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10	BOARD OF COMMERCE AND INDUSTRY MEETING
11	TAKEN IN THE LASALLE BUILDING, 617 NORTH 3RD
12	STREET, LABELLE ROOM, BATON ROUGE, LOUISIANA ON
13	JUNE 28, 2021 COMMENCING AT 10:31 A.M.
14	
15	
16	REPORTED BY:
17	RACHEL TORRES-REGIS, CCR, RPR
18	CERTIFIED COURT REPORTER
19	
20	
21	
22	
23	
24	
25	

1	Board Members:
2	David Toups
3	Guy McInnis
4	Rickey Fabra
5	Manual Fajardo
6	Stuart Moss
7	Rep. Vincent St. Blanc proxy for Rep. Paula Davis
8	Senator Rick Ward proxy for Sen. Ronnie Johns
9	Kenneth Havard
10	Jerald Jones, Chairman
11	Sen. Bret Allain
12	Rep. Scott McKnight proxy for Rep. Stuart Bishop
13	Jan Moller
14	Anne Villa-designee for Secretary Don Pierson
15	George Nassar
16	Darrel Saizan
17	Ronnie Slone
18	Dr. Shawn Wilson
19	Dr. Woodrow Wilson
20	Dr. Beverly Thompson
21	Sandra McQuain
22	
23	
24	
25	



1	Staff Members:
2	Brenda Guess
3	Frank Favaloro
4	Mandi Mitchell
5	Hud Usie
6	Kristin Cheng
7	Deborah Simmons
8	Joyce Metoyer
9	Michaela Adegbe
10	Becky Lambert
11	Tam Bourgeois
12	Robin Porter
13	Caroline Causey
14	Yancey LeGrande
15	Rick Ward
16	Cory Raby
17	Shawn Welcome
18	
19	
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1	MR. JONES:
2	Good morning, everyone. It's
3	good to see everyone at the June
4	meeting of the Board of Commerce
5	and Industry. I hope your summer
6	is going well.
7	As we get started, we call
8	the meeting to order. Ms.
9	Simmons, if you can call the roll
10	and see if we have a quorum.
11	MS. SIMMONS:
12	Good morning, everyone.
13	Mayor David Toups.
14	MR. TOUPS:
15	Here.
16	MS. SIMMONS:
17	Yvette Cola. Guy McInnis.
18	MR. MCINNIS:
19	Here.
20	MS. SIMMONS:
21	Rickey Fabra.
22	MR. FABRA:
23	Here.
24	MS. SIMMONS:
25	Manual Fajardo.



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```
1
         MR. FAJARDO:
 2
         Here.
 3
         MS. SIMMONS:
 4
          Stuart Moss.
 5
         MR. MOSS:
 6
         Here.
         MS. SIMMONS:
 7
 8
         Representative Vincent St.
 9
     Blanc for Paula Davis.
10
         MR. BLANC:
11
         Here.
12
         MS. SIMMONS:
13
          Senator Rick Ward proxy for
14
     Sen. Ronnie Johns.
                           Kenneth
15
     Havard.
16
         MR. HAVARD:
17
         Here.
18
         MS. SIMMONS:
19
         Jerald Jones.
20
         MR. JONES:
21
         Here.
22
         MS. SIMMONS:
23
          Senator Brett Allain.
24
         MR. ALLAIN:
25
         Here.
```



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1
         MS. SIMMONS:
 2
          Senator Scott McKnight proxy
 3
     for Rep. Stuart Bishop.
 4
         MR. MCKNIGHT:
 5
         Here.
 6
         MS. SIMMONS:
 7
         Jan Moller.
         MR. MOLLER:
 8
 9
         Here.
10
         MS. SIMMONS:
11
         Ann Villa.
         MS. VILLA:
12
13
         Here.
14
         MS. SIMMONS:
15
         George Nassar.
16
         MR. NASSAR:
17
         Here.
18
         MS. SIMMONS:
19
         Darrell Saizan.
                            Rickey
20
     Slone.
              I'm sorry.
                           Ronnie Slone.
21
         MR. SLONE:
22
         Present.
23
         MS. SIMMONS:
24
         Dr. Shawn Wilson.
                              Dr.
25
     Woodrow Wilson.
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1
         DR. WILSON:
 2
         Here.
 3
         MS. SIMMONS:
 4
         Travis Holly. Dr. Beverly
 5
     Thompson.
         DR. THOMPSON:
 6
 7
         Here.
 8
         MS. SIMMONS:
 9
         Sandra McQuain.
10
         MS. MCQUAIN:
11
         Here.
12
         MS. SIMMONS:
13
         We have a quorum.
14
         MR. JONES:
15
         Thank you. It's good to see
16
     everyone. We do have a quorum.
17
     Let's proceed.
18
         One thing just to -- for the
19
     board members, if you can speak
20
     clearly and directly into your
21
     microphone. We are trying to
22
     stream the meeting and we want to
23
     be sure that we pick up on
24
     everything that we have to say.
25
     Also, for those who come and
```



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1	speak in front of the
2	microphones, please pull the mic
3	up to your mouth. Don't be
4	afraid. It won't bite. But we
5	need to be able to get the
6	meeting clearly heard by those
7	who wish to watch by that
8	miraculous thing we call the
9	internet.
10	All right. First on the
11	agenda is the approval of the
12	minutes from our April 28, 2021
13	meeting. I entertain the motion.
14	We have one from Mr. Moss. We
15	have a second from Mr. Fajardo.
16	Any questions or comments
17	from the Board? Any questions or
18	comments from the public? Hearing
19	none, all in favor say aye.
20	ALL BOARD MEMBERS:
21	Aye.
22	MR. JONES:
23	Any oppose? There is no
24	opposition. The motion carries.
25	First up is Quality Jobs



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1	Program. Ms. Adegbe, good to see
2	you this morning.
3	MS. ADEGBE:
4	Good morning. I have one new
5	application. 20180340-QJ,
6	Alliance Safety Council, East
7	Baton Rouge Parish. This
8	concludes the new applications.
9	MR. JONES:
10	I will entertain a motion to
11	approve. A motion from Mr. Moss.
12	A second from Mr. Wilson.
13	Any questions or comments
14	from the Board? Any questions or
15	comments from the public? Hearing
16	none, all in favor say aye.
17	ALL BOARD MEMBERS:
18	Aye.
19	MR. JONES:
20	Any opposition? Hearing
21	none, the motion carries. Thank
22	you.
23	MS. ADEGBE:
24	I have one renewal contract.
25	20161534-QJ, Cabot Corporation,



