

**MINUTES OF THE REGULAR MEETING OF THE PORT OF SOUTH LOUISIANA
COMMISSION HELD AT THE PORT OF SOUTH LOUISIANA
ADMINISTRATION BUILDING ON DECEMBER 17, 2024.**

ITEM 1-CALL TO ORDER

Chairman Murray called the Meeting to order at 4:00 p.m.

ITEM 2-ROLL CALL

Present: Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc,
Mr. Murray

Absent: Mr. Duhe', Mr. Burks

ITEM 3. PLEDGE OF ALLEGIANCE

Commissioner Dumas led the Pledge of Allegiance.

**ITEM 4. MOMENT OF SILENCE TO REMEMBER PORT EMPLOYEE,
JOSEPH MAMOU, FIRETUG ENGINEER (2011-2024) AND PRESENTATION TO THE
MAMOU FAMILY**

Moment of Silence in remembrance of Port Employee, Joseph Mamou, Firetug
Engineer. Chairman Murray presented the Mamou Family with a plaque.

ITEM 5. APPROVAL OF MINUTES – November 7, 2024 and November 20, 2024

A Motion was offered by Mr. Scontrino and seconded by Mr. Joseph that the Minutes from the
Special Commission Meeting held on November 7, 2024 and the Regular Commission Meeting
held on November 20, 2024, copies of which are attached hereto as Exhibits A and B,
respectively be, and the same are hereby, approved. This Motion was called for a vote, which
was as follows:

YEAS	Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray
NAYS	None
ABSTAIN	None
ABSENT	Mr. Duhe', Mr. Burks

ITEM 6. FINANCIAL REPORT

A Motion was offered by Mr. LeBlanc and seconded by Mr. Bazile that the payment of invoices submitted as Vendor Check Register Report, 10/1/24-10/31/24, attached hereto as Exhibit C be, and the same is hereby ratified and approved. After discussion, the Motion was called for a vote, which was as follows:

YEAS Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert,
Mr. LeBlanc, Mr. Murray

NAYS None

ABSTAIN None

ABSENT Mr. Duhe`, Mr. Burks

ITEM 7. CHIEF EXECUTIVE OFFICER'S REPORT

Mr. Matthews presented the Chief Executive Report.

- Commissioners must take Ethics and Sexual Harassment Training by December 30, 2024 -Contact: Tamara Kennedy
- Micah was nominated to serve on GNO Inc. NextGen Council following in Paul's footsteps.
- Micah attended LED's Stakeholder Meeting for the Southeast Region as part of the process of developing their statewide plan. LED / GNO Inc meeting we hosted at Port building with Nuh Cimento's board of directors and staff.
- Tamara Kennedy on BIZ New Orleans Cover
- Life for Tyres Board of Directors has approved attorneys to draw up corporate documents to satisfy the escrow agreement. We will reengage to keep this project moving forward.
- Meeting w/Rep Sylvia Taylor and Speaker of the House
- Mr. Quezaire meeting with Legislative Delegation
- LMR Commodity Analysis
- PAL Meeting at Port of New Orleans; Met new Executive Director at PONO
- Bertel Award Luncheon 12/4
- Tariff Hearing 11/25/24

ITEM 8. UPDATE BY THE PORTS PROGRAM MANAGER, WSP ON PORT PROJECTS

WSP provided updates on Port Projects.

A Motion was offered by Mr. Scontrino and seconded by Mr. Joseph to hereby adopt a Resolution, a copy of which is attached as Exhibit D hereto. After discussion, this Motion was called for a vote, which was as follows:

YEAS	Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray
NAYS	None
ABSTAIN	None
ABSENT	Mr. Duhe', Mr. Burks

ITEM 9. PUBLIC COMMENTS

There were four (4) public comments regarding Item 10A.

There were two (2) letters entered into the record regarding Item 10A, copies which are attached hereto as Exhibits E and F, respectively.

ITEM 10. NEW BUSINESS

ITEM 10A. CANCELLING THE MATTER THAT PROPOSED MAKING CHANGES TO THE TARIFF AMENDMENT AND SECURITY FEE ADJUSTMENTS

A Motion was offered by Mr. Scontrino and seconded by Mrs. Hebert to cancel the matter that proposed making changes to the Tariff and associated security fee, and that the Executive Director be, and he is hereby, authorized, directed and instructed to take any and all actions and execute any and all documents to effect the foregoing. After discussion, this Motion was called for a vote, which was as follows:

YEAS	Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray
NAYS	None
ABSTAIN	None
ABSENT	Mr. Duhe', Mr. Burks

ITEM 10B. A RESOLUTION AS TO HOW THE PORT WILL CONDUCT FUTURE PUBLIC HEARINGS ON SUCH MATTERS

A Motion was offered by Mr. Scontrino and seconded by Ms. Dumas to adopt a Resolution, a copy of which is attached hereto as Exhibit G, and that the Executive Director be, and he is

hereby, authorized, directed, and instructed to take any and all actions and execute any and all documents to effect the foregoing. After discussion, this Motion was called for a vote, which was as follows:

YEAS	Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray
NAYS	None
ABSTAIN	None
ABSENT	Mr. Duhe`, Mr. Burks

ITEM 10C. RESOLUTION AS IT RELATES TO WSP AND CONSTRUCTION/PROJECT MANAGER

A Motion was offered by Mr. Scontrino and seconded by Mr. Bazile to adopt a Resolution, a copy of which is attached hereto as Exhibit H, and that the Executive Director be, and he is hereby, authorized, directed, and instructed to take any and all actions and execute any and all documents to effect the foregoing. After discussion, this Motion was called for a vote, which was as follows:

YEAS	Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray
NAYS	None
ABSTAIN	None
ABSENT	Mr. Duhe`, Mr. Burks

ITEM 10D. CONSIDER ENGAGING MEYER ENGINEERS FOR HISTORIC RESTORATION (PROFESSIONAL SERVICES) RELATING TO THE GUESTHOUSE (Facility Maintenance Meeting 12/5/24)

A Motion was offered by Mrs. Hebert and seconded by Mr. LeBlanc authorizing and directing the Port to engage Meyer Engineers as the provider of professional engineering and related services to restore the "Guest House" and that the Executive Director be, and he is hereby, authorized, directed, and instructed to take any and all actions and execute any and all documents to effect the foregoing. After discussion, this Motion was called for a vote, which was as follows:

YEAS	Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray
-------------	--

NAYS None

ABSTAIN None

ABSENT Mr. Duhe`, Mr. Burks

ITEM 10E. CONSIDER ENGAGING PIVOTAL GR SOLUTIONS, LLC FOR LEGISLATIVE, GOVERNMENTAL, CONSULTING AND PUBLIC RELATIONS, PROFESSIONAL SERVICES

A Motion was offered by Mr. LeBlanc and seconded by Mr. Joseph authorizing and directing the Port to engage Pivotal GR Solutions, LLC for Legislative, Governmental, Consulting and Public Relations, Professional Services, a copy of which engagement is attached hereto as Exhibit I, and that the Executive Director be, and he is hereby, authorized, directed, and instructed to take any and all actions and execute any and all documents to effect the foregoing. After discussion, this Motion was called for a vote, which was as follows:

