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BOARD OF COMMERCE AND INDUSTRY MEETING TAKEN
AT THE LOUISIANA STATE EMPLOYEES RETIREMENT
SYSTEM, 8401 UNITED PLAZA BOULEVARD, 4TH FLOOR,
BATON ROUGE, LOUISIANA ON APRIL 20, 2011
COMMENCING AT 1:30 P.M.

REPORTED BY:
RACHEL Y. TORRES, CCR, RPR
CERTIFIED COURT REPORTER

1 APPEARANCES OF BOARD MEMBERS:

2

3 MAYOR RONNIE HARRIS

4 MILLIE ATKINS

5 LANCE BELCHER

6 GORDON BURGESS

7 JEFFREY ELMORE

8 ANDRE FRUGE

9 RICHARD GONSULIN

10 JERALD JONES

11 WILLIAM KING

12 STEVEN GRISSOM

13 WILDA SMITH

14 CHARLES SOPRANO

15 STEVE WINDHAM

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1 APPEARANCES OF STAFF:

2

3 RICK BROUSSARD

4 BRENDA GUESS

5 KRISTY MCKEARN

6 MARILYN FRIEDKIN

7 SAJNI PATEL

8 ROSHONDA HANIBLE

9 LORI WEBER

10 RANDY VEILLON

11 MELISSA SORRELL

12 DARYL MANNING

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1 MR. HARRIS:

2 I would like to welcome you
3 to the Louisiana Board of
4 Commerce & Industry. My name is
5 Ronnie Harris. I'm serving as
6 Chairman of today's meeting.

7 I want to welcome all of you
8 here today. I would like to ask
9 Ms. Melissa Sorrell to please
10 call the roll.

11 MS. SORRELL:

12 Tammy Woods for Governor
13 Jindal. Steve Windham for
14 Lieutenant Governor. Millie
15 Atkins.

16 MS. ATKINS:

17 Here.

18 MS. SORRELL:

19 Lance Belcher.

20 MR. BELCHER:

21 Present.

22 MS. SORRELL:

23 Brian Bossier. Gordon

24 Burgess.

25 MR. BURGESS:

5

1 Here.

2 MS. SORRELL:

3 Mark Delesdernier. Jeffrey

4 Elmore.

5 MR. ELMORE:

6 Here.

7 MS. SORRELL:

8 Andre Fruge.

9 MR. FRUGE:

10 Here.

11 MS. SORRELL:

12 Richard Gonsulin.

13 MR. GONSULIN:

14 Here.

15 MS. SORRELL:

16 Mayor Ronnie Harris.

17 MAYOR HARRIS:

18 Present.

19 MS. SORRELL:

20 Jerald Jones.

21 MR. JONES:

22 Here.

23 MS. SORRELL:

24 William King.

25 MR. KING:

6

1 Here.

2 MS. SORRELL:

3 Kevin Langley. Richard

4 Lipsey. R.K Mehrotra. Steven

5 Grissom for Secretary Moret.

6 MR. GRISSOM:

7 Here.

8 MS. SORRELL:

9 Gayle Potts-Roque. Wilda

10 Smith.

11 MS. SMITH:

12 Here.

13 MS. SORRELL:

14 Charles Soprano.

15 MR. SOPRANO:

16 Here.

17 MS. SORRELL:

18 We have a quorum.

19 MR. JONES:

20 Melissa, Steve Windham has

21 arrived when you were calling.

22 MS. SORRELL:

23 Okay.

24 MR. WINDHAM:

25 Here.

7

1 MAYOR HARRIS:

2 Thank you very much.

3 Ladies and gentleman, first

4 of all, a couple of housekeeping

5 tips. If you would like to

6 speak, I would like to ask you so

7 please fill out one of these

8 cards and please present it to

9 Ms. Sorrell and she will notify

10 us at the appropriate time that

11 you would like to speak. I

12 notice Mr. Rieger is here from

13 Adams and Reese for, is it,

14 Bunge; Bunge Corporation. You

15 want to speak or just be present

16 at the time of the operation --

17 at the time of the consideration.

18 MR. RIEGER:

19 Yes, sir. That's all.

20 MAYOR HARRIS:

21 All right. Thank you. We'll

22 hold on to that.
23 Okay. It has been tradition
24 that I learned a long time ago to
25 know your audience, so what we

8

1 would like for you to do in your
2 best Louisiana political voice as
3 if you are running for office,
4 stand up and give us your full
5 name and who you represent so
6 that we can hear you.

7 So I would like to start in
8 this corner.

9 MR. BROUSSARD:

10 Rick Broussard, LED.

11 MS. GUESS:

12 Brenda Guess, LED Manager of
13 Business Incentive.

14 MS. MCKEARN:

15 Kristy McKearn. I am the
16 Secretary, LED.

17 MS. FRIEDKIN:

18 Marilyn Friedkin, LED.

19 Enterprise Zone Program.

20 (Whereupon the audience

21 members have introduced
22 themselves sans microphone.)
23 MS. PATEL:
24 Sajni Patel, LED. Quality
25 Jobs.

