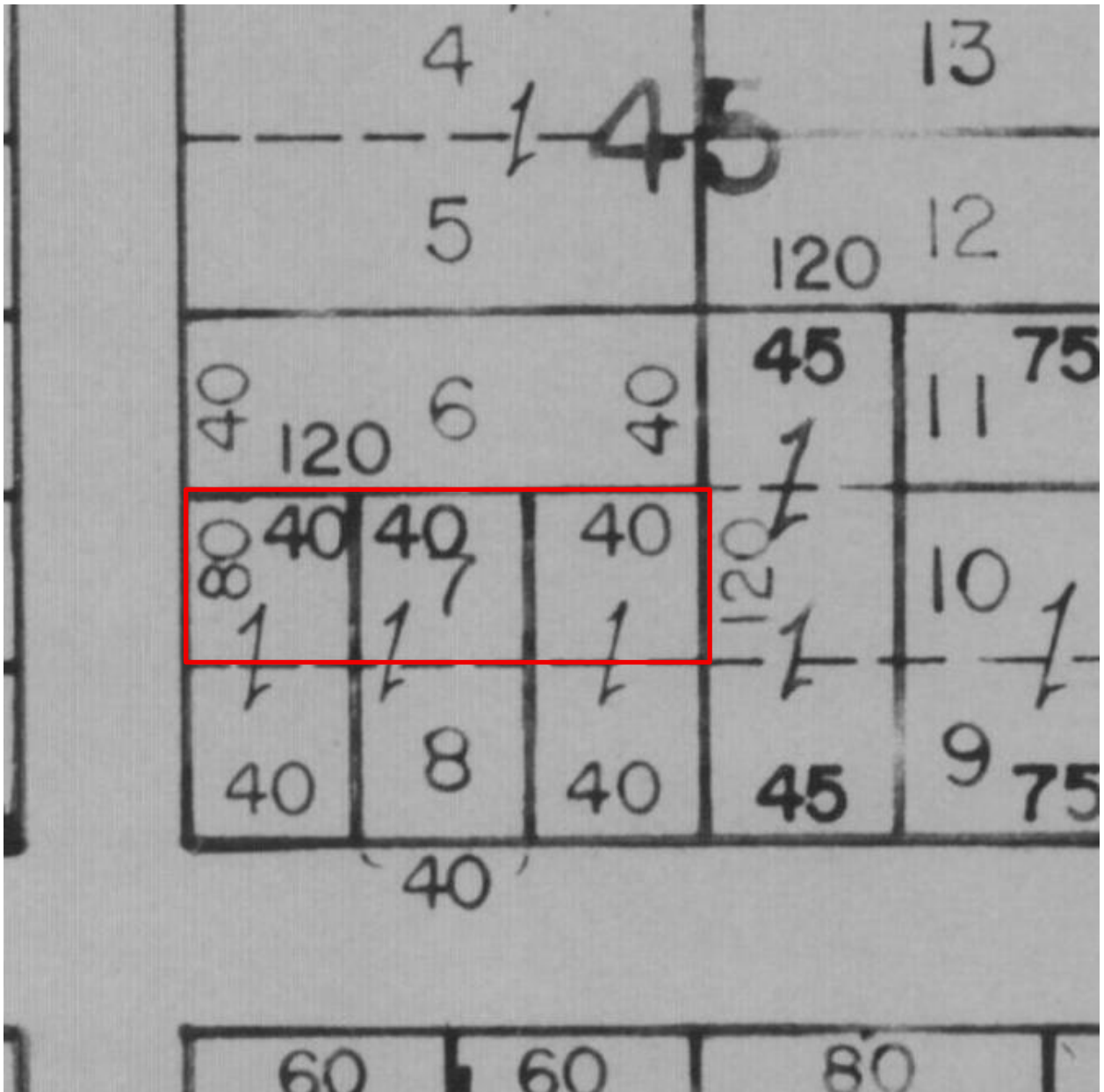
Infrastructure investment within East Baton Rouge Parish has included roadway improvements, drainage enhancements, and incremental utility upgrades aimed at supporting long-term growth. Given the region's susceptibility to heavy rainfall events, floodplain designation and drainage capacity are critical considerations in land development feasibility. Sites that can demonstrate adequate drainage solutions and manageable flood risk typically retain stronger development potential. Public utility access and roadway connectivity in established neighborhoods such as the subject's area generally support residential redevelopment, subject to engineering verification.

Supply and demand fundamentals for multifamily housing in Baton Rouge reflect steady occupancy and moderate rental growth in stabilized properties. Demand drivers include workforce housing needs, university-related housing demand, healthcare employment growth, and general population stability. While absorption rates vary by submarket and product quality, developments that align with achievable rent thresholds and meet contemporary design expectations tend to perform competitively. The subject neighborhood's proximity to established residential areas and employment corridors suggests that appropriately positioned multifamily housing could capture localized demand, assuming entitlement feasibility and market-aligned pricing.

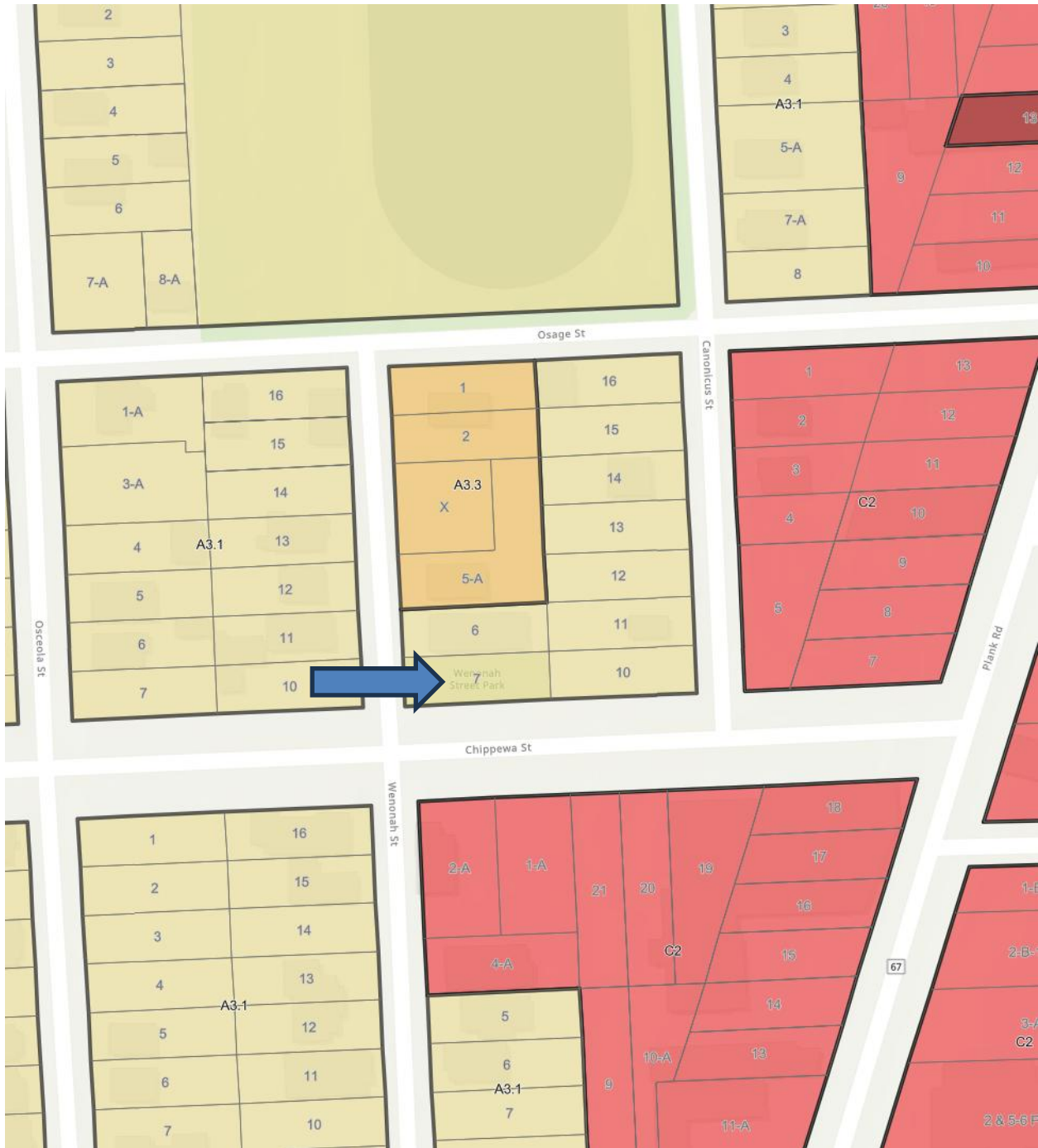
Overall, the neighborhood surrounding the subject demonstrates characteristics consistent with stable residential use and potential for incremental redevelopment. Economic anchors within the Baton Rouge region provide foundational demand support, while broader affordability trends continue to reinforce the need for rental housing alternatives. The area does not reflect rapid speculative expansion but instead

suggests measured, demand-driven development potential. From a neighborhood perspective, multifamily use appears generally consistent with broader market dynamics, subject to zoning compatibility and site-specific due diligence.

SITE SURVEY



# ZONING MAP



## FLOOD PLAIN MAP

# Louisiana Flood Map

30.47345,-91.16371



### Visible Layers

Effective FIRM

Imagery

### Point Coordinates

Point #	Lat., Long.
1	30.4734, -91.1637

Flood information in this table is from the: Effective FIRM

Point	Panel ID	Flood Zone	BFE	Ground Elevation	LOMR
1	22033C0235E 5/2/2008	X-AREA OF MINIMAL FLOOD HAZARD	out	59.0	N/A

1. *Ground Elevation* is provided by USGS's elevation web service which provides the best available data for the specified point. If unable to find elevation at the specified point, the service returns an extremely large, negative value (-1.79769313486231E+308).

Floodplain data that is shown on this map is the same data that your flood plain administrator uses. This web product is not considered an official FEMA Digital Flood Insurance Rate Map (DFIRM). It is provided for information purposes only, and it is not intended for insurance rating purposes. Please contact your local floodplain administrator for more information or to view an official copy of the FIRM or DFIRM.

# AERIAL PHOTOGRAPH



## SITE ANALYSIS

***Location***

The subject is a corner parcel at the northeast corner of Chippewa Street and Wenonah Street in Baton Rouge, Louisiana.

***Site Size***

<b>Land Summary</b>			
<b>Gross Land Area (Acres)</b>	<b>Gross Land Area (SF)</b>	<b>Usable Land Area (Acres)</b>	<b>Usable Land Area (SF)</b>
0.110	4,800	0.110	4,800

***Shape***

The site is rectangular.

***Frontage***

120' of frontage along the north side of Chippewa Street and 40' of frontage along the east side of Wenonah Street.

Chippewa Street is a 4-lane, concrete-paved roadway with overhead utilities and subsurface drainage.

Wenonah Street is a 2-lane asphalt-paved roadway with overhead utilities and open-swale drainage.

The intersection of Chippewa Street and Wenonah Street is controlled via a stop sign on Wenonah Street.

***Topography***

The subject is flat, level and at the road grade.

***Soils***

The existence of surrounding structures supports the assumption that soil conditions are sufficient for structural support.

***Drainage***

The property drainage is assumed to be adequate.

***Flood Zone***

Flood Zones	X
FEMA Community Panel #	22033C-0235E
Map Date	5/2/2008

The subject **is not** within the 100-year flood zone.

***Wetlands***

The subject does not appear to possess the 3 characteristics (hydric soils, wetlands plantlife and wetlands hydrology) necessary to be designated as jurisdictional wetlands by the U.S Army Corps of Engineers. It appears improbable the subject contains jurisdictional wetlands.

***Environmental***

No environmentally hazardous conditions were noted during the site visit, and there are no known adverse environmental conditions on the subject site.

***Utilities***

The subject's utilities are typical and adequate for the market area. The site is served by municipal electricity, water, and sewer.

***Site Improvements***

The subject is vacant land void of any improvements.

***Zoning***

According to the East Baton Rouge Parish Zoning Department, the subject property is zoned A-3.1 (Limited Residential). The purpose of A-3.1 Districts are to permit multifamily residential development with a maximum density of 11.5 units per acre. The requirements under A-3.1 (Limited Residential) zoning are as follows:

<b>East Baton Rouge Parish "A-3.1" Limited Residential District Zoning Requirements</b>	
Minimum Lot Area	3,800 square feet
Minimum Lot Width	60 feet
Minimum Yard Setback Requirements	
Front Yard	20 feet (No parking shall be permitted in the required minimum front yard, except where the front yard is 25' or more)
Rear Yard	25 feet
Side Yard	10% of the tract where the site is less than 100' wide, but not to exceed up to 10 feet
Height Restriction	2.5 stories or 35 feet
Maximum Density (residential)	11.5 units per acre
Multi-Family Parking Requirements	
1-Bedroom Units	1.5 spaces per unit (plus 10% additional spaces)
2-Bedroom Units	2 spaces per unit (plus 10% additional spaces)
3-Bedroom Units	3 spaces per unit (plus 10% additional spaces)
4-Bedroom Units	4 spaces per unit (plus 10% additional spaces)

Uses not permitted in "A-3.1" zoning include transitional (B district), commercial uses (C-districts), industrial uses (M districts), junk yards, auto salvage yards, fish or meat canneries, foundry casting, etc. Heavy commercial and industrial uses are not permitted, nor are any uses involving the onsite sale and consumption of alcohol. Permitted uses also include public facilities (parks, libraries, etc.), private schools, hospitals, educational or religious institutions, country clubs, agricultural uses, and railroad right-of-ways. The subject appears to conform to current zoning restrictions.

