

**NOLA Public School
Procurement Department
2401 Westbend Parkway, Suite 5076,
New Orleans, LA 70114
Paul A. Lucius, Executive Director of Procurement**

February 21, 2025

Addendum No. 1

**REQUEST FOR PROPOSAL NO. 25-0054
9th WARD STADIUM ATHLETIC FACILITY OPERATOR**

This Addendum and Clarification item forms a part of the RFP Documents and modifies the original RFP Documents issued January 30, 2025. Acknowledge receipt of this Addendum on the Addendum Form of the Request for Proposal. Failure to do so may subject proposal to disqualification.

CLARIFICATION:

1. **Question:** What is the timeline for opening?

Answer: The timeline for the opening of the facility has not yet been determined, as we plan to bid for construction and award on a similar timeline as this proposal at the April board meeting. The current estimate, barring supply chain and weather issues, is a 15-month construction process.

2. **Question:** What is financial relationship like between applicant and NOLA-PS?

Answer: The selected partner will be a hired contractor who will “turnkey” operate, promote, and maintain the 9th ward stadium complex. The financial relationship will be one of agent/owner, where NOLA Public Schools will have ultimate responsibility for the financial needs of the facility, but that the selected partner shall exercise the activities to meet those needs. It is strongly desired that the facility will become self-sufficient quickly, allowing for investments in future operational and capital needs without ongoing support from the NOLA Public School operating budget.

3. **Question:** Can you describe revenue-sharing options once sustainability is met?

Answer: As an incentive, NOLA Public Schools is open to a revenue sharing scheme predicated on funds on excess of expenses being generated. Proposers are welcome to include this option in their financial proposal, or alternatively, describe a fee only based approach, or any other financial approach they believe will benefit the long-term operation of the facility and its constituents.

4. **Question:** How many years should be included in the financial model?

Answer: Ideally, the financial proposal would project the first five years of operation, but as a minimum through self-sufficiency.

On Page 4 DELETE:

Pre-Proposal Meeting (via Virtual)	Friday	February 14, 2025 @ 10:00 A.M.
Last Day for Questions@ 4:00 P.M. (CST)	Tuesday	February 18, 2025
Last Day for Addendum	Friday	February 21, 2025
PROPOSAL SUBMISSION DEADLINE no later than 10:00 A.M.		March 7, 2025
Oral Presentations (if applicable)		March 13– March 17, 2025
Evaluation Committee Meeting		March 13– March 17, 2025
Award Notification (approximate)		TBD
Execution of Agreement (approximate)		TBD

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PROPOSAL SUBMISSION DEADLINE no later than 10:00 A.M.		March 7, 2025
Oral Presentations (if applicable)		March 19– March 21, 2025
Evaluation Committee Meeting		March 19– March 21, 2025
Award Notification (approximate)		TBD
Execution of Agreement (approximate)		TBD

On Page 10 DELETE:

ORAL PRESENTATIONS via ZOOM: (Optional)
PRESENTATION DATES: March 14 - March 17, 2025

NOLA-PS, at its sole discretion may invite the top two to four (2-4) Proposers to provide oral presentations and justify how they propose to meet the Districts' objectives with **RFP No. 25-0054**. Commitments, if any, made by the Proposer at the oral presentation will be considered binding. The evaluation committee has the option to conduct initial reviews of proposals and only host oral presentations of the top 2 to 4 firms in the best interest of the District.

Each firm selected should be prepared to conduct a presentation to the NOLA-PS Evaluation Committee. The presentations must be shown that the firm clearly understands the requirements of the solicitation and possesses the knowledge, skills, and capacity to complete the work. Firms presenting for the oral presentation process will be notified of their allotted presentation time with the District on **Wednesday, March 12, 2025**. The time frame for the presentations will follow the schedule provided below:

- 10 minutes for vendor set-up and brief Introductions
- 20 minutes for presentations to NOLA-PS Evaluation Committee demonstrating firms' Qualifications and Expertise with the requirements as it relates to the RFP services
- 15 minutes for question/answer session
- 5 minutes for closing

NOLA-PS is requesting firms respectfully adhere to the assigned time allotted for presentations.

REPLACE WITH:

ORAL PRESENTATIONS via ZOOM: (Optional)
PRESENTATION DATES: March 19 - March 21, 2025

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- 10 minutes for vendor set-up and brief Introductions

- 20 minutes for presentations to NOLA-PS Evaluation Committee demonstrating firms' Qualifications and Expertise with the requirements as it relates to the RFP services
- 15 minutes for question/answer session
- 5 minutes for closing

NOLA-PS is requesting firms respectfully adhere to the assigned time allotted for presentations.

End of Addendum No. 1