9

1 MS. HANIBLE:
2 Roshonda Hanible, LED.
3 Enterprise Zone.
4 MS. WEBER:
5 Lori Weber, Industrial Tax,
6 LED.

7 MR. VEILLON:
8 Randy Veillon, LED, RTA.

9 MS. SORRELL:
10 Melissa Sorrell, Board
11 Secretary.

12 MAYOR HARRIS:
13 Well, thank you very much. I
14 know all of you are here because
15 it's very important to you in the
16 actions that this Commission
17 takes. I want to advise you that
18 anyone who wishes to speak may.
19 If you have any objections or you
20 would like to speak in favor of

21 we will give you that opportunity
22 prior to any vote that the Board
23 takes. If the issue gets hot and
24 heavy then I will tell you what
25 the other rules are as far as the

10

1 amount of time to speak, but I
2 think that we have a pretty
3 straight forward meeting today.
4 The staff does a very good job at
5 reviewing all of your
6 applications and we have all of
7 the faith and confidence in you.
8 If there is any comments that you
9 want to make I want you to know
10 to please feel free, and you will
11 be recognized.

12 And having said that, I would
13 like to ask for approval of the
14 February 28th minutes.

15 MR. ELMORE:

16 So move.

17 MAYOR HARRIS:

18 Okay. We are going to do a
19 motion by Mr. Jones and second by

20 Mr. Elmore to assist the court
21 reporter getting the names right
22 for the motion and the second, so
23 we have a motion and second.

24 All in favor signify by
25 saying aye.

11

1 ALL BOARD MEMBERS:

2 Aye.

3 MAYOR HARRIS:

4 That's good participation.

5 Glad to hear that.

6 All right. The Quality Jobs
7 Program, Ms. Sajni Patel.

8 MS. PATEL:

9 Associated Wholesale Grocers
10 in St. Tammany Parish. Atlantic
11 Metrocast, Inc. in Orleans
12 Parish. The Folger Company in
13 Orleans Parish. Folger Company,
14 No. 201000917 in Orleans Parish.
15 Greatwide Logistics Services, LLC
16 in St. Tammany Parish. HCC-High
17 Capacity Coil, LLC in Caddo
18 Parish. Orion Instruments, LLC
19 in East Baton Rouge Parish.

20 Trinidad Drilling LP in DeSoto
21 Parish.
22 MAYOR HARRIS:
23 Okay. That represents over
24 \$149 million of investment. Is
25 there a motion to accept this?

12

1 Motion by Mr. Burgess and second
2 by Ms. Atkins.

3 Is there anyone here that
4 wish to speak in favor of or
5 opposition to this action?
6 Seeing none, the public hearing
7 is closed. All in favor signify
8 by saying aye.

9 ALL BOARD MEMBERS:

10 Aye.

11 MAYOR HARRIS:

12 All those opposed? Thank
13 you. Next.

14 MS. PATEL:

15 Next I have two renewals.

16 IMTT Geismar in Ascension Parish.

17 Plains All American GP, LLC dba

18 Pine Prairie Energy Center, LLC

19 in Evangeline Parish.

20 MAYOR HARRIS:

21 Okay. For these two items do

22 I have a motion? By Ms. Atkins.

23 Second by Mr. King.

24 Is there anyone here who

25 wishes to comment on these two

13

1 items? Seeing none, public

2 hearing is closed.

3 All in favor signify by

4 saying aye.

5 ALL BOARD MEMBERS:

6 Aye.

7 MAYOR HARRIS:

8 All those oppose? Thank you.

9 MS. PATEL:

10 I have one change in name.

11 Contract No. 050980, Plains All

12 American GP, LLC to Pine Prairie

13 Energy Center, LLC in Evangeline

14 Parish.

15 MAYOR HARRIS:

16 For this name change do we a

17 motion? By Mr. Fruge, and second

18 by Mr. Elmore.

19 Any objection to this, any
20 comments? Seeing none, the
21 public hearing is closed. All
22 those in favor signify by saying
23 aye.

24 ALL BOARD MEMBERS:

25 Aye.

14

1 MAYOR HARRIS:

2 All those oppose? So moved.

3 MS. PATEL:

4 One Change in Ownership.

5 Contract No. 2007-1013, Viking

6 Manufacturing and Machinery

7 Industries Incorporated to Axon

8 Pressure Products Incorporated in

9 Terrebonne Parish.

10 MAYOR HARRIS:

11 Okay. For Name Change, do I

12 have a motion? Ms. Smith moves,

13 and we have a second by Mr.

14 Windham. Is there any comment?

15 Public hearing is closed. All in

16 favor signify saying by saying

17 aye.

18 ALL BOARD MEMBERS:

19 Aye.

20 MAYOR HARRIS:

21 All those oppose? So

22 ordered.

23 MS. PATEL:

24 I have one Change in Contract

25 Effective Date. Contract No.

15

1 2009-1062. Company name,

2 Louisiana Sugar Refining, LLC.

3 Changing the date from 10-1-2009

4 to July 1, 2010.

5 MAYOR HARRIS:

6 Okay. For a date change, do

7 we a motion? Ms. Atkins moves.

8 Mr. King seconds. Any comment?

9 Seeing none, public hearing is

10 closed. All in favor signify by

11 saying aye.

12 ALL BOARD MEMBERS:

13 Aye.

14 MAYOR HARRIS:

15 All those oppose? So

16 ordered. Thank you very much, Ms.

17 Patel.

18 Next, Restoration Tax
19 Abatement Program.
20 MR. VEILLON:
21 Yes, sir. First application
22 is 20090816. 139 Huey P. Long
23 Ave., LLC, Jefferson Parish.
24 20101113, 139 Huey P. Long
25 Avenue, LLC, Jefferson Parish.