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```
1
     St. Mary Parish.
                        This concludes
 2
     the renewals.
         MR. JONES:
 3
 4
         Entertain a motion to
     approve.
               Motion from Mr. Moller.
 5
 6
     Second from Mayor Toups.
 7
         Any questions or comments
 8
     from the Board? Hearing none.
 9
     Any questions or comments from
10
     the public? Hearing none, all in
11
     favor say aye.
12
         ALL BOARD MEMBERS:
13
         Aye.
14
         MR. JONES:
15
         Any opposition? Hearing none,
16
     the motion carries.
17
         MS. ADEGBE:
18
         I have one late renewal.
                                    The
19
     following contract filed for
20
     renewal after original contract
21
     expiration. 20151166-QJ,
22
     Louisiana Roots, LLC, Orleans
23
     Parish. Contract effective date,
     9-14-2015. Renewal due date,
24
25
     11-13-2020. Late renewal request
```



date received, 5-27-2021. 1 2 MR. JONES: Do we have someone here from 3 4 Louisiana Roots? Would you please come forward. And, again, 5 6 please pull the microphone close 7 up to your mouth. 8 MR. KYLE: 9 Good morning. My name is 10 Kyle. Vice President of the Urban South Marine in New 11 12 Orleans. This program has been 13 huge for us. It's doing exactly 14 what it's supposed to be doing. 15 Since we opened, we have become 16 the 6th fastest growing regional craft growing in the United 17 18 States. We have been able to add 19 40 manufacturing jobs, and it's 20 challenged us with the parameters of \$14.50 an hour, and so it's 21 22 been doing great. We -- when we 23 realize that we submitted a renewal late, we really didn't 24 25 receive any notice. It was five



1	years ago when we applied. There
2	was zero employees. You know,
3	since then we have grown to 40,
4	and so we are requesting not to
5	have the one year penalty. If we
6	are able to renew this
7	application and have that one
8	year, we're obviously to continue
9	to invest our company, our
10	people, equipment and continue to
11	grow jobs here in Louisiana.
12	MR. JONES:
13	Help me understand what I
14	mean, I understand startup
15	companies and I understand growth
16	and those are the kind of
17	problems a company wants to have,
18	but having said that, filing
19	deadlines are important.
20	MR. KYLE:
21	Yes, sir.
22	MR. JONES:
23	So help me understand what
24	you are doing to make sure that
25	these kind of things, whether it



1	be with LED, ITEP program or
2	something else. Help me
3	understand what you are doing to
4	make sure that that kind of thing
5	doesn't happen again.
6	MR. KYLE:
7	Certainly. You know, we have
8	so many applications to apply for
9	and make sure that we are on
10	time. This is atypical of us.
11	We are usually really on top of
12	things. My business partner who
13	typically handles these things is
14	making sure that everything is
15	added to the calendar,
16	technology, the calendar and
17	everything to make sure we are
18	well in advance. We didn't
19	realize at the time that we
20	didn't receive a notice to
21	reapply, and so now that we know
22	that, we make sure that don't do
23	that and we are moving forward.
24	MR. JONES:
25	I understand. Any questions



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1	or comments? Pardon me. My phone
2	is ringing and I'm trying to
3	ignore it, and it's my daughter,
4	which makes it that much more
5	difficult.
6	First of all, do we have a
7	normally what happens on these
8	there is a one year penalty
9	because you were within the time
10	period that would be a one year
11	penalty, but I would exercise a
12	motion from the Board for a one
13	year penalty. Mr. Wilson.
14	Approval of the renewal but with
15	a one year penalty. Second from
16	Mr. Slone.
17	Any questions or comments
18	from the Board? Any questions or
19	comments from the public? Hearing
20	none all in favor say aye.
21	ALL BOARD MEMBERS:
22	Aye.
23	MR. JONES:
24	Any opposition? Being none,
25	motion carries. Thank you for



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1	renewing with Louisiana. We
2	appreciate it.
3	MS. ADEGBE:
4	This concludes Quality Jobs.
5	MR. JONES:
6	Thank you, Ms. Adegbe.
7	Ms. Lambert, welcome back.
8	We haven't seen you in a while.
9	MS. LAMBERT:
10	Thank you. I'm here
11	virtually but I'm back to
12	reality.
13	MR. JONES:
14	It's good to have you back
15	where we can all be together.
16	Please walk us through the
17	Restoration Tax Abatement
18	Applications.
19	MS. LAMBERT:
20	I will be glad to. We have
21	two new applications.
22	One 2020 first one, I'm
23	sorry, the first one is 20200374,
24	La Hermana Mayor, LLC in East
25	Baton Rouge Parish.



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1	20200399, Mercantile
2	Holdings, LLC in East Baton Rouge
3	Parish.
4	There are two and this
5	concludes the applications, the
6	new applications.
7	MR. JONES:
8	Do we recognize a motion to
9	approve the Restoration Tax
10	Abatement. From Mr. Nassar.
11	Second from Mr. Moller. Any
12	questions or comments from the
13	Board? Hearing none. Any
14	questions or comments from the
15	public? Hearing none, all in
16	favor say aye.
17	ALL BOARD MEMBERS:
18	Aye.
19	MR. JONES:
20	Any opposition? Motion
21	carries.
22	MS. LAMBERT:
23	And we have two renewal
24	applications. They are both for
25	Community First Bank in Iberia.



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1	The application numbers are
2	20151346 and 20151347.
3	MR. JONES:
4	Do we enter a motion to
5	approve? Motion from Mr. Wilson.
6	Second from Mr. Moss.
7	Any questions or comments
8	from the Board? Any questions or
9	comments from the public? Hearing
10	none, all in favor say aye.
11	ALL BOARD MEMBERS:
12	Aye.
13	MR. JONES:
14	Any opposition? Hearing none,
15	the motion carries.
16	MS. LAMBERT:
17	That concludes the
18	Restoration Tax Abatement Program
19	agenda.
20	MR. JONES:
21	Thank you, Ms. Lambert.
22	Now we have Enterprise Zone.
23	Ms. Metoyer.
24	MS. METOYER:
25	Good morning.



1	MR. JONES:
2	Good morning.
3	MS. METOYER:
4	I have 13 new applications.
5	20180385, Benny's Car Wash,
6	LLC, East Baton Rouge Parish.
7	20180149, Diversified Foods &
8	Seasonings, LLC, St. Tammany.
9	20141332, Enlink Midstream
10	Operating, LP in Ascension
11	Parish.
12	20180525, Enmon Enterprises.
13	Tangipahoa Parish.
14	20160639, Excel Contractors
15	Incorporated, East Baton Rouge
16	Parish.
17	20151284, Excel Group
18	Services, Inc., Ascension Parish.
19	20151825, Excel Maintenance
20	Services Incorporated, East Baton
21	Rouge Parish.
22	20190168, Fabricated Steel
23	Products, East Baton Rouge
24	Parish.
25	20180227, Lafayette General



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1	Health System, Incorporated,
2	Vermilion Parish.
3	20200222, Leading Health Care
4	of Louisiana Incorporated,
5	Lafayette Parish.
6	20170468, Noble Plastics
7	Incorporated, St. Landry Parish.
8	20180173, Our Lady of Lourdes
9	Regional Medical Center,
10	Lafayette Parish.
11	And 20170401, Westlake
12	Management Services Incorporated,
13	Calcasieu Parish.
14	MR. JONES:
15	I will entertain a motion to
16	approve. Motion from Mr. Saizan.
17	Second from Mr. Moss.
18	Any questions or comments
19	from the Board about any of these
20	applications? Hearing none. Any
21	questions or comments from the
22	public? Hearing none. All in
23	favor say aye.
24	ALL BOARD MEMBERS:
25	Aye.



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1	MR. JONES:
2	Any opposition? There is
3	none. Motion carries.
4	The Enterprise Zone Program.
5	MS. METOYER:
6	Terminations.
7	MR. JONES:
8	Yes, ma'am.
9	MS. METOYER:
10	20151388, Elmwood
11	Hospitality, LLC, Orleans Parish.
12	Existing contract is 3-1-17 to
13	2-28-22. Requested term date is
14	12-31 of 2019. The program
15	requirements have been met. No
16	additional jobs are anticipated.
17	20160850, Halliburton Energy
18	Services Incorporated, Iberia
19	Parish. The existing contract is
20	3-15-2018 to 3-14 of 2023.
21	Requested term date is
22	12-31-2020. Program requirements
23	have been met. No additional
24	jobs are anticipated.
25	20150157, Metairie Hotel



1 Ventures, LLC, Orleans Parish. 2 The existing contract is 11-15 of 2015 through 11-14 of 2020. 3 4 requested termination date is 12-31-2019. The program 5 6 requirements have been met. 7 additional jobs are anticipated. 20161505, Optimal Field 8 Services Incorporated -- I'm 9 10 sorry -- Optimal Field Services, 11 LLC, Ascension Parish. The existing contract is 6-21-2016 12 13 through 6-20-2021. The requested 14 term date is 12-31 of 2019. 15 program requirements have been 16 met. No additional jobs are 17 anticipated. 18 201351391, SLC Hospitality, 19 LLC, Calcasieu Parish. 20 existing contract is of 3-15 of '17 to 3--- sorry -- 3-14 of 21 22 2022. The requested term date is 23 12-31 of 2019. The program 24 requirements have been met. 25 additional jobs are anticipated.



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1	20160725, Turner Industrial
2	Maintenance, LLC, East Baton
3	Rouge Parish. The existing
4	contract is 8-1-16 to 7-31-2021.
5	The requested term date is
6	12-31-2019. The program
7	requirements have been met. No
8	additional jobs are anticipated.
9	20160720, Turner Industries
10	Group, LLC, West Baton Rouge
11	Parish. The existing contract is
12	9-1 of '16 through 8-31 of 2021.
13	The requested term date is 12-31
14	of 2019. The program
15	requirements have been met. No
16	additional jobs are anticipated.
17	20160723, Turner Industries
18	Group, LLC, East Baton Rouge
19	Parish. The existing contract is
20	7-1 of 16 through 6-30 of 2021.
21	The requested term date is 6-30
22	of 2019. The program
23	requirements have been met. No
24	additional jobs are anticipated.
25	20160724, Turner Industries



1	Group, LLC, West Baton Rouge.
2	The existing contract is 9-1-2016
3	through 8-31 of 2021. The
4	requested term date is 12-31 of
5	2019. The program requirements
6	have been met. No additional
7	jobs are anticipated.
8	20160726, Turner Specialty
9	Services, LLC, East Baton Rouge
10	Parish. The existing contract is
11	6-1 of '16 through 5-31 of 2021.
12	The requested term date is 12-31
13	of 2019. The program
14	requirements have been met. No
15	additional jobs are anticipated.
16	20160893, Weatherford USLP,
17	Lafayette Parish. The existing
18	contract is 9-13 of 2016 through
19	9-12 of 2021. The requested term
20	date is 12-31 of 2019. The
21	program requirements have been
22	met. No additional jobs are
23	anticipated.
24	And 20160721, Turner
25	Industries Group, LLC, Calcasieu



1	Parish. The existing contract is
2	3-4-2016 through 3-3 of 2021.
3	The requested term date is 12-31
4	of 2019. The program
5	requirements have been met. No
6	additional jobs are anticipated.
7	MR. JONES:
8	Thank you. We entertain a
9	motion to approve. A motion from
10	Mr. Fajardo. Second from Mr.
11	Moss.
12	Any questions or comments
13	from the Board? Forgive me. Yes.
14	Dr. Thompson will be recusing
15	herself from any action on
16	Halliburton Energy Services No.
17	20160850. That means she will
18	not be voting or commenting or
19	otherwise participating in the
20	vote.
21	So we have a motion and we
22	have a second. Any questions or
23	comments from the Board? Any
24	comments from the public? Hearing



25

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none, all in favor say aye.

1	ALL BOARD MEMBERS:
2	Aye.
3	MR. JONES:
4	Any opposition? Hearing
5	none. The motion carries.
6	Move right ahead.
7	MS. METOYER:
8	The first request to add
9	owner to an existing contract.
10	It's 20160984. Gator Millworks
11	Incorporated. And on the third
12	application there was an owner
13	listed in the the sole owner
14	is Chad Foster and they wish to
15	add him to the contract, and this
16	is for Livingston Parish.
17	MR. JONES:
18	How is it there are no owners
19	on the original application?
20	MS. METOYER:
21	This is an S Corp, and it
22	flows through to the owners, so
23	the majority of the corporations
24	don't usually list any owners.
25	They might list affiliates but



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1	not owners.
2	MR. JONES:
3	And Mr. Foster is the
4	MS. METOYER:
5	He is the sole owner.
6	MR. JONES:
7	Okay. Got it.
8	Entertain a motion to
9	approve. Motion from Mr. Wilson.
10	Second from Mr. Slone. I have a
11	motion and second.
12	Any questions or comments
13	from the public? Excuse me. From
14	the Board? And then I will get to
15	the public. Any comments from
16	the public? Hearing none, all in
17	favor say aye.
18	ALL BOARD MEMBERS:
19	Aye.
20	MR. JONES:
21	Any opposition? Motion
22	carries.
23	MS. METOYER:
24	We have a request to add
25	affiliates to an existing



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1	contract.
2	20150258, Equilon
3	Enterprises, LLC. The current
4	owners are TMR Company, Shell Oil
5	Products Company, LLC, and Shell
6	Oil Company. The new LLC members
7	will be Shell Oil Products
8	Company, LLC; Shell Oil Company;
9	and Shell Oil Chemical, LP, and
10	this is in St. Charles Parish.
11	MR. JONES:
12	Motion to approve. Mayor
13	Toups. Second from Dr. Wilson.
14	Any questions or comments from
15	the Board? Hearing none. Any
16	comments from the public? Hearing
17	none. All in favor say aye.
18	ALL BOARD MEMBERS:
19	Aye.
20	MR. JONES:
21	Any opposition? There is
22	none.
23	MS. METOYER:
24	And I have a request to add
25	owner and affiliate to an



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1	existing contract.
2	20190007, Edward Via Virginia
3	College of Osteopathic Medicine.
4	The current owner and affiliate
5	is Edward Via College of
6	Osteopathic Medicine, and the new
7	owner and affiliate will be
8	Harvey W. Peters Research
9	Foundation, and this is in
10	Ouachita Parish.
11	MR. JONES:
12	Do we have a motion to
13	approve? I have a motion from
14	Mr. Moss. Second from Mr Dr.
15	Wilson.
16	Any questions or comments
17	from the Board? Hearing none.
18	Any comments from the public?
19	Hearing none. All in favor say
20	aye.
21	ALL BOARD MEMBERS:
22	Aye.
23	MR. JONES:
24	Any opposition? There is
25	none. The motion carries.



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1	MS. METOYER:
2	That concludes EZ.
3	MR. JONES:
4	Thank you, ma'am. As we
5	start the Industrial Tax
6	Exemptions Application and come
7	forward, I was I was I
8	failed to introduce we have a
9	new board member that has been
10	just appointed. Ms. Sandra
11	McQuain from Alexandria. Welcome
12	to our office group. It's not
13	always an adjective that is used
14	to describe us, but I will choose
15	that one today. All right. It's
16	good to have you. Absolutely.
17	All right. We have
18	Industrial Tax Exemption for the
19	Pre-EO application.
20	MR. USIE:
21	We have four Pre-Executive
22	Order New Applications. One
23	company is requesting deferral.
24	20141117, YCI Methanol One, LLC
25	in St. James Parish.



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1	MR. JONES:
2	I will be recusing myself
3	from any activity from YCI
4	application, but I will
5	facilitate the meeting, so I
6	entertain a motion to approve for
7	deferral. We have a motion from
8	Mr. Wilson. Second from Ms.
9	Villa.
10	Any questions or comments
11	from the Board? Any comments
12	from the public? Hearing none.
13	The motion excuse me let's
14	vote. All in favor say aye.
15	ALL BOARD MEMBERS:
16	Aye.
17	MR. JONES:
18	Any opposition? There being
19	none, the motion carries through
20	YCI is deferred.
21	MR. USIE:
22	2015056, D-PT, Louisiana
23	Integrated Polyethylene JV, LLC,
24	Calcasieu Parish.
25	20141610-B, Marathon



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Petroleum Company, LP, St. John 1 2 the Baptist Parish. And 20150156-D, Sasol USA 3 4 Corporation, Calcasieu Parish. MR. JONES: 5 6 As it's the Board's custom on 7 these Pre-EO applications, we 8 invite the applicants to come and tell us a little bit about the 9 10 project and where we are and what we have to look forward to. 11 Do 12 we have someone here from 13 Louisiana Integrated 14 Polyethylene? I think -- that's 15 the same as Sasol as I appreciate 16 it. Y'all go ahead and come forward. 17 18 With the Board's permission, 19 at least for the presentation of 20 this, we can take up Louisiana 21 Integrated Polyethylene and Sasol 22 Corporation together. I think the comments will be the same. 23 24 Is that fair. 25 UNIDENTIFIED SPEAKER:



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1 Yes, sir. 2 MR. JONES: All right. Who would like to 3 4 speak first. MR. GRIFFITH: 5 6 Chairman, I will start. Good 7 morning, ladies and gentlemen. 8 My name is Brad Griffith. the Executive Vice-President for 9 10 Sasol's chemical business globally and chairman of the 11 12 corporation, and I am joined 13 today by Sasol America's chief 14 financial officer as well as our 15 senior manager for corporate 16 affairs. We appreciate the opportunity 17 18 to speak with you today. The 19 application before you is -- for 20 your consideration is of a great importance to Sasol. But before 21 22 we speak about ITEP, I would like 23 to share with you a little bit about Sasol and our growth and 24



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commitment to the State of

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1 Louisiana. 2 Sasol is a global chemical and energy company with 30,000 3 4 employees in 30 countries. We have been a corporate citizen in 5 6 the State of Louisiana for 7 several decades, and over the 8 years we've grown our operations and our employment incrementally. 9 10 Most recently with the advent of our Lake Charles chemical 11 12 project, which I know the Board 13 has heard about over the years 14 and nearly \$13 billion investment 15 in the state. Our Lake Charles 16 project included seven brand new chemical manufacturing 17 18 facilities, and in the year of 19 2020, the year of the pandemic, 20 we completed an additional operation of up to seven and 21 22 final facility. The southwest 23 Louisiana project was really a 24 game changer for our company, and



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we believe it's the largest form

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of direct investment in the 1 2 history of the United States. With that background, we 3 4 thank you, the Louisiana Board of Commerce and Industry, the 5 6 Louisiana Economics Development 7 colleagues, Governor Edwards and 8 our partners at the local level 9 for giving us that opportunity to 10 really bring impactful benefits to the residents and businesses 11 12 in the state. 13 I'm here today to do three 14 things. One to express the 15 thanks and appreciation of the 16 executive leadership of Sasol. 17 Second, to advocate your approval 18 for our application. And, 19 finally, to answer the Board's 20 call, which we have heard you loud and clear to make sure that 21 22 you see a demonstrative return on 23 the state's ITEP investment.



24

25

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About eight years ago Sasol

and the State of Louisiana

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1	entered into this public private
2	partnership to invest in the
3	state's future. In summary,
4	Sasol agreed to make the largest
5	capital investment in our history
6	and to create hundreds of jobs.
7	In turn, the state agreed to one
8	hundred percent of property tax
9	on that improvement over to be
10	considered over two five year
11	terms. In previous years my
12	colleague, Mike Thomas, shared
13	with the you immeasurable
14	benefits of the project during
15	the construction, and I want you
16	to note that the project is fully
17	commissioned and I'm very pleased
18	to say that we did deliver on our
19	commitment. We did create jobs
20	and we did generate tax revenue
21	to the local tax entities. We
22	delivered more than 800 new
23	direct jobs. More than 90
24	percent of those hires are
25	Louisiana residents. The



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1	majority from Calcasieu Parish
2	with an average annual salary of
3	more than \$80,000 a year. We've
4	delivered more than 6,500
5	construction jobs during the
6	project, and expect an additional
7	one thousand or so contract
8	workers that will support our
9	operations and maintenance
10	annually. We've delivered more
11	than \$4.3 billion of spent
12	with Louisiana businesses and we
13	paid millions in payroll,
14	property, sales and use taxes for
15	Calcasieu Parish throughout the
16	construction operational phase.
17	And to give you some view of
18	those numbers, I would like to
19	ask for my partner to speak at
20	this time.
21	UNIDENTIFIED SPEAKER:
22	Thank you, Brad. Good
23	morning, Chairman Jones I'm
24	can you hear me?
25	MR. JONES:



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1	A little bit closer.
2	UNIDENTIFIED SPEAKER:
3	Can you hear me now.
4	MR. JONES:
5	That's better.
6	UNIDENTIFIED SPEAKER:
7	Good morning. My name is Dr.
8	Buld (ph). Thank you, Brad. We
9	have delivered \$156 million of
10	sales and used tax payments from
11	the LCCP assets to Calcasieu
12	Parish. \$39 million in sales and
13	used tax payments to the state.
14	Our local school board and
15	sheriff office have confirmed
16	that these payments makes
17	teachers salaries, school
18	equipment, emergency and other
19	critical services possible for
20	local residents. We have
21	delivered more than \$40 million
22	of infrastructure improvements.
23	These include new roads, sewer,
24	water and electrical
25	infrastructure. Most of it in



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1	the city of wasteland. The Port
2	of Lake Charles and our local
3	economic development authority
4	confirm that we have already seen
5	additional economical economic
6	ripple from these infrastructure
7	investments in the state from
8	other industries. By our
9	calculation, this state will see
10	a 221 return on its ITEP
11	investment in our LTTC assets,
12	and ultimately by 2016 when our
13	facilities are still running and
14	many of our newly hired LTTC
15	employees are well into their
16	careers with Sasol and our joint
17	venture, and I'm hopefully
18	retired by then, we would have
19	paid more than \$1 billion of
20	property taxes from our LCCP
21	taxes alone. Thank you.
22	MR. GRIFFITH:
23	Thank you, Nina (ph).
24	Chairman Jones, members of the
25	Board, as I said before, it was



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1	an agreement between parties. A
2	win, win agreement. It's a true
3	partnership, and we believe that
4	we are demonstrating to you that
5	that type of partnership can pay
6	off for the State of Louisiana
7	and our residents. We believe
8	the state's agreement was a smart
9	one, and we believe that the
10	returns are already there, and on
11	behalf of more than 1100
12	Louisiana employees and
13	contractors at our facility and
14	30,000 employees globally, thank
15	you for your consideration.
16	MR. JONES:
17	Thank you. Do we have any
18	questions or comments from the
19	Board? Mr. Moss.
20	MR. MOSS:
21	Yes. I would like the Board
22	to know that literally these
23	people are in my backyard in
24	Calcasieu Parish. I drive
25	through that project at different



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1 times. I have seen it. They 2 have been great corporate neighbors. They have employed a 3 4 lot of people, and I so make the motion to approve this. 5 6 MR. JONES: 7 Thank you. Thank you, Mr. 8 Moss. Second by from Dr. 9 Thompson. I know we have some 10 other speakers, I believe, that have signed up to speak on behalf 11 12 of this project. With the Board's okay, I'm going to go 13 14 ahead and let the other speakers 15 go on and that way if we have 16 other questions the Board may 17 have. 18 I know we have Dr. 19 Richardson who is signed up to 20 speak. 21 Before -- I'm sorry. I do 22 have -- I had one question. Help 23 me understand the relationship between Sasol USA and Louisiana 24 25 Integrated Polyethylene.



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1 MR. GRIFFITH:

2 Yes, sir. So, in late 2020, we formed a joint venture for a 3 4 portion of our assets at the site with liability excel, who is also 5 6 a local employer. We formed the 7 ioint venture called Louisiana 8 Integrated Polyethylene, LLC. We are 50/50 owners in the joint 9 10 venture. They are the operator 11 but we operate it all together as 12 one site, which is the same 13 project intent. The plants are 14 all running. The same employees are there that we hired. 15 16 Transferred over. There was no change in their employment status 17 18 when we made that decision for 19 joint venture. For your 20 indulgence, I'm sure the chairman 21 might ask why would Sasol do 22 that. Over the years we made some 23 decisions around the strategy 24 long term and decided that 25 polymers and Polyethylene would



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1	not be a strategic growth area
2	and we completed the project and
3	we are very happy with our
4	partner that is the Polyethylene
5	as a long term strategy.
6	MR. JONES:
7	Thank you. We are clear on
8	those two separate projects.
9	Thank you. Dr. Richardson.
10	DR. RICHARDSON:
11	Thank you, Mr. Jones. Thank
12	you. A few words.
13	I was asked to help examine
14	Sasal's application and also to
15	work with them over time up to
16	the time in terms of their impact
17	on the State of Louisiana, and in
18	particularly in Calcasieu Parish,
19	and when I started, the line was
20	vacant. Today it is at work.
21	And during that time, they did
22	several things. One, they spent
23	about \$13 billion, and in
24	spending that, what is really
25	important in the State of



1	Louisiana is how much goes in the
2	state, and they made a commitment
3	to look at Louisiana firms, and
4	they did, and they made that
5	commitment about \$4 billion for
6	Louisiana firms operating the
7	state, and that means hiring
8	people in the state. During
9	not during the project, but also
10	in the future as well. So that
11	was the first.
12	And in that process, now in
13	2021, as the capital project has
14	been completed, they have spent
15	created about 6,500 jobs in
16	the state, and very, very
17	impressive. If you look at
18	Calcasieu Parish, look at what we
19	call labor market five, which
20	includes five parishes, Calcasieu
21	being the biggest by far, they
22	essentially had 20 percent of the
23	state's construction employment



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in those five parishes. Though

they only had seven percent of

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1	the total employment, so, again,
2	the construction of that facility
3	was very large, had impact on
4	that area of our state. So that
5	was the first thing.
6	Second thing as he even
7	noted, they already paid in
8	global taxes about \$160 million.
9	That is an impressive number.
10	They also paid to the state, and
11	this is not an estimate, this is
12	a fact, about almost \$40 million,
13	so those are things that already
14	been done. They already had all
15	of the workers, so the
16	construction project, as we made
17	our estimates, have really been
18	right on.
19	Now, the next stage of that
20	facility is the production, and
21	they are going to be doing that
22	for the next 30 years, and in
23	that process they have already
24	hired 832 permanent jobs in



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addition to the ones that they

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1	had before the construction of
2	this facility. But even that
3	underestimates and working there
4	because they had other firms in
5	the state to provide maintenance,
