



# STATE OF LOUISIANA

## Competitive Contract

Vendor: 310010631  
Company  
THE HON COMPANY  
200 OAK ST  
MUSCATINE IA 52761  
Phone : 8004668694

T Number: 92392  
Version: 15  
LAPS Contract: No  
Fiscal Year: 2015  
Min.Ord.Value: 0.00  
Distributor Contract: No  
PCard:Yes  
Co-op Agreement:Yes

Contract number: 4400005781  
Description: Mid Range Furniture Contract Statewide

### Buyer Information

Name: LELIA ACHEE  
Tel Number: 225-342-6525  
Email: lelia.achee@la.gov

SEBD Vendor: No  
SEHI Vendor: No  
VSE Vendor: No  
DVSE Vendor: No  
Contract Valid Dates:  
11/14/2014 - 11/13/2017

**Supplier Text:** Added the following Louisiana Dealer/Distributors: Effective date: 1/18/2017

Ferris Officesmart, LLA  
P.O. Box 4  
Shreveport, LA 71161-0004  
POC: Lynn Ferris  
Tel # (318) 220-0988

Corporate Interiors of Baton Rouge, LLA (CI)  
447 N. Street, Ste. D  
Baton Rouge, LA 70802  
POC: Melony Fields, Sales Manager  
Tel # (225) 963-9400

2ND Renewal of contract # 4400005781, which has the same terms & conditions as AGPS contract # 409946.  
Renewal Period: 11/14/16 - 11/13/17.

This contract is equivalent to the AGPS contract 409946; the same terms & conditions are applicable.

This contract is a discount off the Hon catalog dated January 2014 for the categories listed. Modular Systems and Classroom Furniture is excluded from this contract.

Recommending Approval: \_\_\_\_\_

Approved by: \_\_\_\_\_

This is a non-mandatory contract and is available to all state agencies, eligible quasi state agencies and other political subdivisions of the State.

Delivery Requirements: 45 days ARO. Prices include delivery, installation and debris removal.

Orders should be placed and payments made to The Hon Company. Servicing Dealers listed below are your local contacts and the dealer you are working with should be listed in the body of your purchase order. Purchase Orders can be mailed to Hon directly, to a servicing dealer or emailed to:  
hongsaoe@honcompany.com

Servicing Dealers: (listed alphabetically)

Acadiana Office Plus  
3045 West Pinhook Rd  
Lafayette, LA 70508  
John Martin  
337-234-1155  
johnaop@bellsouth.net

Associated Office Systems  
400 Poydras Street, Ste 1700  
New Orleans, LA 70130  
Bud Breaux  
504-734-9675  
bbreaux@thinkaos.com

Associated Office Systems  
2137 C. Quail Run Drive, Suite B  
Baton Rouge, LA 70818  
Bud Breaux  
504-734-9675  
bbreaux@thinkaos.com

Contract Furniture Group  
201 James Drive East  
St. Rose, LA 70087  
Julio Rodriguez  
504-412-0080  
julio@contractfurnituregroup.com

DKI  
5530 Jefferson Hwy  
Harahan, LA 70123  
John Jacobs  
504-734-8424  
john.jacobs@dkiofficesolutions.com

Frost-Barber  
9322 Interline Avenue

Baton Rouge, LA 70809  
Richie Schega  
225-926-5000

rschega@frost-barber.com

GBP Direct, Inc.  
20 Veteran Blvd, Ste 110  
Kenner, LA 70062  
Bruce Lambert  
504-464-0000  
blambert@godirect.com

General Office Supply  
1003 Jefferson Avenue  
Lafayette, LA 70502  
Phillip Martin  
337-237-2563  
gospmartin@aol.com

Indeco Sales  
205 Cottonwood Lane  
Mandevliie, LA 70471  
Richard deGruy  
985-590-9472  
richard.degruy@indecosales.com

KEM Supply House Inc  
102 West 4th Street  
Thibodaux, LA 70301  
Keith Himmel  
985-447-7343  
keith.himmel@kemsupply.com

Lake Charles Office Supply  
320 7th Street  
Lake Charles, LA 70601  
Sean Douget  
800-281-3480  
sdouget@kos-furniture.com

Louisiana Office Products  
210 Edwards Avenue  
Harahan, LA 70123  
Frank Giovingo  
504-733-9650  
frank@laop.com

Louisiana Office Supply  
5550 Florida Blvd  
Baton Rouge, LA 70806  
Greg McConnell  
225-921-1110  
greg@laofficesupply.com