***Private Restrictions***

The subject is not known to be encumbered by any deed or private restrictions.

***Easements & Encroachments***

The site survey does not note any easements or encroachments. However, it appears that utility and drainage servitudes exist along the roadway frontages. We are unaware of any easements or encroachments that would be of adverse influence on the market value of the subject property.

We do not warrant the absence of additional easements or encroachments. We have done no title search to determine the marketability of the title or the existence of easements and encroachments. We suggest that competent legal advice be obtained with respect to such.

***Surrounding Property Uses***

The subject property is located within a predominantly single-family residential neighborhood comprised of similarly sized lots improved with detached dwellings. Surrounding properties along Chippewa and Winona streets are primarily one-story single-family homes, reflecting a stable and cohesive residential setting. Commercial or higher-intensity uses are minimal in the immediate area, reinforcing the neighborhood's residential character.

***Highest and Best Use*** - The highest and best use of the land (or site) "as though vacant land and available for use" may be different from the highest and best use of the property "as improved." This is true when the improvement is not deemed optimal or appropriate, though it continues to contribute to the total property value (in excess of the value of the site less demolition).

Several tests must be met in determining the highest and best use. The use must be physically possible. The use must be legal. The use must be reasonably probable, not speculative or conjectural. There must be reasonable demand for such use and it must return to the land the highest net return over the

expected holding period. These tests will be applied to the subject property as vacant. In arriving at the conclusion of highest and best use, the subject site will be analyzed as if vacant and available for development.

*Possible Uses* - The size and location are the most important determinants of value. In general, the larger the site, the greater its potential to achieve economies of scale and flexibility in development. The subject site is rectangular in shape, contains approximately 4,800 square feet, and offers 120 feet of frontage along Chippewa Street and 40 feet along Wenonah Street, providing adequate access and visibility for residential development. The topography is flat and at road grade, with municipal utilities available, and the property is located outside of the 100-year flood zone, which enhances its development potential. Soil conditions are assumed adequate based on surrounding development, and no adverse environmental conditions or wetlands characteristics were observed. Considering the site size, configuration, access, and utility availability, development with a single-family residence or a small-scale residential improvement consistent with zoning regulations is physically feasible.

*Permissible Uses (Legal)* - Legal restrictions, as they apply to the subject property, include public (zoning) and private (subdivision) restrictions. The subject property is zoned A-3.1 (Limited Residential) under the East Baton Rouge Parish zoning ordinance, which permits multifamily residential development at a maximum density of 11.5 units per acre, as well as certain institutional and public uses. Given the site's gross land area of approximately 0.110 acres (4,800 square feet), the maximum theoretical residential density would allow for approximately one dwelling unit, subject to site layout and parking requirements. The zoning district does not permit commercial, industrial, or other higher-intensity uses, and there are no known private deed restrictions that would further limit development. Based on the zoning classification and absence of known encumbrances, the legally permissible uses of the site are limited to low-density residential or other uses specifically allowed within the A-3.1 district.

*Feasible Uses* - The surrounding neighborhood is predominantly improved with single-family residences on similarly sized lots, and market demand in the immediate area supports continued residential use. Given the small site size and the density limitations imposed by zoning, development of a multifamily project would not be economically practical due to parking, setback, and site coverage constraints. Construction of a single-family residence would align with prevailing neighborhood development patterns

and would likely represent a market-supported and economically viable improvement. Uses such as institutional or public facilities, while legally permissible in some cases, would not be financially justified given the site's size and residential setting.

*Maximally Productive Uses* - Among the legally permissible, physically possible, and financially feasible uses, development of the site with a single-family residence is considered the maximally productive use. This use is consistent with the surrounding land uses, conforms to zoning requirements, and represents the most probable improvement that would generate the highest residual land value. Alternative permitted uses would either exceed practical site limitations or fail to align with neighborhood demand and character. Therefore, the highest and best use of the subject property, as vacant, is for development with a single-family residential dwelling consistent with the surrounding neighborhood.

*Highest and Best Use* - After analyzing the physically possible, legally permissible, and financially feasible uses, it is our opinion the highest and best use of the subject property "as vacant land" would be for single-family residential development (when market conditions support the feasibility of new construction).

## LAND VALUE ESTIMATE

The appraisal process is the orderly program by which the data used to estimate the market value of the subject property is acquired, classified, analyzed and presented. The first step involves defining the appraisal problem - i.e., identification of the real estate, the effective date of the value estimate, the property rights being appraised, and the type of value sought. Once this has been accomplished, the appraiser collects and analyzes the factors that affect the *market value* of the subject property. These include Area and Neighborhood Analyses, Site and Improvement Analyses, Highest and Best Use Analysis, and the application of the various approaches to estimating the property's value. Appraisers generally use three approaches to value: the Sales Comparison Approach, the Cost Approach, and the Income Approach.

The Sales Comparison Approach can be used to estimate the value of the land as if vacant and/or the property as improved. The appraiser gathers data on sales of comparable properties and analyzes the nature and condition of each sale, making logical adjustments for dissimilar characteristics. Typically, a common denominator is found. For land value, this is usually either a price per square foot or price per acre. For improved property, the common denominator may be price per square foot, price per unit, gross rent multipliers, etc. The Sales Comparison Approach gives a good indication of value when sales of similar properties are available. The Sales Comparison Approach will be applied, as there is adequate data to develop a value estimate and this approach reflects market behavior for this property type.

The records of East Baton Rouge Parish (and surrounding areas) were researched to determine the most recent sales within the subject's immediate proximity or in similar areas that would support a *market value* estimate for the subject property "as is." We found several sales indicative of the *market value*. Information on these sales is presented on the following pages:

**Land Sale No. 1**



**Property Identification**

**Address** Lot 1 Osage Drive, Baton Rouge, East Baton Rouge Parish, Louisiana 70805  
**Location** Lot 1 PT, Block 46, Istrouma Subdivision, Ward 1-2, Baton Rouge, East Baton Rouge Parish, Louisiana  
**MLS Area** EBR MLS Area 31

**Sale Data**

**Sale Date** February 2, 2026  
**Property Rights** Presumed Fee Simple  
**Marketing Time** 110 Days  
**Financing** Cash; Conventional Financing  
**Sale History** Listing Price – \$4,000  
**Sale Price** \$2,250  
**Cash Equivalent** \$2,250

**Land Data**

**Shape** Rectangular (45' x 85')  
**Flood Info** Flood Zone X

**Land Sale No. 1 (Cont.)**

**Land Size Information**

<b>Gross Land Size</b>	0.08 Acres or 3,485 SF
<b>Useable Land Size</b>	0.08 Acres or 3,485 SF
<b>Front Footage</b>	45 ft Osage Drive

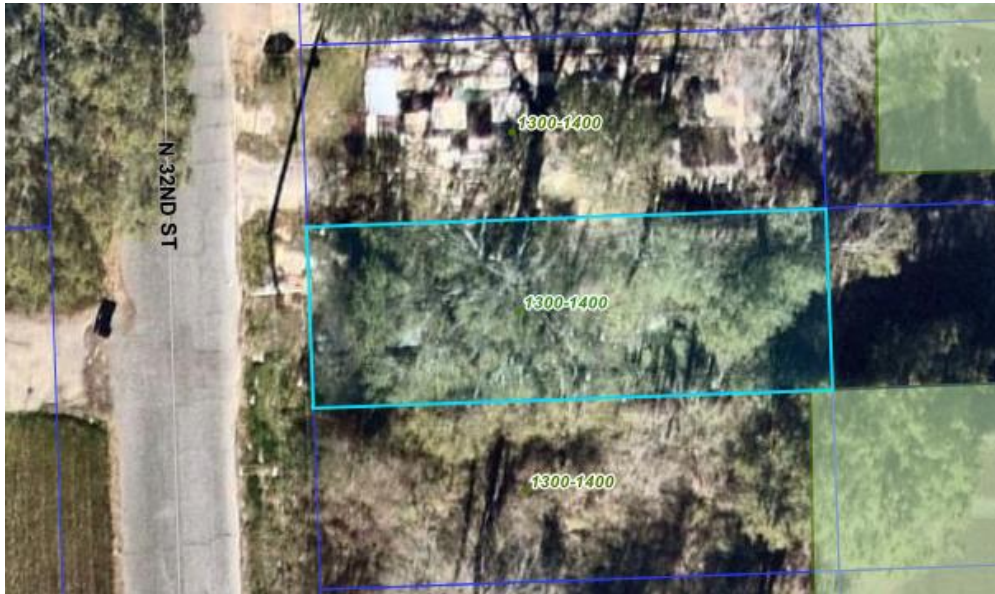
**Indicators**

<b>Sale Price/Gross Acre</b>	\$28,125
<b>Sale Price/Gross SF</b>	\$0.65
<b>Sale Price/Useable Acre</b>	\$28,125
<b>Sale Price/Useable SF</b>	\$0.65

**Remarks**

At the time of sale, the property consisted of a vacant 45' x 85' residential lot located within the established Istrouma subdivision of Baton Rouge. The site is identified as a commons lot situated on a cul-de-sac with city street frontage. Utilities and water/sewer services were reported as not available at the time of listing. The property was marketed for 110 days at an asking price of \$4,000 and ultimately sold on February 2, 2026 for \$2,250. MLS remarks indicate the seller elected to sell the property with full waiver of warranty and redhibition rights at the Act of Sale.

Land Sale No. 2



**Property Identification**

**Property Name** N 32nd  
**Address** 1300-1400 N 32nd Street, Baton Rouge, East Baton Rouge Parish, Louisiana 70802  
**Location** Lot 74, Square 2, Richmond Park Subdivision, Baton Rouge, East Baton Rouge Parish, Louisiana  
**MLS Area** EBR MLS Area 31

**Sale Data**

**Sale Date** June 11, 2025  
**Property Rights** Presumed Fee Simple  
**Marketing Time** 448 Days  
**Financing** Cash; Conventional; FHA; VA Financing  
**Sale History** Listing Price – \$8,000  
**Sale Price** \$5,000  
**Cash Equivalent** \$5,000

**Land Sale No. 2 (Cont.)**

**Land Data**

**Utilities** Public Sewer Available; Public Water Available; Cable Available; Electric Available  
**Shape** Rectangular (35' x 100')  
**Flood Info** X

**Land Size Information**

**Gross Land Size** 0.080 Acres or 3,500 SF  
**Useable Land Size** 0.080 Acres or 3,500 SF  
**Front Footage** 35 ft N 32<sup>nd</sup> Street

**Indicators**

**Sale Price/Gross Acre** \$62,500  
**Sale Price/Gross SF** \$1.43  
**Sale Price/Useable Acre** \$62,500  
**Sale Price/Useable SF** \$1.43

**Remarks**

At the time of sale, the property consisted of a vacant residential lot located at 1300-1400 N 32nd Street within the Richmond Park subdivision of Baton Rouge. The site is described as a level lot with parish road frontage and access to public water and sewer services, with additional utilities including cable and electric available. The property was marketed for 448 days at an asking price of \$8,000 and ultimately sold on June 11, 2025 for \$5,000. MLS remarks indicate the seller elected to sell the property as is with a full waiver of warranty and redhibition rights at the Act of Sale.

**Land Sale No. 3**



**Property Identification**

**Address** 2545 Chippewa Street, Baton Rouge, East Baton Rouge Parish, Louisiana 70805  
**Location** Lot 10 PT +, Block 45, Istrouma Subdivision, Ward 1-2, Baton Rouge, East Baton Rouge Parish, Louisiana  
**MLS Area** EBR MLS Area 31

**Sale Data**

**Sale Date** October 7, 2024  
**Property Rights** Presumed Fee Simple  
**Marketing Time** 155 Days  
**Financing** Cash; Conventional Financing  
**Sale History** Listing Price – \$9,999  
**Sale Price** \$5,000  
**Cash Equivalent** \$5,000  
**Sale Date** October 7, 2024  
**Property Rights** Fee Simple

Land Sale No. 3 (Cont.)