YEAS Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray

NAYS None

ABSTAIN None

ABSENT Mr. Duhe`, Mr. Burks

ITEM 10F. DISCUSS NATCO RE-ROOFING PROJECT SCOPE

A Motion was offered by Mr. Joseph and seconded by Ms. Dumas authorizing and directing the Port to amend and remove certain items from the current base scope of work for roof repairs on Building 10 (NATCO) and place said items as alternatives, and that the Executive Director be, and he is hereby, authorized, directed and instructed to take any and all actions and execute any and all documents to effect the foregoing. After discussion, this Motion was called for a vote, which was as follows:

YEAS Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray

NAYS None

ABSTAIN None

ABSENT Mr. Duhe`, Mr. Burks

ITEM 10G. LINFIELD HUNTER & JUNIUS TASK ORDER #19-PORT SECURITY GUARD BUILDING AND ENTRANCE

A Motion was offered by Mr. Scontrino and seconded by Mr. LeBlanc authorizing and directing the Port to execute Linfield Hunter & Junius Task Order #19-Port Security Guard Building and Entrance, a copy of which is attached hereto as Exhibit J, and that the Executive Director be, and he is hereby, authorized, directed, and instructed to take any and all actions and execute any and all documents to effect the foregoing. After discussion, this Motion was called for a vote, which was as follows:

YEAS	Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray
NAYS	None
ABSTAIN	None
ABSENT	Mr. Duhe', Mr. Burks

ITEM 10H. PROPOSAL(S) RECEIVED FOR THE FOLLOWING BUILDING 71 PROJECTS:

1. Building 71 Heavy Load Capacity floor
2. Conveyor Improvements
3. Rail Spur connection

A Motion was offered by Mr. Scontrino and seconded by Mrs. Hebert to adopt a Resolution, a copy of which is attached hereto as Exhibit K, and that the Executive Director be, and he is hereby, authorized, directed, and instructed to take any and all actions and execute any and all documents to effect the foregoing. After discussion, this Motion was called for a vote, which was as follows:

YEAS	Mr. Bazile, Mr. Scontrino, Miss Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray
NAYS	None
ABSTAIN	None
ABSENT	Mr. Duhe', Mr. Burks

ITEM 10I. THE SELECTION OF PROFESSIONAL (ENGINEER) FOR THE RIVER ROAD ENTRANCE

A Motion was offered by Mrs. Hebert and seconded by Mr. Scontrino authorizing and directing the Port to engage AIMS Engineering as the provider of professional engineering and related services, for the River Road Entrance Improvements, and that the Executive Director be, and he is hereby, authorized, directed, and instructed to take any and all actions and execute any and all documents to effect the foregoing. After discussion, this Motion was called for a vote, which was as follows:

YEAS	Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray
NAYS	None
ABSTAIN	None
ABSENT	Mr. Duhe', Mr. Burks

ITEM 10J. APPROVAL OF PARKING LOT ADVERTISEMENT FOR CONSTRUCTION (Airport Committee Meeting 12/17/24)

A Motion was offered by Mr. Scontrino and seconded by Mr. LeBlanc authorizing and directing the Port to approve Parking Lot Advertisement for construction (Airport Committee Meeting 12/17/24) and that the Executive Director be, and he is hereby, authorized, directed, and instructed to take any and all actions and execute any and all documents to effect the foregoing. After discussion, this Motion was called for a vote, which was as follows:

YEAS	Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray
NAYS	None
ABSTAIN	None
ABSENT	Mr. Duhe', Mr. Burks

ITEM 10K. APPROVAL OF DITCH IMPROVEMENT ADVERTISEMENT FOR CONSTRUCTION (Airport Committee Meeting 12/17/24)

A Motion was offered by Mr. Scontrino and seconded by Miss Dumas authorizing and directing the Port to approve Ditch Improvement Advertisement for construction (Airport Committee

Meeting 12/17/24) and that the Executive Director be, and he is hereby, authorized, directed, and instructed to take any and all actions and execute any and all documents to effect the foregoing. After discussion, this Motion was called for a vote, which was as follows:

YEAS	Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray
NAYS	None
ABSTAIN	None
ABSENT	Mr. Duhe', Mr. Burks

ITEM 10L. PORT SECURITY GRANT EMW-2024-PU-05225 (Port Security Committee Meeting 12/9/24)

A Motion was offered by Mr. Joseph and seconded by Mrs. Hebert authorizing and directing the Port to approve Port Security Grant EMW-2024-PU-05225 (Port Security Committee Meeting 12/9/24), a copy of which is attached hereto as Exhibit L, and the Executive Director be, and he is hereby authorized, directed, and instructed to take any and all actions and execute any and all documents to effect the foregoing. After discussion, this Motion was called for a vote, which was as follows:

YEAS	Mr. Bazile, Mr. Scontrino, Ms. Dumas, Mr. Joseph, Mrs. Hebert, Mr. LeBlanc, Mr. Murray
NAYS	None
ABSTAIN	None
ABSENT	Mr. Duhe', Mr. Burks

ITEM 10M. EXECUTIVE SESSION IN ACCORDANCE WITH L.A.R.S. 42:17
(ITEM 10M. was dispensed with and there was no Executive Session.)

ITEM 11. COMMITTEE REPORTS AND COMMISSIONER'S REMARKS

Airport Committee Chairman Scontrino thanked Chanse Watson, Airport Director, for providing information regarding the Port preparation for the Super Bowl.

Port Security Committee Chairman Joseph stated that at the Port Security Meeting a recommendation was made to proceed with ODGS for the management of the FEMA Grant.

Commissioner Dumas congratulated Micah Cormier, Director of Business Development, on his appointment to GNO Inc. NextGen Council.

Mr. Matthews recognized Global Maritime Ministries for the work it does in caring for seafarers.

ITEM 12. ADJOURNMENT

The meeting adjourned at 5:06 p.m.

Stanley C. Bazile
Secretary

P. Joey Murray, III
Chairman

January 30, 2025

PORT OF SOUTH LOUISIANA

December __, 2024

The following resolution was offered by Commissioner _____ and seconded by Commissioner _____:

RESOLUTION

A resolution establishing and adopting procedures for Public Hearings; and providing for other matters in connection therewith.

WHEREAS, the Port of South Louisiana (the “*Port*”) is a political subdivision of the State of Louisiana (the “*State*”) and a port, harbor, and terminal district created and existing pursuant to Chapter 30 of Title 34 of the Louisiana Revised Statutes of 1950, as amended (La. R.S. 34:2471 through 2477, inclusive), and other relevant constitutional and statutory authority (the “*Port Statutes*”);

WHEREAS, Public Hearings are conducted pursuant to the Louisiana Open Meetings Law, La. R.S. 42:11, *et seq.* (“Open Meetings Law”);

WHEREAS, the Board of Commissioners of the Port of South Louisiana (the “*Commission*”) is authorized to prescribe rules to govern its meetings and hearings pursuant to Louisiana Revised Statute 34:2472 (C);

WHEREAS, Public Hearings may be necessary from time to time, as required by law or to serve the best interests of the Port, its customers, and its stakeholders;

WHEREAS, the Commission recognizes the importance of transparency and public participation from the Port’s customers and stakeholders, the general public, and industry leaders;

WHEREAS, clear and orderly procedures are necessary to ensure a productive and equitable Public Meeting;

NOW THEREFORE, BE IT RESOLVED by the Board of Commissioners of the Port of South Louisiana, acting as governing authority of the Port of South Louisiana, that:

SECTION 1. Whereas Clauses Adopted. The foregoing whereas clauses are hereby adopted as set forth in the preamble to this Resolution.