6	provide other services that they
7	were not doing on a day by day
8	basis themselves, and there you
9	talking about another thousand or
10	so jobs in dealing with that, and
11	what we did, they asked me to
12	look at the numbers to come up
13	with some type of return because
14	obviously, again, the state is
15	putting up some incentive or some
16	dollars through the ITEP program,
17	and we looked at the numbers and
18	we looked at what they had
19	already done and what they will
20	do over the next 30 years, and we
21	came out with a benefit ratio of
22	2 to 1. We came out a rate of
23	return about 20 percent, which is
24	a very good return under any
25	conditions, so from that angle,



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1	we felt that the ITEP program was
2	doing what it's supposed to be
3	doing, bringing jobs to the
4	state, bringing additional
5	revenues, local revenues, local
6	government and state government
7	in exchange for an element of
8	that exemption program through
9	five two five year periods.
10	So that's how we came up that,
11	and will be happy to answer any
12	questions, if you have any, about
13	how we got the numbers and about
14	the impact of Sasol in the State
15	of Louisiana.
16	MR. JONES:
17	Thank you, Mr. Richardson.
18	Any questions from the Board of
19	Dr. Richardson?
20	Hearing none. Thank you,
21	sir. I appreciate you being here
22	this morning.
23	And then we have signed to
24	speak, Mr. Franks.
25	State your name and position,



1	please.
2	MR. FRANKS:
3	Yes, sir. Good morning, Mr.
4	Jones. Ladies and gentlemen of
5	the Board, my name is David
6	Franks. I am the Chief Operating
7	Officer of Turner Industries, LLC
8	here in Baton Rouge, Louisiana.
9	The ITEP program, we know, leads
10	not only to the direct jobs Mr.
11	Griffith talked about and the
12	construction jobs that come on
13	with that, but also the thousands
14	of what I call indirect direct
15	jobs that support this ongoing
16	operation as it continues. The
L7	these are not officially
18	counted maybe in the ITEP type
19	program, but it's I'm here to
20	talk and expand the dialog a
21	little bit for the Board's
22	consideration. The past
23	incentive given to Sasol not only
24	led to the 800 direct jobs that
25	Mr. Griffith referred to and the



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1	6,500 construction jobs that were
2	ongoing during the project, but
3	currently we have a thousand
4	people inside Sasal's program
5	people, their site and their
6	expansion on a daily basis ranges
7	anywhere from facility
8	maintenance to ground maintenance
9	to construction services that we
10	use in keeping their units
11	running, getting their units more
12	efficient, and these types of
13	jobs are there every day through
14	COVID, rain or shine, and these
15	jobs are the backbone of what
16	makes up the maintenance and
17	internal vision of Turner
18	Industries, so this thousand
19	to give you some perspective,
20	Sasol has been a customer of
21	Turner for many, many years.
22	This project tripled our presence
23	within that, and this is a
24	Louisiana based company,
25	Louisiana employees. We are not



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1	bringing these maintenance
2	employees and day to day
3	employees from out of state.
4	They are from the state,
5	predominantly from the southwest
6	Louisiana area. They are making
7	an average about 65,000 a year
8	and they have a job they can
9	depend on as long as this
10	operation continues, and with the
11	joint venture we expect that to
12	continue.

We have over 75 local southwest Louisiana suppliers, contractors and vendors that support us in our efforts to continue Sasal's joint venture of running and operating. We have over 250 sites across the United States, but 90 other sites just like Sasol inside of Louisiana, and these ITEP investments directly impact our Louisiana base companies and our Louisiana



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1	employees. We are just one
2	example of the many, many
3	businesses that benefit from
4	industrial growth and expansion
5	in the state, and it's not just
6	construction, it gets into
7	maintenance, it gets into real
8	estate, it gets into retail and
9	hospitality. These are all
10	effects of these types of
11	investments in our state, and
12	every sector of the local economy
13	is impacted by major projects
14	like this one and others that
15	might be to come.
16	I want you to know the ripple
17	effect is absolutely real. It
18	benefits Louisiana residents and
19	it benefits Louisiana families,
20	and that's ultimately the purpose
21	of this program is to stimulate
22	the growth that causes that
23	ripple effect throughout all
24	areas of our state.
25	We employ roughly 20,000



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1	people of Turner across the
2	company, but specifically on a
3	13,000 plus Louisiana base
4	employees and the myriad of other
5	employees that are counterparts
6	within this industry, I think,
7	would support this.
8	We encourage you to approve
9	Sasal's request, and it's
10	critical to ensure Louisiana
11	continues to attract this type of
12	quality industrial operator. I
13	thank you for both for your time
14	and consideration in this matter.
15	MR. JONES:
16	Thank you, Mr. Franks.
17	Any questions or comments
18	from the Board? Thank you, sir. I
19	appreciate you being here today.
20	And I have a card from Mr.
21	George Swift. George, it's
22	always good to have you here.
23	Please state your name for the
24	record.



MR. SWIFT:

25

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1	Thank you, Chairman Jones and
2	members of the Board. I am
3	George swift, Lake Charles. The
4	Chamber of Southwest representing
5	about 1250 members in our
6	southwest Louisiana economic
7	development alliance which
8	represents the five parishes of
9	Allen, Beauregard, Calcasieu,
10	Cameron and Jeff Davis, and you
11	have heard already about the
12	tremendous economic ripple
13	through southwest Louisiana,
14	namely the millions of dollars
15	spent with local businesses,
16	hundreds of jobs created for
17	local residents and tax revenues
18	generated for local and state
19	governments, and it's important,
20	I think, to repeat that despite
21	the global changes that we have
22	had in the last several years,
23	particularly in the last year,
24	and the change of ownership in
25	the new agreement that they have



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continued the permanent jobs that actually exceeded the permanent jobs that were in the original application. I think that's commendable.

Also, in addition to that, which stands alone its own right, Sasol has also invested in the long term prosperity in the community as a whole. They form the southwest Louisiana resource guide and associated scholarship program. They funded a small business resource guide. They invested time and resources to maximize opportunities for our workforce, not only with their project but well into the future.

One of the things they have done is they planted over a thousand trees, and after the two hurricanes that we've had, we need more trees, so that was a great project and we might need that again. They've also donated



1	a stem exhibit to the local
2	children's museum. They have
3	employees that teach local kids
4	and students about science and
5	how it's used in their industry.
6	They were the largest private
7	donor to Port Wonder, which is a
8	new world class childrens museum
9	that will soon be built in Lake
10	Charles, and the points is at
11	south Sasol is a community
12	partner and one that we value
13	tremendously at the economic
14	development alliance, and it's
15	all made possible by the
16	industrial tax exemption, which
17	is exactly what it was planned to
18	do, and we were involved in this
19	project as they were seeking a
20	site. It was a very competitive
21	competition, and I assure you,
22	and the company will assure you
23	that the ITEP made this
24	difference in coming to the Lake
25	Charles area and southwest



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1	Louisiana; otherwise, it could
2	have gone to Texas or Canada, so
3	we're very fortunate, and thank
4	you for your support of this
5	important program.
6	MR. JONES:
7	Thank you, George. Any
8	questions or comments for Mr.
9	Swift?
10	George, change the subject
11	just slightly. Just know that
12	Lake Charles and Cameron has not
13	been forgotten. I know at times
14	it seems like it as I drive
15	through there, and as I told you
16	earlier, it breaks my heart
17	seeing what you guys are having
18	to deal with and hope that relief
19	comes soon.
20	MR. SWIFT:
21	Thank you very. We're very
22	resilient. We have got a lot of
23	work to do, and despite that, we
24	have got a lot of industrial
25	projects that are keeping the



1	economy strong.
2	MR. JONES:
3	In addition, so the Board
4	will know, there are letters of
5	support for these two
6	applications from Steve
7	Waguespack of the Louisiana
8	Association of Business and
9	Industry. From Dr. Neil
10	Aspenwall (ph), the chancellor of
11	technical community college. For
12	Mr. Greg Bowser (ph) with the
13	Louisiana Chemical Association.
14	Let's see. I am not reading this
15	name very well. Lake Area
16	Industry Alliance.
17	So I will be submitting these
18	to the secretary so they can be
19	entered into the record of this
20	meeting.
21	Any other any questions or
22	comments from the Board
23	concerning Sasol US Corporation
24	or the Louisiana Integrated
25	Polyethylene, LLC application?



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1	I would propose to take them
2	both up at the same time since
3	they are essentially one in the
4	same project. Unless there is an
5	objection, we will do so. I
6	would entertain a motion to
7	approve. We have the motion, so
8	that's correct. Thank you, Mr.
9	Moss. We have a motion to
10	approve each of these two
11	applications.
12	Any comments from the public?
13	Hearing none. All in favor say
14	aye.
15	ALL BOARD MEMBERS:
16	Aye.
17	MR. JONES:
18	Any opposition? There being
19	no opposition, the motion
20	carries.
21	Now, the remaining matter
22	before the Board on this item on
23	the agenda is 2014160 from
24	Marathon Petroleum Company. Is
25	there someone here for Marathon?



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1	MS. SIMONEAUX:
2	Good morning.
3	MR. JONES:
4	Good morning. Please
5	introduce yourself and your
6	position with the company,
7	please.
8	MS. SIMONEAUX:
9	Good morning. Lindsey
10	Simoneaux. ITEP coordinator of
11	the oil refinery, and Dan, the
12	controller of the refinery.
13	MR. JONES:
14	You have some preliminary
15	comments or questions? Do you
16	have some comments for us?
17	MS. SIMONEAUX:
18	I was going to give a summary
19	of the project. This is a SIS
20	applications phase B. This is a
21	this is phase 2 of a multiyear
22	program to upgrade our safety
23	instrument SIS systems throughout
24	the refinery, and this phase
25	includes improvements to the



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1 standards including fuel 2 transmitters and multiple units. This project allows us to safely 3 4 shut down an unplan -- there is no return on investment and this 5 6 is simply to protect our 7 employees equipment and 8 community. There had been additional applications filed for 9 10 the year phases up through 2027. 11 MR. JONES: 12 How many phases do you 13 anticipate that you are going to 14 get. 15 MS. SIMONEAUX: 16 7 or 8. 17 MR. JONES: 18 And this is No. 2. 2 of 7 or 19 8. 20 MS. SIMONEAUX: 21 Yes. And then the turnaround 22 cycles, so that's why it's once a 23 year. 24 MR. JONES: 25 So each time you do a



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1	turnaround is when do you this
2	particular part of the project
3	for the part that is being turned
4	around.
5	MS. SIMONEAUX:
6	Correct.
7	MR. JONES:
8	Inartfully said, but I hope
9	you understood.
10	MS. SIMONEAUX:
11	Yes. Any further comments?
12	Any questions or comments from
13	the Board. Any comments from the
14	public?
15	Do we have a motion? We do
16	have a motion from Mr. Wilson.
17	Second from Mr. Nassar.
18	Any questions or comments?
19	There being none, all in favor
20	say aye.
21	ALL BOARD MEMBERS:
22	Aye.
23	MR. JONES:
24	Any opposition? There is
25	none. The motion carries.



1	Thank y'all for being here
2	this morning.
3	All right.
4	MR. UBIE:
5	Next we have one new
6	application following the 2017
7	rules. 20170067-J, WestRock, CP,
8	LLC in Jackson Parish.
9	MR. JONES:
10	All right. Do we have any
11	a motion to approve? I have a
12	motion to approve West Rock, CP.
13	Motion from Mr. Slone. Second
14	from Mr. Wilson.
15	Any questions or comments
16	from the Board? Do we have
17	anybody here from West Rock?
18	Come tell us what you are
19	doing so we understand, if you
20	don't mind.
21	Good morning. Please state
22	your name.
23	MR. POWELL:
24	Todd Powell. Engineering
25	manager of West Rock.



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1	MR. JONES:
2	Tell us what you are doing in
3	the plant of the of the
4	project, of this project.
5	MR. POWELL:
6	This project is part of a
7	larger project of jobs program.
8	Invest over \$150 million in a
9	five year period, and this is
10	part of that project or that
11	series of projects.
12	MR. JONES:
13	This is to retain it?
14	MR. POWELL:
15	To upgrade the plant so you
16	of the state as part of the
17	job retention.
18	MR. JONES:
19	So it's an intent to retain
20	the folks who are there to
21	upgrade the plant.
22	MR. POWELL:
23	That's correct. Keep is under
24	400 jobs.
25	MR. JONES:



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1	That's the reason there is no
2	new jobs.
3	MR. POWELL:
4	Yes, sir. That's right.
5	MR. JONES:
6	That's what I wanted to
7	understand. Thank you, sir.
8	Any other questions or
9	comments? All right. Any
10	comments from the public? There
11	being none, all in favor say aye.
12	ALL BOARD MEMBERS:
13	Aye.
14	MR. JONES:
15	Any opposition? There being
16	none, the motion carries. Thank
17	you, sir. I appreciate what you
18	are doing in Louisiana.
19	MR. UBIE:
20	Next we have 19 Post-EO
21	Applications following the 2018
22	rules. We have one that is
23	requesting withdrawal.
24	It's 20210197, Pod Pack
25	International, LLC in East Baton



1	Rouge Parish.
2	MR. JONES:
3	This is the withdrawal, not
4	the referral.
5	MR. UBIE:
6	Withdrawal.
7	MR. JONES:
8	Entertain a motion to approve
9	the withdrawal of the Pod Pack
10	International. Motion from Mayor
11	Toups. Second from Dr. Wilson.
12	Any questions or comments
13	from the Board? Hearing none.
14	Comments from the public? Hearing
15	none. All in favor say aye.
16	ALL BOARD MEMBERS:
17	Aye. Any opposition? That
18	application is withdrawn.
19	MR. UBIE:
20	We have eight deferral
21	request.
22	20200422, Bueche PV1, LLC,
23	West Baton Rouge Parish.
24	20200219, Graphic Packaging
25	International, LLC in Ouachita



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1	Parish.
2	20200021, International Mezzo
3	Technology, East Baton Rouge
4	Parish.
5	20210121, LACC, LLC in
6	Calcasieu Parish.
7	200200092, Metalplate
8	Galvanizing, LP in Jefferson
9	Davis Parish.
10	20190509, Peppers Unlimited
11	of Louisiana, Inc. in St. Martin
12	Parish.
13	20190485, Stuller, Inc. in
14	Lafayette Parish.
15	And 20190057-A, Stupp Bros.,
16	Inc. dba Stupp Corporation in
17	East Baton Rouge Parish.
18	MR. JONES:
19	Okay. I would entertain a
20	motion to defer these as just
21	listed. Motion from Mr. Slone.
22	Second from Ms. Villa.
23	Any questions or comments
24	from the Board? Hearing none.
25	Any questions or comments from



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1	the public? Hearing none. All in
2	favor of deferrals say aye.
3	ALL BOARD MEMBERS:
4	Aye.
5	MR. JONES:
6	Any opposition? There being
7	none, those items are deferred to
8	the next meeting. Okay.
9	MR. UBIE:
10	I do have one correction. It
11	is for 20200058, Kitchen MAJGEK,
12	LLC. It says 50 construction
13	jobs. It should be zero. It was
14	an error on the application.
15	MR. JONES:
16	All right. Now, we do have
17	some request to speak on the
18	Bayou Galion Solar Project. I'm
19	going to propose to the Board
20	that we handle all matters
21	in-globo with the exception of
22	Bayou Galion Solar Project. Is
23	that acceptable to the Board?
24	So I would entertain a motion
25	to approve state the motion



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1 before we make it. 2 A motion to approve all items not withdrawn, not deferred and 3 except for Bayou Galion Solar 4 Project. Mr. McInnis. 5 6 MR. MCINNIS: 7 I move. 8 MR. JONES: We have a motion from Mr. 9 10 McInnis. Second from Mr. 11 Fajardo. Any questions or 12 comments from the Board? 13 MR. UBIE: 14 You want me to read --MR. JONES: 15 16 It would be a good idea. Y'all, it takes a village. 17 18 telling y'all. Bear with me. I 19 have my daughter calling me in 20 the middle of a meeting and 21 everything. 22 MR. UBIE: 20210225, BASF Corporation, 23 Ascension Parish. 24 25 20210277, Chalmette Refining,



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1	LLC in St. Bernard Parish.
2	Sorry. I skipped one.
3	20190465, Bollinger Quick
4	Repair, LLC in Jefferson Parish.
5	20210262, Delta Biofuel, LLC,
6	Iberia Parish.
7	20210184, Ingevity South
8	Carolina, LLC in Beauregard
9	Parish.
10	20200058, Kitchen MAJGEK, LLC
11	Ren's Kitchen. Lafayette Parish.
12	20180377, Louisiana Sugar
13	Refining, LLC, St. James Parish.
14	201804998, Procter and Gamble
15	Manufacturing, Rapides Parish.
16	And 20210148, Weyerhaeuser NR
17	Company, Livingston Parish.
18	MR. JONES:
19	Okay. Now, we have a motion
20	from Mr. McInnis for all of these
21	that Mr. Ubie had listed. We
22	have a second from Mr. Fajardo.
23	Now we are procedurally in place
24	where we need to be.
25	Any questions or comments on



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1	any of these? Comments from the
2	public? Hearing none. All in
3	favor say aye.
4	ALL BOARD MEMBERS:
5	Aye.
6	MR. JONES:
7	Any opposition? There being
8	none, the motion carries.
9	Now let's circle back around
10	to 202110138, Bayou Galion Solar
11	Project. Let's have a motion on
12	the floor so we can make sure we
13	are in the proper posture that we
14	don't have a discussion that we
15	need to have. Do I have a
16	motion? Motion from Mr. Wilson
17	to approve. Second from Mr.
18	Saizan.
19	Okay. Now, I have some
20	people who have signed up to
21	speak on that matter.
22	Start with Ms. Jennifer
23	Brown, Washington Parish
24	Community. Thank you, Ms.
25	Brown. Would you state your name



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1	and who you represent, group, and
2	just tell us what you have to say
3	about the project.
4	MS. BROWN:
5	Good morning. My name is
6	Jennifer Brown. I am the
7	President of the Louisiana Bee
8	Keepers Association, and I'm also
9	here representing the citizens of
10	Tangipahoa and Washington Parish
11	and Louisiana Coalition for
12	Protecting Citizens Against
13	Unregulated Solar translating
14	into hundreds of concerned voters
15	across the state.
16	Our interest in this
17	particular meeting is widely
18	assisting to push forward on
19	allowing Morehouse to qualify for
20	ITEP when there are plans to few
21	regulations for solar projects
22	beginning tomorrow.
23	First, our understanding,
24	ITEP is for industries that bring
25	jobs and manufacturing to



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1	Louisiana not to displace jobs.
2	Looking specifically at the solar
3	power plant in Washington Parish,
4	which is very similar to the one
5	in Farmerville. I know, my
6	daughter goes to school there.
7	We know during solar construction
8	very few construction jobs were
9	offered as a majority of
10	construction workers were ones
11	that traveled around with the
12	company. These workers spent
13	very little revenue in the town.
14	In the end, one permanent job
15	alone created for 15 megawatt
16	projects. This is not a
17	justifiable number to garner
18	benefits from ITEP. The commerce
19	and industry committee was
20	created to attract jobs not just
21	one or two.
22	Second, the state benefits
23	from increased income taxes
24	generated by new businesses.
25	Looking at the overall economic



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impact due to the amount being taken out of production, more jobs will be lost and created by 4 solar projects. More jobs will be lost and created by any of these solar projects.

> The parish loses needed local revenues and the state loses income tax generated by the jobs displaced. In the end both state and parish possibly will be left to surface the cost of decommissioning should the solar projects go bankrupt and leave. Overall this will be no economic benefit to the state or the parish, and I have supporting numbers offered by Kushner Grace CPA firm out of Metairie.

> On behalf of the groups represented, I request this Board not to vote today concerning the solar project and the regulation is put into place and the proper procedure are allowed to happen.



1 Given other solar projects 2 denying this exemption does not keep solar companies to continue 3 4 from developing projects in the Thank you for your time. 5 state. MR. JONES: 6 7 Thank you, Ms. Brown. 8 questions or comments for Ms. 9 Brown? Thank you very much for 10 being here today. Do we have someone from the 11 12 company that is here? Please come 13 forward. Yes. I want to hear 14 from the company and then we have 15 Ms. Mitchell speak. I have her 16 on my list as well. I know at the last meeting that we had some 17 18 comments about this project 19 before it was deferred, but I 20 think it's important, especially 21 we have some new Board members, 22 it's important to lay the ground 23 work, so if you can tell us a little bit more about the 24 25 project.



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1	MR. BENSON:
2	Yes, of course. I would be
3	happy to.
4	Chairman Jones and
5	distinguished members of the
6	Board, thank you for the
7	opportunity to speak with you
8	today. My name is Michael Benson
9	and I'm the Director of
10	Development for commercial
11	energy, the developer and owner
12	of the Bayou Galion Solar
13	project.
14	Commercial Energy is a
15	subsidiary of Canadian Solar,
16	which was found in Ontario in
17	2001. Today, solar is one of the
18	largest manufacturers of solar
19	panels and related technology in
20	the world with over 13,000
21	employees. To date, recurrent
22	energy and solar have developed
23	thousands of megawatts of solar
24	projects in the US and abroad.
25	Bayou Galion Solar Project is 98



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1	megawatts which will power about
2	20,000 homes. It represents a
3	\$98 million capital investment
4	which will create over 300
5	construction jobs and additional
6	\$13 million in property tax
7	revenue without additional to
8	roads, schools or energy
9	services.
10	Before I close my brief
11	remarks, I would like to briefly
12	clarify the record from the Q and
13	A during the past board meeting.
14	Senator Allain, you raised some
15	very valid concerns about
16	decommissioning, and I commend
17	you for looking out of the
18	interest of the citizens of this
19	great state. I want to state for
20	the record that there will be
21	funds set aside in the form of a
22	bond or other financial security
23	for this project to fund the
24	decommissioning and restoration
25	of the land at the end of the



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1 project's life. 2 In closing, this project enjoys very robust support at the 3 local level. Morehouse Parish 4 has been very welcoming and we 5 6 are proud and immensely grateful 7 to have the support. We are 8 excited to bring our project to Louisiana and kindly ask the 9 10 esteemed Board to approve our 11 application and allow the parish, 12 police jury and school board to 13 then act on it. 14 Thank you. And I will be 15 happy to address the questions. 16 MR. JONES: Thank you. Mr. Allain. 17 18 MR. ALLAIN: 19 Yes. Thank you, Mr. 20 Chairman. I commend you for 21 making that statement, and I also 22 talked to LDH and verified with 23 them that in the contract item --24 contract there will be language 25 that says that you must comply



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with all state laws, regulations, rules that come down.

My problem is that we haven't developed those yet. We are having a hearing on my bill tomorrow, which is the -- which makes the secretary of natural resource look at the comments and come up with a permitting process and rules and regulations as we move forward. That being said, are you willing to make this investment and go forward without even knowing what the rules of the road are going to be.

MR. BENSON:

I can tell you that if the Board approves this application, we are comfortable moving forward with our project with the rules that are in place.

MR. ALLAIN:

In full knowledge that the rules have yet to be developed that you may have to live by.



1 MR. BENSON: 2 Yes. We understand that. 3 MR. ALLAIN: 4 I wanted to make it clear because in that building over 5 6 there, a lot of times people 7 said, oh, well, we made plans and 8 investments and nobody -- nobody 9 told us you were changing the 10 rules, and, you know, I would 11 recommend that, you know, you 12 participate in the process, which 13 is going to start tomorrow, 8:30 14 in the morning, and I quess it's 15 going to be a fair process. 16 think everybody needs to be 17 engaged because what we are 18 really to looking to do is 19 protect the land of the 20 Louisiana. Land is timeless. MУ family has been farming land in 21 22 this state for over 200 years, 23 and it's -- people come and go, but the land and it's 24 25 productivity built this state,



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1
     and it's important to the state
 2
     and its residents.
         That being said, I -- just
 3
 4
     couple of -- out of my curiosity,
     where are you -- do you have a
 5
 6
     MISO interconnect application in
 7
     place now or are you --
 8
         MR. BENSON:
 9
         We have a full agreement with
10
     MISO.
11
         MR. ALLAIN:
12
         You have a full agreement.
13
         MR. BENSON:
14
         Yes, sir.
         MR. ALLAIN:
15
16
         I understood these things --
     I mean, there is a lot of them
17
18
     coming one after another, and I
19
     understand that if you proceed
20
     now, it's up to 24 months before
21
     you can actually get one of
22
     those.
             Do you have a purchase
23
     power agreement? I assume with
24
     Entergy because that they are the
25
     company in the area.
                            Is that
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1
     something that you have in place
 2
     also.
         MR. BENSON:
 3
 4
         We do.
 5
         MR. ALLAIN:
 6
         Okay.
                 Has it -- has that
 7
     been submitted to the public
 8
     service.
 9
         MR. BENSON:
10
         It has been submitted but not
11
12
         MR. ALLAIN:
13
         It's been submitted but not
14
     approved yet.
15
         MR. BENSON:
16
         That's correct.
17
         MR. ALLAIN:
18
         You still have that approval
19
     process to go through.
20
         MR. BENSON:
21
         Yes.
22
         MR. ALLAIN:
23
         Look, I just -- I want to
     make sure that y'all fully
24
25
     understand that the state is
```



