

<b>INVITATION TO BID</b>		<b>LSU</b>	<b>BID DUE DATE AND TIME</b>	
BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL & MECHANICAL COLLEGE			<b>07/29/2025      11:00 AM      CT</b>	
<b>SOLICITATION</b> RFQ-0000002580 <b>SUPPLIER #</b> <b>SUPPLIER NAME AND ADDRESS</b> <div style="border: 1px solid black; height: 100px; width: 100%; margin-top: 10px;"></div>			<b>RETURN BID TO</b> lsubids@lsu.edu  <b>Buyer</b> Alexandra Torres Huber <b>Buyer Phone</b> +1 (225) 578-9398 <b>Buyer Email</b> atorre6@lsu.edu <b>Issue Date</b> 07/10/2025	
<b>TITLE: AIRBOAT/OUTBOARD CHARTERS - TERM CONTRACT</b>				
<p style="text-align: center;"><b>To Be Completed By Supplier</b></p> <ol style="list-style-type: none"> <li>_____ "No Bid" (sign and return this page only).</li> <li>_____ My Company does not wish to receive future solicitations for this spend category.</li> <li>Specify your Delivery: To be made within _____ days after receipt of order.</li> <li>If applicable, Supplier's Addendum Acknowledgement/Response:            As an authorized agent/signatory of the supplier, I/we acknowledge receipt of this Addendum, and            _____ submit no alterations/clarifications to our original bid.            _____ submit superseding revisions/clarifications to our original bid as written herein or attached hereto.         </li> </ol> <p style="text-align: center;"><b>General Instructions to Suppliers</b></p> <ol style="list-style-type: none"> <li>Sealed bids for furnishing the items and/or services specified are hereby solicited, and will be received by LSU Procurement at the "Return Bid To" address stated above, until the specified due date and time.</li> <li>Read the entire solicitation, including all terms, conditions and specifications.</li> <li>All bid information and prices must be typed or written in ink. Any corrections, erasures or other forms of alteration to unit price are to be initialed by the supplier.</li> <li>Bid prices are to be quoted FOB LSU/Destination and inclusive of any and all applicable shipping and handling charges unless otherwise specified in the solicitation. Any invoiced delivery charges not quoted and itemized on the LSU purchase order are subject to rejection and non-payment.</li> <li>Payment is to be made within 30 days after receipt of properly executed invoice, or delivery and acceptance, whichever is later.</li> <li>By signing this solicitation, the supplier certifies compliance with all general instructions to suppliers, terms, conditions and specifications; and further certifies that this bid is made without collusion or fraud.</li> </ol>				
<b>SUPPLIER NAME</b>			<b>MAILING ADDRESS</b>	
<b>AUTHORIZED SIGNATURE</b>			<b>CITY, STATE ZIP</b>	
<b>PRINTED NAME</b>			<b>PHONE #</b>	
<b>TITLE</b>			<b>FAX #</b>	
<b>E-MAIL</b>			<b>FEDERAL TAX ID #</b>	

<b>SPECIAL TERMS &amp; CONDITIONS</b>	<b>INVITATION TO BID</b>	<b>Page 2</b>
SOLICITATION RFQ-0000002580	DUE DATE 07/29/2025	DUE TIME 11:00:00 AM
<b><u>1. Bid Submission Information</u></b>		
All bids must be submitted electronically to LSU Procurement Services. Bids must be received at the "Return Bid To" email address no later than the due date and time specified herein. Bids must be emailed to lsubids@lsu.edu (This email address should be used for bid submissions only). Any bids sent directly to the Buyer of record will not be forwarded to the "Return Bid To" email.		
When submitting electronically, the RFQ number and solicitation title should be listed in the subject line of the email. An original and redacted copy (if applicable) must be submitted electronically. Hard copies of bids will not be accepted; therefore, they will not be evaluated.		
It is the responsibility of the Supplier to ensure the bid is received by LSU Procurement by the indicated due date and time. Any delays that may occur in transmission of the bid is the responsibility of the supplier. A bid will be considered late if it is not received at the "Return Bid To" email address by the indicated due date and time.		
The maximum email attachment size accepted is 125 MB. It is the supplier's responsibility to ensure bid submission is sized such that it is successfully transmitted and received by LSU. If the bid response is too large to be emailed as one document, the bid must be sent as separate documents. Each submittal should be labeled. (Example – Bid Submittal 1 out of 3 for RFQ-000000XXXX - Title; Bid Submittal 2 out of 3 for RFQ-000000XXXX - Title, etc.). If any submittal is received late, LSU will not consider the late submittal(s). Only the submittal(s) received by the due date and time will be considered. Late bids will not be accepted per LAC 34:XIII.515.B.		
<b><u>2. Bid Opening Information</u></b>		
Bid openings are held electronically. There are no in-person bid openings. To electronically attend the bid opening, use the below link to register in advance: <a href="https://lsu.zoom.us/meeting/register/tJwvcuygqTtHtZZWmWrGBCjXxstyfiETx33">https://lsu.zoom.us/meeting/register/tJwvcuygqTtHtZZWmWrGBCjXxstyfiETx33</a>		
After registering, a confirmation email will be provided containing information about joining the bid opening.		
No information or opinions concerning the ultimate contract award will be given at bid opening or during the evaluation process.		
If an unforeseen circumstance beyond LSU's control prevents bid opening, the Bid will open at the next scheduled bid opening date.		
<b><u>3. Insurance Requirements</u></b>		
Please note attached insurance requirements. Successful bidder will be required to furnish a certificate of insurance evidencing required coverages and naming the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College as an additional insured on all liability policies.		

