

**CLASSROOM FURNITURE - STATEWIDE
ATTACHMENT D - DISCOUNT WORKSHEET
RFx # 300001941
T# 92358**

CATEGORY I - Classroom Furniture

Discounts quoted are based on list price of total order. Discounts will remain the same throughout the contract.

IMPORTANT: The discount quoted for items in each category of this attachment shall be the same discount applied to all related items in the catalog for that specific category.

| Tiers per Delivery Option | Discount |
|-----------------------------|----------|
| Tailgate Delivery | |
| 0 - \$24,999 | % |
| \$25,000 - \$49,999 | % |
| \$50,000 & up | % |
| | |
| Inside Delivery | |
| 0 - \$24,999 | % |
| \$25,000 - \$49,999 | % |
| \$50,000 & up | % |
| | |
| Inside, Set in Place | |
| 0 - \$24,999 | % |
| \$25,000 - \$49,999 | % |
| \$50,000 & up | % |
| | |

NOTE: Approximately 83% of the overall usage in previous contracts was in Category I.

CATEGORY II - Cafeteria Furniture

Discounts quoted are based on list price of total order. Discounts will remain the same throughout the contract.

IMPORTANT: The discount quoted for items in each category of this attachment shall be the same discount applied to all related items in the catalog for that specific category.

| Tiers per Delivery Option | Discount |
|-----------------------------|----------|
| Tailgate Delivery | |
| 0 - \$24,999 | % |
| \$25,000 - \$49,999 | % |
| \$50,000 & up | % |
| | |
| Inside Delivery | |
| 0 - \$24,999 | % |
| \$25,000 - \$49,999 | % |
| \$50,000 & up | % |
| | |
| Inside, Set in Place | |
| 0 - \$24,999 | % |
| \$25,000 - \$49,999 | % |
| \$50,000 & up | % |
| | |

NOTE: Approximately 16% of the overall usage in previous contracts was in Category II.

CATEGORY III - Risers, Stages, & Accessories

Discounts quoted are based on list price of total order. Discounts will remain the same throughout the contract.

IMPORTANT: The discount quoted for items in each category of this attachment shall be the same discount applied to all related items in the catalog for that specific category.

| Tiers per Delivery Option | Discount |
|-----------------------------|----------|
| Tailgate Delivery | |
| 0 - \$24,999 | % |
| \$25,000 - \$49,999 | % |
| \$50,000 & up | % |
| | |
| Inside Delivery | |
| 0 - \$24,999 | % |
| \$25,000 - \$49,999 | % |
| \$50,000 & up | % |
| | |
| Inside, Set in Place | |
| 0 - \$24,999 | % |
| \$25,000 - \$49,999 | % |
| \$50,000 & up | % |
| | |

NOTE: Approximately 1% of the overall usage in previous contracts was in Category III.