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LOUISIANA USED MOTOR VEHICLE COMMISSION  
STATE OF LOUISIANA

REGULAR MEETING  
NOVEMBER 20, 2023  
BEGINNING AT 9:40 A.M.

3132 VALLEY CREEK  
BATON ROUGE, LOUISIANA

REPORTED BY:  
BETTY D. GLISSMAN, CCR

1 APPEARANCES:

2

3

COMMISSIONERS PRESENT:

4 MR. OBAYDAH ALSALEMEH

5 MR. TRAVIS BROWN

6 MR. JEFFEREY BRITT

7 MR. RICKY DONNELL

8 MR. GEORGE FLOYD

9 MR. ROBERT "BOBBY" HINES

10 MR. WYNDETTE WILLIAMS

11

12

13

14 REPRESENTING THE LOUISIANA USED MOTOR

15 VEHICLE COMMISSION:

16

17 ROBERT W. HALLACK, ESQUIRE  
18 HALLACK LAW OFFICE  
19 13007 JUSTICE AVENUE  
20 BATON ROUGE, LOUISIANA 70816

21 SHERI MORRIS, ESQUIRE  
22 DAIGLE, FISSÉ & KESSENICH, PLC  
23 8480 BLUEBONNET BOULEVARD, SUITE F  
24 BATON ROUGE, LOUISIANA 70810

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1        ALSO PRESENT:

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- MS. KIM BARON
- MR. DEREK PARNELL
- MS. RHONDA ROBERTSON
- MR. MONTIE WISENOR
- MS. TONYA BURKS
- MS. STACY GAUDIN
- MR. PERRY ESPONGE
- MR. MONROE ALLMOND
- MS. DaDREJON DODY

1 MR. FLOYD:  
2 Call to order. Roll call.  
3 MS. BARON:  
4 Richard Watts?  
5 MR. WATTS:  
6 (No response.)  
7 MS. BARON:  
8 George Floyd?  
9 MR. FLOYD:  
10 Here.  
11 MS. BARON:  
12 Obaydah?  
13 MR. ALSALEMEH:  
14 Here.  
15 MS. BARON:  
16 Matthew Pederson?  
17 MR. PEDERSON:  
18 (No response.)  
19 MS. BARON:  
20 Jefferey Britt?  
21 MR. BRITT:  
22 Here.  
23 MS. BARON:  
24 Ricky Donnell?  
25 MR. DONNELL:

1                   Here.

2           MS. BARON:

3                   Travis Brown?

4           MR. BROWN:

5                   Here.

6           MS. BARON:

7                   Bobby Hines?

8           MR. HINES:

9                   Here.

10          MS. BARON:

11                  Wydette Williams?

12          MR. WILLIAMS:

13                  Here.

14          MS. BARON:

15                  Mr. Chairman, we have a quorum.

16          MR. FLOYD:

17                  Someone lead us in the Pledge of

18          Allegiance.

19                  (Pledge of Allegiance.)

20          MR. FLOYD:

21                  Do we have anyone here for public

22          comments?

23          MS. BARON:

24                  We do not.

25          MR. FLOYD:

1                   So we need an adoption and approval  
2 of the August minutes.

3           MR. DONNELL:

4                   So move.

5           MR. BRITT:

6                   Second.

7           MR. FLOYD:

8                   All in favor?

9                   (All "Aye" responses.)

10          MR. FLOYD:

11                   Any opposed?

12                   (No response.)

13          MR. FLOYD:

14                   All right. Let's move on.

15                   Items for discussion and action. We  
16 need to do the presentation of the monthly  
17 financial report.

18          MS. ROBERTSON:

19                   Good morning, everyone.

20          MR. FLOYD:

21                   Good morning.

22          MS. ROBERTSON:

23                   Okay. I am going to present the  
24 October finances. If you will turn to page 1.  
25 The cash balance in the bank was \$1,929,718.36.

