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LOUISIANA USED MOTOR VEHICLE COMMISSION
STATE OF LOUISIANA

REGULAR MEETING
MAY 17, 2021
BEGINNING AT 9:36 A.M.

5500 HILTON AVENUE
BATON ROUGE, LOUISIANA

REPORTED BY:
BETTY D. GLISSMAN, CCR

1 APPEARANCES:

2

3 COMMISSIONERS PRESENT:

4 MR. TRAVIS BROWN

5 MR. JEFFEREY BRITT

6 MR. RICKY DONNELL

7 MR. GEORGE FLOYD

8 MR. MATTHEW PEDERSON

9 MR. DINO TAYLOR

10 MR. RICHARD WATTS

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15 REPRESENTING THE LOUISIANA USED MOTOR

16 VEHICLE COMMISSION:

17

18 ROBERT W. HALLACK, ESQUIRE
19 HALLACK LAW OFFICE
13007 JUSTICE AVENUE
20 BATON ROUGE, LOUISIANA 70816

21 SHERI MORRIS, ESQUIRE
22 DAIGLE, FISSE & KESSENICH, PLC
8480 BLUEBONNET BOULEVARD, SUITE F
23 BATON ROUGE, LOUISIANA 70810

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1 ALSO PRESENT:

2

3 MR. DEREK PARNELL

4 MS. MONA ANDERSON

5 MS. TONYA BURKS

6 MR. MONTIE WISENOR

7 MR. MONROE ALLMOND

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1 (Pledge of Allegiance.)
2 MR. WATTS:
3 All right. Roll call.
4 MS. BURKS:
5 John Poteet?
6 MR. POTEET:
7 (No response.)
8 MS. BURKS:
9 George Floyd?
10 MR. FLOYD:
11 Here.
12 MS. BURKS:
13 Tony Cormier?
14 MR. CORMIER:
15 (No response.)
16 MS. BURKS:
17 Matthew Pederson?
18 MR. PEDERSON:
19 Here.
20 MS. BURKS:
21 Richard Watts?
22 MR. WATTS:
23 Here.
24 MS. BURKS:
25 Steve Olave?

1 MR. OLAVE:

2 (No response.)

3 MS. BURKS:

4 Ricky Donnell?

5 MR. DONNELL:

6 Here.

7 MS. BURKS:

8 Dino Taylor?

9 MR. TAYLOR:

10 Here.

11 MS. BURKS:

12 Jefferey Britt?

13 MR. BRITT:

14 Here.

15 MS. BURKS:

16 Travis Brown?

17 MR. BROWN:

18 Here.

19 MS. BURKS:

20 Mr. Chairman, we have a quorum.

21 MR. WATTS:

22 We got a quorum, okay. Welcome
23 everybody, this morning under these conditions
24 that we are here in. Now we are ready for
25 public comments. Anybody for public comments?

1 MS. BURKS:

2 No, sir. We have none.

3 MR. POTEET:

4 We need adoption and approval of the
5 minutes from the April meeting.

6 MR. DONNELL:

7 So move.

8 MR. BRITT:

9 Second.

10 MR. WATTS:

11 Motion by Ricky and second is by
12 Jeff.

13 All right. Items for discussion,
14 financial matters. That's Mona.

15 MS. ANDERSON:

16 So if you can turn in your packets to
17 the financial statements for March 2021. The
18 balance in the bank account at the end of March
19 was \$1,962,245. The accounts receivable was
20 \$451,433. And all the other current assets
21 remain the same. Non-current assets and
22 deferred outflows remain the same. Under
23 current liabilities, those contain normal
24 balances for accounts payable and salaries --
25 salary-related liabilities.

1 On page 2, your long-term liabilities
2 include the 2022 license fees and deferred
3 inflows and those are mostly new dealers that
4 were licensed this year. Beginning in July,
5 the dealers will -- who renewed in 2021 will
6 begin paying for their 2022 license fees. The
7 payments were delayed due to House Concurrent
8 Resolution 71. The accounting department is
9 preparing letters at this time to remind them
10 of the fees that will be due before the end of
11 the year. The remainder of the long-term
12 liabilities have not changed.

13 At the bottom of that page, the
14 unrestricted net position was \$568,000 -- a
15 negative \$568,338. The net position, which is
16 the same as your net income if you had a
17 for-profit business, and that would be a
18 negative \$81,984.

19 Turning on to the statement of
20 revenues, expenses, and changes in net
21 position, the unrestricted net position was --
22 at the bottom of the page, year-to-date,
23 \$984,766. And that's compared to \$1,633,535
24 last year. Some of that difference will change
25 once we start receiving the fees from the

1 dealers who did not pay in 2021.

2 Hearing costs and fines are also down
3 considerably. The 2019/'20 fines were
4 \$478,986. And the 2021 fines were \$40,895.
5 Interest rates on the operating account and on
6 the CDs have declined this year. Hopefully, if
7 the pandemic problems turn around, we will see
8 those interest rates going back up.

9 All right. Turning on to page 4.
10 These remain to be your expenses. The
11 automobile and general liability insurance
12 increased significantly this year and as did
13 some of the other expenses on page 5. The
14 merchant account expenses went up. The State
15 renegotiated their contract this year and so
16 that caused an increase in those fees.
17 Overall, the expenses increased \$34,365 to
18 \$1,066,750. And the revenue increased \$648,769
19 leaving a year-to-date net position, that's a
20 negative 81,984 which is what we just
21 discussed.

22 Following page is the year-to-date
23 budget to actual expenditures. We should be
24 about at 75 percent of the budget to actual and
25 we are at or below that in all categories

1 except salaries which are at 76.5. It is not
2 unusual for a service-type organization to have
3 a higher salary amount.

4 Page 7 is the 4-year revenue
5 comparison so you can see the 2021 figures in
6 this first column compared to the third column
7 for 2018/'19. Those are the same districts
8 that renewed and you can see that we are down
9 significantly. We are down on hearing fines.
10 Of course, we are down in fees because we
11 haven't collected those 2022 fees yet. And we
12 are down on the online convenience fees same
13 reason, HCR 71.

14 Turning on to page 8. That's a graph
15 of that same chart there. Page 9 is the
16 certificate of deposit report. There were no
17 changes in March in that -- on that report. On
18 page 10 is the accounts receivable hearings
19 report. In March, the Commission assessed
20 \$8,820 in fines and collected \$8,820. There
21 was a total of \$451,433 in fines at the end of
22 that month.

23 And so unless anyone has a question,
24 Mr. Vice Chairman, that concludes my report on
25 the March financials. We want to ask for

1 approval after that.

2 MR. WATTS:

3 Does anybody have any questions?

4 MR. DONNELL:

5 Ms. Mona, who insures our cars?

6 MS. ANDERSON:

7 It is done through the Office of Risk
8 Management. And that is based on about a
9 5-year experience. So they go back 5 years and
10 that affects us going forward, also.