SECTION 2. Approvals. The Board hereby authorizes and adopts the procedures relating to Public Hearings outlined below.

SECTION 3. Authorization. The Board hereby authorizes the Chairman of the Board of Commissioners of the Port of South Louisiana (the “Authorized Officer”), on behalf of the Port, to take all actions that the Authorized Officer believes is necessary and reasonable in furtherance

of the foregoing, including the authority to enforce the procedures relating to Public Hearings as may be necessary to carry out the purposes of this Resolution.

SECTION 4. The Authorized Officer is hereby authorized to do any and all things necessary and incidental to carry out the provisions of this Resolution.

SECTION 5. Purpose. A Public Hearing is an opportunity for parties in interest to have an opportunity to be heard regarding certain actions proposed by the Port, such as its operating budget or tariff.

SECTION 6. Notice Requirements. Written notice of Public Hearings shall be published in the Port's Official Journal at least 10 days before the scheduled date or as otherwise required by law. The notice shall include the date, time, and place of the Public Hearing, the subject matter of the Public Hearing; and the name of a contact person for the Port to whom inquiries about the intended subject matter can be sent.

SECTION 7. Hearing Date and Location. Public Hearings shall be held at the Port's office in Reserve, La. and shall be scheduled prior to the Commission's consideration for adoption or otherwise finalizing the subject matter at issue at an Open Meeting. A Public Hearing may occur prior to a scheduled Public Meeting at which final adoption is considered provided that both the Public Hearing and Public Meeting are both properly noticed. The Public Hearing may also occur as an agenda item within a public meeting provided that the Public Hearing is clearly delineated in the agenda, properly noticed, and announced at the commencement of the Public Meeting.

SECTION 8. Open to the Public. Pursuant to Louisiana Revised Statute 42:14, all Public Hearings shall be open to the public.

SECTION 9. Quorum. The convening of a quorum, or a simple majority, of the Commission shall not be required to conduct a Public Hearing, unless it is taking place within a Commission meeting. In the absence of a quorum (when necessary), a Public Hearing must be promptly rescheduled to the next available hearing date and notice reissued pursuant to Section 3.

SECTION 10. Executive Director's Participation. The Executive Director shall attend all Public Hearings convened by the Port and shall be prepared to respond as may be necessary to the Port's customers and stakeholders by addressing public comments and questions related to the subject matter of the hearing and offering recommendations. The Executive Director may designate appropriate Port staff to attend Public Hearings, however, staff attendance shall not substitute for the Executive Director's own attendance and participation.

SECTION 11. Participation. Members of the public who wish to speak at a Public Hearing must register in advance or sign in before the hearing begins. Each speaker will be allocated three minutes to present their comments on the record. Written comments will be accepted and must be submitted to the contact person designated in the hearing notice.

SECTION 12. Rules of Conduct. All participants are expected to maintain decorum and respect for other attendees. Disruptive behavior may result in removal from the Public Hearing.

SECTION 13. Written Minutes. The Port shall keep written minutes of all Public Hearings in accordance with Louisiana Revised Statute 42:20 and in accordance with procedures for Public Meetings.

This resolution having been submitted to a vote, the vote thereon was as follows:

<u>Member</u>	<u>Yea</u>	<u>Nay</u>	<u>Absent</u>	<u>Abstaining</u>
Stanley C. Bazile				
Jason Duhe				
P. Joey Murray, III				
Joey Scontrino, III				
Florence Dumas				
Louis A. Joseph				
Julie M. Hebert				
Robbie LeBlanc				
Ryan E. Burks				

And the resolution was declared adopted on this, ____ day of December ____, 2024

Stanley C. Bazile, Secretary

P. Joey Murray, III, President

STATE OF LOUISIANA

PARISH OF ST. JOHN THE BAPTIST

I, the undersigned Secretary of the Port of South Louisiana, do hereby certify that the foregoing Resolution (3) pages constitute a true and correct copy of a resolution adopted on December __, 2024, authorizing the adoption of procedures for Public Hearings.

IN FAITH WHEREOF, witness my official signature and the impress of the official seal of said Port at Reserve, Louisiana, as of the ____ day of December, 2024.

(SEAL)

Secretary

C

RESOLUTION

RESOLVED that until further contrary Resolution by this Commission, WSP USA, Inc. ("WSP") be, and it is hereby, named and identified as "Project/Construction Manager" for each and every construction project currently undertaken or underway, or to be undertaken, by the Port, and that WSP is authorized and obligated to provide Project Management services for such projects as those services are defined in the local construction industry.

RESOLVED further that the Executive Director or his designee(s) immediately advise and notify WSP of the existence of each and every construction project currently underway on property owned, leased or controlled by the Port or contemplated to take place on property, owned, leased or controlled by the Port.

RESOLVED further that payment for WSP's services provided as Project/Construction Manager shall be the same as payment by the Port to WSP for those services as set forth in the July 21, 2024 "Professional Services Agreement" between WSP as Consultant and the Port as Owner.

**AGREEMENT FOR LEGISLATIVE, GOVERNMENTAL, CONSULTING AND
PUBLIC RELATIONS, PROFESSIONAL SERVICES**

BETWEEN

PORT OF SOUTH LOUISIANA

AND

PIVOTAL GR SOLUTIONS, LLC

This Agreement for Legislative, Governmental, Consulting, Public Relations and Professional Services (hereinafter referred to as "Agreement") is made and effective as of the day of _____, 2024 (hereinafter the "Effective Date"), by and between the Port of South Louisiana (hereinafter referred to as "CLIENT") and Pivotal GR Solutions, LLC a Louisiana limited liability company whose mailing address is 5631 Bancroft Drive, New Orleans, LA 70122 (hereinafter referred to as "CONSULTANT"). (CLIENT and CONSULTANT are occasionally hereinafter collectively referred to as the "Parties" and each individually as a "Party.")

WITNESSETH:

Whereas, CLIENT is the largest tonnage port in the western hemisphere, and

Whereas, CONSULTANT has consulting and lobbying experience and wishes to represent CLIENT on a non-exclusive basis in connection the with Louisiana State Legislature.

NOW, THEREFORE, for the mutual benefits to be derived from, and in consideration for, the conditions and the premises as hereinafter set forth, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties do hereby agree as follows:

I. PARTIES

This agreement for the providing of the Louisiana legislative session lobbying, governmental consulting, public relations and professional services (hereinafter collectively called "services") is now entered into by and between CLIENT AND CONSULTANT.