STANDARD TERMS & CONDITIONS	INVITATION TO BID	Page 3
SOLICITATION RFQ-0000002580	DUE DATE 07/29/2025	DUE TIME 11:00:00 AM
<p>These standard terms and conditions shall apply to all LSU solicitations, unless otherwise specifically amended and provided for in the special terms and conditions, specifications, or other solicitation documents. In the event of conflict between the General Instructions to Suppliers or Standard Terms &amp; Conditions and the Special Terms &amp; Conditions, the Special Terms &amp; Conditions shall govern.</p> <p>Bids submitted are subject to provisions of the laws of the State of Louisiana, including but not limited to: the University Procurement Code (LAC 34:XIII. Chapters 3-25) and the terms, conditions, and specifications stated in this solicitation.</p>		
<p><b>1. Supplier Enrollment</b> Suppliers providing a bid/quote in response to a LSU solicitation must be setup in the University's new procurement system (Workday) for bid tabbing and award of a purchase order. Suppliers should complete the online supplier registration form prior to submitting a bid response and/or the bid due date and time to ensure bid tabbing can be done timely after the bid deadline. This website is used in place of a paper form and must be accompanied with an IRS Request for Taxpayer Identification Number and Certification form (W-9 or W-8 if foreign) to collect the required business and tax information that support the University's reporting and compliance requirements. To inquire if you or your company is setup or for questions regarding setup, email <a href="mailto:suppliers@lsu.edu">suppliers@lsu.edu</a>. The supplier enrollment form can be located at: <a href="http://www.lsu.edu/administration/ofa/procurement/supplier_registration.php">http://www.lsu.edu/administration/ofa/procurement/supplier_registration.php</a></p> <p><b>2. Bid Delivery and Receipt</b> Bids must be received and time-stamped at the "Return Bid To" email address no later than the due date and time specified herein. The University shall not be responsible for any delays caused by the supplier's chosen means of bid delivery. Supplier is solely responsible for the timely delivery of its bid, and failure to meet the bid due date and time shall result in rejection of the bid. Late bids cannot be accepted per LAC 34:XIII.515.B.</p> <p><b>3. Bid Forms</b> Bids are to be submitted on the LSU solicitation forms provided, and must be signed by an authorized agent of the supplier in accordance with LAC 34:XIII.517. Bids submitted on other forms or in other price formats may be considered informal and may be rejected in part or in its entirety. Bids submitted in pencil and/or bids containing no original signature indicating the supplier's intent to be bound will not be accepted. Bid submissions should not be spiral bound.</p> <p><b>4. Interpretation of Solicitation/Supplier Inquiries</b> If supplier is in doubt as to the meaning of any part or requirement of this solicitation, supplier may submit a written request for interpretation to the Buyer-of-Record at the address and/or fax number shown above. Written inquiries must be received in the Procurement Office no later than 4:30 pm CST four (4) business days prior to the opening of bids, and shall be clearly crossreferenced to the relevant solicitation/specification in question. No decisions or actions shall be executed by any supplier as a result of oral discussions with any LSU employee or consultant. Any interpretation of the documents will be made by formal addendum only, issued by the Procurement Office, and mailed or delivered to all suppliers known to have received the solicitation. LSU shall not be responsible for any other interpretations or assumptions made by supplier.</p> <p><b>5. Bid Addenda</b> Bid Addendum is to be signed and returned with your bid. If you have already submitted your bid, and this Addendum creates a need to revise/clarify your original response in any way, you are required to submit such in writing. To be considered, your addendum response must be submitted to and received by LSU Procurement at the "Return Bid To" address stated above. Submittals for price alterations and addenda to bids must be clearly marked with the solicitation number and the bid due date/time and returned via fax, email, courier service, hand delivery, or USPS mail. Bid revisions received after bid opening cannot be considered, whereupon the supplier must either honor or withdraw its original bid.</p> <p><b>6. Bid Opening</b> Suppliers may attend the public bid opening of sealed bids. No information or opinions concerning the ultimate contract award will be given at bid opening or during the evaluation process. Written bid tabulations will not be furnished.</p> <p><b>7. Special Accommodations</b> Any "qualified individual with a disability" as defined by the Americans with Disabilities Act, who has submitted a bid and desires to attend the public bid opening, must notify the Procurement Office in writing not later than seven days prior to the bid opening date of their need for special accommodations. If the request cannot be reasonably provided, the individual will be informed prior to the bid opening.</p>		