1 The current liabilities on page 2 was  
2 \$32,128.16. The total liabilities were  
3 \$5,123,058.20. The total net position is a  
4 negative \$1,060,741.33. But keep in mind that  
5 includes the OPEB liability of 1.5 million that  
6 Roy explained during the June meeting. It is a  
7 liability that the State is requiring us to  
8 carry on the balance sheet, although it's not a  
9 true liability.

10 Okay. If you turn to page 3. For  
11 the month of October, the year-to-date revenues  
12 was \$306,969.11 compared to \$224,957.10 last  
13 year which is an increase of \$82,012.01.  
14 Revenues from the online convenience fees  
15 increased by \$1,341. And the revenue from the  
16 PTA convenience fees increased by \$1,600.

17 On page 4, you will notice that the  
18 year-to-date office salaries is \$156,456.64  
19 compared to last year's amount of \$143,626.92.  
20 This is due to the hiring of four additional  
21 office staff personnel.

22 And if we turn to page 6, this shows  
23 the chart for the number of licenses and our  
24 licenses have started picking up since the  
25 renewal season began. The biggest increase

1           thus far has been in the salesmen licenses  
2           which had a 1,184 increase.

3                       And on to page 7 which shows our CDs.  
4           The b1Bank CDs were the last one to renew on  
5           September 25 and their interest rate increased  
6           from 1.75 percent to 4 percent. So now all of  
7           the CDs have renewed for 2023. We received a  
8           dividend check in the amount of \$910.95 on our  
9           Campus Federal CD.

10                      And on to page 8, which is the  
11           accounts receivable from hearing fines, was  
12           \$489,066.70. We only collected 15,000 which  
13           was a payment from Matamoros.

14                      Do you have any questions on the  
15           fines and fees?

16                      MR. DONNELL:

17                      Yes, ma'am. Not really a question.  
18           I guess he is still the chairman, the former  
19           chairman called me and asked me to just ask the  
20           board about removing or writing off these old  
21           debts that the attorney general is not  
22           collecting. And I spoke with Derek and Rhonda  
23           and she is going to kind of elaborate what the  
24           accountant kind of told us to do.

25                      MS. ROBERTSON:







1 purposes?

2 MR. DONNELL:

3 No. It's in-house income.

4 MR. ALSALEMEH:

5 No, I mean, to remove them from the  
6 books.

7 MR. DONNELL:

8 Yes, yes.

9 MR. ALSALEMEH:

10 Got it.

11 MR. BRITT:

12 Do y'all want to wait and see what  
13 the new attorney general is going to do?

14 MR. DONNELL:

15 Yes, we can see.

16 MR. BRITT:

17 Some of these we need to be going  
18 after in some way, form, or fashion. We need  
19 to see what our options are.

20 MS. MORRIS:

21 Maybe since we have a new attorney  
22 general and there might be new staff in that  
23 department, maybe we should just -- this would  
24 be a good report to illustrate that -- looks  
25 like we have a gap during the pandemic because

1 we had no hearings, but it seems like the ones  
2 from 2021, we should be turning those over to  
3 the attorney general or the debt collection  
4 agency. So maybe we should talk to them about,  
5 you know, what the process is whether or not  
6 there could have been maybe something more done  
7 that would result in some collection.

8 MR. BRITT:

9 We need more teeth in that.

10 MS. MORRIS:

11 Because it's a pretty large amount  
12 when you add them altogether. But Matamoros,  
13 that's wasn't a bond payment.

14 MR. PARNELL:

15 No, he's been paying that every  
16 month.

17 MR. DONNELL:

18 He has pretty well paid.

19 MS. ROBERTSON:

20 He is faithful with his payments.

21 MR. BRITT:

22 That's what gets me. You got people  
23 that pay and people who just don't.

24 MS. ROBERTSON:

25 So we can re-visit it once the new

1 person takes office and see.

2 MR. DONNELL:

3 Whatever y'all want to do.

4 MR. BROWN:

5 That's fine. Let's see.

6 MR. HALLACK:

7 What you really need to do is look at  
8 all of it, because there are some judgments the  
9 Commission has that are getting pretty old,  
10 close to 10 years. So you need to look at some  
11 of those as well.

