

BOARD OF COMMERCE AND INDUSTRY MEETING,
TAKEN AT THE LOUISIANA STATE EMPLOYEES RETIREMENT
SYSTEM, 8401 UNITED PLAZA BOULEVARD, 4TH FLOOR,
BATON ROUGE, LOUISIANA ON JUNE 17, 2014
COMMENCING AT 1:33 P.M.

REPORTED BY:

RACHEL Y. TORRES, CCR, RPR
CERTIFIED COURT REPORTER

1 APPEARANCES OF BOARD MEMBERS:

2 STEVE WINDHAM

3 MILLIE ATKINS

4 LANCE BELCHER

5 MAYOR GLENN BRASSEAU

6 GORDON BURGESS

7 STEVEN GRISSOM

8 THOMAS HOLDEN

9 JERRY JONES

10 WILLIAM KING

11 MICHELLE DUCHARME

12 R.K. MEHROTRA

13 WILDA SMITH

14 CHARLES SOPRANO

15 ANDRE FRUGE

16 REP. STEVEN PUGH

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APPEARANCES OF STAFF MEMBERS:

MELISSA SORRELL

LORI WEBER

FRANK FAVALORO

BRENDA GUESS

BECKY LAMBERT

JOYCE METOYER

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MR. FRUGE:

Ladies and gentlemen, I'd like to call this meeting to order. Welcome everyone to the June 17th meeting of the Board of Commerce and Industry. At this time I will ask Ms. Sorrell to call the role.

MS. SORRELL:

Matt Parker for Governor Jindal. Steve Windham for Lieutenant Governor Dardenne.

MR. WINDHAM:

Here.

MS. SORRELL:

Millie Atkins.

MS. ATKINS:

Here.

MS. SORRELL:

Lance Belcher.

MR. BELCHER:

Here.

MS. SORRELL:

Brian Bossier. Mayor

Brasseaux.

1 MAYOR BRASSEAU:

2 Here.

3 MS. SORRELL:

4 Gordon Burgess.

5 MR. BURGESS:

6 Here.

7 MS. SORRELL:

8 Jeffery Elmore. Andrew Fruge.

9 MR. FRUGE:

10 Here.

11 MS. SORRELL:

12 Richard Gonsulin. Steven

13 Grissom for Secretary Moret.

14 MR. GRISSOM:

15 Here.

16 MS. SORRELL:

17 Thomas Holden.

18 MR. HOLDEN:

19 Here.

20 MS. SORRELL:

21 Jerry Jones.

22 MR. JONES:

23 Here.

24 MS. SORRELL:

25 William King.

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MR. KING:

Here.

MS. SORRELL:

Michelle Ducharme for Senator

Martiny.

MS. DUCHARME:

Here.

MS. SORRELL:

R.K. Mehrotra.

MR. MEHROTRA:

Here.

MS. SORRELL:

Representative Ponti.

Representative Pugh.

MR. PUGH:

Here.

MS. SORRELL:

Senator Riser. Gale Potts

Rogue. Wilda Smith.

MS. SMITH:

Here.

MS. SORRELL:

And Charles Soprano.

MR. SOPRANO:

Here.

1 MS. SORRELL:

2 We have a quorum.

3 MR. FRUGE:

4 Thank you, Ms. Sorrell.

5 I will entertain a motion at
6 this time for the approval of the
7 minutes as written. Moved by Mr. Jones.
8 Second by Mayor Brasseaux. Any
9 discussion on that motion? All in favor
10 signify by saying aye.

11 ALL BOARD MEMBERS:

12 Aye.

13 MR. FRUGE:

14 Oppose? So ordered.

15 Before we get into the
16 presentations, I would be remiss if I
17 didn't introduce everyone in the room
18 to my friend Mike Michot. Maybe you
19 know him. Mike is a former State
20 Senator and the author of -- much of
21 the legislation which was responsible
22 for the incentive programs for which we
23 have purview. He and I are friends and
24 we -- he has got a meeting at DHH and
25 so we rode together, and so I said come

1 up here and I'm going to introduce you
2 and then you go on to your meeting. So
3 please join me in a round of applause
4 for the great Mike Michot.