11 MR. DONNELL:

12 So you said it was a quite
13 significant change. Did we have any loss?

14 MS. ANDERSON:

15 Yes. We did have a loss, a couple of
16 losses this year. We had an automobile and
17 liability loss and so those caused some changes
18 along with other things, you know. They had
19 rate increases. That kind of thing.

20 MR. WATTS:

21 Any more questions? I need a motion
22 and a second to accept.

23 MR. TAYLOR:

24 I make a motion to accept March's
25 financial statements.

1 MR. WATTS:

2 I need a second.

3 MR. BRITT:

4 Second.

5 MR. WATTS:

6 All right. Next is the April
7 financials.

8 MS. ANDERSON:

9 So if you turn in your packets to
10 financial statements for April. We are going
11 to kind of go through this quickly since we've
12 already gone through March. Balance in the
13 bank account at the end of April was
14 \$1,927,179. The accounts receivable was
15 \$466,979 -- 917 dollars. I am sorry. There
16 were no changes on the -- in the non-current
17 assets or the deferred outflows. Current
18 liabilities were slightly higher due to the
19 receipt of some insurance payments that are
20 going to be passed on to other entities like
21 consumers and the Office of Motor Vehicles.
22 The long-term liabilities on the following,
23 page 2, did not change in March. And the net
24 position was a negative 134,254.

25 On page 3 is the statement of

1 revenues, expenses, and changes in net
2 position. \$51,230, which was received in
3 April. Expenses were lower in March but year
4 to date still higher than the last year. The
5 year-to-date net position again was a negative
6 \$134,254.

7 Following page is a year-to-date
8 budget to actual expenditures which is
9 approximately the same as the last report.
10 Turning on to page 7, is the four-year revenue
11 comparison. There weren't many changes on this
12 report. And page 8 is the graph of that. On
13 page 9 is the certificate of deposit report.
14 In April, the JPMorgan Chase CDs renewed at the
15 same rate of 0.05 percent. And we were unable
16 to move them because the other banks that we
17 have the maximum that we are obligated to --
18 maximum limit that we can invest in those --
19 three of those banks.

20 And turning on to the accounts
21 receivable hearing fines report on page 10, in
22 April the Commission assessed \$17,721 dollars
23 and we collected \$2,237. There was a total of
24 \$466,917 in fines at the end of the month.

25 And, Mr. Vice Chairman, that

1 concludes my report on the April financials.
2 If you would like to ask for a vote.

3 MR. WATTS:

4 We have any questions? We need a
5 motion.

6 MR. TAYLOR:

7 I make a motion to accept the April
8 financial statements.

9 MR. BRITT:

10 Second.

11 MR. WATTS:

12 Thank you, ma'am. All right. Are we
13 all ready to move forward here to ABC Auto
14 Sales?

15 Mr. Dees, do you want to state your
16 name?

17 MR. DEES:

18 Kevin Dees.

19 MR. WATTS:

20 All right. The reason we got you
21 here -- we asked you to come in here and
22 explain your situation. You had a -- my
23 question is, with all of this going on, you had
24 several fines last time we went through and you
25 immediately changed locations under another

1 dealer name and moved to another location. I
2 am trying to figure where you are going with
3 this. You seem to come on the radar every year
4 and you pop up in here with a fine or
5 something. You can't produce a title and this
6 was a result of floorplan. So if you care to
7 explain your situation and what we expect. I
8 just want to see how you got another license in
9 another name and you just dropped everything.
10 That's what I am trying to figure out.

11 MR. DEES:

12 Well, actually, I had a license under
13 ABC Auto Sales. I had somebody running that
14 business for me. We were --

15 MR. WATTS:

16 What is his name?

17 MR. DEES:

18 Jason Helmke.

19 MR. WATTS:

20 He is on our list today.

21 MR. DEES:

22 Yes, sir. I was still working in the
23 car finance business, but the owner of -- that
24 place was called Central Credit -- said that he
25 was going to be closing it down. So I started

1 looking for a new line of work. Being I was
2 already in the car finance business -- and I'm
3 probably to take four or five minutes here, if
4 that is okay.

5 MR. WATTS:

6 Yes. Take all of the time that you
7 need.

8 MR. DEES:

9 And go into a lot of detail. So I
10 opened a car lot with somebody that I was
11 financing used cars for a fair amount. Jason
12 Helmke was running the lot for somebody else at
13 the time that was looking to close it. So I
14 got a dealer's license and started an LLC. And
15 we rented the location where he was 10 --
16 112024 Plank Road. And he consigned us his
17 inventory and we started running the dealership
18 there. That was in 2013. When I came in here
19 2 years ago this month, almost to the day, I
20 had resigned my position at Central Credit and
21 gone to work -- my first day there April 2 of
22 '19. I did that because the loan company was
23 going to be phased out anyhow and I wasn't
24 making any money, but there were a lot of cars
25 being sold there. And, I mean, 4- or 500 a

1 year. So something wasn't right, but I was
2 depending on my bank statements every month and
3 access to the account. And then we had a large
4 credit line with NextGear and had recently
5 signed another one with City Auto Finance. So
6 it seemed like, you know, we were passing the
7 audits every month, but there should have been
8 income coming to me and it wasn't. So I needed
9 to go there and take control of the business
10 and see what was what.

11 My first day there was April 2 of
12 '19. When I got there, my manager/partner,
13 supposedly wasn't there. He called and said he
14 was not going to be there this week. I had
15 something come up. The floorplan manager,
16 Stuart, for NextGear was there. And so we --
17 he gave me a list and we walked through the
18 lots and we counted all of the cars that we had
19 there for him. And then we went inside. He
20 said, there is a bunch of cars missing. I said
21 a got of list of cars in shops. I had got a
22 list of a bunch that's been sold and not funded
23 and it's been too long.

24 So we went inside. Jason's son was
25 the office manager, Jared Helmke, who owns --

1 holds the license for the dealership, ABZ
2 Autoplex, that is at that location now. When I
3 walked in, I said print all of the bill of
4 sales per Stuart's list. And he just kind of
5 stared at me for a second. And I said, "What's
6 the problem?" He said, well, what the previous
7 auditors were doing is they usually used a
8 third-party auditor. He would give us the
9 list. And then he told me right then, he said,
10 "Dad was having me going in and change the date
11 of the sale to something more current to show
12 why it wasn't funded and then we will give him
13 the list back." And I said, "Well, that's not
14 going to happen today."