Louisiana School Equipment  
330 Lee Dr  
Baton Rouge, LA 70808

Christi McDaniels  
800-962-5732  
cristi@louisianaschoolequipment.com

Louisiana School Equipment  
5000 West Esplanade Avenue  
Metairie, LA 70006  
Christi McDaniels  
800-962-5732  
cristi@louisianaschoolequipment.com

Louisiana School Equipment  
PO Box 62309  
Lafayette, LA 70596  
Christi McDaniels  
800-962-5732  
cristi@louisianaschoolequipment.com

Louisiana School Equipment  
PO Box 13111  
Ruston, LA 71273  
Christi McDaniels  
800-962-5732  
cristi@louisianaschoolequipment.com

ML Bath  
309 North 4th Street  
Monroe, LA 71201  
Wanda Copelan  
318-361-9986  
design84@mlbath.com

MyOfficeProducts Inc  
5600 Jefferson Hwy, Ste W2-274  
Harahan, LA 70123  
Garrett Plaisance  
504-592-9983  
garrett.plaisance@myofficeproducts.com

MyOffice Products Inc.  
619 Milam Street  
Shreveport, LA 71101  
Steve Ferris  
318-220-0962  
steve.ferris@myofficeproducts.com

Office Mart

729 West St. Peter Street  
New Iberia, LA 70562  
Chuck martin  
337-365-3300  
office-mart@att.net

Office Planning Group  
4735 Sanford Street  
Metairie, LA 70006  
Jerry Maxwell  
504-454-3316  
opg@bellsouth.net

Sayes Office Supply  
7603 Highway 71 South  
Alexandria, LA 71302  
Kenny Sayes  
318-448-4225  
ksayes@sayesoffice.com

Stire Office World  
1060 West Tunnel Blvd  
Houma, LA 70360  
Laurie Bonvillian  
985-868-0970  
stiresales@sire.com

The Office Market  
68486 Hwy. 59  
Mandeville, LA 70471  
Anthony Giovingo  
985-674-1875  
anthonygiovingosr@gmail.com

Unity Education Resources and Equipment  
5600 Jefferson Hwy., Ste W2-274  
Harahan, LA 70123  
Ken Ash  
318-773-7505  
ken.ash@unityeducate.com

Unity Education Resources and Equipment  
619 Milam Street  
Shreveport, LA 71101  
Ken Ash  
318-773-7505  
ken.ash@unityeducate.com

Workplace Resource  
7884 Office Park Blvd, Ste 130  
Baton Rouge, LA 70809  
Elizabeth Laborde  
225-278-6910  
elizabeth.laborde@wrstx.com

**Notice to Vendor:**

Line	Material No. ----- Supplier Part No.	Description	Prod. Cat.	UOM	Net Price	Discount
1		Seating  Percent discount off of list price	56101700		0.00000	61.00%Disc
2		Veneer Case Goods  Percent discount off of list price	56101700		0.00000	62.00%Disc
3		Laminate Case Goods  Percent discount off of list price	56101700		0.00000	62.50%Disc
4		Steel Case Goods  Percent discount off of list price	56101700		0.00000	66.00%Disc

### Standard Terms and Conditions

1. THIS IS NOT AN ORDER TO SHIP (OR BEGIN SERVICE). A CONTRACT RELEASE OR PURCHASE ORDER MUST BE ISSUED BEFORE YOU ARE AUTHORIZED TO SHIP (OR BEGIN SERVICE).
2. THIS IS NOTICE THAT THE CONTRACT REFERENCED ABOVE HAS BEEN AWARDED TO YOU BASED ON THE BID (OR PROPOSAL) SUBMITTED. ALL TERMS, CONDITIONS, AND SPECIFICATIONS OF THE SOLICITATION WILL APPLY TO ALL ORDERS.
3. ANY AGENCY AUTHORIZED TO PURCHASE FROM THIS CONTRACT MUST ISSUE AN ORDER AND REFERENCE THE CONTRACT NUMBER, LINE NUMBER AND COMMODITY ITEM NUMBER FOR EACH ITEM.
4. CHANGES IN ITEMS TO BE FURNISHED ARE NOT PERMITTED (UNLESS APPROVED BY THE ISSUING AGENCY PRIOR TO DELIVERY). PRIOR APPROVAL MUST ALSO BE OBTAINED BEFORE DISTRIBUTORS CAN BE ADDED OR DELETED.
5. IF A DISTRIBUTOR LIST WAS SUBMITTED, CONTRACTOR MUST SEND COPIES OF THIS AWARD TO EACH DISTRIBUTOR.
6. QUANTITIES LISTED ARE ESTIMATED AND NO QUANTITIES ARE GUARANTEED (UNLESS "COMMITTED VOLUME" IS SPECIFICALLY STATED). CONTRACTOR MUST SUPPLY ACTUAL REQUIREMENTS ORDERED AT THE CONTRACT PRICE AWARDED.
7. COMPLIANCE WITH CIVIL RIGHTS LAWS.