12 MR. DONNELL:

13 And, I guess, just like any other  
14 judgment, every 10 years review them, right.

15 MR. HALLACK:

16 Right. We have a judgment against  
17 Sundance Boats that's a large judgment.

18 MS. MORRIS:

19 But that's not here, is it?

20 MR. HALLACK:

21 No.

22 MR. PARNELL:

23 That was one of the larger ones.

24 MS. MORRIS:

25 So we have some judgments that are

1 pending that are not on our list of  
2 receivables?

3 MR. HALLACK:

4 Yes. I don't know what happened to  
5 them. I don't know if they were taken off.

6 MS. BARON:

7 That was one of the ones that were  
8 taken off.

9 MR. PARNELL:

10 I think the year before last that was  
11 taken off.

12 MR. BRITT:

13 They are still out there.

14 MS. BARON:

15 Right.

16 MR. HALLACK:

17 You have to make sure you don't go  
18 beyond 10 years.

19 MR. BRITT:

20 Maybe after the first of the year put  
21 the ones that are still hanging on a separate  
22 deal and show them so that everybody will know.

23 MS. MORRIS:

24 Just so we don't lose track of them.  
25 You have them on the list kind of helps you to

1 know if that needs to be re-recorded. You  
2 might want to add that in to this chart, the  
3 date that the judgment was recorded so that we  
4 can know when the prescription date comes up.

5 MR. PARNELL:

6 Yes.

7 MR. BRITT:

8 Just do a separate sheet of those  
9 that are hanging out there, not to bouge down  
10 her current sheet.

11 MS. MORRIS:

12 Right.

13 MR. BRITT:

14 Just so that everybody will know.

15 MS. ROBERTSON:

16 If there are no other questions, that  
17 is concludes the financials.

18 MR. BRITT:

19 Thank you.

20 MR. FLOYD:

21 We need a motion to accept the  
22 financial reports.

23 MR. DONNELL:

24 So moved.

25 MR. WILLIAMS:

1                   Second.

2                   MR. FLOYD:

3                   All right. We will move on to the  
4                   ratification of imposed penalties.

5                   MR. PARNELL:

6                   All right. Commissioners, you will  
7                   find in your packet a chart of the  
8                   ratifications -- a ratification chart that  
9                   illustrates licensees that were in violation of  
10                  state law. These cases have been investigated  
11                  and I have determined that the public's  
12                  interest can be served without further  
13                  administrative proceedings; thus, civil  
14                  penalties were imposed. I will now announce  
15                  the name of the dealer that we have imposed  
16                  civil penalties for.

17                  For the record, do we have anyone  
18                  present from this list?

19                  MS. BARON:

20                  I can look.

21                  No, we don't.

22                  MR. PARNELL:

23                  All right. First one on the list is  
24                  Autin's Auto Sales from Westwego, Louisiana;  
25                  fine amount was \$1,150. Anthony's Auto Sales



1 from New Iberia, Louisiana; fine amount was  
2 \$500. Car Connection 2 Auto Sales, LLC, from  
3 Marrero, Louisiana; the fine amount was \$200.  
4 Backyard Rides, LLC, from Metairie, Louisiana;  
5 fine amount is \$450. Super Discount Cars and  
6 Trucks, LLC, from Monroe, Louisiana; fine  
7 amount is \$500.

8 Commissioners, I ask that you ratify  
9 the imposed civil penalties assessed. The  
10 total amount of civil penalties is \$2,800.

11 The first one, Autin's, if you notice  
12 is on this list, this is from a separate  
13 situation that's coming up in the hearing.

14 MR. HINES:

15 I make a motion.

16 MR. DONNELL:

17 Second.

18 So Autin's is a repeat offender?

19 MR. PARNELL:

20 This is a separate entity, separate  
21 situation from that, yes.

22 MR. FLOYD:

23 Okay. We move on to the enforcement  
24 report.

25 MR. WISENOR:

1                   Yes, sir. I have the monthly  
2 production report, field totals for the months  
3 of August, September, and October.