16

1 20101114, 139 Huey P. Long
2 Avenue, LLC, Jefferson Parish.
3 20101115, 139 Huey P. Long, LLC,
4 Jefferson Parish. 20100872,
5 2622-2632 Metairie Lawn, LLC,
6 Jefferson Parish. 20080967, 701
7 Deslonde Street, Orleans.
8 20091016, Corinne Morrison,
9 Orleans Parish. 20080095,
10 Delille Inn Apartments, LLC,
11 Orleans. 20100097, Jason Riggs,
12 Orleans. 20101018, Mandina
13 Properties, LLC, Caddo.
14 20091010, Renewal Homes Limited
15 Partnership, Orleans. 20091011,
16 Renewal Homes Limited

17 Partnership, Orleans. 200081028,
18 Euphrosine Acquisitions, LLC,
19 Orleans. 20100186, Thomas Ogg,
20 Orleans. 20090294, Wilkinson
21 Group, LLC, Orleans. 200100667,
22 Windsor Court Hotel Partners,
23 LLC, Orleans.

24 MAYOR HARRIS:

25 Okay. Thank you very much.

17

1 That represents over \$20 million
2 of investments.

3 Do I have a motion? Motion by
4 Mr. Jones. We have a second by
5 Mr. Soprano.

6 Is there anyone here wishes
7 to comment on these applications?
8 Seeing none, public hearing is
9 closed. Any further comment?

10 All in favor signify by saying
11 aye.

12 ALL BOARD MEMBERS:

13 Aye.

14 MAYOR HARRIS:

15 All those oppose? So ordered.

16 MR. VEILLON:

17 We have two renewals. First
18 is 980289, Bienville Carre, LLC,
19 Orleans. And 20030369A, Ciolino
20 Properties, Orleans.

21 MAYOR HARRIS:

22 Okay. Do these renewals have
23 a motion? By Ms. Smith. Second
24 by Mr. Lipsey. Any comments in
25 these? Seeing none, the public

18

1 hearing is closed. Any further
2 comment? All in favor signify by
3 saying aye.

4 ALL BOARD MEMBERS:

5 Aye.

6 MAYOR HARRIS:

7 All opposed? So ordered.

8 Okay. That takes care of
9 that. Enterprise Zone Program.
10 Ms. Hanible.

11 MS. HANIBLE:

12 Thank you. We have a total
13 of 22 applications for
14 consideration; three of which are
15 front end contracts. The first

16 19 I will read are from -- I will
17 read the first 19, which meets
18 the traditional program criteria.
19 Air Liquide Large Industries US,
20 LP located in Ascension Parish.
21 Central Louisiana Surgical
22 Hospital, LLC located in Rapides
23 Parish. Comprehensive
24 Occupational Resources, LLC, dba
25 CORE, LLC located in East Baton

19

1 Rouge Parish. Cyntreniks, LLC,
2 dba Hotel King Employees, LLC
3 located in East Baton Rouge
4 Parish. Daughters of Charity
5 Services of New Orleans located
6 in Jefferson Parish. Daughters
7 Charity Services of New Orleans
8 located in Orleans Parish. Gulf
9 South Pipeline Company located in
10 Bienville Parish. Gulf South
11 Pipeline Company, LP located in
12 Natchitoches Parish. Hon, LLC
13 located in St. Mary Parish. K&F
14 Restaurant #5, LLC dba Izzos
15 Illegal Burrito in East Baton

16 Rouge Parish. Moonbot Studios,
17 LLC located in Caddo Parish. PHS
18 Properties, LLC dba Sharon Green
19 Insurance Agency Incorporated
20 located in St. Tammany Parish.
21 RTD Beverage, LLC located in St.
22 Tammany Parish. Shree Laxmi, LLC
23 dba LaQuinta Inn & Suites located
24 in East Baton Rouge Parish.
25 Shree Ram Enterprises of Bossier,

20

1 LLC dba Hampton Inn & Suites
2 Shreveport/South in Caddo Parish.
3 Stephan Manufacturing, LLC
4 located in Ouachita Parish.
5 Walgreen Louisiana Company Inc.
6 dba Walgreens #10316 located in
7 Orleans Parish. Walgreen
8 Louisiana Company Incorporated
9 dba Walgreens No. 13080 in
10 Livingston Parish. Zachary
11 Lodging Partners, LLC dba Holiday
12 Inn Express, East Baton Rouge
13 Parish.
14 The remaining three

15 applications I present are Front
16 End contracts that is Enterprise
17 Products GP, LLC dba Enterprise
18 Products Company in Natchitoches
19 Parish. Enterprise Products
20 Company in DeSoto Parish, and
21 then a secretary application,
22 Enterprise Products Company
23 located in DeSoto Parish.

24 MAYOR HARRIS:

25 Thank you. And before I

21

1 accept a motion to approve these
2 actions that create 365 jobs and
3 over \$776 million of investment,
4 I would like to recognize Mr.
5 Jones.

6 MR. JONES:

7 Mr. Chairman, I would like to
8 recuse myself on the vote on No.
9 20090069, Moonbot Studios, LLC in
10 Caddo Parish. I vote on all of
11 the others but not on that one.

12 MAYOR HARRIS:

13 Okay. I will have two
14 motions; one specifically for

15 Moonbot. I would like to have a
16 motion on that. And Mr. King
17 moves to approve. We have a
18 second by Mr. Elmore.