THE CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE FOLLOWING AS APPLICABLE: TITLE IV AND TITLE VII OF THE CIVIL RIGHTS ACT OF 1964, AS AMENDED BY THE EQUAL OPPORTUNITY ACT OF 1972, FEDERAL EXECUTIVE ORDER 11246, THE FEDERAL REHABILITATION ACT OF 1973, AS AMENDED, THE VIETNAM ERA VETERAN'S READJUSTMENT ASSISTANCE ACT OF 1974, TITLE IX OF THE EDUCATION AMENDMENTS OF 1972, THE AGE ACT OF 1975, AND CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE AMERICANS WITH DISABILITIES ACT OF 1990. CONTRACTOR AGREES TO NOT TO DISCRIMINATE IN ITS EMPLOYMENT PRACTICES, AND WILL RENDER SERVICES UNDER THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT, WITHOUT REGARD TO RACE, COLOR, RELIGION, SEX, NATIONAL ORIGIN, VETERAN STATUS, POLITICAL AFFILIATION, OR DISABILITIES. ANY ACT OF DISCRIMINATION COMMITTED BY CONTRACTOR OR FAILURE TO COMPLY WITH THESE STATUTORY OBLIGATIONS WHEN APPLICABLE SHALL BE GROUNDS FOR TERMINATION OF THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT.

#### 8. CONTRACT CANCELLATION

THE STATE OF LOUISIANA HAS THE RIGHT TO TERMINATE THE CONTRACT IMMEDIATELY FOR ANY OF THE FOLLOWING REASONS: (A) MISREPRESENTATION BY THE CONTRACTOR; (B) CONTRACTOR'S FRAUD, COLLUSION, CONSPIRACY OR OTHER UNLAWFUL MEANS OF OBTAINING ANY CONTRACT WITH THE STATE OF LOUISIANA; (C) CONFLICT OF CONTRACT PROVISIONS WITH CONSTITUTIONAL OR STATUTORY PROVISIONS OF STATE OR FEDERAL LAW; (D) ABUSIVE OR BELLIGERENT CONDUCT BY CONTRACTOR TOWARDS AN EMPLOYEE OR AGENT OF THE STATE; (E) CONTRACTOR'S INTENTIONAL VIOLATION OF THE PROCUREMENT CODE (LA. R.S. 39:1551 ET SEQ.) AND ITS CORRESPONDING REGULATIONS; OR, (F) ANY LISTED REASON FOR DEBARMENT UNDER LA. R.S. 39:1672.

THE STATE OF LOUISIANA MAY TERMINATE THE CONTRACT FOR CONVENIENCE AT ANY TIME (1) BY GIVING THIRTY (30) DAYS WRITTEN NOTICE TO THE CONTRACTOR OF SUCH TERMINATION: OR (2) BY NEGOTIATING WITH THE CONTRACTOR AN EFFECTIVE DATE. THE STATE SHALL PAY CONTRACTOR FOR, IF APPLICABLE: (A) DELIVERABLES IN PROGRESS; (B) THE PERCENTAGE THAT HAS BEEN COMPLETED SATISFACTORILY; AND, (C) FOR TRANSACTION-BASED SERVICES UP TO THE DATE OF TERMINATION, TO THE EXTENT WORK HAS BEEN PERFORMED SATISFACTORILY.

THE STATE OF LOUISIANA HAS THE RIGHT TO TERMINATE THE CONTRACT FOR CAUSE BY GIVING THIRTY (30) DAYS WRITTEN NOTICE TO THE CONTRACTOR OF SUCH TERMINATION FOR ANY OF THE FOLLOWING

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NON-EXCLUSIVE REASONS: (A) FAILURE TO DELIVER WITHIN THE TIME SPECIFIED IN THE CONTRACT; (B) FAILURE OF THE PRODUCT OR SERVICE TO MEET SPECIFICATIONS, CONFORM TO SAMPLE QUALITY OR TO BE DELIVERED IN GOOD CONDITION; OR, (C) ANY OTHER BREACH OF CONTRACT.