



## ADDENDUM NO. 1, Dated 05/19/2025

RE: TO FURNISH A SICKNESS AND ACCIDENTAL HEALTH INSURANCE PLAN FOR INTERNATIONAL STUDENTS FOR THE ENROLLMENT SERVICES DEPARTMENT

Dear Bidder,

The following inquiries and responses shall become a part of the above referenced Bid Solicitation.

Bid No.50015-250528A

INQUIRY: Is your current insurance plan ACA Compliant? The bid states that the coverage must be ACA Compliant, but based on the current premium rates and other information, the plan does not seem to be ACA Compliant currently. More often, international plans are ACA Comparable, but not actually ACA Compliant, so want to confirm.

RESPONSE: Yes, it is ACA Compliant, no we do not want ACA Comparable.

INQUIRY: Can you share a copy of your current master policy and/or coverage brochure?

RESPONSE: All of the information is in the bid documents, we do not have a brochure.

INQUIRY: Are you open to seeing quotes for ACA Compliant and Non-ACA plan design options?

RESPONSE: Compliant only.

INQUIRY: Do you currently work with a broker for this coverage? If so, who is the current broker? Are there any pain points with the service or coverage that led to this ITB being released?

RESPONSE: No.

INQUIRY: Does the policy cover international student-athletes and, if so, is there coverage for athletic injuries? If there is not coverage for athletic injuries, do you want to see options that would cover them?

RESPONSE: Coverage is available for international student athletes through Athletics and that is a separate policy and bid. We are interested in seeing options for athletes.

INQUIRY: Are you seeking a plan that is ACA compliant or would an ACA comparable plan be acceptable?

RESPONSE: Compliant Only

INQUIRY: Could you please provide claims data, net premiums, net rates, and brochure information for the current year and the past three years?

RESPONSE: Historical data is in the bid document. Other than the brochure. We do not have a brochure.

INQUIRY: How many dependents are currently enrolled in the plan?

RESPONSE: 0

INQUIRY: Would the school be open to reviewing student only rate options?

RESPONSE: No.

INQUIRY: Of the total international student enrollment, how many are athletes (please provide either a percentage or a specific number)?

RESPONSE: 25 to 30 are athletes.

INQUIRY: What is your current enrollment for each individual campus for 2024-2025 school year and do you expect an increase for 2025-2026 school year?

RESPONSE: We do not separate numbers by campuses. Our total enrollment in the insurance is 323 and we expect it to stay flat.

INQUIRY: What were the sales reported for 2022, 2023, and 2024 for each individual campus?

RESPONSE: Historical data is in the bid document.

INQUIRY: What is your current MAG for each individual campus?

RESPONSE: We do not use a managing general agent.

INQUIRY: Does your current credit card readers except the student ID cards for transactions, if so can you provide revenue for the student ID transactions?

RESPONSE: No.

Bidder should reference the addendum in the appropriate blank on the Bid Response Form to acknowledge receipt of the addendum. If the bidder has already returned a bid response, then the bidder should forward this addendum under separate cover to acknowledge receipt.

Sincerely,

Richard Himber

Director of Purchasing

cc: File

-----

Addendum Should be Acknowledged By:

Name of Business: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_