



STATE OF LOUISIANA

Competitive Contract

Vendor: 310012759
Company
HEWLETT-PACKARD COMPANY
STATE & LOCAL GOV'T SALES 10810 FAR
OMAHA NE 68154
Phone : 8007272472
Fax : 8008252329

T Number: 92534
Version: 21
LAPS Contract: Yes
Fiscal Year: 2015
Min.Ord.Value: 0.00
Distributor Contract: Yes
PCard:Yes
Co-op Agreement:Yes

Contract number: 4400004459
Description: DATA COMMUNICATIONS PROD & SVC
WSCA

Buyer Information

Name: LATOYA JOHNSON
Tel Number: 225-342-5650
Email: latoya.johnson@la.gov

SEBD Vendor: No
SEHI Vendor: No
VSE Vendor: No
DVSE Vendor: No
Contract Valid Dates:
09/18/2014 - 05/31/2019

Supplier Text: This contract has the same prices, terms and conditions as the existing AGPS contract no. 407257 and will remain in effect for the term of the contract.

This contract has been designated as a Louisiana Pricing Schedule ("LaPS") contract and LAC 34.V.1709 must be followed by Louisiana Purchasing entities utilizing the contract. Product lines included for purchase under the contract: Data Center Application Services, Networking Software, Network Optimization & Acceleration, Optical Networking, Router, Security, Storage Networking, Switches, Wireless, and Unified Communication.

Product lines excluded from purchase under the contract: Professional Services, Partner Services, Consulting Services, and Lease Agreements.

Contract Limits:

Storage area networking purchases are limited to an individual contract line item cost not to exceed a cost of \$50,000 each and a total release/purchase order amount not to exceed \$1,000,000. Procurements shall not be artificially divided to circumvent the \$1,000,000 threshold.

Equipment Installation is limited to the unpacking, inventory, assembly of components, rack mounting of chassis, patch cord/cross connects and powering up of equipment. Vertical and horizontal wiring and cabling materials, equipment room patch panels/frames/racks, etc. and labor charges are specifically excluded from the contract.

Initial Software Configuration is limited to the configuring of software to support the routing, switching, feature/function assignments and/or security parameters required on the initial turn up of the equipment and software to deliver a functioning network product to the customer. Consulting services of any type to include, but not limited to, system design, capacity analysis, network performance evaluation, as well as any ongoing

Recommending Approval: _____

Approved by: _____

technical support are specifically excluded.

Training is limited to pre-developed training in support of products available through this participating addendum that is included in a publicly available course catalog of training. No customized training is allowed.

Contact: Stacey Kearns
Phone#: 512-319-3018
Cell#: 510-205-6277
Email: stacey.lyn.kearns@hp.com

Contact: Allan Rosenthal
Cell#: 319-241-2600
Email: allan.rosenthal@hp.com

Notice to Vendor:

Line	Material No. ----- Supplier Part No.	Description	Prod. Cat.	UOM	Net Price	Discount
1		Data Comm Prods & Services - HP Sys Hewlett Packard Data communications equipment & associated OEM maintenance & training in accordance with the price list that can be accessed at: www.hp.com/buy/wscadata (HP) WSCA Contract #AR-214, per WSCA Price Agreement, Number AR-1464. E-quote#: _____ (Attach E-quote to order) See Contract Notes for product lines included for purchase under the contract; product lines excluded for purchase under the contract; and contract limits.	43222600		0.00000	%Disc

Standard Terms and Conditions

1. THIS IS NOT AN ORDER TO SHIP (OR BEGIN SERVICE). A CONTRACT RELEASE OR PURCHASE ORDER MUST BE ISSUED BEFORE YOU ARE AUTHORIZED TO SHIP (OR BEGIN SERVICE).
2. THIS IS NOTICE THAT THE CONTRACT REFERENCED ABOVE HAS BEEN AWARDED TO YOU BASED ON THE BID (OR PROPOSAL) SUBMITTED. ALL TERMS, CONDITIONS, AND SPECIFICATIONS OF THE SOLICITATION WILL APPLY TO ALL ORDERS.
3. ANY AGENCY AUTHORIZED TO PURCHASE FROM THIS CONTRACT MUST ISSUE AN ORDER AND REFERENCE THE CONTRACT NUMBER, LINE NUMBER AND COMMODITY ITEM NUMBER FOR EACH ITEM.
4. CHANGES IN ITEMS TO BE FURNISHED ARE NOT PERMITTED (UNLESS APPROVED BY THE ISSUING AGENCY PRIOR TO DELIVERY). PRIOR APPROVAL MUST ALSO BE OBTAINED BEFORE DISTRIBUTORS CAN BE ADDED OR DELETED.
5. IF A DISTRIBUTOR LIST WAS SUBMITTED, CONTRACTOR MUST SEND COPIES OF THIS AWARD TO EACH DISTRIBUTOR.
6. QUANTITIES LISTED ARE ESTIMATED AND NO QUANTITIES ARE GUARANTEED (UNLESS "COMMITTED VOLUME" IS SPECIFICALLY STATED). CONTRACTOR MUST SUPPLY ACTUAL REQUIREMENTS ORDERED AT THE CONTRACT PRICE AWARDED.
7. COMPLIANCE WITH CIVIL RIGHTS LAWS.

