



STATE OF LOUISIANA

Competitive Contract

Vendor: 310047193
Company
Cisco Systems, Inc.
170 West Tasman Dr.
San Jose CA 95134
Phone : 408-526-4000

T Number: 92531
Version: 18
LAPS Contract: Yes
Fiscal Year: 2013
Min.Ord.Value: 0.00
Distributor Contract: Yes
PCard:Yes
Co-op Agreement:Yes

Contract number: 4400003810
Description: DATA COMMUNICATIONS PROD & SVC
WSCA

Buyer Information

Name: QUINN EUBANKS
Tel Number: 225-342-5484
Email: quinn.eubanks@la.gov

SEBD Vendor: No
SEHI Vendor: No
VSE Vendor: No
DVSE Vendor: No
Contract Valid Dates:
02/19/2013 - 05/31/2019

Supplier Text: This contract has the same prices, terms and conditions as the existing AGPS contract no. 409349 and will remain in effect for the term of the contract.

Discounts off list price will vary depending on reseller.

Product lines included for purchase under the contract:

Routers; Switches; LAN/WAN wireless; CSU/DSU; Security; Optical; Storage Area Networking; Unified Communications/Telephony; Cisco Smartnet and Advanced Services (e.g., NOS).

Product lines excluded from purchase under the contract:

1) Networking software, unless such software is: I) contractor's software that is necessary or required to support contractor's product lines; II) already loaded into contractor's equipment (as part of the product or product bundle; III) is part of the network and is not a standalone, third party product operating separately; and IV) is within the scope of the contract. The state of Louisiana reserves the right to exclude software products, which the state deems to be outside of the scope of the contract.

2) Management and Monitoring software, unless such software is: I) contractor's software that is necessary or required to support contractor's product lines; II) already loaded into contractor's equipment (as part of the product or product bundle); III) is part of the network and is not a standalone, third party product operating separately; and IV) is within the scope of the contract. The state of Louisiana reserves the right to exclude software products, which the state deems to be outside of the scope of the contract.

3) Consulting services, subject to definition of equipment installation and initial software configuration.

Recommending Approval: _____

Approved by: _____

- 4) Professional services, subject to definition for equipment installation and initial software configuration.
- 5) Advanced services, subject to definition for equipment installation and initial software configuration.
- 6) Hosting services, including software as a service.
- 7) Cisco Demo Loaner program
- 8) Try and Buy program
- 9) Lease agreements

Contract limits:

Storage area networking purchases are limited to an individual contract line item cost not to exceed a cost of \$50,000 each and a total release/purchase order amount not to exceed \$1,000,000. Procurements shall not be artificially divided to circumvent the \$1,000,000 threshold.

Equipment installation is limited to the unpacking, inventory, assembly of components, rack and stack work, staging, rack mounting of chassis, patch cord/cross connects and powering up of equipment. Vertical and horizontal wiring and cabling materials, equipment room patch panels/frames/racks, etc. and labor charges are specifically excluded from the contract. Staging is defined as "holding, organizing and/or assembling purchased equipment and materials as they arrive at designated areas for customers in preparation for installation".

Initial software configuration is limited to the configuring of software to support the routing, switching, feature/function

Assignments and/or security parameters required on the initial turn up of the equipment and software to deliver a functioning network product to the purchaser. Consulting services of any type to include, but not limited to, system design, capacity analysis, network performance evaluation, as well as any ongoing technical support are specifically excluded.

Training is limited to pre-developed training in support of products available through the contract that is included in a publicly available course catalog of training. No customized training is allowed.

Notice to Vendor:

Line	Material No. ----- Supplier Part No.	Description	Prod. Cat.	UOM	Net Price	Discount
1		Data Comm Prods & Services - Cisco Sys Data communications products & services in accordance with the price list that can be accessed at: http://www.cisco.com/web/strategy/government/wsc/a/states/louisiana/index.html . See contract notes for product lines included for purchase under the contract; product lines excluded for purchase under the contract; and contract limits.	43222600		0.00000	%Disc

Contract number: 4400003810
T Number: 92531

Vendor: 310047193
Distributor Contract: YES

Page
3 of 6

Line	Material No. ----- Supplier Part No.	Description	Prod. Cat.	UOM	Net Price	Discount