19 Is there anyone that wishes
20 to speak and/or comment about
21 this item? Seeing none, all in
22 favor of this one application
23 where Mr. Jones is abstaining,
24 please signify by saying aye.

25 ALL BOARD MEMBERS:

22

1 Aye.

2 MAYOR HARRIS:

3 All those oppose? Again,
4 motion for the -- all the others
5 that'S represented. Mr. Belcher
6 moves. Mr. King seconds.

7 Is there anyone in here
8 wishes to speak in favor of or
9 opposition to any of these
10 applications and/or comments?
11 Seeing none, all those in favor
12 signify by saying aye.

13 ALL BOARD MEMBERS:

14 Aye.
15 MAYOR HARRIS:
16 All those oppose? And they
17 stand approved. Thank you very
18 much.

19 MS. WEBER:
20 Ready for Industrial Tax?

21 MAYOR HARRIS:
22 Yes, ma'am. Ms. Weber.

23 MS. WEBER:
24 Do you want me to do the new
25 applications in total?

23

1 MAYOR HARRIS:
2 Well, actually, there's two
3 items that are --

4 MS. WEBER:
5 One -- I do need to make a
6 correction. On 20110205 it is
7 not DeSoto Parish, it is Red
8 River Parish. That's BLC Leasing
9 on the front page.

10 MAYOR HARRIS:
11 Front page. When you say in
12 total, what are you saying?

13 MS. WEBER:

14 All 221, just listing the

15 total amounts.

16 MAYOR HARRIS:

17 Let's carve out two of those.

18 I would like to recognize Mr.

19 Jones once again.

20 MR. JONES:

21 I'm sorry, but I must recuse

22 myself in the vote on Gannett --

23 excuse me, Gannett River States

24 Publishing, No. 20080420.

25 MAYOR HARRIS:

24

1 Gannett can be found on, I

2 think, the third page.

3 MS. WEBER:

4 Yes, sir.

5 MAYOR HARRIS:

6 And the vote on that one.

7 Mr. Atkins has a comment.

8 MS. ATKINS:

9 Yes. I would like recuse

10 myself on Century Marketing

11 Solution, LLC, No. 20110324-ITE.

12 MAYOR HARRIS:

13 Okay.
14 MS. ATKINS:
15 In Ouachita Parish.
16 MAYOR HARRIS:
17 I don't know if we're doing
18 it the right way, but we are
19 going to do it some way. So what
20 we are going to do is vote on
21 Century Marketing Solution first.
22 If there is no comment, seeing
23 none --
24 MR. JONES:
25 So move.

25

1 MAYOR HARRIS:
2 Have a motion by Mr. Jones on
3 Century. And a second by Mr.
4 Fruge. All in favor signify by
5 saying aye.
6 ALL BOARD MEMBERS:
7 Aye.
8 MAYOR HARRIS:
9 All those oppose? So that
10 one is approved.
11 Now on the Gannett
12 application. Gannett River

13 States Publishing. We have a
14 motion by Mr. Windham and a
15 second by Mr. Elmore, and -- for
16 this single item.

17 Any comments? None. All in
18 favor signify by saying aye.

19 ALL BOARD MEMBERS:

20 Aye.

21 MAYOR HARRIS:

22 All those oppose? Okay.

23 That takes care of the one that
24 needs to be abstained. The 219,
25 if my math gives me right.

26

1 MS. WEBER:

2 Yes, sir.

3 MAYOR HARRIS:

4 Rather than reading all of
5 them, I think Mr. Burgess asked
6 to approve them as presented in
7 the paper; is that correct?

8 MR. BURGESS:

9 Yes.

10 MAYOR HARRIS:

11 Is there any objection to

12 that? Seeing none, the Chair
13 rules we are going to move
14 forward. For a motion --

15 MR. LIPSEY:

16 I move forward.

17 MAYOR HARRIS:

18 Okay.

19 MR. LIPSEY:

20 Lipsey.

21 MAYOR HARRIS:

22 I'm sorry. I'm looking at my
23 list. I see you once every two
24 months. And second by Mr. King.

25 MR. LIPSEY:

27

1 Also I would like to bring it
2 to your attention that Mardi Gras
3 was late, which forced Easter to
4 be late. It's okay to wear your
5 seersucker suits now.

6 MAYOR HARRIS:

7 I'm not even going to ask for
8 a motion on that. I agree with
9 it. Summer is here.

10 All right. So we have a
11 motion and a second for all of

12 these applications.

13 Is there anyone that would
14 like to speak or comment relative
15 to these applications? All
16 right. I think everybody is in
17 favor of it. So all in favor
18 signify by saying aye.

19 ALL BOARD MEMBERS:

20 Aye.

21 MAYOR HARRIS:

22 All those oppose.
23 Congratulations. Okay. Moving on
24 to the transfer.

25 MS. WEBER:

28

1 No. Renewals. Or is it
2 transfer next in your agenda?

3 MAYOR HARRIS:

4 Mine says transfer.

5 MS. WEBER:

6 All right. Transfer of
7 Ownership on Tax Exemption
8 Contract. Vacco Marine, Contract
9 No. 20080293, 20100620 and
10 20100261 to Viking Manufacturing

11 & Machinery Industries
12 Incorporated in Terrebonne.
13 Hexion Specialty Chemicals
14 Incorporated. All active
15 contracts in Ascension and St.
16 Charles will be changing to
17 Momentive Specialty Chemicals
18 Incorporated. K-TEK Corporation
19 is now changing to ABB
20 Incorporated. This is in
21 Ascension. Delta Beverage Group
22 Incorporated is -- actually, all
23 active contracts is going to
24 Bottling Group, LLC in St. John
25 the Baptist.