THE CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE FOLLOWING AS APPLICABLE: TITLE IV AND TITLE VII OF THE CIVIL RIGHTS ACT OF 1964, AS AMENDED BY THE EQUAL OPPORTUNITY ACT OF 1972, FEDERAL EXECUTIVE ORDER 11246, THE FEDERAL REHABILITATION ACT OF 1973, AS AMENDED, THE VIETNAM ERA VETERAN'S READJUSTMENT ASSISTANCE ACT OF 1974, TITLE IX OF THE EDUCATION AMENDMENTS OF 1972, THE AGE ACT OF 1975, AND CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE AMERICANS WITH DISABILITIES ACT OF 1990. CONTRACTOR AGREES TO NOT TO DISCRIMINATE IN ITS EMPLOYMENT PRACTICES, AND WILL RENDER SERVICES UNDER THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT, WITHOUT REGARD TO RACE, COLOR, RELIGION, SEX, NATIONAL ORIGIN, VETERAN STATUS, POLITICAL AFFILIATION, OR DISABILITIES. ANY ACT OF DISCRIMINATION COMMITTED BY CONTRACTOR OR FAILURE TO COMPLY WITH THESE STATUTORY OBLIGATIONS WHEN APPLICABLE SHALL BE GROUNDS FOR TERMINATION OF THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT.

CONTRACT DISTRIBUTORS:

310012759
HEWLETT-PACKARD COMPANY
STATE & LOCAL GOV'T SALES 10810 FAR
OMAHA NE 68154
Telephone: 8007272472
Fax: 8008252329

310012742
CAROUSEL INDUSTRIES OF NORTH
AMERICA INC
300 E. MCNEESE STREET SUITE 9B
LAKE CHARLES LA 70605
Telephone: 8004010760
Fax: 337-477-1877

310012675
RELIABLE IT LLC
DBA THE BROADLEAF GROUP
22036 JACKSON ST
ALEXANDRIA LA 71301
Telephone: 3185618308
Fax: 3184458177

310051039
GULF SOUTH TECHNOLOGY SOLUTIONS LLC
7668 GOODWOOD BLVD
BATON ROUGE LA 70806
Telephone: 225-216-2169
Fax: 225-216-2170

310006795
SOLUVISTA
14141 AIRLINE HWY BLDG 3 STE G
BATON ROUGE LA 70817
Telephone: 2257537878
Fax: 2257511902

310012488
SECURENATION LLC
717 S FOSTER DR STE 230
BATON ROUGE LA 70806
Telephone: 225-636-2180
Fax: 225-612-0007

310034767
Matrix Integration
417 Main Street
JASPER IN 47546
Telephone: 812-639-4653

310011048
ICONVERGENCE INC
2020 W. PINHOOK RD., SUITE 100
LAFAYETTE LA 70508
Telephone: 3377351303

310011203
CDW GOVERNMENT INC
230 N MILWAUKEE AVE
VERNON HILLS IL 60061
Telephone: 3127059050
Fax: 3127055669

310014139
CONVERGEONE INC
(FORMERLY NACR)
1111 N LOOP WEST STE 515
HOUSTON TX 77008
Telephone: 713-493-0280
Fax: 6517966608

310014286
GOVCONNECTION INC
706 MILFORD RD
MERRIMACK NH 03054
Telephone: 8008000019
Fax: 6036830423

310037440
Office Management Systems, Inc.
Logista
327 Yorkville Rd. E.
COLUMBUS MS 39702
Telephone: 800-844-2035
Fax: 662-329-4062

310013907
COMM & TECHNOLOGY INDUST INC
DBA COMMTECH INDUSTRIES INC
3240 S. I-10 SERVICE RD.
METAIRIE LA 70001
Telephone: 5042001333
Fax: 5042001310

310013452
UNIVERSAL DATA INC
1400 DISTRIBUTORS ROW
NEW ORLEANS LA 70123
Telephone: 504-523-1466
Fax: 504-523-1075

310014199
LOUISIANA TECHNOLOGY GROUP
STE 110 2021 LAKESHORE DR
NEW ORLEANS LA 70122
Telephone: 5048139070
Fax: 5043240669

310051086
WINDSTREAM CORPORATION
WINDSTREAM COMMUNICATIONS
4001 RODNEY PARHAM RD
LITTLE ROCK AR 72212
Telephone: 281-865-3176

310046954
Alphaworks LLC
1600 10th Street, Suite B
PLANO TX 75074
Telephone: 972-509-8830
Fax: 972-509-8831

310032583
PCMG INC
14120 NEWBROOK DR STE 100
CHANTILLY VA 20151
Telephone: 888-445-2725
Fax: 800-562-6622

310012658
STAPLES CONTRACT & COMMERCIAL
STAPLES TECHNOLOGY SOLUTIONS
4324 S SHERWOOD FOREST BLVD STE 170
BATON ROUGE LA 70816
Telephone: 225-274-3230

310011963
NWN CORPORATION
271 WAVERLY OAKS RD
WALTHAM MA 02452
Telephone: 2815061148

Contract number: 4400004459
T Number: 92534

Vendor: 310012759
Distributor Contract: YES

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310014525
GKR SYSTEMS INC
DBA VENTURE TECHNOLOGIES
860 CENTRE ST
RIDGELAND MS 39158
Telephone: 601-956-3750
Fax: 6019563750