

STATE OF LOUISIANA  
SOUTHEASTERN LOUISIANA UNIVERSITY  
HAMMOND, LOUISIANA  
A Member of the University of Louisiana System

INVITATION TO BID  
To  
LEASE A 60' TO 65', 4WD DIESEL TELESCOPIC STRAIGHT BOOM LIFT  
For  
Southeastern Louisiana University and  
The PHYSICAL PLANT Department

ISSUING AGENCY: Southeastern Louisiana University  
Purchasing Department  
SLU 10800  
Hammond, LA 70402-0800

DIRECTOR OF PURCHASING: Richard Hember

PROCUREMENT SPECIALIST: Karen Burkhalter  
Telephone: (985) 549-5412

REQUISITIONED BY: Byron Patterson  
Telephone: (985) 549-3333

RELEASE DATE: August 19, 2016

DEADLINE FOR FAX INQUIRIES: August 30, 2016  
Fax To: 985-549-3810  
Attn: Karen Burkhalter

BID OPENING DATE: September 13, 2016

BID OPENING TIME: 4:00 p.m., Central Time

BID OPENING LOCATION: Southeastern Louisiana University  
Purchasing Department  
Property Control & Supply Building  
North Oak Street Maintenance Complex  
Hammond, Louisiana

This ITB is available in electronic form at <http://wwwprdl.doa.louisiana.gov/OSP/LaPAC/dspBid.cfm?search=department&term=42>. It is available in PDF format or in printed form by submitting a written request to the Procurement Specialist listed above. It is the Bidder's responsibility to check the Office of State Purchasing LaPAC website frequently for any possible addenda that maybe issued. Southeastern is not responsible for a bidder's failure to download any addenda documents required to complete an Invitation to Bid.

**STATE OF LOUISIANA  
SOUTHEASTERN LOUISIANA UNIVERSITY  
HAMMOND, LOUISIANA**

The Southeastern Louisiana University (SLU) Purchasing Department will receive sealed bids until 4:00 P.M. on the bid opening date specified in the solicitation document. No bid responses will be considered by the SLU Purchasing Department after 4:00 P.M. Beginning at that time, bids shall be publicly opened and read aloud to those present in the SLU Purchasing Department.

Mail address: Southeastern LA University University Purchasing Department SLU 10800 Supply Bldg Hammond, LA 70402	Delivery: Southeastern LA Purchasing Department Property Control & 2400 North Oak St Hammond, LA 70402
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Bids submitted are subject to LA R.S. 39:1551-1736; Purchasing Rules and Regulations; Executive Orders; General Conditions; any Special Conditions; and Specifications listed in the solicitation document.

The purpose of this solicitation is to set forth the requirements and specifications of Southeastern Louisiana University. The contents of this solicitation and the Bidder/ Vendor/ Contractor's bid response shall become contractual obligations if a contract (purchase order) ensues.

### INSTRUCTIONS TO BIDDERS

- 1) Bid Forms: All written bids, unless otherwise provided for, must be submitted on, and in accordance with, forms provided, properly signed in ink by an authorized representative of the bidding entity. Bid prices shall be typewritten or in ink. Bids submitted in the following manner will not be accepted: (1) bid contains no signature indicating intent to be bound; (2) bid filled out in pencil; (3) photocopy of bidder's signature; and (4) bid sent by facsimile equipment. Price alterations to bid responses received before bid opening time will be considered provided the written price alteration has been received and time-stamped before bid opening time. Any other alterations of the bid response form or foreign conditions attached thereto may cause rejection of the bid response without further consideration.
- 2) Standard of Quality: Any product or service bid shall conform to all applicable Federal and State laws and regulations and specifications contained in the solicitation document. Unless otherwise specified in the solicitation document, any manufacturer's name, trade name, brand name, or catalog number used in the specifications is for the purpose of describing the quality level and characteristic required. Bidder should specify the brand and model number of the product offered in his bid. Bids not specifying brand and model number shall be considered as offering the exact products specified in the solicitation document.
- 3) Descriptive Information: Bidders proposing an equivalent brand or model should submit with the bid response information (such as illustrations, descriptive literature, technical data) sufficient for the University to evaluate quality, suitability, and compliance with the specifications of the solicitation document. Failure to submit descriptive information may cause bid to be rejected. Any change made to a manufacturer's published specification submitted for a product shall be verifiable by the manufacturer. If item(s) bid does not comply with specifications (including brand and/or product number), bidder should state in what respect the item(s) deviate. Failure to note exceptions on the response form will not relieve the successful bidder(s) from supplying the actual products requested.
- 4) Bid Opening: Bidders may attend the bid opening, but no information or opinions concerning the ultimate contract award will be given at the bid opening or during the evaluation process. Bids may be examined 72 hours

after request is made. Information pertaining to completed files may be secured by visiting the SLU Purchasing Department during normal working hours. Written bid tabulations will not be furnished.