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1	going to protect its interest in
2	the land of the state, and if you
3	are willing to move forward with
4	that understanding, I mean, look,
5	I'm a landowner myself, it's I
6	will never tell you I don't
7	believe that anybody here owns
8	land has the right to lease it,
9	for soybeans or sugarcane or corn
10	or solar, if they wish to, but it
11	has to been some minimum
12	protection for the State of
13	Louisiana. We've seen way too
14	many instances with orphans
15	orphan wells in the past that end
16	up becoming war in the state
17	because there is nobody left to
18	process. We cannot afford that
19	to happen with 800 to 1000 acre
20	farms, you understand. I'm not
21	against solar, I'm really not,
22	but I am against us I am for
23	the State of Louisiana getting it
24	right from the beginning and not
25	argue about it into the future.



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1	MR. BENSON:
2	I agree with you.
3	MR. ALLAIN:
4	And have you talked have
5	you talked to your financiers
6	about the added burden, I guess,
7	that this may or may not create.
8	MR. BENSON:
9	Yes.
10	MR. ALLAIN:
11	I see you are nodding there
12	also.
13	MR. BENSON:
14	No, sir. I'm here to assist
15	him with any questions.
16	MR. ALLAIN:
17	All right. That being said,
18	I understand you are aware my
19	bill starts tomorrow where we
20	move forward. You are aware of
21	the house concurrent resolution
22	at speaker base.
23	MR. BENSON:
24	Yes.
25	MR. ALLAIN:



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1	I think Ms. Mitchell is going
2	to explain that next. All right.
3	MR. JONES:
4	Thank you, Mr. Allain.
5	MR. ALLAIN:
6	I'll reserve the remainder of
7	my time.
8	MR. JONES:
9	Mr. Allain, you have as much
10	time as you need. Thank you very
11	much.
12	Any other questions or
13	comments for Mr. Benson? Thank
14	you very much. Mr. Leonard, do
15	you have something you want to
16	say?
17	MR. LEONARD:
18	No, sir. Jimmy Leonard with
19	Advantage Consulting. I was
20	going to be up here to assist if
21	he had any
22	MR. JONES:
23	Thank you very much. Ms.
24	Mitchell. Next on the list.
25	MS. MITCHELL:



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Good morning, members. 1 Mandi 2 Mitchell, Assistant Secretary, Louisiana Economic Development, 3 4 and I have been asked just to share some background on a couple 5 6 of things that occurred during 7 the legislative session relevant 8 to solar projects, which some of them do come before this Board. 9 10 So, during the legislative 11 session, Speaker Schexnayder 12 passed a resolution which urges 13 and request LED and this Board to 14 suspend ITEP and any and all 15 other incentives for utility 16 scale solar projects through 30 days after the 2022 session. 17 The resolution has some technical 18 19 conflicts within the body of the 20 resolution because it does mention 2021, which was part of a 21 22 discussion we had was after this 23 session, but the speaker's intent



through 2022.