29

1 MAYOR HARRIS:
2 Thank you very much. On
3 these five Transfer of Ownership
4 do we have a motion? President
5 Burgess so moves, and a second by
6 Ms. Atkins.
7 Is there anyone who wishes to
8 comment on these actions? None.
9 All in favor signify by saying
10 aye.

11 ALL BOARD MEMBERS:
12 Aye.
13 All those oppose? Thank you.
14 MS. WEBER:
15 Okay. We have one Change of
16 Name from Atwoods Bakery.
17 Contract No. 20040033 to Atwoods
18 Enterprises Incorporated in
19 Rapides.
20 MAYOR HARRIS:
21 Change of Names. So we have
22 a motion by Mr. Fruge and second
23 by Mr. Soprano. Is there anyone
24 here wishes to speak on this?
25 Seeing none, all in favor signify

30

1 by saying aye.
2 ALL BOARD MEMBERS:
3 Aye.
4 MAYOR HARRIS:
5 All those oppose? So
6 ordered.
7 MS. WEBER:
8 Okay. Partial Transfer.
9 Atwood Enterprises Incorporated,

10 20040033 in the amount of
11 \$477,305. Atwood Enterprises
12 retained \$273,566. Garland M &
13 Rhonda R. Atwood received
14 \$203,739. This will require a
15 new contract. This is apparently
16 a building going into the name of
17 the legal owner. This is
18 housekeeping. This is in Rapides
19 Parish.

20 Chemtech Chemical Services,
21 LLC. Contract No. 20039082.
22 Chemtech retained \$550,000, which
23 is the building. Champion
24 Technologies
25 Incorporated/Chemtech division

31

1 received \$400,000 and will
2 require a new contract number.
3 This is in Ascension.

4 Imperial Savannah, LP.
5 Contract No. 050135 in the amount
6 of \$3,287,594. Imperial retains
7 \$1,685,861. Louisiana Sugar
8 Refinery is receiving \$1,601,733.
9 This will require a new contract.

10 St. James. Imperial Savannah,
11 LP, 061936 in the amount of
12 \$3,576,319. Imperial will retain
13 \$2,457,341. Louisiana Sugar
14 Refining will receive \$1,118,978.
15 That is a new contract number.
16 Also St. James. Imperial
17 Savannah, LP 070609 in the amount
18 of \$2,762,166. Imperial retains
19 \$1,203,060. Louisiana Sugar
20 Refining receives \$1,559,106.
21 New contract number, St. James.
22 Imperial Savannah, LP, 20081141
23 in the amount of \$2,958,770.
24 Imperial retains \$1,054,883.
25 Louisiana Sugar Refining receives

32

1 \$1,903,887 with a new contract
2 number. Again, St. James.
3 Imperial Savannah, LP, Contract
4 No. 20090665 in the amount of
5 \$2,806,349. Imperial retains
6 \$1,939,414. Louisiana Sugar
7 Refining receives \$866,935, new
8 contract number. Again, St.

9 James. Imperial Savannah, LP,
10 Contract No. 200100542,
11 \$2,451,338 -- I'm sorry. That --
12 I'm going to have to correct that
13 contract number. There is a
14 typo, and I am not sure if it's
15 2010 or 2001. I will bring this
16 one back to the Board at the next
17 meeting. So we'll defer that one
18 because I don't want to make a
19 mistake on it. So that's all but
20 the last transfer.

21 MAYOR HARRIS:

22 Okay. I take it that there
23 is no punitive things that --

24 MS. WEBER:

25 No. No. It won't hurt them.

33

1 I just want to make sure I have
2 the right contract number.
3 Actually, their consultant is
4 here. Is it 2001 or 2010? It's a
5 2010.

6 MAYOR HARRIS:

7 2010. Let's go ahead and vote
8 on that correction if there is no

9 objection. Okay. So we have
10 these items read. Is there a
11 motion to accept? By Ms. Atkins.
12 Second by Mr. Belcher.

13 Is there anyone here that
14 would like to comment on this?
15 Seeing none, all in favor signify
16 by saying aye.

17 ALL BOARD MEMBERS:

18 Aye.

19 MAYOR HARRIS:

20 All those oppose? It is
21 approved.

22 MS. WEBER:

23 Thank you so much.

24 MAYOR HARRIS:

25 Thank you.

34

1 MS. WEBER:

2 All right. Cancellations or
3 do you want to do the renewals?

4 MAYOR HARRIS:

5 Cancellation.

6 MS. WEBER:

7 The first one I think some of

8 you are familiar with. This
9 Technical Industries
10 Incorporated. There was an
11 advance and a contract number.
12 Or an application. A couple of
13 years ago we canceled the initial
14 application that have been
15 approved by the Board because
16 there was no manufacturing being
17 done at the site after several
18 years. I'm now asking that we
19 cancel this contract in total --
20 I mean, the advance in the
21 application in total because we
22 left it in place at that time,
23 but I have had pictures from the
24 Assessors Office and there has
25 been no significant activity at

35

1 this facility and I don't feel
2 that we need to be leaving this
3 out in the open. They have been
4 notified.

