Ι.	1		3
1		1	MS. BRIGNAC:
2	LAIP	2	All right. Good morning. I
3	GOVERNING COMMITTEE	3	would like to call to order the Board of
4	MEETING	4	Governors Meeting for the Louisiana
5	MAY 22, 2014	5	Automobile Insurance Plan. It is Thursday,
6		6	May 22, 2014 at 9:03 a.m. I'm Denise
7		7	Brignac, Chairperson presiding over the
8		8	
9		1 -	meeting. At this time, I will conduct roll
10		9	call.
	Hald at The Demotes at 100	10	Denise Brignac. I'm here.
11	Held at The Department of Insurance	11	Noel Bunol?
12	1702 North 3rd Street	12	MR. BUNOL:
13	4th Floor Conference Room	13	(No response.)
14	Beginning at 9:03 a.m.	14	MS. BRIGNAC:
15		15	Absent.
16		16	Sergey Vinokur?
17		17	MR. VINOKUR:
18		18	* * * *
19		1	(No response.)
		19	MS. BRIGNAC:
20		20	Absent.
21	DEDORTED DV	21	Russ Galbraith?
22	REPORTED BY:	22	MR. GALBRAITH:
23	BETTY D. GLISSMAN, CCR	23	Here.
24		24	MS. BRIGNAC:
25		25	Chris Howell?
	Betty D. Glissman, CCR		Betty D. Glissman, CCR
	2		4
1	APPEARANCES: 2	1	MR. HOWELL:
1 2	APPEARANCES:	1 2	
	APPEARANCES: CHAIRPERSON:	1	MR. HOWELL:
2	APPEARANCES:	2	MR. HOWELL: Here.
3	APPEARANCES: CHAIRPERSON:	2	MR. HOWELL: Here. MS. BRIGNAC:
2 3 4	APPEARANCES: CHAIRPERSON:	2	MR. HOWELL: Here. MS. BRIGNAC: Jamold Little? MR. LITTLE:
2 3 4 5	APPEARANCES: CHAIRPERSON: Ms. S. Denise Brignac BOARD MEMBERS:	2 3 4 5	MR. HOWELL: Here. MS. BRIGNAC: Jamold Little? MR. LITTLE: Here.
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	5		7
1	MS. PETRILLO:	1	MR. GALBRAITH:
2	Petrillo.	2	Motion to approve.
3	MS. BRIGNAC:	3	MR. HOWELL:
4	Petrillo.	4	Second.
5	All right. First agenda item is	5	MS. BRIGNAC:
6	the Anti-Trust Preamble. I'm not going to	6	I have a motion by Mr. Galbraith
7	read it. I will enter an official copy for	_	and a second by Mr. Howell.
8	the record unless there's a member that	7	•
-		8	Any discussion on the motion?
9	would like for me to read it. Looking	9	(No response.)
10	around the table, no.	10	MS. BRIGNAC:
11	Antitrust Preamble	11	All those in favor, say, "Aye."
12	We are here to discuss and act on	12	(All "Aye" responses.)
13	matters relating to the business of the	13	MS. BRIGNAC:
14	Louisiana Automobile Insurance Plan and not	14	Any opposed?
15	to discuss or pursue the business interests	15	(No response.)
16	of our individual companies. We should	16	MS. BRIGNAC:
17	proceed with caution and alertness towards	17	Report from Chairperson, that
18	the requirements and prohibitions of federal	18	would be me. I'm not aware of anything I
19	and state antitrust laws. We should not	19	need to bring to the Board's attention.
20	engage in discussion - either at this]	
21	meeting or in private conversations - of our	20	It's been very quiet here lately. We did
ŀ	- ,	21	have the issue that Noel brought to us
22	individual company's plans or contemplated	22	relative to some I hate to use the word
23	activities. We should concern ourselves	23	"fake" but fake insurance cards, which
24	only with the business of the Louisiana	24	has been referred to
25	Automobile Insurance Plan as set forth in	25	MR. DUPRE:
	Betty D. Glissman, CCR		Betty D. Glissman, CCR
		1	
	6	1	8
1	6 the agenda for this meeting. Only residual	1	8 Fraudulent.