**Land Data**

<b>Utilities</b>	Public Sewer Available; Public Water Available (Utilities Not Installed)
<b>Shape</b>	Rectangular (45' x 80')
<b>Flood Info</b>	X

**Land Size Information**

<b>Gross Land Size</b>	0.080 Acres or 3,485 SF
<b>Useable Land Size</b>	0.080 Acres or 3,485 SF
<b>Front Footage</b>	45 ft Chippewa Street

**Indicators**

<b>Sale Price/Gross Acre</b>	\$62,500
<b>Sale Price/Gross SF</b>	\$1.43
<b>Sale Price/Useable Acre</b>	\$62,500
<b>Sale Price/Useable SF</b>	\$1.43

**Remarks**

At the time of sale, the property consisted of a vacant residential lot located on Chippewa Street within the Istrouma subdivision of Baton Rouge. The site is described as a level, urban lot with city street frontage and sidewalks, with public water and sewer available; however, utilities were noted as not installed. The property was marketed for 155 days at an asking price of \$9,999 and ultimately sold on October 7, 2024 for \$5,000. MLS remarks indicate the lot was to be sold together with 2815 Canonicus Street, a two-story duplex located adjacent to the subject site, and the seller elected to sell the property as is with a full waiver of warranty and redhibition rights.

**Land Sale No. 4**



**Property Identification**

**Address** 2560 Adams Avenue, Baton Rouge, East Baton Rouge Parish, Louisiana 70805  
**Location** Lot 11, Square C, North Fairfields Subdivision, Ward 1-1, Baton Rouge, East Baton Rouge Parish, Louisiana  
**MLS Area** EBR MLS Area 31  
**Subdivision** Fairfield

**Sale Data**

**Sale Date** March 15, 2024  
**Property Rights** Fee Simple  
**Marketing Time** 2 Days  
**Financing** Cash; Conventional; FHA Financing  
**Sale History** Listing Price – \$10,000  
**Sale Price** \$6,500  
**Cash Equivalent** \$6,500

Land Sale No. 4 (Cont.)

~~Cash Equivalent~~ \$255,000

**Land Data**

**Shape** Rectangular (50' x 120')

**Flood Info** X

**Land Size Information**

**Gross Land Size** 0.10 Acres or 4,356 SF

**Useable Land Size** 0.10 Acres or 4,356 SF

**Front Footage** 50 ft Adams Avenue

**Indicators**

**Sale Price/Gross Acre** \$65,000

**Sale Price/Gross SF** \$1.49

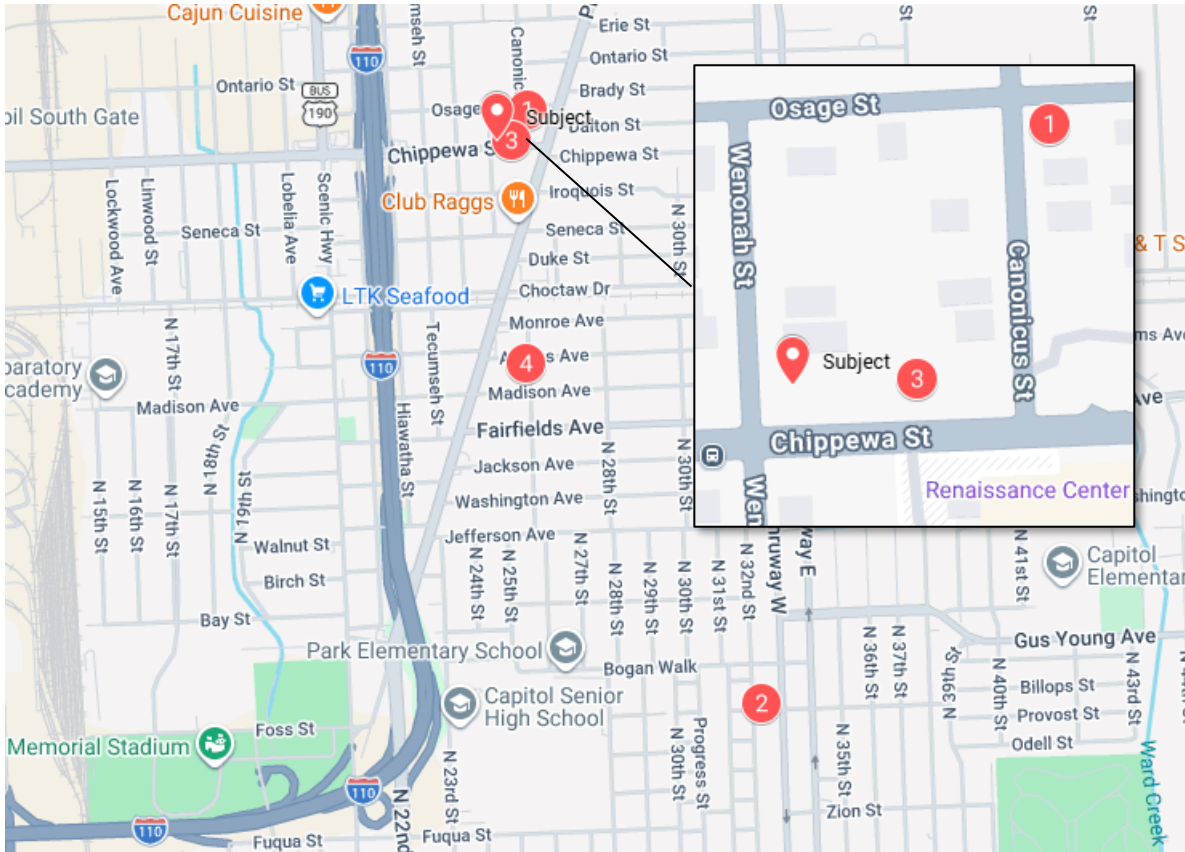
**Sale Price/Useable Acre** \$65,000

**Sale Price/Useable SF** \$1.49

**Remarks**

At the time of sale, the property consisted of a vacant residential lot located at 2560 Adams Avenue within the Fairfield subdivision of Baton Rouge. The site is identified as a 50' x 120' corner lot with paved road frontage. Utilities and water/sewer services were reported as not available at the time of listing. The property was marketed for 2 days at an asking price of \$10,000 and ultimately sold on March 15, 2024 for \$6,500. MLS remarks indicate the seller elected to sell the property with full waiver of warranty and redhibition rights at the Act of Sale.

**MAP OF LAND SALE COMPARABLES**



**LAND SALE SUMMARY**

Land Sale Summary Table					
Sale	Date	Address	Price	Usable Land SF	Price Per/Square Foot
Subject	2/20/2026	Lot 7, Block 45, Istrouma		4,800	
1	2/2/2026	Lot 1 Osage Drive	\$2,250	3,825	\$0.59
2	6/11/2025	Lot 74 Richmond Park	\$5,000	3,500	\$1.43
3	10/7/2024	Lot 10, Block 45 Istrouma	\$5,000	3,600	\$1.39
4	3/15/2024	Lot 11, Block C, Fairfields	\$6,500	6,000	\$1.08

Considered were the terms of financing, conditions of sale, and property rights transferred (fee simple versus leased fee). Where necessary, adjustments were made. Consideration of adjustments to the comparable sales for differences from the subject property in regard to time, size, location, corner influence and physical characteristics are also warranted. Listing comparables were also researched and considered. Explanation of each adjustment is presented:

**Transactional Adjustments**

***Property Rights:*** Adjustments for property rights (fee simple vs. leased fee) conveyed are warranted. All were fee-simple purchases, warranting no adjustments.

***Financing:*** Adjustments for terms of sale (cash vs. owner financing) are considered. Sales with favorable owner financing (below market interest rates, etc.) warrant downward adjustments, while sales with unfavorable financing (above market interest rates, etc.) warrant upward adjustments. These adjustments, if warranted, are discussed in the previously presented comparable sale discussions and are reflected in the “cash equivalent” sale prices. As all of the comparable sales were cash sales, no adjustments were warranted.

***Conditions of Sale:*** Adjustments for conditions of sale (arm’s-length vs. related-party) are considered. Non-arm’s-length sales are discarded from the analysis. All of the comparable sales are arm’s-length transactions, warranting no adjustments.

***Expenditures Immediately After Purchase:*** At the time of the sales, no capital outlays are known to have been required or expected by the purchasers, warranting no adjustments.

***Market Conditions*** - All of the comparable sales occurred since 2024. Adjustments for the passage of time (and any associated changes in market conditions) may be warranted for the comparable sales. Property values typically fluctuate with the passage of time due to inflation, increased demand for real estate, etc.

Extensive discussions with property sales and management professionals indicate that achievable rentals and occupancies for properties in the area have been steady for the past several years. Based on the trends observed, and indications of market participants, no market conditions adjustment will be applied to the comparables.

**Physical Adjustments**

***Location*** – The relative location of the subject warrants adjustment. The subject is at the northeast corner of Chippewa Street and Wenonah Street. Properties in superior commercial corridors (i.e., corridors which typically attract greater \$/sf rentals) or with superior positioning warrant downward adjustments. Similarly, properties in inferior commercial corridors or with inferior positioning warrant downward adjustments. The comparables are all in similar locations to the subject, warranting no adjustments.

***Size*** - Larger properties typically sell for less per unit than smaller properties. This is a basic rule of commerce. When more of a commodity is purchased, the per unit price is generally reduced. The sales presented generally support this theory. Adjustments to account for differences in size are warranted.

***Access/Shape/Frontage*** - The physical characteristics (access, shape, frontage-to-depth ratio, etc.) affect the value of property. Those sales with greater (less) linear feet of frontage, typically offer superior (inferior) access and visibility, warranting downward (upward) adjustments. The same is true for a site's shape. Sites that are quadrangular are typically more valuable than other polygon-shaped sites, as development and use of the site is easier and thus, maximized.

The site is rectangular, with 120' of frontage along the north side of Chippewa Street and 40' of frontage along the east side of Wenonah Street. The comparables have access shape and frontage to the subject, warranting no adjustments.

***Flood Zone*** - The subject is in Flood Zone X. Those sales in Flood Zone AE (flood prone) are subject to flood insurance requirements or the stigma of being within the flood plain. An article by three LSU professors published in the Appraisal Journal concluded that an adjustment of 5% to 10% to land values is appropriate for the capitalized cost of flood insurance. The comparable sales are within Flood Zone X, similar to the subject, warranting no adjustments.

The sale comparables will be analyzed and adjusted in estimating the *market value* for the subject property “as is.” The adjustments to the selected comparable sales are presented in the following grid:

**SALES COMPARISON ADJUSTMENT GRID**

Land Analysis Grid		Comp 1	Comp 2	Comp 3	Comp 4
Address	Lot 7, Block 45, Istrouma	Lot 1 Osage Drive	Lot 74 Richmond Park	Lot 10, Block 45 Istrouma	Lot 11, Block C, Fairfields
Date	2/20/2026	2/2/2026	6/11/2025	10/7/2024	3/15/2024
Price		\$2,250	\$5,000	\$5,000	\$6,500
Usable Land SF	4,800	3,825	3,500	3,600	6,000
Price Per/Square Foot		\$0.59	\$1.43	\$1.39	\$1.08
Transactional Adjustments					
Property Rights	Fee Simple	\$0	\$0	\$0	\$0
Financing	Cash Sale	\$0	\$0	\$0	\$0
Conditions of Sale	Arm's-Length	\$0	\$0	\$0	\$0
Expenditures After Sale	None	\$0	\$0	\$0	\$0
Total Adjustments		\$0	\$0	\$0	\$0
Adjusted Price		\$2,250	\$5,000	\$5,000	\$6,500
<b>Adjusted Price/Square Foot</b>		<b>\$0.59</b>	<b>\$1.43</b>	<b>\$1.39</b>	<b>\$1.08</b>
Market Trends Through	2/20/2026 0.0%	0.0%	0.0%	0.0%	0.0%
<b>Adjusted Price/Square Foot</b>		<b>\$0.59</b>	<b>\$1.43</b>	<b>\$1.39</b>	<b>\$1.08</b>
Characteristics Adjustments					
Location	Good	Similar 0%	Similar 0%	Similar 0%	Similar 0%
Size	Size Difference 4,800	-975 -5%	-1,300 -5%	-1,200 -5%	1,200 5%
Access/Shape/Frontage	Good	Similar 0%	Similar 0%	Similar 0%	Similar 0%
Flood Zone	X	X 0%	X 0%	X 0%	X 0%
<b>Adjusted Land SF Unit Price</b>		<b>\$0.56</b>	<b>\$1.36</b>	<b>\$1.32</b>	<b>\$1.14</b>
Net Adjustments		-5%	-5%	-5%	5%
Gross Adjustments		5%	5%	5%	5%

The adjusted indicators for the comparable properties range from \$0.56 to \$1.36 per square foot. The mean and median figures support a *market value* estimate for the subject property “as is” of \$1.09 and \$1.23 per square foot, respectively. Comparable #1 is a low outlier and will be given less consideration. The mean and median indicators of the remaining comparables are \$1.27 per square foot and \$1.32 per square foot, respectively. Based on the adjusted prices for the comparables, a *market value* conclusion of \$1.25 per square foot is concluded reasonable. The *market value* calculation is:

4,800 square feet @ \$1.25 per square foot = **\$6,000**

MARKET VALUE OF A FEE SIMPLE INTEREST  
IN THE SUBJECT PROPERTY “AS IS,  
AS OF FEBRUARY 20, 2026 (DATE OF THE PROPERTY VISIT)”

***SIX THOUSAND DOLLARS***

***\$6,000***

## EXPOSURE TIME

The value reported assumes the property has had reasonable market exposure time, at a realistic price, with a typical marketing effort. This is reported as *exposure time*.