24

25

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in his request to this Board is

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1	After speaking to the speaker
2	and to some parties directly
3	familiar with the source of this
4	issue, which some of them are
5	here today, the resolution was
6	filed in response to concerns
7	expressed by the farming
8	community stemming from farmers
9	being concerned about being
10	unable to compete with solar
11	companies seeking to lease land
12	with the premise being that it is
13	because of at least in part of
14	ITEP and other incentives that
15	solar companies can pay much
16	higher lease rates per acre, so
17	Speaker Schexnayder's end goal
18	was to slow down those utility
19	scale farmer investments, give it
20	some time so as to observe
21	whether or not those projects
22	would move forward with or
23	without any subsidies or any
24	incentives.
25	In addition, it has already



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1	been discussed today by Senator
2	Allain not relevant to the Board
3	here today because this Board and
4	LED, we are not regulators, but
5	just for situational awareness
6	Senator Allain passed SB 185
7	which has directed the Department
8	of Natural Resources to move
9	forward with researching the
10	matter and developing regulations
11	to oversee utility scale solar
12	projects with the particular goal
13	in mind to ensure that there are
14	provisions in place so that those
15	solar projects when completed
16	will restore the land and
17	property to its original status,
18	so decommissioning bond has been
19	mentioned, for example, and Bayou
20	Galion Bayou Galion mentioned
21	and committed to have a
22	decommission bond in place.
23	Lastly pertaining to solar
24	utilities scale solar projects
25	from this session, Senator Mizel



1	directed Department of Natural
2	Resources in partnership with the
3	Department of Agriculture to hold
4	a public hearing to allow
5	impacted stakeholders to testify
6	their issues and concerns with
7	utility scale solar farms. So
8	that's are the items relevant to
9	the utilities scale solar just
10	for your information.
11	Regarding today's agenda, of
12	critical importance to note is
13	that house concurrent resolution
14	40, the request, it is a request,
15	it doesn't direct the Board to
16	take any particular action, but
17	it is an urge and request, but
18	that request is applicable to
19	projects with advance
20	notifications filed on or after
21	July 1st, 2021, so it's not
22	relevant to any projects on
23	today's agenda, and, in fact,
24	there are two solar projects on
25	today's ITEP agenda both of which



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1	had advance notifications filed
2	prior to obviously prior to
3	July 1st. Entergy has a renewal
4	request for a project in New
5	Orleans located on Chef Menteur
6	Highway. It's a \$6 million
7	investment. No new jobs for that
8	project, but it is important to
9	note that Entergy has invested in
10	sustainable initiatives, which is
11	something that we strongly
12	support this administration and
13	LED does as well, and then the
14	project before you at this
15	moment, recurrent energy, has a
16	request for the solar project in
17	Morehouse Parish, and I wanted to
18	share with you a few points about
19	that project and LED's due
20	diligence. There is local
21	support for that project. LED
22	also received a letter of support
23	from Senator Katrina Jackson for
24	that project, which we have and
25	we share that with the Board



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1	members, and this is a \$99
2	million investment with three new
3	jobs and about 150 construction
4	jobs with the \$10 million payroll
5	associated with the construction.
6	Importantly from the Morehouse
7	Parish local officials is that
8	the project will generate about
9	\$3.3 million in revenue for them
10	during the period of the
11	abatement revenue that they would
12	not have otherwise received and
13	collected, which drives their
14	support for the project.
15	Just a couple of other
16	things. From LED's perspective
17	we do encourage the Board to
18	evaluate and analyze each ITEP
19	project on a case by case basis
20	given all of the variables and
21	factors presented before you to
22	consider. So just wanted to
23	share that HCR 40 was passed
24	during the legislative session
25	and it is applicable to projects



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1	with advanced notifications filed
2	on or after July 1, 2021. And
3	specifically pertaining to Bayou
4	Galion Solar Project. LED has
5	the following conclusions for
6	your consideration. It allows
7	the local voice if you pass it
8	today. If you approve it, the
9	locals then have to have their
10	deliberations and notify the
11	Board within that 60 day window.
12	We have been advised that it's
13	supported by the local economic
14	development group as well as
15	local officials. The company has
16	committed on the record to
17	decommissioning. We are looking
18	at in a rural parish, which in
19	other parts of the country, by
20	the way, rural communities are
21	utilizing solar farms as an
22	economic development
23	diversification strategy, so it
24	is something to consider. It
25	helps diversify the local economy



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and create resilience in those
communities, but more importantly
if you approve today the locals
will have their discussions and
deliberations and make that final
determination.

So those are just some comments that Secretary Pierson asked that I make sure and share with the group. We wanted you to have visibility and situational awareness about HCR 40, senate bill 185 and SR 182, and there are some hearings that will begin tomorrow. LED is going to stay in close coordination with the Department of Natural Resources as as they proceed with the regulations and we'll make sure and inform the Board if any of those regs would impact those companies accessing ITEP or any other incentive programs.

MR. JONES:

25 Thank you, Ms. Mitchell. Any



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1 questions or comments for Ms. 2 Mitchell? MR. ALLAIN: 3 4 I do. Comment more than I hate to disagree 5 anything. 6 with Ms. Mitchell, but I have 7 before. 8 Keep in mind that the HCR 40, 9 which was passed by the speaker, particularly excluded projects 10 that were under the jurisdiction 11 of the Louisiana Public Service 12 13 Commission in the City of New 14 Orleans because the presumption 15 is that the regulators wouldn't 16 allow utilities to keep the 17 money, it would pass it on to 18 rate payors, so we -- they 19 particularly excluded that from 20 the -- from the request, and it 21 was an urgent request. It has no 22 -- no effective law. The 23 speaker, in talking to him, 24 wanted to respect the 25 jurisdiction of this body as well



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1	as hoping that this body would
2	respect the jurisdiction of what
3	is to come from the legislature.
4	So he did make it an urgent
5	request. But, so, this is for
6	for Board's consideration, the
7	first ITEP project, the first
8	solar ITEP project before you for
9	approval. Now, I don't want I
10	want you to understand that if we
11	pass this and we set a precedent
12	today that doesn't necessarily
13	mean that every ITEP project
14	coming before you would
15	necessarily get an automatic
16	checkmark. There would be looked
17	at and approved one at a time on
18	their merit. Look, in some of
19	the merits that we have to look
20	at is there necessity for the
21	solar farms. Are there lines
22	going there. Do they have
23	capacity on those lines to
24	transmit the electricity. Are
25	they what type of inspections



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1	need to be done. There is a
2	whole plethora just besides the
3	decommissioning of what these
4	things I think the state needs
5	to be involved with and what goes
6	forward, so this is the first
7	ITEP you do realize that in the
8	HCR that was that did exclude
9	those of the public service
10	commission, correct?
11	MS. MITCHELL:
12	Yes. I don't think we
13	disagree at all. I think
14	everybody that you
15	MR. ALLAIN:
16	Well, you said there were two
17	projects today. You were
18	insinuating you were
19	insinuating that both projects
20	were the same and one was
21	particularly excluded from the
22	house concurrent resolution that
23	was passed.
24	MS. MITCHELL:
25	Yes. So, I did not mean to



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insinuate that and I wanted the 1 2 Board to be completely aware of any and all solar related 3 4 projects on today's agenda. MR. ALLAIN: 5 6 Right. One that HCR applied to and one it did not. 7 8 MS. MITCHELL: 9 Yes. Yes. 10 MR. ALLAIN: And, listen, I know you gave 11 12 some explanation that the farming 13 community had somewhat concerns 14 and that was the reason for the 15 I talked to the speaker at 16 length when he filed his HCR and a lot of his concerns were the 17 18 same ones that I have. We don't 19 want to start incentivizing and 20 improving projects that later we have -- that we haven't finished 21 22 going through the regulatory 23 process of how we are going to commission these things in the 24



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future, and in all fairness in

1	the investors and the
2	communities, we don't want to be
3	the bad guys for, oh, you passed
4	this so you killed projects. No.
5	We passing rules and regulations
6	into the future because we want
7	to protect the State of
8	Louisiana, it's property, its
9	citizens and those are the things
10	that we want to consider, so I'm
11	trying to as he was, was
12	hoping to slow this thing down
13	until all of the investors knew
14	what the rules of the road were
15	going to be, and I think that was
16	his goal as well as mine.
17	MR. JONES:
18	Thank you, Mr. Allain.
19	MS. MITCHELL:
20	Yes, sir. Any other
21	questions. Mr. Moller.
22	MR. MOLLER:
23	Yeah. I just want to clarify
24	the tax revenue we are talking
25	about. We are talking about a



1 thousand acres, right, that is 2 currently formulating? MS. MITCHELL: 3 4 Yes. In Morehouse Parish there is about 265,000 of acres 5 6 designated as agriculture, and of 7 that there is about 205,000 that 8 is actively being formed leaving about of 60,000 acres available. 9 10 This project would be utilizing 11 1,000 acres. 12 MR. MOLLER: 13 So equal to one half of one 14 percent of the farm land that is 15 actually in production. And how 16 much property tax is generated by 1,000 acres of farm land right 17 18 now? 19 MS. MITCHELL: 20 I am not sure. I don't have 21 that information. I'm going off 22 of memory from some data pulled 23 together by the Morehouse 24 Economic Development Commission. 25 About 50,000 being collected



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1
     currently today in property tax
 2
     from ag in that parish, and this
     project would result in an
 3
 4
     additional about $300,000 in
 5
     property taxes per year, and it
 6
     looks like Mr. Jimmy has some
 7
     information, so I can -- so
 8
     currently the property is
 9
     producing about $3,900 in
10
     property taxes.
11
         MR. MOLLER:
12
         So we would be going from
13
     $3,900 year in property tax
14
     revenue.
               Even with the tax
15
     exemption it would be over
16
     $300,000 a year.
17
         MS. MITCHELL:
18
         Yes.
19
         MR. MOLLER:
20
         And then how much -- you said
     how much there are three
21
22
     permanent jobs associated with
23
     this?
24
         MS. MITCHELL:
25
         Yes, sir. And about $59,000
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per year in salary for each of 1 2 those jobs. 3 MR. MOLLER: 4 What's the median wage in Morehouse Parish? 5 6 MS. MITCHELL: 7 I think the median is 34, if 8 I'm not mistaken. 9 MR. MOLLER: 10 So almost twice the median 11 salary is what these jobs. What 12 does \$300,000 a year buy in 13 Morehouse Parish. 14 MS. MITCHELL: 15 Well, I can't speak for the 16 parish, but I'm certain -- I'm 17 certain that -- so part of what 18 you are getting to is what we try to make sure folks know about 19 20 economic development and is that it is about growing jobs but also 21 22 about growing the tax base, which 23 is why other parts of the country 24 you see colocation of solar farms 25 with ag being done in creative



1	projects and that in those
2	instances, and so you have to
3	look at both the jobs and the tax
4	base, so, yes, I have been told
5	that three jobs paying about
6	\$59,000 means a lot for the
7	community of Morehouse Parish
8	because that would then result in
9	roughly ten additional indirect
10	jobs. Regarding the additional
11	\$294,000 in taxes, I'm certain
12	the local officials will put that
13	to good use with perhaps some
14	infrastructure upgrades, you name
15	it. I don't have the specifics,
16	but that's the reason the locals
17	in that community would like to
18	have the opportunity to have a
19	discussion on the project and
20	have that vote at the local
21	level, which was part of the
22	spirit of the ITEP reform as
23	well.
24	MR. MOLLER:
25	At the appropriate time I



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1	would make a motion to approve.
2	MR. JONES:
3	Thank you.
4	MR. ALLAIN:
5	And I further comment.
6	MR. JONES:
7	Mr. Allain.
8	MR. ALLAIN:
9	I appreciate the irony of Mr.
10	Moller promoting an ITEP project
11	that only has three employees
12	associated with it, but that
13	being said, I think you hit upon
14	the local motivation that there
15	is there is going to be money
16	when you move for the local
17	governments when you move from ag
18	use value to something different.
19	I appreciate that. You also
20	taking land out of out of ag
21	use. Look, ag use is well
22	defined in every state in this
23	nation, and if you charge and
24	if you charge anything but ag use
25	value on ag land, you would



1	either, No. 1, drive farmers out
2	of business or, No. 2, sky rocket
3	the cost of food in this country.
4	There is no other alternative.
5	This country has a long policy of
6	going back to the great
7	depression of keeping of doing
8	everything it can to keep the
9	cost of food as low as it can for
10	its citizens, and ag use value is
11	one of those things. The irony
12	is is that these solar farms are
13	going to displace agriculture.
14	These solar farms are going to be
15	a huge incentive for the local
16	governments and that's why they
17	are going to push them very hard,
18	and we have to make sense and
19	good judgments of how we how
20	we do that into the future.
21	I think you are going to hear
22	from some ag people here today,
23	and I will preface it with it's
24	one percent of ag land except



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when it's your land that the

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1	landlord is taking to and your
2	livelihood that the landlord is
3	taking to put it into a solar
4	farm and we keep taking land out
5	of urban strawl (ph) has taken
6	hundreds of thousands of acres
7	out of the State of Louisiana
8	from agriculture, and this is
9	just another example where it's
10	going to be. Sure it's going to
11	be profitable for the local
12	government, but there is more to
13	be said for the use of land in
14	the State of Louisiana than just
15	making money. And those are my
16	comments. Thank you, Mr.
17	Chairman.
18	MR. JONES:
19	Thank you, Mr. Allain. Any
20	other questions or comments for
21	Ms. Mitchell? All right. Thank
22	you, Ms. Mitchell.
23	MS. MITCHELL:
24	Thank you.
25	MR. JONES:



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1	We don't have a motion yet.
2	Mr. Moller would like to make
3	that motion. Can I go ahead and
4	get me a second. Mr. Wilson for
5	the second. We have a motion and
6	second.
7	Now we will hear the
8	comments. Mr. Nates (ph) from
9	Farm Bureau.
10	Mr. Nates, state your name
11	and your position for the record,
12	please.
13	MR. NATES:
14	Good morning, Mr. Chairman,
15	members of the Board, I'm Joe
16	Nates, Louisiana Farm Bureau
17	Federation. I see some familiar
18	faces here this morning. Good
19	morning to all of y'all.
20	I was told this morning that
21	this measure is going to be
22	approved today regardless of what
23	I say, regardless of anybody else
24	says, regardless with any



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expression of the legislature on

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this matter. That being said, we still felt that Farm Bureau did, we need to go on the record saying this is a bad precedent being set in advance of any rules that have been put in place regarding this.