5 Mr. Favaloro.

6 MR. FAVALORO:

7 Yes, sir. I have four new
8 applications for the Quality Jobs
9 Program.

10 20110847, Baker Hughes
11 Oilfield Operations, Inc. in St.
12 Martin.

13 20111174, Jaguar Energy
14 Services, LLC in Acadia.

15 20121010, John H. Carter
16 Company, Inc. and ControlWorx, LLC in
17 East Baton Rouge.

18 And 20120326, Weyerhaeuser NR
19 Company in Natchitoches.

20 That concludes the
21 applications.

22 MR. FRUGE:

23 Do I hear a motion? Okay.

24 Moved by several people. Moved by Ms.
25 Smith, and seconded by Mr. Holden. All

1 in favor signify by saying aye.

2 ALL BOARD MEMBERS:

3 Aye.

4 MR. FRUGE:

5 Oppose? So ordered.

6 MR. FAVALORO:

7 I have two Renewal

8 Applications.

9 20080014, Dynamic Fuels, LLC

10 in Ascension.

11 20081168, Shaw Modular

12 Solutions, LLC in Calcasieu. That

13 concludes the renewals.

14 MR. FRUGE:

15 Okay. Can I get a motion. Mr.

16 King. Second by Mr. Pugh. Okay. Sorry

17 about that, Mr. Pugh. All in favor

18 signify by saying aye.

19 ALL BOARD MEMBERS:

20 Aye.

21 MR. FRUGE:

22 Opposition? So ordered.

23 MR. FAVALORO:

24 I have five specials. The

25 first three are requests to renew the

1 following expired contracts. The
2 following three companies are
3 requesting renewal of contracts that
4 expired. Under the program rules an
5 applicant must request renewal within
6 60 days of the contract expiration
7 date. When these contracts were
8 executed, we sent a letter to each
9 company which stated that LED would
10 notify them prior to the expiration for
11 renewal instructions; however, these
12 applicants were not notified. Each
13 company has complied with all other
14 terms and conditions timely, and the
15 Department requests that these renewals
16 be approved.

17 I have one request to
18 transfer ownership of the following
19 contract -- excuse me. I didn't read
20 the three specials.

21 20080098, Stupp Corporation
22 in East Baton Rouge.

23 070768, ADA Carbon Solutions
24 (Red River) LLC in Red River.

25 And 20081015, AirTrap

1 Communication, LLC in Lafayette.

2 I have one request to
3 transfer ownership of the following
4 contract: 20030552, Louisiana
5 Corrugated Products, U.S. Corrugated
6 Inc. in Ouachita.

7 And one request to terminate
8 the following contract: 05110, CF
9 Industries. The original contract's
10 effective date was 10/01/2005.
11 Applicant requests early termination
12 effective 12-31-12. The company has met
13 all of the requirements of the program
14 in Ascension Parish. That concludes the
15 specials.

16 MR. FRUGE:

17 Okay. Do I hear a motion?
18 Motion by Mr. Windham. Second by Mayor
19 Brasseaux. Any discussion on the
20 motion?

21 MR. JONES:

22 Mr. Favalaro, on the three
23 that we apparently failed to give
24 notice, have we corrected whatever
25 problem we had there?

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MR. FAVALORO:

Yes, sir.

MR. JONES:

Good. Thank you. I figured that was the case, but I would like to hear it on the record.

MR. FAVALORO:

Thank you.

MR. JONES:

Good deal.

MR. FRUGE:

Any other discussion? All in favor signify by saying aye.

ALL BOARD MEMBERS:

Aye.

MR. FRUGE:

Any opposed? Motion carries. So ordered. Thank you, Mr. Favaloro.

Ms. Lambert.

MS. LAMBERT:

Hello. I have ten new Restoration Tax Abatement Applications. First one is 20110875 for 1854 North Street, LLC in East Baton Rouge Parish. And 2012110 for 235 14th

1 Street, LLC dba 235 South 14th Street,
2 EBR.

3 20110946, 508 Toulouse
4 Development, LLC in Orleans.

