# Literacy and Mathematics Tutoring Providers Request for Applications (RFA)

## The Louisiana Department of Education

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## **Section 1: Overview and Objectives**

Literacy is a critical predictor of educational and lifelong success. Louisiana is working urgently to improve literacy outcomes and ensure all students are reading on grade level by the end of grade 3 and also recognize that there is a need to continue building foundational skills beyond third grade. All Louisiana students must be proficient in reading in order to successfully transition to higher grade levels and to become college and career ready.

Similarly, Louisiana is working to improve elementary math outcomes to ensure all students are proficient in math. The coherent nature of mathematics requires all students to develop solid foundational math knowledge and skills in preparation for success in Algebra and to become college and career ready.

Louisiana recognizes that high-dosage tutoring leads to increased student learning. The purpose of this RFA is to identify organizations that will provide tutoring services, either through the Accelerate: High Dosage Tutoring initiative or the Steve Carter Tutoring Program. LEAs can choose providers for the Accelerate: High Dosage Tutoring initiative and engage directly with those entities to provide tutoring services. Families choose providers for their child for the Steve Carter Tutoring Program and tutoring providers are paid for services from the LDOE.

#### Accelerate: High Dosage Tutoring

The Accelerate High Dosage Tutoring Initiative is a result of Senate Bill 508 of the 2024 legislative session. This bill provides high-dosage tutoring for certain low-performing students in grades kindergarten through five that is school-day embedded. Tutoring providers for this initiative must meet all the following criteria:

- 1. Incorporate direct instruction by tutors using formative assessments aligned with grade-level content and Tier 1 classroom instruction.
- 2. Program sustained for a minimum of ten weeks.
- 3. Provide approximately 30 minute sessions embedded in the school day.
- 4. Uses assessments throughout the school year to monitor student progress.
- 5. Instruction based on high-quality instructional materials that are aligned with state content standards and are specifically designed for supplemental instruction.
- 6. Provided at a ratio of not higher than four students to one tutor.
- 7. Provided by high-quality tutor.
  - a. A person with training in using the high-quality instructional materials and who receives ongoing oversight while providing the high-dosage tutoring.
  - b. Staff of a high-quality tutoring provider.
  - c. Current or retired teachers.
  - d. Trained paraprofessionals.
- 8. Provided by a consistent tutor or by a limited, consistent set of tutors throughout the instructional period.
- 9. Based on researched-based best practices that are grounded in the science of reading and effective accelerated instruction strategies.

#### **Steve Carter Tutoring Program**

The Steve Carter Tutoring Program was established through <u>Act 415</u> during the 2021 Spring legislative session and was updated through HB 244 of the 2024 legislative session. This program is available to Kindergarten through twelfth grade public school students who are below reading and mathematics proficiency to address unfinished learning. Tutoring providers must agree to complete required foundational literacy or math training.

Families will sign up through a portal and select an approved tutoring provider. Tutoring sessions must be held after school hours in person or virtually with no more than 4 students at a time. The rate listed

in section 5 must not be exceeded. Only tutoring sessions will be reimbursed. Tutors will not be reimbursed for planning time or training hours. Providers will upload invoices in the portal for reimbursement. Reimbursement may take up to 60 days. Families will verify tutoring services were provided before payment is made.

The primary objectives of the Steve Carter Tutoring Program are to:

- Support instruction for Louisiana's K through 12th grade learners.
  - Literacy: In grades K-3, foundational skills are necessary and central components of an effective, comprehensive reading program designed to develop proficient readers with the capacity to comprehend texts across a range of types and disciplines. To address unfinished learning tutors should support students in concepts of print, phonological awareness, phonics, vocabulary development, syntax, and fluency in a logical and transparent progression. To accelerate students in grades 4-12, tutoring should focus on supporting students in accessing the features of complex, current grade-level texts by building knowledge, vocabulary, or foundational skills.
  - Mathematics: In grades K-12, tutoring should build toward readiness for grade-level or course-level math content through an accelerating learning instructional approach. Tutoring should focus on supporting students in accessing grade-level or course-level mathematics by building skills in prior-knowledge standards for the unit or topics they are learning in math class.
- **Develop strong relationships with families to support learning.** Student learning is supported by parents and reinforced outside of school hours increases student outcomes. Service providers must be prepared to support all parents, including parents with low levels of literacy attainment and parents who speak a language other than English. Parents should have the opportunity to provide feedback and receive support throughout the tutoring process.
- Implement tutoring best practices. Effective tutoring programs provide initial training and ongoing support for tutors, define formal time commitments for tutors, design structured tutoring sessions, carefully monitor tutoring services, and ensure close alignment to classroom instruction and curriculum. All literacy instruction should align to the science of reading. All math tutoring should align with accelerating learning.

## Section 2: RFA Application / Selection Processes

The table below outlines the RFA process for the Louisiana Tutoring Initiative.

	Louisiana Tutoring Provider RFA Process	Application Window 1
Step 1	Tutoring applicants submit an application <u>here</u> . New users will need to create an account and select the Louisiana Tutoring Initiative Provider RFA.	Opens June 11, 2024
Step 2	The LDOE schedules and convenes review panels to review applications. Rejected applicants receive feedback and will have one opportunity to resubmit applications.	Reviewed within 30 days of submission

Step 3	Approved tutoring providers will be added as options in the Louisiana Tutoring Vendor Guide.	Within 14 days after approval and provider information submission

## Section 3: Required Application Components and Format

Tutoring applicants submit an application <u>here</u>. No cover letters, executive summaries, or organizational marketing materials will be accepted.

	Tutoring Provider Application Template: Required Components Description		
Section	Application Section	Template Section Components	
1	Provider Summary	<ul> <li>Contact information</li> <li>Company or organization overview         <ul> <li>structure</li> <li>mission statement</li> <li>prior work</li> <li>third party evaluations</li> </ul> </li> </ul>	
2	Provider Goals and Background	<ul> <li>Approach to instruction</li> <li>Summary of experiences         <ul> <li>tutoring programs</li> <li>tutor training</li> <li>other relevant programs</li> </ul> </li> <li>Administrative structure         <ul> <li>operations</li> <li>supervision</li> <li>assessment of tutoring services</li> </ul> </li> <li>Quality measurement of services</li> </ul>	
3	Program Description and Scope of Services	<ul> <li>Strategy to support tutoring goals</li> <li>Alignment to high quality curriculum and assessments</li> <li>Supporting students with English as a second language</li> <li>Supporting students with disabilities</li> <li>Qualifications of tutors, including background checks to align with school system expectations.</li> <li>Format/technologies used to deliver tutoring</li> <li>Scope of services         <ul> <li>availability</li> <li>number of tutors</li> </ul> </li> </ul>	
4	Engagement and Support	<ul> <li>Plan that includes how provider will engage and collaborate with families and schools about:         <ul> <li>each child's progress and needs</li> <li>increasing literacy, capacity and involvement</li> <li>addressing questions/concerns for all families, including those with low levels of literacy/English proficiency</li> <li>alignment between classroom instruction and tutoring services</li> </ul> </li> </ul>	
5	Proposed Pricing	• Overall hourly charge per hour per session (Steve Carter applicants only)	
6	References	<ul> <li>1-3 Letters of Support</li> <li>Required - head of organization</li> <li>Optional - current or previous partner</li> <li>Optional - choice</li> </ul>	
7	Signature	Required for consideration	

8	Appendix	<ul> <li>Sample scope and sequence for a select grade level</li> <li>Sample lessons for 4 tutoring sessions with facilitation notes (If submitting for both literacy and mathematics, submit 4 for each subject per grade level.)</li> <li>Job description for job posting for tutors</li> </ul>
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### **Section 4: Application Evaluation Criteria**

#### **Evaluation Criteria**

LDOE provides rigorous evaluation criteria for RFA applications. Applications are evaluated based on:

- 1) Ability of provider to help Louisiana achieve key education goals
- 2) Commitment of provider to serve young learners, including English language learners and students with disabilities
- 3) Quality of tutoring, connection to school-based learning, and proposed instructors
- 4) Commitment of provider to engage stakeholders
- 5) Cost effectiveness

All determinations of whether or not an application meets these evaluation criteria will be indicated on a "Pass / Fail" basis. The LDOE will interpret these evaluation criteria as indicated in the table below.

