



REVISED NOTICE AND AGENDA

**LSU Board of Supervisors Committee Meeting
3810 W. Lakeshore Drive
Baton Rouge, Louisiana 70808
Board Conference Room**

**Friday, 3/18/2016
10:00am**

PUBLIC COMMENT

Public Comments may be made only (1) when they relate to a matter on the agenda and (2) when individuals desiring to make public comments have registered at least one hour prior to the meeting.
For additional information see: <http://www.lsu.edu/bos/public-comments.php>

A. FINANCE, INFRASTRUCTURE, AND CORE DEVELOPMENT COMMITTEE

Ronnie Anderson, Chairman

1. Request from LSU A&M to Authorize the Board of Supervisors to Enter into a Multi Media Rights Agreement between LSU and Outfront Media Sports Inc.
2. Request from LSU A&M to Authorize the Board of Supervisors to Enter into a Contract with a Private Partner to Manage the LSU Child Care Center
3. Request from LSU A&M to Amend the Current Cooperative Endeavor Agreement between the LSU Board of Supervisors and the LSU Research and Technology Foundation
4. Request from LSUA to Approve a Cooperative Endeavor Agreement between the LSU Board of Supervisors and The Academy to Lease Space for Secondary Educational Purposes
5. Request from LSU A&M for the Establishment of Restricted Accounts for LSU Online

B. ACADEMIC AND STUDENT AFFAIRS, ACHIEVEMENT AND DISTINCTION COMMITTEE

James W. Moore, Jr., Chairman

1. Request from LSU A&M to Approve the Full Authorization of the Transformational Technologies and Cyber Research Center

REMOVE

2. ~~Request from LSU A&M to Approve the Establishment of the Honors Transfer Scholarship~~

C. PROPERTY AND FACILITIES COMMITTEE

Rolfe McCollister, Chairman

1. Capital Projects Update
2. Nicholson Gateway Project Update

D. RESEARCH AND ECONOMIC DEVELOPMENT COMMITTEE

Jim McCrery, Chairman

1. Economic Development: How LSU is Driving Louisiana's Economy

E. ATHLETIC COMMITTEE

R. Blake Chatelain, Chairman

1. Request from LSU A&M to Approve Employment Contract with Brian Lee, Head Coach Women's Soccer

ADD

2. Request from LSU A&M to Approve Employment Contract with Malcolm Cameron, III, Assistant Coach Football/Offensive Coordinator

F. AUDIT COMMITTEE

Stanley, Jacobs, Chairman

COMMITTEE MEETING CANCELLED

~~The Audit Committee will meet at 9:00am in the LSU University Administration Building in Conference Room 112, Baton Rouge. The Committee may go into Executive Session in accordance with the provisions of LA R.S. 42:6.1 A (4).~~

**LSU Board of Supervisors Meeting
March 18, 2016**

Following Committee Meetings

1. Call to Order and Roll Call
2. Invocation and Pledge of Allegiance
3. Approval of Minutes of the Board Meeting held on January 29, 2016
4. **REVISED Personnel Actions Requiring Board Approval**
5. Reports from the Council of Faculty and Staff Advisors
6. President's Report
7. Reports to the Board
 - A. FY 2016 1st Quarter Hospital Partnership Report Card (available on LSU Administration website)
 - B. FY 2016 2nd Quarter Hospital Partnership Report Card (available on LSU Administration website)
 - C. FY 2016 2nd Quarter Internal Audit Summary Report
 - D. FY 2016 Semi-Annual Consolidated Financial Report (available on LSU Administration website)
 - E. 2015 Plan Year End for LSU First Health Plan
 - F. FY 2016 2nd Quarter Consolidated Report on Personnel Actions Not Requiring Board Approval
 - G. FY 2016 Louisiana State University Metric Data (available on LSU Administration website)
8. Approval of Consent Items
 - A. Request from LSU A&M to Approve the Name Change of the LSU Hurricane Center to LSU Center for Resilient Coasts
 - B. Request from LSU A&M to Approve Two Degree Name Changes
 - i. Change the Master of Science in Accounting to the Master of Accountancy
 - ii. Change the B.S. in Animal, Dairy and Poultry Sciences to the B.S. in Animal Sciences
 - C. Request from LSU A&M to Approve Termination of Two Degree Programs
 - i. Bachelor of Science in Business Education
 - ii. Bachelor of Arts in Art Education
 - D. Request from LSUA to Approve a Letter of Intent for a B.A. in Religious Studies
 - E. Request from LSU A&M to Approve Establishment of the Graduate Certificate in Teaching and Learning for Veterinary and Healthcare Professionals

- F. Request from LSU A&M to Approve the Establishment of Two Endowed Professorships
 - i. John W. Dupuy Professorship #2
 - ii. Dr. Robert T. "Bob" Justis/T.J. Moran Distinguished Professorship
- G. Request from LSU Shreveport to Approve Establishment of Three Endowed Professorships
 - i. Wheless, Meadows and Sartor Petroleum Engineering Professorship
 - ii. William C. Woolfe Petroleum Engineering Professorship
 - iii. Joseph B. Callaway Professorship in Insurance
- H. Request from LSU A&M to Name Chemical Engineering Laboratory the Oscar and Mary Andras Chemical Engineering Laboratory
- I. Request from LSU A&M to Name the Student Services Office in Patrick F. Taylor Hall the William Brookshire Student Services Office
- J. Request from LSU A&M to Name the Auditorium in Patrick F. Taylor Hall the Roy O. Martin Auditorium
- K. Request from LSU A&M to Name a Classroom in the Chemical Engineering Building the Boh Bros. Construction Company Classroom
- L. Request from LSU A&M to Name the College of Engineering Learning Complex the Performance Contractors Construction Management Learning Complex
- M. Request from LSU A&M to Name a Classroom in the Law Center in Honor of R. Bruce Macmurdo
- N. Request from LSU A&M to Name a Classroom in the Law Center in Honor of Interim Co-Dean and Professor Cheney C. Joseph, Jr.
- O. Request from LSU A&M to Name the Thomas J. Moran and Erin Moran Thrash ABA National Appellate Advocacy Competition Team at the Law Center
- P. Request from LSU Agricultural Center to Approve a Lease of Property for Production Crops Dean Lee Research Station, Rapides Parish Alexandria, Louisiana
- Q. Request from LSU Agricultural Center to Approve a Lease of Property for Production Crops Northeast Research Station, Tensas Parish St. Joseph, Louisiana
- R. Request from LSU Agricultural Center to Approve a Lease of Mississippi River Batture Property Central Research Station, East Baton Rouge Parish Baton Rouge, Louisiana
- S. Request from LSU Shreveport to Approve a Permanent Utility Servitude Agreement with City of Shreveport Caddo Parish, Shreveport, Louisiana

9. Committee Reports

- A. Finance, Infrastructure, and Core Development Committee
- B. Academic and Student Affairs, Achievement and Distinction Committee
- C. Property and Facilities Committee
- D. Research and Economic Development Committee
- E. Athletic Committee
- F. Audit Committee

10. Chairman's Report

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MINUTES

REGULAR BOARD MEETING

January 29, 2016

1. Call to Order and Roll Call

Mr. Ray Lasseigne, Chair, called to order the Regular Meeting of the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College in the University Administration Building, Baton Rouge, Louisiana, on January 29, 2016 at 1:40 p.m.

The secretary called the roll.

PRESENT

Mr. Raymond J. Lasseigne Chairman	Mr. Scott Ballard Chairman-Elect
Mr. Ronald R. Anderson	Mr. Scott A. Angelle
Mr. R. Blake Chatelain	Mr. Garret "Hank" Danos
Mr. Stanley J. Jacobs	Mr. Lee Mallett
Mr. Rolfe McCollister, Jr.	Mr. Jim McCreary
Mr. James W. Moore, Jr.	Mr. J. Stephen Perry
Mr. Robert "Bobby" Yarborough	Ms. Clare Sanchez

ABSENT

Ms. Ann D. Duplessis	Mr. Jack E. Lawton, Jr.
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Also present for the meeting were the following: Dr. F. King Alexander, President of LSU; Mr. Tom Skinner, General Counsel; LSU officers and administrators from their respective campuses; faculty representatives; interested citizens and representatives of the news media.

Public Comments

There were a total of 14 Public Comments.

There were twelve (12) comments registered to address the Board on Agenda Item #9F1: Request by LSU A&M to Approve the Athletic Statue Criteria and Process. The list included Mrs. Jackie Maravich, Mr. Jeff Schoen, Mr. David Landers, Mr. Richard Manship, Mr. Bill Hulsey, Mr. Carey Guglielmo, Mr. Jimmy Field, Coach Gayle Hatch, Mr. Leslie Tassin, Mr. Perry Segura, and Mr. John Williams addressed the Board. Mr. Collis Temple was asked by Chairman Lasseigne to address the Board regarding Item 9F1.

There were two (2) comments registered to address the Board on Agenda Item #9F2: Request by LSU A&M to Approve the Athletic Contract for Dave Aranda, Football Defensive Coordinator. The list included Mr. Stuart Irvine and Ms. Emily Frank addressed the Board.

Chairman Lasseigne introduced Commissioner of Administration Jay Dardenne who gave a brief overview of the state budget. Commissioner Dardenne informed the Board that the state is projecting a \$700 - \$750 million shortfall which is what the Special Session of the Legislature will be addressing for this fiscal year which ends on June 30, 2016. He stated this would affect universities and all of state government. The Commissioner stated the Governor is asking for ideas

to address this challenge and is open to suggestions to help deal with the shortfall. He further stated the state is projecting a \$1.9 billion shortfall for the FY 2017 budget. Commissioner Dardenne stated this was an opportunity to make it right and work together on some tough decisions as higher education is still a top priority.

2. Invocation and Pledge of Allegiance

Chairman Lasseigne recognized Dr. Will Cefalu, Executive Director of Pennington Biomedical Research Center, who introduced the faculty members addressing the Board.

Dr. Robert Newton, Jr. gave the Invocation. Dr. Jason Collier led the Pledge of Allegiance.

3. Approval of the Minutes of the Board Meeting held on December 11, 2015

Upon motion of Mr. Mallett, seconded by Mr. Ballard, the Board voted unanimously to approve the Minutes of the Regular Board Meeting held on December 11, 2015.

4. Personnel Actions Requiring Board Approval

Mr. Tom Skinner, General Counsel, requested approval of the Personnel Actions. He noted the executive staff had reviewed the actions and recommended Board approval.

Upon motion of Mr. Anderson, seconded by Mr. Mallett, the Board voted unanimously to approve the Personnel Actions as presented. **(Copy of Personnel Actions on file in the Office of the LSU Board of Supervisors of Louisiana State University)**

5. Reports from the Council of Faculty and Staff Advisors

Dr. Kevin Cope, representing the Council of Faculty Advisors, and Ms. Julie Perkins, Assistant Dean, Music & Dramatic Arts representing the Council of Staff Advisors, provided informational reports.

In responding to comments by Dr. Cope, Mr. Chatelain noted that the Board needs to review and study the honoring of a statue. He stated it has always related to student athletes, however, he thought LSU needed to consider honoring academic achievement.

Chair Lasseigne noted all statues are paid with private funds and no state funds are used.

6. President's Report

Dr. F. King Alexander, President of LSU, noted the Chancellors announcements would be deferred to the next Board meeting due to time constraints.

Dr. Alexander emphasized the magnitude of the budget issue and the challenges LSU is facing with a \$65 million dollar budget cut in the next four months and in the upcoming 2017 fiscal year. He gave several scenarios of possible cuts to the campuses. Dr. Alexander stated the timeframe to accept the cuts was a great challenge, and that the shortfall in the budget was unprecedented. He further noted a Special Session would start February 14 to address Louisiana's budget problems. After the session, Dr. Alexander said he would update the Board.

Mr. Perry called on the Dr. Alexander to resend an executive summary document of the budget cuts to Board Members to use for briefings.

7. Reports to the Board

A copy of these two (2) reports are on file in the Office of the LSU Board of Supervisors of Louisiana State University.

7A. FY 2015-2016 1st Quarter Internal Audit Summary

7B. FY 2015-2016 2nd Quarter Consolidated Investment Report

8. Approval of Consent Items

Chair Lasseigne offered the following recommendation:

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College does hereby approve the Consent Agenda items as submitted.

Upon motion of Mr. Perry, seconded by Mr. Anderson, the Board voted unanimously to approve the Consent resolutions.

8A. Request from Pennington Biomedical Research Center to Name the Board Room in the C.B. Pennington, Jr. Building the "Paula Pennington de la Bretonne Board Room"

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College does hereby authorize F. King Alexander, President of the Louisiana State University, or his designee, to rename the board room of the C.B. Pennington, Jr. Building the "Paula Pennington de la Bretonne Board Room".

BE IT FURTHER RESOLVED that F. King Alexander, President of the Louisiana State University, or his designee, is duly authorized by and empowered for and on behalf of and in the name of the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College to rename the board room of the C.B. Pennington, Jr. Building the "Paula Pennington de la Bretonne Board Room".

8B. Request from LSU A&M to Approve Changing the Name of the School of the Coast and Environment to the College of the Coast and Environment

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve changing the name of the School of the Coast & Environment to the College of the Coast & Environment, pending Board of Regents approval.

8C. Request from LSU A&M to Name College of Engineering Atrium the "Cambre Atrium"

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College does hereby approve the naming of the College of Engineering Atrium the Cambre Atrium.

- 8D. Request from LSU A&M to Name College of Engineering Classroom the “Baker Hughes Classroom”

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College does hereby approve the naming of the College of Engineering Classroom the Baker Hughes Classroom.

- 8E. Request from LSU AgCenter to Approve a Temporary Construction Servitude – DOTD Hill Farm Research Station, Claiborne Parish Homer, Louisiana

NOW, THEREFORE, BE IT RESOLVED by the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College does hereby authorize that F. King Alexander, in his capacity as President of LSU, to execute the Temporary Servitude Agreement with Louisiana Department of Transportation and Development to construct a roundabout at the intersection of LA 9 and US 79 at Hill Farm Research Station in Claiborne Parish, Homer, Louisiana.

BE IT FURTHER RESOLVED that F. King Alexander, President of the LSU, or his designee, be and he is hereby authorized by and empowered for and on behalf of and in the name of the Board of Supervisors to include in the Servitude Agreement any and all provisions and stipulations that he deems in the best interest of the Board of Supervisors.

- 8F. Request from LSU Agricultural Center to Approve the Reauthorization of the Louisiana Institute for Biofuels and Bioprocessing

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve the reauthorization of the Louisiana Institute for Biofuels and Bioprocessing at the LSU Agricultural Center, subject to approval by the Louisiana Board of Regents.

- 8G. Request from LSU A&M to Approve a Letter of Intent for a Doctor of Philosophy in Biological Engineering

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve the Letter of Intent from LSU A&M for a Doctor of Philosophy in Biological Engineering, subject to approval by the Louisiana Board of Regents.

- 8H. Request from LSU A&M to Approve a Letter of Intent for a Bachelor of Science in Entrepreneurship

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve the Letter of Intent from LSU A&M for a Bachelor of Science in Entrepreneurship, subject to approval by the Louisiana Board of Regents.

- 8I. Request from LSU Health Sciences Center - New Orleans to Approve a Letter of Intent for a Bachelor of Science in Public Health

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve the Letter of Intent for a Bachelor of Science in Public Health from LSU Health Sciences Center - New Orleans, subject to approval by the Louisiana Board of Regents.

8J. Request from LSU A&M to Approve the Establishment of Three Endowed Professorships, Seven Superior Graduate Student Scholarships, and the Conversion of an Existing Professorship to a Superior Graduate Student Scholarship

- i. Professional Ethics Professorship #4
- ii. E.J. Ourso Professorship in Information Systems and Decision Sciences #1
- iii. E.J. Ourso Professorship in Consumer Behavior
- iv. Neil and Sarah Klock Superior Graduate Student Scholarship for Petroleum Engineering
- v. Audrey Engelhart Scholarship in Shelter Medicine
- vi. Audrey Engelhart Scholarship in the School of Veterinary Medicine
- vii. Shawn and Erin Mire Superior Graduate Student Scholarship
- viii. Robert A. Godke, Jr. Graduate Student Scholarship
- ix. Dr. Steven D. Everson and Dr. Bradley S. Everson Honorary Endowed Scholarship Fund
- x. Susan A. Halsey Memorial Scholarship Fund
- xi. Conversion of the Laura Cordell and John P. “Jay” Moffitt Professorship in Geology and Geophysics to the Laura Cordell and John P. “Jay” Moffitt Distinguished Fellowship

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors hereby approves the request to establish the Professional Ethics Professorship #4;

BE IT FURTHER RESOLVED that the Board of Supervisors hereby approves the request to establish the E.J. Ourso Professorship in Information Systems and Decision Sciences #1;

BE IT FURTHER RESOLVED that the Board of Supervisors hereby approves the request to establish the E.J. Ourso Professorship in Consumer Behavior;

BE IT FURTHER RESOLVED that the Board of Supervisors hereby approves the request to establish the Neil and Sarah Klock Superior Graduate Student Scholarship for Petroleum Engineering;

BE IT FURTHER RESOLVED that the Board of Supervisors hereby approves the request to establish the Audrey Engelhart Scholarship in Shelter Medicine;

BE IT FURTHER RESOLVED that the Board of Supervisors hereby approves the request to establish the Audrey Engelhart Scholarship in the School of Veterinary Medicine;

BE IT FURTHER RESOLVED that the Board of Supervisors hereby approves the request to establish the Shawn and Erin Mire Superior Graduate Student Scholarship;

BE IT FURTHER RESOLVED that the Board of Supervisors hereby approves the request to establish the Robert A. Godke, Jr. Graduate Student Scholarship;

BE IT FURTHER RESOLVED that the Board of Supervisors hereby approves the request to establish the Dr. Steven D. Everson and Dr. Bradley S. Everson Honorary Endowed Scholarship Fund;

BE IT FURTHER RESOLVED that the Board of Supervisors hereby approves the request to establish the Susan A. Halsey Memorial Scholarship Fund;

BE IT FURTHER RESOLVED that the Board of Supervisors hereby approves the request to convert the Laura Cordell and John P. "Jay" Moffitt Professorship in Geology and Geophysics to the Laura Cordell and John P. "Jay" Moffitt Distinguished Fellowship;

BE IT FURTHER RESOLVED that the Chairman of the Board of Supervisors of Louisiana State University and/or the President, as may be appropriate, are hereby authorized and directed to execute any documents required to obtain the matching gift and otherwise complete the establishment of the above named professorships and superior graduate student scholarships.

Louisiana State University Agricultural and Mechanical College
 List of Requested Endowments and Donation Amounts
 1/29/2016

<i>New Endowed Professorships</i>	<i>Donation Amount</i>
Professional Ethics Professorship #4	\$60,000
E.J. Ourso Professorship in Information Systems and Decision Sciences #1	\$420,000
E.J. Ourso Professorship in Consumer Behavior	\$600,000

<i>Endowed Superior Graduate Student Scholarship</i>	<i>Donation Amount</i>
Neil and Sarah Klock Superior Graduate Student Scholarship for Petroleum Engineering	\$60,000
Audrey Engelhart Scholarship in Shelter Medicine	\$60,000
Audrey Engelhart Scholarship in the School of Veterinary Medicine	\$60,000
Shawn and Erin Mire Superior Graduate Student Scholarship	\$60,000
Robert A. Godke, Jr. Graduate Student Scholarship	\$120,000
Dr. Steven D. Everson and Dr. Bradley S. Everson Honorary Endowed Scholarship Fund	\$120,000
Susan A. Halsey Memorial Scholarship Fund	\$120,000

<i>Conversion of Existing Endowed Professorships</i>	<i>Proposed Superior Graduate Student Scholarship</i>
Laura Cordell and John P. "Jay" Moffitt Professorship in Geology and Geophysics	Laura Cordell and John P. "Jay" Moffitt Distinguished Fellowship

8K. Recommend Approval of Changes to the Board of Supervisors Scholarship Program

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College does hereby approve the adoption of the following changes to the LSU Board of Supervisors Scholarship Regulations:

- 1) The General Program Guidelines Section is amended to state that each board member is permitted to use two (2) of their scholarships each year to award a non-resident fee exemption to qualified undergraduate students.

- 2) The General Program Guidelines Section is amended to state the Student Board Member of the LSU Board of Supervisors is granted a Board Scholarship during the time they serve on the Board until completion of their enrollment as a student provided he/she meets the requirements of this policy. The Board of Supervisors approved the awarding of a Board Scholarship for student board members on June 20, 1980 and required the recipient meet all provisions of the Board of Supervisors Scholarship Regulations. The provision regarding the Student Board Member scholarship is, therefore, being added to the Board of Supervisors Program Regulations.
- 3) The Value Section is amended to add doctor of nurse practice, physician assistant, and doctor of physical therapy to the professional schools for which the value of awarded scholarships is limited to the tuition only as fixed by the Board for the graduate program at Louisiana State University A&M College.

BE IT FURTHER RESOLVED that the changes adopted by this resolution be effective for the spring, 2016 semester and the policy posted on the LSU Board of Supervisors website and forwarded to each LSU campus.

9. Committee Reports

A motion was made by Mr. Chatelain, and seconded by Mr. Yarborough, to approve the Committee resolutions that were unanimously approved by the Committees. The Board voted unanimously to approve all Committee resolutions.

9A. Finance, Infrastructure, and Core Development Committee

Mr. Anderson, Chairman of the Finance, Infrastructure, and Core Development Committee, reported that the Committee received four (4) requests for Board approval. It is the recommendation of the Committee that the requests receive Board approval.

9A1. Request from LSU Health Sciences Center - Shreveport to Approve Authorization of Non-Resident Fee Exemption in the School of Medicine

Upon motion of Mr. Danos, seconded by Mr. Ballard, the Committee voted unanimously to approve the following resolution:

WHEREAS, HSCS School of Medicine seeks to encourage high caliber candidates from outside the State of Louisiana to apply to be accepted into its Oral and Maxillofacial Surgery Residency Program;

WHEREAS, HSCS School of Medicine traditionally starts the incoming Oral and Maxillofacial Surgery residents in an internship year prior to engaging them into the third year of medical school;

WHEREAS, HSCS School of Medicine proposes to further refine and improve the educational component of this top-notch LSU training program by starting the incoming residents directly into the third year of medical school so as not to have a break in their Oral and Maxillofacial Surgery residency training;

WHEREAS, HSCS School of Medicine requests an exemption of the non-resident fee for these incoming residents in order to offset the fiscal impact on the individual student;

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College does hereby authorize F. King Alexander, President of the Louisiana State University, or his designee, to authorize the waiver of out-of-state tuition for the incoming Oral and Maxillofacial Surgery residents at HSCS School of Medicine effective with the July 1, 2016 academic term;

BE IT FURTHER RESOLVED that F. King Alexander, President of the Louisiana State University, or his designee, is duly authorized by and empowered for and on behalf of and in the name of the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College to permanently implement the waiver of out-of-state tuition for all subsequent incoming Oral and Maxillofacial Surgery residents at HSCS School of Medicine.

9A2. Request from LSU A&M to Approve Increasing the Value of the President's Alumni Scholars Award to Full Cost of Attendance

Upon motion of Mr. Ballard, seconded by Mr. Lawton, the Committee voted unanimously to approve the following resolution:

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors hereby approves the request to increase the value of the President's Alumni Scholars Award from the current value to match the full cost of attendance as defined by federal regulations.

9A3. Request from LSU A&M to Approve an Increase in the Number of Stamps Leadership Scholars Awards from Five Per Year to Ten Per Year

Upon motion of Mr. Yarborough, seconded by Mr. Lawton, the Committee voted unanimously to approve the following resolution:

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors hereby approves the request to increase the Stamps Leadership Scholars Award from five awards per year to ten awards per year.

9A4. Request from LSU A&M to Approve Partial Non-Resident Undergraduate Fee Exemptions to Qualified Incoming Texas Residents ("Texas Tiger Program")

Upon motion of Mr. Yarborough, seconded by Mr. Lawton, the Committee voted unanimously to approve the following resolution:

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors hereby approves the LSU A&M request to offer a 20% reduction of the nonresident fee for entering full-time freshmen beginning in fall 2016 that are Texas residents with a minimum 26 ACT/SAT equivalent and a 3.0 high school GPA, and that this will be called the "Texas Tiger Program."

BE IT FURTHER RESOLVED that the Texas Tiger Program will commence with the entering freshman undergraduate class of fall 2016 and that the exemption will be awarded for the fall and spring semesters and continue for each qualified student over a four-year period.

9B. Healthcare and Medical Education Committee

Mr. Yarborough, Chairman of the Healthcare and Medical Education Committee, reported that the Committee received two (2) presentations and one (1) item for discussion.

9B1. Pennington Biomedical Research Center Foundation Business Plan

Dr. Will Cefalu, Executive Director of Pennington Biomedical Research Center introduced Ross Armstrong and Farzan Bharucha, Consultants with Kurt Solmon. They gave a presentation on the Operational & Financial Analysis and Business Plan Development for the Pennington Biomedical Research Center.

A copy of the presentation is on file in the Office of the LSU Board of Supervisors of Louisiana State University.

9B2. Presentation by the Health Care Services Division

Mr. Yarborough said that due to time constraints, Dr. Frank Opelka would not be presenting the presentation on LSU Health Care Services Division. The Committee will receive the presentation in report form.

A copy of the presentation is on file in the Office of the LSU Board of Supervisors of Louisiana State University.

9B3. Discussion of the Cooperative Endeavor Agreement between Biomedical Research Foundation of Northwest Louisiana (BRF), BRF Hospital Holdings, LLC (BRFHH), LSU and the State of Louisiana through the Division of Administration

NOTICE: The LSU Board of Supervisors may go into Executive Session pursuant to La. R.S. 42:17(A)(2) to discuss litigation related to Item D.3

Mr. Yarborough noted the Committee needed a discussion and update from general counsel on the litigation status with the Cooperative Endeavor Agreement with Biomedical Research Foundation of Northwest Louisiana. Mr. Yarborough requested a motion from a member of the Healthcare Committee to adjourn and go into Executive Session.

Upon motion of Mr. Moore, seconded by Ms. Sanchez, the Committee voted unanimously to go into Executive Session in the President's Conference Room.

Mr. Yarborough extended an invitation to any Board Member to join the Committee in Executive Session.

Mr. Yarborough reconvened the Regular Board Meeting at 3:17 p.m. That concluded the Healthcare Committee agenda.

9C. Academic and Student Affairs, Achievement and Distinction Committee

Mr. Moore, Chairman of the Academic and Student Affairs, Achievement and Distinction Committee, reported that the Committee received two (2) requests for consideration for Board approval. It is the recommendation of the Committee that the requests receive Board approval.

9C1. Request from LSU Health Sciences Center - New Orleans to Approve Designation of the Alcohol and Drug Abuse Center of Excellence as a Board of Regents Center of Research Excellence

Upon motion of Mr. Perry, seconded by Mr. Ballard, the Committee voted unanimously to approve the following resolution:

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve designation of the Alcohol and Drug Abuse Center of Excellence as a Board of Regents Center of Research Excellence, pending Board of Regents approval.

9C2. Request from LSU Eunice to Approve a New Program for an Associate of Science in Agriculture

Upon motion of Mr. Chatelain, seconded by Ms. Sanchez, the Committee voted unanimously to approve the following resolution:

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve the Program Proposal from LSU Eunice for an Associate of Science in Agriculture, subject to approval by the Louisiana Board of Regents.

9D. Property and Facilities Committee

Mr. McCollister, Chairman of the Property and Facilities Committee, reported that the Committee received two (2) presentations. Due to time constraints, the two (2) presentations will be deferred until the next Board of Supervisors Meeting.

9D1. LSU Facilities & Real Estate Foundation Update

The presentation was deferred.

A copy of the presentation is on file in the Office of the LSU Board of Supervisors of Louisiana State University.

9D2. Capital Projects Update

The presentation was deferred.

A copy of the presentation is on file in the Office of the LSU Board of Supervisors of Louisiana State University.

9E. Research and Economic Development Committee

Mr. Mallett, Vice Chairman of the Research and Economic Development Committee, reported that the Committee received one (1) presentation. Due to time constraints, the presentation will be deferred until next Board of Supervisors Meeting.

9E1. Economic Development: How LSU is Driving Louisiana's Economy

The presentation was deferred.

A copy of the presentation is on file in the Office of the LSU Board of Supervisors of Louisiana State University.

9F. Athletic Committee

Mr. Chatelain, Chairman of the Athletic Committee, reported that the Committee received two (2) requests for Board approval. It is the recommendation of the Committee that the requests receive Board approval.

9F1. Request by LSU A&M to Approve the Athletic Statue Criteria and Process

Mr. Chatelain noted that the objective today was to review procedures, criteria and suggest any changes. The Hall of Fame Committee is responsible for administering the policy and criteria.

Mr. Ballard said it is the Board's responsibility to set the policy but the Director of Athletics and others will make the decisions. He stated the Board needed to set the standards and policy for the University and then allow the process of implementing the policies to work.

Mr. Ballard made a motion to amend the LSU Criteria for recognition by statue life size to: 1.) Replace: "Chancellor" with "President" throughout; 2.) Change criteria #A2 to state: The former student athlete must have earned at least 100 credit hours or completed three full years while enrolled at LSU or other regionally accredited institution of higher learning, and; 3.) Add: The cost of any statue shall not be paid with state or university funds.

Upon motion of Mr. Ballard, seconded by Mr. Moore, the Committee voted unanimously to approve the amended changes to the Athletic Statue Criteria and Process.

Mr. Chatelain opened the meeting for discussion and called on Mr. Jacobs who still had concerns about getting this resolved with the Athletic Department and the Hall of Fame Committee in a timely manner.

Mr. Angelle mentioned the change in culture for Louisiana as it related to contributions of student athletes and who was worthy of a statue.

Mr. Jacobs brought up two more criteria areas that he felt needed to be amended: 1.) Nominations have to wait a year, and; 2.) Location of the statue was determined by the Director of Athletics and approval by the Chancellor.

Mr. Anderson called for a motion to handle these two other issues at a different time and different format.

Upon motion by Mr. Anderson, and seconded by Mr. Ballard, the Board voted unanimously to delay the approval to amend the last two parts of the policy.

Mr. Perry emphasized that the University needs to adopt proper policies, procedures, and core principles for the changing student athlete.

Mr. Jacobs called on Mr. Chatelain to consider appointing a Conference Committee to gather thoughts about a solid vote and needing 100% of the Committee. Also, Mr. Jacobs said that Mr. Skinner would work with the Committee and if they could meet after the Board meeting.

9F2. Request by LSU A&M to Approve the Athletic Contract for Dave Aranda, Football Defensive Coordinator

Upon motion of Mr. Ballard, seconded by Mr. Moore, the Committee voted unanimously to approve the following resolution:

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College authorizes Dr. F. King Alexander, President, or his designee, to sign the contract with Dave Aranda, and to include such terms and conditions as he, in consultation with the General Counsel, deems to be in the best interests of LSU.

9G. Audit Committee

Mr. Jacobs, Chairman of the Audit Committee, reported that the Committee received two (2) presentations. No action taken.

9G1. Presentation of Update on the LSU First Health Plan

The presentation was presented on the Update LSU First Health Plan. There was no action taken by the Committee.

9G2. Presentation of FY 2016 2nd Quarter Audit Summary

10. Chairman's Report

The Chairman announced the next Board of Supervisors meeting will be held in New Orleans on March 18, 2016. The presentations that were deferred today will be presented at the next Board meeting.

11. Adjournment

Chairman Lasseigne asked for a motion to adjourn with no further business before the Board.

Upon motion by Mr. Ballard, seconded by Mr. Yarborough, the meeting was adjourned.

Kay Miller
Administrative Secretary
LSU Board of Supervisors

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Our Lady of the Angels Hospital - Bogalusa, Louisiana																
Measure	BMC Monthly Avg FYE June 2012	OLOAH Monthly Avg FYE June 2014	OLOAH Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	
Statistics	Total Adult/Pediatric Discharges	205	133	138	153	168	155									
	*Total Psychiatric Discharges	70	34	46	54	47	55									
	Total Discharges	275	167	184	207	215	210									
	³ Total observation days	8.58	7.70	7.62	6.63	7.45	6.04									
	ALOS - Adult/Pediatric	4.02	3.79	3.55	3.33	4.03	3.77									
	ALOS - Psychiatric	6.22	6.70	4.74	4.63	4.68	3.00									
	Total IP Discharge Days - Adult/Pediatric	824	505	490	510	677	585									
	Total IP Discharge Days - Psychiatric	436	220	218	250	220	165									
	Average Daily Census-Adult and Pedi	27.23	16.44	15.99	19.87	25.81	18.23									
	Average Daily Census - Psych	14.66	7.48	6.95	7.58	7.35	6.97									
	Outpatient Encounters	9,830	7,571	7,127	7,482	7,577	7,781									
	Outpatient Clinic Visits with E&M codes	5,089	3,806	3,720	3,990	4,000	4,117									
	% ED Visits	2,254	1,680	1,668	1,771	1,776	1,668									
	Total # of free care individuals															
	# of free care recipients		2,126	1,892	2,078	1,892	1,901									
# of free care approved applicants																
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)															
	IP Free Care	12.09%	13.05%	8.85%	10.88%	7.75%	9.87%									
	IP Self Pay	5.24%	4.54%	4.90%	7.63%	1.63%	7.31%									
	IP Commercial	9.28%	14.64%	15.03%	14.77%	19.88%	9.69%									
	IP Commercial Medicaid (Bayou Health)	7.96%	16.70%	25.31%	27.27%	29.25%	41.68%									
	IP Medicaid	26.34%	7.16%	7.24%	3.41%	1.25%	2.74%									
	IP Medicare	39.57%	43.28%	38.51%	34.90%	38.50%	28.52%									
	% Patient Mix Psychiatry (Psych)															
	Psych Free Care	21.14%	4.41%	9.44%	11.91%	6.14%	9.57%									
	Psych Self Pay	39.72%	30.49%	60.14%	59.57%	67.54%	53.59%									
	Psych Commercial	2.14%	33.21%	4.04%	4.26%	4.82%	9.09%									
	Psych Commercial Medicaid (Magellan)	10.32%	23.77%	14.28%	15.74%	17.11%	25.38%									
	Psych Medicaid	17.26%	0.93%	2.87%	0.00%	0.00%	0.00%									
	Psych Medicare	8.82%	7.19%	9.23%	8.51%	4.39%	2.39%									
	% Patient Mix Outpatient (OP)															
	OP Free Care	40.26%	40.08%	37.37%	39.19%	36.44%	36.09%									
	OP Self Pay	3.46%	3.06%	2.51%	2.78%	2.48%	1.86%									
	OP Commercial	16.23%	16.56%	19.57%	20.60%	18.87%	19.15%									
	OP Commercial Medicaid (Bayou Health)	5.82%	13.66%	15.66%	16.59%	17.78%	18.30%									
	OP Medicaid	11.89%	2.91%	1.51%	2.78%	0.42%	0.75%									
OP Medicare	21.97%	24.31%	23.27%	17.91%	23.68%	23.70%										
% Patient Mix Emergency Dept (ED)																
ED Free Care	27.55%	19.64%	19.70%	20.27%	19.93%	19.72%										
ED Self Pay	24.17%	26.42%	24.20%	23.72%	20.38%	20.14%										
ED Commercial	10.79%	14.91%	15.17%	17.79%	16.10%	17.09%										
ED Commercial Medicaid (Bayou Health)	8.78%	22.68%	26.11%	27.10%	30.24%	29.02%										
ED Medicaid	16.00%	1.66%	1.74%	2.43%	0.62%	0.60%										
ED Medicare	11.86%	14.46%	12.88%	8.64%	12.56%	13.19%										
Offender Care	Offender Care															
	Total # Inpatient Discharges	1	1	1	2	4	2									
	% of IP Days	0.52%	0.62%	0.32%	1.14%	1.75%	0.18%									
	Total # OP Encounters	37	2	10	6	6	12									
	% of OP Encounters	0.37%	0.03%	0.13%	0.08%	0.08%	0.15%									
	% of ED Visits	0.86%	0.22%	0.23%	0.06%	0.17%	0.24%									
CEA Core Clinical Services	HIV Care															
	# HIV Clinic visits	24	47	40	40	24	32									
	Outpatient Pharmacy Assistance															
	Total # prescriptions filled	3,413	2,259	1,757												
	# Patient Assistance prescriptions filled	1,138	767	544												
	# HIV prescriptions filled	19	N/A	31												
	# Offender prescriptions	36	N/A	N/A												
	# Other prescriptions	2,220	1,492	1,182												
Are prescriptions available same day (Y/N)	Y	Y	Y													
Avg wait time on prescription in minutes	45	15-20	15-20													

*Indicates core services

¹Offender admits were used in place of discharges for baseline

²Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

³Observations- historical reporting did not take into account patient status at discharge; Reporting occurs prior to final utilization review and charges and therefore includes patients that ultimately have a discharge status of inpatient.

⁴# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

Data provided by LSU HOSD for FY12 and after
Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

**Graduate Medical Education Resident FTEs
Our Lady of the Angels Hospital Bogalusa Based Programs**

	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
FY14 includes HCSD/Washington St. Tammany (Bogalusa) and Our Lady of the Angels Hospital; FY15 & FY16 includes Our Lady of the Angels Hospital only	Family Medicine-Bogalusa ⁸	18.1	16.9	18.0
	Ophthalmology	0.9	0.8	0.9
Bogalusa Programs		19.0	17.7	18.9

Information provided by New Orleans School of Medicine

FTE count may fluctuate due to residents on maternity leave, repeating or late completion of a rotation and/or changes in rotation specialties throughout each program

FTEs represent those paid for the first month of the FY / AY only and over the course of the year, the FTEs will vary, although not a lot

FTE count represent LSUHSC New Orleans employee only; Residents from Tulane, Ochsner or the OLOL Pediatrics program would not be included in these numbers

⁸Family Medicine-Bogalusa includes residents on an HRSA grant: 7 residents (FY14 & FY15) and 6 residents (FY16)

LSU Health Public-Private Partnership Report Card FY 2016 - 1st Quarter

LSU Health BR - A Division of Our Lady of the Lake Regional Medical Center - Baton Rouge, Louisiana																		
Measure	EKL Monthly	OLOL Monthly	LSU BR Health	LSU BR Health	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016		
	Avg FYE June 2012	Avg FYE June 2012	Monthly Avg FYE June 2014	Monthly Avg FYE June 2015														
Statistics	Total Adult/Pediatric Discharges	281	330	743	782	840	819	854										
	*Total Psychiatric Discharges	281	91	188	196	213	200	181										
	Total Discharges	281	421	931	978	1,053	1,019	1,035										
	Total observation days	84	534	533	633	633	591	913										
	ALOS - Adult/Pediatric	4.42	4.83	5.22	5.40	5.11	5.01	5.74										
	ALOS - Psychiatric	4.99	6.46	6.43	6.38	7.45	8.23											
	Total IP Discharge Days - Adult/Pediatric	1,244	1,592	3,870	4,213	4,292	4,104	4,904										
	Total IP Discharge Days - Psychiatric	452	1,211	1,257	1,358	1,489	1,489											
	Average Daily Census - Adult and Pedit	40.90	52.34	127.20	138.60	138.45	132.39	163.47										
	Average Daily Census - Psych	14.86	39.81	41.35	43.91	43.03	49.83											
	*Outpatient Encounters	13,197	1,043	16,683	15,580	13,941	14,110	17,734										
	*Outpatient Clinic Visits with E&M codes	7,508	7,644	7,068	5,870	5,782	5,427											
	*ED Visits	3,372	1,832	5,790	6,707	6,661	7,093	8,060										
	Total # of free care individuals				2,787	2,891	2,812	2,631										
	# of free care recipients				1,670	1,705	1,568	1,220										
# of free care approved applicants				529	548	483	426											
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)																	
	IP Free Care	18.03%		4.15%	3.00%	2.38%	3.30%	3.98%										
	IP Self Pay	12.91%		36.13%	37.57%	34.05%	33.09%	35.01%										
	IP Commercial	3.55%		4.13%	4.57%	3.69%	3.17%	3.63%										
	IP Commercial Medicaid (Bayou Health)	3.29%		38.81%	38.59%	43.10%	43.96%	42.39%										
	IP Medicaid	39.67%		12.96%	11.98%	12.98%	11.84%	10.66%										
	IP Medicare	9.25%		3.82%	4.30%	3.81%	4.64%	4.33%										
	% Patient Mix Psychiatry (Psych)																	
	Psych Free Care			2.54%	0.69%	5.16%	3.00%	4.42%										
	Psych Self Pay			62.65%	64.49%	54.46%	57.50%	64.09%										
	Psych Commercial			0.36%	0.48%	0.00%	0.50%	0.55%										
	Psych Commercial Medicaid (Megalynn)			31.93%	31.54%	30.05%	33.50%	28.73%										
	Psych Medicaid			2.33%	2.40%	9.39%	5.50%	2.21%										
	Psych Medicare			0.18%	0.39%	0.94%	0.00%	0.00%										
	% Patient Mix Outpatient (OP)																	
OP Free Care	44.46%		15.47%	10.56%	12.57%	11.37%	7.12%											
OP Self Pay	10.45%		27.47%	30.34%	25.03%	26.88%	34.36%											
OP Commercial	4.67%		7.83%	9.32%	11.58%	10.37%	8.76%											
OP Commercial Medicaid (Bayou Health)	4.50%		30.04%	29.13%	32.98%	34.12%	33.06%											
OP Medicaid	23.12%		11.85%	10.57%	6.82%	6.41%	6.38%											
OP Medicare	9.87%		7.34%	10.08%	11.03%	10.84%	10.31%											
% Patient Mix Emergency Dept (ED)																		
ED Free Care	32.04%		2.68%	1.61%	2.12%	2.03%	2.07%											
ED Self Pay	38.06%		41.44%	38.58%	41.69%	40.14%	39.78%											
ED Commercial	3.64%		1.00%	1.14%	0.92%	0.65%	0.82%											
ED Commercial Medicaid (Bayou Health)	3.00%		48.12%	49.15%	49.41%	51.64%	51.33%											
ED Medicaid	12.53%		6.06%	8.73%	5.07%	4.93%	5.05%											
ED Medicare	4.64%		0.71%	0.80%	0.80%	0.61%	0.96%											
Offender Care	Offender Care																	
	*Total # Inpatient Discharges	35																
	% of IP Days	0																
	Total # OP Encounters	458																
	% of OP Encounters	0																
	# of ED Visits	206																
CEA Core Clinical Services	HIV Care																	
	# HIV Outpatient Clinic visits	506		413	350	374	380	411										
	Cancer Care																	
	# Oncology Infusion visits	285		283	259	579	252	188										
	Urgent Care Visits																	
	# North Urgent Care visits			2,643	3,089	3,243	3,441	3,428										
	# Mid City Urgent Care visits				783	1,098	1,096	1,202										
	Trauma Care																	
	Level I Trauma Center (Y/N)	N		N	N	N	N	N										
	Total # prescriptions filled	10,016		5,456	6,352	6,232	6,116	6,234										
	# Patient Assistance Prescriptions filled	3,556		545	295	222	253	326										
	# HIV prescriptions filled	1,067		204	551	356	329	412										
	# Offender prescriptions	400		N/A	N/A	N/A	N/A	N/A										
	# Other prescriptions	4,993		4,707	5,506	5,654	5,534	5,496										
	Are prescriptions available same day (Y/N)	Y		Y	Y	Y	Y	Y										
Avg wait time on prescription in minutes	60		48	9	8	10	9											

*Indicates core services

*Offender admits were used in place of discharges for baseline

*Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

*LSU BR Health only - outpatient clinic visits and outpatient encounters for FY 2012 (baseline) was adjusted to account for services (i.e., pediatrics, OB/GYN, prisoners) which did not transfer to OLOL

*HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

Data provided by LSU HCSD for EKL FY12. Data provided by OLOL-LSU HBR for OLOL FY12, LSU HBR FY14 and after

Mid City Urgent Care - Monthly Average FYE June 2015 total is based upon 7 months of data; Center opened in December 2014

Information currently not available or services not applicable

Last updated 12/8/2015

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

LSU Health BR - A Division of Our Lady of the Lake Regional Medical Center - Baton Rouge, Louisiana		
Footnotes	Comments	Date completed
	Free Care patient mix is low due to the inability to access the Department of Revenue system to verify income. In the past, EKL was allowed access as a public hospital; however, private facilities are not allowed this privilege. This hinders the ability to approve or deny applications when patients do not return applications as requested.	7/9/14
	Inpatient Discharge Days: Differences in patient population and breadth of services provided explains differences in the comparison of patient days. For example: EKL Cardiac patients were transferred to other hospitals if interventional procedures were needed, reducing patient days. OLOL offers full-service cardiac care which increases patient days. The inpatients are defined as all inpatients who have had clinic visits since the transition; patients who have LSU physicians attending, admitting, surgeon or consulting; or who have Medicaid, financial assistance, or are private pay. We considered those to be defined as covered under the CEA, realizing that a subset of the Medicaid, financial assistance, and private pay patients were our patients prior to the transition – but with no accurate way to report them separately. Inpatients - Adult and Peds stats revised based on discussion. It now includes all Self Pay & Medicaid patients based on Lake Classification. Inpatients Psychiatry stats revised based on discussion. It now includes all Self Pay & Medicaid patients based on Lake Classification. The patients with Principal Dx of 290 to 319	7/9/14
	ED Visits: ED patients are defined as patients who have had clinic visits since the transition; who have LSU physicians as the attending, admitting, surgeon or consulting; who have Medicaid, financial assistance, or are private pay. We considered those to be defined as covered under the CEA, realizing that a subset of the Medicaid, financial assistance and private pay patients were our patients prior to the transition – but with no accurate way to report them separately. ED visits revised based on discussion. It includes all Self Pay & Medicaid based on Lake Classification. In addition it also includes Patient Type - Treatment or Patient Type - T that comes through ER - Fast Track eg. Sickle Cell etc.	7/9/14
	Outpatient Encounters/Outpatient Clinic Visits with E&M codes: Due to differences in operational accounting methods between EKL and LSU BRH, outpatient encounters are not equally comparable. Outpatient Encounters Stats revised it includes Outpatient at LSU clinics, Ambulatory, Observation and Outreach patients.	7/9/14
	Observations Days are the patient days of Patient Type Observation or Patient Type Q based on Lake Classification with stay <=72 hrs	7/9/14
	Urgent Care volumes are low due to an issue with charge capture - causing some of the charges to "error out". Will correct on next report.	12/2/14
	Charging issues were causing erroneous (lower)reporting of volumes. Urgent Care statistics are modified for the December report to depict encounters as opposed to charges as previously reported.	12/15/15
Operations Milestones	Impact	Date completed
Opened new Urgent Care at Midcity Clinic	Improves patient access to urgent care services	
Medical Equipment Investments		
Technology Investments		
New EMR implementation complete	Better clinical integration between caregivers within the Baton Rouge Epic system. Better access to patient outcomes information. Opportunity to enhance patient and population health. Patient access to health data for personal management and tracking on My Chart, the patient portal.	

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
Our Lady of the Lake Regional Medical Center Baton Rouge Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
FY14 includes LSUHSC, EKL Memorial Hospital, OLOL (Previous EKL), and OLOL Hospital; FY15 & FY16 includes OLOL only	Anesthesiology	0.7	0.3	-
	Dermatology	5.8	5.0	5.0
	Emergency Medicine	0.9	0.8	1.0
	Emergency Medicine-Baton Rouge	27.8	29.3	33.0
	ENT-Neurotology	-	-	1.0
	General Dentistry ⁶	4.8	4.0	5.4
	Internal Medicine-EKLMC	34.5	38.5	38.5
	Internal Medicine-Dermatology	0.1	-	-
	Internal MD/Emergency MD	-	0.2	-
	OB/GYN-EKL	0.7	0.0	-
	Ophthalmology	2.0	2.0	2.0
	Ophthalmology-Retina	1.0	1.0	1.0
	Oral Surgery ⁶	4.0	6.7	6.0
	Orthopedics	3.0	3.5	4.0
	Otorhinolaryngology/ENT	8.4	9.7	9.0
	Plastic Surgery	0.3	-	-
	Psychiatry-OLOL	12.0	18.0	22.9
	Surgery	18.5	17.0	14.0
Surgery-Vascular	1.0	1.0	1.0	
Surgery-Vascular Surgery-Residency	0.5	1.0	2.0	
Baton Rouge Programs		126.0	138.0	145.8

Information provided by New Orleans School of Medicine

FTE count may fluctuate due to residents on maternity leave, repeating or late completion of a rotation and/or changes in rotation specialties throughout each program

FTEs represent those paid for the first month of the FY / AY only and over the course of the year, the FTEs will vary, although not a lot

FTE count represent LSUHSC New Orleans employee only; Residents from Tulane, Ochsner or the OLOL Pediatrics program would not be included in these numbers

⁶FTE count includes general dentistry and oral surgery residents in the medical school as part of their residency

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

University Hospital and Clinics - Lafayette, Louisiana																
Measure	UMC Monthly Avg FYE June 2012	UHC Monthly Avg FYE June 2014	UHC Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	
Statistics	Total Adult/Pediatric Discharges	307.58	183	264	275	299	277									
	*Total Psychiatric Discharges	12.67														
	Total Discharges	320.25	183	264	275	299	277									
	Total observation days	109.63	115	53	63.08	33.63	72.58									
	ALOS - Adult/Pediatric	4.48	4.48	4.26	4.87	4.61	4.25									
	ALOS - Psychiatric	14.13														
	Total IP Discharge Days - Adult/Pediatric	1,378	842	1,124	1,339	1,377	1,177									
	Total IP Discharge Days - Psychiatric	179														
	Average Daily Census-Adult and Pedit	44.93	27.45	36.95	43.19	44.42	39.23									
	Average Daily Census - Psych	12.857	10.518	15.664	19.604	19.805	19.137									
	Outpatient Encounters	7,899	6,060	8,667	12,142	11,513	11,906									
	Outpatient Clinic Visits with E&M codes	3,247	2,694	3,319	3,713	3,797	3,788									
	*ED Visits															
	Total # of free care individuals				N/A	N/A	N/A	N/A								
	# of free care recipients				5,268	7,446	7,659	7,959								
# of free care approved applicants				882	729	579	945									
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)															
	IP Free Care	21.39%	15.31%	30.54%	29.06%	29.96%	40.74%									
	IP Self Pay	18.76%	12.01%	9.58%	11.84%	14.95%	-0.17%									
	IP Commercial	5.35%	8.29%	10.62%	5.05%	11.72%	7.91%									
	IP Commercial Medicaid (Bayou Health)	2.18%	13.86%	15.01%	19.13%	17.58%	18.46%									
	IP Medicaid	37.13%	28.11%	13.73%	16.30%	11.95%	15.89%									
	IP Medicare	14.14%	19.09%	20.53%	18.62%	13.84%	17.17%									
	% Patient Mix Psychiatry (Psych)															
	Psych Free Care	15.95%														
	Psych Self Pay	47.53%														
	Psych Commercial	2.20%														
	Psych Commercial Medicaid (Magellan)	0.00%														
	Psych Medicaid	32.04%														
	Psych Medicare	2.28%														
	% Patient Mix Outpatient (OP)															
	OP Free Care	44.15%	43.21%	29.32%	23.85%	27.24%	26.32%									
	OP Self Pay	8.49%	11.57%	13.91%	13.19%	10.97%	7.79%									
	OP Commercial	6.93%	7.81%	15.07%	34.14%	29.77%	40.05%									
	OP Commercial Medicaid (Bayou Health)	3.47%	15.27%	20.15%	14.32%	14.65%	11.80%									
	OP Medicaid	19.02%	3.75%	4.53%	2.54%	4.26%	2.15%									
	OP Medicare	17.55%	17.84%	17.01%	11.96%	13.11%	11.89%									
	% Patient Mix Emergency Dept (ED)															
	ED Free Care	36.25%	34.72%	41.34%	40.71%	39.97%	40.08%									
	ED Self Pay	30.81%	39.03%	20.36%	20.05%	19.68%	19.74%									
	ED Commercial	5.67%	4.87%	10.96%	9.67%	11.79%	11.63%									
ED Commercial Medicaid (Bayou Health)	2.71%	9.16%	12.62%	14.83%	14.42%	14.41%										
ED Medicaid	12.74%	2.15%	3.67%	3.52%	4.08%	2.97%										
ED Medicare	6.99%	7.82%	11.04%	11.22%	10.06%	11.17%										
Offender Care	Offender Care															
	*Total # Inpatient Discharges	4	3	7	4	15	3									
	% of IP Days	1.06%	2.15%	2.30%	1.30%	2.50%	0.80%									
	Total # OP Encounters	49	55	89	128	114	118									
	% of OP Encounters	0.38%	0.54%	0.57%	0.65%	0.58%	0.62%									
	ED Encounters	91	62	64	76	66	64									
% of ED Visits	2.79%	2.25%	1.84%	2.00%	1.70%	1.70%										
*# Telemed visits																
% of Telemed visits																
*CEA Core Clinical Services	HIV Care															
	# HIV Outpatient Clinic visits	312	248	302	275	277	315									
	Cancer Care															
	# Oncology Infusion visits	129	160	368	328	342	353									
	Outpatient Pharmacy Assistance															
	Total # prescriptions filled	7,043	6,095	5,263	5,526	5,008	5,393									
	# Patient Assistance Prescriptions filled	3,269	2,218	1,583	1,472	1,396	1,517									
	# Offender HIV prescriptions	N/A	N/A	79	98	104	75									
	# HIV prescriptions filled	263	N/A	134	107	106	106									
	# Offender prescriptions	N/A	N/A	0	0	0	0									
# Other prescriptions	3,511	3,869	3,467	3,849	3,402	3,695										
Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y	Y										
Avg wait time on prescription in minutes	60	28.75	15-20	15-20	15-20	15-20										

*Indicates core services

*Offender admits were used in place of discharges for baseline

*Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

*# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

Data provided by LSU HOSU for FY12 and FY14. Data provided by UHC for FY13 and after.

Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

University Hospital and Clinics - Lafayette, Louisiana			
Footnotes	Comments		Date Completed
Operations Milestones	Accomplishment	Impact	Date Completed
Medical Equipment Investments			
Technology Investments			

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
University Hospital and Clinics Lafayette Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
FY14 includes HCSD/University Medical Center and University Hospital & Clinics, and Lafayette General Medical Center; FY15 & FY16 includes University Hospitals & Clinics and Lafayette General Medical Center	Anesthesiology	0.5	0.3	-
	Internal Medicine-Cardiology	1.0	1.0	1.0
	OB/GYN	5.0	5.0	4.8
	OB/GYN Fellows	0.1	-	0.1
	Ophthalmology	5.0	4.0	3.1
	Ophthalmology-Retina	1.0	1.0	1.0
	Orthopedics	2.0	2.0	2.0
	Otorhinolaryngology/ENT	4.8	5.4	3.0
	Surgery	8.7	9.0	9.0
	UMC-Family Medicine	23.2	24.3	26.9
	UMC-Family Medicine-Geriatrics	0.1	1.0	2.0
	UMC-Internal Medicine	26.1	26.8	28.8
Lafayette Programs		77.5	79.8	81.7

Information provided by New Orleans School of Medicine

FTE count may fluctuate due to residents on maternity leave, repeating or late completion of a rotation and/or changes in rotation specialties throughout each program

FTEs represent those paid for the first month of the FY / AY only and over the course of the year, the FTEs will vary, although not a lot

FTE count represent LSUHSC New Orleans employee only; Residents from Tulane, Ochsner or the OLOL Pediatrics program would not be included in these numbers

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Leonard J. Chabert Medical Center - Houma, Louisiana																
Measure	LJC Monthly Avg FYE June 2012	LJC Monthly Avg FYE June 2014	LJC Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	
Statistics	Total Adult/Pediatric Discharges	302	223	347	333	317	349									
	*Total Psychiatric Discharges	79	84	88	109	104	99									
	Total Discharges	381	306	435	442	421	448									
	Total observation days	152	128	120.69	195	121.1	175.25									
	ALOS - Adult/Pediatric	4.11	4.19	3.68	2.77	2.30	2.59									
	ALOS - Psychiatric	8.88	6.99	6.85	6.70	6.22	6.23									
	Total IP Discharge Days - Adult/Pediatric	1,241	934	702	924	730	903									
	Total IP Discharge Days - Psychiatric	700	584	414	730	647	617									
	Average Daily Census-Adult and Pedi	41.03	30	28.77	22.35	21.65	23.19									
	Average Daily Census - Psych	22.97	19	19.58	21.71	21.55	21.00									
	Outpatient Encounters	13,779	14,448	11,746	13,555	13,163	15,137									
	Outpatient Clinic Visits with I&M codes	7,948	8,556	9,444	10,281	9,965	10,770									
	*ED Visits	2,726	2,135	2,595	3,183	3,060	3,611									
	Total # of free care individuals															
	# of free care recipients			6,251												
# of free care approved applicants																
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)															
	IP Free Care	19.56%	13.92%	21.86%												
	IP Self Pay	6.54%	10.55%	8.25%	26.67%	49.36%	45.07%									
	IP Commercial	6.43%	9.07%	7.42%	10.00%	6.41%	9.15%									
	IP Commercial Medicaid (Bayou Health)	3.08%	15.35%	21.93%	3.33%	12.18%	17.61%									
	IP Medicaid	43.64%	24.41%	13.07%	40.00%	14.74%	9.86%									
	IP Medicare	19.47%	25.45%	26.69%	20.00%	19.87%	21.13%									
	% Patient Mix Psychiatry (Psych)															
	Psych Free Care	22.23%	10.96%	28.49%												
	Psych Self Pay	19.56%	30.11%	13.27%	48.57%	54.21%	42.71%									
	Psych Commercial	7.58%	4.60%	8.97%	1.90%	2.80%	7.29%									
	Psych Commercial Medicaid (Magellan)	10.03%	21.89%	24.52%	27.62%	16.82%	28.13%									
	Psych Medicaid	24.99%	14.56%	4.14%	3.81%	5.61%	3.13%									
	Psych Medicare	15.57%	17.76%	20.61%	18.10%	20.56%	18.75%									
	% Patient Mix Outpatient (OP)															
	OP Free Care	41.12%	36.15%	22.88%												
	OP Self Pay	8.89%	11.84%	11.89%	48.54%	48.75%	47.44%									
	OP Commercial	8.52%	9.82%	8.73%	9.61%	8.77%	8.88%									
	OP Commercial Medicaid (Bayou Health)	3.92%	15.53%	15.39%	1.80%	2.10%	1.70%									
	OP Medicaid	17.09%	3.84%	13.26%	17.58%	16.35%	18.15%									
	OP Medicare	20.15%	22.68%	27.05%	22.58%	24.08%	23.91%									
	% Patient Mix Emergency Dept (ED)															
	ED Free Care	38.22%	28.24%	47.59%												
	ED Self Pay	26.40%	34.63%	7.50%	56.61%	52.68%	52.06%									
	ED Commercial	7.41%	8.28%	11.93%	9.12%	10.76%	10.49%									
ED Commercial Medicaid (Bayou Health)	2.63%	12.13%	17.22%	1.24%	1.35%	1.27%										
ED Medicaid	14.48%	4.17%	2.61%	19.87%	22.20%	22.40%										
ED Medicare	8.65%	10.38%	12.67%	13.29%	13.14%	13.90%										
Offender Care	Offender Care															
	¹ Total # Inpatient Discharges	5	4	4	7	4	6									
	% of IP Days	1.29%	1.25%	0.48%	0.51%	0.30%	0.44%									
	Total # OP Encounters	42	21	24	40	37	16									
	% of OP Encounters	0.30%	0.14%	0.21%	0.30%	0.28%	0.11%									
	ED Encounters	60	46	70	65	82	65									
	% of ED Visits	2.21%	2.16%	2.76%	2.04%	2.68%	1.80%									
² Telemed visits																
% of Telemed visits																
CEA Core Clinical Services	HIV Care															
	³ # HIV Clinic visits	144	120	78	87	89	78									
	Cancer Care															
	# Oncology Infusion visits	132	134	343	342	241	378									
	Outpatient Pharmacy Assistance															
	Total # prescriptions filled	4,319	4,584	4,775	4,826	4,482	4,526									
	# Patient Assistance Prescriptions filled	887	360	208	166	175	157									
	# HIV prescriptions filled	108	N/A	1	0	0	0									
	# Offender prescriptions	N/A	N/A	N/A	N/A	N/A	N/A									
	# Other prescriptions	3,324	4,224	4,567	4,660	4,307	4,369									
Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y	Y										
Avg wait time on prescription in minutes	60	34	28	25	25	25										

¹Indicates core services

²Offender admits were used in place of discharges for baseline

³Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

⁴# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014; LJC is not currently participating in the LA ADAP.

⁵LJC only HIV clinic visits based on clinic visits with an HIV principle diagnosis code

Data provided by LSU HCSD for FY12 and FY14; Data provided by LJC for FY15 and after

Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Leonard J. Chabert Medical Center - Houma, Louisiana			
Footnotes	Comments		Date completed
Operations Milestones	Accomplishment	Impact	Date completed
Medical Equipment Investments			
Technology Investments			

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
Leonard J. Chabert Houma Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
FY14 includes HCSD/Leonard J. Chabert Medical Center; FY15 & FY16 includes Ochsner/Leonard J. Chabert Medical Center only	Family Medicine	2.1	2.7	2.0
	Internal MD/Emergency MD	0.7	-	-
	Ophthalmology	3.0	3.0	3.0
	Phys Med & Rehab	2.0	2.0	2.0
Houma Programs		7.8	7.7	7.0

Information provided by New Orleans School of Medicine

FTE count may fluctuate due to residents on maternity leave, repeating or late completion of a rotation and/or changes in rotation specialties throughout each program
FTEs represent those paid for the first month of the FY / AY only and over the course of the year, the FTEs will vary, although not a lot
FTE count represent LSUHSC New Orleans employee only; Residents from Tulane, Ochsner or the OLOL Pediatrics program would not be included in these numbers

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

University Medical Center New Orleans - New Orleans, Louisiana																
Measure	ILH Monthly Avg FYE June 2012	ILH Monthly Avg FYE June 2014	ILH Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	
Statistics	Total Adult/Pediatric Discharges	861	712	767	805	732	807									
	*Total Psychiatric Discharges	106	105	125	125	125	125									
	Total Discharges	966	817	892	930	857	932									
	Total observation days	251	380	379	440	399	483									
	ALOS - Adult/Pediatric	5.31	5.94	5.71	4.98	5.53	5.21									
	ALOS - Psychiatric	10.09	10.06	9.13	9.27	9.12	8.87									
	Total IP Discharge Days - Adult/Pediatric	4,568	4,226	4,370	4,009	4,049	4,202									
	Total IP Discharge Days - Psychiatric	1,065	1,053	1,128	1,168	1,140	1,109									
	Average Daily Census - Adult and Pedi	149.61	139	144	129.32	130.61	140.07									
	Average Daily Census - Psych	34.25	35.00	37.09	37.68	36.77	36.97									
	Outpatient Encounters	20,311	24,581	19,290	18,683	16,358	17,839									
	Outpatient Clinic Visits with E&M codes	12,536	11,161	11,762	11,281	9,381	9,761									
	*ED Visits	3,953	5,572	4,485	4,630	4,945	4,968									
	Total # of free care individuals		5,985	7,390	6,961	8,116	8,785									
# of free care recipients		2,752	4,600	5,230	6,888	6,888										
# of free care approved applicants		856	1,055	1,011	935	944										
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)															
	IP Free Care	8.52%	13.63%	11.47%	9.15%	9.98%	13.40%									
	IP Self Pay	17.18%	9.84%	8.86%	15.47%	13.95%	11.83%									
	IP Commercial	9.67%	10.10%	11.18%	13.79%	11.56%	12.33%									
	IP Commercial Medicaid (Bayou Health)	4.62%	14.59%	19.52%	20.68%	18.47%	18.18%									
	IP Medicaid	47.19%	37.55%	34.01%	25.67%	28.70%	26.13%									
	IP Medicare	9.14%	14.29%	14.96%	15.24%	17.34%	18.13%									
	% Patient Mix Psychiatry (Psych)															
	Psych Free Care	3.95%	9.81%	2.39%	2.14%	2.02%	2.98%									
	Psych Self Pay	29.39%	23.13%	27.42%	31.68%	24.39%	32.70%									
	Psych Commercial	4.06%	1.92%	3.38%	4.71%	3.16%	1.08%									
	Psych Commercial Medicaid (Megellan)	9.81%	39.88%	43.87%	33.05%	31.14%	23.53%									
	Psych Medicaid	35.97%	6.38%	2.36%	20.21%	19.21%	18.85%									
	Psych Medicare	16.41%	18.87%	20.58%	8.22%	20.09%	21.46%									
	% Patient Mix Outpatient (OP)															
	OP Free Care	26.12%	52.22%	41.14%	38.26%	37.98%	38.90%									
	OP Self Pay	15.25%	8.79%	13.89%	15.58%	15.45%	15.87%									
	OP Commercial	4.70%	6.02%	8.00%	9.00%	8.87%	8.62%									
OP Commercial Medicaid (Bayou Health)	5.27%	14.03%	15.91%	17.14%	17.98%	18.77%										
OP Medicaid	37.85%	5.95%	7.61%	6.69%	5.82%	4.81%										
OP Medicare	9.63%	13.00%	13.46%	13.34%	14.08%	13.83%										
% Patient Mix Emergency Dept (ED)																
ED Free Care	12.75%	33.24%	22.12%	19.39%	18.65%	18.74%										
ED Self Pay	38.13%	32.65%	39.59%	41.77%	43.50%	44.81%										
ED Commercial	5.34%	9.28%	11.14%	10.82%	9.34%	9.16%										
ED Commercial Medicaid (Bayou Health)	4.47%	12.03%	13.66%	15.62%	15.13%	14.17%										
ED Medicaid	26.89%	3.87%	4.22%	3.78%	3.17%	3.18%										
ED Medicare	6.22%	8.92%	9.37%	8.83%	10.21%	9.94%										
Offender Care	Offender Care															
	¹ Total # Inpatient Discharges	31	20	20	24	19	22									
	% of IP Days	4.08%	1.53%	0.80%	1.43%	1.31%	1.36%									
	Total # OP Encounters	239	286	467	602	447	443									
	% of OP Encounters	1.17%	1.50%	2.19%	3.18%	2.75%	2.47%									
	ED Encounters	245	223	246	227	134	128									
	% of ED Visits	6.19%	4.53%	5.02%	4.55%	2.71%	2.58%									
² Telemed visits	325	141	177	198	163	131										
% of Telemed visits	1.60%	49.36%	38.56%	32.89%	36.47%	29.57%										
*CEA Core Clinical Services	HIV Care															
	# HIV Outpatient Clinic visits	502	1057	1,132	1,092	938	1044									
	Cancer Care															
	# Oncology Infusion visits	323	447	389	439	419	419									
	Trauma Care															
	Level I Trauma Center (Y/N)	Y	Y	Y	Y	Y	Y									
	Outpatient Pharmacy Assistance															
	Total # prescriptions filled	8,765	5,533	4,608	4,404	1,097	N/A									
	# Patient Assistance Prescriptions filled	5,140	2,624	1,708	1,589	324	N/A									
	⁴ # HIV prescriptions filled	1,790	1	0	0	0	N/A									
# Offender prescriptions	205	466	374	337	264	N/A										
# Other prescriptions	1,630	2,443	2,527	2,478	509	N/A										
Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y	N/A										
Avg wait time on prescription in minutes	90	27	21	25	25	N/A										

¹Indicates core services

²Offender admits were used in place of discharges for baseline

³Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

⁴# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

Data provided by LSU HCSD for FY12; Data provided by UMCNO (previously ILH) for FY14 and after

Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

University Medical Center New Orleans - New Orleans, Louisiana			
Footnotes	Comments		Date completed
	Outpatient Encounters were calculated using charges and includes the count of ER visits and LWBS charges. The baseline is calculated based upon patient encounters and excludes ED visits and LWBS patients. Updated the measures and definition to exclude ED visits, admits, and LWBS encounters.		6/30/15
	ED Visits were calculated as ER level visit charges including LWBS charges and ED outpatients admitted to the inpatient areas. The baseline is calculated using ER level visits only excluding LWBS and patients admitted as inpatients. Updated measures and definitions to exclude ED admits and LWBS encounters.		6/30/15
	IP, OP, ED, and Psych Payer Mix percentages were calculated using patient revenues, whereas the baseline is calculated using inpatient days or visits. Updated measures and definitions so that IP & Psych are a percentage of inpatient days, and OP and ED are a percentage of visits.		6/30/15
	The decrease in OP and ED Free Care percentages in the Patient Mix is due to a shift from Self-Pay to Managed Medicaid.		7/1/15
	OP Pharmacy closed in August 2015.		9/1/15
Operations Milestones	Accomplishment	Impact	Date completed
	Moved into new facility		8/1/15
	Comprehensive Pulmonary Hypertension Center (CPHC) has received the Center of Comprehensive Care (CCC) designation	Identified as having a PH program with the infrastructure and experience to best manage and improve overall quality of care and ultimately improve outcomes of patients with pulmonary hypertension. The only one with the designation in Louisiana; closest designated programs to us are in Texas and Florida.	9/1/15
	Added an additional patrol officer in the parking garage and grounds of the hospital by mobilizing the T-3 (3 wheel motorized unit)	Improve visibility and effectiveness	9/1/15
	Added many external and internal wayfinding signs. External stop signs and speed bumps were added to the street by the Emergency Department ramp	Improved traffic flow, safety, and made it easier for patients to find their way, therefore improving patient satisfaction.	9/1/15
	Additional badge readers, locking programs, etc. were installed	Improve employee and patient safety	9/1/15
Capital Investments			
8,059,165.00	UMCNO Facilities Equipment, Mesh Project, Lawson Interface, Dell 550 - Sheet Paper Tray, Cisco Unified Computing System, Ambulatory Care Building, Hyperbaric Chambers, GE PACS, Identity Management and Antivirus Software, Medtronic Neuro Surgery Navigation System, Automated Line, Lab Analyzers for Automated line, Overhead Paging System, Mediware System, HIM High Speed Scanners, Temperature Monitor Sensors, GE CVUS Image Vault Upgrade, iSTAT Instrument w/Docking Station, Radiology Oncology Wedge Set, Enterprise Backup Software, DAS - Cellular Service Enhancement, ACB Equipment, Operations Bobcat, Trophon EPR, Equipment-Water Reservoir, Video scope, Power Procedure Table, & Eye Surgery Stretchers	UMCIT / Facilities	7/7/15
486,795.00	Intralock ITL9700A Key Machine, Interpercussive Ventilator (IPV), Radiology Workstation Monitor, Kitchen Steamer, 2-Way Motorola Radios, Clean Booth Work Facilities, Pro Analyzer, Neuro Omni Pentero Microscope, Urology Transducer, Neonatal MRI Ventilator, Power Procedure Chair, Roche Ultra Benchmark Stainer, Emma Chair, & Flex Focus 500 Ultrasound	ILH Replacements	7/7/15
\$ 8,545,960.00	Capital Investments are through October 2015		

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
LCMC Health New Orleans Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
	Anesthesiology	6.3	7.0	9.0
	Child Neurology	0.6	-	1.0
	Dermatology	4.0	3.4	4.0
	Emergency Medicine-Hyperbaric	2.0	1.0	3.0
	Emergency Medicine	35.3	35.6	37.4
	ENT-Neurotology	-	1.0	0.2
	Family Medicine	1.0	0.7	1.0
	General Dentistry ⁶	5.8	-	6.2
	LSU PM&R/Pain Medicine	0.5	0.5	0.5
	Internal Medicine-Baton Rouge (EKL)	-	-	1.0
	Internal MD/Emergency MD	5.4	5.4	6.5
	Internal Medicine	25.2	24.9	21.2
	Internal Medicine-Cardiology Interventional	1.0	1.0	1.0
	Internal Medicine-Endocrine	1.9	1.9	1.9
	Internal Medicine-GI	2.4	2.2	3.3
	Internal Medicine-Hematology/Oncology	5.1	5.2	5.2
	Internal Medicine Infectious Disease	3.3	3.0	2.1
	Internal medicine-Nephrology	1.6	1.9	2.0
	Internal Medicine-Pulmonary/CRIT	5.1	5.0	5.0
	Internal Medicine-Rheumatology	3.0	4.0	3.8
	Internal Medicine-Cardiology	6.1	6.1	6.1
	Internal Medicine-Dermatology	0.3	0.7	1.0
	Internal Medicine-Geriatrics	-	1.0	2.0
	Internal Medicine-Pediatrics	8.1	6.2	7.1
	Neurology	8.2	6.6	8.0
	Neurology Fellows	3.3	2.0	2.0
	Neurosurgery	5.2	3.0	6.0
	OB/GYN	8.9	8.7	8.4
	OB/GYN Fellows	0.2	0.3	0.7
	Ophthalmology	4.7	4.7	4.3
	Ophthalmology-Retina	1.0	1.0	1.0
	Oral Surgery ⁷	19.8	8.0	22.0
	Orthopedics	7.5	7.5	7.3
	Otorhinolaryngology/ENT	1.8	2.0	3.0
	Pathology	7.5	9.5	10.0
	Pediatrics	-	0.2	-
	Pediatrics-A/I	0.4	0.4	0.4
	Pediatrics/Emergency Medicine	-	0.5	2.5
	Phys Med & Rehab	3.9	3.9	3.8
	Plastic Surgery	2.0	3.0	3.0
	Plastic Surgery-Integrated	-	3.3	4.0
	Psychiatry	21.2	24.0	21.2
	Psychosomatic Medicine	-	1.0	1.0
	Psychiatry - OLOL	-	-	0.1
	Radiology	9.7	10.1	9.0
	Surgery ⁷	13.0	18.9	20.0
	Surgery-Trauma Critical	2.0	2.0	2.0
	Surgery-Vascular Surgery Residency	1.2	2.7	4.0
	Urology-Female Pelvic Reconstruction Fellowship	0.1	-	-
	Radiology-Women's & Breast Imaging	0.5	1.0	1.0
	New Orleans Programs	246.1	242.0	276.2

FY14 and FY15 includes HCSD/MCLNO, LSUHSC department accounts, and LA Children's Medical Center; FY16 includes LSUHSC department accounts and LA Children's Medical Center

Information provided by New Orleans School of Medicine

FTE count may fluctuate due to residents on maternity leave, repeating or late completion of a rotation and/or changes in rotation specialties throughout each program

FTEs represent those paid for the first month of the FY / AY only and over the course of the year, the FTEs will vary, although not a lot

FTE count represent LSUHSC New Orleans employee only; Residents from Tulane, Ochsner or the OLOL Pediatrics program would not be included in these numbers

LCMC Health includes resident programs at UMC New Orleans, Touro, and Children's Hospital New Orleans

⁶FTE count include general dentistry and oral surgery residents in the medical school as part of their residency

⁷ILH includes 4.3 surgery residents in labs

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Moss Memorial Health Clinic - Lake Charles, Louisiana																
Measure	WOM Monthly Avg FYE June 2012	MMHC Monthly Avg FYE June 2014	MMHC Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	
Statistics	Total Adult/Pediatric Discharges	80	369	394	393	412	398									
	Total Psychiatric Discharges	18	78	77	86	111	101									
	Total Discharges	98	446	461	481	523	499									
	Total observation days	21	70	113	133	140	140									
	ALOS - Adult/Pediatric	4.06	4.75	4.76	4.89	4.95	4.83									
	ALOS - Psychiatric	14.59	7.24	7.61	7.36	6.51	6.39									
	Total IP Discharge Days - Adult/Pediatric	324	1,751	1,820	1,920	2,041	1,921									
	Total IP Discharge Days - Psychiatric	266	560	586	648	723	645									
	Average Daily Census-Adult and Pedit	10.78	58	60	59	64	47									
	Average Daily Census - Psych	8.21	18	19	21	21	17									
	Outpatient Encounters	7,128	7,983	8,847	8,873	9,077	9,592									
	Outpatient Clinic Visits with E/M codes	3,907	5,402	6,043	5,863	6,048	6,307									
	ED Visits	1,982	2,702	3,374	3,087	3,662	2,684									
	Total # of free care individuals															
	# of free care recipients			2,635	2,577	2,562	2,635									
# of free care approved applicants																
Patient Mix by Service	% Patient Mix Inpatient (IP)															
	IP Free Care	42.55%	11.07%	17.05%	22.92%	19.86%	16.45%									
	IP Self Pay	11.28%	9.05%	11.15%	11.09%	10.50%	7.08%									
	IP Commercial	4.60%	7.25%	9.09%	7.45%	8.16%	8.80%									
	IP Commercial Medicaid (Bayou Health)	0.57%	39.48%	40.65%	40.78%	42.89%	41.28%									
	IP Medicaid	25.83%	18.07%	6.06%	3.96%	4.84%	6.40%									
	IP Medicare	14.18%	15.09%	16.01%	13.80%	13.94%	19.99%									
	% Patient Mix Psychiatry (Psych)															
	Psych Free Care	24.08%	8.73%	12.36%	23.15%	23.15%	10.54%									
	Psych Self Pay	35.11%	20.71%	25.66%	19.91%	19.60%	22.79%									
	Psych Commercial	2.72%	5.41%	2.34%	4.01%	4.01%	5.27%									
	Psych Commercial Medicaid (Megalton)	0.00%	55.08%	49.75%	44.75%	43.98%	52.25%									
	Psych Medicaid	32.32%	2.50%	1.23%	0.00%	1.08%	0.78%									
	Psych Medicare	5.76%	7.58%	8.61%	8.18%	8.18%	8.37%									
	% Patient Mix Outpatient (OP)															
	OP Free Care	49.54%	50.97%	45.56%	43.10%	42.33%	42.70%									
	OP Self Pay	11.78%	12.25%	12.63%	10.56%	11.57%	11.93%									
	OP Commercial	6.01%	7.69%	12.22%	13.16%	13.69%	14.24%									
	OP Commercial Medicaid (Bayou Health)	0.74%	9.80%	10.99%	13.49%	13.06%	12.52%									
	OP Medicaid	14.05%	2.11%	0.92%	0.84%	0.61%	0.81%									
OP Medicare	17.28%	17.13%	17.61%	18.86%	18.75%	17.79%										
% Patient Mix Emergency Dept (ED)																
ED Free Care	45.53%	17.80%	15.69%	17.33%	14.72%	14.61%										
ED Self Pay	28.89%	31.00%	33.92%	34.46%	34.33%	35.73%										
ED Commercial	4.75%	5.22%	7.07%	8.03%	8.96%	7.82%										
ED Commercial Medicaid (Bayou Health)	0.64%	32.51%	32.84%	30.04%	31.32%	32.12%										
ED Medicaid	9.42%	6.09%	2.56%	1.39%	2.18%	1.90%										
ED Medicare	6.84%	7.28%	7.92%	8.75%	8.49%	7.82%										
Offender Care	Offender Care															
	Total # Inpatient Discharges	1	2	1.5	5	1	1									
	% of IP Days	0.99%	0.16%	0.13%	0.34%	0.26%	0.38%									
	Total # OP Encounters	43	88	82.5	47	44	64									
	% of OP Encounters	0.60%	0.14%	0.37%	0.19%	0.18%	0.25%									
	ED Encounters	78	28	25	30	20	26									
	% of ED Visits	3.94%	0.68%	0.51%	0.58%	38.00%	0.49%									
# of Telemed visits																
% of Telemed visits																
CEA Core Clinical Services	HIV Care															
	# HIV Clinic visits	294	213	197	202	204	206									
	Cancer Care															
	# Oncology Infusion visits	76	58	68	69	64	71									
	Urgent Care Visits															
	# Urgent Care visits		1,347	1,663	1,554	1,679	1,835									
	Mental Health HIV															
	# Mental Health HIV Clinic visits		20	23	29	29	30									
	Outpatient Pharmacy Assistance															
	Total # prescriptions filled	7,537	8,154	7,564	6,961	6,535	6,875									
	# Patient Assistance Prescriptions filled	3,225	2,312	2,128	2,032	1,953	2,053									
	# HIV prescriptions filled	192	N/A	55	60	59	67									
# Offender prescriptions	61	2,199	895	128	124	121										
# Other prescriptions	4,059	3,644	4,487	4,741	4,399	4,634										
Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y	Y										
Avg wait time on prescription in minutes	45	30	30	30	30	30										

*Indicates core services

¹Offender admits were used in place of discharges for baseline

²Offender telemed services were conducted under LH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

⁴# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

Data provided by LSU HCSD for FY12. Data provided by MMHC for FY14 and after

Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Moss Memorial Health Clinic - Lake Charles, Louisiana			
Footnotes	Comments		Date completed
	Number of Free Care Recipients includes LCMH Inpatients, LCMH Pysch Patients, LCMH ED Patients, and MMHC Outpatients. These are all 100% Free Care. Total Free Care recipients for July, Aug, Sept 2015 of 7774.		12/1/15
	Payer Mix % calculated on the base numbers in this report and do not represent the payer mix for the entire hospital. Free Care % includes only 100% free care patients and the Self-Pay % includes partial free care, pending free care, pending Medicaid, in addition to true self-pay.		11/1/14
	OP Encounters and visits are lower in November due to 1) Holidays, which is a trend every year, 2) The Pedi Clinic was downsized in Nov. from 5 days a week to 1 day a week with the majority of the pedi patients are being seen at LSU Family Practice, 3) there were several provider vacation days in the month, and 4) our CT Scanner was down for three days in the month.		11/1/14
	The offender prescriptions are low in December because the local prison decided to go elsewhere to fill their prescriptions.		11/1/14
	The methodology for capturing inpatients (including discharges, observation days, ALOS, discharges days, and daily census) and ED patients: is all patients that had a clinic visit at Moss Memorial since transition regardless of financial class, all patients that have a medical record that starts with 990 regardless of financial class (the old Moss record number with a 990 in the front of the number); all Medicaid patients (including the Bayou Health Plans); all self-pay patients, and all UCC patients (100% uncompensated care).		12/1/14
	The offender prescriptions are low in December because the local prison decided to go elsewhere to fill their prescriptions.		12/1/14
Operations Milestones	Accomplishment	Impact	Date completed
	Expansion of Hours to Better Accommodate Patients	Patients that need same day blood transfusions after hours can now receive until the closing of Urgent Care. The ability to better accommodate a higher volume of patients requiring same day blood transfusions.	7/1/15
	Advanced Patient Care - Started an Oncology Health Maintenance Clinic for patients coming from the ED or Urgent Care with suspicious findings.	To reduce cancer mortality by promoting the early diagnosis and prevention of the common causes of adult cancer death in the population served.	9/16/15
Medical Equipment Investments			
Technology Investments			

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
Lake Charles Memorial Hospital Lake Charles Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
FY14, FY15, and FY16 is Lake Charles Memorial Hospital only (LSU affiliated community based residency only)	Family Medicine-Lake Charles	24.0	24.2	24.0
Lake Charles Programs		24.0	24.2	24.0

Information provided by New Orleans School of Medicine

FTE count may fluctuate due to residents on maternity leave, repeating or late completion of a rotation and/or changes in rotation specialties throughout each program

FTEs represent those paid for the first month of the FY / AY only and over the course of the year, the FTEs will vary, although not a lot

FTE count represent LSUHSC New Orleans employee only; Residents from Tulane, Ochsner or the OLOL Pediatrics program would not be included in these numbers

LSU Health Public-Private Partnership Report Card FY 2016 - 1st Quarter

Rapides Regional Medical Center & CHRISTUS St. Francis Cabrini Hospital - Alexandria, Louisiana																
Measure	HPL Monthly Avg FY 12	Rapides/Christus Monthly Avg FY Sep 2014	Rapides/Christus Monthly Avg FY June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	
Statistics	Total Adult/Pediatric Discharges	130	2,233	2,267	2,387	2,286	2,302									
	*Total Psychiatric Discharges	44	39	58	44	74	68									
	Total	174	2,272	2,325	2,431	2,360	2,370									
	Total observation days		652	726	812	729	829									
	ALOS - Adult/Pediatric	5.36														
	ALOS - Psychiatric	10.97														
	Total IP Discharge Days - Adult/Pediatric	695														
	Total IP Discharge Days - Psychiatric	483														
	Average Daily Census - Adult and Ped	22.80	347	409	422	417	425									
	Average Daily Census - Psych	15.60														
	Outpatient Encounters		28,033	26,831	27,023	26,372	27,040									
	Outpatient Clinic Visits with E&M codes	3,196														
	*ED Visits		10,004	10,172	11,023	10,894	11,031									
	Total # of free care individuals															
# of free care recipients																
# of free care approved applicants																
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)															
	IP Free Care & Self Pay		9.72%	9.36%	7.70%	9.20%	9.20%									
	IP Commercial															
	IP Commercial Medicaid (Bayou Health)		12.80%	11.19%	13.80%	14.00%	17.70%									
	IP Medicaid		4.69%	4.08%	5.50%	4.20%	4.80%									
	IP Medicare															
	% Patient Mix Psychiatry (Psych)															
	Psych Free Care															
	Psych Self Pay															
	Psych Commercial															
	Psych Commercial Medicaid (Megellan)															
	Psych Medicaid															
	Psych Medicare															
	% Patient Mix Outpatient (OP)															
OP Free Care & Self Pay		18.25%	19.32%	18.60%	16.20%	17.90%										
OP Commercial																
OP Commercial Medicaid (Bayou Health)		15.71%	14.50%	16.30%	17.10%	16.50%										
OP Medicaid		2.62%	3.48%	2.80%	3.10%	3.20%										
OP Medicare																
% Patient Mix Emergency Dept (ED)																
ED Free Care & Self Pay		23.03%	22.81%	23.90%	22.50%	23.70%										
ED Commercial																
ED Commercial Medicaid (Bayou Health)		28.24%	26.49%	26.10%	28.20%	27.80%										
ED Medicaid		2.92%	2.87%	2.70%	2.50%	2.60%										
ED Medicare																
Offender Care	Offender Care															
	Total # Inpatient Discharges		5	4	11	8	5									
	% of IP Days		0.01%	0.02%	0.08%	0.06%	0.04%									
	Total # OP Encounters		42	23	20	12	22									
	% of OP Encounters		0.01%	0.01%	0.00%	0.00%	0.00%									
	ED Encounters		8	5	23	20	26									
	% of ED Visits		0.01%	0.02%	0.21%	0.18%	0.24%									
# Telemed visits		0	0	0	0	0										
% of Telemed visits		0.00%	0.00%	0.00%	0.00%	0.00%										
CEA Core Clinical Services	HIV Care															
	# HIV Outpatient Clinic visits															
	Cancer Care															
	# Oncology Infusion visits		78													
	Trauma Care															
	Level I Trauma Center (Y/N)															
	Outpatient Pharmacy Assistance															
	Total # prescriptions filled															
	# Patient Assistance Prescriptions filled															
	# HIV prescriptions filled															
# Offender prescriptions																
# Other prescriptions																
Are prescriptions available same day (Y/N)																
Avg wait time on prescription in minutes																

*Indicates core services

¹Offender admits were used in place of discharges for baseline

²Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

³# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

⁴Working with partner to obtain report card data

Data provided by LSU HCSD for FY12; Data provided by Gjerstet & Lorenz, LLP on behalf of Rapides Regional and Christus St. Francis Cabrini for FY14 and after

Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Rapides Regional Medical Center & CHRISTUS St. Francis Cabrini Hospital - Alexandria, Louisiana		
Footnotes	Comments	Date completed
Operations Milestones	Impact	Date completed
CHRISTUS St. Frances Cabrini ("Cabrini") and Rapides Regional Medical Center ("Rapides") continue to operate two new primary care clinics, three new specialty care clinics and two new outpatient pharmacies. Two clinics are located in Pineville, and the rest are in Alexandria. The specialty care services currently available at the clinics include Orthopedics, Cardiology, Gynecology, Coumadin Clinic, Diabetic Education, Oncology, General Surgery, Ophthalmology and Pulmonology.	Clinics provide services to all patients, including low income and needy patients during normal business hours.	12/1/15
The urgent care clinics offer services during expanded hours – two from 8 am to 10 pm seven days a week, and the other from 9 am to 9 pm Monday through Friday, 10 am to 5 pm Saturday, and noon to 6 pm Sunday. Two of the clinics are located in central Alexandria, and the other is located in Pineville.	New clinics dedicated to providing urgent care services.	12/1/15
The hospitals have been providing increased levels of emergency department services since the closure of Huey P. Long.		12/1/15
Rapides received major teaching hospital effective July 1, 2015, recognizing its commitment to a high level of medical education, research, and innovative patient care.		
Medical equipment Investments		
Technology Investments		

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
Rapides Regional Alexandria Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
	Family Medicine - Alexandria	18.0	18.0	18.0
	Alexandria Programs	18.0	18.0	18.0

Information provided by LSU Health Sciences Center - Shreveport

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

University Health Conway - Monroe, Louisiana																
Measure	UH-C Monthly Avg FYE Sep 2014	UH-C Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016		
Statistics	Total Adult/Pediatric Discharges	348	357	345	346	354										
	*Total Psychiatric Discharges	61	61	44	55	63										
	Total	409	417	389	401	417										
	Total observation days	66.48	111.52	159.23	163.82	153.60										
	ALOS - Adult/Pediatric	3.88	3.88	3.72	3.88	3.70										
	ALOS - Psychiatric	12.45	13.19	18.30	14.47	12.00										
	Total IP Discharge Days - Adult/Pediatric	1,345	1,380	1,285	1,343	1,311										
	Total IP Discharge Days - Psychiatric	749	776	805	796	759										
	Average Daily Census - Adult and Pedi	44.17	45.39	41.45	43.32	43.70										
	Average Daily Census - Psych	24.63	25.50	25.97	25.68	25.20										
	Outpatient Encounters	10,350	10,767	11,097	10,755	11,300										
	Outpatient Clinic Visits with E&M codes	6,488	6,902	7,434	7,342	7,707										
	ED Visits	2,200	2,216	2,393	2,408	2,443										
	Total # of free care individuals	3,550	3,816	4,501	4,613	4,813										
# of free care recipients	1,554	1,692	1,821	1,988	1,988											
# of free care approved applicants	204	167	241	307	307											
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)															
	IP Free Care	12.85%	9.17%	10.43%	10.95%	8.92%										
	IP Self Pay	12.24%	11.99%	6.61%	6.70%	3.81%										
	IP Commercial	6.42%	9.09%	11.98%	11.62%	8.85%										
	IP Commercial Medicaid (Bayou Health)	30.80%	31.58%	37.82%	35.29%	35.77%										
	IP Medicaid	21.23%	22.25%	18.91%	20.92%	18.92%										
	IP Medicare	12.72%	12.98%	11.13%	12.51%	16.40%										
	% Patient Mix Psychiatry (Psych)															
	Psych Free Care	2.27%	2.25%	4.97%	1.83%	3.31%										
	Psych Self Pay	29.45%	21.60%	4.72%	19.10%	5.82%										
	Psych Commercial	6.55%	4.73%	9.57%	11.18%	13.76%										
	Psych Commercial Medicaid (Mesigian)	30.11%	30.54%	32.80%	23.24%	38.49%										
	Psych Medicaid	12.29%	16.19%	20.50%	22.24%	23.68%										
	Psych Medicare	19.32%	24.63%	27.45%	22.61%	14.95%										
	% Patient Mix Outpatient (OP)															
	OP Free Care	33.06%	23.27%	23.93%	26.16%	27.43%										
	OP Self Pay	9.56%	15.50%	10.93%	8.62%	8.29%										
	OP Commercial	13.47%	16.11%	17.23%	17.67%	16.81%										
	OP Commercial Medicaid (Bayou Health)	21.40%	23.73%	28.06%	28.21%	27.68%										
	OP Medicaid	4.01%	3.21%	2.23%	2.32%	2.46%										
OP Medicare	17.33%	16.96%	16.15%	15.55%	15.96%											
% Patient Mix Emergency Dept (ED)																
ED Free Care	19.33%	11.91%	12.95%	16.32%	16.13%											
ED Self Pay	42.53%	44.80%	41.04%	35.67%	33.81%											
ED Commercial	6.11%	7.60%	9.28%	8.31%	9.13%											
ED Commercial Medicaid (Bayou Health)	16.20%	20.13%	22.15%	23.71%	25.58%											
ED Medicaid	4.64%	4.33%	3.72%	4.07%	3.44%											
ED Medicare	7.37%	7.96%	8.07%	8.06%	8.43%											
Offender Care	Offender Care															
	¹ Total # Inpatient Discharges	10	9	10	12	13										
	% of IP Days	3.73%	2.93%	3.11%	2.01%	7.32%										
	Total # OP Encounters	119	131	160	159	154										
	% of OP Encounters	1.18%	1.22%	1.44%	1.48%	1.36%										
	ED Encounters	84	72	67	93	90										
	% of ED Visits	3.81%	3.26%	2.80%	3.86%	3.68%										
# Telemed visits	0	0	0	0	0											
% of Telemed visits	0.00%	0.00%	0.00%	0.00%	0.00%											
CEA Core Clinical Services	HIV Care															
	# HIV Outpatient Clinic visits	219	223	207	285	252										
	Cancer Care															
	# Oncology Infusion visits	213	228	221	209	234										
	Trauma Care															
	Level I Trauma Center (Y/N)	N	N	N	N	N										
	Outpatient Pharmacy Assistance															
	Total # prescriptions filled	312	463	773	789	866										
	# Patient Assistance Prescriptions filled	254	200	151	142	192										
	# HIV prescriptions filled	N/A	7	9	15	16										
# Offender prescriptions	N/A	59	85	80	106											
# Other prescriptions	57	228	528	552	552											
Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y											
Avg wait time on prescription in minutes	3	11	15	15	15											

¹Indicates core services

²Offender admits were used in place of discharges for baseline

³# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

Data provided by University Health Shreveport

Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

University Health Conway - Monroe, Louisiana			
Footnotes	Comments		Date Completed
	The time period allotted by the state for the collection of our patient mix does not correlate with the operation of our free care program. The patient population is afforded the opportunity to apply for free care after services have been rendered; and if applicable, the free care determination will be retroactively applied to all bills within the last sixty days. Therefore, reporting monthly free care patient mix is not accurate until at least three months after a patient's date of service.		4/29/14
Operations Milestones	Accomplishment	Impact	Date Completed
	Signed new Affiliation Agreement with Grambling State University for Public Administration Internship	Demonstrates to the public that our hospital is committed to giving safe, high quality care while contributing to the local community.	7/10/15
	New patient room chairs started arriving.	Increase accessibility and comfort for related patient care services.	7/10/15
	Completed Beautification Project for L&D. Residents now have a private lounge and renovated sleeping quarters. Full time Day Charge Nurse has been identified for the Labor Unit M-F. This has initiated a more structured workflow for L&D.	Increase accessibility and comfort for related patient care services.	7/10/15
	Providing Hearing Screens on Infants in the mothers rooms while educating mothers about the procedure and benefits. Safe Skin-to-Skin In-Services given to all NICU and L&D staff. Neonatal Resuscitation Program classes were given to the new Residents. Perinatal Nurses station remodel was completed.	Increase and continuous improvement of patient care services available to community	7/10/15
	The outpatient retail pharmacy expanded accepted insurance coverage. Pharmacy prepared Rapid Sequence Intubations Kits for the ED to use for patients who arrive in respiratory distress. Allows physicians access to most medications used to intubate patients in order to decrease wait time in obtaining orders and medications.	Increase accessibility and comfort for related patient care services.	7/10/15
	Approved 3% raises for residents		7/11/15
	Passed safety inspection	Passed our inspection by the health department. Ensures safety and security measures for our patients are aligned with health standards.	8/1/15
	Entered into new contract for management of Emergency Department	Improve patient satisfaction with ED services	8/1/15
	Completed replacement of all crash carts throughout the hospital		8/1/15
	Completed remodel of Women's Pavilion	Improve patient satisfaction	8/1/15
	Initiated plans to expand retail pharmacy and added technician due to increased retail pharmacy volume.		8/1/15
	No CAUTI's CLABSIs and VAE's; Also, no HAI's from multi-drug resistant organisms (MDRO's) in infection control	Increase and continuous improvement of patient care services available to community	9/1/15
	Increased Mother/Baby time from 1 hour per day to 2 hours per day		9/1/15
	Participated in a "Back to School Fair" with a local church		9/1/15
Medical Equipment Investments			
	In partnership with radiology and through a grant we have purchased a Stereotactic System which is utilized for breast biopsy using mammography system.	This system assists our radiologists and improves related patient care services.	7/10/15
	Purchased Vancare Turn-Lift	Assist patients in safely rising and turning from sitting positions.	8/1/15
	Added 8 new telemetry monitors	Increase quality of patient care; monitors send vital sign data to EPIC	8/1/15
	Purchased Vancare Turn Lift Device	Helps patients safely rise and turn from a sitting position	8/1/15
	Laser was purchased for use in the vascular case		9/1/15
Technology Investments			
	Replaced 95% of Windows XP Computers		8/1/15

**LSU Health Public-Private Partnership Report Card
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Graduate Medical Education Resident FTEs by Program Specialty				
University Health Monroe Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
	Family Medicine - Monroe	24.0	24.0	25.0
Monroe Programs		24.0	24.0	25.0

Information provided by LSU Health Sciences Center - Shreveport

**LSU Health Public-Private Partnership Report Card
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University Health Shreveport - Shreveport, Louisiana																
Measure	UH-S Monthly Avg FYE Sep 2014	UH-S Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016		
Statistics	Total Adult/Pediatric Discharges	1,497	1,465	1,475	1,509	1,476										
	*Total Psychiatric Discharges	109	104	100	145	142										
	Total	1,606	1,569	1,575	1,654	1,618										
	Total observation days	469	653.34	903.81	853.02	795.83										
	ALOS - Adult/Pediatric	5.18	5.28	4.89	5.08	5.40										
	ALOS - Psychiatric	10.46	10.90	11.31	7.75	7.69										
	Total IP Discharge Days - Adult/Pediatric	7,751	7,729	7,217	7,670	7,973										
	Total IP Discharge Days - Psychiatric	1,119	1,115	1,131	1,124	1,092										
	Average Daily Census-Adult and Pedi	255	254	232.81	247.42	265.77										
	Average Daily Census - Psych	37	36.67	36.48	36.26	36.40										
	Outpatient Encounters	32,049	32,167	34,377	33,361	33,807										
	Outpatient Clinic Visits with E&M codes	17,167	17,316	18,938	18,238	18,747										
	ED Visits	5,399	5,235	5,548	5,719	5,662										
	Total # of free care individuals	9,909	9,909	8,760	9,501	9,599										
	# of free care recipients	3,891	3,899	4,238	4,401											
# of free care approved applicants	567	609	657	632												
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)															
	IP Free Care	7.44%	8.36%	8.24%	6.35%	5.19%										
	IP Self Pay	18.83%	13.22%	7.36%	6.10%	3.01%										
	IP Commercial	17.54%	17.66%	24.75%	20.72%	21.58%										
	IP Commercial Medicaid (Bayou Health)	28.47%	30.88%	28.32%	32.48%	32.75%										
	IP Medicaid	7.42%	9.52%	10.18%	15.37%	16.88%										
	IP Medicare	18.67%	18.99%	19.72%	18.02%	19.60%										
	% Patient Mix Psychiatry (Psych)															
	Psych Free Care	3.54%	3.14%	4.33%	3.65%	3.02%										
	Psych Self Pay	32.59%	28.06%	27.85%	22.60%	19.05%										
	Psych Commercial	4.97%	4.87%	6.98%	6.14%	11.54%										
	Psych Commercial Medicaid (Bayou Health)	38.49%	40.53%	37.40%	38.35%	36.77%										
	Psych Medicaid	0.60%	2.62%	3.89%	6.58%	10.99%										
	Psych Medicare	21.12%	19.82%	18.66%	21.98%	18.13%										
	% Patient Mix Outpatient (OP)															
	OP Free Care	20.83%	18.00%	16.94%	17.87%	18.36%										
	OP Self Pay	11.33%	10.78%	9.27%	8.69%	8.50%										
	OP Commercial	16.96%	19.10%	20.50%	20.64%	20.18%										
	OP Commercial Medicaid (Bayou Health)	28.40%	29.70%	31.77%	31.13%	30.98%										
	OP Medicaid	3.38%	2.65%	2.00%	2.04%	2.05%										
	OP Medicare	18.07%	18.70%	18.57%	18.66%	18.96%										
	% Patient Mix Emergency Dept (ED)															
	ED Free Care	11.97%	12.30%	12.89%	12.75%	14.06%										
	ED Self Pay	35.31%	30.92%	29.99%	25.91%	23.98%										
ED Commercial	9.02%	9.98%	10.90%	11.94%	12.26%											
ED Commercial Medicaid (Bayou Health)	27.09%	29.09%	27.74%	29.25%	30.25%											
ED Medicaid	2.78%	3.09%	3.42%	4.72%	4.54%											
ED Medicare	10.76%	11.54%	11.36%	11.98%	12.29%											
Offender Care	Offender Care															
	¹ Total # Inpatient Discharges	31	29	28	25	17										
	% of IP Days	1.86%	1.36%	1.43%	0.96%	0.99%										
	Total # OP Encounters	330	339.25	327	328	330										
	% of OP Encounters	1.04%	1.06%	0.95%	0.98%	0.98%										
	ED Encounters	166	161.25	205	197	148										
	% of ED Visits	3.08%	3.07%	3.70%	3.44%	2.61%										
	# Telemed visits	0	0	0	0	0										
% of Telemed visits	0.00%	0.00%	0.00%	0.00%	0.00%											
CEA Core Clinical Services	HIV Care															
	# HIV Outpatient Clinic visits	320	293	281	252	233										
	Cancer Care															
	# Oncology Infusion visits	469	551	580	544	530										
	Trauma Care															
	Level I Trauma Center (Y/N)	N	Y	Y	Y	Y										
	Outpatient Pharmacy Assistance															
	Total # prescriptions filled	1,380	2,032	2,542	2,335	2,288										
	# Patient Assistance Prescriptions filled	262	261	285	245	319										
	# HIV prescriptions filled	144	1	4	1	4										
# Offender prescriptions	74	69	75	75	51											
# Other prescriptions	896	1,627	2,178	2,421	1,914											
Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y											
Avg wait time on prescription in minutes	26	25	28	28	25											

*Indicates core services
¹Offender admits were used in place of discharges for baseline
²HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.
 Data provided by University Health Shreveport
 Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

University Health Shreveport - Shreveport, Louisiana			
Footnotes	Comments		Date completed
	The time period allotted by the state for the collection of our patient mix does not correlate with the operation of our free care program. The patient population is afforded the opportunity to apply for free care after services have been rendered; and if applicable, the free care determination will be retroactively applied to all bills within the last sixty days. Therefore, reporting monthly free care patient mix is not accurate until at least three months after a patient's date of service.		4/29/14
Operations Milestones	Accomplishment	Impact	Date completed
	Womens and Children's Service area received ELSO award for PICU	Selected, along with MICU, as a Center of Excellence by ELSO in recognition of our ECMO program; UH Shreveport is the only center of excellence in LA.	7/1/15
	Approved 3% raises for residents		7/2/15
	Reopened the newly renovated 4J wing & the 4J Nursery	Increase and continuous improvement of patient care services available to community	8/1/15
	Hugs Infant Security System	The Hugs Infant Security System went live on 4G/J on August 31st. This system increases safety and security measures for our patients.	8/1/15
	Curos Caps and Bedside Reporting in Surgery Unit A and B	To assist with prevention of central line infections and to promote patient involvement in plan of care	8/1/15
	Completed first self audit of Pharmacy 340B Program & added additional contract with home infusion provider. Also completed formal HRSA audit.		8/1/15
	Initiated retail pharmacy services for employees		8/1/15
	Completed ACC retail space renovations.		8/1/15
	Hired a discharge pharmacist		8/1/15
	Improved Radiology Interventional Nephrology throughput		8/1/15
	After completing first Sirspheres procedure in the region during the second quarter, Radiology continues to perform additional Sirspheres procedures. Submitted ICANL survey to attain accreditation for preservation of research in Vascular Surgery	Continuously increasing services available to patient community.	8/1/15
	In final stages of set up to begin FWCC Lung Screening Program. Projected program initiation date is Oct 1, 2015.	Continuously increasing services available to patient community. Program will use established screening protocols for early detection of lung nodules.	8/1/15
	Hired Audiology Clinical Coordinator	Position will focus on Cochlear implant program	8/1/15
	Provided 100% of funding to acquire an Epilepsy Neurosurgeon to begin in September	Increase of specialized services available to community	8/2/15
	Provided one-half of the funding to support the addition of a GYN/Oncologist	Increase of specialized services available to community	8/3/15
	Completed training of Radiology, MRI technologist	Increase services available to community	9/15/15
	Received ICANL accreditation for vascular ultrasound/certificate received		9/15/15
	EEG remote reading is complete and operational for the Neurophysiology-EEG/EMU equipment		9/15/15
	Installation of Nephrology Sleep Equipment is completed & expansion to six rooms is slated for November 2015		9/15/15
	Received the 2015 Center of Excellence Award from the Extracorporeal Life Support Organization. One of eleven hospitals around the world to be honored with the award.	Promotes excellent and exceptional care in extracorporeal membrane oxygenation (ECMO) and related procedures. Award signifies to patients and families our commitment to exceptional patient care.	9/15/15
Medical Equipment Investments			
	Purchased Verathon BladderScans	BladderScan portable 3D ultrasound instruments measure bladder volume. They provide accurate data to aid in the diagnosis of common urological conditions, to assess urinary retention, to help prevent unnecessary catheterization, and to reduce rates of catheter-associated urinary tract infection.	8/1/15
	Purchased Multigo Robotic TOC2MD Transcranial Doppler	A transcranial Doppler Machine, that allows for a daily non-invasive physiological evaluation of the Circle of Willis in the control of vasospasm in subarachnoid hemorrhage patients	8/1/15
	Purchased Cheetah Nicom	Provides continuous, non invasive, hemodynamic insight, delivering real time tracking of Cardiac Output and other key Hemodynamic Parameters.	8/1/15
	Replaced Neurophysiology-EEG/EMU equipment	Equipment gives physicians remote access.	8/1/15
	Upgraded pathologist dictation system & replaced old computers in anatomical pathology		8/1/15
	Purchased Nephrology Sleep Equipment	Provides the ability to interface with EPIC. Interface build in process.	8/1/15
	Purchased analyzers for chemistry		9/15/15
Technology Investments			

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
University Health Shreveport Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
	Anesthesiology	32.0	32.0	32.0
	Emergency Medicine	29.0	29.0	29.0
	Family Medicine	24.0	24.0	24.0
	Medicine (Categorical)	56.0	72.0	72.0
	Medicine (Preliminary)	10.0	10.0	10.0
	Internal Medicine Primary Care	22.0	6.0	6.0
	Medicine/Pediatrics	16.0	16.0	16.0
	Neurology	13.0	12.0	14.0
	Neurosurgery	14.0	13.0	14.0
	OB/GYN	24.0	24.0	24.0
	Ophthalmology	12.0	12.0	12.0
	Oral Surgery (ADA)	17.0	17.0	17.0
	Orthopaedics	16.0	15.0	15.0
	Otolaryngology	15.0	15.0	15.0
	Pathology	12.0	12.0	12.0
	Pediatrics	24.0	24.0	24.0
	Psychiatry	32.0	32.0	32.0
	Radiology	14.0	15.0	15.0
	Surgery (General)	29.0	29.0	29.0
	Urology	8.0	8.0	8.0
	Family Medicine - Rural	7.0	9.0	9.0
	Family/EMS	-	-	-
	Pain Medicine Fellowship	2.0	2.0	2.0
	Cardiology Fellowship	13.0	13.0	13.0
	Interventional Cardiology Fellowship	1.0	1.0	1.0
	Critical Care Fellowship	4.0	4.0	4.0
	Endocrinology Fellowship	4.0	4.0	4.0
	Gastroenterology Fellowship	9.0	9.0	9.0
	Hematology/Oncology Fellowship	16.0	16.0	17.0
	Infectious Diseases Fellowship	3.0	3.0	3.0
	Nephrology Fellowship	6.0	6.0	6.0
	Pulmonary/Critical Care Fellowship	9.0	9.0	9.0
	Rheumatology Fellowship	6.0	6.0	6.0
	Sleep Medicine Fellowship	2.0	2.0	3.0
	Neurosurgery Fellowship	0.0	1.0	1.0
	Allergy/Immunology Fellowship	4.0	4.0	4.0
	Cytopathology Fellowship	2.0	2.0	2.0
	Child & Adolescent Psych Fellowship	4.0	4.0	4.0
	Forensic Psychiatry Fellowship	2.0	2.0	2.0
	Colon & Rectal Fellowship	2.0	2.0	2.0
Shreveport Programs		515.0	516.0	521.0

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**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Measure		Definition
Measure	Total Adult/Pediatric Discharges	Hospital-wide inpatient discharges including swing beds and NICU. Exclude internal transfers, inpatient psychiatric discharges and normal newborns.
	*Total Psychiatric Discharges	Psychiatric inpatient discharges from in-house and offsite psychiatric beds licensed to the facility.
	Total Discharges	Total number of adult/pediatric and psychiatric discharges.
	Total observation days	Total observation hours divided by 24. Observations are the number of patient census hours in observation. The historical observation reporting did not take into account patient status at discharge. The reporting occurs prior to final utilization review and charges and therefore may include patients that ultimately have a discharge status of inpatient.
	ALOS - Adult/Pediatric	The average number of days that inpatients remained in the hospital. The sum of adult/pediatric discharge days divided by the total adult/pediatric discharges. Excludes normal newborns.
	ALOS - Psychiatric	The average number of days that psychiatric inpatients remained in the hospital. The sum of psychiatric discharge days divided by the sum of psychiatric discharges.
	Total IP Discharge Days - Adult/Pediatric	Hospital-wide inpatient discharges including swing beds and NICU. Exclude internal transfers, inpatient psychiatric and normal newborn days.
	Total IP Discharge Days - Psychiatric	Total inpatient discharge psychiatric days.
	Average Daily Census-Adult and Pedi	Total adult/pediatric inpatient days divided by the number of days in the period.
	Average Daily Census - Psych	Total psychiatric inpatient days divided by the number of days in the period.
	³ Outpatient Encounters	All Clinic, Recurring, Observation and Outpatient Encounters. • Includes lab, flu shots, patient education, radiographic procedure, ancillary, and prisoner telemedicine services • Also includes all E&M coded visits
	³ Outpatient Clinic Visits with E&M codes	Represents distinct clinic visits with an evaluation and management code. Represents just those services for which a physician can bill. Includes telemedicine visits.
	⁶ ED Visits	Total number of visits to the emergency department. The number of patients who were treated and released from the Emergency Department. Exclude visits where patients LWBS and patients admitted as an inpatient.
	Total # of free care individuals	Unduplicated patients classified as free care for the month (serviced and non-serviced); This captures the free care population for the month. Excludes partial assistance and sliding scale totals.
	# of free care recipients	Patients classified as free care and received services for the month (subset of total free care individuals). This captures free care serviced patient population for the month.
# of free care approved applicants	Individuals who were new or renew approvals for the month (subset of total free care individuals). This captures first time and renewed free care applicants for the month.	
Offender Care	¹ Total # Inpatient Discharges	Total number of adult/pediatric and psychiatric discharges for offenders.
	% of IP Days	The percentage of inpatient days from offender pavor sources (i.e., parish, state, federal) to total inpatient days.
	Total # OP Encounters	The total number of offender OP encounters.
	% of OP Encounters	The percentage of offender patient encounters to hospital-wide encounters.
	ED Encounters	Distinct ED discharges. Excludes LWBS.
	% of ED Visits	The percentage of emergency visits from offender pavor sources to total emergency visits.
	² # Telemed visits	The total number of offender patient visits for telemedicine services.
% of Telemed visits	The percentage of offender patient telemedicine visits to outpatient encounters.	
*Core Clinical Services	⁵ # HIV Clinic visits	Distinct HIV clinic visits with an evaluation and management code (CPT codes 99201-99499) visits per month. This is a subset of Outpatient Clinic Visits with E&M codes. Includes telemedicine visits.
	# Oncology Infusion visits	Total count of distinct oncology infusion visits per day. Oncology infusions are the number of visits per day. If a patient received 2 chemo therapies in the same day, it is counted as one. If they came to the hospital 3 times in a month and received a chemo each time then that counts for 3.
	# Urgent Care visits (LSU Health BR & WOM only)	Total count of distinct urgent care visits.
	# Mental Health HIV visits (WOM only)	Distinct mental health HIV visits
*Outpatient Pharmacy (Core Service)	Total # prescriptions filled	The number of prescriptions dispensed on monthly basis.
	# Patient Assistance Prescriptions filled	The number of prescriptions dispensed to patient that the facility received through a Pharmaceutical Patient Assistance program.
	⁴ # HIV prescriptions filled	The number of ADAP prescriptions filled including opportunistic meds. (Excluding offender HIV)
	# Offender HIV prescriptions	The number of ADAP prescriptions filled including opportunistic meds for offenders.
	# Offender prescriptions	The number of prescriptions dispensed for the LA Department of Corrections.
	# Other prescriptions	All other prescriptions dispensed. (Medicaid, Medicare Part D., self pay, etc.)
	Are prescriptions available same day (Y/N)	Can a patient drop off and pick up a prescription on the same day?
Avg wait time on prescription in minutes	The number of minutes that a prescription is ready from drop off to patient pick up.	

*Indicates core services

¹Offender admits were used in place of discharges for baseline

²Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

³Observations- historical reporting did not take into account patient status at discharge; Reporting occurs prior to final utilization review and charges and therefore includes patients that ultimately have a discharge status of inpatient.

⁴# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

⁵LJC only-HIV clinic visits based on clinic visits with an HIV principle diagnosis code

Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 1st Quarter**

Measure	Definition
% Patient Mix Inpatient (IP)	
IP Free Care	The percentage of inpatient days from free care payor sources to total inpatient days. Excludes partial assistance and sliding scale totals.
IP Self Pay	The percentage of inpatient days from self pay payor sources to total inpatient days. Self pay includes patients who pay out of pocket in the absence of insurance to cover the medical services.
IP Commercial	The percentage of inpatient days from commercial payor sources to total inpatient days. Commercial includes all payor sources except free care, self pay, medicaid, medicare, and offender.
IP Commercial Medicaid (Bayou Health)	The percentage of inpatient days from Medicaid CCN payor sources (includes Medicaid Prepaid and Medicaid Shared) to total inpatient days.
IP Medicaid	The percentage of inpatient days from Medicaid fee for service payor source (non CCN). Medicaid includes payments from Greater New Orleans Community Health Connection (GNOCHC) and Medicaid Assistance Program (MAP).
IP Medicare	The percentage of inpatient days from Medicare payor sources to total inpatient days. Medicare includes payments from Medicare Parts A and B.
% Patient Mix Psychiatry (Psych)	
Psych Free Care	The percentage of inpatient psych days from free care payor sources to total inpatient psychiatric days. Excludes partial assistance and sliding scale totals.
Psych Self Pay	The percentage of inpatient psych days from self pay payor sources to total inpatient psychiatric days. Self pay includes patients who pay out of pocket in the absence of insurance to cover the medical services.
Psych Commercial	The percentage of inpatient psych days from commercial payor sources to total inpatient psychiatric days. Commercial includes all payor sources except free care, self pay, medicaid, medicare, and offender.
Psych Commercial Medicaid (Megellan)	The percentage of inpatient psych days from Medicaid CCN payor sources (includes Medicaid Prepaid and Medicaid Shared) to total inpatient psychiatric days.
Psych Medicaid	The percentage of inpatient psych days from Medicaid fee for service payor source (non CCN). Medicaid includes payments from Greater New Orleans Community Health Connection (GNOCHC) and Medicaid Assistance Program (MAP).
Psych Medicare	The percentage of inpatient psych days from Medicare payor sources to total inpatient psychiatric days. Medicare includes payments from Medicare Parts A and B.
% Patient Mix Outpatient (OP)	
OP Free Care	The percentage of outpatient visits from free care payor sources to total outpatient visits. Excludes partial assistance and sliding scale totals.
OP Self Pay	The percentage of outpatient visits from self pay payor sources to total outpatient visits. Self pay includes patients who pay out of pocket in the absence of insurance to cover the medical services.
OP Commercial	The percentage of outpatient visits from commercial payor sources to total outpatient visits. Commercial includes all payor sources except free care, self pay, medicaid, medicare, and offender.
OP Commercial Medicaid (Bayou Health)	The percentage of outpatient visits from Medicaid CCN payor sources (includes Medicaid Prepaid and Medicaid Shared) to total outpatient visits.
OP Medicaid	The percentage of outpatient visits from Medicaid fee for service payor source (non CCN). Medicaid includes payments from Greater New Orleans Community Health Connection (GNOCHC) and Medicaid Assistance Program (MAP).
OP Medicare	The percentage of outpatient visits from Medicare payor sources to total outpatient visits. Medicare includes payments from Medicare Parts A and B.
% Patient Mix Emergency Dept (ED)	
ED Free Care	The percentage of emergency visits from free care payor sources to total emergency visits. Excludes partial assistance and sliding scale totals.
ED Self Pay	The percentage of emergency visits from self pay payor sources to total emergency visits. Self pay includes patients who pay out of pocket in the absence of insurance to cover the medical services.
ED Commercial	The percentage of emergency visits from commercial payor sources to total emergency visits. Commercial includes all payor sources except free care, self pay, medicaid, medicare, and offender.
ED Commercial Medicaid (Bayou Health)	The percentage of emergency visits from Medicaid CCN payor sources (includes Medicaid Prepaid and Medicaid Shared) to total emergency visits.
ED Medicaid	The percentage of emergency visits from Medicaid fee for service payor source (non CCN) to total emergency visits. Medicaid includes payments from Greater New Orleans Community Health Connection (GNOCHC) and Medicaid Assistance Program (MAP).
ED Medicare	The percentage of emergency visits from Medicare payor sources to total emergency visits. Medicare includes payments from Medicare Parts A and B.