5 20130306, 713, 715 and 717
6 St. Ann Street, LLC, Orleans.

7 20130551, Butterbean
8 Development Group, LLC, Orleans.

9 20131024, Butterbean
10 Properties, LLC, Orleans.

11 20120894, MACB, LLC, EBR.

12 20110732, 0733, and 0734, all
13 for NOLA Community Development, LLC, in
14 Orleans Parish.

15 This concludes the new
16 application summary of 10 for the total
17 of \$15,212,212.

18 MR. FRUGE:

19 Do I hear a motion for
20 acceptance. Moved by Ms. Atkins.

21 Seconded by Mr. Pugh. Any opposition?

22 Oh, all in favor signify by saying --

23 am I out of order? Yeah. Yeah. We have

24 a motion and a second. All in favor

25 signify by saying aye.

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ALL BOARD MEMBERS:

Aye.

MR. FRUGE:

Any opposition? So ordered.

Next.

MS. LAMBERT:

Next we have four renewal applications for a second five year term.

First one is 051147, 232 Third Street Properties in EBR.

061866, Celtic Management Corporation, EBR.

20030599, Paul J. Allain, Architect, APAC in Iberia.

And 20080655, Steven R. and Rebecca R. Hall in Ouachita Parish. Total investment of \$29,152,726. This concludes the renewals.

MR. FRUGE:

Do I hear a motion for approval? Motion by Mr. Belcher. Seconded by Gordon Burgess. All in favor -- any discussion on this motion? All in favor signify by saying aye.

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ALL BOARD MEMBERS:

Aye.

MR. FRUGE:

Any opposed? So ordered.

Thank you, Ms. Lambert.

Next, Ms. Hanible.

MS. METOYER:

I am standing in for
Roshonda. I am Joyce Metoyer.

We have 16 Enterprise Zone
Applications.

20110874, Caddo Corporation,
St. Mary Parish.

20100668, Canal Street
Lodging, LLC doing business as The
Saint Hotel, Orleans Parish.

20120291, Charpentier Family
Industry, LLC, Iberia Parish.

20100971, Chevron USA, Inc.,
Terrebonne Parish.

20111025, Enlink Midstream
Operating, LP, Acadia Parish.

20120821, Fabre Automotive of
Lafayette, LLC, doing business as
Infiniti of Lafayette in Lafayette

1 Parish.

2 20110784, Frances M. Chauvin,
3 DDS, LLC, Lafayette Parish.

4 20131144, JWM of Louisiana,
5 Inc., doing business as Orange Leaf
6 Frozen Yogurt, Caddo Parish.

7 20111242, K&B Machine Works,
8 LLC, Terrebonne Parish.

9 20100503, Mr. Mudbug, Inc.
10 doing business as MMI Culinary
11 Services, Jefferson Parish.

12 20120765, Poydras Home,
13 Orleans Parish.

14 20130361, PSI Midstream, LLC,
15 Vermilion Parish.

16 20111069, Radolo, LLC,
17 Jefferson Parish.

18 20110964, Slidell Dental
19 Associates, LLC, St. Tammany Parish.

20 20111145, Timco services,
21 Incorporated, Lafayette Parish.

22 20131185, Whole Foods
23 Company, Incorporated, doing bids as
24 Whole Foods Market in Orleans Parish.

25 MR. FRUGE:

1 Okay. Do I hear a motion for
2 approval? So by Mr. Soprano. Second by
3 Mr. Windham. Any discussion on this
4 motion? All in favor signify by saying
5 aye.

6 ALL BOARD MEMBERS:

7 Aye.

8 MR. FRUGE:

9 Any opposed? So ordered.

10 Next.

11 MS. METOYER:

12 We have four specials for
13 contract termination.

14 20111146, Dolphin Services,
15 Terrebonne Parish.

16 20111134, Gulf Island Marine
17 Fabricators, LLC, Terrebonne Parish.

18 20111147, Gulf Island, LLC,
19 Terrebonne Parish.

20 20091215, K & B Machine
21 Works, LLC, Terrebonne Parish.