Evaluation Criteria	How the Evaluation Criteria will be Assessed: Evaluation Sub- Components		
<b>Section 1:</b> Provider's mission and work aligns with program goals.	<ul> <li>1a) Provider's organizational mission aligns with the goals of Louisiana Tutoring Initiative.</li> <li>1b) Provider has relevant experience to conduct the work.</li> <li>1c) Provider has a history of effective completion of work and/or favorable reviews.</li> </ul>		
Section 2: Provider communicates goals and background.	<ul> <li>2A: Literacy</li> <li>2a1) Provider's methodology and approach to reading instruction are aligned to Accelerate. Literacy instruction aligns to the science of reading.</li> <li>2a2) Provider is qualified to conduct high-quality tutoring in a remote and/or face-to-face environment.</li> <li>Steve Carter Tutoring requires tutoring to be provided by an individual who meets at least one of the following criteria: <ul> <li>(a) Holds a valid teaching certificate in elementary education, reading, or mathematics, or holds an associate or baccalaureate degree.</li> <li>(b) Employed as a paraprofessional by a public school governing authority.</li> <li>(c) A student pursuing a degree at a postsecondary education institution. <ul> <li>*In addition to the requirements above, a person providing tutoring services in reading shall have successfully completed a department-approved science of reading training.</li> </ul> </li> <li>Accelerate: High Dosage Tutoring requires tutoring to be provided by an individual who meets at least one of the following criteria: <ul> <li>(a) A person with training in using the high-quality</li> </ul> </li> </ul></li></ul>		

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	instructional materials and who receives ongoing
	oversight while providing the high-dosage
	tutoring.
	(b) Staff of a high-quality tutoring provider.
	<ul><li>(c) Current or retired teacher.</li></ul>
	(d) Trained paraprofessionals.
	2a3) Provider's organizational structure for operation,
	supervision, and assessment of tutoring services will
	promote high quality of services.
	2a4) Provider presents a clear plan for using data to drive
	student achievement and communicate results to
	stakeholders.
	2B: Mathematics
	2b1)Provider's methodology and approach to math instruction
	are aligned to Accelerate.
	2b2)Provider is qualified to conduct high-quality tutoring in a
	remote and/or face-to-face environment.
	<ul> <li>Steve Carter Tutoring requires tutoring to be provided by</li> </ul>
	an individual who meets at least one of the following
	criteria:
	(d) Holds a valid teaching certificate in elementary
	education, reading, or mathematics, or holds an
	associate or baccalaureate degree.
	(e) Employed as a paraprofessional by a public
	school governing authority.
	(f) A student pursuing a degree at a postsecondary
	education institution.
	*In addition to the requirements above, a person
	providing tutoring services in math shall have
	successfully completed a department-approved
	numeracy training.
	<ul> <li>Accelerate: High Dosage Tutoring requires tutoring to be provided by an individual who mosts at least one of the</li> </ul>
	provided by an individual who meets at least one of the
	following criteria:
	(e) A person with training in using the high-quality
	instructional materials and who receives ongoing
	oversight while providing the high-dosage
	tutoring.
	(f) Staff of a high-quality tutoring provider.
	(g) Current or retired teacher.
	(h) Trained paraprofessionals.
	*Tutors must also agree to complete required foundational
	numeracy training.
	2b3) Provider's organizational structure for operation,
	supervision, and assessment of tutoring services will
	promote high quality of services.
	2b4) Provider presents a clear plan for using data to drive
	student achievement and communicate results to
	stakeholders.