- 5) Louisiana Preference: Preference is hereby given to products produced, manufactured, harvested, grown or assembled in Louisiana which are equal in quality to products produced, manufactured, harvested, grown or assembled outside of Louisiana. The bidder shall state his right to claim the ten percent (10%) preference in his bid response and the bidder should state the respective Louisiana location where each qualifying item is produced, manufactured, harvested, grown or assembled.
- 6) Signature Authority: In accordance with LA Revised Statute 39:1594 (Act 121), the person signing the bid must be: (1) A current corporate officer, partnership member or other individual specifically authorized to submit a bid as reflected in the appropriate records on file with the Secretary of State; or (2) An individual authorized to bind the vendor as reflected by an accompanying corporate resolution or affidavit. By signing the bid, the bidder certifies compliance with the above.

## GENERAL CONDITIONS

The SLU Purchasing Department reserves the right to award items separately, grouped or on an all-or-none basis and to reject any or all bids and waive any informalities.

- 1) Prices: Unless otherwise specified in the solicitation, bid prices shall be complete, including transportation and handling prepaid by the bidder to destination - SLU, Hammond, LA. Bids other than FOB destination may be rejected. Bid prices should be quoted in the unit of measure stated. Bid prices shall be firm for a minimum of thirty (30) calendar days, unless otherwise specified by SLU in the solicitation document.
- 2) Payment Terms: Cash discounts for less than 30 days may be offered, but will not be considered in determining awards. Bids containing "payment in advance" or "COD" requirements may be rejected. Payment is to be made within 30 days after receipt of properly executed invoice or delivery, whichever is later.
- 3) Delivery: Bids may be rejected if the delivery time indicated is longer than that specified in the solicitation document.
- 4) Taxes: Bidder is responsible for including all applicable taxes in the bid price. The University is currently exempt from Louisiana State Sales and Use Taxes, and local parish and city taxes. An exemption certificate for state sales and use tax can be provided upon request.
- 5) New Products: Unless specifically called for in the solicitation document, all products for purchase must be new, never previously used, and the current model and/or packaging. No remanufactured, demonstrator, used or irregular product will be considered for purchase unless otherwise specified in the solicitation document. The manufacturer's standard warranty will apply unless otherwise stated in solicitation.
- 6) Default of Contractor: Failure to deliver within the time specified in the solicitation document will constitute a default and may cause cancellation of the contract. Where the University has determined the contractor to be in default, the state reserves the right to purchase any or all products or services covered by the contract on the open market and to charge the contractor with cost in excess of the contract price. Until such assessed charges have been paid, no subsequent bid from the defaulting contractor will be considered.
- 7) Contract Cancellation: The University shall have the right to cancel any contract, in accordance with Purchasing Rules and Regulations, for cause, including but not limited to, the following: (1) failure of the vendor to deliver within the time specified in the contract; (2) failure of the product or service to meet specifications, conform to sample quality, or to be delivered in good condition; (3) misrepresentation by the contractor; (4) fraud, collusion, conspiracy or other unlawful means of obtaining any contract with the state; (5) conflict of contract provisions with constitutional or statutory provisions of state or federal law; (6) any other breach of contract.
- 8) Applicable Law: All contracts shall be construed in accordance with and governed by the laws of the State of Louisiana.

- 9) Equal Opportunity: By submitting and signing this bid, bidder agrees that he will not discriminate in the rendering of services to and/or employment of individuals because of race, color, religion, sex, age, national origin, handicap, disability, veteran status, or any other non-merit factor.