22 MR. FRUGE:

23 Okay. Do I hear a motion for
24 approval? So moved by Mr. Pugh. Second
25 by Ms. Smith. Any discussion on this

1 motion? All in favor signify by saying
2 aye.

3 ALL BOARD MEMBERS:

4 Aye.

5 MR. FRUGE:

6 Any opposed? So ordered.

7 Okay. Moving on. Ms. Weber.

8 MS. WEBER:

9 Yes, sir.

10 MR. FRUGE:

11 Ms. Weber, let me ask you,
12 now, I know we're going to, as usual,
13 or has been custom, the 170, we'll do
14 those in-globo.

15 MS. WEBER:

16 Yes. We do have one change on
17 the agenda. DOC Ready Mix, I was
18 informed today there is a change in
19 their status, and, therefore, I'm going
20 to defer this application until the
21 August 4th meeting. That's project No.
22 20130364 in Bossier for \$749,739. I
23 changed the totals if you would me to
24 read those into the record.

25 MR. FRUGE:

1 Yes. Please.

2 MS. WEBER:

3 There is a total of 169
4 applications with an investment amount
5 of \$491,606,636. An ad valorem tax
6 relief estimate of \$76,126,566, with
7 396 new jobs for an average salary of
8 \$187,122,334. Those are the only
9 changes on the agenda.

10 MR. FRUGE:

11 Okay. Do I hear a motion for
12 approval as presented? So moved by Mr.
13 King. Seconded by Ms. Atkins. Any
14 discussion on this motion?

15 MR. JONES:

16 Mr. Chairman, I will need to
17 be recusing myself in the vote
18 concerning five of these projects being
19 the Momentive Specialty Chemical. Those
20 numbers 20140606, 0604, 0500, 0605 and
21 0607. I won't be participating.

22 MR. HOLDEN:

23 Mr. Chairman, I need to
24 recuse myself of CF Industries;
25 20140533, 20140558, 20105589, 20140560.

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MR. FRUGE:

Very good. Any other discussion? So we've noted those recusal's for the record.

Okay. Do we have a motion and second. No. Motion by Mr. Burgess, and seconded by Mr. Pugh.

Okay. Any further discussion? All in favor signify by saying aye.

ALL BOARD MEMBERS:

Aye.

MR. FRUGE:

Any opposition? So ordered.

Next.

MS. WEBER:

I have Transfer of Tax Exemption Contract.

Bayou Coating, LLC.

Contracts: 040088, 070572, 20080706, 20080992, 20080992A, 20090442, 20120490 and 20130526.

The new company name will be Stupp Coatings, LLC. This is in East Baton Rouge.

We have Racer Properties,

1 LLC. Contracts: 20000478C, 20000623C,
2 20020623A, 050485, 061147, 061150,
3 070506 and 20090695, Elio Motors, Caddo
4 Parish.

5 Change in Location.

6 Imperial-Savannah, L.P., Contracts:
7 050135, 061936, 070609, 20100542,
8 20110610, 20120297, 20121349, 20130625,
9 20140747 from 1230 5th Street to 1330
10 Highway 641, Post Office Box 3360 in
11 Gramercy. All in St. James.

12 There is two changes in name.

13 Lion Copolymer. Contracts: 070269,
14 20080423, 20090501, 20100487, 20110522,
15 20120452, 20120453, 21120454, 20130572
16 and 20140735 to East West Copolymer,
17 LLC in East Baton Rouge.

18 Superior Steel Incorporated.

19 Contract: 20111247, Superior Steel, LLC
20 in Livingston.

21 Then I have Cancellation of
22 Contracts for Racer Properties.

23 Contracts: 050485, 061147A, 061150A,
24 070506A, 20000478C, 20020623B and
25 20020623D. These assets are now owned

1 by the Caddo Parish Industrial
2 Development Board in Caddo.

3 Pumpworks 610. Contract:
4 20130443. They are not located -- the
5 assets are not located at the plant
6 site and are therefore not eligible.
7 This is in Caddo Parish.