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	<ul><li>3A: Literacy</li><li>3a1) Provider communicates a sound strategy to support reading achievement.</li></ul>
	<ul> <li>3a2) Provider will align services to the high quality curriculum used in Louisiana schools. Providers must include the curriculum name. Materials must align to the science of reading and do not include 3-cuing.</li> </ul>
	3a3) Provider is committed to serving all learners, including students with disabilities and English Learners.
	3a4) Provider lists reasonable qualifications, hiring process and background checks for tutors and describes a plan to assess tutor effectiveness.
	3a5) Provider presents a clear plan for the use of technology to deliver services.
Section 3: Provider demonstrates the ability to achieve key program goals.	3a6) Provider offers flexible options for in-person delivery and/or summer services.
	<ul><li>3B: Mathematics</li><li>3b1) Provider communicates a sound strategy to support math achievement.</li></ul>
	3b2) Provider will align services to the high quality curriculum used in Louisiana schools. Providers must include the curriculum name.
	3b3) Provider is committed to serving all learners, including students with disabilities and English Learners.
	3b4) Provider lists reasonable qualifications, hiring process and background checks for tutors and describes a plan to assess tutor effectiveness.
	3b5) Provider presents a clear plan for the use of technology to deliver services.
	3b6) Provider offers flexible options for in-person delivery and/or summer services.
	4a) Provider describes a clear plan for engaging with families and schools.
Continue de Describer en continue de	4b) Provider is committed to assisting families who may lack high-level literacy skills or English proficiency.
Section 4: Provider engages and collaborates with all stakeholders.	4c) Provider offers support to families who have questions or concerns about their child's tutoring experience.
	4d) Provider includes a plan for collaborating with teachers about individual students' goals.
	4e) Provider will communicate student progress to parents and teachers at least monthly.
<b>Section 5:</b> Provider rate is cost effective. (Steve Carter Tutoring only)	<ol> <li>Provider will not charge over \$60/hr for tutoring services 1:1 and \$40/hr for 2-4:1. Group size must not exceed 4:1.</li> </ol>

#### **Evaluation Process Notes**

LDOE evaluation teams will evaluate each application based on the Evaluation Criteria.

- Applications must "pass" all five eligibility standards to be accepted. In order to "pass" a standard the provider must meet each sub-component of that standard.
- A provider's application package will be accepted and listed on the La Tutoring Initiative Provider Page if:
  - o the application achieves a "pass" on all five evaluation criteria; and
  - the application conforms with all of the RFA's administrative and legal requirements.
- No appeals will be considered at any stage.
- Unsuccessful applicants are encouraged to submit new proposals during future RFA application processes.
- LDOE may observe approved programs and review resources periodically to ensure alignment to program quality.

## **Section 5: List of Appendices**

#### **Appendix 1: Miscellaneous Resources**

Resource	URL Link	Information Included
INACOL National Standards for Quality Online Teaching	http://www.inacol.org /wp- content/uploads/2015 /02/national- standards-for-quality- online-teaching-v2.pdf	National standards that provide teachers a set of criteria for effective online learning to guarantee that the teachers are better able to understand the technology, new teaching methods and digital course content to foster a personalized online learning environment for every student.
Instructional Materials Review	https://louisianabelieves. com/academics/ONLINE- INSTRUCTIONAL- MATERIALS- REVIEWS/curricular- resources-annotated- <u>reviews</u>	Curriculum vetted and annotated by the instructional materials review process.

#### **Appendix 2: Definitions**

#### 1. Application Timeframe

1.1. Applications are accepted on a rolling basis. It is solely the responsibility of all applicants to make sure their application is completed.

#### 2. Applicant Code of Conduct

2.1. Applicants are responsible for determining that there will be no conflict or violation of the Ethics Code once they begin working with students, schools, and families. Ethics issues are interpreted by the Louisiana Board of Ethics.