5 **MAYOR HARRIS:**

6 Do we need to cancel this
7 contract for contract or --

8 MS. WEBER:
9 No. Actually, it's just an
10 advance. I want to clear -- I
11 want to be able to close both of
12 the application, which you have
13 never received because the
14 initial application was not acted
15 on because we canceled that
16 first.

17 MAYOR HARRIS:

18 I am speaking about all ten.
19 Do we need ten separate votes
20 or --

21 MS. WEBER:

22 It's up to you.

23 MAYOR HARRIS:

24 Anyone here representing
25 anybody on the ten items for

36

1 cancellation? I would think not
2 but I wanted to ask. Okay. We
3 are going to move on all ten of
4 them, but go ahead and list them.

5 MS. WEBER:

6 All right. Citgo Petroleum,

7 20080352. They request a
8 cancellation. It was associated
9 with a Lube plant.

10 Grupo Antolin, 050159. They
11 closed their facility in 2010 due
12 to the economy.

13 Terra Mississippi Nitrogen,
14 040044. The company just
15 requested cancellation on this
16 contract. One Bait Company,
17 062047. They went out of
18 business and closed in 2008.
19 Their consultant requested a
20 cancellation. Tetra
21 Technologies, 20029438, 040042,
22 and 061316. They shut down the
23 manufacturing operations and were
24 closing the facility. This is in
25 Calcasieu. Weyerhaeuser NR

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1 Company. All of their current
2 active applications; 20019071,
3 20029298, 040037, 050515, 061101,
4 070425, 20080411, 20090833, and
5 they did file an application last
6 year of 20100569. They closed

7 the Duraflake facility in March
8 of 2009, and we have requested
9 cancellation because they are not
10 opening that facility back. This
11 is in Lincoln.

12 Weyerhaeuser NR, Contract
13 20019070, 20029299, 061070,
14 070422, 20080414, 20090829, and
15 20100566 application. This also
16 has been closed since March of
17 2009 and they are not
18 manufacturing at that site. That
19 is in Winn parish.

20 Northrop Grumman Ship
21 Systems, 050518 and 20039335.
22 They ceased operations and
23 request cancellation. That is in
24 Madison. Southern Graphic
25 Systems, 20029385, the company

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1 requested cancellation of the
2 project. They apparently paid
3 the property taxes. That's in
4 Ouachita. Yes, sir.

5 MR. JONES:

6 Ms. Weber.

7 MS. WEBER:

8 Yes.

9 MR. JONES:

10 Those have that -- were they,
11 the company itself, or the
12 consultants --

13 MS. WEBER:

14 Um uh-huh (affirmative
15 response).

16 MR. JONES:

17 -- requested a cancellation.
18 Obviously they have notice of
19 what's going on here.

20 MS. WEBER:

21 Yes, sir.

22 MR. JONES:

23 All of the others have also
24 been notified --

25 MS. WEBER:

39

1 Right.

2 MR. JONES:

3 -- of cancellation?

4 MS. WEBER:

5 Right. The consultants were

6 notified or they notified me that
7 they were going to cancel it, and
8 in some cases if I could not
9 reach the company I would have
10 indicated that the phone was
11 disconnected or the mail was
12 returned, there was no way for me
13 to reach the company. I usually
14 try to reach someone before I
15 bring it to the Board.

16 MR. JONES:

17 Thank you.

18 MAYOR HARRIS:

19 Thank you very much. These
20 ten items have been offered as
21 Cancellation of Contracts. Do we
22 a motion? Move by Mr. Jones.
23 Second by Mr. King.

24 Anyone here would like to
25 speak in favor or in opposition?

40

1 Seeing none, all in favor signify
2 by saying aye.

3 ALL BOARD MEMBERS:

4 Aye.

5 MAYOR HARRIS:

6 All those oppose? They are
7 canceled. Finally we get to
8 those renewals.

9 MS. WEBER:

10 Renewals. Abbott
11 Enterprises, LLC in Orleans.
12 Arclin U.S.A., Inc. in Winn.
13 Ascension Ready Mix, Inc. in East
14 Baton Rouge. Bessette Development
15 in Calcasieu. BST Manufacturing
16 in Webster. And there are eight
17 Huntsman International in
18 Ascension. Louisiana Generating,
19 LLC in Pointe Coupee. Monticello
20 Gin System Company in East
21 Carroll. Three Mosaic Fertilizer
22 in St. James. New NGC Inc. in
23 Jefferson. Southern Foods Group
24 dba Brown's Velvet Dairy in
25 Orleans, and three, this is

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1 actually Temple Inland, but it
2 was under an old name of TIN in
3 Washington Parish.

4 MAYOR HARRIS:

5 Okay. So these 23 renewals.
6 Do we have a motion by Mr. Fruge.
7 Second by President Burgess to
8 approve. Any comment from the
9 audience? Seeing none, the
10 public hearing is closed. All in
11 favor signify by saying aye.

12 ALL BOARD MEMBERS:

13 Aye.

14 MAYOR HARRIS:

15 All opposed? They are
16 approved.

17 Ladies and gentlemen, if you
18 noticed, we went rather rapidly
19 with this, and I am sure we are
20 going to see a lot of the same
21 faces at the future meetings. If
22 you ever feel that you want to
23 make a comment, please feel free.
24 You are welcomed to do so. You
25 can interrupt and get the

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1 attention of us in the future.