Percent Patient Mix by Service

*Indicates core services

¹Offender admits were used in place of discharges for baseline

²Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

³Observations- historical reporting did not take into account patient status at discharge; Reporting occurs prior to final utilization review and charges and therefore includes patients that ultimately have a discharge s

⁴# HIV Prescriptions filled – LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

⁵LIC only-HIV clinic visits based on clinic visits with an HIV principle diagnosis code



**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Our Lady of the Angels Hospital - Bogalusa, Louisiana																
Measure	BMC Monthly Avg FYE June 2012	OLOAH Monthly Avg FYE June 2014	OLOAH Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	
Statistics	Total Adult/Pediatric Discharges	205	133	138	153	168	155	129	123	142						
	*Total Psychiatric Discharges	70	34	46	54	47	55	58	49	41						
	Total Discharges	275	167	184	207	215	210	187	172	183						
	³ Total observation days	8.58	7.70	7.62	6.63	7.45	6.04	7.45	6.07	5.56						
	ALOS - Adult/Pediatric	4.02	3.79	3.55	3.33	4.03	3.77	3.51	3.37	3.50						
	ALOS - Psychiatric	6.22	6.70	4.74	4.63	4.68	3.00	4.07	3.63	5.10						
	Total IP Discharge Days - Adult/Pediatric	824	505	490	510	677	585	453	414	497						
	Total IP Discharge Days - Psychiatric	436	220	218	250	220	165	236	178	209						
	Average Daily Census-Adult and Pedi	27.23	16.44	15.99	19.87	25.81	18.23	18.16	16.23	18.19						
	Average Daily Census - Psych	14.66	7.48	6.95	7.58	7.35	6.97	6.58	7.63	6.65						
	Outpatient Encounters	9,830	7,571	7,127	7,482	7,577	7,781	7,827	7,196	7,226						
	Outpatient Clinic Visits with E&M codes	5,089	3,806	3,720	3,990	4,000	4,117	4,077	3,850	3,889						
	# ED Visits	2,254	1,680	1,668	1,771	1,776	1,668	1,776	1,638	1,775						
	Total # of free care individuals															
	# of free care recipients		2,126	1,892	2,078	1,892	1,901	1,965	1,854	1,842						
# of free care approved applicants																
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)															
	IP Free Care	12.09%	13.05%	8.85%	10.88%	7.75%	9.87%	6.57%	11.09%	12.59%						
	IP Self Pay	5.24%	4.54%	4.90%	7.63%	1.63%	7.31%	3.37%	3.70%	4.96%						
	IP Commercial	9.28%	14.64%	15.03%	14.77%	19.88%	9.69%	23.09%	13.35%	15.43%						
	IP Commercial Medicaid (Bayou Health)	7.96%	16.70%	25.31%	27.27%	29.25%	41.68%	33.39%	30.18%	34.75%						
	IP Medicare	25.34%	7.16%	7.24%	3.41%	1.25%	2.74%	0.53%	4.52%	1.24%						
	IP Medicare	39.57%	43.28%	38.51%	34.90%	38.50%	28.52%	31.44%	37.17%	31.03%						
	% Patient Mix Psychiatry (Psych)															
	Psych Free Care	21.14%	4.41%	9.44%	11.91%	6.14%	9.57%	7.35%	15.28%	8.74%						
	Psych Self Pay	39.72%	30.49%	60.14%	59.57%	67.54%	53.59%	63.73%	47.60%	43.20%						
	Psych Commercial	2.14%	33.21%	4.04%	4.26%	4.82%	9.09%	6.37%	0.00%	0.00%						
	Psych Commercial Medicaid (Magellan)	10.32%	23.77%	14.28%	15.74%	17.11%	25.36%	13.24%	27.95%	35.92%						
	Psych Medicare	17.26%	0.93%	2.87%	0.00%	0.00%	0.00%	0.00%	0.00%	2.91%						
	Psych Medicare	8.82%	7.19%	9.23%	8.51%	4.39%	2.39%	9.31%	9.17%	9.22%						
	% Patient Mix Outpatient (OP)															
	OP Free Care	40.26%	40.08%	37.37%	39.19%	36.44%	36.09%	35.66%	35.77%	35.81%						
	OP Self Pay	3.46%	3.06%	2.51%	2.78%	2.48%	1.86%	2.36%	2.35%	1.98%						
	OP Commercial	16.23%	16.56%	19.57%	20.60%	18.87%	19.15%	20.39%	20.28%	20.20%						
	OP Commercial Medicaid (Bayou Health)	5.82%	13.66%	15.66%	16.59%	17.78%	18.30%	17.55%	17.20%	18.25%						
	OP Medicare	11.89%	2.31%	1.51%	2.78%	0.42%	0.75%	0.60%	0.61%	0.36%						
OP Medicare	21.97%	24.31%	23.27%	17.91%	23.68%	23.70%	23.39%	23.68%	23.50%							
% Patient Mix Emergency Dept (ED)																
ED Free Care	27.55%	19.64%	19.70%	20.27%	19.93%	19.72%	18.81%	20.02%	21.35%							
ED Self Pay	24.17%	26.42%	24.20%	23.72%	20.38%	20.14%	21.23%	18.44%	18.03%							
ED Commercial	10.79%	14.91%	15.17%	17.79%	16.10%	17.09%	17.62%	17.95%	17.46%							
ED Commercial Medicaid (Bayou Health)	8.78%	22.68%	26.11%	27.10%	30.24%	29.02%	29.17%	30.59%	29.86%							
ED Medicare	16.00%	1.68%	1.74%	2.43%	0.62%	0.60%	0.68%	0.73%	0.11%							
ED Medicare	11.86%	14.46%	12.88%	8.64%	12.56%	13.19%	12.16%	11.90%	12.90%							
Offender Care	Offender Care															
	Total # Inpatient Discharges	1	1	1	2	4	2	1	0	0						
	Total # OP Encounters	0.52%	0.62%	0.32%	1.14%	1.75%	0.18%	1.60%	0.00%	0.00%						
	% of OP Encounters	37	2	10	6	3	12	3	8	7						
	ED Encounters	0.37%	0.03%	0.13%	0.08%	0.08%	0.15%	0.04%	0.11%	0.10%						
	% of ED Visits	19	4	4	1	3	4	6	6	5						
# Telemed visits	0.86%	0.22%	0.23%	0.06%	0.17%	0.24%	0.34%	0.37%	0.28%							
% of Telemed visits																
CEA Core Clinical Services	HIV Care															
	# HIV Clinic visits	24	47	40	40	24	32	39	27	34						
	Outpatient Pharmacy Assistance															
	Total # prescriptions filled	3,413	2,259	1,757	1,735	1,649	1,737	1,704	1,660							
	# Patient Assistance Prescriptions filled	1,138	767	544	494	475	502	483	460							
	# HIV prescriptions filled	19	N/A	31	38	35	30	33	38							
	# Offender prescriptions	36	N/A	N/A	N/A	N/A	N/A	N/A	N/A							
	# Other prescriptions	2,220	1,492	1,182	1,203	1,139	1,205	1,188	1,162							
Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y	Y	Y	Y								
Avg wait time on prescription in minutes	45	15-20	15-20	15-20	15-20	15-20	15-20	15-20								

*Indicates core services

¹Offender admits were used in place of discharges for baseline

²Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

³Observations- historical reporting did not take into account patient status at discharge; Reporting occurs prior to final utilization review and charges and therefore includes patients that ultimately have a discharge status of inpatient.

⁴# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

Data provided by LSU HOSD for FY12 and after
Information currently not available or services not applicable

Last updated 3/4/2016

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Our Lady of the Angels Hospital - Bogalusa, Louisiana		
Footnotes	Comments	Date completed
Operations Milestones	Impact	Date completed
Medical Equipment Investments		
Technology Investments		

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

**Graduate Medical Education Resident FTEs
Our Lady of the Angels Hospital Bogalusa Based Programs**

	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
FY14 includes HCSD/Washington St. Tammany (Bogalusa) and Our Lady of the Angels Hospital; FY15 & FY16 includes Our Lady of the Angels Hospital only	Family Medicine-Bogalusa ⁸	18.1	16.9	18.0
	Ophthalmology	0.9	0.8	0.9
Bogalusa Programs		19.0	17.7	18.9

Information provided by New Orleans School of Medicine

FTE count may fluctuate due to residents on maternity leave, repeating or late completion of a rotation and/or changes in rotation specialties throughout each program
FTEs represent those paid for the first month of the FY / AY only and over the course of the year, the FTEs will vary, although not a lot

FTE count represent LSUHSC New Orleans employee only; Residents from Tulane, Ochsner or the OLOL Pediatrics program would not be included in these numbers

⁸Family Medicine-Bogalusa includes residents on an HRSA grant: 7 residents (FY14 & FY15) and 6 residents (FY16)

LSU Health Public-Private Partnership Report Card FY 2016 - 2nd Quarter

LSU Health BR - A Division of Our Lady of the Lake Regional Medical Center - Baton Rouge, Louisiana																
Measure	EKL Monthly Avg FYE June 2012	OLOL Monthly Avg FYE June 2012	LSU BR Health Monthly Avg FYE June 2014	LSU BR Health Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016
	Statistics															
Total Adult/Pediatric Discharges	281	330	743	782	840	819	854	849	803	871						
*Total Psychiatric Discharges	281	91	188	196	213	200	181	203	184	193						
Total Discharges	281	421	931	978	1,053	1,019	1,035	1,052	987	1,064						
Total observation days	84	534	533	633	591	913	611	618	673							
ALOS - Adult/Pediatric	4.42	4.83	5.22	5.40	5.11	5.01	5.74	6.16	5.86	5.33						
ALOS - Psychiatric	4.99	6.46	6.43	6.38	7.45	8.23	6.37	6.32	7.13							
Total IP Discharge Days - Adult/Pediatric	1,244	1,592	3,870	4,213	4,292	4,104	4,904	5,230	4,465	4,641						
Total IP Discharge Days - Psychiatric	452	1,211	1,257	1,358	1,489	1,489	1,294	1,163	1,376							
Average Daily Census - Adult and Pedit	40.90	52.34	127.20	138.60	138.45	132.39	163.47	168.71	148.83	149.71						
Average Daily Census - Psych	14.86	18.86	39.81	41.35	43.81	43.03	49.83	41.74	38.77	44.39						
*Outpatient Encounters	13,197	1,043	16,683	15,580	13,941	14,110	17,734	15,557	16,188	16,172						
*Outpatient Clinic Visits with E&M codes	7,508	7,644	7,068	5,870	5,782	5,427	5,893	5,464	5,542							
*ED Visits	3,372	1,832	5,790	6,707	6,661	7,093	8,060	7,431	7,872	8,650						
Total # of free care individuals			2,787	2,891	2,812	2,631	2,624	2,578	2,667							
# of free care recipients			1,670	1,705	1,568	1,220	1,220	888	869	798						
# of free care approved applicants			529	548	483	426	508	480	657							
Patient Mix Inpatient (IP)																
IP Free Care	18.03%		4.15%	3.00%	2.38%	3.30%	3.98%	5.95%	1.99%	1.95%						
IP Self Pay	12.91%		36.13%	37.57%	34.05%	33.09%	35.01%	35.77%	30.39%	31.34%						
IP Commercial			4.13%	4.57%	3.69%	3.17%	3.63%	1.85%	4.11%	4.59%						
IP Commercial Medicaid (Bayou Health)	3.29%		38.81%	38.59%	43.10%	43.96%	42.39%	42.98%	44.46%	40.87%						
IP Medicaid	39.67%		12.96%	11.98%	12.98%	11.84%	10.68%	9.36%	12.95%	17.57%						
IP Medicare	9.25%		3.82%	4.30%	3.81%	4.64%	4.33%	4.09%	6.10%	3.87%						
Patient Mix Psychiatry (Psych)																
Psych Free Care			2.54%	0.69%	5.16%	3.00%	4.42%	1.48%	2.17%	2.07%						
Psych Self Pay			62.65%	64.49%	54.46%	57.50%	64.09%	62.56%	56.52%	55.96%						
Psych Commercial			0.36%	0.48%	0.00%	0.50%	0.55%	0.00%	0.00%	0.00%						
Psych Commercial Medicaid (Megallan)			31.93%	31.54%	30.05%	33.50%	28.73%	28.57%	35.87%	31.61%						
Psych Medicaid			2.33%	2.40%	9.35%	5.50%	2.21%	6.90%	4.89%	10.36%						
Psych Medicare			0.18%	0.39%	0.94%	0.00%	0.00%	0.49%	0.54%	0.00%						
Patient Mix Outpatient (OP)																
OP Free Care	44.48%		15.47%	10.56%	12.57%	11.37%	7.12%	5.47%	4.99%	4.63%						
OP Self Pay	10.45%		27.47%	30.34%	25.03%	26.89%	34.36%	29.58%	35.69%	36.95%						
OP Commercial	4.67%		7.83%	9.32%	11.58%	10.37%	8.76%	8.79%	8.11%	8.00%						
OP Commercial Medicaid (Bayou Health)	4.50%		30.04%	29.13%	32.98%	34.12%	33.06%	38.36%	34.60%	34.70%						
OP Medicaid	23.12%		11.85%	10.57%	6.82%	6.41%	6.38%	6.62%	5.83%	5.14%						
OP Medicare	9.87%		7.34%	10.08%	11.03%	10.84%	10.31%	11.18%	10.78%	10.59%						
Patient Mix Emergency Dept (ED)																
ED Free Care	32.04%		2.68%	1.61%	2.12%	2.03%	2.07%	1.86%	1.31%	1.65%						
ED Self Pay	38.06%		41.44%	38.58%	41.69%	40.14%	39.78%	39.35%	38.20%	38.64%						
ED Commercial	3.64%		1.00%	1.14%	0.92%	0.65%	0.82%	0.85%	0.97%	0.90%						
ED Commercial Medicaid (Bayou Health)	3.00%		48.12%	49.15%	49.41%	51.64%	51.33%	53.24%	53.86%	53.32%						
ED Medicaid	12.53%		0.06%	8.73%	5.07%	4.93%	5.05%	4.02%	4.73%	4.46%						
ED Medicare	4.64%		0.71%	0.80%	0.80%	0.61%	0.96%	0.69%	0.90%	1.03%						
Offender Care																
*Total # Inpatient Discharges	35															
% of IP Days	0															
Total # OP Encounters	458															
% of OP Encounters	0															
ED Encounters	206															
% of ED Visits	0															
*# Telemed visits																
% of Telemed visits																
CBA Core Clinical Services																
HIV Care																
# HIV Outpatient Clinic visits	506		413	350	374	380	411	372	305	329						
Cancer Care																
# Oncology Infusion visits	285		283	259	579	252	188	336	295	304						
Urgent Care Visits																
# North Urgent Care visits			2,643	3,089	3,243	3,441	3,428	3,524	3,234	3,275						
# Mid City Urgent Care visits				783	1,098	1,096	1,202	1,096	1,014	1,050						
Trauma Care																
Level I Trauma Center (Y/N)	N		N	N	N	N	N	N	N	N						
Total # prescriptions filled	10,016		5,456	6,352	6,232	6,116	6,234	6,527	6,098	6,680						
# Patient Assistance Prescriptions filled	3,556		545	295	222	253	326	242	249	331						
# HIV prescriptions filled	1,067		204	551	356	329	412	363	333	371						
# Offender prescriptions	400		N/A	N/A	N/A	N/A	N/A	0	0	0						
# Other prescriptions	4,993		4,707	5,506	5,654	5,534	5,496	5,922	5,516	5,978						
Are prescriptions available same day (Y/N)	Y		Y	Y	Y	Y	Y	Y	Y	Y						
Avg wait time on prescription in minutes	60		48	9	8	10	9	7	7	7						

*Indicates core services
 †Offender admits were used in place of discharges for baseline
 ‡Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13; then later conducted under LAK beginning 8/19/13
 §LSU BR Health only - outpatient clinic visits and outpatient encounters for FY 2012 (baseline) was adjusted to account for services (i.e., pediatrics, OB/GYN, prisoners) which did not transfer to OLOL
 ¶# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.
 Data provided by LSU HCSD for EKL FY12. Data provided by OLOL-LSU HBR for OLOL FY12, LSU HBR FY14 and after
 Mid City Urgent Care - Monthly Average FYE June 2015 total is based upon 7 months of data; Center opened in December 2014
 Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Footnotes	Comments	Date completed
	Free Care patient mix is low due to the inability to access the Department of Revenue system to verify income. In the past, EKL was allowed access as a public hospital; however, private facilities are not allowed this privilege. This hinders the ability to approve or deny applications when patients do not return applications as requested.	7/9/14
	Inpatient Discharge Days: Differences in patient population and breadth of services provided explains differences in the comparison of patient days. For example: EKL Cardiac patients were transferred to other hospitals if interventional procedures were needed, reducing patient days. OLOL offers full-service cardiac care which increases patient days. The inpatients are defined as all inpatients who have had clinic visits since the transition; patients who have LSU physicians attending, admitting, surgeon or consulting; or who have Medicaid, financial assistance, or are private pay. We considered those to be defined as covered under the CEA, realizing that a subset of the Medicaid, financial assistance, and private pay patients were our patients prior to the transition – but with no accurate way to report them separately. Inpatients - Adult and Peds stats revised based on discussion. It now includes all Self Pay & Medicaid patients based on Lake Classification. Inpatients Psychiatry stats revised based on discussion. It now includes all Self Pay & Medicaid patients based on Lake Classification. The patients with Principal Dx of 290 to 319	7/9/14
	ED Visits: ED patients are defined as patients who have had clinic visits since the transition; who have LSU physicians as the attending, admitting, surgeon or consulting; who have Medicaid, financial assistance, or are private pay. We considered those to be defined as covered under the CEA, realizing that a subset of the Medicaid, financial assistance and private pay patients were our patients prior to the transition – but with no accurate way to report them separately. ED visits revised based on discussion. It includes all Self Pay & Medicaid based on Lake Classification. In addition it also includes Patient Type - Treatment or Patient Type - T that comes through ER - Fast Track eg. Sickle Cell etc.	7/9/14
	Outpatient Encounters/Outpatient Clinic Visits with E&M codes: Due to differences in operational accounting methods between EKL and LSU BRH, outpatient encounters are not equally comparable. Outpatient Encounters Stats revised it includes Outpatient at LSU clinics, Ambulatory, Observation and Outreach patients.	7/9/14
	Observations Days are the patient days of Patient Type Observation or Patient Type Q based on Lake Classification with stay <=72 hrs	7/9/14
	Urgent Care volumes are low due to an issue with charge capture - causing some of the charges to "error out". Will correct on next report.	12/2/14
	Charging issues were causing erroneous (lower) reporting of volumes. Urgent Care statistics are modified for the December report to depict encounters as opposed to charges as previously reported.	12/15/15
Operations Milestones	Impact	Date completed
Temporary Financial Assistance process launched to expedite Financial Assistance approval for patients.	Increase Financial Assistance approvals and ensure patient ability to complete clinic appointments/surgical procedures	7/1/15
Launched Patient Transportation Project. Needy patients receive CATS bus passes to travel to appointment.	Enable patients without transportation to complete clinic appointments.	7/1/15
OR brought on two additional ENT Physicians - Dr. Arriaga, Dr. Mehta	Increase access to care	8/1/15
Implemented STAT imaging reading in the Urgent Care clinics.	Eliminate transfer of patients to the ED due to ambiguous X-Ray images.	9/1/15
OR brought on four Dentists: Dr. Ellard, Dr. Maturin, Dr. McClendon, Dr. Morgan	Increase access to care	11/1/15
OR brought on two additional Ortho Physicians - Dr. Cullotta and Dr. Poirot (Podiatry)	Increase access to care	12/1/15
Medical Equipment Investments		
Technology Investments		
New EMR implementation complete	Better clinical integration between caregivers within the Baton Rouge Epic system. Better access to patient outcome information. Opportunity to enhance patient and population health. Patient access to health data for personal management and tracking on My Chart, the patient portal.	

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
Our Lady of the Lake Regional Medical Center Baton Rouge Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
FY14 includes LSUHSC, EKL Memorial Hospital, OLOL (Previous EKL), and OLOL Hospital; FY15 & FY16 includes OLOL only	Anesthesiology	0.7	0.3	-
	Dermatology	5.8	5.0	5.0
	Emergency Medicine	0.9	0.8	1.0
	Emergency Medicine-Baton Rouge	27.8	29.3	33.0
	ENT-Neurotology	-	-	1.0
	General Dentistry ⁶	4.8	4.0	5.4
	Internal Medicine-EKLMC	34.5	38.5	38.5
	Internal Medicine-Dermatology	0.1	-	-
	Internal MD/Emergency MD	-	0.2	-
	OB/GYN-EKL	0.7	0.0	-
	Ophthalmology	2.0	2.0	2.0
	Ophthalmology-Retina	1.0	1.0	1.0
	Oral Surgery ⁶	4.0	6.7	6.0
	Orthopedics	3.0	3.5	4.0
	Otorhinolaryngology/ENT	8.4	9.7	9.0
	Plastic Surgery	0.3	-	-
	Psychiatry-OLOL	12.0	18.0	22.9
	Surgery	18.5	17.0	14.0
Surgery-Vascular	1.0	1.0	1.0	
Surgery-Vascular Surgery-Residency	0.5	1.0	2.0	
Baton Rouge Programs		126.0	138.0	145.8

Information provided by New Orleans School of Medicine

FTE count may fluctuate due to residents on maternity leave, repeating or late completion of a rotation and/or changes in rotation specialties throughout each program

FTEs represent those paid for the first month of the FY / AY only and over the course of the year, the FTEs will vary, although not a lot

FTE count represent LSUHSC New Orleans employee only; Residents from Tulane, Ochsner or the OLOL Pediatrics program would not be included in these numbers

⁶FTE count includes general dentistry and oral surgery residents in the medical school as part of their residency

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

University Hospital and Clinics - Lafayette, Louisiana																
Measure	UMC Monthly Avg FYE June 2012	UMC Monthly Avg FYE June 2014	UMC Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	
Statistics	Total Adult/Pediatric Discharges	307.58	183	264	275	299	277	281	226	258						
	*Total Psychiatric Discharges	12.67														
	Total Discharges	320.25	183	264	275	299	277	281	226	258						
	Total observation days	109.63	115	53	63.08	33.63	72.58	66.17	69.63	74.25						
	ALOS - Adult/Pediatric	4.48	4.48	4.26	4.87	4.61	4.25	4.67	4.69	4.47						
	ALOS - Psychiatric	14.13														
	Total IP Discharge Days - Adult/Pediatric	1,378	842	1,124	1,339	1,377	1,177	1,313	1,061	1,153						
	Total IP Discharge Days - Psychiatric	179														
	Average Daily Census-Adult and Pedit	44.93	27.45	36.95	43.19	44.42	39.23	42.35	35.37	37.19						
	Average Daily Census - Psych	4.66														
	Outpatient Encounters	12,857	10,518	15,664	19,604	19,805	19,137	19,967	18,276	18,332						
	Outpatient Clinic Visits with E&M codes	7,899	6,060	8,667	12,142	11,513	11,906	12,292	11,124	11,233						
	*ED Visits	3,247	2,694	3,319	3,713	3,797	3,788	3,928	3,566	3,739						
	Total # of free care individuals			N/A	N/A	N/A	N/A	N/A	N/A	N/A						
# of free care recipients			5,268	7,446	7,659	7,959	8,672	7,921	6,793							
# of free care approved applicants			882	729	579	945	1,309	1,057	1,087							
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)															
	IP Free Care	21.39%	15.31%	30.54%	29.06%	29.96%	40.74%	35.15%	38.29%	38.05%						
	IP Self Pay	18.76%	12.01%	9.58%	11.84%	14.95%	-0.17%	7.26%	-13.42%	-3.84%						
	IP Commercial	5.35%	8.29%	10.62%	5.05%	11.72%	7.91%	11.84%	8.84%	7.28%						
	IP Commercial Medicaid (Bayou Health)	2.18%	13.86%	15.01%	19.13%	17.58%	18.46%	14.61%	23.80%	30.35%						
	IP Medicare	14.14%	19.09%	20.53%	18.62%	13.84%	17.17%	18.45%	27.13%	20.80%						
	% Patient Mix Psychiatry (Psych)															
	Psych Free Care	15.95%														
	Psych Self Pay	47.53%														
	Psych Commercial	2.20%														
	Psych Commercial Medicaid (Magellan)	0.00%														
	Psych Medicare	32.04%														
	Psych Medicare	2.28%														
	% Patient Mix Outpatient (OP)															
	OP Free Care	44.15%	43.21%	29.32%	23.85%	27.24%	26.32%	59.24%	39.06%	37.70%						
	OP Self Pay	8.49%	11.57%	13.91%	13.19%	10.97%	7.79%	21.99%	5.87%	7.37%						
	OP Commercial	6.93%	7.81%	15.07%	34.14%	29.77%	40.05%	-43.02%	14.29%	11.94%						
	OP Commercial Medicaid (Bayou Health)	3.47%	15.27%	20.15%	14.32%	14.65%	11.80%	27.45%	18.76%	22.53%						
	OP Medicare	19.02%	3.75%	4.53%	2.54%	4.26%	2.15%	6.36%	5.99%	3.95%						
	OP Medicare	17.55%	17.84%	17.01%	11.96%	13.11%	11.89%	27.98%	16.23%	16.51%						
	% Patient Mix Emergency Dept (ED)															
	ED Free Care	38.25%	34.72%	41.34%	40.71%	39.97%	40.08%	40.22%	42.43%	47.83%						
	ED Self Pay	30.81%	39.03%	20.36%	20.05%	19.68%	19.74%	19.81%	20.90%	7.85%						
	ED Commercial	5.67%	4.87%	10.96%	9.67%	11.79%	11.63%	11.62%	10.24%	11.13%						
	ED Commercial Medicaid (Bayou Health)	2.71%	9.16%	12.62%	14.83%	14.42%	14.41%	13.78%	10.85%	18.52%						
	ED Medicare	12.74%	2.15%	3.67%	3.52%	4.08%	2.97%	2.73%	4.06%	3.27%						
	ED Medicare	6.99%	7.82%	11.04%	11.22%	10.06%	11.17%	11.84%	11.52%	11.40%						
Offender Care																
*Total # Inpatient Discharges	4	3	7	4	15	3	4	4	6							
% of IP Days	1.06%	2.15%	2.30%	1.30%	2.50%	0.80%	2.80%	4.10%	1.90%							
Total # OP Encounters	49	55	89	128	114	118	98	110	129							
% of OP Encounters	0.38%	0.54%	0.57%	0.65%	0.58%	0.62%	0.49%	0.60%	0.70%							
ED Encounters	91	62	64	76	66	64	68	66	72							
% of ED Visits	2.79%	2.25%	1.84%	2.00%	1.70%	1.70%	1.70%	1.90%	1.90%							
*# Telemed visits																
% of Telemed visits																
*CEA Core Clinical Services																
HIV Care																
# HIV Outpatient Clinic visits	312	248	302	275	277	315	265	316	300							
Cancer Care																
# Oncology Infusion visits	129	160	368	328	342	353	374	391	403							
Outpatient Pharmacy Assistance																
Total # prescriptions filled	7,043	6,095	5,263	5,526	5,008	5,393	5,598	5,171	5,661							
# Patient Assistance Prescriptions filled	3,269	2,218	1,583	1,472	1,396	1,517	1,481	1,400	1,570							
# Offender HIV prescriptions	N/A	N/A	79	98	104	75	113	69	101							
# HIV prescriptions filled	263	N/A	134	107	106	106	92	116	107							
# Offender prescriptions	N/A	N/A	0	0	0	0	0	0	0							
# Other prescriptions	3,511	3,869	3,467	3,849	3,402	3,695	3,912	3,586	3,883							
Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y	Y	Y	Y	Y							
Avg wait time on prescription in minutes	60	28.75	15-20	15-20	15-20	15-20	15-20	15-20	15-20							

*Indicates core services

*Offender admits were used in place of discharges for baseline

*Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

*# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

Data provided by LSU HOSD for FY12 and FY14. Data provided by UHC for FY13 and after.

Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

University Hospital and Clinics - Lafayette, Louisiana			
Footnotes	Comments		Date Completed
	10/15 Free care: \$8,833,094; OP Commercial negative due to changes in Blue Cross		10/1/15
	11/15 Free Care \$8,857,515 - IP and OP Free care broken out on spreadsheet as a % based on self pay revenue. This month it is creating a negative self pay % for IP.		11/1/15
	12/15 Free Care \$8,986,558 - When patients qualify for charity care, there is a look back that is done to move accounts to charity and due to the timing of previous months, the month to month amounts will vary.		12/1/15
Operations Milestones	Accomplishment	Impact	Date Completed
Medical Equipment Investments			
Technology Investments			

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
University Hospital and Clinics Lafayette Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
FY14 includes HCSD/University Medical Center and University Hospital & Clinics, and Lafayette General Medical Center; FY15 & FY16 includes University Hospitals & Clinics and Lafayette General Medical Center	Anesthesiology	0.5	0.3	-
	Internal Medicine-Cardiology	1.0	1.0	1.0
	OB/GYN	5.0	5.0	4.8
	OB/GYN Fellows	0.1	-	0.1
	Ophthalmology	5.0	4.0	3.1
	Ophthalmology-Retina	1.0	1.0	1.0
	Orthopedics	2.0	2.0	2.0
	Otorhinolaryngology/ENT	4.8	5.4	3.0
	Surgery	8.7	9.0	9.0
	UMC-Family Medicine	23.2	24.3	26.9
	UMC-Family Medicine-Geriatrics	0.1	1.0	2.0
	UMC-Internal Medicine	26.1	26.8	28.8
Lafayette Programs		77.5	79.8	81.7

Information provided by New Orleans School of Medicine

FTE count may fluctuate due to residents on maternity leave, repeating or late completion of a rotation and/or changes in rotation specialties throughout each program

FTEs represent those paid for the first month of the FY / AY only and over the course of the year, the FTEs will vary, although not a lot

FTE count represent LSUHSC New Orleans employee only; Residents from Tulane, Ochsner or the OLOL Pediatrics program would not be included in these numbers

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Leonard J. Chabert Medical Center - Houma, Louisiana																	
Measure	LJC Monthly Avg FYE June 2012	LJC Monthly Avg FYE June 2014	LJC Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016		
Statistics	Total Adult/Pediatric Discharges	302	223	347	333	317	349	223	176	180							
	*Total Psychiatric Discharges	79	84	88	109	104	99	92	98	109							
	Total Discharges	381	306	435	442	421	448	313	275	289							
	Total observation days	152	128	120.69	195	121.1	175.25	87	80	100							
	ALOS - Adult/Pediatric	4.11	4.19	3.68	2.77	2.30	2.59	2.64	2.51	2.78							
	ALOS - Psychiatric	8.88	6.99	6.85	6.70	6.22	6.23	5.12	4.78	4.82							
	Total IP Discharge Days - Adult/Pediatric	1,241	934	702	924	730	903	864	633	724							
	Total IP Discharge Days - Psychiatric	700	584	414	730	647	617	665	624	707							
	Average Daily Census-Adult and Pedi	41.03	30	28.77	22.35	21.65	23.19	23.57	19.73	21.16							
	Average Daily Census - Psych	22.97	19	19.58	21.71	21.55	21.00	20.97	21.57	21.52							
	Outpatient Encounters	13,779	14,448	11,746	13,555	13,163	15,137	14,716	13,390	13,374							
	Outpatient Clinic Visits with I&M codes	7,948	8,556	9,444	10,281	9,965	10,770	11,185	10,057	9,904							
	*ED Visits	2,726	2,135	2,595	3,183	3,060	3,611	2,925	2,856	2,904							
	Total # of free care individuals				9,763	10,513	9,900	11,604	10,891	9,673							
	# of free care recipients				6,251	5,431	5,774	5,388	6,201	5,846							
# of free care approved applicants																	
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)																
	IP Free Care	19.56%	13.92%	21.86%	28.76%	24.64%	31.97%	36.49%	35.30%	29.73%							
	IP Self Pay	6.54%	10.55%	8.25%	2.86%	3.62%	4.37%	1.27%	2.36%	7.16%							
	IP Commercial	6.43%	9.07%	7.42%	4.43%	11.88%	8.74%	5.23%	5.57%	3.20%							
	IP Commercial Medicaid (Bayou Health)	3.08%	15.35%	21.93%	13.30%	23.19%	10.66%	12.31%	18.58%	16.31%							
	IP Medicaid	43.64%	24.41%	13.07%	28.90%	21.30%	15.57%	13.15%	15.20%	19.05%							
	IP Medicare	19.47%	25.45%	26.69%	19.74%	15.36%	26.91%	30.98%	20.78%	24.39%							
	% Patient Mix Psychiatry (Psych)																
	Psych Free Care	22.23%	10.96%	28.49%	44.43%	49.10%	35.02%	43.54%	58.42%	44.23%							
	Psych Self Pay	19.56%	30.11%	13.27%	2.97%	3.74%	0.15%	5.69%	2.01%	3.30%							
	Psych Commercial	7.58%	4.60%	8.97%	3.57%	2.40%	8.60%	8.15%	2.47%	15.29%							
	Psych Commercial Medicaid (Magellan)	10.03%	21.89%	24.52%	30.46%	16.17%	25.65%	20.00%	24.57%	11.39%							
	Psych Medicaid	24.99%	14.56%	4.14%	1.19%	4.84%	2.15%	1.54%	0.00%	8.40%							
	Psych Medicare	15.57%	17.76%	20.61%	17.38%	23.95%	28.42%	21.08%	12.52%	17.39%							
	% Patient Mix Outpatient (OP)																
	OP Free Care	41.12%	36.15%	22.88%	44.43%	44.59%	45.53%	46.58%	45.51%	45.70%							
	OP Self Pay	8.89%	11.84%	11.89%	1.29%	1.42%	0.96%	1.10%	1.16%	1.22%							
	OP Commercial	8.52%	9.82%	8.73%	10.48%	9.16%	10.24%	9.52%	9.13%	7.34%							
	OP Commercial Medicaid (Bayou Health)	3.92%	15.53%	15.39%	15.86%	16.26%	16.19%	16.06%	16.01%	16.56%							
	OP Medicaid	17.09%	3.84%	13.26%	10.04%	10.27%	9.98%	8.79%	9.81%	9.60%							
	OP Medicare	20.15%	22.68%	27.05%	17.76%	18.11%	17.03%	17.78%	18.22%	19.52%							
	% Patient Mix Emergency Dept (ED)																
	ED Free Care	38.22%	28.24%	47.59%	56.39%	53.00%	54.43%	54.32%	54.45%	53.55%							
	ED Self Pay	26.40%	34.63%	7.50%	2.52%	2.95%	2.26%	2.53%	2.17%	2.55%							
	ED Commercial	7.41%	8.28%	11.93%	8.23%	9.49%	9.20%	9.06%	7.70%	8.75%							
ED Commercial Medicaid (Bayou Health)	2.63%	12.13%	17.22%	12.69%	13.64%	13.08%	13.47%	14.39%	14.98%								
ED Medicaid	14.48%	4.17%	2.61%	7.76%	7.84%	8.02%	7.56%	8.19%	7.47%								
ED Medicare	8.65%	10.38%	12.67%	10.14%	10.16%	10.52%	10.56%	11.20%	10.50%								
Offender Care	Offender Care																
	¹ Total # Inpatient Discharges	5	4	4	3	0	4	2	3	2							
	% of IP Days	1.29%	1.25%	0.48%	1.00%	0.00%	1.78%	0.57%	2.20%	0.15%							
	Total # OP Encounters	42	21	24	13	21	9	23	17	5							
	% of OP Encounters	0.30%	0.14%	0.21%	0.13%	0.21%	0.08%	0.20%	0.16%	0.05%							
	ED Encounters	60	46	70	67	87	74	73	54	64							
	% of ED Visits	2.21%	2.16%	2.76%	2.28%	2.92%	2.49%	2.50%	1.89%	2.20%							
² Telemed visits																	
% of Telemed visits																	
CEA Core Clinical Services	HIV Care																
	³ # HIV Clinic visits	144	120	78	87	89	78	82	71	81							
	Cancer Care																
	# Oncology Infusion visits	132	134	343	342	241	378	383	367	336							
	Outpatient Pharmacy Assistance																
	Total # prescriptions filled	4,319	4,584	4,775	4,826	4,482	4,526	4,574	4,575	4,885							
	# Patient Assistance Prescriptions filled	887	360	208	166	175	157	126	125	170							
	⁴ # HIV prescriptions filled	108	N/A	1	0	0	0	0	0	0							
	# Offender prescriptions	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A							
	# Other prescriptions	3,324	4,224	4,567	4,660	4,307	4,369	4,448	4,450	4,715							
Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y	Y	Y	Y	Y								
Avg wait time on prescription in minutes	60	34	28	25	25	25	25	25	20								

¹Indicates core services
²Offender admits were used in place of discharges for baseline
³Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13
⁴# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014; LJC is not currently participating in the LA ADAP.
⁵LJC only HIV clinic visits based on clinic visits with an HIV principle diagnosis code
 Data provided by LSU HCSD for FY12 and FY14; Data provided by LJC for FY15 and after
 Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Leonard J. Chabert Medical Center - Houma, Louisiana			
Footnotes	Comments		Date completed
Operations Milestones	Accomplishment	Impact	Date completed
Medical Equipment Investments			
Technology Investments			

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
Leonard J. Chabert Houma Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
FY14 includes HCSD/Leonard J. Chabert Medical Center; FY15 & FY16 includes Ochsner/Leonard J. Chabert Medical Center only	Family Medicine	2.1	2.7	2.0
	Internal MD/Emergency MD	0.7	-	-
	Ophthalmology	3.0	3.0	3.0
	Phys Med & Rehab	2.0	2.0	2.0
Houma Programs		7.8	7.7	7.0

Information provided by New Orleans School of Medicine

FTE count may fluctuate due to residents on maternity leave, repeating or late completion of a rotation and/or changes in rotation specialties throughout each program
 FTEs represent those paid for the first month of the FY / AY only and over the course of the year, the FTEs will vary, although not a lot
 FTE count represent LSUHSC New Orleans employee only; Residents from Tulane, Ochsner or the OLOL Pediatrics program would not be included in these numbers

LSU Health Public-Private Partnership Report Card FY 2016 - 2nd Quarter

University Medical Center New Orleans - New Orleans, Louisiana																
Measure	ILH Monthly Avg FYE June 2012	ILH Monthly Avg FYE June 2014	ILH Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	
Statistics	Total Adult/Pediatric Discharges	861	712	767	805	732	807	801	788	811						
	*Total Psychiatric Discharges	108	105	125	125	125	125	142	141	163						
	Total Discharges	969	817	892	930	857	932	943	929	974						
	Total observation days	251	380	379	440	399	483	501	427	494						
	ALOS - Adult/Pediatric	5.31	5.94	5.71	4.98	5.53	5.21	5.91	5.39	5.16						
	ALOS - Psychiatric	10.09	10.06	9.13	9.27	9.12	8.87	8.17	7.91	7.85						
	Total IP Discharge Days - Adult/Pediatric	4,568	4,226	4,370	4,009	4,049	4,202	4,730	4,244	4,182						
	Total IP Discharge Days - Psychiatric	1,065	1,053	1,128	1,168	1,140	1,109	1,160	1,115	1,279						
	Average Daily Census-Adult and Pedi	149.61	139	144	129.32	130.61	140.07	152.58	141.47	134.90						
	Average Daily Census - Psych	34.25	35.00	37.09	37.68	36.77	36.97	37.42	37.17	41.26						
	Outpatient Encounters	20,311	24,581	19,290	18,683	16,358	17,839	19,913	17,776	18,656						
	Outpatient Clinic Visits with E&M codes	12,536	11,161	11,762	11,281	9,381	9,761	11,138	10,225	10,527						
	*ED Visits	3,953	5,572	4,485	4,630	4,945	4,968	5,407	5,294	5,578						
	Total # of free care individuals		5,985	7,390	6,961	8,116	8,785	9,813	8,588	9,077						
	# of free care recipients		2,752	4,600	5,230	6,888	6,888	7,001	7,034	7,093						
# of free care approved applicants		856	1,055	1,011	935	944	1,066	858	994							
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)															
	IP Free Care	8.52%	13.63%	11.47%	9.15%	9.98%	13.40%	11.67%	9.21%	14.87%						
	IP Self Pay	17.18%	9.84%	8.86%	15.47%	13.95%	11.83%	13.09%	12.61%	12.24%						
	IP Commercial	9.67%	10.10%	11.18%	13.79%	11.56%	12.33%	13.91%	14.63%	12.48%						
	IP Commercial Medicaid (Bayou Health)	4.62%	14.59%	19.52%	20.68%	18.47%	18.18%	18.48%	18.14%	18.56%						
	IP Medicaid	47.19%	37.55%	34.01%	25.67%	28.70%	26.13%	24.40%	24.88%	20.09%						
	IP Medicare	9.14%	14.29%	14.96%	15.24%	17.34%	18.13%	18.46%	20.52%	21.76%						
	% Patient Mix Psychiatry (Psych)															
	Psych Free Care	3.95%	9.81%	2.39%	2.14%	2.02%	2.98%	1.90%	4.48%	2.19%						
	Psych Self Pay	29.39%	23.13%	27.42%	31.68%	24.39%	32.10%	32.59%	26.37%	30.88%						
	Psych Commercial	4.06%	1.92%	3.38%	4.71%	3.16%	1.08%	3.02%	2.42%	1.56%						
	Psych Commercial Medicaid (Megehan)	9.81%	39.88%	43.87%	33.05%	31.14%	23.53%	30.00%	32.29%	37.29%						
	Psych Medicaid	35.97%	6.38%	2.36%	20.21%	19.21%	18.85%	13.36%	14.26%	10.09%						
	Psych Medicare	16.41%	18.87%	20.58%	8.22%	20.09%	21.46%	19.14%	20.18%	17.98%						
	% Patient Mix Outpatient (OP)															
	OP Free Care	26.12%	52.22%	41.14%	38.26%	37.98%	38.90%	40.58%	40.79%	41.68%						
	OP Self Pay	15.25%	8.79%	13.89%	15.58%	15.45%	15.77%	13.75%	13.86%	12.35%						
	OP Commercial	4.70%	6.02%	8.00%	9.00%	8.07%	8.62%	8.56%	8.92%	9.76%						
	OP Commercial Medicaid (Bayou Health)	5.27%	14.03%	15.91%	17.14%	17.98%	18.17%	18.35%	17.84%	18.26%						
	OP Medicaid	37.85%	5.95%	7.61%	6.69%	5.82%	4.81%	3.72%	3.78%	3.01%						
	OP Medicare	9.63%	13.00%	13.46%	13.34%	14.08%	13.83%	15.05%	14.81%	14.95%						
	% Patient Mix Emergency Dept (ED)															
	ED Free Care	12.75%	33.24%	22.12%	19.39%	18.65%	18.74%	19.53%	18.30%	19.75%						
	ED Self Pay	38.13%	32.65%	39.59%	41.77%	43.50%	44.81%	44.96%	43.66%	43.18%						
	ED Commercial	5.34%	9.28%	11.14%	10.82%	9.34%	9.16%	7.80%	8.23%	8.26%						
ED Commercial Medicaid (Bayou Health)	4.47%	12.03%	13.66%	15.62%	15.13%	14.17%	14.15%	16.09%	15.52%							
ED Medicaid	26.89%	3.87%	4.22%	3.78%	3.17%	3.18%	3.46%	3.44%	3.21%							
ED Medicare	6.22%	8.92%	9.37%	8.83%	10.21%	9.94%	10.10%	10.29%	10.07%							
Offender Care	Offender Care															
	¹ Total # Inpatient Discharges	31	20	20	24	19	22	25	31	32						
	% of IP Days	4.08%	1.53%	0.80%	1.43%	1.31%	1.36%	1.46%	1.75%	1.45%						
	Total # OP Encounters	239	298	467	602	447	443	420	456	527						
	% of OP Encounters	1.17%	1.50%	2.19%	3.18%	2.75%	2.47%	2.11%	2.57%	2.82%						
	ED Encounters	245	223	246	227	134	128	89	108	117						
	% of ED Visits	6.19%	4.53%	5.02%	4.55%	2.71%	2.58%	1.59%	2.00%	2.10%						
	² # Telemed visits	325	141	177	198	163	131	141	99	90						
% of Telemed visits	1.60%	49.36%	38.56%	32.89%	36.47%	29.57%	33.57%	21.71%	17.08%							
*CEA Core Clinical Services	HIV Care															
	# HIV Outpatient Clinic visits	502	1057	1,132	1,092	938	1044	1,184	888	1,004						
	Cancer Care															
	# Oncology Infusion visits	323	447	389	439	419	419	412	419	494						
	Trauma Care															
	Level I Trauma Center (Y/N)	Y	Y	Y	Y	Y	Y	Y	Y	Y						
	Outpatient Pharmacy Assistance															
	Total # prescriptions filled	8,765	5,533	4,608	4,404	1,097	N/A	N/A	N/A	N/A						
	# Patient Assistance Prescriptions filled	5,140	2,624	1,708	1,589	324	N/A	N/A	N/A	N/A						
	⁴ # HIV prescriptions filled	1,790	1	0	0	0	N/A	N/A	N/A	N/A						
# Offender prescriptions	205	466	374	337	264	N/A	N/A	N/A	N/A							
# Other prescriptions	1,630	2,443	2,527	2,478	509	N/A	N/A	N/A	N/A							
Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y	N/A	N/A	N/A	N/A							
Avg wait time on prescription in minutes	90	27	21	25	25	N/A	N/A	N/A	N/A							

¹Indicates core services

²Offender admits were used in place of discharges for baseline

³Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

⁴# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

Data provided by LSU HCSD for FY12; Data provided by UMCNO (previously ILH) for FY14 and after.

Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

University Medical Center New Orleans - New Orleans, Louisiana			
Footnotes	Comments		Date completed
	Outpatient Encounters were calculated using charges and includes the count of ER visits and LWBS charges. The baseline is calculated based upon patient encounters and excludes ED visits and LWBS patients. Updated the measures and definition to exclude ED visits, admits, and LWBS encounters.		6/30/15
	ED Visits were calculated as ER level visit charges including LWBS charges and ED outpatients admitted to the inpatient areas. The baseline is calculated using ER level visits only excluding LWBS and patients admitted as inpatients. Updated measures and definitions to exclude ED admits and LWBS encounters.		6/30/15
	IP, OP, ED, and Psych Payer Mix percentages were calculated using patient revenues, whereas the baseline is calculated using inpatient days or visits. Updated measures and definitions so that IP & Psych are a percentage of inpatient days, and OP and ED are a percentage of visits.		6/30/15
	The decrease in OP and ED Free Care percentages in the Patient Mix is due to a shift from Self-Pay to Managed Medicaid.		7/1/15
	OP Pharmacy closed in August 2015.		9/1/15
Operations Milestones	Accomplishment	Impact	Date completed
	Additional personnel added to triage area in the Emergency Department	Decrease patient wait times	10/1/15
	Additional Point of Care Testing devices add to the Behavioral Health ER Extension	Facilitate patient care	10/1/15
	Additional Omni cell drug cabinet added to the Behavioral Health ER Extension	Improve medication safety	10/1/15
	Changed the recessed magnetic locks in the doors for the Inpatient Behavioral Health area to surface mount and removal of the auto operator arms to install closures	Secure the doors more appropriately from potential elopement.	10/1/15
	Dental X-ray capabilities added to the Emergency Department	Able to provide these services to the ED patients.	11/1/15
	A BDA (Bi-directional antenna) was set up for the operation of the LWIN (Louisiana Wireless Interoperability Network) system.	Allows communication for Public Safety on a daily basis as well as outside of the facility with other agencies and departments.	11/1/15
Capital Investments			
8,059,165.00	UMCNO Facilities Equipment, Mesh Project, Lawson Interface, Dell 550 - Sheet Paper Tray, Cisco Unified Computing System, Ambulatory Care Building, Hyperbaric Chambers, GE PACS, Identity Management and Antivirus Software, Medtronic Neuro Surgery Navigation System, Automated Line, Lab Analyzers for Automated line, Overhead Paging System, Mediware System, HIM High Speed Scanners, Temperature Monitor Sensors, GE CVUS Image Vault Upgrade, ISTAT Instrument w/Docking Station, Radiology Oncology Wedge Set, Enterprise Backup Software, DAS - Cellular Service Enhancement, ACB Equipment, Operations Bobcat, Trophon EPR, Equipment-Water Reservoir, Video scope, Power Procedure Table, & Eye Surgery Stretchers	UMC IT / Facilities	7/7/15
486,795.00	Intralock ITL9700A Key Machine, Interpercussive Ventilator (IPV), Radiology Workstation Monitor, Kitchen Steamer, 2-Way Motorola Radios, Clean Booth Work Facilities, Pro Analyzer, Neuro Omni Pentero Microscope, Urology Transducer, Neonatal MRI Ventilator, Power Procedure Chair, Roche Ultra Benchmark Stainer, Emma Chair, & Flex Focus 500 Ultrasound	ILH Replacements	7/7/15
\$ 8,545,960.00	Capital Investments are through December 2015		

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
LCMC Health New Orleans Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
	Anesthesiology	6.3	7.0	9.0
	Child Neurology	0.6	-	1.0
	Dermatology	4.0	3.4	4.0
	Emergency Medicine-Hyperbaric	2.0	1.0	3.0
	Emergency Medicine	35.3	35.6	37.4
	ENT-Neurotology	-	1.0	0.2
	Family Medicine	1.0	0.7	1.0
	General Dentistry ⁶	5.8	-	6.2
	LSU PM&R/Pain Medicine	0.5	0.5	0.5
	Internal Medicine-Baton Rouge (EKL)	-	-	1.0
	Internal MD/Emergency MD	5.4	5.4	6.5
	Internal Medicine	25.2	24.9	21.2
	Internal Medicine-Cardiology Interventional	1.0	1.0	1.0
	Internal Medicine-Endocrine	1.9	1.9	1.9
	Internal Medicine-GI	2.4	2.2	3.3
	Internal Medicine-Hematology/Oncology	5.1	5.2	5.2
	Internal Medicine Infectious Disease	3.3	3.0	2.1
	Internal medicine-Nephrology	1.6	1.9	2.0
	Internal Medicine-Pulmonary/CRIT	5.1	5.0	5.0
	Internal Medicine-Rheumatology	3.0	4.0	3.8
	Internal Medicine-Cardiology	6.1	6.1	6.1
	Internal Medicine-Dermatology	0.3	0.7	1.0
	Internal Medicine-Geriatrics	-	1.0	2.0
	Internal Medicine-Pediatrics	8.1	6.2	7.1
	Neurology	8.2	6.6	8.0
	Neurology Fellows	3.3	2.0	2.0
	Neurosurgery	5.2	3.0	6.0
	OB/GYN	8.9	8.7	8.4
	OB/GYN Fellows	0.2	0.3	0.7
	Ophthalmology	4.7	4.7	4.3
	Ophthalmology-Retina	1.0	1.0	1.0
	Oral Surgery ⁷	19.8	8.0	22.0
	Orthopedics	7.5	7.5	7.3
	Otorhinolaryngology/ENT	1.8	2.0	3.0
	Pathology	7.5	9.5	10.0
	Pediatrics	-	0.2	-
	Pediatrics-A/I	0.4	0.4	0.4
	Pediatrics/Emergency Medicine	-	0.5	2.5
	Phys Med & Rehab	3.9	3.9	3.8
	Plastic Surgery	2.0	3.0	3.0
	Plastic Surgery-Integrated	-	3.3	4.0
	Psychiatry	21.2	24.0	21.2
	Psychosomatic Medicine	-	1.0	1.0
	Psychiatry - OLOL	-	-	0.1
	Radiology	9.7	10.1	9.0
	Surgery ⁷	13.0	18.9	20.0
	Surgery-Trauma Critical	2.0	2.0	2.0
	Surgery-Vascular Surgery Residency	1.2	2.7	4.0
	Urology-Female Pelvic Reconstruction Fellowship	0.1	-	-
	Radiology-Women's & Breast Imaging	0.5	1.0	1.0
	New Orleans Programs	246.1	242.0	276.2

FY14 and FY15 includes HCSD/MCLNO, LSUHSC department accounts, and LA Children's Medical Center; FY16 includes LSUHSC department accounts and LA Children's Medical Center

Information provided by New Orleans School of Medicine

FTE count may fluctuate due to residents on maternity leave, repeating or late completion of a rotation and/or changes in rotation specialties throughout each program

FTEs represent those paid for the first month of the FY / AY only and over the course of the year, the FTEs will vary, although not a lot

FTE count represent LSUHSC New Orleans employee only; Residents from Tulane, Ochsner or the OLOL Pediatrics program would not be included in these numbers

LCMC Health includes resident programs at UMC New Orleans, Touro, and Children's Hospital New Orleans

⁶FTE count include general dentistry and oral surgery residents in the medical school as part of their residency

⁷ILH includes 4.3 surgery residents in labs

LSU Health Public-Private Partnership Report Card FY 2016 - 2nd Quarter

Moss Memorial Health Clinic - Lake Charles, Louisiana																
Measure	WOM Monthly Avg FYE June 2012	MMHC Monthly Avg FYE June 2014	MMHC Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	
Statistics	Total Adult/Pediatric Discharges	80	368	394	393	412	398	410	404	416						
	Total Psychiatric Discharges	18	78	77	86	111	101	115	93	103						
	Total Discharges	98	446	461	481	523	499	525	494	519						
	Total observation days	21	70	113	133	140	140	141	106	92						
	ALOS - Adult/Pediatric	4.06	4.75	4.76	4.89	4.95	4.83	5.37	5.14	4.80						
	ALOS - Psychiatric	14.59	7.24	7.61	7.36	6.51	6.39	7.33	7.37	6.88						
	Total IP Discharge Days - Adult/Pediatric	324	1,751	1,820	1,920	2,041	1,921	2,202	2,078	1,995						
	Total IP Discharge Days - Psychiatric	266	560	586	648	723	645	843	663	688						
	Average Daily Census-Adult and Ped	10.78	58	60	59	64	47	71	49	64						
	Average Daily Census - Psych	8.21	18	19	21	21	17	25	18	21						
	Outpatient Encounters	7,128	7,983	8,847	8,873	9,077	9,592	9,965	8,438	8,497						
	Outpatient Clinic Visits with E&M codes	3,907	5,402	6,043	5,863	6,048	6,307	6,592	5,757	5,797						
	*ED Visits	1,982	2,702	3,374	3,087	3,662	2,684	3,872	3,478	3,524						
	Total # of free care individuals															
	# of free care recipients			2,635	2,577	2,562	2,635	2,763	2,589	2,549						
# of free care approved applicants																
Patient Mix by Service	% Patient Mix Inpatient (IP)															
	IP Free Care	42.55%	11.07%	17.05%	22.92%	19.86%	16.45%	15.99%	19.59%	18.50%						
	IP Self Pay	11.28%	9.05%	11.15%	11.09%	10.50%	7.08%	4.00%	4.81%	8.12%						
	IP Commercial	4.60%	7.25%	9.09%	7.45%	8.16%	8.80%	11.08%	5.39%	9.87%						
	IP Commercial Medicaid (Bayou Health)	0.57%	39.48%	40.65%	40.78%	42.89%	41.26%	48.32%	47.16%	34.94%						
	IP Medicare	25.83%	18.07%	6.06%	3.96%	4.84%	6.40%	7.22%	6.06%	9.42%						
	IP Medicare	14.18%	15.09%	16.01%	13.80%	13.94%	19.99%	13.40%	16.99%	19.15%						
	% Patient Mix Psychiatry (Psych)															
	Psych Free Care	24.08%	8.73%	12.36%	23.15%	23.15%	10.54%	14.12%	9.80%	8.87%						
	Psych Self Pay	35.11%	20.71%	25.66%	19.91%	19.60%	22.79%	21.83%	21.12%	24.13%						
	Psych Commercial	2.72%	5.41%	2.34%	4.01%	4.01%	5.27%	2.14%	9.95%	4.65%						
	Psych Commercial Medicaid (Megalton)	0.00%	55.08%	49.75%	44.75%	43.98%	52.25%	51.01%	51.73%	57.12%						
	Psych Medicare	32.32%	2.50%	1.23%	0.00%	1.08%	0.78%	1.07%	1.06%	0.73%						
	Psych Medicare	5.76%	7.58%	8.61%	8.18%	8.18%	8.37%	9.85%	6.33%	4.51%						
	% Patient Mix Outpatient (OP)															
OP Free Care	49.54%	50.97%	45.56%	43.10%	42.33%	42.70%	42.94%	43.47%	43.79%							
OP Self Pay	11.78%	12.25%	12.63%	10.56%	11.57%	11.93%	11.37%	11.19%	10.98%							
OP Commercial	6.01%	7.69%	12.22%	13.16%	13.69%	14.24%	13.53%	14.41%	12.95%							
OP Commercial Medicaid (Bayou Health)	0.74%	9.80%	10.99%	13.49%	13.06%	12.52%	12.83%	12.99%	13.00%							
OP Medicare	14.05%	2.11%	0.92%	0.84%	0.61%	0.81%	1.21%	0.49%	0.66%							
OP Medicare	17.28%	17.13%	17.61%	18.86%	18.75%	17.79%	18.12%	17.44%	18.63%							
% Patient Mix Emergency Dept (ED)																
ED Free Care	45.53%	17.90%	15.69%	17.33%	14.72%	14.61%	16.50%	16.39%	16.32%							
ED Self Pay	28.89%	31.00%	33.92%	34.46%	34.33%	35.73%	30.14%	32.00%	30.56%							
ED Commercial	4.75%	7.07%	8.03%	8.03%	8.96%	7.82%	8.01%	9.29%	9.22%							
ED Commercial Medicaid (Bayou Health)	0.64%	32.51%	32.84%	30.04%	31.32%	32.12%	35.02%	33.01%	33.65%							
ED Medicare	9.42%	6.09%	2.56%	1.39%	2.18%	1.90%	1.89%	1.38%	1.56%							
ED Medicare	6.84%	7.28%	7.92%	8.75%	8.49%	7.82%	8.45%	7.94%	8.68%							
Offender Care	Offender Care															
	Total # Inpatient Discharges	1	2	1.5	5	1	1	0	4							
	% of IP Days	0.99%	0.16%	0.13%	0.34%	0.26%	0.38%	0.11%	0.00%	0.48%						
	Total # OP Encounters	43	88	82.5	47	44	64	50	43	37						
	% of OP Encounters	0.60%	0.14%	0.37%	0.19%	0.18%	0.25%	0.19%	0.19%	0.15%						
	ED Encounters	78	28	25	30	20	26	31	24	30						
	% of ED Visits	3.94%	0.68%	0.51%	0.58%	38.00%	0.49%	0.58%	0.50%	0.59%						
	# of Telemed visits															
% of Telemed visits																
CEA Core Clinical Services	HIV Care															
	# HIV Clinic visits	294	213	197	202	204	206	223	190	167						
	Cancer Care															
	# Oncology Infusion visits	76	58	68	69	64	71	84	69	71						
	Urgent Care Visits															
	# Urgent Care visits		1,347	1,663	1,554	1,679	1,835	1,811	1,794	1,785						
	Mental Health HIV															
	# Mental Health HIV Clinic visits		20	23	29	29	30	28	18	26						
	Outpatient Pharmacy Assistance															
	Total # prescriptions filled	7,537	8,154	7,564	6,961	6,535	6,875	7,126	6,613	7,403						
# Patient Assistance Prescriptions filled	3,225	2,312	2,128	2,032	1,953	2,053	2,052	1,918	1,892							
# HIV prescriptions filled	192	N/A	55	60	59	67	89	64	24							
# Offender prescriptions	61	2,199	895	128	124	121	105	108	112							
# Other prescriptions	4,059	3,844	4,487	4,741	4,399	4,634	4,880	4,523	5,375							
Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y	Y	Y	Y	Y							
Avg wait time on prescription in minutes	45	30	30	30	30	30	15-30	15-30	15-30							

*Indicates core services

¹Offender admits were used in place of discharges for baseline

²Offender admitted services were conducted under LH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

³HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

Data provided by LSU HCSDF for FY12; Data provided by MMHC for FY14 and after

Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Moss Memorial Health Clinic - Lake Charles, Louisiana			
Footnotes	Comments		Date completed
	Number of Free Care Recipients includes LCMH Inpatients, LCMH Psych Patients, LCMH ED Patients, and MMHC Outpatients. These are all 100% Free Care. Total Free Care recipients for July, Aug, Sept 2015 of 7774.		12/1/15
	Payer Mix % calculated on the base numbers in this report and do not represent the payer mix for the entire hospital. Free Care % includes only 100% free care patients and the Self-Pay % includes partial free care, pending free care, pending Medicaid, in addition to true self-pay.		11/1/14
	OP Encounters and visits are lower in November due to 1) Holidays, which is a trend every year, 2) The Pedi Clinic was downsized in Nov. from 5 days a week to 1 day a week with the majority of the pedi patients are being seen at LSU Family Practice, 3) there were several provider vacation days in the month, and 4) our CT Scanner was down for three days in the month.		11/1/14
	The offender prescriptions are low in December because the local prison decided to go elsewhere to fill their prescriptions.		11/1/14
	The methodology for capturing inpatients (including discharges, observation days, ALOS, discharges days, and daily census) and ED patients: is all patients that had a clinic visit at Moss Memorial since transition regardless of financial class, all patients that have a medical record that starts with 990 regardless of financial class (the old Moss record number with a 990 in the front of the number); all Medicaid patients (including the Bayou Health Plans); all self-pay patients, and all UCC patients (100% uncompensated care).		12/1/14
	The offender prescriptions are low in December because the local prison decided to go elsewhere to fill their prescriptions.		12/1/14
Operations Milestones	Accomplishment	Impact	Date completed
	6 Minute Walk - Useful measure of functional capacity targeted for patients with pulmonary and cardiac diseases.	Additional services for Pulmonary & Cardiac patients	10/22/15
Medical Equipment Investments			
Technology Investments			

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
Lake Charles Memorial Hospital Lake Charles Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
FY14, FY15, and FY16 is Lake Charles Memorial Hospital only (LSU affiliated community based residency only)	Family Medicine-Lake Charles	24.0	24.2	24.0
Lake Charles Programs		24.0	24.2	24.0

Information provided by New Orleans School of Medicine

FTE count may fluctuate due to residents on maternity leave, repeating or late completion of a rotation and/or changes in rotation specialties throughout each program

FTEs represent those paid for the first month of the FY / AY only and over the course of the year, the FTEs will vary, although not a lot

FTE count represent LSUHSC New Orleans employee only; Residents from Tulane, Ochsner or the OLOL Pediatrics program would not be included in these numbers

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Rapides Regional Medical Center & CHRISTUS St. Francis Cabrini Hospital - Alexandria, Louisiana															
Measure	HPL Monthly Avg FY 12	Rapides/Christus Monthly Avg FYE Sep 2014	Rapides/Christus Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016
Statistics	Total Adult/Pediatric Discharges	130	2,233	2,267	2,387	2,286	2,302	2,332	2,060	2,280					
	*Total Psychiatric Discharges	44	39	58	44	74	68	56	52	51					
	Total observation days	174	2,272	2,325	2,431	2,360	2,370	2,388	2,112	2,331					
	ALOS - Adult/Pediatric	5.36		726	812	729	829	722	657	779					
	ALOS - Psychiatric	10.97													
	Total IP Discharge Days - Adult/Pediatric	695													
	Total IP Discharge Days - Psychiatric	483													
	Average Daily Census - Adult and Ped	22.80	347	409	422	417	425	393	383	398					
	Average Daily Census - Psych	15.60													
	Outpatient Encounters		28,033	26,831	27,023	26,372	27,040	27,207	24,841	26,482					
	Outpatient Clinic Visits with E&M codes	3,196													
	*ED Visits		10,004	10,172	11,023	10,894	11,031	10,807	10,473	10,956					
	Total # of free care individuals														
	# of free care recipients														
# of free care approved applicants															
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)														
	IP Free Care & Self Pay		9.72%	9.36%	7.70%	9.20%	9.20%	8.50%	8.70%	7.60%					
	IP Commercial														
	IP Commercial Medicaid (Bayou Health)		12.80%	11.19%	13.80%	14.00%	17.70%	15.50%	14.90%	15.90%					
	IP Medicaid		4.69%	4.08%	5.50%	4.20%	4.80%	3.10%	6.20%	3.30%					
	IP Medicare														
	% Patient Mix Psychiatry (Psych)														
	Psych Free Care														
	Psych Self Pay														
	Psych Commercial														
	Psych Commercial Medicaid (Megellan)														
	Psych Medicaid														
	Psych Medicare														
	% Patient Mix Outpatient (OP)														
OP Free Care & Self Pay		18.25%	19.32%	18.60%	16.20%	17.90%	15.60%	18.40%	16.00%						
OP Commercial															
OP Commercial Medicaid (Bayou Health)		15.71%	14.50%	16.30%	17.10%	16.50%	17.80%	17.10%	17.50%						
OP Medicaid		2.62%	3.48%	2.80%	3.10%	3.20%	3.20%	3.20%	3.10%						
OP Medicare															
% Patient Mix Emergency Dept (ED)															
ED Free Care & Self Pay		23.03%	22.81%	23.90%	22.50%	23.70%	21.50%	23.00%	22.10%						
ED Commercial															
ED Commercial Medicaid (Bayou Health)		28.24%	26.49%	26.10%	28.20%	27.80%	29.80%	28.40%	29.10%						
ED Medicaid		2.92%	2.87%	2.70%	2.50%	2.60%	2.60%	2.40%	2.50%						
ED Medicare															
Offender Care	Offender Care														
	Total # Inpatient Discharges		5	4	11	8	5	4	9	2					
	% of IP Days		0.01%	0.02%	0.08%	0.06%	0.04%	0.03%	0.08%	0.02%					
	Total # OP Encounters		42	23	20	12	22	19	16	19					
	% of OP Encounters		0.01%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%					
	ED Encounters		8	5	23	20	26	19	18	28					
	% of ED Visits		0.01%	0.02%	0.21%	0.18%	0.24%	0.18%	0.17%	0.26%					
	# Telemed visits		0	0	0	0	0	0	0	0					
% of Telemed visits		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%						
CEA Core Clinical Services	HIV Care														
	# HIV Outpatient Clinic visits														
	Cancer Care														
	# Oncology Infusion visits		78												
	Trauma Care														
	Level I Trauma Center (Y/N)														
	Outpatient Pharmacy Assistance														
	Total # prescriptions filled														
	# Patient Assistance Prescriptions filled														
	# HIV prescriptions filled														
# Offender prescriptions															
# Other prescriptions															
Are prescriptions available same day (Y/N)															
Avg wait time on prescription in minutes															

*Indicates core services
 †Offender admits were used in place of discharges for baseline
 ‡Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13
 §HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.
 ¶Working with partner to obtain report card data
 Data provided by LSU HCSD for FY12; Data provided by Gjeret & Lorenz, LLP on behalf of Rapides Regional and Christus St. Francis Cabrini for FY14 and after
 Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Rapides Regional Medical Center & CHRISTUS St. Francis Cabrini Hospital - Alexandria, Louisiana		
Footnotes	Comments	Date completed
Operations Milestones	Impact	Date completed
CHRISTUS St. Frances Cabrini ("Cabrini") and Rapides Regional Medical Center ("Rapides") continue to operate two new primary care clinics, three new specialty care clinics and two new outpatient pharmacies. Two clinics are located in Pineville, and the rest are in Alexandria. The specialty care services currently available at the clinics include Orthopedics, Cardiology, Gynecology, Coumadin Clinic, Diabetic Education, Oncology, General Surgery, Ophthalmology and Pulmonology.	Clinics provide services to all patients, including low income and needy patients during normal business hours.	12/1/15
The urgent care clinics offer services during expanded hours – two from 8 am to 10 pm seven days a week, and the other from 9 am to 9 pm Monday through Friday, 10 am to 5 pm Saturday, and noon to 6 pm Sunday. Two of the clinics are located in central Alexandria, and the other is located in Pineville.	New clinics dedicated to providing urgent care services.	12/1/15
The hospitals have been providing increased levels of emergency department services since the closure of Huey P. Long.		12/1/15
Rapides received major teaching hospital effective July 1, 2015, recognizing its commitment to a high level of medical education, research, and innovative patient care.		12/1/15
Cabrini has expanded the scope of healthcare services provided by adding Ophthalmology, Optometry and Neurology services.		
Cabrini expanded the hours and availability of specialty care services, including cardiology and neurology, as well as expanding staffing for urgent care services.		
Cabrini purchased additional equipment to improve its delivery of Ophthalmology patient services.		
Medical equipment Investments		
Technology Investments		

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Graduate Medical Education Resident FTEs by Program Specialty				
Rapides Regional Alexandria Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
	Family Medicine - Alexandria	18.0	18.0	18.0
	Alexandria Programs	18.0	18.0	18.0

Information provided by LSU Health Sciences Center - Shreveport

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

University Health Conway - Monroe, Louisiana																	
Measure	UH-C Monthly Avg FYE Sep 2014	UH-C Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016			
Statistics	Total Adult/Pediatric Discharges	348	357	345	346	354	379	310	353								
	*Total Psychiatric Discharges	61	61	44	55	63	47	37	72								
	Total	409	417	389	401	417	426	347	425								
	Total observation days	66.48	111.52	159.23	163.82	153.60	146.33	96.48	113.05								
	ALOS - Adult/Pediatric	3.88	3.88	3.72	3.88	3.70	3.61	4.49	3.84								
	ALOS - Psychiatric	12.45	13.19	18.30	14.47	12.00	17.09	20.95	10.90								
	Total IP Discharge Days - Adult/Pediatric	1,345	1,380	1,285	1,343	1,311	1,367	1,393	1,357								
	Total IP Discharge Days - Psychiatric	749	776	805	796	759	803	775	785								
	Average Daily Census-Adult and Pedi	44.17	45.39	41.45	43.32	43.70	44.10	48.43	43.77								
	Average Daily Census - Psych	24.63	25.50	25.97	25.68	25.20	25.90	25.83	25.32								
	Outpatient Encounters	10,350	10,767	11,097	10,755	11,300	11,518	9,875	10,245								
	Outpatient Clinic Visits with E&M codes	6,488	6,902	7,434	7,342	7,707	7,627	6,960	7,181								
	ED Visits	2,200	2,216	2,393	2,408	2,443	2,607	2,531	2,729								
	Total # of free care individuals	3,550	3,816	4,501	4,613	4,627	4,678	4,498									
# of free care recipients	1,554	1,692	1,821	1,988	1,971	1,917	1,953										
# of free care approved applicants	204	167	241	307	308	316	440										
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)																
	IP Free Care	12.85%	9.17%	10.43%	10.95%	8.92%	7.90%	5.67%	8.84%								
	IP Self Pay	12.24%	11.99%	6.61%	6.70%	3.81%	6.22%	4.45%	7.00%								
	IP Commercial	6.42%	9.09%	11.98%	11.62%	8.85%	10.61%	9.62%	8.03%								
	IP Commercial Medicaid	30.80%	31.54%	37.82%	35.29%	35.77%	35.90%	37.40%	34.78%								
	IP Medicare	21.23%	22.25%	18.91%	20.92%	18.92%	23.34%	30.73%	25.94%								
	IP Medicaid	12.72%	12.98%	11.13%	12.51%	16.40%	12.29%	7.11%	13.34%								
	% Patient Mix Psychiatry (Psych)																
	Psych Free Care	2.27%	2.25%	4.97%	1.83%	3.31%	2.49%	2.45%	3.57%								
	Psych Self Pay	29.45%	21.60%	4.72%	19.10%	5.82%	4.86%	6.71%	14.14%								
	Psych Commercial	6.55%	4.73%	9.57%	11.18%	13.76%	18.43%	5.16%	5.73%								
	Psych Commercial Medicaid	30.11%	30.54%	32.80%	23.24%	38.49%	25.16%	28.90%	35.54%								
	Psych Medicare	12.29%	16.19%	20.50%	22.24%	23.68%	23.16%	24.77%	17.83%								
	Psych Medicaid	19.32%	24.63%	27.45%	22.61%	14.95%	25.90%	32.00%	23.18%								
	% Patient Mix Outpatient (OP)																
	OP Free Care	33.06%	23.27%	23.93%	26.16%	27.43%	27.08%	27.05%	28.03%								
	OP Self Pay	9.56%	15.50%	10.93%	8.62%	8.29%	8.47%	9.24%	9.27%								
	OP Commercial	13.47%	16.11%	17.23%	17.67%	16.81%	16.02%	15.18%	15.41%								
	OP Commercial Medicaid	21.40%	23.73%	28.06%	28.21%	27.68%	25.99%	27.77%	27.17%								
	OP Medicare	4.01%	3.21%	2.23%	2.32%	2.46%	3.31%	2.55%	2.62%								
OP Medicaid	17.33%	16.96%	16.15%	15.55%	15.96%	17.49%	16.93%	16.31%									
% Patient Mix Emergency Dept (ED)																	
ED Free Care	19.33%	11.91%	12.95%	16.32%	16.13%	17.15%	16.12%	17.15%									
ED Self Pay	42.53%	44.80%	41.04%	35.67%	33.81%	34.10%	33.74%	32.47%									
ED Commercial	6.11%	7.60%	9.28%	8.31%	9.13%	9.13%	9.44%	9.53%									
ED Commercial Medicaid	16.20%	20.13%	22.15%	23.71%	25.58%	25.89%	26.91%	26.16%									
ED Medicare	4.64%	4.33%	3.72%	4.07%	3.44%	3.49%	3.91%	2.48%									
ED Medicaid	7.37%	7.96%	8.07%	8.06%	8.43%	7.36%	7.47%	9.78%									
Offender Care	Offender Care																
	¹ Total # Inpatient Discharges	10	9	10	12	13	11	6	8								
	% of IP Days	3.73%	2.93%	3.11%	2.01%	7.32%	3.15%	5.03%	2.06%								
	Total # OP Encounters	119	131	160	159	154	190	127	121								
	% of OP Encounters	1.18%	1.22%	1.44%	1.48%	1.36%	1.65%	1.29%	1.18%								
	ED Encounters	84	72	67	93	90	75	61	66								
	% of ED Visits	3.81%	3.26%	2.80%	3.86%	3.68%	2.88%	2.41%	2.42%								
# Telemed visits	0	0	0	0	0	0	0	0									
% of Telemed visits	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%									
CEA Core Clinical Services	HIV Care																
	# HIV Outpatient Clinic visits	219	223	207	285	252	284	246	236								
	Cancer Care																
	# Oncology Infusion visits	213	228	221	209	234	227	205	233								
	Trauma Care																
	Level I Trauma Center (Y/N)	N	N	N	N	N	N	N	N								
	Outpatient Pharmacy Assistance																
	Total # prescriptions filled	312	463	773	789	866	898	871	1240								
	# Patient Assistance Prescriptions filled	254	200	151	142	192	163	134	211								
	# HIV prescriptions filled	N/A	7	9	15	16	13	4	11								
# Offender prescriptions	N/A	59	85	80	106	75	114	167									
# Other prescriptions	57	228	528	552	552	647	619	851									
Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y	Y	Y	Y									
Avg wait time on prescription in minutes	3	11	15	15	15	15	15	20									

¹Indicates core services
²Offender admits were used in place of discharges for baseline
³# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.
 Data provided by University Health Shreveport
 Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

University Health Conway - Monroe, Louisiana			
Footnotes	Comments		Date Completed
	The time period allotted by the state for the collection of our patient mix does not correlate with the operation of our free care program. The patient population is afforded the opportunity to apply for free care after services have been rendered; and if applicable, the free care determination will be retroactively applied to all bills within the last sixty days. Therefore, reporting monthly free care patient mix is not accurate until at least three months after a patient's date of service.		4/29/14
Operations Milestones	Accomplishment	Impact	Date Completed
	The Schumacher Group took over management of our ED on 10/1/2015.	Our LWBS rate has decreased to less than 1% in the weekly metrics since they took over. Improve patient satisfaction with ED services.	10/1/15
	Passed Health Department inspection for Dietary	Increase and continuous improvement of patient care services available to community	10/1/15
	Passed Chiller and Boiler inspection		10/1/15
	Patient Rooms and Waiting Area televisions have been replaced with 28" flat screens. All pillow speakers/nurse call handsets have been upgraded. TV programming changed to Direct TV for long run savings.	Increase accessibility and comfort for related patient care services.	10/1/15
	Add a new Pediatrician this month.	Increase and continuous improvement of patient care services available to community	10/1/15
	Awarded the Blue Distinction Specialty Care Center designation for Maternity Care	Blue Distinction Specialty Care is a national designation program recognizing healthcare facilities that demonstrate expertise in delivering quality specialty care. This award demonstrates to patients that we are serious about the quality of care we provide.	11/1/15
	Witness Project of Northeast Louisiana	The Witness Project is a breast cancer awareness and education program for women. It's a chance for women from all across Northeast Louisiana to share knowledge and learn about the latest trends in breast cancer screening, diagnosis and treatment.	12/1/15
	Faith Based Behavioral Health Summit	The summit brought together local faith leaders, elected officials and mental health experts to discuss the role of churches and other religious institutions in serving those with mental illness. UH Conway's Director of Social Services for Inpatient Psychiatry Mark Stephenson spoke about suicide risks and what clergy members can do if someone becomes suicidal. UH Conway's Beverly Lewis also presented the hospital's Congregational Health Outreach Initiative to the group.	12/1/15
Medical Equipment Investments			
	Cardiovascular, Conway – Spectranetics Laser acquired for peripheral vascular procedures		11/1/15
Technology Investments			
	Medical Records tracking software merged into 1 system in Shreveport. Will shut down Conway system. \$27,000 savings per year.	Savings for hospital.	10/1/15

**LSU Health Public-Private Partnership Report Card
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Graduate Medical Education Resident FTEs by Program Specialty				
University Health Monroe Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
	Family Medicine - Monroe	24.0	24.0	25.0
Monroe Programs		24.0	24.0	25.0

Information provided by LSU Health Sciences Center - Shreveport

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

University Health Shreveport - Shreveport, Louisiana																		
Measure	UH-S Monthly Avg FYE Sep 2014	UH-S Monthly Avg FYE June 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016				
Statistics	Total Adult/Pediatric Discharges	1,497	1,465	1,475	1,509	1,476	1,485	1,497	1,516									
	*Total Psychiatric Discharges	109	104	100	145	142	124	90	128									
	Total	1,606	1,569	1,575	1,654	1,618	1,609	1,587	1,644									
	Total observation days	469	653.34	903.81	853.02	795.83	839	951	785									
	ALOS - Adult/Pediatric	5.18	5.28	4.89	5.08	5.40	5.38	5.16	5.31									
	ALOS - Psychiatric	10.46	10.90	11.31	7.75	7.69	9.19	12.29	8.70									
	Total IP Discharge Days - Adult/Pediatric	7,751	7,729	7,217	7,670	7,973	7,992	7,729	8,053									
	Total IP Discharge Days - Psychiatric	1,119	1,115	1,131	1,124	1,092	1,139	1,106	1,113									
	Average Daily Census-Adult and Pedi	255	254	232.81	247.42	265.77	258	258	260									
	Average Daily Census - Psych	37	36.67	36.48	36.26	36.40	37	37	36									
	Outpatient Encounters	32,049	32,167	34,377	33,361	33,807	33,833	30,390	31,416									
	Outpatient Clinic Visits with E&M codes	17,167	17,316	18,938	18,238	18,747	18,584	17,020	17,631									
	ED Visits	5,399	5,235	5,548	5,719	5,662	5,713	5,412	5,455									
	Total # of free care individuals	9,909	9,760	8,760	9,501	9,599	9,538	9,978	9,650									
	# of free care recipients	3,891	3,899	4,238	4,401	4,354	4,044	3,984										
# of free care approved applicants	567	609	657	632	596	588	440											
Percent Patient Mix by Service	% Patient Mix Inpatient (IP)																	
	IP Free Care	7.44%	8.36%	8.24%	6.35%	5.19%	3.97%	3.89%	2.06%									
	IP Self Pay	18.83%	13.22%	7.36%	6.10%	3.01%	3.99%	3.47%	2.76%									
	IP Commercial	17.54%	17.66%	24.75%	20.72%	21.58%	19.57%	20.05%	21.46%									
	IP Commercial Medicaid (Bayou Health)	28.47%	30.88%	28.32%	32.48%	32.75%	34.91%	31.63%	31.68%									
	IP Medicaid	7.42%	9.52%	10.18%	15.37%	16.88%	17.24%	19.11%	17.63%									
	IP Medicare	18.67%	18.99%	19.72%	18.02%	19.60%	19.08%	20.78%	22.43%									
	% Patient Mix Psychiatry (Psych)																	
	Psych Free Care	3.54%	3.14%	4.33%	3.65%	3.02%	2.02%	5.97%	3.86%									
	Psych Self Pay	32.59%	28.06%	27.85%	22.60%	19.05%	16.24%	19.71%	18.87%									
	Psych Commercial	4.97%	4.87%	6.98%	6.14%	11.54%	8.17%	8.14%	4.49%									
	Psych Commercial Medicaid (Megellan)	38.49%	40.50%	37.40%	38.35%	36.17%	35.47%	38.35%	34.95%									
	Psych Medicaid	0.60%	2.62%	3.89%	6.58%	10.99%	16.51%	4.43%	15.54%									
	Psych Medicare	21.12%	19.82%	18.66%	21.98%	18.13%	19.93%	22.97%	21.38%									
	% Patient Mix Outpatient (OP)																	
	OP Free Care	20.83%	18.00%	16.94%	17.87%	18.36%	18.08%	17.94%	17.09%									
	OP Self Pay	11.33%	10.78%	9.27%	8.69%	8.50%	8.36%	8.44%	8.06%									
	OP Commercial	16.96%	19.10%	20.50%	20.64%	20.18%	20.00%	20.52%	20.79%									
	OP Commercial Medicaid (Bayou Health)	28.40%	29.70%	31.77%	31.13%	30.98%	31.34%	30.60%	31.56%									
	OP Medicaid	3.38%	2.65%	2.00%	2.04%	2.05%	2.12%	2.34%	2.28%									
	OP Medicare	18.07%	18.70%	18.57%	18.66%	18.96%	18.99%	19.31%	19.36%									
	% Patient Mix Emergency Dept (ED)																	
	ED Free Care	11.97%	12.30%	12.89%	12.75%	14.06%	13.60%	13.54%	12.98%									
	ED Self Pay	35.31%	30.92%	29.99%	25.91%	23.98%	23.98%	23.80%	24.78%									
	ED Commercial	9.02%	9.98%	10.90%	11.94%	12.26%	11.71%	10.79%	11.46%									
	ED Commercial Medicaid (Bayou Health)	27.09%	29.09%	27.74%	29.25%	30.25%	30.21%	31.38%	30.69%									
	ED Medicaid	2.78%	3.09%	3.42%	4.72%	4.54%	5.83%	5.71%	5.33%									
	ED Medicare	10.76%	11.54%	11.36%	11.98%	12.29%	12.10%	12.62%	11.84%									
	Offender Care	Offender Care																
		¹ Total # Inpatient Discharges	31	29	28	25	17	23	26	22								
% of IP Days		1.86%	1.36%	1.43%	0.96%	0.99%	1.55%	1.06%	1.99%									
Total # OP Encounters		330	339.25	327	328	330	375	259	271									
% of OP Encounters		1.04%	1.06%	0.95%	0.98%	0.98%	1.11%	0.85%	0.86%									
ED Encounters		166	161.25	205	197	148	147	118	159									
% of ED Visits		3.08%	3.07%	3.70%	3.44%	2.61%	2.57%	2.18%	2.91%									
# Telemed visits		0	0	0	0	0	0	0	0									
% of Telemed visits	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%										
CEA Core Clinical Services	HIV Care																	
	# HIV Outpatient Clinic visits	320	293	281	252	233	222	240	234									
	Cancer Care																	
	# Oncology Infusion visits	469	551	580	544	530	595	532	560									
	Trauma Care																	
	Level I Trauma Center (Y/N)	N	Y	Y	Y	Y	Y	Y	Y									
	Outpatient Pharmacy Assistance																	
	Total # prescriptions filled	1,380	2,032	2,542	2,335	2,288	2,350	1,849	1,909									
	# Patient Assistance Prescriptions filled	262	261	285	245	319	313	172	91									
	# HIV prescriptions filled	144	1	4	1	4	2	1	4									
	# Offender prescriptions	74	69	75	75	51	67	0	2									
	# Other prescriptions	896	1,627	2,178	2,421	1,914	1,968	1,676	1,812									
	Are prescriptions available same day (Y/N)	Y	Y	Y	Y	Y	Y	Y	Y									
Avg wait time on prescription in minutes	26	25	28	28	25	20	18	20										

¹Indicates core services

²Offender admits were used in place of discharges for baseline

³# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

Data provided by University Health Shreveport

Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

University Health Shreveport - Shreveport, Louisiana			
Footnotes	Comments		Date completed
	The time period allotted by the state for the collection of our patient mix does not correlate with the operation of our free care program. The patient population is afforded the opportunity to apply for free care after services have been rendered; and if applicable, the free care determination will be retroactively applied to all bills within the last sixty days. Therefore, reporting monthly free care patient mix is not accurate until at least three months after a patient's date of service.		4/29/14
Operations Milestones	Accomplishment	Impact	Date completed
	Improved productivity on Critical Care Step Down Unit, Telemetry, and Psych Crisis Unit	Increase and continuous improvement of patient care services available to community	10/1/15
	Partnered with First Choice to assist with outpatient placement of Psychiatric patients	Increase and continuous improvement of patient care services available to community	10/1/15
	All nurses trained on Telemetry in order to expand monitored beds from 4 to 8 by the end of January 2016.	Increase and continuous improvement of patient care services available to community	10/1/15
	Formulated plan for expansion of ER to include front end treatment area	Increase and continuous improvement of patient care services available to community within ER department	10/2/15
	Transfer Center moved and remodeling 3 new patient rooms	Increase accessibility and comfort for related patient care services.	10/2/15
	Women's & Children's Services received the "Ban the Bags" certificate from the LA Breastfeeding Coalition	Increase and continuous improvement of patient care services available to community	10/3/15
	Our two Lactation Consultants passed their exam & are now credentialed as International Board Certified Lactation Consultants	Increase and continuous improvement of patient care services available to community	10/4/15
	Awarded the Blue Distinction Specialty Care Center designation for Maternity Care	Blue Distinction Specialty Care is a national designation program recognizing healthcare facilities that demonstrate expertise in delivering quality specialty care. This award demonstrates to patients that we are serious about the quality of care we provide.	11/1/15
	Discharge Pharmacy opened with normal business hours. Ability to fill employee scripts will be in place by 1/1/16		11/1/15
	Clinical Laboratory, CMV testing brought in house.	Efficiency and cost reductions. Reference cost is \$135 per test whereas our cost per test will be \$59.	11/1/15
	BMT Program – Physician recruitment successful. Dr. Koshy to begin November 4th.		11/1/15
	Cardiovascular, Shreveport and Conway – Joint UH and LSU Cardiology Expansion Program approved. Cardiologist recruitment initiated.	Increase and continuous improvement of patient care services available to community	11/1/15
	Provenance Clinic – Renovation and imaging equipment installation complete. Soft go live with extended hours on 12/21/2015	Increase and continuous improvement of patient care services available to community	11/1/15
	Provenance Urgent Care Clinic opened.	Increase and continuous improvement of patient care services available to community. The hours are Mon – Fri: 7AM – 7PM, Saturday: 8AM – 4PM and Sunday: 10AM – 4PM. The center is handling everyday illnesses and injuries that don't require a visit to our emergency room.	12/1/15
Medical Equipment Investments			
	Anatomic Pathology – completed joint purchase of electron microscope. Installation complete.	Enhances specimen review procedures	10/1/15
	Skytron ST-19 Exam Light	Enhancements to surgical lighting	10/1/15
	Revco Ultralow Freezer	Stores and protects the optimum capacity of the most critical samples.	10/1/15
	Integra LED Headlight	Enhancements to surgical lighting	10/1/15
	Intubrite Video System	Enhances video and imaging during laryngoscopy procedures	11/1/15
	Fisher Cryogenic Tank	Stores and protects the optimum capacity of the most critical virals	11/1/15
	Chlorocheck Chloridometer	Measures chloride levels of sweat samples	11/1/15
	Piccolo Express Analyzer	Portable diagnostic device offering a full complement of CLIA Waived blood chemistry tests	11/1/15
	KLS Cordless Headlights	Enhancements to surgical lighting	11/1/15
	Stryker Remb Saginaw Saw	Enhancements to bone-related procedures	12/1/15
	GE Logiq E9 Ultrasound Machine	Enhancements to internal imaging procedures	12/1/15
Technology Investments			
	Presidio Network Rack	Enhancements to storage, capacity, and information security measures	11/1/15
	Citrix Netscaler	Enhancements to storage, capacity, and information security measures	12/1/15
	Dell Computers DR6000 Enterprise Backup	Enhancements to storage, capacity, and information security measures	12/1/15

**LSU Health Public-Private Partnership Report Card
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Graduate Medical Education Resident FTEs by Program Specialty				
University Health Shreveport Based Programs				
	Program Specialty	FY 2014 Resident FTEs	FY 2015 Resident FTEs	FY 2016 Resident FTEs
	Anesthesiology	32.0	32.0	32.0
	Emergency Medicine	29.0	29.0	29.0
	Family Medicine	24.0	24.0	24.0
	Medicine (Categorical)	56.0	72.0	72.0
	Medicine (Preliminary)	10.0	10.0	10.0
	Internal Medicine Primary Care	22.0	6.0	6.0
	Medicine/Pediatrics	16.0	16.0	16.0
	Neurology	13.0	12.0	14.0
	Neurosurgery	14.0	13.0	14.0
	OB/GYN	24.0	24.0	24.0
	Ophthalmology	12.0	12.0	12.0
	Oral Surgery (ADA)	17.0	17.0	17.0
	Orthopaedics	16.0	15.0	15.0
	Otolaryngology	15.0	15.0	15.0
	Pathology	12.0	12.0	12.0
	Pediatrics	24.0	24.0	24.0
	Psychiatry	32.0	32.0	32.0
	Radiology	14.0	15.0	15.0
	Surgery (General)	29.0	29.0	29.0
	Urology	8.0	8.0	8.0
	Family Medicine - Rural	7.0	9.0	9.0
	Family/EMS	-	-	-
	Pain Medicine Fellowship	2.0	2.0	2.0
	Cardiology Fellowship	13.0	13.0	13.0
	Interventional Cardiology Fellowship	1.0	1.0	1.0
	Critical Care Fellowship	4.0	4.0	4.0
	Endocrinology Fellowship	4.0	4.0	4.0
	Gastroenterology Fellowship	9.0	9.0	9.0
	Hematology/Oncology Fellowship	16.0	16.0	17.0
	Infectious Diseases Fellowship	3.0	3.0	3.0
	Nephrology Fellowship	6.0	6.0	6.0
	Pulmonary/Critical Care Fellowship	9.0	9.0	9.0
	Rheumatology Fellowship	6.0	6.0	6.0
	Sleep Medicine Fellowship	2.0	2.0	3.0
	Neurosurgery Fellowship	0.0	1.0	1.0
	Allergy/Immunology Fellowship	4.0	4.0	4.0
	Cytopathology Fellowship	2.0	2.0	2.0
	Child & Adolescent Psych Fellowship	4.0	4.0	4.0
	Forensic Psychiatry Fellowship	2.0	2.0	2.0
	Colon & Rectal Fellowship	2.0	2.0	2.0
Shreveport Programs		515.0	516.0	521.0

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**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Measure		Definition
Measure	Total Adult/Pediatric Discharges	Hospital-wide inpatient discharges including swing beds and NICU. Exclude internal transfers, inpatient psychiatric discharges and normal newborns.
	*Total Psychiatric Discharges	Psychiatric inpatient discharges from in-house and offsite psychiatric beds licensed to the facility.
	Total Discharges	Total number of adult/pediatric and psychiatric discharges.
	Total observation days	Total observation hours divided by 24. Observations are the number of patient census hours in observation. The historical observation reporting did not take into account patient status at discharge. The reporting occurs prior to final utilization review and charges and therefore may include patients that ultimately have a discharge status of inpatient.
	ALOS - Adult/Pediatric	The average number of days that inpatients remained in the hospital. The sum of adult/pediatric discharge days divided by the total adult/pediatric discharges. Excludes normal newborns.
	ALOS - Psychiatric	The average number of days that psychiatric inpatients remained in the hospital. The sum of psychiatric discharge days divided by the sum of psychiatric discharges.
	Total IP Discharge Days - Adult/Pediatric	Hospital-wide inpatient discharges including swing beds and NICU. Exclude internal transfers, inpatient psychiatric and normal newborn days.
	Total IP Discharge Days - Psychiatric	Total inpatient discharge psychiatric days.
	Average Daily Census-Adult and Pedi	Total adult/pediatric inpatient days divided by the number of days in the period.
	Average Daily Census - Psych	Total psychiatric inpatient days divided by the number of days in the period.
	³ Outpatient Encounters	All Clinic, Recurring, Observation and Outpatient Encounters. • Includes lab, flu shots, patient education, radiographic procedure, ancillary, and prisoner telemedicine services • Also includes all E&M coded visits
	³ Outpatient Clinic Visits with E&M codes	Represents distinct clinic visits with an evaluation and management code. Represents just those services for which a physician can bill. Includes telemedicine visits.
	⁶ ED Visits	Total number of visits to the emergency department. The number of patients who were treated and released from the Emergency Department. Exclude visits where patients LWBS and patients admitted as an inpatient.
	Total # of free care individuals	Unduplicated patients classified as free care for the month (serviced and non-serviced); This captures the free care population for the month. Excludes partial assistance and sliding scale totals.
	# of free care recipients	Patients classified as free care and received services for the month (subset of total free care individuals). This captures free care serviced patient population for the month.
# of free care approved applicants	Individuals who were new or renew approvals for the month (subset of total free care individuals). This captures first time and renewed free care applicants for the month.	
Offender Care	¹ Total # Inpatient Discharges	Total number of adult/pediatric and psychiatric discharges for offenders.
	% of IP Days	The percentage of inpatient days from offender pavor sources (i.e., parish, state, federal) to total inpatient days.
	Total # OP Encounters	The total number of offender OP encounters.
	% of OP Encounters	The percentage of offender patient encounters to hospital-wide encounters.
	ED Encounters	Distinct ED discharges. Excludes LWBS.
	% of ED Visits	The percentage of emergency visits from offender pavor sources to total emergency visits.
	² # Telemed visits	The total number of offender patient visits for telemedicine services.
% of Telemed visits	The percentage of offender patient telemedicine visits to outpatient encounters.	
*Core Clinical Services	⁵ # HIV Clinic visits	Distinct HIV clinic visits with an evaluation and management code (CPT codes 99201-99499) visits per month. This is a subset of Outpatient Clinic Visits with E&M codes. Includes telemedicine visits.
	# Oncology Infusion visits	Total count of distinct oncology infusion visits per day. Oncology infusions are the number of visits per day. If a patient received 2 chemo therapies in the same day, it is counted as one. If they came to the hospital 3 times in a month and received a chemo each time then that counts for 3.
	# Urgent Care visits (LSU Health BR & WOM only)	Total count of distinct urgent care visits.
	# Mental Health HIV visits (WOM only)	Distinct mental health HIV visits
*Outpatient Pharmacy (Core Service)	Total # prescriptions filled	The number of prescriptions dispensed on monthly basis.
	# Patient Assistance Prescriptions filled	The number of prescriptions dispensed to patient that the facility received through a Pharmaceutical Patient Assistance program.
	⁴ # HIV prescriptions filled	The number of ADAP prescriptions filled including opportunistic meds. (Excluding offender HIV)
	# Offender HIV prescriptions	The number of ADAP prescriptions filled including opportunistic meds for offenders.
	# Offender prescriptions	The number of prescriptions dispensed for the LA Department of Corrections.
	# Other prescriptions	All other prescriptions dispensed. (Medicaid, Medicare Part D., self pay, etc.)
	Are prescriptions available same day (Y/N)	Can a patient drop off and pick up a prescription on the same day?
Avg wait time on prescription in minutes	The number of minutes that a prescription is ready from drop off to patient pick up.	

*Indicates core services

¹Offender admits were used in place of discharges for baseline

²Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

³Observations- historical reporting did not take into account patient status at discharge; Reporting occurs prior to final utilization review and charges and therefore includes patients that ultimately have a discharge status of inpatient.

⁴# HIV Prescriptions filled - LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

⁵LJC only-HIV clinic visits based on clinic visits with an HIV principle diagnosis code

Information currently not available or services not applicable

**LSU Health Public-Private Partnership Report Card
FY 2016 - 2nd Quarter**

Measure	Definition
% Patient Mix Inpatient (IP)	
IP Free Care	The percentage of inpatient days from free care payor sources to total inpatient days. Excludes partial assistance and sliding scale totals.
IP Self Pay	The percentage of inpatient days from self pay payor sources to total inpatient days. Self pay includes patients who pay out of pocket in the absence of insurance to cover the medical services.
IP Commercial	The percentage of inpatient days from commercial payor sources to total inpatient days. Commercial includes all payor sources except free care, self pay, medicaid, medicare, and offender.
IP Commercial Medicaid (Bayou Health)	The percentage of inpatient days from Medicaid CCN payor sources (includes Medicaid Prepaid and Medicaid Shared) to total inpatient days.
IP Medicaid	The percentage of inpatient days from Medicaid fee for service payor source (non CCN). Medicaid includes payments from Greater New Orleans Community Health Connection (GNOCHC) and Medicaid Assistance Program (MAP).
IP Medicare	The percentage of inpatient days from Medicare payor sources to total inpatient days. Medicare includes payments from Medicare Parts A and B.
% Patient Mix Psychiatry (Psych)	
Psych Free Care	The percentage of inpatient psych days from free care payor sources to total inpatient psychiatric days. Excludes partial assistance and sliding scale totals.
Psych Self Pay	The percentage of inpatient psych days from self pay payor sources to total inpatient psychiatric days. Self pay includes patients who pay out of pocket in the absence of insurance to cover the medical services.
Psych Commercial	The percentage of inpatient psych days from commercial payor sources to total inpatient psychiatric days. Commercial includes all payor sources except free care, self pay, medicaid, medicare, and offender.
Psych Commercial Medicaid (Megellan)	The percentage of inpatient psych days from Medicaid CCN payor sources (includes Medicaid Prepaid and Medicaid Shared) to total inpatient psychiatric days.
Psych Medicaid	The percentage of inpatient psych days from Medicaid fee for service payor source (non CCN). Medicaid includes payments from Greater New Orleans Community Health Connection (GNOCHC) and Medicaid Assistance Program (MAP).
Psych Medicare	The percentage of inpatient psych days from Medicare payor sources to total inpatient psychiatric days. Medicare includes payments from Medicare Parts A and B.
% Patient Mix Outpatient (OP)	
OP Free Care	The percentage of outpatient visits from free care payor sources to total outpatient visits. Excludes partial assistance and sliding scale totals.
OP Self Pay	The percentage of outpatient visits from self pay payor sources to total outpatient visits. Self pay includes patients who pay out of pocket in the absence of insurance to cover the medical services.
OP Commercial	The percentage of outpatient visits from commercial payor sources to total outpatient visits. Commercial includes all payor sources except free care, self pay, medicaid, medicare, and offender.
OP Commercial Medicaid (Bayou Health)	The percentage of outpatient visits from Medicaid CCN payor sources (includes Medicaid Prepaid and Medicaid Shared) to total outpatient visits.
OP Medicaid	The percentage of outpatient visits from Medicaid fee for service payor source (non CCN). Medicaid includes payments from Greater New Orleans Community Health Connection (GNOCHC) and Medicaid Assistance Program (MAP).
OP Medicare	The percentage of outpatient visits from Medicare payor sources to total outpatient visits. Medicare includes payments from Medicare Parts A and B.
% Patient Mix Emergency Dept (ED)	
ED Free Care	The percentage of emergency visits from free care payor sources to total emergency visits. Excludes partial assistance and sliding scale totals.
ED Self Pay	The percentage of emergency visits from self pay payor sources to total emergency visits. Self pay includes patients who pay out of pocket in the absence of insurance to cover the medical services.
ED Commercial	The percentage of emergency visits from commercial payor sources to total emergency visits. Commercial includes all payor sources except free care, self pay, medicaid, medicare, and offender.
ED Commercial Medicaid (Bayou Health)	The percentage of emergency visits from Medicaid CCN payor sources (includes Medicaid Prepaid and Medicaid Shared) to total emergency visits.
ED Medicaid	The percentage of emergency visits from Medicaid fee for service payor source (non CCN) to total emergency visits. Medicaid includes payments from Greater New Orleans Community Health Connection (GNOCHC) and Medicaid Assistance Program (MAP).
ED Medicare	The percentage of emergency visits from Medicare payor sources to total emergency visits. Medicare includes payments from Medicare Parts A and B.

Percent Patient Mix by Service

*Indicates core services

¹Offender admits were used in place of discharges for baseline

²Offender telemed services were conducted under ILH from 8/1/12 to 6/21/13, then later conducted under LAK beginning 8/19/13

³Observations- historical reporting did not take into account patient status at discharge; Reporting occurs prior to final utilization review and charges and therefore includes patients that ultimately have a discharge s

⁴# HIV Prescriptions filled – LA ADAP was discontinued June 1, 2013. The STD/HIV program model/contract was reinstated July 1, 2014.

⁵LJC only-HIV clinic visits based on clinic visits with an HIV positive diagnosis code

⁶Information currently not available or services not applicable

Louisiana State University
Office of Internal Audit

Quarterly Audit Summary

Fiscal Year 2016, 2nd Quarter

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Quarterly Audit Summary

Fiscal Year 2016, 2nd Quarter

Louisiana State University and A&M College

LSU Summer School Additional Compensation

Audit Initiation: This review originated as a scheduled audit from the FY 2016 Board approved audit plan.

Audit Scope and Objectives:

The objective of this audit included determining if professors were paid additional compensation for cancelled summer school courses. The scope of this audit included summer semester courses cancelled during Fiscal Years 2014 and 2015. We reviewed cancelled summer semester courses offered by the following departments:

- Art
- Communication Sciences & Disorders
- Construction Management
- Human Resources Education & Workforce Development
- Mathematics
- Mechanical Engineering & Industrial Engineering
- Physics & Astronomy
- Psychology
- School of Education
- School of Library & Information Sciences

Audit Findings:

There were no findings resulting from our examination.

Management's Response and Corrective Action Plan:

None required.

Quarterly Audit Summary

Fiscal Year 2016, 2nd Quarter

LSU Health Sciences Center New Orleans

Hiring Practices

Audit Initiation:

This review originated as a scheduled audit from the FY 2015 Board approved audit plan.

Audit Scope and Objectives:

The objectives of this audit included determining whether controls existed to:

1. Hire employees that meet the minimum qualifications for their position.
2. Conduct adequate background screening and credential verification of applicants.
3. Ensure qualified candidates are considered for open positions.
4. Comply with federal and state regulations governing personnel and related records.
5. Ensure employee payroll deductions were properly authorized and entered into the PeopleSoft system.
6. Determine the integrity of system access to add and update employee records within the PeopleSoft system.

The scope of our work included reviewing personnel data within PeopleSoft and supporting documentation for the period February 1, 2015 to June 30, 2015. We reviewed operational policies and procedures, interviewed department personnel, performed walkthroughs of the processes, and analyzed data for the respective areas.

Audit Findings:

- Authorization to fill one position was not properly approved
- Employee files did not include documentation to show they met the minimum qualifications for their position when hired
- Documentation was not on file to indicate all employees authorized their payroll deductions

Quarterly Audit Summary

Fiscal Year 2016, 2nd Quarter

Management's Response and Corrective Action Plan:

Management concurred with the findings and is in the process of implementing corrective actions.

Louisiana State University Health Sciences Center Shreveport

Management Letter (Louisiana Legislative Auditor)

Audit Initiation:

This external audit was conducted by the Louisiana Legislative Auditor's Office.

Audit Scope and Objectives:

The Louisiana Legislative Auditor's (LLA) Office conducted procedures at Louisiana State University Health Sciences Center Shreveport as part of the LSU System's financial statement audit for the year ended June 30, 2015.

Audit Findings:

The LLA found that the balances and classes of transactions tested for the financial statements, as adjusted, were materially correct.

Management's Response and Corrective Action Plan:

A management response was not required.

Louisiana State University System

Financial Statement Audit (Louisiana Legislative Auditor)

Audit Initiation:

This external audit was conducted by the Louisiana Legislative Auditor's Office.

Quarterly Audit Summary

Fiscal Year 2016, 2nd Quarter

Audit Scope and Objectives:

The Louisiana Legislative Auditor's (LLA) Office conducted a financial statement audit of the Louisiana State University System (System) for the year ended June 30, 2015, as a part of the Single Audit of the State of Louisiana and to provide accountability over public funds.

Audit Findings:

The LLA found that the financial statements present fairly, in all material respects, the respective financial position of the business-type activities and the discretely presented component units of the LSU System as of June 30, 2015, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Management's Response and Corrective Action Plan:

A management response was not required.

Louisiana State University Health Care Services Division (HCSD)

Management Letter (Louisiana Legislative Auditor)

Audit Initiation:

This external audit was conducted by the Louisiana Legislative Auditor's Office.

Audit Scope and Objectives:

The Office of the Legislative Auditor conducted certain audit procedures at Louisiana State University Health Care Services Division as part of the Louisiana State University System's financial statement audit for the year ended June 30, 2015, and to evaluate its accountability over public funds.

Quarterly Audit Summary

Fiscal Year 2016, 2nd Quarter

Findings:

The report was issued on November 25, 2015 and included the following finding:

Weaknesses over State Assets in New Orleans Hospitals

HCSD did not ensure asset purchases totaling \$15,137,952 for the new University Medical Center New Orleans were considered for tagging and entry into the state's asset management system. In addition, assets assigned to the Interim Louisiana Hospital totaling \$1,095,467 were reported as unlocated. Failure to tag and enter data into the state's asset management system increases the risk that assets will be misappropriated or become unlocated, the financial statements will be misstated, and could result in noncompliance with state laws and regulations.

Management's Response and Corrective Action Plan:

In a letter dated October 30, 2015, management presented a corrective action plan to address the issues noted in the report.

Louisiana State University



2015–2016 Semi-annual Financial Report For period ending December 31, 2015

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CAMPUS CORRESPONDENCE

To: F. King Alexander
President and Chancellor

Date: January 27, 2016

From: Daniel T. Layzell
Vice President for Finance and Administration/CFO

Subject: Semi-Annual FY 2015-2016 Financial Report

The first semi-annual financial report for FY 2015-16 shows that LSU is on track to complete the fiscal year within its approved operating budget. The University's enrollment continues to increase each year with a current enrollment of 31,527 which is a 2% increase over last fall.

The Joint Legislative Budget Committee enacted a budget reduction based on the Revenue Estimating Conference general fund projection. A BA-7 reducing LSU's state general funds by \$582,803 was processed and approved on August 31, 2015 is reflected in this report.

The staff and I will be happy to answer any questions concerning the data in the report.

Unrestricted Operations		Actual Amount for each semi-annual period in 2015-2016		
		Adjusted Operating Budget	1st & 2nd Quarter	3rd & 4th Quarter
Revenues				
General Fund	62,155,806	26,141,085	0	26,141,085
Statutory Dedications	66,241,750	43,921,966	0	43,921,966
Interim Emergency Board	0	0	0	0
Interagency Transfers	7,311,408	3,646,493	0	3,646,493
Interagency Transfers - Federal Stimulus	0	0	0	0
Self Generated Revenues	392,646,716	331,749,357	0	331,749,357
Federal Funds	0	0	0	0
Total Revenues	528,355,680	405,458,901	0	405,458,901
Expenditures by Object:				
Salaries		118,097,882	0	118,097,882
Other Compensation		14,206,666	0	14,206,666
Related Benefits		43,470,921	0	43,470,921
Personal Services		175,775,469	0	175,775,469
Travel		1,466,402	0	1,466,402
Operating Services		10,419,393	0	10,419,393
Supplies		7,261,027	0	7,261,027
Operating Expenses		19,146,822	0	19,146,822
Professional Services		2,336,517	0	2,336,517
Other Charges		58,631,039	0	58,631,039
Debt Services		0	0	0
Interagency Transfers		8,000,859	0	8,000,859
Other Charges		68,968,415	0	68,968,415
General Acquisitions		2,010,345	0	2,010,345
Library Acquisitions		960,192	0	960,192
Major Repairs		89,281	0	89,281
Acquisitions and Major Repairs		3,059,818	0	3,059,818
Total Expenditures		266,950,525	0	266,950,525
Expenditures by Function:				
Instruction		92,736,304	0	92,736,304
Research		26,233,542	0	26,233,542
Public Service		2,013,116	0	2,013,116
Academic Support (Includes Library)		36,024,687	0	36,024,687
Academic Expenditures		157,007,649	0	157,007,649
Student Services		7,774,093	0	7,774,093
Institutional Support		16,318,274	0	16,318,274
Scholarships/Fellowships		58,356,018	0	58,356,018
Plant Operations/Maintenance		27,322,810	0	27,322,810
Hospital		0	0	0
Transfers out of agency		171,682	0	171,682
Athletics		0	0	0
Other		0	0	0
Non-Academic Expenditures		109,942,876	0	109,942,876
Total Expenditures		266,950,525	0	266,950,525

	Beginning Acct/Fund Balance	1st & 2nd Quarter Fund Balance	3rd & 4th Quarter Fund Balance
State Appropriations	0	0	0
Restricted Fees	15,752,437	27,296,552	27,296,552
Sales and Services of Educational Activities	12,013,985	11,789,879	11,789,879
Auxiliaries	26,000,896	55,037,004	55,037,004
Endowment Income	16,311,833	16,191,405	16,191,405
Grants and Contracts	3,841,346	5,792,189	5,792,189
Indirect Cost Recovered	48,827,506	44,424,995	44,424,995
Gifts	4,847,950	5,084,878	5,084,878
Federal Funds	0	0	0
Hospitals	0	0	0
All Other Sources	65,515,071	62,764,613	62,764,613
TOTAL	193,111,021	228,381,515	228,381,515

Overview and Analysis of Campus Operations

The self-generated revenues for the first and second quarter include tuition and fees collected for the summer, fall, and a portion of the spring term. A budget adjustment reducing the State General Fund by \$582,803 was processed as a result of a decrease in the general fund projection by the Revenue Estimating Conference.

Semi -Annual Overview of Restricted Operations

Campus: **Louisiana State University A&M**

Show Expenditures As Positive	Actual Amount for each Semi-Annual Period in FY 2015-2016						
	Acct/Fund Balance	1st & 2nd Quarter			3rd & 4th Quarter		
		Revenues	Expenses, Transfers, & ICR	Fund Balance	Revenues	Expenses, Transfers, & ICR	Fund Balance
Revenues							
Restricted State Appropriations	0	0	0	0	0	0	0
Restricted Fees	15,752,437	24,883,589	13,339,473	27,296,552	0	27,296,552	27,296,552
Sales & Svcs of Educ. Activ's	12,013,985	11,460,955	11,685,061	11,789,879	0	11,789,879	11,789,879
Auxiliaries (List)							0
1 - Athletic Department	2,161,936	59,239,635	63,682,499	(2,280,928)	0	(2,280,928)	(2,280,928)
2 - Golf Course	1,073,231	493,070	338,133	1,228,167	0	1,228,167	1,228,167
3 - Residential Life	5,281,267	35,590,234	16,538,019	24,333,483	0	24,333,483	24,333,483
4 - Lab School Cafeteria	455,405	373,684	218,622	610,467	0	610,467	610,467
5 - Copier Mgmt & Mailing Services	2,934,131	1,001,124	571,126	3,364,129	0	3,364,129	3,364,129
6 - University Stores	724,848	3,229,419	3,044,816	909,450	0	909,450	909,450
7 - Parking, Traffic & Transportation	4,748,886	9,752,732	6,143,139	8,358,479	0	8,358,479	8,358,479
8 - Student Health	2,330,413	8,533,542	4,909,344	5,954,611	0	5,954,611	5,954,611
9 - Student Media	613,505	1,011,487	744,892	880,100	0	880,100	880,100
10 - University Auxillary Services	2,127,071	2,036,262	1,161,663	3,001,670	0	3,001,670	3,001,670
11 - Union	3,550,204	8,172,315	3,045,142	8,677,377	0	8,677,377	8,677,377
12							
13							
14							
15							
Endowment Income	16,311,833	1,042,661	1,163,089	16,191,405	0	16,191,405	16,191,405
Grants and Contracts							
Federal	(495,617)	44,283,149	46,945,204	(3,157,672)	0	(3,157,672)	(3,157,672)
State and Local	3,525,567	21,063,097	19,885,185	4,703,479	0	4,703,479	4,703,479
Private	811,396	13,372,966	9,937,980	4,246,381	0	4,246,381	4,246,381
Indirect Cost Recovered	48,827,506	4,071,051	8,473,562	44,424,995	0	44,424,995	44,424,995
Gifts	4,847,950	9,202,695	8,965,767	5,084,878	0	5,084,878	5,084,878
Federal Funds		0		0	0	0	0
Hospitals							
Hospital - Commercial/Self-Pay		0		0	0	0	0
Physician Practice Plans		0		0	0	0	0
Medicare		0		0	0	0	0
Medicaid		0		0	0	0	0
Uncompensated Care Costs		0		0	0	0	0
Sponsored Grants and Contracts		0		0	0	0	0
Sales and Services Other		0		0	0	0	0
All Other Sources	65,515,071	60,056,570	62,807,028	62,764,613	0	62,764,613	62,764,613
TOTAL	193,111,021	318,870,238	283,599,745	228,381,515	0	0	228,381,515

Report on Restricted Operations

Federal Grants: The University must incur the expenses and seek reimbursement. Revenue is recognized after the expenses are incurred.

State Grants: Board of Regents grants provide a large part of the funding in advance, which provides positive cash flow for state projects.

Indirect Cost Recovered: The fund balance is comprised of funds that are earmarked to be used as start-up funds for new faculty members, matching funds for grants, high cost maintenance expenses for research equipment or lab renovations, and other unexpected costs. The start up costs can range from \$100,000 for a researcher in Humanities and Social Sciences to \$500,000 for researchers in Engineering to amounts in excess of \$3 million for an internationally renowned researcher in the College of Science.

Louisiana State University of Alexandria
Semi-Annual Financial Report Narrative

Overview and Analysis of Campus Operations:

Campus operations are occurring as anticipated. The unrestricted and restricted operating budgets were budgeted at steady-state enrollment. The significant enrollment management endeavors that were implemented in prior fiscal years to increase enrollment and student retention have proven successful. Summer and Fall enrollment was higher than anticipated. Spring enrollment is also anticipated to increase. Efforts continue to monitor revenue and expenditures as to stabilize the financial situation and ensure compliance with SACSCOC monitoring.

Report on Restricted Operations:

Restricted operations are as anticipated. New procedures of conservative and proper expenditures put in place during FY 15 by the new administration have proven successful. Individual department deficits have been reduced to three departments, Child Care Center, Campus Card Operation, and Federal Grants & Contracts. Campus Card Operations and Federal Grants & Contracts historically run in a deficit due to the timing of the revenue posted. Campus Card Operations revenue is not posted until the fourth quarter. Federal Grants & Contracts deficit is due to the timing of the drawdowns from the Department of Education. A review of Child Care Operations is in progress to increase enrollment and reduce expenditures.

**Appendix A
Semi-Annual Revenues and Expenditures Executive Summary**

Unrestricted Operations		Actual Amount for each semi-annual period in 2015-2016		
		Adjusted Operating Budget	1st & 2nd Quarter	3rd & 4th Quarter
Revenues				
General Fund	2,788,190	1,172,640	0	1,172,640
Statutory Dedications	2,603,312	1,922,419	0	1,922,419
Interim Emergency Board	0	0	0	0
Interagency Transfers	0	0	0	0
Interagency Transfers - Federal Stimulus	0	0	0	0
Self Generated Revenues	11,927,127	12,254,106	0	12,254,106
Federal Funds	0	0	0	0
Total Revenues	17,318,629	15,349,166	0	15,349,166
Expenditures by Object:				
Salaries		4,120,944	0	4,120,944
Other Compensation		98,245	0	98,245
Related Benefits		1,947,589	0	1,947,589
Personal Services		6,166,778	0	6,166,778
Travel		32,872	0	32,872
Operating Services		1,133,758	0	1,133,758
Supplies		357,369	0	357,369
Operating Expenses		1,523,999	0	1,523,999
Professional Services		112,713	0	112,713
Other Charges		748,990	0	748,990
Debt Services		0	0	0
Interagency Transfers		0	0	0
Other Charges		861,703	0	861,703
General Acquisitions		2,495	0	2,495
Library Acquisitions		9,107	0	9,107
Major Repairs		0	0	0
Acquisitions and Major Repairs		11,602	0	11,602
Total Expenditures		8,564,082	0	8,575,685
Expenditures by Function:				
Instruction		3,889,141	0	3,889,141
Research		0	0	0
Public Service		0	0	0
Academic Support (Includes Library)		635,588	0	635,588
Academic Expenditures		4,524,729	0	4,524,729
Student Services		586,078	0	586,078
Institutional Support		1,197,778	0	1,197,778
Scholarships/Fellowships		720,805	0	720,805
Plant Operations/Maintenance		1,534,692	0	1,534,692
Hospital		0	0	0
Transfers out of agency		0	0	0
Athletics		0	0	0
Other		0	0	0
Non-Academic Expenditures		4,039,353	0	4,039,353
Total Expenditures		8,564,082	0	8,564,082

	Beginning Acct/Fund Balance	1st & 2nd Quarter Fund Balance	3rd & 4th Quarter Fund Balance
State Appropriations	0	0	0
Restricted Fees	511,723	1,101,620	1,101,620
Sales and Services of Educational Activities	394,495	396,204	396,204
Auxiliaries	572,129	1,259,273	1,259,273
Endowment Income	256,433	256,433	256,433
Grants and Contracts	22,518	211,649	211,649
Indirect Cost Recovered	11,135	11,962	11,962
Gifts	43,174	80,488	80,488
Federal Funds	0	0	0
Hospitals	0	0	0
All Other Sources	46,636	46,058	46,058
TOTAL	1,858,243	3,363,687	3,363,687

Overview and Analysis of Campus Operations

Campus operations are occurring as anticipated. The unrestricted and restricted operating budgets were budgeted at steady-state enrollment. The significant enrollment management endeavors that were implemented in prior fiscal years to increase enrollment and student retention have proven successful. Summer and Fall enrollment was higher than anticipated. Spring enrollment is also anticipated to increase. Efforts continue to monitor revenue and expenditures as to stabilize the financial situation and ensure compliance with SACSCOC monitoring.

Semi -Annual Overview of Restricted Operations

Campus: **LSU Alexandria**

Show Expenditures As Positive	Actual Amount for each Semi-Annual Period in FY 2015-2016						
	Acct/Fund Balance	1st & 2nd Quarter			3rd & 4th Quarter		
		Revenues	Expenses, Transfers, & ICR	Fund Balance	Revenues	Expenses, Transfers, & ICR	Fund Balance
Revenues							
Restricted State Appropriations		0		0	0		0
Restricted Fees	511,723	988,175	398,278	1,101,620	0		1,101,620
Sales & Svcs of Educ. Activ's	394,495	71,755	70,046	396,204	0		396,204
Auxiliaries (List)							0
1 - Athletic Department	(230,666)	717,824	398,554	88,603	0		88,603
2 - Bookstore	434,269	82,261	536	515,994	0		515,994
3 - Child Care Center	(45,948)	103,718	103,874	(46,104)	0		(46,104)
4 - Campus Housing	(52,552)	126,309	72,505	1,253	0		1,253
5 - Campus Card Operations	11,810	648	16,862	(4,404)	0		(4,404)
6 - Duplications & Copy	137,640	62,222	82,188	117,673	0		117,673
7 - Golf Course	129,875	39,365	53,958	115,283	0		115,283
8 - Museum	72,552	100,000	164,993	7,559	0		7,559
9 - Newspaper	79,239	4,087	0	83,326	0		83,326
10 - Parking, Street & Safety	121,372	117,069	700	237,741	0		237,741
11 - Union	(109,410)	418,945	201,359	108,176	0		108,176
12 - Yearbook	23,946	10,226	0	34,172	0		34,172
13		0		0	0		0
14		0		0	0		0
15		0		0	0		0
Endowment Income	256,433	21,040	21,040	256,433	0		256,433
Grants and Contracts							
Federal	(2,961)	2,700,494	2,746,346	(48,813)	0		(48,813)
State and Local	6,630	406,566	234,758	178,438	0		178,438
Private	18,849	124,099	60,924	82,024	0		82,024
Indirect Cost Recovered	11,135	826	0	11,962	0		11,962
Gifts	43,174	296,588	259,273	80,488	0		80,488
Federal Funds		0		0	0		0
Hospitals							
Hospital - Commercial/Self-Pay		0		0	0		0
Physician Practice Plans		0		0	0		0
Medicare		0		0	0		0
Medicaid		0		0	0		0
Uncompensated Care Costs		0		0	0		0
Sponsored Grants and Contracts		0		0	0		0
Sales and Services Other		0		0	0		0
All Other Sources	46,636	800	1,379	46,058	0		46,058
TOTAL	1,858,243	6,393,018	4,887,574	3,363,687	0	0	3,363,687

Report on Restricted Operations

Restricted operations are as anticipated. New procedures of conservative and proper expenditures put in place during FY 15 by the new administration have proven successful. Individual department deficits have been reduced to three departments, Child Care Center, Campus Card Operation, and Federal Grants & Contracts. Campus Card Operations and Federal Grants & Contracts historically run in a deficit due to the timing of the revenue posted. Campus Card Operations revenue is not posted until the fourth quarter. Federal Grants & Contracts deficit is due to the timing of the drawdowns from the Department of Education. A review of Child Care Operations is in progress to increase enrollment and reduce expenditures.



