



*Louisiana*

Office of the Governor  
Auctioneers Licensing Board

11736 Newcastle Avenue, Bldg. 2, Suite C  
Baton Rouge, LA 70816

Telephone 225.295.8420 Fax 225.372.8584  
Website: [www.lalab.org](http://www.lalab.org) Email: [admin@lalab.org](mailto:admin@lalab.org)

## BOARD MEETING AGENDA

Date: **Monday, November 5, 2012**

Time: **11:00 am**

Place: Louisiana Municipal Association, 700 North 10<sup>th</sup> Street, Baton Rouge, LA 70802

- I. CALL TO ORDER AND ROLL CALL
- II. PUBLIC COMMENT on the following agenda items
- III. APPROVAL OF MINUTES from September 17, 2012
- IV. OLD BUSINESS
  1. Approval of Tested Auctioneer Applicants:
    1. Belinda Rhodes (Coushatta)
    2. Landon White (Monterey)
    3. David 'Eric' Mancill (West Monroe)
    4. Clint McLaughlin (Elmer) 2013
    5. Nicholas Alexander (Vivian) 2013
    6. Corby 'Davin' Boldissar (New Orleans)
  2. Approval of Auction Business Applicant:
    1. MR Family Sales and Auctions (Coushatta)
    2. Danny Da Pillager (Slidell)
  3. Approval of Reinstated Auctioneer Applicant:
    1. James Panos- Broussard, LA (originally licensed 1995-2002)
  4. Approval of Apprentice Applicant:
    1. Bettine Carroll (Michelle LeBlanc- supervisor)
  5. Mississippi Reciprocal agreement update- Chairman Steinkamp
  6. Policies and Procedures for handling complaints
- V. NEW BUSINESS
  1. Approval of Financials
  2. Attorney Report/Investigative Report
  3. Waive Auctioneer School annual renewal fee of \$150.00
  4. Set board meeting dates for 2013- proposed change to Tuesdays
    - a. Jan 15, March 19, May 21, July 16, Sept 17, Nov 19
- VI. NEXT MEETING DATE – To be determined
- VII. ADJOURN to hearing

Hearing Docket

Wilson Auctioneers  
Wade Deshotels



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Pending Litigation

Robert Burns vs. Dow  
Docket # 603248

Fiscal Year To Date Budget report:

	<u>Jul 1 - Nov 5, 12</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>				
Auctioneer Fees	29,175.00	95,000.00	-65,825.00	30.71%
Other Fees	25.00	0.00	25.00	100.0%
Interest Income-Checking	76.12	0.00	76.12	100.0%
Interest Income-Recovery	97.73	0.00	97.73	100.0%
<b>Total Income</b>	<b>29,373.85</b>	<b>95,000.00</b>	<b>-65,626.15</b>	<b>30.92%</b>
<b>Expense</b>				
<b>Payroll Expenses</b>				
Salaries	8,480.70	24,500.00	-16,019.30	34.62%
<b>Payroll Tax Expense</b>				
Medicare Tax Expense	122.97	570.00	-447.03	21.57%
FICA Tax	525.80	1,500.00	-974.20	35.05%
Payroll Tax Expense - Other	-0.02	0.00	-0.02	100.0%
<b>Total Payroll Tax Expense</b>	<b>648.75</b>	<b>2,070.00</b>	<b>-1,421.25</b>	<b>31.34%</b>
<b>Payroll Expenses - Other</b>	<b>10.68</b>	<b>0.00</b>	<b>10.68</b>	<b>100.0%</b>
<b>Total Payroll Expenses</b>	<b>9,140.13</b>	<b>26,570.00</b>	<b>-17,429.87</b>	<b>34.4%</b>
<b>Per Diem-Board</b>	<b>970.00</b>	<b>4,700.00</b>	<b>-3,730.00</b>	<b>20.64%</b>
<b>Operating Expenses</b>				
<b>Travel</b>				
Conf/Convent Exp	0.00	1,000.00	-1,000.00	0.0%
<b>In State</b>				
Mileage Reimbursement	2,022.84	4,600.00	-2,577.16	43.98%
<b>Total In State</b>	<b>2,022.84</b>	<b>4,600.00</b>	<b>-2,577.16</b>	<b>43.98%</b>
<b>Out of State</b>				
O.S. Travel & Lodging	0.00	1,800.00	-1,800.00	0.0%
O.S. Meals	0.00	300.00	-300.00	0.0%
<b>Total Out of State</b>	<b>0.00</b>	<b>2,100.00</b>	<b>-2,100.00</b>	<b>0.0%</b>
<b>Total Travel</b>	<b>2,022.84</b>	<b>7,700.00</b>	<b>-5,677.16</b>	<b>26.27%</b>
<b>Operating Services</b>				
Miscellaneous	80.00	300.00	-220.00	26.67%
Bank Service Charges	73.52	250.00	-176.48	29.41%
Postage and Delivery	141.04	2,000.00	-1,858.96	7.05%
Dues/Subscriptions	0.00	300.00	-300.00	0.0%
Insurance-General	538.00	550.00	-12.00	97.82%
Internet	157.50	400.00	-242.50	39.38%
Maintenance & Repairs	0.00	800.00	-800.00	0.0%
Rent	3,300.00	7,920.00	-4,620.00	41.67%

Telephone	<u>683.73</u>	<u>1,600.00</u>	<u>-916.27</u>	<u>42.73%</u>
<b>Total Operating Services</b>	<b>4,973.79</b>	<b>14,120.00</b>	<b>-9,146.21</b>	<b>35.23%</b>
<b>Supplies</b>				
Board meeting expense	222.40	800.00	-577.60	27.8%
Office Supplies	<u>1,277.21</u>	<u>2,000.00</u>	<u>-722.79</u>	<u>63.86%</u>
<b>Total Supplies</b>	<b>1,499.61</b>	<b>2,800.00</b>	<b>-1,300.39</b>	<b>53.56%</b>
Capital Outlay	<u>0.00</u>	<u>13,610.00</u>	<u>-13,610.00</u>	<u>0.0%</u>
<b>Total Operating Expenses</b>	<b>8,496.24</b>	<b>38,230.00</b>	<b>-29,733.76</b>	<b>22.22%</b>
<b>Professional Services</b>				
Investigative	0.00	10,000.00	-10,000.00	0.0%
Accounting	1,150.00	1,500.00	-350.00	76.67%
Legal Fees	9,834.84	30,000.00	-20,165.16	32.78%
Other	<u>988.00</u>	<u>10,000.00</u>	<u>-9,012.00</u>	<u>9.88%</u>
<b>Total Professional Services</b>	<b>11,972.84</b>	<b>51,500.00</b>	<b>-39,527.16</b>	<b>23.25%</b>
<b>Total Expense</b>	<b>30,579.21</b>	<b>121,000.00</b>	<b>-90,420.79</b>	<b>25.27%</b>
<b>Net Income</b>	<b><u>-1,205.36</u></b>	<b><u>-26,000.00</u></b>	<b><u>24,794.64</u></b>	<b><u>4.64%</u></b>

### Summary Balance Sheet

	<u><b>Nov 5, 12</b></u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	<u>201,527.12</u>
<b>Total Current Assets</b>	<u>201,527.12</u>
<b>TOTAL ASSETS</b>	<u><b>201,527.12</b></u>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	<u>2,014.86</u>
<b>Total Current Liabilities</b>	2,014.86
Long Term Liabilities	<u>1,244.50</u>
<b>Total Liabilities</b>	3,259.36
Equity	<u>198,267.76</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>201,527.12</b></u>