2 So thank you.

3 We are going to move on to

4 the next item on the agenda,
5 Policy & Rules Committee Report.

6 Mr. Jones, do you have a report?

7 MR. JONES:

8 Yes, Mr. Chairman. I am
9 pleased to report that on March
10 22nd of this year the Rules
11 Committee met. Also in
12 attendance was Chairman Harris
13 and the immediate past Chairman,
14 Elmore. Had several company or
15 industry representatives there as
16 well. We took the staff
17 recommendations that had been
18 distributed to the entire Board
19 by e-mail on at least one
20 occasion, perhaps two. We also
21 ensured that the proposed
22 modifications were distributed to
23 the traditional stakeholders as
24 we keep those lists and try to
25 distribute those potential

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1 changes to as many people that
2 have shown the interest in these
3 matters in the past as possible.

4 After considering a presentation
5 from Mr. Manning as general
6 counsel for LED, the Rules
7 Committee adopted or moved to
8 recommend to the full Board
9 adoption of the recommended
10 changes as presented.

11 MAYOR HARRIS:

12 So that is a formal motion?

13 MR. JONES:

14 Comes to the full Board as a
15 recommendation from the Rules
16 Committee.

17 MAYOR HARRIS:

18 The recommendation is made.

19 Is there a motion by anyone?

20 President Burgess moves to
21 accept. Mr. King seconds.

22 As this -- as dealt with the
23 rules, and it's very important
24 because process means everything,
25 is there anyone here that wishes

44

1 to speak in favor or in
2 opposition to accepting this

3 report from the Rules Committee?

4 MR. JONES:

5 Mr. Chairman, if I can make

6 one more clarification, and I

7 meant to give in my report, but

8 the rule changes involve the

9 Industry Assistant Program and

10 the Tax Equalization Program.

11 Both of these programs as

12 programs that come before LED and

13 come before this Board they are

14 not as used as widely as some

15 others. I want to make sure that

16 was clear because the last time

17 we did rule changes it took weeks

18 and weeks and months and months

19 and months, and this Rules

20 Chairman got it done in an hour,

21 so -- but, anyway, I want to

22 thank the LED staff and the work

23 they did and the Rules Committee

24 for coming into Baton Rouge for

25 that meeting and the industry

45

1 representatives who showed up.

2 We appreciate your input very,

3 very much.

4 MAYOR HARRIS:

5 And there certainly was
6 improvement of the last chairman.

7 MR. ELMORE:

8 I resemble that remark.

9 MAYOR HARRIS:

10 For the Rules Committee.
11 Okay. So we have a motion and a
12 second. And any public comments?
13 Seeing none. All those in favor
14 of the recommendation of the
15 Rules Committee signify by saying
16 aye.

17 ALL BOARD MEMBERS:

18 Aye.

19 MAYOR HARRIS:

20 All those oppose? And it
21 stands as recommended by this
22 Board.

23 Next I would like to ask Mr.
24 Steve Grissom to make his report.
25 I believe that you have a few

1 items. Go ahead.

2 MR. GRISSOM:
3 I have a few items. I will
4 be fairly brief in my remarks.

5 First of all, I want to thank our
6 Board members for your
7 participation in attendance and
8 your contribution towards this
9 Board and towards economic
10 development in the State of
11 Louisiana.

12 I wanted to assure the Board
13 that the Department continues its
14 efforts to reach out to companies
15 both within the state and outside
16 of the state in communicating
17 positive things going on here in
18 Louisiana and the many compelling
19 reasons to invest in Louisiana.

20 One of our major, I guess,
21 communication avenues that we
22 utilize is a publication called
23 EQ. We publish this quarterly
24 and we distribute it to a broad
25 set of industry leaders outside

1 of the state as well as site

2 consultants that influence site
3 decisions on most of these
4 individuals that are out of state
5 as well. The primary reason for
6 us communicating in this manner
7 as well as any other manners is
8 to demonstrate to business
9 decisionmaker's that Louisiana
10 does represent a smart place to
11 invest, an attractive place to
12 invest, and to demonstrate that
13 by essentially testimonials or
14 case examples, so highlighting
15 similar companies that have made
16 that decision to invest in
17 Louisiana and also by
18 highlighting third party rankings
19 or validations, so there is a
20 variety of publications,
21 organizations that rank states in
22 their performance and their
23 business climate and so forth,
24 and Louisiana is making great
25 strides in many of those

1 rankings. So we try to highlight
2 those as a way to add to the
3 substance when businesses are
4 considering location decisions.

5 This is our most recent
6 version and it provides a great
7 snapshot of 2010 in aggregate and
8 also contains a number of case
9 profiles indicating businesses
10 that have made the decision to
11 invest in Louisiana.

12 The EQ is a fairly
13 significant component of the
14 website as well. We also have an
15 iPad app so you can view the EQ
16 on an iPad. All of the issues
17 are available and I encourage our
18 Board members to take a look at
19 the current issue as well as past
20 issues. There's a wealth of
21 resources provides information on
22 the many incentive and assistant
23 programs in the state as well as
24 some real nice stories and
25 testimonials on the good things

1 happening in Louisiana, so, EQ,
2 just wanted to highlight that.

3 This is an overall -- this is
4 a component to our overall
5 marketing business development
6 outreach efforts. We do
7 supplement EQ, our website, with
8 advertisements, print, television
9 and direct all of the traffic
10 that we generate to our website,
11 so it's a comprehensive effort.