Semi-Annual Budget Summary Narrative

For the Period Ended December 31, 2015

Budget

During the first half of Fiscal Year 16, only one BA-7 was made to incorporate a budget reduction due to changes in the Revenue Estimating Conferences anticipated revenues for FY 2016. No other significant budget adjustments were made.

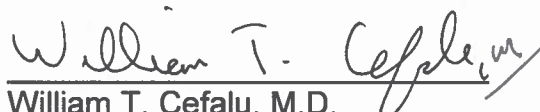
Revenues

Unrestricted Revenues were received as anticipated. Restricted revenues in the form of gifts, grants and contracts are also at expected levels. State Contracts are predominately for the OGB projects. All other collections are within expected levels.

The PBRC Stores Auxiliary revenues are lower than anticipated for the first half of the fiscal year most likely due to a general decline in sales. The negative balance does not reflect sales made in the second quarter that will post in the third quarter. We will continue to closely monitor the Stores operations and adjust accordingly.

Expenditures

Unrestricted expenditures are at anticipated levels. Restricted funds expenditures are within expected parameters. There are no unexpected or material variances in relation to the budget. Overall, expenditure budgets are in line with expected expenditures through the second half of the fiscal year.


William T. Cefalu, M.D.
Executive Director

Unrestricted Operations		Actual Amount for each semi-annual period in 2015-2016		
	Adjusted Operating Budget	1st & 2nd Quarter	3rd & 4th Quarter	Cumulative Total
Revenues				
General Fund	8,818,756	3,703,820	0	3,703,820
Statutory Dedications	7,431,621	5,776,245	0	5,776,245
Interim Emergency Board	0	0	0	0
Interagency Transfers	0	0	0	0
Interagency Transfers - Federal Stimulus	0	0	0	0
Self Generated Revenues	845,561	80,916	0	80,916
Federal Funds	0	0	0	0
Total Revenues	17,095,938	9,560,981	0	9,560,981
Expenditures by Object:				
Salaries		5,536,528	0	5,536,528
Other Compensation		66,656	0	66,656
Related Benefits		1,754,020	0	1,754,020
Personal Services		7,357,204	0	7,357,204
Travel		13,219	0	13,219
Operating Services		276,209	0	276,209
Supplies		331,470	0	331,470
Operating Expenses		620,898	0	620,898
Professional Services		17,021	0	17,021
Other Charges		9,417	0	9,417
Debt Services		0	0	0
Interagency Transfers		0	0	0
Other Charges		26,438	0	26,438
General Acquisitions		13,827	0	13,827
Library Acquisitions		0	0	0
Major Repairs		0	0	0
Acquisitions and Major Repairs		13,827	0	13,827
Total Expenditures		8,018,367	0	8,032,194
Expenditures by Function:				
Instruction		0	0	0
Research		1,722,129	0	1,722,129
Public Service		94,169	0	94,169
Academic Support (Includes Library)		2,348,201	0	2,348,201
Academic Expenditures		4,164,499	0	4,164,499
Student Services		0	0	0
Institutional Support		1,732,245	0	1,732,245
Scholarships/Fellowships		0	0	0
Plant Operations/Maintenance		2,117,504	0	2,117,504
Hospital		0	0	0
Transfers out of agency		4,119	0	4,119
Athletics		0	0	0
Other		0	0	0
Non-Academic Expenditures		3,853,868	0	3,853,868
Total Expenditures		8,018,367	0	8,018,367

	Beginning Acct/Fund Balance	1st & 2nd Quarter Fund Balance	3rd & 4th Quarter Fund Balance
State Appropriations	0	0	0
Restricted Fees	0	0	0
Sales and Services of Educational Activities	29,869	51,115	51,115
Auxiliaries	0	(48,701)	(48,701)
Endowment Income	0	0	0
Grants and Contracts	2,113,442	7,684,946	7,684,946
Indirect Cost Recovered	907,651	1,356,349	1,356,349
Gifts	533,275	492,420	492,420
Federal Funds	0	0	0
Hospitals	0	0	0
All Other Sources	(263,984)	(293,031)	(293,031)
TOTAL	3,320,253	9,243,098	9,243,098

Overview and Analysis of Campus Operations

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Semi -Annual Overview of Restricted Operations

Campus: **Pennington Biomedical Research Center**

Show Expenditures As Positive	Actual Amount for each Semi-Annual Period in FY 2015-2016						
	Acct/Fund Balance	1st & 2nd Quarter			3rd & 4th Quarter		
		Revenues	Expenses, Transfers, & ICR	Fund Balance	Revenues	Expenses, Transfers, & ICR	Fund Balance
Revenues							
Restricted State Appropriations		0		0	0		0
Restricted Fees		0		0	0		0
Sales & Svcs of Educ. Activ's	29,869	65,300	44,054	51,115	0		51,115
Auxiliaries (List)							0
Pennington Stores	0	480,110	528,811	(48,701)	0		(48,701)
2		0		0	0		0
3		0		0	0		0
4		0		0	0		0
5		0		0	0		0
6		0		0	0		0
7		0		0	0		0
8		0		0	0		0
9		0		0	0		0
10		0		0	0		0
11		0		0	0		0
12		0		0	0		0
13		0		0	0		0
14		0		0	0		0
15		0		0	0		0
Endowment Income		0		0	0		0
Grants and Contracts							
Federal	18,487	13,701,843	8,728,694	4,991,636	0		4,991,636
State and Local	7,205	3,014,009	2,065,347	955,867	0		955,867
Private	2,087,750	2,056,070	2,406,377	1,737,443	0		1,737,443
Indirect Cost Recovered	907,651	3,173,032	2,724,334	1,356,349	0		1,356,349
Gifts	533,275	1,534,813	1,575,668	492,420	0		492,420
Federal Funds		0		0	0		0
Hospitals							
Hospital - Commercial/Self-Pay		0		0	0		0
Physician Practice Plans		0		0	0		0
Medicare		0		0	0		0
Medicaid		0		0	0		0
Uncompensated Care Costs		0		0	0		0
Sponsored Grants and Contracts		0		0	0		0
Sales and Services Other				0	0		0
All Other Sources	(263,984)	90,893	119,940	(293,031)	0		(293,031)
TOTAL	3,320,253	24,116,070	18,193,225	9,243,098	0	0	9,243,098

Report on Restricted Operations

REVENUES
 The PBRC Stores Auxiliary revenues are lower than anticipated for the first half of the fiscal year most likely due to a general decline in sales. The negative balance does not reflect sales made in the second quarter that will post in the third quarter.



TO: President F. King Alexander
FROM: Kimberly A. Russell
DATE: January 28, 2016
SUBJECT: Semi-Annual Financial Report

Overview and Analysis of Campus Operations

LSU Eunice continues to experience significant financial constraints through the quarter ending December 31, 2015. Total self-generated revenue is up slightly over last fall but still lags behind the FY2016 annual budget. The university is on track for an increase in both headcount and semester credit hours for the spring of 2016.

LSUE is poised to increase its enrollment in the next several quarters through the expansion of dual credit courses, the development of new programs in nursing and health sciences and the addition of 2 + 2 collaborations with LSU, LSUA and LSUS.

Restricted Operations:

Revenue generated from auxiliary enterprises and/or restricted fees such as the bookstore and student union are reflective of LSUE's decline in enrollment. We anticipate an increase in restricted revenues in the spring of 2016 due to the increase in Student Credit Hours. Expenses remain relatively flat due to the conservative spending efforts of the campus. LSUE Athletics continues to generate revenue through independent fundraising. Expenses remained relatively flat with just three NJCAAathletic teams. The university will explore the feasibility of adding additional sports to generate revenue and to enhance and expand student life on campus.

Appendix A
Semi-Annual Revenues and Expenditures Executive Summary

Unrestricted Operations		Actual Amount for each semi-annual period in 2015-2016		
	Adjusted Operating Budget	1st & 2nd Quarter	3rd & 4th Quarter	Cumulative Total
Revenues				
General Fund	2,488,106	1,046,430	0	1,046,430
Statutory Dedications	2,333,942	1,719,613	0	1,719,613
Interim Emergency Board	0	0	0	0
Interagency Transfers	0	0	0	0
Interagency Transfers - Federal Stimulus	0	0	0	0
Self Generated Revenues	7,528,383	6,394,673	0	6,394,673
Federal Funds	0	0	0	0
Total Revenues	12,350,431	9,160,716	0	9,160,716
Expenditures by Object:				
Salaries		3,059,116	0	3,059,116
Other Compensation		29,578	0	29,578
Related Benefits		1,552,275	0	1,552,275
Personal Services		4,640,969	0	4,640,969
Travel		24,003	0	24,003
Operating Services		851,954	0	851,954
Supplies		361,671	0	361,671
Operating Expenses		1,237,628	0	1,237,628
Professional Services		17,243	0	17,243
Other Charges		268,142	0	268,142
Debt Services		0	0	0
Interagency Transfers		0	0	0
Other Charges		285,385	0	285,385
General Acquisitions		19,460	0	19,460
Library Acquisitions		270	0	270
Major Repairs		42,700	0	42,700
Acquisitions and Major Repairs		62,430	0	62,430
Total Expenditures		6,226,412	0	6,288,842
Expenditures by Function:				
Instruction		2,853,815	0	2,853,815
Research		0	0	0
Public Service		0	0	0
Academic Support (Includes Library)		314,656	0	314,656
Academic Expenditures		3,168,471	0	3,168,471
Student Services		532,946	0	532,946
Institutional Support		1,065,596	0	1,065,596
Scholarships/Fellowships		235,169	0	235,169
Plant Operations/Maintenance		1,224,230	0	1,224,230
Hospital		0	0	0
Transfers out of agency		0	0	0
Athletics		0	0	0
Other		0	0	0
Non-Academic Expenditures		3,057,941	0	3,057,941
Total Expenditures		6,226,412	0	6,226,412

**LSU Eunice
Restricted Operations**

Semi-Annual Revenues and Expenditures Executive Summary

	Beginning Acct/Fund Balance	1st & 2nd Quarter Fund Balance	3rd & 4th Quarter Fund Balance
State Appropriations	0	0	0
Restricted Fees	292,301	727,868	727,868
Sales and Services of Educational Activities	0	0	0
Auxiliaries	1,903,672	1,628,904	1,628,904
Endowment Income	92,466	94,046	94,046
Grants and Contracts	47,771	333,102	333,102
Indirect Cost Recovered	188,225	195,209	195,209
Gifts	20,688	58,657	58,657
Federal Funds	0	0	0
Hospitals	5,174	5,174	5,174
All Other Sources	0	0	0
TOTAL	2,550,297	3,042,960	3,042,960

Overview and Analysis of Campus Operations

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Semi -Annual Overview of Restricted Operations

Campus: LSU Eunice

Show Expenditures As Positive	Actual Amount for each Semi-Annual Period in FY 2015-2016						
	Acct/Fund Balance	1st & 2nd Quarter			3rd & 4th Quarter		
		Revenues	Expenses, Transfers, & ICR	Fund Balance	Revenues	Expenses, Transfers, & ICR	Fund Balance
Revenues							
Restricted State Appropriations		0		0	0		0
Restricted Fees	292,301	603,216	167,649	727,868	0		727,868
Sales & Svcs of Educ. Activ's		0		0	0		0
Auxiliaries (List)							0
1 - Athletics	(290,518)	393,291	209,395	(106,622)	0		(106,622)
2 - Bookstore	1,540,756	838,207	1,383,030	995,933	0		995,933
3 - Student Media	76,331	6,251	7,983	74,599	0		74,599
4 - Union	577,103	144,555	56,664	664,994	0		664,994
5		0		0	0		0
6		0		0	0		0
7		0		0	0		0
8		0		0	0		0
9		0		0	0		0
10		0		0	0		0
11		0		0	0		0
12		0		0	0		0
13		0		0	0		0
14		0		0	0		0
15		0		0	0		0
Endowment Income	92,466	5,777	4,197	94,046	0		94,046
Grants and Contracts							
Federal	(2,067)	2,346,165	2,361,038	(16,940)	0		(16,940)
State and Local	2,596	476,533	136,331	342,798	0		342,798
Private	47,242	4,680	44,678	7,244	0		7,244
Indirect Cost Recovered	188,225	6,984		195,209	0		195,209
Gifts	20,688	171,747	133,778	58,657	0		58,657
Federal Funds		0		0	0		0
Hospitals							
Hospital - Commercial/Self-Pay		0		0	0		0
Physician Practice Plans		0		0	0		0
Medicare		0		0	0		0
Medicaid		0		0	0		0
Uncompensated Care Costs		0		0	0		0
Sponsored Grants and Contracts		0		0	0		0
Sales and Services Other	5,174	0		5,174	0		5,174
All Other Sources		0		0	0		0
TOTAL	2,550,297	4,997,406	4,504,743	3,042,960	0	0	3,042,960

Report on Restricted Operations

Auxiliaries-Athletics: Increased efforts have been made to decrease athletic expenditures. Fundraising by athletics will help to reduce the amount of expenditures for 2015-16 lessening the negative fund balance.

Grant and Contracts-Federal: Since the federal awards are on a cost reimbursable basis, the amount is drawn later and will be recovered in the next quarter.



Office of Vice President for Agriculture

101 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-4161
FAX: (225) 578-4143

Development and
Corporate Relations
(225) 578-7360
FAX: (225) 578-4143

Governmental Relations
(225) 578-4967
FAX: (225) 578-4143

Accounting Services
103 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-4648
FAX: (225) 578-0735

Ag Leadership
106 Knapp Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-3659
FAX: (225) 578-5805

Communications
128 Knapp Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-2263
FAX: (225) 578-4524

Facilities Planning
210 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-8731
FAX: (225) 578-7351

Human Resource Management
and Diversity
103 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-2258
FAX: (225) 578-8284

Information Technology
118 Knapp Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-4020
FAX: (225) 578-3629

International Programs
Sugar Station Building
South Stadium Road
110 LSU Union Square
LSU Box 16090
Baton Rouge, LA 70803-0106
(225) 578-6963
FAX: (225) 578-6775

Sponsored Programs and
Intellectual Property
104 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-6030

Date: January 28, 2016

To: F. King Alexander, President and Chancellor
LSU System

From: William Richardson, Vice President for Agriculture
LSU Agricultural Center

RE: Second Quarter Budget Report for FY 2015-2016

Budget challenges continue to be a major issue for the AgCenter. As always, we note that because the AgCenter is a nonstudent campus, increases in tuition and student fees are not available as a revenue source. The GRAD Act does not provide relief for the AgCenter in terms of funding. In this fiscal year, the AgCenter is relying even more heavily on the use of self-generated revenue, funds that are not necessarily recurring, and true one-time funds to support its core programs. These funds lack stability, but several million dollars of these funds will not recur in FY2016-17 meaning the AgCenter will have to reduce operations accordingly.

Despite the use of these funds, the AgCenter continues to have in place a hiring freeze and 40 positions were vacated through the retirement incentive that was offered in the fall. It is estimated that over 100 FTE's will be eliminated during FY16-17. Obviously this ongoing loss of staff has a major impact on the ability of AgCenter departments, stations, and parish offices to deliver the necessary extension and research programs. The issue also impacts the teaching programs of the College of Agriculture since there must be sufficient faculty in the various technical areas in each discipline to teach the essential components of degree programs at the undergraduate and graduate levels. The problem is compounded by the fact that much lower faculty numbers mean reduced grant dollars. While grant funds per faculty member remain stable or increase, there is a decline in overall grant funding because of fewer faculty numbers.

We are beginning to see serious concerns about the AgCenter's partnership with local governments. Local government typically provides office space and equipment for parish offices, along with 15-20% of funding for salaries and benefits. This is done through MOU's. As the AgCenter is forced to eliminate parish positions; however, local governments question whether the AgCenter is holding up its end of the MOU.

The AgCenter continues to look at organizational changes through consolidation and elimination of units. The administrative reorganization that resulted in a model with four program leaders and the later reorganization that created the position of Vice President for Agriculture and Dean of the College of Agriculture both created greater efficiencies and streamlined decision-making. This has allowed for cohesive management of agriculture as a whole. Still, without the necessary resources, programs suffer regardless of the effectiveness of the administrative model.

There was no merit raise given in FY15-16 and there hasn't been any identification of funds for a salary increase plan for FY16-17. This must become a priority. Other states that have

recovered from the difficult economic years of 2008-11 and that are investing more heavily in higher education, are attempting to recruit AgCenter faculty. This comes on top of the retirement incentive plan, which was a fiscal requirements, but caused the loss of a great deal of institutional knowledge and expertise.

Providing higher education with funding to provide appropriate merit increases and to meet mandated increases (e.g. retirement benefits) would be invaluable. Greater stability in the AgCenter's funding in the form of an increase in permanent funding is essential. Programmatically, the AgCenter is strong. Faculty and staff continue to be committed to the AgCenter's mission and have a strong, positive impact on the State. However, the need to address lack of funding cannot continue to be ignored or delayed.

Your continued support and visibility at AgCenter offices and events is welcome and appreciated. The AgCenter intends to make every effort to maintain our most critical programs, to remain true to our core mission of improving the lives of Louisiana citizens and to provide the most we can for every dollar invested in the LSU AgCenter.

Sincerely,



William B. Richardson
Vice President for Agriculture
and Dean of the College of Agriculture

**Appendix A
Semi-Annual Revenues and Expenditures Executive Summary**

Unrestricted Operations		Actual Amount for each semi-annual period in 2015-2016		
	Adjusted Operating Budget	1st & 2nd Quarter	3rd & 4th Quarter	Cumulative Total
Revenues				
General Fund	35,896,171	15,094,420	0	15,094,420
Statutory Dedications	35,185,647	25,168,179	0	25,168,179
Interim Emergency Board	0	0	0	0
Interagency Transfers	0	0	0	0
Interagency Transfers - Federal Stimulus	0	0	0	0
Self Generated Revenues	6,807,967	2,441,835	0	2,441,835
Federal Funds	13,018,275	4,442,705	0	4,442,705
Total Revenues	90,908,060	47,147,140	0	47,147,140
Expenditures by Object:				
Salaries		23,433,730	0	23,433,730
Other Compensation		1,602,428	0	1,602,428
Related Benefits		14,401,911	0	14,401,911
Personal Services		39,438,069	0	39,438,069
Travel		546,736	0	546,736
Operating Services		3,814,022	0	3,814,022
Supplies		1,804,667	0	1,804,667
Operating Expenses		6,165,424	0	6,165,424
Professional Services		133,081	0	133,081
Other Charges		74,713	0	74,713
Debt Services		0	0	0
Interagency Transfers		0	0	0
Other Charges		207,795	0	207,795
General Acquisitions		262,815	0	262,815
Library Acquisitions		21,706	0	21,706
Major Repairs		0	0	0
Acquisitions and Major Repairs		284,521	0	284,521
Total Expenditures		46,095,808	0	46,095,808
Expenditures by Function:				
Instruction		0	0	0
Research		21,015,478	0	21,015,478
Public Service		16,130,339	0	16,130,339
Academic Support (Includes Library)		1,765,361	0	1,765,361
Academic Expenditures		38,911,178	0	38,911,178
Student Services		0	0	0
Institutional Support		5,135,053	0	5,135,053
Scholarships/Fellowships		0	0	0
Plant Operations/Maintenance		2,049,577	0	2,049,577
Hospital		0	0	0
Transfers out of agency		0	0	0
Athletics		0	0	0
Other		0	0	0
Non-Academic Expenditures		7,184,630	0	7,184,630
Total Expenditures		46,095,808	0	46,095,808

	Beginning Acct/Fund Balance	1st & 2nd Quarter Fund Balance	3rd & 4th Quarter Fund Balance
State Appropriations	0	0	0
Restricted Fees	0	0	0
Sales and Services of Educational Activities	1,907,480	1,946,294	1,946,294
Auxiliaries	0	0	0
Endowment Income	367,064	359,674	359,674
Grants and Contracts	(174,759)	5,227,265	5,227,265
Indirect Cost Recovered	6,282,483	6,084,035	6,084,035
Gifts	6,061,965	6,490,539	6,490,539
Federal Funds	0	0	0
Hospitals	0	0	0
All Other Sources	4,452,657	5,981,545	5,981,545
TOTAL	18,896,890	26,089,352	26,089,352

Overview and Analysis of Campus Operations

We continue to evaluate all our operations to make most efficient use of resources. Without a doubt, our ability to deliver the level and range of research and educational programs needed has been affected by continuous budget reductions, increasing mandated costs and spending/hiring freezes. The cumulative amount of the budget reductions are staggering. We have streamlined programs, reorganized, made major staff reductions and implemented other cost savings measure to maximize resources. We are focused on making sure that scarce resources are allocated to our most critical programs, to meet core mission of improving the lives of Louisiana citizens and to provide the most we can for every dollar invested in the LSU AgCenter. With all of these efforts, our core programs are still in jeopardy.

No operational funds from academic areas were moved to non-academic units. Non-academic funds were moved to academic units to support graduate assistantships and the healthy communities initiative.

Semi -Annual Overview of Restricted Operations

Campus: LSU AgCenter

Show Expenditures As Positive	Actual Amount for each Semi-Annual Period in FY 2015-2016						
	Acct/Fund Balance	1st & 2nd Quarter			3rd & 4th Quarter		
		Revenues	Expenses, Transfers, & ICR	Fund Balance	Revenues	Expenses, Transfers, & ICR	Fund Balance
Revenues							
Restricted State Appropriations		0		0	0		0
Restricted Fees		0		0	0		0
Sales & Svcs of Educ. Activ's	1,907,480	784,372	745,558	1,946,294	0		1,946,294
Auxiliaries (List)							0
1		0		0	0		0
2		0		0	0		0
3		0		0	0		0
4		0		0	0		0
5		0		0	0		0
6		0		0	0		0
7		0		0	0		0
8		0		0	0		0
9		0		0	0		0
10		0		0	0		0
11		0		0	0		0
12		0		0	0		0
13		0		0	0		0
14		0		0	0		0
15		0		0	0		0
Endowment Income	367,064	30,223	37,612	359,674	0		359,674
Grants and Contracts							
Federal	(43,571)	2,806,156	3,642,263	(879,678)	0		(879,678)
State and Local	(1,381,069)	11,606,903	7,352,128	2,873,705	0		2,873,705
Private	1,249,881	4,568,210	2,584,853	3,233,238	0		3,233,238
Indirect Cost Recovered	6,282,483	1,316,428	1,514,877	6,084,035	0		6,084,035
Gifts	6,061,965	1,609,926	1,181,353	6,490,539	0		6,490,539
Federal Funds		0		0	0		0
Hospitals							
Hospital - Commercial/Self-Pay		0		0	0		0
Physician Practice Plans		0		0	0		0
Medicare		0		0	0		0
Medicaid		0		0	0		0
Uncompensated Care Costs		0		0	0		0
Sponsored Grants and Contracts		0		0	0		0
Sales and Services Other		0		0	0		0
All Other Sources	4,452,657	6,111,891	4,583,003	5,981,545	0		5,981,545
TOTAL	18,896,890	28,834,110	21,641,648	26,089,352	0	0	26,089,352

Report on Restricted Operations

Revenues and expenditures associated with our restricted operations have progressed as planned.

LSU Health Sciences Center New Orleans
Executive Summary
FY 2015-2016 Semi-Annual Report

The Fiscal Year 2015-2016 appropriation for the LSU Health Sciences Center in New Orleans Campus is \$150,339,000. Once again, no funding was allocated to meet the costs of unfunded mandates for employer contributions to retirement, health insurance and risk management premiums. The cumulative impact since FY 2008-09 is over \$18 million for all sources of funds.

We are very concerned about the current year budget shortfall and the likelihood of reductions in State General Funds to higher education after the Revenue Estimating Conference meets next month. We continue to monitor and evaluate actions to manage funding reductions.

Mechanisms for Coping with Threats

Revenue Generation

- LSUHSC-NO continues to seek new and/or expanded relationships with private and not-for-profit health care entities.
- LSUHSC-NO expects to leverage investments we are making in cardiovascular and genomic research to bring in additional sponsored research dollars.

Cost Containment

- Salary increases, with faculty promotions in rank being the notable exception, are not generally being granted.
- New hires are limited to critical needs, particularly in the areas of direct patient care and sponsored research, where external funding from grants and contracts is available.
- We continue to limit expenditures for travel, professional services and acquisitions as much as possible.

Unrestricted Operations

Discuss significant revenues collected and expenses incurred variances in relation to the budget.

- Revenues
 - Statutory Dedications Revenue- Are derived from tobacco taxes dedicated to the Louisiana Cancer Consortium for research and smoking cessation, the Higher Education Initiatives Fund and the SELF fund for past faculty pay plans. Through December 31, 2015, over 50% of our appropriations have been collected.

- Self-Generated Revenue- There are three major components to this means of financing: student tuition and fees; Sales and Services of Educational Departments (primarily the Dental Student and Resident Clinics); and other sources.
 - Most of the student tuition and fee revenues are front-loaded from tuition and fees collected for the late summer 2015 semester, fall 2015 semester and for M.D. and D.D.S. students who are assessed tuition and fees on an annual basis.
- Expenditures
 - Expenditures are 22% higher than the same period last fiscal year but are on budget target for the mid-year mark.
 - Research Expenditures and Public Service Expenditures (Other Charges) - A significant portion of expenditures budgeted in these two functions are for pass-through payments to the Cancer Consortium for research and smoking cessation. The amount of collections and pass-through payments year to date are higher than the same period last fiscal year therefore reflecting a corresponding increase of over 50% in expenditures. This also impacts the expenditure category of Other Charges, where these pass through expenditures are classified.
 - Interagency Transfers and Institutional Support – insurance payments are made to the Office of Risk Management in the first half of the year resulting in a higher than norm mid-year percentage of budget.

Restricted Operations

Discuss significant revenues collected and expenses incurred variances in relation to the budget.

- Current balances by source are adequate for cash flow and operations.
- Restricted revenues are on par with the same time period last year while expenditures are up 3.1% over last year.
- The quarterly report excludes projects we maintain on behalf of the HCSD and FEMA/ORM related activity for project worksheets and contents replacement.
- Historically, there has been a significant lag between expenditures and revenues until the fourth quarter of the fiscal year. This is due to a number of factors:
 - For cost reimbursable grants and contracts, which are the majority of our sponsored project universe, there is a lag of one month between expenditures and revenues. For example, billing for grant and contract revenues in relation to December expenditures are not posted until January. Catch up is not made until the final accounting period of June.
 - As was the case with unrestricted tuition and fees, restricted student fees are front -loaded. It comprises fees collected for the late

summer 2015 semester, fall 2015 semester and for M.D. and D.D.S. students who are assessed tuition and fees on an annual basis.

- During the second half of the year, we will be generating additional sales and services revenue from our dental clinics.
- Some revenue sources are not posted until later in the fiscal year, such as interest earnings.
- The overall Auxiliaries operation has a positive fund balance, but it is 13.1% lower than the same time period last year. We continue to take corrective actions to limit losses in our bookstore and cafeteria operations:
 - Corrective actions to limit losses in the bookstores include consolidating management to implement a consistent approach to control operating performance.
 - Corrective actions to limit losses in the cafeteria include some cost cutting measures such as reducing inventory costs along with anticipated increases in revenues as a result of selective price increases.

Appendix A
LSU Health Sciences Center - New Orleans Semi-Annual Revenues and Expenditures Executive Summary

Unrestricted Operations		Actual Amount for each semi-annual period in 2015-2016		
	Adjusted Operating Budget	1st & 2nd Quarter	3rd & 4th Quarter	Cumulative Total
Revenues				
General Fund	39,455,355	16,590,055	0	16,590,055
Statutory Dedications	54,094,540	31,819,950	0	31,819,950
Interim Emergency Board	0	0	0	0
Interagency Transfers	0	0	0	0
Interagency Transfers - Federal Stimulus	0	0	0	0
Self Generated Revenues	56,789,105	32,241,267	0	32,241,267
Federal Funds	0	0	0	0
Total Revenues	150,339,000	80,651,272	0	80,651,272
Expenditures by Object:				
Salaries	69,164,903	32,823,817	0	32,823,817
Other Compensation	1,135,217	1,486,186	0	1,486,186
Related Benefits	28,034,223	13,925,958	0	13,925,958
Personal Services	98,334,343	48,235,961	0	48,235,961
Travel	241,476	101,911	0	101,911
Operating Services	11,950,305	7,364,247	0	7,364,247
Supplies	5,321,740	2,353,216	0	2,353,216
Operating Expenses	17,513,521	9,819,375	0	9,819,375
Professional Services	1,498,476	409,558	0	409,558
Other Charges	23,743,864	5,312,288	0	5,312,288
Debt Services	124,180	0	0	0
Interagency Transfers	6,896,062	5,902,860	0	5,902,860
Other Charges	32,262,582	11,624,705	0	11,624,705
General Acquisitions	356,059	411,957	0	411,957
Library Acquisitions	1,872,495	1,757,749	0	1,757,749
Major Repairs	0	0	0	0
Acquisitions and Major Repairs	2,228,554	158,151	0	158,151
Total Expenditures	150,339,000	72,007,897	0	72,007,897
Expenditures by Function:				
Instruction	69,588,509	30,269,535	0	30,269,535
Research	18,260,497	5,551,987	0	5,551,987
Public Service	6,859,082	1,399,228	0	1,399,228
Academic Support (Includes Library)	11,417,655	7,069,449	0	7,069,449
Academic Expenditures	106,125,743	44,290,198	0	44,290,198
Student Services	3,500,553	1,709,639	0	1,709,639
Institutional Support	15,821,948	11,441,218	0	11,441,218
Scholarships/Fellowships	4,015,662	1,791,318	0	1,791,318
Plant Operations/Maintenance	20,750,914	12,773,073	0	12,773,073
Hospital			0	0
Transfers out of agency	124,180	2,451	0	2,451
Athletics		0	0	0
Other		0	0	0
Non-Academic Expenditures	44,213,257	27,717,699	0	27,717,699
Total Expenditures	150,339,000	72,007,897	0	72,007,897

LSU Health Sciences Center - New Orleans Semi-Annual Revenues and Expenditures Executive Summary
Restricted Operations

	Beginning Acct/Fund Balance	1st & 2nd Quarter Fund Balance	3rd & 4th Quarter Fund Balance
State Appropriations	0	0	0
Restricted Fees	3,226,498	3,613,474	3,613,474
Sales and Services of Educational Activities	(3,854,931)	(6,356,303)	(6,356,303)
Auxiliaries	3,038,802	4,587,209	4,587,209
Endowment Income	1,214,823	1,026,363	1,026,363
Grants and Contracts	89,467,712	57,681,479	57,681,479
Indirect Cost Recovered	12,386,689	10,047,280	10,047,280
Gifts	721,001	645,456	645,456
Federal Funds	0	0	0
Hospitals	14,846,233	15,098,260	15,098,260
All Other Sources	3,031,433	2,302,960	2,302,960
TOTAL	124,078,261	88,646,179	88,646,179

Overview and Analysis of Campus Operations

The Fiscal Year 2015-2016 appropriation for the LSU Health Sciences Center in New Orleans Campus is \$150,339,000. Once again, no funding was allocated to meet the costs of unfunded mandates for employer contributions to retirement, health insurance and risk management premiums. The cumulative impact since FY 2008-09 is over \$18 million for all sources of funds.

We are very concerned about the current year budget shortfall and the likelihood of reductions in State General Funds to higher education after the Revenue Estimating Conference meets next month. We continue to monitor and evaluate actions to manage funding reductions.

Mechanisms for Coping with Threats

Revenue Generation

- LSUHSC-NO continues to seek new and/or expanded relationships with private and not-for-profit health care entities.
- LSUHSC-NO expects to leverage investments we are making in cardiovascular and genomic research to bring in additional sponsored research dollars.

Cost Containment

- Salary increases, with faculty promotions in rank being the notable exception, are not generally being granted.
- New hires are limited to critical needs, particularly in the areas of direct patient care and sponsored research, where external funding from grants and contracts is available.
- We continue to limit expenditures for travel, professional services and acquisitions as much as possible.

Unrestricted Operations

- Revenues
 - Statutory Dedications Revenue- Are derived from tobacco taxes dedicated to the Louisiana Cancer Consortium for research and smoking cessation, the Higher Education Initiatives Fund and the SELF fund for past faculty pay plans. Through December 31, 2015, over 50% of our appropriations have been collected.
 - Self-Generated Revenue- There are three major components to this means of financing: student tuition and fees; Sales and Services of Educational Departments (primarily the Dental Student and Resident Clinics); and other sources.
 - Most of the student tuition and fee revenues are front-loaded from tuition and fees collected for the late summer 2015 semester, fall 2015 semester and for M.D. and D.D.S. students who are assessed tuition and fees on an annual basis.
- Expenditures
 - Expenditures are 22% higher than the same period last fiscal year but are on budget target for the mid-year mark.
 - Research Expenditures and Public Service Expenditures (Other Charges) - A significant portion of expenditures budgeted in these two functions are for pass-through payments to the Cancer Consortium for research and smoking cessation. The amount of collections and pass-through payments year to date are higher than the same period last fiscal year therefore reflecting a corresponding increase of over 50% in expenditures. This also impacts the expenditure category of Other Charges, where these pass through expenditures are classified.
 - Interagency Transfers and Institutional Support – insurance payments are made to the Office of Risk Management in the first half of the year resulting in a higher than norm mid-year percentage of budget.

Semi -Annual Overview of Restricted Operations

Campus: **LSU Health Sciences Center - New Orleans**

Show Expenditures As Positive	Actual Amount for each Semi-Annual Period in FY 2015-2016						
	Acct/Fund Balance	1st & 2nd Quarter			3rd & 4th Quarter		
		Revenues	Expenses, Transfers, & ICR	Fund Balance	Revenues	Expenses, Transfers, & ICR	Fund Balance
Revenues							
Restricted State Appropriations	0	0		0	0		0
Restricted Fees	3,226,498	1,253,192	866,216	3,613,474	0		3,613,474
Sales & Svcs of Educ. Activ's	(3,854,931)	(78,033)	2,423,339	(6,356,303)	0		(6,356,303)
Auxiliaries (List)							0
1 Bookstore	(2,180,189)	3,245,510	2,726,436	(1,661,115)	0		(1,661,115)
2 Cafeteria	(354,947)	524,879	665,746	(495,815)	0		(495,815)
3 Student Housing	1,096,090	1,042,564	569,629	1,569,026	0		1,569,026
4 Parking	3,476,092	700,771	439,145	3,737,719	0		3,737,719
5 HSC Stores	1,001,756	1,402,167	966,529	1,437,394	0		1,437,394
6	0	0		0	0		0
7	0	0		0	0		0
8	0	0		0	0		0
9	0	0		0	0		0
10	0	0		0	0		0
11	0	0		0	0		0
12	0	0		0	0		0
13	0	0		0	0		0
14	0	0		0	0		0
15	0	0		0	0		0
Endowment Income	1,214,823	431,522	619,982	1,026,363	0		1,026,363
Grants and Contracts							
Federal	749,273	12,105,074	16,227,904	(3,373,557)	0		(3,373,557)
State and Local	14,038,471	3,238,851	5,380,947	11,896,375	0		11,896,375
Private	74,679,969	91,977,112	117,498,420	49,158,661	0		49,158,661
Indirect Cost Recovered	12,386,689	9,098,655	11,438,064	10,047,280	0		10,047,280
Gifts	721,001	528,537	604,082	645,456	0		645,456
Federal Funds	0	0		0	0		0
Hospitals							
Hospital - Commercial/Self-Pay	0	0		0	0		0
Physician Practice Plans	14,846,233	3,669,477	3,417,450	15,098,260	0		15,098,260
Medicare	0	0		0	0		0
Medicaid	0	0		0	0		0
Uncompensated Care Costs	0	0		0	0		0
Sponsored Grants and Contracts	0	0		0	0		0
Sales and Services Other	0	0		0	0		0
All Other Sources	3,031,433	428,007	1,156,480	2,302,960	0		2,302,960
TOTAL	124,078,261	129,568,286	165,000,368	88,646,179	0	0	88,646,179

Report on Restricted Operations

- Current balances by source are adequate for cash flow and operations.
- Restricted revenues are on par with the same time period last year while expenditures are up 3.1% over last year.
- The quarterly report excludes projects we maintain on behalf of the HCSD and FEMA/ORM related activity for project worksheets and contents replacement.
- Historically, there has been a significant lag between expenditures and revenues until the fourth quarter of the fiscal year. This is due to a number of factors:
 - For cost reimbursable grants and contracts, which are the majority of our sponsored project universe, there is a lag of one month between expenditures and revenues. For example, billing for grant and contract revenues in relation to December expenditures are not posted until January. Catch up is not made until the final accounting period of June.
 - As was the case with unrestricted tuition and fees, restricted student fees are front -loaded. It comprises fees collected for the late summer 2015 semester, fall 2015 semester and for M.D. and D.D.S. students who are assessed tuition and fees on an annual basis.
 - During the second half of the year, we will be generating additional sales and services revenue from our dental clinics.
 - Some revenue sources are not posted until later in the fiscal year, such as interest earnings.
- The overall Auxiliaries operation has a positive fund balance, but it is 13.1% lower than the same time period last year. We continue to take corrective actions to limit losses in our bookstore and cafeteria operations:
 - Corrective actions to limit losses in the bookstores include consolidating management to implement a consistent approach to control operating performance.
 - Corrective actions to limit losses in the cafeteria include some cost cutting measures such as reducing inventory costs along with anticipated increases in revenues as a result of selective price increases.

**LSU Health Sciences Center - Shreveport
Bi-Annual Financial Reporting Narrative
FY 2015-2016 as of December 31, 2015**

LSU Health Shreveport

The original academic FY 2015-2016 operating budget appropriation of \$117,782,487 has been adjusted in State General Funds Direct for in the amount of \$338,231. The remaining spending authority of \$117,444,256 is now subject to higher education budget reductions of approximately \$20M to state general funds and statutory dedicated funds. In addition, healthcare is facing a budget reduction which impacts the private-public partnerships, of which LSU Health Shreveport is a participant.

Unrestricted Revenues and Expenditures:

Operating Budget revenue includes state general funds direct, statutory dedications (tobacco tax, self-fund, and higher education initiative), and self-generated (tuition and fees) funding. The Operating Budget expenditures include costs associated with the operation of the three schools, as well as costs associated with the transition of three hospitals (retiree benefits and other mandated costs).

Restricted Revenues and Expenditures:

The restricted sales and services revenues and expenditures primarily include the professional practice plan, auxiliary services, and grants & contracts. The revenues from the BRFHH, LLC agreements are being recorded in the private grants and contracts revenue category. The expenditures incurred to generate this revenue are not transferred to the specific contract cost center until payments from the partner are received and processed.

The other hospital sales and services revenue and expenditures reflect the BRFHH, LLC lease payments to the State which are processed through LSUHSC-S. The payments are recorded and then transferred to the State Treasury.

**LSU Health Sciences Center - Shreveport
Bi-Annual Financial Reporting Narrative
FY 2015-2016 as of December 31, 2015**

E.A. Conway Medical Center in Monroe

E.A. Conway Medical Center in Monroe transferred from state management to private management effective October 1, 2013.

Revenues and Expenditures:

The residual operational expenditures associated with the October 1, 2013 hospital transition (retiree benefits and other mandated costs) are reflected under LSUHSC-S.

Huey P. Long Medical Center in Pineville

Huey P. Long Medical Center in Pineville discontinued patient care services on June 30, 2014.

Revenues and Expenditures:

The residual operational expenditures associated with the hospital closure to include employee salaries and benefits, retiree benefits, and other mandated costs, building maintenance, etc. are reflected under LSUHSC-S.

Unrestricted Operations	Adjusted Operating Budget	Actual Amount for each semi-annual period in 2015-16		
		1st & 2nd Quarter	3rd & 4th Quarter	Cumulative Total
Revenues				
General Fund	47,486,476	19,926,960	0	19,926,960
Statutory Dedications	48,848,701	33,699,141	0	33,699,141
Interim Emergency Board	0	0	0	0
Interagency Transfers	0	0	0	0
Interagency Transfers - Federal Stimulus	0	0	0	0
Self Generated Revenues	21,109,079	18,826,844	0	18,826,844
Federal Funds	0	0	0	0
Total Revenues	117,444,256	72,452,945	0	72,452,945
Expenditures by Object:				
Salaries	46,783,380	22,138,373	0	22,138,373
Other Compensation	1,316,274	1,243,541	0	1,243,541
Related Benefits	31,902,145	15,202,633	0	15,202,633
Personal Services	80,001,799	38,584,547	0	38,584,547
Travel	168,538	58,029	0	58,029
Operating Services	20,092,240	8,897,015	0	8,897,015
Supplies	2,180,257	673,686	0	673,686
Operating Expenses	22,441,035	9,628,730	0	9,628,730
Professional Services	2,769,893	1,657,501	0	1,657,501
Other Charges	2,397,310	953,863	0	953,863
Debt Services	0	0	0	0
Interagency Transfers	8,074,733	2,454,931	0	2,454,931
Other Charges	13,241,936	5,066,295	0	5,066,295
General Acquisitions	1,749,486	186,769	0	186,769
Library Acquisitions	10,000	105	0	105
Major Repairs	0	0	0	0
Acquisitions and Major Repairs	1,759,486	186,874	0	186,874
Total Expenditures	117,444,256	53,466,446	0	53,466,446
Expenditures by Function:				
Instruction	36,539,672	18,236,660	0	18,236,660
Research	23,250,723	9,977,662	0	9,977,662
Public Service	1,472,671	715,271	0	715,271
Academic Support (Includes Library)	9,339,042	4,648,229	0	4,648,229
Academic Expenditures	70,602,108	33,577,822	0	33,577,822
Student Services	1,703,343	804,028	0	804,028
Institutional Support	32,307,033	13,157,994	0	13,157,994
Scholarships/Fellowships	1,874,226	1,110,312	0	1,110,312
Plant Operations/Maintenance	5,043,521	2,099,356	0	2,099,356
Hospital	5,649,025	2,466,934	0	2,466,934
Transfers out of agency	0	0	0	0
Athletics	0	0	0	0
Other	265,000	250,000	0	250,000
Non-Academic Expenditures	46,842,148	19,888,624	0	19,888,624
Total Expenditures	117,444,256	53,466,446	0	53,466,446

	Beginning Acct/Fund Balance	1st & 2nd Quarter Fund Balance	3rd & 4th Quarter Fund Balance
State Appropriations	0	0	0
Restricted Fees	1,073,440	1,220,531	0
Sales and Services of Educational Activities	(9,968,148)	(35,542,722)	0
Auxiliaries	12,668,430	13,200,974	0
Endowment Income	14,635,152	14,569,110	0
Grants and Contracts	50,130,354	59,054,845	0
Indirect Cost Recovered	8,160,516	7,209,150	0
Gifts	(1,608)	(10,110)	0
Federal Funds	0	0	0
Hospitals	(39,499,128)	(41,740,932)	0
All Other Sources	1,005,353	997,591	0
TOTAL	38,204,361	18,958,437	0

Overview and Analysis of Campus Operations

1st and 2nd quarter fund balance: 1. As of December 31, 2015 EACMC fund balance of (\$7,622,715) and HPLMC fund balance of (\$3,384,262) were added to Hospitals category 2. Private grants and contracts -- includes revenue from the public/private transitio; however all expenses have not been transferred from the unrestricted operations, auxiliary services, or sales and services. 3. Hospital sales and services other -- reflects the public/private partnership state lease payment transferred to the state treasury. 4. Sales and Services of Educ Activities -- revenue does not include 6 months of third party billing collections.. services began July 1, 2015 and LSUHSCS is still evaluating the reports before completing monthly accounting transactions; therefore, the fund balance is not reflective of all earnings in the first 6 months of the fiscal year. 5. See narrative for additional information.

3rd and 4th quarter fund balance:

Semi -Annual Overview of Restricted Operations

Campus: **LSU Health Sciences Center Shreveport**

Show Expenditures As Positive	Actual Amount for each Semi-Annual Period in FY 2015-2016						
	Acct/Fund Balance	1st & 2nd Quarter			3rd & 4th Quarter		
		Revenues	Expenses, Transfers, & ICR	Fund Balance	Revenues	Expenses, Transfers, & ICR	Fund Balance
Revenues							
Restricted State Appropriations	0	0	0	0	0	0	0
Restricted Fees	1,073,440	257,226	110,135	1,220,531	0	0	0
Sales & Svcs of Educ. Activ's	(9,968,148)	16,920,918	42,495,492	(35,542,722)	0	0	0
Auxiliaries							
Bookstores	2,314,862	444,344	436,437	2,322,769	0	0	0
Cafeterias	3,770,902	106,185	95,083	3,782,004	0	0	0
Computer Networking	611,354	177,193	32,267	756,280	0	0	0
General Service Store	(670,035)	501,652	499,358	(667,741)	0	0	0
Gift Shop	22,863	29	0	22,892	0	0	0
Linwood Properties	1,012,323	1,008	0	1,013,331	0	0	0
Microsystems	(294,812)	336,400	282,920	(241,332)	0	0	0
Parking	460,342	178,721	246,876	392,187	0	0	0
Printing	940,790	152,913	112,946	980,757	0	0	0
Rental Property	741,282	71,119	31,300	781,101	0	0	0
Student Union	676,888	101,091	5,319	772,660	0	0	0
Telcommunications	3,081,671	1,050,912	846,517	3,286,066	0	0	0
Endowment Income	14,635,152	954,215	1,020,257	14,569,110	0	0	0
Grants and Contracts							
Federal	(352,487)	4,112,378	4,580,544	(820,653)	0	0	0
State and Local	(3,761,054)	2,550,882	2,418,931	(3,629,103)	0	0	0
Private	54,243,895	49,668,249	40,407,543	63,504,601	0	0	0
Indirect Cost Recovered	8,160,516	1,114,113	2,065,479	7,209,150	0	0	0
Gifts							
Gifts	(1,608)	0	8,502	(10,110)	0	0	0
Federal Funds							
Federal Funds	0	0	0	0	0	0	0
Hospitals							
Hospital - Commercial/Self-Pay	0	0	0	0	0	0	0
Physician Practice Plans	0	0	0	0	0	0	0
Medicare	0	0	0	0	0	0	0
Medicaid	0	0	0	0	0	0	0
Uncompensated Care Costs	0	0	0	0	0	0	0
Sponsored Grants and Contracts	2,844,020	0	0	2,844,020	0	0	0
Sales and Services Physicians & CRNAs	4,311,379	(17,455)	0	4,293,924	0	0	0
Pharmacy	5,087,109	0	0	5,087,109	0	0	0
Sales and Services Other	(51,741,636)	10,370,727	12,595,076	(53,965,985)	0	0	0
All Other Sources	1,005,353	2,083	9,845	997,591	0	0	0
TOTAL	38,204,361	89,054,903	108,300,827	18,958,437	0	0	0

Report on Restricted Operations

1st and 2nd quarter fund balance: 1. As of December 31, 2015 EACMC fund balance of (\$7,622,715) and HPLMC fund balance of (\$3,384,262) were added to Hospitals category 2. Private grants and contracts -- includes revenue from the public/private transitio; however all expenses have not been transferred from the unrestricted operations, auxiliary services, or sales and services. 3. Hospital sales and services other -- reflects the public/private partnership state lease payment transferred to the state treasury. 4. Sales and Services of Educ Activities -- revenue does not include 6 months of third party billing collections.. services began July 1, 2015 and LSUHSCS is still evaluating the reports before completing monthly accounting transactions; therefore, the fund balance is not reflective of all earnings in the first 6 months of the fiscal year. 5. See narrative for additional information.

3rd and 4th quarter fund balance:

Appendix A
Semi-Annual Revenues and Expenditures Executive Summary

Unrestricted Operations	Actual Amount for each semi-annual period in 2015-16			
	Adjusted Operating Budget	1st & 2nd Quarter	3rd & 4th Quarter	Cumulative Total
Revenues				
General Fund	0	0	0	0
Statutory Dedications	0	0	0	0
Interim Emergency Board	0	0	0	0
Interagency Transfers	0	0	0	0
Interagency Transfers - Federal Stimulus	0	0	0	0
Self Generated Revenues	0	0	0	0
Federal Funds	0	0	0	0
Total Revenues	0	0	0	0
Expenditures by Object:				
Salaries	0	0	0	0
Other Compensation	0	0	0	0
Related Benefits	0	0	0	0
Personal Services	0	0	0	0
Travel	0	0	0	0
Operating Services	0	0	0	0
Supplies	0	0	0	0
Operating Expenses	0	0	0	0
Professional Services	0	0	0	0
Other Charges	0	0	0	0
Debt Services	0	0	0	0
Interagency Transfers	0	0	0	0
Other Charges	0	0	0	0
General Acquisitions	0	0	0	0
Library Acquisitions	0	0	0	0
Major Repairs	0	0	0	0
Acquisitions and Major Repairs	0	0	0	0
Total Expenditures	0	0	0	0
Expenditures by Function:				
Instruction	0	0	0	0
Research	0	0	0	0
Public Service	0	0	0	0
Academic Support (Includes Library)	0	0	0	0
Academic Expenditures	0	0	0	0
Student Services	0	0	0	0
Institutional Support	0	0	0	0
Scholarships/Fellowships	0	0	0	0
Plant Operations/Maintenance	0	0	0	0
Hospital	0	0	0	0
Transfers out of agency	0	0	0	0
Athletics	0	0	0	0
Other	0	0	0	0
Non-Academic Expenditures	0	0	0	0
Total Expenditures	0	0	0	0

**E. A. Conway
Restricted Operations**

Semi-Annual Revenues and Expenditures Executive Summary

	Beginning Acct/Fund Balance	1st & 2nd Quarter Fund Balance	3rd & 4th Quarter Fund Balance
State Appropriations	0	0	0
Restricted Fees	0	0	0
Sales and Services of Educational Activities	0	0	0
Auxiliaries	0	0	0
Endowment Income	0	0	0
Grants and Contracts	0	0	0
Indirect Cost Recovered	0	0	0
Gifts	0	0	0
Federal Funds	0	0	0
Hospitals	(7,511,406)	(7,622,715)	0
All Other Sources	0	0	0
TOTAL	(7,511,406)	(7,622,715)	0

Overview and Analysis of Campus Operations

The restricted fund balance is affected by the balance sheet activity (i.e. accounts receivable, liabilities, etc.). Until the balance sheet activity is finalized at EA Conway Medical Center, the restricted fund balance will fluctuate depending on the activity that is posted.

Semi -Annual Overview of Restricted Operations

Campus: **E. A. Conway**

Show Expenditures As Positive	Actual Amount for each Semi-Annual Period in FY 2015-2016						
	Acct/Fund Balance	1st & 2nd Quarter			3rd & 4th Quarter		
		Revenues	Expenses, Transfers, & ICR	Fund Balance	Revenues	Expenses, Transfers, & ICR	Fund Balance
Revenues							
Restricted State Appropriations	0	0	0	0	0	0	0
Restricted Fees	0	0	0	0	0	0	0
Sales & Svcs of Educ. Activ's	0	0	0	0	0	0	0
Auxiliaries	0	0	0	0	0	0	0
Endowment Income	0	0	0	0	0	0	0
Grants and Contracts							
Federal	0	0	0	0	0	0	0
State and Local	0	0	0	0	0	0	0
Private	0	0	0	0	0	0	0
Indirect Cost Recovered	0	0	0	0	0	0	0
Gifts	0	0	0	0	0	0	0
Federal Funds	0	0	0	0	0	0	0
Hospitals							
Hospital - Commercial/Self-Pay	0	0	0	0	0	0	0
Physician Practice Plans	0	0	0	0	0	0	0
Medicare	0	0	0	0	0	0	0
Medicaid	0	0	0	0	0	0	0
Uncompensated Care Costs	0	0	0	0	0	0	0
Sponsored Grants and Contracts	(18,448)	0	0	(18,448)	0	0	0
Sales and Services Physicians & CRNAs	2,212,228	(17,124)	0	2,195,104	0	0	0
Sales and Services Other	(9,705,186)	(91,691)	2,494	(9,799,371)	0	0	0
All Other Sources	0	0	0	0	0	0	0
TOTAL	(7,511,406)	(108,815)	2,494	(7,622,715)	0	0	0

Report on Restricted Operations

The restricted fund balance is affected by the balance sheet activity (i.e. accounts receivable, liabilities, etc.). Until the balance sheet activity is finalized at EA Conway Medical Center, the restricted fund balance will fluctuate depending on the activity that is posted.

Appendix A
Semi-Annual Revenues and Expenditures Executive Summary

Unrestricted Operations	Actual Amount for each semi-annual period in 2015-16			
	Adjusted Operating Budget	1st & 2nd Quarter	3rd & 4th Quarter	Cumulative Total
Revenues				
General Fund	0	0	0	0
Statutory Dedications	0	0	0	0
Interim Emergency Board	0	0	0	0
Interagency Transfers	0	0	0	0
Interagency Transfers - Federal Stimulus	0	0	0	0
Self Generated Revenues	0	0	0	0
Federal Funds	0	0	0	0
Total Revenues	0	0	0	0
Expenditures by Object:				
Salaries	0	0	0	0
Other Compensation	0	0	0	0
Related Benefits	0	0	0	0
Personal Services	0	0	0	0
Travel	0	0	0	0
Operating Services	0	0	0	0
Supplies	0	0	0	0
Operating Expenses	0	0	0	0
Professional Services	0	0	0	0
Other Charges	0	0	0	0
Debt Services	0	0	0	0
Interagency Transfers	0	0	0	0
Other Charges	0	0	0	0
General Acquisitions	0	0	0	0
Library Acquisitions	0	0	0	0
Major Repairs	0	0	0	0
Acquisitions and Major Repairs	0	0	0	0
Total Expenditures	0	0	0	0
Expenditures by Function:				
Instruction	0	0	0	0
Research	0	0	0	0
Public Service	0	0	0	0
Academic Support (Includes Library)	0	0	0	0
Academic Expenditures	0	0	0	0
Student Services	0	0	0	0
Institutional Support	0	0	0	0
Scholarships/Fellowships	0	0	0	0
Plant Operations/Maintenance	0	0	0	0
Hospital	0	0	0	0
Transfers out of agency	0	0	0	0
Athletics	0	0	0	0
Other	0	0	0	0
Non-Academic Expenditures	0	0	0	0
Total Expenditures	0	0	0	0

**Huey P. Long
Restricted Operations**

Semi-Annual Revenues and Expenditures Executive Summary

	Beginning Acct/Fund Balance	1st & 2nd Quarter Fund Balance	3rd & 4th Quarter Fund Balance
State Appropriations	0	0	0
Restricted Fees	0	0	0
Sales and Services of Educational Activities	0	0	0
Auxiliaries	0	0	0
Endowment Income	0	0	0
Grants and Contracts	0	0	0
Indirect Cost Recovered	0	0	0
Gifts	0	0	0
Federal Funds	0	0	0
Hospitals	(2,846,030)	(3,384,262)	0
All Other Sources	0	0	0
TOTAL	(2,846,030)	(3,384,262)	0

Overview and Analysis of Campus Operations

The restricted fund balance is affected by the balance sheet activity (i.e. accounts receivable, liabilities, etc.) and any additional costs associated with closing the facility. Until this activity is complete at Huey P Long Medical Center, the restricted fund balance will fluctuate depending on the activity that is posted.

Semi -Annual Overview of Restricted Operations

Campus: **Huey P. Long**

Show Expenditures As Positive	Actual Amount for each Semi-Annual Period in FY 2015-2016						
	Acct/Fund Balance	1st & 2nd Quarter			3rd & 4th Quarter		
		Revenues	Expenses, Transfers, & ICR	Fund Balance	Revenues	Expenses, Transfers, & ICR	Fund Balance
Revenues							
Restricted State Appropriations	0	0	0	0	0	0	0
Restricted Fees	0	0	0	0	0	0	0
Sales & Svcs of Educ. Activ's	0	0	0	0	0	0	0
Auxiliaries	0	0	0	0	0	0	0
Endowment Income	0	0	0	0	0	0	0
Grants and Contracts							
Federal	0	0	0	0	0	0	0
State and Local	0	0	0	0	0	0	0
Private	0	0	0	0	0	0	0
Indirect Cost Recovered	0	0	0	0	0	0	0
Gifts	0	0	0	0	0	0	0
Federal Funds	0	0	0	0	0	0	0
Hospitals							
Hospital - Commercial/Self-Pay	0	0	0	0	0	0	0
Physician Practice Plans	0	0	0	0	0	0	0
Medicare	0	0	0	0	0	0	0
Medicaid	0	0	0	0	0	0	0
Uncompensated Care Costs	0	0	0	0	0	0	0
Sponsored Grants and Contracts	2,083,530	0	0	2,083,530	0	0	0
Sales and Services Physicians & CRNAs	2,099,151	(331)	0	2,098,820	0	0	0
Pharmacy	5,087,109	0	0	5,087,109	0	0	0
Sales and Services Other	(12,115,820)	(123)	537,778	(12,653,721)	0	0	0
All Other Sources	0	0	0	0	0	0	0
TOTAL	(2,846,030)	(454)	537,778	(3,384,262)	0	0	0

Report on Restricted Operations

The restricted fund balance is affected by the balance sheet activity (i.e. accounts receivable, liabilities, etc.) and any additional costs associated with closing the facility. Until this activity is complete at Huey P Long Medical Center, the restricted fund balance will fluctuate depending on the activity that is posted.

Dr. F. King Alexander
President
Louisiana State University
3810 West Lakeshore Drive
Baton Rouge, La 70808

Subject: Fiscal Year 2015-16
Second Quarter Financial Report

Dear Dr. Alexander:

We are pleased to share the news with you that LSU Shreveport's enrollment is GROWING! We anticipate that our enrollment for spring semester will be around 100 students greater than in 2015. But what's more important is the mix of our student body.

	Spring 2014	Spring 2015	Spring 2016
Total LSUS Enrollment	3,810	4,100	4,200
Less: Dual Enrollment	728	591	300
Net Total Enrollment	3,082	3,509	3,900

We have de-emphasized the Dual Enrollment portion of our student body, while the number of high school students helped to maintain our enrollment to around 4,000 students; it didn't help in regards to our bottom line as these students only paid \$150 per class.

Our on-line graduate programs continue to grow, and enrollment is soaring as these programs now constitute around 37-40% of our enrollment. Our most important goal is to increase our on-campus undergraduate programs, as we really need to improve that part of our enrollment.

Our team is working hard and doing all kinds of innovative things or bringing in new ideas to our campus to increase our on-campus enrollment.

1. We have launched a new International Student Recruitment center on campus, and have brought in a former International Student Recruiter that worked at Arkansas State University Magnolia, where she was responsible for increasing their international student population to over 400 students. We currently have around 100 international students, but we envision this number to grow substantially in the not too distant future.

2. We are working hard to establish our new Student Success Center in a temporary location in our Business Education building this spring. We will hire a Director for this program real soon, get this program started, and get our students involved. The permanent home for the Student Success Center will be in the Library, and we are working to make the necessary changes/modifications in that facility so we can open it sometime late in FY16-17.

3. We have established an "English as a Second Language" program this spring in cooperation with The Learning Company. We're looking for this program to help us in the recruitment and retention of international students.
4. We're emphasizing the recruitment of students from other states (Texas, Arkansas and Oklahoma) and counties that represent the "Ark-La-Tex" metropolitan area. Our aim is to award "scholarships" to these students to assist them in offsetting our high non-resident fee.
5. We are working to re-establish our Men's and Women's Intercollegiate Soccer programs for fall 2016. This will help us with two of our goals, to increase our undergraduate enrollment as well as increasing our enrollment and recruitment of international students.
6. We are working on the possibility of establishing a Women's Intercollegiate Softball program, probably for either FY 16-17 or 17-18. There is a tremendous amount of enthusiasm for this sport in our local community. It is a Win-Win-Win opportunity for LSUS, we will get an increase in enrollment, increase the number of intercollegiate sports, and it will bring another program to campus that will get parents, and other community leaders excited and involved with what is going on at LSUS.
7. We are re-establishing our connection with the Education Office at Barksdale Air Force Base. We are working very hard to establish our programs on base, and to attract Military personnel to attend classes on our campus. There are some student financial issues that put LSU Shreveport at a disadvantage and basically states that we're not "Military Friendly" when we're compared to educational offerings provided by LaTech and NSU, but we're in the process of sending a request to you in regards to this issue. If our request is approved, Military Personnel will not have to be disadvantaged financially if they attend LSU Shreveport on Base or on campus.

One of the things that is a major concern for this campus is the possibility of losing Academic Partnerships for recruiting our students for our on-line graduate programs. Our on-line programs constitutes a third of our overall enrollment, and the contract with Academic Partnership will expire in January 2017. Should Academic Partnership lose that contract in the next RFP, the continued growth of our on-line graduate enrollment could end and begin to falter and begin dropping significantly beginning with the fall 2016 semester. The issue at hand is that it might take the new company a year or two to catch up with the enrollment that we currently enjoy.

We are very concerned about the budget contingency planning exercise that we just completed. While we expect that Governor Edwards and the state's legislative leaders will be successful in forging a viable solution to the current grave budget deficit, the very possibility of an additional significant budget cut can impact enrollment and our ability to hire and retain best qualified faculty and staff.

Respectfully Submitted

Larry Clark

Larry Clark
Chancellor

Unrestricted Operations		Actual Amount for each semi-annual period in 2015-2016		
	Adjusted Operating Budget	1st & 2nd Quarter	3rd & 4th Quarter	Cumulative Total
Revenues				
General Fund	3,799,038	1,597,775	0	1,597,775
Statutory Dedications	3,826,389	2,725,037	0	2,725,037
Interim Emergency Board	0	0	0	0
Interagency Transfers	0	0	0	0
Interagency Transfers - Federal Stimulus	0	0	0	0
Self Generated Revenues	24,412,397	18,150,044	0	18,150,044
Federal Funds	0	0	0	0
Total Revenues	32,037,824	22,472,856	0	22,472,856
Expenditures by Object:				
Salaries		7,321,692	0	7,321,692
Other Compensation		184,162	0	184,162
Related Benefits		3,055,726	0	3,055,726
Personal Services		10,561,580	0	10,561,580
Travel		34,818	0	34,818
Operating Services		1,223,514	0	1,223,514
Supplies		365,919	0	365,919
Operating Expenses		1,624,251	0	1,624,251
Professional Services		86,158	0	86,158
Other Charges		2,250,920	0	2,250,920
Debt Services		0	0	0
Interagency Transfers		444,413	0	444,413
Other Charges		2,781,491	0	2,781,491
General Acquisitions		98,629	0	98,629
Library Acquisitions		15,511	0	15,511
Major Repairs		0	0	0
Acquisitions and Major Repairs		114,140	0	114,140
Total Expenditures		15,081,462	0	15,081,462
Expenditures by Function:				
Instruction		6,681,122	0	6,681,122
Research		3,036	0	3,036
Public Service		0	0	0
Academic Support (Includes Library)		1,283,263	0	1,283,263
Academic Expenditures		7,967,421	0	7,967,421
Student Services		944,005	0	944,005
Institutional Support		2,487,536	0	2,487,536
Scholarships/Fellowships		2,251,126	0	2,251,126
Plant Operations/Maintenance		1,431,374	0	1,431,374
Hospital		0	0	0
Transfers out of agency		0	0	0
Athletics		0	0	0
Other		0	0	0
Non-Academic Expenditures		7,114,041	0	7,114,041
Total Expenditures		15,081,462	0	15,081,462

	Beginning Acct/Fund Balance	1st & 2nd Quarter Fund Balance	3rd & 4th Quarter Fund Balance
State Appropriations	0	0	0
Restricted Fees	1,417,191	2,253,719	2,253,719
Sales and Services of Educational Activities	0	0	0
Auxiliaries	793,973	214,611	214,611
Endowment Income	0	(9,970)	(9,970)
Grants and Contracts	1,076,002	895,632	895,632
Indirect Cost Recovered	229,236	213,518	213,518
Gifts	157,894	157,633	157,633
Federal Funds	0	(55,015)	(55,015)
Hospitals	0	0	0
All Other Sources	40,127	48,997	48,997
TOTAL	3,714,423	3,719,125	3,719,125

Overview and Analysis of Campus Operations

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Semi -Annual Overview of Restricted Operations

Campus: **Louisiana State University Shreveport**

Show Expenditures As Positive	Actual Amount for each Semi-Annual Period in FY 2015-2016						
	Acct/Fund Balance	1st & 2nd Quarter			3rd & 4th Quarter		
		Revenues	Expenses, Transfers, & ICR	Fund Balance	Revenues	Expenses, Transfers, & ICR	Fund Balance
Revenues							
Restricted State Appropriations		0		0	0		0
Restricted Fees	1,417,191	1,846,470	1,009,942	2,253,719	0		2,253,719
Sales & Svcs of Educ. Activ's		0		0	0		0
Auxiliaries (List)							0
1 - University Center - Student Fees	0	140,235	113,630	26,605	0		26,605
2 - University Center - Self Generated	39,384	41,171	0	80,555	0		80,555
3 - Food Service	(558,732)	115,472	166,055	(609,315)	0		(609,315)
4 - Bookstore	1,203,114	659,381	1,416,155	446,340	0		446,340
5 - University Court Apartments - Lease	6,557	1,000	15	7,542	0		7,542
6 - Athletics - Self Generated	76,470	20,150	12,475	84,145	0		84,145
7 - Athletics - Student Fees	27,180	652,011	500,452	178,739	0		178,739
8		0		0	0		0
9		0		0	0		0
10		0		0	0		0
11		0		0	0		0
12		0		0	0		0
13		0		0	0		0
14		0		0	0		0
15		0		0	0		0
Endowment Income	0	103,986	113,956	(9,970)	0		(9,970)
Grants and Contracts							
Federal	0	253,405	291,587	(38,182)	0		(38,182)
State and Local	336,067	2,460,077	2,494,528	301,616	0		301,616
Private	739,935	636,963	744,700	632,198	0		632,198
Indirect Cost Recovered	229,236	0	15,718	213,518	0		213,518
Gifts	157,894	120,380	120,641	157,633	0		157,633
Federal Funds		2,541,023	2,596,038	(55,015)	0		(55,015)
Hospitals							
Hospital - Commercial/Self-Pay		0		0	0		0
Physician Practice Plans		0		0	0		0
Medicare		0		0	0		0
Medicaid		0		0	0		0
Uncompensated Care Costs		0		0	0		0
Sponsored Grants and Contracts		0		0	0		0
Sales and Services Other		0		0	0		0
All Other Sources	40,127	31,822	22,952	48,997	0		48,997
TOTAL	3,714,423	9,623,546	9,618,844	3,719,125	0	0	3,719,125

Report on Restricted Operations

Food Service deficit will be covered by Bookstore fund balance at 6/30
 Endowment Fund deficit has not been billed to the LSUS Foundation as of 12/31/15
 Federal Grants and Federal Funds will be received in January 2016



• BOGALUSA MEDICAL CENTER - INDEPENDENCE
• EARL K. LONG MEDICAL CENTER - BATON ROUGE
• ILLIUM REGIONAL MEDICAL CENTER - INDEPENDENCE
• LEONARD J. CHABERT MEDICAL CENTER - HOUMA
• MEDICAL CENTER OF LOUISIANA - NEW ORLEANS
• UNIVERSITY MEDICAL CENTER - LAFAYETTE
• W.O. MOSS REGIONAL MEDICAL CENTER - LAKE CHARLES

WWW.LSUHOSPITALS.ORG

TO: Wendy Simoneaux
AVP Finance
LSU System

FROM: Tanesha Morgan
Budget Director
LSU Health Care Services Division

DATE: January 14, 2016

RE: Semi-Annual Budget Report
For Period Ended December 31, 2015

We have compiled the Quarterly Budget Report for the Quarter Ended December 31, 2015 for the LSU Health Care Services Division.

Major developments during this first 6 months included:

Actual:

Unrestricted Operations

- In FY16, HCSD was appropriated \$33,401,425 in general fund to cover legacy costs associated with partnered hospitals.
- A BA7 was approved in the first half of the FY16 that reduced the General fund appropriation by \$39,505.

Restricted Operations -

- Central office expenses are off budget this fiscal year. Therefore Central Office expenses and revenues are being reported in restricted operations.
- \$21M in lease payment revenue was received from the partners.
- \$22M was received from partners for contracted services performed by HCSD.
- \$9.5M was received in FEMA revenue and HCSD had \$14.5M in FEMA expenses.

cc: Dr. Frank Opelka
Dr. Wayne Wilbright
Rhonda Green
Lanette Buie

Appendix A
Semi-Annual Revenues and Expenditures Executive Summary

Unrestricted Operations		Actual Amount for each semi-annual period in 2015-16		
		Adjusted Operating Budget	1st & 2nd Quarter	3rd & 4th Quarter
Revenues				
General Fund	37,222,579	18,617,874	0	18,617,874
Statutory Dedications	0	0	0	0
Interim Emergency Board	0	0	0	0
Interagency Transfers	31,543,383	16,757,490	0	16,757,490
Interagency Transfers - Federal Stimulus	0	0	0	0
Self Generated Revenues	6,034,389	4,432,920	0	4,432,920
Federal Funds	4,800,336	2,166,713	0	2,166,713
Total Revenues	79,600,687	41,974,997	0	41,974,997
Expenditures by Object:				
Salaries		14,719,935	0	14,719,935
Other Compensation		468,699	0	468,699
Related Benefits		3,747,374	0	3,747,374
Personal Services		18,936,008	0	18,936,008
Travel		151	0	151
Operating Services		1,344,005	0	1,344,005
Supplies		2,711,802	0	2,711,802
Operating Expenses		4,055,958	0	4,055,958
Professional Services		393,660	0	393,660
Other Charges		16,797,712	0	16,797,712
Debt Services		0	0	0
Interagency Transfers		357,878	0	357,878
Other Charges		17,155,591	0	17,155,591
General Acquisitions		5,359	0	5,359
Library Acquisitions		0	0	0
Major Repairs		0	0	0
Acquisitions and Major Repairs		5,359	0	5,359
Total Expenditures		40,546,576	0	40,546,576
Expenditures by Function:				
Instruction		0	0	0
Research		0	0	0
Public Service		0	0	0
Academic Support (Includes Library)		0	0	0
Academic Expenditures		0	0	0
Student Services		0	0	0
Institutional Support		0	0	0
Scholarships/Fellowships		0	0	0
Plant Operations/Maintenance		0	0	0
Hospital		40,546,576	0	40,546,576
Transfers out of agency		0	0	0
Athletics		0	0	0
Other		0	0	0
Non-Academic Expenditures		0	0	0
Total Expenditures		40,546,576	0	40,546,576

**LSU HCSD
Restricted Operations**

Semi-Annual Revenues and Expenditures Executive Summary

	Beginning Acct/Fund Balance	1st & 2nd Quarter Fund Balance	3rd & 4th Quarter Fund Balance
State Appropriations	0	0	0
Restricted Fees	0	0	0
Sales and Services of Educational Activities	0	0	0
Auxiliaries	0	0	0
Endowment Income	0	0	0
Grants and Contracts	0	0	0
Indirect Cost Recovered	0	0	0
Gifts	0	0	0
Federal Funds	0	0	0
Hospitals	0	0	0
All Other Sources	55,506,422	58,678,198	58,678,198
TOTAL	55,506,422	58,678,198	58,678,198

Overview and Analysis of Campus Operations

In FY15, Central Office operations was moved on budget. Therefore, central office operations are being reflected in the unrestricted operating budget reports.

In FY16, HCSD was appropriated \$33,401,425 in general fund to cover legacy costs associated with partnered hospitals .

A BA7 was approved in the first half of the FY16 that reduced the General fund appropriation by \$39,505.

Semi -Annual Overview of Restricted Operations

Campus: **LSU HCSD**

Show Expenditures As Positive	Actual Amount for each Semi-Annual Period in FY 2015-16						
	Acct/Fund Balance	1st & 2nd Quarter			3rd & 4th Quarter		
		Revenues	Expenses, Transfers, & ICR	Fund Balance	Revenues	Expenses, Transfers, & ICR	Fund Balance
Revenues							
Restricted State Appropriations		0		0	0		0
Restricted Fees		0		0	0		0
Sales & Svcs of Educ. Activ's		0		0	0		0
Auxiliaries (List)							0
1		0		0	0		0
2		0		0	0		0
3		0		0	0		0
4		0		0	0		0
5		0		0	0		0
6		0		0	0		0
7		0		0	0		0
8		0		0	0		0
9		0		0	0		0
10		0		0	0		0
11		0		0	0		0
12		0		0	0		0
13		0		0	0		0
14		0		0	0		0
15		0		0	0		0
Endowment Income		0		0	0		0
Grants and Contracts							
Federal		0		0	0		0
State and Local		0		0	0		0
Private		0		0	0		0
Indirect Cost Recovered		0		0	0		0
Gifts		0		0	0		0
Federal Funds		0		0	0		0
Hospitals							
Hospital - Commercial/Self-Pay		0		0	0		0
Physician Practice Plans		0		0	0		0
Medicare		0		0	0		0
Medicaid		0		0	0		0
Uncompensated Care Costs		0		0	0		0
Sponsored Grants and Contracts		0		0	0		0
Sales and Services Other		0		0	0		0
All Other Sources	55,506,422	56,096,362	52,924,585	58,678,198	0		58,678,198
TOTAL	55,506,422	56,096,362	52,924,585	58,678,198	0	0	58,678,198

Report on Restricted Operations

Central office expenses are off budget this fiscal year. Therefore Central Office expenses and revenues are being reported in restricted operations.
 \$21M in lease payment revenue was received from the partners.
 \$22M was received from partners for contracted services performed by HCSD.
 \$9.5M was received in FEMA revenue and HCSD had \$14.5M in FEMA expenses.



2015 Plan Year End Report for the LSU First Health Plan

Claims

- The percent growth in medical claims exceeded the percent growth in membership underscoring the experience of adverse selection.
- 10.7% increase in claims versus 9.6% increase in revenue.
- Pharmacy costs continued to rise with an 9.3% increase in the number of prescriptions and a 9.1% increase in per prescriptions costs.

Adverse Selection Pressures

- For the plan year 2015 approximately 1,000 subscribers were added to the plan resulting in an additional 1,800 plan participants.
- The majority of these new participants were not LSU employees and emigrated over from the OGB HMO plan following its demise at the end of 2014.
- They were generally heavy plan users. Non- LSU members cost between 17-31% more to cover than LSU members.
- This migration to the plan came after we had set the premiums somewhat thwarting our actuarial predictions.

Premiums for 2015

- Actuarially it was calculated that an 11-13% increase for premiums for 2015 was necessary to break even.
- Due to budget concerns and fears that the contributions from the state might be cut we decided to limit 2015 premium increases to 5%.
- In effect we started 2015 \$5,180,000 in the red.
- Concerned about the gap between the increase and the actuarial figures we began an aggressive level of plan management in an attempt to close the premium gap.
- While we covered the premium gap we found that the growth in claims outstripped our efforts.

2015 v. 2014 Totals

- 2014 Total Revenues \$101,413,287
- 2015 Total Revenues \$112,187,682
- 2014 Total Expenses \$103,609,910
- 2015 Total Expenses \$114,411,452
- \$2,223,770.10 Loss for 2015

January 2016

Perhaps as a result of a major change in the delivery of pharmacy benefits numbers for the first month of 2016 were promising. We saw a reduction in pharmacy benefit costs of nearly 40% versus January 2015.

LSU First Health Plan
Income Statement
Plan Year Ending December 31, 2015 and 2014
Preliminary

	2015	2014
Revenues:		
Premiums	\$111,680,761.83	\$100,910,415.82
Dividends	34,771.77	41,629.70
Investment Earnings	472,149.14	461,242.21
Total Revenues	112,187,682.74	101,413,287.73
Expenses:		
Claims Paid	107,702,835.64	96,200,359.70
Stop Loss Insurance	999,760.50	1,647,612.80
Administration Fees	4,989,553.02	4,811,144.67
Affordable Care Act Fees	719,303.68	950,792.95
Write Offs	0.00	0.00
Total Expenses	114,411,452.84	103,609,910.12
Change in Fund Balance	-2,223,770.10	-2,196,622.39
Fund Balance at Beginning Of Year	32,582,685.17	34,779,307.56
Fund Balance at End Of Year	\$30,358,915.07	\$32,582,685.17

**LSU First Health Plan
January**

Income Statement		
	As of January 2016	As of January 2015
Revenues:		
Premiums	\$9,867,291.49	\$9,449,564.55
Dividends	5,118.63	2,648.09
Investment Earnings	26,318.39	25,909.59
Total Revenues	9,898,728.51	9,478,122.23
Expenses:		
Claims Paid	6,519,986.10	6,289,995.46
Stop Loss Insurance ¹	58,352.30	167,881.50
Administration Fees	441,969.50	936,756.15
Affordable Care Act Fees	0.00	0.00
Write Off	0.00	0.00
Total Expenses	7,020,307.90	7,394,633.11
Change in Fund Balance	2,878,420.61	2,083,489.12

Statement of Net Assets		
	As of January 2016	As of January 2015
Assets:		
Cash	\$12,957,823.36	\$12,757,474.58
Investments	31,086,033.18	30,602,909.66
Accounts Receivable	94,899.14	478,474.82
Total Assets	44,138,755.68	43,838,859.06
Liabilities:		
Accounts Payable	684,420.00	152,193.19
Other Liabilities	0.00	0.00
IBNR (Estimated) ²	10,217,000.00	8,480,000.00
Total Liabilities	10,901,420.00	8,632,193.19
Total Net Assets	33,237,335.68	35,206,665.87

¹Excess insurance policy to protect the Plan from catastrophic claims

² Estimated claim liabilities incurred but not reported as determined by Plan actuaries.

REVISED

Personnel Actions Requiring Board Approval
per PM 69

March 18, 2016

Personnel Actions Requiring Board Approval per PM69
March 18, 2016

Appointments

LSU Health Science Center Shreveport

<u>Name</u>	<u>Title</u>	<u>Effective</u>	<u>Monthly Stipend</u>	<u>Source of Funds</u>	
				<u>State</u>	<u>Non-State</u>
Ghali, Ghali E.	Interim Chancellor	2/1/2016	\$50,000	50%	50%

Personnel Actions Requiring Board Approval per PM69
March 18, 2016

Coaching Contract Amendments*

LSU A&M

<u>Name</u>	<u>Title</u>	<u>Term</u>		<u>Total Certain Compensation</u>		
		<u>Current</u>	<u>Proposed</u>	<u>Current</u>	<u>Proposed</u>	<u>Increase</u>
Grimes, Jeffrey	Assistant Football Coach	3/31/2017	3/31/2018	\$400,000	\$525,000	31%
Orgeron, Jr., Edward	Assistant Football Coach	3/31/2017	3/31/2019	\$450,000	\$600,000	33%

Coaching Contract Appointments*

LSU A&M

<u>Name</u>	<u>Title</u>	<u>Term</u>	<u>Total Certain Compensation</u>
		<u>Proposed</u>	<u>Proposed</u>
Craig, Dameyune	Assistant Coach Football	3/31/2018	\$550,000
Juluke, Jabbar	Assistant Coach Football	3/31/2018	\$265,000

* Note: Coaching Contracts contained in this report include those coaches other than Head Coach with a total certain compensation between \$250,000 and \$1,000,000. Head Coach contracts and those other coaching contracts with a total certain compensation of \$1,000,000 or more are presently separately as Board resolutions under the Athletics Committee Agenda.

Louisiana State University Metric Data



February 26, 2016

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LSU Performance Metrics Executive Summary

The LSU performance indicators are designed to provide campus leadership and the Board of Supervisors with a mechanism for evaluating annual institutional performance. This document includes a summary of the LSU campuses performance metrics data. The metrics data provided allow institutions to discuss descriptive metrics and performance measures within the context of each campus' mission.

In complex university systems, the distinct and quite different institutions do not measure their performance against each other but against the larger marketplaces where they compete. Two elements are critical for the effectiveness of performance measurement. First is the constant tracking of improvement from year to year. Second is the periodic benchmarking of campus performance against appropriate national counterparts. Data provided in this document speak primarily to the first element of annual improvement. Subsequent work by the campuses in identifying appropriate measures of performance against national counterparts provide a context for the second, national benchmarking element, of effective performance measurement.

The utility of these data points for evaluating institutional performance varies by campus and mission. Below is a general outline of metrics data captured in this document. Please note that for example, in some institutions, enrollment growth is critical to survival; for others, enrollment is stable and other indicators will be more important. Other institutions may pay particular attention to undergraduate education, others to research or technology transfer. Consequently, although this data describe the scale of operations, their utility as metrics for performance improvement measurement varies.

Below is a general outline of metrics data captured in this document. These metrics represent a start to what is expected to become a significant analysis and measuring tool for the Louisiana State University and its institutions.

General Metrics Description

- Metric I: Degrees and Credentials (*Including distribution by race, ethnicity, and other characteristics*)
- Metric II: Enrollment data (*Including distribution by race, ethnicity, and other characteristics such as full and part time*)
- Metric III: Retention, Graduation, Licensure, and Pass Rate (*Standardized State and National Exams*)
- Metric IV: Research Expenditures
- Metric V: Technology Transfer
- Metric VI: Revenue Sources (*Tuition and Fees, Other Revenue Resources*)
- Metric VII: Teaching and Research Productivity
- Metric VII: Hospital Statistics (HSCs only)
- Benchmark: Campus Specific Benchmark Metrics

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Louisiana State University and A&M College

Louisiana State University and A&M College, the state's Flagship University, is ranked as a top-tier, research university-very high research activity (Carnegie Classification) and is one of a few select universities to be designated as a land-, sea-, and space-grant institution. LSU is known for its outstanding undergraduate and graduate academic programs, state-of-the-art research, internationally acclaimed faculty, and strong academic student support programs. Through its education, research, and service, LSU serves as the state's leader institution in the creation and dissemination of new technology and information, impacting workforce and economic development throughout the state, region, and nation.

- The total degrees awarded (6,218) in 2014-2015 was a 0.5% decrease relative to last year's total (6,249), making it the third highest number awarded ever at LSU. (Metric I)
- The total degrees awarded in 2014-2015 to Hispanic (263) and to Black/African American (592) were the most ever awarded to either group. (Metric I)
- The number of degrees awarded in science, technology, engineering, and math (STEM) disciplines (1,800) was a slight increase (0.4%) above the previous year and the second highest for the 7-year period reported in this Metric Set. (Metric I)
- Total undergraduate headcount as of the 14th class day (26,159) was the highest enrollment for the 7-year period reported in this Metric Set and represented a 2.3% increase over last year's 14th day enrollment (25,577). (Metric II)
- The total headcount for first-time degree seeking students as of the 14th class day (5,624) was slight decrease (-0.5) relative to last year's first-time degree seeking students (5,655). (Metric II)
- Total number of enrolled students who received Tops (14,272) is the highest number of students receiving TOPS, increasing from the previous year (13,627) by 4.7%. (Metric II)
- Total number of students (10,716) enrolled in STEM programs increased 2.8% to its highest level for the 7-year period reported in this Metric Set. (Metric II)
- Total graduate student headcount as of the 14th class day (5,368) increased 10.1% over the previous year and was the highest graduate student enrollment for the 7-year period reported in this Metric Set. (Metric II)
- Retention from first to second year (84.7%) and second to third year (75.5%) increased by 0.1 and 2.3 percentage points, respectively, but the six-year bachelor's graduation rate (64.8%) decreased slightly 0.2 percentage points from the previous year. (Metric III)
- Louisiana Community College transfer student second year retention rate (86.3%) decreased 1.3 percentage points relative to the previous year's rate (87.6%), but the six year graduation rate (68.5%) increased 2.7 percentage points over the previous year's rate (65.8%). (Metric III)
- Total research expenditures in fields of science and engineering (\$274,001) increased from the previous year by 88.0%. (Metric IV)
- Total number of U.S. Patent Applications filed (43) and total number of licenses/options (16) increased from the previous year by 38.0% and 6.0%, respectively. (Metric V)
- Total endowment value (\$425,409,958) increased by 7.5% over the prior year (\$395,562,005) (Metric VI)
- Total net revenue from first-time-full-time freshmen (\$50,051,867) increased 18.1% from the previous year. (Metric VI)
- Total semester credit hours taught per tenured/tenure track faculty (197) slightly increased (1.8%) from the previous year (194). (Metric VII)
- Total research expenditures per tenured/tenure track faculty member (\$160,751) was the highest for the 6-year period reported for this variable in the Metric Set. (Metric VII)

LSU and A&M VISION and MISSION:

As the flagship institution of the state, the vision of Louisiana State University is to be a leading research-extensive university, challenging undergraduate and graduate students to achieve the highest levels of intellectual and personal development. Designated as a land, sea, and space-grant institution, the mission of Louisiana State University is the generation, preservation, dissemination, and application of knowledge and cultivation of the arts.

In implementing its mission, LSU is committed to:

- *offer a broad array of undergraduate degree programs and extensive graduate research opportunities designed to attract and educate highly qualified undergraduate and graduate students;

- *employ faculty who are excellent teacher-scholars, nationally competitive in research and creative activities, and who contribute to a world-class knowledge base that is transferable to educational, professional, cultural, and economic enterprises; and

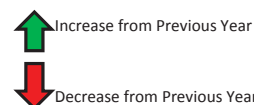
- * use its extensive resources to solve economic, environmental, and social challenges.

(Mission Statement approved December 2006 and reaffirmed October 2012)

Louisiana State University and A&M Metrics at a Glance 2015-2016

Legend:

	Statistic		
High	X	Y	Current
Low	Z	%	% Change from Previous Period



Metric I Degrees Awarded	Metric II Enrollment	Metric III Student Success	Metric IV Research Expenditures	Metric V Technology Transfer	Metric VI Revenues	Metric VII Faculty Productivity
Bachelors	14th Day Enrollment for First Time Degree Seeking Freshmen	Average ACT Score	Engineering Total (in thousands)	Number of Licensing FTEs employed	Market Value of Endowments	Enrollment in Fall Semester Lecture and Seminar Courses
4,734 4,649 4,388 ↓ -0.9%	5,725 5,624 4,596 ↓ -0.5%	25.6 25.6 24.2 → 0.0%	38,728 38,728 28,895 ↑ 10.3%	4 3 3 ↑ 3.4%	425,409,958 425,409,958 264,041,317 ↑ 7.5%	119,930 119,930 112,591 ↑ 1.5%
Masters	14th Day Degree Seeking New Transfer Student Enrollment	First to Second Year Retention	Physical Sciences Total (in thousands)	Number of Material Transfer Agreements (MTAs)	Total Gross Revenue From First-Time-Full-Time Freshmen	Tenure/tenure track (T/TT) FTE faculty assigned to classes
1,234 1,130 967 ↑ 1.4%	1,046 1,046 647 ↑ 9.4%	85.4% 84.7% 82.5% ↑ 0.1%	23,445 21,815 16,982 ↓ 0.0%	64 63 37 ↑ 18.9%	57,309,718 57,309,718 20,722,394 ↑ 12.8%	936 890 859 ↑ 0.6%
Doctoral	Total Undergraduate Headcount as of 14th Class Day	Second to Third Year Retention	Environmental Sciences Total (in thousands)	Total number of Licenses/Options yielding license income of any sort	Net Revenue From First-Time-Full-Time Freshmen	Non tenure/tenure track FTE faculty assigned to classes
345 331 231 ↓ -4.1%	26,159 26,159 23,017 ↑ 2.3%	76.5% 75.5% 72.0% ↑ 3.1%	33,702 33,702 30,493 ↑ 6.6%	19 16 11 ↑ 6.7%	50,051,867 50,051,867 15,595,498 ↑ 18.1%	384 350 332 ↓ -0.1%
Professional (Veterinary)	Total Graduate Headcount as of 14th Class Day	Six Year Graduation Rate	Life Sciences Total (in thousands)	Total License Income Received	State Appropriation per FTE	Total sch's taught per T/TT FTE faculty
84 84 75 ↑ 7.7%	5,368 5,368 4,622 ↑ 10.1%	66.9% 64.8% 58.7% ↓ -0.3%	154,764 154,764 28,135 ↑ 386.6%	907,616 764,290 111,359 ↓ -15.8%	7,918 4,191 4,191 ↓ -15.1%	210 197 185 ↑ 1.8%
Grand Total Number of Degrees Awarded	Total number of students enrolled who received TOPS	LA Community College Transfer Student Second Year Retention	Social Sciences Total (in thousands)	Total \$ Spent on Legal Fees for Patents and/or Copyrights	Net Revenue generated from auxiliary enterprises	Total sch's taught per non T/TT FTE faculty
6,251 6,218 5,830 ↓ -0.5%	14,272 14,272 11,809 ↑ 4.7%	87.6% 86.3% 75.2% ↓ -1.5%	7,072 7,072 3,004 ↑ 65.0%	429,485 332,338 268,066 ↑ 4.9%	23,045,303 23,045,303 12,509,351 ↑ 21.8%	499 499 397 ↑ 7.3%
Total degrees awarded in STEM	Total number of student enrolled in STEM	LA Community College Transfer Student 6-Year Grad Rate	Total Science & Engineering Disciplines (in thousands)	Total U.S Patent Applications Filed		Direct unrestricted instructional expenditures per FTE student
1,812 1,800 1,397 ↑ 0.4%	10,716 10,716 7,413 ↑ 2.8%	68.7% 68.5% 57.3% ↑ 4.1%	274,001 274,001 123,318 ↑ 88.1%	43 43 16 ↑ 38.7%		6,714 6,624 5,879 ↑ 3.1%

Louisiana State University and A&M
 Metric I. Number of degrees conferred by level and professions most important to Louisiana.

	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Campus total number of degrees awarded/conferred...							
Bachelors	4,734	4,388	4,440	4,600	4,529	4,692	4,649
Post-Bachelors	0	0	0	0	0	0	14
Masters	968	1,043	1,094	1,234	1,167	1,114	1,130
Post- Masters	2	0	0	1	0	0	0
Doctoral	240	300	255	322	305	345	331
Specialist	19	18	21	12	10	20	10
Professional (Veterinary)	81	81	75	82	82	78	84
Grand Total Number of Degrees Awarded	6,044	5,830	5,885	6,251	6,093	6,249	6,218
Total number of degrees awarded by race/ethnicity...							
Hispanic	157	155	184	218	203	238	263
American Indian or Alaska Native	29	25	19	25	18	19	18
Asian	146	158	199	184	167	157	154
Black or African American	483	500	491	514	516	551	592
Native Hawaiian or Other Pacific Islander	0	0	0	3	2	2	5
White	4,628	4,456	4,460	4,702	4,601	4,674	4,649
Two or More Races	0	11	22	32	50	98	102
Nonresident Alien	389	363	363	409	405	434	378
Race/Ethnicity Unknown	212	162	147	164	131	76	57
Total degrees awarded ...							
Total degrees awarded in STEM	1,578	1,592	1,578	1,812	1,778	1,792	1,800
Total Teacher Education completions (Note BOR Teacher Education Initiatives)							
Total Completed (Regular Program)	227	179	216	238	244	218	202
Number Passed (Regular Program)	224	177	214	233	242	218	202
Percentage Passed (Regular Program)	99%	99%	99%	98%	99%	100%	100%
Total Completed (Alternate Program)	26	47	74	65	84	56	60
Number Passed (Alternate Program)	26	47	74	65	84	56	60
Percentage Passed (Alternate Program)	100%	100%	100%	100%	100%	100%	100%
Total number of degrees awarded in Allied Health	0	0	0	0	0	0	0

Note: Beginning with Fall 2014 reporting cycle, total degrees awarded in STEM determined by the Complete College America (CCA) definition used by the Board of Regents. Data reported using CCA definition for 2007-08 through 2014-15

List of STEM/SMART CIP code/s: The following list of CIP codes is to serve as a guide but it is not intended to be inclusive of all possibilities. We recognize that some campuses have degree programs centered in schools or colleges that might dictate a different CIP code. The campus should make the appropriate adjustment. In addition, the CIP codes used by the campus should correlate to the Board of Regents. If there is a discrepancy and the campus applies the IPEDS CIP code, then the campus should identify this with a footnote.

- 11 Computer and Information Sciences and Support Services
- 14 Engineering
- 15 Engineering Technologies/Technicians
- 26 Biological and Biomedical Sciences
- 27 Mathematics and Statistics
- 40 Physical Sciences
- 0109 Animal Sciences

Louisiana State University and A&M

Metric I. Number of degrees conferred by level and professions most important to Louisiana.

0110	Food Science and Technology
0111	Plant Sciences
0112	Soil Sciences
0301	Natural Resources Conservation and Research
0303	Fishing and Fisheries Sciences and Management
0305	Forestry
0306	Wildlife and Wildlands Science and Management
2901	Military Technologies
3001	Biological and Physical Sciences
3006	Systems Science and Theory
3008	Mathematics and Computer Science
3010	Biopsychology
3016	Accounting and Computer Science
3018	Natural Sciences
3019	Nutrition Sciences
3024	Neuroscience
3025	Cognitive Science
4101	Biology Technician/Biotechnology Laboratory Technician
4102	Nuclear and Industrial Radiologic Technologies/Technicians
4103	Physical Science Technologies/Technicians
4199	Science Technologies/Technicians Other
4211	Physiological Psychology/Psychobiology

Allied Health CIP Code/s

Allied Health and Medical Assisting Services	51.08
Allied Health Diagnostic, Intervention, and Treatment Professions	51.09

Louisiana State University and A & M

Metric II. The following metrics will provide the campus enrollment trends.

Enrollment Headcount as of 14th Class Day (Undergraduate)	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
<i>Undergraduate</i>							
14th Day Enrollment for First Time Degree Seeking Freshmen	4,789	5,481	5,290	5,725	5,501	5,655	5,624
14th Day Enrollment for First Time Degree Seeking Freshmen with In-State Residency	3,662	4,081	4,148	4,591	4,576	4,650	4,680
14th Day Enrollment for First Time Degree Seeking Freshmen that are Non-Residents	1,127	1,400	1,142	1,134	925	1,005	944
14th Day Degree Seeking New Transfer Student Enrollment	911	923	857	902	933	956	1,046
14th Day Degree Seeking Re-Admit Enrollment	428	418	413	400	415	423	396
Degree Seeking Continuing Undergraduates	16,497	16,348	16,812	16,845	17,141	17,418	17,838
Non Degree Undergraduates	392	516	608	759	941	1,125	1,255
Total Undergraduate Headcount as of 14th Class Day	23,017	23,686	23,980	24,631	24,931	25,577	26,159
<i>Undergraduate</i>							
Full-time (In-State Residency)	17,852	17,824	17,720	18,120	18,537	19,146	19,635
Full-time (Non Residency)	3,687	4,320	4,557	4,561	4,274	4,049	3,967
Part-time (In-State Residency)	1,374	1,430	1,575	1,824	1,975	2,159	2,330
Part-time (Non Residency)	104	112	128	126	145	223	227
Total Undergraduate Headcount as of 14th Class Day	23,017	23,686	23,980	24,631	24,931	25,577	26,159
<i>Graduate</i>							
Full-time (In-State Residency)	3,235	3,366	3,373	3,324	3,236	3,186	3,538
Full-time (Non Residency)	470	513	508	522	536	527	696
Part-time (In-State Residency)	1,050	1,008	920	866	915	845	772
Part-time (Non Residency)	220	198	204	206	247	316	362
Total Graduate Headcount as of 14th Class Day	4,975	5,085	5,005	4,918	4,934	4,874	5,368
Total Headcount Enrollment (Undergraduate and Graduate)							
Undergraduate Full-Time	21,539	22,144	22,277	22,681	22,811	23,195	23,602
Undergraduate Part-Time	1,478	1,542	1,703	1,950	2,120	2,382	2,557
Graduate Full-Time	3,705	3,879	3,881	3,846	3,772	3,713	4,236
Graduate Part-Time	1,270	1,206	1,124	1,072	1,162	1,161	1,132
Total Headcount Enrollment (Undergraduate and Graduate)	27,992	28,771	28,985	29,549	29,865	30,451	31,527
Total Undergraduate Full-Time-Equivalent (FTE) Enrollment as of 14th Class Day	21,833	22,428	22,639	22,988	23,086	23,521	23,989
Total Graduate Full-Time-Equivalent (FTE) Enrollment as of 14th Class Day	4,158	4,322	4,303	4,243	4,248	4,188	4,876
Total number of High School Dual Enrollments	10	166	269	442	626	801	914

Louisiana State University and A & M

Metric II. The following metrics will provide the campus enrollment trends.

First Time Degree Seeking Enrollment by Race and Ethnicity as of 14th Class Day	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Hispanic	185	243	266	364	315	365	347
American Indian or Alaska Native	18	18	15	19	16	16	28
Asian	143	160	152	203	221	241	230
Black or African American	391	570	599	718	709	678	752
Native Hawaiian or Other Pacific Islander	1	3	6	4	9	7	8
White	3,795	4,258	4,074	4,193	3,979	4,104	4,079
Two or More Races	92	129	115	148	177	152	88
Nonresident Alien	82	84	51	67	71	81	49
Race/Ethnicity Unknown	82	16	12	9	4	11	43
Total	4,789	5,481	5,290	5,725	5,501	5,655	5,624
Louisiana Transfer Enrollment	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Transfer from Louisiana Community Colleges	261	241	192	203	254	327	365
Transfers from Louisiana Four-Year Universities	296	294	309	287	323	284	297
Student Credit Hours (SCH)	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Fall SCH	377,396	388,288	391,216	395,747	396,880	401,919	416,464
Spring SCH	348,994	358,800	360,193	359,326	364,201	370,998	
Total number of students enrolled who received TOPS ¹							
Performance	2,867	3,068	3,249	3,455	3,610	3,677	3,784
Opportunity	5,541	5,638	5,500	5,665	5,406	5,435	5,785
Honors	3,401	3,713	3,906	4,055	4,305	4,515	4,703
¹ FY 2012-2013 & 2013-2014 updated as of January 7, 2014							
Enrollment by specified discipline	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Total number of student enrolled in STEM	9,005	9,516	9,533	9,911	9,862	10,425	10,716
Total number of students enrolled in Teacher Education (Note BOR Teacher Education Initiative)	1,238	1,345	1,389	1,243	1,039	969	907
Regular Program	1,164	1,257	1,247	1,146	989	915	872
Alternative Program	74	88	142	97	50	54	35
Total number of students enrolled in Allied Health	0	0	0	0	0	0	0

Note: In December 2012, Teacher Education Programs MATE & MATS enrollments moved from Regular to Alternative for 2009-10, 2010-11, and 2011-12

Note: Beginning with Fall 2014 reporting cycle, enrollment in STEM determined by the Complete College America (CCA) definition used by the Board of Regents. Data reported using CCA for 2008-09 through 2014-15

Note: Beginning with Fall 2014 reporting cycle, 14th day degree-seeking transfer enrollment includes fall and continuing summer transfers. This methodology used to report 2008-09 through 2015-16 data in December 2015.

Note: Beginning with Fall 2015 reporting cycle, headcount enrollment and student credit hours includes Hebert Law Center.

Louisiana State University and A & M

Metric II. The following metrics will provide the campus enrollment trends.

List of STEM/SMART CIP code/s: The following list of CIP codes is to serve as a guide but it is not intended to be inclusive of all possibilities. We recognize that some campuses have degree programs centered in schools or colleges that might dictate a different CIP code. The campus should make the appropriate adjustment. In addition, the CIP codes used by the campus should correlate to the Board of Regents. If there is a discrepancy and the campus applies the IPEDS CIP code, then the campus should identify this with a footnote.

11	Computer and Information Sciences and Support Services
14	Engineering
15	Engineering Technologies/Technicians
26	Biological and Biomedical Sciences
27	Mathematics and Statistics
40	Physical Sciences
0109	Animal Sciences
0110	Food Science and Technology
0111	Plant Sciences
0112	Soil Sciences
0301	Natural Resources Conservation and Research
0303	Fishing and Fisheries Sciences and Management
0305	Forestry
0306	Wildlife and Wildlands Science and Management
2901	Military Technologies
3001	Biological and Physical Sciences
3006	Systems Science and Theory
3008	Mathematics and Computer Science
3010	Biopsychology
3016	Accounting and Computer Science
3018	Natural Sciences
3019	Nutrition Sciences
3024	Neuroscience
3025	Cognitive Science
4101	Biology Technician/Biotechnology Laboratory Technician
4102	Nuclear and Industrial Radiologic Technologies/Technicians
4103	Physical Science Technologies/Technicians
4199	Science Technologies/Technicians Other
4211	Physiological Psychology/Psychobiology

Louisiana State University and A & M

Metric II. The following metrics will provide the campus enrollment trends.

Allied Health CIP Code/s

Allied Health and Medical Assisting Services	51.08
Allied Health Diagnostic, Intervention, and Treatment Professions	51.09

Variables Description

Headcount Enrollment Undergraduate – Total number of full-time and part-time students enrolled in courses for undergraduate credit.

Headcount Enrollment Undergraduate – Total number of full-time and part-time students enrolled in courses for graduate credit.

Full-Time Equivalent (FTE) – The calculation of FTE can vary by institution. However, FTE enrollment reported for this metric should reconcile to FTE data you report to the Louisiana BoR, SREB and IPEDS for your campus.

Full-Time Student Undergraduate - a student enrolled for 12 or more semester credits or 24 or more contact hours a week each term. (IPEDS)

Dual Enrollment- A student who is enrolled in high school but who is also enrolled, simultaneously, in a postsecondary institution are considered dual enrolled.

Science Technology Engineering and Mathematics (STEM): STEM enrollment is calculated based on STEM CIP codes.

Educations, Nursing, Allied Health - Use the CIP codes as defined by IPEDS for these disciplines to determine the number of students enrolled and graduates in these field of study.

Louisiana State University and A&M

Metric III. The following metric will identify the campus trends for retention, graduation, licensure and pass rate.

Analysis of First-time, Full-time, Baccalaureate Degree-seeking Freshmen (fall and prior summer)									
Cohort Type	Cohort Year	Head Count	Average ACT	% continuation to_2nd_Yr	% continuation to_3rd_Yr	Cumulative% Graduating after 4 Yrs	Cumulative % Graduating after 5 Yrs	Cumulative % Graduating after 6 Yrs*	Cumulative% Graduating after 7 Yrs
Total	2002	5,172	24.2	83.8%	72.9%	26.2%	52.3%	58.9%	61.0%
Total	2003	5,361	24.3	85.1%	73.3%	26.0%	52.0%	58.9%	61.1%
Total	2004	5,696	24.5	83.1%	72.0%	26.2%	53.0%	58.7%	60.7%
Total	2005	4,966	24.8	82.6%	72.0%	29.0%	54.0%	59.9%	61.5%
Total	2006	4,503	25.1	84.7%	75.8%	33.9%	59.2%	65.0%	66.7%
Total	2007	4,582	25.3	85.4%	76.5%	37.9%	62.4%	66.9%	68.5%
Total	2008	5,130	25.2	83.6%	74.2%	37.0%	59.9%	65.0%	66.6%
Total	2009	4,772	25.5	84.1%	75.4%	38.1%	60.0%	64.8%	
Total	2010	5,475	25.5	83.8%	75.1%	39.2%	60.5%		
Total	2011	5,283	25.4	83.0%	73.0%	38.0%			
Total	2012	5,717	25.3	82.5%	73.2%				
Total	2013	5,498	25.5	84.6%	75.5%				
Total	2014	5,652	25.6	84.7%					
Total	2015	5,619	25.6						
First-time, Full-time, Degree-seeking Louisiana Community College Transfers (fall and prior summer)									
LACCT	2002	192		78.2%	61.1%	47.9%	54.2%	57.3%	57.3%
LACCT	2003	211		80.1%	61.1%	54.0%	61.1%	63.0%	63.5%
LACCT	2004	195		82.6%	63.1%	59.0%	65.6%	68.7%	70.3%
LACCT	2005	205		75.6%	54.6%	48.8%	57.6%	61.5%	63.4%
LACCT	2006	200		80.5%	65.5%	54.0%	61.0%	63.0%	65.0%
LACCT	2007	210		75.2%	56.2%	53.3%	57.6%	59.5%	61.4%
LACCT	2008	240		83.3%	62.1%	56.3%	64.2%	65.8%	67.5%
LACCT	2009	238		84.0%	62.2%	61.3%	66.4%	68.5%	
LACCT	2010	225		79.1%	57.8%	58.2%	62.7%		
LACCT	2011	195		85.1%	59.0%	58.5%			
LACCT	2012	201		87.6%	60.2%				
LACCT	2013	233		86.3%					
LACCT	2014	305							

* Excludes pre-nursing and pre-allied health transfer prepatory programs that are included in IPEDS Grad Rate.

Louisiana State University and A&M

Metric III. The following metric will identify the campus trends for retention, graduation, licensure and pass rate.

		2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Licensure exams data								
College of Business ¹		52%	53%	56%	51%	57%	60%	63%
School of Education		SEE METRIC I	SEE METRIC I	SEE METRIC I	SEE METRIC I	SEE METRIC I	SEE METRIC I	SEE METRIC I
College of Engineering ²	Biological	68%	61%	78%	44%	64%	77%	78%
	Chemical	90%	93%	88%	96%	89%	75%	91%
	Civil	64%	67%	62%	59%	68%	66%	72%
	Electrical	56%	67%	71%	68%	56%	60%	88%
	Computer	100%	50%	67%	67%	50%	80%	75%
	Environmental	60%	75%	69%	67%	69%	69%	73%
	Industrial	67%	75%	67%	64%	46%	100%	80%
	Mechanical	80%	80%	93%	93%	85%	86%	94%
School of Social Work	Petroleum	75%	54%	56%	59%	67%	71%	81%
	GSW ³	62%	61%	56%	72%	75%	73%	76%
School of Veterinary Medicine ⁵	LCSW ⁴	66%	64%	66%	69%	76%	74%	68%
		96%	97%	96%	98%	96%	91%	100%

¹CPA Exam Pass Rates represent the average pass rates of all four individual sections.

²National Council of Examiners for Engineering Survey (NCEES) Fundamentals of Engineering (FEE) Passage Rates, by Major

³Graduate Social Work (GSW) Exam Passage Rates for All Students (First-time and Repeat)

⁴Licensed Clinical Social Work Examination for All Students (First-time and Repeat)

⁵North American Veterinary Licensing Examination (NAVLE) Passage Rates

Louisiana State University and A & M

IV. The following metrics will identify the effectiveness of campus research to benefit the state's economic development.

Research Expenditures Field of Science & Engineering	2008-2009		2009-2010		2010-2011		2011-2012		2012-2013		2013-2014		2014-2015	
	Total	Federal	Total	Federal	Total	Federal	Total	Federal	Total	Federal	Total	Federal	Total	Federal
a. Engineering (Total)	33,258	6,371	30,438	8,520	30,832	9,284	31,189	9,457	30,387	9,345	35,105	10,560	38,728	9,963
(1) Aeronautical & astronautical	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(2) Bioengineering/biomedical engineering	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(3) Chemical	4,396	1,272	5,923	2,115	5,550	2,463	6,402	2,378	5,943	2,377	7,234	3,038	5,121	2,146
(4) Civil	8,721	1,405	8,811	1,888	9,919	2,039	9,689	2,428	10,194	2,225	10,874	2,258	10,789	1,807
(5) Electrical	1,365	810	1,598	844	2,043	1,027	1,779	850	1,786	1,039	2,738	1,774	2,166	1,314
(6) Mechanical	4,987	1,722	4,931	2,220	5,456	2,246	6,012	2,499	5,836	2,444	5,591	2,399	5,449	2,087
(7) Metallurgical & materials	11,541	598	6,921	605	5,423	699	5,026	742	4,102	644	6,089	460	6,589	191
(8) Other	2,248	564	2,254	848	2,441	810	2,281	560	2,526	616	2,579	631	8,614	2,418
b. Physical Sciences (Total)	20,848	9,736	22,324	12,847	22,216	12,412	23,445	13,088	21,682	12,493	21,816	12,964	21,815	11,552
(1) Astronomy	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(2) Chemistry	9,099	4,276	10,560	6,165	10,524	6,053	10,225	5,343	10,093	5,330	8,503	4,595	7,922	3,778
(3) Physics	11,469	5,460	11,730	6,682	11,651	6,359	13,189	7,745	11,511	7,146	13,062	8,327	13,502	7,723
(4) Other	280	0	34	0	41	0	31	0	78	17	251	42	391	51
c. Environmental Sciences (Total)	32,068	11,239	31,364	10,442	31,805	9,950	32,372	9,133	30,493	7,420	31,609	8,985	33,702	8,595
(1) Atmospheric	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(2) Earth sciences	4,019	908	3,732	866	3,893	998	4,097	804	3,618	954	4,211	1,568	5,295	1,493
(3) Oceanography	22,725	8,773	22,564	7,994	21,825	6,913	22,125	6,902	20,786	5,309	21,210	6,194	21,595	5,825
(4) Other	5,324	1,558	5,068	1,582	6,087	2,039	6,150	1,427	6,089	1,157	6,188	1,223	6,812	1,277
d. Mathematical Sciences (Total)	1,893	1,505	1,852	1,526	2,210	1,507	2,188	1,464	1,663	1,382	1,715	1,427	2,234	1,430
e. Computer Sciences (Total)	3,177	1,664	3,527	1,635	3,265	1,518	2,827	1,318	2,828	1,408	2,767	1,809	3,110	1,541
f. Life Sciences (Total)	34,269	15,494	33,033	16,496	31,514	15,613	29,997	13,950	31,814	14,900	31,803	14,405	154,764	45,528
(1) Agricultural	396	125	565	292	395	207	523	185	686	245	937	282	74,013	9,773
(2) Biological	29,084	15,281	28,357	15,776	26,561	15,022	25,001	13,100	26,936	14,333	26,783	13,874	76,574	35,513
(3) Medical	4,698	88	4,003	342	4,137	182	3,792	181	3,730	41	3,742	37	3,842	53
(4) Other	91	0	108	86	421	202	681	484	462	281	341	212	335	189
g. Psychology (Total)	1,164	549	1,542	781	1,581	788	1,475	937	1,026	785	1,168	880	607	447
h. Social Sciences (Total)	3,531	1,253	5,139	2,445	5,017	3,207	4,438	2,091	4,006	1,655	4,286	1,789	7,072	2,607
(1) Economics	781	377	1,279	944	1,750	1,348	1,331	652	1,238	458	1,967	840	4,969	1,870
(2) Political science	787	52	1,001	390	202	91	232	-1	364	47	216	5	221	0
(3) Sociology	572	365	782	340	1,145	482	693	419	367	180	240	110	502	130
(4) Other	1,391	459	2,077	771	1,920	1,286	2,182	1,021	2,037	970	1,863	834	1,380	607
i. Other Sciences, not elsewhere classified (Total)	17,444	2,543	17,529	3,124	17,185	3,769	15,788	2,970	14,700	1,878	15,370	2,931	11,969	613
j. Total (sum of a through i)	147,652	50,354	146,748	57,816	145,625	58,048	143,719	54,408	138,599	51,266	145,639	55,750	274,001	82,276

Louisiana State University and A & M

V. The following metrics will provide Technology Transfer data.

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
How many Licensing FTEs were employed In your Technology Transfer Office?	2.5	2.5	2.5	2.5	2.9	3
How many Other FTEs were employed In your Technology Transfer Office?	2	2	2	2	1	2
List all Companies who entered Into Licenses or Options, Indicate if Start-Up, and identify Other LSU campuses Involved ¹						
How many Licenses did your Institution execute?	2	5	5	1	3	5
How many Options did your Institution execute?	2	0	0	1	0	2
How many different Disclosures are Included In the Licenses/Options Executed?	5	9	8	2	1	10
How many of these Licenses Executed reported above were Exclusive?	1	3	1	1	0	2
How many of these Licenses Executed reported above were Non-Exclusive?	1	2	4	0	3	3
How many Licenses/Options Executed included Equity?	0	1	0	0	0	0
How many Licenses/Options were Active as of the last day, (cumulative)?	26	25	27	26	26	31
How many of the Licenses/Options Executed were Licensed to Start-Up Companies?	1	1	0	1	0	3
How many of the Licenses/Options Executed were Licensed to Small Companies?	3	4	5	0	2	0
How many of the Licenses/Options Executed were Licensed to Large Companies?	0	0	0	1	1	4
How much Research Funding was committed to your Institution (Includes multi-year commitments) that was related to License or Option Agreements Executed or that was related to License or Option Agreements Executed In a prior year for which the Research Funding committed was not previously reported, e.g., as a result of a Research agreement renewal?	\$30,000	none	\$39,998	\$0	\$0	\$0
How many Material Transfer Agreements (MTAs) did your Office process?	64	41	43	52	53	63
How many Research Agreements did your Office process?	51	51	48	53	34	58
What is the Total number of Licenses/Options yielding License Income of any sort?	13	15	19	16	15	16
How many Licenses/Options yielded Running Royalties?	5	5	6	6	7	6
How many Licenses/Options yielded more than \$1 million In License Income Received?	0	0	0	0	0	0
What was the Total amount of License Income Received at your Institution?	\$156,576	\$121,511	\$447,892	\$624,135	\$907,616	\$764,290
How much of the License Income Received can be attributed to Running Royalties?	\$127,217	\$107,036	\$391,081	\$403,575	\$780,664	\$483,813
How much of the License Income Received can be attributed to Cashed-In Equity?	\$0	\$0	\$0	\$0	\$0	\$0
How much of the License Income Received can be attributed to License Income of all Other types?	\$29,359	\$14,475	\$56,811	\$220,560	\$126,952	\$280,477
How much of the License Income was Paid to Other Institutions?	\$0	\$0	\$0	\$0	\$0	\$0
What was the Total amount spent on external legal fees for Patents and/or copyrights?	\$268,066	\$297,598	\$429,485	\$275,845	\$316,937	\$332,338
What was the Total amount Received In direct reimbursements from Licensees for legal fees?	\$24,936	\$43,280	\$33,642	\$47,599	\$3,928	\$15,499
How many Invention Disclosures were Received?	43	38	38	31	42	56
Of the Invention Disclosures reported In 13A, how many were closed?	9	6				
Of the Invention Disclosures In 13A, how many were Licensed?	1	1				
How many Total U.S. Patent Applications were filed?	20	28	30	34	31	43
How many New Patent Applications were filed?	11	15	14	15	12	20
Of these, how many were filed as US Provisional Patent Applications?	11	13	13	14	11	20
Of these, how many were filed as US Utility Patent Applications?	0	2	1	1	1	0
Of these, how many were filed as Non-US Patent Applications?	0	0	0	0	0	0
How many U.S. Patents were issued?	5	6	4	10	16	9
How many PVP certificates were filed?	0	0	0	0	0	0
How many PVP certificates were issued?	0	0	0	0	0	0

Louisiana State University and A & M

V. The following metrics will provide Technology Transfer data.

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
How many Start-Up Companies formed that were dependent Upon the LicensIng of your Technology for Initiation?	1	1	0	1	0	3
How many of these Start-Up Companies formed have their primary place of business operating In your home state?	1	1	0	1	0	1
How many Start-Up Companies that were dependent Upon the LicensIng of your Institution's Technology for Initiation and were reported In the Survey In this year or In earlier fiscal years became Non-Operational?	0	1	1	0	0	0
How many Start-Up Companies that were dependent Upon the LicensIng of your Institution's Technology for Initiation and were reported In the Survey In this year or In earlier fiscal years were Operational as of the last day?	10	10	9	10	10	13
Of the Start-Up Companies formed, In how many does your Institution hold Equity?	0	0	0	0	0	0
Did one or more of your Licensed Technologies become Available for public/commercial use? If YES, how many?	1	1	1	1	No	No

³ List of Companies

(1) Formulation Inc. L/N

(2) EMD Millipore L/N

(3) Kerfast, Inc. L/N

Louisiana State University and A&M

Metric VI. The following metrics will identify the tuition and fee revenues, and, other revenue resources.