Our farmers past resolution prior to the session asking to look into the use of the ITEP program by the solar industry, not to stop anything with the solar industry but just to look at the use of the ITEP program. As Senator Allain was saying earlier, we have 90 percent of our farmers are tenant farmers so this one percent of the land was taken out from under the feet of those 90 percent of those farmers, we don't have a place to farm. That's a concern. We don't think that the ITEP program should be used by solar because they don't manufacture, and just



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1	for frame of reference, the first
2	line of eligibility of the LED
3	section for ITEP businesses must
4	be classified as manufacturer or
5	related to the manufacturing
6	project in order to receive the
7	benefits of the ITEP program by
8	ITEP is only available for
9	activities related to
10	manufacturers. Well, our farmers
11	argue that solar is not
12	manufactured, it is captured and
13	then it's transferred, so if I
14	were to walk over to the capital
15	lake and capture a fish and walk
16	it over to Third Street and
17	transfer it to the chef at the
18	Little Village, did I manufacture
19	that fish? No, I did not, and
20	there is no difference here with
21	the solar industry. We are not
22	against the solar industry.
23	Farmers have been using the sun
24	since day one. We still do. We
25	grow all our crops, all of our



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1	crops. So we are not against
2	solar at all, we just want to
3	know why the ITEP program needs
4	to be used by the solar industry.
5	As Senator Allain said earlier,
6	it creates an unfair advantage to
7	our farmers who are leasing the
8	land. They don't have access to
9	an ITEP program. They don't have
10	access to the high dollars that
11	the solar industry has. They are
12	not complaining about that
13	necessarily, they are interested
14	in looking at the use of the ITEP
15	program. And the question I
16	have, we have sitting in the back
17	of the room in regard to
18	Morehouse Parish, why is it
19	financially critical for
20	Morehouse to use the ITEP program
21	when it's said that it was going
22	to be critical for West Baton
23	Rouge, it was said that it was
24	going to be critical for Pointe
25	Coupee that both of those



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1	parishes move forward without the
2	without the use of ITEP at
3	this point, and we would say that
4	we should be doing the same with
5	Morehouse Parish. I will be happy
6	to answer any questions.
7	MR. JONES:
8	Questions for Mr. Nates?
9	Appreciate you being here.
10	MR. NATES:
11	Yes, sir.
12	MR. JONES:
13	I have a card for Mr. Rodney
14	Wood.
15	MR. WOOD:
16	I will have to say before I
17	take a seat, the last 28 years or
18	any other similar seat at the
19	capitol. Good morning to all of
20	you. This feels kind of strange,
21	honestly. Real strange.
22	This is not just a matter of
23	public policy for me, it's not
24	just a matter of economics, this
25	is a deeply personal matter to



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1 me, and so I have come here this 2 I was at that community morning. meeting last week for my first 3 4 time in Washington Parish, I don't do that kind of thing, to 5 6 appeal to those who are the 7 decision makers. I would ask you 8 to supplement my comments. 9 can express it better than I can 10 say it, do it from your own heart and your own mind. I'm asking 11 12 that favor of you.

Last week we have a fellow pushing me to make the decision as I was listening to y'all talk just now, he said you just keep asking too many questions, and I said, well, if I don't ask the right questions, I'm going to end up making the wrong decision, financial decision on a project. I will tell you about it just a second back home. We ended up not doing business because I asked too many questions. I have



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got other things that bother me 1 2 about this project, I'm going to ask questions. I went to the 3 4 community meeting last week and I heard a lot of people in that 5 6 room, people like my family that 7 have been in that Parish for a 8 long time asking questions, and 9 there weren't answers, and some 10 of the answers that were given 11 were ones that none of you 12 Louisianans would want to accept, 13 not one of you, I promise you. 14

My earliest forebearers came in the western part of Washington Parish in the late 1700s. We started clearing out the land, establish pastures and they added to the beauty of the land. They added to it. It became even more beautiful, and they began to hand it down. In 1850 my third great grandfather built a house for his son, David Magee, as he was getting married. I own that



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1	house. Some of you kind of do a
2	double take when I say my wife
3	and I because you see a clergy.
4	I'm an Anglican priest. Although
5	some catholic priests are now
6	married. My wife and I are now
7	involved in project of restoring
8	the old house 170 years old. But
9	I want you to know that even if
10	that were not the case, Mr.
11	Chairman and other members, even
12	if we were not restoring that
13	house and even if I did not own
14	farmland in the State of
15	Louisiana, I will be no less
16	passionate about passing on the
17	beauty of our state to the
18	generations to come that we
19	received. Not one bit less. And
20	I pray the same for you.
21	I find myself asking
22	questions why in this beautiful
23	farmland. Why here? Oh, I get it,
24	I understand Morehouse Parish
25	really is in great economic need,



1	and so is Washington Parish. I
2	understand that. And there will
3	be other parishes that are in
4	great economic need, and there
5	will be farmers, I have heard the
6	numbers of what they will make
7	per year, my land sakes, that
8	will be hard for anybody to walk
9	away from, wouldn't it.
10	Honestly. Unless you had some
11	really deep convictions about a
12	higher value, something that when
13	you leave this world, the few
14	people here may attend your
15	funeral, you are going to pass on
16	a legacy and you are going to
17	either left behind beauty and all
18	of the things associated with
19	beauty or you did not. I'm going
20	to say this three times and say
21	it the second time right here
22	whatever you do wait. I find
23	that when people without being
24	pushed to make a decision now,
25	especially by someone who is in a



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1	position to make a lot of money,
2	and they can appeal to me or my
3	friends that we can make some
4	money. Maybe what feels to us
5	like a lot of money. When that
6	push goes on, I always notice
7	something wrong. Always. I'm
8	pleading with you. Listen to the
9	resolution that was made by those
10	who represent the people of the
11	State of Louisiana. You guys
12	made that resolution. Let's
13	wait. Let's be sure that we know
14	matters pertaining to economics.
15	Matters to pertaining to
16	environment. The people have
17	spoken through the
18	representatives. Wait. But
19	somebody, I hear it, has said,
20	no. No. No. Don't wait. We
21	need to do this now. We are going
22	to do it with a thousand acres.
23	Now, come on, do I need to use
24	words to explain what that's
25	about. Really. It would be a



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1 waste of your time because you 2 already know. I find myself asking questions like why don't 3 we do this on abandoned oil 4 wells. Why don't we do it on 5 6 existing structures. I mean, 7 just questions that you may have 8 good answers to. 9

As I think about our country, America the Beautiful, I used to step outside of my elementary school in Franklinton, Louisiana where I learned to sing that song and there it was, America the Beautiful, and no matter how far I rode my horse, I could see America the Beautiful. Recently I drove my old pickup past the experience station. It's been a little white back, and I said, what in the world is that. Soon I found out. I looked on the other side of the road of what is arguably the most beautiful pasture in the State of



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1	Louisiana. So we're going to do
2	that to this. Somebody in the
3	meeting recommended, well, put
4	bamboo all up and down the side
5	of the road so you won't see
6	these things. Bamboo? That's
7	what I'm going to see in the late
8	afternoon, early evening when I
9	start to head back from Baton
10	Rouge or my grandchildren or my
11	great grandchildren are out there
L2	in that once beautiful land. My
13	word throughout my I will be
14	71 this year. I see some smiling
15	that may be near my age. Through
L6	the course of my life, my work
L7	has taken me all over the state.
L8	I love driving through the
L9	beautiful farmlands of it in
20	northeast, Louisiana, over on the
21	west side. I have been through
22	all of them. When I was a young
23	man, I was not I wasn't a
24	priest, I was involved in
25	business. I have seen it all. To



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1 this day, I love driving past it. 2 Please, please withdraw that Please. Please say 3 motion. 4 let's just wait. Let's do what the people's representatives have 5 6 asked for. Let's just give it 7 this year. What is to be lost. What is really to be lost 8 9 economically, not much, but if 10 you move too quickly you may lose everything that our forebearers 11 12 gave us. In the course of my life I have been in England 13 14 twice. Separated by about 20 15 years, and I watch long term 16 thinking over there and I love to 17 go back. I have been there many, 18 many, many times and my work has 19 taken me through England and to 20 other places. My friends from 21 England came here to visit me, my 22 family, I could take them out to 23 see beauty. Are you hearing me? We don't know the economic 24 25 environmental impact of what you



1 are considering, but we do know 2 the psychological impact. We do know the social impact, and we do 3 4 know the cultural impact. We all know that. It is potentially 5 6 devastating. So all I'm asking 7 is supplement my comments, will 8 you. All of you. Wait. Just 9 wait. Please. Thank you. 10 MR. JONES: 11 Thank you, Mr. Wood. Any 12 comments or questions for Mr. 13 Wood? Thank you, sir. 14 MR. WOOD: 15 Thank you. I appreciate all 16 of you. MR. JONES: 17 18 We have a card from Mr. Heath 19 Morris. 20 MR. MORRIS: 21 Good afternoon. 22 MR. JONES: 23 Good afternoon, sir. 24 MR. MORRIS: 25 My name is Heath Morris. I



1	am a sugar care farmer in West
2	Baton Rouge Parish. I am also a
3	landowner where we own about 40
4	percent of what we farm total, so
5	60 percent of my farm I am a
6	tenant farmer. We own land about
7	a mile away from the current
8	solar project that was built and
9	constructed to the one that I'm
10	sure a lot of you have passed and
11	seen. In my opinion, it was a
12	complete failure for the way that
13	it looks and it borders other
14	lands. I became very involved on
15	a parish level as far as ITEP
16	because it was my understanding
17	that the current project that is
18	coming West Baton Rouge now, I
19	know today we are talking about
20	Morehouse Parish, I'm going to
21	give you a with all due
22	respect to Morehouse Parish, I do
23	think we are setting a bad
24	precedent today if we do vote on
25	this, but the reason that I got



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1	involved and was proactive
2	against the ITEP was because from
3	what I was understanding that
4	there are three landowners that
5	this project in West Baton Rouge
6	Parish was going to cross, go
7	across three separate landowners.
8	There were also three separate
9	leases dictating reclamation,
10	cleaning it up, lease values, and
11	I scratch my head. I said, wait
12	I'm also a contractor, too.
13	So I scratch my head and I said,
14	wait a minute, if I'm building a
15	house, the Louisiana State
16	Licensing Board of Contractors
17	dictates to me how I have to
18	build a house, and then the
19	parish also dictates to me the
20	code in which I have to follow
21	through that parish to build that
22	house, but for these solar
23	projects, there seems to be
24	nothing, and so I said, well,
25	wait, we've got ITEP now. They



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are asking for ITEP, and in south 1 Louisiana we have, in my opinion, 2 a higher land, ag land use value 3 4 be it sugarcane. Sugarcane is at 200 year old industry that we 5 6 can't just wipe out and replace 7 very quickly, so we're granting a 8 company to come in and granting 9 them an ITEP that is replacing 10 one industry with another, but we're making jobs, but what are 11 12 we losing on the back end. So I 13 have been fortunate enough to 14 meet a lot of people, talk to a 15 lot of people regarding this and 16 HR 40, and I'm very thankful that it was able to pass and thankful 17 18 for Senator Allain's work as 19 well, but I think we do need to 20 step away and push away from the table and say, hey, look, let's 21 22 -- let's get some guidelines in 23 Let's -- let's put some 24 rules in place for an industry 25 that is coming in. And am I



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1 against solar, absolutely not. 2 Absolutely not. I'm against it with no regulations. I'm against 3 it with no rules. I'm against it 4 -- I'm against giving money to an 5 6 industry to replace another. 7 That's what I'm against as a 8 farmer. I understand I could lose land to a solar farmer. 9 10 That is the landowners right to I understand. 11 do that. Knowing 12 that I really cannot compete with 13 what they can pay a landowner, I 14 understand that, but giving a 15 huge essentially subsidy to that 16 energy from ITEP and industry that is also getting a huge 17 18 federal subsidy as well, it's -it leaves -- it leaves us 19 20 wondering, you know, what's next for our industry. We made a big 21 22 investment here, all of the 23 farmers have, and, you know, we 24 work really hard to push our 25 industry, and, you know, it's my



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1	understanding that the new house
2	bill, correct me if I'm wrong, is
3	are we asking to stop no ITEP
4	until 2022. I just hope that
5	today that we don't establish a
6	wrong precedent or a precedent
7	regardless, and, you know, maybe
8	just say let's stop and get the
9	rules in place, so that's all I
10	have to say.
11	MR. JONES:
12	Thank you, Mr. Morris. Any
13	comments or questions for Mr.
14	Morris? Mr. Moller.
15	MR. MOLLER:
16	I just want to clarify a
17	couple of things and I appreciate
18	the concern and I have listened
19	to all of the testimony, but to
20	the idea that this is being
21	rushed, we have had this project
22	on our last agenda and we delayed
23	it, and I voted to delay it to
24	give the legislature time to act,
25	and T thought that was an