15 I called Stuart in there. He sat
16 down behind the desk with Jared. And looking
17 at the screen together, I told him every bill
18 of sale he asked for, print it out. And so he
19 did. So it took a couple of hours. Whenever
20 Stuart walked out, he said you are missing 77
21 cars and 26 of them are supposed to be in two
22 different shops. So I called those shops.
23 There was one car between the two of them. So
24 there were that many cars that been sold, the
25 money spent, and not paid off on the floorplan.

1 I called the Commission and reported
2 it that day. And within a few weeks, I was
3 before the board meeting with y'all about what
4 I was going to do about it. I had looked at
5 the possibility of -- well, the first thing I
6 thought was, can I just close it? But I didn't
7 have another job anymore and there were 77
8 people who were owed titles. And then most of
9 those, a good 60 or so, also were transfers.
10 Almost every one of these cars were all
11 financed at one place. It was called Quick
12 Cash. It is in Denham Springs. It's a company
13 that had 9 or 10 locations that just did payday
14 loans. 2- or \$300, 32-day pay loans that had
15 started just earlier that year or maybe within
16 a year financing cars and lots of them,
17 especially for our dealership.

18 When I met with them, I said that all
19 of this stuff had happened while I was absentee
20 owner and I was going to clean it up. And I
21 thought about letting Jason go and I brought it
22 up and he informed -- we had been renting the
23 property on Plank Road. The guy who owned the
24 property had come to Jason several months prior
25 and told him he wanted to sell it because his

1 health was poor. And Jason bought the property
2 under owner finance without telling me. So the
3 guy that had been running my business was my
4 landlord. The guy who owned the property has
5 since passed. Jason at that point was making
6 payments to the estate of and still does. So
7 he owned the property.

8 I sought legal counsel and advice
9 from among. Mr. Michel, Kevin Reams, a few
10 others. Took Jason off of any check-signing
11 authority. Took his debit card away and he
12 worked with me every day. Like, in a vehicle,
13 if I went, he went with me. The idea being to
14 use him as a means to an end to get all of
15 these titles to these people and all of these
16 transfers done.

17 So we set off about that. It
18 actually turned out to be a bigger problem.
19 The people that had booked the new account for
20 us at CAF had already paid off all of the
21 inventory that was still on the lot with
22 NextGear and he also owned and auctioned in
23 Brandon, Mississippi, that -- the same group --
24 that we had been buying a lot of cars at. We
25 made an arrangement, me and Jeff Carpenter, he

1 is the guy who is the CEO of City Auto
2 Financing. He said what I am going to do
3 instead of a monthly audit with my rep, we are
4 going to audit weekly and most of those times I
5 am going to come down here and audit with him.
6 And we also made an arrangement that anything
7 that we financed through Quick Cash instead of
8 them funding us that they would send the check
9 to CAF and CAF would send them the title back.
10 They didn't have any limit to CAF -- I mean,
11 Quick Cash at the time as to title flows, any
12 rules about cashing a deal in. Like, when I
13 was at Central Credit, you didn't cash it in
14 until you brought me a title. Most places that
15 are, like, CAF or the bigger nationals, they
16 have one, two, three title flow or
17 what-have-you. They had nothing like that.
18 Every deal that ABC was selling while Jason was
19 running it, they could take it there and cash
20 it that day without title to no end.

21 So the 77 titles almost were
22 exclusively financed there. They had also,
23 instead of doing their own transfers, were
24 assigning the tax, title, and license check to
25 ABC.

1 MR. WATTS:

2 Let's fast-forward a little bit here.
3 Do you have any outstanding titles out now that
4 you owe customers?

5 MR. DEES:

6 I have a few bond claims from CAF
7 that are in process. Most of those have
8 already been done. There is a few that Quick
9 Cash has filed to get as lienholder some of
10 those bond claims completed because the
11 customers had either, like, wrecked the car and
12 was it totaled or it had been repoed already.
13 And so they didn't care and made the bond
14 claim. So I don't actually -- of that 77,
15 those were all transferred. I took -- well,
16 every penny I owned and borrowed a bunch. I
17 paid \$140,000 to NextGear to get the 77 titles
18 from them. Went up to an auction in
19 Mississippi that CAF owned. And while I was
20 there, had their VP walk up and said, "What
21 about your flow?" I said, "What flow? What
22 about a flow?" He said we fronted Jason 32
23 that he hasn't paid for. I said, "What do you
24 mean floated him?" I had all access. I had a
25 floorplan that y'all owned. If the floorplan

1 is full, then he can't buy a car. But they
2 had -- because he was buying so many they were
3 floating him cars on the side. So I told them,
4 well, floated him cars, not. He is only
5 authorized and have access to buy cars I can
6 actually pay for.

7 So on that, I met with them and they
8 told me -- so that made it 109 transfers --
9 titles and transfers owed, not 77. And so they
10 made a deal with me that they would put me on a
11 note and give me those 32 titles, because I
12 couldn't get them otherwise.

13 MR. WATTS:

14 Where do you stand with that now?

15 MR. DEES:

16 Well, I signed that. And then, I had
17 a lawyer, who was a local lawyer, a friend,
18 that was helping me with all of this stuff that
19 I was working there and arranging with
20 creditors for title. And he looked at it and
21 said they have pulled the wool over your eyes.
22 It is like you never bought those cars; Jason
23 did. They are telling you can't have those
24 titles and then that's not proper. They have
25 to either give you those titles or Jason owes

1 them for those. Well, they were sold through
2 my dealership so I got to do something about
3 it. So I already signed the payment agreement
4 and they went ahead and shipped me the titles.
5 And he called them and contested the agreement
6 and then they filed a claim with their auction
7 insurance and got paid for it and then dropped
8 any action against me on it.

9 MR. WATTS:

10 Okay. Where do you stand as a dealer
11 today?

12 MR. DEES:

13 Well -- and one thing that came up, I
14 know, when I had ABC, we already had a second
15 small little buy-here, pay-here dealership that
16 my son runs. It was located first down the
17 street from the ABC location and then moved it
18 to the lot adjacent right next door to where
19 ABC was. By the time -- after meeting y'all in
20 May of '19, by the time August had come, I had
21 received all of the titles from the auction and
22 NextGear. I had borrowed or charged and paid
23 for all of those transfers. During my visit
24 with CAF, there was a default of about 17
25 units -- which I could spend another 10 minutes

1 on that, too -- but they picked up the rest of
2 their stuff and then refused to give us any
3 titles and filed suit.

4 MR. WATTS:

5 Well, let me stop you for a second.
6 What we are interested in as a Commission is
7 the end of it.

8 MR. DEES:

9 Yes, sir.

10 MR. WATTS:

11 Is there any outstanding titles out
12 that you need to give a consumer that you owe
13 titles to now?

14 MR. DEES:

15 There are about 6 or 7 bond claims,
16 not that the consumer is waiting on, but that
17 the finance company, Quick Cash, is waiting on
18 that they either, like, had repoed the car and
19 need to resell it or they owed it to an
20 insurance company because the claim paid or
21 something like that.