*Exposure Time*<sup>3</sup> is defined as:

Estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at a market value on the effective date of the appraisal. Exposure time is a retrospective opinion based on analysis of past events assuming a competitive and open market.

For an asset the size and age of the subject, a substantial due diligence period would likely be required prior to the sale. Commercial real estate market conditions in the corridor have been relatively stable over the past year and are not expected to significantly change in the near-term future. Based upon average marketing times observed for similar properties and discussions with market participants, *exposure time* is estimated to be **12 to 18 months**.

---

<sup>3</sup> Uniform Standards of Professional Appraisal Practice, *2024 Edition* (The Appraisal Foundation, 2024), pg. 4

## **CERTIFICATION OF APPRAISERS**

We, Tom W. Cook, MAI, and Robert E. Beaman hereby certify to the best of our knowledge and belief,

- The statements of fact contained in this report are true and correct;
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions and conclusions;
- We have no present or prospective interest in the subject property, and we have no personal interest or bias with respect to the parties involved;
- We have no bias with respect to the subject property, or to the parties involved with the assignment;
- Our engagement in this assignment was not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result or the occurrence of a subsequent event directly related to the intended use of this appraisal;
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics of the Appraisal Institute and Uniform Standards of Professional Appraisal Practice of the Appraisal Foundation;
- Tom W. Cook, MAI, has not made a personal inspection of the property;
- Robert E. Beaman has made a personal inspection of the property;
- No one provided significant real property appraisal assistance to the person(s) signing this certification;
- We certify that the appraisal assignment was not based upon a requested minimum valuation, a specific valuation, or the approval of a loan;
- We have performed no (or the specified) services, as an appraiser or in any other capacity, regarding the subject property within the three-year period immediately preceding the acceptance of this assignment;
- The use of this report is subject to the requirements of The Appraisal Institute and the Louisiana Real Estate Commission relating to review by its duly authorized representatives;
- As of the date of this report, Tom W. Cook, MAI, has completed the requirements under the continuing education program for Designated Members of the Appraisal Institute.

Respectfully submitted,



Tom W. Cook, MAI  
Louisiana Certified General  
License #APR.00005-CGA  
tcook@cookmoore.com



Robert E. Beaman  
Louisiana Certified General  
License #APR.04446-CGA  
bbeaman@cookmoore.com

**ADDENDUM**

**PHOTOGRAPHS**  
**SUPPLEMENTAL INFORMATION**  
**CLIENT ENGAGEMENT LETTER**  
**GLOSSARY OF TERMS**  
**ASSUMPTIONS AND LIMITING CONDITIONS**  
**QUALIFICATIONS OF APPRAISERS**



*Wenonah Street*



*Chippewa Street*



*Chippewa Street*



*Subject Property*



**\*\* SUPPLEMENTAL INFORMATION \*\***

**EAST BATON ROUGE PARISH**

**STATUS: EXEMPT/TAX FREE**

TAX	TAX ACCOUNT	ASSESSMENT	TAX AUTHORITY	WARD
2025	0	2439700	EAST BATON ROUGE	1-2

TAXPAYER INFORMATION	PROPERTY LOCATION
RECREATION & PARK COMMISSION - EBRP 2240 HARDING BLVD BATON ROUGE, LA 70807	N/A ISTROUMA LOT NO 7

**ASSESSED VALUES**

**HOMESTEAD: NONE**

**HISTORICAL TAX ABATEMENT:**

DESCRIPTION	UNIT	TOTAL	HOMESTEAD	TAXABLE
INSTITUTIONAL ACREAGE	1.00.A	0	0	0
<b>TOTALS</b>		0	0	0

**ESTIMATED TAXES**

DESCRIPTION	MILLAGE	TOTAL	HOMESTEAD	TAXES DUE
BATON ROUGE CATS	10.600M	\$3.18	\$0.00	\$0.00
BATON ROUGE FIRE MUN FIRE SALARIES-	5.680M	\$1.70	\$0.00	\$0.00
BATON ROUGE FIRE MUN FIRE SALARIES-	6.000M	\$1.80	\$0.00	\$0.00
CITY OF BATON ROUGE-BATON ROUGE GEN	5.440M	\$1.63	\$0.00	\$0.00
CITY OF BATON ROUGE-BATON ROUGE POL	0.820M	\$0.25	\$0.00	\$0.00
E.B.R. SCHOOL DISTRICT-EBR ADDITION	2.780M	\$0.83	\$0.00	\$0.00
E.B.R. SCHOOL DISTRICT-EBR AID TO P	6.500M	\$1.95	\$0.00	\$0.00
E.B.R. SCHOOL DISTRICT-EBR CONSTITU	4.980M	\$1.49	\$0.00	\$0.00
E.B.R. SCHOOL DISTRICT-EBR SCHOOL E	1.860M	\$0.56	\$0.00	\$0.00
E.B.R. SCHOOL DISTRICT-EBR SCHOOL E	5.990M	\$1.80	\$0.00	\$0.00
E.B.R. SCHOOL DISTRICT-EBR SCHOOL E	7.140M	\$2.14	\$0.00	\$0.00
E.B.R. SCHOOL DISTRICT-EBR SCHOOL E	7.190M	\$2.16	\$0.00	\$0.00
E.B.R. SCHOOL DISTRICT-EBR SCHOOL M	1.040M	\$0.31	\$0.00	\$0.00
E.B.R. SCHOOL DISTRICT-EBR SCHOOL R	5.250M	\$1.58	\$0.00	\$0.00
E.B.R. SCHOOL DISTRICT-EBR SCHOOL S	0.720M	\$0.22	\$0.00	\$0.00
PARISH-ADDITIONAL SPECIAL LAW ENFOR	3.730M	\$1.12	\$0.00	\$0.00
PARISH-ADDITIONAL SPECIAL LAW ENFOR	6.900M	\$2.07	\$0.00	\$0.00
PARISH-ASSESSOR SALARY & EXPENSE FU	1.150M	\$0.35	\$0.00	\$0.00
PARISH-BREC MAINTENANCE & OPERATION	0.399M	\$0.12	\$0.00	\$0.00
PARISH-BREC MAINTENANCE & OPERATION	0.599M	\$0.18	\$0.00	\$0.00
PARISH-BREC MAINTENANCE & OPERATION	1.995M	\$0.60	\$0.00	\$0.00
PARISH-BREC MAINTENANCE & OPERATION	3.090M	\$0.93	\$0.00	\$0.00
PARISH-BREC MAINTENANCE & OPERATION	3.762M	\$1.13	\$0.00	\$0.00
PARISH-BREC MAINTENANCE & OPERATION	3.895M	\$1.17	\$0.00	\$0.00

PARISH-COUNCIL ON AGING	2.000M	\$0.60	\$0.00	\$0.00
PARISH-EMERGENCY MEDICAL SERVICES	3.130M	\$0.94	\$0.00	\$0.00
PARISH-MENTAL HEALTH CRISIS CENTER	1.330M	\$0.40	\$0.00	\$0.00
PARISH-MOSQUITO ABATEMENT DISTRICT1	1.060M	\$0.32	\$0.00	\$0.00
PARISH-MOSQUITO ABATEMENT DISTRICT2	0.350M	\$0.11	\$0.00	\$0.00
PARISH-PARISH LIBRARY	9.890M	\$2.97	\$0.00	\$0.00
PARISH-PARISH TAX	2.960M	\$0.89	\$0.00	\$0.00
PARISH-SPECIAL LAW ENFORCEMENT1	4.360M	\$1.31	\$0.00	\$0.00
	<b>TOTALS</b>	\$36.81	\$0.00	\$0.00

**PROPERTY DESCRIPTION**

Ward: 1-2, Subdivision: ISTROUMA, Lot: 7, Block: 45. To Be Updated

**\* CLIENT ENGAGEMENT LETTER \***



REAL ESTATE APPRAISERS

11616 Southfork Avenue • Suite 404  
Baton Rouge, Louisiana 70816  
p 225.293.7006 • f 225.293.7009

## AGREEMENT FOR PROFESSIONAL VALUATION SERVICES

---

**DATE OF AGREEMENT:** January 16, 2026

**PARTIES TO AGREEMENT:**

<b>Client (Please complete/correct as appropriate)</b>	<b>Appraiser</b>
<p><b>Mr. Brett Wallace, BREC</b> Mr. Will Chadwick, JRE 6201 Florida Boulevard Baton Rouge, LA 70806</p> <p>Phone: 225-273-6405x1506 Email: <a href="mailto:bwallace@brec.org">bwallace@brec.org</a></p>	<p><b>Tom W. Cook, MAI</b> Cook, Moore, Davenport &amp; Associates 11616 Southfork Avenue, Suite 404 Baton Rouge, LA 70816</p> <p>Phone: (225) 293-7006x12 Email: <a href="mailto:tcook@cookmoore.com">tcook@cookmoore.com</a></p>

---

Client hereby engages Appraiser to complete an appraisal assignment as follows:

**PROPERTY IDENTIFICATION**

Vacant tracts of land, known as Alexander State Park, Cortana Place Park, Lafitte Hill, Lot 7, Sharon Hills Senior Center, Wenonah Street, Belfair Park, Blueberry Street Park, Lanier Drive Park, Fortune Addition Park, Dover Street Park, and Industriplex Park

**INTEREST VALUED**

Fee Simple

**REPORT ADDRESSEE**

Mr. Brett Wallace, BREC  
And  
Mr. Will Chadwick, JRE  
6201 Florida Boulevard  
Baton Rouge, LA 70806

**INTENDED USERS**

Mr. Brett Wallace c/o BREC and Mr. Will Chadwick c/o JRE

*Note: No other users are intended by Appraiser. Appraiser shall consider the intended users when determining the level of detail to be provided in the Appraisal Report.*

**INTENDED USE**

To assist Client in value for portfolio management purposes

**TYPE OF VALUE**

Market value as defined by US Treasury Department, Comptroller of the Currency

**DATE OF VALUE**

Current – As of date of property visit

**HYPOTHETICAL CONDITIONS, EXTRAORDINARY ASSUMPTIONS**

*Hypothetical Condition*

None

*Extraordinary Assumptions*

None

**APPLICABLE REQUIREMENTS OTHER THAN THE UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL PRACTICE (USPAP)**

The Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute

**ANTICIPATED SCOPE OF WORK**

**Site visit**

~~Interior and~~ Exterior

**Valuation approaches**

**Sales Comparison Approach / ~~Cost Approach~~ / ~~Income Approach~~**

Note: Appraiser shall use all approaches necessary to develop a credible opinion of value.

**APPRAISAL REPORT**

**Report option**

Appraisal Report

**Form or format:**

Narrative

**CONTACT FOR PROPERTY ACCESS, IF APPLICABLE**

Please provide

**DELIVERY DATE**

February 27, 2026, pending engagement and retainer received

**NUMBER OF COPIES INCLUDED**

*Upon completion of report:* Downloadable PDF copy via email

*Upon request:* Up to 3 hard copies via standard ground shipping or local delivery

**PAYMENT TO APPRAISER**

\$ 1,750.00 - Alexander State Park

\$ 1,750.00 - Cortana Place Park

\$ 1,450.00 - Lafitte Hill, Lot 7

\$ 1,450.00 - Sharon Hills Senior Center

\$ 1,450.00 - Wenonah Street

\$ 1,750.00 - Belfair Park

\$ 1,750.00 - Blueberry Street Park

\$ 1,750.00 - Lanier Drive Park

\$ 1,750.00 - Fortune Addition Park

\$ 1,750.00 - Dover Street Park

\$ 1,750.00 - Industriplex Park

**\$18,350.00 – Total Fee**

**\$ 9,175.00 – Due at Engagement (Retainer)**

**\$ 9,175.00 – Due upon completion/delivery of appraisal**

**PAYABLE TO**

Cook, Moore, Davenport & Associates

(Federal Tax ID #20-0527512)

**CONFIDENTIALITY**

Appraiser shall not provide a copy of the written Appraisal Report to, or disclose the results of the appraisal prepared in accordance with this Agreement with, any party other than Client, unless Client authorizes, except as stipulated in the Confidentiality Section of the ETHICS RULE of the Uniform Standards of Professional Appraisal Practice (USPAP).

**CHANGES TO AGREEMENT**

Any changes to the assignment as outlined in this Agreement shall necessitate a new Agreement. The identity of the client, intended users, or intended use; the date of value; type of value; or property appraised cannot be changed without a new Agreement.

**CANCELLATION**

Client may cancel this Agreement at any time prior to the Appraiser's delivery of the Appraisal Report upon written notification to the Appraiser. Client shall pay Appraiser for work completed on assignment prior to Appraiser's receipt of written cancellation notice billable at a rate of \$250/hour, unless otherwise agreed upon by Appraiser and Client in writing.

**NO THIRD PARTY BENEFICIARIES**

Nothing in this Agreement shall create a contractual relationship between the Appraiser or the Client and any third party, or any cause of action in favor of any third party. This Agreement shall not be construed to render any person or entity a third party beneficiary of this Agreement, including, but not limited to, any third parties identified herein.