8 Hoover Universal. Contracts:
9 050154, 060411 and 070458. This was
10 part of the GM shutdown and this
11 company closed in August of 2012, and
12 no attempt is being made to sell to a
13 manufacturer at this time. So we're
14 asking that they be cancelled.

15 MR. FRUGE:

16 Okay. Does that conclude the
17 specials?

18 MS. WEBER:

19 Yes.

20 MR. FRUGE:

21 Okay. Do I have a motion for
22 approval of the specials? Motion by Mr.
23 Jones. Seconded by Gordon Burgess.

24 Any discussion on this
25 motion? All in favor signify by saying

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aye.

ALL BOARD MEMBERS:
Aye.

MR. FRUGE:
Any opposition? So ordered.

Next.

MS. WEBER:
I have five renewals.
20081285, Bollinger Algiers in Orleans.
20080987, Folger Coffee in
Orleans.
20080989, Folger Coffee
Company in Orleans.
20081148, Southern Food
Groups, LP, dba Brown's Velvet Dairy.
And 20091084, Southern Foods
Group, LP dba Brown's Velvet Dairy,
Orleans. That's all.

MR. FRUGE:
Do I have a motion for
acceptance of these renewals? Motion by
Ms. Atkins. Seconded by Mr. Pugh.
Any discussion on this
motion? All in favor signify by saying
aye.

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ALL BOARD MEMBERS:

Aye.

MR. FRUGE:

Any opposition? So ordered.

Okay. Thank you, Ms. Weber.

Next on the agenda will be
comments from Mr. Grissom.

MR. GRISSOM:

Thank you, Mr. Chairman. At
this time I am going to ask Ms. Brenda
Guess to come to the table. We have a
new website that is being launched this
summer called Louisiana Job Connection,
and this new free website will be
designed and recommended to help the
talent recruitment needs of Louisiana
Board by also serving as a centralized
hub for job seekers. With tens of
thousands of new jobs on the way in
Louisiana from business expansions,
relocations, meeting the need and
increase demand of Louisiana employers
with a paramount of importance. This
new website will be a valuable resource
for Louisiana employers to help them

1 quickly locate talented, qualified
2 applicants. Additionally, it will
3 provide new opportunities for former
4 residents of Louisiana to find good job
5 opportunities here in the state.

6 So we wanted to introduce
7 this website to our Board members and
8 ask that you take a look at the
9 website. If there is applicability to
10 any of your business needs, there is an
11 opportunity to sign on and become part
12 of the website. Also, as you are
13 talking in your local communities about
14 workforce related challenges, issues,
15 opportunities, I would appreciate you
16 referring people to this new tool.
17 We're very excited about the
18 possibility and think that you will be,
19 too, when you learn more about it, so,
20 Brenda, I will turn it over to you.

21 MS. GUESS:

22 All right. Thank you. Well,
23 for the three of you in the center, you
24 might want to come and have another
25 seat so you can take full view of it.

1 The lights.

2 As Steve said, that on June
3 13, LED rolled out the Louisiana Job
4 Connection, which we're very glad to
5 share with you today as you can take
6 back to your prospective areas of the
7 state. It's a new free website that
8 will help the needs of the talent
9 recruitment needs of Louisiana
10 employers while serving as a
11 centralized hub for job seekers. It was
12 rolled out on June 13th for employers,
13 and it will be rolled out on August
14 18th for job seekers, so it's very
15 exciting and we wanted to share this
16 with you, and I will make a few
17 comments after we view the video.

18 (Video playing at this time.)

19 MS. GUESS:

20 Quite exciting. I think that
21 the majority of the presentation or
22 any materials there -- I have given you
23 a handout. That was the press release
24 that was issued by the Department back
25 in June. There is a website,

1 workforce development program in the
2 U.S., and part of their services
3 involves recruiting. It's essentially
4 recruiting and training employees as
5 new jobs are filled. LED FastStart was
6 essentially implementing this type of
7 recruiting functionality for individual
8 companies somewhat on an ad hoc basis
9 as companies need it, and so as LED
10 FastStart has developed more and more
11 clients as we've announced more
12 projects, there was a need to replicate
13 this type of service.