22 MR. WATTS:

23 You paid the sales taxes on these
24 cars that y'all sell? Upfront taxes?

25 MR. DEES:

1 Like, with the dealership that I have
2 now?

3 MR. WATTS:

4 Yes, the prior.

5 MR. DEES:

6 Some.

7 MR. WATTS:

8 I mean, once you sell the car and you
9 collected the taxes upfront.

10 MR. DEES:

11 Not generally, no.

12 MR. WATTS:

13 They pay their own taxes?

14 MR. DEES:

15 Yes. On a tax deal, the customer
16 pays their own. And then when we finance -- as
17 a practice, I understand what you are asking
18 now. And as they are financed, the finance
19 company does the transfer, you know.

20 MR. DONNELL:

21 What is the name of your dealership
22 now?

23 MR. DEES:

24 The one that I already had before
25 this happened was called HD Pay Here Auto

1 Sales. Now at the location that I am now --
2 like I said, by the time August had come by,
3 all of those titles, we had effected of those
4 transfer. I told them that at that point that
5 I was going to end up closing that dealership
6 because I had accomplished what I needed to as
7 far as those titles and I didn't want to stay
8 in business with them, you know, at this
9 location with those guys anymore, but I
10 couldn't fire him because I was renting from.
11 Plus, I also needed to be where the customers
12 that had bought cars there, we had people
13 coming back, they promised me they would fix
14 this. They said they would do that for me.
15 And I needed to still be there. So I told them
16 that I am going to close this dealership before
17 the end of the year and not be here for 2020.
18 So I was still there to handle things like that
19 that come up. We owe the promises and such as
20 that. So I did that.

21 What they did was when I gave them
22 notice at the end of August that I wasn't going
23 to keep this dealership open, Jason's son,
24 Jared, formed an LLC and applied for a license
25 and got a license in a similar name. I was ABC

1 Auto Sales. They are operating as ABZ
2 Autoplex. I am not part of that LLC. I am not
3 on their license. I have nothing to do with it
4 officially at all. I stayed there past the end
5 of the year for a few months as a salaried
6 employee. They got a salesperson's license but
7 I never used it. All that I was actually doing
8 was title work, because I had experience with
9 that from being in the finance business. And
10 to just make a living and working another job
11 besides that so it was part-time work for them.

12 They ended up -- Monroe contacted us
13 at one point and said, hey, you got an owner's
14 license and sales license for HD for your
15 little lot that you and Corey have. You can't
16 own -- hold a salesman's license for this
17 dealership anyhow. So we surrendered it. So I
18 had a salesperson's license with that ABZ for a
19 few months, but I was never more than a
20 part-time employee of them.

21 We eventually was able to save some
22 money and move to a different location because
23 we were next door to them. Same -- two
24 different actual lots, but right next door to
25 them. And there continued to be things that

1 were problematic, you know, just being that
2 close to them because I wasn't working for them
3 anymore. We have, you know, a couple of times
4 where guys sold cars -- we had little buy-here,
5 pay-here accounts, and a couple of times they
6 sold a car on Saturday that was one of ours.
7 And it was, like, we didn't agree you sell
8 those cars and we paid the salesman X amount.
9 And they collected the cash and never gave us
10 the money. It was never ending, that kind of
11 stuff. So we moved. Actually, stopped selling
12 or doing any deals there as of August. My son
13 drew a little check just off collecting
14 payments on existing accounts. And we found a
15 new place in December and signed a lease in
16 Denham Springs at 9136 Cockerham and moved out
17 there and have been operating there since then.

18 MR. WATTS:

19 Derek, is he standing good with the
20 Commission now as we speak?

21 MR. PARNELL:

22 He is now. He did make all of the
23 payments that we requested of him. We fined
24 him and he made all of those payments. He had
25 received additional violation and we haven't

1 set a fine for that amount as of yet, but
2 that's just that one ticket that's out there.

3 MR. DEES:

4 Actually, I got a notice, signed it,
5 and brought in a money order for that. It was
6 a \$200 fine. And since -- just to answer what
7 you are getting at there, since we have moved,
8 one of the things that we had done was we had
9 financed a couple of cars, you know, buy-here,
10 pay-here out of ABZ's inventory.

11 MR. WATTS:

12 Buy-here, pay-here, now that's a
13 whole different story license-wise. Are you
14 listed on the license as a buy-here, pay-here
15 dealer?

16 MR. DEES:

17 Yes. That is the license that I
18 have.

19 MR. WATTS:

20 Is it a current license?

21 MR. DEES:

22 Yes, sir. We he had got some cars
23 that we had financed for them, because we have
24 a license we can -- besides buy-here, pay-here,
25 we have a lender's license to finance other's

1 inventory. And we did a few deals from them,
2 there were five in particular, that I found out
3 that just from being next door that they had
4 stopped paying the wholesalers. And so we
5 ended up getting citations on those -- those
6 four and paying those because we were late
7 getting the titles because we were late getting
8 them from them. Those are all paid and those
9 have all been acquired and transferred.

10 One of them, I actually just went to
11 the wholesaler and paid for it myself and got
12 the title. So we don't owe anybody any titles
13 right now.

14 MR. HALLACK:

15 I thought that you said there were 6
16 or 7?

17 MR. DEES:

18 The bond claims from CAF that aren't
19 settled yet through the bond claim process.
20 Like they still need the physical inspection.
21 Like, I was saying, most of them, there was a
22 list of about 17. Most of this has been
23 processed through Ms. Kim's office. There are
24 numerous of those have been completed to the
25 point they are plated, they are driving, they

1 are done. We had several customers -- Quick
2 Cash asked us can you help me get these bond
3 claims through because the customer has either
4 gone bankrupt, we repoed the car, or the car
5 was wrecked and totaled. The insurance company
6 wants the title to pay the claim are in a
7 couple of cases they haven't paid the claim but
8 owed the title to, like, Copart or somebody.

9 So we contacted Kim and she explained
10 how they could still finish the bond claim
11 process as lienholder. And so I went and
12 picked up certified letters from them. Paid to
13 have those mailed to myself and so when the
14 green cards come back that she -- I think she
15 showed me how to fill out the affidavits and I
16 paid for the notaries on those. There is just
17 a few of them left that we are processing right
18 now for them then as lienholder.

19 MR. HALLACK:

20 So Ms. Baron processed 17 claims
21 against your bond for the cars that you had at
22 NextGear?

23 MR. DEES:

24 About 17. Actually, there were some
25 that OSHA, whenever we started working on it,

1 manager and operator of Quick Cash.

2 MR. HALLACK:

3 Right. And that was for a lot of
4 money, too, right? I mean, it was for several
5 cars that they had been financed that you had
6 sold but not had returned money to them?