II. SERVICES TO BE PROVIDED

According to the terms of this Agreement, CONSULTANT will use its best efforts and resources to provide the specified services to CLIENT during the term of this Agreement. In particular, CONSULTANT agrees to:

- a. Provide governmental and related consulting to include the monitoring and lobbying of specific issues and interest and related matters. CONSULTANT will also monitor all other forms of legislation in the Louisiana Legislature of interest to CLIENT
- b. Submit listings and copies of legislation introduced during the Louisiana regular legislative session and any Louisiana special legislative sessions held concerning CLIENT.
- c. Monitor and provide regular efforts and updates on the movement of legislation that affects CLIENT and on Louisiana legislative and regular and special committee hearings involving such legislation.
- d. If requested, assist in the development and implementation of a Government Relations Plan for CLIENT.
- e. If requested, coordinate with other persons responsible for any public relations effort by CLIENT in an attempt to ensure relevant and effective distribution of information and materials.
- f. Assist in the development of key alliances and coalitions in support of the Government Relations and Public Relations goals of the CLIENT.
- g. Communicate client's position on current or proposed Louisiana legislation to legislators, legislative committees and bodies, the public, and such other involved or competing interests as CONSULTANT deems necessary or prudent, or as directed by CLIENT.
- h. Upon request, to provide analysis of specific proposed Louisiana legislation of interest to CLIENT.
- i. Develop, implement, further promote and protect CLIENT'S position on Louisiana legislation involving, or of interest, to CLIENT.
- j. CONSULTANT will prepare and file all Louisiana lobbying, registrations and reports required by law, and will assist CLIENT in the filing of CLIENT'S lobbying reports and verification of registration.

III. NONDISCLOSURE

CONSULTANT agrees that any information received both directly or indirectly will be treated, by CONSULTANT, in full confidence and will not be revealed to any other persons, firms or organizations except for that information which the CLIENT agrees to submit to any party.

IV. INDEPENDENT CONTRACTOR

CLIENT and CONSULTANT agree that CONSULTANT will act as an independent contractor in the performance of services under this agreement. The CONSULTANT is not an employee, servant, or agent of the CLIENT. CONSULTANT shall be responsible for the payment of all income and other taxes arising out of the compensation under this agreement. CONSULTANT confirms and acknowledges that the CLIENT requires CONSULTANT to

comply with (1) all applicable local, state and federal laws, rules, ordinances, and regulations; and (2) all policies of CLIENT.

V. CONFLICTS AMONG CLIENTS

CONSULTANT reserves the right to contract with other persons or entities to perform legislative, governmental, consulting and public relations that are not in conflict with CLIENT. If a conflict arises, or is anticipated, CONSULTANT will immediately contact CLIENT, reveal the possible conflict, give a full explanation (and possible ramifications) of the possible conflict. Both parties agree to engage, in good faith, in immediate discussions directed toward an amicable solution.

VI. AVAILABILITY

CLIENT recognizes that the services required of CONSULTANT by this Agreement may be performed by Christopher P. Coulon, personally and the firm of Pivotal GR Solutions, LLC, and with the consent of CLIENT, other employees of CONSULTANT. However, CLIENT'S contact with CONSULTANT will consist of contact with Christopher P. Coulon, who will be available on a day-to-day, as needed basis.

IX. TERMINATION OF AGREEMENT

- (a) This Agreement shall commence upon the Effective Date and continue for twelve months (12) beginning January 1, 2025, and terminating on December 31st, 2025 (hereinafter the "Term").
- (b) Either Party may terminate this Agreement by giving the other Party thirty (30) days written notice of termination. All fees, expenses, or obligations incurred up to that date shall be paid or performed in accordance with the terms of this Agreement by the terminating Party.

X. COMPENSATION

CLIENT agrees to pay CONSULTANT a fee of **SIXTY-SIX THOUSAND US DOLLARS (\$66,000.00)** in 12 payments of **FIVE THOUSAND FIVE HUNDRED AND NO/100 US DOLLARS (\$5,500.00)** each, payable monthly upon receipt of invoice. CONSULTANT will send an electronic invoice.

CONSULTANT will assume responsibility for billing, payment of lobbyists, lobbyist registration and reporting requirements and filings.

CONSULTANT shall be solely responsible for any usual or normal expense from conducting CONSULTANTS's business or in providing the Services. If the Services require CONSULTANT to incur any expense that is not a usual or normal Expense from conducting CONSULTANT's business or in providing the Services, CONSULTANT shall obtain prior approval in writing or by email from CLIENT as a precondition to incurring, or otherwise becoming obligated to, the expense and to CLIENT being obligated to reimburse CONSULTANT, or directly pay, for it. Such approval shall be in CLIENT's sole discretion, and no expenses of any kind shall be reimbursed by CLIENT unless pre-approved in writing or by email.

XI. RENEWAL

This contract may be renewed by the mutual consent of the parties hereto.

XII. EXECUTION AND SIGNATURE OF AGREEMENT

This Agreement is signed and executed by the following persons and parties on the dates shown below, with all signatures and persons signing expressly, personally and individually representing that they have express authority, by appropriate corporate resolution or otherwise, to sign this Agreement on behalf of the party.

XIII. NOTICES

All notices or communications required or permitted under this Agreement shall be sent in writing or by email to the following persons:

- a. If to CLIENT, Mr. Paul Matthews; P.O. Box AE, Reserve, LA 70084, telephone (985) 652-9278; email: pmatthews@portsl.com
- b. If to CONSULTANT, Christopher Coulon; 5631 Bancroft Drive, New Orleans, LA 70124, telephone (504)-259-3724; email: Christopher@pivotalgrs.com
- c. Either Party may by written notice give to the other Party another address for serving notices or communications hereunder

XIV. MISCELLANEOUS

- a. This Agreement inures to the benefit of, and is binding upon each Party and their respective successors and assigns. Notwithstanding the forgoing, this Agreement may not be assigned by either Party without the prior written consent of the other Party.
- b. This Agreement constitutes the entire agreement between the Parties with respect to the subject matter hereof. No oral statement by any of the Parties or any third party shall alter the meaning or interpretation of this Agreement. This Agreement may only be amended or modified by a written agreement duly executed by authorized representatives of the Parties.

- c. Nor shall any failure or delay in exercising or partial exercise of, any right, power, or privilege within this Agreement operate as a waiver or modification thereof. No waiver or renunciation of a claim or right shall be effective unless such waiver or renunciation is in writing and signed by the Party against whom it is asserted.
- d. In the event that any portion of this Agreement shall be ruled invalid by a court of competent jurisdiction, the remaining portions shall be deemed valid and in effect, and interpreted as if the invalid portion had never been a part hereof.
- e. If a Party is required to institute legal proceedings to enforce this Agreement, and enforcement is granted by a court of competent jurisdiction, then that Party shall be entitled to recover from the other Party all litigation costs and attorney's fees it incurred in the enforcement of the Agreement.
- f. This Agreement shall be governed by, and interpreted under, Louisiana law excluding its conflict of laws principles. Additionally, the Parties agree that any and all disputes arising from or in connection with this Agreement shall be exclusively adjudicated in the 40th Judicial District Court in St. John the Baptist Parish, Louisiana, and each Party hereby acknowledges and consents to the personal jurisdiction of such court to resolve any such disputes.
- g. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original but all of which taken together shall constitute one and the same instrument. Signatures to this Agreement transmitted by facsimile, email, portable document format (or .pdf) or by any other electronic means intended to preserve the original graphic and pictorial appearance of this Agreement shall have the same effect as the physical delivery of the paper document bearing original signature.

IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be executed by their authorized representatives, effective as of the Effective Date.

PORT OF SOUTH LA

Pivotal GR Solutions, LLC

By: Paul Matthews
Title: CEO/Executive Director
Date:

By: Christopher P. Coulon
Title: Principal
Date:



LINFIELD, HUNTER & JUNIUS, INC.
PROFESSIONAL ENGINEERS,
ARCHITECTS AND SURVEYORS

3608 18th Street / Suite 200
Metairie, Louisiana 70002
(504) 833-5300 / (504) 833-5350 fax
LHJ@LHJunius.com

Ralph W. Junius, Jr., P.E.
Nathan J. Junius, P.E., P.L.S.
Anthony F. Goodgion, P.E.
Nathan D. Hills, AIA
Charles T. Knight, P.E.
Robert E. Nockton, P.E.
Mark K. Annino
Casey M. Genovese, P.E.

Daniel A. Flores, P.E.
John M. Jackson, P.E.
Vincent J. Leco, III, P.E.
Eric R. Wright, P.E.
Timothy J. Roth, P.E.
Luis F. Sosa, P.E.
Richard A. Van Wootten, P.E.

December 11, 2024

Mr. Paul Matthews, Executive Director
Port of South Louisiana
P. O. Box AE
Reserve, LA 70084

via e-mail: pmatthews@portsl.com

RE: Architectural Services – POSL Security Guard Building and Entrance
155 West 10th Street
Reserve, LA
Task Order # 19
Our File #: 22M-144/24-062

Dear Mr. Matthews:

Linfield, Hunter & Junius, Inc. (LH&J) attended a program discussion meeting hosted by the Port of South Louisiana on November 25, 2024 regarding the design of the security guard building. At that meeting, the Port's program management directed the design of the building to be similar to the existing River Road guard building with the following modifications:

- Square footage should be similar
- Should include a generator (+/- 15KW -20KW gas generator)
- Should include bathroom, refrigerator, microwave and water heater (tankless)
- One of the bathroom sinks should be sized to double as a mop sink
- Exterior to be brick, brick laminate or metal
- Maintain 4 parking spaces, outside of secure area
- WI-FI/Internet is to be available. Exterior cameras to be provided by others
- There will be one camera/monitor each for inbound and for outbound
- Storm shutters on windows
- Windows will be aluminum storefront type
- Operable windows will be transaction type, horizontal opening
- Extending overhangs approximately 12 feet on inbound and outbound side will be cantilevered from the building
- Roof eaves should be 13'-6" in height
- Drain lines will not be relocated
- Canopies separate from building will not be included

Based on available funds of \$1,235,000.00, the project will be bid in a single phase.

The scope of work for the program presented to us includes the following:

Civil

- Demolition Plan
- Civil Site Plan / Striping Plan
- Grading & Drainage Plan
- Utility Plan
- Construction Detail Sheets
- Erosion Control Plan
- Provide AUTO-turn analysis

Architectural

- Develop Plans, Notes, Elevations, Sections, and details for the Security Guard Building, and Gates.
- Design entrance signage and building signage with new entrance – coordinate with Port.
- Produce Construction Specification Manual for building materials.
- If required Fire Suppression systems will be designed per code
- Design of main and secondary access points and gates will be included fully coordinated with Port Security and Camera systems.
- Specify Commissioning requirements in Div 01

Structural

- Develop Foundation Plans, Pre-Engineered Metal Building (PEMB) Plans, Design Loads, Notes, and details for the Security Guard Building, Gates, and Drive Access Canopy.
- Produce Construction Specification Manual for building materials.

Mechanical

- Create mechanical construction documents for the HVAC design of the Security Guard Building, Gates, and Drive Access Canopy.
- Heating, ventilation, and air-conditioning (HVAC) design for the facility, including mini-split system, and design calculations per owner requirements.
- Ventilation and outside air requirements meet all applicable codes.
- Produce Construction Specification Manual for building materials.
- Specify commissioning of all Mechanical Equipment

Electrical

- Create electrical construction documents for the lighting and the power of the Security Guard Building, and Gates.
- Lighting design and circuitry for the Security Guard Building, and Gates.
- Produce Construction Specification Manual for building materials.
- Power system design showing distribution, main service coordination, and receptacle layout in accordance with POSL requirements.

- Security system rough-in designs in accordance with owner requirements and in coordination with POSL security consultants.
- Specify commissioning of all Electrical systems.

Plumbing

- Create plumbing construction documents for the design of the Security Guard Building, Gates, and Drive Access Canopy.
- Plumbing design including domestic cold and hot water systems, sanitary sewer, and vent systems.
- Produce Construction Specification Manual for building materials.
- Plumbing fixture selections will be made in conjunction with the architect with final selection by the architect and in accordance with POSL requirements.

Bidding Assistance

- Conduct Pre-Construction Meeting
- Submit to Louisiana State Fire Marshal Office for plan review
- Field Bidder Requests for Information during the advertisement
- Compile and Issue required Addendums during the advertisement
- Attend Bid opening and Provide bid tabulation
- Review responding contractors' documents and make recommendations to WSP and Port

Construction Administration

- Conduct Pre-Construction Meeting
- Attend Bi-weekly construction progress meetings.
- Perform construction observation and produce architects' field reports.
- Review Shop drawings, and product submittals
- Review and respond to contractor Requests for Information.
- Review and make recommendations to contractors' pay applications.
- Review and process construction change orders.
- Substantial completion letter and site visit with substantial punch List
- Oversee equipment startup and training
- Coordinate State Fire Marshal construction visits and occupancy visits.
- Produce Final acceptance letter
- Review project closeout submittal from the contractor.
- PDF record drawings & specifications
- Update Survey and SUE (Redlining in PDF)
- Electronic record of submittals bound by specification number (complete package)
- As-builts to be clean markups recorded on PDF

Permitting: (to be performed and invoiced on an Hourly Basis and Owner should budget \$20,000.00)

- Joint permit application
- DOTD Access Connections
- USACE Permitting excavation and pile driving with 1,500 feet of the MRL
- PLD Permitting
- CPRA Permitting

Direct Reimbursable Expenses:

- Permitting Fees associated with State Fire Marshal Submittal
- USACE Permit Application Fees
- PLD Permit Application Fees
- CPRA Permit Application Fees

The proposed project deliverables are below:

DELIVERABLES:

LHJ shall create submittals for the following phases as discussed in the meeting:

- Conceptual Plans (30%) – to be presented to POSL and WSP and others as required by Board, Port to issue NTP prior to advancing to Preliminary Construction Document deliverable phase.
 - Concept plans
 - Concept elevations
 - Preliminary Code Review
 - Guard Station will be compliant will be complaint with applicable ADA standards and requirements
 - Preliminary Autoturn Analysis including building #4 and driveway
 - High Level signage and landscaping designs to be presented for approval
 - Include two full-size sets of prints at this submittal.
 - Address comments and provide response
 - Engineer's Opinion of Probable Cost
- Preliminary Construction Documents (60%)– to be presented to POSL and WSP, Port to issue NTP prior to advancing to Preliminary Construction Document deliverable phase.
 - Design Development Plans, Elevations, Sections, Schedules, and Details
 - Project Specifications – Table of Contents -Outline Specifications
 - Code review and analysis
 - Final traffic analysis for site including building 4 for final location of guard station structure.
 - Include two full-size sets of prints at this submittal