1 2	-	1 2	
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2	the agenda for this meeting. Only residual market matters may be discussed at residual	2	Fraudulent. MS. BRIGNAC: Fraudulent. There you go. Thank
2	the agenda for this meeting. Only residual market matters may be discussed at residual market meetings and each company's voluntary	2	Fraudulent. MS. BRIGNAC: Fraudulent. There you go. Thank you, Bobby. Fraudulent ID cards, and so
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9 11 1 MS. SHERIFF: 1 That or more. 2 They say LA Plan. We get the MS. BRIGNAC: 2 calls. 3 3 Yes. Well, we closed down ---MS. BRIGNAC: 4 4 MR. DUPRE: 5 Agenda Item #4 is report from 5 And now we're three. So you can 6 general counsel. Unfortunately, Mr. Myers see what the market did similar to what -could not attend today. He had a hearing in the sugarcane. I mean, it reminded me of court. what happened to auto. I mean, we had 8 9 So we'll move on to Agenda Item 9 policies coming in here. I mean, it was 10 #5, which is the AIPSO Operations Report. just literally unreal, because you get them 10 Suzy. 11 11 in, but then you've got to assign them. So MS. SHERIFF: 12 12 it was, I mean, constant. I mean, it was All right. Thank you. The first 13 some work going on around here just doling 13 14 item is Exhibit #3 for the population 14 out all these of applications. And then reports for the year ending December 2013. 15 here came -- the Louisiana companies started 15 16 We ended the year with three private about that time, and then Progressive came 16 17 passenger applications, that's compared to in and I'm happy to say I brought them into zero the year before; and 19 commercial 18 the state. I got their paperwork approved 18 applications compared to 21 the year before. 19 and it grew from there. 19 So we were actually up one for the year. We 20 20 And then I think it was Jimmy had 22 assignments compared to 21. And for 21 Patterson probably and I increased the this year through April, we've had one 22 22 limits to the 100/300. I don't know what private passenger and that's again compared 23 23 they are right now, but that was a big push. to zero last year, 17 commercial compared to 24 The companies didn't want it, but there was 17 last year for a total of 18 compared to so little market that we almost had to offer Betty D. Glissman, CCR Betty D. Glissman, CCR 10 12 17. 1 something for the people that got tickets 2 We had last year, just so you and young drivers and all. There was no know, no sugarcane risk at all through the 3 place to go with your young drivers back in 4 Plan. They have completely disappeared as those days. 4 5 of last year. This year and last year, the 5 So, anyhow, just a little 17 commercial are Mardi Gras. So those do 6 history. I'm glad to know -- I've been 7 seem to be fairly stable, but they have telling people, you know, when -- how long dropped over the last few years, but they 8 you been on it, I've been on it. Y'all are seem to be stabilizing. 9 busy? No. I said, nothing now, but I And one other item, just so you 10 always use the number around 200,000, know, as of February 2014, the policy in 11 11 because it was so busy. force -- commercial policy in force count 12 12 MR. HOWELL: was 17. 13 That's amazing. 13 14 And if there are no questions 14 MS. SHERIFF: about that, I will move on to --15 15 All right. Next item, Exhibit 16 MR. DUPRE: #5, the Executive Summary and Budget 16 17 Denise, one question. At the Variance Report for the AIP ending December 17 height of the business, and I was part of 18 18 2013. We ended the year for the AIP under 19 the Plan, how many hundred thousand did we budget by \$5,706. Primarily, that was due aet? 20 to committee travel. We put in \$5,000 each 21 MS. BRIGNAC: 21 year, because we never know how many 22 It was close to, I want to say, 22 committee members are going to require 23 200,000 policies, was it not, in the early travel expenses, if there will be 23 24 '90s. replacement, but we only utilized last year 24 MR. DUPRE: 25 25 \$829. Betty D. Glissman, CCR Betty D. Glissman, CCR 3 of 8 sheets Page 9 to 12 of 29 Exhibit II

Page 3 of 8

13 15 In addition, the legal fees are for Suzy? 1 generally under budget, although I think 2 2 (No response.) 3 this is closer to budget than we've ever 3 MS. BRIGNAC: seen since we started budgeting for this. 4 If not, Agenda Item #6, servicing We did have a bad debt of \$1,280, so that 5 carrier allowances, Exhibit #7. was an over budget. 6 6 MS. SHERIFF: 7 And then the last item, AIPSO 7 Okay. Thank you. This item is central processor fees were over \$1,340. for the Committee's information. It is That was primarily financial services hours 9 based on a formula that has been previously because of additional time on the KPMG 10 approved by the Committee. However, it is audit. 