STANDARD TERMS & CONDITIONS	INVITATION TO BID	Page 4
SOLICITATION RFQ-0000002580	DUE DATE 07/29/2025	DUE TIME 11:00:00 AM
<p><b>8. Standards of Quality</b> Any product or service bid shall conform to all applicable federal, state and local laws and regulations, and the specifications contained in the solicitation. Any manufacturer's name, trade name, brand name, or catalog number used in the specification is for the purpose of describing the standard of quality, performance, and characteristics desired; and is not intended to limit or restrict competition. Supplier must specify the brand and model number of the product offered in his bid. Bids not specifying brand and model number shall be considered as offering the exact product specified in the solicitation.</p> <p><b>9. New Products/Warranty/Patents</b> All products bid for purchase must be new, never previously used, of the manufacturer's current model and/or packaging, and of best quality as measured by acceptable trade standards. No remanufactured, demonstrator, used or irregular products will be considered for purchase unless otherwise specified. The manufacturer's standard published warranty and provisions shall apply, unless more stringent warranties are otherwise required by LSU and specified in the solicitation. In such cases, the supplier and/or manufacturer shall honor the specified warranty requirements, and bid prices shall include any premium costs of such coverage. Supplier guarantees that the products proposed and furnished will not infringe upon any valid patent or trademark; and shall, at its own expense, defend any and all actions or suits charging such infringement, and shall save LSU harmless.</p> <p><b>10. Descriptive Information</b> Suppliers proposing an equivalent brand or model are to submit with the bid descriptive information (such as literature, technical data, illustrations, etc) sufficient for LSU to evaluate quality, suitability, and compliance with the specifications. Failure to submit descriptive information may cause bid to be rejected. Any changes made by supplier to a manufacturer's published specifications shall be verifiable by the manufacturer. If items bid do not fully comply with specifications, supplier must state in what respect items deviate. Supplier's failure to note exceptions in its bid will not relieve the supplier from supplying the actual products requested.</p> <p><b>11. Bids/Prices/F.O.B. Point</b></p> <ul style="list-style-type: none"> <li>• The bid price for each item is to be quoted on a "net" basis and F.O.B. LSU Destination, i.e. title passing upon receipt and inclusive of all delivery charges, any item discounts, etc.</li> <li>• Bids other than F.O.B. LSU Destination may be rejected.</li> <li>• Bids indicating estimated freight charges may be rejected.</li> <li>• Bids requiring deposits, payment in advance, or C.O.D. terms may be rejected.</li> <li>• Suppliers who do not quote "net" item prices and who separately quote an overall "lump sum" freight cost or discount for all items shall be considered as submitting an "all-or-none" bid for evaluation and award purposes; and risk rejection if award is made on an item or grouped basis.</li> <li>• Prices shall be firm for acceptance for a minimum of 30 days, unless otherwise specified. Bids conditioned with shorter acceptance periods may be rejected.</li> <li>• Prices are to be quoted in the unit/package specified (e.g. each, 12/box, etc), or may be rejected.</li> <li>• In the event of extension errors, the unit price bid shall prevail.</li> </ul> <p><b>12. Taxes</b> Supplier is responsible for including all applicable taxes in the bid price. LSU is exempt from all Louisiana state and local sales and use taxes. By accepting an award, resident and non-resident firms acknowledge their responsibility for the payment of all taxes duly assessed by the State of Louisiana and its political subdivisions for which they are liable, including but not limited to: franchise taxes, privilege taxes, sales taxes, use taxes, ad valorem taxes, etc.</p> <p><b>13. Terms and Conditions</b> This solicitation contains all terms and conditions with respect to the purchase of the goods and/or services specified herein. Submittal of any contrary terms and conditions may cause your bid to be rejected. By signing and submitting a bid, supplier agrees that contrary terms and conditions which may be included in its bid are nullified.</p> <p><b>14. Supplier Forms/LSU Signature Authority</b> The terms and conditions of the LSU solicitation and purchase order/contract shall solely govern the purchase agreement, and shall not be amended by any supplier contract, form, etc. The University's chief procurement officer, or authorized designee, is delegated sole authority to execute/sign any supplier contracts, forms, etc, on behalf of LSU. Departments are expressly prohibited from signing any supplier forms. Any such supplier contracts/forms bearing unauthorized signatures shall be null and void, shall have no legal force, and shall not be recognized by LSU in any dispute arising therefrom. Suppliers who present any such forms to department users for signature without regard to this strict LSU policy may face contract cancellation, suspension, and/or debarment.</p> <p><b>15. Awards</b> Award will be made to the lowest responsible and responsive supplier. LSU reserves the right: (1) to award items separately, grouped, or on an all-or-none basis, as deemed in its best interest; (2) to reject any or all bids and/or items; and (3) to waive any informalities. All solicitation specifications, terms and conditions shall be made part of any subsequent award as if fully reproduced and included therein, unless specifically amended in the formal contract.</p>		