**USE OF EMPLOYEES OR INDEPENDENT CONTRACTORS**

Appraiser may use employees or independent contractors at Appraiser's discretion to complete the assignment, unless otherwise agreed by the parties. Notwithstanding, Appraiser shall sign the written Appraisal Report and take full responsibility for the services provided as a result of this Agreement.

**TESTIMONY AT COURT OR OTHER PROCEEDINGS**

Unless otherwise stated in this Agreement, Client agrees that Appraiser's assignment pursuant to this Agreement shall not include the Appraiser's participation in or preparation for, whether voluntarily or pursuant to subpoena, any oral or written discovery, sworn testimony in a judicial, arbitration or administrative proceeding, or attendance at any judicial, arbitration, or administrative proceeding relating to this assignment.

**APPRAISER INDEPENDENCE**

Appraiser cannot agree to provide a value opinion that is contingent on a predetermined amount. Appraiser cannot guarantee the outcome of the assignment in advance. Appraiser cannot insure that the opinion of value developed as a result of this Assignment will serve to facilitate any specific objective by Client or others or advance any particular cause. Appraiser's opinion of value will be developed competently and with independence, impartiality and objectivity.

**EXPIRATION OF AGREEMENT**

This Agreement is valid only if signed by both Appraiser and Client within 5 days of the Date of Agreement specified.

**GOVERNING LAW & JURISDICTION**

The interpretation and enforcement of this Agreement shall be governed by the laws of the state in which the Appraiser's principal place of business is located, exclusive of any choice of law rules.

By Appraiser:

By Client:

*Tom W. Cook*

*[Handwritten Signature]*

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Signature)

Tom W. Cook, MAI

*Donnie Sarran*

\_\_\_\_\_  
(Printed name)

\_\_\_\_\_  
(Printed name)

January 16, 2026

*1-20-26*

\_\_\_\_\_  
(date)

\_\_\_\_\_  
(date)

**REQUESTED PROPERTY INFORMATION**

- Property contact info
- Site survey and/or legal description
- Lease(s), if applicable
- Copy of Tax Bill
- Signed Agreement and Retainer

Items may be delivered electronically, or physical copies can be received at our office.

## **GLOSSARY OF TERMS**

***Business Enterprise Value***<sup>1</sup>: The value contribution of the total intangible assets of a continuing business enterprise such as marketing and management skill, an assembled work force, working capital, trade names, franchises, patents, trademarks, contracts, leases, customer base, and operating agreement.

***Conformity***<sup>2</sup> The appraisal principle that real estate value is created and sustained when the characteristics of a property conform to the demands of its market.

***Disposition Value***<sup>3</sup> is the most probable price that a specified interest in property should bring under the following conditions:

- 1) Consummation of a sale within a specified time, which is shorter than the typical exposure time for such a property in that market.
- 2) The property is subjected to market conditions prevailing as of the date of valuation.
- 3) Both the buyer and seller are acting prudently and knowledgeably.
- 4) The seller under compulsion to sell.
- 5) The buyer typically motivated.
- 6) Both parties acting in what they consider to be their best interest.
- 7) An adequate marketing effort will be made during the exposure time.
- 8) Payment will be made in cash in US dollars (or the local currency) or in terms of financial arrangements comparable thereto.
- 9) The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

***Exposure Time***<sup>4</sup>: 1) The time a property remains on the market. 2) The estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal. Comment: Exposure time is a retrospective opinion based on an analysis of past events assuming a competitive and open market.

***Extraordinary Assumption***<sup>5</sup>: An assumption, directly related to a specific assignment, as of the effective date of assignment results, which, if found to be false, could alter the appraiser's opinions or conclusions. Extraordinary assumptions presume as fact otherwise uncertain information about physical, legal, or economic characteristics of the subject property; or about conditions external to the property, such as market conditions or trends; or about the integrity of data used in an analysis.

***Fee Simple Estate***<sup>6</sup>: Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.

***Highest and Best Use***<sup>7</sup>: The reasonably probable use of a property that results in the highest value. The four criteria that the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum probability.

---

<sup>1</sup> The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 28

<sup>2</sup> The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 47

<sup>3</sup> The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 67

<sup>4</sup> The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 83

<sup>5</sup> Uniform Standards of Professional Appraisal Practice, *2016-2017 Edition* (The Appraisal Foundation, 2016), pg. 2

<sup>6</sup> The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 90

**Hypothetical Condition**<sup>8</sup>: A condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purpose of analysis. Hypothetical conditions are contrary to known facts about physical, legal, or economic characteristics of the subject property; or about conditions external to the property, such as market condition or trends; or about the integrity of data used in an analysis.

**Insurable Value**<sup>9</sup>: A type of value for insurance purposes

**Just Compensation**<sup>10</sup>: In condemnation, the amount of loss for which a property owner is compensated when his or her property is taken. Just compensation should put the owner in as good a position as he or she would be if the property had not been taken.

**Leased Fee Interest**<sup>11</sup>: The ownership interest held by the lessor, which includes the right to receive the contract rent specified in the lease plus the reversionary right when the lease expires.

**Leasehold Interest**<sup>12</sup>: The right held by the lessee to use and occupy real estate for a stated term and under the conditions specified in the lease.

**Limited-Market Property**<sup>13</sup>: A property (or property right) that has relatively few potential buyers.

**Liquidation Value**<sup>14</sup>: The most probable price that a specified interest in property should bring under all of the following conditions:

- 1) Consummation of a sale within a short time period.
- 2) The property is subjected to market conditions prevailing as of the date of valuation.
- 3) Both the buyer and seller are acting prudently and knowledgeably.
- 4) The seller is under extreme compulsion to sell.
- 5) The buyer is typically motivated.
- 6) Both parties are acting in what they consider to be their best interest<sup>3</sup>
- 7) A normal marketing effort is not possible due to the brief exposure time.
- 8) Payment will be made in cash in US dollars (or the local currency) or in terms of financial arrangements comparable thereto.
- 9) The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale

---

<sup>7</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 109

<sup>8</sup>Uniform Standards of Professional Appraisal Practice, *2016-2017 Edition* (The Appraisal Foundation, 2016), pg. 3

<sup>9</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 119

<sup>10</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 123

<sup>11</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 128

<sup>12</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 128

<sup>13</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 131

<sup>14</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015) pg. 132-133

**Market Rent**<sup>15</sup>: The most probable rent that a property should bring in a competitive and open market reflecting the conditions and restrictions of a specified lease agreement, including the rental adjustment and revaluation, permitted uses, use restrictions, expense obligations, term, concessions, renewal and purchase options, and tenant improvements (TIs).

**Market Value**<sup>16</sup>: the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale, as of a specified date, and the passing of title from seller to buyer under conditions whereby:

- A) Buyer and seller are typically motivated;
- B) Both parties are well informed or well advised, and each acting in what he considers his own best interest;
- C) A reasonable time is allowed for exposure in the open market;
- D) Payment is made in terms of cash in U.S. dollars, or in terms of financial arrangements comparable thereto; and,
- E) The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

**Market Value of the Going Concern**<sup>17</sup>: The market value of an established and operating business including the real property, personal property, financial assets, and the intangible assets of the business.

**Marketing Time**<sup>18</sup>: An opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of the appraisal. Marketing time differs from exposure time, which is always presumed to precede the effective date of an appraisal.

**Neighborhood**<sup>19</sup>: A group of complementary land uses; a congruous grouping of inhabitants, buildings or business enterprises.

**Neighborhood Analysis**<sup>20</sup> The objective analysis of observable and/or quantifiable data indicating discernible patterns or urban growth, structure, and change that may detract from or enhance property values; focuses on four sets of considerations that influence value: social, economic, governmental and environmental factors.

---

<sup>15</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015) pg. 140

<sup>16</sup>United States Treasury Department, Comptroller of the Currency 12 CFR part 34, §34.42(f)

<sup>17</sup> The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 143

<sup>18</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 143

<sup>19</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 156

<sup>20</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 156

**Net Realizable Value (NRV)**<sup>21</sup>: Market value minus all costs related to (1) holding costs during the expected marketing period, (2) all selling costs related to disposition of the property, and (3) the cost of funds or rent loss during the anticipated marketing period. Holding cost include, but are not limited to, real estate taxes, property insurance, liability insurance, utilities and normal repairs and maintenance. Selling costs include, but are not limited to, brokerage commissions, closing costs, title work, and surveys.

**Prospective Opinion of Value**<sup>22</sup>: A value opinion effective as of a specified future date. The term does not define a type of value. Instead, it identifies a value opinion as being effective at some specific future date. An opinion of value as of a prospective date is frequently sought in connection with projects that are proposed, under construction, or under conversion to a new use, or those that have not achieved sellout or a stabilized level of long-term occupancy.

**Retrospective Value Opinion**<sup>23</sup>: A value opinion effective as of a specified historical date. The term *retrospective* does not define a type of value. Instead, it identifies a value opinion as being effective at some specific prior date. Value as of a historical date is frequently sought in connection with property tax appeals, damage models, lease renegotiation, deficiency judgments, estate tax, and condemnation. Inclusion of the type of value with this term is appropriate, e.g., “retrospective market value opinion.”

**Special-Purpose Property**<sup>24</sup>: A property with a unique physical design, special construction materials, or a layout that particularly adapts its utility to the use for which it was built; also called a *special-design property*.

**Value In Exchange**<sup>25</sup>: A type of value that reflects the amount that can be obtained for an asset if exchanged between parties. Examples include market value, fair value, liquidation value, and disposition value.

**Value In Use**<sup>26</sup>: The value of a property assuming a specific use, which may or may not be the property’s highest and best use on the effective date of the appraisal. Value in use may or may not be equal to market value but is different conceptually.

---

<sup>21</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 158

<sup>22</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 180

<sup>23</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 200

<sup>24</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 217

<sup>25</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 245

<sup>26</sup>The Dictionary of Real Estate Appraisal, *Sixth Edition* (The Appraisal Institute, 2015), pg. 212

## **ASSUMPTIONS AND LIMITING CONDITIONS**

### **Limit of Liability**

The liability of Cornerstone Appraisal Group d.b.a. Cook, Moore, Davenport & Associates, with respect to this report, or anything done or not done in connection therewith, whether in contract or in tort, or any other basis, shall be limited to standard damages for this litigation. Cornerstone Appraisal Group d.b.a. Cook, Moore, Davenport & Associates shall not be liable for any special, indirect, incidental or consequential damages. This report is furnished for the benefit of the person to whom it is addressed only. This report reflects the professional judgement of Cornerstone Appraisal Group d.b.a. Cook, Moore, Davenport & Associates on the matters set forth herein and shall not be construed as a guarantee or warranty of the matters set forth herein.

### **Copies, Publications, Distributions, Use of the Report**

Possession of this report, or any copy thereof, does not carry with it the right of publication, nor may it be used for anything other than its intended use; the physical report(s) shall remain the property of the Appraiser(s) for the use of the client, the fee being for the analytical services only.

The Bylaws and Regulations of The Appraisal Institute and the National Association of Realtors requires each Member and Candidate to control the use and distribution of each appraisal report signed by such Member or Candidate. Therefore, except as hereinafter provided, the party for whom this appraisal report was prepared may distribute copies of this appraisal report, in its entirety, to such third parties as may be selected by the party for whom this appraisal report was prepared. However, selected portions of this appraisal report shall not be given to third parties without the prior written consent of the signatories of this appraisal report. Further, neither all nor part of this appraisal report shall be disseminated to the general public by the use of advertising media, public relations media, news media, sales media, or other media for public communication without the prior written consent.

### **Confidentiality**

The Appraiser(s) may not divulge the material (evaluation) contents of the report, analytical findings or conclusions, or give a copy of the report to anyone other than the client or his designee as specified in writing except as may be required by The Appraisal Institute as they may request in confidence for ethics enforcement, or by a court of law or body with the power of subpoena.

The appraisal is to be used only in its entirety and no part is to be used without the whole report. All conclusions and opinions concerning the analysis which will be set forth in the report was prepared by the Appraiser(s) whose signature(s) appear on the appraisal report, unless indicated as "Review Appraiser". No change of any item in the report shall be made by anyone other than the Appraiser(s). The Appraiser(s) shall have no responsibility if any such unauthorized change is made.

**Trade Secrets**

This appraisal will be obtained from Cornerstone Appraisal Group d.b.a. Cook, Moore, Davenport & Associates and consists of "trade secrets and commercial or financial information" which is privileged and confidential and exempted from disclosure under 5 U.S.C. 552 (b) (4). Notify the Appraiser(s) signing the report of any request to reproduce this appraisal in whole or part.

**Information Used**

No responsibility will be assumed for accuracy of information furnished by or from others, the client, his designee, or public records. We are not liable for such information or the work of possible subcontractors. The comparable data relied upon in this report has been confirmed with one or more parties familiar with the transaction or from affidavit; all are considered appropriate for inclusion to the best of our factual judgement and knowledge.

**Testimony, Consultation, Completion of Contract or Appraisal Services**

The contract for appraisal, consultation or analytical service will be fulfilled and the total fee payable upon completion of the report, unless other arrangements have been made. The Appraiser(s), or those assisting in preparation of the report, will not be asked or required to give testimony in court or hearing because of having made the appraisal, in full or in part, nor engage in post appraisal consultation with client or third parties except under separate and special arrangements and at additional fees.