**A Member of the University of Louisiana System**

Rvsd. 09/2014

SOUTHEASTERN LOUISIANA UNIVERSITY

BID RESPONSE FORM

BIDDER'S NAME: \_\_\_\_\_

TELEPHONE NO.: \_\_\_\_\_ FAX NUMBER: \_\_\_\_\_

ADDRESS: \_\_\_\_\_  
MAILING CITY STATE ZIP

SCOPE OF BID: TO LEASE A 60'TO 65', 4WD DIESEL TELESCOPIC STRAIGHT BOOM LIFT  
For Southeastern Louisiana University and the Physical Plant Department.

I/we do hereby acknowledge receipt of the following addenda (if any):

No. \_\_\_\_\_ Dated \_\_\_\_\_ No. \_\_\_\_\_ Dated \_\_\_\_\_

OTHER REQUIREMENTS:

Bidder shall include the cost of transportation and handling in the unit price of item offered--  
F.O.B. University, Hammond, LA.

If bidding other than the specified make and model, then the bidder should attach illustrations  
and descriptive literature of the item(s) offered to the bid response form for evaluation  
purposes.

The attached Instructions To Bidders/General Conditions shall be a part hereof.

TO THE VENDOR:

Whenever brand name specifications or catalogue numbers are used to describe the standard  
of quality, performance and other characteristics, the use of such specifications shall not  
restrict unless otherwise specified, the submission of equivalent products.

This solicitation is a sealed bid and must be returned by mail or delivered in person. Bid  
response forms cannot be faxed and any fax responses shall be rejected.

TERMS: Net 30 Prox., F.O.B., Hammond, Louisiana.

TAXES: Any taxes, other than state sales and use tax, shall be included within the bidder's unit price.  
The University is currently exempt from state sales and use tax.

Signature to the Bid Response Form shall be construed of acceptance of the Invitation to Bid in its  
entirety.

AUTHORIZED OFFICER: \_\_\_\_\_  
(Signature) (Print or Type Name)

TITLE: \_\_\_\_\_ DATE: \_\_\_\_\_

**BID RESPONSE FORM**

Item	Description	Unit	Bid Amount
1	State the Monthly Lease Price for a 60' to 65' self propelled, 4WD, Diesel, Telescopic Boom lift. See Specifications: Monthly Payments SHALL include Property Tax if applicable; Lease Not to exceed 36 months.	Per Year	
2	State the Bid Price for Transportation and Handling required to deliver the equipment listed above to Southeastern Louisiana University, Physical Plant Department, Hammond, LA.  <b>If no charge, State "NO CHARGE".</b>	One Time	
3	State the Bid Price for Transportation and Handling required for Pickup of the leased equipment at the end of the lease.  <b>If no charge, State "NO CHARGE".</b>	One Time	
4	State the Annual price for an extended warranty to cover any equipment repairs without a deductible for the entire term of the lease. The Extended Warranty shall include loaner equipment at No Additional Cost if repairs become necessary off-site. Quote for the entire term of the lease. <b>If no charge, State "NO CHARGE".</b>	Per Year	
5	State the Annual Price for an on-site mechanic to perform such repairs as covered under the extended warranty. Quote for the entire term of the lease. <b>If no charge, State "NO CHARGE".</b>	Per Year	
6	State the total cost for pickup of unit if offsite repair becomes necessary to complete repairs (warrantied and non-warrantied) for the entire term of the lease. <b>If no charge, State "NO CHARGE".</b>	Per Instance	
7	State the total cost for Pickup and Return of the leased equipment in the event of an early termination. <b>If no charge, State "NO CHARGE".</b>	One Time	
	<b>TOTAL</b>		

## Notice to Bidder

This Invitation to Bid is for a 60' to 65' self propelled, 4WD, Diesel, Telescopic Boom lift comparable to the Genie S-65. See the detailed specifications attached.

Whenever brand name specifications or catalogue numbers are used to describe the standard of quality, performance and other characteristics, the use of such specifications shall not restrict unless otherwise specified, the submission of equivalent products.

This solicitation is a sealed bid and must be returned by mail or delivered in person. Bid response forms cannot be faxed and any fax responses shall be rejected.

**Leasing Documents:** Include all documents necessary to execute the leasing process as specified in the bid. Lease Agreement, Property Schedule, Payment Schedule for the full 36 month term, Acceptance Certificate, etc.

**Payments:** Payments are not to be made in arrears, so as to not interfere with our fiscal year processes. Payment should be scheduled on the 15<sup>th</sup> of each month.