4                   For the month of August, the totals  
5 are, there were 4 audits conducted. There were  
6 no notice of revocations issued. There were 76  
7 site visits conducted. There were 3 hand  
8 deliveries which were cease and desist orders  
9 issued. There were 15 consumers that the field  
10 assisted in receiving titles or registration.  
11 There was one violation issued. There was one  
12 refund that was assisted that a consumer  
13 received in the amount of \$1,247.44. There  
14 were 19 cases that were closed that were  
15 assigned. There were 40 -- I am sorry, 28  
16 cases that were closed that were not assigned.  
17 There were 26 physical inspections conducted.

18                   The month of September, there were 7  
19 audits conducted. There were 3 notices of  
20 revocations issued. There were 73 site visits  
21 conducted, one cease and desist issued. 15  
22 consumers that were assisted with receiving  
23 title and registration. And there were  
24 no violations issued. There were 4 refunds  
25 that were assisted in consumers receiving that

1 totaled \$5,912.42. There were 20 cases closed  
2 that were assigned. There were 32 cases that  
3 were closed that were not assigned. And there  
4 were 19 physical inspections conducted.

5 For the month of October, there were  
6 5 audits conducted. There were no -- no notice  
7 of revocations issued. There were 85 site  
8 visits conducted. There were no cease and  
9 desist issued. There were 16 titles or  
10 registration that consumers were assisted in  
11 receiving. There were no violations issued.  
12 There were 2 refunds which total \$1,933.18.  
13 There were 16 cases closed that were assigned.  
14 There were 26 cases closed that were not  
15 assigned. And there were 27 physical  
16 inspections conducted.

17 And those are the totals for August,  
18 September, and October. Does anyone have any  
19 questions?

20 MR. FLOYD:

21 Any questions?

22 Executive director report.

23 MR. PARNELL:

24 Commissioners, I don't have a whole  
25 lot. Our audit currently -- our audit is going

1 on right how and Kraus, he came back with us.  
2 We are actually on time right now as prescribed  
3 by the legislative auditor. We don't have to  
4 have an extension like we did at the beginning  
5 of the year. We just had him in, but we  
6 decided to go ahead and bring him on back since  
7 he was recently working with us and helped us  
8 in our process. So he's currently working the  
9 audit right now. So it's been going very well  
10 thus far. I haven't heard anything negative or  
11 anything of that nature.

12 Our renewal period has started. It's  
13 been going very well. We did hire new  
14 administrative staff to kind of address some of  
15 the concerns that some of you had in the past  
16 about the phones and various issues like that.  
17 So that has been going very well. And they are  
18 pumping out the licenses pretty quick.

19 MR. BRITT:

20 It must be working. I haven't gotten  
21 any phone calls.

22 MR. PARNELL:

23 I haven't either so that's a good  
24 thing. Normally, I would get some phone calls  
25 from somebody about it. But I feel like it is

1 going pretty good with that.

2 And the last thing that I had,  
3 Chairman Watts, he asked me to notify you-all  
4 that he will be resigning as chairman in  
5 January 2024. So his last meeting date will be  
6 the December date. I think that he kind of  
7 mentioned it to several of you but he wanted me  
8 to kind of -- it's not official as of yet until  
9 he submits his paperwork. He will probably  
10 submit something to me and to the director of  
11 boards of commissions. I think Roz currently  
12 would still be there, but I don't know that. I  
13 don't know who may get appointed to that  
14 position.

15 Do you have any questions or comments  
16 or concerns?

17 MR. FLOYD:

18 Items for next agenda.

19 MR. PARNELL:

20 The next one is scheduled for  
21 December 18. I don't know if that conflicts  
22 with anyone's time.

23 MS. BARON:

24 That's the Monday prior to Christmas.

25 MR. PARNELL:

1                   I know in the past we moved past that  
2 one to the January one, but I don't know what  
3 you guys want to do as it relates to that  
4 meeting.