STANDARD TERMS & CONDITIONS	INVITATION TO BID	Page 5
SOLICITATION RFQ-0000002580	DUE DATE 07/29/2025	DUE TIME 11:00:00 AM
<p><b>16. Acceptance of Bid</b> Only the issuance of an official LSU purchase order/contract, a Notification of Award letter, or a Notification of Intent to Award letter shall constitute the University's acceptance of a bid. LSU shall not be responsible in any way to a supplier for goods delivered or services rendered without an official purchase order/contract or award letter. Bid tabulations may be requested after acceptance of bid.</p> <p><b>17. Applicable Law</b> All contracts shall be construed in accordance with and governed by the laws of the State of Louisiana.</p> <p><b>18. Awarded Products/Unauthorized Substitutions</b> Only those awarded brands and numbers stated in the LSU contract are approved for delivery, acceptance, and payment purposes. Any substitutions require prior approval of the Procurement Office. Unauthorized product substitutions are subject to rejection at time of delivery, post-return at supplier's expense, and non-payment.</p> <p><b>19. Testing/Rejected Goods</b> Supplier warrants that the products furnished will be in full conformity with the specification, drawing or sample, and agrees that this warranty shall survive delivery, acceptance, and use. Any defect in any product may cause its rejection. LSU reserves the right to test products for conformance to specifications both prior to and after any award. Supplier shall bear the cost of testing if product is found to be non-compliant. All rejected goods will be held at supplier's risk and expense, and subject to supplier's prompt disposition. Unless otherwise arranged, rejected goods will be returned to the supplier freight collect.</p> <p><b>20. Delivery</b> Supplier is responsible for making timely delivery in accordance with its quoted delivery terms. Supplier shall promptly notify the LSU Department and/or Procurement Office of any unforeseen delays beyond its control. In such cases, LSU reserves the right to cancel the order and to make alternative arrangements to meet its needs.</p> <p><b>21. Default of Supplier</b> Failure to deliver within the time specified in the bid/award will constitute a default and may be cause for contract cancellation. Where the University has determined the supplier to be in default, LSU reserves the right to purchase any or all goods or services covered by the contract on the open market and to surcharge the supplier with costs in excess of the contract price. Until such assessed surcharges have been paid, no subsequent bids from the defaulting supplier will be considered for award.</p> <p><b>22. Supplier Invoices</b> Invoices shall reference the LSU purchase order number, supplier's packing list/delivery ticket number, shipping/delivery date, etc. Invoices are to be itemized and billed in accordance with the order, and submitted on the supplier's own invoice form. Invoices submitted by the supplier's third party supplier are not acceptable.</p> <p><b>23. Delinquent Payment Penalties</b> Delinquent payment penalties are mandated and governed by Louisiana R.S. 39:1695. Supplier penalties to the contrary shall be null and void, shall have no legal force, and shall not be recognized by LSU in any dispute arising therefrom.</p> <p><b>24. Assignment of Contract/Contract Proceeds</b> Supplier shall not assign, sublet or transfer its contractual responsibilities, or payment proceeds thereof, to another party without the prior written consent and approval of the Procurement Office. Unauthorized assignments of contract or assignments of contract proceeds shall be null and void, shall have no legal force, and shall not be recognized by LSU in any dispute arising therefrom.</p> <p><b>25. Right to Piggyback</b> Where this solicitation may name one department as the primary contract user, LSU reserves the right to authorize additional departments/campuses to use the contract as their needs arise; and Vendor shall honor all such purchase orders.</p> <p><b>26. Contract Cancellation</b> LSU has the right to cancel any contract for cause, in accordance with procurement rules and regulations, including but not limited to: (1) failure to deliver within the time specified in the contract; (2) failure of the product or service to meet specifications, conform to sample quality or to be delivered in good condition; (3) misrepresentation by the supplier; (4) fraud, collusion, conspiracy or other unlawful means of obtaining any contract with the University; (5) conflict of contract provisions with constitutional or statutory provisions of state or federal law; (6) any other breach of contract. LSU has the right to cancel any contract for convenience at any time by giving thirty (30) days written notice to the supplier. In such cases, the supplier shall be entitled to payment for compliant deliverables in progress.</p> <p><b>27. Prohibited Contractual Arrangements</b> Per Louisiana R.S. 42:1113.A, no public servant, or member of such a public servant's immediate family, or legal entity in which he has a controlling interest shall bid on or enter into any contract, subcontract, or other transaction that is under the supervision or jurisdiction of the agency of such public servant. See statute for complete law, exclusions, and provisions.</p>		

STANDARD TERMS & CONDITIONS	INVITATION TO BID	Page 6
SOLICITATION RFQ-0000002580	DUE DATE 07/29/2025	DUE TIME 11:00:00 AM
<p><b>28. Equal Employment Opportunity Compliance</b>  By submitting and signing this bid, supplier agrees to abide by the requirements of the following as applicable: Title VI and VII of the Civil Rights Act of 1964, as amended by the Equal Opportunity Act of 1972; federal Executive Order 11246; federal Rehabilitation Act of 1973, as amended; the Vietnam Era Veteran's Readjustment Assistance Act of 1974; Title IX of the Education Amendments of 1972; the Age Act of 1975; the Americans with Disabilities Act of 1990. Supplier agrees not to discriminate in its employment practices, and will render services under any contract entered into as a result of this solicitation without regard to race, color, religion, sex, age, national origin, veteran status, political affiliation, handicap, disability, or other non-merit factor. Any act of discrimination committed by supplier, or failure to comply with these statutory obligations when applicable, shall be grounds for termination of any contract entered into as a result of this solicitation.</p> <p><b>29. Mutual Indemnification</b>  Each party hereto agrees to indemnify, defend, and hold the other, its officers, directors, agents and employees harmless from and against any and all losses, liabilities, and claims, including reasonable attorney's fees arising out of or resulting from the willful act, fault, omission, or negligence of the indemnifying party or of its employees, contractors, or agents in performing its obligations under this agreement, provided however, that neither party hereto shall be liable to the other for any consequential damages arising out of its willful act, fault, omission, or negligence.</p> <p><b>30. Certification of No Suspension or Debarment</b>  By signing and submitting this bid, supplier certifies that its company, any subcontractors, or principals thereof, are not suspended or debarred under federal or state laws or regulations. A list of parties who have been suspended or debarred by federal agencies is maintained by the General Services Administration and can be viewed on the internet at <a href="http://www.sam.gov">www.sam.gov</a>.</p> <p><b>31. Right to Audit</b>  The University shall be entitled to audit the books and records of a supplier or any subcontractor under any negotiated contract or subcontract to the extent that such books and records relate to the performance of such contract or subcontract. Such books and records shall be maintained by the supplier for a period of five (5) years from the date of final payment under the prime contract and by the subcontractor for a period of five (5) years from the date of final payment under the subcontract, pursuant to LAC 34:XIII.1603.</p> <p><b>32. Data Privacy</b>  By signing and submitting this bid, I hereby authorize that all information provided in this solicitation, including any and all personal or company data may be shared with LSU departments, suppliers and other governmental agencies to facilitate procurement transactions. This data will be retained according to LSU's retention schedule. To learn more about privacy at LSU, please see the <a href="#">LSU Privacy Statement</a>.</p>		