**Taxes:** All taxes, other than state sales and use taxes shall be included in the unit price. Southeastern Louisiana University is currently tax exempt from state sales and use taxes.

**Note:** Bidder is specifically advised to include any anticipated property tax charges to be assessed in the quoted unit price.

**Bidding Requirements:** If bidding other than the specified product, the bidder should attach the product specifications and details.

**Contract Period:** The Contract period is three (3) years, not to exceed (36 months). However, the continuation of the lease at all times shall be contingent upon the appropriation of funds by the Louisiana Legislature. Should the Legislature fail to appropriate funds for the continuation of the lease, then the contract shall terminate on the 1<sup>st</sup> day of the fiscal year (July to June) in which funds are not appropriated. In addition, the University reserves the right to cancel the contract at its convenience upon 30 days written notice by registered or certified mail.

Authorized Officer: \_\_\_\_\_  
Signature Print Name

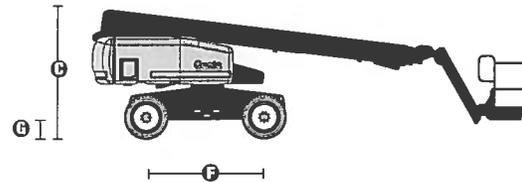
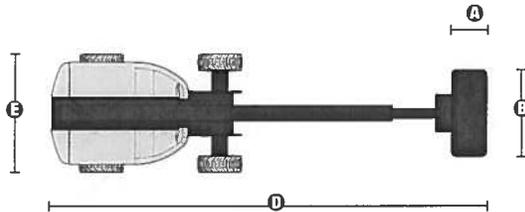
Title: \_\_\_\_\_ Date: \_\_\_\_\_

## SELF-PROPELLED TELESCOPIC BOOMS

## S™-65

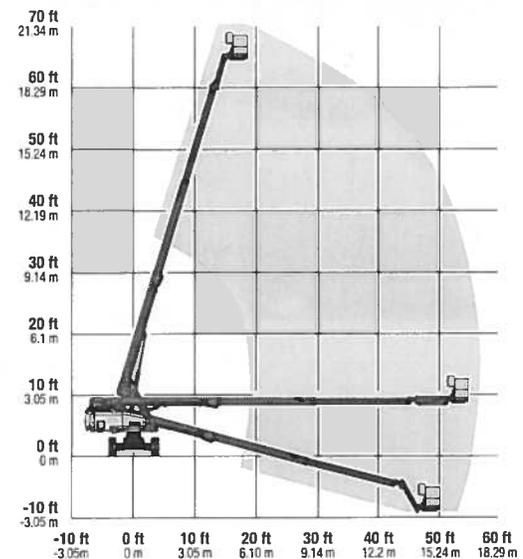
**Genie**  
 A TEREX BRAND

## Specifications



MODEL	S™-65	
MEASUREMENTS	Metric	US
Working height maximum*	21.80 m	71 ft
Platform height maximum	19.80 m	65 ft
Horizontal reach maximum	17.10 m	56 ft 2 in
Below ground reach	2.72 m	8 ft 11 in
<b>A</b> Platform length	0.91 m	3 ft
<b>B</b> Platform width	2.44 m	8 ft
<b>C</b> Height - stowed	2.72 m	8 ft 11 in
<b>D</b> Length - stowed	9.50 m	31 ft 2 in
Length - transport (jib tucked under)	7.60 m	25 ft
<b>E</b> Width	2.49 m	8 ft 2 in
<b>F</b> Wheelbase	2.50 m	8 ft 2.5 in
<b>G</b> Ground clearance - center	0.37 m	1 ft 2.5 in
PRODUCTIVITY		
Lift capacity	227 kg	500 lbs
Platform rotation	160°	160°
Vertical jib rotation	135°	135°
Turntable rotation	360° continuous	
Turntable tailswing	1.22 m	4 ft
Drive speed - 4WD stowed	4.8 km/h	3.0 mph
Drive speed - raised or extended	1.1 km/h	0.68 mph
Gradeability - 4WD - stowed**	45%	45%
Turning radius - inside	2.36 m	7 ft 9 in
Turning radius - outside	5.72 m	18 ft 9 in
Controls	12 V DC proportional	
Tyres - RT lug - Foam filled	355/55D 625	
POWER		
Power source	Deutz D2011L03i 3 cylinder diesel 46 hp (34.3 kW)	
Auxiliary power unit	12 V DC	12 V DC
Hydraulic tank capacity	170 L	45 gal
Fuel tank capacity	132 L	35 gal
WEIGHT***		
	10,349 kg	22,815 lbs