	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Total Endowment Value (includes \$_18,657,374_ at Alumni, \$_386,121,395_ at LSU Foundation, \$_20,631,189_ at LSU)	\$264,041,317	\$296,663,309	\$343,845,949	\$328,557,309	\$356,520,335	\$395,562,005	\$425,409,958
Earned Interest on Endowments	\$8,064,669	\$10,964,211	\$12,698,698	\$11,759,696	\$13,111,174	\$14,207,861	\$16,158,675
Dollar amount of the endowment approved each fiscal year and made available for expenditures by the campus	\$8,283,996	\$11,279,284	\$12,997,149	\$11,875,074	\$13,344,257	\$14,227,534	\$16,180,494
Total # of Foundations							
Foundations total Assets (\$ Amount)	\$476,813,820	\$508,082,263	\$571,566,703	\$566,678,502	\$602,056,292	\$680,602,247	\$663,474,409
Click here to go to the Foundations Supplemental Table							
Total # of Board of Regents Support Fund							
Total Value (\$ Amount) of BoR Support Fund ¹	\$125,172,316	\$139,221,475	\$162,020,284	\$157,018,445	\$173,372,710	\$198,207,790	\$210,884,877
Click here to go to the BoR Support Funds Supplemental Table							
Total number of affiliated off-campus sites (For example, LSU South Campus)							
Total net revenue generated by affiliated off-campus sites	\$129,698	\$180,812	\$185,214	\$184,507	\$328,567	\$534,254	\$535,965
Total \$ amount contributed back to campus by affiliated off- campus sites	\$129,698	\$180,812	\$185,214	\$184,507	\$328,567	\$534,254	\$535,965
Click here to go to the Affiliated Supplemental Table							
Total Gross Revenue Generated from tuition and fees							
Total Gross Revenue From First-Time-Full-Time Freshmen	\$28,225,008	\$29,410,882	\$39,441,087	\$41,268,912	\$48,898,772	\$50,804,646	\$57,309,718
Gross Revenue From First-Time-Full-Time Freshmen (In-State Only)	\$15,764,790	\$14,880,861	\$18,570,251	\$21,153,361	\$26,258,619	\$29,271,569	\$33,297,698
Gross Revenue From First-Time-Full-Time Freshmen (Out-of-State Only)	\$12,460,218	\$14,530,021	\$20,870,836	\$20,115,551	\$22,640,153	\$21,533,077	\$24,012,020
Net Revenue From First-Time-Full-Time Freshmen	\$19,101,816	\$18,396,795	\$25,103,307	\$34,330,076	\$40,464,549	\$42,377,598	\$50,051,867
Net Revenue From First-Time-Full-Time Freshmen (In-State Only)	\$12,562,449	\$10,882,749	\$13,296,098	\$17,206,310	\$21,544,282	\$24,077,225	\$28,768,544
Net Revenue From First-Time-Full-Time Freshmen (Out-of-State Only)	\$6,539,367	\$7,514,046	\$11,807,209	\$17,123,766	\$18,920,267	\$18,300,373	\$21,283,323
Financial Aid							
Total institutional dollars awarded need based aid for entering freshmen class	XXXXXXXX	XXXXXXXX	\$2,280,335	\$2,531,340	\$3,225,447	\$3,247,021	\$4,093,106
Total institutional dollars awarded non-need aid for entering freshmen class	XXXXXXXX	XXXXXXXX	\$14,782,771	\$6,740,939	\$8,068,681	\$8,870,263	\$12,653,037
Total institutional dollars awarded need based aid for entering freshmen class LA residents	XXXXXXXX	XXXXXXXX	\$2,055,651	\$2,288,600	\$2,966,684	\$3,224,235	\$4,048,552
Total institutional dollars awarded non-need based aid for entering freshmen class LA residents	XXXXXXXX	XXXXXXXX	\$4,177,018	\$2,480,313	\$2,872,069	\$3,463,601	\$4,109,763
Total institutional dollars awarded need based aid for entering freshmen class non-residents	XXXXXXXX	XXXXXXXX	\$224,684	\$242,740	\$258,763	\$22,786	\$44,554
Total institutional dollars awarded non-need based aid for entering freshmen class non-residents	XXXXXXXX	XXXXXXXX	\$10,605,753	\$4,260,626	\$5,196,612	\$5,406,662	\$8,543,274
State Appropriation per FTE²	\$7,746	\$6,595	\$5,507	\$5,340	\$4,934	\$4,191	
Net Revenue Generated from auxiliary enterprises (i.e., bookstores, dining services)	\$14,426,711	\$16,519,891	\$20,474,503	\$20,696,795	\$15,881,226	\$18,919,888	\$23,045,303

¹ Total assets from LSU Foundation and Alumni Foundation audited consolidated financial statement. The only assets included in these statements that relate to the Tiger Athletic Foundation are the endowed funds the LSU Foundation manages for TAF. TAF's total assets are reported in its own financial statements. LSU Foundation total assets are included on LSU A&M, Law Center, and LSU Agricultural Center Metric reports.

² State Appropriation per FTE = the Board of Regents Formula Appropriations Per FTE which includes State General Fund and Statutory Dedications.

Louisiana State University and A&M

Metric VI. The following metrics will identify the tuition and fee revenues, and, other revenue resources.

Definitions:

Endowment Value equals the market value of the endowment as of June 30 of the reporting year.

FTE- Full time equivalent

Payout from Endowment equal interest earned on endowment.

Gross Revenue Generated from Student Enrollment FTE equals revenue gain from student tuitions and fees.

Net Revenue Generated from Student Enrollment FTE equals gross revenue from enrollment headcount minus institutional supported financial aid.

Net Revenue from Auxiliary equal gross revenue generated from auxiliary enterprises minus debt services and other financial obligations.

Louisiana State University A&M

Metric VII. The following metric will identify teaching and research productivity

	Fall 2008	Fall 2009	Fall 2010	Fall 2011	Fall 2012	Fall 2013	Fall 2014
Enrollment in Fall Semester Lecture and Seminar Courses							
Lower Division Undergraduate Courses							
Total Enrollment	74,634	73,158	75,717	75,650	76,675	77,095	78,284
Number of Sections	1,466	1,449	1,428	1,423	1,468	1,522	1,567
Average section size	51	50	53	53	52	51	50
Upper Division Undergraduate Courses							
Total Enrollment	30,818	30,398	30,492	31,150	31,549	31,727	32,440
Number of Sections	1,032	1,012	1,001	1,005	1,035	996	984
Average section size	30	30	30	31	30	32	33
Graduate/Professional Courses							
Total Enrollment	9,031	9,035	9,606	9,291	9,340	9,361	9,206
Number of Sections	538	536	569	552	563	550	534
Average section size	17	17	17	17	17	17	17
All Lecture and Seminar Courses							
Total Enrollment	114,483	112,591	115,815	116,091	117,564	118,183	119,930
Number of Sections	3,036	2,997	2,998	2,980	3,066	3,068	3,085
Average section size	38	38	39	39	38	39	39
Fall Teaching Activity							
Tenure/tenure track (T/TT) FTE faculty assigned to classes	925.61	935.84	913.05	858.76	881.14	884.41	889.57
Non tenure/tenure track FTE faculty assigned to classes	349.49	331.76	338.97	333.18	348.62	350.12	349.81
FTE graduate assistants assigned to classes	193.82	196.8	171.26	180.76	166.8	170.82	141.3
Organized class sections including labs, fall only							
Sections taught by tenure/tenure track faculty	1,646	1,672	1,625	1,600	1,630	1,780	1,869
Sections taught by non tenure/tenure track faculty	1,142	1,064	1,071	1,086	1,161	1,285	1,428
Sections taught by graduate assistants	536	564	578	575	553	620	492
Average # of class sections taught per FTE T/TT faculty	1.78	1.79	1.78	1.86	1.85	2.01	2.10
Average # of class sections taught per FTE non T/TT faculty	3.27	3.21	3.16	3.26	3.33	3.67	4.08
Average # of class sections taught per 0.5 FTE graduate assistants	1.38	1.43	1.69	1.59	1.66	1.81	1.74
% class sections taught by T/TT faculty	50%	51%	50%	49%	49%	48%	49%
% class sections taught by non T/TT faculty	34%	32%	33%	33%	35%	35%	38%
% class sections taught by graduate assistants	16%	17%	18%	18%	17%	17%	13%
Student Credit Hours (SCH'S), fall only							
Undergraduate	324,116	322,046	331,371	332,019	334,258	337,168	348,478
Graduate	41,358	40,785	43,520	43,334	43,032	41,787	40,685
Total student credit hours	365,474	362,831	374,891	375,353	377,290	378,955	389,163
Undergraduate SCH'S taught by T/TT faculty	136,834	145,120	149,606	144,306	136,831	134,695	141,206
Graduate SCH'S taught by T/TT faculty	36,141	37,390	38,065	36,421	36,884	36,525	34,179
Total SCH'S taught by T/TT faculty	172,975	182,510	187,671	180,727	173,715	171,220	175,385
Total SCH'S taught by non T/TT faculty	142,362	134,634	140,088	147,279	159,009	162,634	174,419
Total SCH'S taught by graduate assistants	50,136	45,686	47,132	47,347	44,565	44,621	39,360

Louisiana State University A&M

Metric VII. The following metric will identify teaching and research productivity

	Fall 2008	Fall 2009	Fall 2010	Fall 2011	Fall 2012	Fall 2013	Fall 2014
Undergraduate SCH's taught per T/TT FTE faculty	148	155	164	168	155	152	159
Graduate sch's taught per T/TT FTE faculty	39	40	42	42	42	41	38
Total sch's taught per T/TT FTE faculty	187	195	206	210	197	194	197
Total sch's taught per non T/TT FTE faculty	407	406	413	442	456	465	499
Total sch's taught per 0.5 FTE graduate assistants	129	116	138	131	134	131	139
% sch's taught by T/TT faculty	47	50	50	48	46	45	45
% sch's taught by non T/TT faculty	39	37	37	39	42	43	45
% sch's taught by graduate assistants	14	13	13	13	12	12	10
	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Annual Instruction and Research Ratios							
Annual student credit hours (sch's), fall & spring							
Undergraduate	634,839	628,618	645,475	650,900	656,143	662,791	676,714
Graduate	94,249	97,771	101,613	100,509	98,930	98,290	96,203
Total	729,088	726,389	747,088	751,409	755,073	761,081	772,917
Annual FTE students	25,088	25,028	25,750	25,885	25,994	26,188	26,566
Direct unrestricted instructional expenditures	168,448,659	158,583,348	162,975,514	164,087,820	161,462,479	168,276,409	175,961,805
Direct unrestricted instructional expenditures per SCH	231	218	218	218	214	221	228
Direct unrestricted instructional expenditures per FTE student	6,714	6,336	6,329	6,339	6,212	6,426	6,624
Personnel costs as % of direct unrestricted instructional expenditures	91	93	91	91	91	92	92
Total FTE faculty (instruction, research, public service)	1446.4	1413.84	1371.6	1298.4	1322.39	1339.39	1379.8
Total T/TT FTE faculty (instruction, research, public service)	1026.3	1026.4	992.1	937.1	958.9	952.4	973.08
Tenure/Tenure Track FTE faculty as % of total FTE faculty	71.0%	72.6%	72.3%	72.2%	72.5%	71.1%	70.5%
Research expenditures	156,604,000	155,188,000	152,044,000	149,885,000	145,005,000	153,099,000	N/A
Research expenditures per T/TT FTE faculty	\$152,591	\$151,196	\$153,255	\$159,946	\$151,220	\$160,751	N/A

Fall 2008

Fall 2009

Fall 2010

Fall 2011

Fall 2012

Fall 2013

Fall 2014

Definitions:**Enrollment in Fall Semester Lecture and Seminar Courses**

Total enrollment, number of sections offered, and average section size are reported by course level for fall semester lecture and seminar classes. Courses offered through Academic Programs Abroad and Continuing Education are excluded. Source: fall semester 14th class day course file.

Lower Division Undergraduate Courses: Courses typically associated with the first and second years of college study; courses numbered 0001 through 2999.

Upper Division Undergraduate Courses: Courses typically associated with the third and fourth years of college study; courses numbered 3000 through 4999.

Graduate/Professional Courses: Courses typically associated with first professional or post-baccalaureate study; courses numbered 5000 through 9999.

Fall Teaching Activity

Full Time Equivalent (FTE) faculty: Faculty appointed at 100% effort are 1 FTE. Faculty appointed at 50% effort are 0.5 FTE.

Full Time Equivalent (FTE) graduate assistants: Typical appointment for a graduate assistant is 50% effort or 0.5 FTE.

Full Time Equivalent (FTE) faculty assigned to classes include (1) faculty who are tenured or on tenure track appointment, (2) faculty on annual appointment, and (3) graduate assistants. Only classes taught as part of the normal salary (on load) are included. Only unrestricted instruction, research, and public service funds are used in calculation of FTE. Source: fall semester faculty assignment file.

Organized class sections: Regularly scheduled classes meeting in classroom or similar facilities at stated times; lecture, laboratory, and seminar instruction; excludes independent study classes. Source: fall semester faculty assignment file.

Student credit hour (SCH): Course credit value multiplied by course enrollment.

Annual Instruction and Research Ratios

Annual student credit hours: Fall and spring student credit hours reported by level of student (undergraduate or graduate). Source: fall and spring 14th class day course files.

Annual full time equivalent (FTE) student is equivalent to the sum of undergraduate fall and spring student credit hours divided by 30 plus the sum of graduate fall and spring student credit hours divided by 24.

Direct unrestricted instructional expenditures: Instructional funds expended by academic units (those offering degrees and/or courses.) Source: Analysis of Current Unrestricted Fund Expenditures (C-2A), Supplement to the Financial Report.

Personnel costs: Salaries, wages, and related benefits reported on Analysis of Current Unrestricted Fund Expenditures (C-2A), Supplement to the Financial Report.

Total FTE faculty: All faculty ranks charged to instruction, research, and public service funds regardless of source. Includes both faculty assigned to classes and those who are not. Source: October 31 census payroll file.

Total FTE tenure/tenure track faculty: Faculty described above who are tenured or on tenure track appointments.

Research expenditures: Grand total research and development expenditures from both science and engineering (S&E) and non-S&E fields. Source: National Science Foundation (NSF) Survey of Research and Development Expenditures at Universities and Colleges.

Table I: Affiliated Off-Campus Sites

LSU Campus	Name of Affiliated Off- Campus Site	Gross Revenue Generated by Affiliate Campus	Net Revenue Generated by Affiliated Campus	\$ Amount Contributed Back to Campus by Affiliated Off-Site Campus
LSU A&M	EA Sports -- South Campus*			
	2007-08	\$0	\$0	\$0
	2008-09	\$57,690	\$57,690	\$57,690
	2009-10	\$113,000	\$113,000	\$113,000
	2010-11	\$114,000	\$114,000	\$114,000
	2011-12	\$114,000	\$114,000	\$114,000
	2012-13	\$260,250	\$260,250	\$260,250
	2013-14	\$465,000	\$465,000	\$465,000
	2014-15	\$465,000	\$465,000	\$465,000
LSU A&M	Tsunami Sushi -- Shaw Center			
	2007-08	\$91,311	\$82,180	\$82,180
	2008-09	\$80,009	\$72,008	\$72,008
	2009-10	\$75,347	\$67,812	\$67,812
	2010-11	\$79,127	\$71,214	\$71,214
	2011-12	\$78,341	\$70,507	\$70,507
	2012-13	\$75,908	\$68,317	\$68,317
	2013-14	\$76,949	\$69,254	\$69,254
	2014-15	\$78,850	\$70,965	\$70,965

*Rental income per contract with Department of Economic Development.

Table II: Board of Regent Support Funds

LSU Campus	Name of Support Fund	Year	Market Value (\$ Amount)
LSU A&M	Endowed Chairs/Professorship Programs*	2006-07	\$159,610,256
		2007-08	\$151,438,237
		2008-09	\$125,172,316
		2009-10	\$139,221,475
		2010-11	\$162,020,284
		2011-12	\$157,018,445
		2012-13	\$173,372,710
		2013-14	\$198,207,790
		2014-15	\$210,884,877

*Market value of combined private and state program assets managed by LSU Foundation for Endowed Chairs/Professorship Programs.

Table III: Summary of Campus Foundations

LSU Campus	Foundation	Year	Total Assets (\$ Amount)
LSU A&M	Alumni Association	2007-08	\$32,700,000
		2008-09	\$30,700,000
		2009-10	\$32,900,559
		2010-11	\$33,513,317
		2011-12	\$33,694,184
		2012-13	\$34,274,908
		2013-14	\$36,525,622
	2014-15	\$36,915,148	
	LSU Foundation, including Tiger Athletic Found*	2007-08	\$511,375,217
		2008-09	\$446,113,820
		2009-10	\$475,181,704
		2010-11	\$538,053,386
		2011-12	\$532,984,318
		2012-13	\$567,781,384
2013-14		\$644,076,625	
2014-15	\$626,559,261		

*Total assets from LSU Foundation's audited consolidated financial statement. The only assets included in these statements that relate to the Tiger Athletic Foundation are the endowed funds the LSU Foundation manages for TAF. TAF's total assets are reported in its own financial statements. Total assets reported for LSU A&M are reported as well in Law Center and LSU Agricultural Center Metric V.

**LOUISIANA STATE UNIVERSITY
NATIONAL BENCHMARK REPORT**

Institution Name	Total Six-Year Graduation Rate 2008 Cohort	Total Research Expenditures 2013-2014	Total Degrees Awarded 2013-2014	Percent Graduate Student Headcount of Total Headcount Fall 2014	Graduation Rate Cohort As a % of New Degree-Seeking Undergraduates Fall 2014
Louisiana State University	67%	\$261,319,263	6,478	18%	75%
Colorado State University-Fort Collins	64%	\$217,897,151	6,776	25%	68%
Iowa State University	68%	\$198,064,045	6,936	16%	72%
Mississippi State University	61%	\$148,488,435	4,315	18%	63%
North Carolina State University at Raleigh	74%	\$294,372,135	8,723	28%	74%
Purdue University-Main Campus	70%	\$276,394,433	10,299	24%	85%
Texas A & M University-College Station	79%	\$689,193,245	13,796	24%	70%
The University of Tennessee	68%	\$286,724,550	7,380	29%	75%
University of Arkansas	60%	\$128,634,378	5,313	17%	74%
University of Georgia	83%	\$360,681,093	9,250	24%	77%
University of Illinois at Urbana-Champaign	84%	\$522,708,280	12,204	27%	76%
University of Maryland-College Park	84%	\$440,232,782	10,931	28%	65%
University of Nebraska-Lincoln	67%	\$204,526,179	5,180	20%	82%
Virginia Polytechnic Institute and State University	82%	\$364,930,750	8,187	22%	84%
Average-Excluding LSU	73%	\$317,911,343	8,407	23%	74%

Source: IPEDS Data Center

Note: LSU values include LSU Ag. Center, Hebert Law Center, and Pennington Biomedical Research Center as published by IPEDS.

Percent Graduate Enrolled Includes First-Professional

Degrees Awarded Include Certificates

Pennington Biomedical Research Center Executive Summary

Metric IV - Research Expenditures

Researchers at the Pennington Biomedical Research Center continued to perform well in 2015 even though gift, grant, and contract funding decreased by 11.7%. While more proposals were submitted and funded in 2015 than 2014, the awards granted were smaller than in 2014. The percentage of faculty holding grants is higher in 2015 than 2014, but this is a result of faculty attrition. The attrition also accounts for our lower number in research dollars as existing grants were transferred as faculty went to other institutions.

Pennington's business model requires a stable base level of support to return grants and contracts on an order of 1:3. It will become increasingly difficult to sustain our excellent levels of grant and contract funding without a stable base. Nevertheless, we are pleased with the 2015 success in funded proposals.

Metric V - Technology Transfer

Licensing and Licensing Income for FY 2015 has remained level from the previous fiscal year.

Legal fees for technology transfer have increased slightly. Pennington's new process of evaluating potential return on patents and licenses to curtail legal expenditures on technology that shows little promise for future return. We are hopeful that services offered through the R&T foundation will also contribute to the trend. The number of Material Transfer Agreements in 2015 have declined.

Metric VI - Revenues

Foundation total Assets and total Endowment value are down slightly.

Though state appropriations decreased from FY 2014 to FY 2015, State Appropriations per FTE increased in FY 2015 due to a decrease in total FTE.

Our Auxiliary enterprise (PBRC Stores) is designed to break even in order to cover the costs of the operation and give our researchers best possible prices on research supplies and equipment. In 2015, the store did not achieved this goal; the first year since Pennington took it over from LSU Health Sciences Center.

MISSION:

Our mission is to discover the triggers of chronic diseases through innovative research that improves human health across the lifespan--- helping people to live *Well* Beyond the Expected.

Pennington Biomedical Research Center

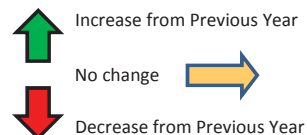
Metrics at a Glance

2015-2016

Legend:

Statistic	
High	X
Low	Z

Most Recent Available
% Change from Previous Period



Metric IV Research Expenditures

Total Amount of Faculty Research (in thousands)	
50,167	44,887
38,192	-10.5%

Research dollars per FTE for T/TT (in thousands)	
1,858	1,360
1,242	-26.8%

Percent of T/TT faculty holding grants	
92.0%	92.0%
63.0%	19.5%

Total number of clinical trials or proposal funded	
151	125
113	6.8%

Total gifts, grants and contract funding (for research only)	
38,899	32,138
32,124	-12.5%

Number of Total Gifts, Grant, and Contract Proposals submitted to potential sponsors.	
231	183
172	6.4%

Number of inventions disclosures received	
16	5
5	-37.5%

Metric V Technology Transfer

Number of Licensing FTEs employed	
1	1
1	0.0%

Number of Material Transfer Agreements (MTAs)	
75	27
23	-34.1%

Total number of Licenses/Options yielding license income of any sort	
8	8
2	33.3%

Total License Income Received	
46,662	10,029
8,170	10.3%

Total \$ Spent on Legal Fees for Patents and/or Copyrights	
113,767	72,753
40,789	8.6%

Total U.S Patent Applications Filed	
12	6
2	-25.0%

Revenues

Total Endowment Value	
18,702,666	18,296,079
12,912,393	-2.2%

Total payout from endowment	
681,384	681,384
354,131	9.9%

Foundations total Assets (\$ Amount)	
171,031,845	94,566,314
93,288,954	-5.3%

State Appropriation per FTE employee	
37,565	37,565
28,680	7.6%

Net Revenue Generated from auxiliary enterprises	
13,073	-38,452
-38,452	-5561.9%

Pennington Biomedical Research Center

IV. The following metrics will identify the effectiveness of campus research and technology transfer to benefit the state's economic development.

Dollars shown in thousands

Field of Science & Engineering	FY 2009		FY 2010		FY 2011		FY 2012		FY 2013		FY 2014		FY 2015	
	Total	Federal	Total	Federal	Total	Federal	Total	Federal	Total	Federal	Total	Federal	Total	Federal
a. Engineering (Total)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(1) Aeronautical & astronautical	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(2) Bioengineering/biomedical engineering	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(3) Chemical	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(4) Civil	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(5) Electrical	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(6) Mechanical	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(7) Metallurgical & materials	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(8) Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0
b. Physical Sciences (Total)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(1) Astronomy	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(2) Chemistry	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(3) Physics	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(4) Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0
c. Environmental Sciences (Total)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(1) Atmospheric	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(2) Earth sciences	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(3) Oceanography	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(4) Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0
d. Mathematical Sciences (Total)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
e. Computer Sciences (Total)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
f. Life Sciences (Total)	42,369	23,510	43,477	24,463	45,134	24,279	46,644	23,441	48,185	24,951	50,167	25,582	44,887	21,248
(1) Agricultural	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(2) Biological	42,369	23,510	43,477	24,463	45,134	24,279	46,644	23,441	48,185	24,951	50,167	25,582	44,887	21,248
(3) Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(4) Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0
g. Psychology (Total)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
h. Social Sciences (Total)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(1) Economics	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(2) Political science	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(3) Sociology	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(4) Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0
i. Other Sciences, not elsewhere classified (Total)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
j. Total (sum of a through i)	42,369	23,510	43,477	24,463	45,134	24,279	46,644	23,441	48,185	24,951	50,167	25,582	44,887	21,248

Dollars shown in thousands

Pennington Biomedical Research Center

IV. The following metrics will identify the effectiveness of campus research and technology transfer to benefit the state's economic development.

Dollars shown in thousands

Faculty Research:	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Total Amount of Faculty Research	43,477	45,134	46,644	48,185	50,167	44,887
Total number of T/TT faculty holding grants	35	34	29	32	27	33
Percent of T/TT faculty holding grants	81%	83%	63%	68%	77%	92%
Research dollars per FTE for T/TT	1,242	1,327	1,608	1,506	1,858	1,360
Licenses/Patents:	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Number of inventions disclosures received	14	11	5	10	8	5
Total license income	46.6	12.2	25.6	12.5	9.1	10.0
Total number of new patents filed	3	5	2	2	3	11
Total number of new licenses/options executed	1	5	2	5	6	4
Total number of start up companies	1	1	0	2	1	0
Total number of licenses generating revenue	4	2	3	1	6	8
Legal Fees	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Expended	60.4	40.8	113.8	71.2	66.7	72.8
Reimburse	37.5	10.0	14.9	0.0	1.0	0.0
Percent increase in nonstate funds (for research only)	4.76%	-2.70%	7.00%	9.35%	-5.56%	-12.51%
Total number of clinical trials or proposal funded	124	124	151	139	117	125
Total gifts, grants and contract funding (for research only)	34,168	33,245	35,573	38,899	36,735	32,138
Number of Total Gifts, Grant, and Contract Proposals submitted to potential sponsors.	200	211	207	190	172	183

Pennington Biomedical Research Center

V. The following metrics will provide Technology Transfer data.

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
How many Licensing FTEs were employed In your Technology Transfer Office?	0.5	0.5	1	1	1	1
How many Other FTEs were employed In your Technology Transfer Office?	1	1	0	0	0	3
List all Companies who entered Into Licenses or Options, Indicate if Start-Up, and identify Other LSU campuses Involved					Below	Below
How many Licenses did your Institution execute?	1	4	2	4	6	3
How many Options did your Institution execute?	0	1	0	1	0	1
How many different Disclosures are Included In the Licenses/Options Executed?	1	4	0	1	6	4
How many of these Licenses Executed reported above were Exclusive?	1	2	0	1	2	0
How many of these Licenses Executed reported above were Non-Exclusive?	0	2	2	3	4	3
How many Licenses/Options Executed Included Equity?	0	0	0	0	1	0
How many Licenses/Options were Active as of the last day, (cumulative)?	4	7	7	10	8	5
How many of the Licenses/Options Executed were Licensed to Start-Up Companies?	1	1		2	2	0
How many of the Licenses/Options Executed were Licensed to Small Companies?	0	1		0	2	0
How many of the Licenses/Options Executed were Licensed to Large Companies?	0	0		0	4	0
How much Research Funding was committed to your Institution (Includes multi-year commitments) that was related to License or Option Agreements Executed or that was related to License or Option Agreements Executed In a prior year for which the Research Funding committed was not previously reported, e.g., as a result of a Research agreement renewal?	\$104,348	\$ 2,930,964		\$ 720,421	\$ 875,922	\$ 1,201,976
How many Material Transfer Agreements (MTAs) did your Office process?	75	48	23	50	41	27
How many Research Agreements did your Office process?	200	100	68	27	33	49
What is the Total number of Licenses/Options yielding License Income of any sort?	4	2	3	5	6	8
How many Licenses/Options yielded Running Royalties?	0	0	0	3	3	0
How many Licenses/Options yielded more than \$1 million In License Income Received?	0	0	0	0	0	0
What was the Total amount of License Income Received at your Institution?	\$46,662	\$12,169	\$25,618	\$12,495	\$9,090	\$10,029
How much of the License Income Received can be attributed to Running Royalties?	\$0	\$0	\$0	\$2,150	\$1,740	\$0
How much of the License Income Received can be attributed to Cashed-In Equity?	\$0	\$0	\$0	\$0	\$0	\$0
How much of the License Income Received can be attributed to License Income of all Other types?	\$46,662	\$12,169	\$25,618	\$0	\$7,350	\$0
How much of the License Income was Paid to Other Institutions?	\$2,233	\$0	\$0	\$0	\$0	\$0
What was the Total amount spent on external legal fees for Patents and/or copyrights?	\$60,392	\$40,789	\$113,767	\$71,153	\$66,991	\$72,753
What was the Total amount Received In direct reimbursements from Licensees for legal fees?	\$37,507	\$10,000	\$14,918	\$0	\$855	\$0
How many Invention Disclosures were Received?	14	11	5	10	8	5
Of the Invention Disclosures reported In 13A, how many were closed?	2	6			1	1
Of the Invention Disclosures In 13A, how many were Licensed?	0	0			0	0

Pennington Biomedical Research Center

V. The following metrics will provide Technology Transfer data.

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
How many Total U.S. Patent Applications were filed?	7	7	2	7	8	6
How many New Patent Applications were filed?	3	5	2	2	3	11
Of these, how many were filed as US Provisional Patent Applications?	3	5	2	3	3	2
Of these, how many were filed as US Utility Patent Applications?	0	0		1	0	3
Of these, how many were filed as Non-US Patent Applications?	0	0		5	0	6
How many U.S. Patents were issued?	1	2	1	0	2	1
How many PVP certificates were filed?	0	0	0	0	0	0
How many PVP certificates were issued?	0	0	0	0	0	0
How many Start-Up Companies formed that were dependent Upon the LicensIng of your Technology for Initiation?	1	1	0	2	1	0
How many of these Start-Up Companies formed have their primary place of busIness operatIng In your home state?	1	0	0	2	1	0
How many Start-Up Companies that were dependent Upon the LicensIng of your Institution's Technology for Initiation and were reported In the Survey In this year or In earlier fiscal years became Non-Operational?	0	0	0	0	0	0
How many Start-Up Companies that were dependent Upon the LicensIng of your Institution's Technology for Initiation and were reported In the Survey In this year or In earlier fiscal years were Operational as of the last day?	2	6	6	5	1	5
Of the Start-Up Companies formed, In how many does your Institution hold Equity?	0	0	0	1	0	2
Did one or more of your Licensed Technologies become Available for public/commercial use? If YES, how many?	No	no	No	2	No	No

¹ List of Companies

- FY 2008**
 Orexigen 2 & Kaiser Fdtn 1(non-ex behavioral tools), Esperance (Ag, A&M)
- FY 2009**
 Body Evolution (start-up) - option
 Wayne State University - non-exclusive license
 UniversitAatsklinikum Ruhr-Uni-Bochum - non-exclusive license
 Southern University and A&M College - non-exclusive license (3)
 University of Pennsylvania - non-exclusive license
 African Population and Health Research Center, Inc. - non-exclusive license
 Syracuse University - non-exclusive license (2)
 Brand You Image - non-exclusive license
 Florida Southern College - non-exclusive license
 Drexel University - non-exclusive license
 Springfield Australia Pty Ltd. - non-exclusive license
 Laurentian University - non-exclusive license
 Whitelands College Roehampton University - non-exclusive license
 NIDDK - NIH - non-exclusive license
 YourEncore, Inc., Eli Lilly - non-exclusive license (4)
 University of Ulster - non-exclusive license
 University of Copenhagen - non-exclusive license
 University of Cincinnati - non-exclusive license
 University of Liverpool - non-exclusive license
 The Cooper Institute - non-exclusive license
 Center for Health Services Research in Primary Care - non-exclusive license
 Weight Control and Diabetes Research Center - non-exclusive license

Pennington Biomedical Research Center

V. The following metrics will provide Technology Transfer data.

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
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FY 2010
1 startup: Body Evolution Technologies

FY 2011
VHI (option/start-up), NeuroQuest (license), Unnamed companies for 3 behavioral/psychological tools licensed 10 times

FY 2012
Copyright tool 1 and Copyright tool 2 (total 8 times)

FY 2013
K94 Discoveries, Helping Hand Technologies

FY 2014
BIA (Body Image Assessment)
Bridgewater State University

FCI (Food Craving Inventory)
PBRC (internal use for PBRC study)
University of Kansas Medical Center
Eisai, Inc.
University of California, San Francisco
University of Sydney
Cincinnati Children's Hospital
University of Missouri-Columbia
Sleep and Wellness Medical Associates, LLC
VA Long Beach Healthcare System
Lewis and Clark College

FPQ (Geiselman Food Preference Questionnaire)
PBRC (internal use for PBRC study)

RFPM (Remote Food Photography Method)
The Trustees of the University of Pennsylvania

FY 2015
Indiana Univ. School of Medicine (N); LSU A&M (N); Johns Hopkins Univ. (N); Texas Tech Univ. (N); Cincinnati Children's Hosp. (N);
Univ. North Carolina Charlotte (N); Weight Watchers (N); VHI and Wayne State Univ. (O)

Pennington Biomedical Research Center

VI. The following metrics will identify the campus maximization of revenue streams to support teaching, research and outreach.

	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Total Endowment Value	\$ 12,912,393	\$ 14,525,800	\$ 16,942,577	\$ 16,161,886	\$ 17,073,786	\$ 18,702,666	\$ 18,296,079
Total payout from endowment	\$ 354,131	\$ 365,207	\$ 601,622	\$ 657,642	\$ 620,037	\$ 619,860	\$ 681,384
Total # of Foundations	2	2	2	2	2	2	2
Foundations total Assets (\$ Amount)	\$ 96,423,971	\$ 96,870,839	\$ 97,579,016	\$ 93,288,954	\$ 96,147,747	\$ 99,886,938	\$ 94,566,314
Click here to go to the Foundations Supplemental Table							
State Appropriation per FTE employee	\$34,506	\$31,526	\$34,373	\$28,680	\$31,682	\$34,904	\$37,565
Net Revenue Generated from auxiliary enterprises	\$13,073	\$73	\$353	\$8,641	\$9,068	\$704	-\$38,452

Endowment Value equals the market value of of the endowment as of June 30 of the reporting year.

FTE- Full time equivalent

Payout from Endowment equal interest earned on endowment.

Gross Revenue Generated from Student Enrollment FTE equals revenue gain from student tuitions and fees.

Net Revenue Generated from Student Enrollment FTE equals gross revenue from enrollment headcount minus institutional supported financial aid.

Net Revenue from Auxiliary equal gross revenue generated from auxiliary enterprises minus debt services and other financial obligations.

FTEs Decreased from 2014 to 2015 by 59.

Additional Footnotes from Foundations:

Pennington Medical Foundation (PMF):

1. PMF is on a calendar year basis (not fiscal year basis). Therefore, data provided by PMF is for calendar year 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, and 2014.
2. The figures above are not all inclusive annual support from the PMF to the PBRC. The numbers above only represent direct support payments from the PMF to the PBRC. It does not include payments made to other third party entities, which support PBRC, and in comparison is a significant source of support to PBRC. The total program services support from PMF to PBRC, as verified on PMF's annual audit reports is as follows: 2006 - \$6,785,450 2007 - \$7,974,027 2008 - \$7,224,678 2009 - \$4,804,725 2010 - \$4,436,998 2011-\$3,283,536 2012-\$3,023,018 2013 - \$3,042,225 2014 - \$3,370,332.

Pennington Biomedical Research Foundation (PBRF):

1. PBRF is on a fiscal year basis. The data provided by PBRF is for fiscal year ending June 30, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, and 2015.
2. The figures above are not all inclusive annual support from the PBRF to the PBRC. The numbers above only represent direct support payments from the PBRF to the PBRC. It does not include payments made to other third party entities, which support PBRC, and in comparison is a significant source of support to PBRC. The total program services support from PBRF to PBRC, as verified on PBRF's annual audit reports is as follows: 2007 - \$1,390,874 2008 - \$1,387,373 2009 - \$1,740,912 2010 - \$1,765,635 2011 - \$2,114,326 2012-\$2,698,542 2013-\$1,945,364 2014-\$1,759,249 2015 - \$3,371,262.
3. Total payout from endowment equals amount expended (private and state) by the Foundation for the endowed chair and professorship program. Note, this amount is also included in the total annual giving number since the Foundation's endowment payout is paid directly to PBRC each year.

"Total Endowment Value" above does not include investments of the Pennington Medical Foundation, since it does not technically have a donor restricted permanent endowment. If you would like to include its investments, they are as follows for the Pennington Medical Foundation: 2006 - \$98,645,860 2007 - \$93,335,450 2008 - \$34,403,153 2009 - \$34,121,588 2010 - \$33,661,631 2011-\$31,360,922 2012-\$31,868,025 2013-\$31,945,263 2014-\$30,237,886.

Table I: Affiliated Off-Campus Sites

LSU System Campus	Name of Affiliated Off- Campus Site	Gross Revenue Generated by Affiliate Campus	Net Revenue Generated by Affiliated Campus	\$ Amount Contributed Back to Campus by Affiliated Off-Site Campus

Table II: Board of Regent Support Funds

LSU System Campus	Name of Support Fund	Endowment	Market Value (\$ Amount)	
PBRC	Pennington Biomedical Research Foundation		\$ 16,511,012	6/30/2008
			\$ 12,911,811	6/30/2009
			\$ 14,525,800	6/30/2010
			\$ 16,789,443	6/30/2011
			\$ 15,945,024	6/30/2012
			\$ 16,793,280	6/30/2013
			\$ 18,223,894	6/30/2014
			\$ 17,781,570	6/30/2015

Table III: Summary of Campus Foundations

LSU System Campus	Foundation	Total Assets (\$ Amount)		
PBRC	Pennington Medical Foundation	\$ 147,091,630	12/31/2006	
	(Audited Calendar Year End)	\$ 142,343,899	12/31/2007	
		\$ 76,902,339	12/31/2008	
		\$ 75,142,473	12/31/2009	
		\$ 73,352,420	12/31/2010	
		\$ 69,781,598	12/31/2011	
		\$ 69,779,174	12/31/2012	
		\$ 67,729,187	12/31/2013	
		\$ 64,839,815	12/31/2014	

PBRC	Pennington Biomedical Research Foundation			
	(Audited Fiscal Year End)	\$	23,940,215	6/30/2007
		\$	23,753,946	6/30/2008
		\$	19,521,632	6/30/2009
		\$	21,728,366	6/30/2010
		\$	24,226,596	6/30/2011
		\$	23,507,356	6/30/2012
		\$	26,368,573	6/30/2013
		\$	32,157,751	6/30/2014
		\$	29,726,499	6/30/2015

**Pennington Biomedical Research Center
National Benchmark Report**

	Total Number of NIH Awards 2015	Total Dollar Amount NIH Awards 2015
Pennington Biomedical Research Center		
Wistar Institute (Pennsylvania)		
Oklahoma Medical Research Foundation		
J. David Gladstone Institutes (California)		
Buck Institute for Age Research (California)		

	Number of peer-reviewed publications by PBRC faculty
2013	no longer tracked
Lifetime	no longer tracked

Louisiana State University Agricultural Center Executive Summary

Declining state appropriations and unfunded mandates continue to hamper our ability to maintain vital LSU AgCenter programs, which target agricultural productivity and profitability, coastal restoration, improved health and welfare, youth development, family success, community sustainability, conservation of soil and water resources, biofuel development, and more.

The AgCenter has taken a variety of measures to balance the budget. Some of these measures include:

- Hiring freeze for 2014-15 and anticipated to last through 2015-16. Few exceptions have been granted on appropriated funds.
- Continued implementation of administrative restructuring; consolidation, restructuring and closing of units; and adjusting programs accordingly.
- Restructuring of numerous faculty positions to jointly cover extension, research, and teaching needs.
- A variety of different staffing strategies to maximize productivity.
- Redesigned business processes to achieve efficiencies.
- Closely studying all programs to ensure they align closely with core mission, clientele needs, and College of Agricultural student teaching objectives.
- Seeking opportunities to maximize resources through collaborative efforts between units, between universities, and with external entities.
- Cuts to all support categories.
- Deferral of critical equipment and maintenance needs.
- Increased emphasis on external grant funding along with reward mechanisms for faculty who excel in this area.
- Retirement incentive programs in 2009 and 2010 and a new one was offered in 2015.
- Sustained effort to increase the local support for parish Extension Service programs.

Among the AgCenter's details in the attached are:

- External awards and funding continue to increase on a per faculty member basis, but because faculty numbers are declining overall funds are flat.
- Royalty income has increased markedly in recent years, and the rate of royalty income to research expenditures ranks the LSU AgCenter close to the top nationally.
- The Louisiana 4-H youth development program is one of the largest among our peers, and the success of that program is remaining steady despite budget cuts. However; numbers of youth reached are now declining do to losses in 4H agent staffing.
- The total number of research publications and refereed publications credited to the LSU AgCenter on a per faculty member basis are climbing . However, overall publication numbers are falling due to reduced faculty lines.
- Stable and/or increasing local government financial support for extension programs recognizes their value to communities.
- Total gifts to the foundations are down because of the Louisiana's economy.

Many factors threaten the AgCenter's ability to deliver the level and range of research and educational programs to which the public is accustomed. However, we intend to make every effort to maintain the most critical programs, to remain true to the core mission of improving the lives of Louisiana citizens, and to provide the most possible for every dollar invested in the LSU AgCenter.

LSU AgCenter MISSION:

The overall mission of the LSU Agricultural Center is to enhance the quality of life for people through research and educational programs that develop the best use of natural resources, conserve and protect the environment, enhance development of existing and new agricultural and related enterprises, develop human and community resources, and fulfill the acts of authorization and mandates of state and federal legislative bodies.


LSU AgCenter


Metrics at a Glance 2015-2016

Legend:

Statistic		
High	X	Y
Low	Z	%


Most Recent Available
% Change from Previous Period


Increase from Previous Year 


No change 


Decrease from Previous Year 


Metric IV Research Expenditures


Total Research (in thousands)	
96,360	88,640
86,656	 2.3%

Number of all research publications	
1,052	748
722	 -16.6%


Dollar amount of grants and contracts awards received	
32,245,377	20,232,503
19,423,446	 4.2%


Dollar amount of restricted expenditures	
49,163,387	49,163,387
29,658,844	 14.8%


Number of 4-H volunteer leaders	
9,237	9,237
7,229	 5.7%


Number of 4-H participants in community service activities	
47,846	46,637
38,082	 -0.2%


Metric V Technology Transfer


Number of Licensing FTEs employed	
3	2
1	 100.0%

Number of Material Transfer Agreements (MTAs)	
67	24
11	 -20.0%


Total number of Licenses/Options yielding license income of any sort	
79	44
22	 15.8%


Total License Income Received	
10,620,789	9,757,484
2,524,643	 5.4%


Total \$ Spent on Legal Fees for Patents and/or Copyrights	
285,780	0
197,746	 -100.0%

Total U.S Patent Applications Filed	
26	18
11	 12.5%

Metric VI Revenues

Market Value of Endowment	
16,017,523	15,539,337
10,841,052	 -3.0%

Earned Interest on Endowments	
613,260	613,260
344,837	 4.7%

Market Value (\$ Amount) of BoR Support Fund (Chairs & Professorships)	
9,070,205	8,794,937
5,755,850	 -3.0%

LSU AgCenter

IV. The following metrics will identify the effectiveness of campus research and technology transfer to benefit the state's economic development.

Field of Science & Engineering	FY 2009		FY 2010		FY 2011		FY 2012		FY 2013		FY 2014		FY 2015	
	Total	Federal	Total	Federal	Total	Federal	Total	Federal	Total	Federal	Total	Federal	Total	Federal
a. Engineering (Total)	5,647	1,132	6,082	1,347	4,826	909	5,974	1,788	7,654	3,221	6,273	2,208	6,280	2,042
(1) Aeronautical & astronautical														
(2) Bioengineering/biomedical engineering														
(3) Chemical														
(4) Civil														
(5) Electrical														
(6) Mechanical														
(7) Metallurgical & materials														
(8) Other	5,647	1,132	6,082	1,347	4,826	909	5,974	1,788	7,654	3,221	6,273	2,208	6,280	2,042
b. Physical Sciences (Total)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(1) Astronomy														
(2) Chemistry														
(3) Physics														
(4) Other														
c. Environmental Sciences (Total)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(1) Atmospheric														
(2) Earth sciences														
(3) Oceanography														
(4) Other														
d. Mathematical Sciences (Total)	410	5	418	0	301	0	302	0	283	0	365	0	245	0
e. Computer Sciences (Total)														
f. Life Sciences (Total)	85,868	10,555	80,029	9,921	81,755	11,874	78,661	10,700	76,984	12,643	76,575	9,174	78,428	10,801
(1) Agricultural	77,339	8,985	71,774	8,474	74,094	10,163	71,683	9,084	70,816	10,962	71,305	8,380	73,118	9,497
(2) Biological	8,529	1,570	8,255	1,447	7,661	1,711	6,978	1,616	6,168	1,681	5,270	794	5,310	1,304
(3) Medical														
(4) Other														
g. Psychology (Total)														
h. Social Sciences (Total)	3,753	990	3,678	1,064	3,580	940	3,719	901	3,374	1,200	3,443	870	3,483	1,136
(1) Economics	3,753	990	3,678	1,064	3,580	940	3,719	901	3,374	1,200	3,443	870	3,483	1,136
(2) Political science														
(3) Sociology														
(4) Other														
i. Other Sciences, not elsewhere classified (Total)									243	0	0	0	204	0
j. Total (sum of a through i)	95,678	12,682	90,207	12,332	90,462	13,723	88,656	13,389	88,538	17,064	86,656	12,252	88,640	13,979

LSU AgCenter

IV. The following metrics will identify the effectiveness of campus research and technology transfer to benefit the state's economic development.

Enhance the Competitiveness and Sustainability of Louisiana's Food, Fiber, and Natural Resource Based Industries							
	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	
Average adoption rate of recommended best management practices	80.2%	73.6%	71.5%	86.7%	71.5%	78.1%	
Number of research projects	289	268	268	247	222	181	
Number of all research publications	797	722	1,027	1,042	897	748	
Number of refereed research publications only	251	215	501	507	458	298	
Number of new and revised numbered extension publications	137	138	125	83	87	92	
Support Increased Economic Opportunities and Improve Quality of Stakeholder's Life							
Dollar amount of grants and contracts awards received	31,709,768	32,245,377	30,027,220	24,189,985	19,423,446	20,232,503	
Dollar amount of restricted expenditures	41,347,370	42,529,920	43,988,246	42,566,431	42,820,393	49,163,387	
	2,083	2,475	11,431**	5,367	4,991	7,224	
Number of educational programs - agriculture and natural resources programs							
- nutrition and health programs	2,706	2,130	13,628**	12,438	10,630	10,877	
	856,113	1,091,830	604,973**	620,163	666,437	648,609	
Number of educational contacts - agriculture and natural resources programs							
- nutrition and health programs	698,325	846,789	530,946**	252,866	265,119	478,133	
Number of web-based contacts - number of web pages viewed	69,679,581	46,537,177	94,345,406	101,745,875	97,433,749	96,292,789	
Build Leaders and Good Citizens through 4-H Youth Development							
Number of 4-H members and participants	205,493	206,750	208,568	215,130	221,223	221,223	
Number of 4-H volunteer leaders	7,577	7,278	7,255	7,243	8,743	9,237	
Number of 4-H participants in community service activities	43,996	45,433	47,846	39,568	46,729	46,637	

* Introduction of new web design.

** New data collection system implemented. Current reporting system allows a count of each individual educational program conducted whereas the previous system did not allow that count. The new system counts all activities with 2 or more participants as a group teaching method. We have also added nutrition educators to the reporting system. The frequency of reporting has been increased thus increasing accuracy.

Decrease due to loss in faculty resulting in fewer research projects and funding

LSU AgCenter

V. The following metrics will provide Technology Transfer data.

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
How many licensing FTEs were employed in your Technology Transfer Office?	3	2	2	2	1	2
How many other FTEs were employed in your Technology Transfer Office?	0	0.5	0.5	1	2.5	1
List all companies who entered into licenses or options, indicate if start-up, and identify other LSU campuses involved						
How many licenses did your institution execute?	15	17	9	15	14	9
How many options did your institution execute?	2	1	0	0	0	0
How many different disclosures are included in the licenses/options executed?	8	7	9	33	25	13
How many of these licenses executed reported above were exclusive?	2	3	4	9	8	6
How many of these licenses executed reported above were non-exclusive?	13	14	5	6	6	3
How many licenses/options executed included equity?		0	0	0	0	0
How many licenses/options were active as of the last day, (cumulative)?	50	67	58	79	68	64
How many of the licenses/options executed were licensed to start-up companies?	1	1	1	0	1	2
How many of the licenses/options executed were licensed to small companies?	13	17	5	14	13	6
How many of the licenses/options executed were licensed to large companies?	0	0	2	1	0	1
How much research funding was committed to your institution (includes multi-year commitments) that was related to license or option agreements executed or that was related to license or option agreements executed in a prior year for which the research funding committed was not previously reported, e.g. as a result of a research agreement renewal?	0	0	0	0	0	0
How many material transfer agreements (MTAs) did your office process?	67	56	50	24	30	24
How many research agreements did your office process?	N/A	N/A	0	426	604	456
What is the total number of licenses/options yielding license income of any sort?	27	44	44	79	38	44
How many licenses/options yielded running royalties?	26	42	40	79	19	22
How many licenses/options yielded more than \$1 million in license income received?	1	1	1	1	1	1
What was the total amount of license income received at your institution?	\$9,068,981	\$10,620,789	\$9,582,731	\$9,294,880	\$9,258,701	\$9,757,484
How much of the license income received can be attributed to running royalties?	\$9,068,981	\$10,620,789	\$9,410,424	\$9,044,880	\$8,968,228	\$9,615,183
How much of the license income received can be attributed to cashed-in equity?	\$0	\$0	\$0	\$250,000	\$0	\$0
How much of the license income received can be attributed to license income of all other types?	\$0	\$0	\$146,250	\$0	\$184,085	\$142,301
How much of the license income was paid to other institutions?	\$9,927	\$4,342	\$26,057	\$19,722	\$24,228	\$63,497
What was the total amount spent on external legal fees for patents and/or copyrights?	\$ 257,353.53	\$ 285,780.01	\$199,868	\$239,850	\$197,746	\$276,698
What was the total amount received in direct reimbursements from licensees for legal fees?	\$ 121,715.88	\$ 139,762.40	\$68,184	\$170,421	\$97,776	\$97,776
How many invention disclosures were received?	33	25	27	30	36	34
Of the invention disclosures reported in 13A, how many were closed?		0				
Of the invention disclosures in 13A, how many were licensed?	1	1				
How many total U.S. patent applications were filed?	26	18	11	12	16	18
How many new patent applications were filed?	14	29	6	6	13	4
Of these, how many were filed as U.S. provisional patent applications?	14	8	6	5	10	1
Of these, how many were filed as U.S. utility patent applications?	3	9		1	4	0
Of these, how many were filed as non-U.S. patent applications?	3	4		0	2	0
How many U.S. patents were issued?	4	5	3	3	2	6
How many plant variety protection (PVP) certificates were filed?	2	0	4	2	3	7
How many plant variety protection (PVP) certificates were issued?	0	0	0	5	2	1

LSU AgCenter

V. The following metrics will provide Technology Transfer data.

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
How many start-up companies formed that were dependent upon the licensing of your technology for initiation?	1	0	1	0	1	2
How many of these start-up companies formed have their primary place of business operating in your home state?		0	1	0	0	2
How many start-up companies that were dependent upon the licensing of your institution's technology for initiation and were reported in the survey in this year or in earlier fiscal years became non-operational?	1	0	0	0	1	0
How many start-up companies that were dependent upon the Licensing of your institution's technology for initiation and were reported in the survey in this year or in earlier fiscal years were operational as of the last day?	0	0	0	0	12	8
Of the start-up companies formed, in how many does your institution hold equity?	0	0	0	0	1	0
Did one or more of your Licensed Technologies become Available for public/commercial use? If YES, how many?	2	4	2	1	No	No

List all Companies who entered into Licenses or Options, Indicate if Start-Up, and identify Other LSU campuses Involved Key: (l) – license, (s) – Startup Company, (o) - Option

- FY 08 - Bayer CropScience, Ragan & Massey, Esperance (LSUAC/PBRC/LSU A&M), Citrazone, D&S Farms, Foundation Plant Services/Sweet Potato Council of California
- FY 09 - Auburn Univ (l), Arkansas County Seed (l), Hole Pluggers(l)(s), Ullman Medical(l)(HSC-NO), Terral Seed(l), Formulation Ventures(o)(s), D&S Electrostatic Samplers (l)(s)
- FY 10 - Mystic Tackleworks, Mc He Farms II, Jones Farms, Burch Equipment, Unified Fuels(o), Nighana Rsearch and Consulting, Jessie R. Chrestman, Alexander Farms Produce Sales, Inc, Bailey Family Farms, Inc, Scott Lyles, Earp Farms, Matthews Ridgeview Farms, N&W Farms, Formulation Ventures(o), Cotton Inc
- FY 11 – ERW Farms, Steele Plant, James B. Tuner II, Tiger Recovery Units (s), Terrell Williams/John Williams, Jones Farms, Omnisol (o), Mt Pelia Innovative Solutions, Delta Land Services, Omnisol (l) (s), Finch Blueberry Nursery, Colby Daniels, Leggett Family Partner
- FY 12 – American Utility Metals (L), B&B Produce (L), CongAgra-(L1, L2), Daniel Pierce-(L), H&B Beverages (L)(S), Monsanto (L), Omnisol (L), Terral Williams (L)
- FY 13 – Allylis (L), Arcadia Bioscience (L), Arkansas County Seed (L), AUS Sweet Potato Seed (L), ConAgra I (L), ConAgr II (L), Crompion (L), D&S (L), Fitzgerald Nurseries (L), JESCO (L), Jones Farms (L), Omnisol (L), PamLab (L), Reptigen (L), Terral Seed (L)
- FY 14 - Aus Sweetpotato Seen (L/N); Shanghai Farms, LLC (L/E); AGSouth Genetics, LLC (L/E); Jesco (L/N); Scott Farms (L/N); Virdia (S) (Assign/L/N); Progene Plant Research, LLC (L/E); Steele Plant Company, LLC (L/N); ISOTrive, LLC (L/E); PamLab, Inc. (L/E); FitzGerald Nurseries, Ltd (L/N), D&S Farms (L/N), Jones Family Farms (L/N); Resource Environmental Solutions (L/E)

LSU AgCenter

VI. The following metrics will identify the tuition and fee revenues, and, other revenue resources.

	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Total Endowment Value (Total at LSU Foundation)	\$12,777,124	\$10,841,052	\$12,280,737	\$14,345,105	\$13,744,965	\$14,760,833	\$16,017,523	\$15,539,337
Earned Interest on Endowments	\$550,445	\$344,837	\$413,286	\$538,561	\$514,992	\$534,811	\$585,576	\$613,260
Total # of Foundations	2	2	2	2	2	2	2	2
Foundations total Assets (\$ Amount) ¹	\$511,668,178	\$446,314,323	\$475,366,344	\$538,251,242	\$533,123,317	\$567,921,959	\$644,340,039	\$626,887,875
Click here to go to the Foundations Supplemental Table.								
Total # of Board of Regents Support Funds	34	36	38	40	41	41	41	41
Total Value (\$ Amount) of BoR Support Fund	\$6,173,597	\$5,755,850	\$6,935,805	\$8,526,550	\$7,819,627	\$8,341,559	\$9,070,205	\$8,794,937
Click here to go to the BoR Support Funds Supplemental Table.								

¹Total assets from LSU Foundation audited consolidated financial statement and Louisiana 4-H Foundation. The only assets included in these statements that relate to the Tiger Athletic Foundation are the endowed funds the LSU Foundation manages for TAF. TAF's total assets are reported in its own financial statements. LSU Foundation total assets are included on LSU A&M, Law Center, and LSU Agricultural Center Metric reports

Endowment Value equals the market value of the endowment as of June 30 of the reporting year.

FTE- Full time equivalent

Payout from Endowment equals interest earned on endowment.

Gross Revenue Generated from Student Enrollment FTE equals revenue gain from student tuitions and fees.

Net Revenue Generated from Student Enrollment FTE equals gross revenue from enrollment headcount minus institutional supported financial aid.

Net Revenue from Auxiliary equal gross revenue generated from auxiliary enterprises minus debt services and other financial obligations.

Table I: Affiliated Off-Campus Sites

LSU Campus	Name of Affiliated Off- Campus Site	Gross Revenue Generated by Affiliate Campus	Net Revenue Generated by Affiliated Campus	\$ Amount Contributed Back to Campus by Affiliated Off-Site Campus

Table II: Board of Regent Support Funds

LSU Campus	Name of Support Fund	Endowment		
AgCenter	Matched Chairs (3) /Professorships (38)	8,794,937		

Table III: Summary of Campus Foundations

LSU Campus	Foundation	Total Assets (\$ Amount)		
AgCenter	LSU Foundation	626,559,261		
AgCenter	Louisiana 4-H Foundation	328,614		

LSU AgCenter
National Benchmark Report

FY 2014	Number of 4-H'ers	Number of Clientele Contacts
Louisiana State University Agricultural Center	194,972	2,054,644
Colorado State University	111,830	2,403,782
Iowa State University	100,168	987,901
Kansas State University	25,017	1,051,467
North Carolina State University at Raleigh	227,782	5,675,671
Purdue University – Main Campus	158,434	1,628,171
Texas A & M University	553,305	12,782,301
The University of Tennessee	168,603	3,702,157
University of Georgia	175,372	2,927,459
University of Illinois at Urbana-Champaign	150,379	1,640,278
University of Maryland-College Park	92,373	465,955
University of Nebraska-Lincoln	132,200	901,371
Virginia Polytechnic Institute and State University	192,350	4,283,829

Louisiana State University Shreveport Executive Summary

LSU Shreveport Performance Metrics

12/16/15

This year's performance metric report shows there has been a great deal happening at LSUS. Growth in enrollment coincided with growth in the number of degrees awarded and revenue generated by tuition and fees. Enrollment growth was recognized specifically at the graduate level; however, this did present some challenges in terms of staffing inclusive of faculty needs related to class size and sections. Below is a more detailed description for each metric.

Metric I - Degrees Awarded

The number of total degrees from the previous year increased almost 8% - there were gains in degree attainment at both the undergraduate and graduate level. Specifically, the number of students graduating with a master's degree increase over 30%. This is reflective of our growth in graduate students over the past 2 academic years. Additionally, due to the growth in the Science master's degree programs the number of degrees awarded in the STEM area increased.

Metric II - Enrollment

The overall enrollment at LSU Shreveport grew over 9% over the previous year. The number of first-time full-time students increased, and the number of graduate students dramatically increased. The availability of online programs has propelled the graduate enrollment growth. An area where growth was not seen was in the dual enrollment population. Many of our previous schools were in a parish that signed an MOU with another institution to be sole provider of these types of classes.

Metric III - Student Success

One area where LSUS did not meet its goals was in the area of retention. The first to second year and first to third year retention decreased from the previous year. This metric is being monitored to determine if this is an anomaly year or if there are some retention issues that need to be addressed.

Metric IV - Research Expenditures

Total research expenditures decreased from previous years as fewer faculty members were working on research projects. Gains were seen in the Computer Science category and "Other Sciences" categories as these are areas where there are designated research faculty.

Metric V - Technology Transfer

Metric VI - Revenues

The funding from the state in terms of dollars per fte decreased yet again, however this was off-set by an increase in the revenue raised from tuition and fees. Additionally, the market value of endowments increased slightly over the last year and is currently as high as it has ever been.

Metric VII - Faculty Productivity

LSUS MISSION:

The mission of Louisiana State University in Shreveport is to:

Serve as a teaching institution focused on the successful education of undergraduate and graduate students through bachelors, masters, and select doctoral programs.

Provide a stimulating and supportive learning environment in which students, faculty, and staff participate freely in the creation, acquisition, and dissemination of knowledge;

Encourage an atmosphere of intellectual excitement;

Foster the academic and personal growth of students;

Produce graduates who possess the intellectual resources and professional and personal skills that will enable them to be effective and productive members of an ever-changing global community; and

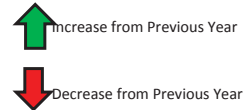
Enhance the cultural, technological, social, and economic development of the region through outstanding teaching, research, and public service.

Louisiana State University Shreveport

Metrics at a Glance 2015-2016

Legend:

Statistic		Most Recent Available	% Change from Previous Year
X	Y		
High	Z		
Low			



Metric I Degrees Awarded	Metric II Enrollment	Metric III Student Success	Metric IV Research Expenditures	Metric V Technology Transfer	Metric VI Revenues	Metric VII Faculty Productivity
Bachelors 565 455 448 ↑ 1.6%	14th Day Enrollment for First Time Full time Freshmen 376 347 273 ↑ 13.8%	Average ACT Score 23.0 22.3 20.1 ↓ -3.0%	Physical Sciences (shown in thousands) 475 227 1 ↓ -52.2%	Number of Licensing FTEs employed 0 0 0 → 0.0%	Market Value of Endowments 21,080,677 21,080,677 11,288,825 ↑ 1.4%	SCH Enrollment in Fall Semester Lecture and Seminar Courses 16,153 14,241 14,241 ↓ -0.1%
Masters 167 167 77 ↑ 31.5%	Total Headcount Enrollment (Undergraduate and Graduate) 4,667 4,428 3,960 ↑ 9.3%	Second Year Retention 68.7% 64.5% 52.9% ↓ -2.5%	Mathematical Sciences (shown in thousands) 187 101 39 ↓ -19.8%	Number of Material Transfer Agreements (MTAs) 0 0 0 → 0.0%	Total Gross Revenue From First-Time-Full-Time Freshmen 2,364,766 2,364,766 722,476 ↑ 127.4%	Tenure/tenure track (T/TT) FTE faculty assigned to classes 96 90 86 ↑ 1.1%
Specialist 8 3 1 ↓ -25.0%	Total Number of High School Dual Enrollments 1,033 278 0 ↓ -45.3%	Third Year Retention 56.8% 48.4% 38.9% ↓ -2.2%	Computer Sciences (shown in thousands) 418 172 103 ↑ 67.0%	Total number of Licenses/Options yielding license income of any sort 0 0 0 → 0.0%	Net Revenue From First-Time-Full-Time Freshmen 1,488,815 1,488,815 357,046 ↑ 204.1%	Non tenure/tenure track FTE faculty assigned to classes 71 42 42 → 0.0%
Grand Total Number of Degrees Awarded 675 625 541 ↑ 7.9%	Total number of students enrolled in Teacher Education programs 651 569 338 ↑ 47.4%	Six Year Graduation Rate 36.8% 36.8% 20.0% ↑ 20.3%	Total all Disciplines (shown in thousands) 1,520 704 642 ↓ -27.1%	Total License Income Received 0 0 0 → 0.0%	State Appropriation per FTE1 5,884 2,619 2,619 ↓ -6.1%	Total SCH's taught per FTE T/TT faculty 355 293 269 ↓ -2.2%
Total degrees awarded in STEM 113 113 60 ↑ 3.7%	Total number of student enrolled in STEM 814 643 612 ↑ 0.3%	LA Community College Transfer Student Second Year Retention 72.3% 58.8% 56.4% ↑ 4.3%	Total number of FTE T/TT faculty holding grants 20 6 4 ↓ -33.3%	Total \$ Spent on Legal Fees for Patents and/or Copyrights 34,072 0 0 → 0.0%	Net Revenue Generated from auxiliary enterprises 908,988 -28,774 -522,675 ↑ 75.8%	Total SCH's taught per FTE non T/TT faculty 374 365 249 ↑ 24.9%
Total number of students enrolled who received TOPS 1 728 671 651 ↓ -1.5%	LA Community College Transfer Student 6-Year Grad Rate 54.1% 42.0% 39.4% ↓ -13.1%	Research dollars per FTE T/TT 17,674 7,822 8,963 ↑ 44.8%	Total U.S Patent Applications Filed 2 0 0 → 0.0%		Tenure/Tenure Track FTE faculty as % of total FTE faculty 73.0% 73.0% 55.9% ↑ 9.7%	

Louisiana State University Shreveport

Metric I. The following metrics will identify the the number of degrees conferred by level and professions that are most important to Louisiana.

Louisiana State University Shreveport	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Total number of degrees awarded/conferred						
Bachelors	502	565	517	515	448	455
Masters	90	109	103	121	127	167
Specialist	8	1	6	3	4	3
Grand Total Number of Degrees Awarded	600	675	626	639	579	625
Total number of degrees awarded by race/ethnicity						
Hispanic	15	21	21	20	17	31
American Indian or Alaska Native	8	3	5	2	6	3
Asian	0	0	15	10	12	15
Black or African American	116	115	115	151	97	113
Native Hawaiian or Other Pacific Islander	0	0	3	0	1	2
White	425	482	422	398	377	376
Two or More Races		0	0	5	8	21
Nonresident Alien	11	13	13	16	24	25
Race/Ethnicity Unknown	25	41	32	37	37	39
Total degrees awarded	600	675	626	639	579	625
Total degrees awarded in STEM	81	102	83	88	109	113
Total Teacher Education completions (Note BOR Teacher Education Initiatives)						
Total number of degrees awarded in Allied Health	0	0	0	0	0	0
Total Completed (<i>Regular Program</i>)	41	51	40	40	43	41
Number Passed (<i>Regular Program</i>)	41	51	40	40	43	41
Percentage Passed (<i>Regular Program</i>)	100%	100%	100%	100%	100%	100%
Total Completed (<i>Alternate Program</i>)	51	71	49	47	49	7
Number Passed (<i>Alternate Program</i>)	51	71	49	47	49	7
Percentage Passed (<i>Alternate Program</i>)	100%	100%	100%	100%	100%	100%

List of STEM/SMART CIP code/s: The following list of CIP codes is to serve as a guide but it is not intended to be inclusive of all possibilities. We recognize that some campuses have degree programs centered in schools or colleges that might dictate a different CIP code. The campus should make the appropriate adjustment. In addition, the CIP codes used by the campus should correlate to the Board of Regents. If there is a discrepancy and the campus applies the IPEDS CIP code, then the campus should identify this with a footnote.

11	Computer and Information Sciences and Support Services
14	Engineering
15	Engineering Technologies/Technicians
26	Biological and Biomedical Sciences
27	Mathematics and Statistics
40	Physical Sciences
0109	Animal Sciences
0110	Food Science and Technology
0111	Plant Sciences
0112	Soil Sciences
0301	Natural Resources Conservation and Research
0303	Fishing and Fisheries Sciences and Management
0305	Forestry
0306	Wildlife and Wildlands Science and Management
2901	Military Technologies
3001	Biological and Physical Sciences
3006	Systems Science and Theory
3008	Mathematics and Computer Science
3010	Biopsychology
3016	Accounting and Computer Science
3018	Natural Sciences
3019	Nutrition Sciences
3024	Neuroscience
3025	Cognitive Science
4101	Biology Technician/Biotechnology Laboratory Technician
4102	Nuclear and Industrial Radiologic Technologies/Technicians
4103	Physical Science Technologies/Technicians
4199	Science Technologies/Technicians Other
4211	Physiological Psychology/Psychobiology

Education CIP Codes/

Education **13**

Nursing CIP Code/s

Nursing **4-Digit CIP Codes**
51.16

Allied Health CIP Code/s

Allied Health and Medical Assisting Services **51.08**
Allied Health Diagnostic, Intervention, and Treatment Professions **51.09**

Louisiana State University Shreveport

Metric II. The following metrics will provide the campus enrollment trends.

Enrollment Headcount as of 14th Class Day undergraduate)	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
<i>Undergraduate</i>							
14th Day Enrollment for First Time Full time Freshmen	345	334	332	376	345	305	347
14th Day Enrollment for First Time Full Time Freshmen with In-State Residency	316	300	283	334	312	279	328
14th Day Enrollment for First Time Full Time freshmen that are Non-Residents	29	34	32	35	22	26	19
14th day FALL UG Headcount Full-Time Students (in-state)	2,301	2,100	2,132	2,077	1,900	1,612	1,696
14th day FALL UG Headcount Full-Time Students (Out-state)	210	268	216	229	197	142	130
14th day FALL UG Headcount Part-Time Students (in-state)	1,630	1,586	1,730	1,770	1,535	1,268	903
14th day FALL UG Headcount Part-Time Students (out-state)	79	104	56	48	42	162	47
14th Day Transfer Student Enrollment	546	404	461	371	366	353	330
14th Day Re-Admit Enrollment	315	265	229	234	199	207	215
Total Undergraduate Headcount as of 14th Class Day	4,220	4,058	4,134	4,124	3,674	3,184	2,776
<i>Graduate</i>							
Full-time (In-State Residency)	115	107	99	97	100	115	218
Full-time (Non Residency)	10	14	35	27	32	44	157
Part-time (In-State Residency)	299	297	275	268	273	548	759
Part-time (Non Residency)	23	28	19	19	35	160	518
Total Graduate Headcount as of 14th Class Day	447	446	428	411	440	867	1,652
Total Headcount Enrollment (Undergraduate and Graduate)	4,667	4,504	4,562	4,535	4,114	4,051	4,428
Total Number of High School Dual Enrollments	591	590	881	1,033	860	508	278
Total Undergraduate Full-Time-Equivalent (FTE) Enrollment as of 14th Class Day	2,938	2,780	2,816	2,759	2,504	2,166	2,062
Total Graduate Full-Time-Equivalent (FTE) Enrollment as of 14th Class Day	241	232	229	225	236	386	867
First Time, Full Time Freshmen Enrollment by Race and Ethnicity as of 14th Class Day							
	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Hispanic	9	14	12	30	13	16	15
American Indian or Alaska Native	0	6	3	7	5	1	3
Asian/Pacific Islander	9	8	5	12	6	6	7
African American Non-Hispanic	69	60	65	64	68	60	66
Native Hawaiian or Other Pacific Islander	0	1	0	0	1	0	1
White Non-Hispanic	218	222	214	241	215	215	184
Two or More Races			0	0	13	21	28
Nonresident Alien	7	8	8	6	7	5	6
Race/Ethnicity Unknown	33	15	25	16	17	20	37
Refuse to Report			0	0	0	0	0
Total	345	334	332	376	345	344	347
Louisiana Transfer Enrollment							
	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Transfer from Louisiana Community Colleges	124	104	172	160	182	169	168
Transfers from Louisiana Four-Year Universities	69	105	133	97	82	95	80

¹ Student Credit Hours (SCH) data for Fall 2013-2014 (35,728) does not include "Term B."

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Metric II. The following metrics will provide the campus enrollment trends.

Student Credit Hours (SCH)	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Fall SCH ¹	46,954	44,487	44,990	44,088	35,728	40,527	41,111
Spring SCH	44,846	42,822	43,040	40,783	37,842	38,678	
Total number of students enrolled who received TOPS ¹							
Performance	183	176	161	167	193	191	203
Opportunity	437	442	372	417	375	390	382
Honors	95	109	118	118	104	100	86
	715	727	651	702	672	681	671
¹ FY 2012-2013 & 2013-2014 updated as of January 7, 2014							
Enrollment by specified discipline (FALL ONLY)	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Total number of student enrolled in STEM	781	764	724	739	645	641	643
Total number of students enrolled in Teacher Education programs	627	619	504	442	338	386	569
Total number of students enrolled in regular teacher education program	460	446	393	374	297	352	542
Total number of students enrolled in alternative certification program	167	173	111	68	41	34	27
Total number of students enrolled in Pre-Nursing and Nursing programs	0	0	0	0	0	0	0
Total number of students enrolled in Allied Health	0	0	0	0	0	0	0

¹ Student Credit Hours (SCH) data for Fall 2013-2014 (35,728) does not include "Term B."

List of STEM/SMART CIP code/s

11	Computer and Information Sciences and Support Services
14	Engineering
15	Engineering Technologies/Technicians
26	Biological and Biomedical Sciences
27	Mathematics and Statistics
40	Physical Sciences
0109	Animal Sciences
0110	Food Science and Technology
0111	Plant Sciences
0112	Soil Sciences
0301	Natural Resources Conservation and Research
0303	Fishing and Fisheries Sciences and Management
0305	Forestry
0306	Wildlife and Wildlands Science and Management
2901	Military Technologies
3001	Biological and Physical Sciences
3006	Systems Science and Theory
3008	Mathematics and Computer Science
3010	Biopsychology
3016	Accounting and Computer Science
3018	Natural Sciences
3019	Nutrition Sciences
3024	Neuroscience
3025	Cognitive Science
4101	Biology Technician/Biotechnology Laboratory Technician
4102	Nuclear and Industrial Radiologic Technologies/Technicians
4103	Physical Science Technologies/Technicians

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Metric II. The following metrics will provide the campus enrollment trends.

4199 Science Technologies/Technicians Other
4211 Physiological Psychology/Psychobiology

Education CIP Codes/

Education 13

Nursing CIP Code/s

Nursing 4-Digit CIP Codes
51.16

Allied Health CIP Code/s

Allied Health and Medical Assisting Services 51.08
Allied Health Diagnostic, Intervention, and Treatment Professions 51.09

Variables Description

Headcount Enrollment Undergraduate – Total number of full-time and part-time students enrolled in courses for undergraduate credit.

Headcount Enrollment Undergraduate – Total number of full-time and part-time students enrolled in courses for graduate credit.

Full-Time Equivalent (FTE) – The calculation of FTE can vary by institution. However, FTE enrollment reported for this metric should reconcile to FTE data you report to the Louisiana BoR, SREB and IPEDS for your campus.

Full-Time Student Undergraduate - a student enrolled for 12 or more semester credits or 24 or more contact hours a week each term. (IPEDS)

Dual Enrollment- A student who is enrolled in high school but who is also enrolled, simultaneously, in a postsecondary institution are considered dual enrolled.

Science Technology Engineering and Mathematics (STEM): STEM enrollment is calculated based on STEM CIP codes.

Educations, Nursing, Allied Health - Use the CIP codes as defined by IPEDS for these disciplines to determine the number of students enrolled and graduates in these field of study.

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Metric III. The following metric will identify the campus trends for retention, graduation, licensure and pass rate.

Analysis of First-time, Full-time, Baccalaureate Degree-Seeking Freshmen

Cohort Type	Cohort Year	Head Count	Average ACT	% continuation to 2nd Yr	% continuation to 3rd Yr	Cumulative% Graduating after 4 Yrs	Cumulative % Graduating after 5 Yrs	Cumulative % Graduating after 6 Yrs	Cumulative% Graduating after 7 Yrs
Total	2002	463	20.1	52.9%	38.9%	5.6%	13.4%	20.1%	21.6%
Total	2003	565	20.4	60.9%	38.9%	5.0%	11.9%	20.0%	22.6%
Total	2004	322	20.7	58.7%	43.2%	7.5%	20.0%	27.9%	29.3%
Total	2005	292	21.0	65.3%	48.8%	12.3%	23.2%	28.4%	37.3%
Total	2006	383	22.0	63.4%	49.1%	9.0%	19.0%	26.9%	31.2%
Total	2007	341	22.0	60.1%	46.3%	14.7%	26.7%	32.6%	35.5%
Total	2008	349	22.1	64.8%	46.4%	12.3%	23.5%	30.6%	32.4%
Total	2009	345	22.3	68.7%	56.8%	15.4%	33.0%	36.8%	
Total	2010	334	22.1	65.0%	52.4%	14.4%	29.9%		
Total	2011	315	22.3	65.7%	47.3%	15.6%			
Total	2012	364	22.7	66.2%	49.5%				
Total	2013	318	22.5	66.2%	48.4%				
Total	2014	330	23.0	64.5%					
Total	2015	347	22.3						

Louisiana Community College Transfers (LACCT) Includes Full-Time Degree-Seeking Students

LACCT	2002	122		66.4%	53.3%	38.5%	40.2%	43.4%	
LACCT	2003	124		61.3%	43.5%	29.0%	33.1%	34.7%	
LACCT	2004	116		67.2%	52.6%	31.0%	36.2%	41.8%	
LACCT	2005	117		61.5%	44.4%	32.8%	36.8%	41.0%	
LACCT	2006	118		66.1%	44.9%	38.1%	44.9%	47.5%	
LACCT	2007	122		64.8%	52.5%	42.6%	51.6%	54.1%	
LACCT	2008	120		68.3%	50.0%	41.6%	48.3%	48.3%	
LACCT	2009	162		62.3%	44.4%	33.0%	37.3%	42.0%	
LACCT	2010	105		72.3%	51.4%	19.0%	46.2%		
LACCT	2011	148		58.5%	48.6%	27.0%			
LACCT	2012	122		64.3%	52.5%				
LACCT	2013	135		56.4%	42.2%				
LACCT	2014	136		58.8%					
LACCT	2015	127							

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Metric III. The following metric will identify the campus trends for retention, graduation, licensure and pass rate.

	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
Number of students passing licensure exams									
Undergraduate Teacher Education	76	60	74	43	51	40/40	40/40	43/43	41/41
Alternative Teacher Certification	42	30	48	51	70	49/49	47/47	49/49	7/7
Specialist in School Psychology	1	1	4	8	2	6	3	4/4	3/3
Educational Leadership	NA	8	9	22	11	8	15	10/10	9/9
MED Administration	12	15	6	0	0	0	0	0	0

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IV. The following metrics will identify the effectiveness of campus research and technology transfer to benefit the state's economic development.

Research Expenditures	FY 2010		FY 2011		FY 2012		FY 2013		FY 2014		FY 2015							
Field of Science & Engineering	Total	Federal	Total	Federal	Total	Federal	Total	Federal	Total	Federal	Total	Federal						
a. Engineering (Total)	0	0	0	0	0	0	0	0	0	0	0	0						
(1) Aeronautical & astronautical	0	0	0	0	0	0	0	0	0	0	0	0						
(2) Bioengineering/biomedical engineering	0	0	0	0	0	0	0	0	0	0	0	0						
(3) Chemical	0	0	0	0	0	0	0	0	0	0	0	0						
(4) Civil	0	0	0	0	0	0	0	0	0	0	0	0						
(5) Electrical	0	0	0	0	0	0	0	0	0	0	0	0						
(6) Mechanical	0	0	0	0	0	0	0	0	0	0	0	0						
(7) Metallurgical & materials	0	0	0	0	0	0	0	0	0	0	0	0						
(8) Other	0	0	0	0	0	0	0	0	0	0	0	0						
b. Physical Sciences (Total)	175	161	266	173	223	112	240	159	475	383	227	151						
(1) Astronomy	0	0	0	0	0	0	0	0	0	0	0	0						
(2) Chemistry	175	161	266	173	223	112	240	159	475	383	227	151						
(3) Physics	0	0	0	0	0	0	0	0	0	0	0	0						
(4) Other	0	0	0	0	0	0	0	0	0	0	0	0						
c. Environmental Sciences (Total)	0	0	0	0	0	0	0	0	0	0	0	0						
(1) Atmospheric	0	0	0	0	0	0	0	0	0	0	0	0						
(2) Earth sciences	0	0	0	0	0	0	0	0	0	0	0	0						
(3) Oceanography	0	0	0	0	0	0	0	0	0	0	0	0						
(4) Other	0	0	0	0	0	0	0	0	0	0	0	0						
d. Mathematical Sciences (Total)	52	44	40	34	39	34	171	159	126	121	101	97						
e. Computer Sciences (Total)	340	275	329	235	415	369	171	159	103	99	172	162						
f. Life Sciences (Total)	465	369	885	359	221	105	179	74	240	80	164	79						
(1) Agricultural	0	0	0	0	0	0	0	0	0	0	0	0						
(2) Biological	465	369	885	359	221	105	179	74	240	80	164	79						
(3) Medical	0	0	0	0	0	0	0	0	0	0	0	0						
(4) Other	0	0	0	0	0	0	0	0	0	0	0	0						
g. Psychology (Total)	0	0	0	0	0	0	0	0	0	0	0	0						
h. Social Sciences (Total)	0	0	0	0	0	0	0	0	0	0	0	0						
(1) Economics	0	0	0	0	0	0	0	0	0	0	0	0						
(2) Political science	0	0	0	0	0	0	0	0	0	0	0	0						
(3) Sociology	0	0	0	0	0	0	0	0	0	0	0	0						
(4) Other	0	0	0	0	0	0	0	0	0	0	0	0						
i. Other Sciences, not elsewhere classified (Total)	0	0	0	0	0	0	0	0	22	0	40	0						
j. Total (sum of a through i)	1,032	849	1,520	801	898	620	761	551	966	683	704	489						
Faculty Research:	2006-2007		2007-2008		2008-2009		2009-2010		2010-2011		2011-2012		2012-2013		2013-2014		2014-2015	
Total number of FTE T/TT faculty holding grants	10	12	17	12	20	9	4	9	6									
Percent of FTE T/TT faculty holding grants	11%	13%	18%	13%	22%	10%	5%	10%	5%									
Research dollars per FTE T/TT	8,665	6,903	7,473	7,554	11,217	17,674	10,352	7,147	7,822									

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V. The following metrics will provide Technology Transfer data.

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
How many Licensing FTEs were employed In your Technology Transfer Office?	0	0	0	0	0	0
How many Other FTEs were employed In your Technology Transfer Office?	0	0	0	0	0	0
List all Companies who entered Into Licenses or Options, Indicate if Start-Up, and identify Other LSU campuses Involved	0	0	0	0	0	0
How many Licenses did your Institution execute?	0	0	0	0	0	0
How many Options did your Institution execute?	0	0	0	0	0	0
How many different Disclosures are Included In the Licenses/Options Executed?	0	0	0	0	0	0
How many of these Licenses Executed reported above were Exclusive?	0	0	0	0	0	0
How many of these Licenses Executed reported above were Non-Exclusive?	0	0	0	0	0	0
How many Licenses/Options Executed Included Equity?	0	0	0	0	0	0
How many Licenses/Options were Active as of the last day, (cumulative)?	0	0	0	0	0	0
How many of the Licenses/Options Executed were Licensed to Start-Up Companies?	0	0	0	0	0	0
How many of the Licenses/Options Executed were Licensed to Small Companies?	0	0	0	0	0	0
How many of the Licenses/Options Executed were Licensed to Large Companies?	0	0	0	0	0	0
How much Research Funding was committed to your Institution (Includes multi-year commitments) that was related to License or Option Agreements Executed or that was related to License or Option Agreements Executed In a prior year for which the Research Funding committed was not previously reported, e.g., as a result of a Research agreement renewal?	0	0	0	0	0	0
How many Material Transfer Agreements (MTAs) did your Office process?	0	0	0	0	0	0
How many Research Agreements did your Office process?	0	0	0	0	0	0
What is the Total number of Licenses/Options yielding License Income of any sort?	0	0	0	0	0	0
How many Licenses/Options yielded Running Royalties?	0	0	0	0	0	0
How many Licenses/Options yielded more than \$1 million In License Income Received?	0	0	0	0	0	0
What was the Total amount of License Income Received at your Institution?	0	0	0	0	0	0

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V. The following metrics will provide Technology Transfer data.

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
How much of the License Income Received can be attributed to Running Royalties?	0	0	0	0	0	0
How much of the License Income Received can be attributed to Cashed-In Equity?	0	0	0	0	0	0
How much of the License Income Received can be attributed to License Income of all Other types?	0	0	0	0	0	0
How much of the License Income was Paid to Other Institutions?	0	0	0	0	0	0
What was the Total amount spent on external legal fees for Patents and/or copyrights?	\$0	\$0	\$0	\$0	\$0	\$0
What was the Total amount Received In direct reimbursements from Licensees for legal fees?	\$0	\$0	\$0	\$0	\$0	\$0
How many Invention Disclosures were Received?	0	0	0	0	0	6
Of the Invention Disclosures reported In 13A, how many were closed?	0	0	0	0	0	0
Of the Invention Disclosures In 13A, how many were Licensed?	0	0	0	0	0	0
How many Total U.S. Patent Applications were filed?	0	0	0	0	0	0
How many New Patent Applications were filed?	0	0	0	0	0	0
Of these, how many were filed as US Provisional Patent Applications?	0	0	0	0	0	0
Of these, how many were filed as US Utility Patent Applications?	0	0	0	0	0	0
Of these, how many were filed as Non-US Patent Applications?	0	0	0	0	0	0
How many U.S. Patents were issued?	0	0	0	0	0	0
How many PVP certificates were filed?	0	0	0	0	0	0
How many PVP certificates were issued?	0	0	0	0	0	0
How many Start-Up Companies formed that were dependent Upon the Licensing of your Technology for Initiation?	0	0	0	0	0	0
How many of these Start-Up Companies formed have their primary place of business operating In your home state?	0	0	0	0	0	0
How many Start-Up Companies that were dependent Upon the Licensing of your Institution's Technology for Initiation and were reported In the Survey In this year or In earlier fiscal years became Non-Operational?	0	0	0	0	0	0
How many Start-Up Companies that were dependent Upon the Licensing of your Institution's Technology for Initiation and were reported In the Survey In this year or In earlier fiscal years were Operational as of the last day?	0	0	0	0	0	0
Of the Start-Up Companies formed, In how many does your Institution hold Equity?	0	0	0	0	0	0
Did one or more of your Licensed Technologies become Available for public/commercial use? If YES, how many?	0	0	0	0	0	0

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VI. The following metrics will identify the tuition and fee revenues, and, other revenue resources.

	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Total Endowment Value	12,178,029	11,288,825	14,222,206	16,287,117	16,174,997	17,918,306	20,790,303	21,080,677
Earned Interest on Endowments	842,313	408,898	320,143	475,146	373,084	327,317	514,053	702,208
Dollar amount of the endowment approved each fiscal year and made available for expenditures by the campus	397,685	383,560	23,386	278,222	315,587	360,002	558,935	555,942
Total # of Foundations								
Foundations total Assets (\$ Amount)	13,406,341	12,739,178	15,893,829	18,190,452	17,892,621	19,672,727	22,672,727	21,445,720
Click here to go to the Foundations Supplemental Table								
Total # of Board of Regents Support Fund								
Total Value (\$ Amount) of BoR Support Fund	9,179,421	8,669,902	10,885,993	11,882,103	12,402,400	14,214,913	16,442,783	16,594,043
Click here to go to the BoR Support Funds Supplemental Table								
Total Gross Revenue Generated from tuition and fees								
Total Gross Revenue From First-Time-Full-Time Freshmen	741,493	808,486	817,871	902,509	1,009,307	1,025,263	1,039,756	2,364,766
Gross Revenue From First-Time-Full-Time Freshmen (In-State Only)	603,599	675,762	677,576	715,927	716,675	769,404	874,536	1,881,094
Gross Revenue From First-Time-Full-Time Freshmen (Out-of-State Only)	137,894	132,723	140,295	186,582	292,632	255,859	165,220	483,672
Net Revenue From First-Time-Full-Time Freshmen	426,493	460,486	474,071	698,579	423,907	357,046	489,523	1,488,815
Net Revenue From First-Time-Full-Time Freshmen (In-State Only)	294,599	371,762	347,976	532,397	370,431	253,157	454,757	1,280,571
Net Revenue From First-Time-Full-Time Freshmen (Out-of-State Only)	131,894	126,723	126,095	166,182	53,476	103,889	34,766	208,244
Financial Aid								
Total institutional dollars awarded need based aid for entering freshmen class	XXXXXXX	XXXXXXX	XXXXXXX	\$0	\$0	\$0	\$0	\$0
Total institutional dollars awarded non-need aid for entering freshmen class	XXXXXXX	XXXXXXX	XXXXXXX	\$368,816	\$585,400	\$668,217	\$550,233	\$875,951
Total institutional dollars awarded need based aid for entering freshmen class LA residents	XXXXXXX	XXXXXXX	XXXXXXX	\$0	\$0	\$0	\$0	\$0
Total institutional dollars awarded non-need based aid for entering freshmen class LA residents	XXXXXXX	XXXXXXX	XXXXXXX	\$358,464	\$346,244	\$516,247	\$419,779	\$600,523
Total institutional dollars awarded need based aid for entering freshmen class non-residents	XXXXXXX	XXXXXXX	XXXXXXX	\$0	\$0	\$0	\$0	\$0
Total institutional dollars awarded non-need based aid for entering freshmen class non-residents	XXXXXXX	XXXXXXX	XXXXXXX	\$10,352	\$239,156	\$151,970	\$130,454	\$275,428
State Appropriation per FTE¹	5,884	5,624	4,322	3,778	3,422	3,165	2,790	2,619
Net Revenue Generated from auxiliary enterprises (i.e., bookstores, dining services)	119,385	(220,576)	(522,675)	207,976	(280,882)	(278,354)	(119,090)	(28,774)

¹ State Appropriation per FTE = the Board of Regents Formula Appropriations Per FTE which includes State General Fund and Statutory Dedications.

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VI. The following metrics will identify the tuition and fee revenues, and, other revenue resources.

Endowment Value equals the market value of the endowment as of June 30 of the reporting year.

FTE Full time equivalent

Payout from Endowment equal interest earned on endowment.

Gross Revenue Generated from Student Enrollment FTE equals revenue gain from student tuitions and fees.

Net Revenue Generated from Student Enrollment FTE equals gross revenue from enrollment headcount minus institutional supported financial aid.

Net Revenue from Auxiliary equal gross revenue generated from auxiliary enterprises minus debt services and other financial obligations. Reporting Operating revenues = Gross revenues less Coast of goods sold for all auxiliaries (Athletics, University Center, Bookstore, Food Service). Not including Student Fees.

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Metric VII. The following metrics will identify teaching and research productivity per FTE faculty.

Enrollment in Fall Semester Lecture and Seminar Courses	Fall 2008	Fall 2009	Fall 2010	Fall 2011	Fall 2012	Fall 2013	Fall 2014
Lower Division Undergraduate Courses							
Total Enrollment	10,886	10,730	10,069	10,571	10,638	9,504	8,482
Number of Sections	393	375	361	376	384	399	370
Average section size	27.70	28.61	27.89	28.11	27.70	23.82	22.92
Upper Division Undergraduate Courses							
Total Enrollment	4,234	4,476	4,570	4,319	3,949	3,760	3,601
Number of Sections	258	231	262	243	240	219	227
Average section size	16.41	19.38	17.44	17.77	16.45	17.17	15.86
Graduate/Professional Courses							
Total Enrollment	774	947	886	904	907	993	2,158
Number of Sections	118	115	114	121	122	120	138
Average section size	6.56	8.23	7.77	7.47	7.43	8.28	15.64
All Lecture and Seminar Courses							
Total Enrollment	15,894	16,153	15,525	15,794	15,494	14,257	14,241
Number of Sections	769	721	737	740	746	738	735
Average section size	21	22	21	21	21	19	19
Fall Teaching Activity							
Tenure/tenure track (T/TT) FTE faculty assigned to classes	96	92	92	86	87	89	90
Non tenure/tenure track FTE faculty assigned to classes	70.5	53.5	47.4	44.78	48	42	42
FTE graduate assistants assigned to classes	0	0	0	0	0	0	0
Organized class sections including labs, fall only							
Sections taught by tenure/tenure track faculty	456	451	501	494	468	447	436
Sections taught by non tenure/tenure track faculty	313	270	236	246	316	291	299
Sections taught by graduate assistants	0	0	0	0	0	0	0
Average # of class sections taught per FTE T/TT faculty	4.75	4.90	5.45	5.74	5.38	5.02	4.84
Average # of class sections taught per FTE non T/TT faculty	4.44	5.05	4.98	5.49	6.58	6.93	7.12
Average # of class sections taught per 0.5 FTE graduate assistants	0.00	0.00	0.00	0.00	0.00	0.00	0.00
% class sections taught by T/TT faculty	59.30%	62.55%	67.98%	66.76%	62.73%	60.57%	59.32%
% class sections taught by non T/TT faculty	40.70%	37.45%	32.02%	33.24%	42.36%	39.43%	40.68%
% class sections taught by graduate assistants	0	0					

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Metric VII. The following metrics will identify teaching and research productivity per FTE faculty.

	Fall 2008	Fall 2009	Fall 2010	Fall 2011	Fall 2012	Fall 2013	Fall 2014
Student Credit Hours (SCH's), fall only							
Undergraduate	41,914	44,064	41,704	42,238	41,384	35,728	34,089
Graduate	2,385	2,890	2,783	2,752	2,701	2,640	6,438
Total student credit hours	44,299	46,954	44,487	44,990	44,085	38,368	40,527
Undergraduate SCH's taught by T/TT faculty	24,822	26,674	27,401	27,738	24,176	24,073	19,973
Graduate SCH's taught by T/TT faculty	1,923	1,985	2,130	1,827	1,944	2,029	5,230
Total SCH's taught by T/TT faculty	26,745	28,659	29,531	29,565	26,120	26,102	25,203
Total SCH's taught by non T/TT faculty	17,554	18,295	14,956	15,425	17,965	12,266	15,324
Total SCH's taught by graduate assistants	0	0	0	0	0	0	0
Undergraduate SCH's taught per FTE T/TT faculty	259	290	298	323	278	270	222
Graduate SCH's taught per FTE T/TT faculty	41	31	30	32	31	30	72
Total SCH's taught per FTE T/TT faculty	300	321	328	355	309	300	293
Total SCH's taught per FTE non T/TT faculty	249	342	316	344	374	292	365
Total SCH's taught per 0.5 FTE graduate assistants	0	0	0	0	0	0	0
% SCH's taught by T/TT faculty	60.37%	61.04%	66.38%	65.71%	59.25%	68.03%	62.19%
% SCH's taught by non T/TT faculty	39.63%	38.96%	33.62%	34.29%	40.75%	31.97%	37.81%
% SCH's taught by graduate assistants	0	0	0	0	0	0	0
Annual Instruction and Research Ratios	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Annual student credit hours (SCH's), fall & spring							
Undergraduate	81,442	86,176	81,847	82,896	79,648	70,211	69,274
Graduate	4,820	5,624	5,462	5,134	5,220	5,999	15,058
Total	86,262	91,800	87,309	88,030	84,868	76,210	84,332
Annual FTE students	2,916	3,447	2,956	2,977	2,872	2,590	2,937
Direct unrestricted instructional expenditures	\$13,869,459	\$13,277,307	\$13,471,964	\$13,190,587	\$12,751,227	\$13,053,150	\$12,599,676
Direct unrestricted instructional expenditures per SCH	\$160.78	\$144.63	\$154.30	\$149.84	\$150.25	\$171.28	\$149.41
Direct unrestricted instructional expenditures per FTE student	\$4,757.04	\$3,851.84	\$4,557.78	\$4,430.66	\$4,439.17	\$5,039.19	\$4,290.64
Personnel costs as % of direct unrestricted instructional expenditures	93%	96%	96%	96%	97%	97%	97%
Total FTE faculty	166.5	155	150	140	138	136	124
Total FTE T/TT faculty (instruction, research, public service)	93	92	92	91	91	90.5	90.5
Tenure/Tenure Track FTE faculty as % of total FTE faculty	55.86%	59.35%	61.33%	65.00%	65.94%	66.54%	72.98%
Restricted research expenditures	772,647	1,105,207		N/A	N/A	N/A	N/A
Restricted research expenditures per FTE T/TT faculty	8,308	12,013	0	N/A	N/A	N/A	N/A

Louisiana State University Shreveport

Metric VII. The following metrics will identify teaching and research productivity per FTE faculty.

Definitions:

Direct Expenditures for Instructions: Total Direct Instructional Expenditures include data in certain functional areas - instruction, research, and public service. Direct expenditure data reflect costs incurred for personnel compensation, supplies, and services used in the conduct of each of these functional areas. They include acquisition costs of capital assets such as equipment and library books to the extent that funds are budgeted for the use of departments for instruction, research, and public service. Similar to the Delaware Study, exclude centrally allocated computing costs and centrally supported computer labs, and graduate student tuition remission and fee waivers.

Instruction: Instruction includes general academic instruction, occupational and vocational instruction, community education, preparatory and adult basic education, and remedial and tutorial instruction conducted by the teaching faculty for the institution's students. Departmental research and service **which are not separately budgeted** should be included under instruction. In other words, department research which is externally funded should be excluded from instructional expenditures, as should any departmental funds which were expended for the purpose of matching external research funds as part of a contractual or grant obligation. EXCLUDE expenditures for academic administration where the primary function is administration. For example, exclude deans, but include department chairs.)

Disaggregate total direct instructional expenditures for the institution into the following categories:

Salaries: Report all wages paid to support the instructional function in a given department or program during the fiscal year. While these will largely be faculty salaries, be sure to include clerical (e.g., department secretary), professionals (e.g., lab technicians), Graduate student stipends (but not tuition waivers), and any other personnel who support the teaching function and whose salaries and wages are paid **from the institution's instructional budget**.

Benefits: Report expenditures for benefits associated with the personnel for whom salaries and wages were reported on the previous entry. If you cannot separate benefits from salaries, but benefits are included in the salary figure you have entered, indicate "Included in Salaries" in the data field. Some institutions book benefits centrally and do not disaggregate to the department level. If you can compute the appropriate benefit amount for the department/program, please do so and enter the data. If you cannot do so, leave the benefit amount as zero and we will impute a cost factor based upon the current benefit rate for your institution, as published in *Academe*. If no rate is available, we will use a default value of 28%.

Other Than Personnel Costs: This category includes non-personnel items such as travel, supplies and expense, non-capital equipment purchases, etc., that are typically part of an instructional department or program's cost of doing business. *Excluded* from this category are items such as central computing costs, centrally allocated computing labs, graduate student tuition remission and fee waivers, etc.

Research: This category includes all funds expended for activities specifically organized to produce research outcomes and commissioned by an agency either external to the institution or **separately budgeted** by an organizational unit within the institution. Report total research expenditures only. It is not necessary to disaggregate costs for this category.

Public Service: Report all funds **separately budgeted** specifically for public service and expended for activities established primarily to provide non-instructional services beneficial to groups external to the institution. Examples include cooperative extension and community outreach projects. Report total service expenditures only. It is not necessary to disaggregate costs for this category.

Federally Funded Research: As defined by NSF

Total Research and Expenditures: As defined by NSF

Table I: Affiliated Off-Campus Sites

LSU System Campus	Name of Affiliated Off- Campus Site	Gross Revenue Generated by Affiliate Campus	Net Revenue Generated by Affiliated Campus	\$ Amount Contributed Back to Campus by Affiliated Off-Site Campus
LSUS	Does not apply			

Table II: Board of Regent Support Funds

LSU System Campus	Name of Support Fund	Endowment	Market Value (\$ Amount) As of 10/31/15	Total Market Value (\$ Amount) As of 10/31/15
LSUS	Jerry D. Boughton Professorship in Business	Private	78,095.89	129,225.06
		State	51,129.17	
	Joe and Abby Averett Professorship in Business	Private	77,393.84	129,632.30
		State	52,238.46	
	Bell South Professorship in Business	Private	78,953.74	131,854.69
		State	52,900.95	
	Alta & John Franks MBA Professorship	Private	67,234.42	111,665.17
		State	44,430.75	
	Pete & Linda Ballard Accounting Professorship	Private	93,860.99	153,235.23
		State	59,374.24	
	Lynn & Armand Roos Professorship	Private	68,189.46	112,409.17
		State	44,219.71	
	James & Ann Gardner Professorship in Civic Engagement & Leadership	Private	79,144.51	130,625.89
		State	51,481.38	
	Kilpatrick Life Insurance Chair	Private	512,986.22	1,259,984.77
		State	746,998.55	
	Oscar Cloyd Real Estate Super Professorship	Private	387,545.54	635,936.11
		State	248,390.57	
	Wesson-Bridger Professorship in Teacher Ed	Private	80,845.66	136,330.79
		State	55,485.13	
	Capitol One Education & Human Development Professorship	Private	78,609.29	124,975.54
		State	46,366.25	
	V Stewart Student Teaching Professorship	Private	86,494.67	139,834.85
		State	53,340.18	

Table II: Board of Regent Support Funds

LSU System Campus	Name of Support Fund	Endowment	Market Value (\$ Amount) As of 10/31/15	Total Market Value (\$ Amount) As of 10/31/15
		Private	81,689.44	
	Dalton J. Woods Professorship in Teaching	State	51,609.55	133,298.99
		Private	72,228.02	
	Kelly Kemp Graves Professorship	State	48,183.87	120,411.89
	Reimer & Marcia Calhoun Early Childhood Professorship	Private	86,941.63	
		State	49,655.76	136,597.39
		Private	77,401.89	
	Goodloe Stuck Professorship in Psychology	State	45,965.49	123,367.38
	Elmer & Barbara Simon, Jr. Professorship for Excellence in Teaching	Private	100,500.84	
		State	48,195.53	148,696.37
		Private	76,343.35	
	Blue Cross & Blue Shield of La. Professorship	State	47,651.67	123,995.02
		Private	94,442.39	
	Vincent J. Marsala Alumni Professorship	State	55,021.03	149,463.42
		Private	85,002.30	
	Bruce & Steve Simon Professorship	State	50,490.06	135,492.36
	James K. Elrod Super Professorship in Health Care Administration	Private	729,098.96	
		State	467,251.19	1,196,350.15
	Fred & Sybil Patten Excellence in Teaching in LA Professorship	Private	87,864.44	
		State	57,114.82	144,979.26
		Private	165,374.65	
	India Studies Super Professorship	State	98,211.60	263,586.25
	Dr. Dalton & Peggy Cloud Professorship in Communications	Private	70,100.06	
		State	48,929.91	119,029.97
	Bradley S Kemp Professorship in Forensics & Debate	Private	70,332.46	
		State	49,502.62	119,835.08
		Private	91,778.05	
	Leonard & Mary Ann Selber Professorship	State	54,224.56	146,002.61
	Norman A. Dolch Super Professorship in American Humanics	Private	172,950.58	
		State	111,485.45	284,436.03
		Private	1,023,845.96	
	American Studies Chair	State	625,242.10	1,649,088.06

Table II: Board of Regent Support Funds

LSU System Campus	Name of Support Fund	Endowment	Market Value (\$ Amount) As of 10/31/15	Total Market Value (\$ Amount) As of 10/31/15
		Private	79,709.69	
	Hubert H. Humphreys History Professorship	State	47,832.69	127,542.38
	O. Delton Harrison, Jr. Master of Liberal Arts Professorship	Private	76,883.91	
		State	48,045.36	124,929.27
	George & Regina Khoury Professorship in Science	Private	166,119.72	
		State	119,610.37	285,730.09
	Abe Sadoff Chair	Private	776,749.42	
		State	456,914.51	1,233,663.93
	Samuel & Mary Abramson Professorship	Private	74,698.67	
		State	48,865.40	123,564.07
	Dr. Richard K. Spears Professorship in Field Biology	Private	87,489.11	
		State	60,783.36	148,272.47
	Herman & Renae Chandler Professorship MS Biological Science	Private	67,382.94	
		State	44,549.89	111,932.83
	Don & Earlene Coleman Red River Watershed Management Institute Professorship	Private	83,373.62	
		State	55,414.43	138,788.05
	George Khoury Super Professorship in Space Science	Private	147,805.47	
		State	104,636.51	252,441.98
	Max & Jasmine Morelock Professorship in Chemistry	Private	59,220.73	
		State	39,416.24	98,636.97
	Dr. Lisa Burke Bioinformatics Professorship	Private	77,702.97	
		State	45,054.70	122,757.67
	AEP Swepeco LaPrep Chair	Private	742,227.80	
		State	488,377.65	1,230,605.45
	Miriam Sklar Professorship - Theoretical Math & Physics	Private	661,866.30	
		State	50,962.90	712,829.20
	Bobbie Hicks Super Professoship - Authors in April	Private	151,387.07	
		State	99,878.16	251,265.23
	Hubert & Pat Hervey Prof. Museum of Life Sciences	Private	80,897.87	
		State	52,840.74	133,738.61
	Life Science Museum Professorship	Private	59,490.89	
		State	39,416.24	98,907.13

Table II: Board of Regent Support Funds

LSU System Campus	Name of Support Fund	Endowment	Market Value (\$ Amount) As of 10/31/15	Total Market Value (\$ Amount) As of 10/31/15
	William B. Wiener Professorship of Archives and Historical Preservation	Private	74,186.03	118,702.24
		State	44,516.21	
	Ruth H. Noel Chair	Private	470,011.63	1,312,964.07
		State	842,952.44	
	John and Cheryl Good First Generation Scholarship	Private	69,564.84	112,755.85
		State	43,191.01	
	Dalton J. & Sugar Woods First Generation Scholarship	Private	84,543.63	138,653.13
		State	54,109.50	
	Phillip & Alma Rozeman First Generation Scholarship	Private	76,259.89	124,160.72
		State	47,900.83	
	Salvadore & Kendra Miletelio First	Private	76,327.82	123,987.21
		State	47,659.39	
	Alta & John Franks First Generation Scholarship	Private	81,194.43	130,775.20
		State	49,580.77	
	Herman & Renae Chandler First Generation Scholarship	Private	85,851.13	137,675.28
		State	51,824.15	
	Michael Woods Family First Generation Scholarship	Private	59,367.49	98,923.88
		State	39,556.39	
	Totals (as of 10/31/15)	Private	9,245,562.32	15,684,542.71
		State	6,438,980.39	

Table III: Summary of Campus Foundations

LSU System Campus	Foundation	Total Assets (\$ Amount) as of 10/31/15		
LSUS	LSUS Foundation	\$21,445,719.50		\$21,445,719.50

**Louisiana State University Shreveport
National Benchmark Report**

	Endowment per FTE Student	Tuition & Fees per FTE Student	State Appropriations per FTE Student	Tuition, Fees, and State Appropriations per FTE Student	Gov Grants & Contracts per FTE Student	Graduation Rate (Class of Fall 2006)
Louisiana State University Shreveport	7,154	4,180	2,927	7,107	3,786	31
Southern Polytechnic State University	1,422	6,216	3,870	10,086	2,019	37
Austin Peay State University	3,064	5,850	4,021	9,871	4,709	37
Coppin State University	560	1,680	14,128	15,808	5,217	18

** information obtained from IPEDS report run 12-04-15
Information is for the 2013-14 academic year. *Lastest available data

Louisiana State University Alexandria Executive Summary

Metric 1. The total number of completers receiving awards increased slightly. Bachalaureate completers continue to increase each year and the number of associate degrees has declined somewhat.

Metric 2. Overall enrollment has increased for the 2nd year in a row. There was a significant increases in transfer students (39%), Dual Enrollment students (31%), and First Time First Year students (7.9%)

Metric 3. 2nd year and 3rd year retention rates remain relatively flat after rising significantly in the previous year.

Metric 5. Gross and Net revenues for all student categories increased significantly (up over 30% in the First Time First Year Freshman Gross and Net Revenues), while state contributions per FTE were down (-16.2%)

Metric 6. Significant increases in Student Credit hours (24.6%) and a stable faculty tenure track teaching load led to a decrease in direct instructional expenditures per FTE (-14.7%).

Foundations. The LSUA Foundation began the year valued at \$39,878,868 and ended at \$42,313,574; a 6.11% increase over the previous year.

Benchmarks. Retention rates have risen at LSUA and are more similar with national and GRAD ACT peers. Graduation rates are more in line with GRAD ACT peers.

LSUA MISSION:

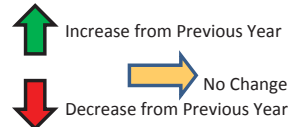
As the only state-supported undergraduate university in Louisiana, LSUA's mission is to provide a broad spectrum of affordable undergraduate degrees in a robust academic environment that challenges students to excel and creates proactive and reciprocal relationships that meet the needs of the diverse student body and community that it serves.

Louisiana State University Alexandria

Metrics at a Glance 2015-2016

Legend:

Statistic		Current	% Change from Previous Period
High	Y		
X	Y		
Low	Z		



Metric I Degrees Awarded	Metric II Enrollment	Metric III Student Success	Metric V Restricted Revenue	Metric VI Faculty Productivity																				
Associates <table border="1"> <tr><td>180</td><td>101</td></tr> <tr><td>101</td><td>↓ -5.6%</td></tr> </table>	180	101	101	↓ -5.6%	14th Day Enrollment for First Time Full time Freshmen <table border="1"> <tr><td>464</td><td>464</td></tr> <tr><td>298</td><td>↑ 7.9%</td></tr> </table>	464	464	298	↑ 7.9%	Average ACT Score <table border="1"> <tr><td>21.6</td><td>20.5</td></tr> <tr><td>19.4</td><td>↓ -4.2%</td></tr> </table>	21.6	20.5	19.4	↓ -4.2%	Market Value of Endowment <table border="1"> <tr><td>14,691,166</td><td>14,396,468</td></tr> <tr><td>10,077,336</td><td>↓ -2.0%</td></tr> </table>	14,691,166	14,396,468	10,077,336	↓ -2.0%	SCH Enrollment in Fall Semester Lecture and Seminar Courses <table border="1"> <tr><td>9,340</td><td>9,340</td></tr> <tr><td>7,493</td><td>↑ 24.6%</td></tr> </table>	9,340	9,340	7,493	↑ 24.6%
180	101																							
101	↓ -5.6%																							
464	464																							
298	↑ 7.9%																							
21.6	20.5																							
19.4	↓ -4.2%																							
14,691,166	14,396,468																							
10,077,336	↓ -2.0%																							
9,340	9,340																							
7,493	↑ 24.6%																							
Bachelors <table border="1"> <tr><td>218</td><td>218</td></tr> <tr><td>131</td><td>↑ 9.0%</td></tr> </table>	218	218	131	↑ 9.0%	14th Day Transfer Student Enrollment <table border="1"> <tr><td>335</td><td>335</td></tr> <tr><td>170</td><td>↑ 39.0%</td></tr> </table>	335	335	170	↑ 39.0%	Second Year Retention <table border="1"> <tr><td>64.2%</td><td>64.0%</td></tr> <tr><td>40.3%</td><td>↓ -0.3%</td></tr> </table>	64.2%	64.0%	40.3%	↓ -0.3%	Total Gross Revenue From First-Time-Full-Time Freshmen <table border="1"> <tr><td>2,379,760</td><td>2,379,760</td></tr> <tr><td>999,471</td><td>↑ 31.4%</td></tr> </table>	2,379,760	2,379,760	999,471	↑ 31.4%	Tenure/tenure track (T/TT) FTE faculty assigned to classes <table border="1"> <tr><td>87</td><td>68</td></tr> <tr><td>67</td><td>↑ 1.5%</td></tr> </table>	87	68	67	↑ 1.5%
218	218																							
131	↑ 9.0%																							
335	335																							
170	↑ 39.0%																							
64.2%	64.0%																							
40.3%	↓ -0.3%																							
2,379,760	2,379,760																							
999,471	↑ 31.4%																							
87	68																							
67	↑ 1.5%																							
Grand Total Number of Degrees Awarded <table border="1"> <tr><td>344</td><td>329</td></tr> <tr><td>265</td><td>↑ 4.4%</td></tr> </table>	344	329	265	↑ 4.4%	Total Undergraduate Headcount as of 14th Class Day <table border="1"> <tr><td>3,104</td><td>3,104</td></tr> <tr><td>2,026</td><td>↑ 14.7%</td></tr> </table>	3,104	3,104	2,026	↑ 14.7%	Third Year Retention <table border="1"> <tr><td>46.4%</td><td>45.9%</td></tr> <tr><td>28.2%</td><td>↓ -1.1%</td></tr> </table>	46.4%	45.9%	28.2%	↓ -1.1%	Net Revenue From First-Time-Full-Time Freshmen <table border="1"> <tr><td>2,264,339</td><td>2,264,339</td></tr> <tr><td>847,886</td><td>↑ 33.5%</td></tr> </table>	2,264,339	2,264,339	847,886	↑ 33.5%	Total SCH's taught per FTE T/TT faculty <table border="1"> <tr><td>246</td><td>246</td></tr> <tr><td>196</td><td>↑ 15.4%</td></tr> </table>	246	246	196	↑ 15.4%
344	329																							
265	↑ 4.4%																							
3,104	3,104																							
2,026	↑ 14.7%																							
46.4%	45.9%																							
28.2%	↓ -1.1%																							
2,264,339	2,264,339																							
847,886	↑ 33.5%																							
246	246																							
196	↑ 15.4%																							
Total degrees awarded in STEM <table border="1"> <tr><td>17</td><td>17</td></tr> <tr><td>4</td><td>↑ 21.4%</td></tr> </table>	17	17	4	↑ 21.4%	Total number of students enrolled in STEM <table border="1"> <tr><td>297</td><td>230</td></tr> <tr><td>192</td><td>↑ 1.8%</td></tr> </table>	297	230	192	↑ 1.8%	Six Year Graduation Rate <table border="1"> <tr><td>28.1%</td><td>25.4%</td></tr> <tr><td>11.1%</td><td>↑ 26.4%</td></tr> </table>	28.1%	25.4%	11.1%	↑ 26.4%	State Appropriation per FTE <table border="1"> <tr><td>6,529</td><td>2,793</td></tr> <tr><td>2,793</td><td>↓ -16.2%</td></tr> </table>	6,529	2,793	2,793	↓ -16.2%	Total SCH's taught per FTE non T/TT faculty <table border="1"> <tr><td>300</td><td>290</td></tr> <tr><td>233</td><td>↑ 7.4%</td></tr> </table>	300	290	233	↑ 7.4%
17	17																							
4	↑ 21.4%																							
297	230																							
192	↑ 1.8%																							
28.1%	25.4%																							
11.1%	↑ 26.4%																							
6,529	2,793																							
2,793	↓ -16.2%																							
300	290																							
233	↑ 7.4%																							
Total number of degrees awarded in Nursing <table border="1"> <tr><td>99</td><td>69</td></tr> <tr><td>57</td><td>↑ 21.1%</td></tr> </table>	99	69	57	↑ 21.1%	Total number of High School Early Start Enrollments <table border="1"> <tr><td>610</td><td>553</td></tr> <tr><td>132</td><td>↑ 31.0%</td></tr> </table>	610	553	132	↑ 31.0%	# of students passing licensure exams (Nurses) <table border="1"> <tr><td>87</td><td>59</td></tr> <tr><td>39</td><td>↑ 51.3%</td></tr> </table>	87	59	39	↑ 51.3%	Net Revenue Generated from auxiliary enterprises <table border="1"> <tr><td>691,170</td><td>36,519</td></tr> <tr><td>-1,214,584</td><td>↓ -103.0%</td></tr> </table>	691,170	36,519	-1,214,584	↓ -103.0%	% SCH's taught by T/TT faculty <table border="1"> <tr><td>64.0%</td><td>53.1%</td></tr> <tr><td>53.1%</td><td>↓ -11.8%</td></tr> </table>	64.0%	53.1%	53.1%	↓ -11.8%
99	69																							
57	↑ 21.1%																							
610	553																							
132	↑ 31.0%																							
87	59																							
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691,170	36,519																							
-1,214,584	↓ -103.0%																							
64.0%	53.1%																							
53.1%	↓ -11.8%																							
Total number of degrees awarded in Allied Health <table border="1"> <tr><td>36</td><td>19</td></tr> <tr><td>19</td><td>↓ -20.8%</td></tr> </table>	36	19	19	↓ -20.8%	Total number of students enrolled in Allied Health (includes Nursing) <table border="1"> <tr><td>1,409</td><td>815</td></tr> <tr><td>815</td><td>↓ 13.0%</td></tr> </table>	1,409	815	815	↓ 13.0%	# of students passing licensure exams (BS in Elementary Education) <table border="1"> <tr><td>22</td><td>17</td></tr> <tr><td>6</td><td>↓ 10.5%</td></tr> </table>	22	17	6	↓ 10.5%		Direct unrestricted instructional expenditures per FTE student <table border="1"> <tr><td>4,799</td><td>3,982</td></tr> <tr><td>3,982</td><td>↓ 14.7%</td></tr> </table>	4,799	3,982	3,982	↓ 14.7%				
36	19																							
19	↓ -20.8%																							
1,409	815																							
815	↓ 13.0%																							
22	17																							
6	↓ 10.5%																							
4,799	3,982																							
3,982	↓ 14.7%																							

Louisiana State University Alexandria

Metric I. The following metrics will identify the the number of degrees conferred by level and professions most important to Louisiana.

	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Campus total number of degrees awarded/conferred							
Associates	151	116	142	118	114	107	101
Certificates	11	12	15	5	11	8	10
Bachelors	166	137	161	180	183	200	218
Grand Total Number of Degrees Awarded	328	265	318	303	308	315	329
Total number of degrees awarded by race/ethnicity							
Hispanic	3	4	7	9	6	12	10
American Indian or Alaska Native	3	4	6	3	4	4	4
Asian	2	3	1	5	2	4	3
Black or African American	52	49	44	47	34	40	49
Native Hawaiian or Other Pacific Islander		0	0	0	0	0	0
White	261	198	252	235	259	246	255
Two or More Races		0	8	4	3	8	7
Nonresident Alien	4	0	0	0	0	0	0
Race/Ethnicity Unknown	3	7	0	0	0	1	1
Total degrees awarded							
Total degrees awarded in STEM	7	5	11	12	11	14	17
Total number of degrees awarded in Allied Health	36	32	31	20	26	24	19
Total number of degrees awarded in Nursing	97	69	88	58	57	57	69
Total Teacher Education completions (Note BOR Teacher Education Initiatives)							
Total Completed (Regular Program)	21	13	5	17	17	19	17
Number Passed (Regular Program)	21	13	5	17	17	19	17
Percentage Passed (Regular Program)	100%	100%	100%	100%	100%	100%	100%
Total Completed (Alternate Program)	4	7	8	8	4	7	3
Number Passed (Alternate Program)	4	7	8	8	4	7	3
Percentage Passed (Alternate Program)	100%	100%	100%	100%	100%	100%	100%
Total Completed (Secondary Ed Minor)	0	1	0	3	1	4	0
Number Passed (Secondary Ed Minor)		1	0	3	1	4	0
Percentage Passed (Secondary Ed Minor)		100%	0%	100%	100%	100%	0%

Louisiana State University Alexandria

Metric I. The following metrics will identify the the number of degrees conferred by level and professions most important to Louisiana.

List of STEM/SMART CIP code/s: The following list of CIP codes is to serve as a guide but it is not intended to be inclusive of all possibilities. We recognize that some campuses have degree programs centered in schools or colleges that might dictate a different CIP code. The campus should make the appropriate adjustment. In addition, the CIP codes used by the campus should correlate to the Board of Regents. If there is a discrepancy and the campus applies the IPEDS CIP code, then the campus should identify this with a footnote.

11	Computer and Information Sciences and Support Services
14	Engineering
15	Engineering Technologies/Technicians
26	Biological and Biomedical Sciences
27	Mathematics and Statistics
40	Physical Sciences
0109	Animal Sciences
0110	Food Science and Technology
0111	Plant Sciences
0112	Soil Sciences
0301	Natural Resources Conservation and Research
0303	Fishing and Fisheries Sciences and Management
0305	Forestry
0306	Wildlife and Wildlands Science and Management
2901	Military Technologies
3001	Biological and Physical Sciences
3006	Systems Science and Theory
3008	Mathematics and Computer Science
3010	Biopsychology
3016	Accounting and Computer Science
3018	Natural Sciences
3019	Nutrition Sciences
3024	Neuroscience
3025	Cognitive Science
4101	Biology Technician/Biotechnology Laboratory Technician
4102	Nuclear and Industrial Radiologic Technologies/Technicians
4103	Physical Science Technologies/Technicians
4199	Science Technologies/Technicians Other
4211	Physiological Psychology/Psychobiology

Nursing CIP Code/s

Nursing	4-Digit CIP Codes 51.38
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Allied Health CIP Code/s

Allied Health and Medical Assisting Services	51.08
Allied Health Diagnostic, Intervention, and Treatment Professions	51.09

Louisiana State University Alexandria

Metric II. The following metrics will provide the campus enrollment trends.

Enrollment Headcount as of 14th Class Day (Undergraduate - No Preparatory)	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
14th Day Enrollment for First Time Full time Freshmen	306	309	311	345	371	393	430	464
14th Day Enrollment for First Time Part- time Freshmen	56	64	63	58	54	61	26	43
14th Day Enrollment for First Time Full Time Freshmen with In-State Residency	301	302	304	280	304	321	393	400
14th Day Enrollment for First Time Full Time Freshmen that are Non-Residents	5	7	7	7	13	11	37	39
14th Day Transfer Student Enrollment	197	201	232	226	184	185	241	335
14th Day re-Admit Enrollment	208	206	213	184	142	160	200	180
Total Number of Continuing Undergraduates	1,616	1,540	1,520	1,464	1,388	1,288	1,388	1,611
Total Undergraduate Headcount as of 14th Class Day	2,383	2,320	2,339	2,219	2,085	2,026	2,707	3,104
<i>Undergraduate</i>								
Full-time (In-State Residency)	1,262	1,264	1,270	1,236	1,155	1,219	1,434	1,538
Full-time (Non Resident)	22	31	25	35	42	35	115	171
Part-time (In-State Residency)	1,085	1,018	1,033	936	880	765	1,154	1,378
Part-time (Non Resident)	14	7	11	12	8	7	4	17
Total Undergraduate Headcount as of 14th Class Day	2,383	2,320	2,339	2,219	2,085	2,026	2,707	3,104
Total number of High School Early Start Enrollments	610	352	328	394	346	189	422	553
Total number of Other High School Concurrent Enrollments	1	3	0	0	0	0	0	0
Total Undergraduate Full-Time-Equivalent (FTE) Enrollment as of 14th Class Day	2,339	2,209	2,229	2,171	2,020	1,972	2,417	2,750
Total Undergraduate Full-Time-Equivalent (FTE) Enrollment as of 14th Class Day (Excluding Early Preparatory)	2,115	2,099	2,118	2,029	1901	1896	2,200	2,485
Total Undergraduate Full-Time-Equivalent (FTE) Enrollment as of 14th Class Day (Preparatory Only)	224	109	110	142	119	76	217	265
First Time, Full Time Freshmen Enrollment by Race and Ethnicity as of 14th Class Day								
	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Hispanic	5	4	5	7	17	21	18	17
American Indian or Alaska Native	3	5	1	6	6	5	13	49
Asian	1	3	2	2	4	4	4	9
Black or African American	29	31	35	60	62	46	67	88
Native Hawaiian or Other Pacific Islander	NA	NA	0	0	0	0	0	0
White	259	254	261	262	275	310	329	321
Two or More Races	NA	NA	3	4	5	6	14	12
Nonresident Alien	1	2	1	0	0	1	10	0
Race/Ethnicity Unknown	8	10	3	4	2	0	1	10

Louisiana State University Alexandria

Metric II. The following metrics will provide the campus enrollment trends.