RFQ-0000002580 - Price Sheet

Group A Pricing

Item #	Item Description	Quantity	Unit of Measure	Unit Price	Extended Price
1	Group A – AIRBOAT RENTAL - full day rate for Terrebonne basin, per attached specifications	40	Day		
2	Group A – AIRBOAT RENTAL - full day rate for Atchafalaya basin, per attached specifications	25	Day		
3	Group A -AIRBOAT RENTAL - full day rate for Barataria area, per attached specifications.	15	Day		
4	Group A – AIRBOAT RENTAL- rainout/standby for Terrebonne basin, per attached specifications.	25	Day		
5	Group A- AIRBOAT RENTAL – rainout/standby for Atchafalaya basin, per attached specifications.	10	Day		
6	Group A- AIRBOAT RENTAL- rainout/standby for Barataria area, per attached specifications.	10	Day		

### Group B Pricing

Item #	Item Description	Quantity	Unit of Measure	Unit Price	Extended Price
7	Group B – OUTBOARD RENTAL - full day rate for Terrebonne basin, per attached specifications.	40	Day		
8	Group B – OUTBOARD RENTAL - full day rate for Atchafalaya basin, per attached specifications.	40	Day		
9	Group B – OUTBOARD RENTAL - full day rate for Barataria area, per attached specifications.	30	Day		
10	Group B- OUTBOARD RENTAL – rainout/standby for Terrebonne basin, per attached specifications.	10	Day		
11	Group B- OUTBOARD RENTAL – rainout/standby for Atchafalaya basin, per attached specifications.	10	Day		
12	Group B – OUTBOARD RENTAL- rainout/standby for Barataria area, per attached specifications.	10	Day		

### Group C Pricing

Item #	Item Description	Quantity	Unit of Measure	Unit Price	Extended Price
13	Larger Boat, at least 21’ or longer, per attached specifications.	10	Day		



## **Boat Charter Bid Specifications**

### **Purpose**

LSU Department of Oceanography and Coastal Sciences (DOCS) installs instrumentation on Department constructed platforms in several shallow wetlands locations in coastal Louisiana. The Department is requesting bids from qualified suppliers to furnish boat transportation for equipment and personnel on an “as needed” basis from defined boat launch points to the sites for construction, data/sample collection, maintenance, and servicing the equipment. The successful supplier will furnish, as needed, personnel, boat, fuel, maintenance, etc. as required herein to safely transport Department personnel and equipment to/from the site.

While the awarded supplier(s) will be utilized primarily, the Department reserves the right to utilize other suppliers outside of this contract if necessary.

The supplier will be notified, typically within 72 hours but in some circumstances only 24 hours in advance, of the Department’s intent to travel to a particular site, departing from a specific boat launch site and an expected duration of the trip. A type of boat will be specified depending upon the cargo, personnel, and site conditions anticipated. Expected departure times will be specified at the time of booking. Actual charges will initiate when Department personnel arrive at the boat launch and terminate upon the boat return to the launch site.

It should be noted that site visits are largely dependent on weather conditions. In the case of breakdown of the boat or supplier’s equipment, charges for the trip will either be adjusted to account for the delay imposed on Department personnel or shall result in no charge at all.

### **Method of Award**

Group Award – The University intends to award on an all or none basis to the lowest responsible and responsive supplier for each GROUP (A-C). If bidding a group, supplier must provide pricing for all items within that group. However, suppliers are not required to bid all groups.

### **Boat Types Required**

#### **Group A - Airboats**

- At least one airboat must be available capable of carrying a minimum of 3 passengers and a pilot.
- Supplier must be able to provide one additional airboat (not necessarily owned by supplier) in case of mechanical breakdown to bring the LSU team and LSU equipment back to the launch site or when additional boats are required under extraordinary circumstances such as tropical cyclone events. Must be available within 3 hours of boat launch.
- Boats must be 14’ or larger sized to carry, on plane, the specified load.
- Boats must not have extraneous equipment onboard that would present an inconvenience to the passengers or cargo.
- Boats must have brush guards for running on dry vegetation.
- Boats must have current and valid LA registration with the Louisiana Department of Wildlife and Fisheries (LDWF).
- Boats must have all required USCG equipment and inspections up to date and current.

- Pilot must be qualified and licensed as required for this charter, holding an active license for the equipment offered for the project.