11 required to be brought to the Committee's And moving on to the CAIP, which 12 attention each year and we have to notify is Pages 3 and 4 of Exhibit #5, we ended the 13 Progressive of the new rates prior to year also under budget of \$1,628, minor 14 14 September 1st of this year. So we've put a amounts in each account. Nothing really 15 15 comparison in the report. 16 significant there. 16 So for 2014, the liability was 17 Moving on to through March 2014, 21. It has gone down slightly to 20.5. Exhibit #6, for the first three months, 18 18 percent. Physical damage was at 2.34 that we're \$1,711 under budget. Most of that is 19 19 is also decreasing to 22.3 percent, and AIPSO central processor hours and that is that's for the administrative expense. For 20 for the AIP. And for the CAIP, we are \$857 21 the loss adjustment expense, the ULAE is 21 under budget and, again, most of that is 22 decreasing about 1 percent to 16.1. The 22 AIPSO central processor fees. 23 23 physical damage is remaining the same at Are there any questions about the 24 8.1. 24 Executive Summaries or the Budget Variance 25 25 And as I said, we will send out Betty D. Glissman, CCR Betty D. Glissman, CCR 14 16 Reports? 1 the notification to Progressive before 2 (No response.) 2 September 1st. 3 MS. BRIGNAC: 3 And at this point, I mentioned to All right. No questions for 4 Denise, I would like to update the Committee 5 Suzy? briefly on the supplemental fee -- CAIP MR. HOWELL: 6 supplemental fee for 2013. As you know, we 7 Is there any reason to increase 7 have talked about the fee in the last couple the central processor budget? 8 of years and we did pay a supplemental fee MS. SHERIFF: 9 for 2012. We had estimated that the break We -- what we do each year is we 10 10 even point would be countrywide written base it on the previous 15 months for each 11 premium of 42 million to generate the amount 11 department, and then we look at anything 12 of fees that would not require a that may be happening outside of that, like 13 13 supplemental fee. Last year, we had just if there's going to be a residual market 14 over 44 million. 43.2, I believe, was audit for CAIP, if there is going be an written by Progressive, the remaining was 15 internal audit, and we adjust the budget 16 written by AIPSO Insurance Operations so that way. So when we present -- we're 17 there was no supplemental fee paid last 18 getting ready to start the budget process in year. So we anticipate that that will be the next couple of months. We will do that 19 the case again this year, because we are 20 and we will come back to you with a budget 20 seeing slight increases in the commercial based on that. 21 business. 21 22 MR. HOWELL: 22 MS. BRIGNAC: Okay. 23 23 All right. Any questions for MS. BRIGNAC: 24 Suzy on servicing carrier allowances? 24 25 All right. Any other questions 25 (No response.) Betty D. Glissman, CCR Betty D. Glissman, CCR

1 MS. BRIGNAC: 2 Does the Board need to take 3 action on that or is it just to bring to the 4 attention? 5 MS. SHERIFF: 6 No, just for your attention. 7 MS. BRIGNAC: 8 All right. Moving on to Agenda 9 Item #7, which is Exhibit #8, personal 1 MS. SHERIFF: 6 Shering program. 7 MS. SHERIFF: 8 Can't get insurance, because there is 9 mandatory insurance, we know that. It's 10 vehicle sharing program. 11 MS. SHERIFF: 2 And one thing that we we're 3 if this comes in on a commercial policy, 4 we're waiting for ISO and they're having 5 their commercial auto panel of insurers 6 is evaluating this now as to how those will 7 be rated. So, again, it's not that they 8 can't get insurance, because there is 9 mandatory insurance, we know that. It's 10 just not going to be on their personal 11 policy covering that one driver for that one 12 car. 13 keep me out of trouble. Chris Lindgren is 14 MS. SHERIFF: 2 And one thing that we we're 3 if this comes in on a commercial policy, 4 we're waiting for ISO and they're having 5 their commercial auto panel of insurers 6 is evaluating this now as to how those will 7 be rated. So, again, it's not that they 8 can't get insurance, because there is 9 just not going to be on their personal 11 policy covering that one driver for that one 12 car. 13 Chris, have I missed anything?	Г	17	T	10
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23 MS. PETRILLO: 24 It's pretty popular in California 25 right now. 26 Betty D. Glissman, CCR 27 Schools 28 Second. 29 MS. BRIGNAC: 20 I have a motion by Mr. Dupre and Betty D. Glissman, CCR	I	•	1	— — -
24 It's pretty popular in California 25 right now. 26 Betty D. Glissman, CCR 27 Betty D. Glissman, CCR 28 Betty D. Glissman, CCR 29 Betty D. Glissman, CCR			1	
25 right now. 25 I have a motion by Mr. Dupre and Betty D. Glissman, CCR Betty D. Glissman, CCR				
Betty D. Glissman, CCR Betty D. Glissman, CCR	1			
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21	
	23
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	ie motion?