Louisiana Transfer Enrollment	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Transfer from Louisiana Community Colleges	XXXXX	0	0	71	53	68	84	91
Transfers from Louisiana Four-Year Universities	XXXXX	0	0	75	94	82	104	113
Student Credit Hours (SCH) (Includes Preparatory)	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Fall SCH	28,072	26,504	26,743	26,050	24,235	23,668	28,999	33,004
Spring SCH	25,707	24,734	24,775	23,127	22,265	21,875	26,002	
Total number of students enrolled who received TOPS¹								
Performance	93	95	106	86	106	121	136	123
Opportunity	238	267	269	243	245	423	332	491
Honors	26	26	26	22	23	28	38	34
Tech	0	0	0	0	0	0	0	0
Enrollment by specified discipline¹	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Total number of students enrolled in STEM²	258	225	241	233	192	251	226	230
Total number of students enrolled in Teacher Education (Note BOR Teacher Education Initiative)								
Regular Program (Elementary)	190	221	205	197	180	169	151	129
Alternative Program (Elementary)	34	11	27	17	12	4	5	6
Regular Program (Secondary)	NA	NA	NA	NA	NA	NA	NA	NA
Alternative Program (Secondary)	7	6	14	16	9	14	10	6
Total number of students enrolled in Allied Health (includes Nursing)	1,077	1,221	1,113	1,018	885	851	937	815

¹ These are unduplicated counts for a year; FY 2013-2014 & 2014-2015 TOPS updated as of October 24, 2014.

² These include students pursuing STEM degrees who will have to transfer to complete (e.g., pre-Engineering)

List of STEM/SMART CIP code/s

- 11
 - 14
 - 15
 - 26
 - 27
 - 40
 - 0109
 - 0110
 - 0111
 - 0112
 - 0301
 - 0303
 - 0305
 - 0306
 - 2901
 - 3001
- Computer and Information Sciences and Support Services
 Engineering
 Engineering Technologies/Technicians
 Biological and Biomedical Sciences
 Mathematics and Statistics
 Physical Sciences
 Animal Sciences
 Food Science and Technology
 Plant Sciences
 Soil Sciences
 Natural Resources Conservation and Research
 Fishing and Fisheries Sciences and Management

Louisiana State University Alexandria

Metric II. The following metrics will provide the campus enrollment trends.

3006	Forestry
3008	Wildlife and Wildlands Science and Management
3010	Military Technologies
3016	Biological and Physical Sciences
3018	Systems Science and Theory
3019	Mathematics and Computer Science
3024	Biopsychology
3025	Accounting and Computer Science
4101	Natural Sciences
4102	Nutrition Sciences
4103	Neuroscience
4199	Cognitive Science
4211	Biology Technician/Biotechnology Laboratory Technician
	Nuclear and Industrial Radiologic Technologies/Technicians
<i>Education CIP Codes/</i>	Physical Science Technologies/Technicians
Education	Science Technologies/Technicians Other

Nursing CIP Code/s

Nursing **13**

Allied Health CIP Code/s

Allied Health and Medical Assisting Services **4-Digit CIP Codes**
 Allied Health Diagnostic, Intervention, and Treatment Professions **51.16**

Variables Description

Headcount Enrollment Undergraduate – Total number of full-time and part-time students enrolled in courses for undergraduate credit.
Headcount Enrollment Graduate – Total number of full-time and part-time students enrolled in courses for graduate credit.
Full-Time Equivalent (FTE) – The calculation of FTE can vary by institution. 14th day SCH's Divided by 12
Full-Time Student Undergraduate - a student enrolled for 12 or more semester credits or 24 or more contact hours a week each term. (IPEDS)
Dual Enrollment- A student who is enrolled in high school but who is also enrolled, simultaneously, in a postsecondary institution are considered dual enrolled.
Science Technology Engineering and Mathematics (STEM): STEM enrollment is calculated based on STEM CIP codes.
Educations, Nursing, Allied Health - Use the CIP codes as defined by IPEDS for these disciplines to determine the number of students enrolled and graduates in these field of study.

Louisiana State University Alexandria

Metric III. The following metric will identify the campus trends for retention, graduation, licensure and pass rate.

Analysis of First-time, Full-time, Baccalureate Degree-seeking Freshmen (Fall Cohorts)¹

Cohort Type	Cohort Year	Head Count	Average ACT	% continuation to_2nd_Yr	% continuation to_3rd_Yr	Cumulative % Graduating after 4 Yrs ¹	Cumulative % Graduating after 5 Yrs	Cumulative % Graduating after 6 Yrs	Cumulative % Graduating after 7 Yrs
Fall	2003	121	19.5	52.10%	34.20%	1.70%	6.6%	11.6%	17.3%
Fall	2004	153	20.1	60.8%	37.3%	1.3%	7.8%	11.1%	14.4%
Fall	2005 ²	149	19.6	40.3%	28.2%	4.7%	8.7%	12.1%	14.1%
Fall	2006	111	19.4	52.3%	34.2%	2.7%	10.8%	13.5%	18.0%
Fall	2007	139	20.4	50.4%	33.1%	7.2%	17.3%	20.1%	20.9%
Fall	2008	130	21.0	53.1%	36.9%	10.0%	18.5%	25.4%	32.3%
Fall	2009	118	21.6	62.2%	35.6%	11.9%	21.2%	28.1%	
Fall	2010	129	21.0	62.0%	40.8%	11.6%	19.6%		
Fall	2011	120	21.2	42.5%	32.5%	11.6%			
Fall	2012	140	21.2	53.6%	46.4%				
Fall	2013	148	20.6	64.2%	45.9%				
Fall	2014	228	21.4	64.0%					
Fall	2015	237	20.5						

Louisiana Community College Transfers (LACCT)

LACCT	2003	60							
LACCT	2004	73							
LACCT	2005	107							
LACCT	2006	104							
LACCT	2007	136							
LACCT	2008	152							
LACCT	2009	141							
LACCT	2010	117							
LACCT	2011	114							
LACCT	2012	107							
LACCT	2013	95							
LACCT	2014	149							
LACCT	2015	208							

Louisiana State University Alexandria

Metric III. The following metric will identify the campus trends for retention, graduation, licensure and pass rate.

	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Number of students passing licensure exams³								
Nurses	80	87	66	85	48	48	39	59
Clinical Laboratory Science	4	7	7	1	3	4	3	6
Radiologic Technology	11	10	13	12	12	7	18	9
Pharmacy Tech	12	9	6	13	5	11	8	10
BS in Elementary Education	22	21	12	6	14	17	19	17
Alternative Certificate in Elementary Education	2	3	5	3	4	3	2	3
Alternative Certification in Secondary Education		1	2	3	3	1	4	3
Alternative Certification in Health and Physical Education K-12			1	2	1	0	1	0
Minor in Education Leading to Secondary Education (6-12) Certification	1		1	0	3	1	4	3
Percentage of students passing licensure exams³								
Nurses	86%	88%	94%	99%	96%	98%	93%	90%
Clinical Laboratory Science	100%	100%	70%	100%	67%	80%	60%	100%
Radiologic Technology			93%	100%	100%	100%	81%	89%
Pharmacy Tech			86%	100%	100%	100%	100%	80%
BS in Elementary Education			100%	100%	100%	100%	100%	100%
Alternative Certificate in Elementary Education			100%	100%	100%	100%	100%	100%
Alternative Certification in Secondary Education			100%	100%	100%	100%	100%	100%
Alternative Certification in Health and Physical Education K-12			100%	100%	100%	NA	100%	100%
Minor in Education Leading to Secondary Education (6-12) Certification			100%	0%	100%	100%	100%	100%

Louisiana State University Alexandria

Metric III. The following metric will identify the campus trends for retention, graduation, licensure and pass rate.

¹ Numbers for each time period represent students graduating with bachelor degrees. There are several more who changed majors and received associate degrees.

² Katrina displaced students removed from cohort.

³ All prospective completers in Education for 2009-2010 have passed licensure exams.

Louisiana State University Alexandria

V. The following metrics will identify the tuition and fee revenues, and, other revenue resources.

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Total Endowment Value						
Earned Interest on Endowments	\$11,549,485	\$14,431,791	\$13,754,475	\$13,818,083	\$14,691,166	\$14,396,468
Dollar amount of the endowment approved each fiscal year and made available for expenditures by the campus	\$387,665	\$566,973	\$542,020	\$525,335	\$586,543	\$692,238
	\$553,774	\$498,139	\$478,204	\$495,717	\$549,186	\$656,280
Total # of Foundations	1	1	1	1	1	1
Foundations total Assets (\$ Amount)	\$29,781,835	\$31,461,149	\$31,379,399	\$32,458,537	\$39,878,868	\$42,313,574
	Click here to go to the Foundations Supplemental Table.					
Total # of Board of Regents Support Fund						
Total Value (\$ Amount) of BoR Support Fund	\$3,174,410	\$3,601,845	\$3,610,325	\$4,048,538	\$4,395,494	\$6,201,976
	Click here to go to the BoR Support Funds Supplemental Table.					
Total Gross Revenue Generated from tuition and fees¹						
Total Gross Revenue From First-Time-Full-Time Freshmen	\$1,196,402	\$1,258,991	\$1,218,647	\$1,460,566	\$1,810,532	\$2,379,760
Gross Revenue From First-Time-Full-Time Freshmen (In-State Only)	\$1,156,104	\$1,239,051	\$1,191,236	\$1,421,358	\$1,744,262	\$2,170,774
Gross Revenue From First-Time-Full-Time Freshmen (Out-of-State Only)	\$40,298	\$19,940	\$27,411	\$39,208	\$66,270	\$208,986
Net Revenue From First-Time-Full-Time Freshmen	\$1,112,035	\$1,219,060	\$1,169,177	\$1,346,627	\$1,696,468	\$2,264,339
Net Revenue From First-Time-Full-Time Freshmen (In-State Only)	\$1,073,087	\$1,199,808	\$1,138,452	\$1,322,825	\$1,628,609	\$2,092,528
Net Revenue From First-Time-Full-Time Freshmen (Out-of-State Only)	\$38,948	\$19,252	\$30,725	\$23,802	\$67,859	\$175,786
Financial Aid						
Total institutional dollars awarded need based aid for entering freshmen class	XXXXXXXXXX	\$7,500	\$10,000	\$4,408	\$5,030	\$0
Total institutional dollars awarded non-need aid for entering freshmen class	XXXXXXXXXX	\$76,910	\$121,442	\$113,048	\$102,110	\$115,421
Total institutional dollars awarded need based aid for entering freshmen class LA residents	XXXXXXXXXX	\$7,500	\$10,000	\$97,142	\$5,030	\$0
Total institutional dollars awarded non-need based aid for entering freshmen class LA residents	XXXXXXXXXX	\$72,110	\$116,442	\$4,408	\$83,018	\$78,246
Total institutional dollars awarded need based aid for entering freshmen class non-residents	XXXXXXXXXX	\$0	\$0	\$0	\$0	\$0
Total institutional dollars awarded non-need based aid for entering freshmen class non-residents	XXXXXXXXXX	\$4,800	\$5,000	\$15,906	\$19,092	\$33,200
State Appropriation per FTE²	\$5,854	\$4,438	\$4,400	\$3,969	\$3,333	\$2,793
Net Revenue Generated from auxiliary enterprises (i.e., bookstores, dining services)	\$691,170	\$45,995	(\$427,931)	\$136,192	(\$1,214,584)	\$36,519

¹ Prior year data only included revenue from tuition, and did not include revenue from fees. Revenue data reported for this year includes both.
² State Appropriation per FTE = the Board of Regents Formula Appropriations Per FTE which includes State General Fund and Statutory Dedications.

Louisiana State University Alexandria

Metric VI. The following metrics will identify teaching and research productivity per FTE

Enrollment in Fall Semester Lecture and Seminar Courses	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Lower Division Undergraduate Courses						
Total Enrollment	6,864	6,746	6,494	6,065	5,708	7,279
Number of Sections	338	304	305	297	273	301
Average section size	20.3	22.2	21.3	20.4	20.9	24.2
Upper Division Undergraduate Courses						
Total Enrollment	1,498	1,568	1,682	1,527	1,785	2,061
Number of Sections	107	109	117	104	120	118
Average section size	14.0	14.4	14.4	14.7	14.9	17.5
All Lecture and Seminar Courses						
Total Enrollment	8,362	8,334	8,176	7,592	7,493	9,340
Number of Sections	445	413	422	401	393	419
Average section size	18.8	20.2	19.4	18.9	19.1	22.3
Fall Teaching Activity						
Tenure/tenure track (T/TT) FTE faculty assigned to classes ¹	69	71	78	71	67	68
Non tenure/tenure track FTE faculty assigned to classes ²	37	32	38	35	35	51
Organized class sections including labs, fall only						
Sections taught by tenure/tenure track faculty	361	336	331	318	292	283
Sections taught by non tenure/tenure track faculty	204	181	208	184	182	271
Average # of class sections taught per FTE T/TT faculty	5.23	4.73	4.24	4.48	4.36	4.16
Average # of class sections taught per FTE non T/TT faculty	5.51	5.66	5.47	5.26	5.20	5.31
% class sections taught by T/TT faculty	64	65	61	63	62	51
% class sections taught by non T/TT faculty	36	35	39	37	38	49
Student Credit Hours (SCH'S), fall only³						
Undergraduate	26,605	26,651	26,011	24,122	23,701	31,484
Total SCH's taught by T/TT faculty	16,402	17,057	15,290	15,191	14,269	16,717
Total SCH's taught by non T/TT faculty	10,203	9,594	10,721	8,937	9,432	14,767
Total SCH's taught per FTE T/TT faculty	238	240	196	214	213	246
Total SCH's taught per FTE non T/TT faculty	276	300	282	255	269	290
% SCH's taught by T/TT faculty	62%	64%	59%	63%	60%	53%
% SCH's taught by non T/TT faculty	38%	36%	41%	37%	40%	47%

Louisiana State University Alexandria

Metric VI. The following metrics will identify teaching and research productivity per FTE

Annual Instruction and Research Ratios	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Annual student credit hours (SCH's), fall & spring						
Undergraduate	56,506	56,493	53,743	50,872	49,742	59,265
Annual FTE students ⁴	1,884	1,883	1,791	1,696	1,658	1,976
Direct unrestricted instructional expenditures	8,414,445	7,987,227	8,125,130	7,448,766	7,742,280	7,868,558
Disaggregated Direct Instructional Expenditures						
Salaries	5,954,460	5,525,947	5,408,485	4,951,225	5,097,409	5,073,437
Benefits	2,149,146	2,194,837	2,446,591	2,294,860	2,426,135	2,553,423
Other	310,839	266,443	270,054	202,681	218,736	241,698
Direct unrestricted instructional expenditures per SCH	149	141	151	146	156	133
Direct unrestricted instructional expenditures per FTE student ⁴	4,466	4,242	4,537	4,392	4,670	3,982
Personnel costs as % of direct unrestricted instructional expenditures	96.3%	96.7%	96.7%	96.7%	97.2%	96.9%
Total FTE faculty	116	109	104	106	102	119
Total FTE T/TT faculty (instruction, research, public service)	72	84	77	72	68	68
Tenure/Tenure Track FTE faculty as % of total FTE faculty	62	77	74	68	67	57
Restricted research expenditures	46,301	44,045	462	3,633	20,526	7,337
Restricted research expenditures per FTE T/TT faculty	643	524	6	50	302	108

¹ FTE for tenured/tenure-track faculty based on 12 hr teaching load

² FTE for non-tenured/tenure-track faculty based on 15 hr teaching load. This group includes full-time instructors and Early Start HS teachers.

³ All SCHs reported in this spreadsheet are from the production database (not census) so as to accurately reflect B-term class enrollments.

⁴ Data reflects IPEDS Fall survey.

Louisiana State University Alexandria

Metric VI. The following metrics will identify teaching and research productivity per FTE

Definitions:

Direct Expenditures for Instructions: Total Direct Instructional Expenditures include data in certain functional areas - instruction, research, and public service. Direct expenditure data reflect costs incurred for personnel compensation, supplies, and services used in the conduct of each of these functional areas. They include acquisition costs of capital assets such as equipment and library books to the extent that funds are budgeted for the use of departments for instruction, research, and public service. Similar to the Delaware Study, exclude centrally allocated computing costs and centrally supported computer labs, and graduate student tuition remission and fee waivers.

Instruction: Instruction includes general academic instruction, occupational and vocational instruction, community education, preparatory and adult basic education, and remedial and tutorial instruction conducted by the teaching faculty for the institution's students. Departmental research and service **which are not separately budgeted** should be included under instruction. In other words, department research which is externally funded should be excluded from instructional expenditures, as should any departmental funds which were expended for the purpose of matching external research funds as part of a contractual or grant obligation. EXCLUDE expenditures for academic administration where the primary function is administration. For example, exclude deans, but include department chairs.)
Disaggregate total direct instructional expenditures for the institution into the following categories:

Salaries: Report all wages paid to support the instructional function in a given department or program during the fiscal year. While these will largely be faculty salaries, be sure to include clerical (e.g., department secretary), professionals (e.g., lab technicians), Graduate student stipends (but not tuition waivers), and any other personnel who support the teaching function and whose salaries and wages are paid **from the institution's instructional budget**.

Benefits: Report expenditures for benefits associated with the personnel for whom salaries and wages were reported on the previous entry. If you cannot separate benefits from salaries, but benefits are included in the salary figure you have entered, indicate "Included in Salaries" in the data field. Some institutions book benefits centrally and do not disaggregate to the department level. If you can compute the appropriate benefit amount for the department/program, please do so and enter the data. If you cannot do so, leave the benefit amount as zero and we will impute a cost factor based upon the current benefit rate for your institution, as published in Academe. If no rate is available, we will use a default value of 28%.

Other Than Personnel Costs: This category includes non-personnel items such as travel, supplies and expense, non-capital equipment purchases, etc., that are typically part of an instructional department or program's cost of doing business. *Excluded* from this category are items such as central computing costs, centrally allocated computing labs, graduate student tuition remission and fee waivers, etc.

Research: This category includes all funds expended for activities specifically organized to produce research outcomes and commissioned by an agency either external to the institution or **separately budgeted** by an organizational unit within the institution. Report total research expenditures only. It is not necessary to disaggregate costs for this category.

Public Service: Report all funds **separately budgeted** specifically for public service and expended for activities established primarily to provide non-instructional services beneficial to groups external to the institution. Examples include cooperative extension and community outreach projects. Report total service expenditures only. It is not necessary to disaggregate costs for this category.

Federally Funded Research: As defined by NSF

Total Research and Expenditures: As defined by NSF

Table I: Affiliated Off-Campus Sites

LSUA System Campus	Name of Affiliated Off- Campus Site	Gross Revenue Generated by Affiliate Campus	Net Revenue Generated by Affiliated Campus	\$ Amount Contributed Back to Campus by Affiliated Off-Site Campus	\$ Amount Contributed Back to Campus by Affiliated Off-Site Campus	\$ Amount Contributed Back to Campus by Affiliated Off-Site Campus	\$ Amount Contributed Back to Campus by Affiliated Off-Site Campus
	None						

Table II: Board of Regent Support Funds

LSUA System Campus	Name of Support Fund	Endowment Market Value as of 6/30/10	Endowment Market Value as of 6/30/11	Endowment Market Value as of 6/30/12	Endowment Market Value as of 6/30/13	Endowment Market Value as of 6/30/14	Endowment Market Value as of 6/30/15
LSUA	F. Hugh Coughlin Endowed Professorship	106,558.43	121,818.28	121,333.56	128,892.43	140,397.30	136,444.78
LSUA	Mark Eugene Howard Endowed Professorship in Liberal Arts (English)	131,147.17	151,201.65	149,844.06	159,657.14	174,341.02	169,137.77
LSUA	Huie Dellmon Trust Endowed Professorship in Science	141,765.74	163,428.18	161,981.62	172,587.08	188,463.60	182,855.76
LSUA	Howard M. and Eloise Ferris Mulder Endowed Professorship	103,543.80	118,586.53	118,113.00	125,495.65	136,712.50	132,825.30
LSUA	Jenkins-Mulder Endowed Professorship in Business	92,642.16	105,471.07	105,375.34	111,723.60	121,462.85	118,069.63
LSUA	Jack and Sue Ellen Jackson Endowed Professorship in Education	98,589.66	112,839.51	112,378.61	119,363.48	129,969.43	126,224.47
LSUA	Roy O. Martin Lumber Company Endowed Professorship in Nursing	129,830.55	149,631.81	148,344.06	158,044.29	172,577.16	167,463.72
LSUA	Frances Holt Freedman Endowed Professorship in History and Ethics of Nursing	107,865.86	122,437.91	122,420.01	129,405.10	140,129.54	135,906.06
LSUA	Huie Dellmon Trust Endowed Professorship in Liberal Arts and Science	114,688.06	131,550.65	130,875.34	139,145.91	151,667.01	147,306.87
LSUA	J.H. Johnson Endowed Professorship in Business	148,282.47	169,661.11	168,708.50	178,983.33	194,479.18	188,419.99
LSUA	Cliff E LaBorde Sr. Endowed Professorship in Education	103,343.84	118,849.54	117,977.16	125,584.71	137,037.73	133,047.46
LSUA	Barbara M. Martin Endowed Professorship in Nursing	142,354.99	164,391.36	162,714.45	173,489.69	189,555.57	183,832.20
LSUA	Roy and Vinita Martin Endowed Professorship in Math & Sciences	108,759.95	125,242.74	124,155.36	132,183.76	144,199.83	139,826.62
LSUA	Rapides Regional Medical Center Endowed Professorship in Radiologic Technology	106,408.94	121,740.65	121,350.16	128,878.21	140,344.61	136,385.13
LSUA	Carolyn Cole Saunders Endowed Professorship	89,037.85	101,008.57	101,127.99	109,830.35	119,190.82	115,900.42
LSUA	Robert Rife Saunders Endowed Professorship	89,040.15	101,011.26	101,130.62	109,830.24	119,190.57	115,900.15
LSUA	Roy O. Martin Jr. Endowed Professorship in Business	89,490.60	101,855.77	101,916.46	110,026.14	119,720.08	116,608.26
LSUA	Henry Dade Foote Family Endowed Professorship	85,824.72	98,858.58	99,132.96	108,886.00	118,216.68	115,071.56
LSUA	Charles Adrian Vernon and William K. Child Jr. Endowed Professorship in Business	91,614.68	104,275.61	104,284.69	110,617.57	120,363.12	117,131.08
LSUA	Vinita Johnson Martin Endowed Professorship (established 2010)	106,696.13	122,429.87	121,682.46	129,351.09	140,918.19	136,735.24
LSUA	Moreau Family First Generation Endowed Scholarship	0.00	-	0.00	108,459.40	118,713.56	115,299.28
LSUA	LSUA Alumni and Friends Endowed Chair	989,924.68	1,095,554.82	1,115,476.04	1,169,643.82	1,259,130.33	1,230,100.39
LSUA	Capital One Endowed Professorship in Business						67,191.33
LSUA	Scott O. Brame/CLECO Endowed Chair in Finance						1,027,305.96
LSUA	2010 Endw Scholarship for First Generation College Students						115,299.28
LSUA	Joanne Lyles White Endowed Professorship in Eduation						102,730.60
LSUA	2012 Endowed Scholarship for First Generation Collge Students						102,730.60
LSUA	Elder Care Administration Scholarship						102,730.60
LSUA	Arnold Aubert Vernon Endowed Scholarship						523,495.75
		2,080,789.62	3,601,845.47	3,610,322.45	4,048,538.39	4,395,494.24	6,201,976.29

Table III: Summary of Campus Foundations

LSUA System Campus	Foundation	Total Assets (\$ Amount) 2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
LSUA	LSUA Foundation	29,399,374.00	31,461,149.00	\$ 31,379,399.00	\$ 32,458,537.00	\$ 39,878,868.00	\$ 42,313,574.00

**Louisiana State University Alexandria
National Benchmark Report**

	Retention rates		Graduation rates (Class of Fall 2008)	State appropriations as percent of core revenues
	Full Time	Part Time		
Louisiana State University Alexandria	64%	59%	21%	29%
University of Arkansas at Monticello	47	28	28	43
Dalton State College	71	60	16	25
Macon State College	NA	NA	NA	NA
North Georgia College & State University	NA	NA	NA	NA
Rogers State University	65	36	20	32
Lander University	68	100	45	18
University of South Carolina Aiken	66	35	39	19
Christopher Newport University	87	NA	68	32
University of Mary Washington	78	41	73	29
Concord University	64	67	36	28
Shepherd University	68	63	40	23
The University of Virginia's College at Wise	67	NA	46	30
University of Arkansas-Fort Smith	66	33	26	30

Peer Institutions used for GRAD Act reporting

	Retention Rates		Graduation rates (Class of Fall 2006)	State appropriations as percent of core revenues
	Full Time	Part Time		
Chipola College (FL)			48	54
Dalton State University (GA)	71	55	14	36
Glenville State College (WV)	63	0	35	18
Oklahoma Panhandle State University (OK)	63	100	23	35
Rogers State University (OK)	60	18	21	32
University of South Carolina - Beaufort (SC)	56	14	27	8
West Virginia University - Parkersburg (WV)	70	0	34	34

Louisiana State University Eunice Executive Summary

LSU Eunice has experienced an overall decline in enrollment from its peak in the fall of 2010 (3431 headcount) through the fall of 2015 (2508 headcount). Typically, community colleges enrollment increases when the economy retracts, and it decreases as the economy improves. However, according to the latest IPEDS data, the fall-to-fall declines at community colleges have averaged 3% over the last three years. LSUE's enrollment declines have averaged over 10% for 3 of the last 5 years with the most recent year at 8%. In addition to the local economy, several other factors may have contributed to this decline:

1. Over the last 3-5 years, LSUE has utilized very little financial and personnel resources to adequately recruit students. Enrollment management staff members have relied on "free" methods of communication such as email and text messaging to communicate with prospective students. Only one publication exists as the university's "view book," and specific departments have little or no marketing/advertising materials to recruit students.
2. The decline in the total number of high school graduates in the Tri-Parish area surrounding LSUE by continues to decline. The university has no formal method to target/recruit non-traditional students to help off-set the smaller number of high school graduates.
3. While the univesity has very strong transfer programs, it does not have a sufficient variety of high-demand workforce programs to meet the needs of regional and state-wide industries. Two-year institutions should be nimble, and its degree and certificate programs should help build a strong, highly skilled workforce for the state.

Although Metric I reflects a decrease in the total number of LSUE graduates, it is a minimal decrease averaging just under 3%. As enrollment improves, the number of certificates and degrees awarded will also increase.

Metric II is addressed above.

For Metric III ("Student success") LSUE demonstrated better than national and state-wide averages for fall to fall retention rates, but LSUE experienced a slight dip for the fall of 2015. LSUE has very few available resources to promote academic success. The university lacks a cohesive and/or centralized advising program and offers no supplemental instruction opportunities. The TRIO program is now terminated and is being replaced by a small tutoring center. Retention and completion will become key priorities for the upcoming academic year.

In respect to Metric V ("revenues"), while all reporting areas demonstrated improvements for 2015-16, these results are viewed only as "minor improvements" when compared to more fiscally-severe earlier recession year fiscal reports. The ability to raise tuition and fees is limited, but auxiliary revenue is improviing.

Louisiana State University Eunice Executive Summary

In respect to Metric VI ("Faculty Productivity"), the ratio of courses taught by full-time faculty is up. Many faculty members have taken on "overload" sections to eliminate the need for additional part-time instructors. LSUE has the capacity to increase the number of sections taught by part-time faculty.

Finally, in respect to the "National Benchmark Report" data, it is important to point-out that LSUE students exceed the "National Average" for their success rates in developmental courses (English, Math and Reading); and, they exceed the National Average for their success rates in two out of three areas in respect to their performance in their first general education course after their completion of their developmental course(s), namely English and reading/social sciences. In Math, LSUE adopted a Modular Math program for remedial/developmental mathematics' education as part of the campus' QEP (Quality Enhancement Plan) for its SACS-COC (Southern Association of Colleges and Schools-Commission on Colleges). These math classes have demonstrated higher success rates for students in both their developmental math sequence as well as their General Education Mathematics. Therefore, LSUE expects to see its Mathematics' success rates to continue to improve in the years to follow.

LSUE MISSION:

Louisiana State University at Eunice, a member of the Louisiana State University System, is a comprehensive, open admissions institution of higher education. The University is dedicated to high quality, low-cost education and is committed to academic excellence and the dignity and worth of the individual. To this end, Louisiana State University at Eunice offers associate degrees, certificates and continuing education programs as well as transfer curricula. Its curricula span the liberal arts, sciences, business and technology, pre-professional and professional areas for the benefit of a diverse population. All who can benefit from its resources deserve the opportunity to pursue the goal of lifelong learning and to expand their knowledge and skills at LSUE.

- In fulfillment of this mission, Louisiana State University at Eunice strives to achieve the following:
- Encourage traditional and nontraditional populations to take advantage of educational opportunities.
- Create a learning environment which facilitates the integration of knowledge and the development of the whole person.
- Provide a general education which requires all students to master the skills and competencies necessary for lifelong learning.
- Provide programs which parallel four-year college and university courses, including special honors courses, which are directly transferable.
- Prepare students to meet employment opportunities as determined by regional needs.
- Prepare programs of developmental studies which will upgrade student skills to the levels necessary for successful college experience.
- Provide necessary support services to help students realize their maximum potential.
- Create and offer programs of Continuing/Adult Education and community service which respond to the needs of the area.

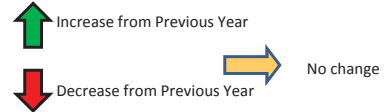
Louisiana State University Eunice

Metrics at a Glance

2015-2016

Legend:

Statistic		Most Recent Available
High	Low	
X	Y	
Z	%	% Change from Previous Year



Metric I Degrees Awarded	Metric II Enrollment	Metric III Student Success	Metric V Revenues	Metric VI Faculty Productivity																				
Diploma <table border="1"> <tr><td>4</td><td>0</td></tr> <tr><td>0</td><td>0.0%</td></tr> </table>	4	0	0	0.0%	14th Day Enrollment for First-Time Full-Time Degree Seeking Freshmen <table border="1"> <tr><td>803</td><td>568</td></tr> <tr><td>524</td><td>-5.6%</td></tr> </table>	803	568	524	-5.6%	First to Second Year Retention <table border="1"> <tr><td>53.8%</td><td>47.8%</td></tr> <tr><td>42.0%</td><td>-8.1%</td></tr> </table>	53.8%	47.8%	42.0%	-8.1%	Market Value of Endowment <table border="1"> <tr><td>2,057,243</td><td>1,981,610</td></tr> <tr><td>1,338,203</td><td>-3.7%</td></tr> </table>	2,057,243	1,981,610	1,338,203	-3.7%	Total class sections taught per FTE full-time faculty <table border="1"> <tr><td>5.5</td><td>5.5</td></tr> <tr><td>4.3</td><td>21.9%</td></tr> </table>	5.5	5.5	4.3	21.9%
4	0																							
0	0.0%																							
803	568																							
524	-5.6%																							
53.8%	47.8%																							
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2,057,243	1,981,610																							
1,338,203	-3.7%																							
5.5	5.5																							
4.3	21.9%																							
Associates <table border="1"> <tr><td>323</td><td>296</td></tr> <tr><td>245</td><td>-8.4%</td></tr> </table>	323	296	245	-8.4%	14th Day Transfer Student Enrollment <table border="1"> <tr><td>264</td><td>172</td></tr> <tr><td>153</td><td>7.5%</td></tr> </table>	264	172	153	7.5%	Second to Third Year Retention <table border="1"> <tr><td>29.2%</td><td>26.4%</td></tr> <tr><td>18.7%</td><td>5.6%</td></tr> </table>	29.2%	26.4%	18.7%	5.6%	Total Gross Revenue From First-Time-Full-Time Freshmen <table border="1"> <tr><td>2,185,116</td><td>2,185,116</td></tr> <tr><td>1,554,016</td><td>18.7%</td></tr> </table>	2,185,116	2,185,116	1,554,016	18.7%	Total class sections taught per FTE part-time faculty <table border="1"> <tr><td>5.6</td><td>5.6</td></tr> <tr><td>4.3</td><td>8.4%</td></tr> </table>	5.6	5.6	4.3	8.4%
323	296																							
245	-8.4%																							
264	172																							
153	7.5%																							
29.2%	26.4%																							
18.7%	5.6%																							
2,185,116	2,185,116																							
1,554,016	18.7%																							
5.6	5.6																							
4.3	8.4%																							
Total Number of Degrees Awarded to Louisiana Residents <table border="1"> <tr><td>340</td><td>319</td></tr> <tr><td>255</td><td>-3.3%</td></tr> </table>	340	319	255	-3.3%	Total Undergraduate Headcount as of 14th Class Day <table border="1"> <tr><td>3,431</td><td>2,508</td></tr> <tr><td>2,508</td><td>-8.4%</td></tr> </table>	3,431	2,508	2,508	-8.4%	Success of Academically "At Risk" Students (LSUE Pathways to Success Program - ACT Composite of less than 15) <table border="1"> <tr><td>52.0%</td><td>44.0%</td></tr> <tr><td>31.0%</td><td>-12.0%</td></tr> </table>	52.0%	44.0%	31.0%	-12.0%	Net Revenue From First-Time-Full-Time Freshmen <table border="1"> <tr><td>2,141,366</td><td>2,141,366</td></tr> <tr><td>1,513,707</td><td>20.7%</td></tr> </table>	2,141,366	2,141,366	1,513,707	20.7%	Total SCH's taught per FTE full-time faculty <table border="1"> <tr><td>311.3</td><td>311.3</td></tr> <tr><td>247.3</td><td>25.9%</td></tr> </table>	311.3	311.3	247.3	25.9%
340	319																							
255	-3.3%																							
3,431	2,508																							
2,508	-8.4%																							
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2,141,366	2,141,366																							
1,513,707	20.7%																							
311.3	311.3																							
247.3	25.9%																							
Total degrees awarded in STEM <table border="1"> <tr><td>15</td><td>15</td></tr> <tr><td>3</td><td>15.4%</td></tr> </table>	15	15	3	15.4%	Total number of student enrolled in STEM <table border="1"> <tr><td>423</td><td>423</td></tr> <tr><td>160</td><td>120.3%</td></tr> </table>	423	423	160	120.3%	Fall-to-Fall retention rate <table border="1"> <tr><td>52.0%</td><td>44.0%</td></tr> <tr><td>31.0%</td><td>-12.0%</td></tr> </table>	52.0%	44.0%	31.0%	-12.0%	State Appropriation per FTE <table border="1"> <tr><td>4,496</td><td>2,351</td></tr> <tr><td>2,351</td><td>-13.9%</td></tr> </table>	4,496	2,351	2,351	-13.9%	Total SCH's taught per FTE part-time faculty <table border="1"> <tr><td>320.3</td><td>291.7</td></tr> <tr><td>234.8</td><td>-8.9%</td></tr> </table>	320.3	291.7	234.8	-8.9%
15	15																							
3	15.4%																							
423	423																							
160	120.3%																							
52.0%	44.0%																							
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4,496	2,351																							
2,351	-13.9%																							
320.3	291.7																							
234.8	-8.9%																							
Total number of degrees awarded in Allied Health <table border="1"> <tr><td>39</td><td>39</td></tr> <tr><td>30</td><td>0.0%</td></tr> </table>	39	39	30	0.0%	Total number of High School Dual Enrollments (Distinct Headcount) <table border="1"> <tr><td>532</td><td>278</td></tr> <tr><td>82</td><td>-9.2%</td></tr> </table>	532	278	82	-9.2%	Percentage of Program Students in Good Academic Standing <table border="1"> <tr><td>79.0%</td><td>77.0%</td></tr> <tr><td>63.0%</td><td>6.9%</td></tr> </table>	79.0%	77.0%	63.0%	6.9%	Net Revenue Generated from auxiliary enterprises <table border="1"> <tr><td>463,932</td><td>142,286</td></tr> <tr><td>48,967</td><td>190.6%</td></tr> </table>	463,932	142,286	48,967	190.6%	% SCH's taught by full-time faculty <table border="1"> <tr><td>78.0%</td><td>74.1%</td></tr> <tr><td>70.3%</td><td>5.4%</td></tr> </table>	78.0%	74.1%	70.3%	5.4%
39	39																							
30	0.0%																							
532	278																							
82	-9.2%																							
79.0%	77.0%																							
63.0%	6.9%																							
463,932	142,286																							
48,967	190.6%																							
78.0%	74.1%																							
70.3%	5.4%																							
Total number of degrees awarded in Nursing <table border="1"> <tr><td>80</td><td>38</td></tr> <tr><td>38</td><td>-11.6%</td></tr> </table>	80	38	38	-11.6%	Total Number of Student Receiving TOPS Awards <table border="1"> <tr><td>483</td><td>419</td></tr> <tr><td>410</td><td>-10.5%</td></tr> </table>	483	419	410	-10.5%	Mean Grade Point Average of Program Students <table border="1"> <tr><td>2.37</td><td>2.37</td></tr> <tr><td>2.16</td><td>-1.7%</td></tr> </table>	2.37	2.37	2.16	-1.7%		Direct instructional expenditures per FTE student <table border="1"> <tr><td>3,039.0</td><td>3,039.0</td></tr> <tr><td>2,386.7</td><td>2.0%</td></tr> </table>	3,039.0	3,039.0	2,386.7	2.0%				
80	38																							
38	-11.6%																							
483	419																							
410	-10.5%																							
2.37	2.37																							
2.16	-1.7%																							
3,039.0	3,039.0																							
2,386.7	2.0%																							

Louisiana State University Eunice

Metric I. The following metrics will identify the number of degrees conferred by level and professions most important to Louisiana.

	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Campus total number of degrees awarded/conferred							
Diploma	3	2	1	1	4	0	0
Certificates *	11	18	18	21	28	11	26
Associates	245	257	270	275	309	323	296
Total Number of Degrees Awarded to Louisiana Residents	255	276	288	293	340	330	319
Total Number of Degrees Awarded to Out of State Residents	4	1	1	4	1	4	3
* Includes Post-Associate certificates							
Total number of degrees awarded by race/ethnicity							
Hispanic	5	4	5	8	5	3	6
American Indian or Alaska Native	2	3	3	5	2	3	4
Asian	1	2	1	2	4	0	1
Black or African American	43	51	48	42	60	44	40
Native Hawaiian or Other Pacific Islander			0	0	0	0	1
White	203	213	226	231	259	276	263
Two or More Races		4	1	2	0	3	4
Nonresident Alien	0		1	1	0	1	0
Race/Ethnicity Unknown	5		4	6	11	4	3
Total degrees awarded							
Total degrees awarded in STEM	3	7	8	9	11	13	15
Total number of degrees awarded in Nursing	52	80	57	64	62	43	38
Total number of degrees awarded in Allied Health	34	36	35	30	36	39	39

Louisiana State University Eunice

Metric I. The following metrics will identify the number of degrees conferred by level and professions most important to Louisiana.

List of STEM/SMART CIP code/s: The following list of CIP codes is to serve as a guide but it is not intended to be inclusive of all possibilities. We recognize that some campuses have degree programs centered in schools or colleges that might dictate a different CIP code. The campus should make the appropriate adjustment. In addition, the CIP codes used by the campus should correlate to the Board of Regents. If there is a discrepancy and the campus applies the IPEDS CIP code, then the campus should identify this with a footnote.

11	Computer and Information Sciences and Support Services
14	Engineering
15	Engineering Technologies/Technicians
26	Biological and Biomedical Sciences
27	Mathematics and Statistics
40	Physical Sciences
0109	Animal Sciences
0110	Food Science and Technology
0111	Plant Sciences
0112	Soil Sciences
0301	Natural Resources Conservation and Research
0303	Fishing and Fisheries Sciences and Management
0305	Forestry
0306	Wildlife and Wildlands Science and Management
2901	Military Technologies
3001	Biological and Physical Sciences
3006	Systems Science and Theory
3008	Mathematics and Computer Science
3010	Biopsychology
3016	Accounting and Computer Science
3018	Natural Sciences
3019	Nutrition Sciences
3024	Neuroscience
3025	Cognitive Science
4101	Biology Technician/Biotechnology Laboratory Technician
4102	Nuclear and Industrial Radiologic Technologies/Technicians
4103	Physical Science Technologies/Technicians
4199	Science Technologies/Technicians Other
4211	Physiological Psychology/Psychobiology

Nursing CIP Code/s

	4-Digit CIP Codes
Nursing	51.38

Allied Health CIP Code/s

Allied Health and Medical Assisting Services	51.08
Allied Health Diagnostic, Intervention, and Treatment Professions	51.09

Louisiana State University Eunice

Metric II. The following metrics will provide the campus enrollment trends.

Enrollment Headcount as of 14th Class Day (Undergraduate)	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
<i>Undergraduate</i>								
14th Day Enrollment for First -Time Full-Time Degree Seeking Freshmen	710	803	678	627	568	524	602	568
14th Day Enrollment for First -Time Full -Time Degree Seeking Freshmen with In-State Residency	702	797	665	618	558	507	593	563
14th Day Enrollment for First -Time Full-Time Degree-Seeking Freshmen that are Non-Residents	8	6	13	9	10	17	9	5
14th Day Transfer Student Enrollment	233	250	264	205	229	153	160	172
14th Day Re-Admit Enrollment	184	198	183	141	158	161	149	172
Total Number of Continuing Undergraduates	1,401	1,512	1,571	1,514	1,525	1,425	1,322	1,162
14th Day Enrollment for First Time Full-Time and Part-Time Degree Seeking Freshmen	835	915	845	801	776	706	801	724
Preparatory				321	386	228	306	278
Total Undergraduate Headcount as of 14th Class Day	3,031	3,332	3,431	2,982	3,074	2,673	2,738	2,508
<i>Undergraduate</i>								
Full-time (In-State Residency)	1,598	1,675	1,631	1,452	1,375	1,253	1,332	1,241
Full-time (Non Residency)	11	13	24	20	19	30	19	20
Part-time (In-State Residency)	1,417	1,637	1,768	1,504	1,671	1,384	1,378	1,242
Part-time (Non Residency)	5	7	8	6	9	6	9	5
Total Undergraduate Headcount as of 14th Class Day	3,031	3,332	3,431	2,982	3,074	2,673	2,738	2,508
Total number of High School Dual Enrollments (Distinct Headcount)	364	433	532	320	381	221	306	278
Total Undergraduate Full-Time-Equivalent (FTE) Enrollment as of 14th Class Day (SCH/12)	2,488	2,666	2,643	2,396	2,418	2,178	2,216	2,061
First Time Full Time Freshmen Enrollment by Race and Ethnicity as of 14th Class Day								
	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Hispanic	8	19	10	9	12	16	19	10
American Indian or Alaska Native	3	3	8	9	4	5	10	5
Asian	2	5	4	2	2	2	4	2
Black or African American	177	202	174	250	211	197	221	196
Native Hawaiian or Other Pacific Islander				0	2	0	0	0
White	501	555	463	514	525	471	527	491
Two or More Races		11	8	13	14	13	14	13
Nonresident Alien		1	6	0	3	0	2	4
Race/Ethnicity Unknown	19	7	5	4	4	2	4	3
Louisiana Transfer Enrollment								
	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Transfer from Louisiana Community Colleges	18	15	20	16	13	12	22	22
Transfers from Louisiana Four-Year Universities	139	146	128	110	123	74	70	75
Student Credit Hours (SCH)								
	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Fall SCH	29,855	31,995	31,718	28,751	29,014	26,138	26,592	24,735
Spring SCH	28,323	30,491	29,837	27,995	26,620	23,826	23,261	
Total number of students enrolled who received TOPS (Fall Semester)¹								
	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Performance	102	117	92	92	96	95	102	102
Opportunity	261	267	273	280	285	275	284	263
Honors	29	29	30	20	20	25	21	15
Tech	18	25	24	37	34	52	61	39
Total Number of Student Receiving TOPS Awards	410	438	419	429	435	447	468	419

¹ FY 2015-2016 updated as of December 22, 2015

Louisiana State University Eunice

Metric II. The following metrics will provide the campus enrollment trends.

Enrollment by specified discipline	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Total number of student enrolled in STEM	201	215	200	173	160	175	192	423
Total number of students enrolled in Teacher Education (Note BOR Teacher Education Initiative)								
Associate Degree Program	69	66	59	46	45	49	46	43
Transfer Program	312	383	379	315	235	198	173	165
Total number of students enrolled in Pre-Nursing	470	511	468	450	460	393	415	368
Total number of students enrolled in Nursing	126	115	122	110	136	103	95	96
Total number of students enrolled in Nursing - Transfer	117	147	149	146	140	107	103	88
Total number of students enrolled in Pre-Radiologic Technology	171	202	209	206	170	159	44	197
Total number of students enrolled in Radiologic Technology	40	42	40	31	38	36	45	46
Total number of students enrolled in Pre-Respiratory Care	73	54	56	49	55	40	44	47
Total number of students enrolled in Respiratory Care	18	20	26	25	26	23	26	26
Total number of students enrolled in DMS	0	20	31	36	71	56	62	8

List of STEM/SMART CIP code/s

11	
14	Engineering
15	Engineering Technologies/Technicians
26	Biological and Biomedical Sciences
27	Mathematics and Statistics
40	Physical Sciences
0109	Animal Sciences
0110	Food Science and Technology
0111	Plant Sciences
0112	Soil Sciences
0301	Natural Resources Conservation and Research
0303	Fishing and Fisheries Sciences and Management
0305	Forestry
0306	Wildlife and Wildlands Science and Management
2901	Military Technologies
3001	Biological and Physical Sciences
3006	Systems Science and Theory
3008	Mathematics and Computer Science
3010	Biopsychology
3016	Accounting and Computer Science
3018	Natural Sciences
3019	Nutrition Sciences
3024	Neuroscience
3025	Cognitive Science
4101	Biology Technician/Biotechnology Laboratory Technician
4102	Nuclear and Industrial Radiologic Technologies/Technicians
4103	Physical Science Technologies/Technicians
4199	Science Technologies/Technicians Other
4211	Physiological Psychology/Psychobiology

Nursing CIP Code/s

	4-Digit CIP Codes
Nursing	51.16

Louisiana State University Eunice

Metric II. The following metrics will provide the campus enrollment trends.

Allied Health CIP Code/s

Allied Health and Medical Assisting Services	51.08
Allied Health Diagnostic, Intervention, and Treatment Professions	51.09

Variables Description

Headcount Enrollment Undergraduate – Total number of full-time and part-time students enrolled in courses for undergraduate credit.

Headcount Enrollment Undergraduate – Total number of full-time and part-time students enrolled in courses for graduate credit.

Full-Time Equivalent (FTE) – The calculation of FTE can vary by institution. However, FTE enrollment reported for this metric should reconcile to FTE data you report to the Louisiana BoR, SREB and IPEDS for your

Full-Time Student Undergraduate - a student enrolled for 12 or more semester credits or 24 or more contact hours a week each term. (IPEDS)

Dual Enrollment- A student who is enrolled in high school but who is also enrolled, simultaneously, in a postsecondary institution are considered dual enrolled.

Science Technology Engineering and Mathematics (STEM): STEM enrollment is calculated based on STEM CIP codes.

Educations, Nursing, Allied Health - Use the CIP codes as defined by IPEDS for these disciplines to determine the number of students enrolled and graduates in these field of study.

Louisiana State University Eunice

Metric III. The following metric will identify the campus trends for retention, graduation, licensure and pass rate.

Analysis of First-time, Full-time, Associate Degree-seeking Freshmen

Cohort	Cohort	Head	% continuation	% continuation	% Graduation	% Graduation	% Graduation	% Graduation	% Graduation	% Graduation	% Graduation
Type	Year	Count	to_2nd_Yr	to_3rd_Yr	in_1st_Yr	in_2nd_Yr	in_3rd_Yr	Total	in_4th_Yr	in_5th_Yr	in_6th_Yr
Total	2002	325	43.4%	23.7%	0.0%	0.6%	7.1%	7.7%	4.9%	0.9%	0.3%
Total	2003	369	43.8%	24.4%	0.0%	0.8%	5.7%	6.5%	4.3%	1.6%	1.4%
Total	2004	405	42.0%	21.2%	0.0%	0.2%	6.7%	6.9%	4.2%	0.2%	1.0%
Total	2005	332	53.8%	29.2%	0.0%	1.2%	7.5%	8.7%	4.8%	2.7%	1.8%
Total	2006	312	51.8%	27.9%	0.0%	1.6%	9.3%	10.9%	5.8%	2.9%	0.9%
Total	2007	323	45.1%	22.3%	0.0%	0.9%	4.3%	5.2%	5.9%	2.2%	1.2%
Total	2008	352	50.3%	23.0%	0.0%	2.0%	5.1%	7.1%	3.4%	1.4%	1.7%
Total	2009	364	42.9%	18.7%	0.0%	1.9%	6.0%	7.9%	4.1%	2.7%	0.8%
Total	2010	290	46.9%	22.4%	0.0%	3.8%	5.2%	9.0%	5.0%	2.1%	
Total	2011	305	47.2%	26.9%	0.0%	2.3%	9.20%	11.5%	3.9%		
Total	2012	284	50.0%	25.00%	0.0%	6.0%	7.39%	13.4%			
Total	2013	250	52.00%	26.40%							
Total	2014	316	47.78%								
Total	2015	319									

Student Progression, Number of Full Time Student Completing	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Original Full-Time Cohort	FA03 - 1,871	FA04 - 1,818	FA05 - 1,726	FA06 - 1592	FA07 - 1585	FA08 - 1609	FA09 - 1688	FA10 1655	FA11-1472
Up to 24 hours after 4 semesters	688	653	622	544	535	560	572	563	496
36 hours after 6 semesters	337	289	257	251	249	256	231	252	228
48 hours after 8 semesters	143	111	114	118	103	89	94	97	88
Success of Academically "At Risk" Students (LSUE Pathways to Success Program - ACT Composite of less than 15)	2009	2010	2011	2012	2013	2014	2015	2016	
Fall-to-Fall retention rate	52%	31%	52%	47%	45%	50%	44%		
Percentage of Program Students in Good Academic Standing	70%	63%	72%	76%	79%	72%	77%		
Percentage of Students Dropped from the University for Poor Academic Performance	3%	10%	5%	5%	4%	4%	4%		
Mean Grade Point Average of Program Students	2.157	2.156	2.234	2.242	2.356	2.326	2.365		
Employer Satisfaction Rate with Nursing and Allied Health Field Graduates	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	
Nursing	95	100	100	100	100	100	100		
Radiologic Technology	100	100	100	100	100	100	100		
Respiratory Care	100	100	100	100	100	100	100		
Diagnostic Medical Sonography	NA	NA	100	100	100	100	100		

Louisiana State University Eunice

V. The following metrics will identify the tuition and fee revenues, and, other revenue resources.

	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Total Endowment Value	1,338,203	1,545,061	1,777,552	1,704,880	1,860,987	2,057,243	1,981,610
Earned Interest on Endowments	54,470	67,472	67,846	65,918	66,365	75,524	78,306
Dollar amount of the endowment approved each fiscal year and made available for expenditures by the campus	54,470	67,472	67,846	65,918	66,365	75,524	78,306
Total # of Foundations	1	1	1	1	1	1	1
Foundations total Assets (\$ Amount)	1,532,253	1,510,380	1,540,998	1,645,960	1,802,431	1,273,969	1,250,391
Total # of Board of Regents Support Fund	7	7	7	7	7	7	7
Total Value (\$ Amount) of BoR Support Fund	537,270	795,153	910,295	863,231	921,020	1,002,079	971,532
Total Gross Revenue Generated from tuition and fees							
Total Gross Revenue From First-Time-Full-Time Freshmen	1,769,784	1,581,257	1,834,073	1,873,977	1,695,438	1,840,181	2,185,116
Gross Revenue From First-Time-Full-Time Freshmen (In-State Only)	1,726,992	1,556,516	1,764,270	1,799,507	1,612,712	1,696,105	2,113,027
Gross Revenue From First-Time-Full-Time Freshmen (Out-of-State Only)	42,792	24,741	69,803	74,470	82,726	144,074	72,089
Net Revenue From First-Time-Full-Time Freshmen	1,641,755	1,533,804	1,797,587	1,822,037	1,640,884	1,774,591	2,141,366
Net Revenue From First-Time-Full-Time Freshmen (In-State Only)	1,618,043	1,512,243	1,749,096	1,774,352	1,596,948	1,679,468	2,096,098
Net Revenue From First-Time-Full-Time Freshmen (Out-of-State Only)	23,712	21,561	48,491	47,685	43,936	95,123	45,269
Financial Aid							
Total institutional dollars awarded need based aid for entering freshmen class	XXXXXXXX	XXXXXXXX	\$0	\$0	\$0	\$0	\$0
Total institutional dollars awarded non-need aid for entering freshmen class	XXXXXXXX	XXXXXXXX	\$61,067	\$88,890	\$253,110	\$236,612	\$211,889
Total institutional dollars awarded need based aid for entering freshmen class LA residents	XXXXXXXX	XXXXXXXX	\$0	\$0	\$0	\$0	\$0
Total institutional dollars awarded non-need based aid for entering freshmen class LA residents	XXXXXXXX	XXXXXXXX	\$44,113	\$61,362	\$146,863	\$135,659	\$155,752
Total institutional dollars awarded need based aid for entering freshmen class non-residents	XXXXXXXX	XXXXXXXX	\$0	\$0	\$0	\$0	\$0
Total institutional dollars awarded non-need based aid for entering freshmen class non-residents	XXXXXXXX	XXXXXXXX	\$16,954	\$27,528	\$106,247	\$100,953	\$56,138
State Appropriation per FTE ¹	\$4,118	\$3,346	\$2,884	\$2,875	\$2,503	\$2,731	\$2,351
Net Revenue Generated from auxiliary enterprises (i.e., bookstores, dining services)	\$303,459	\$417,743	\$230,923	\$393,619	\$80,267	\$48,967	\$142,286

¹ State Appropriation per FTE = the Board of Regents Formula Appropriations Per FTE which includes State General Fund and Statutory Dedications.

Louisiana State University Eunice

V. The following metrics will identify the tuition and fee revenues, and, other revenue resources.

Endowment Value equals the market value of of the endowment as of June 30 of the reporting year.

FTE Full time equivalent

Payout from Endowment equal interest earned on endowment.

Gross Revenue Generated from Student Enrollment FTE equals revenue gain from student tuitions and fees.

Net Revenue Generated from Student Enrollment FTE equals gross revenue from enrollment headcount minus institutional supported finaicial aid.

Net Revenue from Auxiliary equal gross revenue generated from auxiliary enterprises minus debt services and other financial obligations.

Louisiana State University Eunice

Metric VI. The following metrics will identify teaching and research productivity per FTE faculty.

	Fall 2009	Fall 2010	Fall 2011	Fall 2012	Fall 2013	Fall 2014	Fall 2015
Average Section Size in Lecture and Seminar courses							
Total Enrollment	10,027	9,927	8,889	9,132	8,188	8,395	7,796
Number of Sections	390	412	370	364	355	371	352
Average section size	25.7	24.1	24.0	25.1	23.1	23	22
Full-Time Academic FTE faculty assigned to classes							
Full-Time Academic FTE faculty assigned to classes	76.4	86.2	76.9	75.9	76.9	75.6	58.9
Part-Time Academic FTE faculty assigned to classes							
Part-Time Academic FTE faculty assigned to classes	28.0	27.1	22.0	21.3	19.8	21.9	19.7
Non-Academic FTE assigned to classes							
Non-Academic FTE assigned to classes	3.2	2.7	1.8	2.8	1.3	2.1	2.1
Sections taught by full-time faculty							
Sections taught by full-time faculty	357	372	344	335	348	332	323
Sections taught by part-time faculty							
Sections taught by part-time faculty	126	115	106	106	98	114	111
Sections taught by non-academic staff							
Sections taught by non-academic staff	16	14	9	15	7	12	11
Total sections	499	501	459	456	453	458	445
Total class sections taught per FTE full-time faculty							
Total class sections taught per FTE full-time faculty	4.7	4.3	4.5	4.4	4.5	4.5	5.5
Total class sections taught per FTE part-time faculty							
Total class sections taught per FTE part-time faculty	4.5	4.3	4.8	5.0	5.0	5.2	5.6
Total class sections taught per FTE non-academic staff							
Total class sections taught per FTE non-academic staff	5.0	5.2	5.0	5.4	5.4	5.7	5.3
% class sections taught by full-time faculty							
% class sections taught by full-time faculty	71.5	74.3	76.0	73.5	76.8	72.5	72.6
% class sections taught by part-time faculty							
% class sections taught by part-time faculty	25.3	23.0	23.1	23.2	21.6	24.9	24.9
% class sections taught by non-academic staff							
% class sections taught by non-academic staff	3.2	2.8	2.0	3.3	1.6	2.6	2.5
Total student credit hours							
Total student credit hours	31,983	32,292	28,751	29,014	26,138	26,592	24,735
Total SCH's taught by full-time faculty							
Total SCH's taught by full-time faculty	23,340	25,174	22,382	22,028	20,252	18,699	18,328
Total SCH's taught by part-time faculty							
Total SCH's taught by part-time faculty	7,563	6,356	5,976	5,927	5,415	7,014	5,744
Total SCH's taught by non-academic staff							
Total SCH's taught by non-academic staff	990	762	393	1,059	471	879	663
Total SCH's taught per FTE full-time faculty							
Total SCH's taught per FTE full-time faculty	305.4	291.9	290.9	290.2	263.4	247.3	311.3
Total SCH's taught per FTE part-time faculty							
Total SCH's taught per FTE part-time faculty	273.5	234.8	271.6	278.3	274.2	320.3	291.7
Total SCH's taught per FTE non-academic staff							
Total SCH's taught per FTE non-academic staff	309.4	282.8	218.3	378.2	362.3	418.3	321.5
% SCH's taught by full-time faculty							
% SCH's taught by full-time faculty	73.0%	78.0%	77.8%	75.9%	77.5%	70.3%	74.1%
% SCH's taught by part-time faculty							
% SCH's taught by part-time faculty	23.6%	19.7%	20.8%	20.4%	20.7%	26.4%	23.2%
% SCH's taught by non-academic staff							
% SCH's taught by non-academic staff	3.1%	2.4%	1.4%	3.6%	1.8%	3.3%	2.7%

Louisiana State University Eunice

Metric VI. The following metrics will identify teaching and research productivity per FTE faculty.

Annual	2009-10	2010-11	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Total Annual student credit hours, fall & spring	62,486	61,555	56,740	55,634	49,964	47,663	
FTE students	2,604	2,565	2,364	2,318	2,082	1,986	
Direct instructional expenditures	6,214,913	6,452,660	6,624,119	6,299,666	6,201,396	6,035,154	
Direct instructional expenditures per SCH	99.46	105	117	113	124	127	
Direct instructional expenditures per FTE student	2,387	2,516	2,802	2,718	2,979	3,039	
Personnel cost as % of Direct Instructional Expenditures	97.04	95.53	96.30	96.74	97.5	97.8	
Total FTE faculty (instruction, research, public service)	107.6	116.0	100.7	100.0	98.0	99.6	
Full-time FTE faculty as % of total FTE faculty	71.0%	74.3%	76.4%	75.9%	78.5%	75.90%	

Definitions:

Direct Expenditures for Instructions: Total Direct Instructional Expenditures include data in certain functional areas - instruction, research, and public service. Direct expenditure data reflect costs incurred for personnel compensation, supplies, and services used in the conduct of each of these functional areas. They include acquisition costs of capital assets such as equipment and library books to the extent that funds are budgeted for the use of departments for instruction, research, and public service. Similar to the Delaware Study, exclude centrally allocated computing costs and centrally supported computer labs, and graduate student tuition remission and fee waivers.

Instruction: Instruction includes general academic instruction, occupational and vocational instruction, community education, preparatory and adult basic education, and remedial and tutorial instruction conducted by the teaching faculty for the institution's students. Departmental research and service **which are not separately budgeted** should be included under instruction. In other words, department research which is externally funded should be excluded from instructional expenditures, as should any departmental funds which were expended for the purpose of matching external research funds as part of a contractual or grant obligation. EXCLUDE expenditures for academic administration where the primary function is administration. For example, exclude deans, but include department chairs.)
Disaggregate total direct instructional expenditures for the institution into the following categories:

Salaries: Report all wages paid to support the instructional function in a given department or program during the fiscal year. While these will largely be faculty salaries, be sure to include clerical (e.g., department secretary), professionals (e.g., lab technicians), Graduate student stipends (but not tuition waivers), and any other personnel who support the teaching function and whose salaries and wages are paid **from the institution's instructional budget**.

Benefits: Report expenditures for benefits associated with the personnel for whom salaries and wages were reported on the previous entry. If you cannot separate benefits from salaries, but benefits are included in the salary figure you have entered, indicate "Included in Salaries" in the data field. Some institutions book benefits centrally and do not disaggregate to the department level. If you can compute the appropriate benefit amount for the department/program, please do so and enter the data. If you cannot do so, leave the benefit amount as zero and we will impute a cost factor based upon the current benefit rate for your institution, as published in Academe. If no rate is available, we will use a default value of 28%.

Other Than Personnel Costs: This category includes non-personnel items such as travel, supplies and expense, non-capital equipment purchases, etc., that are typically part of an instructional department or program's cost of doing business. *Excluded* from this category are items such as central computing costs, centrally allocated computing labs, graduate student tuition remission and fee waivers, etc.

Research: This category includes all funds expended for activities specifically organized to produce research outcomes and commissioned by an agency either external to the institution or **separately budgeted** by an organizational unit within the institution. Report total research expenditures only. It is not necessary to disaggregate costs for this category.

Louisiana State University Eunice

Metric VI. The following metrics will identify teaching and research productivity per FTE faculty.

Public Service: Report all funds **separately budgeted** specifically for public service and expended for activities established primarily to provide non-instructional services beneficial to groups external to the institution. Examples include cooperative extension and community outreach projects. Report total service expenditures only. It is not necessary to disaggregate costs for this category.

Federally Funded Research: As defined by NSF

Total Research and Expenditures: As defined by NSF

Louisiana State University Eunice National Benchmark Report

	Success rates in developmental courses			Success rates in the first general education course after developmental courses.			The percentage of students who completed their developmental education sequence
	English	Math	Reading	English	Math	Reading/Social Sciences	
Louisiana State University Eunice	84%	66%	89%	94%	74%	74%	30%
National Average	73%	68%	76%	76%	64%	58%	30%

Notes:

All success rates calculated using methodology from the National Center for Developmental Education. Success is defined as those who achieve an A, B, or C divided by those who remain in the course at the end of the semester. Students who withdraw or are failed due to the attendance policy are removed from the total n.

Developmental English, Math, and Reading calculated for AY 2014-2015.

Math at 66% was calculated using an average of 64% for MATH 0001 and 67% for MATH 0002.

Success Rates in the first general education course after developmental courses in English and Math at LSUE are calculated through Spring 2014; for Reading/Social Sciences it is calculated through Spring 2015.

The National Average percentage of students who completed their developmental education sequence is 30%.

Gerlaugh, K., Thompson, L., Boylan, H., and Davis, H. (2007). National study of developmental education II: Baseline data for community colleges. *Research in Developmental Education* 20 (4) 1-4.

Bailey, T., Jeong, D. W., & Cho, S. W. (2008). Referral, enrollment, and completion in developmental education sequences in community colleges. Retrieved on January 20, 2009 from <http://ccrc.tc.columbia.edu/Publication.asp?UID=659>

Louisiana State University Health Sciences Center New Orleans Executive Summary

LSU Health Sciences Center at New Orleans welcomes the opportunity to provide information concerning our student enrollment, graduation rates, faculty teaching and research productivity, and revenue resources. The information below is grouped by metric.

Metric I – Degrees Awarded

There have been considerable increases in the number of degrees awarded in Allied Health and Nursing during the period of 2006-2007 to 2014-15. This is a positive impact from efforts to increase the healthcare workforce.

Total degrees and certificates grew over 27% from 2006-2007 to 2014-15. The percentage of minority students (excluding non-resident aliens) receiving degrees increased over 66%.

Certificates awarded in Advanced Dental Education were reported as post-doctoral certificates in prior years and as Masters in 2014-15.

Metric II – Enrollment Trends

Total Undergraduate, Graduate, and First Professional Headcount enrollment show a steady increase from 2006-2007 to 2014-2015. When combined, LSUHSC-NO shows a 28.8% increase in total headcount enrollment as of the 14th class day during this period. Total FTE has increased 29.8% over the same time frame. Enrollment has leveled off between 2014-15 and 2015-16 as we are close to maximizing available space and faculty.

In the past nine years, enrollment as of the 14th Class Day has increased 39.8% for the School of Nursing, and 69.9% for the School of Allied Health Professions.

Metric III – Retention, Graduation, Licensure

Retention rates match what was reported on the annual reports required under the LA Grad Act and vary by academic program. Ranging from 75% for Graduate Studies in 2010-11 to 100% for a number of programs.

LSUHSC-NO maintains excellent passage rates on licensure exams. The available data from the last seven years represents 65 exams. Thirty-two (49%) of these exams had a perfect passage rate. Thirty-two (49%) of the exams had passage rates between 90% and 99%, and one (2%) of the exams had passage rates between 80% and 89%. Retention and licensure data will be updated in the spring, when we submit our annual Grad Act report.

Metric IV – Effectiveness of Campus Research and Technology

Total number of PhDs and Postdoctoral Fellows awarded has increased over the eight-year timeframe.

We continue to place an emphasis on faculty obtaining sponsored research funding.

Louisiana State University Health Sciences Center New Orleans Executive Summary

Metric V-Technology Transfer Data

Data populated from the annual AUTM survey.

Metric VI – Revenue Resources

The LSU Health Sciences Center-New Orleans Foundation assets have grown almost 45% during the past eight years.

Revenues from tuition have grown as a result of increases in tuition rates and enrollment growth. These revenues are being used to offset declines in state general fund support.

Our campus does not have any true freshmen.

State Appropriations per FTE have declined over 50% due to budget reductions.

Metric VII – Teaching and Research Productivity

Duplicate Headcount per Organized Section has increased 36% between 2007-08 and 2014-15. It should be noted that the low numbers in this area are caused by a number of factors. For example, medical student clerkship sections are extremely small and are often one student per section. Thesis and dissertation work is also one student per section.

Under “Cost Data”, actual expenditures based on generally accepted accounting principles were used for FY 08 through FY 15 for Instruction and Public Service. Data from the NSF Survey of Research and Development Expenditures was used for FY 08 through FY 14. FY 16 amounts for Instruction and Public Service are all estimates derived from a budget schedule developed for the Board of Regents in July as part of our FY 16 operating budget presentation. FY 15 amounts were reported as estimates last year and has been updated to reflect actual expenditures based on generally accepted accounting principles.

Combined Research and public service expenditures have increased at the same time as our tenured and tenure track faculty full time equivalent (FTE) numbers have declined. Public Service expenditures Per FTE T/TT Faculty have increased 114%; Research per FTE T/TT Faculty for Research and combined Research and Public Service expenditures per FTE T/TT Faculty will be available once the NSF Research Expenditures survey is completed.

National Benchmarks

Data is included comparing the performance of our medical students on the USMLE examinations to medical students nationally; our medical school's rank among medical schools nationally in NIH funding and benchmark data by discipline for faculty

HSCNO MISSION:

The mission of the Louisiana State University Health Sciences Center in New Orleans (LSUHSC-NO) is to provide education, research and public service through direct patient care and community outreach. LSUHSC-NO comprises the Schools of Allied Health Professions, Dentistry, Graduate Studies, Medicine, Nursing, and Public Health.

Louisiana State University Health Sciences Center New Orleans

Metrics at a Glance 2015-2016

Legend:

Statistic		Most Recent Available	% Change from Previous Year
High	Low		
X	Y		
Z	%		

Increase from Previous Year

Decrease from Previous Year

No change

Metric I Degrees Awarded	Metric II Enrollment	Metric III Student Success	Metric IV Research Expenditures	Metric V Technology Transfer	Metric VI Revenues	Metric VII Faculty Productivity																												
Bachelors <table border="1" style="width: 100%; text-align: center;"> <tr><td>349</td><td>330</td></tr> <tr><td>244</td><td>↓ -5.4%</td></tr> </table>	349	330	244	↓ -5.4%	Total Undergraduate Headcount <table border="1" style="width: 100%; text-align: center;"> <tr><td>915</td><td>877</td></tr> <tr><td>640</td><td>↓ -3.7%</td></tr> </table>	915	877	640	↓ -3.7%	Fall Headcount <table border="1" style="width: 100%; text-align: center;"> <tr><td>2,829</td><td>2,791</td></tr> <tr><td>2,169</td><td>↓ -1.3%</td></tr> </table>	2,829	2,791	2,169	↓ -1.3%	Total number of T/TT faculty holding grants <table border="1" style="width: 100%; text-align: center;"> <tr><td>118</td><td>72</td></tr> <tr><td>72</td><td>↓ -13.3%</td></tr> </table>	118	72	72	↓ -13.3%	Number of Licensing FTEs employed <table border="1" style="width: 100%; text-align: center;"> <tr><td>2</td><td>2</td></tr> <tr><td>1</td><td>→ 0.0%</td></tr> </table>	2	2	1	→ 0.0%	Market Value of Endowments <table border="1" style="width: 100%; text-align: center;"> <tr><td>84,192,947</td><td>83,699,619</td></tr> <tr><td>68,465,779</td><td>↑ 0.6%</td></tr> </table>	84,192,947	83,699,619	68,465,779	↑ 0.6%	Total Instructional T/TT Faculty <table border="1" style="width: 100%; text-align: center;"> <tr><td>287</td><td>202</td></tr> <tr><td>202</td><td>↓ -2.4%</td></tr> </table>	287	202	202	↓ -2.4%
349	330																																	
244	↓ -5.4%																																	
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Masters <table border="1" style="width: 100%; text-align: center;"> <tr><td>236</td><td>236</td></tr> <tr><td>129</td><td>↑ 19.8%</td></tr> </table>	236	236	129	↑ 19.8%	Total Graduate Headcount <table border="1" style="width: 100%; text-align: center;"> <tr><td>885</td><td>854</td></tr> <tr><td>614</td><td>↓ -3.5%</td></tr> </table>	885	854	614	↓ -3.5%	Fall FTE <table border="1" style="width: 100%; text-align: center;"> <tr><td>2,661</td><td>2,635</td></tr> <tr><td>2,034</td><td>↓ -1.0%</td></tr> </table>	2,661	2,635	2,034	↓ -1.0%	% of T/TT faculty holding grants <table border="1" style="width: 100%; text-align: center;"> <tr><td>47.6%</td><td>34.8%</td></tr> <tr><td>34.8%</td><td>↓ -12.0%</td></tr> </table>	47.6%	34.8%	34.8%	↓ -12.0%	Number of Material Transfer Agreements (MTAs) <table border="1" style="width: 100%; text-align: center;"> <tr><td>111</td><td>95</td></tr> <tr><td>13</td><td>↑ 4.4%</td></tr> </table>	111	95	13	↑ 4.4%	Total Gross Revenue Generated from tuition and fees <table border="1" style="width: 100%; text-align: center;"> <tr><td>48,064</td><td>48,064</td></tr> <tr><td>17,966</td><td>↑ 16.0%</td></tr> </table>	48,064	48,064	17,966	↑ 16.0%	Total All FTE Instructional Faculty <table border="1" style="width: 100%; text-align: center;"> <tr><td>846</td><td>839</td></tr> <tr><td>795</td><td>↑ 1.3%</td></tr> </table>	846	839	795	↑ 1.3%
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Professional Medicine (MD) <table border="1" style="width: 100%; text-align: center;"> <tr><td>188</td><td>181</td></tr> <tr><td>155</td><td>↑ 0.6%</td></tr> </table>	188	181	155	↑ 0.6%	Total Professional Headcount <table border="1" style="width: 100%; text-align: center;"> <tr><td>1,060</td><td>1,060</td></tr> <tr><td>915</td><td>↑ 2.8%</td></tr> </table>	1,060	1,060	915	↑ 2.8%	Fall Credit Hour per FTE <table border="1" style="width: 100%; text-align: center;"> <tr><td>21.7</td><td>21.7</td></tr> <tr><td>20.1</td><td>↑ 8.3%</td></tr> </table>	21.7	21.7	20.1	↑ 8.3%	Total number of Postdoctoral Fellows <table border="1" style="width: 100%; text-align: center;"> <tr><td>42</td><td>33</td></tr> <tr><td>31</td><td>↑ 6.5%</td></tr> </table>	42	33	31	↑ 6.5%	Total number of Licenses/Options yielding license income of any sort <table border="1" style="width: 100%; text-align: center;"> <tr><td>10</td><td>8</td></tr> <tr><td>7</td><td>↓ -20.0%</td></tr> </table>	10	8	7	↓ -20.0%	Total Net Revenue Generated from tuition and fees <table border="1" style="width: 100%; text-align: center;"> <tr><td>44,761</td><td>44,761</td></tr> <tr><td>15,003</td><td>↑ 17.0%</td></tr> </table>	44,761	44,761	15,003	↑ 17.0%	T/TT FTE Faculty as a Percent of Total FTE Faculty <table border="1" style="width: 100%; text-align: center;"> <tr><td>35.6%</td><td>24.1%</td></tr> <tr><td>24.1%</td><td>↓ -3.7%</td></tr> </table>	35.6%	24.1%	24.1%	↓ -3.7%
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Professional Dentistry (DDS) <table border="1" style="width: 100%; text-align: center;"> <tr><td>68</td><td>63</td></tr> <tr><td>53</td><td>↓ -3.1%</td></tr> </table>	68	63	53	↓ -3.1%	Total number of students enrolled who received TOPS <table border="1" style="width: 100%; text-align: center;"> <tr><td>328</td><td>268</td></tr> <tr><td>237</td><td>↑ 5.5%</td></tr> </table>	328	268	237	↑ 5.5%	1st to 2nd Year Retention Allied Health <table border="1" style="width: 100%; text-align: center;"> <tr><td>97.0%</td><td>95.0%</td></tr> <tr><td>87.0%</td><td>↓ -2.1%</td></tr> </table>	97.0%	95.0%	87.0%	↓ -2.1%	Research per FTE T/TT faculty (in thousands) <table border="1" style="width: 100%; text-align: center;"> <tr><td>240</td><td>0</td></tr> <tr><td>217</td><td>↓ -100.0%</td></tr> </table>	240	0	217	↓ -100.0%	Total License Income Received <table border="1" style="width: 100%; text-align: center;"> <tr><td>159,651</td><td>69,102</td></tr> <tr><td>69,102</td><td>↓ -29.3%</td></tr> </table>	159,651	69,102	69,102	↓ -29.3%	State Appropriation per FTE <table border="1" style="width: 100%; text-align: center;"> <tr><td>71,533</td><td>33,960</td></tr> <tr><td>33,960</td><td>↓ -0.8%</td></tr> </table>	71,533	33,960	33,960	↓ -0.8%	Total SCH Per T/TT Faculty <table border="1" style="width: 100%; text-align: center;"> <tr><td>201.5</td><td>191.6</td></tr> <tr><td>0.0</td><td>↓ -4.9%</td></tr> </table>	201.5	191.6	0.0	↓ -4.9%
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53	↓ -3.1%																																	
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0.0	↓ -4.9%																																	
Total number of degrees awarded in Nursing <table border="1" style="width: 100%; text-align: center;"> <tr><td>361</td><td>344</td></tr> <tr><td>231</td><td>↓ -4.7%</td></tr> </table>	361	344	231	↓ -4.7%	Total number of students enrolled in Nursing programs <table border="1" style="width: 100%; text-align: center;"> <tr><td>1,064</td><td>993</td></tr> <tr><td>711</td><td>↓ -5.3%</td></tr> </table>	1,064	993	711	↓ -5.3%	1st to 2nd Year Retention (Dental Hygiene) <table border="1" style="width: 100%; text-align: center;"> <tr><td>100.0%</td><td>100.0%</td></tr> <tr><td>94.0%</td><td>→ 0.0%</td></tr> </table>	100.0%	100.0%	94.0%	→ 0.0%	Total Federal Research Expenditures <table border="1" style="width: 100%; text-align: center;"> <tr><td>46,142</td><td>36,027</td></tr> <tr><td>34,637</td><td>↑ 4.0%</td></tr> </table>	46,142	36,027	34,637	↑ 4.0%	Total \$ Spent on Legal Fees for Patents and/or Copyrights <table border="1" style="width: 100%; text-align: center;"> <tr><td>369,701</td><td>238,300</td></tr> <tr><td>180,236</td><td>↑ 6.3%</td></tr> </table>	369,701	238,300	180,236	↑ 6.3%	Net Revenue Generated from auxiliary enterprises <table border="1" style="width: 100%; text-align: center;"> <tr><td>1,230,377</td><td>811,715</td></tr> <tr><td>-774,841</td><td>↓ -676.6%</td></tr> </table>	1,230,377	811,715	-774,841	↓ -676.6%	Estimated FTE Student Taught per T/TT FTE Faculty <table border="1" style="width: 100%; text-align: center;"> <tr><td>13</td><td>13</td></tr> <tr><td>7.1</td><td>→ 0.0%</td></tr> </table>	13	13	7.1	→ 0.0%
361	344																																	
231	↓ -4.7%																																	
1,064	993																																	
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13	13																																	
7.1	→ 0.0%																																	
Total number of degrees awarded in Allied Health <table border="1" style="width: 100%; text-align: center;"> <tr><td>179</td><td>147</td></tr> <tr><td>98</td><td>↓ -9.3%</td></tr> </table>	179	147	98	↓ -9.3%	Total number of students enrolled in Allied Health Professions programs <table border="1" style="width: 100%; text-align: center;"> <tr><td>423</td><td>423</td></tr> <tr><td>220</td><td>↑ 3.2%</td></tr> </table>	423	423	220	↑ 3.2%	1st to 2nd Year Retention (Nursing) <table border="1" style="width: 100%; text-align: center;"> <tr><td>93.0%</td><td>82.0%</td></tr> <tr><td>82.0%</td><td>↓ -8.9%</td></tr> </table>	93.0%	82.0%	82.0%	↓ -8.9%	Total NSF Research Expenditures <table border="1" style="width: 100%; text-align: center;"> <tr><td>62,167</td><td>46,840</td></tr> <tr><td>45,486</td><td>↑ 3.0%</td></tr> </table>	62,167	46,840	45,486	↑ 3.0%	Total U.S Patent Applications Filed <table border="1" style="width: 100%; text-align: center;"> <tr><td>30</td><td>30</td></tr> <tr><td>9</td><td>↑ 15.4%</td></tr> </table>	30	30	9	↑ 15.4%		Personnel Cost as a percent of Direct Instructional Expense <table border="1" style="width: 100%; text-align: center;"> <tr><td>92.3%</td><td>90.0%</td></tr> <tr><td>84.3%</td><td>↓ -0.6%</td></tr> </table>	92.3%	90.0%	84.3%	↓ -0.6%				
179	147																																	
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Louisiana State University Health Sciences Center New Orleans

Metric I. The following metric will identify the number of degrees conferred by level and professions most important to Louisiana.

Summary of Degrees Awarded

Louisiana State University HSC NO	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Campus total number of degrees awarded/conferred									
Associates	7	5	6	5	11	5	4	8	9
Bachelors	260	244	255	286	277	328	337	349	330
Masters	182	172	129	189	166	210	201	197	236
Doctoral Research/Scholarship (PhD, DNS)	14	28	43	27	22	17	21	23	25
Professional Audiology (AuD)				7	7	12	10	11	11
Professional Physical Therapy (DPT)				28	40	40	30	36	33
Professional Medicine (MD)	157	155	170	165	180	174	188	180	181
Professional Dentistry (DDS)	59	58	60	60	53	58	68	65	63
Post Doctoral Certificate	24	11	17	12	18	19	14	13	7
Total degrees awarded	703	673	680	779	774	863	873	882	895
Total number of degrees awarded in Nursing	238	234	231	297	272	347	339	361	344
Total number of degrees awarded in Allied Health	139	127	98	131	152	179	157	162	147
Total number of degrees awarded by race/ethnicity									
Hispanic	18	20	21	22	32	29	27	36	39
American Indian or Alaska Native	0	3	0	5	1	1	2	4	1
Asian/Pacific Islander	47	56	65	56	50	58	70	74	76
African American Non-Hispanic	50	51	64	51	56	83	88	115	74
Native Hawaiian or Other Pacific Islander	1	0	0	0	4	2	0	0	2
White Non-Hispanic	570	528	512	618	612	666	649	628	673
Two or More Races	0	0	0	0	0	0	3	2	1
Nonresident Alien	17	14	16	22	11	18	17	15	17
Race/Ethnicity Unknown	0	1	2	5	8	6	17	8	12

Nursing CIP Code/s

	CIP Code	CIP 2010 Code	Degree
Nursing	51.1601	51.3801	BSN
Nursing Administration	51.1602	51.3802	MN
Nursing-Adult Health & Illness	51.1603	51.3803	MN
Nurse Anesthesia	51.1604	51.3804	MN
Primary Care Family Nurse Practitioner	51.1605	51.3805	MN
Neonatal Nurse Practitioner	51.1606	51.3806	MN
Nursing Science	51.1608	51.3808	DNS
Psyc./Community Health Nursing	51.1610	cancelled	MN
Public & Community Health Nursing	51.1611	51.3811	MN
Nursing, Other-Nurse Educator	51.1699	51.3817	MN
Nursing Practice	51.3818	51.3818	DNP

Louisiana State University Health Sciences Center New Orleans

Metric I. The following metric will identify the number of degrees conferred by level and professions most important to Louisiana.

Allied Health CIP Code/s

Health Science	51.0000	cancelled	MHS
Audiology	51.0202	51.0202	Au D
Communications Disorders	51.0204	51.0204	MCD
Cardiopulmonary Science	51.0901	51.0901	BS
Occupational Therapy	51.2306	51.2306	MOT
Physical Therapy	51.2308	51.2308	DPT
Physician Assistant Studies	51.0912	51.0912	MPAS
Rehabilitation Services	51.2310	cancelled	BS
Rehabilitation Counseling	51.2310	51.231	MHS

HSC New Orleans

Metric II. The following metrics will provide the campus enrollment trends.

Headcount Enrollment as of 14th Class Day		2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
<i>Undergraduate</i>											
	Full-time	357	323	492	646	656	571	559	599	623	601
	Part-time	283	339	248	184	196	311	343	316	288	276
Total Undergraduate Headcount		640	662	740	830	852	882	902	915	911	877
<i>Graduate</i>											
	Full-time	493	500	575	641	674	671	670	728	728	744
	Part-time	121	158	165	188	170	202	191	154	157	110
Total Graduate Headcount		614	658	740	829	844	873	861	882	885	854
<i>First Professional</i>											
	Full-time	915	934	954	988	1,009	1,022	1,025	1032	1031	1060
	Part-time	0	0	0	0	0	0	0	0	0	0
Total Professional Headcount		915	934	954	988	1,009	1,022	1,025	1,032	1,031	1,060
Total Headcount Enrollment (Undergraduate, Graduate & Professional)		2,169	2,254	2,434	2,647	2,705	2,777	2,788	2,829	2,827	2,791
Total Full-Time-Equivalent (FTE) Enrollment		2,034	2,082	2,287	2,497	2,577	2,619	2,619	2,661	2,661	2,640
Total Enrollment by Race and Ethnicity as of the 14th Class Day											
Allied Health Professions											
	Hispanic	9	8	16	16	18	13	17	18	15	18
	American Indian or Alaska Native	0	0	0	0	0	2	0	1	2	3
	Asian/Pacific Islander	19	14	12	13	14	20	26	17	19	19
	African American Non-Hispanic	20	17	25	28	28	27	22	23	21	26
	Native Hawaiian or Other Pacific Islander	0	1	0	0	0	0	0	0	1	0
	White Non-Hispanic	201	179	239	286	317	321	286	298	332	334
	Two or More Races	0	0	0	0	1	2	2	5	3	4
	Nonresident Alien	0	0	0	1	1	0	0	0	0	0
	Race/Ethnicity Unknown	0	1	4	7	6	7	14	16	17	19
	Refuse to Report	0	0	0	0	0	0	0	0	0	0
Dentistry											
	Hispanic	8	7	7	5	6	9	10	14	22	18
	American Indian or Alaska Native	0	0	0	0	1	1	1	1	1	1
	Asian/Pacific Islander	56	65	71	64	60	59	55	60	57	57
	African American Non-Hispanic	4	4	4	9	15	17	21	25	18	17
	Native Hawaiian or Other Pacific Islander	0	1	1	1	1	0	0	0	0	0
	White Non-Hispanic	289	291	294	300	295	292	295	288	282	282
	Two or More Races	0	0	0	0	0	0	0	0	1	0
	Nonresident Alien	11	8	3	6	7	7	10	10	8	9
	Race/Ethnicity Unknown	0	0	0	3	3	4	4	0	3	1
	Refuse to Report	0	0	0	0	0	0	0	0	0	0
Graduate Studies											
	Hispanic	7	3	1	1	3	1	2	2	2	4
	American Indian or Alaska Native	0	0	0	0	0	0	0	0	0	0
	Asian/Pacific Islander	4	6	4	5	3	9	10	7	11	8
	African American Non-Hispanic	5	6	8	8	6	5	8	5	5	6
	Native Hawaiian or Other Pacific Islander	0	0	0	0	0	0	0	0	0	0
	White Non-Hispanic	54	59	61	56	56	50	52	50	50	42
	Two or More Races	0	0	0	0	0	0	0	0	0	0
	Nonresident Alien	51	51	49	54	34	33	28	24	20	14
	Race/Ethnicity Unknown	0	0	0	0	0	0	0	0	0	0
	Refuse to Report	0	0	0	0	0	0	0	0	0	0

HSC New Orleans

Metric II. The following metrics will provide the campus enrollment trends.

Total Enrollment by Race and Ethnicity as of the 14th Class Day		2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Nursing											
	Hispanic	22	25	38	47	50	50	52	45	55	58
	American Indian or Alaska Native	3	4	4	2	4	5	7	4	5	4
	Asian/Pacific Islander	31	21	20	30	28	43	54	54	52	49
	African American Non-Hispanic	81	86	96	108	129	143	150	152	145	129
	Native Hawaiian or Other Pacific Islander	0	0	0	0	1	0	1	0	0	0
	White Non-Hispanic	572	627	684	761	754	774	778	804	788	746
	Two or More Races	0	0	0	0	0	0	0	0	0	1
	Nonresident Alien	2	3	4	13	12	16	3	3	4	6
	Race/Ethnicity Unknown	0	0	0	0	0	1	2	0	0	0
	Refuse to Report	0	0	0	0	0	0	0	0	0	0
Medicine											
	Hispanic	10	13	20	18	24	22	16	20	19	20
	American Indian or Alaska Native	3	4	5	6	3	2	1	1	1	1
	Asian/Pacific Islander	65	69	69	62	76	83	90	103	104	91
	African American Non-Hispanic	47	46	44	48	55	53	49	42	35	37
	Native Hawaiian or Other Pacific Islander	0	1	2	2	2	1	1	1	1	0
	White Non-Hispanic	544	551	558	577	565	561	570	569	581	509
	Two or More Races	0	0	0	1	2	2	2	6	2	3
	Nonresident Alien	1	1	0	0	1	3	4	2	0	1
	Race/Ethnicity Unknown	5	12	19	33	35	37	29	26	30	140
	Refuse to Report	0	0	0	0	0	0	0	0	0	0
Public Health											
	Hispanic	4	4	3	4	5	6	6	4	5	6
	American Indian or Alaska Native	0	0	0	0	0	0	0	1	0	0
	Asian/Pacific Islander	0	6	5	8	7	10	16	13	10	12
	African American Non-Hispanic	5	15	20	16	15	21	25	31	22	21
	Native Hawaiian or Other Pacific Islander	1	0	0	0	0	1	0	0	0	0
	White Non-Hispanic	30	33	35	40	51	49	56	66	60	51
	Two or More Races	0	0	0	0	0	1	0	0	0	0
	Nonresident Alien	4	10	8	7	11	14	13	18	16	21
	Race/Ethnicity Unknown	1	2	1	1	0	0	0	0	2	3
	Refuse to Report	0	0	0	0	0	0	0	0	0	0
Student Credit Hours (SCH)											
	Fall SCH	42,217	43,739	48,263	51,724	52,872	53,548	54,185	54,894	53,362	57,226
	Spring SCH	42,854	45,006	48,877	52,374	53,414	53,539	54,685	54,936	55,666	n/a
Total number of students enrolled who received TOPS											
	Performance	76	91	96	89	74	82	97	109	95	100
	Opportunity	122	146	152	167	137	134	138	149	100	104
	Honors	39	44	52	58	63	60	62	70	59	64

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Metric II. The following metrics will provide the campus enrollment trends.

Enrollment by specified discipline as of 14th class day	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Total number of students enrolled in Nursing programs	711	766	846	961	978	1,032	1,047	1,064	1,049	993
Total number of students enrolled in Allied Health Professions programs	249	220	296	351	385	392	367	378	410	423

Nursing CIP Code/s

	CIP Code	CIP 2010	Degree
Nursing	51.3801	51.3801	BSN
Nursing Administration	51.3802	51.3802	MN
Nursing-Adult Health & Illness	51.3803	51.3803	MN
Nurse Anesthesia	51.3804	cancelled	MN
Primary Care Family Nurse Practitioner	51.3805	51.3805	MN
Neonatal Nurse Practitioner	51.3806	51.3806	MN
Nursing Science	51.3808	51.3808	DNS
Psyc./Community Health Nursing		cancelled	MN
Public & Community Health Nursing		51.3811	MN
Nursing, Other-Nurse Educator	51.3817	51.3817	MN
Nursing Practice	51.3818	51.3818	DNP

Allied Health CIP Code/s

Health Science		cancelled	MHS
Audiology	51.0202	51.0202	Au D
Communications Disorders	51.0204	51.0204	MCD
Cardiopulmonary Science	51.0901	51.0901	BS
Clinical Lab Science	51.1005		
Occupational Therapy	51.2306	51.2306	MOT
Physical Therapy	51.2308	51.2308	DPT
Physician Assistant Studies	51.2310	51.0912	MPAS
Rehabilitation Services		cancelled	BS
Rehabilitation Counseling	51.2310	51.231	MHS

Variables Description

Headcount Enrollment Undergraduate – Total number of full-time and part-time students enrolled in courses for undergraduate credit.

Headcount Enrollment Graduate – Total number of full-time and part-time students enrolled in courses for graduate credit.

Full-Time Equivalent (FTE) – The calculation of FTE can vary by institution. However, FTE enrollment reported for this metric should reconcile to FTE data you report to the Louisiana BoR, SREB and IPEDS for your campus.

Full-Time Student Undergraduate - a student enrolled for 12 or more semester credits or 24 or more contact hours a week each term. (IPEDS)

Dual Enrollment- A student who is enrolled in high school but who is also enrolled, simultaneously, in a postsecondary institution are considered dual enrolled.

Science Technology Engineering and Mathematics (STEM): STEM enrollment is calculated based on STEM CIP codes.

Education, Nursing, Allied Health - Use the CIP codes as defined by IPEDS for these disciplines to determine the number of students enrolled and graduates in these fields of study.

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Metric III. The following metric will identify the campus trends for retention, graduation, licensure and pass rate.

14th Day Headcount Enrollment	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Fall Headcount	2,254	2,434	2,647	2,705	2,777	2,788	2,829	2,827	2,791
Spring Headcount	2,319	2,523	2,713	2,794	2,789	2,841	2,841	2,863	n/a
Fall Credit Hours	43,739	48,263	51,724	52,872	53,548	54,185	54,894	53,362	57,226
Spring Credit Hours	45,006	48,877	52,374	53,414	53,539	54,685	54,936	55,692	n/a
Fall FTE	2,082	2,287	2,497	2,577	2,619	2,619	2,661	2,661	2,635
Spring FTE	2,179	2,373	2,557	2,622	2,625	2,667	2,687	2,718	n/a
Fall Credit Hour per FTE	21.01	21.10	20.71	20.52	20.45	20.69	20.63	20.05	21.72
Spring Credit Hour per FTE	20.65	20.60	20.48	20.37	20.40	20.50	20.45	20.49	n/a
Campus Undergraduate 1st to 2nd year Retention Rates	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
By School and Program (student must be continuously enrollment)									
Allied Health Professions		97%	95%	87%	95%	97%	95%	*	
Dentistry-DDS		97%	98%	99%	99%	99%	99%	*	
Dentistry-Dental Hygiene		100%	100%	98%	94%	100%	100%	*	
Dentistry-Dental Lab Tech		100%	100%	91%	83%	100%	100%	*	
Graduate Studies		89%	89%	75%	85%	90%	76%	*	
Medicine		99%	97%	97%	95%	97%	96%	*	
Nursing		93%	82%	91%	89%	90%	82%	*	
Public Health		100%	94%	92%	98%	97%	98%	*	
Number of students taking licensure exams	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Allied Health									
Cardiopulmonary Science			10	12	13	13	10	*	
Clinical Laboratory Sciences			19	25	26	27	30	*	
Audiology and Speech Language Pathology			22	30	34	36	36	*	
Occupational Therapy			34	31	37	33	30	*	
Physical Therapy			29	40	40	30	36	*	
Dentistry									
DDS National Board Dental Exam (written)			60	53	59	64	66	*	
DDS Clinical Licensure Exam (practical)			57	53	59	64	66	*	
National Board Dental Hygiene Exam (written)			43	40	34	39	38	*	
Dental Hygiene Clinical Licensure Exam (practical)			43	40	34	39	38	*	
Medicine									
USMLE Step 1			172	186	191	187	173	*	
USMLE Step 2 CK			167	183	180	183	183	*	
USMLE Step 2 CS			165	180	177	188	184	*	
Nursing									
NCLEX			175	178	210	178	177	*	

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Metric III. The following metric will identify the campus trends for retention, graduation, licensure and pass rate.

Number of students passing licensure exams	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Allied Health									
Cardiopulmonary Science			9	11	13	13	9	*	
Clinical Laboratory Sciences			18	25	25	27	30	*	
Audiology and Speech Language Pathology			22	30	34	36	36	*	
Occupational Therapy			33	31	35	30	30	*	
Physical Therapy			29	40	40	30	35	*	
Dentistry									
DDS National Board Dental Exam (written)			60	53	58	64	65	*	
DDS Clinical Licensure Exam (practical)			55	52	59	64	65	*	
National Board Dental Hygiene Exam (written)			43	40	34	39	38	*	
Dental Hygiene Clinical Licensure Exam (practical)			43	40	34	39	38	*	
Medicine									
USMLE Step 1			164	183	180	177	171	*	
USMLE Step 2 CK			159	181	177	180	171	*	
USMLE Step 2 CS			155	180	157	183	174	*	
Nursing									
NCLEX			169	175	206	170	171	*	
Campus pass rate on licensure exams	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Allied Health									
Cardiopulmonary Science			90%	92%	100%	100%	90%	*	
Clinical Laboratory Sciences			95%	100%	96%	100%	100%	*	
Audiology and Speech Language Pathology			100%	100%	100%	100%	100%	*	
Occupational Therapy			97%	100%	95%	91%	100%	*	
Physical Therapy			100%	100%	100%	100%	97%	*	
Dentistry									
DDS National Board Dental Exam (written)			100%	100%	98%	100%	98%	*	
DDS Clinical Licensure Exam (practical)			96%	98%	100%	100%	98%	*	
National Board Dental Hygiene Exam (written)			100%	100%	100%	100%	100%	*	
Dental Hygiene Clinical Licensure Exam (practical)			100%	100%	100%	100%	100%	*	
Medicine									
USMLE Step 1			95%	98%	94%	95%	99%	*	
USMLE Step 2 CK			95%	99%	98%	98%	93%	*	
USMLE Step 2 CS			94%	100%	89%	97%	95%	*	
Nursing									
NCLEX			97%	98%	98%	96%	97%	*	

Notes:

Data matches what was reported under the GRAD Act. 2014-15 data will be updated once the prelim. Grad Act report is submitted for 2016.

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IV. The following metrics will identify the effectiveness of campus research and technology transfer to benefit the state's economic development.

	Academic 2007-2008	Academic 2008-2009	Academic 2009-2010	Academic 2010-2011	Academic 2011-2012	Academic 2012-2013	Academic 2013-2014	Academic 2014-2015	Academic 2015-2016
Faculty Research (\$ in thousands)									
Total \$ amount of faculty research	60,008	59,112	59,776	57,007	53,712	49,443	45,486		n/a
Total number of T/TT faculty holding grants	114	117	118	101	109	96	83	72	n/a
% of T/TT faculty holding grants	42.22%	44.15%	45.18%	42.44%	47.60%	45.07%	39.52%	34.78%	n/a
Research \$ per FTE T/TT	222	223	229	240	235	232	217		n/a
Research per FTE T/TT faculty	222	223	229	240	235	232	217		n/a
Total number of PhD's awarded	12	18	24	19	17	21	12	23	n/a
Total number of Postdoctoral Fellows	33	36	40	40	40	42	31	33	n/a
Total Number of Post Baccalaureate Certificates	11	17	12	18	19	14	13	7	n/a

Total research by Major Discipline; Life Science; Physical Science; environmental Science; Engineering Science; Computer Science; Math; Psychology; Social Science; Other Science

Research Expenditure by Major Discipline <i>Data shown in Thousands</i>	FY Ending 2007			FY Ending 2008			FY Ending 2009		
	Federal	Other	Total	Federal	Other	Total	Federal	Other	Total
Allied Health	0	409	409	16	61	77	792	340	1,132
Dentistry	2,043	656	2,699	2,314	243	2,557	2,908	238	3,146
Medicine	32,559	17,802	50,361	34,319	15,348	49,667	32,617	14,615	47,232
Nursing	146	3	149	26	0	26	0	0	0
Public Health	6,759	1,790	8,549	7,190	491	7,681	7,080	522	7,602
Total	41,507	20,660	62,167	43,865	16,143	60,008	43,397	15,715	59,112

Research Expenditure by Major Discipline <i>Data shown in Thousands</i>	FY Ending 2010			FY Ending 2011			FY Ending 2012		
	Federal	Other	Total	Federal	Other	Total	Federal	Other	Total
Allied Health	1,121	319	1,440	1,012	363	1,375	1,203	440	1,643
Dentistry	3,065	372	3,437	1,922	365	2,287	1,223	493	1,716
Medicine	34,581	12,270	46,851	35,526	10,410	45,936	31,058	9,018	40,076
Nursing	447	132	579	641	24	665	54	1	55
Public Health	6,928	541	7,469	6,480	264	6,744	7,099	3,123	10,222
Total	46,142	13,634	59,776	45,581	11,426	57,007	40,637	13,075	53,712

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IV. The following metrics will identify the effectiveness of campus research and technology transfer to benefit the state's economic development.

Research Expenditure by Major Discipline <i>Data shown in Thousands</i>	FY Ending 2013			FY Ending 2014			FY Ending 2015		
	Federal	Other	Total	Federal	Other	Total	Federal	Other	Total
Allied Health	228	312	540	0	275	275	25	310	335
Dentistry	1,081	226	1,307	1,091	85	1,176	1,094	163	1,257
Medicine	27,592	9,799	37,391	26,210	7,803	34,013	27,405	8,297	35,702
Nursing	15	2	17	0	0	0	0	0	0
Public Health	7,970	2,218	10,188	7,336	2,686	10,022	7,503	2,043	9,546
Total	36,886	12,557	49,443	34,637	10,849	45,486	36,027	10,813	46,840

Research Expenditures (\$ in thousands)	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015
Federal	41,507	43,865	43,397	46,142	45,581	40,637	36,886	34,637	36,027
Total	62,167	60,008	59,112	59,776	57,007	53,712	49,443	45,486	46,840

Note that Research Expenditures data should match data your campus reported to NSF. Beginning in 2008, this data should follow the following guidelines.

Track all expenditures back to the original source. For example, if funds come from the State DOTD, but originated with the federal government those expenditures should be reported as federal. There should be a CFDA number attached to these grants indicating that the original source was federal.

Report all clinical trials as research. Please note that not all clinical trials are done by Tenured or Tenured Track (T/TT) faculty (see c).

Compute under-and unreimbursed indirect costs according to the instructions.

Report NIH "k" and other research training awards as federal. Note, Do Not report all training grants, **only those that are for research training.**

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V. The following metrics will provide Technology Transfer data.

	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
How many Licensing FTEs were employed In your Technology Transfer Office?	1	1	1	1	2	2	2
How many Other FTEs were employed In your Technology Transfer Office?	0	0	0	0	0	0	0
List all Companies who entered Into Licenses or Options, Indicate if Start-Up, and identify Other LSU campuses Involved	Ullman Med. (I)(S); Neoclone (I), KeraMed(I)	0	Auditec(1)	MiniVax-o	MiniVax-L, S; Oleander Medical Technologies-O, S; Abcam plc-L	ATCC (L/N); Colby (L/E); Kerafast (L/N); Novadigm (O); Medialab (L/E)	ABM (L/N); CB BioSciences (L/E/S); Novateur (O/E/S); EMD Millipore (L/N); KeraFast (L/N); Eleusis Benefit Corp. (L/E)
How many Licenses did your Institution execute?	3	0	1	0	2	4	5
How many Options did your Institution execute?	0	0	0	1	1	1	1
How many different Disclosures are Included In the Licenses/Options Executed?	3	0	1	1	3	7	6
How many of these Licenses Executed reported above were Exclusive?	3	0	1	0	1	2	3
How many of these Licenses Executed reported above were Non-Exclusive?	0	0	0	1	1	2	3
How many Licenses/Options Executed Included Equity?	0	0	0	0	0	1	1
How many Licenses/Options were Active as of the last day, (cumulative)?	18	16	17	12	15	16	6
How many of the Licenses/Options Executed were Licensed to Start-Up Companies?	1	10	0	1	2	1	2
How many of the Licenses/Options Executed were Licensed to Small Companies?	2	5	1	0	0	4	3
How many of the Licenses/Options Executed were Licensed to Large Companies?	0	1	0	0	1	0	1
How much Research Funding was committed to your Institution (Includes multi-year commitments) that was related to License or Option Agreements Executed or that was related to License or Option Agreements executed in a prior year for which the research funding committed was not previously reported, e.g., as a result of a research agreement renewal?	0	0	0	0	0	0	0
How many Material Transfer Agreements (MTAs) did your Office process?	79	111	78	13	50	91	95
How many Research Agreements did your Office process?	4	6	13	-	22	12	18
What is the Total number of Licenses/Options yielding License Income of any sort?	7	7	7	8	7	10	8
How many Licenses/Options yielded Running Royalties?	4	4	7	5	5	6	7
How many Licenses/Options yielded more than \$1 million In License Income Received?	0	0	0	0	0	0	0
What was the Total amount of License Income Received at your Institution?	\$111,778	\$114,097	\$159,651	\$96,124	\$81,610	\$97,755	\$69,102
How much of the License Income Received can be attributed to Running Royalties?	\$80,778	\$73,765	\$159,651	\$68,124	\$54,110	\$49,894	\$59,102
How much of the License Income Received can be attributed to Cashed-In Equity?	\$0	\$0	\$0	\$0	\$0	\$0	\$0
How much of the License Income Received can be attributed to License Income of all Other types?	\$31,000	\$40,332	\$0	\$28,000	\$27,500	\$47,862	\$10,000
How much of the License Income was Paid to Other Institutions?	\$0	\$1,523	\$1,536	\$1,145	\$34.85 to PBRC	\$93.76 to PBRC	\$110
What was the Total amount spent on external legal fees for Patents and/or copyrights?	\$369,701	\$296,993	\$332,451	\$227,933	\$180,236	\$224,204	\$238,300
What was the Total amount Received In direct reimbursements from Licensees for legal fees?	\$30,000	\$46,080	\$46,080	\$80,779	\$39,281	\$109,566	\$108,281
How many Invention Disclosures were Received?	14	13	3	12	33	52	37
Of the Invention Disclosures reported In 13A, how many were closed?	5	11	0				
Of the Invention Disclosures In 13A, how many were Licensed?	0	0	0				
How many Total U.S. Patent Applications were filed?	21	19	9	14	19	26	30
How many New Patent Applications were filed?	16	8	3	8	11	21	16
Of these, how many were filed as US Provisional Patent Applications?	8	8	3	8	11	21	16
Of these, how many were filed as US Utility Patent Applications?	6	0	4	0	0	0	0
Of these, how many were filed as Non-US Patent Applications?	2	0	6	0	0	0	0
How many U.S. Patents were issued?	3	1	4	5	4	3	4
How many PVP certificates were filed?	0	0	0	0	0	0	0
How many PVP certificates were issued?	0	0	0	0	0	0	0

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V. The following metrics will provide Technology Transfer data.

	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
How many Start-Up Companies formed were dependent upon the licensIng of your technology for initiation?	1	0	0	1	1	0	2
How many of these Start-Up Companies formed have their primary place of business operating in your home state?	0	0	0	1	1	0	1
How many Start-Up Companies that were dependent upon the licensing of your institution's technology for initiation and were reported in the reported in the survey in this year or earlier fiscal years became non-operational?	1	0	0	0	0	1	0
How many Start-Up Companies that were dependent upon the licensing of your institution's technology for initiation and were reported in the reported in the survey in this year or earlier fiscal years were operational as of the last day?	1	1	1	2	4	1	3
Of the Start-Up Companies formed, In how many does your Institution hold Equity?	0	0	0	0	0	0	1
What is the total number of FTEs employed by all your start-up companies as of June 30?	-	-	-	4	-	-	-
Did one or more of your Licensed Technologies become Available for public/commercial use? If YES, how many?	NO	NO	NO	NO	NO	NO	2

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VI. The following metrics will identify the tuition and fee revenues, and, other revenue resources.

	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Total Endowment Value	\$84,192,947	\$68,465,779	\$73,981,372	\$75,303,993	\$74,984,802	\$83,610,798	\$83,184,235	\$83,699,619
Earned Interest on Endowments	\$1,426,587	(\$16,053,996)	\$11,014,470	\$15,936,707	\$1,450,141	\$8,461,129	\$10,950,757	\$1,846,664
Dollar amount of the endowment approved each fiscal year and made available for expenditures by the campus	\$4,550,748	\$181,151	\$1,560,109	\$1,689,109	\$4,231,800	\$4,402,543	\$4,825,305	\$5,407,657
Total # of Foundations	1	1	1	1	1	1	1	1
Foundations total Assets (\$ Amount)	\$100,695,959	\$80,357,115	\$89,597,174	\$108,227,489	\$109,092,538	\$126,268,253	\$137,010,098	\$145,830,656
Click here to go to the Foundations Supplemental Table								
Total # of Board of Regents Support Fund								
Total Value (\$ Amount) of BoR Support Fund	\$59,860,158	\$49,525,238	\$59,795,331	\$77,843,029	\$ 76,975,023	\$ 83,596,107	\$ 88,769,815	\$ 81,760,857
Click here to go to the BoR Support Funds Supplemental Table								
Total Gross Revenue Generated from tuition and fees	\$19,173	\$20,312	\$23,117	\$25,570	\$29,742	\$34,860	\$41,420	\$48,064
Total Net Revenue Generated from tuition and fees	\$16,172	\$17,131	\$19,351	\$22,643	\$26,609	\$31,818	\$38,243	\$44,761
Financial Aid								
Total institutional dollars awarded need based aid for entering freshmen class	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX
Total institutional dollars awarded non-need aid for entering freshmen class	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX
Total institutional dollars awarded need based aid for entering freshmen class LA residents	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX
Total institutional dollars awarded non-need based aid for entering freshmen class LA residents	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX
Total institutional dollars awarded need based aid for entering freshmen class non-residents	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX
Total institutional dollars awarded non-need based aid for entering freshmen class non-residents	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX	XXXXXXXXXX
LSUHSC-NO does not enroll freshmen in any programs								
State Appropriation per FTE¹	\$71,533	\$59,159	\$46,932	\$51,101	\$34,865	\$36,099	\$34,248	\$33,960
Net Revenue Generated from auxiliary enterprises	\$418,163	\$1,230,377	(\$202,264)	(\$774,841)	(\$323,074)	\$120,999	(\$140,781)	\$811,715

¹ Per LSU System: State Appropriation includes the Final Approved Budgeted General Fund, Statutory Dedication, and Federal Stimulus (ARRA) of each year. Student FTE is annual FTE reported to Board of Regents. Amount includes money for the Cancer Consortium and Smoking Cessation Programs

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VI. The following metrics will identify the tuition and fee revenues, and, other revenue resources.

Endowment Value equals the market value of of the endowment as of June 30 of the reporting year.

FTE Full time equivalent

Payout from Endowment equal interest earned on endowment.

Gross Revenue Generated from Student Enrollment FTE equals revenue gain from student tuitions and fees.

Net Revenue Generated from Student Enrollment FTE equals gross revenue from enrollment headcount minus institutional supported finaicial aid.

Net Revenue from Auxiliary equal gross revenue generated from auxiliary enterprises minus debt services and other financial obligations.

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Metric VII. The following metrics will identify teaching and research productivity per FTE faculty.

	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Instructional									
Total Instructional FTE Tenured Faculty	191	177	178	172	171	167	169	173	170
Total Instructional FTE Tenure Track Faculty	79	88	83	66	58	46	41	34	32
Total Instructional T/TT Faculty	270	265	261	238	229	213	210	207	202
Total All FTE Instructional Faculty	799	835	846	829	805	805	795	828	839
Total FTE Faculty (Non-T/TT)	529	570	585	591	576	592	585	621	637
Total Faculty including Part-Time	900	945	957	938	943	920	893	877	882
Total Part-Time Faculty	101	109	112	109	138	115	98	49	43
T/TT FTE Faculty as a Percent of Total FTE Faculty	33.79%	31.72%	30.88%	28.71%	28.45%	26.46%	26.42%	25.00%	24.08%
Organized Sections									
<i>Undergraduate (Sections)</i>	237	271	293	270	226	242	240	234	206
<i>Graduate (Sections)</i>	435	515	493	512	469	487	534	507	415
<i>Professional (Sections)</i>	648	702	677	729	631	622	497	511	357
<i>Professional Certificates (Sections)</i>	103	108	106	100	103	87	107	113	71
<i>Total Number of Organized Sections</i>	1,423	1,596	1,569	1,611	1,429	1,438	1,378	1,365	1,049
Duplicated Head Count Enrollment	4,160	4,798	5,105	5,243	5,502	5,620	5,691	5,667	4,149
Duplicated Headcount per Organized Section	3	3	3	3	4	4	4	4	4
Include Total SCH generated during the academic year supported by instructional budget (Note 18 contact hours = 1 credit hour for									
Undergraduate (SCH)	18,835	22,629	24,641	24,952	25,039	25,468	25,378	25,600	n/a
Graduate (SCH)	16,589	20,424	22,297	23,194	22,671	23,666	25,343	26,308	n/a
Professional (SCH)	55,997	57,975	60,796	62,162	64,493	64,734	64,601	64,431	n/a
Professional Certificates (SCH)	1,253	1,463	1,472	1,584	1,572	2,496	2,543	2,653	n/a
Total (SCH)	92,674	102,491	109,206	111,892	113,775	116,364	117,865	118,992	
Total SCH Per T/TT Faculty	175	180	187	189	198	197	201	192	0
Total FTE Student Taught (Fall Semester Only)	2,082	2,287	2,497	2,577	2,619	2,619	2,661	2,662	2,640
Estimated FTE Student Taught per T/TT FTE Faculty	8	9	10	11	11	12	13	13	13
Cost Data: Direct Expenditures for Instruction (As defined by the Delaware Study)									
Total Direct Instructional Expenditures	168,523,163	181,940,859	179,158,488	172,980,133	170,538,390	170,715,718	\$134,202,149	\$136,227,656	\$149,723,509
Salaries	120,487,845	127,992,665	128,530,739	125,010,407	128,190,581	127,096,540	\$93,273,453	\$97,411,882	\$104,967,483
Benefits	22,674,127	25,434,666	25,658,679	25,500,682	29,138,874	28,752,209	\$24,388,042	\$25,852,632	\$29,720,476
Expenditures other than personnel related to Instructions	25,361,191	28,513,528	24,969,070	22,469,044	13,208,935	14,866,969	16,540,654	12,963,142	15,035,550
Salaries as a Percent of Direct Instructional Expense	71.5%	70.3%	71.7%	72.3%	75.2%	74.4%	69.5%	71.5%	70.1%
Personnel Cost as a percent of Direct Instructional Expense	85.0%	84.3%	86.1%	87.0%	92.3%	91.3%	87.7%	90.5%	90.0%
Research Expenditure	\$60,007,721	\$59,111,817	\$59,776,839	\$57,006,479	\$53,712,013	\$49,436,456	\$45,486,058	n/a	n/a
Public Service Expenditures	\$104,985,827	\$125,506,974	\$123,069,554	\$116,324,633	\$114,554,676	\$117,674,815	\$181,777,865	\$171,827,819	\$171,999,082
Total Research and Public Services	\$164,993,548	\$184,618,791	\$182,846,393	\$173,331,112	\$168,266,689	\$167,111,271	\$227,263,923	n/a	n/a
Research per FTE T/TT Faculty	\$222,251	\$223,063	\$228,855	\$239,523	\$234,550	\$232,096	\$216,600	n/a	n/a
Public Service Per FTE T/TT Faculty	\$388,836	\$473,611	\$471,170	\$488,759	\$500,239	\$552,464	\$865,609	\$830,086	\$851,481
Research and Public Service per FTE T/TT Faculty	\$611,087	\$696,675	\$700,024	\$728,282	\$734,789	\$784,560	\$1,082,209	n/a	n/a

HSC New Orleans

Metric VII. The following metrics will identify teaching and research productivity per FTE faculty.

Definitions:

Direct Expenditures for Instructions: Total Direct Instructional Expenditures include data in certain functional areas - instruction, research, and public service. Direct expenditure data reflect costs incurred for personnel compensation, supplies, and services used in the conduct of each of these functional areas. They include acquisition costs of capital assets such as equipment and library books to the extent that funds are budgeted for the use of departments for instruction, research, and public service. Similar to the Delaware Study, exclude centrally allocated computing costs and centrally supported computer labs, and graduate student tuition remission and fee waivers.

Instruction: Instruction includes general academic instruction, occupational and vocational instruction, community education, preparatory and adult basic education, and remedial and tutorial instruction conducted by the teaching faculty for the institution's students. Departmental research and service **which are not separately budgeted** should be included under instruction. In other words, department research which is externally funded should be excluded from instructional expenditures, as should any departmental funds which were expended for the purpose of matching external research funds as part of a contractual or grant obligation. EXCLUDE expenditures for academic administration where the primary function is administration. For example, exclude deans, but include department chairs.)

Disaggregate total direct instructional expenditures for the institution into the following categories:

Salaries: Report all wages paid to support the instructional function in a given department or program during the fiscal year. While these will largely be faculty salaries, be sure to include clerical (e.g., department secretary), professionals (e.g., lab technicians), Graduate student stipends (but not tuition waivers), and any other personnel who support the teaching function and whose salaries and wages are paid **from the institution's instructional budget**.

Benefits: Report expenditures for benefits associated with the personnel for whom salaries and wages were reported on the previous entry. If you cannot separate benefits from salaries, but benefits are included in the salary figure you have entered, indicate "Included in Salaries" in the data field. Some institutions book benefits centrally and do not disaggregate to the department level. If you can compute the appropriate benefit amount for the department/program, please do so and enter the data. If you cannot do so, leave the benefit amount as zero and we will impute a cost factor based upon the current benefit rate for your institution, as published in *Academe*. If no rate is available, we will use a default value of 28%.

Other Than Personnel Costs: This category includes non-personnel items such as travel, supplies and expense, non-capital equipment purchases, etc., that are typically part of an instructional department or program's cost of doing business. *Excluded* from this category are items such as central computing costs, centrally allocated computing labs, graduate student tuition remission and fee waivers, etc.

Research: This category includes all funds expended for activities specifically organized to produce research outcomes and commissioned by an agency either external to the institution or **separately budgeted** by an organizational unit within the institution. Report total research expenditures only. It is not necessary to disaggregate costs for this category.

Public Service: Report all funds **separately budgeted** specifically for public service and expended for activities established primarily to provide non-instructional services beneficial to groups external to the institution. Examples include cooperative extension and community outreach projects. Report total service expenditures only. It is not necessary to disaggregate costs for this category.