### **Group B - Outboards**

- At least two outboard shallow water boats must be available.
- Boats must be a minimum of 17' in length and seat 4 passengers and the pilot.
- Boats must be adequately powered to meet the load capacity for a 17' boat.
- Supplier must be able to provide one additional airboat (not necessarily owned by supplier) in case of mechanical breakdown to bring the LSU team and LSU equipment back to the launch site or when additional boats are required under extraordinary circumstances such as tropical cyclone events. Must be available within 3 hours of boat launch.
- Boats must not have extraneous equipment onboard that would present an inconvenience to the passengers or cargo.
- Boats must have current and valid LA registration with LDWF.
- Boats must have all required USCG equipment and inspections up to date and current.
- Pilot must be qualified and licensed as required for this charter, holding an active license for the equipment offered for the project.

### **Group C - Larger Boat**

- On occasion a larger boat will be required. The vessel must be at least 21' or longer, capable of transporting lumber and heavier equipment to/from the site. Also, boat must be capable of extracting lumber and PVC from wetlands. Air conditioning is desirable but not required.
- This vessel and pilot must meet all of the insurance, licensing and operational requirements of the airboats and outboards listed above.

### **Launch**

- Launch sites will be agreed upon when reservations are made.
- Alternative launch sites may be added throughout the term of the contract as needed, and those prices can be negotiated depending on new distances from home base and other factors affecting supplier costs.
- Department personnel will meet supplier at the launch site at the scheduled time and supplier will be responsible for transporting boat and all necessary equipment for the boat operation to/from launch.
- Department will provide their own food.
- Supplier will furnish all gas, oil, and maintenance items for the vessels.
- Supplier will be responsible for all costs for transporting boat, pilot, and necessary equipment to/from the launch site. Department will not reimburse supplier for any additional related expenses.

### **Fuel**

Fuel charges will be invoiced in addition to the daily boat rate. Do not include fuel costs in bid price. Supplier will be reimbursed for actual dollar amount of fuel purchased for the rental and will be required to provide detailed receipt of gasoline charges. The University will only be required to pay for gasoline for actual miles traveled in airboat during rental. The University is not responsible for the fuel reimbursement of automobiles if utilized in the execution of the contract.

## **Sites**

Sites currently are expected to utilize the following boat launch sites (Fig. 1):

1. Bayou Sale
2. Calumet
3. Falgout Canal Marina
4. Jug's Landing
5. T-Irv's Marina
6. Irving P. Melancon
7. Point-Aux-Chenes



Figure 1. Boat launch sites along coastal Louisiana.

## **Rainout/Standby Rates**

Sampling data is weather dependent. Suppliers must furnish prices for boats and pilots to stay overnight without boat/pilot utilization. The Supplier must list their rainout/standby rental rates in the lines provided on the price sheet.

## **Price Changes**

No price changes will be allowed during the term of this contract (1 year).  
Bid prices must be inclusive of all expenses, including docking fees and travel expenses.

## **Scheduling**

Reservations will be made typically within 72 hours in advance but may be as little as 24 hours and maximum advance notice will be provided. Flexibility due to weather must be offered by supplier and Department.

Trip duration will be during the daytime or nighttime and will not be planned to exceed 12 hours.

Charter time for start of billing will be when Department personnel arrive at the boat launch and billing will end when boat returns to boat launch.

Trips may start as early as 6:00 AM.

### **Pilots**

Pilots must possess and maintain the following:

- A valid captain's license issued by the United States Coast Guard
- Certification through LDWF- LA Department of Wildlife and Fisheries or U.S. Coast Guard

LSU will provide any valid permits from private and/or state landowners to access experimental sites, if needed.

Pilot resume and qualifications must be provided upon request. Working in the wetlands requires experience and knowledge of boat operation in these unique conditions. Supplier should provide a short resume of pilot's experience under such conditions.

### **References**

Supplier should submit at least two references who can substantiate supplier's experience in supplying similar charter services. For each reference, provide Company Name, Contact Name, Address, Telephone, and email address. If not submitted with the bid response, this must be submitted ASAP upon request and prior to award. Failure to submit references once requested shall result in disqualification of your bid. The University will be the sole determiner in deciding whether or not the experience of the pilot and/or supplier meets the requirements of this contract.

**References:**

Suppliers should submit with bid at least 2 references that demonstrate supplier has experience performing a similar scope of work. Include contact person, address, phone number, and email address. If requested, Supplier must submit references ASAP upon request and prior to award.

1. Name of Company\_\_\_\_\_

Address\_\_\_\_\_

Contact Person\_\_\_\_\_

Telephone\_\_\_\_\_

Email Address\_\_\_\_\_

2. Name of Company\_\_\_\_\_

Address\_\_\_\_\_

Contact Person\_\_\_\_\_

Telephone\_\_\_\_\_

Email Address\_\_\_\_\_

## LSU TERM CONTRACT – TERMS & CONDITIONS

A "Term Contract" is defined as an agreement with a supplier to provide specified goods and/or services on an as-needed basis at established prices, terms and conditions during a specific period of time (or term), and does not guarantee usage. Term Contract purchase orders (PO) issued serve as a binding contract with LSU.

### 1. Scope of Contract

This solicitation is issued to establish a term contract for the specified goods and/or services for the period beginning \_\_\_\_\_ and ending \_\_\_\_\_, in accordance with all specifications, terms, and conditions.

### 2. Initial Contract Period

LSU intends to award all items for the initial contract period specified above. Award delays beyond the anticipated contract begin date may result in an initial award less than the specified contract period.

### 3. Contract Renewals/Extensions

At the option of LSU and acceptance by the Supplier, this contract may be renewed for \_\_\_\_\_ additional \_\_\_\_\_ month periods, or extended in partial increments thereof, at the same prices, terms and conditions of the original contract award.