#### 3. Public Disclosure

- 3.1. All materials submitted in response to this request become the property of the State. Selection or rejection of an application does not affect this right.
- 3.2. Only information that is in the nature of legitimate trade secrets or non-published financial data may be deemed proprietary or confidential. Any material within an application identified as such must be clearly marked in the applications and will be handled in accordance with the Louisiana Public Record Act, R.S. 44: 1-44 and applicable rules and regulations. Any application marked as confidential or proprietary in its entirety may be rejected without further consideration or recourse.
- 3.3. By submitting, the applicant grants the State of Louisiana Department of Education the right and license to republish its application, if the Department so chooses, as an example or sample application for the edification of other applicants.

#### 4. Determination of Responsibility

- 4.1. Determination of the applicant's responsibility relating to this RFA shall be made according to the standards set forth in LAC 34: 136. The State must find that the applicant:
  - 4.1.1. Has adequate financial resources for performance, or has the ability to obtain such resources as required during performance.
  - 4.1.2. Has the necessary experience, organization, technical qualifications, skills, and facilities, or has the ability to obtain them.
  - 4.1.3. Is able to comply with the proposed or required time of delivery or performance schedule.
  - 4.1.4. Has a satisfactory record of integrity, judgment, and performance.
  - 4.1.5. Is otherwise qualified and eligible to receive an award under applicable laws and regulations.
  - 4.1.6. Applicants should ensure that their application contains sufficient information for the State to make its determination by presenting acceptable evidence of the ability to perform the services called for by this RFA.

#### 5. Right to Prohibit Award

5.1. Any public entity is authorized to reject an application from, or not award the contract to, a business in which any individual with an ownership interest of five percent or more has been convicted of or has entered a plea of guilty or nolo contendere to any state felony or equivalent federal felony crime committed in the solicitation or execution of a contract or bid awarded under the laws governing public contracts under the provisions of Chapter 10 of Title 38 of the Louisiana Revised Statutes of 1950, professional, personal, consulting, and social services procurement under the provisions of Chapter 16 of this Title, or the Louisiana Procurement Code under the provisions of Chapter 17 of this Title.

#### 6. RFA Addenda

6.1. The State reserves the right to change the calendar of events or revise any part of the RFA by issuing an addendum to the RFA at any time.

#### 7. Waiver of Administrative Informalities

7.1. The State reserves the right, at its sole discretion, to waive administrative informalities contained in any applications.

#### 8. Application Rejection

8.1. Issuance of this RFA in no way constitutes a commitment by the State to award a contract. The State reserves the right to accept or reject, in whole or part, all applications submitted and/or cancel this announcement if it is determined to be in the State's best interest.

#### 9. Withdrawal and Re-submission of Applications

9.1. An applicant may withdraw an application that has been submitted at any time up to the date and time the application is due. To accomplish this, a written request signed by the authorized representative of the applicant must be submitted to the RFA Coordinator.

#### **10.** Subcontracting Information

10.1. Unless provided for in the contract with the State, the prime contractor shall not contract with any other party for furnishing any of the work and professional services herein contracted for without the express written approval of the State.

#### **11. Cost of Preparing Applications**

11.1. The State is not liable for any costs incurred by prospective applicants prior to issuance

of or entering into a contract. Costs associated with developing an application, preparing for oral presentations and interviews, and any other expenses incurred by the applicants in responding to this RFA are entirely the responsibility of the applicants, and shall not be reimbursed in any manner by the State of Louisiana.

#### **12.** Errors and Omissions in Applications

12.1. The State will not be liable for any errors in applications. The State reserves the right to make corrections or amendments due to errors identified in applications by the State or the applicant. The State, at its option, has the right to request clarification or additional information from the applicants.

#### **13.** Corporation Requirements

- 13.1. If the applicant is a corporation not incorporated under the laws of the State of Louisiana, the applicant shall have obtained a certificate of authority pursuant to R. S. 12:301-302 from the Secretary of State of Louisiana.
- 13.2. If the applicant is a for-profit corporation whose stock is not publicly traded, the applicant shall ensure that a disclosure of ownership form has been properly filed with the Secretary of State of Louisiana.

Please contact <u>louisianaliteracy@la.gov</u> with any questions.