7 MR. DEES:

8 Yes, financed at Quick Cash. Yes.
9 There were several. Would you like to know how
10 that was managed?

11 MR. HALLACK:

12 No. I asked you about Mr. Johnson,
13 the reason. I asked you about Mr. Johnson,
14 just to let you know, you have a consumer named
15 Johnson. He bought a car from Mr. Dees. It
16 was -- the consumer got his financing through
17 Quick Cash. And Mr. Dees had financed the car
18 through City Auto Financial. Quick Cash, when
19 they financed the deal, they refused to send
20 the money to City Auto Financial because they
21 said that City Auto Financial was not releasing
22 titles because of the problem they were having
23 with Mr. Dees. Mr. Johnson gets caught in the
24 middle. So Mr. Johnson buys a car from Mr.
25 Dees. Gets it financed by Quick Cash. Quick

1 Cash doesn't send the money to CAF, but
2 Mr. Johnson's caught paying premiums,
3 insurance, he's paying a note, and he can't get
4 his car registered because City Auto
5 Financial's position is we are not sending any
6 more titles until we get paid. And Quick
7 Cash's position is we are not sending any money
8 until we get titles. So Mr. Johnson is one --
9 one person of how many?

10 MR. BRITT:

11 Mr. Vice Chairman, can I quickly make
12 a motion for us to go into a quick executive
13 session and we can talk about some of this?

14 MS. MORRIS:

15 No.

16 MR. HALLACK:

17 Well, there is no active
18 investigation in this matter so I will let you
19 know that.

20 MS. MORRIS:

21 It is not on the agenda as an item
22 for executive session.

23 MR. BRITT:

24 I just feel like we need a clear
25 understanding.

1 MR. DONNELL:

2 Maybe get a remedy to this and kind
3 of figure out what is going on. Ask the two
4 attorneys and the executive director to stay
5 here.

6 MS. MORRIS:

7 We don't have a hearing or anything
8 noticed for today.

9 MR. BRITT:

10 I am well aware of that, but we are
11 getting way off into something we need to have
12 a conversation about. Either we need to shut
13 this down now and put it on the next agenda or
14 we need to hear it and get an executive session
15 and let's have a conversation. And I think all
16 of the commissioners agree to that.

17 MS. MORRIS:

18 It has to be noticed properly.

19 MR. BRITT:

20 I understand. But this train is
21 already on the track is what I am trying to
22 say, so. I am just looking for some guidance.
23 I think we need to have a conversation with our
24 investigators and Mr. Parnell before we go any
25 further.

1 MS. MORRIS:

2 Okay. In executive session you
3 couldn't have a conversation with your
4 investigator or Mr. Parnell. That would have
5 to be in the open session. So you would have
6 to notice the matter as an administrative
7 proceeding assuming --

8 MR. BRITT:

9 I mean, look, look, we jumped the
10 train and hit the grass.

11 MR. DONNELL:

12 Get it scheduled for next month. We
13 need to do something.

14 MR. WATTS:

15 We need to have an end to this.

16 MR. BRITT:

17 That is all that I am trying to say.
18 We have gone all around Dallas here and haven't
19 accomplished a whole lot.

20 MR. HALLACK:

21 Well, one of the things that I was
22 trying to find out is actually how many titles
23 are outstanding.

24 MR. BRITT:

25 Yes, that helps.

1 MR. HALLACK:

2 I think Ms. Baron, she would know a
3 lot.

4 MR. DEES:

5 And she does. Mr. Johnson, if you
6 would, I have been talking to Quick Cash, like,
7 almost daily on these, you know, helping them
8 with paperwork and stuff. The situation you
9 just related to me, I haven't -- and Ms. Baron
10 regularly, once every week or two or sometimes
11 more often, that version of his problem that
12 you showed Mr. Johnson in hasn't been told to
13 me by Quick Cash or the Commission's office
14 that way at all. I could check to make sure
15 that I am thinking of the right case. But the
16 Quick Cash manager was telling me that nothing
17 like that about Mr. Johnson, you know, in that
18 situation. They had shown him as going back to
19 ABZ and in order for them to keep being
20 financing cars through Quick Cash, they had
21 financed him another car. And he was in it,
22 driving it, and the car that he originally had
23 was junked. And he said he wanted the title
24 because he wanted what was left to that car
25 because he felt like that he had paid for it

1 and they didn't want it anyhow. That's like
2 completely different. That's all that I know.
3 I don't know my version to be accurate. But I
4 haven't heard anything like this for me to take
5 any action on for Mr. Johnson that, you know,
6 what you are saying.

7 MR. HALLACK:

8 I talked to Mr. Johnson and I talked
9 to the lawyer for CAF. So maybe they are lying
10 to me, you know, could be.

11 MR. DEES:

12 I wouldn't say that they are. I just
13 hadn't heard that from -- I haven't spoken to
14 the customer directly. But, you know, that
15 could be perfectly accurate. But I haven't
16 heard that he was in that position at all
17 before just now.

18 MR. HALLACK:

19 The other thing that I was a little
20 bit confused about, you said Jason Helmke buys
21 cars for your lot?

22 MR. DEES:

23 No.

24 MR. HALLACK:

25 Who was it that it was

1 questionable --

2 MR. DEES:

3 You mean while I was still at ABC, he
4 was buying cars. Like, before I got there, he
5 went with me to select cars while I still had
6 the dealership open.

7 MR. HALLACK:

8 But is not an authorized buyer for
9 HD.

10 MR. DEES:

11 He has nothing to do with HD and
12 never has been.

13 MR. HALLACK:

14 Okay. Because I thought that there
15 was something that you said about whether or
16 not he had bought cars for you. Whether he was
17 authorized to buy cars for you.

18 MR. DEES:

19 He is talking in relation to the cars
20 that they were floating him at the auction.

21 MR. HALLACK:

22 Oh, the floating.

23 MR. DEES:

24 Up in Mississippi, which is owned by
25 the same people that own CAF.

1 MR. PEDERSON:

2 What I have heard that morning is
3 that you cleaned up a lot of stuff in the last
4 year or two. And I know Jason Helmke; he's bad
5 news. He has been at my auction. He has owed
6 me 150,000. He comes to my auction talking a
7 big game. I put him on a float.

8 MR. DEES:

9 Telling everybody that he owned ABC.

10 MS. MORRIS:

11 These are matters that are going to
12 come before the Commission, they need to be
13 noticed properly.

14 MR. HALLACK:

15 There is not an active investigation.

16 MS. MORRIS:

17 Well, there are things that need to
18 be reported to the investigators. They need to
19 be reported.

20 MR. DEES:

21 When I was here a few years ago --

22 MS. MORRIS:

23 There is a question as to whether any
24 of the people we are discussing need to be
25 licensed. This needs to come in a proper

1 format.