3 (No response.) 3 (No response.)	
4 MS. BRIGNAC: 4 MS. BRIGNAC:	
5 All those in favor, say, "Aye." 5 All those in favor, sa	• •
6 (All "Aye" responses.) 6 (All "Aye" responses	i.)
7 MS. BRIGNAC: 7 MS. BRIGNAC:	
8 Any opposed? 8 Any opposed?	
9 (No response.) 9 (No response.)	
10 MS. BRIGNAC: 10 MS. BRIGNAC:	
11 All right. Agenda Item #8, 11 That brings us to Ag	enda #9,
12 Exhibit #9, a revision of to the 12 which is open items.	,
13 definition of Plan. 13 Does anyone have a	ny items they
14 MS. SHERIFF: 14 need to discuss under #9?	,
15 This proposal is just to change 15 (No response.)	
16 the definition of some of the current plans, 16 MS. BRIGNAC:	
17 because some of the plans have changed. And 17 If not, we'll move to	Agonda Itom
18 this is based on the current provision, 18 #10, which is Executive Session	_
19 display the name of the state with residual 19 need to do a vote to go into E 20 market mechanisms that do not meet the 20 Session.	xecutive
(
	It
24 is just for clarification. For example, 24 So motion by Mr. Ga 25 South Carolina Reinsurance Facility no 25 MR HOWELL:	ilbraith.
The first terms of the first ter	
Betty D. Glissman, CCR Betty D. Glissman, C	
4 langer eviate it is new an AID. Co it	24
1 longer exists, it is now an AIP. So it 1 Second.	
2 eliminates that, and it's changing the names 2 MS. BRIGNAC:	
3 of the others. Massachusetts now has an 3 A second by Mr. How	
4 AIP, but they also have a Commonwealth Auto 4 All those in favor of	
5 Reinsurer, so that would not fall under the 5 Executive Session, say, "Aye."	
6 definition of the Plan. So this does not 6 (All "Aye" responses	.)
7 have any rating impact. It is just it is 7 MS. BRIGNAC:	
8 just to clarify the definitions of these 8 Any opposed?	
9 plans. 9 (No response.)	
10 MS. BRIGNAC: 10 MS. BRIGNAC:	
11 All right. Any questions for 11 No. All right. Then,	I'd ask
12 Suzy? 12 those who are not on the Boar	d to excuse
13 (No response.) 13 themselves.	
14 MS. BRIGNAC: 14 (Executive Session)	
15 If not, I need a motion to 15 MR. BRIGNAC:	
16 approve the clarification of the definition 16 I'll need a motion to	come out of
17 of a plan. 17 Executive Session.	
18 MR. GALBRAITH: 18 MR. DUPRE:	
19 I'll move. 19 I'll make that motion	٦.
20 MS. BRIGNAC: 20 MS. BRIGNAC:	
I have a motion by Mr. Galbraith. 21 Motion by Mr. Dupre	·.
22 Do I have a second? 22 MR. HOWELL:	
22 Do I have a second? 22 MR. HOWELL: 23 Second.	
23 MR. HOWELL: 23 Second.	ell.

	25		27
1		١.	
1	Any discussion on the motion?	1	which would be our annual meeting in this,
2	(No response.)	2	right?
3	MS. BRIGNAC:	3	MS. SHERIFF:
4	All those in favor, say, "Aye."	4	Yes.
5	(All "Aye" responses.)	5	MS. BRIGNAC:
6	MS. BRIGNAC:	6	Okay. And what did we decide?
7	Any opposed?	7	MS. SHERIFF:
8	(No response.)		
1	· · · · · · · · · · · · · · · · · · ·	8	Well, we could do September 11th,
9	MS. BRIGNAC:	9	September 25th. I hate to go into November
10	Please let the record reflect	10	because of the budget or October when did
11	that the Governing Committee did not take	11	you say Arkansas is?
12	any formal action while in Executive	12	MR. GALBRAITH:
13	Session. And at this time, I'll entertain	13	The 2nd.
14	any motions that a Board member deems	14	MS. SHERIFF:
15	appropriate.		
16	MR. GALBRAITH:	15	The 2nd. So we could do the
1		16	October the 9th or the 16th, whichever of
17	Motion to approve.	17	those work.
18	MS. BRIGNAC:	18	MS. BRIGNAC:
19	I've got a motion by Mr.	19	Well, I know that I have to go
20	Galbraith to approve the National	20	out of town on the 13th. I'm just not sure
21	Continental compliance audit.	21	I have a wedding in another state. The
22	MR. DUPRE:	22	25th looks good for me, September 25th.
23	I have a second by Mr. Dupre.	23	MS. SHERIFF:
24	Any discussion on the motion?		· · · · · · · · · · · · · · · · · · ·
25		24	Okay.