- Address comments and provide response
 - Engineer's Opinion of Probable Cost
- Final Construction Documents (90%) – to be presented to POSL and WSP, Port to issue NTP prior to advancing to Preliminary Construction Document deliverable phase.
 - Construction Document Plans, Elevations, Sections, Schedules, and Details
 - Project Manual – and Construction Specifications
 - Include two full-size sets of prints at this submittal
 - Complete Building Code Analysis
 - Address comments and provide response
 - Engineer's Opinion of Probable Cost
- Advertisement for Bids (100%) – to be presented to POSL and WSP for advertisement for bids
 - Construction Document Plans, Elevations, Sections, Schedules, and Details
 - Project Manual – and Construction Specifications
 - Work with Owner and Owners Representative to develop a construction schedule
 - Bidding Assistance
 - Include two full-size sets of prints at this submittal
 - Address comments and provide response
 - Engineer's Opinion of Probable Cost

The scope of work does not include boundary surveying, resubdivision, platting, title research, zoning, rezoning, public meetings, levee stability analysis, city planning commission submittals/meetings, landscaping and irrigation, signage, Construction permit fees, wetland issues, LEED items, testing, resident inspection, traffic engineering or traffic impact studies, (Autoturn included in scope), inspections, dumpster enclosure, relocation of electrical mains or services, relocation of water and sewer lines 6" and greater, (not anticipated), SWPPP, preload design, flood zone modeling, or retaining wall design. These services and any other services are considered additional work.

This proposal and construction schedule assume that the entrance will be closed during construction and temporary security fencing will be installed during construction. Estimated schedule for design, bid and construction is as follows:

- Start Project/Notice to Proceed
- Submit Conceptual Plans (30%) - 4 weeks from notice to proceed
- Submit Preliminary Construction Documents (60%) - 10 weeks from notice to proceed
- Submit Final Construction Documents (90%) - 16 weeks from notice to proceed
- Advertisement For Bids (100%) - 20 weeks from notice to proceed
- Construction Duration - 6 months

Mr. Paul Matthews, Executive Director
Port of South Louisiana
December 11, 2024
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We propose to provide the above services for the lump sum fee of **\$123,907.00** (invoiced by design milestone) (see attached breakdown) in accordance with our Master Professional Services Agreement with the Port of South Louisiana. If this proposal is acceptable, please sign in the space provided and return one original to this office.

Please feel free to contact us if you have any questions.

Very truly yours,

LINFIELD, HUNTER & JUNIUS, INC.

PORT OF SOUTH LOUISIANA



Daniel A. Flores, P.E.

Name:

Title:

Date:

NJJ/dlm

cc: Mr. Max Nassar, WSP
Ms. Rebecca Howell, WSP
Ms. Chambrel Riley, Port of South Louisiana
Mr. Nathan J. Junius, P.E., P.L.S., Linfield, Hunter & Junius, Inc.

Attachments

COMPUTATION OF FEE

PROJECT No.: 22M-144 PART

PROJECT NAME: POSL - Security Guard Building

FUNDS AVAILABLE FOR CONSTRUCTION (AFC) = \$ 1,235,000

FEE COMPUTATION

FEE % for calculation = $\frac{46.1}{\text{Log}(\text{AFC}(1975 \text{ BCI} / \text{Current BCI}))}$ = 8.51%

BASE FEE = FEE%(AFC(1975 BCI/Current BCI)(Current CPI/ 1975CPI) = \$ 106,266.63

BASE FEE as percentage of AFC 8.60%

RENOVATION FACTOR (RF) = 1.00

MODIFICATION FACTOR = 1.00

FEE

	\$ 106,267
Committee meetings/updates	\$ 17,640
	\$ 123,907

FINAL FEE as percentage of AFC 10.03%

INDICES

		BCI	CPI
1975	1306		53.8
Current	2016	6136	255.7

Fee Schedule

Programing/Scope	\$	6,195	5%
Schematic Design	\$	12,391	10%
Design Development	\$	18,586	15%
Construction Documents	\$	49,563	40%
Bid	\$	6,195	5%
Construction Administration	\$	30,977	25%
Total	\$	123,907	100%

J

PSL Executive Regional Airport

PARKING LOT EXTENSION		
Engineer:	SKA - T.O. #3	\$31,250.00
Contractor:		
Estimated Construction Cost:		\$189,943.50
Change Order to date:		
Resident Inspection:		
Project Implementation:		
EST. TOTAL PROJECT COST:		\$221,193.50
FUNDING:	Port funding	
FAA:		
DOTD:		
EST. TOTAL PORT FUNDS:		\$221,193.50
Notes/Status: Final drawing/specs are completed. Ready to be advertised.		

K

PSL Executive Regional Airport

DRAINAGE IMPROVEMENTS PHASE I (DITCH ENCLOSURE)		
Engineer:	SKA- TO#2(phase 1)	\$22,024.00
Contractor:		
Estimated Construction Cost:		\$346,752.50
Change Order to date:		
Resident Inspection:		
Project Implementation:	Kutchins & Groh -TO#8	\$25,000.00
EST. TOTAL PROJECT COST:		\$393,776.50
FUNDING:		
DOTD: (design/construction)	H.015946	\$280,000.00
EST. TOTAL PORT FUNDS:		\$113,776.50
Notes/Status: Finals plans has been complete; ready to advertise; \$53,024 of grant was released. Once project is awarded remaining funds for construction will be released		

DRAINAGE IMPROVEMENTS PHASE II (DITCH ENCLOSURE)		
Engineer:	SKA - TO#3	\$23,345.00
Contractor:		
Estimated Construction Cost:		\$256,850.00
Change Order to date:		
Resident Inspection:		
Project Implementation:	Kutchins & Groh - TO#8	
EST. TOTAL PROJECT COST:		\$280,195.00
FUNDING:		
DOTD: (design/construction)	\$300K was applied/requested	
EST. TOTAL PORT FUNDS:		\$280,195.00
Notes/Status: Finals plans has been complete; ready to advertise-Funding for Phase 2 was applied/requested for this year with DOTD for \$300K – award not yet confirmed or known		

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Review of Port Security Grant Application/Award FY2024

12/09/2024

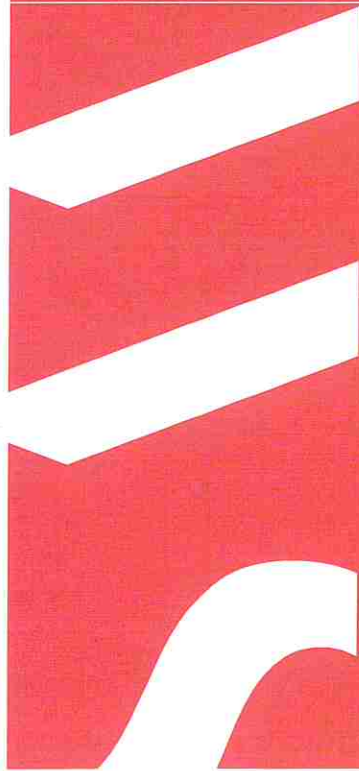


Table 1 - Summary of 9-Year Future Costs for FY2024 PSCP Projects for the Port of South Louisiana

Sustainment refers to the necessary ongoing support to ensure a project remains operational and effective. This includes regular maintenance, repairs, and updates.