14 We looked at how those types
15 of capabilities might benefit all of
16 Louisiana employers, and so ultimately
17 decided this could be something that
18 any Louisiana based employer might
19 benefit from, and that's what prompted
20 this rollout, so we're excited about
21 the opportunity. It's an easy to use
22 system, and one that's been -- that,
23 along with the process, has been
24 executed very successfully for LED
25 FastStart clients, so we think there's

1 a group opportunity to leverage this
2 approach across the state.

3 MR. FRUGE:

4 Okay. Thank you, Mr. Grissom.

5 Did you want to speak to this at all?

6 MS. GUESS:

7 I will -- I will take that as
8 well. The other handout that you have
9 before you is a -- some information
10 based on what was taken from the
11 minutes from the April meeting, some
12 concerns of the comparisons between the
13 amount of the incentives that are used
14 for residents, businesses and those
15 that might be recruited into the state.
16 We've provided that information for you
17 and we hope that that suits the needs.

18 If there are any additions,
19 corrections or any further information
20 that you would like for us to take a
21 look at, we'll be more than happy to do
22 so.

23 MR. FRUGE:

24 Okay. Great. You know,
25 members, you-all have this memo before

1 you. I mean, I would suggest then that
2 you take it with you and look it over
3 and then perhaps if there are any
4 questions or additions, we can bring it
5 up in the August meeting. It has been
6 brought to my attention today that the
7 legislature has apparently commissioned
8 a study by Dr. Richard or Richardson
9 from LSU, and the results of that study
10 should be available next year. Just --
11 which would quantify some of the
12 economic impacts, I think, of our
13 programs.

14 Okay.

15 MR. JONES:

16 Mr. Chairman, first of all,
17 thank you to Brenda and the rest of the
18 staff that worked on this. I know that
19 we had an opportunity to speak by
20 telephone since last meeting and they
21 were trying to clarify exactly what we
22 were looking for, and I appreciate the
23 dialogue and I appreciate the work, and
24 I think this is good information.

25 I just -- I know we all come

1 to these meetings every other month and
2 there is a lot of things that go on,
3 for those of you sitting in the
4 audience, with a lot of rubber stamping
5 that seems to go on, but there is a lot
6 of work that goes into these meetings
7 and a lot of work that goes into these
8 programs, and I think one of my desires
9 is I have grown to know more about
10 these programs is that we start helping
11 the public understand how important
12 they are; not only the companies that
13 are able to take advantage of the
14 incentive programs, but also the public
15 at large to know that these programs
16 are available and they are doing a
17 great deal to help.

18 I was riding the elevator
19 with somebody coming in today and the
20 company has been here for 40 years and
21 able to expand his business and add new
22 employees simply because of the
23 incentives made the margins worked, and
24 I think that's real important, and I
25 like to see these numbers because these

1 numbers tell us that we are spending a
2 great deal, a personal standpoint is
3 being worked or these incentives are
4 being taken advantage of by existing
5 companies, and I think that's a good
6 story to tell for LED and for the
7 state.

8 MR. FRUGE:

9 Thank you, Mr. Jones. Well
10 said. Is there any other business to
11 come before this Board today? Being
12 none, we stand adjourned. Members,
13 thank you for your service.

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15 (Whereupon the meeting adjourned at 2:04 p.m.)
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REPORTER'S CERTIFICATE

I, RACHEL Y. TORRES, Certified Court Reporter in and for the State of Louisiana, as the officer before whom this testimony was taken, do hereby certify that this testimony was reported by me in the stenotype reporting method, was prepared and transcribed by me or under my personal direction and supervision, and is a true and correct transcript to the best of my ability and understanding;

That the transcript has been prepared in compliance with transcript format guidelines required by statute or by rules of the board, that I have acted in compliance with the prohibition on contractual relationships, as defined by Louisiana Code of Civil Procedure Article 1434 and in rules and advisory opinions of the board;

That I am not related to counsel or to the parties herein, nor am I otherwise interested in the outcome of this matter.

1 Dated this 11th day of July, 2014.

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RACHEL Y. TORRES, CCR, RPR
CERTIFIED COURT REPORTER