Federally Funded Research: As defined by NSF

Total Research and Expenditures: As defined by NSF

Table I: Affiliated Off-Campus Sites

LSU System Campus	Name of Affiliated Off- Campus Site	Gross Revenue Generated by Affiliate Campus
	<i>Not Applicable</i>	

Table II: Board of Regent Support Funds

LSU System Campus	Name of Support Fund	Endowment
LSUHSC-NO	Abe Mickal, MD Chair in Obstetrics & Gynecology	\$ 1,207,533.42
LSUHSC-NO	Al Copeland/Cancer Crusaders Chair in Neuroendocrine Cancer	\$ 1,076,251.69
LSUHSC-NO	Alan Robson, MD, Professorship in Pediatric Nephrology	\$ 109,400.62
LSUHSC-NO	Albert Lauro, MD Professorship of Emergency Medicine	\$ 141,037.03
LSUHSC-NO	Alice Baker Holoubek Professorship of Medicine	\$ 107,607.90
LSUHSC-NO	Allen A. Copping Chair for Excellence in Teaching	\$ 1,256,773.57
LSUHSC-NO	Amgen Oncology Professorship	\$ 133,100.77
LSUHSC-NO	Barbara Lemann Professorship of Child Welfare	\$ 107,193.28
LSUHSC-NO	Bernhard M. Schwaninger Professorship of Orthodontics	\$ 305,074.10
LSUHSC-NO	Bettina C. Hilman, MD, Professorship of Pediatric Allergy &	\$ 232,613.90
LSUHSC-NO	Betty Lynne Theriot Distinguished Professorship of Clinical	\$ 115,804.15
LSUHSC-NO	Blue Cross Blue Shield of Louisiana Professorship in Pediatr	\$ 108,927.90
LSUHSC-NO	Bollinger Family Professorship in Alzheimer's Disease	\$ 108,943.62
LSUHSC-NO	Brasseler USA Professorship in Prosthodontics	\$ 116,805.00
LSUHSC-NO	Cancer Crusaders Endowed Professorship in Cancer Research	\$ 587,585.78
LSUHSC-NO	Cancer Crusaders Endowed Professorship in Cancer Research	\$ 587,585.78
LSUHSC-NO	Cancer Crusaders Endowed Professorship in Cancer Research	\$ 587,585.78
LSUHSC-NO	Carl Adatto Professorship in Community Psychiatry	\$ 115,606.46
LSUHSC-NO	Carl Adatto Professorship In Psychoanalytic Psychiatry	\$ 136,078.00
LSUHSC-NO	Carl Baldrige Endowed Chair in Dentistry	\$ 1,183,565.50
LSUHSC-NO	Carl Baldrige Endowed Chair in Neurology	\$ 1,324,599.87
LSUHSC-NO	Carol Ashton D'Angelo Professorship of Alcohol and Drug Stud	\$ 119,378.20
LSUHSC-NO	Charles Hilton MD Professorship of Medical Education	\$ 109,921.03
LSUHSC-NO	Charles I. Berlin, Ph.D. Chair for the Genetic and Molecular	\$ 1,231,895.91
LSUHSC-NO	Charles L. Brown, Jr., MD Professorship in Health Promotion	\$ 114,832.24
LSUHSC-NO	Charles W. McMillin III and Richard P Grace Chair of Cancer	\$ 1,180,977.62
LSUHSC-NO	Children's Hospital Professorship of Pediatric Research	\$ 367,750.36
LSUHSC-NO	Claude C. Craighead, MD Chair in Vascular Surgery	\$ 1,419,401.13

Table II: Board of Regent Support Funds

LSU System Campus	Name of Support Fund	Endowment
LSUHSC-NO	David G. Kline MD Endowed Chair in Peripheral Nerve Repair	\$ 1,251,294.59
LSUHSC-NO	David G. Kline, MD Professorship of Neurosurgery	\$ 152,269.07
LSUHSC-NO	David Lucas (Luke) Glancy Professorship of Cardiology	\$ 149,551.37
LSUHSC-NO	David R. Bethune - Lederle Lab Professorship in Pharmacology	\$ 127,928.20
LSUHSC-NO	Dean Fontham Scholars	\$ 101,000.00
LSUHSC-NO	Dominick D and Wilhelmina L Aiena Prof in Ophthalmology	\$ 66,446.72
LSUHSC-NO	Edgar Hull Chair in Medicine	\$ 1,143,705.47
LSUHSC-NO	Edmund E. Jeansonne, Sr., DDS Professorship of Continuing E	\$ 140,146.60
LSUHSC-NO	Eduardo Marvez-Valls, MD, Professorship of Emergency Medicin	\$ 111,437.11
LSUHSC-NO	Edward D. Levy, Jr. MD Professorship in Psychiatry	\$ 101,829.29
LSUHSC-NO	EENT Professorship in the LSU Neuroscience Center of Excellence	\$ 101,596.91
LSUHSC-NO	Elaine A. Dore' Endowed Chair in Orthopaedics	\$ 1,211,796.29
LSUHSC-NO	Emma Sadler Moss Professorship of Pathology	\$ 120,205.31
LSUHSC-NO	Ernest Morial Asthma, Allergy, Resp. Disease Ctr. Chair	\$ 1,310,438.25
LSUHSC-NO	Eugenie & Joseph Jones Family Foundation Professorship in Pe	\$ 110,298.14
LSUHSC-NO	Frances Zupardo Professorship of Cancer Research	\$ 121,761.77
LSUHSC-NO	Frank Low, PhD Endowed Graduate Student Scholarship	\$ 121,136.89
LSUHSC-NO	Fraternal Order of Eagles Ronald Reagan Professorship in Ger	\$ 142,350.69
LSUHSC-NO	Fred Allison, Jr., MD Professorship of Medicine	\$ 113,981.36
LSUHSC-NO	Fred G. Brazda PhD Professorship of Biochemistry	\$ 203,768.03
LSUHSC-NO	G. Dean MacEwen Chair in Orthopaedics	\$ 1,254,486.22
LSUHSC-NO	G. John Buddingh, MD Professorship in Microbiology	\$ 219,054.34
LSUHSC-NO	George C. Dunn Professorship in Psychiatry	\$ 126,019.88
LSUHSC-NO	George D. Lyons, Jr., MD Chair in Otolaryngology Head and Ne	\$ 1,193,793.93
LSUHSC-NO	Gerald and Gayle Foret Professorship of Family Medicine	\$ 221,595.52
LSUHSC-NO	Gerald S. Berenson, M.D. Professorship in Preventive Cardiol	\$ 255,961.49
LSUHSC-NO	Grace Benson Professorship of Neurology	\$ 123,060.72
LSUHSC-NO	Guy A. Favaloro Professorship in Orthodontics	\$ 330,863.71
LSUHSC-NO	H. Adele Spence Endowed Graduate Student Scholarship	\$ 108,106.82
LSUHSC-NO	H. Eustis Reily Professorship in Urology	\$ 117,380.56
LSUHSC-NO	Hank Helmer Directional Drilling Professorship in Dentistry	\$ 117,941.81
LSUHSC-NO	Harry E. Dascomb, MD Professorship of Medicine	\$ 303,865.91
LSUHSC-NO	Harry E. Dascomb, MD Professorship of Medicine	\$ 303,865.91
LSUHSC-NO	Harvey A. Gabert, M.D. Chair in Obstetrics and Gynecology	\$ 1,196,627.08
LSUHSC-NO	Henry Jolly MD Professorship of Clinical Dermatology	\$ 579,780.89
LSUHSC-NO	Henry Jolly MD Professorship of Clinical Dermatology	\$ 579,780.89
LSUHSC-NO	Henry Jolly MD Professorship of Clinical Dermatology	\$ 579,780.89
LSUHSC-NO	Henry Jolly MD Professorship of Clinical Dermatology	\$ 579,780.89
LSUHSC-NO	Herbert C. Dessauer Endowed Graduate Student Scholarship	\$ 107,761.31
LSUHSC-NO	Herbert E. Kaufman, M.D. Chair of Ophthalmology	\$ 1,103,463.52

Table II: Board of Regent Support Funds

LSU System Campus	Name of Support Fund	Endowment
LSUHSC-NO	Howard & Joy Osofsky Professorship of Addiction Psychiatry	\$ 160,000.00
LSUHSC-NO	Howard & Joy Osofsky Professorship of Addiction Psychiatry	\$ 160,000.00
LSUHSC-NO	Howard Buechner, MD Professorship of Medicine	\$ 478,867.52
LSUHSC-NO	Imtiaz Ahmed Professorship for International Primary	\$ 122,189.22
LSUHSC-NO	Irvin Cahen, MD Chair in Orthopaedic Surgery	\$ 1,358,086.31
LSUHSC-NO	Isidore Cohn, Jr, MD, Chair in Surgery	\$ 1,375,619.52
LSUHSC-NO	Jack Andonie, MD Professorship In Gynecological Surgery	\$ 139,924.72
LSUHSC-NO	Jack Perry Strong Chair in Pathology	\$ 1,384,392.27
LSUHSC-NO	Jack Sheridan Professorship in Student Clinical Dental Resea	\$ 106,960.93
LSUHSC-NO	James and Helen Dunn Professorship in Nursing	\$ 122,907.90
LSUHSC-NO	James D. Rives Professorship of Cancer Surgery	\$ 185,232.86
LSUHSC-NO	James D. Rives Professorship of Surgery	\$ 362,591.98
LSUHSC-NO	James D. Rives Professorship of Surgery	\$ 362,591.98
LSUHSC-NO	James K. Howles, MD Professorship in Dermatology	\$ 328,095.82
LSUHSC-NO	Jerome M. Maas Chair in Reproductive Endocrinology	\$ 1,091,975.78
LSUHSC-NO	Jim Finks Chair for Sports Performance, Fitness and Wellness	\$ 1,170,998.20
LSUHSC-NO	Jim Lowenstein Professorship in Medicine	\$ 606,795.79
LSUHSC-NO	Jim Lowenstein Professorship in Medicine	\$ 606,795.79
LSUHSC-NO	Jim Lowenstein Professorship in Medicine	\$ 606,795.79
LSUHSC-NO	John A. Rock, MD Professorship for Visiting Scholars	\$ 142,065.10
LSUHSC-NO	John Ey, MD Professorship in Hospitalist Pediatrics	\$ 117,548.29
LSUHSC-NO	John H. Seabury, MD Professorship in Medicine	\$ 144,280.32
LSUHSC-NO	John N. Bickers Professorship in Hematology/Oncology	\$ 140,654.30
LSUHSC-NO	Johnson Foundation Professorship in Endodontics	\$ 112,825.60
LSUHSC-NO	Julius H. Mullins, Sr., MD Professorship of Anatomy	\$ 122,990.52
LSUHSC-NO	Kai and Earl Rozas Professorship of Physiology	\$ 128,325.66
LSUHSC-NO	Kathleen and John Bricker Chair of Psychiatry	\$ 1,150,291.01
LSUHSC-NO	Kelly R. Stewart, MD, Chair of Dermatology	\$ 1,131,387.06
LSUHSC-NO	Kelsey Bradley Favrot Chair in Neuro-Onoclogy	\$ 1,047,508.66
LSUHSC-NO	Kenneth and Frances Barnes Bullington Professorship in Heari	\$ 126,785.49
LSUHSC-NO	Kenneth Ardoin/Pfizer Superchair of Basic CV Research	\$ 2,377,497.57
LSUHSC-NO	L. Allen Barker Endowed Graduate Student Scholarship	\$ 107,468.37
LSUHSC-NO	Leslie Lewinter-Suskind & Robert Suskind Professorship for I	\$ 222,265.54
LSUHSC-NO	Louis Levy II MD Professorship of Research Cardiology	\$ 235,135.08
LSUHSC-NO	Louis R. Cabiran, MD, Professorship of Medicine	\$ 230,176.56
LSUHSC-NO	Louis R. Cabiran, MD, Professorship of Medicine	\$ 230,176.56
LSUHSC-NO	Marie Copping Professorship in General Dentistry	\$ 119,758.11
LSUHSC-NO	Marie LaHasky Professorship of Family Medicine	\$ 286,671.78
LSUHSC-NO	Marilyn L. Zimny Professorship in Anatomy	\$ 134,132.09
LSUHSC-NO	Marilyn L. Zimny Professorship in Graduate Studies	\$ 138,969.40

Table II: Board of Regent Support Funds

LSU System Campus	Name of Support Fund	Endowment
LSUHSC-NO	Marshall I. Gottsegen Professorship in Orthodontics	\$ 330,863.71
LSUHSC-NO	Max Sugar Professorship in Infant, Child, and Adolescent Psy	\$ 201,108.04
LSUHSC-NO	Mervin L. Trail, M.D., Chair in Head & Neck Oncology	\$ 1,162,487.92
LSUHSC-NO	Michael Sly, MD Professorship of Allergy & Immunology	\$ 120,879.81
LSUHSC-NO	Michael Sly, MD, Professorship of Pediatric Immunology	\$ 232,410.67
LSUHSC-NO	Mollie Marcus Wallick Professorship in Psychiatry	\$ 111,536.70
LSUHSC-NO	Morey L. Sear/Dr. Oliver Sartor Professorship for Prostate C	\$ 156,289.14
LSUHSC-NO	Nelson K. Ordway, MD, Professorship of Pediatric Research	\$ 364,119.46
LSUHSC-NO	Nick Gagliano Professorship in Ambulatory Pediatrics	\$ 121,297.49
LSUHSC-NO	Nick Gagliano Professorship in Emergency Pediatrics	\$ 122,211.02
LSUHSC-NO	Nicolas G. Bazan, MD, PhD, Professorship in Emergency Medici	\$ 110,348.69
LSUHSC-NO	P.K. Scheerle, RN Professorship In Nursing	\$ 120,282.18
LSUHSC-NO	Patricia Powers Strong Professorship in Oncology	\$ 175,312.21
LSUHSC-NO	Paul J. Ramsay Endowed Chair of Psychiatry	\$ 1,161,883.40
LSUHSC-NO	Paula Garvey Manship Chair of Medicine	\$ 1,127,863.79
LSUHSC-NO	Pelayo Correa, MD Professorship of Pathology	\$ 134,041.67
LSUHSC-NO	Percy Rosenbaum, MD Professorship of Pediatrics	\$ 131,266.34
LSUHSC-NO	Pfizer Professorship in Primary Care at Earl K. Long	\$ 119,431.78
LSUHSC-NO	Pfizer/ Hank McCrorie Trauma Surgery Professorship	\$ 121,514.71
LSUHSC-NO	Pfizer/Allen D. Meisel, MD Professorship of Gastroenterology	\$ 125,710.08
LSUHSC-NO	Pfizer/Kenneth A. Ardoin Professorship of Family Medicine	\$ 132,013.24
LSUHSC-NO	Pfizer/Salvatore Giorgianni Professorship of Health Systems	\$ 130,897.11
LSUHSC-NO	Philip Cenac MD Professorship of Medical Ethics	\$ 144,182.55
LSUHSC-NO	Prince Abdulaziz Bin Ahmad Abdulaziz Al-Saud Chair of Retina	\$ 1,323,641.28
LSUHSC-NO	R. Jack and Mary Louise Cassingham DDS Chair in Periodontics	\$ 1,098,008.65
LSUHSC-NO	Raja W. Dhurandhar, MD Professorship of Cardiology	\$ 108,215.22
LSUHSC-NO	Ralph and Lily Dauterive Professorship in Operative Dentistr	\$ 123,178.13
LSUHSC-NO	Raymond G. Leubke, DDS Professorship in Endodontics	\$ 120,638.21
LSUHSC-NO	Research Institute for Children Professorship	\$ 105,613.00
LSUHSC-NO	Richard Ashman, PhD Professorship in Physiology	\$ 228,502.36
LSUHSC-NO	Richard Ashman, PhD Professorship in Physiology	\$ 228,502.36
LSUHSC-NO	Richard Fowler Professorship of Pediatrics	\$ 169,194.29
LSUHSC-NO	Richard M. Paddison, MD Professorship of Neurology	\$ 653,066.58
LSUHSC-NO	Richard M. Paddison, MD Professorship of Neurology	\$ 653,066.58
LSUHSC-NO	Richard M. Paddison, MD Professorship of Neurology	\$ 653,066.58
LSUHSC-NO	Richard Vial, MD Professorship of Medical Education	\$ 120,967.41
LSUHSC-NO	Robert D. D'Ambrosia Chair in Orthopaedic Surgery	\$ 1,189,636.14
LSUHSC-NO	Robert F. Dyer Endowed Graduate Student Scholarship	\$ 108,738.89
LSUHSC-NO	Robert F. Eastman, Sr., DDS Professorship in Operative Denti	\$ 127,849.12
LSUHSC-NO	Robert J. Musselman Professorship in Pediatric Dentistry	\$ 115,627.95
LSUHSC-NO	Robert S. Daniels Professorship of Medical Education	\$ 116,942.42

Table II: Board of Regent Support Funds

LSU System Campus	Name of Support Fund	Endowment
LSUHSC-NO	Roland Coulson, PhD Professorship of Biochemistry	\$ 110,368.95
LSUHSC-NO	Ronald Welsh, MD Professorship of Pathology	\$ 369,392.24
LSUHSC-NO	Ronald Welsh, MD Professorship of Pathology	\$ 369,392.24
LSUHSC-NO	Russell C. Klein, MD Alumni Professorship, School of Medici	\$ 126,126.40
LSUHSC-NO	Sam McClugage Professorship of Cell Biology and Anatomy	\$ 143,119.62
LSUHSC-NO	Sheila Gottschalk Professorship in Excellence in Teaching	\$ 117,817.27
LSUHSC-NO	Shu Cheuk Professorship in Comprehensive Dentistry	\$ 106,249.69
LSUHSC-NO	Sister Henrietta Guyot Professorship in Nursing	\$ 138,747.32
LSUHSC-NO	St. Charles General Hospital Auxiliary Professorship in Nurs	\$ 133,089.88
LSUHSC-NO	T.G. and Doris Solomon Family Chair for the Study of Crohn's	\$ 1,748,249.22
LSUHSC-NO	Tenet Health System/Jo Ellen Smith, B.S.N., Chair of Nursing	\$ 1,178,970.66
LSUHSC-NO	Terence E. Walsh Graduate Scholarship of Orthodontics	\$ 305,073.69
LSUHSC-NO	Tom Benson Professorship of Neurology	\$ 123,075.94
LSUHSC-NO	Tucker H. Couvillon, III, Professorship of Nursing Research	\$ 136,135.35
LSUHSC-NO	Tulsa Dental Professorship in Endodontics	\$ 113,426.72
LSUHSC-NO	Victor Halperin, DDS Professorship of Dental Research	\$ 131,143.35
LSUHSC-NO	Victor M.G. Chaltiel Professorship of Medicine	\$ 122,249.18
LSUHSC-NO	Villere Chair for the Study of Retinal Degeneration - LSU 2	\$ 3,412,540.19
LSUHSC-NO	Villere Chair in Neuroscience - UNO 3	\$ 3,613,411.42
LSUHSC-NO	Viola M and Charles L Lacoste Sr Prof in Ophthalmology	\$ 60,000.00
LSUHSC-NO	Warren C. Plauche, MD Professorship of Maternal Fetal Medici	\$ 122,626.96
LSUHSC-NO	Warren R. Summer Professorship of Pulmonary Medicine	\$ 142,347.89
LSUHSC-NO	Wendall H. Gauthier Chair of Cancer Research	\$ 1,092,341.54
LSUHSC-NO	William & Sarah Jane Pelon Chair in the Dept. of Microbiolog	\$ 2,623,119.64
LSUHSC-NO	William & Sarah Jane Pelon Professorship in Oral & Craniofac	\$ 101,616.59
LSUHSC-NO	William A. Rock, Jr., MD Professorship in Clinical Pathology	\$ 108,953.61
LSUHSC-NO	William Ben Johnson Professorship in Endodontics	\$ 114,725.68
LSUHSC-NO	William Boatner Reily Professorship in Urology	\$ 114,336.02
LSUHSC-NO	William H. Stewart, MD Chair in Pediatrics	\$ 1,087,240.46
LSUHSC-NO	Women in Medicine Professorship	\$ 115,082.16

\$ 81,760,857.17

LSU System Campus	Foundation	Total Assets (\$ Amount)
LSUHSC-NO	The Foundation for the LSU Health Sciences Center	\$ 145,830,656.00

HSC New Orleans National Benchmark Report

	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
USMLE Step 1							
LSU School of Medicine Mean Total Score	217	215	227	225	224	228	229*
National Mean Total Score	221	221	225	227	227	229	229*

* LSU and National Data for Step 1 in 2014-2015 represents 95% of students taking Step 1, the full data set will be available in Feb. or March 2016.

	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
USMLE Step 2 CK							
LSU School of Medicine in New Orleans Mean Total Score	230	227	229	233	241	239	235
National Mean Total Score	229	230	233	237	238	240	240

Faculty Salaries
Please see attached tab

NIH Dollars Awarded by Funding Mechanisms							
	Federal FY 08	Federal FY 09	Federal FY 10	Federal FY 11	Federal FY 12	Federal FY 13	Federal FY 14
LSU School of Medicine Rank	80	81	83	84	88	88	87
Total Schools of Medicine with NIH Awards	130	129	134	138	137	138	138

Figure 2
Louisiana Board of Regents
Faculty Salary Database Benchmark Detail

Department: Cardiopulmonary Science

Faculty	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Instructor			
Assistant Professor	\$72,000	1	\$77,892
Associate Professor	\$88,717	1	n/a
Professor			
Department Head	\$103,834	1	\$108,636

* Association of Schools of Allied Health Professions (ASAHP), Average Salary of All Faculty for Southern Dean's Academic Health Centers in '14 - '15 excluding those with Medical and Dental Degrees, updated to '15-'16.

Department: Communication Disorders

Faculty	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Instructor			
Assistant Professor	\$75,944	4	\$75,222
Associate Professor	\$84,114	4	\$86,332
Professor	\$113,709	1	\$109,374
Department Head			

* Association of Schools of Allied Health Professions (ASAHP), Average Salary of All Faculty for Southern Dean's Academic Health Centers in '14 - '15 excluding those with Medical and Dental Degrees, updated to '15-'16.

Department: Medical Technology

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$72,119	1	\$79,883
Associate Professor	\$85,079	2	\$85,437
Professor			
Department Head	\$108,687	1	\$109,598

* Association of Schools of Allied Health Professions (ASAHP), Average Salary of All Faculty for Southern Dean's Academic Health Centers in '14 - '15 excluding those with Medical and Dental Degrees, updated to '15-'16.

Department: Occupational Therapy

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$78,116	4	\$84,248
Associate Professor			
Professor			
Department Head			

* Association of Schools of Allied Health Professions (ASAHP), Average Salary of All Faculty for Southern Dean's Academic Health Centers in '14 - '15 excluding those with Medical and Dental Degrees, updated to '15-'16.

Department: Physical Therapy

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$84,716	4	\$87,424
Associate Professor	\$100,988	1	\$96,335
Professor			
Department Head	\$124,384	1	\$131,301

* Association of Schools of Allied Health Professions (ASAHP), Average Salary of All Faculty for Southern Dean's Academic Health Centers in '14 - '15 excluding those with Medical and Dental Degrees, updated to '15-'16.

Department: Rehabilitation Counseling

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$77,063	2	\$85,474
Associate Professor	\$88,837	1	\$93,539
Professor	\$107,157	1	\$95,707
Department Head			

* Association of Schools of Allied Health Professions (ASAHP), Average Salary of All Faculty for Southern Dean's Academic Health Centers in '14 - '15 excluding those with Medical and Dental Degrees, updated to '15-'16.

Department: Anatomy

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$83,542	8	\$85,463
Associate Professor	\$111,843	4	\$107,839
Professor	\$158,650	3	\$157,874
Department Head	\$242,360	1	\$252,453

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Biochemistry

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor			
Associate Professor	\$110,746	4	\$111,775
Professor	\$151,081	2	\$167,093
Department Head	\$272,893	1	\$257,840

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Genetics

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$92,616	2	\$92,922
Associate Professor	\$111,249	1	\$124,517
Professor	\$146,613	5	\$186,465
Department Head	\$200,000	1	\$321,238

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Microbiology

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor	\$62,400	1	\$60,705
Assistant Professor	\$79,820	2	\$89,607
Associate Professor	\$116,044	9	\$114,158
Professor	\$143,320	1	\$176,313
Department Head	\$238,878	1	\$254,421

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Pharmacology

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor	\$59,268	3	\$65,159
Assistant Professor	\$89,016	3	\$89,814
Associate Professor	\$120,213	3	\$112,604
Professor	\$192,401	5	\$173,930
Department Head	\$219,214	1	\$257,840

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Physiology

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor	\$68,000	1	\$52,625
Assistant Professor	\$90,931	6	\$84,738
Associate Professor	\$113,983	2	\$114,780
Professor	\$139,676	3	\$170,098
Department Head	\$264,993	1	\$248,827

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Dentistry - Clinical Sciences

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$119,624	33	\$105,477
Associate Professor	\$112,579	19	\$121,649
Professor	\$124,548	3	\$159,932
Department Head	\$160,659	5	\$159,295

* American Dental Education Association (ADEA), Faculty Salary Survey, '13-'14, Guaranteed Annual Salary, Public Dental Schools, Average, updated to '15-'16.

Department: Dentistry - Dental Auxiliaries

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$55,972	4	\$66,121
Associate Professor	\$62,251	5	\$70,901
Professor	\$73,367	1	\$88,672
Department Head			

* American Dental Education Association (ADEA), Faculty Salary Survey, '13-'14, Guaranteed Annual Salary, Public Dental Schools, Average, updated to '15-'16.

Department: Anesthesiology

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$77,989	14	\$188,848
Associate Professor			
Professor	\$146,898	1	\$247,688
Department Head	\$208,568	1	\$370,133

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: ENT

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$92,571	7	\$178,074
Associate Professor	\$100,956	3	\$199,828
Professor			
Department Head	\$210,543	1	\$384,118

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Family Medicine

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$80,673	18	\$130,629
Associate Professor	\$97,347	7	\$153,316
Professor	\$113,472	1	\$174,345
Department Head	\$198,000	1	\$260,740

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Family Medicine (PhD)

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor			
Associate Professor	\$66,776	1	\$117,266
Professor	\$91,520	1	\$154,144
Department Head			

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Medicine

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor	\$60,000	3	\$138,191
Assistant Professor	\$77,417	59	\$149,690
Associate Professor	\$100,995	33	\$180,664
Professor	\$152,031	17	\$234,635
Department Head	\$258,597	1	\$361,535

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Medicine (PhD)

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor	\$65,000	1	\$63,295
Assistant Professor			
Associate Professor	\$99,477	3	\$117,577
Professor	\$179,799	1	\$178,903
Department Head			

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Neurology

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$85,857	7	\$135,187
Associate Professor	\$102,783	3	\$155,077
Professor	\$132,496	4	\$201,486
Department Head	\$210,911	1	\$333,254

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Neurology (PhD)

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$74,677	3	\$93,440
Associate Professor			
Professor			
Department Head			

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Neurosurgery

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$93,600	1	\$260,222
Associate Professor	\$101,618	1	\$342,474
Professor			
Department Head			

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Ob/Gyn

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor	\$75,000	2	\$156,527
Assistant Professor	\$89,031	13	\$149,586
Associate Professor	\$98,298	3	\$192,991
Professor	\$129,220	3	\$235,775
Department Head			

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Ophthalmology

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$79,560	2	\$151,451
Associate Professor			
Professor	\$144,236	1	\$239,711
Department Head	\$234,001	1	\$401,418

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Ophthalmology (PhD)

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor			
Associate Professor			
Professor	\$143,215	2	\$174,552
Department Head			

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Orthopaedics

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$79,800	7	\$199,932
Associate Professor	\$98,618	3	\$237,329
Professor			
Department Head	\$208,000	1	\$455,803

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Orthopaedics (PhD)

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$75,000	1	\$105,560
Associate Professor			
Professor			
Department Head			

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Pathology

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$86,842	8	\$132,701
Associate Professor	\$111,125	1	\$188,019
Professor	\$139,708	4	\$232,356
Department Head	\$207,999	1	\$297,619

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Pathology (PhD)

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$65,716	1	\$124,828
Associate Professor	\$86,296	1	\$146,686
Professor			
Department Head			

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Pediatrics

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$79,868	29	\$122,445
Associate Professor	\$95,566	23	\$157,149
Professor	\$126,916	19	\$204,386
Department Head			

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Pediatrics (PhD)

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$80,000	1	\$91,161
Associate Professor	\$116,258	2	\$118,302
Professor	\$130,964	2	\$177,867
Department Head			

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Psychiatry

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$84,063	11	\$125,864
Associate Professor	\$101,401	2	\$155,388
Professor	\$136,186	2	\$201,797
Department Head	\$210,016	1	\$310,879

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Psychiatry (PhD)

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$49,482	4	\$89,503
Associate Professor			
Professor	\$94,848	1	\$180,457
Department Head			

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, Doctoral Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Radiology

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$84,221	15	\$225,830
Associate Professor	\$104,816	3	\$248,620
Professor	\$106,080	1	\$286,535
Department Head	\$229,320	1	\$420,375

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Surgery

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor	\$62,462	1	\$100,277
Assistant Professor	\$82,657	14	\$210,913
Associate Professor	\$98,699	11	\$261,569
Professor	\$128,048	10	\$312,433
Department Head	\$234,000	1	\$502,523

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Urology

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$91,000	4	\$191,645
Associate Professor	\$91,260	2	\$230,906
Professor	\$147,596	2	\$319,788
Department Head			

* Association of American Medical Colleges (AAMC), Faculty Salary Survey, '13-'14, M.D. Faculty, Public US Medical Schools, All Regions, Fixed/Contractual Salary, Mean, updated to '15-'16.

Department: Nursing - Doctoral

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor	\$77,872	6	\$80,753
Assistant Professor	\$89,794	3	\$90,263
Associate Professor	\$108,021	3	\$98,820
Professor	\$110,670	2	\$123,973
Department Head			

* American Association of Colleges of Nursing (AACN), Nursing Faculty Salaries '14-'15, Calendar Year Salaries for Full-Time Instructional Nurse Faculty, South Region, Public Institutions, Mean, updated to '15-'16.

Department: Nursing - Non Doctoral

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor	\$78,227	32	\$72,217
Assistant Professor	\$89,713	7	\$76,705
Associate Professor			
Professor			
Department Head			

* American Association of Colleges of Nursing (AACN), Nursing Faculty Salaries '14-'15, Calendar Year Salaries for Full-Time Instructional Nurse Faculty, South Region, Public Institutions, Mean, updated to '15-'16.

Department: Public Health

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor			
Associate Professor	\$174,720	1	n/a
Professor	\$192,206	3	\$181,534
Department Head			

* Association of Schools of Public Health (ASPH), Faculty Salary Report '13-'14, Salary Adjusted to 11 Months for Physician Faculty, Southern Public Institutions, Mean, updated to '15-'16.

Department: Public Health (PhD)

	LSUHSC Average Salary	# of LSUHSC Faculty	BenchMark* Average
Faculty			
Instructor			
Assistant Professor	\$88,860	8	\$97,854
Associate Professor	\$118,782	13	\$118,232
Professor	\$186,337	9	\$185,999
Department Head			

* Association of Schools of Public Health (ASPH), Faculty Salary Report '13-'14, Salary Adjusted to 11 Months for Non-Physician Faculty, Southern Public Institutions, Mean, updated to '15-'16.

Louisiana State University Health Sciences Center Shreveport Executive Summary

Introduction

Louisiana State University Health Sciences Center at Shreveport (LSUHSC-S) is Louisiana's resource for healthcare education, innovation, scientific discovery, and excellence in patient care. LSUHSC-S is home to schools of medicine, allied health professions, and graduate studies, and its programmatic and degree range in the health professions and biomedical sciences enable the state's most talented individuals to become outstanding practitioners, researchers, and educators. The institution's comprehensive primary, specialty, and sub-specialty clinical programs support the educational mission while improving the health and healthcare of Louisiana's population through the delivery of preventive, diagnostic, and treatment services from primary to quaternary levels. LSUHSC-S is also committed to addressing today's health care needs through forward-thinking biomedical research and therapeutic innovations that contribute to the body of knowledge and practice in science and medicine.

Metric I: Completions

The total number of LSUHSC-S graduates increased 2% in 2014-15 from the previous year. The number of program completers from the School of Medicine increased 6% in 2014-15 from the previous year; however, the count has been relatively stable for the last five years since the entering class size was 118 for those graduates. Of note, the entering class of 2014 increased to 125; therefore, the numbers of completers is expected to grow proportionately in 2018. The number of physical therapy graduates also increased in 2014-15, up 10% from the previous year.

Although the number of bachelor's degrees conferred slightly decreased in 2014-15 from the previous year, the number of master's degrees awarded grew 5%. The count of doctoral-research/scholarship remained about the same in 2014-15.

Notably, the Physical Therapy Program transitioned from master's to doctoral in 2006-07, and the Physician Assistant Program transitioned from bachelor's to master's in 2009-10. Each program began offering a part-time, post-professional track to previous graduates, allowing them to obtain the higher-level degree. As a result, the number of program completers transiently increased. Although the total number of graduates in these programs has fluctuated, the number of full-time, entry-level completers has grown. As these transitions were accomplished, the part-time, post-professional tracks were phased out, and the number of completers has stabilized near each program's full-time, entry-level capacity.

In the School of Graduate Studies, the number of graduates varies annually because the number of students accepted changes from year to year in the five doctoral programs. In addition, the length of time to degree completion differs among students and ranges from four to eight years. Because of limited resources that have been compounded by budget reductions in research and higher education, increases in the number of completers are not projected for the School of Graduate Studies, which relies on competitive stipends to attract and recruit students.

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Metric II: Enrollment

In fall 2015, enrollment for the institution increased 2.5% from the previous year and reached an all-time high at 892. In addition, enrollment increased in all three schools from the previous year. Of note, the School of Medicine increased its entering class size from 118 to 125 in 2014. Notwithstanding, limited resources, which have been compounded by budget reductions in higher education, continue to constrain future increases.

Metric III: Student Success

Acknowledging a special responsibility to Louisiana, the School of Medicine draws its applicants from in-state residents. Despite a smaller applicant pool, often with entry exam scores lower than the national median, the school's licensure pass rates continue to be consistently competitive with national pass rates.

Students are required to take and pass Step 1 of the United States Medical Licensing Examination (USMLE) prior to graduation from the School of Medicine. The proactive measures taken by the School of Medicine in an effort to increase passage rates of USMLE Step 1 include a plan for identifying and assisting "at-risk" students by directing them to enroll in an intensive study course designed to better prepare them for the Step 1 examination.

Students must also take the two components of USMLE Step 2 prior to graduation. Curricular revision aimed at increasing the quality and breadth of clinical experience provided to students has been made with the intent of further improving the quality of graduating physicians. The third and fourth year curricula have been reviewed and modified to provide students with increased patient contact and faculty interaction. In addition, the incorporation of clinical curricula from the institution's Clinical Skills Center (CSC) has provided an important way in which all medical students receive training in aspects of clinical medicine appropriate for their year and a means by which their performance of clinical skills can be evaluated. High first-time pass rates, which have been comparable to the national pass rate, for the two components of USMLE Step 2 reflect the successful implementation of the School of Medicine's clinical curriculum enhancements.

In the School of Allied Health Professions, licensure pass rates across all programs continue to be consistently competitive with national pass rates. The school continues to institute various methods to increase passage rates on licensure and certification exams and to improve workforce foundational skills. Strategies incorporated include early identification of students needing remediation, individual student counseling, study groups, practice examinations, clinical practice skill development, and interactive teaching by faculty on clinical rotations. Recent examples of student success initiatives include the following:

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- The Cardiopulmonary Science Program offers a seminar course to students sitting for the RRT exam; this class consists of several review tests that cover both components of the exam: Therapist Multiple Choice Exam and Clinical Simulations Exam. The program also offers a National Board Preparation Exam that covers both of these components; students who score less than 65% on this exam are strongly encouraged by faculty to delay taking the exam and to attend remediation classes. In addition, analysis of the results of the mock licensure exam provide faculty with valuable data to help determine areas of curricular strengths and weaknesses.

- In an effort to increase the passage rate on the Board of Certification (BOC) exam, the Medical Technology Program provides online practice certification exams through Media Lab and the American Society of Clinical Pathology (ASCP). Certification exam scores from each section are shared with didactic and clinical faculty so that curricular improvements can be made. Students take a senior seminar course (MTEC 4204) during their last semester, which was added a few years ago and originally included weekly quizzes as well as two practice certification exams given at the beginning and end of the semester. The course has been updated to include three practice certification exams. The first exam, given at the beginning of the semester, will be given online. A second exam will be given in the middle of the semester, followed by a third examination at the conclusion of the semester. All exams are included as a portion of the course grade. The program instructors also developed a group of 25 complex case studies that are presented to the seniors at the end of the semester.

In the School of Graduate Studies, some departments have developed academic support systems in which senior graduate students tutor first year graduate students who are "at risk" for academic probation. In addition, the Department of Pharmacology, Toxicology and Neuroscience has developed a review/refresher series of on-line tutorials and faculty generated quizzes in biochemistry intended for students in the summer before their first year of graduate school. Students who completed this series have proven to be more successful in passing their first year biochemistry coursework, which is essential in advancing to the second year of the program; thus, the review/refresher series is now a requirement for incoming students to the program.

Metric IV: Campus Research

One of Louisiana's top economic development goals is improving health care through research, clinical trials, and treatment opportunities. The three main areas of research focus at LSUHSC-S are cancer, cardiovascular, and neuroscience. Researchers at the LSUHSC-S Feist-Weiller Cancer Center (FWCC) perform investigations into molecular mechanisms of cancer initiation and metastatic disease as well as conduct clinical trials on new cancer treatments. The FWCC also supports the activities of the Innovative North Louisiana Experimental Therapeutics (INLET) program. The INLET program was established to aid investigators in drug discovery and development via facilitation of high throughput assays. The program maintains a Screening Core and an Efficacy Core, and several new pieces of equipment were added to these cores during 2013-2014.

In December 2013, the Board of Regents approved the establishment of a Center for Cardiovascular Diseases and Science (CCDS). The research initiatives of the CCDS are supported through the Malcolm Feist endowment and include funding for pre-and postdoctoral fellowships, intramural grants to faculty, and the established Partners Across Campuses (PAC) research program. Ongoing investigations related to cardiovascular research at LSUHSC-S include studies on microcirculation, stroke, diabetes, and preeclampsia.

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Areas of current basic and clinical research in the neurosciences include Parkinson's disease, Alzheimer's disease, other neurodegenerative diseases, cognitive disorders, multiple sclerosis, epilepsy, and drug abuse. Scientific investigation in other areas includes basic and clinical studies in virology, inflammatory diseases, pulmonary diseases, and toxicology. The majority of the basic research studies is funded by the National Institutes of Health and private foundations; most of the clinical studies receive funding support from the pharmaceutical industry.

Metric V: Technology Transfer

As part of its mission, LSUHSC-S supports the region and the state in economic growth and prosperity by utilizing research and knowledge to engage in productive partnerships with the private sector. Ongoing partnerships between LSUHSC-S and several surviving start-up companies are active.

In July 2013, the new LSU System President formed the President's Technology Transfer Committee (PTTC) whose charge was to facilitate development of LSU-owned technologies. In cooperation with the LSU Research Technology Foundation, the PTTC developed a strategic plan for energizing site technologies toward commercialization. The LSUHSC-S Director of Sponsored Programs and Technology Transfer actively serves on this committee as the university's representative. The PTTC helped create the Leveraging Innovation for Technology Transfer (LIFT) fund project. Dr. Cherie Ann Nathan, Professor and Chair of the Department of Otolaryngology at LSUHSC-S, received one of the first LIFT grants for furthering patented technologies toward commercial use. This technology involves the use of curcumin in a chewing gum for the treatment of head and neck cancer.

Intellectual property developed at LSUHSC-S has been exclusively licensed to development-stage companies that are working toward the commercialization of these technologies. For example, Requisite Biomedical is developing an intravascular drug delivery device and coatings. Embera NeuroTherapeutics, a start-up company from LSUHSC-S, has been granted a license to commercialize patented drug combination for the treatments for smoking cessation and other addictions. TheraVasc, another LSUHSC-S start-up company, has been granted a license to commercialize several patents that originated at LSUHSC-S. The TheraVasc goal is to repurpose drugs for unmet medical needs and, if successful, will most significantly impact the market for treatment of peripheral artery disease. Phase 2 clinical studies in humans are showing an oral formulation of the drug to have a well-established safety profile.

Innolyzer, LLC, a new LSUHSC-S faculty start-up company, was licensed in 2013-2014, to commercialize several patents for the detection and analysis of hydrogen sulfide levels in biological fluids as well as other liquids such as petroleum products.

Finally, several established companies have licensed LSUHSC-S developed technologies. For example, Applied Biosystems, Fermentas, TriLink, and New England BioLabs have licensed technology developed at LSUHSC-S for the synthesis and use of anti-reverse mRNA cap analogs ARCA.

Metric VI: Revenue Sources

Payout from endowment is generated from endowment earnings, which are tied to current interest rates, resulting in variations from year to year. Foundation total assets decreased slightly in 2014-15 due to unrealized losses from long-term investments. Net revenue generated from tuition and fees increased approximately 15% as a result of tuition increases.

Louisiana State University Health Sciences Center Shreveport Executive Summary

Metric VII: Teaching Productivity

Despite the number of faculty dropping slightly in 2014-15 from the previous year, the number of sections and student credit hours increased 6.6% and 5% respectively, and the duplicated student headcount went up 2.1%. Health science center faculty have equally important responsibilities in areas of patient care, research and scholarly contributions, and education. Because of the broad range of teaching activities (e.g. didactic, clinical, laboratory, small groups, etc.) at academic medical centers and teaching hospitals, teaching productivity of faculty is not easily quantified, and often underestimated. In addition to quantifiable time spent teaching in the classroom, the duty of educators at an academic health science center is to train learners to attain skills identical to their own. Therefore, a significant amount of faculty teaching is done simultaneously with their other duties. Clinical faculty teach varied level of learners (e.g. students, residents, fellows) important aspects of clinical medicine and patient care in the hospital or clinic setting while performing their own clinical duties. Likewise, research scientists train graduate and postdoctoral students as well as some clinical trainees in the research laboratory while performing their own research activities.

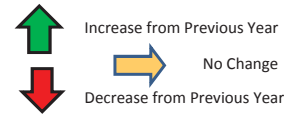
LSUHSC-S MISSION:

The primary mission of Louisiana State University Health Sciences Center at Shreveport (LSUHSC-S) is to teach, heal, and discover, in order to advance the well-being of the region and beyond. LSUHSC-S encompasses the Schools of Medicine, Graduate Studies, and Allied Health Professions in Shreveport. In implementing its mission, LSUHSC-S is committed to:

- Educating physicians, basic scientists, residents, fellows, and allied health professionals based on state-of-the-art curricula, methods, and facilities, preparing students for careers in health care service, teaching, and research.
- Providing state-of-the-art clinical care, including a range of tertiary special services, to an enlarging and diverse regional base of patients.
- Achieving distinction and international recognition for basic science and clinical research programs that contribute to the body of knowledge and practice in science and medicine.
- Supporting the region and the State in economic growth and prosperity by utilizing research and knowledge to engage in productive partnerships with the private sector.
- Fostering a culture of diversity and inclusion that promotes mutual respect for all.

Louisiana State University Health Sciences Center at Shreveport

Metrics at a Glance 2015-2016



Legend:

Statistic		
Hi	X	Y
Lo	Z	%

Most Recent Available
% Change from Previous Year

Metric I Degrees Awarded		Metric II Enrollment		Metric III Student Success		Metric IV Research Expenditures		Metric V Technology Transfer		Metric VI Revenues		Metric VII Faculty Productivity	
Bachelors		Undergraduate (School of Allied Health Professions)		Fall Headcount		Total number of faculty holding grants		Number of Active Licenses/Options		Total Market Value of Endowment		Faculty Full-time	
62	26	115	39	892	892	114	75	18	15	171,116,118	166,470,614	526	486
26	↓ -18.8%	35	↑ 11.4%	712	↑ 2.5%	59	↑ 5.6%	9	↓ -16.7%	46,486,633	↓ -2.7%	466	↓ -3.0%
Masters		Total Graduate Headcount		Fall Credit Hours		Research \$ per faculty holding grants		Number of Material Transfer Agreements (MTAs)		Foundations total Assets (\$ Amount)		Total Faculty	
81	81	373	373	9,994.9	9,994.9	398,113	333,387	108	108	195,153,432	193,001,722	624	581
20	↑ 5.2%	222	↑ 2.8%	5,612.3	↑ 28.8%	274,509	↓ -16.3%	50	↑ 42.1%	75,396,282	↓ -1.1%	571	↓ -4.1%
Doctoral - Research/Scholarship		School of Medicine Headcount		Fall FTE		Total number of PhD's awarded (School of Graduate Studies only)		Number of Licenses/Options yielding License Income		Total Value (\$ Amount) of BoR Support Fund (Chair & Professorship)		Number of Sections	
16	8	480	480	864.0	864.0	16	9	13	11	4,773,004	2,786,211	1,215	1,215
8	↓ -11.1%	430	↑ 1.7%	642.0	↑ 2.2%	8	↓ -18.2%	6	↓ -15.4%	2,583,571	↓ -27.7%	385	↑ 6.6%
Doctoral - Professional Practice (Medicine)		Total Enrollment		Fall Credit Hour per FTE		Total number of Postdoctoral Fellows		Total License Income Received		Total Gross Revenue Generated from tuition and fees		Duplicated Head Count	
117	115	892	892	11.6	11.6	75	52	647,478	503,312	16,166,330	16,166,330	1,709	1,687
94	↑ 5.5%	765	↑ 2.5%	8.6	↑ 26.0%	50	↑ 4.0%	78,207	↑ 83.5%	5,980,366	↑ 17.1%	1,502	↑ 2.1%
Doctoral - Professional Practice (Physical Therapy)		Total Full-Time-Equivalent (FTE) Enrollment		1st to Second Year Retention (Cardiopulmonary Science - BS)		Total Federal Research Expenditures (in thousands)		Total \$ Spent on Legal Fees for Patents and/or Copyrights		Total Net Revenue Generated from tuition and fees		Total Student Credit Hours	
63	34	864	864	100.0%	88.0%	0	8,490	137,472	137,472	15,178,735	15,178,735	19,126	19,126
2	↑ 9.7%	687	↑ 2.2%	70.0%	→ 0.0%	0	↓ -27.8%	2,735	↑ 33.1%	5,352,229	↑ 14.8%	14,950	↑ 5.0%
TOTAL		Total number of students enrolled who received TOPS		1st to Second Year Retention (Medical Technology - BS)		Total Research Expenditures (in thousands)		Total U.S Patent Applications Filed				Student Credit Hours/Duplicated Headcount	
272	264	23	18	100.0%	95.0%	0	25,004	17	17			11	11
199	↑ 2.3%	11	↓ 14.3%	71.0%	→ 0.0%	0	↓ 11.5%	2	↑ 325.0%			9.65	↑ 2.8%

Louisiana State University Health Sciences Center at Shreveport
Metric I: Summary of Degrees Awarded

Summary of Degrees Awarded

Louisiana State University HSC Shreveport	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
a) Campus Total number of degrees awarded/conferred							
Bachelors	62	48	52	56	28	32	26
Masters	28	20	32	36	81	77	81
Doctoral - Research/Scholarship	9	15	10	16	11	9	8
Doctoral - Professional Practice (Medicine)	110	112	111	109	117	109	115
Doctoral - Professional Practice (Physical Therapy)	63	42	37	35	31	31	34
TOTAL	272	237	242	252	268	258	264
b) Total number of degrees awarded by race/ethnicity							
Hispanic	4	2	3	5	4	9	4
American Indian or Alaska Native	0	0	1	2	1	1	1
Asian	11	12	7	14	14	13	13
Black or African American	23	19	13	13	16	12	19
Native Hawaiian or Other Pacific Islander	0	1	0	0	0	0	0
White	230	198	212	207	224	214	218
Two or More Races	0	0	0	0	0	0	0
Nonresident Alien	3	5	4	8	7	8	4
Race/Ethnicity Unknown	1	0	2	3	2	1	5
TOTAL	272	237	242	252	268	258	264

Louisiana State University Health Sciences Center Shreveport
Metric II: Enrollment

(The following metrics will identify the campus contribution to Louisiana's academic credentialed workforce priorities)

		2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
<i>Undergraduate</i>								
School of Allied Health Professions								
	Full-time	95	64	54	49	43	35	34
	Part-time	7	5	5	1	1	0	5
Total Undergraduate Headcount		102	69	59	50	44	35	39
<i>Graduate</i>								
School of Allied Health Professions								
	Full-time	141	180	222	250	240	261	254
	Part-time	36	46	45	46	33	31	40
School of Graduate Studies								
	Full-time	81	76	76	73	71	65	71
	Part-time	1	2	3	2	6	6	8
Total Graduate Headcount		259	304	346	371	350	363	373
<i>First Professional</i>								
School of Medicine								
	Full-time	462	465	462	467	462	472	480
	Part-time							
Total Professional Headcount		462	465	462	467	462	472	480
Total Headcount Enrollment (Undergraduate, Graduate & Professional)		823	838	867	888	856	870	892
Total Full-Time-Equivalent (FTE) Enrollment*		758	770	802	820	796	845	864

*Fall FTE based on SACS methodology

b) Enrollment by Race and Ethnicity

<i>School of Allied Health Professions</i>								
	Hispanic	4	8	9	6	4	3	6
	American Indian or Alaska Native	1	1	3	3	3	4	2
	Asian/Pacific Islander	6	7	8	8	9	5	7
	Black or African American	26	23	31	31	27	27	25
	Native Hawaiian or Other Pacific Islander	0	0	0	0	0	0	1
	White	238	252	274	285	257	275	261
	Two or More Races	0	0	0	0	0	0	3
	Nonresident Alien	0	0	1	10	8	3	1
	Race/Ethnicity Unknown	4	4	0	3	9	10	27
	Refuse to Report	0	0	0	0	0	0	0
<i>School of Graduate Studies</i>								
	Hispanic	4	3	2	1	2	2	1
	American Indian or Alaska Native	0	0	0	0	0	0	0
	Asian/Pacific Islander	3	3	3	3	5	5	3
	Black or African American	3	3	3	5	6	6	3
	Native Hawaiian or Other Pacific Islander	0	0	0	0	0	0	0
	White	44	49	46	45	44	36	45
	Two or More Races	0	0	0	0	0	0	0
	Nonresident Alien	28	20	25	21	20	22	27
	Race/Ethnicity Unknown	0	0	0	0	0	0	0
	Refuse to Report	0	0	0	0	0	0	0

Louisiana State University Health Sciences Center Shreveport
Metric II: Enrollment

(The following metrics will identify the campus contribution to Louisiana's academic credentialed workforce priorities)

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
School of Medicine							
Hispanic	5	7	10	12	20	21	23
American Indian or Alaska Native	1	1	2	0	0	2	1
Asian/Pacific Islander	35	36	39	37	34	33	39
Black or African American	18	18	18	22	27	24	23
Native Hawaiian or Other Pacific Islander	1	0	0	0	0	0	0
White	398	396	386	388	374	380	386
Two or More Races	0	0	0	0	1	1	1
Nonresident Alien	0	0	0	0	0	0	0
Race/Ethnicity Unknown	4	7	7	8	6	11	7
Refuse to Report	0	0	0	0	0	0	0
Total number of students enrolled who received TOPS							
Performance	3	3	4	5	9	4	9
Opportunity	5	5	5	5	2	3	5
Honors	7	6	9	13	5	14	4

Louisiana State University Health Sciences Center at Shreveport
Metric III: Student Success

III. The following metrics will identify the campus scholarship, teaching and instruction effectiveness	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
a) 14th Day Headcount Enrollment									
Fall Headcount	798	814	823	838	867	888	856	870	892
Spring Headcount	785	799	811	831	852	849	828	850	
Fall Credit Hours	6,221.5	6,444.5	6,523.5	6,916.7	7,545.8	7,751.1	7,512.4	7,759.7	9,994.9
Spring Credit Hours	5,917.5	6,154.5	6,226.5	6,553.7	7,224.8	7,145.1	7,053.4	7,488.6	
Fall FTE ¹	716.0	747.0	758.0	770.0	802.0	820.0	796.0	845.0	864.0
Spring FTE ¹	704.0	737.0	744.0	759.0	788.0	788.0	770.0	829.0	
Fall Credit Hour per FTE	8.7	8.6	8.6	9.0	9.4	9.5	9.4	9.2	11.6
Spring Credit Hour per FTE	8.4	8.4	8.4	8.6	9.2	9.1	9.2	9.0	
b) Campus Undergraduate 1st to 2nd year retention rate.									
By School and Program									
Allied Health Professions									
Cardiopulmonary Science - BS	75%	100%	86%	82%	88%	88%	100%		
Medical Technology - BS	100%	92%	88%	100%	95%	95%	93%		
Physician Assistant - BS ²	89%	94%							
e) Number of students passing licensure exams— See spreadsheet for more detail	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Allied Health									
<i>Cardiopulmonary Science-RRT (first attempt)</i>									
Number tested	12	6	4	1	7	12	7	6	5
Number passing	10	5	3	1	6	11	6	5	5
Percent passing	83%	83%	75%	100%	86%	92%	86%	83%	100%
National First-time Taker Average Pass Rate		61%	60%	68%	62%	62%	67%	67%	76%
<i>Communications Disorders-PRAXIS (first attempt)</i>									
Number tested	8	9	6	13	11	13	13	15	
Number passing	8	9	6	13	11	11	13	15	
Percent passing	100%	100%	100%	100%	100%	85%	100%	100%	
<i>Occupational Therapy-NBCOT (first attempt)</i>									
Number tested	15	12	15	18	16	25	21	23	
Number passing	15	12	15	18	15	25	21	22	
Percent passing	100%	100%	100%	100%	94%	100%	100%	100%	
National First-time Taker Average Pass Rate	85%	78%	82%	84%	85%	91%	not available [†]	not available [†]	
<i>Physical Therapy-NPTE (first attempt)</i>									
Number tested	No DPT grads	30	30	28	29	31	31	34	
Number passing	-	27	27	25	26	25	30	30	
Percent passing	-	90%	90%	89%	90%	81%	97%	88%	
National First-time Taker Average Pass Rate	85%	89%	88%	88%	89%	89%	90%	not available	
<i>Physician Assistant-PANCE (first attempt)</i>									
Number tested	33	29	32	36	34	36	35	38	

Louisiana State University Health Sciences Center at Shreveport
Metric III: Student Success

III. The following metrics will identify the campus scholarship, teaching and instruction effectiveness	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Number passing	29	23	31	36	34	34	35	38	
Percent passing	88%	79%	97%	100%	100%	94%	100%	100%	
National First-time Taker Average Pass Rate	94%	92%	94%	91%	93%	94%	95%	not available	
<i>Medical Technology-BOC Exam (first attempt)³</i>									
Number tested	17	13	18	15	15	18	21	19	
Number passing	16	13	17	13	15	16	20	17	
Percent passing	94%	100%	94%	87%	100%	89%	95%	89%	
National Average Pass Rate	82%	83%	82%	84%	86%	86%	85%	84%	
<i>Medical Technology-NCA Exam (first attempt)³</i>									
Number tested	1	2							
Number passing	1	2							
Percent passing	100%	100%							
National Average Pass Rate	83%	87%							
Medicine									
<i>USMLE Step 1 (first attempt)</i>									
Number tested	109	116	117	116	112	115	122	114 ⁺	
Number passing	107	110	106	108	105	111	114	108 ⁺	
Percent passing	98%	95%	91%	93%	94%	97%	93%	95% ⁺	
National First-time Taker Average Pass Rate	93%	93%	91%	94%	95%	96%	96%	96% ⁺	
<i>USMLE Step 2 CS (first attempt)</i>									
Number tested	97	110	110	113	111	117	109	115	
Number passing	93	109	109	110	108	115	105	111	
Percent passing	96%	99%	99%	97%	97%	98%	96%	97%	
National First-time Taker Average Pass Rate	97%	97%	97%	98%	97%	98%	96%	96%	
<i>USMLE Step 2 CK (first attempt)</i>									
Number tested	99	114	109	112	115	114	106	113	
Number passing	96	112	107	106	112	113	101	108	
Percent passing	97%	98%	98%	95%	97%	99%	95%	96%	
National First-time Taker Average Pass Rate	96%	96%	97%	97%	98%	98%	97%	95%	

¹ FTE based on SACS methodology.

² In 2009-10, the Physician Assistant Program transitioned from bachelor's to master's beginning with in summer 2010; therefore, no new bachelor's students will be enrolled after 2008-09.

³ In 2009, the NCA and BOR certifications merged and are now known as the Board of Certification (BOC).

Louisiana State University Health Sciences Center at Shreveport
Metric IV: Campus Research

(The following metrics will identify the effectiveness of campus research.)

	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
a) Faculty Research								
Total \$ amount of faculty research	33,458,000	31,294,000	30,817,000	31,021,000	29,365,000	28,266,000	25,004,000	
Total number of faculty holding grants	110	114	99	92	83	71	75	59
Research \$ per faculty holding grants	304,164	274,509	311,283	337,185	353,795	398,113	333,387	
b) Total number of PhD's awarded (School of Graduate Studies only)	13	9	15	10	16	11	9	8
c) Total number of Postdoctoral Fellows	64	70	75	66	64	50	52	
d) Research \$ per sq. ft. of funded faculty	\$232	\$251	\$289	\$271	\$265	\$212	\$199	\$183
e) Sq. ft. per funded faculty	1,057	1,073	1,086	1,144	1,125	1,048	1,104	1050

f) Total research by Major Discipline; Life Science; Physical Science; environmental Science; Engineering Science; Computer Science; Math; Psychology; Social Science; Other Science															
Research Expenditure by Major Discipline Data shown in Thousands	FY Ending 2006			FY Ending 2007			FY Ending 2008			FY Ending 2009			FY Ending 2010		
	Federal	Other	Total	Federal	Other	Total	Federal	Other	Total	Federal	Other	Total	Federal	Other	Total
Life Sciences (Total)															
(1) Agricultural	0	0	0	0	0	0	0	0	0	0	0	0	11,314	2,353	13,667
(2) Biological	12,122	3,674	15,796	11,393	3,699	15,092	11,480	2,776	14,256	11,246	2,471	13,717	2,576	13,748	16,324
(3) Medical	1,256	9,802	11,058	1,529	11,745	13,274	2,529	14,723	17,252	2,860	13,829	16,689		826	826
(4) Other	0	665	665	0	704	704	0	1,950	1,950	0	888	888			
Total	13,378	14,141	27,519	12,922	16,148	29,070	14,009	19,449	33,458	14,106	17,188	31,294	13,890	16,927	30,817
Research Expenditure by Major Discipline Data shown in Thousands	FY Ending 2011			FY Ending 2012			FY Ending 2013			FY Ending 2014			FY Ending 2015		
	Federal	Other	Total	Federal	Other	Total	Federal	Other	Total	Federal	Other	Total	Federal	Other	Total
Life Sciences (Total)															
(1) Agricultural	0	0	0	0	0	0	0	0	0	0	0	0			
(2) Biological	12,920	1,835	14,755	10,844	3,080	13,924	9,492	2,556	12,048	7,091	2,585	9,676			
(3) Medical	2,396	13,454	15,850	2,660	12,527	15,187	2,261	12,911	15,172	1,399	12,732	14,131			
(4) Other	0	416	416	0	254	254		1,046	1,046	0	1,197	1,197			
Total	15,316	15,705	31,021	13,504	15,861	29,365	11,753	16,513	28,266	8,490	16,514	25,004	0	0	0

g) Research Expenditures	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015
Federal	14,009	14,106	13,890	15,316	13,504	11,753	8,490	0
Total	33,458	31,294	30,817	31,021	29,365	28,266	25,004	0

Note that Research Expenditures data should match data your campus reported to NSF. Beginning in 2008, this data should follow the following guidelines.

Track all expenditures back to the original source. For example, if funds come from the State DOTD, but originated with the federal government those expenditures should be reported as federal. There should be a CFDA number attached to these grants indicating that the original source was federal.

Report all clinical trials as research. Please note that not all clinical trials are done by Tenured or Tenured Track (T/TT) faculty (see c).

Compute under-and unreimbursed indirect costs according to the instructions.

Report NIH "k" and other research training awards as federal. Note, Do Not report all training grants, **only those that are for research training.**

Louisiana State University Health Sciences Center at Shreveport

Metric V: Technology Transfer

(The following metric will provide technology transfer data.)

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
How many Licensing FTEs were employed In your Technology Transfer Office?	0	0	0	0	0	0
How many Other FTEs were employed In your Technology Transfer Office?	1	1	0	0	1	0
List all Companies who entered in to Licenses or Options, Indicate if Start-Up, and identify Other LSU campuses Involved	2	2	2	0		
How many Licenses did your Institution execute?	2	2	2	0	1	0
How many Options did your Institution execute?	0	0	0	0	0	0
How many different Disclosures are Included In the Licenses/Options Executed?	2	3	2	0	4	0
How many of these Licenses Executed reported above were Exclusive?	2	1	2	0	1	0
How many of these Licenses Executed reported above were Non-Exclusive?	0	1	0	0	0	0
How many Licenses/Options Executed Included Equity?	1	0	0	0	0	0
How many Licenses/Options were Active as of the last day, (cumulative)?	14	15	15	17	18	15
How many of the Licenses/Options Executed were Licensed to Start-Up Companies?	2	0	1	0	1	0
How many of the Licenses/Options Executed were Licensed to Small Companies?	0	2	0	0	1	0
How many of the Licenses/Options Executed were Licensed to Large Companies?	0	0	1	0	0	0
How much Research Funding was committed to your Institution (Includes multi-year commitments) that was related to License or Option Agreements Executed or that was related to License or Option Agreements Executed in a prior year for which the Research Funding committed was not previously reported, e.g., as a result of a Research agreement renewal?	\$23,750	\$23,125	\$ 102,500	\$ -	\$ -	\$ -
How many Material Transfer Agreements (MTAs) did your Office process?	72	66	54	53	76	108
How many Research Agreements did your Office process?	1	1	1	3	14	21
What is the Total number of Licenses/Options yielding License Income of any sort?	9	12	12	10	13	11
How many Licenses/Options yielded Running Royalties?	8	10	5	9	4	4
How many Licenses/Options yielded more than \$1 million In License Income Received?	0	0	0	0	0	0
What was the Total amount of License Income Received at your Institution?	\$111,083	\$647,478	\$170,440	\$135,292	\$274,330	\$503,312
How much of the License Income Received can be attributed to Running Royalties?	\$49,083	\$54,093	\$59,265	\$100,292	\$120,142	\$180,483
How much of the License Income Received can be attributed to Cashed-In Equity?	\$0	\$0	\$0	\$0	\$0	\$0
How much of the License Income Received can be attributed to License Income of all Other types?	\$62,000	\$593,385	\$111,175	\$35,000	\$154,189	\$322,829
How much of the License Income was Paid to Other Institutions?	\$9,500	\$301,000	\$1,500	\$13,525	\$38,687	\$156,487
What was the Total amount spent on external legal fees for Patents and/or copyrights?	\$56,313	\$52,264	\$63,660	\$76,025	\$103,259	\$137,472
What was the Total amount Received In direct reimbursements from Licensees for legal fees?	\$0	\$947	\$104,022	\$94,710	\$36,502	\$35,209
How many Invention Disclosures were Received?	11	10	6	8	4	20
Of the Invention Disclosures reported in 13A, how many were closed?	3	0	0	0		
Of the Invention Disclosures in 13A, how many were Licensed?	0	0	0	0		
How many Total U.S. Patent Applications were filed?	6	2	7	10	4	17
How many New Patent Applications were filed?	6	2	4	9	4	14
Of these, how many were filed as US Provisional Patent Applications?	6	2	4	3	1	14
Of these, how many were filed as US Utility Patent Applications?	0	0	0	2	2	3
Of these, how many were filed as Non-US Patent Applications?	0	0	0	4	1	0
How many U.S. Patents were issued?	0	1	1	0	0	4
How many PVP certificates were filed?	0	0	0	0	0	0
How many PVP certificates were issued?	0	0	0	0	0	0

Louisiana State University Health Sciences Center at Shreveport

Metric V: Technology Transfer

(The following metric will provide technology transfer data.)

	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
How many Start-Up Companies formed that were dependent Upon the Licensing of your Technology for Initiation?	2	0	1	0	1	0
How many of these Start-Up Companies formed have their primary place of business operating In your home state?	1	0	1	0	1	0
How many Start-Up Companies that were dependent Upon the Licensing of your Institution's Technology for Initiation and were reported In the Survey In this year or In earlier fiscal years became Non-Operational?	0	0	0	0	1	0
How many Start-Up Companies that were dependent Upon the Licensing of your Institution's Technology for Initiation and were reported In the Survey In this year or In earlier fiscal years were Operational as of the last day?	0	3	4	4	5	4
Of the Start-Up Companies formed, In how many does your Institution hold Equity?	1	0	0	0	0	0
What is the total number of FTEs employed by all your start-up companies as of December 31:			3	12	0	0
Did one or more of your Licensed Technologies become Available for public/commercial use? If YES, how many?	No	No	No	No	No	No

COMPANIES
 (1) Innolyzer (S/E)

Louisiana State University Health Sciences Center at Shreveport
Metric VI: Revenue Sources

	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Total Endowment Value*	51,500,344	52,537,526	52,809,047	54,135,582	153,776,823	171,116,118	166,470,614
Total payout from endowment	2,142,531	991,405	1,485,050	3,264,442	1,224,623	6,136,066	2,826,225
Total # of Foundations	1	1	1	1	1	1	1
Foundations total Assets (\$ Amount)	86,012,382	95,620,165	100,245,361	110,077,114	177,027,973	195,153,432	193,001,722
Click here to go to the Foundations Supplemental Table							
Total # of Board of Regents Support Fund	10	6	4	13	13	11	9
Total Value (\$ Amount) of BoR Support Fund	3,146,735	2,733,193	2,583,571	2,938,438	4,773,004	3,855,082	2,786,211
Click here to go to the BoR Support Funds Supplemental Table							
Click here to go to the Affiliated Supplemental Table							
Total Gross Revenue Generated from tuition and fees	7,099,437	7,918,504	8,873,423	10,595,058	12,554,318	13,806,865	16,166,330
Total Net Revenue Generated from tuition and fees	6,929,281	7,611,288	8,546,352	10,239,061	12,170,250	13,220,015	15,178,735
Financial Aid							
Total institutional dollars awarded need based aid for entering freshmen class ²	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX
Total institutional dollars awarded non-need aid for entering freshmen class ²	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX
Total institutional dollars awarded need based aid for entering freshmen class LA residents ²	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX
Total institutional dollars awarded non-need based aid for entering freshmen class LA residents ²	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX
Total institutional dollars awarded need based aid for entering freshmen class non-residents ²	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX
Total institutional dollars awarded non-need based aid for entering freshmen class non-residents ²	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX	XXXXXXXX
State Appropriation per FTE³	n/a	n/a	n/a	n/a	n/a	n/a	
Net Revenue Generated from auxiliary enterprises	758,036	948,037	1,158,342	666,884	448,712	(11,674)	(2,633)

¹ Alumni gifts are deposited with the LSUHSC-S Foundation

² LSUHSC-S does not enroll first-time freshmen

³ Due to the complexity and overlap of health science center functions including instruction, patient care, and research, state appropriation specific to student FTE is difficult to determine and provide an accurate value for comparison.

* Per an agreement between LSUHSC-S and the LSUHS Foundation, endowment funds are managed by the Foundation.

Louisiana State University Health Sciences Center at Shreveport
Metric VI: Revenue Sources

Endowment Value equals the market value of of the endowment as of June 30 of the reporting year.

FTE Full time equivalent

Payout from Endowment equal interest earned on endowment.

Gross Revenue Generated from Student Enrollment FTE equals revenue gain from student tuitions and fees.

Net Revenue Generated from Student Enrollment FTE equals gross revenue from enrollment headcount minus institutional supported financial aid.

Net Revenue from Auxiliary equal gross revenue generated from auxiliary enterprises minus debt services and other financial obligations.

Louisiana State University Health Sciences Center at Shreveport
Metric VII: Teaching Productivity

LSU Health Sciences Center Shreveport	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Faculty Full-time	489	526	516	495	500	501	486
Faculty Part-time	103	98	96	98	99	105	95
Total Faculty*	592	624	612	593	599	606	581
Number of Sections	402	393	385	427	408	1,140	1,215
Duplicated Head Count	1,548	1,579	1,624	1,698	1,709	1,652	1,687
Educational Degree Programs -- Student Credit Hours							
Undergraduates	3,521	3,157	2,377	2,005	1,782	1,407	1,223
Masters	2,032	2,683	4,684	6,631	6,924	6,757	7,011
Doctoral	4,801	4,745	4,622	4,776	4,914	4,971	5,855
Spec/Prf	5,053	5,151	5,117	5,020	4,918	5,085	5,037
Total Student Credit Hours	15,407	15,736	16,800	18,432	18,538	18,220	19,126
Student Credit Hours/Duplicated Headcount	10	10	10	11	11	11	11
Graduate Medical Education (GME) - Resident and Fellow Headcount**		453	465	454	466	450	467
Graduate Medical Education (GME) - Resident and Fellow Annual Hours**		1,209,814	1,237,181	1,214,973	1,249,696	1,204,904	1,254,754
GME Annual Hours/GME Headcount		2,671	2,661	2,676	2,682	2,678	2,687
Tuition & Fees	7,099,437	7,918,504	8,873,423	10,595,058	12,554,318	13,806,865	16,166,330
Fed Approp	0	0	0	0	0	0	0
State Approp excluding hospital	67,608,870	47,028,881	49,576,739	45,439,966	51,031,901	44,371,582	45,459,712
Federal Grants & Contracts	14,915,055	13,644,510	17,507,869	15,324,072	12,797,431	9,140,250	10,880,998
State Grants & Contracts	9,774,915	8,968,762	8,489,314	3,539,378	3,716,653	3,341,184	(1,434,919)
Local Grants & Contracts	6,401,511	1,999,284	1,747,466	1,947,894	1,055,342	1,185,205	608,228
Total Govt Grants Contracts	31,091,481	24,612,556	27,744,649	20,811,344	17,569,426	13,666,639	10,054,307
Private Grants Contracts	11,584,388	16,747,898	16,739,803	17,993,891	16,323,776	70,771,465	141,653,160
Gifts	333,670	260,806	540,008	348,031	167,094	214,835	152,130
Endowment Income	3,595,383	2,230,905	2,372,800	5,029,442	4,409,623	7,726,066	2,598,162
Sales and Services of Edu Depts	99,663,410	91,762,869	85,742,276	87,354,703	78,058,896	66,297,996	82,712,625
Hospitals, Including State Approp	503,763,606	522,054,144	513,339,651	442,276,522	470,638,501	193,002,511	20,294,663
Auxiliary Enterprises	15,312,561	15,690,948	16,051,146	15,192,731	13,548,206	10,527,206	6,782,434
Other Income	7,267,127	5,073,431	4,422,884	2,992,981	3,186,671	1,850,989	8,632,758
Other Income excluding IDC	2,481,932	223,793	(809,663)	(1,480,252)	(843,915)	(908,013)	6,125,197
Indirect Cost (F & A)	4,785,195	4,849,638	5,232,247	4,473,233	4,030,586	2,759,002	2,507,561
Annual Giving	333,670	260,806	540,008	348,031	167,094	214,835	152,130

Note: FY08 and FY09 includes LSUSH, EACMC and HPLMC

*Faculty counts as of June of fiscal year

** Hours for Gastroenterology are not included in the GME data

Louisiana State University Health Sciences Center at Shreveport
Metric VII: Teaching Productivity

LSU Health Sciences Center Shreveport	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
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Definitions:

Direct Expenditures for Instructions: Total Direct Instructional Expenditures include data in certain functional areas - instruction, research, and public service. Direct expenditure data reflect costs incurred for personnel compensation, supplies, and services used in the conduct of each of these functional areas. They include acquisition costs of capital assets such as equipment and library books to the extent that funds are budgeted for the use of departments for instruction, research, and public service. Similar to the Delaware Study, exclude centrally allocated computing costs and centrally supported computer labs, and graduate student tuition remission and fee waivers.

Instruction: Instruction includes general academic instruction, occupational and vocational instruction, community education, preparatory and adult basic education, and remedial and tutorial instruction conducted by the teaching faculty for the institution's students. Departmental research and service **which are not separately budgeted** should be included under instruction. In other words, department research which is externally funded should be excluded from instructional expenditures, as should any departmental funds which were expended for the purpose of matching external research funds as part of a contractual or grant obligation. EXCLUDE expenditures for academic administration where the primary function is administration. For example, exclude deans, but include department chairs.)

Disaggregate total direct instructional expenditures for the institution into the following categories:

Salaries: Report all wages paid to support the instructional function in a given department or program during the fiscal year. While these will largely be faculty salaries, be sure to include clerical (e.g., department secretary), professionals (e.g., lab technicians), Graduate student stipends (but not tuition waivers), and any other personnel who support the teaching function and whose salaries and wages are paid **from the institution's instructional budget**.

Benefits: Report expenditures for benefits associated with the personnel for whom salaries and wages were reported on the previous entry. If you cannot separate benefits from salaries, but benefits are included in the salary figure you have entered, indicate "Included in Salaries" in the data field. Some institutions book benefits centrally and do not disaggregate to the department level. If you can compute the appropriate benefit amount for the department/program, please do so and enter the data. If you cannot do so, leave the benefit amount as zero and we will impute a cost factor based upon the current benefit rate for your institution, as published in Academe. If no rate is available, we will use a default value of 28%.

Other Than Personnel Costs: This category includes non-personnel items such as travel, supplies and expense, non-capital equipment purchases, etc., that are typically part of an instructional department or program's cost of doing business. *Excluded* from this category are items such as central computing costs, centrally allocated computing labs, graduate student tuition remission and fee waivers, etc.

Research: This category includes all funds expended for activities specifically organized to produce research outcomes and commissioned by an agency either external to the institution or **separately budgeted** by an organizational unit within the institution. Report total research expenditures only. It is not necessary to disaggregate costs for this category.

Public Service: Report all funds **separately budgeted** specifically for public service and expended for activities established primarily to provide non-instructional services beneficial to groups external to the institution. Examples include cooperative extension and community outreach projects. Report total service expenditures only. It is not necessary to disaggregate costs for this category.

Federally Funded Research: As defined by NSF

Total Research and Expenditures: As defined by NSF

Table I: Affiliated Off-Campus Sites

LSU Campus	Name of Affiliated Off- Campus Site	Net Revenue Generated by Affiliated Campus	\$ Amount Contributed Back to Campus by Affiliated Off-Site Campus
	n/a		

Table II: Board of Regent Support Funds

LSU Campus	Name of Support Fund	Market Value (\$ Amount)	Value at:
LSUHSC - Shreveport	BOR: GENE DELIVERY	10,000.00	FY07
LSUHSC - Shreveport	BOR: YEAST YCK 2	66,920.00	FY07
LSUHSC - Shreveport	BOR: RETINOIC ACID	68,608.03	FY07
LSUHSC - Shreveport	BOR: NEUROPET DIAG	5,000.00	FY07
LSUHSC - Shreveport	BOR: CSPA PROTEASE	93,576.00	FY07
LSUHSC - Shreveport	BOR: CELL PROTEINS	9,836.12	FY07
LSUHSC - Shreveport	BOR: OXALATE CRYSTALS	10,000.00	FY07
LSUHSC - Shreveport	BOR: HPERGLYCEMIA	10,000.00	FY07
LSUHSC - Shreveport	Schumpert Chair-Neurobiology	830,704.11	FY07
LSUHSC - Shreveport	WK Chair-Molecular Biology	514,620.34	FY07
LSUHSC - Shreveport	MW Feist Chair - Medicine	1,013,007.56	FY07
		2,632,272.16	FY07 Total
LSUHSC - Shreveport	BOR: RECRUIT-CARDIO	42,000.00	FY08
LSUHSC - Shreveport	BOR: HI CONT SCREENING	7,000.00	FY08
LSUHSC - Shreveport	BOR: PRESCRIPTIVE OPIATES	106,126.00	FY08
LSUHSC - Shreveport	BOR: GENE THERAPY	75,000.00	FY08
LSUHSC - Shreveport	BOR: SIMULATION TECHNOLOGY	115,215.00	FY08
LSUHSC - Shreveport	Schumpert Chair-Neurobiology	864,913.30	FY08
LSUHSC - Shreveport	WK Chair-Molecular Biology	534,625.98	FY08
LSUHSC - Shreveport	MW Feist Chair - Medicine	1,059,848.37	FY08
		2,804,728.65	FY08 Total
LSUHSC - Shreveport	BOR: TECHNOLOGY II	138,558.00	FY09
LSUHSC - Shreveport	BOR: ANTI-TUMOR IMMUNO	114,313.00	FY09
LSUHSC - Shreveport	BOR: AAV9-MEDIATED	10,000.00	FY09
LSUHSC - Shreveport	BOR: MECH OF RAPAMYCI	54,750.00	FY09
LSUHSC - Shreveport	BOR: DOCTORAL TRAINING	160,000.00	FY09
LSUHSC - Shreveport	BOR: STUDY OF MECHANISMS	113,822.00	FY09
LSUHSC - Shreveport	BOR: CAMPUS POLICE	15,761.58	FY09
LSUHSC - Shreveport	Schumpert Chair-Neurobiology	890,509.31	FY09
LSUHSC - Shreveport	WK Chair-Molecular Biology	554,575.62	FY09

Table II: Board of Regent Support Funds (cont.)

LSU Campus	Name of Support Fund	Market Value (\$ Amount)	Value at:
LSUHSC - Shreveport	MW Feist Chair - Medicine	1,094,445.86	FY09
		3,146,735.37	FY09 Total
LSUHSC - Shreveport	BOR: Stem Cell/Parkin	135,073.00	FY10
LSUHSC - Shreveport	BOR: Norovirus	29,122.00	FY10
LSUHSC - Shreveport	BOR: Doctoral Student	3,150.00	FY10
LSUHSC - Shreveport	Schumpert Chair-Neurobiology	907,555.00	FY10
LSUHSC - Shreveport	WK Chair-Molecular Biology	566,229.00	FY10
LSUHSC - Shreveport	MW Feist Chair - Medicine	1,092,064.00	FY10
		2,733,193.00	FY10 Total
LSUHSC - Shreveport	BOR: Stem Cell/Parkin	64,975.98	FY11
LSUHSC - Shreveport	BOR: Doctoral Student	3,150.00	FY11
LSUHSC - Shreveport	BOR: Doctoral Student	4,500.00	FY11
LSUHSC - Shreveport	BOR: Campus Police	17.00	FY11
LSUHSC - Shreveport	Schumpert Chair-Neurobiology	915,637.04	FY11
LSUHSC - Shreveport	WK Chair-Molecular Biology	571,540.19	FY11
LSUHSC - Shreveport	MW Feist Chair - Medicine	1,023,751.10	FY11
		2,583,571.31	FY11 Total
LSUHSC - Shreveport	BOR: Stem Cell/Parkin	52,013.82	FY12
LSUHSC - Shreveport	BOR: Doctoral Student	30,150.00	FY12
LSUHSC - Shreveport	BOR: Doctoral Student	4,500.00	FY12
LSUHSC - Shreveport	BOR: Campus Police	17.00	FY12
LSUHSC - Shreveport	BOR: Gene Therapy	2,250.00	FY12
LSUHSC - Shreveport	BOR: Anti-Tumor Immun	570.00	FY12
LSUHSC - Shreveport	BOR: Retinoic Acid	3,322.78	FY12
LSUHSC - Shreveport	BOR: "A La. Model"	175,991.54	FY12
LSUHSC - Shreveport	BOR: Cspa Protease	19,266.33	FY12
LSUHSC - Shreveport	BOR: Doctoral Trning	40,000.00	FY12
LSUHSC - Shreveport	BOR: Doctoral Trning	2,878.50	FY12
LSUHSC - Shreveport	BOR: Strep Arthritis	4,116.00	FY12
LSUHSC - Shreveport	BOR: Leukocyte Place	821.91	FY12
LSUHSC - Shreveport	Schumpert Chair-Neurobiology	946,355.40	FY12
LSUHSC - Shreveport	WK Chair-Molecular Biology	596,573.17	FY12
LSUHSC - Shreveport	MW Feist Chair - Medicine	1,059,611.96	FY12
		2,938,438.41	FY12 Total

Table II: Board of Regent Support Funds (cont.)

LSU Campus	Name of Support Fund	Market Value (\$ Amount)	Value at:
LSUHSC - Shreveport	BOR: Epstein-Barr	39,233.00	FY13
LSUHSC - Shreveport	BOR: Oxalate Crystals	2,879.00	FY13
LSUHSC - Shreveport	BOR: Doctoral Student	57,150.00	FY13
LSUHSC - Shreveport	BOR: Doctoral Student	8,450.00	FY13
LSUHSC - Shreveport	BOR: Campus Police	17.00	FY13
LSUHSC - Shreveport	BOR: Gene Therapy	2,250.00	FY13
LSUHSC - Shreveport	BOR: Anti-Tumor Immun	570.00	FY13
LSUHSC - Shreveport	BOR: Retinoic Acid	3,323.00	FY13
LSUHSC - Shreveport	BOR: "A La. Model"	715,992.00	FY13
LSUHSC - Shreveport	BOR: Cspa Protease	19,266.00	FY13
LSUHSC - Shreveport	BOR: Doctoral Trning	40,000.00	FY13
LSUHSC - Shreveport	BOR: Strep Arthritis	4,116.00	FY13
LSUHSC - Shreveport	BOR: Leukocyte Place	822.00	FY13
LSUHSC - Shreveport	Schumpert Chair-Neurobiology	1,076,913.00	FY13
LSUHSC - Shreveport	WK Chair-Molecular Biology	676,363.00	FY13
LSUHSC - Shreveport	MW Feist Chair - Transplantation	1,008,313.00	FY13
LSUHSC - Shreveport	MW Feist Chair - Medicine	1,117,347.00	FY13
		4,773,004.00	FY13 Total

Table II: Board of Regent Support Funds (cont.)

LSU Campus	Name of Support Fund	Market Value (\$ Amount)	Value at:
LSUHSC - Shreveport	BOR: Epstein-Barr	40,272.00	FY14
LSUHSC - Shreveport	BOR: LEQSF(2013-16)-RD-A-07	43,967.00	FY14
LSUHSC - Shreveport	BOR: Doctoral Student	4,500.00	FY14
LSUHSC - Shreveport	BOR: Campus Police	17.00	FY14
LSUHSC - Shreveport	BOR: Gene Therapy	1,016.00	FY14
LSUHSC - Shreveport	BOR: "A La. Model"	246.00	FY14
LSUHSC - Shreveport	BOR: LEQSF(2013-16)-RD-A-20	40,688.00	FY14
LSUHSC - Shreveport	Schumpert Chair-Neurobiology	1,062,912.00	FY14
LSUHSC - Shreveport	WK Chair-Molecular Biology	638,165.00	FY14
LSUHSC - Shreveport	MW Feist Chair - Transplantation	998,200.00	FY14
LSUHSC - Shreveport	MW Feist Chair - Medicine	1,025,099.00	FY14
		3,855,082.00	FY14 Total

Table II: Board of Regent Support Funds (cont.)

LSU Campus	Name of Support Fund	Market Value (\$ Amount)	Value at:
LSUHSC - Shreveport	BOR: LEQSF(2013-16)-RD-A-07	54,557.51	FY15
LSUHSC - Shreveport	BOR: Doctoral Student	4,500.00	FY15
LSUHSC - Shreveport	BOR: Campus Police	17.00	FY15
LSUHSC - Shreveport	BOR: Gene Therapy	1,016.09	FY15
LSUHSC - Shreveport	BOR: "A La. Model"	246.21	FY15
LSUHSC - Shreveport	BOR: LEQSF(2013-16)-RD-A-20	45,266.78	FY15
LSUHSC - Shreveport	Schumpert Chair-Neurobiology	1,079,845.80	FY15
LSUHSC - Shreveport	WK Chair-Molecular Biology	653,349.86	FY15
LSUHSC - Shreveport	MW Feist Chair - Medicine	947,411.30	FY15
		2,786,210.56	FY15 Total

Table III: Summary of Campus Foundations

LSU Campus	Foundation	Total Assets (\$ Amount)	
LSUHSC - Shreveport	LSUHSC-SHV Foundation	75,396,282.00	FY07
LSUHSC - Shreveport	LSUHSC-SHV Foundation	88,016,284.00	FY08
LSUHSC - Shreveport	LSUHSC-SHV Foundation	86,012,382.00	FY09
LSUHSC - Shreveport	LSUHSC-SHV Foundation	95,620,165.00	FY10
LSUHSC - Shreveport	LSUHSC-SHV Foundation	110,361,409.00	FY11
LSUHSC - Shreveport	LSUHSC-SHV Foundation	110,077,114.00	FY12
LSUHSC - Shreveport	LSUHSC-SHV Foundation	177,027,973.00	FY13
LSUHSC - Shreveport	LSUHSC-SHV Foundation	195,153,432.00	FY14
LSUHSC - Shreveport	LSUHSC-SHV Foundation	193,001,722.00	FY15

**Louisiana State University Health Sciences Center at Shreveport
Benchmark Report**

United States Medical Licensing Examinations

AY2013-14	USMLE Step 1	USMLE Step 2 CK	USMLE Step 2 CS
LSUHSC-S	93%	95%	96%
National Average Pass Rate	96%	97%	96%

Total Federal Research Grants and Contracts

Year: 2014

School	Total
Mississippi	\$29,400,254
SUNY Upstate	\$21,333,613
Texas A & M	\$17,969,933
West Virginia	\$12,413,283
South Carolina	\$11,566,831
South Alabama	\$9,794,593
Central Florida	\$8,582,765
LSUHSC-S	\$7,754,323
Texas Tech	\$6,315,370
East Carolina-Brody	\$5,950,557
<i>Comparison Group Average</i>	\$13,108,152

Source: AAMC Medical School Profile System (LCME Part I-A Annual Financial Questionnaire (AFQ))

Note: This report shows federal research grants and contracts for each medical school

United States Medical Licensing Examinations

AY2012-2013	USMLE Step 1	USMLE Step 2 CK	USMLE Step 2 CS
LSUHSC-S	97%	99%	98%
National Average Pass Rate	96%	98%	98%

Total Federal Research Grants and Contracts

Year: 2013

School	Total
Mississippi	\$26,222,708
SUNY Upstate	\$23,814,858
Texas A & M	\$23,232,515
West Virginia	\$13,381,020
South Carolina	\$12,418,018
LSUHSC-S	\$10,411,379
South Alabama	\$10,079,921
Central Florida	\$8,439,275
East Carolina-Brody	\$6,734,871
Texas Tech	\$5,292,045
<i>Comparison Group Average</i>	\$14,002,621

Source: AAMC Medical School Profile System (LCME Part I-A Annual Financial Questionnaire (AFQ))

Note: This report shows federal research grants and contracts for each medical school



Request from LSU A&M to Approve a Change in Name of the LSU Hurricane Center

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1. Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the University or any of its campuses or divisions.

1. Summary of Matter

LSU A&M is requesting approval to change the name of the LSU Hurricane Center to the LSU Center for Resilient Coasts. The LSU Hurricane Center (HC) was established at LSU A&M in 1999 with the mission to develop an interdisciplinary research program on hurricanes and their impact on natural and built environments. After a comprehensive review process that included the Council on Research and the Office of Research and Economic Development, the center was temporarily suspended in 2011 pending new leadership and a strategic plan. Based on a revised plan, the center received conditional one-year reauthorization in 2014 by the Board of Regents. In 2015, Dr. Scott Hagen was hired to develop and implement a strategic plan for the HC, as well as build the center's outreach and research. Based on Dr. Hagen's successful revitalization of the HC, the Board of Regents granted full five-year approval of the HC in December 2015.

The new name LSU Center for Resilient Coasts is meant to recognize the changes in leadership and vision for the center, and to position it as a leading research institution in its field at LSU. The center does conduct research on hurricanes and hurricane-related impact, but the name change will help alleviate confusion about the center's activities, which are now primarily focused on advancing the capability to model tides, wind-waves, and hurricane storm surge throughout the northern Gulf of Mexico with particular focus along the coast of Louisiana. The new name recognizes that future protection of the natural and built environment requires enhanced resiliency that spans beyond waves and surges to include related process such as oil spill transport.

2. Review of Documents Related to Referenced Matter

Appropriate memos of request and approval are on file with the Office of Academic Affairs.

3. Certification of Compliance with Article VII, Section 8, Paragraph E of the Bylaws of Louisiana State University Board of Supervisors

Appropriate certification has been provided by the campus, and this executive report includes all applicable information required by the Bylaws.

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve the request to change the name of the LSU Hurricane Center to the LSU Center for Resilient Coasts at LSU A&M.



**Request from LSU A&M to Approve Changing the Names of the
Master of Science in Accounting and the
Bachelor of Science in Animal, Dairy and Poultry Sciences**

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1. Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the University or any of its campuses or divisions.

1. Summary of Matter

LSU A&M is requesting approval to change the name of the Master of Science in Accounting to the Master of Accountancy. Most university departments of accounting and schools of accounting call the master's program either a Master of Accounting or a Master of Accountancy. The E.J. Ourso College of Business Department of Accounting faculty agree that the name change will provide better name recognition for alumni and firms hiring LSU graduates.

LSU A&M is also requesting approval to change the name of the Bachelor of Science in Animal, Dairy, and Poultry Sciences to the Bachelor of Science in Animal Sciences. The original name was established to reflect three independent departments: Animal Science, Dairy Science, and Poultry Science. In 2006, these departments were combined into the School of Animal Sciences. The new degree name would better reflect this change, and eliminate persisting confusion among students that the degree is for three separate programs.

3. Review of Documents Related to Referenced Matter

Appropriate memos of request and approval are on file with the LSU Office of Academic Affairs

4. Certification of Compliance with Article VII, Section 8, Paragraph E of the Bylaws of Louisiana State University Board of Supervisors

Appropriate certification has been provided by the campus, and this executive report includes all applicable information required by the Bylaws.

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve the request to change the name of the Master of Science in Accounting to the Master of Accountancy at LSU A&M,

BE IT FURTHER RESOLVED that the Board of Supervisors does hereby approve the request to change the name of the Bachelor of Science in Animal, Dairy, and Poultry Sciences to the Bachelor of Science in Animal Sciences at LSU A&M.



**Request from LSU A&M to Approve Changing the Names of the
Master of Science in Accounting and the
Bachelor of Science in Animal, Dairy and Poultry Sciences**

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1. Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the University or any of its campuses or divisions.

1. Summary of Matter

LSU A&M is requesting approval to change the name of the Master of Science in Accounting to the Master of Accountancy. Most university departments of accounting and schools of accounting call the master's program either a Master of Accounting or a Master of Accountancy. The E.J. Ourso College of Business Department of Accounting faculty agree that the name change will provide better name recognition for alumni and firms hiring LSU graduates.

LSU A&M is also requesting approval to change the name of the Bachelor of Science in Animal, Dairy, and Poultry Sciences to the Bachelor of Science in Animal Sciences. The original name was established to reflect three independent departments: Animal Science, Dairy Science, and Poultry Science. In 2006, these departments were combined into the School of Animal Sciences. The new degree name would better reflect this change, and eliminate persisting confusion among students that the degree is for three separate programs.

3. Review of Documents Related to Referenced Matter

Appropriate memos of request and approval are on file with the LSU Office of Academic Affairs

4. Certification of Compliance with Article VII, Section 8, Paragraph E of the Bylaws of Louisiana State University Board of Supervisors

Appropriate certification has been provided by the campus, and this executive report includes all applicable information required by the Bylaws.

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve the request to change the name of the Master of Science in Accounting to the Master of Accountancy at LSU A&M,

BE IT FURTHER RESOLVED that the Board of Supervisors does hereby approve the request to change the name of the Bachelor of Science in Animal, Dairy, and Poultry Sciences to the Bachelor of Science in Animal Sciences at LSU A&M.



Request from LSU A&M to Approve Termination of the Bachelor of Science in Business Education and the Bachelor of Arts in Art Education

College Members of the Board of Supervisors

Item Number: 1b

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1. Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the University or any of its campuses or divisions.

18 Summary of Matter

LSU A&M is requesting approval to terminate the Bachelor of Science in Business Education Grades 6-12. During a strategic review of programs in 2012, this major was determined to have very few graduates, was unlikely to grow in the future, and had no new assigned faculty lines to support the program. Therefore, it was terminated and expired on campus in summer 2013. Termination will officially remove this program from the list of approved programs at LSU A&M.

LSU A&M is also requesting approval to terminate the Bachelor of Art in Art Education. The degree was approved by the Board of Regents in January 1993. However, LSU A&M never implemented the program, and no students have ever enrolled or graduated from this program. Termination will officially remove this program from the list of approved programs at LSU A&M.

08 Review of Documents Related to Refereed Matter

Board of Regents "Request to Terminate an Academic Degree Program or Administrative Unit" forms are on file with the LSU Office of Academic Affairs

**. 83 Certification of Compliance with Article IV of the Louisiana Constitution of 1974
Louisiana State University Board of Supervisors**

Appropriate certification has been provided by the campus, and this executive report includes all applicable information required by the Bylaws.

Resolution

Resolved that the Board of Supervisors does hereby approve the request to terminate the Bachelor of Science in Business Education at LSU A&M;

and **Resolved** that the Board of Supervisors does hereby approve the request to terminate the Bachelor of Art in Art Education at LSU A&M.



Request from LSU A&M to Approve Termination of the Bachelor of Science in Business Education and the Bachelor of Arts in Art Education

College Members of the Board of Supervisors

Item Number: 1b

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1. Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the University or any of its campuses or divisions.

18 Summary of Matter

LSU A&M is requesting approval to terminate the Bachelor of Science in Business Education Grades 6-12. During a strategic review of programs in 2012, this major was determined to have very few graduates, was unlikely to grow in the future, and had no new assigned faculty lines to support the program. Therefore, it was terminated and expired on campus in summer 2013. Termination will officially remove this program from the list of approved programs at LSU A&M.

LSU A&M is also requesting approval to terminate the Bachelor of Art in Art Education. The degree was approved by the Board of Regents in January 1993. However, LSU A&M never implemented the program, and no students have ever enrolled or graduated from this program. Termination will officially remove this program from the list of approved programs at LSU A&M.

8 Review of Documents Related to Referenced Matter

Board of Regents "Request to Terminate an Academic Degree Program or Administrative Unit" forms are on file with the LSU Office of Academic Affairs

83 Certification of Compliance with Article IV of the Louisiana State University Board of Supervisors

Appropriate certification has been provided by the campus, and this executive report includes all applicable information required by the Bylaws.

Resolution

Resolved that the Board of Supervisors does hereby approve the request to terminate the Bachelor of Science in Business Education at LSU A&M;

and **Resolved** that the Board of Supervisors does hereby approve the request to terminate the Bachelor of Art in Art Education at LSU A&M.



Request from LSU Alexandria to Approve a Letter of Intent for a Bachelor of Arts in Religious Studies

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1. Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the University or any of its campuses or divisions.

1. Summary of Matter

LSU Alexandria is requesting approval of a Letter of Intent to develop a Bachelor of Arts in Religious Studies. Residents of Louisiana are affiliated with religious faiths in great numbers, and religion is a driving force in the state and region. Graduates of a BA in Religious Studies who move directly into the job market work in a variety of fields including the service industry, foreign services including the Peace Corps, marketing and management, museums and the arts, non-profits, and publishing. Graduates also commonly pursue professional training in business administration, counseling, social work, education, journalism, law, and medicine. The BA in Religious Studies also serves as ideal preparation for graduate theological studies and the faith based ministries.

No public university in the state offers a stand-alone BA in Religious Studies (LSU A&M offers religious studies as a concentration in the philosophy BA program). In addition to prospective students who would be attracted to the religious studies program, current LSUA students have indicated interest in becoming religious studies majors if the program is offered. Unlike religious studies programs at some private institutions in the region, LSUA will provide a non-denominational, academically rigorous program exposing students not only to Judeo-Christian traditions, but to other world religions as well.

The establishment of the BA in Religious Studies at LSUA will further solidify the institution’s standing as an undergraduate institution that emphasizes the liberal arts, and will add to the breadth of offerings during rapid growth in enrollment. The institution estimates enrollment in the first year of the program at 10 students, with continued growth each year, and an estimate of fifty enrolled students by year five.

2. Review of Business Plan

Courses in religious studies are already offered at LSUA by a number of current highly qualified faculty. In year three or four, the institution plans to hire an additional PhD full time faculty member to teach courses in comparative religion half time, and English, history, or anthropology for the other half. Tuition and fee revenue will exceed teaching expenses in the first year, and will outpace costs as enrollment grows toward the anticipated year five enrollment of fifty students.

Summary of Estimated Additional Costs/Income				
	Year 1	Year 2	Year 3	Year 4
Revenues	\$19,653	\$58,598	\$94,181	\$116,939
Expenditures	\$10,608	\$15,208	\$15,758	\$44,583
TOTAL	\$9,045	\$43,390	\$78,423	\$72,356

3. Review of Documents Related to Referenced Matter

A signed Board of Regents “Letter of Intent to Develop a New Academic Program” form including a “Summary of Estimated Additional Costs/Income for Intended Program” form is on file with the Office of Academic Affairs.

4. Certification of Compliance with Article VII, Section 8, Paragraph E of the Bylaws of Louisiana State University Board of Supervisors

Appropriate certification has been provided by the campus, and this executive report includes all applicable information required by the Bylaws.

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve the Letter of Intent from LSUA for a Bachelor of Arts in Religious Studies, subject to approval by the Louisiana Board of Regents.



Request from LSU A&M to Approve Establishment of the Graduate Certificate in Teaching and Learning for the Veterinary and Healthcare Professional

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1. Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the University or any of its campuses or divisions.

1. Summary of Matter

Description and Need

The purpose of the proposed Graduate Certificate in Teaching and Learning for the Veterinary and Healthcare Professional is to develop the pedagogical knowledge and skills of healthcare professionals in an effort to improve the quality of teaching by faculty, instructors, and administrators. For this program, the target audience will be faculty and graduate students teaching in veterinary medical education and other health science education areas who would like to increase their effectiveness as teachers and teaching scholars by developing skills in teaching methods, teaching materials, assessment and evaluation, educational research, and educational technology. The program will be offered 100% online.

In most instances, faculty come to the academic setting with very little training in the pedagogical process. This graduate certificate program will enable faculty in veterinary medicine and other health science education areas to acquire the knowledge and skills necessary to become effective teachers. Additionally, in veterinary and medical education, the curriculum is often structured differently than the traditional graduate program. Courses can run from 2-8 weeks in length, and course content can be very intense. Therefore, it is important that faculty teaching in these areas have training specific to teaching in a clinical environment, or where the focus of the course is clinical competency.

In 2010, the Association of American Veterinary Medical Colleges (AAVMC) conducted a needs assessment to determine the professional development of faculty teaching in member veterinary colleges and institutions. A survey was administered to identify these areas and document faculty member perceptions of issues, challenges, and opportunities that should be addressed in faculty development programs. A vast majority of respondents expressed interest in topics related to teaching and curriculum such as learning how to ask effective questions to engage students, give feedback to students, discover principles of learning and motivation, to teach in clinical settings, and foster self-directed study.

Courses for the program are already taught in a traditional on-campus format; however, since this is an online degree program, LSU Online will work to create 100% online courses tailored for this degree program. . This graduate certificate has been designed to deliver a rigorous program of standards-based technology-enhanced online courses for faculty and administrators across all content areas in academic healthcare. The strength of this program comes in its ability to utilize the key courses from across three schools to create a certificate program that is very unique in its structure with the collaboration of the School of Education, School of Human Resource Education, and Workforce Development, and School of Veterinary Medicine.

Similar programs have proven to be very successful (e.g., Northern Illinois University, Vanderbilt University, University of Houston, University of North Texas, Penn State University-World Campus, Western Kentucky University, Walden University and Central Michigan University). Within the state of Louisiana, there are no formal programs in this area.

Students

The program will be marketed to healthcare educators in professional schools as well as to instructors in technical colleges and community colleges at the local, regional, national, and international levels. The program will recruit students who are currently teaching in veterinary and health care education programs who would like to improve their pedagogical skills with a formal education in teaching and learning.

Projected enrollment for the first year is 15 students, increasing to a steady enrollment of 30 students per year by year four. This projection is based on the National Center for Education Statistic's predictions on the rate of enrollment in online certificate programs for teaching and learning. Education fields had the highest ratios of certificates awarded among all degrees conferred in 2013-14.

2. Review of Business Plan

The School of Veterinary Medicine, through the Graduate School, will deliver and oversee the proposed program. Annie J. Daniel (SVM) will be the director of the program and her responsibility will be to coordinate with the School of Education, School of Human Resource Education, and Workforce Development, and School of Veterinary Medicine to ensure that the courses are staffed and scheduled as needed in the program. Faculty, administrators and students in the program are within the LSU support system and will have access to all resources provided by the university. These resources include library, student support through the Division of Student Life and Enrollment, and faculty support provided by the Faculty Technology Center and Academic Affairs. Due to the context of the course content, current faculty within the Shreveport and New Orleans Health Sciences Centers, the LSU A&M Veterinary School, and the LSU A&M School of Education will work collaboratively to teach the courses. In the future, if student enrollment increases, it may be necessary to create or allow the program to hire one or two full-time faculty and additional support staff. However, this will be determined by future student enrollments.

There is no accreditation available for this program; however, the development of all online courses for the program will be based on the Quality Matters Rubric Standards for online courses. Using this instrument as a guide for course development will ensure that instructional designers will have a standard protocol to follow when creating courses and content, as well as pedagogical expectations.

Expenditures for the first year of the program will be \$107,000 to hire support staff and adjunct faculty (healthcare educators), course development to include a healthcare context, recruitment of students, and travel and marketing for the program. Costs for course development were provided by LSU Online, and the costs for recruiting and marketing are based on current efforts in the DVM program already offered at the LSU School of Veterinary Medicine. The first year will incur a deficit of approximately \$7000 due to anticipated startup expenditures exceeding tuition revenue. This deficit will be covered by the LSU School of Veterinary Medicine. Because the program will be offered 100% online, the cost of tuition is flexible, and will be determined by the President before implementation.

3. Review of Documents Related to Referenced Matter

A complete Board of Regents Request for Approval to Establish a Graduate Certificate form and budget are on file with the Office of Academic Affairs

4. Certification of Compliance with Article VII, Section 8, Paragraph E of the Bylaws of Louisiana State University Board of Supervisors

Appropriate certification has been provided by the campus, and this executive report includes all applicable information required by the Bylaws.

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve the request to establish a Graduate Certificate in Teaching and Learning for Veterinary and Healthcare Professionals at LSU A&M, subject to approval by the Board of Regents.



Item 1. Members of the Board of Supervisors

Meeting: March 18, 2016

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1. Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the University or any of its campuses or divisions.

1. Summary of Matter

Significant donations have been made to the LSU Foundation to establish two endowed professorships in the LSU A&M E.J. Ourso College of Business that qualify for Board of Regents Support Fund (BoRSF) matching funds. Approved by the Louisiana Board of Regents in the 1990-91 academic year, the Endowed Professorships Subprogram matches non-State contributions of at least \$60,000 with \$40,000 from the BoRSF to create endowed professorships to recruit and retain superior faculty.

The following proposed endowed professorship is based on donations of \$60,000:

- John W. Dupuy Professorship #2

The following proposed endowed professorship is based on donations of \$180,000

- Dr. Robert T. "Bob" Justis / T.J. Moran Distinguished Professorship

2. Request of Documents Related to Referendum Matter

Supporting materials for the professorships are in order and on file with the Office of Academic Affairs.

With the following information in mind, Article 3, Section 8, of the Bylaws of the Louisiana State University Board of Supervisors

Appropriate certifications have been provided by the campus, and this executive report includes all applicable information required by the Bylaws.

RESOLUTION

BEFORE ME, the Board of Supervisors, that the Board of Supervisors hereby approves the request to establish the John W. Dupuy Professorship #2 in the E. J. Ourso College of Business at LSU A&M;

BEFORE ME, the Board of Supervisors hereby approves the request to establish the Dr. Robert T. "Bob" Justis / T.J. Moran Distinguished Professorship in the E. J. Ourso College of Business at LSU A&M;

BEFORE ME, the Chairman of the Board of Supervisors of Louisiana State University and/or the President, as may be appropriate, are hereby authorized and directed to execute any documents required to obtain the matching gift and otherwise complete the establishment of the above named professorships.



Request from LSU Shreveport to Approve Establishment of Three Endowed Professorships

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1. Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the University or any of its campuses or divisions.

1. Summary of Matter

Significant donations have been made to the LSUS Foundation to establish three endowed professorships that qualify for Board of Regents Support Fund (BoRSF) matching funds. Approved by the Louisiana Board of Regents in the 1990-91 academic year, the Endowed Professorships Subprogram matches non-State contributions of at least \$60,000 with \$40,000 from the BoRSF to create endowed professorships to recruit and retain superior faculty.

The following proposed endowed professorships are based on donations of \$60,000:

- Wheless, Meadows and Sartor Petroleum Engineering Professorship
- William C. Woolf Petroleum Engineering Professorship
- Joseph B. Callaway Professorship in Insurance

2. Review of Documents Related to Referenced Matter

Supporting materials for the professorships are in order and on file with the Office of Academic Affairs.

3. Certification of Compliance with Article VII, Section 8, Paragraph E of the Bylaws of Louisiana State University Board of Supervisors

Appropriate certifications have been provided by the campus, and this executive report includes all applicable information required by the Bylaws.

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors hereby approves the request to establish the Wheless, Meadows and Sartor Petroleum Engineering Professorship at LSUS;

BE IT FURTHER RESOLVED that the Board of Supervisors hereby approves the request to establish the William C. Woolf Petroleum Engineering Professorship at LSUS;

BE IT FURTHER RESOLVED that the Board of Supervisors hereby approves the request to establish the Joseph B. Callaway Professorship in Insurance at LSUS;

BE IT FURTHER RESOLVED that the Chairman of the Board of Supervisors of Louisiana State University and/or the President, as may be appropriate, are hereby authorized and directed to execute any documents required to obtain the matching gift and otherwise complete the establishment of the above named professorships.



Request from LSU A&M to Name College of Engineering Laboratory the Oscar and Mary Andras Chemical Engineering Laboratory

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8, D.4(c) of the bylaws of the Louisiana State University Board of Supervisors, this matter is a Significant Board Matter.

D.4(c) - Such other matters that are not expressly delegated herein or hereafter by the Board to the President or a Chancellor and which reasonably should be considered to require Board approval as generally defined above and as construed in light of the illustrative listings.

1. Summary of Matter

The Louisiana State University and Agricultural and Mechanical College (LSU) College of Engineering would like to request the naming of a classroom in the renovated Patrick F. Taylor Hall and Chemical Engineering building in honor of Oscar and Mary Andras. We request the space be named the Oscar and Mary Andras Chemical Engineering Laboratory.

Oscar "Dub" Andras earned a degree in chemical engineering in 1957. During his career he rose to lead Dow's hydrocarbon manufacturing on a regional and global level. He retired from Dow after 22 years of service, and then served as President and CEO of Enterprise Products Partners in Houston. After 25 years with Enterprise, Andras retired in 2005.

He and his wife Mary, have been strong supporters of LSU over the years contributing both their time and treasure to advance the mission of the University. Their generosity includes gifts to the College of Engineering general scholarship fund, the Dean's Excellence Fund and the Patrick F. Taylor Hall construction project.

In preparation for the *Breaking New Ground* Campaign, the College of Engineering undertook a comprehensive process in determining the naming opportunities for designated facilities within the College. As part of that process, the College determined that the naming of classroom facilities initiate at \$250,000 and increase, based on the size, scope and location of the space. Hence, the naming for the Oscar and Mary Andras Chemical Engineering Laboratory is in line with the policy procedures.

ATTACHMENTS

- I. Memorandum from President King Alexander

RECOMMENDATION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College does hereby approve the naming of the College of Engineering Laboratory the Oscar and Mary Andras Chemical Engineering Laboratory.



Date: February 11, 2016

To: LSU Board of Supervisors

From: Dr. F. King Alexander, President *FKA*

RE: Oscar and Mary Andras Chemical Engineering Laboratory

The Committee on Naming University Facilities has recommended that the Chemical Engineering Lab located in the new Chemical Engineering building within the Patrick F. Taylor Hall Complex be named the Oscar and Mary Andras Chemical Engineering Laboratory for their leadership and generosity to the College.

I concur in this recommendation and request that in accordance with PS-70 you forward this proposal to the Board of Supervisors for inclusion on the March 2016 meeting agenda.

Attachments

CC: Jane Cassidy
Rick Koubek



Request from LSU A&M to Name the Student Services Office in Patrick F. Taylor Hall the William Brookshire Student Services Office

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8, D.4(c) of the bylaws of the Louisiana State University Board of Supervisors, this matter is a Significant Board Matter.

D.4(c) - Such other matters that are not expressly delegated herein or hereafter by the Board to the President or a Chancellor and which reasonably should be considered to require Board approval as generally defined above and as construed in light of the illustrative listings.

1. Summary of Matter

The Louisiana State University and Agricultural and Mechanical College (LSU) College of Engineering would like to request the naming of the new student services office in the renovated Patrick F. Taylor Hall which was made possible through a generous gift from William Brookshire totaling \$1 million. The donor requests the space be named the William Brookshire Student Services Office.

Situated in the renovated Patrick Taylor Hall, the William Brookshire Student Services Office will house all of the student support related functions relative to the engineering student experience, including the counselors, diversity office and student retention offices.

William Brookshire earned both his master's and Ph.D. from LSU's Chemical Engineering department. He attended mostly night classes as he paid his way through school. After a highly successful career as the founder and owner of S&B Engineers and Constructors, Dr. Brookshire established the William Brookshire Scholarship in the College of Engineering. The scholarship rewards numerous full-time undergraduate students who have a combined work and course work schedule of 30 hours or more. Each semester, approximately 125 students receive the Brookshire scholarship and the College has awarded over \$1 million in scholarships. He has also funded the William A. Brookshire Graduate Assistantship in Chemical Engineering and seed funded the LSU Engineering Student Crisis Fund.

In 2013 the College inducted Dr. Brookshire into its Hall of Distinction. His other professional honors include: past member, Government Programs Steering Committee of the American Institute of Chemical Engineers; past vice chairman of the ECC Executive Board (Engineering and Construction Contracting Division of the American Institute of Chemical Engineers; former member, Rice University Engineering Board of Review; former member, Board of Industrial Advisors, University of Houston, College of Technology, Distinguished Engineering Alumni Award and member of the Engineering Hall of Distinction, University of Houston; and member, National Academy of Construction.

In preparation for the *Breaking New Ground* Campaign, the College of Engineering undertook a comprehensive process in determining the naming opportunities for designated facilities within the College. As part of that process, the College determined that the naming of classroom facilities initiate at \$250,000 and increase, based on the size, scope and location of the space. Hence, the naming for the William Brookshire Student Services Office is in line with the policy procedures.

ATTACHMENTS

- I. Memorandum from President King Alexander

RECOMMENDATION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College does hereby approve the naming of the Student Services Office in Patrick F. Taylor Hall the William Brookshire Student Services Office.



Date: February 11, 2016

To: LSU Board of Supervisors

From: Dr. F. King Alexander, President *FKA*

RE: William Brookshire Student Services Office

The Committee on Naming University Facilities has recommended that the Student Services Office in the renovated Patrick F. Taylor Hall be named the William Brookshire Student Services Office in honor of his leadership and generosity to the College.

I concur in this recommendation and request that in accordance with PS-70 you forward this proposal to the Board of Supervisors for inclusion on the March 2016 meeting agenda.

Attachments

CC: Jane Cassidy
Rick Koubek



Request from LSU A&M to Name the Auditorium in Patrick F. Taylor Hall the Roy O. Martin Auditorium

Members of the Board of Supervisors

March 18, 2016

Pursuant to Article VII, Section 8, D.4(c) of the bylaws of the Louisiana State University Board of Supervisors, this matter is a Significant Board Matter.

D.4(c) - Such other matters that are not expressly delegated herein or hereafter by the Board to the President or a Chancellor and which reasonably should be considered to require Board approval as generally defined above and as construed in light of the illustrative listings.

1. Summary of Matter

The LSU College of Engineering would like to request the naming of a classroom in the renovated Patrick F. Taylor Hall made possible through a generous gift from the Roy O. Martin family totaling \$2,000,000. The donors request the space be named the Roy O. Martin Auditorium.

Situated in the newly constructed chemical engineering building, the Roy O. Martin Auditorium will offer a state-of-the-art learning environment for our engineers, construction managers and computer scientists with the capacity future to seat up to 250 students.

Three generations of Martin family members have attended LSU. Collectively the Martin Family has donated over \$5 million in support of LSU's academic enterprise.

Roy O. Martin III is president and CFO of Roy O. Martin Lumber Company, L.L.C., Martin Timber Company, L.L.C., and Martin Companies, L.L.C. He is a director and co-founder of Indigo Minerals, LLC, a Houston-based oil and a gas exploration company, and Perforex Forest Services, L.L.C., a Louisiana logging company. He is also chair of the Louisiana Board of Regents.

A 1982 LSU Mechanical Engineering graduate and 1985 MBA graduate, Roy was named to LSU's Alumni Hall of Distinction and to the LSU School of Business was Hall of Distinction. In 2011, he was inducted into the LSU College of Engineering Hall of Distinction.

Jonathan E. Martin is chairman and CEO of Martin Companies, L.L.C., parent company of Roy O. Martin Lumber Company and Martin Timber Company, two of the businesses under the Roy O. Martin brand. Roy O. Martin Lumber Company is a third-generation family enterprise and one of the largest independently owned lumber companies in the South, with a land base of 582,000 acres throughout Louisiana. The company specializes in forest products.

Jonathan Martin earned his Bachelor of Science degree in Industrial Engineering from LSU in 1971 and was inducted into the LSU College of Engineering Hall of Distinction in 2015.

In preparation for the *Breaking New Ground* Campaign, the College of Engineering undertook a comprehensive process in determining the naming opportunities for designated facilities within the College. As part of that process, the College determined that the naming of classroom facilities initiate at \$250,000 and increase, based on the size, scope and location of the space. Hence, the naming for the Roy O. Martin Auditorium is in line with the policy procedures.

AFFAIRS COMMITTEE

I. Memorandum from President King Alexander

RECOMMENDATION

That the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College does hereby approve the naming of the auditorium in Patrick F. Taylor Hall the Roy O. Martin Auditorium.



Date: February 11, 2016

To: LSU Board of Supervisors

From: Dr. F. King Alexander, President *FKA*

RE: Roy O. Martin Auditorium

The Committee on Naming University Facilities has recommended that the Auditorium in the newly renovate Patrick F. Taylor hall be named the Roy O. Martin Auditorium after the Roy O Martin Company and their family for their leadership and generosity to the College.

I concur in this recommendation and request that in accordance with PS-70 you forward this proposal to the Board of Supervisors for inclusion on the March 2016 meeting agenda.

Attachments

CC: Jane Cassidy
Rick Koubek



Request from LSU A&M to Name a Classroom in the College of Engineering in honor of Robert Boh Construction Co. Classroom

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DateBMari n 18, 2016

Pursuant to Article VII, Section 8, D.4(c) of the bylaws of the Louisiana State University Board of Supervisors, this matter is a Significant Board Matter.

D.4(c) - Such other matters that are not expressly delegated herein or hereafter by the Board to the President or a Chancellor and which reasonably should be considered to require Board approval as generally defined above and as construed in light of the illustrative listings.

1c SummarTof Matter

The Louisiana State University and Agricultural and Mechanical College (LSU) College of Engineering would like to request the naming of a classroom in the renovated Patrick F. Taylor Hall and Chemical Engineering building in honor of Robert Boh. We request the space be named the Boh Bros. Construction Co. Classroom.

Robert Boh is currently chairman and CEO of Boh Brothers Construction. Boh Bros. Construction Co., LLC, is a 106-year-old heavy civil construction-contracting firm based in New Orleans. Boh is a director of the Construction Industry Roundtable and a past president of the Louisiana AGC. He is a member of the Business Council of New Orleans and is a past chair of the New Orleans Branch of the Federal Reserve Bank of Atlanta. Most recently, he was inducted into the National Academy of Construction. In addition, through his company, Boh Brothers, the family established four professorships in Civil Engineering. In total, Robert Boh and Boh Brothers have contributed \$1,300,000 to LSU's College of Engineering.

In preparation for the *Breaking New Ground* Campaign, the College of Engineering undertook a comprehensive process in determining the naming opportunities for designated facilities within the College. As part of that process, the College determined that the naming of classroom facilities initiate at \$250,000 and increase, based on the size, scope and location of the space. Hence, the naming for the Boh Bros. Construction Co. Classroom is in line with the policy procedures.

A: : AC. MbN: S

I. Memorandum from President King Alexander

Rb CHMMbNDA: IHN

NHW, : . bRbFHRb, hb I: RbSHLVbD that the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College does hereby approve the naming of a classroom in the chemical engineering building the Boh Bros. Construction Company Classroom.



Date: February 11, 2016

To: LSU Board of Supervisors

From: Dr. F. King Alexander, President *FKA*

RE: Boh Bros. Construction Company Classroom

The Committee on Naming University Facilities has recommended that a classroom located in the new Chemical Engineering building within the Patrick F. Taylor Hall Complex be named the Boh Bros. Construction Company Classroom in honor of Robert Boh for his leadership and generosity to the College.

I concur in this recommendation and request that in accordance with PS-70 you forward this proposal to the Board of Supervisors for inclusion on the March 2016 meeting agenda.

Attachments

CC: Jane Cassidy
Rick Koubek



Date: February 11, 2016

To: LSU Board of Supervisors

From: Dr. F. King Alexander, President *FKA*

RE: Performance Contractors Construction Management Learning Complex

The Committee on Naming University Facilities has recommended that three classrooms closely located in the newly constructed Chemical Engineering Building be named the Performance Contractors Construction Management Learning Complex in honor of Art Favre and his company for his leadership and generosity to the College.

I concur in this recommendation and request that in accordance with PS-70 you forward this proposal to the Board of Supervisors for inclusion on the March 2016 meeting agenda.

Attachments

CC: Jane Cassidy
Rick Koubek



Request from LSU A&M to Name the College of Engineering Learning Complex the Performance Contractors Construction Management Learning Complex

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8, D.4(c) of the bylaws of the Louisiana State University Board of Supervisors, this matter is a Significant Board Matter.

D.4(c) - Such other matters that are not expressly delegated herein or hereafter by the Board to the President or a Chancellor and which reasonably should be considered to require Board approval as generally defined above and as construed in light of the illustrative listings.

1. Summary of Matter

The Louisiana State University and Agricultural and Mechanical College (LSU) College of Engineering would like to request the naming of the three co-located classrooms in the newly constructed Chemical Engineering building in honor of Art Farve. We request the space be named the Performance Contractors Construction Management Learning Complex.

Earning his degree in Construction Management from LSU in 1972, Art Farve is owner and president of Performance Contractors. Over the years, Favre has been active in supporting the University and the College of Engineering. He serves as a member of the Dean's Advisory Council and the Board of Directors of the Construction Industry Advisory Council for the Bert S. Turner Department of Construction Management. He has also served as past president of the LSU Construction Industry Advisory Council.

In 2006 he was inducted in the LSU College of Engineering's Hall of Distinction and is a member of its Society for Engineering Excellence. Other honors received are the LSU Greek Excellence Award, the ABC Pelican Chapter Merit Shop Man of the Year Award, induction into the LSU Construction Management Hall of Fame, the LSU Department of Construction Management - Distinguished Patron, and Marketer of the Year Award by the SME of Greater Baton Rouge. Cumulatively, he and his family have donated more than \$3 million in support of LSU.

In preparation for the *Breaking New Ground* Campaign, the College of Engineering undertook a comprehensive process in determining the naming opportunities for designated facilities within the College. As part of that process, the College determined that the naming of classroom facilities initiate at \$250,000 and increase, based on the size, scope and location of the space. Hence, the naming for the Performance Contractors Construction Management Learning Complex is in line with the policy procedures.

ATTACHMENTS

- I. Memorandum from President King Alexander

RECOMMENDATION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College does hereby approve the naming of the College of Engineering Learning Complex the Performance Contractors Construction Management Learning Complex.