25	(No response.)	25	MS. BRIGNAC:
	Betty D. Glissman, CCR		Betty D. Glissman, CCR
	26		28
			- I
1	MS. BRIGNAC:	1	All right. The next meeting,
1 2	MS. BRIGNAC: All those in favor, say, "Aye."	1 2	All right. The next meeting,
1	MS. BRIGNAC:		All right. The next meeting, September 25th, here at the Department of
2	MS. BRIGNAC: All those in favor, say, "Aye."	2	All right. The next meeting, September 25th, here at the Department of Insurance. Well, when everybody gets back
2	MS. BRIGNAC: All those in favor, say, "Aye." (All "Aye" responses.) MS. BRIGNAC:	2 3 4	All right. The next meeting, September 25th, here at the Department of Insurance. Well, when everybody gets back to the office, if you'll check and make sure
2 3 4	MS. BRIGNAC: All those in favor, say, "Aye." (All "Aye" responses.) MS. BRIGNAC: Any opposed?	2 3 4 5	All right. The next meeting, September 25th, here at the Department of Insurance. Well, when everybody gets back to the office, if you'll check and make sure that that's convenient, and if not, let me
2 3 4 5 6	MS. BRIGNAC: All those in favor, say, "Aye." (All "Aye" responses.) MS. BRIGNAC: Any opposed? (No response.)	2 3 4 5 6	All right. The next meeting, September 25th, here at the Department of Insurance. Well, when everybody gets back to the office, if you'll check and make sure that that's convenient, and if not, let me know, and then we'll work on another date,
2 3 4 5 6 7	MS. BRIGNAC: All those in favor, say, "Aye." (All "Aye" responses.) MS. BRIGNAC: Any opposed? (No response.) MS. BRIGNAC:	2 3 4 5 6 7	All right. The next meeting, September 25th, here at the Department of Insurance. Well, when everybody gets back to the office, if you'll check and make sure that that's convenient, and if not, let me know, and then we'll work on another date, Suzy and I will.
2 3 4 5 6 7 8	MS. BRIGNAC: All those in favor, say, "Aye." (All "Aye" responses.) MS. BRIGNAC: Any opposed? (No response.) MS. BRIGNAC: All right. Agenda Item #11, any	2 3 4 5 6 7 8	All right. The next meeting, September 25th, here at the Department of Insurance. Well, when everybody gets back to the office, if you'll check and make sure that that's convenient, and if not, let me know, and then we'll work on another date, Suzy and I will. MS. SHERIFF:
2 3 4 5 6 7 8	MS. BRIGNAC: All those in favor, say, "Aye." (All "Aye" responses.) MS. BRIGNAC: Any opposed? (No response.) MS. BRIGNAC: All right. Agenda Item #11, any other business. The only thing that I	2 3 4 5 6 7 8 9	All right. The next meeting, September 25th, here at the Department of Insurance. Well, when everybody gets back to the office, if you'll check and make sure that that's convenient, and if not, let me know, and then we'll work on another date, Suzy and I will. MS. SHERIFF: Great.
2 3 4 5 6 7 8 9	MS. BRIGNAC: All those in favor, say, "Aye." (All "Aye" responses.) MS. BRIGNAC: Any opposed? (No response.) MS. BRIGNAC: All right. Agenda Item #11, any other business. The only thing that I wanted to bring to the Governing Committee's	2 3 4 5 6 7 8 9	All right. The next meeting, September 25th, here at the Department of Insurance. Well, when everybody gets back to the office, if you'll check and make sure that that's convenient, and if not, let me know, and then we'll work on another date, Suzy and I will. MS. SHERIFF: Great. MS. BRIGNAC:
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REPORTER'S CERTIFICATE 2 3 I, BETTY D. GLISSMAN, Certified Court Reporter, Certificate No. 86150, in and for the State of Louisiana, do hereby certify 5 that the Louisiana Automobile Insurance Plan Governing May 22, 2014 meeting was reported by me in the stenotype reporting method, was 8 prepared and transcribed by me or under my 10 personal direction and supervision, and is a true and correct transcript to the best of 11 12 my ability and understanding. June 2, 2014, Baton Rouge, Louisiana. 13 14 15 16 17

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BETTY D. GLISSMAN, CCR CERTIFIED COURT REPORTER

Betty D. Glissman, CCR