1	appropriate thing at the time,
2	and the legislature did act, and
3	the legislature spoke through HCR
4	40 and HCR 40 deliberately makes
5	this prospective so it does not
6	apply to this case, so I have to
7	assume that the people, it's
8	representatives knew what they
9	were doing when they made that
10	perspective. And, you know, I
11	don't think and, again, so I
12	think this is prospective, and I
13	also think at some point we need
14	to respect the landowners. You
15	know, from everything that I have
16	heard is, you know, there is a
17	willing landowner who wants to
18	who wants to lease his property
19	for this. The citizens of
20	Morehouse Parish appear to be in
21	favor of this, and if they are
22	not in favor of this, if they
23	change their mind, they still
24	have the opportunity to reject
25	this when it comes to that. All



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1	we are saying if we approve this
2	is we send it back to the locals
3	to make that decision, so it
4	seems to me if this is within the
5	rule we have given the
6	legislature time to speak on
7	this, I really don't understand
8	what the controversy is. And as
9	far as setting the precedent, I
10	think we approved the solar
11	project already on the renewals,
12	so we have already set precedent
13	that we approve ITEP for solar
14	projects. We are not doing
15	anything new with this particular
16	project. You know, the only
17	difference is, and I understand
18	that that Entergy and municipal
19	power was written out of that
20	resolution, so but, to me, I
21	don't know that seems like a
22	distinction without a difference,
23	so I will restate my motion, but
24	I just thought we should clarify
25	that the resolution which was



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1	thoroughly debated in two
2	chambers and two committees does
3	not speak to this because it's
4	prospective.
5	MR. JONES:
6	Thank you, Mr. Moller. I have
7	a question and I'm not sure
8	Mr. Morris, you can return to
9	your seat. Thank you very much.
10	Unless there are other questions
11	for Mr. Morris. I apologize.
12	I have a question for staff
13	and I'm not sure who specifically
14	to address this question to, but
15	I would like some further comment
16	on the issue of precedent and the
17	issue of whether solar is a
18	manufacturing or not, and I would
19	like to make sure that we are all
20	on one mind as to how those rules
21	work and how they don't because
22	there's been some questions
23	raised about that in this meeting
24	and I want the record to be
25	clear. So let's answer the



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1 second one first. 2 Is solar manufacturing -- on what do we base that? 3 4 MS. CHENG: I think previously other 5 6 energy manufacturers have been 7 approved and allowed by this 8 Board, so that's how solar has 9 been treated because they are 10 also a manufacturer. 11 MR. JONES: 12 So it's a matter because they 13 manufacture electricity. 14 MS. CHENG: 15 Correct. 16 MR. JONES: 17 Is there a code or anything for solar? 18 19 MS. CHENG: 20 Not to my knowledge. 21 MR. JONES: 22 So simply because the Board 23 has approved solar in the past that's the basis for the --24 25 MS. CHENG:



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1	Other electricity
2	manufacturing as well. Other
3	forms of electricity
4	manufacturing.
5	MR. JONES:
6	Okay. Ms. Bourgeois, do you
7	want to speak to the issue of
8	precedent or do you want to speak
9	to the issue of solar as
10	manufacturing.
11	MR. BOURGEOIS:
12	Tam Bourgeois, executive
13	counsel for LED and the Board.
14	First to the point of
15	manufacturing, you know, that is
16	as we are aware, there is a
17	definition of manufacturing of
18	both constitution and the rules,
19	and it's the working of raw
20	materials into where it's
21	suitable for use which gives
22	shapes, quality, combination to
23	matter through an artificial
24	process, and so I think the idea
25	behind the Board approving solar



1	energy and other electricity
2	manufacturing processes in the
3	past is that you are taking one
4	form of energy and changing it
5	and putting it out to the string
6	of commerce, which is also
7	important to the definition of
8	manufacturing. So this company
9	takes solar energy, they transfer
10	it to electricity and then
11	another company then puts it in
12	the string of commerce to then go
13	out to the public. So that
14	addresses the manufacturing.
15	We are aware of several I
16	don't have the numbers in front
17	of me. I can't give you the
18	names, per se, but both under
19	pre-executive order and post
20	executive order, this Board has
21	approved solar manufacturing
22	projects. I know at least two,
23	but I think it's a handful. I
24	mean, I wouldn't say over ten,
25	but somewhere between two and



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1 ten. 2 MR. JONES: Now, the issue of everybody 3 4 seems to be concerned about precedent and whether this 5 6 decision today will serve as 7 Educated us on this precedent. 8 issue. 9 MS. BOURGEOIS: 10 Well, I think every decision 11 you make should stand on its own. However, there are several 12 13 instances now where the Board has 14 approved projects for solar manufacturing, so in that sense 15 16 there is, you know, quote, 17 unquote, "precedent" as far as 18 terms between, you know, real 19 life precedent and legal 20 precedent, but, you know, we'll note that the -- as far as the 21 22 law is concerned, the Board's 23 decision is, you know, respected on the law as long as it's not 24 25 arbitrary and capricious.



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1	MR. JONES:
2	I'm trying not to wear my
3	lawyer hat. I'm really trying.
4	MS. BOURGEOIS:
5	And I'm trying not to make
6	you.
7	MR. JONES:
8	And it's not easy, but I
9	think the issue becomes and I
10	think what's important for this
11	Board to know is that every case
12	is a case by case decision, and
13	the issue that the Board has to
14	face is not being is avoid
15	being arbitrary and capricious.
16	If you approved today's solar
17	farm, it does not mean you
18	approve tomorrow's solar farm if
19	there is a difference, if there
20	is a substantive difference
21	between that farm and in that
22	situation and this farm in this
23	situation, so I don't want
24	because I want to hear people
25	come from Washington Parish



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1	worried about Morehouse Parish, I
2	understand their concern, but I
3	also want the Board and the
4	public to understand that if a
5	case can be made that another
6	situation is different from this
7	situation, we are not bound to
8	make the same not bound to the
9	same result, so the arbitrariness
10	and capriciousness is, I believe,
11	the issue.
12	So, from that perspective, we
13	do look at each case on a case by
14	case basis, so I don't want
15	people to walk out of this
16	meeting and say that all solar
L7	farms just as Mr. Benson said
18	earlier, not all solar farms are
19	going to be approved. May or may
20	not. I don't know. All depends
21	on what the facts and situation
22	are.
23	Am I too far field, Ms.
24	Bourgeois?
25	MS. BOURGEOIS:



No, sir. You are right on 1 2 point. 3 MR. JONES: 4 Thank you. Any other questions --5 6 MR. ALLAIN: 7 Quick comment on what you 8 just said. 9 MR. JONES: 10 Absolutely. 11 MR. ALLAIN: 12 So, a lot of these previous 13 approvals came about before there 14 was a debate that started, and, 15 you know, I want to try to make a 16 distinction as we -- as we go 17 through hearing and as we debate 18 this thoroughly with the 19 administration and the rules and 20 regulations that come forward, 21 things may change, you know, and 22 I want to make a distinction that 23 the ones that were approved 24 before were before we really sat 25 down and debated the facts of --



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1	and the possible ramifications of
2	what we are doing with these
3	solar farms, so I just want the
4	Board to understand that if we
5	come up with a set of rules and
6	regulations and the public outcry
7	that is that is different from
8	the approvals that we gave before
9	because we didn't have those
10	when we did those approvals, we
11	just all said, oh, good, solar
12	farms, let's try. But, really,
13	as with everything, with every
14	bill that goes through the
15	capitol, they come to the table,
16	they are debated, the pros and
17	the cons, and, look, this is not
18	to body to debate this. We're
19	fixing to get together the body
20	to debate that.
21	The only reason I think was
22	the for the request for the delay
23	was to give those bodies a chance
24	to weigh in on future decisions
25	what us it may have it may



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1	change your mind about what we
2	approve and don't approve. So if
3	we are moving forward, now I want
4	I want everyone to understand
5	that what we do in the debates
6	that we have should weigh heavily
7	on our decisions in the future.
8	MR. JONES:
9	Any questions or comments?
10	We have a motion. We have a
11	second. Any further comments
12	from the Board.
13	MR. NATES:
14	Can I add a little bit to my
15	comment before you close, please.
16	Mr. Chairman, members of the
17	Board, Joe Nates again.
18	Mr. Allain was saying that
19	about the legislature. We are
20	talking about the precedent that
21	were set we set a precedents
22	of ignoring the will of the
23	legislature. I just want to make
24	that clear for the record. That's



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the precedent we are talking

1	about setting now. It does apply
2	to Washington and other parishes
3	because if that thinking of
4	ignoring the will of the
5	legislature occurs on this, it
6	might occur on the next one, too.
7	MR. JONES:
8	Mr. Nates, you are going to
9	have to help me, how are we
10	ignoring the will of the
11	legislature? Explain
12	specifically.
13	MR. NATES:
L 4	Well, HCR 40, with due
15	respect to my friend Mandi
16	Mitchell, it actually was amended
17	back up to a one moratorium and
18	not a one month moratorium after
19	the session, so the will of the
20	legislature is that the
21	department of this Board not
22	approving the applications for
23	the ITEP programs until that one
24	year is up and we have a chance
25	to look at Senator Allain's bill



1	and put in rules and regs under
2	the D&R put in the best practice
3	and guidelines for landowners.
4	MR. JONES:
5	That is effective for
6	applications filed from July 1st
7	forward, correct?
8	MR. NATES:
9	Yes. It is.
10	MR. JONES:
11	This application is filed
12	before July 1st, so I don't
13	believe we are ignoring the will
14	of the legislature. I believe we
15	are following it.
16	MR. NATES:
17	I don't mean to put words in
18	Senator Allain's mouth, but I
19	think Senator Allain asked this
20	Board to postpone about a week or
21	so until we can look at his
22	meeting tomorrow morning at 8:30
23	and look at possible rules there.
24	Was that request made?
25	MR. JONES:



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1
         No.
 2
         MR. NATES:
              Well, maybe we should
 3
         No.
 4
     have made it.
 5
         MR. JONES:
 6
         Thank you, sir. I appreciate
 7
     your comments.
 8
         MR. NATES:
 9
         Yes, sir.
                     Thank you.
10
         MR. WOOD:
         Is it possible to add about
11
12
     21 words is all I got to add.
13
         MR. JONES:
14
         As long as it's not 23.
15
         MR. WOODS:
16
         Just may not make any
     difference to you. I thought I
17
18
     was down to ten. I just read
19
     where --
20
         MR. JONES:
21
         Mr. Rodney Woods for the
22
     record.
               I'm sorry.
23
         MR. WOODS:
24
         Forgive me. Forgive me. I
25
     just read, and some of you read
```



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1	this, where Bill Gates has
2	purchased 69,000 acres in
3	Louisiana, No. 1 in the country.
4	The next after that is Arkansas,
5	I think at about 47. Y'all read
6	this. And then Arizona at 25,
7	and trails off from there.
8	I just think we need to
9	really think long and hard about
10	what we're doing with our
11	farmland in the state. Just an
12	added noted just to think about
13	that. Please. Thank you.
14	MR. JONES:
15	Thank you, Mr. Woods. All
16	right. Mr. Woods knew me when I
17	was in high school and college,
18	so I have to be very careful. I
19	can't give him too much mic.
20	All right. Any further
21	comments from the public? There
22	being none. We have a motion and
23	second to approve Bayou Galion
24	Solar Project. All in favor say



aye.

25

```
1
         ALL BOARD MEMBERS:
 2
         Aye.
 3
         MR. JONES:
 4
         Any oppose?
 5
         MR. ALLAIN:
 6
         Nay.
 7
         MR. JONES:
         Let's do a roll call so we
 8
 9
     make the record clear.
10
         MS. SIMMONS:
11
         David Toups.
12
         MR. TOUPS:
13
         Yes.
14
         MS. SIMMONS:
15
         Guy McInnis.
16
         MR. MCINNIS:
17
         Nay.
18
         MS. SIMMONS:
19
         Rickey Fabra.
20
         MR. FABRA:
21
         Yes.
22
         MS. SIMMONS:
23
         Manual Fajardo.
24
         MR. FAJARDO:
25
          Yes.
```



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```
1
          MS. SIMMONS:
 2
          Stuart Moss.
 3
          MR. MOSS:
 4
          Yes.
 5
          MS. SIMMONS:
 6
          Representative Vincent St.
 7
     Blanc.
          MR. ST. BLANC:
 8
 9
          No.
10
          MS. SIMMONS:
11
          Senator Rick Ward.
12
          MR. WARD:
13
          No.
14
          MS. SIMMONS:
15
          Kenneth Havard.
16
          MR. HAVARD:
17
          No.
18
          MS. SIMMONS:
19
          Jerald Jones.
20
          MR. JONES:
21
          Yes.
22
          MS. SIMMONS:
          Senator Brett Allain.
23
24
          MR. ALLAIN:
25
          No.
```