5                   MR. BRITT:

6                   Let's get through today and then we  
7 can do a round robin.

8                   MR. DONNELL:

9                   Well, if it is a conflict and we have  
10 some last minute business, we can always call a  
11 special meeting early, can't we?

12                  MS. BARON:

13                   Yes.

14                  MR. FLOYD:

15                   All right. Let's adjourn.

16  
17  
18                   (Meeting adjourned at 9:59 a.m.)  
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REPORTER'S CERTIFICATE

1  
2  
3 I, BETTY D. GLISSMAN, Certified Court  
4 Reporter, Certificate No. 86150, in and for the  
5 State of Louisiana, do hereby certify that the  
6 Louisiana Used Motor Vehicle Commission  
7 November 20, 2023, meeting was reported by me  
8 in the stenotype reporting method, was prepared  
9 and transcribed by me or under my personal  
10 direction and supervision, and is a true and  
11 correct transcript to the best of my ability  
12 and understanding.

13 This November 29, 2023, Baton Rouge,  
14 Louisiana.

15  
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21 \_\_\_\_\_  
22 BETTY D. GLISSMAN, CCR  
23 CERTIFIED COURT REPORTER  
24  
25

<b>\$</b>	<p><b>2024</b> [1] - 21:5  <b>25</b> [1] - 8:5  <b>26</b> [2] - 18:17, 19:14  <b>27</b> [1] - 19:15  <b>28</b> [1] - 18:15  <b>29</b> [1] - 23:13</p>	<p><b>accountant</b> [1] - 8:24  <b>accounting</b> [1] - 10:25  <b>accounts</b> [1] - 8:11  <b>action</b> [1] - 6:15  <b>add</b> [2] - 12:12, 15:2  <b>additional</b> [1] - 7:20  <b>address</b> [1] - 20:14  <b>adjourn</b> [1] - 22:15  <b>adjourned</b> [1] - 22:18  <b>administrative</b> [2] - 16:13, 20:14  <b>adoption</b> [1] - 6:1  <b>AG</b> [1] - 10:16  <b>agency</b> [2] - 9:6, 12:4  <b>agenda</b> [1] - 21:18  <b>ahead</b> [1] - 20:6  <b>Allegiance</b> [2] - 5:18, 5:19  <b>ALLMOND</b> [1] - 3:10  <b>ALSALEMEH</b> [5] - 2:4, 4:13, 10:24, 11:4, 11:9  <b>altogether</b> [1] - 12:12  <b>amount</b> [10] - 7:19, 8:8, 12:11, 16:25, 17:1, 17:3, 17:5, 17:7, 17:10, 18:13  <b>announce</b> [1] - 16:14  <b>Anthony's</b> [1] - 16:25  <b>anyway</b> [1] - 10:15  <b>APPEARANCES</b> [1] - 2:1  <b>appointed</b> [1] - 21:13  <b>approval</b> [1] - 6:1  <b>assessed</b> [1] - 17:9  <b>assigned</b> [6] - 18:15, 18:16, 19:2, 19:3, 19:13, 19:15  <b>assisted</b> [5] - 18:10, 18:12, 18:22, 18:25, 19:10  <b>AT</b> [1] - 1:15  <b>attorney</b> [5] - 8:21, 10:11, 11:13, 11:21, 12:3  <b>audit</b> [4] - 9:3, 19:25, 20:9  <b>auditor</b> [2] - 9:1, 20:3  <b>audits</b> [3] - 18:5, 18:19, 19:6  <b>August</b> [4] - 6:2, 18:3, 18:4, 19:17  <b>Autin's</b> [3] - 16:24, 17:11, 17:18  <b>Auto</b> [3] - 16:24,</p>	<p>16:25, 17:2  <b>AVENUE</b> [1] - 2:18  <b>Aye</b> [1] - 6:9</p>	<b>C</b>
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