- **If sustainment is awarded:** The grant funds typically cover the costs associated with sustainment. The specific terms will be outlined in the grant agreement.
- **If sustainment is not awarded:** The Port (grant recipient) is responsible for covering the sustainment costs. Port resources must be allocated to maintain the project if sustainment is not awarded.

	With Sustainment	No Sustainment
FEMA	\$ 3,020,808	\$ 1,405,863
Port/Non-Federal	\$ 1,182,936	\$ 2,797,881
Total	\$ 4,203,744	\$ 4,203,744

Table 2 – Summary of 9-Year Future Costs by IJ

#	Project Name	Phased Project?	Payee	Total Project Cost (9 Years)	With Sustainment (Table 3)	Without Sustainment (Table 4)
IJ-1	Video Surveillance Upgrades to Responder Vessels	No	FEMA	\$ 232,792	\$ 174,594	\$ 161,094
			POSL		\$ 58,198	\$ 71,698
IJ-2	Video Surveillance Enhancements: Deploy Computational Photography	No	FEMA	\$ 1,168,000	\$ 744,000	\$ 249,000
			POSL		\$ 424,000	\$ 919,000
IJ-3	Continued Sustainment of computers and software running ArcGIS Enterprise	Yes, Phase II	FEMA	\$ 1,152,520	\$ 864,390	\$ 295,005
			POSL		\$ 288,130	\$ 857,515
IJ-4	GIS Implementation Phase III	Yes, Phase III	FEMA	\$ 756,312	\$ 567,234	\$ 469,734
			POSL		\$ 189,078	\$ 286,578
IJ-5	Maintenance and Sustainment of Drone Detection	Yes, Phase II	FEMA	\$ 894,120	\$ 670,590	\$ 231,030
			POSL		\$ 223,530	\$ 663,090
Total				\$ 4,203,744	\$ 4,203,744	\$ 4,203,744

13-1: Video Surveillance Upgrades to Responder Vessels

- WSP has not projected maintenance or upgrade costs associated with USV and video surveillance system

Phased Project?	Payee		Total Project Cost (9 Years)	With Sustainment (Table 3)		Without Sustainment (Table 4)
	FEMA	POSL				
No			\$ 232,792	\$ 174,594	\$ 58,198	\$ 161,094
						\$ 71,698

- One (1) uncrewed survey vessel (USV) with camera
- Two (2) pan-tilt-zoom cameras for responder vessels
- Two (2) fixed cameras for responder vessels

IJ-2: Video Surveillance Enhancements: Deploy Computational Photography

- On Item 1 (Software Licensing for 40 Camera), licensing was listed as being only for **1 year** rather than **3 years**. WSP's analysis assumes an \$88,000 annual cost for this item, and baseline costs will not align between the grant award and the analysis table.

Phased Project?	Payee		Total Project Cost (9 Years)	With Sustainment (Table 3)		Without Sustainment (Table 4)	
	FEMA	POSL					
No			\$ 1,168,000	\$ 744,000	\$ 249,000	\$ 424,000	\$ 919,000

- WSP confirmed with POSL and ODGS on November 19 that some costs are more appropriately categorized as **"Consultants/Contracts"** costs rather than **"Equipment"**; a modification request can be made to recategorize these costs after the acceptance of the grant award during the grant agreement negotiation.
- The cost for Item 5 was derived from 40 cameras x \$2,000 per partner agency. It was determined that there is the potential for connections to be requested from the sheriff's offices of St. John, St. James, and St. Charles Parishes. Should all three parish sheriff offices be connected, the setup cost will inflate to **\$240,000**.
- NoctiSight Licensing and software configuration for forty (40) cameras
- Futus Gateway access for law enforcement partners, licensing and software configuration for forty (40) cameras

IJ-3: Continued Sustainment of computers and software running ArcGIS Enterprise

It was discussed on October 25th with POSL's IT program manager Milton Corney whether the **GIS infrastructure** could be set up and managed internally rather than through a contract, and Mr. Corney stated he would look into this. Chief Operating Officer Brian Cox stated that after consideration, this software setup and management requires specific expertise and knowledge of GIS, and that while Mr. Corney may have the qualifications to perform this work, IT's workload would make it very difficult for this work to be performed in-house.

Phased Project?	Payee	Total Project Cost (9 Years)	With Sustainment (Table 3)		Without Sustainment (Table 4)	
Yes, Phase II	FEMA	\$ 1,152,520	\$ 864,390	\$ 295,005		
	POSL		\$ 288,130	\$ 857,515		

- Continuation of existing license maintenance support
- Staff training
- Five (5) laptops
- Five (5) tablets

IJ-4: GIS Implementation Phase III

- Under IJ4, no hours or rates are clarified on November 19th in a meeting between WSP and POSL that these costs were provided by ES2 as a result of **POSL's Geospatial Strategy** developed by ES2 in 2023.
- IJ4 describes numerous applications to be developed as a part of a larger development of GIS resources. Several items have overlapping descriptions (see next slide)

Phased Project?	Payee	Total Project Cost (9 Years)	With Sustainability (Table 3)		Without Sustainability (Table 4)	
			FEMA	POSL		
Yes, Phase III		\$ 756,312	\$ 567,234	\$ 189,078	\$ 469,734	\$ 286,578

- Development of virtual software application
- Five (5) laptops
- Five (5) tablets

IJ-4: CIS Implementation Phase III con.

- WSP recommends a debriefing for the POSL Board of Commissioners regarding the status of the ES2's Geospatial Strategy for POSL, particularly with the Security Committee, to describe the specific purpose and need for each application. A copy of ES2's Geospatial Strategy for POSL will be provided to the Commission if requested.

- Item 3: Security Viewer** - "Capabilities will allow for viewing camera locations and feeds. Other features will include cone of vision and line of sight for each camera."

- Item 4: Executive Dashboard** - "A dashboard that summarizes and incorporates details from all port activities. Intended to provide a high-level overview of the Port's Security, domain awareness, operations and real estate for consumption by Port Executive Staff for decision making."

- Item 5: Maritime Domain Awareness** - "The dashboard will be used by internal staff to Potential for Consolidation (incl. Item 15) provide a panoramic view of traffic around the Port. The Dashboard will integration vessel AIS feeds provided by MRTTS. The application will show anchorages, docks, barge fleeting areas and potentially terminal operator details."

- Item 15: Emergency Operations** - "The dashboard is intended to be used internally as a guide for decision making to operation and security managers and other key personnel. The dashboards can provide summarized live weather information, river levels, road conditions and status and any other relevant information."

- Item 6: Property Viewer** - "Development of an internal property viewer application to meet real estate needs."