**Exhibits**

The sketches and maps in the report will be included to assist the reader in visualizing the property and are not necessarily to scale. Various photos, if any, are included for the same purpose and are not intended to represent the property in other than actual status, as of the date of the photos. Site plans are not surveys unless shown from separate Surveyors.

**Legal, Engineering, Financial, Structural, or Mechanical Nature of Hidden Components, Soil**

No responsibility is assumed for matters legal in character or nature, nor matters of survey, nor of any architectural, structural, mechanical, or engineering nature. No opinion will be rendered as to the title, which will be presumed to be good and merchantable. The property will be appraised as if free and clear, unless otherwise stated in particular parts of the report.

The legal description will be assumed to be correct and used in this report as furnished by the client, his designee, or as derived by the Appraiser(s).

The Appraiser(s) will inspect as far as possible, by observation, the land and the improvements thereon. It will not be possible to personally observe conditions beneath the soil or hidden structural, or other components. We will not critically inspect mechanical components within the improvements and no representations will be made therein as to those matters unless specifically stated and considered in the report. The value estimate will consider there being no such conditions that would cause a loss in value. Even though the land or the soil in the area being appraised may appear firm; however, subsidence in the area may not be known from a physical inspection by us. The Appraiser(s) will not warrant against this condition or occurrence of problems arising from soil conditions.

The appraisal will be based on there being no hidden, unapparent, or apparent, conditions of the property site, subsoil, or structures which would render it more or less valuable. No responsibility will be assumed for any such conditions or for any expertise or engineering required to discover them. All mechanical components will be assumed to be in operable condition and status standard for properties of the subject type. Conditions of heating, cooling, ventilating, electrical and plumbing equipment will be considered to be commensurate with the condition of the balance of the improvements unless otherwise stated. No judgement will be made as to adequacy of insulation, type of insulation, or energy efficiency of the improvements or equipment.

If the Appraiser(s) is not supplied with termite inspection, survey, or occupancy permit, no responsibility or representation is assumed or made for any costs associated with obtaining same or for any deficiencies discovered before or after they are obtained. No representation or warranties are made concerning obtaining the above mentioned items.

The Appraiser(s) will assume no responsibility for any costs or consequences arising due to the need, or the lack of need for flood hazard insurance. An Agent from the Federal Flood Insurance Program should be contacted to determine the actual need for Flood Hazard Insurance.

### Legality of Use

The appraisal will be based on the premise that; there will be full compliance with all applicable federal, state and local environmental regulations and laws unless otherwise stated in the report; further that all applicable zoning, building and use regulations and restrictions of all types have been complied with unless otherwise stated in the report; further, it will be assumed that all required licenses, consents, permits, or other legislative or administrative authority, local, state, federal and/or private entity or organization have been or can be obtained or renewed for any use considered in the value estimate.

### Fee

The fee for the appraisal, or study, will be for the service rendered and not for the time spent on the physical report.

### Component Values

The distribution of the total valuation in this report between land and improvements will apply only under the existing program of utilization. The separate valuations for land and buildings must not be used in conjunction with any other appraisal and are invalid if so used.

### Auxiliary and Related Studies

No environmental or impact studies, special market study or analysis, highest and best use analysis study or feasibility study have been requested or made unless otherwise specified in an agreement for services or in the report. The Appraiser(s) reserves the unlimited right to alter, amend, revise or rescind any of the statements, findings, opinions, values, estimates, or conclusions upon any subsequent such study or analysis or previous study of analysis subsequently becoming known to him.

### Dollar Values, Purchasing Power

The *market value* estimate and the costs used will be as of the date of the estimate of value. All dollar amounts will be based on the purchasing power of the dollar, as of the date of the value estimate.

### Inclusions

Furnishings and equipment or business operations except as specifically indicated and typically considered as a part of real estate, have been disregarded with only the real estate being considered in the value estimate, unless otherwise stated.

### Proposed Improvements, Conditioned Value

Improvements proposed, if any, on or off-site, as well as any repairs required, will be considered, for purposes of this appraisal, to be completed in a good and workmanlike manner according to information submitted and/or considered by the Appraiser(s). In cases of proposed construction, the appraisal is subject to change upon inspection of property after construction is completed. The estimate of *market value* will be as of the date shown, as proposed, as if completed and operating at levels shown and projected.

### Value Change, Dynamic Market, Influence

The estimated *market value* will be subject to change with market changes over time; value is highly related to exposure, time, promotional effort, terms, motivation, and conditions surrounding the offering. The value estimate considers the productivity and relative attractiveness of the property physically and economically in the marketplace.

The "Estimate of *Market Value*" in the appraisal report will not be based in whole or in part upon the race, color, creed, or national origin of the owners, past, present, or future, of the property, or owners or occupants of the properties in the vicinity of the property appraised.

In cases of appraisals involving the capitalization of income benefits, the estimate of *market value* will be a reflection of such benefits and the Appraiser's interpretation of income and yields and other factors derived from general and specific market information. Such estimates will be as of the date of the estimate of value; they are thus subject to change as the market is naturally dynamic.

The Appraiser(s) reserves the right to alter the opinion of value on the basis of any information withheld or not discovered in the normal course of a diligent investigation.

**Management of the Property**

It will be assumed that the property, which is the subject of this report, will be under prudent and competent ownership and management; neither inefficient nor super-efficient.

**Continuing Education**

"The Appraisal Institute" awards designations to Appraisers who qualify, under specific guidelines. Also, this organization conducts a voluntary program of education for its designated and non-designated members. MAI's and RM's who meet the minimum standards of this program are awarded periodic educational certification. The Appraiser(s) is educated and/or designated as described in the "Qualifications of Appraiser" included within this report.

**Insulation, Lead-based Paints, other Hazardous Materials**

Unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on the property, was not observed by the Appraiser(s). The Appraiser(s) has no knowledge of the existence of such materials on, or in, the property. The Appraiser(s); however, is not qualified to detect such substances. The presence of substances such as asbestos, urea-formaldehyde foam insulation, or other potentially hazardous materials may affect the value of the property. The value estimate is predicated on the assumption that there is no such material on, or in, the property that would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired.

**ACCEPTANCE OF, AND/OR USE OF, THE APPRAISAL REPORT WILL  
CONSTITUTE ACCEPTANCE OF THE ABOVE CONDITIONS.**

## **QUALIFICATIONS OF APPRAISER**

### **TOM W. COOK, MAI**

*Founder/President - Cook, Moore, Davenport & Associates; 1989*

#### **Education and Technical Training**

Louisiana State University, 1980 - B.S. Degree  
Real Estate Law, Real Estate Principles and Basic Appraisal Procedures

##### *Appraisal Institute:*

- Principles of Real Estate Appraisal
- Procedures of Real Estate Appraisal
- Capitalization Theory & Techniques, Part I, II & III
- Case Studies in Real Estate Valuation
- Report Writing and Analysis
- Standards of Professional Practice
- Residential Valuation

##### *CCIM Institute (an Affiliate of the National Association of Realtors):*

- CI 102: Market Analysis for Commercial Investment Real Estate; 04/06
- CI 103: User Decision Analysis for Commercial Investment Real Estate; 06/06

##### *Society of Real Estate Appraisers:*

- Courses 101 - An Introduction to Real Estate Appraising, completed in 1981
- R-1 Course and Exam Study on Residential Appraisals, completed in 1981

*Federal Highway Administration:* Federal Highway Procedures in Condemnation  
*General Real Estate Instruction (G.R.I.):* Courses I & II

**Designations and Associations**

- Member of the Appraisal Institute (**MAI #8307**), 1989
- Louisiana State Certified General Appraiser #G5
- Member of the Louisiana Board of Realtors
- Affiliate Member of the Year, Baton Rouge Board of Realtors, 1999
- Regional Representative, Appraisal Institute, Region IX
- Admissions Committee Chair, La. Chapter of the Appraisal Institute, 1995-96
- Secretary, La. Chapter of the Appraisal Institute, 1996
- Treasurer, La. Chapter of the Appraisal Institute, 1997
- Vice President, La. Chapter of the Appraisal Institute, 1998
- President, La. Chapter of the Appraisal Institute, 1999
- Board Member, Baton Rouge Growth Coalition, 1999-2001
- President, Commercial Investment Division of the Baton Rouge Board of Realtors, 2001
- Good Growth Awards Committee Chair, B.R. Growth Coalition, 2001
- Seminar Chairman, Trends in Real Estate, 2001-2003
- Baton Rouge Growth Coalition, Vice President, 2002
- Baton Rouge Growth Coalition, President, 2003

**Personal Affiliations**

- Chairman Admissions Committee, Louisiana Chapter of the Appraisal Institute, 1991
- Real Estate Columnist, Baton Rouge Business Report
- Chairman Building Committee, Broadmoor United Methodist Church, 1988-1990
- Speaker, Trends in Real Estate, 2005-2014
- Member of Dunham School Board, Dunham School, 1999-2003
- Honorary Chairman, Business Advisory Council - 2003 National Leadership Award
- Member of Greater Baton Rouge Canvas Workshop, 2003
- Vice Chair of Board & Chair of the Development Committee, Heritage Ranch, 2007
- Associate Pastor, Broadmoor United Methodist Church, 2018

**Business Experience**

- Founder/President of Cook, Moore, Davenport & Associates; 1989 to present
- Independent Real Estate Appraiser, 1980 to present
- Independent Residential Fee Appraiser, 1980 to present
- LA Dept of Transportation and Development, Staff Appraiser - Condemnation, 1978-1980

**Qualified as Expert Witness in Real Estate Valuation**

Parish (Parish), State and Federal Courts in Baton Rouge and Louisiana

**Primary Work Territory**

State of Louisiana; have completed appraisal assignments in Mississippi and Florida

**Recently Published Articles**

Baton Rouge Business Report  
The Advocate, Baton Rouge  
The Wall Street Journal

**Partial Listing of Seminars Attended on Appraisal Topics**

**Conducted/Completed by the American Institute of Real Estate Appraisers**

Standards of Professional Practice (Ethics); 1985  
Appraisal Guidelines for F.H.L.B.B Regulation "41-B"; 1985, Federal Home Loan Bank Board  
Investment Valuation and Evaluation Seminar; 1986  
Highest and Best Use Seminar; 1986  
1986 Tax Law Changes and Their Effect on Real Estate Valuation; 1986  
Appraisal Requirements of the New Federal Home Loan Bank Board Regulation "41-C"; 1986  
Real Estate Risk Analysis; 1987  
Shopping Center Appraisals; 1987  
Subdivision Analysis Seminar; 1987  
Capitalization Overview; 1987  
Industrial Property Valuation; 1988  
Rates, Ratios and Reasonableness; 1989  
Local Research & Forecasting (Commercial and Residential); 1990  
Trends in Real Estate by the Baton Rouge Board of Realtors, 1991  
Standards of Professional Appraisal Practice Part A; 1991  
Standards of Professional Appraisal Practice Part B; 1991  
Local Research & Forecasting (Commercial and Residential); 1990  
Trends in Real Estate by the Baton Rouge Board of Realtors, 1991  
Standards of Professional Practice Part A; 1991  
Standards of Professional Practice Part B; 1991  
Fair Value/What it is & How to Estimate; 1991  
Understanding the Fannie Mae Form; 1993  
Proposed Real Estate Appraisers' Liability & Loss Prevention Seminar; 1994  
The Uniform Commercial/Industrial Appraisal Report; 1994  
The Appraiser as Expert Witness; 1995  
General Appraisal Principles, Current Topics; 1995  
Cert. Law Update, USPAP; 1995  
The Future of Appraising; 1996

Standards of Professional Practice, Part A (USPAP); 1996  
Standards of Professional Practice, Part B; 1996  
How to Value Louisiana Timberland; 1997  
Attacking and Defending an Appraisal in Litigation; 01/1999  
Special Purpose Properties, the Challenges of Real Estate Appraising in Limited Markets; 04/99  
Standards of Professional Practice, Part C; 07/99  
Federal Housing Administration's. Homebuyer Protection Plan and the Appraisal Process; 10/99  
Trends in Real Estate; 04/00  
Appraisal Seminar Block 2-B and 2-D; 12/00  
Real Estate Fraud, The Appraiser's Responsibilities & Liabilities; 01/01  
Standards of Professional Practice, Part A (USPAP) & Part B; 05/01  
CI 101: Financial Analysis for Commercial Investment Real Estate; 06/02  
3<sup>rd</sup> Party MultiFamily Accelerated Processing (MAP) Training; 09/02  
Rates and Ratios: Making Sense of GIMs, OARs and DCFA; 01/03  
Case Studies in Commercial Highest and Best Use; 10/03  
Appraising Environmentally Contaminated Properties; 10/04  
Argus Power User Training; 12/04  
Appraising Convenience Stores; 01/05  
User Decision Analysis for Commercial Investments; 06/06  
Uniform Standards of Professional Appraisal Practice; 10/07  
Business Practices and Ethics; 07/09  
USPAP and State Law Update; 10/09  
Appraising From Blueprints and Specifications; 12/09  
Analyzing Distressed Real Estate; 12/09  
USPAP Laws & Rules; 10/11  
Advanced Internet Search Strategies; 12/11  
Forecasting Operating Expenses; 12/13  
Forecasting Revenues; 12/13  
Analyzing Operating Expenses; 01/14  
Basic Appraisal Principles, 10/14  
Basic Appraisal Procedures, 10/14  
Business Practices & Ethics; 11/14  
Basic Appraisal Principles; 11/14  
USPAP, 12/14  
Basic Appraisal Principles, 12/17  
USPAP, 11/17  
Simple Tools for Credible Results; 8/19  
Business Practices and Ethics; 10/19  
Review Theory - General; 10/19  
National USPAP Update; 12/19  
Cool Tools: New Technology for Real Estate Appraisers; 12/21  
USPAP; 12/21