Standard Terms and Conditions

1. THIS IS NOT AN ORDER TO SHIP (OR BEGIN SERVICE). A CONTRACT RELEASE OR PURCHASE ORDER MUST BE ISSUED BEFORE YOU ARE AUTHORIZED TO SHIP (OR BEGIN SERVICE).
2. THIS IS NOTICE THAT THE CONTRACT REFERENCED ABOVE HAS BEEN AWARDED TO YOU BASED ON THE BID (OR PROPOSAL) SUBMITTED. ALL TERMS, CONDITIONS, AND SPECIFICATIONS OF THE SOLICITATION WILL APPLY TO ALL ORDERS.
3. ANY AGENCY AUTHORIZED TO PURCHASE FROM THIS CONTRACT MUST ISSUE AN ORDER AND REFERENCE THE CONTRACT NUMBER, LINE NUMBER AND COMMODITY ITEM NUMBER FOR EACH ITEM.
4. CHANGES IN ITEMS TO BE FURNISHED ARE NOT PERMITTED (UNLESS APPROVED BY THE ISSUING AGENCY PRIOR TO DELIVERY). PRIOR APPROVAL MUST ALSO BE OBTAINED BEFORE DISTRIBUTORS CAN BE ADDED OR DELETED.
5. IF A DISTRIBUTOR LIST WAS SUBMITTED, CONTRACTOR MUST SEND COPIES OF THIS AWARD TO EACH DISTRIBUTOR.
6. QUANTITIES LISTED ARE ESTIMATED AND NO QUANTITIES ARE GUARANTEED (UNLESS "COMMITTED VOLUME" IS SPECIFICALLY STATED). CONTRACTOR MUST SUPPLY ACTUAL REQUIREMENTS ORDERED AT THE CONTRACT PRICE AWARDED.
7. COMPLIANCE WITH CIVIL RIGHTS LAWS.

THE CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE FOLLOWING AS APPLICABLE: TITLE IV AND TITLE VII OF THE CIVIL RIGHTS ACT OF 1964, AS AMENDED BY THE EQUAL OPPORTUNITY ACT OF 1972, FEDERAL EXECUTIVE ORDER 11246, THE FEDERAL REHABILITATION ACT OF 1973, AS AMENDED, THE VIETNAM ERA VETERAN'S READJUSTMENT ASSISTANCE ACT OF 1974, TITLE IX OF THE EDUCATION AMENDMENTS OF 1972, THE AGE ACT OF 1975, AND CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE AMERICANS WITH DISABILITIES ACT OF 1990. CONTRACTOR AGREES TO NOT TO DISCRIMINATE IN ITS EMPLOYMENT PRACTICES, AND WILL RENDER SERVICES UNDER THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT, WITHOUT REGARD TO RACE, COLOR, RELIGION, SEX, NATIONAL ORIGIN, VETERAN STATUS, POLITICAL AFFILIATION, OR DISABILITIES. ANY ACT OF DISCRIMINATION COMMITTED BY CONTRACTOR OR FAILURE TO COMPLY WITH THESE STATUTORY OBLIGATIONS WHEN APPLICABLE SHALL BE GROUNDS FOR TERMINATION OF THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT.

CONTRACT DISTRIBUTORS:

310047193
Cisco Systems, Inc.
170 West Tasman Dr.
SAN JOSE CA 95134
Telephone: 408-526-4000

310034427
AUDIO VISUAL INNOVATIONS INC.
6301 BENJAMIN RD STE 101
TAMPA FL 33634
Telephone: 800-282-6733
Fax: 800-244-8630

310005399
GLOBAL DATA SYSTEMS
310 LASER LANE
LAFAYETTE LA 70507
Telephone: 2257544894

310011247
CHERBONNIER MAYER & ASSOC INC
DAB CMA TECHNOLOGY SOLUTIONS
8180 YMCA PLAZA DRIVE
BATON ROUGE LA 70810
Telephone: 2259279200
Fax: 2259279443

310050153
AT&T DATACOMM INC
3854 AMERICAN WAY ROOM F100
BATON ROUGE LA 70816
Telephone: 2252988515
Fax: 2252963383

310046846
PRESIDIO NETWORKED SOLUTIONS INC
3300 WEST ESPLANDE AVE STE 101
METAIRIE LA 70002
Telephone: 504-708-4788
Fax: 504-708-4789

310011434
AUDIO VISUAL INNOVATIONS INC
AVI
6301 BENJAMIN RD STE 101
TAMPA FL 33634
Telephone: 8002826733
Fax: 800-244-8630

310014525
GKR SYSTEMS INC
DBA VENTURE TECHNOLOGIES
860 CENTRE ST
RIDGELAND MS 39158
Telephone: 601-956-3750
Fax: 601-956-3750

310047204
TRANSFORMYX
6867 BLUEBONNET BLVD
BATON ROUGE LA 70810
Telephone: 225-761-0088
Fax: 225-767-3445

310011048
ICONVERGENCE INC
2020 W. PINHOOK RD., SUITE 100
LAFAYETTE LA 70508
Telephone: 3377351303

Contract number: 4400003810
T Number: 92531

Vendor: 310047193
Distributor Contract: YES

Page
6 of 6

310014114
ENTERPRISE COMPUTING SERVICES
LLC
347 BERT KOUNS INDUSTRIAL LOOP
SHREVEPORT LA 71106
Telephone: 318-219-3427
Fax: 318-219-3428

310011203
CDW GOVERNMENT INC
230 N MILWAUKEE AVE
VERNON HILLS IL 60061
Telephone: 3127059050
Fax: 3127055669