2 MR. HALLACK:

3 Mr. Helmke is licensed.

4 MR. DEES:

5 As a salesperson for ABZ.

6 MR. PEDERSON:

7 Mr. Helmke is bad news in my opinion.

8 MR. DONNELL:

9 Who is the dealer for ABC?

10 MR. DEES:

11 The licensed dealer is Jason Helmke's
12 son, Jared. As so in my -- when I got here 2
13 years ago, I didn't know the 77 turns out to be
14 109 and 70 something of those hadn't been
15 transferred.

16 MR. WATTS:

17 We are going to stop this right now.
18 We are going nowhere. So I think we are done
19 with what we wanted to hear. I think we would
20 put this on for executive session for the next
21 meeting -- on the agenda for the next meeting.

22 MR. BRITT:

23 I would like to.

24 MR. HALLACK:

25 If it is something that goes into

1 investigation, it is not something that you can
2 discuss. Just keep that in mind.

3 MS. MORRIS:

4 I am sure that you would advise us
5 before the agenda is active.

6 MR. HALLACK:

7 Yes.

8 MR. WATTS:

9 All right. Anybody have any
10 questions about this anymore? I am so lost on
11 a lot of this.

12 MR. PARNELL:

13 I just want to make sure that I am
14 clear. So for the next morning we are going to
15 add him to the agenda for the executive
16 session, correct?

17 MR. WATTS:

18 Yes.

19 MS. MORRIS:

20 Provided that it is proper noticed to
21 the parties that need to participate.

22 MR. BRITT:

23 And Kim is going to be here.

24 MR. WATTS:

25 All right. We have the hearing

1 repayment guidelines.

2 MR. BRITT:

3 Can we take a take five-minute break?

4 (Recess taken.)

5 MR. WATTS:

6 Back in session. Next is the hearing
7 of repayment guidelines. I think this is in
8 the agenda.

9 MR. PARNELL:

10 Yes. Commissioners, there is a
11 payment plan agreement policy that you should
12 find in your agenda. What this is, this was a
13 document that during the last Commission
14 meeting we had a dealer who was looking to get
15 a payment plan established. He owes the
16 Commission \$59,600. And he came to you once
17 before. He wanted a payment plan where he
18 would pay \$500 a month, which will take about
19 10 years to have that paid off. So what the
20 Commissioners asked is that we could put
21 together a policy. One of the suggestions were
22 that anytime any situation like this happens
23 that a dealer would pay 10 percent down of the
24 fine -- and within 10 days they would pay that
25 10 percent and then whatever fine amount

1 throughout, that's what it would cost them.

2 So what we did was we kind of put
3 together a document. Ms. Morris, Ms. Mona, and
4 I, we put together a document that kind of
5 illustrates a possible policy. This is not
6 anything that's in stone. Typically, what
7 happens now -- this was the first dealer that
8 really asked for a payment plan of that type.
9 Many dealers, I do do payment plans with them,
10 but it is far lower fine amounts, well under
11 \$5,000. I will do something for them just to
12 have them -- they will pay it in maybe four
13 months max -- four to five months max. But
14 when a dealer came with this kind of policy --
15 with this kind of fine amount, and so this
16 document -- I don't know if Ms. Morris would
17 like to go through just to kind of define some
18 of the policy standards in it or do you want me
19 to do it?

20 MS. MORRIS:

21 Either way.

22 MR. PARNELL:

23 Go ahead.

24 MS. MORRIS:

25 What we did is we put it in a format

1 similar to your other policies. And,
2 basically, the director would have the
3 authority to do the payment plan if it is less
4 than \$5,000. If it is more than \$5,000, it
5 would come to the Commission. This is an
6 arbitrary amount that you could adjust either
7 way. But it does have the requirements that
8 you-all expressed in the last meeting that you
9 would want in place. At least 10 percent paid
10 of the fine and cause to show good faith. And
11 then that first payment to be made within ten
12 calendar days of approval and then the payments
13 would be spaced out.

14 You will see starting at the bottom
15 of the first page, paragraph 5, and the
16 paragraphs that followed -- 6, 7, 8, 9 -- that
17 there would be, you know, a longer term based
18 upon the amount of the fine. And so there is
19 12 months up to \$10,000 and then up to \$50,000,
20 24 months, 36 months. And anything that, you
21 know, vary from this -- all of the fines over
22 the 5,000 could come to the Commission for
23 approval in order to vary any other terms. It
24 would have to have Commission approval.

25 MR. PEDERSON:

1 Personally, I don't think that 10
2 percent would be -- I think it would need to be
3 higher than that. That's just my personal.
4 Because they need a little more skin in the
5 game upfront is my thought. Throwing it out
6 there.

7 MR. BRITT:

8 That would be cutting the months back
9 of the payment plan. I think what we ought to
10 do is all of us kind of go over this and
11 finalize it at the next meeting, give us time
12 to dwell on it. But I am going to throw this
13 out there and you guys tell me. I am just
14 assuming for the while we are here, okay.
15 Because, you know, whatever we do is going to
16 set a precedence for 10 years down the road;
17 you know what I am talking about. But while we
18 are here and Derek is here, the way things are
19 right now, I would just as soon give Derek the
20 authority for anything under \$10,000 to let him
21 be able to do that. And if he feels like we
22 need to know about it, he can keep us abreast
23 of it. But I think that he ought to have the
24 authority to go with at least up to 10 instead
25 of just the 5.

1 MR. WATTS:

2 Yes.

3 MR. BRITT:

4 That way we are not so bogged down in
5 the process. Dino, do you agree with that?

6 MR. TAYLOR:

7 I do. I just want to say one or two
8 things here. Just a couple of things. I have
9 dealt with other commissions. I talked to
10 Derek about this this morning. If y'all ever
11 dealt with the commission, I mean the
12 contractors's commission or the ethics
13 commission, there is none of this soft-handed
14 action. Some of us on this board think we have
15 been a little bit tough in the past on our
16 dealers or what have you. However, we are
17 very, very light-handed --

18 MR. BRITT:

19 Oh, I agree.

20 MR. TAYLOR:

21 -- compared to the New Car Commission
22 to these other commissions. I do not like the
23 work this is going to be putting on our staff
24 because they are going to have to collect it.
25 This does make us a collection agency and I

1 care for what we do to our staff. However, if
2 the board wants to move forward with this and
3 this is what y'all want to do, I am all for it.
4 I didn't see anything about what would happen
5 with the default or what would have to happen
6 if somebody defaulted and then we snag their
7 license immediately.

8 MR. BRITT:

9 It needs to be some word in there
10 about that.

11 MS. MORRIS:

12 What we wanted to do was kind of get
13 the policy in place and then it would be
14 subject to a written agreement. And the
15 written agreement would provide that they would
16 have to pay costs.