**References for Appraisal Work**

Attorneys

Breazealle, Sachse & Wilson, Attys  
Chiccarelli, Stephen  
Downs & Saffiotti, LLP  
Gunn & York  
Jones Walker, LLP  
Kean, Miller, etals  
McCollister, Rolfe H.  
R. Loren Kleinpeter, Atty  
Keogh, Cox & Wilson, Attorneys  
McGlinchey Stafford, PLLC  
Perry, Balhoff, Mengis & Burns, LLC  
Phelps, Dunbar, LLP  
Postlethwaite & Netterville  
Powers & Hightower, LLP  
Roedel,Parsons, Koch, Blache, Balhoff & McCollister  
Steffes, Vingiello & McKenzie, LLC  
Taylor, Porter, Brooks, Phillips, LLP

Oil Companies

Chevron U.S.A., Incorporated  
Exxon Oil Company  
Mobil Oil Company  
Texaco Oil Company

Corporate Clients

Broadmoor United Methodist Church  
CJ Brown Development, Inc.  
Cole Development  
CRSR  
Dollar General Corporation  
Hartley & Vey Developers, Inc.  
Hughes Realty Group  
JTS Interest, Inc.  
Kurz & Hebert Commercial Real Estate, Inc.  
Latter & Blum, Inc.  
Maestri-Murrell Commercial Real Estate  
R.W. Day/Rentmore Management  
Saurage-Rotenberg Commercial Real Estate  
Stirling Properties  
Wal-Mart Stores, Inc.  
Walsh Commercial Properties

Corporations

Albermarle Corporation  
Auto Zone, Inc.  
Beau Box Commercial Real Estate  
Blue Cross/Blue Shield of LA  
Caves Enterprises, Inc.  
CLM Equipment Company, Inc.  
General Health Corporation  
International Hotel  
Management Corp  
Lanehart/Laneco Company  
McDonald's Corporation  
Pentagon Petroleum Corp.  
Piccadilly Restaurant, LLC  
Rayford Enterprises  
Research Park Corporation  
Seale Funeral Services, Inc.  
Southeastern Health Care  
Surgi-Center Limited Partnership  
United Companies  
Volunteers of America  
Wampold Companies  
Witter Development  
Corporation

Mortgage Companies

Allstate Appraisal, LP  
Amerifund Homet Mortgage Co.  
Arbor Commercial Mortgage  
AMRESO  
Central Park Funding  
Countrywide Funding Corp.  
Deposit Guaranty Mortgage  
Dougherty Mortgage  
Eustis Mortgage  
Hanover Capital  
Highland Commercial Mortgage Co.  
Midland Loan Services  
National Realty Funding  
P.W. Funding  
Pelican State Credit Union  
Regions Mortgage Company  
Standard Mortgage

**Qualifications of Appraiser  
Tom W. Cook, MAI**

---

Banks

American Bank & Trust  
American Gateway Bank  
AmSouth Bank  
Bancorp South  
Bank of Gonzales  
Bank of Montgomery  
Bank of St. Francisville  
Bank of West Baton Rouge  
Bank of Zachary  
Business First Bank  
Capital One Bank  
Central Progressive Bank  
Citizens Bank & Trust Co  
Community Bank of Louisiana  
Concordia Bank  
Cottonport Bank  
Dow Federal Credit Union  
Essential Federal Credit Union  
Fidelity Bank & Trust  
First American Bank  
First Bank & Trust Co.  
First Guaranty Bank  
Guaranty Bank & Trust Co.  
Gulf Coast Bank  
Hancock Bank  
Hibernia National Bank  
Home Bank  
Iberia Bank  
Investar Bank  
JP Morgan Chase Bank  
Mid-South Bank  
Neighbors FCU  
Omni Bank  
Origin Bank  
Pelican State FCU  
Progressive Bank  
Prudential Huntoon Paige  
Red River Bank  
Regions Bank  
Renasant Bank  
Resource Bank  
Sicily Island State Bank  
Simmons Bank  
South Louisiana Bank  
State Bank  
Synergy Bank  
Teche Federal Bank  
United Community Bank  
US Bank  
Washington State Bank  
Wells Fargo Bank  
Whitney National Bank

Developers

Alvarez Construction  
Audubon Contractors  
Dantin Bruce Development  
Geaux Clean Companies  
LDG Development  
SALCO Construction  
Southern Key Investments  
Tower Capital  
American Homeland

Government Agencies

B.R. City-Parish Government  
B.R. Recreation & Park  
Dept. Of Transportation & Development  
Fannie Mae  
Federal Aviation Association  
Federal Deposit Ins. Corp.  
Fed. Savings & Loan Ins. Corp  
Gen. Services Adm. (U.S.A.)  
LWCC  
Resolution Trust Corporation  
US Marshall Services  
US Agencies Mgmt Services, Inc.

Other

BR Area Foundation  
BR Community College  
BR Marine Institute  
Central Community School System  
E. Feliciana Parish Policy Jury  
Greater BR Hope Academy  
Habitat for Humanity of Greater BR  
Healing Place Church  
EBR Housing Authority  
Neuro Medical Center  
OLOL  
Pennington Foundation  
YMCA of Baton Rouge

**Specialized Appraisal Experience**

Apartments

McDonough 16 Apts, New Orleans, LA  
Domain at MidCity Apts, Baton Rouge, LA  
Providence Club, Hammond, LA  
Beaumonde Apts., Hammond, LA  
Glenwood Townhomes, West Monroe, LA  
Lakeview Apts, Natchitoches, LA  
Royal Palms, Baton Rouge, LA  
Magnolia Gardens Apts, Baton Rouge, LA  
Sterling Apts., Sterlington, LA  
Jax Square Apts, Sterlington, LA  
River Palms, Baton Rouge, LA  
Murray Plaza, Monroe, LA  
Villa Broussard Apts, Broussard, LA  
Alexis Park Apts, Bossier City, LA  
Park Rowe Village, Baton Rouge  
Boardwalk Apts, Denham Springs, LA  
The Embers Apts, Lake Charles, LA  
Courtyard Orleans Apts, Baton Rouge  
Nonpariel Apts, Monroe, LA  
Spanish Town Apts, Baton Rouge, LA  
Ingleside Quarters Apts, Baton Rouge  
University View Apts, Baton Rouge, LA  
Frenchman's Wharf Apts., New Orleans, LA  
Royal deVille Apartments, New Orleans, LA  
Pepper Tree Apartments, Lafayette, LA  
Sugar Mill Apartments, New Orleans, LA  
Oakbrook Suites Apartments, Baton Rouge, LA  
Atrium Tower Apartments, Baton Rouge, LA  
Oakbrook Village Apartments, Baton Rouge, LA  
Normandy Village Apartments, Baton Rouge, LA

Automotive/Car Dealership Facilities

Audubon Imports, Baton Rouge, LA  
A.J. Dohmann, Berwick, LA  
Acura, Baton Rouge, LA  
Richards Honda, Baton Rouge, LA  
Iberville Motors, Plaquemine, LA  
Ralph Sellers, Gonzales, LA  
Henderson Chrysler Jeep, Baton Rouge, LA  
All Star Dodge/All Star Ford, Denham Springs, LA  
Duplessis Pontiac-Buick GMC, Gonzales, LA  
Gerry Lane Chevrolet Dealership, Baton Rouge, LA  
AK Durnin Chrysler-Jeep, Baton Rouge, LA  
Team Honda of Baton Rouge, LA  
John Deere Dealership, New Roads, LA  
Audubon Ford/Audubon Imports, LA  
Brian Harris BMW, Baton Rouge, LA  
Brian Harris Chevrolet, Baton Rouge, LA  
Hanks Pontiac-GMC-Buick, Plaquemine, LA  
Price LeBlanc Toyota/Lexus, Baton Rouge, LA  
Duplessis Cadillac, Baton Rouge, LA  
Durham Toyota, Hammond, LA  
Hollingsworth Richards Ford, B.R., LA  
Bayou Country Harley Davidson, Houma, LA  
Dohmann Chevrolet Cadillac, Berwick, LA

Day Care Facilities

Kids are Special, Baton Rouge, LA  
Lil' One's Learning Center, Denham Springs, LA  
Children's Ark Day Care/Preschool, BR, LA

Equestrian Facility

Jumonville Horse Farm, Ventress, LA

Carwash Facilities (both self-service and full-service)

Proposed Self-Service, Baton Rouge, LA  
Oasis Carwash, Mandeville, LA  
Prop. Self-Service, Staring Lane, B.R., LA  
Carriage House Carwash, Baton Rouge, LA  
Benny's Carwash (full-service), Baton Rouge, LA  
Superior Carwash, Baton Rouge, LA  
Self-Service Carwash, Gonzales, LA  
Florida Street Carwash, Baton Rouge, LA  
Plantation Carwash, Denham Springs, LA  
Pit Stop Carwash, St. Amant, LA  
Geaux Clean, Baton Rouge, LA

Industrial Facilities

Bengal Industries, Baton Rouge, LA  
AKM Fabrication, Prairieville, LA  
Wilson Clark Steel Facility, Livingston, LA  
Go-Devil Manufacturing, Baton Rouge, LA  
Plant Fab Facility, Port Allen, LA  
Marine Power, Inc. Ponchatoula, LA

**Qualifications of Appraiser  
Tom W. Cook, MAI**

---

Church Facilities

First Pentecostal Church of Baton Rouge, LA  
Church of the Highlands, Baton Rouge, LA  
Beech Grove Baptist Church, Baton Rouge, LA  
Revival Temple Church, Denham Springs, LA  
Judson Baptist Church, Walker, LA  
Comite Baptist Church & School, B. R., LA  
Quail Ridge Baptist Church, Baton Rouge, LA  
First Baptist Church of Zachary, LA  
Cornerstone Church of Zachary, LA  
St. Andrew Methodist Church, Baton Rouge, LA  
Denham Road Baptist Church, Pride, LA  
Christian Life Fellowship, Baton Rouge, LA  
Istrouma Baptist Church, Baton Rouge, LA  
Broadmoor United Methodist, Baton Rouge, LA  
Redeeming Life, Walker, LA  
Riverdale Baptist Church, B.R., LA  
Hopeful Triumph Baptist Church, Darrow, LA  
The First New Testament Church, B.R., LA  
Jubilee Christian Church, Baton Rouge, LA  
Harvest Church & Retreat, Hammond, LA  
New Song Church, Baton Rouge, LA  
Istrouma Baptist Church, Baton Rouge, LA  
Abundant Life Church, Denham Springs, LA  
Trinity Lutheran Church, Baton Rouge, LA  
Zachary United Methodist Church, Zachary, LA

Fraternity Homes

DEKE, Louisiana State University

Funeral Home Facilities

Winnfield Funeral Home, Baton Rouge, LA  
Wilbert Funeral Home, Plaquemine, LA  
Seale Funeral Home, Denham Springs, LA

Golf Course Facilities

Country Club of Louisiana, Baton Rouge, LA  
Sherwood Forest Country Club, BR, LA  
City Club at River Ranch, Lafayette, LA

Health Club/Spa/Gym

Spectrum, Denham Springs, LA  
Spectrum, Baton Rouge, LA  
Athletic in Motion, Prairieville, LA  
Superior Fitness, Prairieville, LA  
Fusion Health Club, Prairieville, LA  
Shannon's Health and Fitness Club, LaPlace, LA

Hotel/Motel Facilities

Comfort Suites, Port Allen, LA  
Alamo Plaza Motel, Baton Rouge, LA  
Hotel Bentley, Alexandria, LA  
Best Western Chateau, Baton Rouge, LA  
Newcourt Inn, Port Allen, LA  
Ramada Inn, Port Allen, LA  
Days Inn of Baton Rouge, LA  
Myrtles Plantation, St. Francisville, LA  
Holiday Inn North, Lafayette, LA  
Holiday Inn, Natchez, MS  
Suburban Extended Stay of Laplace, LA  
The Lodge at the Bluffs on Thompson Creek, LA  
La Qunita Inn, Metairie, LA  
Best Western, Plaquemine, LA  
Lafayette Sleep Inn, Lafayette, LA