Request from LSU A&M to Name a Classroom in the Law Center in Honor of R. Bruce Macmurdo

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8, D.4(c) of the bylaws of the Louisiana State University Board of Supervisors, this matter is a Significant Board Matter.

D.4(c) - Such other matters that are not expressly delegated herein or hereafter by the Board to the President or a Chancellor and which reasonably should be considered to require Board approval as generally defined above and as construed in light of the illustrative listings.

1. Summary of Matter

The Louisiana State University and Agricultural and Mechanical College (LSU) Law Center would like to request the naming of a classroom in honor of Robert Bruce Macmurdo. Robert Bruce Macmurdo passed away on January 17, 2007, at the age of 57. He was a 1978 graduate of the LSU Paul M. Hebert Law Center and a 1971 graduate of Yale University.

Bruce was a 1967 graduate of Baton Rouge High School. He was proud to note that he played on the 1966 Baton Rouge High basketball team that was undefeated until the last second of the state championship game against LaGrange.

He graduated from Yale University in 1971 and returned to Baton Rouge to become the area coordinator for the McGovern presidential campaign. He worked for the Governor's Office of Consumer Protection then went on to LSU Law, where he was an editor of the LSU Law Review. He graduated with high distinction, earning The Order of the Coif membership in 1978. He spent a year working with noted trial attorney Camille Gravel on the famous Otto Passman criminal trial, then became an assistant attorney general for Attorney General Billy Guste.

Bruce then entered private practice, starting his own firm with Steffes and Macmurdo where he worked from 1984 to 2001. He then began to specialize in employment discrimination law and formed a new firm. Bruce was a very accomplished and highly respected trial attorney. For most of his legal career he was the chief counsel for the Louisiana Board of Elementary and Secondary Education (BESE). As the attorney for BESE, he assisted the board in formulating important policies and regulations governing K-12 education and provided counsel to both the Superintendent of Education and the board.

He loved sports and was a sports writer for Gris-Gris. He coached countless local youth basketball and baseball teams. He mentored young people in the lessons of sports and life and was especially proud of the accomplishments of his friends and those he mentored. The Baton Rouge Bar Association established a sportsmanship award named for Bruce that is presented annually at the Association's Baseball Tournament.

A group of Law alumni have been instrumental in raising money to name a classroom in Bruce's memory. The goal was reached this week after a multi-year effort. Bruce's son, Mark will graduate from the Law Center in May of this year, and we would like to celebrate the naming of the classroom before Mark graduates.

ATTACHMENTS

- I. Memorandum from President King Alexander

RECOMMENDATION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College does hereby approve the naming of a classroom in the Law Center in honor of R. Bruce Macmurdo.



Date: February 11, 2016

To: LSU Board of Supervisors

From: Dr. F. King Alexander, President *FKA*

RE: R. Bruce Macmurdo Classroom

The Committee on Naming University Facilities has recommended that a classroom located in the LSU Law Center be named the R. Bruce Macmurdo Classroom in honor of his leadership and generosity to the College.

I concur in this recommendation and request that in accordance with PS-70 you forward this proposal to the Board of Supervisors for inclusion on the March 2016 meeting agenda.

Attachments

CC: Jane Cassidy
Rick Koubek



Request from LSU A&M to Name a Classroom in the Law Center in Honor of Interim Co-Dean and Professor Cheney C. Joseph, Jr.

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8, D.4(c) of the bylaws of the Louisiana State University Board of Supervisors, this matter is a Significant Board Matter.

D.4(c) - Such other matters that are not expressly delegated herein or hereafter by the Board to the President or a Chancellor and which reasonably should be considered to require Board approval as generally defined above and as construed in light of the illustrative listings.

1. Summary of Matter

The Louisiana State University and Agricultural and Mechanical College (LSU) Law Center would like to request the naming of a classroom in honor of Interim Co-Dean and Professor Cheney C. Joseph, Jr. Professor Cheney C. Joseph, Jr. passed away at the age of 73 on Dec. 18, 2015 while serving as Interim Co-Dean of the Law Center. In his 43 years of service on the faculty of the Law Center, Prof. Joseph was a teacher, scholar, and administrator. He was a great leader who in humility and selflessness led by his example of service.

Dean Joseph joined the faculty of the Law Center in 1972. He was a brilliant scholar and teacher in criminal law, criminal procedure, and evidence. For over four decades, Dean Joseph shared his incisive legal acumen, his folksy and memorable stories and hypotheticals, and his unmatched legal instincts with his students. At the Law Center, Dean Joseph filled his days with teaching students and performing a daunting array of duties as an interim co-dean and previously as vice chancellor for academic and student affairs. Dean Joseph served as vice chancellor under three Law Center chancellors. No one ever has served LSU Law Center students and colleagues more diligently, passionately, and compassionately than Dean Joseph. He worked at the Law Center almost around the clock seven days a week because he loved what he did. Even while serving as interim co-dean, and before that as vice chancellor, Dean Joseph often taught course overloads each semester because he loved to teach. Dean Joseph was named the Law Center's 2013 Distinguished Alumnus of the Year. As Professor Emeritus Frank L. Maraist said near the end of Dean Joseph's life, in his almost four decades on the faculty of the Law Center, he considered Cheney the "most valuable player" of the Law Center.

No one has served the legal profession of Louisiana in more ways: United States Attorney for the Middle District of Louisiana, 1976-77; First Assistant District Attorney and then District Attorney of East Baton Rouge Parish, 1989-90; Judge Pro Tempore for the 16th JDC 1992; Judge Pro Tempore for the 40th JDC 1993. He served as Executive Counsel to Governor Murphy J. "Mike" Foster, Jr. 1996-2000. He served two terms as the Executive Director of the Louisiana Judicial College, overseeing the continuing legal education of the state's judiciary. That wide swath of influence and impact in the legal profession never will be matched.

The influence of Dean Joseph is evidenced by the outpouring of heartfelt emotions from alumni and other members of the legal profession and his colleagues and students at the Law Center. Dean Joseph was an avid runner, and several of the alumni quickly organized a two-mile run from the steps of the Law Center to honor him on Sunday, January 11, 2016. Over 100 people came to the hastily organized event to celebrate the life of Dean Cheney Joseph.

During the fall semester of 2015, Dean Joseph helped organize the campaign to name a Law Center classroom for his friend and former colleague Prof. Emeritus Frank L. Maraist. When Dean Joseph's prognosis was known, alumni called for a classroom to be named for Dean Joseph. Cheney and his wife Mary decided that they wanted to direct memorial contributions to the LSU Law Center, and Cheney conceded that he would like to have his name on his favorite classroom-W210 in the "old Law building." There could be no more fitting tribute to a consummate teacher. He taught a generation of lawyers, and for generations to come, law students should see his name on the classroom.

The Law Center faculty and staff would like to remember and honor Dean Joseph by naming Room W210 for him. We would like to give our alumni, his former students, an opportunity to participate by making contributions, as he and Mary wished.

ATTACHMENTS

- I. Memorandum from President King Alexander

RECOMMENDATION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College does hereby approve the naming of a classroom in the Law Center in honor of Interim Co-Dean and Professor Cheney C. Joseph, Jr.



Date: February 11, 2016

To: LSU Board of Supervisors

From: Dr. F. King Alexander, President *FKA*

RE: Cheney C. Joseph, Jr. Classroom

The Committee on Naming University Facilities has recommended that a classroom in the LSU Law Center be named the Cheney C. Joseph, Jr. Classroom in honor of longtime law professor Cheney Joseph in honor of his leadership to LSU and the Law Center and his dedication to the legal field and profession.

I concur in this recommendation and request that in accordance with PS-70 you forward this proposal to the Board of Supervisors for inclusion on the March 2016 meeting agenda.

Attachments

CC: Jane Cassidy
Rick Koubek



Request from LSU A&M to Name the Thomas J. Moran and Erin Moran Thrash ABA National Appellate Advocacy Competition Team at the Law Center

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8, D.4(c) of the bylaws of the Louisiana State University Board of Supervisors, this matter is a Significant Board Matter.

D.4(c) - Such other matters that are not expressly delegated herein or hereafter by the Board to the President or a Chancellor and which reasonably should be considered to require Board approval as generally defined above and as construed in light of the illustrative listings.

1. Summary of Matter

The Louisiana State University and Agricultural and Mechanical College (LSU) Law Center would like to request the naming of the Thomas J. Moran and Erin Moran Thrash ABA National Appellate Advocacy Competition Team at the Law Center. Thomas J. ("T.J.") Moran, a beloved friend of Baton Rouge and LSU, passed away at his home on Monday, May 18, 2015. T.J.'s love of LSU is legendary -- from his passion for sports to his concern for high-quality academic programs.

As the first college graduate in his family, he believed in the power of education to transform lives. T.J. was a lifelong entrepreneur, working in businesses ranging from furniture stores to car dealerships to restaurants. He was the marketing genius behind the Ruth's Chris Steak House enterprise, eventually holding franchises in 11 other cities. He went on to open TJ Ribs and Ninfa's Mexican Restaurant, and later opened Ruffino's Italian Restaurant in Baton Rouge. It was T.J.'s business philosophy that made him a successful entrepreneur and businessman – "Try to find a way to make it better every day."

He was widely respected in the business and philanthropic worlds, and he was well known for his service to LSU and the greater community.

He was a life-long friend of Coach Dale Brown and a fan of LSU basketball. He worked with Coach Brown to promote educational opportunities for students from underprivileged backgrounds, and he served as the founding director of the Dale Brown Foundation.

He brought his business acumen to the boards of the Girls and Boys Town, the Baton Rouge River Center, and Pennington Biomedical Research Foundation. He was a generous supporter of LSU; Boy Scouts of America - Istrouma Area Council; The Barbara Davis Center for Childhood Diabetes; St. Jude Research Foundation; Cystic Fibrosis Foundation; Juvenile Diabetes Research Foundation; Our Lady of the Lake Children's Hospital; LSU; the University of Wisconsin; and Emerge Center.

He was a dedicated community volunteer who often worked behind the scenes, touching the lives of the disadvantaged, the ill, and young people. As a cancer survivor, T.J. dedicated himself to helping the Mary Bird Perkins Cancer Center at Our Lady of the Lake Cancer Center in Baton Rouge. He provided philanthropic support as well as bold leadership in his drive to ensure that high-quality, community-centered cancer care was available for patients and their families.

While T.J. graduated from the University of Wisconsin, Madison, he made an impact on LSU, and he developed many friends here over the years. He advised on numerous fundraising campaigns and was always available to lend an ear and to give advice.

Erin Moran Thrash, one of T.J.'s five children, graduated with a B.S. from LSU. Following graduation, she attended the LSU Law Center and graduated in 1982. While at the Law Center, she competed in advocacy competitions. Ms. Thrash moved to Austin, Texas to open her law practice, which specializes in estate planning, estate administrations, elder law, business formation and succession planning. She is a teacher and frequent lecturer in these areas.

Following the model of her father, Erin is active in community service, frequently donating her time and legal experience to charities and foundations which benefit women and children in need,

including those with special needs. Erin also volunteers with Volunteer Legal Services and SafePlace and is active in other volunteer service organizations. She serves on numerous community boards and is active in the Travis County Women Lawyers' Association, Dell Children's Hospital Women's Trust, Community Advisory Board of the Lakeway Regional Hospital, Austin Women's Chamber of Commerce, Lake Travis Chamber of Commerce, the Estate Planning Council of Central Texas, and the Komen Foundation Race for the Cure and the American Heart Association.

Upon the death of her father, Erin informed the Law Center of the family's desire to provide philanthropic support to the Law Center. In discussions with the family, it was determined that Mr. Moran's estate gift would be directed to help students, including support for a significant scholarship. In addition, the family also desires to support an important appellate advocacy team at the Law Center. The American Bar Association National Appellate Advocacy Competition is one of the "big three" moot court competitions in the nation. With the gift from Mr. Moran and Ms. Thrash, the Law Center will be able to properly support the team as it competes at the national level.

The Law Center faculty and staff would like to remember and honor T. J. Moran and Erin Moran Thrash by naming *The Thomas J. Moran and Erin Moran Thrash American Bar Association National Appellate Advocacy Competition Team*. We think that naming the national team in their honor is a fitting tribute to T.J.'s desire to support students and to Erin's chosen profession and her desire to support an appellate advocacy program.

ATTACHMENTS

- I. Memorandum from President King Alexander

RECOMMENDATION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College does hereby approve the naming of the Thomas J. Moran and Erin Moran Thrash ABA National Appellate Advocacy Competition Team at the Law Center.



Date: February 11, 2016

To: LSU Board of Supervisors

From: Dr. F. King Alexander, President *FKC*

RE: Thomas J. Moran and Erin Moran Thrash American Bar Association National Appellate Advocacy Competition Team

The Committee on Naming University Facilities has recommended that the LSU Law Center National Appellate Advocacy Competition Team in conjunction with the American Bar Association be named the Thomas J. Moran and Erin Moran Thrash American Bar Association National Appellate Advocacy Competition Team in honor of the late T.J. Moran and his daughter Erin for their leadership and generosity to the College.

I concur in this recommendation and request that in accordance with PS-70 you forward this proposal to the Board of Supervisors for inclusion on the March 2016 meeting agenda.

Attachments

CC: Jane Cassidy
Rick Koubek



**Request from LSU Agricultural Center to Approve a
Lease of Property for Production Crops
Dean Lee Research Station, Rapides Parish
Alexandria, Louisiana**

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8, D.2(a) of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a "significant board matter":

D.2 (a) The assignment, lease, transfer, encumbrance or sale of land, mineral rights, rights-of-way, servitudes, or other immovable property owned or controlled by the University.

1. Summary of Matter

The lease of a portion of the Dean Lee Research Station is governed both by Louisiana law and by LSU Presidential Memorandum 6 ("PM-6"). Pursuant to those provisions, LSU AgCenter will advertise the property, go through a public bidding process, and lease to the highest bidder pursuant to the Lease of Public Lands statutes (La. R.S. 41:1211 et seq.)

Pursuant to La. R.S. 41:1216, no single lease under the Lease of Public Lands statutes may exceed six hundred forty (640) acres, and no lessee may own more than one such lease at one time. The Dean Lee Research Station includes two parcels, the east parcel which contains 1807 acres and the west parcel which contains 1348 acres. We are requesting authorization and approval from the Board of Supervisors in principle to lease a portion of the west parcel, containing approximately 107.7 acres.

La. R.S. 41:1214 requires the preparation of a short description of the land to be leased and the general terms of the lease, and to advertise the summary in the official parish journal for at least fifteen (15) days over a period of three weeks. PM-6 requires the LSU AgCenter to coordinate the preparation of the advertising specifications with the Office of the President. The LSU AgCenter will also send notices directly to any persons and entities it thinks may be interested in bidding on the lease, several of which have already shown interest. The notice will specify the date when bids will be opened, and the location where the bids will be publicly opened and read. The AgCenter will recommend award to the highest responsive and responsible bidder(s), pursuant to La. R.S. 41:1215, to the President for signatures.

The AgCenter is further requesting the Board of Supervisors to authorize and empower the President at this time to sign any subsequent lease(s) regarding the Dean Lee Research Station Production Crop Property Lease which the President believes is in the best interest of LSU.

2. Review of Business Plan

This lease will generate revenue for the LSU AgCenter to be utilized to address budget shortfalls and/or supplement other priority programs.

3. Fiscal Impact

The lease(s) is anticipated to provide approximately \$4,000 per year in revenue.

4. Description of Competitive Process

An advertised and competitive process will be utilized to secure the best offer for the lease, including an Invitation to Bid (ITB) to those parties that the LSU AgCenter is aware are interested, as described in the Summary.

5. Review of Legal Documents

One or more Lease Agreements between the Lessee(s) and the LSU Board of Supervisors

6. Parties of Interest

- LSU Board of Supervisors
- LSU AgCenter
- Lessee(s)

7. Related Transactions

None

8. Conflicts of interests

None.

ATTACHMENTS

- I. Vice President Letter
- II. Lease Agreement Draft(s)
- III. Exhibits

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College does hereby authorize F. King Alexander, President, Louisiana State University System, to execute lease agreement(s) with highest responsive and responsible bidder(s) for the purpose of generating revenue for the LSU AgCenter to be utilized to address budget shortfalls and/or supplement other priority programs.

BE IT FURTHER RESOLVED that F. King Alexander, President, Louisiana State University System, or his designee, be hereby authorized by and empowered for and on behalf of and in the name of the Board of Supervisors, in consultation with General Counsel, to include in the lease any and all provisions and stipulations that he deems in the best interest of the Board of Supervisors.



101 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-4161
FAX: (225) 578-4143

Corporate Relations
(225) 578-4238
FAX: (225) 578-4143

Governmental Relations
(225) 578-4967
FAX: (225) 578-4143

Accounting Services
103 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-4648
FAX: (225) 578-0735

Ag Leadership
102 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-3659
FAX: (225) 578-4225

Communications
128 Knapp Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-2263
FAX: (225) 578-4524

Facilities Planning
210 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-8731
FAX: (225) 578-7351

Human Resource Management
& Diversity
103 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-2258
FAX: (225) 578-8284

Information Technology
118 Knapp Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-4020
FAX: (225) 578-3629

International Programs
Sugar Station Building
South Stadium Road
110 LSU Union Square
LSU Box 16090
Baton Rouge, LA 70803-0106
(225) 578-6963
FAX: (225) 578-6775

Sponsored Programs and
Intellectual Property
104 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-6030

February 16, 2016

Dr. F. King Alexander, President
LSU System
3810 West Lakeshore Drive
Baton Rouge, LA 70808

RE: **Significant Board Matter**
Lease of Property
Dean Lee Research Station
Rapides Parish
Alexandria, Louisiana

Dear Dr. Alexander,

In consideration of the current State budget situation and the AgCenter's response to streamline and consolidate research and extension activities at the Dean Lee Research Station, the LSU AgCenter is requesting that the Board of Supervisors approve the lease of a portion of the property. The west parcel to be leased includes approximately 107.7 acres of the total 3,255 acres at this location. The LSU AgCenter will advertise the property, go through a public bidding process, and recommend to you a lease to the highest bidder pursuant to the Lease of Public Lands statutes (La. R.S. 41:1211 et seq.).

The AgCenter is further requesting the Board of Supervisors to authorize and empower you at this time to sign any subsequent lease(s) regarding this parcel of property at the Dean Lee Research Station which you believe is in the best interest of LSU.

As this project is in support of the AgCenter and its mission, we enclose herewith our request for approval and ask that it be placed on the agenda of the Board of Supervisors March 18th 2016 meeting.

I certify that, to the best of my knowledge, I have provided all necessary documentation and that the information contained therein is complete, accurate, and in compliance with Article VII, Section 8 of the Bylaws of the Board of Supervisors. I agree to cooperate in any issues related to this matter. Please let me know if any additional information is needed.

Sincerely,

William B. Richardson
Vice President for Agriculture and
Dean of College of Agriculture

WBR:dgf

Attachments

xc: Ms. Ann Coulon
Mr. Danny Mahaffey
Mr. Dale G. Frederick

LEASE AGREEMENT REGARDING DEAN LEE RESEARCH STATION

THIS LEASE AGREEMENT (the "Lease") is made effective as of the ____ day of _____, 2016 (the "Effective Date") by and between

BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL AND MECHANICAL COLLEGE ("LSU"), a public constitutional corporation organized and existing under the Constitution and laws of the State of Louisiana, domiciled in the Parish of East Baton Rouge, said State, appearing herein through F. King Alexander, President of the Louisiana State University System, duly authorized and empowered by LSU,

and

_____ ("Lessee"),

and provides as follows:

ARTICLE 1.
LEASE OF THE PROPERTY

In consideration of the covenants, agreements, and conditions herein set forth which Lessee hereby agrees shall be kept and performed, LSU does hereby lease unto Lessee, and Lessee does hereby lease from LSU, all of the property described on Exhibit "A" hereto, comprising approximately one hundred-seven and 7 tenths (107.7) acres (the "Property"), subject to any and all existing servitudes, rights-of-way, encumbrances and restrictions. LSU expressly reserves the right to grant future servitudes, rights-of-way, encumbrances, and restrictions affecting the Property; in the event any such future servitude, right-of-way, encumbrance, or restriction is granted by LSU, Lessee shall be entitled to a proportionate reduction in the rent paid to LSU based on the acreage thereby denied to Lessee.

ARTICLE 2.
TERM OF LEASE

Unless sooner terminated as herein provided, this Lease shall be and continue in full force and effect for an initial term of three (3) years (the "Term"), commencing on the Effective Date. Lessee shall have the right to exercise two (2) separate and successive options to renew the lease of the Property Leased Premises under the same terms and conditions (each a "Renewal Lease Term"), with each such Renewal Lease Term being for a period of three (3) additional and subsequent years (for a total possible Lease Term of up to nine (9) years). In the event and on each occasion that the Lessee desires to renew the lease of the Building and Property Leased Premises for a Renewal Lease Term as provided above, provided the Lessee and Company are not then in default of this Agreement, the Lessee may exercise its right by providing written notice of same to the LSU Representative no later than sixty (60) days prior to the expiration of the then current Lease Term.

ARTICLE 3.
CONSIDERATION

In consideration of LSU leasing the Property, Lessee shall pay the annual sum of \$_____ (the "Rent") for the Term of the Lease. The entirety of the first year's Rent shall be due on the Effective Date of this Lease, and the entirety of each subsequent lease year's Rent shall be due on the first day of that lease year.

Lessee shall pay as Share Rent the following:

(1) ____ percent of Lessee's gross revenues from the sale of all crops less the Base Rent (if Base Rent is higher than the percentage gross revenues of the crops, no Share Rent is owed, but Lessor shall not return any portion of the Base Rent). Percentage share rent shall be paid

within ten (10) days of receipt by Lessee of each payment or partial payment for each harvest, once the percentage share rent exceeds the amount of Base Rent. Lessee's gross revenues shall be determined based on processor/grain elevator invoices, bills of sale, or other point of sale accounting and records, copies of which Lessee shall be obligated to provide to LSU within seven (7) days of the sale, exchange, or other transfer of such produce; and

(2) The above percent of all federal and state funds paid to Lessee during the term of the Lease arising out of or in any way connected to Lessee's use of the Property to produce agricultural products, which payments shall be due to Lessor within thirty (30) days of Lessor's receipt of said funds.

ARTICLE 4. ALTERATIONS

Lessee may not make any changes, improvements, alterations, or additions (including but not limited to fencing, roads, drainage, and waterlines) to the Property without the prior written consent of LSU, nor may Lessee remove any fencing, buildings, constructions, or other improvements existing as of the Effective Date without the prior written consent of LSU. If LSU gives its prior written consent to the removal of any existing fencing, buildings, constructions, or other improvements, LSU shall have first right of refusal of materials being removed and materials shall be stored by Lessee at a location as determined by LSU. If LSU gives its prior written consent to any changes, improvements, alterations, or additions, then upon termination or expiration of this Lease, LSU may require Lessee to remove at Lessee's cost any such changes, improvements, alterations, and additions (including but not limited to fencing, roads, drainage, and waterlines); if LSU does not require Lessee to remove any such changes, improvements, alterations, or additions, then ownership of such changes, improvements, alterations, or additions shall automatically vest in LSU at that time at no cost to LSU.

ARTICLE 5. UTILITIES AND OPERATING EXPENSES

Section 5.1 Utilities. Lessee shall be solely responsible for payment of all utilities related to the Property, including but not limited to charges for electricity, energy, light, heat, air conditioning, power, telephone, garbage or other trash removal and disposal, water, and sewer user fees. All utilities will be billed directly to and in the name of Lessee. LSU shall have no responsibility to Lessee for the quality or availability of utilities or services to the Property and any improvements thereon, including but not limited to electricity, gas, energy, telephone, garbage or trash removal and disposal, sewage or effluent removal or disposal, water or other utility or service.

Section 5.2 Operating Expenses. Lessee shall pay all expenses, costs, premiums and disbursements of any nature whatsoever accrued or incurred in connection with the ownership, lease, management, operation, maintenance, repair and insurance of the Property, including any and all improvements thereon whether existing at the Effective Date or constructed on the Property during the Term.

ARTICLE 6. USE, MAINTENANCE, AND REPAIRS

Section 6.1 Use. Subject to the terms and provisions hereof, Lessee shall use the Property and improvements thereon solely for agriculture production ("Permitted Use"). Lessee's use of the Property shall comply at all times with all applicable laws, orders, ordinances, zoning ordinances, regulations, and statutes of any federal, state, parish or municipal government now or hereafter in effect, including all environmental laws and regulations. Use of the Property for recreational activities such as, but not limited to, fishing, hunting, off-road vehicle riding, camping, and hiking are expressly prohibited.

Section 6.2 Maintenance and Repairs By Lessee. Lessee shall maintain the Property and improvements, including but not limited to all buildings, roads, fences, drainage, pastures, and water wells, in good condition and make all necessary repairs to the improvements thereon to maintain them in the same or better condition as they were at the beginning of the Term. Lessee agrees to keep in good repair all terraces, open ditches, inlets and outlets of drains;

preserve all established watercourses or ditches including grassed waterways, and refrain from any operations or practice that will injure such structures. Lessee shall comply with any conservation plan for the Property. All fence rows and ditches shall have weed control performed at least annually by spraying to maintain them in the same or better condition as they were at the beginning of the Term. At Lessor’s sole discretion, Lessee agrees to restore the Leased Premises, at the expiration or cancellation of this Lease, to the same general condition as existed at the commencement of this Lease, including soil fertility.

Section 6.3 Mineral Exploration and Production. Notwithstanding any other provision of this Lease, LSU expressly reserves the right, acting either directly or through its agents, contractors, and/or mineral lessees, to conduct mineral exploration and production activities on the Property, including but not limited to surface operations. Lessee shall allow LSU, its employees, agents, and contractors to access the Property for and shall not in any way interfere with such operations. In the event that LSU, its agents, and/or contractors perform such operations on the Property, Lessee shall be entitled to a proportionate reduction in the rent paid to LSU based on the acreage thereby denied to Lessee.

Section 6.4 Waiver and Disclaimer of Warranties. Lessee accepts the Property in its “as is” and existing condition, at Lessee’s sole risk and without any warranty of any kind or nature, whether express or implied, contractual or statutory and whether as to the condition (patent or latent) or state of repair of the Property or the fitness of same for Lessee’s purposes or for any other purpose whatsoever. LSU shall not be responsible for any latent vice or defect or change of condition in the Property.

ARTICLE 7.
INSURANCE AND INDEMNITY

Section 7.1 Required Insurance, Types and Amounts. From the Effective Date through the Term hereof, Lessee shall at all times maintain or cause to be maintained, with respect to the Property, insurance in the following types and amounts. Such insurance shall be with insurance companies duly licensed to do business in the State of Louisiana and bearing a rate of A+:XV in the latest Best Casualty Insurance Reports.

TYPE	AMOUNT
Commercial General Liability Insurance for the following where the exposure exists: (a) premises-operations (b) broad form Lease liability (c) products/completed operations (d) use of Contractors and subcontractors (e) personal injury (bodily injury and death) (f) broad form property damage (g) explosion, collapse and underground property damage (h) independent Contractors (i) sprinkler leakage legal liability	Coverage in an amount not less than: \$1,000,000.00 per occurrence; \$2,000,000.00 General Aggregate; and \$2,000,000.00 Products & Completed Operations Aggregate; less a commercially reasonable deductible. “Claims Made” form is not acceptable.
Business Automobile Liability Insurance for bodily injury and property damage, covering owned automobiles, hired automobiles and leased automobiles.	Combined single limit of One Million Dollars (\$1,000,000.00) per occurrence

Worker's Compensation & Employer's Liability Insurance	Limits as required by the Labor Code of the State of Louisiana and Employer's Liability coverage. Employer's liability limit is to be \$1,000,000.00 when work is to be over.
Business Interruption Insurance covering loss of rents by reason or total or partial suspension of, or interruption in, the operation of Leased Premises caused by the damage thereof.	12 months guaranteed rental revenue
Flood insurance, if applicable	In amounts determined by LSU to be reasonable, but no more than the amount available under the National Flood Insurance Program.
Liquor liability insurance, if applicable	Limits of One Million (\$1,000,000.00) Dollars

Section 7.2 Additional Insurance Requirements. Lessee agrees that with respect to the above required insurance, Lessee shall: (a) Name LSU, its board members, employees, and agents on all Commercial General Liability and Property Damage insurance policies as additional insureds and loss payees, as applicable; (b) Provide LSU with thirty (30) days advance notice, in writing, of any cancellation or material change in coverage of any required insurance; (c) Prior to the Effective Date, provide LSU with a Certificate of Insurance evidencing the above required insurance prior to the Effective Date and thereafter with certificates evidencing renewals or replacements of said policies or insurance at least thirty (30) days prior to the expropriation or cancellation of any such policies; and (d) provide to LSU upon request complete certified copies of all required insurance policies.

Section 7.3 Indemnification of LSU. Lessee shall defend and indemnify LSU, its board members, employees, and agents and hold them harmless from and against any and all claims, actions, damages, liability, costs, and expenses, as incurred, including reasonable attorney's fees, arising out of or in any way connected to Lessee's occupancy of the Property and/or fulfillment of the terms, conditions, and obligations contained herein, except to the extent arising solely from the fault of LSU.

Section 7.4 No Recourse. Neither Lessee nor the insurance companies issuing the required policies shall have any recourse against LSU for payment of premiums or for assessments under any form of the policies.

Section 7.5 Deductibles and SIR's. Any deductibles or self-insured retentions must be declared to and accepted by LSU in writing in advance. Lessee shall be responsible for all deductibles and self-insured retentions.

Section 7.6 No Special Limitations. The coverage required hereunder shall contain no special limitations on the scope of protection afforded to LSU and its board members, officers, agent, and employees.

Section 7.7 Failure to Purchase or Maintain Insurance. Lessee's failure to purchase and/or maintain, either itself or through its contractor(s), any required insurance, shall not relieve Lessee from any liability or indemnification hereunder.

Section 7.8 Occurrence Based Policies. All insurance required hereunder shall be occurrence coverage. Claims-made policies are not allowed.

ARTICLE 8.
CASUALTY LOSS

The risk of loss or decrease in the enjoyment and beneficial use of the Property due to any damage or destruction thereof by acts of God, fire, flood, natural disaster, the elements, casualties, thefts, riots, civil strife, lockout, war, nuclear explosion, terrorist attack or otherwise is expressly assumed by Lessee. None of the forgoing events shall entitle Lessee to any abatements, set-offs or counter claims with respect to payment of its rent, or any other obligation hereunder.

ARTICLE 9.
CONDEMNATION

Section 9.1 Total Taking. If during the Term all or substantially all of the Property or the Improvements shall be taken in any condemnation or eminent domain proceeding, this Lease shall thereupon terminate. In such event the obligation to pay any monies hereunder and Lessee's right of possession shall terminate on the date of the taking and Lessee shall not be entitled to any refund of any amounts previously paid to LSU.

Section 9.2 Partial Taking. If only a part of the Property or any improvements thereon be taken in any condemnation or eminent domain proceeding, and the taking does not materially interfere with Lessee's use of the Property, Lessee, to the extent of the condemnation award, shall promptly make such repairs and alterations to that part as may be necessary to restore that part of the Property or the improvements not taken to a condition suitable for the uses and purposes contemplated by the Lease. If the Property or any improvements cannot be repaired or restored for the amount of the condemnation award, either party shall have the option to terminate this Lease as of the date of taking whereupon this Lease shall be of no further force or effect, and LSU and Lessee shall each be relieved of any obligations or liabilities hereunder as of the date of termination and Lessee shall not be entitled to any refund of any amounts previously paid to LSU.

ARTICLE 10.
ENVIRONMENTAL MATTERS

Section 10.1 Prior Environmental Use. LSU makes no covenant, representation or warranty as to the suitability of the Property for any purpose whatsoever or as to the physical condition thereof or with respect to the contamination by any chemical, material or substance. Lessee acknowledges that portions of the Property may have been used for the storage, treatment, presence, existence, release, discharge, use, manufacture, generation, abatement, removal, disposal, handling or transportation of any Hazardous Material in, to, on, under, from or about the Property and any improvements thereon ("Prior Environmental Use"), any of which may have resulted in contamination of the Property by Hazardous Materials. Lessee acknowledges that it has inspected the Property, observed its physical characteristics and existing conditions and has had the opportunity to conduct such investigations and studies (including, without limitation, environmental audits, site assessments and samplings) on and of the Property as it deems necessary for its intended use and occupancy under this Lease.

Section 10.2 Limitation on Lessee's Liability. Notwithstanding anything to the contrary contained herein, Lessee shall have no liability to LSU in the event a claim is filed by any person against LSU arising out of any environmental hazard or violation of any environmental law which existed prior to the Effective Date of this Lease.

Section 10.3 Environmental Definitions. For the purposes of this Article and the remainder of this Lease, the following terms and conditions shall have the meanings ascribed thereto:

(a) "Environmental Activity" or "Environmental Activities" means any storage, presence, existence, discharge, release, threatened release, use, generation, manufacture, abatement, removal, disposal, handling or transportation of any Hazardous Material in, to, on, under, from or about the Property and any improvements thereon.

(b) "Environmental Laws" means all state, federal, local, municipal, parish, and regional laws, statutes, rules, regulations, ordinances, codes, permits, or approvals, relating to the

regulation or protection of human health and safety, natural resources, conservation, the environment, or the storage, treatment, disposal, processing, release, discharge, emission, use, remediation, transportation, handling, or other management of Hazardous Materials, industrial, gaseous, liquid or solid waste, hazardous waste, hazardous or toxic substances or chemicals, or pollutants, including without limitation, the regulations of the federal Public Health Service and Department of Transportation concerning the transport of etiologic agents or similar agents, the regulations of the Nuclear Regulatory Commission concerning radioactive materials and waste, the regulations of the Occupational Safety and Health Administration, and including without limitation the following environmental laws: The Clean Air Act (42 U.S.C.A. §1857, et. seq.); the Federal Water Pollution Control Act (33 U.S.C. §1251 et. seq.); the Resource Conservation and Recovery Act of 1976, (42 U.S.C. §6901 et. seq.); Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 USC §§9601, et seq., as amended by the Superfund Amendments and Reauthorization Act of 1986 (Pub.L. 99-499, 100 Stat. 1613); the Toxic Substances Control Act (15 U.S.C. §2601 et. seq.); the Clean Water Act (33 U.S.C. §1251 et. seq.); the Safe Drinking Water Act (42 U.S.C. §30 et. seq.); the Occupational Safety and Health Act (29 U.S.C. §651 et. seq.); the Federal Insecticide, Fungicide, and Rodenticide Act (7 U.S.C. §135 et. seq.); and the Louisiana Environmental Quality Act (La. R.S. 30:2001 et. seq.); including any amendments or extensions thereof and any rules, regulations, standards or guidelines issued pursuant to or promulgated under any of the foregoing.

(c) “Governmental Agency” or “Governmental Agencies” means any federal, state or local authority having jurisdiction over the Property and any improvements thereon with respect to Environmental Activities conducted, or alleged to be conducted, thereon or Hazardous Materials located, or alleged to be located thereon.

(d) “Hazardous Material” or “Hazardous Materials” means any flammable or explosive materials, petroleum or petroleum products, oil, crude oil, natural gas or synthetic gas usable for fuel, asbestos or asbestos containing material, polychlorinated biphenyls, urea formaldehyde foam insulation, radioactive materials, lead, hazardous waste or substances or toxic waste or substances, including without limitation, any substances now or hereafter defined as or included in the definition of “hazardous substances”, “hazardous waste”, “hazardous material”, “toxic material”, or “toxic substance” under any applicable Environmental Laws.

Section 10.4 Compliance With Environmental Rules. Lessee shall comply with and maintain the Property and any improvements thereon in compliance with any Environmental Laws pertaining to Hazardous Materials, Environmental Activities, or other environmental matters (collectively for the purposes of this Section referred to as “Environmental Rules”) and shall be responsible for all costs thereof. Lessee shall not dispose of, release, treat, store or discharge any Hazardous Materials that were not present on or under the Property on the Effective Date of this Lease, on, at, under, about or from the Property. Lessee shall promptly provide LSU with true, accurate and complete copies of all required or requested permits, variances, approvals, notices, submissions, reports and other information to and from any and all Governmental Agencies having authority over the Property and any improvements thereon and environmental matters with respect thereto. Lessee authorizes LSU to communicate with any Governmental Agency regarding Environmental Activity or environmental condition of the Property or any improvements thereon. If Lessee shall breach the covenant provided in this Section, then, in addition to all other rights and remedies that may be available to LSU under this Lease, at law or in equity, LSU may require Lessee to take all actions and to reimburse LSU for the costs of any and all actions taken by LSU, as are necessary to comply with all applicable Environmental Rules and to abate any significant present or potential health risk with respect to any Environmental Activity conducted or permitted on, or any Hazardous Material, other than Hazardous Material that was present on or under the Property or any improvements thereon on the Effective Date of this Lease, present at, the Property and any improvements thereon. Lessee’s obligation under this Article shall survive the expiration or earlier termination of this Lease.

Section 10.5 LSU Right to Inspect and Cure. LSU shall have the right in its sole and absolute discretion, but not the duty, to enter upon and inspect the Property, at any reasonable time and manner and after reasonable notice to Lessee, to determine whether Lessee is complying with the terms of this Lease, including without limitation, Lessee’s compliance with all applicable Environmental Rules. Lessee hereby grants to LSU, its agents, employees, consultants, and contractors, the right to enter the Property and improvements thereon and, after reasonable notice, to perform such tasks to the Property and improvements as are reasonably

necessary to conduct such reviews, inspections and investigations. LSU shall use reasonable efforts to minimize interference with the business of Lessee, but LSU shall not be liable for any interference caused as a result of this right to inspect.

Section 10.6 Notice of Environmental Default. In the event LSU discovers any breaches under this Article or any violations of applicable Environmental Rules pursuant to the foregoing inspections or otherwise, LSU shall give Lessee written notice of the violation, and Lessee shall have thirty (30) days in which to cure the violation, unless the violation is of a nature that it cannot be reasonably cured within the 30-day period, in which event no default shall occur as long as Lessee commences to cure the violation within the 30-day period, and thereafter, in good faith, diligently and with continuity prosecutes to completion the curing of such violation.

Section 10.7 Environmental Liens. Lessee shall promptly notify LSU as to any liens threatened or attached against the Property pursuant to any Environmental Laws. In the event that a lien is filed against the Property or any improvements thereon, other than a lien arising or resulting from a Prior Environmental Use or Hazardous Material that was present on or under the Property prior to the Effective Date of this Lease, then Lessee shall within thirty (30) days from the date that the lien is filed against the Property and any improvements thereon, and at any rate prior to the date any Governmental Agency or other party commences proceedings to foreclose on such lien, either (i) pay the claim and remove the lien from the Property and any improvements thereon; or (ii) furnish either (a) a bond satisfactory to the State and LSU in the amount of the claim out of which the lien arises, (b) a cash deposit in the amount of the claim out of which the lien arises, or (c) other security satisfactory to the State and LSU in an amount sufficient to discharge the claim out of which the lien arises.

Section 10.8 Environmental Indemnity. Lessee agrees to protect, indemnify, defend, reimburse and hold harmless LSU and LSU's board members, employees, and agents from and against any and all loss, cost, penalty, fine, liability, damage, or expenses (including without limitation attorney's fees, court costs and litigation expenses), arising out of or resulting from (a) the presence of any Hazardous Materials in, at, on, under or about the Property and any improvements thereon caused by Lessee's use, or use by any party for whom Lessee is legally responsible, of the Property or any improvements thereon; (b) any Environmental Activity conducted by Lessee or any other party for whom Lessee is legally responsible on the Property during the Term; (c) any violation of any Environmental Laws by Lessee pertaining to the condition of the Property; (d) any Environmental Activity thereon to the extent caused by Lessee or caused by anyone else acting on behalf of Lessee or for whom Lessee is responsible during the Term; or (e) the breach of any warranty or covenant or inaccuracy of any representation of Lessee contained in this Lease. This obligation shall survive the expiration or earlier termination of this Lease. To the extent allowed by law, LSU agrees to protect, indemnify, defend, reimburse and hold harmless Lessee from and against any and all loss, cost, penalty, fine, liability, damage, or expenses (including without limitation attorney's fees, court costs and litigation expenses), arising out of or resulting from (a) the presence of any Hazardous Materials in, at, on, under or about the Property and any improvements thereon, wherein such Hazardous Materials were present prior to the Effective Date of this Lease or (b) the breach of any warranty or covenant or inaccuracy of any representation of LSU contained in this Lease. This obligation shall survive the expiration or earlier termination of this Lease.

Section 10.9 Binding Effect. The provisions of this Article shall be binding upon LSU and Lessee and inure to the benefit of LSU and Lessee, and their respective heirs, executors, administrators, legal representatives, successors and assigns.

Section 10.10 Third Party Activities. In the event of any damage, liability or loss to persons or property located on the Property that result from, or arise out of or in connection with, the presence of any Hazardous Materials in, at, on, under or about the Property or any improvements thereon or any Environmental Activity thereon to the extent the presence of such Hazardous Materials or Environmental Activity thereon is not due to Lessee's Environmental Activities, but due to the actions of a third party for whom neither Lessee or LSU is legally responsible ("Third Party Environmental Activities"), LSU and Lessee agree to look to the person or entity responsible for such Third Party Environmental Activities, and not to the other party to this Lease, for recovery of any loss, damage, cost, expense or penalty incurred by them as a result of such Third Party Environmental Activities.

Section 10.11 Air and Water Quality Guidelines. The Lessee shall be in agreement with all air and water quality guidelines and mandates set forth by the Louisiana Department of Agriculture and Forestry and the Louisiana Department of Environmental Quality, including but not limited to the Louisiana Certified Prescribed Burner program.

ARTICLE 11.
DEFAULT AND REMEDIES

Section 11.1 Default. Each of the following shall be deemed an “Event of Default” by Lessee hereunder and a material breach of this Lease:

(a) Whenever Lessee shall fail to pay any sum payable by Lessee to LSU or to any third party under this Lease on the date upon which the same is due to be paid and such failure shall continue for seven (7) days;

(b) Whenever Lessee shall fail at any time to continuously maintain insurance in the types and amounts set forth in this Lease, or to otherwise comply with all of the requirements of Article 7 of this Lease.

(c) Whenever Lessee shall fail to keep, perform, or observe any of the covenants, agreements, terms, or provisions contained in this Lease that are to be kept or performed by Lessee other than with respect to payment of any sums of money, and Lessee shall fail to commence and take such steps as are necessary to remedy the same within thirty (30) days after Lessee shall have been given a written notice specifying the same, or having so commenced, shall thereafter fail to proceed diligently and with continuity to remedy the same;

(d) The abandonment of the Property by Lessee;

(e) Whenever an involuntary petition shall be filed against Lessee under any bankruptcy or insolvency law or under the reorganization provisions of any law of like import or a receiver of Lessee or for all or substantially all of the property of Lessee shall be appointed without acquiescence, and such petition or appointment is not discharged within ninety (90) days after the happening of such event;

(f) Whenever Lessee shall be dissolved or liquidated, or shall file a voluntary petition under any bankruptcy or insolvency law or under the reorganization provisions of any law of like import, or whenever Lessee shall fail within ninety (90) days to lift any execution, garnishment, or attachment of such consequence as shall materially impair Lessee’s ability to carry on its operations, or whenever Lessee shall make a general assignment for the benefit of its creditors, or shall enter into an agreement of composition with its creditors or whenever an Order for Relief shall be granted with respect to such party pursuant to Title 11 of the United States Code or whenever such party shall seek relief under any other law for the benefit of debtors; and

(g) Whenever Lessee shall fail to provide adequate assurance of future performance of this Lease within sixty (60) days after (i) the granting of an Order for Relief with respect to Lessee pursuant to Title 11 of the United States Code, or (ii) the granting of the relief sought in an involuntary proceeding against Lessee under any bankruptcy or insolvency law. As used in this Section 11.1(g), “adequate assurance of future performance of this Lease” shall include, but shall not be limited to, adequate assurance (i) of the source of the consideration due hereunder; and (ii) that assumption or assignment of this Lease shall not breach any provision, such as a use, management, or ownership provision, in this Lease, any other lease, any financing agreement, relating to the Property.

Section 11.2 Right to Terminate. Without in any way limiting LSU’s rights at law or otherwise, if any one or more Events of Default should occur, then LSU has the right to immediately terminate this Lease, in which case Lessee’s right of possession of the Property shall cease, this Lease shall be terminated and LSU shall not owe any refund of any amounts previously paid to LSU by Lessee, and LSU at its option shall be subrogated to the rights of Lessee and.

Section 11.3 Performance of Lessee’s Other Obligations. If Lessee fails to perform or observe any of its covenants, agreements, or obligations hereunder (other than the payment of sums of money) for a period of thirty (30) days after notice of such failure (unless the default is of such a nature that it cannot be cured within a 30-day period, in which event no default shall

occur as long as Lessee commences to cure such default within the 30-day period and thereafter, in good faith, diligently and with continuity, prosecutes the curing of the default), then in addition to all other rights provided herein LSU shall have the right, but not the obligation, at its sole election (but not as its exclusive remedy), to perform or observe the covenants, agreements, or obligations that are asserted to have not been performed or observed, at the expense of Lessee and to recover all costs, expenses, and attorney fees incurred in connection therewith, together with legal interest thereon from the date expended until repaid. Any performance or observance by LSU pursuant to this Section shall not constitute a waiver of Lessee's failure to perform or observe.

Section 11.4 Election of Remedies. All of LSU's remedies under this Section 11 are cumulative. Either party may restrain any breach or threatened breach of any covenant, agreement, term, provision or condition herein contained, but the mention herein of any particular remedy shall not preclude either party from any other remedy it might have, either in law or in equity.

Section 11.5 Bankruptcy. If a petition is filed by or against Lessee for relief under the Bankruptcy Code, and Lessee (including for purposes of this Section Lessee's successor in bankruptcy, whether a trustee or Lessee as debtor in possession) assumes and proposes to assign, or proposes to assume and assign, this Lease pursuant to the provisions of the Bankruptcy Code to any person or entity who has made or accepted a bona fide offer to accept an assignment of this Lease on terms acceptable to Lessee, then Notice of the proposed assignment setting forth (a) the name and address of the proposed assignee, (b) all of the terms and conditions of the offer and proposed assignment, and (c) the adequate assurance to be furnished by the proposed assignee of its future performance under this Lease, shall be given to LSU by Lessee no later than twenty (20) Days after Lessee has made or received such offer, but in no event later than ten (10) Days prior to the date on which Lessee applied to the Bankruptcy Court for authority and approval to enter into the proposed assignment. LSU, as landlord, shall have the prior right and option, to be exercised by Notice to Lessee given at any time prior to the date on which the court order authorizing such assignment becomes final and non-appealable, to receive an assignment of this Lease upon the same terms and conditions, and for the same consideration, if any, as the proposed assignee, less any brokerage commissions that may otherwise be payable out of the consideration to be paid by the proposed assignee for the assignment of this Lease. If this Lease is assigned pursuant to the provisions of the Bankruptcy Code, LSU, as landlord: (i) may require from the assignee a deposit or other security for the performance of its obligations under this Lease in an amount substantially the same as would have been required by landlord upon the initial leasing to a tenant similar to the assignee; and (ii) shall receive, as Additional Rent, any and all further sums as are required of Lessee under this Lease. Any person or entity to which this Lease is assigned pursuant to the provisions of the Bankruptcy Code shall be deemed without further act or documentation to have assumed all of Lessee's obligations arising under this Lease on and after the date of such assignment. Any such assignee shall, upon demand, execute and deliver to LSU an instrument confirming such assumption. No provision of this Lease shall be deemed a waiver of LSU's rights or remedies under the Bankruptcy Code to oppose any assumption and/or assignment of this Lease, to require a timely performance of Lessee's obligations under this Lease, or to regain possession of the premises if this Lease has neither been assumed or rejected within sixty (60) Days after the date of the order for relief or within such additional time as the Bankruptcy Court may have fixed. Notwithstanding anything in this Lease to the contrary, all amounts payable by Lessee to or on behalf of LSU under this Lease, whether or not expressly denominated as Rent, shall constitute rent for the purposes of Section 502(b)(6) of the Bankruptcy Code. Provided further that no provision herein regarding assignment of this Lease by Lessee shall be considered to waive or modify any other provision of this Lease governing Lessee's ability to assign or sublease, and the provisions of this Section are included herein for the sole purpose of providing for the situation in which LSU is compelled by the Bankruptcy Court to acquiesce in an assignment of this Lease approved by the Bankruptcy Court.

Section 11.6 No Liability for Consequential Damages. Notwithstanding anything in this Lease to the contrary, LSU shall not be liable to Lessee for any consequential damages of any type, nor shall LSU be liable for any land preparation or crop establishment expenses, nor shall LSU have any obligation to reimburse Lessee for any of Lessee's property left on the Property, including but not limited to any crops, seeds, or other plant material remaining in the ground.

ARTICLE 12.
ASSIGNMENT AND SUBLETTING

Section 12.1 LSU’s Consent Required to Assignment of Rights. Lessee may not assign, transfer, convey, sublet, encumber or grant a security interest or other lien in its interest in this Lease nor any of its interest in the Property without the prior written consent of LSU. Any assignee / transferee / conveyee / sublessee approved by LSU shall execute an agreement in form and content approved by LSU whereby said party assumes in favor of LSU all of Lessee’s obligations under this Lease. Any such assignment / transfer / conveyance / sublease shall not relieve Lessee of any of its obligations hereunder.

ARTICLE 13.
MISCELLANEOUS

Section 13.1 Notices. All notices, demands, and correspondence made necessary by or provided pursuant to this Agreement shall be in writing and shall be deemed to have been properly given, served and addressed, if and when (i) deposited in Federal Express (or any other national "next day" delivery service), or (ii) deposited in the United States mail via registered or certified mail, postage prepaid, return receipt requested, or (iii) sent via facsimile or email, if a copy is also sent the same day via (i) or (ii) above provided that if so sent, a copy thereof is received by the sending party from the receiving party, directed as follows:

LSU: Board of Supervisors of
Louisiana State University and
Agricultural and Mechanical College
Attention: President
3810 West Lakeshore Drive
Baton Rouge, Louisiana 70808

With a copy to: Director of Facilities Planning
LSU AgCenter
P.O. Box 25203
Baton Rouge, LA 70803

Lessee: _____

Either LSU or Lessee may add additional addresses or change its address for purposes of receipt of any such communication by giving ten (10) days’ prior written notice of such change to the other party in the manner prescribed in this Section.

Section 13.2 Modification. No variations, modifications, or changes herein or hereof shall be binding upon any party hereto unless set forth in a writing executed by it or by a duly authorized officer or agent.

Section 13.3 Governing Law. This Lease shall be construed and enforced in accordance with the laws of the State of Louisiana, and the exclusive venue for any litigation between the parties arising out of this Lease shall be the Nineteenth Judicial District Court for the Parish of East Baton Rouge.

Section 13.4 Number and Gender; Captions; References. Pronouns, wherever used herein, and of whatever gender, shall include natural persons and corporations and associations of every kind and character, and the singular shall include the plural wherever and as often as may be appropriate. Article and section headings in this Lease are for convenience of reference and shall not affect the construction or interpretation of this Lease. Whenever the terms “hereof”, “hereby”, “herein”, or words of similar import are used in this Lease they shall be construed as referring to this Lease in its entirety rather than to a particular section or provision, unless the context specifically indicates to the contrary. Any reference to a particular “Article” or “Section” shall be construed as referring to the indicated article or section of this Lease.

Section 13.5 Severability. If any provision of this Lease or the application thereof to any person or circumstance shall, at any time or to any extent, be invalid or unenforceable, and

the basis of the bargain between the parties hereto is not destroyed or rendered ineffective thereby, the remainder of this Lease, or the application of such provision to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected thereby.

Section 13.6 Attorneys' Fees. If LSU institutes litigation to enforce, or to seek damages for the breach of, any provision hereof, Lessee shall promptly reimburse LSU, to the extent allowed by law, for all reasonable attorneys' fees, court costs and related costs incurred by LSU plus judicial interest thereon from the date such costs are paid LSU.

Section 13.7 Surrender of The Property and Improvements; Holding Over. Upon termination or the expiration of this Lease, Lessee shall peaceably quit, deliver up, and surrender the Property and improvements to LSU. If Lessee does not surrender possession of the Property and improvements at the end of the Term, such action shall neither extend the Term nor reconduct the Lease, and Lessee shall be a tenant at sufferance. LSU shall not be deemed to have accepted a surrender of the Property and improvements by Lessee, or to have extended the Term, other than by execution of a written agreement specifically so stating. Upon termination or expiration of this Lease, LSU may require Lessee to remove at Lessee's cost any improvements, alterations, and additions made to or on the Property by Lessee; if LSU does not require Lessee to remove any such improvements, alterations, or additions, then ownership of such improvements, alterations, or additions shall automatically vest in LSU.

Section 13.8 Force Majeure. As used herein, "Force Majeure" shall mean the occurrence of any event that prevents or delays the performance by LSU or Lessee of any obligation imposed upon it hereunder (other than payment of any liquidated sum of money) and the prevention or cessation of which event is beyond the reasonable control of the obligor. If Lessee or LSU shall be delayed, hindered, or prevented from performance of any of its obligations (other than to pay any liquidated sum of money) by reason of Force Majeure (and the party asserting Force Majeure shall not otherwise be in default hereunder) the time for performance of such obligation shall be extended for the period of such delay.

Section 13.9 Successors and Assigns. This Lease shall constitute a real right and covenant running with the Property and improvements, and, this Lease shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns. Whenever a reference is made herein to either party, such reference shall include the party's successors and assigns, if any.

Section 13.10 Survival. Any terms and provisions of this Lease pertaining to rights, duties, or liabilities extending beyond the expiration or termination of this Lease shall survive the end of the Term.

Section 13.11 Relationship of the Parties. Nothing contained in this Lease shall be construed by the parties hereto, or by any third party, as constituting the parties as principal and agent, partners or joint venturers, nor shall anything herein render either party liable for the debts or obligations of any other party, it being understood and agreed that the only relationship between LSU and Lessee hereunder is that of lessor and lessee.

Section 13.12 Cumulative Remedies. Each right and remedy provided for in this Lease is cumulative and is in addition to every other right or remedy provided for in this Lease or now or after the date of the Lease existing at law or in equity or by statute or otherwise, and the exercise or beginning of the exercise by LSU or Lessee of any one or more of the rights or remedies provided for in this Lease or now or after the date of the Lease existing at law or in equity or by statute or otherwise shall not preclude the simultaneous or later exercise by LSU or Lessee of any or all of their other rights or remedies provided for in this Lease or now or after the date of the Lease existing at law or in equity or by statute or otherwise.

Section 13.13 No Waiver. No failure by either party to insist upon strict performance of any agreement, covenant, or term of this Lease or to exercise any right or remedy granted to such party upon a breach hereof and no acceptance of any performance during the continuance of a breach shall constitute a waiver of any breach. No obligation of LSU or Lessee shall be deemed waived or modified except by written instrument signed by the party in whose favor the obligation runs. If LSU or Lessee should waive a particular breach, condition or covenant herein, the waiver shall be limited to the particular breach, covenant or condition at the time of

the waiver and shall not be construed as a waiver in the future of the same or different breach, covenant or condition.

Section 13.14 No Accord and Satisfaction. No payment by Lessee, or acceptance by LSU of an amount that is less than the amount due from Lessee to LSU, shall be treated otherwise than as a payment on account. The acceptance by LSU of a check for a lesser amount with an endorsement or statement thereon or upon any letter accompanying such check, that such lesser amount is payment in full, shall be given no effect, and LSU may accept such check without prejudice to any other rights or remedies that LSU may have against Lessee

Section 13.15 Good Faith Dealing. LSU and Lessee agree to act in good faith and in a commercially reasonable manner in connection with the exercise of their rights and obligations as contained in this Lease.

IN WITNESS HEREOF, the parties hereto have executed this Lease to be effective as of the Effective Date.

WITNESSES:

**BOARD OF SUPERVISORS OF LOUISIANA
STATE UNIVERSITY AND AGRICULTURAL
AND MECHANICAL COLLEGE**

Name: _____
Date: _____

By: _____
F. King Alexander, President
Louisiana State University System

Date: _____

Name: _____
Date: _____

WITNESSES:

LESSEE

Name: _____
Date: _____

By: _____

Date: _____

Name: _____
Date: _____

EXHIBIT "A"

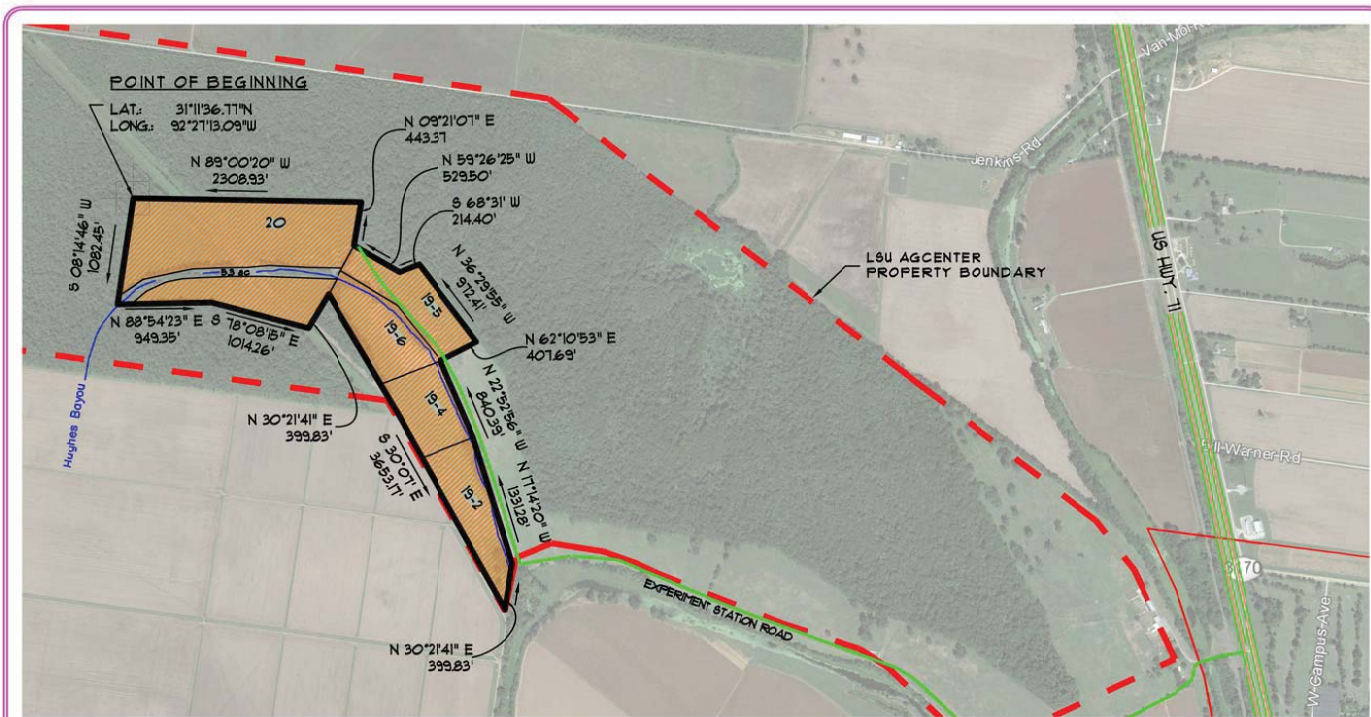


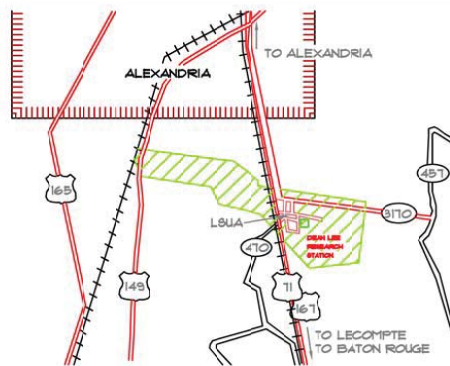
EXHIBIT "A" DESCRIBES A PARCEL OF LAND BELONGING TO THE LSU AGCENTER DEAN LEE RESEARCH STATION CONTAINING APPROXIMATELY 107 ACRES. THE PROPERTY IS BOUND BY PASTURE LINES AND FENCE LINES ON ALL SIDES. HUGHES BAYOU RUNS ALONG THE EDGES AND THROUGH THE PROPERTY.

LEGEND

- LEASE ACREAGE
- HUGHES BAYOU
- LSU PROPERTY LINE

PASTURE #	ACRES
19-2	4.2
19-4	1.6
19-5	2.5
19-6	2.8
20	36.6

TOTAL = 107.7



LOCATION MAP

SCALE: NOT TO SCALE

ARCHING: DGF	SCALE: AS SHOWN
DRAWN BY: JEP	SHEET 1 OF 1 SHEETS
DATE: 7/26/16	FILE NAME:
REVISION:	CHECKED BY: AGCENTER

EXHIBIT "A"
 DEAN LEE RESEARCH STATION
 8105 TOM BOWMAN ROAD
 ALEXANDRIA, LA 71301





**Request from LSU Agricultural Center to Approve a
Lease of Property for Production Crops
Northeast Research Station, Tensas Parish
St. Joseph, Louisiana**

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8, D.2(a) of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a "significant board matter":

D.2 (a) The assignment, lease, transfer, encumbrance or sale of land, mineral rights, rights-of-way, servitudes, or other immovable property owned or controlled by the University.

1. Summary of Matter

The lease of a portion of the Northeast Research Station is governed both by Louisiana law and by LSU Presidential Memorandum 6 ("PM-6"). Pursuant to those provisions, LSU AgCenter will advertise the property, go through a public bidding process, and lease to the highest bidder pursuant to the Lease of Public Lands statutes (La. R.S. 41:1211 et seq.)

Pursuant to La. R.S. 41:1216, no single lease under the Lease of Public Lands statutes may exceed six hundred forty (640) acres, and no lessee may own more than one such lease at one time. The Northeast Research Station contains 600 acres. We are requesting authorization and approval from the Board of Supervisors in principle to lease a portion containing approximately 40.0 acres.

La. R.S. 41:1214 requires the preparation of a short description of the land to be leased and the general terms of the lease, and to advertise the summary in the official parish journal for at least fifteen (15) days over a period of three weeks. PM-6 requires the LSU AgCenter to coordinate the preparation of the advertising specifications with the Office of the President. The LSU AgCenter will also send notices directly to any persons and entities it thinks may be interested in bidding on the lease, several of which have already shown interest. The notice will specify the date when bids will be opened, and the location where the bids will be publicly opened and read. The AgCenter will recommend award to the highest responsive and responsible bidder(s), pursuant to La. R.S. 41:1215, to the President for signatures.

The AgCenter is further requesting the Board of Supervisors to authorize and empower the President at this time to sign any subsequent lease(s) regarding the Northeast Research Station Production Crop Property Lease which the President believes is in the best interest of LSU.

2. Review of Business Plan

This lease will generate revenue for the LSU AgCenter to be utilized to address budget shortfalls and/or supplement other priority programs.

3. Fiscal Impact

The lease(s) is anticipated to provide approximately \$1,400 per year in revenue.

4. Description of Competitive Process

An advertised and competitive process will be utilized to secure the best offer for the lease, including an Invitation to Bid (ITB) to those parties that the LSU AgCenter is aware are interested, as described in the Summary.

5. Review of Legal Documents

One or more Lease Agreements between the Lessee(s) and the LSU Board of Supervisors

6. Parties of Interest

- LSU Board of Supervisors
- LSU AgCenter
- Lessee(s)

7. Related Transactions

None

8. Conflicts of interests

None.

ATTACHMENTS

- I. Vice President Letter
- II. Lease Agreement Draft(s)
- III. Exhibits

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College does hereby authorize F. King Alexander, President, Louisiana State University System, to execute lease agreement(s) with highest responsive and responsible bidder(s) for the purpose of generating revenue for the LSU AgCenter to be utilized to address budget shortfalls and/or supplement other priority programs.

BE IT FURTHER RESOLVED that F. King Alexander, President, Louisiana State University System, or his designee, be hereby authorized by and empowered for and on behalf of and in the name of the Board of Supervisors, in consultation with General Counsel, to include in the lease any and all provisions and stipulations that he deems in the best interest of the Board of Supervisors.



101 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-4161
FAX: (225) 578-4143

Corporate Relations
(225) 578-4238
FAX: (225) 578-4143

Governmental Relations
(225) 578-4967
FAX: (225) 578-4143

Accounting Services
103 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-4648
FAX: (225) 578-0735

Ag Leadership
102 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-3659
FAX: (225) 578-4225

Communications
128 Knapp Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-2263
FAX: (225) 578-4524

Facilities Planning
210 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-8731
FAX: (225) 578-7351

Human Resource Management
& Diversity
103 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-2258
FAX: (225) 578-8284

Information Technology
118 Knapp Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-4020
FAX: (225) 578-3629

International Programs
Sugar Station Building
South Stadium Road
110 LSU Union Square
LSU Box 16090
Baton Rouge, LA 70803-0106
(225) 578-6963
FAX: (225) 578-6775

Sponsored Programs and
Intellectual Property
104 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-6030

February 16, 2016

Dr. F. King Alexander, President
LSU System
3810 West Lakeshore Drive
Baton Rouge, LA 70808

RE: **Significant Board Matter**
Lease of Property
Northeast Research Station
Tensas Parish
St. Joseph, Louisiana

Dear Dr. Alexander,

In consideration of the current State budget situation and the AgCenter's response to streamline and consolidate research and extension activities at the Northeast Research Station, the LSU AgCenter is requesting that the Board of Supervisors approve the lease of a portion of the property. The parcel to be leased includes approximately 40.0 acres of the total 600 acres at this location. The LSU AgCenter will advertise the property, go through a public bidding process, and recommend to you a lease to the highest bidder pursuant to the Lease of Public Lands statutes (La. R.S. 41:1211 et seq.).

The AgCenter is further requesting the Board of Supervisors to authorize and empower you at this time to sign any subsequent lease(s) regarding this parcel of property at the Northeast Research Station which you believe is in the best interest of LSU.

As this project is in support of the AgCenter and its mission, we enclose herewith our request for approval and ask that it be placed on the agenda of the Board of Supervisors March 18th 2016 meeting.

I certify that, to the best of my knowledge, I have provided all necessary documentation and that the information contained therein is complete, accurate, and in compliance with Article VII, Section 8 of the Bylaws of the Board of Supervisors. I agree to cooperate in any issues related to this matter. Please let me know if any additional information is needed.

Sincerely,

William B. Richardson
Vice President for Agriculture and
Dean of College of Agriculture

WBR:dgg

Attachments

xc: Ms. Ann Coulon
Mr. Danny Mahaffey
Mr. Dale G. Frederick

LEASE AGREEMENT REGARDING NORTHEAST RESEARCH STATION

THIS LEASE AGREEMENT (the "Lease") is made effective as of the ____ day of _____, 2016 (the "Effective Date") by and between

BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL AND MECHANICAL COLLEGE ("LSU"), a public constitutional corporation organized and existing under the Constitution and laws of the State of Louisiana, domiciled in the Parish of East Baton Rouge, said State, appearing herein through F. King Alexander, President of the Louisiana State University System, duly authorized and empowered by LSU,

and

_____ ("Lessee"),

and provides as follows:

ARTICLE 1.
LEASE OF THE PROPERTY

In consideration of the covenants, agreements, and conditions herein set forth which Lessee hereby agrees shall be kept and performed, LSU does hereby lease unto Lessee, and Lessee does hereby lease from LSU, all of the property described on Exhibit "A" hereto, comprising approximately forty and 0 tenths (40.0) acres (the "Property"), subject to any and all existing servitudes, rights-of-way, encumbrances and restrictions. LSU expressly reserves the right to grant future servitudes, rights-of-way, encumbrances, and restrictions affecting the Property; in the event any such future servitude, right-of-way, encumbrance, or restriction is granted by LSU, Lessee shall be entitled to a proportionate reduction in the rent paid to LSU based on the acreage thereby denied to Lessee.

ARTICLE 2.
TERM OF LEASE

Unless sooner terminated as herein provided, this Lease shall be and continue in full force and effect for an initial term of one (1) year(s) (the "Term"), commencing on the Effective Date. Lessee shall have the right to request up to four (4) separate and successive options to renew the lease of the Property Leased Premises under the same terms and conditions (each a "Renewal Lease Term"), with each such Renewal Lease Term being for a period of one (1) additional and subsequent year(s) for a total possible Lease Term of up to five (5) years. In the event and on each occasion that the Lessee desires to renew the lease of the Building and Property Leased Premises for a Renewal Lease Term as provided above, provided the Lessee and Company are not then in default of this Agreement, the Lessee may exercise its right by providing written request of same to the LSU Representative no later than sixty (60) days prior to the expiration of the then current Lease Term for approval. Lessor reserves the right to decline requested Renewal of Lease.

ARTICLE 3.
CONSIDERATION

In consideration of LSU leasing the Property, Lessee shall pay the annual sum of \$_____ (the "Rent") for the Term of the Lease. The entirety of the first year's Rent shall be due on the Effective Date of this Lease, and the entirety of each subsequent lease year's Rent shall be due on the first day of that lease year.

Lessee shall pay as Share Rent the following:

(1) ____ percent of Lessee's gross revenues from the sale of all crops less the Base Rent (if Base Rent is higher than the percentage gross revenues of the crops, no Share Rent is owed,

but Lessor shall not return any portion of the Base Rent). Percentage share rent shall be paid within ten (10) days of receipt by Lessee of each payment or partial payment for each harvest, once the percentage share rent exceeds the amount of Base Rent. Lessee's gross revenues shall be determined based on processor/grain elevator invoices, bills of sale, or other point of sale accounting and records, copies of which Lessee shall be obligated to provide to LSU within seven (7) days of the sale, exchange, or other transfer of such produce; and

(2) The above percent of all federal and state funds paid to Lessee during the term of the Lease arising out of or in any way connected to Lessee's use of the Property to produce agricultural products, which payments shall be due to Lessor within thirty (30) days of Lessor's receipt of said funds.

ARTICLE 4. ALTERATIONS

Lessee may not make any changes, improvements, alterations, or additions (including but not limited to fencing, roads, drainage, and waterlines) to the Property without the prior written consent of LSU, nor may Lessee remove any fencing, buildings, constructions, or other improvements existing as of the Effective Date without the prior written consent of LSU. If LSU gives its prior written consent to the removal of any existing fencing, buildings, constructions, or other improvements, LSU shall have first right of refusal of materials being removed and materials shall be stored by Lessee at a location as determined by LSU. If LSU gives its prior written consent to any changes, improvements, alterations, or additions, then upon termination or expiration of this Lease, LSU may require Lessee to remove at Lessee's cost any such changes, improvements, alterations, and additions (including but not limited to fencing, roads, drainage, and waterlines); if LSU does not require Lessee to remove any such changes, improvements, alterations, or additions, then ownership of such changes, improvements, alterations, or additions shall automatically vest in LSU at that time at no cost to LSU.

ARTICLE 5. UTILITIES AND OPERATING EXPENSES

Section 5.1 Utilities. Lessee shall be solely responsible for payment of all utilities related to the Property, including but not limited to charges for electricity, energy, light, heat, air conditioning, power, telephone, garbage or other trash removal and disposal, water, and sewer user fees. All utilities will be billed directly to and in the name of Lessee. LSU shall have no responsibility to Lessee for the quality or availability of utilities or services to the Property and any improvements thereon, including but not limited to electricity, gas, energy, telephone, garbage or trash removal and disposal, sewage or effluent removal or disposal, water or other utility or service.

Section 5.2 Operating Expenses. Lessee shall pay all expenses, costs, premiums and disbursements of any nature whatsoever accrued or incurred in connection with the ownership, lease, management, operation, maintenance, repair and insurance of the Property, including any and all improvements thereon whether existing at the Effective Date or constructed on the Property during the Term.

ARTICLE 6. USE, MAINTENANCE, AND REPAIRS

Section 6.1 Use. Subject to the terms and provisions hereof, Lessee shall use the Property and improvements thereon solely for agriculture production ("Permitted Use"). Lessee's use of the Property shall comply at all times with all applicable laws, orders, ordinances, zoning ordinances, regulations, and statutes of any federal, state, parish or municipal government now or hereafter in effect, including all environmental laws and regulations. Use of the Property for recreational activities such as, but not limited to, fishing, hunting, off-road vehicle riding, camping, and hiking are expressly prohibited.

Section 6.2 Maintenance and Repairs By Lessee. Lessee shall maintain the Property and improvements, including but not limited to all buildings, roads, fences, drainage, pastures, and water wells, in good condition and make all necessary repairs to the improvements thereon to maintain them in the same or better condition as they were at the beginning of the Term.

Lessee agrees to keep in good repair all terraces, open ditches, inlets and outlets of drains; preserve all established watercourses or ditches including grassed waterways, and refrain from any operations or practice that will injure such structures. Lessee shall comply with any conservation plan for the Property. All fence rows and ditches shall have weed control performed at least annually by spraying to maintain them in the same or better condition as they were at the beginning of the Term. At Lessor’s sole discretion, Lessee agrees to restore the Leased Premises, at the expiration or cancellation of this Lease, to the same general condition as existed at the commencement of this Lease, including soil fertility.

Section 6.3 Mineral Exploration and Production. Notwithstanding any other provision of this Lease, LSU expressly reserves the right, acting either directly or through its agents, contractors, and/or mineral lessees, to conduct mineral exploration and production activities on the Property, including but not limited to surface operations. Lessee shall allow LSU, its employees, agents, and contractors to access the Property for and shall not in any way interfere with such operations. In the event that LSU, its agents, and/or contractors perform such operations on the Property, Lessee shall be entitled to a proportionate reduction in the rent paid to LSU based on the acreage thereby denied to Lessee.

Section 6.4 Waiver and Disclaimer of Warranties. Lessee accepts the Property in its “as is” and existing condition, at Lessee’s sole risk and without any warranty of any kind or nature, whether express or implied, contractual or statutory and whether as to the condition (patent or latent) or state of repair of the Property or the fitness of same for Lessee’s purposes or for any other purpose whatsoever. LSU shall not be responsible for any latent vice or defect or change of condition in the Property.

ARTICLE 7.
INSURANCE AND INDEMNITY

Section 7.1 Required Insurance, Types and Amounts. From the Effective Date through the Term hereof, Lessee shall at all times maintain or cause to be maintained, with respect to the Property, insurance in the following types and amounts. Such insurance shall be with insurance companies duly licensed to do business in the State of Louisiana and bearing a rate of A+:XV in the latest Best Casualty Insurance Reports.

TYPE	AMOUNT
Commercial General Liability Insurance for the following where the exposure exists: (a) premises-operations (b) broad form Lease liability (c) products/completed operations (d) use of Contractors and subcontractors (e) personal injury (bodily injury and death) (f) broad form property damage (g) explosion, collapse and underground property damage (h) independent Contractors (i) sprinkler leakage legal liability	Coverage in an amount not less than: \$1,000,000.00 per occurrence; \$2,000,000.00 General Aggregate; and \$2,000,000.00 Products & Completed Operations Aggregate; less a commercially reasonable deductible. “Claims Made” form is not acceptable.
Business Automobile Liability Insurance for bodily injury and property damage, covering owned automobiles, hired automobiles and leased automobiles.	Combined single limit of One Million Dollars (\$1,000,000.00) per occurrence

Worker's Compensation & Employer's Liability Insurance	Limits as required by the Labor Code of the State of Louisiana and Employer's Liability coverage. Employer's liability limit is to be \$1,000,000.00 when work is to be over.
Business Interruption Insurance covering loss of rents by reason or total or partial suspension of, or interruption in, the operation of Leased Premises caused by the damage thereof.	12 months guaranteed rental revenue
Flood insurance, if applicable	In amounts determined by LSU to be reasonable, but no more than the amount available under the National Flood Insurance Program.
Liquor liability insurance, if applicable	Limits of One Million (\$1,000,000.00) Dollars

Section 7.2 Additional Insurance Requirements. Lessee agrees that with respect to the above required insurance, Lessee shall: (a) Name LSU, its board members, employees, and agents on all Commercial General Liability and Property Damage insurance policies as additional insureds and loss payees, as applicable; (b) Provide LSU with thirty (30) days advance notice, in writing, of any cancellation or material change in coverage of any required insurance; (c) Prior to the Effective Date, provide LSU with a Certificate of Insurance evidencing the above required insurance prior to the Effective Date and thereafter with certificates evidencing renewals or replacements of said policies or insurance at least thirty (30) days prior to the expropriation or cancellation of any such policies; and (d) provide to LSU upon request complete certified copies of all required insurance policies.

Section 7.3 Indemnification of LSU. Lessee shall defend and indemnify LSU, its board members, employees, and agents and hold them harmless from and against any and all claims, actions, damages, liability, costs, and expenses, as incurred, including reasonable attorney's fees, arising out of or in any way connected to Lessee's occupancy of the Property and/or fulfillment of the terms, conditions, and obligations contained herein, except to the extent arising solely from the fault of LSU.

Section 7.4 No Recourse. Neither Lessee nor the insurance companies issuing the required policies shall have any recourse against LSU for payment of premiums or for assessments under any form of the policies.

Section 7.5 Deductibles and SIR's. Any deductibles or self-insured retentions must be declared to and accepted by LSU in writing in advance. Lessee shall be responsible for all deductibles and self-insured retentions.

Section 7.6 No Special Limitations. The coverage required hereunder shall contain no special limitations on the scope of protection afforded to LSU and its board members, officers, agent, and employees.

Section 7.7 Failure to Purchase or Maintain Insurance. Lessee's failure to purchase and/or maintain, either itself or through its contractor(s), any required insurance, shall not relieve Lessee from any liability or indemnification hereunder.

Section 7.8 Occurrence Based Policies. All insurance required hereunder shall be occurrence coverage. Claims-made policies are not allowed.

ARTICLE 8.
CASUALTY LOSS

The risk of loss or decrease in the enjoyment and beneficial use of the Property due to any damage or destruction thereof by acts of God, fire, flood, natural disaster, the elements, casualties, thefts, riots, civil strife, lockout, war, nuclear explosion, terrorist attack or otherwise is expressly assumed by Lessee. None of the forgoing events shall entitle Lessee to any abatements, set-offs or counter claims with respect to payment of its rent, or any other obligation hereunder.

ARTICLE 9.
CONDEMNATION

Section 9.1 Total Taking. If during the Term all or substantially all of the Property or the Improvements shall be taken in any condemnation or eminent domain proceeding, this Lease shall thereupon terminate. In such event the obligation to pay any monies hereunder and Lessee's right of possession shall terminate on the date of the taking and Lessee shall not be entitled to any refund of any amounts previously paid to LSU.

Section 9.2 Partial Taking. If only a part of the Property or any improvements thereon be taken in any condemnation or eminent domain proceeding, and the taking does not materially interfere with Lessee's use of the Property, Lessee, to the extent of the condemnation award, shall promptly make such repairs and alterations to that part as may be necessary to restore that part of the Property or the improvements not taken to a condition suitable for the uses and purposes contemplated by the Lease. If the Property or any improvements cannot be repaired or restored for the amount of the condemnation award, either party shall have the option to terminate this Lease as of the date of taking whereupon this Lease shall be of no further force or effect, and LSU and Lessee shall each be relieved of any obligations or liabilities hereunder as of the date of termination and Lessee shall not be entitled to any refund of any amounts previously paid to LSU.

ARTICLE 10.
ENVIRONMENTAL MATTERS

Section 10.1 Prior Environmental Use. LSU makes no covenant, representation or warranty as to the suitability of the Property for any purpose whatsoever or as to the physical condition thereof or with respect to the contamination by any chemical, material or substance. Lessee acknowledges that portions of the Property may have been used for the storage, treatment, presence, existence, release, discharge, use, manufacture, generation, abatement, removal, disposal, handling or transportation of any Hazardous Material in, to, on, under, from or about the Property and any improvements thereon ("Prior Environmental Use"), any of which may have resulted in contamination of the Property by Hazardous Materials. Lessee acknowledges that it has inspected the Property, observed its physical characteristics and existing conditions and has had the opportunity to conduct such investigations and studies (including, without limitation, environmental audits, site assessments and samplings) on and of the Property as it deems necessary for its intended use and occupancy under this Lease.

Section 10.2 Limitation on Lessee's Liability. Notwithstanding anything to the contrary contained herein, Lessee shall have no liability to LSU in the event a claim is filed by any person against LSU arising out of any environmental hazard or violation of any environmental law which existed prior to the Effective Date of this Lease.

Section 10.3 Environmental Definitions. For the purposes of this Article and the remainder of this Lease, the following terms and conditions shall have the meanings ascribed thereto:

(a) "Environmental Activity" or "Environmental Activities" means any storage, presence, existence, discharge, release, threatened release, use, generation, manufacture, abatement, removal, disposal, handling or transportation of any Hazardous Material in, to, on, under, from or about the Property and any improvements thereon.

(b) "Environmental Laws" means all state, federal, local, municipal, parish, and regional laws, statutes, rules, regulations, ordinances, codes, permits, or approvals, relating to the

regulation or protection of human health and safety, natural resources, conservation, the environment, or the storage, treatment, disposal, processing, release, discharge, emission, use, remediation, transportation, handling, or other management of Hazardous Materials, industrial, gaseous, liquid or solid waste, hazardous waste, hazardous or toxic substances or chemicals, or pollutants, including without limitation, the regulations of the federal Public Health Service and Department of Transportation concerning the transport of etiologic agents or similar agents, the regulations of the Nuclear Regulatory Commission concerning radioactive materials and waste, the regulations of the Occupational Safety and Health Administration, and including without limitation the following environmental laws: The Clean Air Act (42 U.S.C.A. §1857, et. seq.); the Federal Water Pollution Control Act (33 U.S.C. §1251 et. seq.); the Resource Conservation and Recovery Act of 1976, (42 U.S.C. §6901 et. seq.); Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 USC §§9601, et seq., as amended by the Superfund Amendments and Reauthorization Act of 1986 (Pub.L. 99-499, 100 Stat. 1613); the Toxic Substances Control Act (15 U.S.C. §2601 et. seq.); the Clean Water Act (33 U.S.C. §1251 et. seq.); the Safe Drinking Water Act (42 U.S.C. §30 et. seq.); the Occupational Safety and Health Act (29 U.S.C. §651 et. seq.); the Federal Insecticide, Fungicide, and Rodenticide Act (7 U.S.C. §135 et. seq.); and the Louisiana Environmental Quality Act (La. R.S. 30:2001 et. seq.); including any amendments or extensions thereof and any rules, regulations, standards or guidelines issued pursuant to or promulgated under any of the foregoing.

(c) “Governmental Agency” or “Governmental Agencies” means any federal, state or local authority having jurisdiction over the Property and any improvements thereon with respect to Environmental Activities conducted, or alleged to be conducted, thereon or Hazardous Materials located, or alleged to be located thereon.

(d) “Hazardous Material” or “Hazardous Materials” means any flammable or explosive materials, petroleum or petroleum products, oil, crude oil, natural gas or synthetic gas usable for fuel, asbestos or asbestos containing material, polychlorinated biphenyls, urea formaldehyde foam insulation, radioactive materials, lead, hazardous waste or substances or toxic waste or substances, including without limitation, any substances now or hereafter defined as or included in the definition of “hazardous substances”, “hazardous waste”, “hazardous material”, “toxic material”, or “toxic substance” under any applicable Environmental Laws.

Section 10.4 Compliance With Environmental Rules. Lessee shall comply with and maintain the Property and any improvements thereon in compliance with any Environmental Laws pertaining to Hazardous Materials, Environmental Activities, or other environmental matters (collectively for the purposes of this Section referred to as “Environmental Rules”) and shall be responsible for all costs thereof. Lessee shall not dispose of, release, treat, store or discharge any Hazardous Materials that were not present on or under the Property on the Effective Date of this Lease, on, at, under, about or from the Property. Lessee shall promptly provide LSU with true, accurate and complete copies of all required or requested permits, variances, approvals, notices, submissions, reports and other information to and from any and all Governmental Agencies having authority over the Property and any improvements thereon and environmental matters with respect thereto. Lessee authorizes LSU to communicate with any Governmental Agency regarding Environmental Activity or environmental condition of the Property or any improvements thereon. If Lessee shall breach the covenant provided in this Section, then, in addition to all other rights and remedies that may be available to LSU under this Lease, at law or in equity, LSU may require Lessee to take all actions and to reimburse LSU for the costs of any and all actions taken by LSU, as are necessary to comply with all applicable Environmental Rules and to abate any significant present or potential health risk with respect to any Environmental Activity conducted or permitted on, or any Hazardous Material, other than Hazardous Material that was present on or under the Property or any improvements thereon on the Effective Date of this Lease, present at, the Property and any improvements thereon. Lessee’s obligation under this Article shall survive the expiration or earlier termination of this Lease.

Section 10.5 LSU Right to Inspect and Cure. LSU shall have the right in its sole and absolute discretion, but not the duty, to enter upon and inspect the Property, at any reasonable time and manner and after reasonable notice to Lessee, to determine whether Lessee is complying with the terms of this Lease, including without limitation, Lessee’s compliance with all applicable Environmental Rules. Lessee hereby grants to LSU, its agents, employees, consultants, and contractors, the right to enter the Property and improvements thereon and, after reasonable notice, to perform such tasks to the Property and improvements as are reasonably

necessary to conduct such reviews, inspections and investigations. LSU shall use reasonable efforts to minimize interference with the business of Lessee, but LSU shall not be liable for any interference caused as a result of this right to inspect.

Section 10.6 Notice of Environmental Default. In the event LSU discovers any breaches under this Article or any violations of applicable Environmental Rules pursuant to the foregoing inspections or otherwise, LSU shall give Lessee written notice of the violation, and Lessee shall have thirty (30) days in which to cure the violation, unless the violation is of a nature that it cannot be reasonably cured within the 30-day period, in which event no default shall occur as long as Lessee commences to cure the violation within the 30-day period, and thereafter, in good faith, diligently and with continuity prosecutes to completion the curing of such violation.

Section 10.7 Environmental Liens. Lessee shall promptly notify LSU as to any liens threatened or attached against the Property pursuant to any Environmental Laws. In the event that a lien is filed against the Property or any improvements thereon, other than a lien arising or resulting from a Prior Environmental Use or Hazardous Material that was present on or under the Property prior to the Effective Date of this Lease, then Lessee shall within thirty (30) days from the date that the lien is filed against the Property and any improvements thereon, and at any rate prior to the date any Governmental Agency or other party commences proceedings to foreclose on such lien, either (i) pay the claim and remove the lien from the Property and any improvements thereon; or (ii) furnish either (a) a bond satisfactory to the State and LSU in the amount of the claim out of which the lien arises, (b) a cash deposit in the amount of the claim out of which the lien arises, or (c) other security satisfactory to the State and LSU in an amount sufficient to discharge the claim out of which the lien arises.

Section 10.8 Environmental Indemnity. Lessee agrees to protect, indemnify, defend, reimburse and hold harmless LSU and LSU's board members, employees, and agents from and against any and all loss, cost, penalty, fine, liability, damage, or expenses (including without limitation attorney's fees, court costs and litigation expenses), arising out of or resulting from (a) the presence of any Hazardous Materials in, at, on, under or about the Property and any improvements thereon caused by Lessee's use, or use by any party for whom Lessee is legally responsible, of the Property or any improvements thereon; (b) any Environmental Activity conducted by Lessee or any other party for whom Lessee is legally responsible on the Property during the Term; (c) any violation of any Environmental Laws by Lessee pertaining to the condition of the Property; (d) any Environmental Activity thereon to the extent caused by Lessee or caused by anyone else acting on behalf of Lessee or for whom Lessee is responsible during the Term; or (e) the breach of any warranty or covenant or inaccuracy of any representation of Lessee contained in this Lease. This obligation shall survive the expiration or earlier termination of this Lease. To the extent allowed by law, LSU agrees to protect, indemnify, defend, reimburse and hold harmless Lessee from and against any and all loss, cost, penalty, fine, liability, damage, or expenses (including without limitation attorney's fees, court costs and litigation expenses), arising out of or resulting from (a) the presence of any Hazardous Materials in, at, on, under or about the Property and any improvements thereon, wherein such Hazardous Materials were present prior to the Effective Date of this Lease or (b) the breach of any warranty or covenant or inaccuracy of any representation of LSU contained in this Lease. This obligation shall survive the expiration or earlier termination of this Lease.

Section 10.9 Binding Effect. The provisions of this Article shall be binding upon LSU and Lessee and inure to the benefit of LSU and Lessee, and their respective heirs, executors, administrators, legal representatives, successors and assigns.

Section 10.10 Third Party Activities. In the event of any damage, liability or loss to persons or property located on the Property that result from, or arise out of or in connection with, the presence of any Hazardous Materials in, at, on, under or about the Property or any improvements thereon or any Environmental Activity thereon to the extent the presence of such Hazardous Materials or Environmental Activity thereon is not due to Lessee's Environmental Activities, but due to the actions of a third party for whom neither Lessee or LSU is legally responsible ("Third Party Environmental Activities"), LSU and Lessee agree to look to the person or entity responsible for such Third Party Environmental Activities, and not to the other party to this Lease, for recovery of any loss, damage, cost, expense or penalty incurred by them as a result of such Third Party Environmental Activities.

Section 10.11 Air and Water Quality Guidelines. The Lessee shall be in agreement with all air and water quality guidelines and mandates set forth by the Louisiana Department of Agriculture and Forestry and the Louisiana Department of Environmental Quality, including but not limited to the Louisiana Certified Prescribed Burner program.

ARTICLE 11.
DEFAULT AND REMEDIES

Section 11.1 Default. Each of the following shall be deemed an “Event of Default” by Lessee hereunder and a material breach of this Lease:

(a) Whenever Lessee shall fail to pay any sum payable by Lessee to LSU or to any third party under this Lease on the date upon which the same is due to be paid and such failure shall continue for seven (7) days;

(b) Whenever Lessee shall fail at any time to continuously maintain insurance in the types and amounts set forth in this Lease, or to otherwise comply with all of the requirements of Article 7 of this Lease.

(c) Whenever Lessee shall fail to keep, perform, or observe any of the covenants, agreements, terms, or provisions contained in this Lease that are to be kept or performed by Lessee other than with respect to payment of any sums of money, and Lessee shall fail to commence and take such steps as are necessary to remedy the same within thirty (30) days after Lessee shall have been given a written notice specifying the same, or having so commenced, shall thereafter fail to proceed diligently and with continuity to remedy the same;

(d) The abandonment of the Property by Lessee;

(e) Whenever an involuntary petition shall be filed against Lessee under any bankruptcy or insolvency law or under the reorganization provisions of any law of like import or a receiver of Lessee or for all or substantially all of the property of Lessee shall be appointed without acquiescence, and such petition or appointment is not discharged within ninety (90) days after the happening of such event;

(f) Whenever Lessee shall be dissolved or liquidated, or shall file a voluntary petition under any bankruptcy or insolvency law or under the reorganization provisions of any law of like import, or whenever Lessee shall fail within ninety (90) days to lift any execution, garnishment, or attachment of such consequence as shall materially impair Lessee’s ability to carry on its operations, or whenever Lessee shall make a general assignment for the benefit of its creditors, or shall enter into an agreement of composition with its creditors or whenever an Order for Relief shall be granted with respect to such party pursuant to Title 11 of the United States Code or whenever such party shall seek relief under any other law for the benefit of debtors; and

(g) Whenever Lessee shall fail to provide adequate assurance of future performance of this Lease within sixty (60) days after (i) the granting of an Order for Relief with respect to Lessee pursuant to Title 11 of the United States Code, or (ii) the granting of the relief sought in an involuntary proceeding against Lessee under any bankruptcy or insolvency law. As used in this Section 11.1(g), “adequate assurance of future performance of this Lease” shall include, but shall not be limited to, adequate assurance (i) of the source of the consideration due hereunder; and (ii) that assumption or assignment of this Lease shall not breach any provision, such as a use, management, or ownership provision, in this Lease, any other lease, any financing agreement, relating to the Property.

Section 11.2 Right to Terminate. Without in any way limiting LSU’s rights at law or otherwise, if any one or more Events of Default should occur, then LSU has the right to immediately terminate this Lease, in which case Lessee’s right of possession of the Property shall cease, this Lease shall be terminated and LSU shall not owe any refund of any amounts previously paid to LSU by Lessee, and LSU at its option shall be subrogated to the rights of Lessee and.

Section 11.3 Performance of Lessee’s Other Obligations. If Lessee fails to perform or observe any of its covenants, agreements, or obligations hereunder (other than the payment of sums of money) for a period of thirty (30) days after notice of such failure (unless the default is of such a nature that it cannot be cured within a 30-day period, in which event no default shall

occur as long as Lessee commences to cure such default within the 30-day period and thereafter, in good faith, diligently and with continuity, prosecutes the curing of the default), then in addition to all other rights provided herein LSU shall have the right, but not the obligation, at its sole election (but not as its exclusive remedy), to perform or observe the covenants, agreements, or obligations that are asserted to have not been performed or observed, at the expense of Lessee and to recover all costs, expenses, and attorney fees incurred in connection therewith, together with legal interest thereon from the date expended until repaid. Any performance or observance by LSU pursuant to this Section shall not constitute a waiver of Lessee's failure to perform or observe.

Section 11.4 Election of Remedies. All of LSU's remedies under this Section 11 are cumulative. Either party may restrain any breach or threatened breach of any covenant, agreement, term, provision or condition herein contained, but the mention herein of any particular remedy shall not preclude either party from any other remedy it might have, either in law or in equity.

Section 11.5 Bankruptcy. If a petition is filed by or against Lessee for relief under the Bankruptcy Code, and Lessee (including for purposes of this Section Lessee's successor in bankruptcy, whether a trustee or Lessee as debtor in possession) assumes and proposes to assign, or proposes to assume and assign, this Lease pursuant to the provisions of the Bankruptcy Code to any person or entity who has made or accepted a bona fide offer to accept an assignment of this Lease on terms acceptable to Lessee, then Notice of the proposed assignment setting forth (a) the name and address of the proposed assignee, (b) all of the terms and conditions of the offer and proposed assignment, and (c) the adequate assurance to be furnished by the proposed assignee of its future performance under this Lease, shall be given to LSU by Lessee no later than twenty (20) Days after Lessee has made or received such offer, but in no event later than ten (10) Days prior to the date on which Lessee applied to the Bankruptcy Court for authority and approval to enter into the proposed assignment. LSU, as landlord, shall have the prior right and option, to be exercised by Notice to Lessee given at any time prior to the date on which the court order authorizing such assignment becomes final and non-appealable, to receive an assignment of this Lease upon the same terms and conditions, and for the same consideration, if any, as the proposed assignee, less any brokerage commissions that may otherwise be payable out of the consideration to be paid by the proposed assignee for the assignment of this Lease. If this Lease is assigned pursuant to the provisions of the Bankruptcy Code, LSU, as landlord: (i) may require from the assignee a deposit or other security for the performance of its obligations under this Lease in an amount substantially the same as would have been required by landlord upon the initial leasing to a tenant similar to the assignee; and (ii) shall receive, as Additional Rent, any and all further sums as are required of Lessee under this Lease. Any person or entity to which this Lease is assigned pursuant to the provisions of the Bankruptcy Code shall be deemed without further act or documentation to have assumed all of Lessee's obligations arising under this Lease on and after the date of such assignment. Any such assignee shall, upon demand, execute and deliver to LSU an instrument confirming such assumption. No provision of this Lease shall be deemed a waiver of LSU's rights or remedies under the Bankruptcy Code to oppose any assumption and/or assignment of this Lease, to require a timely performance of Lessee's obligations under this Lease, or to regain possession of the premises if this Lease has neither been assumed or rejected within sixty (60) Days after the date of the order for relief or within such additional time as the Bankruptcy Court may have fixed. Notwithstanding anything in this Lease to the contrary, all amounts payable by Lessee to or on behalf of LSU under this Lease, whether or not expressly denominated as Rent, shall constitute rent for the purposes of Section 502(b)(6) of the Bankruptcy Code. Provided further that no provision herein regarding assignment of this Lease by Lessee shall be considered to waive or modify any other provision of this Lease governing Lessee's ability to assign or sublease, and the provisions of this Section are included herein for the sole purpose of providing for the situation in which LSU is compelled by the Bankruptcy Court to acquiesce in an assignment of this Lease approved by the Bankruptcy Court.

Section 11.6 No Liability for Consequential Damages. Notwithstanding anything in this Lease to the contrary, LSU shall not be liable to Lessee for any consequential damages of any type, nor shall LSU be liable for any land preparation or crop establishment expenses, nor shall LSU have any obligation to reimburse Lessee for any of Lessee's property left on the Property, including but not limited to any crops, seeds, or other plant material remaining in the ground.

ARTICLE 12.
ASSIGNMENT AND SUBLETTING

Section 12.1 LSU’s Consent Required to Assignment of Rights. Lessee may not assign, transfer, convey, sublet, encumber or grant a security interest or other lien in its interest in this Lease nor any of its interest in the Property without the prior written consent of LSU. Any assignee / transferee / conveyee / sublessee approved by LSU shall execute an agreement in form and content approved by LSU whereby said party assumes in favor of LSU all of Lessee’s obligations under this Lease. Any such assignment / transfer / conveyance / sublease shall not relieve Lessee of any of its obligations hereunder.

ARTICLE 13.
MISCELLANEOUS

Section 13.1 Notices. All notices, demands, and correspondence made necessary by or provided pursuant to this Agreement shall be in writing and shall be deemed to have been properly given, served and addressed, if and when (i) deposited in Federal Express (or any other national "next day" delivery service), or (ii) deposited in the United States mail via registered or certified mail, postage prepaid, return receipt requested, or (iii) sent via facsimile or email, if a copy is also sent the same day via (i) or (ii) above provided that if so sent, a copy thereof is received by the sending party from the receiving party, directed as follows:

LSU: Board of Supervisors of
Louisiana State University and
Agricultural and Mechanical College
Attention: President
3810 West Lakeshore Drive
Baton Rouge, Louisiana 70808

With a copy to: Director of Facilities Planning
LSU AgCenter
P.O. Box 25203
Baton Rouge, LA 70803

Lessee: _____

Either LSU or Lessee may add additional addresses or change its address for purposes of receipt of any such communication by giving ten (10) days’ prior written notice of such change to the other party in the manner prescribed in this Section.

Section 13.2 Modification. No variations, modifications, or changes herein or hereof shall be binding upon any party hereto unless set forth in a writing executed by it or by a duly authorized officer or agent.

Section 13.3 Governing Law. This Lease shall be construed and enforced in accordance with the laws of the State of Louisiana, and the exclusive venue for any litigation between the parties arising out of this Lease shall be the Nineteenth Judicial District Court for the Parish of East Baton Rouge.

Section 13.4 Number and Gender; Captions; References. Pronouns, wherever used herein, and of whatever gender, shall include natural persons and corporations and associations of every kind and character, and the singular shall include the plural wherever and as often as may be appropriate. Article and section headings in this Lease are for convenience of reference and shall not affect the construction or interpretation of this Lease. Whenever the terms “hereof”, “hereby”, “herein”, or words of similar import are used in this Lease they shall be construed as referring to this Lease in its entirety rather than to a particular section or provision, unless the context specifically indicates to the contrary. Any reference to a particular “Article” or “Section” shall be construed as referring to the indicated article or section of this Lease.

Section 13.5 Severability. If any provision of this Lease or the application thereof to any person or circumstance shall, at any time or to any extent, be invalid or unenforceable, and

the basis of the bargain between the parties hereto is not destroyed or rendered ineffective thereby, the remainder of this Lease, or the application of such provision to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected thereby.

Section 13.6 Attorneys' Fees. If LSU institutes litigation to enforce, or to seek damages for the breach of, any provision hereof, Lessee shall promptly reimburse LSU, to the extent allowed by law, for all reasonable attorneys' fees, court costs and related costs incurred by LSU plus judicial interest thereon from the date such costs are paid LSU.

Section 13.7 Surrender of The Property and Improvements; Holding Over. Upon termination or the expiration of this Lease, Lessee shall peaceably quit, deliver up, and surrender the Property and improvements to LSU. If Lessee does not surrender possession of the Property and improvements at the end of the Term, such action shall neither extend the Term nor reconduct the Lease, and Lessee shall be a tenant at sufferance. LSU shall not be deemed to have accepted a surrender of the Property and improvements by Lessee, or to have extended the Term, other than by execution of a written agreement specifically so stating. Upon termination or expiration of this Lease, LSU may require Lessee to remove at Lessee's cost any improvements, alterations, and additions made to or on the Property by Lessee; if LSU does not require Lessee to remove any such improvements, alterations, or additions, then ownership of such improvements, alterations, or additions shall automatically vest in LSU.

Section 13.8 Force Majeure. As used herein, "Force Majeure" shall mean the occurrence of any event that prevents or delays the performance by LSU or Lessee of any obligation imposed upon it hereunder (other than payment of any liquidated sum of money) and the prevention or cessation of which event is beyond the reasonable control of the obligor. If Lessee or LSU shall be delayed, hindered, or prevented from performance of any of its obligations (other than to pay any liquidated sum of money) by reason of Force Majeure (and the party asserting Force Majeure shall not otherwise be in default hereunder) the time for performance of such obligation shall be extended for the period of such delay.

Section 13.9 Successors and Assigns. This Lease shall constitute a real right and covenant running with the Property and improvements, and, this Lease shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns. Whenever a reference is made herein to either party, such reference shall include the party's successors and assigns, if any.

Section 13.10 Survival. Any terms and provisions of this Lease pertaining to rights, duties, or liabilities extending beyond the expiration or termination of this Lease shall survive the end of the Term.

Section 13.11 Relationship of the Parties. Nothing contained in this Lease shall be construed by the parties hereto, or by any third party, as constituting the parties as principal and agent, partners or joint venturers, nor shall anything herein render either party liable for the debts or obligations of any other party, it being understood and agreed that the only relationship between LSU and Lessee hereunder is that of lessor and lessee.

Section 13.12 Cumulative Remedies. Each right and remedy provided for in this Lease is cumulative and is in addition to every other right or remedy provided for in this Lease or now or after the date of the Lease existing at law or in equity or by statute or otherwise, and the exercise or beginning of the exercise by LSU or Lessee of any one or more of the rights or remedies provided for in this Lease or now or after the date of the Lease existing at law or in equity or by statute or otherwise shall not preclude the simultaneous or later exercise by LSU or Lessee of any or all of their other rights or remedies provided for in this Lease or now or after the date of the Lease existing at law or in equity or by statute or otherwise.

Section 13.13 No Waiver. No failure by either party to insist upon strict performance of any agreement, covenant, or term of this Lease or to exercise any right or remedy granted to such party upon a breach hereof and no acceptance of any performance during the continuance of a breach shall constitute a waiver of any breach. No obligation of LSU or Lessee shall be deemed waived or modified except by written instrument signed by the party in whose favor the obligation runs. If LSU or Lessee should waive a particular breach, condition or covenant herein, the waiver shall be limited to the particular breach, covenant or condition at the time of

the waiver and shall not be construed as a waiver in the future of the same or different breach, covenant or condition.

Section 13.14 No Accord and Satisfaction. No payment by Lessee, or acceptance by LSU of an amount that is less than the amount due from Lessee to LSU, shall be treated otherwise than as a payment on account. The acceptance by LSU of a check for a lesser amount with an endorsement or statement thereon or upon any letter accompanying such check, that such lesser amount is payment in full, shall be given no effect, and LSU may accept such check without prejudice to any other rights or remedies that LSU may have against Lessee

Section 13.15 Good Faith Dealing. LSU and Lessee agree to act in good faith and in a commercially reasonable manner in connection with the exercise of their rights and obligations as contained in this Lease.

IN WITNESS HEREOF, the parties hereto have executed this Lease to be effective as of the Effective Date.

WITNESSES:

**BOARD OF SUPERVISORS OF LOUISIANA
STATE UNIVERSITY AND AGRICULTURAL
AND MECHANICAL COLLEGE**

Name: _____
Date: _____

By: _____
F. King Alexander, President
Louisiana State University System

Date: _____

Name: _____
Date: _____

WITNESSES:

LESSEE

Name: _____
Date: _____

By: _____

Date: _____

Name: _____
Date: _____

EXHIBIT "A"

EXHIBIT A DESCRIBES A PARCEL OF LAND BELONGING TO THE LSU AGCENTER NORTHEAST RESEARCH STATION CONTAINING APPROXIMATELY 40 ACRES. THE PROPERTY IS BOUND: TO THE NORTHWEST BY AN EXISTING PASTURE LINE; AND TO THE NORTH EAST BY LOUISIANA STATE HWY. 604; TO THE SOUTHEAST BY A FENCELINE THAT FOLLOWS THE TOE OF THE MISSISSIPPI RIVER LEVEE; TO THE WEST BY THE EXISTING PASTURE LINE AND TO THE EAST BY THE EXISTING PASTURE LINE.

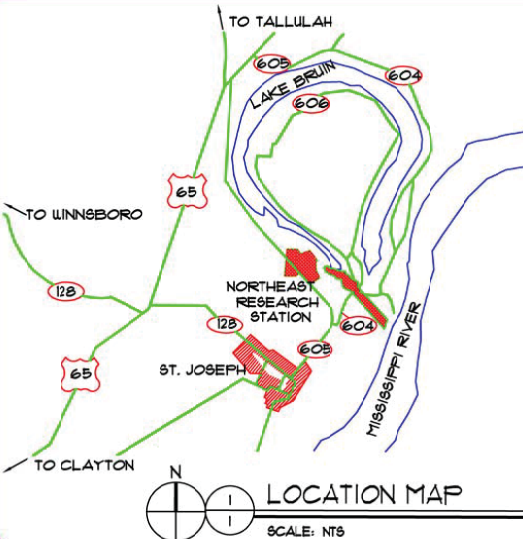
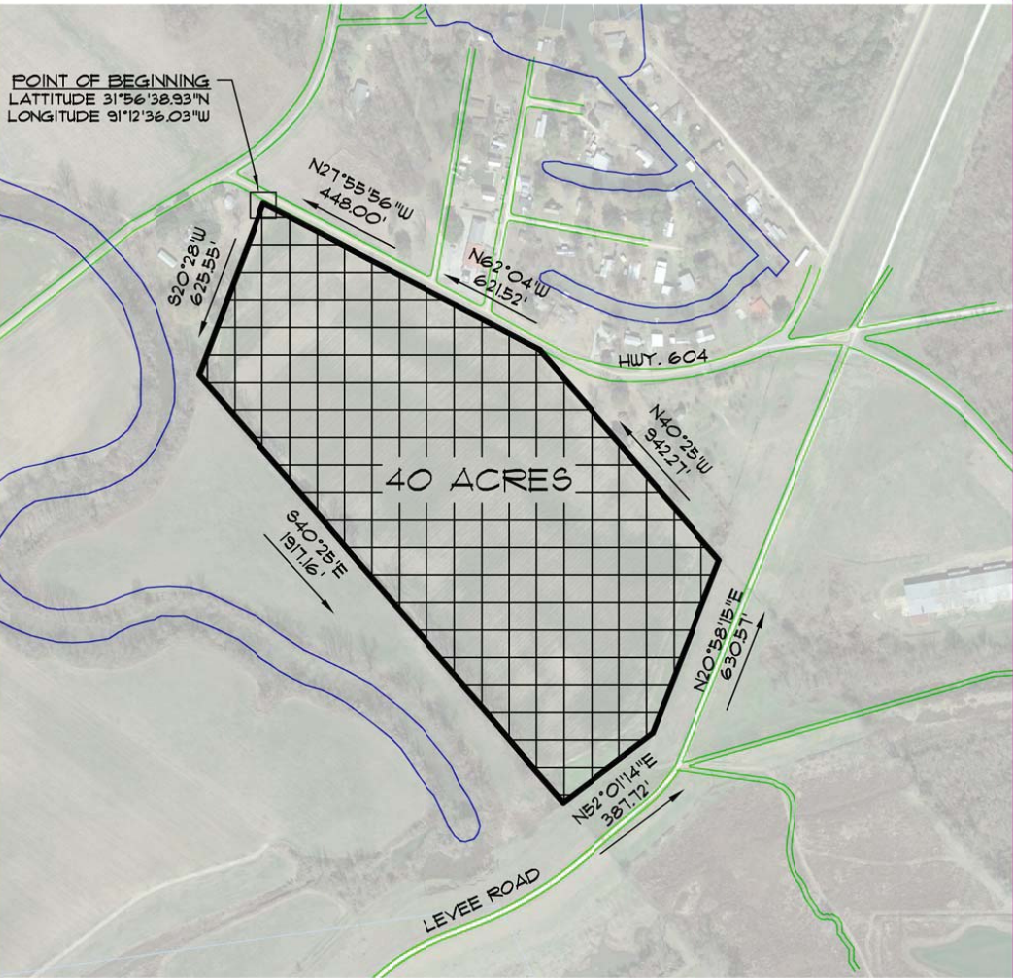


EXHIBIT "A"

NORTHEAST RESEARCH STATION
ST. JOSEPH, LOUISIANA

383 of 421 - LSU Board of Supervisors Meeting 3/18/2016

ENGINEER: DGF	SCALE: AS SHOWN
DRAWN BY: SSS/JP	SHEET 1 OF 1 SHEETS
DATE: 02/18/2016	FILE NAME:
REVISED:	CHECKED BY:



**Request from LSU Agricultural Center to Approve a
Lease of Mississippi River Batture Property
Central Research Station, East Baton Rouge Parish
Baton Rouge, Louisiana**

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8, D.2(a) of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a "significant board matter":

D.2 (a) The assignment, lease, transfer, encumbrance or sale of land, mineral rights, rights-of-way, servitudes, or other immovable property owned or controlled by the University.

1. Summary of Matter

The lease of a portion of the Central Research Station is governed both by Louisiana law and by LSU Presidential Memorandum 6 ("PM-6"). Pursuant to those provisions, LSU AgCenter will advertise the property, go through a public bidding process, and lease to the highest bidder pursuant to the Lease of Public Lands statutes (La. R.S. 41:1211 et seq.)

We are requesting authorization and approval from the Board of Supervisors to lease the Mississippi River Batture property extending from the ordinary low water mark of river to the riverside toe of levee for total approximate length of 17,095 linear feet for fleeting and mooring purposes. LSU AgCenter may execute multiple lease agreements to different lessees.

La. R.S. 41:1214 requires the preparation of a short description of the land to be leased and the general terms of the lease, and to advertise the summary in the official parish journal for at least fifteen (15) days over a period of three weeks. PM-6 requires the LSU AgCenter to coordinate the preparation of the advertising specifications with the Office of the President. The LSU AgCenter will also send notices directly to any persons and entities it thinks may be interested in bidding on the lease, several of which have already shown interest. The notice will specify the date when bids will be opened, and the location where the bids will be publicly opened and read. The AgCenter will recommend award to the highest responsive and responsible bidder(s), pursuant to La. R.S. 41:1215, to the President for signatures.

The AgCenter is further requesting the Board of Supervisors to authorize and empower the President at this time to sign any subsequent lease(s) regarding the Central Research Station Mississippi River Batture Lease which the President believes is in the best interest of LSU.

2. Review of Business Plan

This lease will generate revenue for the LSU AgCenter to be utilized to address budget shortfalls and/or supplement other priority programs.

3. Fiscal Impact

The lease(s) is anticipated to provide between \$400,000 and \$550,000 per year in revenue.

4. Description of Competitive Process

An advertised and competitive process will be utilized to secure the best offer for the lease, including an Invitation to Bid (ITB) to those parties that the LSU AgCenter is aware are interested, as described in the Summary.

5. Review of Legal Documents

One or more Lease Agreements between the Lessee(s) and the LSU Board of Supervisors

6. Parties of Interest

- LSU Board of Supervisors
- LSU AgCenter
- Lessee(s)

7. Related Transactions

None

8. Conflicts of interests

None

ATTACHMENTS

- I. Vice President Letter
- II. Lease Agreement Draft(s) & Exhibits, available on the LSU Board of Supervisors' website

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College does hereby authorize F. King Alexander, President, Louisiana State University System, to execute lease agreement(s) with highest responsive and responsible bidder(s) for the purpose of generating revenue for the LSU AgCenter to be utilized to address budget shortfalls and/or supplement other priority programs.

BE IT FURTHER RESOLVED that F. King Alexander, President, Louisiana State University System, or his designee, be hereby authorized by and empowered for and on behalf of and in the name of the Board of Supervisors, in consultation with General Counsel, to include in the lease any and all provisions and stipulations that he deems in the best interest of the Board of Supervisors.



101 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-4161
FAX: (225) 578-4143

Corporate Relations
(225) 578-4238
FAX: (225) 578-4143

Governmental Relations
(225) 578-4967
FAX: (225) 578-4143

Accounting Services
103 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-4648
FAX: (225) 578-0735

Ag Leadership
102 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-3659
FAX: (225) 578-4225

Communications
128 Knapp Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-2263
FAX: (225) 578-4524

Facilities Planning
210 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-8731
FAX: (225) 578-7351

Human Resource Management
& Diversity
103 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-2258
FAX: (225) 578-8284

Information Technology
118 Knapp Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-4020
FAX: (225) 578-3629

International Programs
Sugar Station Building
South Stadium Road
110 LSU Union Square
LSU Box 16090
Baton Rouge, LA 70803-0106
(225) 578-6963
FAX: (225) 578-6775

Sponsored Programs and
Intellectual Property
104 J. Norman Efferson Hall
110 LSU Union Square
Baton Rouge, LA 70803-0106
(225) 578-6030

February 15, 2016

Dr. F. King Alexander, LSU President and Chancellor
LSU System
3810 West Lakeshore Drive
Baton Rouge, LA 70808

RE: **Significant Board Matter**
Lease of Property
Central Research Station
East Baton Rouge Parish
Baton Rouge, Louisiana

Dear Dr. Alexander,

In consideration of the current State budget situation the LSU AgCenter is requesting that the Board of Supervisors approve the lease of the Mississippi River Batture property at Central Research Station. The total length of Batture property to be leased is approximately 17,095 linear feet. The LSU AgCenter will advertise the property, go through a public bidding process, and recommend to you a lease(s) to the highest bidder(s) pursuant to the Lease of Public Lands statutes (La. R.S. 41:1211 et seq.).

The AgCenter is further requesting the Board of Supervisors to authorize and empower you at this time to sign any subsequent lease(s) regarding this parcel of property at the Central Research Station which you believe is in the best interest of LSU.

As this project is in support of the AgCenter and its mission, we enclose herewith our request for approval and ask that it be placed on the agenda of the Board of Supervisors March 18th 2016 meeting.

I certify that, to the best of my knowledge, I have provided all necessary documentation and that the information contained therein is complete, accurate, and in compliance with Article VII, Section 8 of the Bylaws of the Board of Supervisors. I agree to cooperate in any issues related to this matter. Please let me know if any additional information is needed.

Sincerely,

William B. Richardson
Vice President for Agriculture and
Dean of College of Agriculture

WBR:djg

Attachments

xc: Ms. Ann Coulon
Mr. Danny Mahaffey
Mr. Dale G. Frederick

LSU BATTURE LEASE NORTH

This LSU BATTURE LEASE NORTH (the "Lease") is entered into effective as of first day of _____, 2016 (the "Effective Date") by and between

BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL AND MECHANICAL COLLEGE, a public constitutional corporation domiciled in East Baton Rouge Parish, Louisiana, herein appearing through and represented by F. King Alexander, President of Louisiana State University and Agricultural and Mechanical College, hereunto authorized by resolution of said Board of Supervisors, hereinafter referred to as "Lessor",

and

_____, a _____ corporation, hereinafter referred to as "Lessee".

For good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Lessor and Lessee agree as follows:

ARTICLE I. PREMISES

Lessor does hereby lease and demise to Lessee, all the batture (approximately 7,925 linear feet) and riparian rights connected to and/or related to that certain tract or parcel of ground located in the Parish of East Baton Rouge, State of Louisiana, and more particularly described on Exhibit "A" attached hereto and made a part hereof (herein the "Premises").

ARTICLE II. TERM

Unless sooner terminated as herein provided, the initial term of this Lease shall be ten (10) years (the "Initial Term"), commencing on _____ 1, 2016 and ending on _____, 2026. Each period of 12 consecutive months beginning on each _____ 1 during the Initial Term and Renewal Terms (defined herein below) of this Lease shall be called a "Lease Year".

ARTICLE III. USE AND PURPOSE

Lessor and Lessee agree that Lessee shall use the Premises for fleeting and mooring purposes and for any other lawful purpose incidental thereto ("Permitted Use"). For purposes of this Lease, fleeting and mooring purposes shall mean the right to fleet, anchor, tie, moor, and inspect water craft and effect top side repairs thereof, along the bank of the Mississippi River, and the right to construct, install, maintain, use, tie to and remove "deadmen," mooring buoy floats, fleet pilings, cells, cables and other facilities or installations required or convenient for the fleeting, mooring, repair and/or inspection of water craft. Lessee's use of the Premises shall

comply at all times with all applicable laws, orders, ordinances, zoning ordinances, regulations, and statutes of any federal, state, parish or municipal government now or hereafter in effect, including all environmental laws and regulations. Use of the Premises for recreational activities such as fishing, hunting, off-road vehicle riding, camping, and hiking are expressly prohibited.

**ARTICLE IV.
RENT**

Lessee agrees to pay Lessor for lease of the Premises during the Initial Term in the amount of [linear feet x \$___] (\$_____) (the "Rent") per Lease Year. Except as otherwise set forth herein, in the event this Lease is cancelled or terminated pursuant to its terms during a Lease Year, the Rent shall be prorated accordingly. Rent shall be payable on the first business day of each and every Lease Year; provided however, that the first year's Rent shall be paid within 10 business days of final execution of this Lease. Rent shall be payable annually to the following location: LSU AgCenter, Office of Accounting Services, 103 Efferson Hall, 110 LSU Union Square, Baton Rouge, Louisiana 70803.

**ARTICLE V.
OPTIONS TO RENEW**

Upon written request by Lessee to Lessor sixty (60) days prior to the end of the Initial Term, or any Renewal Term then in effect, and upon a proper showing acceptable to Lessor that permanent improvements have been constructed, placed or made upon the Premises by Lessee of sufficient value to satisfy the requirements of La. R.S. 41:1217, and at Lessor's sole option, Lessor may agree to renew this Lease for up to four (4) additional terms of five (5) years each (each a "Renewal Term" and together with the "Initial Term," the "Term"), to run consecutively after the expiration of the Initial Term.

**ARTICLE VI.
ALTERATIONS AND IMPROVEMENTS**

Section 6.1 By Lessor. Lessor agrees not to remove any trees or excavate any soil from the Premises, and not to make any other alteration therein, without first obtaining a written statement from Lessee that the proposed alterations will not impair Lessee's use of the Premises for the purposes stated in Article III hereof. Lessor shall have no obligation to maintain the Premises or to prevent or repair erosion damage caused by the natural action of the river, but Lessor shall not commit any act which Lessor knows would materially increase or affect in any way the erosion caused by the river.