17 MS. ANDERSON:

18 I just want to say, you know, the
19 thing that's missing out of here is places that
20 actually do plans like this and there is only a
21 few cities that do that and they charge
22 interest on it. This is at no interest.

23 MR. TAYLOR:

24 I would prefer we had six months to
25 get a fine and get your license. That would be

1 me personally. However, once again, I am not
2 bucking his horse at all. I just -- I don't
3 care for the extra work that it is going to be
4 putting on our staff.

5 MR. BRITT:

6 I will be honest; I don't think we
7 need to fool with anything. I think that we
8 need to get all of fines paid, but it really
9 come to us dragging than the AG's Office.
10 Instead of it dragging around in the AG's
11 office. If we are going to have to do it. You
12 see what I am saying? Either way it doesn't
13 make any difference how much we fine them, they
14 were going to be slow pay, they are slow pay.

15 MR. PARNELL:

16 I did reach out and speak to this
17 dealer in particular. When I told him about
18 what we were projecting, what proposed policy
19 would be. When I told him at least 10 percent
20 down he would need to pay immediately, he was
21 unable to do that. So he said that he is not
22 going to be able to do that anyway. And I told
23 him this. With that policy he would be up to a
24 three-year term where he will be paying \$1,500
25 a month, 10 percent down of \$5,900. He can't

1 do that, so. We are going to have to send him
2 anyway. I know that's right neither here nor
3 there.

4 MR. BRITT:

5 But if anything comes out of this
6 discussion and the next, we discuss this before
7 we finalize it because I think we are way off.
8 Before we gut ink to it, I do think that Derek
9 should have the authority to go up to negotiate
10 up to 10,000 without having to do an agreement.
11 If he thinks that it is a shaky deal and he
12 doesn't want to do it and he wants to talk to
13 us about this, that's fine. But I think he
14 ought to have that authority.

15 MR. HALLACK:

16 But requiring 10 percent down is
17 really trying to tie his hands. I think that
18 you need to give him a little bit more leeway
19 to do that. Because, just like he said, the
20 last case that came before you, the guy is not
21 going to be able to put 10 percent down. I
22 don't know if y'all seen him or remember him
23 before but he's a young African-American guy.
24 He is not going to be able to come up with
25 10,000. If you can get anything out of him per

1 month that would be great. So I don't like
2 written policies that require that you get so
3 much down.

4 You know, back in the old days, we
5 were -- the Commission was a lot more involved
6 in the collection process. The investigators
7 were a lot more involved in the collection
8 process. Just from the standpoint of looking
9 to see what a licensee might have, you know,
10 find out what this guy is. See what he is
11 doing and stuff like that. So we were a lot
12 more involved in the collection process because
13 if it is not us, it's the Attorney General's
14 Office. And you know how the Attorney
15 General's Office has been doing so far with us.
16 But, anyway, it is just -- I think we need to
17 probably get updates on what the Attorney
18 General's Office is collecting for us, if
19 anything.

20 MS. ANDERSON:

21 I have a comment on that. I talk to
22 the Attorney General's Office about how they
23 pursue that. And so some of the things that
24 they do are they do Skip Trace which doesn't
25 really work on some of our people who do a lot

1 of cash business, you know. They were going
2 after the -- out of Lafayette, I am sorry.

3 MR. HALLACK:

4 Shawn Calvit.

5 MS. ANDERSON:

6 Shawn Calvit. And who was the guy
7 that was with him?

8 MR. HALLACK:

9 Michael Laue.

10 MS. ANDERSON:

11 Yes, Michael Laue. And so they were
12 unable to find them because they don't deal --
13 you know, they don't have a paycheck that can
14 be garnished. A lot of the Attorney General
15 accounts, they deal with collecting school
16 loans that haven't been repaid. So they
17 have -- that's a different viewpoint than what
18 our dealers do, so, you know.

19 MR. HALLACK:

20 Well, you see, like, Laue, he owed
21 the office space where they were doing business
22 out of and it was on Pinhook. That was high
23 real estate.

24 MS. ANDERSON:

25 Yes, because our investigator at the

1 time went and took pictures of the Michael
2 Laue's sign. He has a water company.

3 MR. HALLACK:

4 That's right.

5 MS. ANDERSON:

6 They got an agreement against him.
7 They -- I am sorry, Sheri, I am not using the
8 right terminology probably -- but they went
9 through the legal process to get a judgment
10 against him and they got -- they took -- swiped
11 a bunch of money out of his bank account. He
12 promptly closed that bank account, went
13 someplace. Well, they have to go back to a
14 judge and get another, you know. So it's a
15 process, too, you know. So it is not like even
16 when, you know, we call them on a monthly basis
17 or whatever, it's a process for them. So it's
18 not like they can just jump up and go collect
19 it, you know.

20 MR. BRITT:

21 I think what we need to do is just
22 everybody simmer over this document, talk about
23 it again at the next meeting, and see what
24 direction everybody wants to go. That's my 10
25 cents worth. Because, I mean, that was just

1 brought up at the last minute because he wanted
2 to do a payment plan.

3 MR. BROWN:

4 How often are people asking for
5 financing?

6 MR. PARNELL:

7 Only large fines. This is the
8 first -- I have been here 12 years. This is
9 the first person to ever do that. Now, the
10 smaller fines, that's pretty regular. I get
11 those probably weekly. I probably have some
12 requests for that weekly. Whenever they
13 receive their violation letter, most often then
14 they will want to come talk. For the majority
15 of the conversations, I don't let them do it.
16 But if they really expressed a need and show
17 good faith that they were really trying to
18 better their business and their practices, I
19 will go ahead and do something for them in that
20 instance. But, typically, I don't usually do
21 it. But I try to work with them just not
22 cripple them.

23 MR. WATTS:

24 Anyone else? All right. Let's move
25 on. Derek, I think that you have ratification

1 of imposed penalties.

2 MR. PARNELL:

3 Yes. You will find in your packet a
4 chart that illustrated the licensees that were
5 in violation of state law. These cases have
6 been investigated and I have determined that
7 public interest can be served without further
8 administrative proceeding, thus, civil
9 penalties were imposed. I will list the name
10 of the dealers and the amount of the fines that
11 were imposed upon the dealer.

12 Our first one listed is Import
13 Empire, LLC, from Baton Rouge, Louisiana, fine
14 amounts \$250. This dealer had vehicles just
15 parked in different locations, two separate
16 locations outside of his licensed dealership.
17 When the investigators went out there, he was
18 made to move those vehicles back to his lot.

19 Dwayne Armstrong doing business as
20 Express Auto Used Cars in Baton Rouge,
21 Louisiana, fine amount was \$200. This dealer,
22 when the investigator went out and looked into
23 the specific complaint, there was only one
24 document in his folder which was the Bill of
25 Sale. He didn't have any other documents in

1 his folder as it relates to the sale of this
2 vehicle.