- Item 9: Available Properties** - "Development of public properties application. This application will include available Port properties and information for the public to perform querie [sic] and filters to aid in potential site selection."

- Item 10: Capital Projects** - "Development and configuration of a Capital Projects application to meet executive operation needs."

- Item 14: Master Planning** - "Development of a Master Planning application to meet planning needs."

IJ-5: Maintenance and Sustainment of Drone Detection

- No specific notes other than assumptions listed in the attached spreadsheet (Table 3)

Phased Project?	Payee	Total Project Cost (9 Years)	With Sustainment (Table 3)	Without Sustainment (Table 4)
	FEMA			
Yes, Phase II	POSL	\$ 894,120	\$ 670,590	\$ 231,030
			\$ 223,530	\$ 663,090

- AirGuard drone detection software
- AirGuard drone hardware upgrades



Table 3 - Anticipated Future Costs Associated with PSCP Projects, Assuming Sustainment with Additional Grant Rounds

#	Project Name	Phased Project?	Payee	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Total	Total Project Cost (9 Years)	%
I3-1	Video Surveillance Upgrades to Responder Vessels	No	FEMA	\$151,225	\$4,935	\$4,935	\$2,250	\$2,250	\$2,250	\$2,250	\$2,250	\$2,250	\$ 174,594	\$ 232,792	75.0%
			POSL	\$50,408	\$1,645	\$1,645	\$750	\$750	\$750	\$750	\$750	\$750	\$ 58,198		25.0%
I3-2	Video Surveillance Enhancements: Deploy Computational Photography	No	FEMA	\$208,500	\$20,250	\$20,250	\$82,500	\$82,500	\$82,500	\$82,500	\$82,500	\$82,500	\$ 744,000	\$ 1,168,000	63.7%
			POSL	\$69,500	\$94,750	\$94,750	\$27,500	\$27,500	\$27,500	\$27,500	\$27,500	\$27,500	\$ 424,000		36.3%
I3-3	Continued Sustainment of computers and software running ArcGIS Enterprise	Yes, Phase II	FEMA	\$98,335	\$98,335	\$98,335	\$94,898	\$94,898	\$94,898	\$94,898	\$94,898	\$94,898	\$ 864,390	\$ 1,152,520	75.0%
			POSL	\$32,778	\$32,778	\$32,778	\$31,633	\$31,633	\$31,633	\$31,633	\$31,633	\$31,633	\$ 288,130		25.0%
I3-4	GIS Implementation Phase III	Yes, Phase III	FEMA	\$156,578	\$156,578	\$156,578	\$16,250	\$16,250	\$16,250	\$16,250	\$16,250	\$16,250	\$ 567,234	\$ 756,312	75.0%
			POSL	\$52,193	\$52,193	\$52,193	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$ 189,078		25.0%
I3-5	Maintenance and Sustainment of Drone Detection	Yes, Phase II	FEMA	\$77,010	\$77,010	\$77,010	\$73,260	\$73,260	\$73,260	\$73,260	\$73,260	\$73,260	\$ 670,590	\$ 894,120	75.0%
			POSL	\$25,670	\$25,670	\$25,670	\$24,420	\$24,420	\$24,420	\$24,420	\$24,420	\$24,420	\$ 223,530		25.0%
Total \$ 4,203,744															
FEMA \$ 3,020,808															
Port/Non-Federal \$ 1,182,936															
Total \$ 4,203,744															

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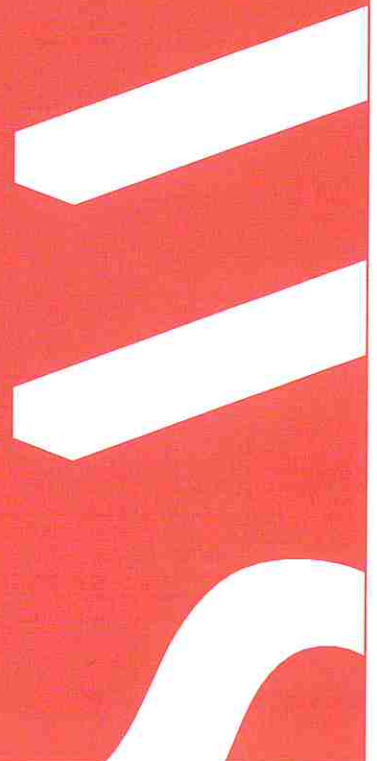
Table 4 – Anticipated Future Costs Associated with PSCP Projects, Assuming No Additional Grant Rounds

#	Project Name	Phased Project?	Payee	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Total	Total Project Cost (9 Years)	%
IJ-1	Video Surveillance Upgrades to Responder Vessels	No	FEMA	\$151,225	\$4,935	\$4,935	\$--	\$--	\$--	\$--	\$--	\$--	\$ 161,094	\$ 232,792	69.2%
			POSL	\$50,408	\$1,645	\$1,645	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$ 71,698		30.8%
IJ-2	Video Surveillance Enhancements: Deploy Computational Photography	No	FEMA	\$208,500	\$20,250	\$20,250	\$--	\$--	\$--	\$--	\$--	\$--	\$ 249,000	\$ 1,168,000	21.3%
			POSL	\$69,500	\$94,750	\$94,750	\$110,000	\$110,000	\$110,000	\$110,000	\$110,000	\$110,000	\$ 919,000		78.7%
IJ-3	Continued Sustainment of computers and software running ArcGIS Enterprise	Yes, Phase II	FEMA	\$98,335	\$98,335	\$98,335	\$--	\$--	\$--	\$--	\$--	\$--	\$ 295,005	\$ 1,152,520	25.6%
			POSL	\$32,778	\$32,778	\$32,778	\$126,530	\$126,530	\$126,530	\$126,530	\$126,530	\$126,530	\$ 857,515		74.4%
IJ-4	CIS Implementation Phase III	Yes, Phase III	FEMA	\$156,578	\$156,578	\$156,578	\$--	\$--	\$--	\$--	\$--	\$--	\$ 469,734	\$ 756,312	62.1%
			POSL	\$52,193	\$52,193	\$52,193	\$52,193	\$52,193	\$52,193	\$52,193	\$52,193	\$52,193	\$ 286,578		37.9%
IJ-5	Maintenance and Sustainment of Drone Detection	Yes, Phase II	FEMA	\$77,010	\$77,010	\$77,010	\$--	\$--	\$--	\$--	\$--	\$--	\$ 231,030	\$ 894,120	25.8%
			POSL	\$25,670	\$25,670	\$25,670	\$97,680	\$97,680	\$97,680	\$97,680	\$97,680	\$97,680	\$ 663,090		74.2%
				No Sustainment											
FEMA				\$ 1,405,863											
Port/Non-Federal				\$ 2,797,881											
Total				\$ 4,203,744											
Total \$ 4,203,744															
Total \$ 4,203,744															

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**Table 1 - Summary of 9-Year Future Costs for FY2024
PSCP Projects for the Port of South Louisiana**

	With Sustainment	No Sustainment
FEMA	\$ 3,020,808	\$ 1,405,863
Port/Non-Federal	\$ 1,182,936	\$ 2,797,881
Total	\$ 4,203,744	\$ 4,203,744



Thank you

in    

wsp.com