### 4. Estimated Quantities

Solicitation quantities shown are estimated only and may be based on historical contract usage and/or projected needs; where usage is not available, a quantity of one (1) indicates a lack of history on this item. Suppliers are cautioned that regardless of the quantity shown in the solicitation, LSU shall not be obligated under the contract to purchase any specific or minimum amount. Supplier must supply any order requirements at the bid/contract prices, whether the total of such requirements are more or less than the estimated quantities shown.

### 5. Firm Pricing

Contract prices shall remain firm for the duration of the contract term; and no price increases will be allowed, unless escalation/de-escalation provisions are specifically provided for herein. Prices may not exceed the current nationally advertised and available General Services Administration (GSA) Price Schedule if one exists.

*LSU is a member of the National Association of Educational Procurement (NAEP) and the E & I Cooperative Purchasing Service.*

### 6. Insurance Requirements

If an automobile is utilized in the execution of the contract, including deliveries made with company owned, hired, and/or non-owned vehicles, Supplier shall be required to furnish a certificate of insurance evidencing coverages per attached insurance requirements. The Board of Supervisors of Louisiana State University and Agricultural & Mechanical College shall be named as an additional insured on all liability policies.

### 7. Supplier Parking on the LSU Campus – Permits & Gate Passes

LSU A & M Campus: Suppliers needing access to reserved, gated "C" parking lots or to controlled access streets in the center of campus for logistics in performing business with LSU, must apply for gate passes through the LSU Office of Parking & Transportation Services (PTS). Visit the LSU/PTS website at [www.lsu.edu/parking](http://www.lsu.edu/parking) and the "Parking & Permits" webpage for details.

Other Campuses: For parking information, contact Buyer-Of-Record for instruction or refer to specific campus parking instructions.

### 8. Supplier Non-Performance

Supplier is required to perform in strict accordance with all contract specifications, terms, and conditions. Supplier will be advised in writing of non-performance issues and shall be required to promptly implement corrective actions to ensure contract compliance and to prevent recurrences. In the event supplier nonperformance is deemed severe, LSU reserves the right at its sole discretion to suspend supplier and cancel the contract with a ten (10) day written notice. Contract cancellations due to non-performance may be cause to deem the supplier non-responsible in future solicitations.

### 9. Contract Amendments

Requests for contract changes must be made in writing by an authorized agent/signatory of the supplier and submitted to LSU Procurement Services for prior approval. Requests shall include detailed justification and supporting documentation for the proposed amendment.

Contract revisions shall be effective only upon approval by LSU Procurement Services and issuance of a formal LSU Contract Amendment or PO Change Order. The supplier shall honor purchase orders issued prior to the approval of any contract amendment as applicable.

**10. Price Reductions**

Whenever price reductions are made by the Supplier/Manufacturer during the LSU contract term, and which are offered to similarly-situated customers [i.e. those contracting under similar terms, conditions, periods, etc], and which are lower than LSU contract prices, said reductions shall be afforded to LSU.

Supplier shall give prompt written notice to LSU Procurement Services of any such price reduction and effective date for issuance of a formal contract amendment. Price reductions must be offered to all departments. Suppliers found to have knowingly and willfully withheld such price reductions may be required to reimburse LSU of any overcharges.

**11. Product Substitutions**

Only those awarded brands and numbers, furnished in the packaging/units of measure and at the unit prices stated in the LSU contract, are approved for order, receipt, and payment purposes. Unauthorized product substitutions are subject to rejection at time of delivery, post-return at Supplier's expense, and non-payment.

By submitting a bid, Suppliers are expected to have sound supplier agreements in place to support and responsibly perform their contractual term obligations with LSU. Unless discontinued by the manufacturer without replacement, Suppliers are expected to honor the awarded brands/numbers throughout the contract term. Substitution requests based merely on the Supplier's own elective change to another supplier may be disapproved at the sole discretion of LSU Procurement Services.

Departments are not authorized to approve or accept product substitutions without Procurement Services' approval. Suppliers who act without regard to this procedure may face contract cancellation, suspension, and/or debarment.

**12. Right to Add Department/Campus Users**

Where this solicitation may name one department as the primary contract user, LSU reserves the right to authorize additional departments/campuses to use the contract as their needs arise; and Supplier shall honor all such purchase orders.

**13. Non-Exclusivity**

This agreement is non-exclusive and shall in no way preclude LSU from entering into similar agreements and/or arrangements with other Suppliers or from acquiring similar, equal, or like goods and/or services from other entities or sources.

**14. Contract Usage Report**

The Supplier shall keep records of all purchases under this contract and shall be prepared to furnish a contract usage report to LSU upon request at any time during the contract term. Contract usage reports must minimally capture and report the following: item numbers and brief item descriptions; total quantities and dollars for each item subtotaled by using department names; and overall contract quantities and dollars.

**15. Contract Evaluation**

LSU Procurement Services welcomes suggestions for contract improvements to effectively meet the needs of the departments we serve. Department feedback relative to the incumbent Supplier's performance will be requested for consideration when determining our contract options for renewal or re-solicitation. Supplier performance will be monitored for compliance with contract terms and conditions, and reports of deficient performance will be appropriately addressed with the Supplier.