3 TRL Car Sales, LLC, from Baton Rouge,
4 Louisiana, fine amount is \$150. The
5 investigator went out. This dealer did not
6 have a business sign and his phone was
7 disconnected. But he has -- since then, he has
8 restored the phone and the sign has been placed
9 back up.

10 T&B Automotive from New Orleans,
11 Louisiana, fine amount is \$250. Dealer is
12 currently -- was trying to obtain zoning. So
13 he was actually selling vehicles before he had
14 his licensed location established. So he was
15 written a violation for that.

16 Auto Trends, LLC, Baton Rouge, Louisiana,
17 fine amount is \$200. This dealer was informed
18 that he had already been working -- he was
19 working on trying to get the titles back the
20 consumer and the consumer has received their
21 title at this point.

22 ABZ Autoplex, LLC, from Baton Rouge,
23 Louisiana, fine amount \$200. This Jared Helmke
24 was not able to get the title for this
25 individual. The consumer said that she wanted

1 her refund back for the vehicle. And he went
2 ahead and refunded her vehicle and she received
3 her money back. So she has been made whole.

4 The total amount of civil penalties
5 \$1,250. Commissioners, I ask that you ratify
6 the imposed civil penalties assessed.

7 MR. WATTS:

8 I need a motion.

9 MR. TAYLOR:

10 I make a motion.

11 MR. DONNELL:

12 So moved.

13 MR. WATTS:

14 All right. We need our compliance
15 investigative report.

16 MR. PARNELL:

17 I will have Montie Wisenor give the
18 report.

19 MR. WATTS:

20 Montie, bring the Commissioners up to
21 date with what has been going on.

22 MR. WISENOR:

23 I was recently appointed supervisor
24 of the compliance investigators for the
25 Commission. I am slowly weighing into the

1 position, finding out all of the particulars
2 about what's required of me. But I have been
3 working with Mr. Parnell and the other
4 investigators just kind of getting familiarized
5 with everybody's current case loads and ongoing
6 investigations. Thing like that.

7 Right now, I have compiled a list of
8 everybody's combined totals for the month.
9 Current for the month of April 2021, we had
10 ongoing investigations were 11. Five-day
11 notices, which were notices of revocations, 2
12 were issued. Work orders for site visits
13 conducted were 18. Assisted with title
14 delivery for consumer complaints, we had 13 of
15 those. Titles delivered were 4 total this
16 month. Refunds, I didn't get particular how
17 many. I just had a total \$15,300 of different
18 refunds that were received by consumers. I am
19 assuming -- and I haven't gotten details in the
20 reports yet as far as if these are vehicle
21 buybacks, repairs paid for by dealers and
22 things like that. As far as cases closed that
23 were assigned, we had 28 total. Cases closed
24 that were not assigned were 11. Physical
25 investigations were 38. And that's pretty much

1 all that I have as of now.

2 So I am still, like I say, going over
3 the information. I had accessed CAVU so I can
4 get everybody's ongoing cases and get updates.
5 Like I said, I have been speaking with the
6 investigators and finding out if they needed
7 any assistance in any way with audits or, you
8 know, help getting their case load caught up
9 and things like that. But that's all that I
10 have right now.

11 MR. WATTS:

12 I would like you to make -- give your
13 number to the commissioners so they can get in
14 touch with you. Make sure they got a number
15 where they can contact you, if y'all need.

16 MR. WISENOR:

17 I got cards with me whoever doesn't
18 have my number.

19 MR. WATTS:

20 If they need to get you.

21 MR. WISENOR:

22 That is all that I have right now
23 unless somebody has any questions.

24 MR. WATTS:

25 Derek.

1 MR. PARNELL:

2 Since our last meeting, we made
3 contact -- we were talking about a bond for our
4 agency in order to get things rolling and
5 moving along with the Department of Public
6 Safety so we can become a public tag agent so
7 we can do -- give some courtesies to our
8 dealers and allow them to purchase dealer
9 plates from us. Initially, when we talked with
10 Office of Risk Management, they initially told
11 us that wasn't something that they would do
12 because we are a state agency. Basically we
13 would be getting a bond for a state agency from
14 a state agency. So they said that's -- since
15 we are all the State of Louisiana, they felt
16 like that wasn't something that they would do.
17 But then a few weeks passed and then they came
18 back to us and said that would be something
19 that they would be able to do for us. The
20 great thing about that is the bond is no cost
21 to us because we are with Office of Risk
22 Management already. If there is any claims
23 against the bond. Would be the only time we
24 would make any payments or anything like that,
25 but there is no cost to us. So they did send

1 over a draft of the bond. We have been
2 reviewing it. We sent it to Office of Motor
3 Vehicles just to make sure that document looks
4 good for what they are expecting of our
5 application packet. And once they -- once I
6 get approval from them, I will go ahead and do
7 a formal application to them and go ahead and
8 try to process our application so that we can
9 start moving in that direction.

10 That's really the main thing that's
11 kind of been happening. There is nothing
12 that's new. So if you have any comments,
13 questions, or concerns that I need to address,
14 please.

15 MR. DONNELL:

16 I guess it is just time to move
17 forward with that because it's going to be that
18 time starting again.

19 MR. PARNELL:

20 We will. As soon as I hear back -- I
21 will call them today just to make sure and
22 speak with the attorney over there.

23 MR. WATTS:

24 Items for next agenda.

25 MR. PARNELL:

1 One of the items I thought we
2 discussed that you want to have executive
3 session to discuss a little bit more in detail.

4 MR. WATTS:

5 I would like him and all of the
6 parties involved, get them all here at one time
7 just see what the hell is going on with them.
8 He got me totally confused how to do business.

9 MR. PARNELL:

10 We will also have on the agenda the
11 policy document again.

12 MR. WATTS:

13 All right. Does anybody else have
14 anything else? Need a motion to adjourn.

15 MR. DONNELL:

16 So moved.

17
18 (Meeting adjourned at 10:52 a.m.)
19
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REPORTER'S CERTIFICATE

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2
3 I, BETTY D. GLISSMAN, Certified Court
4 Reporter, Certificate No. 86150, in and for the
5 State of Louisiana, do hereby certify that the
6 Louisiana Used Motor Vehicle Commission May 17,
7 2021, meeting was reported by me in the
8 stenotype reporting method, was prepared and
9 transcribed by me or under my personal
10 direction and supervision, and is a true and
11 correct transcript to the best of my ability
12 and understanding.

13 This June 1, 2021, Baton Rouge, Louisiana.
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21 _____
22 BETTY D. GLISSMAN, CCR
23 CERTIFIED COURT REPORTER
24
25

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