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1
          MS. SIMMONS:
 2
          Representative Scott
 3
     McKnight.
 4
          MR. MCKNIGHT:
 5
          No.
          MS. SIMMONS:
 6
 7
          Jan Moller.
 8
          MR. MOLLER:
 9
          Yes.
10
          MS. SIMMONS:
11
          Ann Villa.
12
          MS. VILLA:
13
          Yes.
14
          MS. SIMMONS:
15
          George Nassar.
16
          MR. NASSAR:
17
          Yes.
18
          MS. SIMMONS:
19
          Darryl Saizan.
20
          MR. SAIZAN:
21
          Yes.
22
          MS. SIMMONS:
23
          Ronnie Slone.
24
          MR. SLONE:
25
          Yes.
```



1	MS. SIMMONS:
2	Dr. Shawn Wilson.
3	DR. WILSON:
4	Yes.
5	MS. SIMMONS:
6	Dr. Woodrow Wilson.
7	DR. WILSON:
8	Yes.
9	MS. SIMMONS:
10	Dr. Beverly Thompson.
11	MS. THOMPSON:
12	Yes.
13	MS. SIMMONS:
14	Sandra McQuain.
15	MS. MCQUAIN:
16	Yes.
17	MS. SIMMONS:
18	We have 14 yes's and 6 no's.
19	MR. JONES:
20	Motion carries.
21	Mr. Usie, is that it for the
22	20 renewals?
23	MR. USIE:
24	Yes. We have ten timely
25	renewals. Seven are asking



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1	deferral.
2	MR. JONES:
3	First deferrals.
4	MR. USIE:
5	20160707, ChampionX, LLC, St.
6	John the Baptist Parish.
7	20160762, ChampionX, LLC, St.
8	John the Baptist Parish.
9	20160768, ChampionX, LLC, St.
10	John the Baptist Parish.
11	20160661, Nalco Corporation,
12	LLC, West Baton Rouge Parish.
13	20160707, PT Nalco
14	Production, LLC, St. John the
15	Baptist Parish.
16	20160762, PT Nalco
17	Production, St. John the Baptist
18	Parish.
19	And 20160768, PT Nalco
20	Production, LLC, St. John the
21	Baptist Parish.
22	MR. JONES:
23	I will entertain a motion to
24	defer the three Champion
25	applications and the four Nalco



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1 applications. Excuse me. 2 Applications for renewals. I have a motion from Ms. 3 Villa. 4 Second from Mr. Nassar. Any questions or comments from 5 6 the Board? Hearing none. 7 comments from the public? Hearing 8 none. All in favor say aye. 9 ALL BOARD MEMBERS: 10 Aye. 11 MR. JONES: 12 Any opposed? There is no opposition. Motion carries. 13 14 Those seven items are deferred to 15 the next meeting. 16 MR. UBIE: 20141484, Alliance 17 18 Compressors, LLC, Natchitoches 19 Parish. 20 20151305, Entergy New Orleans, Inc., A B Patterson 21 22 Solar Plant, Orleans Parish. 23 And 20150059, PBF Holding 24 Company, St. Bernard Parish. 25 MR. JONES:



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1	Entertain a motion to approve
2	these renewals. Motion from Mr.
3	McInnis. Second from Mr. Slone.
4	Questions or comments from the
5	Board? Hearing none. Comments
6	from the public? Hearing none.
7	All in favor say aye.
8	ALL BOARD MEMBERS:
9	Aye.
10	MR. JONES:
11	Motion carries. Those
12	renewals are approved.
13	MR. UBIE:
14	We have one late renewal
15	application.
16	20150005, Gulf Island, LLC.
17	Terrebonne Parish. Initial
18	contract expiration date 12-31 of
19	2020. Late renewal request date,
20	March 26, 2021.
21	MR. JONES:
22	Do we have someone here from
23	Gulf Island? Do we have someone
24	here from Gulf Island? Apparently
25	not. Well, please remind the



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1	Board that our practice in the
2	past has been when there is no
3	one here to explain the purpose
4	for the late renewal that we deny
5	that renewal. Do I entertain a
6	motion for Mr. Slone. Second by
7	Dr. Woody Wilson. That the
8	request for renewal be denied.
9	Any questions or comments from
10	the Board? Questions or comments
11	from the public? Hearing none.
12	All in favor say aye.
13	ALL BOARD MEMBERS:
14	Aye.
15	MR. JONES:
16	Any opposition? There is no
17	opposition. The motion to deny
18	the renewal is approved.
19	Cancellations.
20	MR. UBIE:
21	We have six cancellation
22	request. Calumet Branded
23	Products, LLC, 20170101. The
24	company request cancellation.
25	I'm sorry. 0161. Company



request cancellation in Caddo 1 2 Parish. And Georgia Pacific Wood 3 4 Products South, LLC. 20120368, 5 20130719. 20140920. 20150703 and 6 20161077. LED was notified by 7 the company of the facility being 8 since July 2020 and no 9 manufacturing is currently taken 10 place, and this is all Beauregard 11 Parish. 12 MR. JONES: 13 It is my understanding that 14 the Georgia Pacific request to --15 MR. MOSS: 16 Request to defer. A request 17 to defer on that project right 18 there because there is a 19 potential buyer and I think it is 20 from the information that I have. 21 MR. JONES: 22 Made from that motion. 23 MR. MOSS: 24 Yes, sir. 25 MR. JONES:



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1	Mr. Moss makes a motion to
2	defer the several Georgia Pacific
3	Wood Products South, LLC
4	contracts. I have a second, Mr.
5	Fajardo. A motion and second to
6	defer. All in favor say aye.
7	ALL BOARD MEMBERS:
8	Aye.
9	MR. JONES:
10	Any opposition? There being
11	none. Motion carries.
12	Now, going back to Calumet
13	Branded Products. Is there a
14	motion a motion from Dr. Woody
15	Wilson. Second from Dr. Shawn
16	Wilson to approve that
17	cancellation.
18	Any questions or comments
19	from the Board? Any comments from
20	the public? There being none,
21	all in favor say aye.
22	ALL BOARD MEMBERS:
23	Aye.
24	MR. JONES:
25	Any oppose? There is no



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1	opposition. The motion carries.
2	And, finally, we have an
3	appeal.
4	MR. UBIE:
5	Yes. One appeal from Sommer
6	Brothers Enterprises. Contract
7	20141045.
8	MR. JONES:
9	Do we have anybody here from
10	Sommer Brothers? Please come
11	forward.
12	Would you please state your
13	full name and your position with
14	the company.
15	MR. WOOD:
16	Freddy Watson. Agent for the
17	owner.
18	MR. JONES:
19	Great. Can you give us
20	background on this so that
21	everybody we're all on the
22	same page.
23	MR. UBIE:
24	It was deferred from the last
25	meeting to give the company time



1	to reach an agreement with the
2	assessors office concerning the
3	taxes paid. It was a late
4	renewal request initially back in
5	the February 24th meeting. The
6	company there was an e-mail
7	issue of receiving e-mails. It
8	wasn't received. They were
9	appealing late renewal, and after
10	they the renewal request was
11	denied, we discovered that they
12	paid taxes on the contract.
13	MR. JONES:
14	So if I may, let me we
15	have got a lot of things going on
16	here. First of all, just as the
17	immediately proceeding the
18	situation where we had a late
19	renewal and Sommer Brothers had
20	what was not here, but in
21	February we were doing virtual
22	meetings and they attempted to
23	communicate with LED but because
24	of e-mail troubles that we had
25	that were pervasive in that



1	meeting we did not get that
2	message, and so we had denied
3	their renewal despite their
4	request that it be deferred until
5	they can be here. Then we found
6	that, first of all, the statute
7	says that we cannot consider any
8	ITEP or any application where
9	taxes have been paid, and we
10	although there was originally and
11	representation of taxes that had
12	not been paid, on further review
13	taxes had been paid on the asset,
14	so we had a situation now where
15	taxes have been paid. Now, I
16	understand that there may have
17	been some communication with the
18	assessor, and if you want to
19	bring us up-to-date where we are
20	that would be helpful.
21	MR. WATSON:
22	Correct. In February there
23	was a freeze in Louisiana and
24	Texas and we cannot get here.
25	The assessor has agreed to refund



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1	the taxes for 2020, which I
2	understand should resolve all of
3	the issues as long as the
4	exemption is granted with penalty
5	for late filing.
6	MR. JONES:
7	Do we have that in writing
8	from the assessor?
9	MR. WATSON:
10	Yes. It was e-mailed to
11	Kristin and should as well they
12	were copied on the e-mail. I
13	will let them speak on that.
14	MR. UBIE:
15	Yes. We did receive it in
16	writing from the assessor's
17	office stating that he would
18	agree to submit a change order
19	for 2020 once he was given
20	confirmation that the exemption
21	was granted.
22	MR. JONES:
23	That's an e-mail.
24	MR. UBIE:
25	An e-mail.



1 MR. JONES: 2 An e-mail from the tax 3 assessor. 4 MR. UBIE: 5 Correct. 6 MS. CHENG: 7 It was also sent out to all 8 of the Board members with the Exhibit A prior to the meeting. 9 10 MR. JONES: I missed it. I did not see 11 12 it. My apologies. 13 MS. CHENG: 14 Not a problem. 15 MR. JONES: 16 All right. So, ladies and 17 gentlemen, we have a situation 18 where we can reverse -- we can 19 entertain a motion to take up the 20 appeal, which will be the first 21 motion that I'm going to ask for 22 just to consider the appeal. 23 have a motion from Mr. Nassar to 24 consider the appeal. Second from 25 Dr. Woody Wilson. Any questions



1	or comments on that motion? Any
2	comments from the public? Hearing
3	none. All in favor say aye.
4	ALL BOARD MEMBERS:
5	Aye.
6	MR. JONES:
7	Any oppose? There is no
8	opposition, so we are now going
9	to consider the appeal. Now the
10	issue becomes taxes were paid but
11	the tax assessor is willing to
12	refund those taxes and remove the
13	property from the tax roles
14	assuming this renewal is approved
15	with the penalty. Any questions
16	about that situation?
17	Ms. Bourgeois, I'm going to
18	ask you are we on firm legal
19	grounds by doing it that way.
20	MS. BOURGEOIS:
21	Tam Bourgeois for LED and the
22	Board. There have been instances
23	where the past where the Board
24	has allowed that to condition
25	that taxes not be paid before an



1	exemption is granted can be cured
2	by the assessor agreeing to
3	refund the previously paid taxes.
4	MR. JONES:
5	And we believe the e-mail
6	from the tax assessor is
7	efficient to meet the statute.
8	MS. BOURGEOIS:
9	I believe that has been
10	accepted in the past. And of
11	course we can always confirm
12	later that the assessor does in
13	fact give
14	MR. JONES:
15	How do you suggest we proceed
16	with a motion today?
17	MS. BOURGEOIS:
18	I think you will be on firm
19	footing if you chose to
20	MR. JONES:
21	Maybe I'm old, but e-mails
22	and those issues make us a little
23	nervous. Anyway. All right.
24	Then it seems appropriate then
25	that we consider a motion to



1	approve the renewal but because
2	of the late filing it would have
3	a one year penalty? Is that do
4	we have a motion to that effect.
5	The motion from Mr. Slone. We
6	have a second. Second Mr. Saizan.
7	All right. So the motion is to
8	approve the renewal with a one
9	year penalty, but I am going to
10	ask the Board to get something
11	more formal and from the tax
12	assessor to confirm the e-mail.
13	MS. CHENG:
14	We can't request a copy of
15	the change order once it is done.
16	MR. JONES:
17	Mr. Slone and Mr. Saizan, I
18	want to ask y'all to make this
19	contingent upon getting that
20	information. Can we do that?
21	MS. CHENG:
22	Well, the assessor says he
23	can't issue the change order
24	until there is a full
25	MR. JONES:



1	Chicken and egg problem.
2	MS. CHENG:
3	Yes. To have a fully
4	executed contract before he can
5	issue the change order.
6	MR. JONES:
7	Got it.
8	MS. CHENG:
9	So we will request a copy of
10	the change order.
11	MR. JONES:
12	Never mind. Seems like a
13	good idea at the time. All right.
14	So we have a motion and second to
15	approve the renewal with a one
16	year penalty.
17	Any questions or comments
18	from the Board? Any comments from
19	the public? All in favor say aye.
20	ALL BOARD MEMBERS:
21	Aye.
22	MR. JONES:
23	Any opposition? There being
24	none. The motion carries. Thank
25	you, sir. I appreciate you being



1	here today. I apologize for the
2	mess up.
3	All right. We now come to
4	what the last time we elected a
5	vice chair, she promptly got
6	another job in east Texas and
7	moved, so who want I'm
8	kidding. But we have a now a
9	position of vice chair that is
10	open. Do we have nominations for
11	that position? Ms. Villa.
12	MS. VILLA:
13	I have a motion to nominate
14	the Mr. Slone for the vice chair
15	position.
16	MR. JONES:
17	Mr. Slone, are you
18	entertaining any job offer
19	outside of the state?
20	MR. SLONE:
21	No. I'm not. No. I am not.
22	MR. JONES:
23	Okay. Seems like a fair
24	question to ask from me. We have
25	a nomination of Mr. Slone. Any



1 other nominations? There being 2 none, all in favor say aye. ALL BOARD MEMBERS: 3 4 Aye. Any opposed? Mr. Slone, welcome aboard. Look forward to 5 6 serving with you. 7 MR. SLONE: 8 Thank you. MR. JONES: 9 10 Now, Ms. Villa, any comments from the secretary. I have a few 11 12 comments. I appreciate the Board 13 members commenting the change that we needed for today's Board 14 15 meeting and time so really 16 appreciate that considering. It's also the week before 4th of 17 18 July, so I appreciate everyone 19 taking time out of your day to be 20 here, and since the extended well into the lunch hour, I will be 21 22 brief. 23 It's nice to see everyone 24 again. Nice to see everyone's 25 faces and this is the first time



as the chairman said that we are 1 2 all back together in full capacity as well as our staff at 3 4 LED is that almost one hundred percent back in the offices, so 5 6 we're very appreciative of that. 7 I want to welcome again our 8 newest Board members, Sandra McQuain from Alexandria. 9 She is 10 taking Heather Malone's position on the Board, and we still have 11 12 one position that is still vacant 13 and hoping to get that filled 14 pretty soon.

With approaching the end of the fiscal year, on Wednesday of this year -- of this week we are going to finish our fiscal year of FY21 and we'll have a full annual report that we're putting together and make available that highlights all of our efforts with all of our many departments within LED that we have throughout our state involving



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1	economic development, so just
2	look for that report that will
3	basically culminate with all of
4	our activities for this past
5	year, which, as we all have, have
6	been a very difficult year, but
7	we had some really great
8	announcements and really good
9	progress that we made throughout
10	the state this past year.
11	And just a quick reminder to
12	the Board members that ethics did
13	place out there their training
14	that we are all required to take
15	so it's never too early to stress
16	that to the Board as far as going
17	out and taking your ethics
18	training. So that's all I have
19	today. Just want to wish
20	everyone a very safe and happy
21	4th of July weekend and enjoy
22	your time with your friends and
23	family.
24	MR. JONES:
25	Thank you, Ms. Villa.



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1	All right. Ladies and
2	gentlemen, anything else for the
3	good of the order? With that we
4	entertain a motion to adjourn.
5	Mr. Fajardo and second from Mr.
6	Moss. All in favor say aye.
7	ALL BOARD MEMBERS:
8	Aye.
9	MR. JONES:
10	Thank you. See you in August.
11	
12	(Meeting adjourned.)
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I, RACHEL TORRES-REGIS, Certified

Court Reporter in and for the State of Louisiana,

as the officer before whom this meeting was

taken, do hereby certify that, after having been

duly sworn by me upon authority of R.S. 37:2554,

did testify as hereinbefore set forth in the

9 foregoing pages;

That this meeting was reported by
me in the stenotype reporting method, was
prepared and transcribed by me or under my
personal direction and supervision, and is a true
and correct transcript to the best of my ability
and understanding;

That the transcript has been prepared in compliance with transcript format guidelines required by statute or by rules of the board, and that I am informed about the complete arrangement, financial or otherwise, with the person or entity making arrangements for deposition services;

That I have acted in compliance with the prohibition on contractual relationships, as defined by Louisiana Code of



1	Civil Procedure Article 1434 and in rules and
2	advisory opinions of the board;
3	That I have no actual knowledge of
4	any prohibited employment or contractual
5	relationship, direct or indirect, between a court
6	reporting firm and any party litigant in this
7	matter nor is there any such relationship between
8	myself and a party litigant in this matter. I am
9	not related to counsel or to the parties herein,
10	nor am I otherwise interested in the outcome of
11	this matter.
12	
13	Dated this 18th day of July, 2021.
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20	RACHEL TORRES-REGIS, CCR, RPR
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