**16. Termination for Non-Appropriation of Funds**

*The following condition shall apply to any contract covering multiple fiscal years:*

The continuation of this contract is contingent upon the appropriation of funds by the legislature to fulfill the requirements of the contract. If the legislature fails to appropriate sufficient monies to provide for the continuation of the contract, or if such appropriation is reduced by the veto of the governor or by any means provided in the appropriations act of Title 39 of the Louisiana Revised Statutes of 1950 to prevent the total appropriation for the year from exceeding revenues for that year, or for any other lawful purpose, and the effect of such reduction is to provide insufficient monies for the continuation of the contract, the contract shall terminate on the date of the beginning of the first fiscal year for which funds have not been appropriated.

**17. Termination for Convenience**

The University may terminate this Agreement at any time by giving thirty (30) days written notice to Contractor of such termination or negotiating with the Contractor an effective date.

**18. Contract Documents**

In the event that any conflict arises between the documents that constitute the agreement, the following order of precedence should apply:

- A. Solicitation Specifications
- B. LSU Term Contract – Terms & Conditions
- C. Solicitation Special Terms & Conditions
- D. Solicitation Standard Terms & Conditions

# Insurance Minimum Limits and Requirements for Watercraft Charter Contractor/Vendor Agreements



## INSURANCE

The Board of Supervisors of Louisiana State University and Agricultural and Mechanical College (henceforth referred to as "University") requires contractors/vendors to procure the below minimum limits. The insurance must be maintained for the duration of work performed for or on behalf of the University, and for the length of any agreement with the University. Failure to maintain the required insurance throughout the term of the Agreement shall be a material breach, and shall entitle University to all remedies provided for in the Agreement, or by operation of law. The minimum insurance requirements described herein do not in any way limit the contractor/vendors' financial responsibilities as outlined in the agreement's Indemnification requirements. Therefore, the contractor/vendor may opt to have broader coverage and limits to satisfy its financial obligations.

### Workers' Compensation

Workers' Compensation insurance shall be in compliance with the laws of the state in which the company is domiciled. Employer's Liability shall be included with a minimum limit of \$1,000,000 per accident/per disease/per employee. If Contractor/vendor is exempt from workers' compensation or fails to provide appropriate coverage, then the Contractor/vendor is or agrees to be solely responsible and hold harmless the University for the injuries of any owners, agents, volunteers, or employees during the course of the agreement.

### Commercial General Liability (CGL)

Commercial General Liability insurance shall be maintained on an "occurrence" basis, including property damage, bodily injury, products & completed operations, and personal & advertising injury with limits not less than \$1,000,000 per occurrence and \$2,000,000 aggregate on Insurance Services Office Form CG 00 01, ISO 2007 edition or equivalent.

### Protection & Indemnity Insurance

Protection & Indemnity Insurance with Collision Liability Coverage with minimum limits as follows:

#### Commercial Watercraft

1 - 10 passengers: \$5,000,000  
10+ passengers: \$10,000,000  
23+ passengers: \$15,000,000

#### Private Watercraft

Not Exceeding 30': \$500,000  
Exceeding 30': \$1,000,000

### Excess Insurance

Umbrella or Excess insurance may be used to meet the minimum limit requirements for liability insurance.

## Other Insurance Requirements

### *Additional Insured Status*

The University is to be listed as an Additional Insured on the Commercial General Liability (must use an endorsement at least as broad as ISO Form CG 20 10 11 85 or both CG 20 10

and CG 20 37 forms with edition date 2004 if later revisions used). See *Verification of Coverage* section on how the University should be listed as an Additional Insured.

### *Waiver of Subrogation/Recovery*

All insurances shall include a waiver of subrogation/recovery in favor of the University.

### *Primary Coverage and Limits of Insurance*

For any claims related to work performed for or on behalf of the University or related to an agreement/purchase order, the contractor/vendor's insurance coverage shall be primary insurance as respects to the University. Any applicable insurance or self-insurance maintained by the University shall be excess of the Contractor/vendor's insurance and shall not contribute with it.

### *Subcontractors*

Subcontractors of the Contractor/vendor shall be subject to all of the requirements stated herein. Contractor/vendor shall include all subcontractors as insureds under its policies or shall be responsible for verifying insurance coverages and limits and maintaining Certificates of Insurance for each subcontractor. The University reserves the right to receive from the Contractor/vendor copies of subcontractors' certificates.

### *Deductibles and Self-Insured Retentions*

Any deductibles or self-insured retentions above \$25,000 must be approved by the University or reduced prior to the commencement of work. The University may require the Contractor/vendor to provide proof of ability to pay losses related investigations, claim administration, and defense expenses within the retention.

### *Acceptability of Insurers*

Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A- VII, unless otherwise approved by the University.

### *Verification of Coverage*

The University shall be listed as Additional Insured and Certificate Holder as follows:

**The Board of Supervisors of Louisiana State  
University and Agricultural & Mechanical College  
213 Thomas Boyd Hall  
Baton Rouge, LA 70803**

Certificates of Insurance shall be furnished to the University evidencing the insurance required herein including amendatory endorsements. The University's failure to obtain the required documents prior to the work beginning or acceptance of a non-compliant certificate shall not waive the Contractor/vendor's obligation to have in place the required insurances or to provide the certificate. The University reserves the right to require certified copies of all the insurance policies, including endorsements.

### *Special Risks or Circumstances*

LSU reserves the right to consider alternate coverage or limits and to modify these requirements, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.