## RANGE OF MOTION S™-65


**STANDARDS COMPLIANCE** ANSI A92.5, CSA B354.4, CE Compliance, AS 1418.10

\* The metric equivalent of working height adds 2 m to platform height. U.S. adds 6 ft to platform height.  
 \*\* Gradeability applies to driving on slopes, see operator's manual for details regarding slope ratings.  
 \*\*\* Weight will vary depending on options and/or country standards.

## SELF-PROPELLED TELESCOPIC BOOMS

**S™ -65**

**Genie**  
A TEREX BRAND

## Features

### STANDARD FEATURES

#### MEASUREMENTS

- 21.80 m (71 ft) working height
- 17.10 m (56 ft 2 in) horizontal reach
- Up to 227 kg (500 lb) lift capacity

#### PRODUCTIVITY

- 2.44 m (8 ft) steel platform
- 1.52 m (5 ft) jib boom with 135° working range
- 4WD
- Full-time active oscillating axle
- Rough terrain foam-filled tyres
- Self-leveling platform
- Hydraulic platform rotation
- Fully proportional Hall effect joystick controls
- Drive enable
- Tilt alarm
- Motion alarm
- Descent alarm
- Hour meter
- Horn
- 360° continuous turntable rotation
- Positive traction drive
- Two speed wheel motors
- Engine gauge package
- Thumb rocker steer
- Dual flashing beacons

#### POWER

- 12 V DC auxiliary power
- Deutz diesel 34.3 kW (46 hp)
- Anti-restart engine protection
- Auto engine fault shutdown
- Swing out engine tray
- Deutz intake air heater

### OPTIONS & ACCESSORIES

#### PRODUCTIVITY

- Platform swing gate
- Half-mesh platform inserts with swing gate
- Platform top auxiliary rail
- Air line to platform
- Hydraulic oil cooler
- Fire resistant hydraulic oil
- Biodegradable hydraulic oil
- Basic hostile environment kit
- Deluxe hostile environment kit
- Deluxe aircraft protection package (6 ft platform)
- Tool tray
- Fluorescent tube caddy
- Platform work lights
- Front driving lights
- Lockable platform control box covers
- Second battery
- Tow package
- 1.83 m (6 ft) steel platform
- Rough terrain non-marking tyres (foam-filled)

#### POWER OPTIONS

- 240 V power to platform
- 7 kVA hydraulic generator (240 V/50 Hz)
- Cold Weather Packages
- Arctic Packages
- Diesel scrubber/spark arrestor muffler
- Retained key selector switch



### Genie Australia – Toll free number 1800 788 633

**Brisbane (Head Office)**  
33 Kimberley Street  
Darra QLD 4076

**Sydney**  
74 Glendenning Road  
Glendenning NSW 2761

**Melbourne**  
374 Hammond Road  
Dandenong VIC 3175

**Perth**  
126 Sheffield Road  
Welshpool WA 6106

### Genie United States Distributed by:

18340 NE 76th Street  
P.O. Box 97030  
Redmond, Washington  
98073-9730

Effective Date: April 2012. Product specifications and prices are subject to change without notice or obligation. The photographs and/or drawings in this document are for illustrative purposes only. Refer to the appropriate Operators' Manual for instructions on the proper use of this equipment. Failure to follow the Operators Manual when using our equipment or to otherwise act irresponsibly may result in serious injury or death. The only warranty applicable to our equipment is the standard written warranty applicable to the particular product and sale and we make no other warranty, express or implied. Products and services listed may be trademarks, service marks, or trade names of Terex Corporation, Terex South Dakota, Inc., and/or their subsidiaries in the USA and other countries. All rights reserved. Terex is a registered trademark of Terex Corporation in the USA and many other countries. Genie is a registered trademark of Terex South Dakota, Inc. in the USA and many other countries. ©2009 Terex Corporation.

[www.genieindustries.com.au](http://www.genieindustries.com.au)

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