12 Also I wanted to just
13 highlight a few recent
14 announcements of significance
15 that I am excited to share with
16 the Board. I will just pass
17 these out. These are just a few
18 of our press releases and should
19 have had these handed out before
20 the Board meeting, but I'm not
21 going to go through these in
22 detail, but something that as
23 you're wrapping up your day, I
24 encourage you to take a look, but
25 a major announcement by

1 Halliburton in early April, a new
2 manufacturing facility in
3 Lafayette. \$65 million into the
4 project, and estimated to rate
5 150 new direct jobs with annual
6 payroll of more than \$8 million
7 plus benefits. So very exciting,
8 new manufacturing presence about
9 Halliburton that anticipates to
10 locate in Lafayette, so the
11 Department was very excited about
12 that effort. The company does
13 intend to take advantage of the
14 Quality Jobs and Industrial Tax
15 Exemption Program, so we do
16 expect for this Board to see some
17 activity related to this project
18 in the future months.

19 A second project that I
20 wanted to highlight is a Lake
21 Charles area project. This is an
22 expansion by Aeroframe.
23 Aeroframe has been a major
24 presence at Chennault
25 International Airport in Lake

1 Charles, and recently in March
2 committed to add an additional
3 three hundred direct jobs to its
4 effort. Aeroframe does
5 maintenance repair operations as
6 it services airplanes, aircrafts
7 from across the country and from
8 international destinations, and
9 doing that work in Lake Charles,
10 in Louisiana, excited about that
11 opportunity to increase direct
12 jobs there.

13 Aeroframe is working very
14 closely with our Louisiana
15 FastStart or Louisiana or LED
16 FastStart Program so workforce is
17 a major component of their
18 success, and happy that our
19 Department is able to provide
20 direct assistance as they add
21 those new direct jobs.

22 So I just wanted to
23 highlight, too, these are
24 examples of projects that we're
25 activity working with. With our

1 active outreach efforts directly
2 with companies coupled with our
3 advertising web base presence, I
4 am happy to report that our
5 project pipeline, pipeline of
6 projects that we're actively
7 working, attempting to try to get
8 those towards project
9 announcement and commitment to
10 Louisiana is -- that pipeline has
11 grown and is very strong right
12 now, so we anticipate, you know,
13 obviously keeping our fingers
14 crossed, but we do anticipate
15 significant activity over the
16 coming six months working through
17 those projects. All of them are
18 competitive. Certainly we won't
19 win all of those. Some of them
20 might -- you know, might not
21 materialize just because business
22 changes direction, but we do
23 anticipate being successful with
24 a percentage of those and
25 ultimately being able to bring

1 those investments and new jobs to
2 Louisiana, so we're excited about
3 the business development
4 pipeline.

5 I wanted to conclude, Board
6 members, you may have noticed
7 that there are some members from
8 the Legislative Auditors Office
9 with us today. The legislative
10 auditor recently approached the
11 Department. There will be an
12 audit focused on the Enterprise
13 Zone Program. This is an audit
14 that is really just initiating.

15 I think the scope of the audit is
16 still being defined, but we do
17 know it's focused on Enterprise
18 Zone Program and the Department
19 anticipates working with the
20 Legislative Auditors Office for
21 the coming months to help them in
22 their audit work, so did want to
23 make the Board members aware of
24 that ongoing effort. Thank you
25 very much.

1 MAYOR HARRIS:

2 Very good, Mr. Grissom. Thank
3 you very much. Please express to
4 Secretary Moret there is another
5 angle and end of the business in
6 economic development. Over the
7 past two years 20 cities
8 throughout the State of
9 Louisiana, of which Gretna was
10 one of them, participated in the
11 Ready Communities Program, and
12 that is where the communities are
13 coming together and developing
14 strategic plans to figure out
15 what their future is in economic
16 development, so with government
17 providing the infrastructure and
18 business providing the jobs and
19 the non-profits doing what
20 government can and business
21 won't, that is what makes
22 community, so the Secretary and
23 the entire Department should be
24 congratulated to look at both

25 ends of the spectrum, so I

55

1 congratulate the Department on
2 that.

3 I do want to thank the staff
4 for their hard work on their
5 presentations today, and of
6 course all of the applications
7 that need to do a lot of work
8 with the consultants, so we want
9 to thank you for your
10 cooperation.

11 And that's it on the agenda.
12 Is there a motion for
13 adjournment? President Burgess
14 so moves, and we have a second by
15 Mr. Gonsulin. Okay. All those
16 in favor signify by saying aye.

17 ALL BOARD MEMBERS:

18 Aye.

19 MAYOR HARRIS:

20 All oppose? If you noticed,
21 I didn't ask for public comments
22 on the adjournment. Thank you.

23

24 (Whereupon the meeting has been adjourned at 2:14

1

2 REPORTER'S CERTIFICATE

3

4 I, RACHEL Y. TORRES, a Certified

5 Court Reporter, that the testimony was reported

6 by me in shorthand and transcribed under my

7 personal direction and supervision, and is a true

8 and correct transcript, to the best of my ability

9 and understanding; that I am not of counsel, not

10 related to counsel or the parties hereto, and in

11 no way interested in the outcome of this event.

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18 RACHEL Y. TORRES, CCR, RPR

19 CERTIFIED COURT REPORTER

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