Laboratory Facilities

International Analytical Services, Baton Rouge, LA

Mini-Warehouse Storage Facilities

(small to full-service climate-controlled)  
Store More Mini Warehouse, Baton Rouge, LA  
MGM Mini Storage, Gonzales, LA  
Security Storage of Gonzales, LA  
ClimaStor, Baton Rouge, LA  
Parkway Plaza Self-Storage, Lafayette, LA  
ABC Mini-Storage, Baton Rouge, LA  
Jam's Mini-Storage, Denham Springs, LA

**Qualifications of Appraiser**  
**Tom W. Cook, MAI**

---

Nursing Homes

(retirement community, convalescent centers, assisted living)

Heritage Manor, Napoleonville, LA  
Ringgold Nurse Care Center, Ringgold, LA  
Riverbend Care Center, Belle Chase, LA  
Sterling Place, Baton Rouge, LA  
Guest House Convalescent Cntr., Baton Rouge, LA  
Crescent City Health Care, New Orleans, LA  
Jo Ellen Smith Convalescent Cntr, New Orleans, LA  
Lakewood Quarters, Baton Rouge, LA  
Stonebridge Convalescent Center, New Orleans, LA  
Amite Nursing, Amite, LA  
Woodland Village Nursing Home, Algiers, LA  
Camellia Gardens Retirement Center, Slidell, LA  
Evangeline Village Nursing Home, Houma, LA  
Lexington House, Alexandria, LA  
The Retirement Center, Baton Rouge, LA  
Morris Lahasky Nursing Home, Erath, LA  
Magnolia Manor, Baton Rouge, LA  
Booker T. Washington Nursing Home  
Shreveport Manor, Shreveport, LA  
Grace Nursing Home, Clinton, LA  
Sherwood Manor Rehab Home, Baton Rouge, LA  
Idlewood Nursing Center, St. Francisville, LA  
Oakwood Village Asst. Living Complex, Zachary, LA  
La Plantation Asst. Living, Denham Springs, LA  
Innisfree Retirement Community, Rogers, AR  
Acadian House Care Center, Baton Rouge, LA  
Village at Windermere, Baton Rouge, LA  
Southern Pines Retirement Community, Walker, LA  
Three Rivers Nursing Center, Marked Tree, AR  
Live Oak Village, Hammond, LA  
Maison Des Ami Nursing Home, Baton Rouge, LA  
Audubon Guest House of Thibodaux, LA  
St. Margaret's Nursing Home, New Orleans, LA  
Riverside Nursing Home, Monroe, LA  
The Heritage Healthcare Center of Hammond, LA  
The Golden Age Nursing Home, Denham Springs, LA  
Harvest Manor Nursing Home, Denham Springs, LA  
The Ormond Nursing and Care Center, Destrehan, LA  
Haven Nursing Home, Columbia, LA  
Rayville Nursing Home, Rayville, LA  
Summerwood Nursing Home, Crowley, LA  
Heritage Health Care, Hammond, LA  
Northshore Living Center, Slidell, LA

Market Study of the Nursing Home Industry

Napoleonville  
Alexandria  
Slidell

Hospital/Medical Facility

Surgical Specialty Hospital, Baton Rouge, LA  
La. Orthopedic & Sports Rehab, Baton Rouge, LA  
Mary Bird Perkins Cancer Center, Baton Rouge, LA  
Flanders Medical Center, Baton Rouge, LA  
North Boulevard Psychiatric Hospital, B.R., LA  
Dixon Memorial Hospital, Denham Springs, LA  
HealthSouth Rehab Hospital of South, LA  
Health South Surgery Center of Baton Rouge  
Jefferson Healthcare, Jefferson, LA  
Surgical Hospital & Medical Office Bldg, B.R., LA  
Orthopaedic Surgery Hospital, B.R., LA  
Rehabilitation/Psychiatric Hospital, B.R., LA  
Dermatology & Aesthetic Institute, B.R., LA  
Greenbriar Hospital, Covington, LA

Plantation Homes

Judge Poche' Plantation, Convent, LA  
Homochitto Plantation, Mississippi  
The Myrtles, St. Francisville, LA  
Nottoway Plantation  
Sleepy Hollow, Baton Rouge, LA  
Mt. Hope Plantation, Baton Rouge, LA  
Rosale Plantation, St. Francisville, LA

Schools (private)

Baton Rouge Marine Institute, Baton Rouge, LA  
East Ascension Academy, Gonzales, LA  
Martin L. King Christian Academy, BR, LA  
Harvest Academy, Hammond, LA  
Desire Street Academy, Baton Rouge, LA

Theaters

Joy's Cinema Eight, Baton Rouge, LA  
Oak Cinema Eight (proposed), Baton Rouge, LA  
United Artists, Baton Rouge, LA

Vacant Land

Acreage  
Parking lot  
Windmill Nursery, Folsom, LA

Veterinary Clinic

Centerville Vet Hospital, Denham Springs, LA  
Goodwood Animal Hospital, Baton Rouge, LA  
St. George Animal Hospital, Baton Rouge, LA

Specialized Market Study/Analysis

Medical Office Market Study, Baton Rouge, LA  
Effects of Flood Zone States, Baton Rouge, LA  
Franklin Hope Haven Project, Franklin, LA

Subdivisions

Residential

Bocage Lake S/D, Baton Rouge, LA  
Riverbend Subdivision, Baton Rouge, LA  
Azalea Lakes S/D, Baton Rouge, LA  
Santa Maria S/D, Baton Rouge, LA  
Country Club of Louisiana, Baton Rouge, LA  
Woodlake at Bluebonnet, Baton Rouge, LA  
Five Oaks S/D, Baton Rouge, LA  
Lake Ridge S/D, Baton Rouge, LA  
Riverbend Lakes S/D, Baton Rouge, LA  
Highland Ridge S/D, Baton Rouge, LA  
Clearlake Estates S/D, Baton Rouge, LA  
Heritage Estates at Highland S/D, Baton Rouge, LA  
The Links Subdivision, Baton Rouge, LA  
The Village at Country Club of La, Baton Rouge, LA  
Highland Knoll Subdivision, Baton Rouge, LA  
Fifteen Fairwood Subdivision, Baton Rouge, LA  
The Lake at Manchac S/D, Baton Rouge, LA  
Le Triomphe' S/D, Lafayette, LA  
Highland Greens S/D, Baton Rouge, LA  
Jefferson Park S/D, Baton Rouge, LA  
Kensington Estates S/D, Baton Rouge, LA  
Manchac Knoll S/D, Prairieville, LA  
Chase Court S/D, Prairieville, LA  
Oaks at Belle River, Napoleonville, LA  
University Club S/D, Baton Rouge, LA  
Camellia Trace S/D, Baton Rouge, LA  
The Lakes at Highland S/D, Baton Rouge, LA

Subdivisions

Commercial

Highland Business Park, Baton Rouge, LA  
Bluebonnet Ridge S/D, Baton Rouge, LA  
Howell Place, Baton Rouge, LA

Other Property Types too Numerous to List

Campsites (recreational)  
Office Buildings  
Office/Warehouse Buildings  
Restaurants (small drive-thru to large dine-in)  
Retail (small free-standing to large big box, including shopping centers and outlet malls)

# Louisiana Real Estate Appraisers Board

Having complied with the requirements of Chapter 51 of Title 37 of the Louisiana Revised Statutes of 1950 and the requirements of the Louisiana Real Estate Appraisers Board,

## Certified General Appraiser

license is hereby granted to

**Thomas W. Cook**

License Number - APR.00005-CGA

First Issuance Date - 03/23/1990

Expiration Date - 12/31/2027



Chairperson



Secretary



*Qualifications of Appraiser*  
**Robert Beaman**

---

**I. EDUCATION**

Louisiana College, Pineville, LA (2011-2015)  
BA – Major in Christian Studies, Minor in Communications  
Overall GPA: 3.06

Appraisal Institute – Successful Completion of:

USPAP – Uniform Standards of Professional Appraisal Practice (2019)  
Supervisor-Trainee Course (2019)  
Basic Appraisal Principles (2019)  
Basic Appraisal Procedures (2019)

**II. BUSINESS EXPERIENCE**

Cook, Moore, Davenport & Associates – 1/2019 to Present, Real Estate Appraiser Trainee

**III. PROFESSIONAL AFFILIATIONS/QUALIFICATIONS**

Louisiana Real Estate Appraiser Trainee #T4446

**IV. SPECIALIZED APPRAISAL EXPERIENCE**

Subdivisions

Sub-Lakes at Harveston, Phase I	Sub-Kaden Creek
Sub-Cheval Point, Phase I	Sub-Oakland Crossing
Sub-Meadows at Oak Grove, Phase III	Sub-Retreat at Juban
Sub-Lots in Meadows at Oak Grove	Sub-Bellmont
Sub-Waters Cove (Gonzales)	Sub-Oak Colony
Sub-Lots in South Creek	Sub-Lots in Long Farm
Sub-King George Bay Road	Sub-Zachary Farms
Sub-Lots in Highland Lakes	Sub-Lochs at Carnoustie
Sub-Orice Roth Road	Sub-Meadow Oaks, Phase III
Sub-Belle Savanne	Sub-Lots in Arbor Grove
Sub-Lots in Belle Savanne	Sub-Juban Trails
Sub-Rivanna Townhomes	Sub-Clare Court
Sub-Water's Edge at Lexington Estates	Sub-Blood River Escape
Sub-Milito Lot Inventory	Sub-Lake Villas Crossing
Sub-Lots in Village at Magnolia Square	Sub-Cheval Point, Phase II
Sub-Allen Trails	Sub-Preserve at Gray's Creek, Phase II
Sub-Jamestown Crossing	Sub-Lots in Lakes at Harveston
Sub-Lakeview (Walker)	Sub-South Haven, Phase IV
Sub-Heron Pointe	Sub-Lots in Shoe Creek
Sub-Conway Plantation	Sub-University Grove

Office Warehouses

OW-15555 Airline Hwy  
OW-4301 Jeffrey Drive  
OW-8910 Buzbee Drive  
OW-26904 James Chapel Road  
OW-Gator Millworks Florida Boulevard  
OW-D-Bat Academy – Barringer Court  
OW-Gainey’s Concrete (Holden)  
OW-Hotard Coaches (Geismar)  
OW-2352 Lobdell Boulevard  
OW-6829 S Choctaw Drive  
OW-2322 Lobdell Blvd  
OW-1925 Ryder Drive  
OW-2069 Commercial Drive  
OW-8910 Buzbee Drive  
OW-Bent’s RV  
OW-7655 Airline Hwy  
OW-17260 Jefferson Hwy  
OW-308 Galbert Rd (Lafayette)  
OW-300 Wooddale Boulevard  
OW-2301 S College Rd Ext (Lafayette)  
OW-4598 Woodlawn Drive (Maurice)  
OW-223 Luke Street (Lafayette)  
OW-225 Luke Street (Lafayette)  
OW-824 I-10 Service Road (Scott)  
OW-100 Precision Drive (Broussard)

Industrial

Ascension Ready Mix - Nicholson Drive  
Ascension Ready Mx - S Choctaw Drive

Medical Office Buildings

MOB-37279 Market Place Drive  
MOB-14169 LA Hwy 73 (Prairieville)  
MOB-4242 LA Hwy 19 (Zachary)  
MOB-19850 Old Scenic Hwy

Office Buildings

Office-6160 Perkins Road  
Office-GoAuto Highlandia Drive  
Office-14661 S Harrells Ferry Road  
Office-422 Colonial Drive  
Office-11207 Proverbs Ave  
Office-728 Chevelle Drive  
Office-7979 Innovation Park  
Office-5500 Bankers Ave

Shopping Centers

SC-Siegen Lane Center  
SC-Perkins Plaza  
SC-Siegen Place  
SC-Carriage Crossing  
SC-Sherwood Abbey  
SC-Perkins Crossing  
SC-Lindberg Drive (Slidell)  
SC-Siegen Square

Retail

Retail-Friendly Powersports Airline  
Retail-4860 Florida Boulevard  
Retail-Smoothie King Coursey  
Retail-Former Family Dollar  
Retail-7587 and 7597 Jefferson Hwy  
Retail-4671 Hwy 19 (Zachary)  
Retail-2121 N Foster Drive

Land

Land-Sunshine Cleaners in Rouzan  
Land-Carpenter Training Fund  
Land-Community College Drive  
Land-Bent’s RV (Albany)  
Land-River Highlands (St. Amant)  
Land-LA Hwy 22 (Sorrento)  
Land-Lakes at Harveston Excess Land  
Land-Pecue at I-10  
Land-Conway Commercial Lots  
Land-425 Airline Hwy (Gonzales)  
Land-Lexington Estates Excess Land  
Land-9995 Greenwell Springs  
Land-Hooper Road  
Land-AtWater, River Road

# Louisiana Real Estate Appraisers Board

Having complied with the requirements of Chapter 51 of Title 37 of the Louisiana Revised Statutes of 1950 and the requirements of the Louisiana Real Estate Appraisers Board,

## Certified General Appraiser

license is hereby granted to

# Robert E. Beaman

License Number - APR.04446-CGA

First Issuance Date - 02/20/2025

Expiration Date - 12/31/2026

*F. Tracy Williams*

Chairperson

*J. C. Lee, Jr.*

Secretary