Section 6.2 By Lessee. Lessee shall make no additions, changes, alterations or improvements to the Premises without the prior written consent of Lessor, which consent shall not be unreasonably withheld. Any such additions, changes, alterations, or improvements shall be at Lessee's expense, and shall be in accordance with all applicable building codes, ordinances, rules and regulations. At Lessor's sole discretion, Lessee agrees to restore the leased Premises,

at the expiration or cancellation of this Lease, to the same general condition as existed at the commencement of this Lease, ordinary wear and tear excepted. All such additions, changes, alterations or improvements shall be the property of the Lessee during the Term, and shall, at the sole discretion of Lessor, be removed by Lessee, at Lessee's expense, within ninety (90) days following the expiration or cancellation of the Initial Term of this Lease or any Renewal Term, unless Lessor agrees in writing that the Lessee shall not be so required; provided however, any fleet pilings and deadmen may be left in place and pipes and chains may be cut off at the mud line. Notwithstanding anything to the contrary set forth in this Lease, Lessor shall have no obligation to reimburse Lessee for any of Lessee's property left on the Premises at the termination of the Lease. Lessee agrees that should it make any such additions, changes, alterations or improvements, it will indemnify and hold Lessor harmless against any mechanic's, materialman's or subcontractor's liens incurred by Lessee or through Lessee, and in the event any such lien is filed, Lessee will promptly cause the same to be satisfied and discharged of record.

**ARTICLE VII.
TAXES AND ASSESSMENTS**

Any increase in or assessment of real estate taxes or other assessments solely attributable to any improvements or alterations made by or activities of Lessee shall be paid by Lessee.

**ARTICLE VIII.
UTILITIES AND OPERATING EXPENSES**

Section 8.1 Utilities. Lessee shall be solely responsible for payment of all utilities related to the Premises, including but not limited to charges for electricity, energy, light, heat, air conditioning, power, telephone, garbage or other trash removal and disposal, water, and sewer user fees. All utilities will be billed directly to and in the name of Lessee. Lessor shall have no responsibility to Lessee for the quality or availability of utilities or services to the Premises or any improvements thereon, including but not limited to electricity, gas, energy, telephone, garbage or trash removal and disposal, sewage or effluent removal or disposal, water or other utility or service.

Section 8.2 Operating Expenses. Lessee shall pay all expenses, costs, premiums and disbursements of any nature whatsoever accrued or incurred in connection with the lease, management, operation, maintenance, repair and insurance of the Premises, including any and all improvements thereon whether existing at the Effective Date or constructed on the Premises during the Term.

**ARTICLE IX.
INDEMNITY**

Section 9.1 By Lessee. In addition to any other indemnification assumed by Lessee pursuant to this Lease, Lessee shall indemnify, hold harmless, and defend Lessor, its board members, employees and agents from and against any and all costs, expenses (including

reasonable attorneys' fees), liabilities, losses, damages, suits, actions, fines, penalties, claims, or demands of any kind and asserted by or on behalf of any person or entity ("Losses") arising out of or in any way connected with: (i) any default by Lessee under any of the agreements, terms, covenants, or conditions of this Lease required to be performed by Lessee; (ii) any accident, loss, death or personal injury, or damage to or loss or theft of property caused or contributed to by Lessee, its invitees, customers, contractors, employees, affiliates or agents which occurs in or about the Premises, or as a result of any use or occupancy of the Premises by Lessee or Lessee's invitees, customers, contractors, employees, affiliates or agents, except to the extent that the same may be caused by the willful act or negligence of Lessor or any of Lessor's employees or agents, or by Lessor's breach of its obligations under this Lease; and (iii) any contamination of the property on which the Premises are located or any contamination of groundwater or surrounding lands because of or arising out of contamination of the property on which the Premises are located, caused or contributed to by the actions of Lessee or Lessee's invitees, customers, contractors, employees, affiliates or agents on or after the date hereof.

Section 9.2 By Lessor. To the extent allowed by law and except as otherwise set forth in this Lease, Lessor shall indemnify, hold harmless and defend Lessee from and against any and all Losses to the extent such Losses arise out of any default by Lessor under any of the agreements, terms, covenants, or conditions of this Lease required to be performed by Lessor or the breach of any representation or warranty made by Lessor hereunder.

**ARTICLE X.
INSURANCE**

Section 10.1 Required Insurance, Types and Amounts. From the Effective Date through the Term hereof, Lessee shall at all times maintain or cause to be maintained, with respect to the Premises, insurance in the following types and amounts. Such insurance shall be with insurance companies duly licensed to do business in the State of Louisiana and bearing a rate of A+:XV in the latest Best Casualty Insurance Reports.

TYPE	AMOUNT
<p>Commercial General Liability Insurance for the following where the exposure exists:</p> <ul style="list-style-type: none"> (a) premises-operations (b) broad form Lease liability (c) products/completed operations (d) use of Contractors and subcontractors (e) personal injury (bodily injury and 	<p>Coverage in an amount not less than:</p> <ul style="list-style-type: none"> \$2,000,000.00 per occurrence; \$5,000,000.00 General Aggregate; and \$5,000,000.00 Products & Completed Operations Aggregate; less a commercially reasonable deductible. "Claims Made" form is not acceptable.

<p>death)</p> <p>(f) broad form property damage</p> <p>(g) explosion, collapse and underground property damage</p> <p>(h) independent Contractors</p> <p>(i) sprinkler leakage legal liability</p>	
Business Automobile Liability Insurance for bodily injury and property damage, covering owned automobiles, hired automobiles and leased automobiles.	Combined single limit of One Million Dollars (\$1,000,000.00) per occurrence
Worker's Compensation & Employer's Liability Insurance	Limits as required by the Labor Code of the State of Louisiana and Employer's Liability coverage. Employer's liability limit is to be \$1,000,000.00 when work is to be over.
Business Interruption Insurance covering loss of rents by reason or total or partial suspension of, or interruption in, the operation of Leased Premises caused by the damage thereof.	12 months guaranteed rental revenue
Flood insurance, if applicable	In amounts determined by Lessor to be reasonable, but no more than the amount available under the National Flood Insurance Program.
Liquor liability insurance, if applicable	Limits of One Million (\$1,000,000.00) Dollars

Section 10.2 Additional Insurance Requirements. Lessee agrees that with respect to the above required insurance, Lessee shall: (a) Name Lessor, its board members, employees, and agents on all Commercial General Liability and Premises Damage insurance policies as additional insureds and loss payees, as applicable; (b) Provide Lessor with thirty (30) days advance notice, in writing, of any cancellation or material change in coverage of any required insurance; (c) Prior to the Effective Date, provide Lessor with a Certificate of Insurance evidencing the above required insurance prior to the Effective Date and thereafter with

certificates evidencing renewals or replacements of said policies or insurance at least thirty (30) days prior to the expropriation or cancellation of any such policies; and (d) provide to Lessor upon request complete certified copies of all required insurance policies.

Section 10.3 No Recourse. Neither Lessee nor the insurance companies issuing the required policies shall have any recourse against Lessor for payment of premiums or for assessments under any form of the policies.

Section 10.4 Deductibles and SIR's. Any deductibles or self-insured retentions must be declared to and accepted by Lessor in writing in advance. Lessee shall be responsible for all deductibles and self-insured retentions.

Section 10.5 No Special Limitations. The coverage required hereunder shall contain no special limitations on the scope of protection afforded to Lessor and its board members, officers, agent, and employees.

Section 10.6 Failure to Purchase or Maintain Insurance. Lessee's failure to purchase and/or maintain, either itself or through its contractor(s), any required insurance, shall not relieve Lessee from any liability or indemnification hereunder.

Section 10.7 Occurrence Based Policies. All insurance required hereunder shall be occurrence coverage. Claims-made policies are not allowed.

ARTICLE XI. REPAIRS AND MAINTENANCE

Lessee at its expense shall perform all maintenance and make all repairs to the Premises and to the structures to be erected by it on the Premises which may be necessary to maintain the same in good condition and repair, and which may be necessary in order that the Premises and improvements thereon shall conform to applicable laws, rules and regulations, and to the requirements of all policies of insurance in force.

ARTICLE XII. CONDEMNATION

If during this Lease all of the Premises or such part thereof as to render the remaining portion, in the reasonable judgment of Lessor, unsuitable for the business purposes of the Lessee, are acquired by governmental or quasi-governmental authority other than Lessor by exercise of the power of eminent domain or otherwise, this Lease shall terminate at the time possession must be surrendered to such authority for all purposes except the enforcement of rights then accrued hereunder, and prepaid or unpaid rent shall be adjusted between the Lessor and the Lessee as of such date. If only such portion of the Premises is so acquired by the exercise of such power as will, in the reasonable judgment of the Lessor, leave the remaining part suitable for the business purposes of the Lessee, the yearly payments of rent from the date of such acquisition shall thereafter be reduced in the same proportion as the amount of linear feet acquired by such

authority bears to the linear feet of the entire Premises. Nothing contained in this Article shall in any way prejudice or interfere with any claim which the Lessee may have against the authority exercising the power of eminent domain for the destruction of or interference with the leasehold interest or the business of the Lessee in the leased Premises. For the purposes of this Article, acquisition of all or a portion of the Premises by governmental or quasi-governmental authority other than Lessor by means of voluntary negotiations and contract shall be deemed to be acquisition by exercise of the power of eminent domain.

**ARTICLE XIII.
MINERAL EXPLORATION AND PRODUCTION.**

Notwithstanding any other provision of this Lease, Lessor expressly reserves the right, acting either directly or through its agents, contractors, and/or mineral lessees, to conduct mineral exploration and production activities on the Premises, including but not limited to surface operations. Lessee shall allow Lessor, its employees, agents, and contractors to access the Premises for and shall not in any way interfere with such operations. In the event that Lessor, its agents, and/or contractors perform such operations on the Premises, Lessee shall be entitled to a proportionate reduction in the Rent paid to Lessor based on the acreage thereby denied to Lessee.

**ARTICLE XIV.
WAIVER AND DISCLAIMER OF WARRANTIES.**

Lessee accepts the Premises in its “as is” and existing condition, at Lessee’s sole risk and without any warranty of any kind or nature, whether express or implied, contractual or statutory and whether as to the condition (patent or latent) or state of repair of the Premises or the fitness of same for Lessee’s purposes or for any other purpose whatsoever. Lessor shall not be responsible for any latent vice or defect or change of condition in the Premises.

**ARTICLE XV.
DEFAULT BY LESSEE**

Section 15.1 Default. Each of the following shall be deemed an “Event of Default” by Lessee hereunder and a material breach of this Lease:

- (a) Whenever Lessee shall fail to pay any sum payable by Lessee to Lessor or to any third party under this Lease on the date upon which the same is due to be paid and such failure shall continue for seven (7) days;
- (b) Whenever Lessee shall fail at any time to continuously maintain insurance in the types and amounts set forth in this Lease, or to otherwise comply with all of the requirements of Article X of this Lease.
- (c) Whenever Lessee shall fail to keep, perform, or observe any of the covenants, agreements, terms, or provisions contained in this Lease that

are to be kept or performed by Lessee other than with respect to payment of any sums of money, and Lessee shall fail to commence and take such steps as are necessary to remedy the same within thirty (30) days after Lessee shall have been given a written notice specifying the same, or having so commenced, shall thereafter fail to proceed diligently and with continuity to remedy the same;

Section 15.2 Abandonment of the Premises by Lessee.

- (a) Whenever an involuntary petition shall be filed against Lessee under any bankruptcy or insolvency law or under the reorganization provisions of any law of like import or a receiver of Lessee or for all or substantially all of the property of Lessee shall be appointed without acquiescence, and such petition or appointment is not discharged within ninety (90) days after the happening of such event;
- (b) Whenever Lessee shall be dissolved or liquidated, or shall file a voluntary petition under any bankruptcy or insolvency law or under the reorganization provisions of any law of like import, or whenever Lessee shall fail within ninety (90) days to lift any execution, garnishment, or attachment of such consequence as shall materially impair Lessee's ability to carry on its operations, or whenever Lessee shall make a general assignment for the benefit of its creditors, or shall enter into an agreement of composition with its creditors or whenever an Order for Relief shall be granted with respect to such party pursuant to Title 11 of the United States Code or whenever such party shall seek relief under any other law for the benefit of debtors; and
- (c) Whenever Lessee shall fail to provide adequate assurance of future performance of this Lease within sixty (60) days after (i) the granting of an Order for Relief with respect to Lessee pursuant to Title 11 of the United States Code, or (ii) the granting of the relief sought in an involuntary proceeding against Lessee under any bankruptcy or insolvency law. As used in this Section 15.2(c), "adequate assurance of future performance of this Lease" shall include, but shall not be limited to, adequate assurance (i) of the source of the consideration due hereunder; and (ii) that assumption or assignment of this Lease shall not breach any provision, such as a use, management, or ownership provision, in this Lease, any other lease or any financing agreement, relating to the Premises.

Section 15.3 Lessor's Right. Without in any way limiting Lessor's rights at law or otherwise, if any one or more Events of Default should occur, then Lessor has the right to immediately terminate this Lease, in which case Lessee's right of possession of the Premises

shall cease, this Lease shall be terminated and, notwithstanding anything to the contrary in this Lease, Lessor shall not owe any refund of any amounts previously paid to Lessor by Lessee, and Lessor at its option shall be subrogated to the rights of Lessee.

Section 15.4 Performance of Lessee's Other Obligations. If Lessee fails to perform or observe any of its covenants, agreements, or obligations hereunder (other than the payment of sums of money) for a period of thirty (30) days after notice of such failure (unless the default is of such a nature that it cannot be cured within a 30-day period, in which event no default shall occur as long as Lessee commences to cure such default within the 30-day period and thereafter, in good faith, diligently and with continuity, prosecutes the curing of the default), then in addition to all other rights provided herein Lessor shall have the right, but not the obligation, at its sole election (but not as its exclusive remedy), to perform or observe the covenants, agreements, or obligations that are asserted to have not been performed or observed, at the expense of Lessee and to recover all costs, expenses, and attorney fees incurred in connection therewith, together with legal interest thereon from the date expended until repaid. Any performance or observance by Lessor pursuant to this subsection shall not constitute a waiver of Lessee's failure to perform or observe.

Section 15.5 Election of Remedies. All of Lessor's remedies under this Article XV are cumulative. Either party may restrain any breach or threatened breach of any covenant, agreement, term, provision or condition herein contained, but the mention herein of any particular remedy shall not preclude either party from any other remedy it might have, either in law or in equity.

Section 15.6 Bankruptcy. If a petition is filed by or against Lessee for relief under the Bankruptcy Code, and Lessee (including, for purposes of this Section, Lessee's successor in bankruptcy, whether a trustee or Lessee as debtor in possession) assumes and proposes to assign, or proposes to assume and assign, this Lease pursuant to the provisions of the Bankruptcy Code to any person or entity who has made or accepted a bona fide offer to accept an assignment of this Lease on terms acceptable to Lessee, then Notice of the proposed assignment setting forth (a) the name and address of the proposed assignee, (b) all of the Terms and conditions of the offer and proposed assignment, and (c) the adequate assurance to be furnished by the proposed assignee of its future performance under this Lease, shall be given to Lessor by Lessee no later than twenty (20) Days after Lessee has made or received such offer, but in no event later than ten (10) Days prior to the date on which Lessee applied to the Bankruptcy Court for authority and approval to enter into the proposed assignment. Lessor, as landlord, shall have the prior right and option, to be exercised by Notice to Lessee given at any time prior to the date on which the court order authorizing such assignment becomes final and non-appealable, to receive an assignment of this Lease upon the same terms and conditions, and for the same consideration, if any, as the proposed assignee, less any brokerage commissions that may otherwise be payable out of the consideration to be paid by the proposed assignee for the assignment of this Lease. If this Lease is assigned pursuant to the provisions of the Bankruptcy Code, Lessor, as landlord: (i) may require from the assignee a deposit or other security for the performance of its obligations under this Lease in an amount substantially the same as would have been required by landlord

upon the initial leasing to a tenant similar to the assignee; and (ii) shall receive, as additional Rent, any and all further sums as are required of Lessee under this Lease. Any person or entity to which this Lease is assigned pursuant to the provisions of the Bankruptcy Code shall be deemed without further act or documentation to have assumed all of Lessee's obligations arising under this Lease on and after the date of such assignment. Any such assignee shall, upon demand, execute and deliver to Lessor an instrument confirming such assumption. No provision of this Lease shall be deemed a waiver of Lessor's rights or remedies under the Bankruptcy Code to oppose any assumption and/or assignment of this Lease, to require a timely performance of Lessee's obligations under this Lease, or to regain possession of the Premises if this Lease has neither been assumed or rejected within sixty (60) Days after the date of the order for relief or within such additional time as the Bankruptcy Court may have fixed. Notwithstanding anything in this Lease to the contrary, all amounts payable by Lessee to or on behalf of Lessor under this Lease, whether or not expressly denominated as Rent, shall constitute Rent for the purposes of Section 502(b)(6) of the Bankruptcy Code. Provided further that no provision herein regarding assignment of this Lease by Lessee shall be considered to waive or modify any other provision of this Lease governing Lessee's ability to assign or sublease, and the provisions of this Section are included herein for the sole purpose of providing for the situation in which Lessor is compelled by the Bankruptcy Court to acquiesce in an assignment of this Lease approved by the Bankruptcy Court.

**ARTICLE XVI.
DEFAULT BY LESSOR.**

Section 16.1 Default. If (i) Lessor's representations and/or warranties set forth herein, or Lessee's exclusive right to use or peaceful enjoyment of, the Premises is materially inaccurate or fails to be true in a material way as of the date hereof or any time thereafter, or (ii) Lessor defaults in the performance of any of its covenants or agreements contained herein and such default continues for sixty (60) days after the Lessee has notified Lessor in writing of the existence of such default, the Lessee may, at its option, pursue any remedies available to Lessee by law.

Section 16.2 No Liability for Consequential Damages. Notwithstanding anything in this Lease to the contrary, Lessor shall not be liable to Lessee for any consequential damages of any type, nor shall Lessor be liable for any land preparation or other expenses.

**ARTICLE XVII.
ASSIGNMENT AND SUBLETTING**

The Lessee may not assign this Lease or any interest herein, nor may Lessee sublet the Premises or any part thereof, to any person or entity without the prior written consent of the Lessor, and the payment to Lessor of ten dollars pursuant to La. R.S. 41:1216B. Lessor may not assign this Lease or any interest herein, or any part thereof, to any person or entity without the prior consent of the Lessee. Lessor or Lessee, as the case may be, shall not be released from any

liability as to the terms of this Lease by such assignment or sublease unless the assignee agrees to assume all obligations hereunder.

**ARTICLE XVIII.
ACCESS**

Lessee shall have the rights of ingress to and egress from River Road over the levee to the Premises, but Lessee shall have no right to cross lands owned by Lessor, but with respect to which Lessor has granted a lease, right of use, or servitude to a third party. Ingress and egress shall be on one of the existing roads across levee. Lessee agrees and covenants that its use of any alternate areas of ingress and egress will be reasonable as to time and manner and will not unreasonably interfere with Lessor's use or enjoyment of its property. Lessor shall retain the full right to the use and access of the Premises for the purpose of raising cattle; provided, however, Lessor shall make no use of the Premises which materially interferes with Lessee's Permitted Use.

**ARTICLE XIX.
SURRENDER OF THE PREMISES AND IMPROVEMENTS; HOLDING OVER**

Upon termination or the expiration of this Lease, Lessee shall peaceably quit, deliver up, and surrender the Premises and improvements to Lessor. If Lessee does not surrender possession of the Premises and improvements at the end of the Term, such action shall neither extend the Term nor reconduct the Lease, and Lessee shall be a tenant at sufferance. Lessor shall not be deemed to have accepted a surrender of the Premises and improvements by Lessee, or to have extended the Term, other than by execution of a written agreement specifically so stating. Upon termination or expiration of this Lease, Lessor may require Lessee to remove at Lessee's cost any improvements, alterations, and additions made to or on the Premises by Lessee; if Lessor does not require Lessee to remove any such improvements, alterations, or additions, then ownership of such improvements, alterations, or additions shall automatically vest in Lessor.

**ARTICLE XX.
PERMITS AND AUTHORIZATIONS**

Lessor and Lessee acknowledge that the use of the leased Premises for the purposes described in Article III hereof requires various permits and/or authorizations to be issued, and approvals given, by federal, state and/or local governmental units and agencies. Lessor agrees that Lessee shall have the right to terminate this Lease, and upon such termination, Lessee's obligation to pay Rent will cease, if all such permits, authorizations and/or approvals necessary for the use of the entire Premises for fleeting and/or mooring purposes are not secured within a reasonable time or are (wholly or partially) revoked or cancelled for any reason during the Initial Term or any Renewal Term of this Lease. Lessee agrees to diligently seek and obtain all permits or other approvals from federal, state and/or local officials or units as are required for Lessee to fulfill its purposes and to utilize the Premises for Lessee's Permitted Use.

**ARTICLE XXI.
ENVIRONMENTAL MATTERS**

Section 21.1 Prior Environmental Use. Lessor makes no covenant, representation or warranty as to the suitability of the Premises for any purpose whatsoever or as to the physical condition thereof or with respect to the contamination by any chemical, material or substance. Lessee acknowledges that portions of the Premises may have been used for the storage, treatment, presence, existence, release, discharge, use, manufacture, generation, abatement, removal, disposal, handling or transportation of any Hazardous Material in, to, on, under, from or about the Premises and any improvements thereon ("Prior Environmental Use"), any of which may have resulted in contamination of the Premises by Hazardous Materials. Lessee acknowledges that it has inspected the Premises, observed its physical characteristics and existing conditions and has had the opportunity to conduct such investigations and studies (including, without limitation, environmental audits, site assessments and samplings) on and of the Premises as it deems necessary for its intended use and occupancy under this Lease.

Section 21.2 Limitation on Lessee's Liability. Notwithstanding anything to the contrary contained herein, Lessee shall have no liability to Lessor in the event a claim is filed by any person against Lessor arising out of any environmental hazard or violation of any environmental law which existed prior to the Effective Date of this Lease.

Section 21.3 Environmental Definitions. For the purposes of this Article and this Lease, the following terms and conditions shall have the meanings ascribed thereto:

- (a) "Environmental Activity" or "Environmental Activities" means any storage, presence, existence, discharge, release, threatened release, use, generation, manufacture, abatement, removal, disposal, handling or transportation of any Hazardous Material in, to, on, under, from or about the Premises and any improvements thereon.
- (b) "Environmental Laws" means all state, federal, local, municipal, parish, and regional laws, statutes, rules, regulations, ordinances, codes, permits, or approvals, relating to the regulation or protection of human health and safety, natural resources, conservation, the environment, or the storage, treatment, disposal, processing, release, discharge, emission, use, remediation, transportation, handling, or other management of Hazardous Materials, industrial, gaseous, liquid or solid waste, hazardous waste, hazardous or toxic substances or chemicals, or pollutants, including without limitation, the regulations of the federal Public Health Service and Department of Transportation concerning the transport of etiologic agents or similar agents, the regulations of the Nuclear Regulatory Commission concerning radioactive materials and waste, the regulations of the Occupational Safety and Health Administration, and including without limitation the following environmental laws: The Clean Air Act (42

U.S.C.A. §1857, et. seq.); the Federal Water Pollution Control Act (33 U.S.C. §1251 et. seq.); the Resource Conservation and Recovery Act of 1976, (42 U.S.C. §6901 et. seq.); Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 USC §§9601, et seq., as amended by the Superfund Amendments and Reauthorization Act of 1986 (Pub.L. 99-499, 100 Stat. 1613); the Toxic Substances Control Act (15 U.S.C. §2601 et. seq.); the Clean Water Act (33 U.S.C. §1251 et. seq.); the Safe Drinking Water Act (42 U.S.C. §30 et. seq.); the Occupational Safety and Health Act (29 U.S.C. §651 et. seq.); the Federal Insecticide, Fungicide, and Rodenticide Act (7 U.S.C. §135 et. seq.); and the Louisiana Environmental Quality Act (La. R.S. 30:2001 et. seq.); including any amendments or extensions thereof and any rules, regulations, standards or guidelines issued pursuant to or promulgated under any of the foregoing.

- (c) “Governmental Agency” or “Governmental Agencies” means any federal, state or local authority having jurisdiction over the Premises and any improvements thereon with respect to Environmental Activities conducted, or alleged to be conducted, thereon or Hazardous Materials located, or alleged to be located thereon.
- (d) “Hazardous Material” or “Hazardous Materials” means any flammable or explosive materials, petroleum or petroleum products, oil, crude oil, natural gas or synthetic gas usable for fuel, asbestos or asbestos containing material, polychlorinated biphenyls, urea formaldehyde foam insulation, radioactive materials, lead, hazardous waste or substances or toxic waste or substances, including without limitation, any substances now or hereafter defined as or included in the definition of “hazardous substances”, “hazardous waste”, “hazardous material”, “toxic material”, or “toxic substance” under any applicable Environmental Laws.

Section 21.4 Compliance with Environmental Rules. Lessee shall comply with and maintain the Premises and any improvements thereon in compliance with any Environmental Laws pertaining to Hazardous Materials, Environmental Activities, or other environmental matters (collectively for the purposes of this Section referred to as “Environmental Rules”) and shall be responsible for all costs thereof. Lessee shall not dispose of, release, treat, store or discharge any Hazardous Materials that were not present on or under the Premises on the Effective Date of this Lease, on, at, under, about or from the Premises. Lessee shall promptly provide Lessor with true, accurate and complete copies of all required or requested permits, variances, approvals, notices, submissions, reports and other information to and from any and all Governmental Agencies having authority over the Premises and any improvements thereon and environmental matters with respect thereto. Lessee authorizes Lessor to communicate with any Governmental Agency regarding Environmental Activity or environmental condition of the Premises or any improvements thereon. If Lessee shall breach the covenant provided in this Section, then, in addition to all other rights and remedies that may be available to Lessor under

this Lease, at law or in equity, Lessor may require Lessee to take all actions and to reimburse Lessor for the costs of any and all actions taken by Lessor, as are necessary to comply with all applicable Environmental Rules and to abate any significant present or potential health risk with respect to any Environmental Activity conducted or permitted on, or any Hazardous Material, other than Hazardous Material that was present on or under the Premises or any improvements thereon on the Effective Date of this Lease, present at, the Premises and any improvements thereon. Lessee's obligation under this Article shall survive the expiration or earlier termination of this Lease.

Section 21.5 Lessor Right to Inspect and Cure. Lessor shall have the right in its sole and absolute discretion, but not the duty, to enter upon and inspect the Premises, at any reasonable time and manner and after reasonable notice to Lessee, to determine whether Lessee is complying with the Terms of this Lease, including without limitation, Lessee's compliance with all applicable Environmental Rules. Lessee hereby grants to Lessor, its agents, employees, consultants, and contractors, the right to enter the Premises and improvements thereon and, after reasonable notice, to perform such tasks to the Premises and improvements as are reasonably necessary to conduct such reviews, inspections and investigations. Lessor shall use reasonable efforts to minimize interference with the business of Lessee, but Lessor shall not be liable for any interference caused as a result of this right to inspect.

Section 21.6 Notice of Environmental Default. In the event Lessor discovers any breaches under this Article or any violations of applicable Environmental Rules pursuant to the foregoing inspections or otherwise, Lessor shall give Lessee written notice of the violation, and Lessee shall have thirty (30) days in which to cure the violation, unless the violation is of a nature that it cannot be reasonably cured within the 30-day period, in which event no default shall occur as long as Lessee commences to cure the violation within the 30-day period, and thereafter, in good faith, diligently and with continuity prosecutes to completion the curing of such violation.

Section 21.7 Environmental Liens. Lessee shall promptly notify Lessor as to any liens threatened or attached against the Premises pursuant to any Environmental Laws. In the event that a lien is filed against the Premises or any improvements thereon, other than a lien arising or resulting from a Prior Environmental Use or Hazardous Material that was present on or under the Premises prior to the Effective Date of this Lease, then Lessee shall within thirty (30) days from the date that the lien is filed against the Premises and any improvements thereon, and at any rate prior to the date any Governmental Agency or other party commences proceedings to foreclose on such lien, either (i) pay the claim and remove the lien from the Premises and any improvements thereon; or (ii) furnish either (a) a bond satisfactory to the Governmental Agency and Lessor in the amount of the claim out of which the lien arises, (b) a cash deposit in the amount of the claim out of which the lien arises, or (c) other security satisfactory to the Governmental Agency and Lessor in an amount sufficient to discharge the claim out of which the lien arises.

Section 21.8 Environmental Indemnity. Lessee agrees to protect, indemnify, defend, reimburse and hold harmless Lessor and Lessor's board members, employees, and agents from and against any and all loss, cost, penalty, fine, liability, damage, or expenses (including without limitation attorney's fees, court costs and litigation expenses), arising out of or resulting from (a) the presence of any Hazardous Materials in, at, on, under or about the Premises and any improvements thereon caused by Lessee's use, or use by any party for whom Lessee is legally responsible, of the Premises or any improvements thereon; (b) any Environmental Activity conducted by Lessee or any other party for whom Lessee is legally responsible on the Premises during the Term; (c) any violation of any Environmental Laws by Lessee pertaining to the condition of the Premises; (d) any Environmental Activity thereon to the extent caused by Lessee or caused by anyone else acting on behalf of Lessee or for whom Lessee is responsible during the Term; or (e) the breach of any warranty or covenant or inaccuracy of any representation of Lessee contained in this Lease. This obligation shall survive the expiration or earlier termination of this Lease. To the extent allowed by law, Lessor agrees to protect, indemnify, defend, reimburse and hold harmless Lessee from and against any and all loss, cost, penalty, fine, liability, damage, or expenses (including without limitation attorney's fees, court costs and litigation expenses), arising out of or resulting from (a) the presence of any Hazardous Materials in, at, on, under or about the Premises and any improvements thereon, wherein such Hazardous Materials were present prior to the Effective Date of this Lease or (b) the breach of any warranty or covenant or inaccuracy of any representation of Lessor contained in this Lease. This obligation shall survive the expiration or earlier termination of this Lease.

Section 21.9 Binding Effect. The provisions of this Article shall be binding upon Lessor and Lessee and shall inure to the benefit of Lessor and Lessee, and their respective heirs, executors, administrators, legal representatives, successors and assigns.

Section 21.10 Third Party Activities. In the event of any damage, liability or loss to persons or property located on the Premises that result from, or arise out of or in connection with, the presence of any Hazardous Materials in, at, on, under or about the Premises or any improvements thereon or any Environmental Activity thereon to the extent the presence of such Hazardous Materials or Environmental Activity thereon is not due to Lessee's Environmental Activities, but due to the actions of a third party for whom neither Lessee or Lessor is legally responsible ("Third Party Environmental Activities"), Lessor and Lessee agree to look to the person or entity responsible for such Third Party Environmental Activities, and not to the other party to this Lease, for recovery of any loss, damage, cost, expense or penalty incurred by them as a result of such Third Party Environmental Activities.

Section 21.11 Air and Water Quality Guidelines. The Lessee shall be in agreement with all air and water quality guidelines and mandates set forth by the Louisiana Department of Agriculture and Forestry and the Louisiana Department of Environmental Quality.

**ARTICLE XXII.
MISCELLANEOUS PROVISIONS**

Section 22.1 Entire Agreement: This Lease contains the entire agreement between the Lessor and the Lessee and no oral representations, inducements, agreements, promises or understandings altering, modifying, taking from or adding to its terms and provisions shall have any force and effect unless the same are in writing and signed by Lessor and Lessee.

Section 22.2 Notices and Rental Payments: Written notices required or desired to be given hereunder shall be given by registered or certified mail or delivered via a nationally recognized overnight delivery service provider. Such notices when given by Lessor shall be addressed to the Lessee as follows:

Such notices when given by the Lessee shall be addressed to the Lessor as follows:

Board of Supervisors of Louisiana State University
and Agricultural and Mechanical College
104B University Administration Bldg.
3810 W. Lakeshore Dr.
Baton Rouge, LA 70808

with a copy to:

LSU AgCenter
Attn: Director, Facilities Planning
210A J. Norman Efferson Hall
Baton Rouge, LA 70803

Rent payments shall be made payable to Lessor as provided in Article IV above, which Rent payments may be made via regular mail addressed as shown in Article IV, but shall be received by Lessor on or before the date on which they are due.

Either Lessor or Lessee may by written notice to the other change the above addresses regarding notices and/or Rent payments. Lessor may change the above provision regarding Rent payments by written notice to Lessee.

Section 22.3 Parties Bound: The terms, conditions, and provisions of this Lease shall inure to and be binding upon Lessor and the Lessee and their respective successors, heirs and assigns.

Section 22.4 Rights and Remedies: The rights and remedies granted herein to Lessor and to Lessee are cumulative and the use of one shall not exclude or waive the right to use the other.

Section 22.5 Applicable Law: The construction, interpretation, and validity of the provisions of this Lease shall be governed by the laws of the State of Louisiana without regard to its conflicts of law provisions, and Lessor and Lessee agree that the courts sitting in the State of Louisiana shall have jurisdiction over all disputes arising out of the interpretation of the Terms and conditions and enforcement of this Lease. The exclusive venue for any litigation between the parties arising out of this Lease shall be the 19th Judicial District Court for the Parish of East Baton Rouge, State of Louisiana.

Section 22.6 Severability: If any term or provision of this Lease or the application thereof to any person or circumstances shall to any extent be invalid or unenforceable, the remainder of this Lease, or the application of such term or provision to persons or circumstances other than those as to which it is invalid or unenforceable, shall not be affected thereby; and each term and provision of this Lease shall be valid and enforceable to the full extent permitted by law.

Section 22.7 Counterparts: This Lease may be executed in counterparts, each of which shall be deemed to be an original but all of which together shall constitute one and the same instrument. This Lease may be executed by facsimile, in pdf format or electronic signature and if so executed shall be equally binding as an original copy of this Lease executed in ink by the parties.

Section 22.8 Recording: This Lease shall not be recorded. However, a Notice of Lease in the form attached hereto as Exhibit B for recording may be prepared by Lessee at any time and, at Lessee's expense, filed with the appropriate parish or other applicable local governmental agency office for recording, and Lessor agrees to execute and deliver any such Notice of Lease to Lessee upon Lessee's request.

Section 22.9 Modification. No variations, modifications, or changes herein or hereof shall be binding upon any party hereto unless set forth in a writing executed by it or by a duly authorized officer or agent.

Section 22.10 Force Majeure. As used herein, "Force Majeure" shall mean the occurrence of any event that prevents or delays the performance by Lessor or Lessee of any obligation imposed upon it hereunder (other than payment of any liquidated sum of money) and the prevention or cessation of which event is beyond the reasonable control of the obligor. If Lessee or Lessor shall be delayed, hindered, or prevented from performance of any of its obligations (other than to pay Rent or any other liquidated sum of money) by reason of Force Majeure (and the party asserting Force Majeure shall not otherwise be in default hereunder) the time for performance of such obligation shall be extended for the period of such delay.

Section 22.11 Successors and Assigns. This Lease shall constitute a real right and covenant running with the Premises and improvements, and, this Lease shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.

Whenever a reference is made herein to either party, such reference shall include the party's successors and assigns, if any.

Section 22.12 Survival. Any terms and provisions of this Lease pertaining to rights, duties, or liabilities extending beyond the expiration or termination of this Lease shall survive the end of the Term.

Section 22.13 Relationship of the Parties. Nothing contained in this Lease shall be construed by the parties hereto, or by any third party, as constituting the parties as principal and agent, partners or joint venturers, nor shall anything herein render either party liable for the debts or obligations of any other party, it being understood and agreed that the only relationship between Lessor and Lessee hereunder is that of lessor and lessee.

Section 22.14 Cumulative Remedies. Each right and remedy provided for in this Lease is cumulative and is in addition to every other right or remedy provided for in this Lease or now or after the date of the Lease existing at law or in equity or by statute or otherwise, and the exercise or beginning of the exercise by Lessor or Lessee of any one or more of the rights or remedies provided for in this Lease or now or after the date of the Lease existing at law or in equity or by statute or otherwise shall not preclude the simultaneous or later exercise by Lessor or Lessee of any or all of their other rights or remedies provided for in this Lease or now or after the date of the Lease existing at law or in equity or by statute or otherwise.

Section 22.15 No Waiver. No failure by either party to insist upon strict performance of any agreement, covenant, or term of this Lease or to exercise any right or remedy granted to such party upon a breach hereof and no acceptance of any performance during the continuance of a breach shall constitute a waiver of any breach. No obligation of Lessor or Lessee shall be deemed waived or modified except by written instrument signed by the party in whose favor the obligation runs. If Lessor or Lessee should waive a particular breach, condition or covenant herein, the waiver shall be limited to the particular breach, covenant or condition at the time of the waiver and shall not be construed as a waiver in the future of the same or different breach, covenant or condition.

Section 22.16 No Accord and Satisfaction. No payment by Lessee, or acceptance by Lessor of an amount that is less than the amount due from Lessee to Lessor, shall be treated otherwise than as a payment on account. The acceptance by Lessor of a check for a lesser amount with an endorsement or statement thereon or upon any letter accompanying such check, that such lesser amount is payment in full, shall be given no effect, and Lessor may accept such check without prejudice to any other rights or remedies that Lessor may have against Lessee

Section 22.17 Good Faith Dealing. Lessor and Lessee agree to act in good faith and in a commercially reasonable manner in connection with the exercise of their rights and obligations as contained in this Lease.

[Signatures appear on the following pages]

DRAFT

[Signature page for LSU Batture Lease North by and between Board of Supervisors of Louisiana State University and Agricultural and Mechanical College and _____]

IN WITNESS WHEREOF, the parties hereto have executed this LSU Batture Lease North as of the dates indicated on the attached Acknowledgments.

WITNESSES:

Print Name: _____

Print Name: _____

Print Name: _____

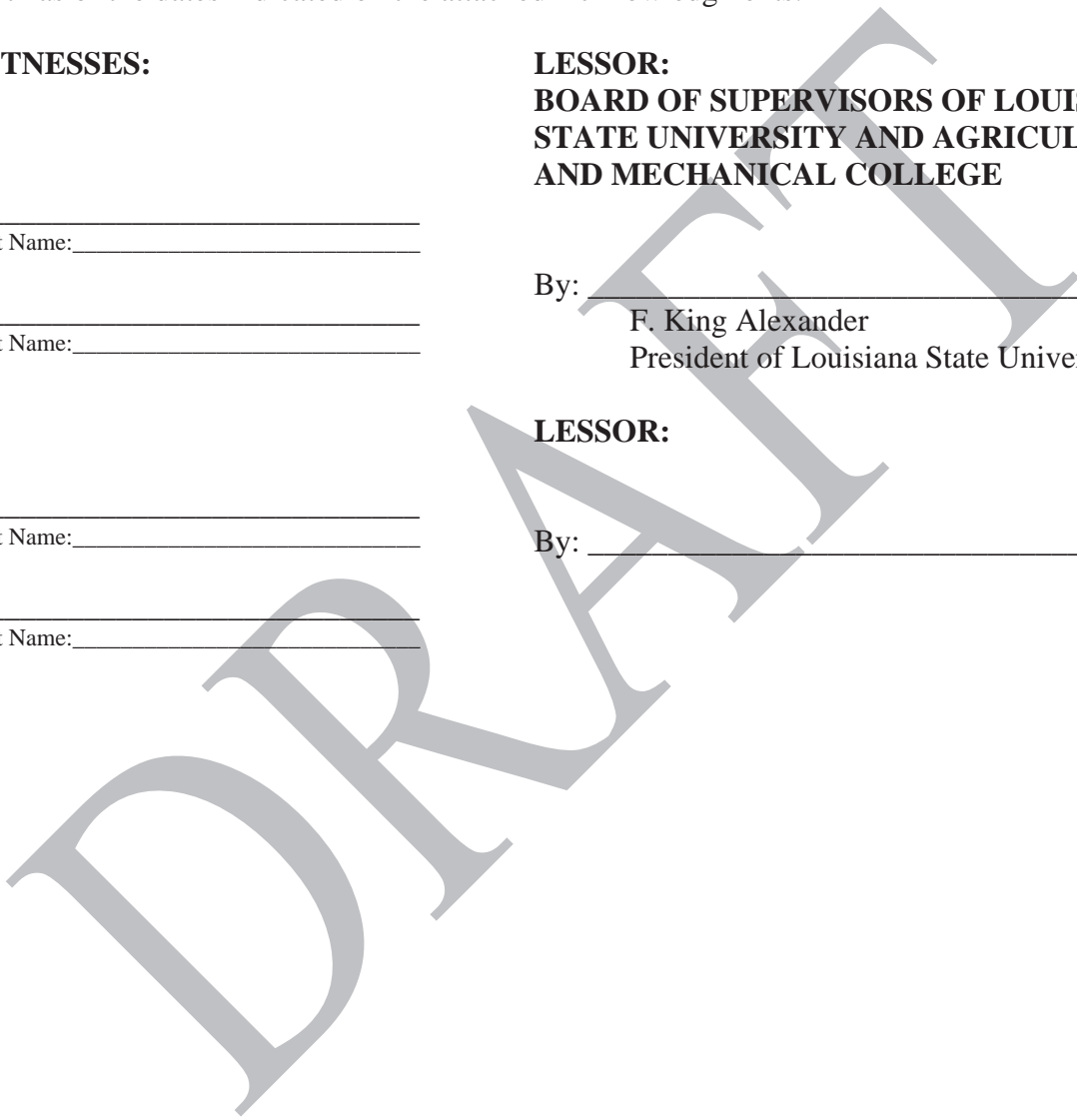
Print Name: _____

LESSOR:
BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL AND MECHANICAL COLLEGE

By: _____
F. King Alexander
President of Louisiana State University

LESSOR:

By: _____



STATE OF LOUISIANA

PARISH OF EAST BATON ROUGE

ACKNOWLEDGMENT

BE IT KNOWN that on this ___ day of _____, 2016, before me, the undersigned Notary Public, duly commissioned and qualified in and for the above Parish and State, and in the presence of the undersigned competent witnesses, personally came and appeared F. King Alexander, appearing herein in his capacity as President of LSU, and appearing on behalf of the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College (“Board of Supervisors”), a public constitutional corporation organized and existing under the laws of the State of Louisiana, who, being by me first duly sworn, declared and acknowledged to me, Notary, that he executed the above and foregoing LSU Batture Lease North on behalf of said Board of Supervisors with full authority of its Board of Supervisors and that said instrument is the free act and deed of said Board of Supervisors and was executed for the uses, purposes and benefits therein expressed.

IN TESTIMONY WHEREOF, Appearer has executed this acknowledgment in the presence of the undersigned competent witnesses and me, Notary, after due reading of the whole.

WITNESSES:

**BOARD OF SUPERVISORS OF LOUISIANA
STATE UNIVERSITY AND AGRICULTURAL
AND MECHANICAL COLLEGE**

Print Name: _____

F. King Alexander
President of Louisiana State University

Print Name: _____

NOTARY PUBLIC

STATE OF _____

COUNTY/PARISH OF _____

ACKNOWLEDGMENT

BE IT KNOWN that on this _____ day of _____, 2016, before me, the undersigned Notary Public, duly commissioned and qualified in and for the above County/Parish and State, and in the presence of the undersigned competent witnesses, personally came and appeared _____, appearing herein in his/her capacity as _____ of _____, a corporation, who, being by me and first duly sworn, declared and acknowledged to me, Notary, that he executed the above and foregoing instrument on behalf of said corporation with full authority of its _____ and that said instrument is the free act and deed of said _____ and was executed for the uses, purposes and benefits therein expressed.

IN TESTIMONY WHEREOF, Appearer has executed this acknowledgment in the presence of the undersigned competent witnesses and me, Notary, after due reading of the whole.

WITNESSES:

Print Name: _____

Print Name: _____

NOTARY PUBLIC

EXHIBIT "A"
PREMISES

That certain tract or parcel of ground located in the Parish of East Baton Rouge, State of Louisiana, and described as follows:

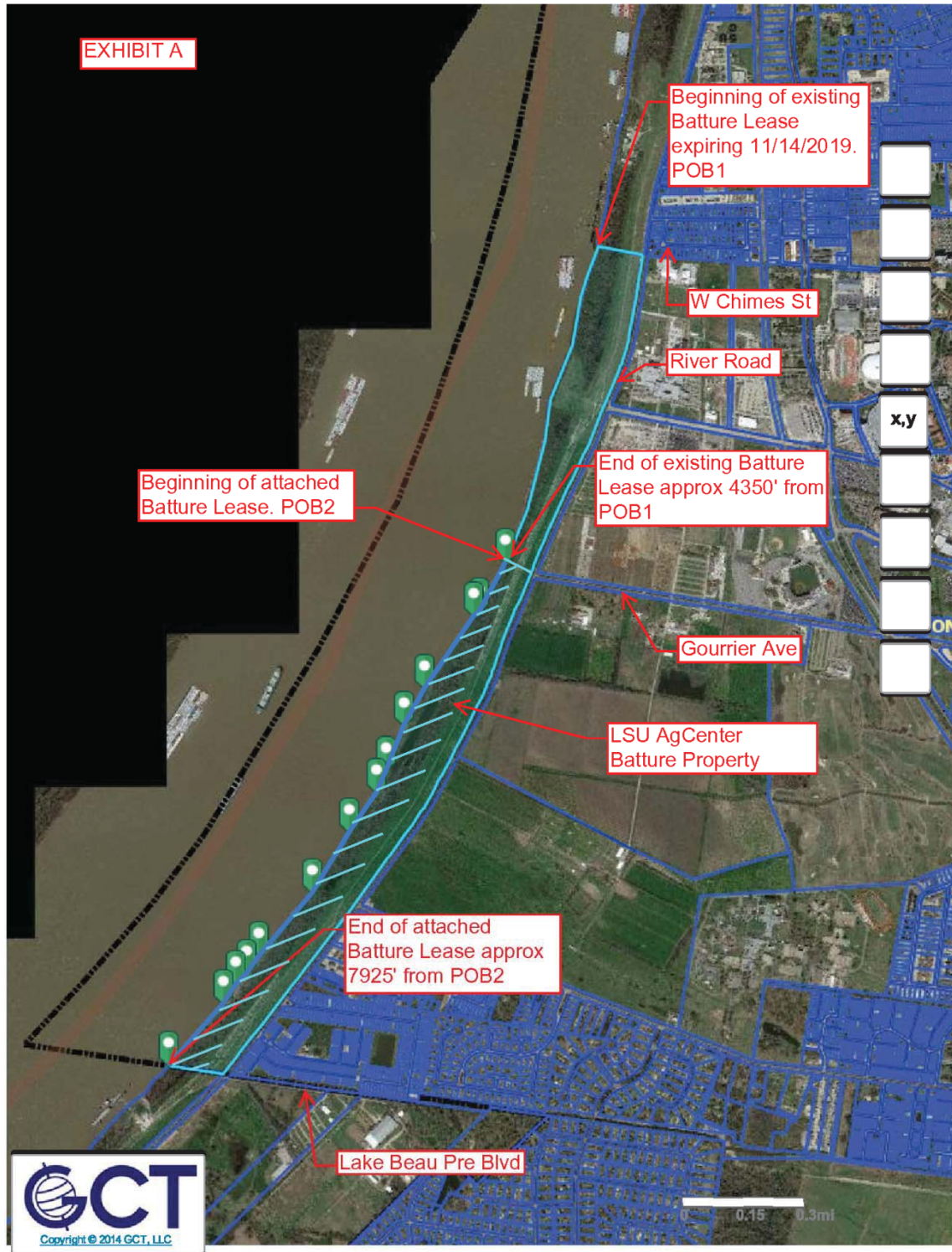
Beginning at the intersection of the ordinary low water mark of the Mississippi River with south end of existing Batture Lease marked POB2 on Exhibit A, then downstream along the meander of the ordinary low water mark a distance of approximately 7,925 feet to the south property line of the LSU Board of Supervisors; then east to the River side toe of the levee; then north along the River side toe of the levee to the intersection with south end of existing Batture Lease; then west along south end of existing Batture Lease to the POB2.

All as more particularly shown as crosshatched on the aerial photo attached hereto and also marked as Exhibit "A."

DRAFT

Exhibit "A"
East Baton Rouge Assessor Geoportal

2/10/2016



<http://atlas.geoportal.maps.com/ebrr>

1/1

Exhibit "B"
NOTICE OF LEASE

THIS NOTICE OF LEASE, dated as of _____, 2016, is made and entered into by and between Board of Supervisors of Louisiana State University and Agricultural and Mechanical College ("Lessor") and _____ ("Lessee"), pursuant to Section 22.8 of that certain LSU Batture Lease North by and between Lessor and Lessee entered into effective as of _____, 2016 (the "Lease"), for the purpose of making effective as to third parties the terms of the Lease.

1. Declaration of Lease: Lessor and Lessee entered into a Lease effective as of _____, 2016 wherein Lessor leased to Lessee the property more fully described on Exhibit "A" attached hereto ("Premises").

2. Name and Address of Lessor and Lessee:

LESSOR:

Board of Supervisors of Louisiana State University
and Agricultural and Mechanical College
104B University Administration Bldg.
3810 W. Lakeshore Dr.
Baton Rouge, Louisiana 70808

LESSEE:

3. Term of the Lease: The Initial Term of this Lease shall be ten years, commencing on _____, 2016.

4. Renewal Options: Upon written notification by Lessee to Lessor sixty (60) days prior to the end of the Initial Term, or any Renewal Term then in effect, and upon a proper showing acceptable to Lessor that permanent improvements have been constructed, placed or made upon the Premises by Lessee, Lessee shall have the right and option to renew this Lease for up to four (4) additional terms of five (5) years each.

5. Conflict of Terms: This Notice of Lease is executed pursuant to the provisions contained in the Lease, and is not intended to vary the terms and conditions of the Lease. In the event of any conflict between the terms of this Notice of Lease and the Lease, the Lease shall control. This Notice of Lease is being recorded to give notice of the existence of said Lease to third parties as contemplated by La. R.S. 9:2742 and the statutes and jurisprudence of the State of Louisiana.

IN WITNESS WHEREOF, the parties have executed this Notice of Lease for LSU Batture Lease North to be effective on the ____ day of _____, 2016.

WITNESSES:

Print Name: _____

Print Name: _____

WITNESSES:

Print Name: _____

Print Name: _____

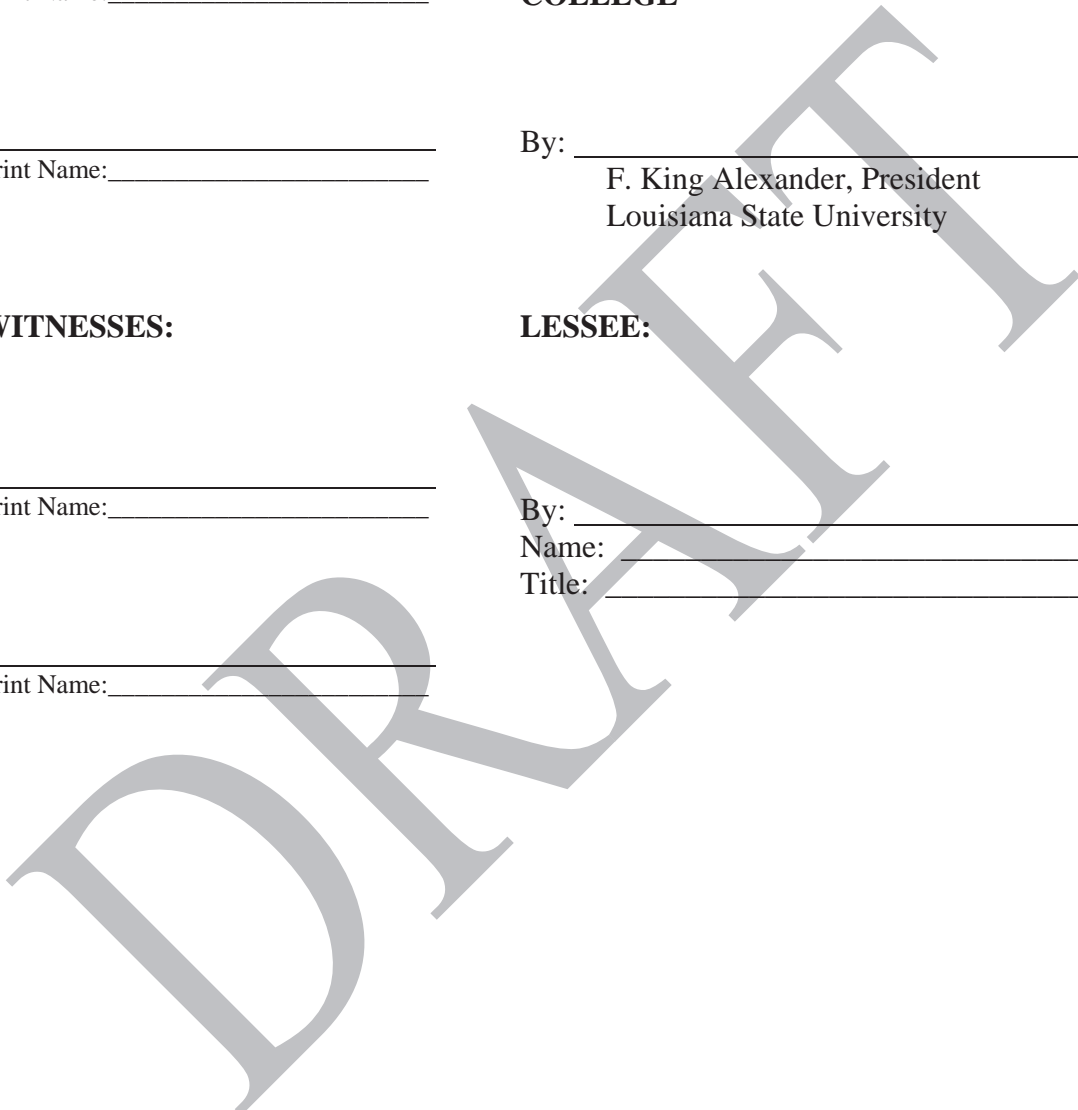
LESSOR:

**BOARD OF SUPERVISORS OF LOUISIANA
STATE UNIVERSITY AND
AGRICULTURAL AND MECHANICAL
COLLEGE**

By: _____
F. King Alexander, President
Louisiana State University

LESSEE:

By: _____
Name: _____
Title: _____





Request from LSU Shreveport to Acquire
a permanent Utility Servitude Agreement
with the City of Shreveport
by the Board of Supervisors

Item: Board of Supervisors

Date: 3/18/2016

Pursuant to Article VII, Section 8, D.2 (a), this matter is a Significant Board Matter.

D.2(a) The assignment, lease, transfer, encumbrance or sale of land, mineral rights, rights of way, servitudes, or other immovable property owned or controlled by LSU.

1. Summary of Matter

The City of Shreveport is requesting a permanent sewer servitude for property owned by LSU Shreveport and located at 8015 St. Vincent Avenue in Shreveport. This is part of a city wide effort to upgrade the city sewer system to comply with requirements agreed to in a Consent Decree between the City, the EPA, and the Department of Justice. New sewer lines will be installed. The proposed servitude has no negative impact on LSUS operation and they request the President approve this request.

LSU Shreveport is further requesting the Board of Supervisors to authorize and empower the President at this time to sign the final agreement with City of Shreveport.

2. Reason of Business and Cost

None.

3. Impact on the City

None

4. Description of the Property and Address

Not applicable.

5. Reason of Leasehold Interests

Permanent Utility Servitude Agreement with City of Shreveport

6. Parties of Interest

- LSU Board of Supervisors
- LSU Shreveport
- City of Shreveport

7. Related Documents

None

8. Other Parties of Interest

None

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- I. Letter from Chancellor Clark
- II. City of Shreveport Letter
- III. Permanent Utility Servitude
- IV. Site Plan & Property Description

RHSOLU, FON

NOWh, 7 HRH3ORHhb HE, RHSOLVHd by the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College does hereby authorize that F. King Alexander, in his capacity as President of LSU, to execute the Permanent Utility Servitude Agreement City of Shreveport to install new sewer lines and upgrade the sewer system in Caddo Parish , Shreveport, Louisiana,

b HE, 3UR, 7 HR RHSOLVHd that F. King Alexander, President of the LSU, or his designee, be and he is hereby authorized by and empowered for and on behalf of and in the name of the Board of Supervisors to include in the Servitude Agreement any and all provisions and stipulations that he deems in the best interest of the Board of Supervisors.



Office of the Chancellor
318.797.5200 (Fax) 318.797.5180

One University Place
Shreveport, LA 71115-2399

February 29, 2016

Dr. F. King Alexander
President
LSU
3810 West Lakeshore Drive
Baton Rouge, LA 70808

RE: Permanent Utility Servitude Agreement

Dear Dr. Alexander:

The City of Shreveport is requesting a permanent sewer servitude for property owned by LSUS located at 8015 St. Vincent Avenue in Shreveport. The installation of new sewer lines is part of a city-wide effort to upgrade the city sewer system to comply with requirements agreed to in a Consent Decree between the City, the EPA, and the Department of Justice.

As this project has no negative impact on LSUS operation, we are enclosing our request for approval and ask that it be placed on the agenda of the Board of Supervisors' March 18th meeting.

I certify that, to the best of my knowledge, I have provided all necessary documentation and that the information contained therein is complete, accurate, and in compliance with Article VII, Section 8, of the Bylaws of the Board of Supervisors. I agree to cooperate in any issues related to this matter. Please let me know if any additional information is needed.

Sincerely,

A handwritten signature in blue ink, appearing to read "Larry Clark", is written over the word "Sincerely,".

Larry Clark
Chancellor

Attachments



CITY OF SHREVEPORT

P.O. BOX 31109 SHREVEPORT, LA 71130 • 505 TRAVIS STREET SHREVEPORT, LA 71101
Website: www.shreveportla.gov

January 7, 2016

Project:

Parcel:

Dear Shreveport Citizen,

This letter is written to inform you about a project that the City of Shreveport has planned for your neighborhood in order to comply with requirements agreed upon in a Consent Decree entered by the City of Shreveport, the Environmental Protection Agency and the Department of Justice to correct deficiencies in our city's sanitary sewer system. Over the next few years, the City of Shreveport will be conducting new upgrades to our sewer system citywide. The City of Shreveport Engineering Department is implementing a new infrastructure that will provide improved, more efficient services, while eliminating problems we have seen with the older and inefficient sewer system. The City of Shreveport will strive for a smooth and easy transition during the construction and upgrade process.

It is my job to answer any questions you may have regarding this project and how it may affect you and your neighborhood. It is also my job to provide you with relevant information and help make the transition as smooth as possible. I will be visiting you and your neighbors in the next couple of days. If you have any questions or concerns, feel free to call me anytime at **318-869-1882**.

Sincerely,

Barron Long
Eric Hamilton

Representative
City Of Shreveport
Department of Engineering and Environmental Services

PERMANENT UTILITY SERVITUDE**STATE OF LOUISIANA§****PROJECT NAME: TASK ORDER #1-101****PARISH OF CADDOS§****PROJECT NUMBER: F14006****PARCEL NUMBER: U-184**

BE IT KNOWN, that this day before me, the undersigned authority, a Notary Public in and for Caddo Parish, Louisiana, personally came and appeared **BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY & AGRICULTURAL & MECHANICAL COLLEGE**, represented herein by _____, its registered agent, with a permanent mailing address of **1501 Kings Hwy, Shreveport, LA 71103**, hereinafter referred to as Grantor, its heirs and assigns, who declared that it they do hereby grant unto the **CITY OF SHREVEPORT**, hereinafter referred to as Grantee, its successors and assigns, the right to lay, maintain, inspect, repair, alter and relay public utility lines through, across and under the following described property in the Parish of Caddo, State of Louisiana, to-wit:

A certain parcel of land required for a Utility Servitude, located in a tract of land belonging to Board of Supervisors of Louisiana State University & Agricultural & Mechanical College. Said parcel having a municipal address of 8015 St. Vincent Ave. Said property is further identified as Tract Number 171425-000-0127 by the Caddo Parish Tax Assessor, and being in the Southwest Quarter of Section 25, Township 17 North, Range 14 West, Caddo Parish, Louisiana. Said parcel being more particularly described as follows:

The West 15' of said Tract 127, running adjacent and parallel to the East Right-of-Way of St. Vincent Ave., being a Utility Servitude as shown on attached plat, containing 5461.7 square feet (0.13 acres).

“SEE ATTACHED PLAT”

Be it further provided that the authorized personnel of the City of Shreveport and/or its contractors shall have the right of ingress and egress to the above described property at any time for the purpose of making

repairs, alterations, and tests necessary in connection with operation of this line.

GRANTEE agrees to be responsible for the restoration of all excavations or alterations necessary in the prosecution of this work and to replace the ground surface, as far as it is practicable, to its original condition.

GRANTEE hereby agrees and obligates itself to pay any damages which may occur to property, fences or buildings of said Grantor as a result of the exercise of the rights herein granted, the applicable law for any legal disputes or damages which are not mutually agreed upon arising out of this agreement shall be the law of (and all actions hereunder shall be brought in) the State of Louisiana and venue for such disputes shall be in the First Judicial District Court, Shreveport, Louisiana.

GRANTEE agrees to defend, indemnify and hold harmless grantor, its affiliate corporations, representatives, successors and assigns from and against any and all liabilities, losses, damages, suits, expenses, costs and judgments that may be claimed, brought or had against Grantor, its affiliate corporations, representatives, successors and assigns for any injury or death to any person or persons, or any damage to any real or personal property, resulting from or arising out of the operations and activities of the Grantee, its agents, employees or independent contractors upon the premises herein described.

Nothing contained herein shall be construed to mean that the City is to be held responsible for a depreciation in value of the described property occasioned by the existence of the servitude on or through the property. Owner of described property reserves the right to use the surface of the servitude area, pave over it, and make all reasonable uses except placement of permanent improvements thereon.

TO HAVE AND TO HOLD said servitude unto the said Grantee, its successors and assigns until said servitude to be exercised and so long thereafter as the same shall be useful for the above named purposes. This document is executed by both parties under the specified condition that at some point in the future, this servitude may be replaced by a revised servitude such as to accommodate future development more effectively and to the satisfaction of both parties.

THUS DONE AND PASSED in Shreveport on the ____ day of _____, 2016

WITNESSES:

OWNER: BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY & AGRICULTURAL & MECHANICAL COLLEGE

Printed Name _____

BY: _____

Printed Name _____

Its: _____

ATTESTING WITNESS ACKNOWLEDGMENT

STATE OF LOUISIANA PARISH OF _____

BEFORE ME, the undersigned authority, this day personally appeared _____ to me personally know to be the identical person whose name is subscribed to the foregoing instrument as an attesting witness who being first duly sworn, on his oath says: that he subscribed his name to the foregoing instrument as a witness, and that he knows _____ to be the identical person(s) described in said instrument, and who executed the same, and saw (him) (them) sign the same as (his) (their) voluntary act and deed, and that he, the undersigned signed his name to the same at the same time as an attesting witness

SWORN TO AND SUBSCRIBED before me on this ____ day of _____, 2016.

NOTARY PUBLIC

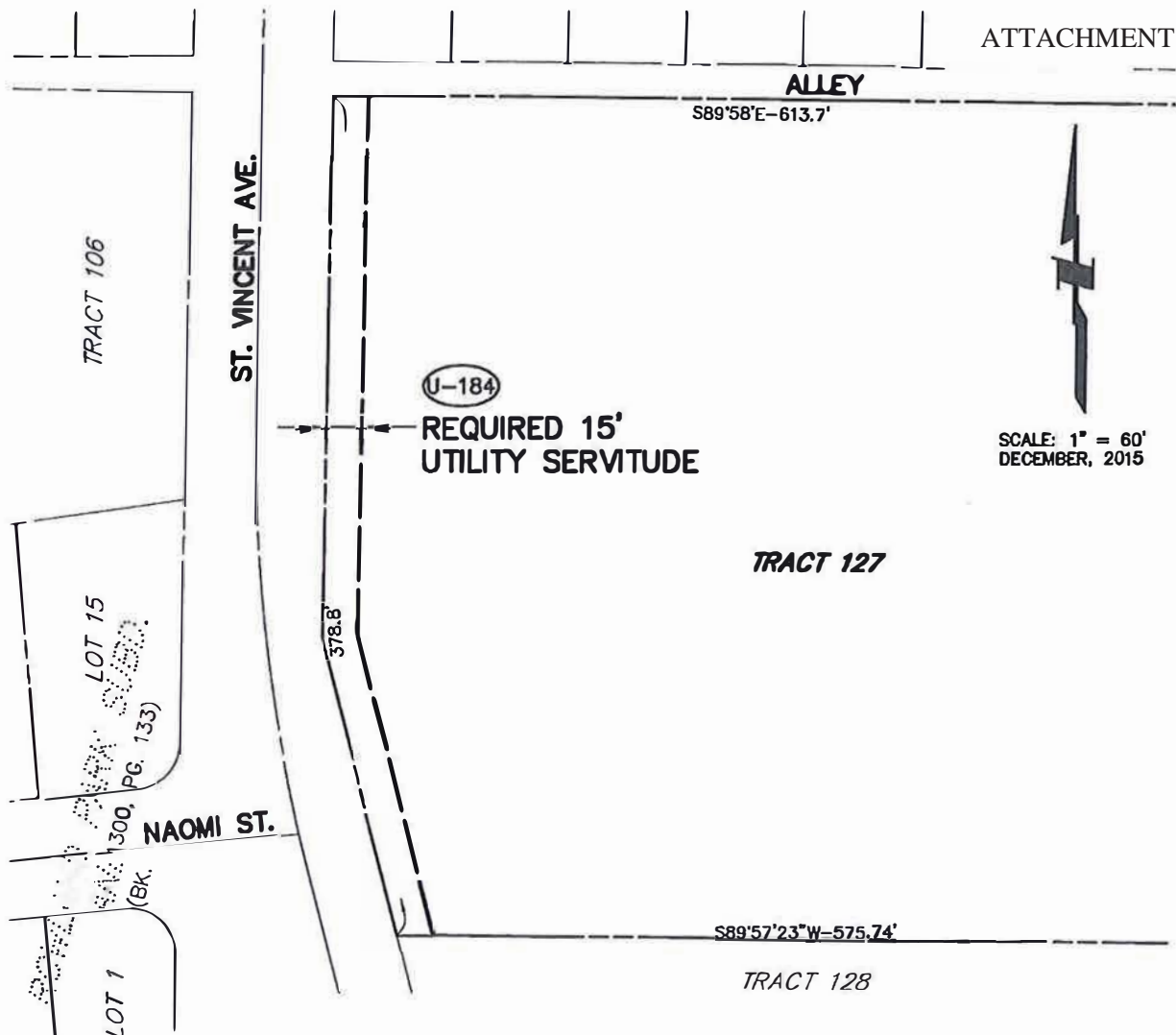
THUS DONE AND PASSED in Shreveport on the ____ day of _____, 2016, in the presence of _____ and _____, competent witnesses who hereunto sign their names with the said appearers and me, Notary, after reading the whole.

WITNESSES:

CITY OF SHREVEPORT

BY: _____
OLLIE S. TYLER, MAYOR

NOTARY PUBLIC



SCALE: 1" = 60'
DECEMBER, 2015

REFERENCES:

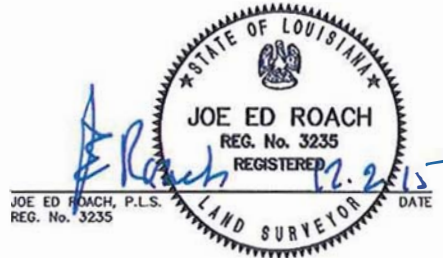
1. ROWLAND PARK SUBDIVISION AS PREPARED BY JOHN R. BOWMAN, P.L.S. No. 1358, DATED JANUARY, 1971, AS RECORDED IN CONVEYANCE BOOK 1300, PAGE 133 OF THE RECORDS OF CADDO PARISH, LOUISIANA.
2. LEGAL DESCRIPTION AS PER ACT OF DONATION DOCUMENT BOOK 2162, PAGE 35 OF THE RECORDS OF CADDO PARISH, LOUISIANA.

NOTES:

1. THE INFORMATION SHOWN HEREON IS BASED ON A REASONABLE SEARCH OF AVAILABLE RECORDS FOR THE PARENT TRACT.
2. THE PARCEL DEPICTED AND DESCRIBED HEREON IS SUBJECT TO ANY RIGHTS-OF-WAY, EASEMENTS, RESTRICTIONS, OR OTHER ENCUMBRANCES THAT A THOROUGH TITLE SEARCH MIGHT DISCLOSE.
3. THIS SURVEY IN NO WAY GUARANTEES TITLE OR OWNERSHIP. OWNERSHIPS SHOWN ARE TAKEN FROM CADDO PARISH TAX ASSESSOR RECORDS.
4. BEARING AND DISTANCE DATA BASED ON CALLS FROM THE REFERENCED ACT OF DONATION.

CERTIFICATION:

I HEREBY CERTIFY THAT THIS PLAT WAS PREPARED UNDER MY SUPERVISION AND REPRESENTS INFORMATION FROM AVAILABLE RECORDS IN ACCORDANCE WITH APPLICABLE PORTIONS OF CHAPTER 29 "STANDARDS OF PRACTICE FOR BOUNDARY SURVEYS" AS SET FORTH IN TITLE 46, PROFESSIONAL AND OCCUPATIONAL STANDARDS FOR PROFESSIONAL ENGINEERS AND LAND SURVEYORS.



REQUIRED UTILITY SERVITUDE

LOCATED IN TRACT 127
SOUTHWEST 1/4 SECTION 25, T17N, R14W,
CADDO PARISH, LOUISIANA

PROJECT NAME: SANITARY SEWER IMPROVEMENTS
DOWDELL ST. & W. 75TH ST. AREA

C.D. PROJECT No.: 1-101
C.I.P. PROJECT No.: F14006

PARCEL No.: U-184

OWNERSHIP: BOARD OF SUPERVISORS OF LOUISIANA STATE
UNIVERSITY & AGRICULTURAL & MECHANICAL COLLEGE

GEOGRAPHIC TRACT No.: 171425-000-0127

REQUIRED UTILITY SERVITUDE: 5461.7 SQ. FT. (0.13 AC.)

PREPARED BY:

BALAR
ENGINEERS & SURVEYORS
BALAR ASSOCIATES, INC.
631 MILAM STREET, SUITE 300
SHREVEPORT, LOUISIANA 71101

Project Name: Sanitary Sewer Improvements
Dowdell St. & W. 75th St. Area

C.D. Project Number: 1-101
C.I.P. Project Number: F14006

Parcel Number: U-184

Ownership: Board of Supervisors of Louisiana State University &
Agricultural & Mechanical College

Geographic Tract Number: 171425-000-0127

Required Utility Servitude: 5461.7 square feet (0.13 acres)

A certain parcel of land required for a Utility Servitude, located in a tract of land belonging to Board of Supervisors of Louisiana State University & Agricultural & Mechanical College. Said parcel having a municipal address of 8015 St. Vincent Ave. Said property is further identified as Tract Number 171425-000-0127 by the Caddo Parish Tax Assessor, and being in the Southwest Quarter of Section 25, Township 17 North, Range 14 West, Caddo Parish, Louisiana. Said parcel being more particularly described as follows:

The West 15' of said Tract 127, running adjacent and parallel to the East Right-of-Way of St. Vincent Ave., being a Utility Servitude as shown on attached plat, containing 5461.7 square feet (0.13 acres).

Prepared by:

**BALAR Associates, Inc.
631 Milam Street, Suite 300
Shreveport, Louisiana 71101
November, 2015**

LSU Board of Supervisors Committee Meeting

3810 W. Lakeshore Drive
Baton Rouge, Louisiana 70808
Board Conference Room
PUBLIC COMMENT

Public Comments may be made only (1) when they relate to a matter on the agenda and (2) when individuals desiring to make public comments have registered at least one hour prior to the meeting.

For additional information see: <http://www.lsu.edu/bos/public-comments.php>

Friday, 3/18/2016

9:00 AM - 12:00 PM CT

A. FINANCE, INFRASTRUCTURE, AND CORE DEVELOPMENT COMMITTEE (Ronnie Anderson, Chairman)

1. Request from LSU A&M to Authorize the Board of Supervisors to Enter into a Multi-Media Rights Agreement between LSU and Outfront Media Sports Inc.

FINANCE A&M MMR Resolution - Page 2

FINANCE A&M MMR Agreement - Page 5

FINANCE A&M MMR Exhibits - Page 42

2. Request from LSU A&M to Authorize the Board of Supervisors to Enter into a Contract with a Private Partner to Manage the LSU Child Care Center

FINANCE A&M CHILDCARE CENTER RESOLUTION - Page 115

3. Request from LSU A&M to Amend the Current Cooperative Endeavor Agreement between the LSU Board of Supervisors and the LSU Research and Technology Foundation

FINANCE A&M Second Amendment LSU and RTF Resolution - Page 118

FINANCE A&M 2nd amendment to RTF CEA - Page 121

FINANCE A&M Original CEA - Page 125

FINANCE A&M PCTT Recommendation - Page 141

4. Request from LSUA to Approve a Cooperative Endeavor Agreement between the LSU Board of Supervisors and The Academy to Lease Space for Secondary Educational Purposes

FINANCE LSUA UA CEA Resolution - Page 147

FINANCE LSUA Current MOU - Page 150

FINANCE LSUA CEA - Page 155

5. • Request from LSU A&M for the Establishment of Restricted Accounts for LSU Online

FINANCE A&M Restricted Accounts for LSU Online Resolution - Page 166

FINANCE A&M Memo from Vice Provost Lee, with budget attachment - Page 169

B. ACADEMIC AND STUDENT AFFAIRS, ACHIEVEMENT AND DISTINCTION COMMITTEE (James W. Moore, Jr., Chairman)

1. Request from LSU A&M to Approve the Full Authorization of the Transformational Technologies and Cyber Research Center

Academic Affairs Committee Request from LSU A&M to Approve the Full Authorization of the Transformational Technologies and Cyber Research - Page 172

2. Request from Louisiana State University to Approve Establishment of the Honors Promise Transfer Scholarship

Academic Affairs Committee Request from Louisiana State University to Approve Establishment of the Honors Promise Transfer Scholarship - Page 174

C. PROPERTY AND FACILITIES COMMITTEE (Rolfe McCollister, Chairman)

1. Capital Projects Update Presented By: Tony Lombardo

2. Nicholson Gateway Project Update Presentation

D. RESEARCH AND ECONOMIC DEVELOPMENT COMMITTEE (Jim McCreery, Chairman)

1. Economic Development: How LSU is Driving Louisiana's Economy

E. ATHLETIC COMMITTEE (R. Blake Chatelain, Chairman)

1. Request from LSU A&M to Approve Employment Contract with Brian Lee, Head Coach Women's Soccer

ATHLETICS A&M Soccer Head Coach Resolution - Page 176

ATHLETICS A&M Brian Lee Head Coach Women's Soccer Contract - Page 179

F. AUDIT COMMITTEE (Stanley, Jacobs, Chairman)

The Audit Committee will meet at 9:00am in the LSU University Administration Building in Conference Room 112, Baton Rouge. The Committee may go into Executive Session in accordance with the provisions of LA R.S. 42:6.1 A (4).



Request from LSU A&M to authorize the Board of Supervisors to enter into a Multi-Media Rights Agreement between LSU and OUTFRONT Media Sports Inc.

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1 Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the University or any of its campuses or divisions.

1. Summary of Matter

In 2005, Louisiana State University and Agricultural and Mechanical College (LSU) entered into its first Multi-Media Rights (MMR) Agreement (“Agreement”) with Viacom (now known as OUTFRONT Media Sports Inc.) for the purposes of LSU intercollegiate athletics. LSU proposes the execution of a new 10-year Agreement with OUTFRONT Media Sports Inc. (OMS) to continue this successful partnership. The term of this Agreement shall be for 10-years after which it will be competitively bid.

2. Review of Business Plan

The Agreement encompasses the delivery of a comprehensive and quality program with a national marketing presence and shall create opportunities at all levels of marketing rights and sponsorships. The agreement requires that OMS represent the best interests of LSU Athletics for the exclusive right to commercially exploit the MMR license pursuant to the Agreement in the areas of radio and television, corporate sponsorships (to include signage and event promotions), publications, the Internet, and affinity marketing programs.

All radio broadcasts of Athletics Events and Coaches Radio and Television Shows outlined in the Agreement are and will remain the University’s property before, during, and after the Agreement expires or is otherwise terminated.

All services under the Agreement must be performed and delivered in strict compliance with NCAA, SEC, and LSU rules and regulations.

OMS shall use an appropriate tagline to identify its project. Under the execution of the Agreement, OMS Sports will operate under the name of LSU Sports Properties.

An annual review will be conducted to address current market-driven changes that may necessitate financial or other adjustments, additions or changes to the Agreement as mutually and reasonably agreed upon by LSU and OMS. In addition, there will be quarterly meetings conducted between LSU and OMS representatives during the term of this Agreement to facilitate information sharing and planning regarding MMR-related matters, including the review and discussion of current and prospective transactions to ensure that such transactions are consistent with the University’s image, goals, and needs.

3. Fiscal Impact

In consideration of the rights granted to OMS by LSU and pursuant to the Agreement, for the 2016-17 through 2025-26 athletic seasons, OMS shall pay to LSU the LSU Annual Rights Fee for each year of the Agreement. In addition to the payment by OMS of the LSU Annual Rights Fee, OMS shall pay to LSU the Percentage of Gross Revenue for each Agreement Year equal to the amount by which Gross Revenue exceeds the Gross Revenue Threshold for each Agreement Year multiplied by the Applicable Percentage for such Agreement Year. OMS shall also provide local, regional, and national advertising space in support of LSU Athletics. Other revenue includes ticket printing and other marketing-related services.

The following tables summarizes the fiscal impact of the proposed Agreement with OMS:

Year	Annual Rights Fee	Advertising	Services	Revenue Threshold	LSU Revenue Share
2016-17	\$ 8,000,000	\$ 100,000	\$ 500,000	\$ 18,500,000	50.0%
2017-18	\$ 8,075,000	\$ 100,000	\$ 500,000	\$ 18,600,000	50.0%
2018-19	\$ 8,150,000	\$ 100,000	\$ 500,000	\$ 18,700,000	52.5%
2019-20	\$ 8,225,000	\$ 100,000	\$ 500,000	\$ 18,800,000	52.5%
2020-21	\$ 8,300,000	\$ 100,000	\$ 500,000	\$ 18,900,000	55.0%
2021-22	\$ 8,375,000	\$ 100,000	\$ 500,000	\$ 19,000,000	55.0%
2022-23	\$ 8,450,000	\$ 100,000	\$ 500,000	\$ 19,100,000	57.5%
2023-24	\$ 8,525,000	\$ 100,000	\$ 500,000	\$ 19,200,000	57.5%
2024-25	\$ 8,600,000	\$ 100,000	\$ 500,000	\$ 19,300,000	60.0%
2025-26	\$ 8,675,000	\$ 100,000	\$ 500,000	\$ 19,400,000	60.0%
Total	\$ 83,375,000	\$ 1,000,000	\$ 5,000,000		

In addition to the above, under the proposed terms of the Agreement, OMS will expend a total of \$2.5 million for capital improvements to benefit LSU Athletics, such as facilities, structures, and equipment, during the term of this Agreement.

4. Description of Competitive Process

As indicated in Section 901 of the Procurement Code (LAC 34:XIII.Chapters 3-25), Revenue Generating Solicitations and Contracts, certain circumstances may support the award of a revenue generating contract without competition. Given the nature of this agreement as a renewal of a previously competed contract in good standing coupled with the due diligence of LSU staff to vet several other options and finding none comparable or more suitable, the Chief Procurement Officer (CPO) and Chief Financial Officer (CFO) support the generation of this agreement without competition.

LSU staff compared the compensation & benefits received by peer institutions (both within the Southeastern Conference and the other Power 5 conferences) during recent MMR contract signings. After carefully reviewing all aspects of these contracts, LSU staff determined that the compensation and benefits received from the OMS proposal would be comparable and, in many cases, better than those received by peer institutions. The continuity of working with OMS is also a benefit for LSU.

5. Review of Legal Documents

The attached Agreement was prepared by LSU staff in consultation with the Office of General Counsel and the Office of Procurement Services.

6. Parties of Interest

LSU and OUTFRONT Media Sports Inc. both have an interest in this agreement.

7. Related Transactions

None.

8. Conflicts of Interest

None.

ATTACHMENTS

- I. Multi-Media Rights Agreement - available on the LSU Board of Supervisors' website
- II. Exhibits - available on the LSU Board of Supervisors' website

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College does hereby authorize F. King Alexander, President of LSU, or his designee, acting on behalf and in the name of the Board, and in consultation with legal counsel, to execute a Multi-Media Rights Agreement for the benefit of LSU with OUTFRONT Media Sports Inc. and any related document necessary or desirable to accomplish and implement purposes of the Multi-Media Rights Agreement, with all such agreements and documents, as well as any subsequent amendments thereto, to contain the terms and conditions, including prices, that the President deems to be in the best interest of LSU.

MULTI-MEDIA RIGHTS AGREEMENT

This Multi-Media Rights Agreement (“Agreement”) made and entered into on this _____ day of _____, 2016, by and between the BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL AND MECHANICAL COLLEGE (hereinafter referred to as “the Board” or “University”) having its principal offices at Baton Rouge, Louisiana, and OUTFRONT Media Sports Inc. (hereinafter referred to as “OMS”).

RECITALS

WHEREAS, Louisiana State University and Agricultural and Mechanical College maintains and operates an athletics program which includes the varsity sports of football, men’s basketball, men’s baseball, women’s basketball, women’s volleyball, track and field, softball, soccer, tennis, swimming and other intercollegiate sports in which University participates;

WHEREAS, University owns or controls certain data and various intellectual property rights including its various trademarks and logos, as well as multi-media and sponsorship rights such as the production and broadcast of radio and television programming, corporate sponsorships, signage, internet, GameDay programs, and related publications, promotions, events, activities, and broadcasts pertaining to the LSU Athletics Department and wishes to arrange for the marketing and merchandising of such rights and other similar activities;

WHEREAS, OMS is in the business of and possesses experience in merchandising, promoting, and marketing of universities and their athletics programs, and in commercially disseminating radio and television broadcasts of collegiate athletic events;

WHEREAS, Tiger Athletic Foundation (“TAF”) is a private non-profit Louisiana Corporation dedicated to supporting LSU Athletics and, in accordance with the terms of those certain Cooperative Endeavor and Lease Agreements executed on September 26, 2003, and September 20, 2012, by the University and TAF (collectively, the “Cooperative Endeavor Agreements”), TAF has acquired certain rights and undertaken certain obligations with respect to videoboards, related technology and recognition rights in LSU Athletic venues; and

WHEREAS, subject to the approval of the LSU Representative (as hereinafter defined), the Tiger Athletic Foundation (“TAF”) will enter into a Videoboard Lease Agreement granting OMS such rights in and to the TAF Videoboards as may reasonably be required to achieve the objectives set forth in this Agreement, including but not limited to rights to construct, maintain and improve the TAF Videoboards and grant recognition to sponsors as set forth in the Cooperative Endeavor Agreements.

NOW, THEREFORE, in further consideration of the obligations and covenants to be kept and performed by the parties hereto, Board and OMS agree as follows:

1.0 Definitions. In addition to such other defined terms as may be set forth in this Agreement, and in any Exhibit or Attachment attached hereto, the following terms shall have the following meanings:

“Agreement” shall mean this Multi-Media Rights Agreement between OMS and Board, as the same may be amended or modified from time to time, including all exhibits and attachments hereto.

“Agreement Year” shall mean from July 1, 2016 through June 30, 2017, and from July 1 through June 30 of each succeeding year of this Agreement; provided, however, if this Agreement terminates on a date other than June 30, the Agreement Year for the final year shall be from the July 1 immediately preceding the date of termination through the date of termination.

“Applicable Privacy and Data Security Laws” shall mean: (i) all privacy, security, and data protection laws, rules, and regulations of any applicable jurisdiction (including, without limitation, the US), (ii) generally accepted industry standards and practices with respect to privacy, security and data protection including but not limited to the collection, processing, storage, protection and disclosure of personal information, and (ii) the applicable privacy policies and agreements of University, OMS and any third party from whom such data is received.

“Athletics Department” shall mean the department of LSU which manages and operates LSU’s intercollegiate athletics program, which participates in SEC and NCAA sanctioned events and, in association therewith, manages and operates Athletic Facilities and all related functions and activities.

“Athletics Events” shall mean all intercollegiate athletic activities held in Athletics Facilities as well as such other athletic related events related to the merchandising, promoting and marketing by the Athletics Department of LSU Athletics Program.

“Athletics Facilities” shall mean any building or structure on the LSU campus in which Home Games are played or other Athletics Events are ordinarily conducted by the Athletics Department.

“Baton Rouge Metropolitan Area” shall mean Baton Rouge and the surrounding areas that include East Baton Rouge Parish, West Baton Rouge Parish, Ascension Parish and Livingston Parish.

“Board” shall mean the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College.

“Coaches Radio Shows” shall mean radio shows featuring the coaches in the LSU sports of football, men’s and women’s basketball and baseball, the format for which is reflected on Attachment I to Exhibit “A.”

“Coaches Television Shows” shall mean television shows featuring the coaches in the LSU sports of football, men’s and women’s basketball and baseball, the inventory for which is reflected on Attachment IV to Exhibit “A.”

“Cooperative Endeavor Agreement” shall mean one of the following agreements: the Cooperative Endeavor and Lease Agreement executed on September 26, 2003, on behalf of Board and TAF, and granting, among other things, rights to TAF related to the TAF Videoboards; and, the Cooperative Endeavor and Lease Agreement executed on September 20, 2012.

“Effective Date” shall mean the effective date of the Term of this Agreement, which date shall be July 1, 2016.

“Exhibits” shall mean those documents listed in Section 19, which are attached hereto and made a part hereof.

“Flagship Station” shall mean that radio station that OMS has granted radio broadcast rights to in the Baton Rouge Metropolitan Area.

“GameDay Programs” shall mean those programs produced for football, men’s basketball, women’s basketball, baseball and softball for distribution at Athletics Events on game days.

“Gross Revenue” shall mean all income and revenues of any nature or kind including but not limited to consideration or payment to OMS in the form of an in-kind payment or as a result of trade which are paid to or for the benefit of OMS whether paid to OMS timely, in advance, or in arrears, or are credited to any account of OMS during the Term arising pursuant to or with respect to any Multi Media Rights granted by or pursuant to authority granted by Board under this Agreement and/or under the Videoboard Lease Agreement in any Agreement Year, less only applicable sales tax if any. Gross Revenue shall not be reduced by any commissions other than by standard advertising commission paid to bona fide third-party agencies neither owned by nor otherwise affiliated with OMS, its managers, members, parents, subsidiaries or the corporate affiliates of any of them, not to exceed fifteen percent (15%). Dollars received by OMS for work performed by OMS separate from the licensing of the sponsorship is not included in Gross Revenue so long as the amount paid for the sponsorship is fair market value.

“Gross Revenue Threshold” shall mean the amounts set forth in Section 4.2 as the various levels at which a Percentage of Gross Revenue is paid to University.

“Home Games” shall mean any scheduled intercollegiate athletic contest played at any one of the Athletics Facilities or a scheduled home contest that LSU moves to an athletic location other than Athletics Facilities, in which an LSU Athletics team is one of the participants and is designated as the host institution for purposes of the new location, not including SEC or NCAA championship events.

“Improvements” shall mean the facilities, structures, equipment and any other installations, enhancements, renovations, capital initiatives related to Athletic Facilities designed, constructed, installed and equipped by OMS pursuant to Section 6.0 hereof that (i) facilitate the generation of revenue by OMS in connection with the performance of this Agreement, and (ii) are mutually agreed upon in writing by OMS, the LSU Representative and the LSU Athletics Director, in particular pursuant to Section 6.0 of this Agreement.

“Licensed Marks” shall mean those trademarks identified on Exhibit “C” attached hereto and made a part hereof as well as all content, photographs (including but not limited to photographs of student athletes), merchandise, paraphernalia, promotional materials, artwork, advertising materials, copies of computer programs, technical information and data, provided to OMS by or on behalf of University for use in the performance of OMS’s obligations or the exercise of OMS’s rights under this Agreement and the Videoboard Lease Agreement.

“Live Radio Game Broadcasts” shall mean those rights to produce and commercially disseminate over the radio all live football, men’s basketball, women’s basketball, baseball and selected softball games, including pre and post-game shows, for all regular season games and when NCAA, SEC or other applicable rules allow, all post-season and tournament games.

“Local Commercial Inventory” shall mean the commercial time available to the LSU Sports Radio Network Affiliates and LSU Sports Television Network Affiliates for their sale or other use.

“LSU” shall mean Louisiana State University and Agricultural and Mechanical College which is a university under the supervision and management of the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College.

“LSU Annual Rights Fee” shall mean the royalty payment by OMS to University which is guaranteed for each Agreement Year and payable as set forth in Section 4.1.

“LSU Athletics” shall mean LSU’s intercollegiate athletics program.

“LSU Athletics Administration Building” shall mean the center of operations for the LSU Athletics Program, housing offices for coaches and administrators, as well as the ticket office and the LSU Radio Studio and the LSU Television Studio.

“LSU Athletics Director” shall mean the Director of Athletics for the University or his designee.

“LSU Athletics Program” shall mean those varsity sports fielded by LSU Athletics currently composed of Nineteen (19) sports including eight (8) men’s teams and eleven (11) women’s teams.

“LSU Radio Studio” shall mean a fully operational radio studio located on the fifth floor of the LSU Athletics Administration Building, including a talk studio for live shows or production and a main studio housing two audiotronic broadcast consoles, configured to allow two separate event broadcasts to be produced simultaneously.

”LSU Representative” shall mean the President of LSU and his designees including but not limited to the LSU Vice President for Finance and Administration and CFO.

“LSU Sports Properties” – OMS shall operate under the name LSU Sports Properties in the performance of its obligations under this Agreement, which name is deemed intellectual property of University.

“LSU Sports Radio Network Affiliates” shall mean those radio broadcast stations which have been cleared as affiliates for broadcasting of LSU Sports Radio Network Program Inventory listed on Attachment II to Exhibit “A.”

“LSU Sports Radio Network Program Inventory” shall mean that programming set forth in Section A.2 of Exhibit “A.”

“LSU Sports Television Network Affiliates” shall mean those television stations which have been cleared as affiliates for broadcasting of the LSU Sports Television Network Program Inventory listed on Attachment V to Exhibit “A.”

“LSU Sports Television Network Program Inventory” shall mean that inventory set forth in Exhibit “A.3.”

“LSU Television Studio” shall mean a fully operational television studio located on the fifth floor of the LSU Athletics Administration Building. This studio is the site of production for all Coaches Television Shows and highlight videos, as well as the operations center for the TAF Videoboards in Tiger Stadium and the Pete Maravich Assembly Center.

“LSU Tigers Home Page” or **“www.LSUports.net”** shall mean the Athletics Department’s official site on the World Wide Web.

“Marketing and Promotions Division” shall mean that division of the Athletics Department which is responsible for promotions, in-game activities, corporate sponsorships, and signage opportunities for the LSU Athletics Program.

"Multi-Media Rights" shall mean those rights licensed herein to use Licensed Marks in connection with the production and broadcast of radio and television programming, corporate sponsorships, signage, Internet presence, GameDay Programs and related publications, promotions, events, activities and broadcasts pertaining to the Athletics Department, all such use to be pursuant to this Agreement.

“Multi-Media Rights Agreement” shall mean this Agreement and all Exhibits and Attachments referenced in Section 19.

“Multi-Media Rights Sublease” shall mean any agreement by which OMS grants rights to a third party arising from the rights granted to OMS pursuant to this Agreement or pursuant to the Videoboard Lease Agreement.

“NCAA” shall mean the National Collegiate Athletic Association, of which University is a member.

“Network Commercial Inventory” shall mean the commercial time available to OMS for its sale or other use.

“Percentage of Gross Revenue” shall mean the amount by which Gross Revenue received by OMS in any Agreement Year exceeds the Gross Revenue Threshold for such Agreement Year multiplied by the applicable percentage set forth in Section 4.2 for such Agreement Year.

“Scope of Services” shall mean the services and the activities identified on Exhibit “A” attached hereto.

“Videoboard Lease Agreement” shall mean the Videoboard Lease Agreement between OMS and Tiger Athletic Foundation effective July 1, 2016, as the same may be amended or modified from time to time, including all exhibits and attachments thereto.

“SEC” shall mean the Southeastern Conference, of which University is a member.

“TAF” or **“Tiger Athletic Foundation”** shall mean the private fundraising organization that supports the Athletics Department.

“TAF Annual Rental Fee” shall mean the non-commissionable cash royalty payment by OMS to TAF as set forth in the Videoboard Lease Agreement. In the Videoboard Lease Agreement the TAF Annual Rental Fee is referred to as the “Annual Rental”.

“TAF Videoboards” shall mean those videoboards, ribbon panels and related equipment, including any replacements, improvements and additions owned by, leased or licensed to TAF including the videoboards and related equipment located in Tiger Stadium, Pete Maravich Assembly Center, Bernie Moore Track Stadium, Dub Robinson Tennis Stadium, the LSU Tennis Complex, the LSU Gymnastics Facility and Alex Box Stadium, and such other videoboards covered or authorized by the Cooperative Endeavor Agreements.

“Term” shall mean approximately ten (10) years, commencing July 1, 2016, and ending June 30, 2026.

“TigerView” shall mean the video boards in Tiger Stadium and the Pete Maravich Assembly Center available for video messages, except as otherwise provided herein.

“Work” shall mean all work and activities required to be undertaken by OMS at its expense in order to design, construct, install and equip the Improvements required or permitted by Section 6.0 to be designed, constructed, installed and equipped by OMS, including, without limitation, the transportation and storage of materials, the securing of worksites and staging areas, the design, planning, construction and equipping of facilities at University, and all necessary utility placements, relocations, tie-ins and upgrades.

2.0 License

2.1 Multi-Media Rights. Board hereby grants to OMS those exclusive sponsorship and event marketing rights and privileges for LSU Athletics described in the Scope of Services which is attached as Exhibit “A” and incorporated herein, provided, however, in the event a Home Game is played in a location other than in Athletics Facilities, or in the event that LSU participates in an intercollegiate athletic competition in a venue other than in Athletics Facilities, OMS hereby acknowledges that Board may not have marketing rights and privileges in or with respect to such location and Board has no obligation to seek or acquire any such rights or privileges. Notwithstanding the foregoing, in the event that Board shall have such marketing rights and privileges in or with respect to such location, such rights shall be deemed to be included in the exclusive sponsorship and event marketing rights and privileges for LSU Athletics described in the Scope of Services and granted to OMS pursuant to this Agreement. OMS shall perform all of the obligations and duties set forth in Exhibit “A” hereto and shall be bound by and comply with all provisions therein. Any change in the schedule of Athletics Events which materially and adversely alters the marketable inventory described in this Agreement shall entitle OMS to utilize the provisions of Section 26.0. In no event shall any

right granted herein to OMS or pursuant to the provisions herein imply or create an association with LSU or Board in general, their affiliated organizations or a department of LSU or University other than the LSU Athletics Department.

2.2 Representations and Warranties. Each party represents and warrants to the other party that: (a) it is duly incorporated and validly existing under applicable laws and in good standing in applicable business locations as required; (b) it has all necessary right, title, license and authority to enter into and perform its obligations under this Agreement; (c) the person signing this Agreement has full authority to bind the given party to the terms hereof; (d) in the case of University, University represents and warrants that all Licensed Marks, data and any content supplied by University to OMS under this Agreement (i) are owned or duly licensed by University and do not infringe or misappropriate the rights of any other person or entity, (ii) comply with all applicable federal, state, and local laws, rules and regulations and any generally accepted industry codes or rules by which University and/or OMS may be bound and do not contain any obscene, libelous, slanderous or otherwise defamatory materials or refer in an offensive manner to the gender, race or ethnicity of any individual or group; (iii) are accurate and that all claims contained therein have been substantiated; and (iv) do not infringe upon any copyright, trademark or other intellectual property or privacy right of any third party. Each party further represents and warrants that they shall exercise all rights and perform all obligations hereunder in accordance with all applicable laws, rules, regulations and industry standards, including, without limitation, all Applicable Privacy and Data Security Laws.

2.3 Additional Rights and Obligations. OMS shall perform all of the obligations and duties set forth in Exhibit “B” hereto and shall be bound by and comply with all provisions therein.

2.4 Intellectual Property. Pursuant to this Agreement, the Board is licensing to OMS, specified uses of the Licensed Marks and certain other intellectual property and assets during the Term of this Agreement, as contemplated herein. The Board is licensing the Licensed Marks to OMS on a non-exclusive basis. Notwithstanding the foregoing, the parties acknowledge that OMS may use the Licensed Marks in connection with certain exclusive rights granted to OMS hereunder. The Board shall, in all cases, retain exclusive ownership of any and all such Licensed Marks and other intellectual property and assets, including any and all derivative property and assets developed during the Term of the Agreement. OMS hereby acknowledges the Board’s ownership of intellectual property associated with LSU Athletics and agrees to relinquish to the Board all licensed rights to any and all such intellectual property at the expiration or termination of the Agreement. Notwithstanding the foregoing, in no event shall the terms set forth above grant or convey to either the Board or OMS any ownership rights with respect to the intellectual property of any third party advertisers or sponsors of LSU Athletics granted rights by OMS pursuant to the terms of this Agreement.

2.5 INTENTIONALLY OMITTED.

2.6 Corporate Naming Rights. Subject to and in strict conformity with the terms, conditions and limitations set forth in this Agreement and on Exhibit A, including but not limited to Section A.10.a., of Exhibit A, OMS shall perform the Naming Rights Services described in Section A.10.a., of Exhibit A and negotiate and enter into corporate sponsorship agreements granting limited term corporate naming rights to third parties with respect to the LSU Athletic Facilities referenced in Section A.10.a of Exhibit A (“Naming Rights Agreements”). It is understood and agreed that this grant of corporate naming rights is not intended to and shall not be deemed to limit or restrict LSU affiliated organizations’ fundraising activities including but not limited to the ability of such organizations to provide donor recognition to individuals and organizations, whether in Athletics Facilities or elsewhere in accordance with applicable University policies and procedures; provided, however, University agrees that no individual or entity shall be licensed as a sponsor of LSU Athletics if doing so would violate the terms of this Agreement.

2.7 Equipment Failure. University will use reasonable best efforts to assist OMS and TAF in their efforts to keep the TAF Videoboards functional during events related to the LSU Athletics Program.

2.8 Public Information. Neither party shall have any liability for and is not under any obligation to prevent any person or entity from coupling its name with public information that is either LSU or University related or athletic related, such as the printing of an LSU A&M football schedule reflecting the name of a competitor of OMS, LSU or a competitor of a third party acquiring rights pursuant to a Multi-Media Rights Sublease. Public information is not controlled by either Party hereto.

3.0 Contract Term.

3.1 Term. The primary term of this Agreement shall be for approximately ten years beginning July 1, 2016, and ending June 30, 2026, unless terminated at an earlier date as provided herein. Each contract year after the initial year shall begin on July 1, and end on June 30.

3.2 Reversion of Rights. Upon the expiration or earlier termination of this Agreement, all of the rights herein licensed or granted to OMS herein shall terminate and immediately revert back to and vest with University.

4.0 Payment.

4.1 LSU Annual Rights Fee. In consideration of the rights granted to OMS by Board and pursuant to this Agreement, for the 2016-17 through 2025-26 athletic seasons, OMS

shall pay to University the following LSU Annual Rights Fee for each year of the Agreement in the following amounts on the following dates. The LSU Annual Rights Fee shall be paid to University in quarterly payments, each due on July 1, October 1, January 1 and April 1 of each Agreement Year except for the initial payment which is due September 1, 2016. The parties acknowledge that certain rights related to the TAF Videoboards are owned by TAF, and pursuant to the Videoboard Lease Agreement, OMS shall pay to TAF the TAF Annual Rental Fee in accordance with the terms of the Videoboard Lease Agreement:

Fiscal Year	Payment Date	LSU Annual Rights Fee Payable to University
2016-17	9/1/2016	\$2,000,000
	10/1/2016	\$2,000,000
	1/1/2017	\$2,000,000
	4/1/2017	\$2,000,000
	Total	\$8,000,000
2017-18	7/1/2017	\$2,018,750
	10/1/2017	\$2,018,750
	1/1/2018	\$2,018,750
	4/1/2018	\$2,018,750
	Total	\$8,075,000
2018-19	7/1/2018	\$2,037,500
	10/1/2018	\$2,037,500
	1/1/2019	\$2,037,500
	4/1/2019	\$2,037,500
	Total	\$8,150,000
2019-20	7/1/2019	\$2,056,250
	10/1/2019	\$2,056,250
	1/1/2020	\$2,056,250
	4/1/2020	\$2,056,250
	Total	\$8,225,000
2020-21	7/1/2020	\$2,075,000
	10/1/2020	\$2,075,000
	1/1/2021	\$2,075,000
	4/1/2021	\$2,075,000

	Total	\$8,300,000
2021-22	7/1/2021	\$2,093,750
	10/1/2021	\$2,093,750
	1/1/2022	\$2,093,750
	4/1/2022	\$2,093,750
	Total	\$8,375,000
2022-23	7/1/2022	\$2,112,500
	10/1/2022	\$2,112,500
	1/1/2023	\$2,112,500
	4/1/2023	\$2,112,500
	Total	\$8,450,000
2023-24	7/1/2023	\$2,131,250
	10/1/2023	\$2,131,250
	1/1/2024	\$2,131,250
	4/1/2024	\$2,131,250
	Total	\$8,525,000
2024-25	7/1/2024	\$2,150,000
	10/1/2024	\$2,150,000
	1/1/2025	\$2,150,000
	4/1/2025	\$2,150,000
	Total	\$8,600,000
2025-26	7/1/2025	\$2,168,750
	10/1/2025	\$2,168,750
	1/1/2026	\$2,168,750
	4/1/2026	\$2,168,750
	Total	\$8,675,000

4.2 Percentage of Gross Revenue.

In addition to the payment by OMS of the LSU Annual Rights Fee, OMS shall pay to University the Percentage of Gross Revenue for each Agreement Year equal to the amount by which Gross Revenue exceeds the Gross Revenue Threshold for each Agreement Year multiplied by the Applicable Percentage for such Agreement Year as set forth below:

Gross Revenue

<u>Agreement Year</u>	<u>Threshold</u>	<u>Applicable Percentage</u>
2016-17	\$ 18,500,000	50%
2017-18	\$ 18,600,000	50%
2018-19	\$18,700,000	52.5%
2019-20	\$18,800,000	52.5%
2020-21	\$18,900,000	55%
2021-22	\$19,000,000	55%
2022-23	\$19,100,000	57.5%
2023-24	\$19,200,000	57.5%
2024-25	\$19,300,000	60%
2025-26	\$19,400,000	60%

In each Agreement Year, OMS shall pay to University the Percentage of Gross Revenue within sixty (60) calendar days of the last day of each Agreement Year; provided, however, that on or before June 1 of each Agreement Year, OMS shall prepare and provide LSU Athletics with a good faith estimate of the projected Percentage of Gross Revenue to be due to University, if any, for the then current Agreement Year.

4.3 In-Kind Payments.

Included in Gross Revenue is the value of merchandise, goods or services received by OMS or LSU Athletics as payment in kind or trade for sponsorship rights licensed by OMS pursuant to this Agreement. The specific terms of each trade, the specific supplier, the trade value of each trade and the amount counted as Gross Revenue shall be subject to the prior written approval of the LSU Athletics Director and OMS.

Prior to entering into any contract which would result in LSU Athletics or OMS receiving goods or services in-kind, OMS shall submit to LSU Athletics the material terms, including but not limited to the description of the goods or services, the quantity, and the estimated market value of each element of the proposed in-kind arrangement. LSU Athletics shall review the proposed arrangement and promptly advise OMS whether or not the proposal is acceptable. OMS agrees that the rejection or disapproval of a proposed in-kind arrangement by LSU Athletics shall not constitute a breach of this Agreement or an interference by LSU Athletics with the rights granted to OMS. OMS acknowledges that in some instances such in-kind arrangements may not be feasible due to the requirements of Louisiana laws.

The value to LSU Athletics or OMS of goods or services offered in an in-kind arrangement shall be mutually agreed to in writing by OMS and the LSU Athletics Director in advance of OMS's finalizing and accepting an in-kind transaction. The agreed upon value of any in-kind arrangement may be less than the market value of the offered goods or services but shall not be

less than the rate and value of inventory then in effect at the time of the trade, which rate and value of inventory shall be mutually agreed to in writing by the LSU Athletics Director and OMS in advance of OMS's finalizing and accepting such transaction.

In the event that LSU Athletics consents to a proposed trade arrangement by a vendor which, in LSU Athletics sole opinion, is budget relieving to LSU Athletics, OMS and LSU Athletics shall increase the Gross Revenue Threshold by an amount equal to the amount of budget relief which LSU Athletics determines, in its reasonable opinion, has been obtained by LSU Athletics as a result of such trade. All trade arrangements and valuations of budget relief must be mutually agreed to in writing by the LSU Athletics Director and OMS on a per sponsorship basis prior to execution of said agreements.

Should OMS propose to retain and/or utilize any of the goods or services from an in-kind arrangement, then OMS in advance must disclose that fact to the LSU Athletics Director and a determination must be made mutually in writing by the LSU Athletics Director and OMS as to the value of the goods or services retained or utilized by OMS. The value of any such goods or services retained or utilized by OMS as agreed to by LSU Athletics and OMS shall be counted as Gross Revenue.

4.4 Additional Financial Incentives.

In addition to OMS's obligation to pay to University the LSU Annual Rights Fee and the Percentage of Gross Revenue, each Agreement Year OMS shall provide local, regional and national advertising space on media owned or controlled by OMS' affiliates (on a space available and pre-emptible basis and subject to OMS's standard terms and conditions) promoting LSU Athletics (the "LSU Copy") valued at up to One Hundred Thousand Dollars (\$100,000.00), each Agreement Year, as determined by OMS's then current standard rate card for such services ("Outfront Media Space"), provided that: (i) LSU Athletics shall assume all costs associated with the production of the LSU Copy except to the extent that such LSU Copy shall be digital media prepared by University or OMS; (ii) all proposed designs, content and creative material for the LSU Copy are submitted to OMS as promptly as practicable prior to the date on which the LSU Copy is proposed to be displayed on the Outfront Media; and (iii) all proposed designs, content and creative material for the LSU Copy are subject to OMS's review and approval. LSU Athletics shall contact OMS from time to time to determine advertising availability on the Outfront Media Space. OMS shall be permitted to remove the LSU Copy (i) upon commencement of any paying advertising contract; and/or (ii) upon request or demand of any governing body and/or the owner(s) of the real property on which the Outfront Media Space is/are located. Outfront Media Space not used in the designated Agreement Year shall be lost and may not be carried over to future years.

4.5 Naming Rights Consideration.

4.5.1 Subject to the terms of this Agreement and the applicable terms of Exhibit A and applicable University and LSU policies and procedures whether now in force or hereafter enacted, including but not limited to PM 2 and PS 70, OMS shall perform the naming rights services set forth on Exhibit A in Section A.10.a (the “Naming Rights Services”) and OMS shall have the right to negotiate and enter into limited term corporate sponsorship agreements granting naming rights to third-parties with respect to the LSU Athletic Facilities referenced in Section A.10.a of Exhibit A, subject at all times to the prior written approval of the LSU Representative and the LSU Athletics Director, which may be granted or withheld in the sole and uncontrolled discretion of the LSU Representative and the LSU Athletics Director.

4.5.2 Prior to undertaking any discussions with third-parties concerning corporate naming rights, OMS shall submit a written proposal to the LSU Representative and the LSU Athletics Director. At a minimum, the proposal shall address the following topics: the specific venue and description of corporate naming rights; anticipated revenue from the grant of such rights; names of corporate entities who will be approached with the naming opportunity; anticipated obligations and deliverables required of University and LSU Athletics; and, proposed fees and any other costs. Proposals shall also include a specific period of time, not to exceed one year, during which any proposals approved in accordance with the terms of this Agreement shall remain in full force and effect unless extended with the prior written approval of the LSU Representative and the LSU Athletics Director. No corporate entity may be solicited by OMS in connection with naming opportunities without the prior written approval of the LSU Representative and the LSU Athletics Director. Approvals required pursuant to this section may be granted or withheld in the University’s sole and uncontrolled discretion.

4.5.3 Each Agreement Year all gross revenue derived from Naming Rights Agreements shall be collected by OMS in accordance with the terms of the applicable Naming Rights Agreement (“Naming Rights Revenue”).

4.5.4 OMS’s compensation under any Naming Rights Agreements entered into by OMS with any third party(ies) pursuant to the terms of this Agreement shall be approved on a case-by-case basis in accordance with section 4.5.2, and shall be expressed as a percentage of the Naming Rights Revenue after deducting from such revenue the value of any goods, services and other costs, including but not limited to signage, insurance, maintenance and other expenses associated with any University and LSU Athletics deliverables, obligations, covenants and other requirements established in the Naming Rights Agreement, except that any revenue derived from goods and services that have been licensed to OMS as part of the Scope of Services shall not be subject to such deduction (“Naming Rights Percentage Payment”).

4.5.5 Within sixty (60) calendar days after the last day of each quarter of each Agreement Year, OMS shall (i) prepare and send to LSU Athletics (i) a full and accurate statement of all Naming Rights Revenue collected for the preceding Agreement Year quarter (“Quarterly Naming Rights Revenue Statement”), and (ii) payment equal to the amount of the Naming Rights Revenue for such quarter less the amount of the Naming Rights Percentage Payment.

4.5.6 OMS agrees that it will not propose or enter into any Naming Rights Agreement(s) for a term that exceeds the Term of this Agreement without first obtaining the written approval of the LSU Representative and the LSU Athletics Director of such term. This approval shall include specific acknowledgment that the term of the proposed Naming Rights Agreement exceeds the Term of this Agreement, and that OMS’s right to payment of the Naming Rights Percentage will survive expiration of the Term of this Agreement in accordance with the terms of Section 4.5.7 of this Agreement.

4.5.7 Subject to the requirements of Section 4.5.6 of this Agreement, the parties hereto agree that OMS’s right to retain the Naming Rights Percentage Payment (1) shall continue for the duration of the primary term of any Naming Rights Agreement entered into in accordance with the terms of this Agreement (excluding any extensions or renewals occurring after expiration of the Term of this Agreement or earlier termination in accordance with the provisions of this Agreement), and (ii) shall not terminate as the result of the termination of this Agreement prior to the expiration of the Term unless such termination is due to an uncured default by OMS.

4.6 Online and On Campus Retail Store.

During the Term of this Agreement OMS shall be afforded the opportunity to provide services in connection with an LSU Athletics online store and/or on campus retail store on such terms and conditions as may be mutually agreed to in writing by OMS and University.

4.7 Cost of Additional Services Rendered.

4.7.1 During the Term, OMS is obligated to provide the Marketing and Promotion Services and Season Ticket and Parking Pass Printing Services described on Exhibit A, Section A.11.a., and b., (the “Additional Services”).

4.7.2 OMS shall be responsible for all costs associated with providing the Additional Services up to a maximum aggregate amount equal to Five Hundred Thousand (\$500,000) Dollars for each Agreement Year (the “Maximum Cost”). If in any

Agreement Year the cost to provide the Additional Services exceeds the Maximum Cost, such excess amount shall be deducted from the Percentage of Gross Revenue payable to University for such Agreement Year, or in the event that the amount of the Percentage of Gross Revenue for such Agreement Year is insufficient to cover such deduction, such excess shall be deducted from the LSU Annual Rights Fee next payable under this Agreement. In the event that during the final Agreement Year OMS' cost to provide the Additional Services exceeds the Maximum Cost, such excess amount shall be reimbursed by University to OMS within thirty (30) days after the end of the Agreement. If in any Agreement Year the cost to provide the Additional Services is less than the Maximum Cost, the difference between the cost and the Maximum Cost shall be paid to University as additional compensation.

5.0 Performance Bond or Letter of Credit. OMS shall provide a performance and payment bond acceptable to LSU which shall secure the full performance of all obligations imposed on OMS pursuant to this Agreement. At all times during this Agreement, the performance bond shall be in an amount at least equal to 75% of the guaranteed LSU Annual Rights Fee payable to University for the then current Agreement Year. The performance bond is to be written by a surety or insurance company licensed to do business in the State of Louisiana and currently on the U.S. Department of Treasury Financial Management Service list of approved bonding companies which is published annually in the Federal Register or by a Louisiana domiciled insurance company with at least an A- rating in the last printing the A.M. Best's Key Rating Guide to write individual bonds up to ten percent (10%) of policyholders surplus as shown in the A. M. Best's Key Rating Guide.

As an option to the requirement for a performance bond, the University will consider an irrevocable letter of credit in the amount of Fifty (50%) percent of the LSU Annual Rights Fee to the University. The letter of credit is to be in a form reasonably acceptable to University and conform to the following requirements:

Any such letters of credit is to be irrevocable and shall be issued by a FDIC or FSLIC insured financial institution which certifies to University that, as of the date of the issuance:

1. Said letter of credit is less than or equal to Two (2) Percent of the financial institution's total assets.
2. Said financial institution's Tier 1 capital ratio is at least Five (5) percent, and the institution's ratio of non-performing loans to total loans does not exceed Fifteen (15) Percent.
3. Said financial institution has reserves for loan loss which is equal to or exceeds Eighty (80) Percent of non-performing loans.

6.0 Improvements and Equipment. OMS shall be obligated to expend a total of Two Million Five Hundred Thousand Dollars (\$2,500,000.00) to provide University with certain Improvements to the Athletic Facilities during the term of the Agreement (the “Improvement Costs”). OMS and University shall cooperate to determine a reasonable schedule and terms for the performance of the Work in connection with such Improvements. In the event that the full amount of the Improvement Costs to be expended by OMS for Improvements in accordance with the terms of this section has not been expended upon expiration of this Agreement or sooner termination solely due to OMS’ uncured default, the unexpended amount of the Improvement Costs shall be paid to University as additional compensation, unless University unreasonably withholds approval for any proposed Improvements by OMS under Section 6.1 below or otherwise, in which case, University shall automatically fully and finally waive its right to receive any unexpended amounts as additional compensation.

6.1 Construction of Improvements: In the event that the Improvements involve the design, construction, renovation of either new or existing improvements on University property, such design, construction or renovation shall be performed in accordance with the following requirements.

6.1.1 In the event that OMS subcontracts this work, OMS shall engage a contractor or contractors, who shall provide performance and labor and materials bonds for the full amount of the construction contract(s) price and shall be licensed in the State of Louisiana. University shall be named an obligee under said payment and performance bonds.

6.1.2 OMS shall furnish all supervision, tools, implements, machinery, labor, materials and accessories as are necessary and proper for the performance of the Work. OMS shall pay all permit and license fees, and shall construct, build, and complete the Work in a good, substantial and workmanlike manner all in accordance with the plans and specifications, and all documents executed pursuant hereto and thereto.

6.1.3 Plans and specifications must receive the prior approval of University, which shall be granted or not granted in University’s reasonable judgment, before commencement of construction. In addition, as a part of the approval process for each set of plans and specifications, University shall inform OMS whether title to the Improvements to be constructed will be transferred to University or to TAF at the termination of this Agreement. All construction undertaken by OMS shall be in conformance with all applicable laws, statutes, codes, rules and regulations, and applicable amendments thereto, including but not limited to the 2000 International Building Code with revisions, and all other future revisions, ANSI-

A117.1 1986 or the then current and future editions, the most recent edition of the NFPA 101 Life Safety Code (2003 Edition), the Americans with Disabilities Act, and all local and state uniform building codes.

6.1.4 OMS (1) shall perform the Work in accordance with this Agreement and with a schedule acceptable to University, in University's reasonable judgment, and (2) shall achieve substantial completion of all Work on or before a date certain to be agreed upon by University and OMS, subject to delays which may be caused by Force Majeure. For purposes of this section, "Force Majeure" shall mean public emergency, labor dispute, strike, boycott, act of God or other event beyond the reasonable control of OMS. Substantial completion shall not occur until University has given written approval of the Architect's certificate that the Work has been substantially completed in accordance with the plans and specifications, which approval shall not be unreasonably conditioned, withheld or delayed.

6.1.5 OMS shall not execute any construction contract with a contractor without prior written approval of University, which shall be granted or not granted in University's reasonable judgment. Prior to commencement of construction, OMS shall deliver to the University (1) a copy of the signed construction contract between OMS and contractor for the performance of the Work, and (2) a copy of the labor and materials payment and performance bonds in an amount at least equal to the contract price set forth in the construction contract naming University as additional obligee on the bond. The contract, with its bonds attached, shall be recorded in the records of East Baton Rouge Parish, Louisiana, prior to the commencement of construction, and the copies forwarded to University shall indicate such recording information. The contractor shall be licensed in the State of Louisiana.

6.1.6 OMS shall, upon written request of University, make, in such detail as may reasonably be required, and forward to University, reports in writing as to the actual progress of the Work. During such period the Work shall be subject to inspection by authorized personnel of University in order to verify reports of construction, determine compliance with safety, fire, and building codes, determine compliance with University-approved plans and specifications, or such other inspections as may be necessary in the reasonable opinion of University.

6.1.7 The contract between OMS and the contractor and all subcontractors entered into by OMS shall acknowledge expressly the following:

(i) The construction of the Work will be performed solely and exclusively for OMS.

(ii) OMS is a separate legal entity from University. It is not acting as agent for University, and OMS has no authority to obligate University to any extent whatsoever.

(iii) Neither University, LSU nor the State of Louisiana shall be liable, directly or indirectly, for the payment of any sums whatsoever or for the performance of any other obligation whatsoever arising out of the Work performed.

(iv) The Work shall not give rise to any rights against University or LSU or the property of University or LSU.

6.2 Insurance During Construction. OMS shall procure and maintain or cause to be procured or maintained, prior to commencement of construction and for the duration of the construction insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the Work hereunder by OMS, its agents, representatives, employees or subcontractors in the following types and amounts:

TYPE	AMOUNT
1) Commercial General Liability Insurance for the following where the exposure exists: (a) premises-operations (b) broad form contractual liability (c) products/completed operations (d) use of contractors and subcontractors (e) personal injury (bodily injury and death) (f) broad form property damage (g) explosion, collapse and underground property damage (h) independent contractors (i) sprinkler leakage legal liability (j) water damage legal liability	Coverage in an amount not less than: \$2,000,000.00 Per Occurrence; \$5,000,000.00 General Aggregate; and \$2,000,000.00 Products & Completed Operations Aggregate; less a commercially reasonable deductible. "Claims Made" form is not acceptable.
2) Business Automobile Liability Insurance for bodily injury and property damage, covering owned automobiles, hired automobiles, and	Combined single limit of \$1,000,000.00 per occurrence

non-owned automobiles	
3) Worker's Compensation & Employers Liability Insurance	Limits as required by the Labor Code of the State of Louisiana and Employer's Liability coverage.
4) Builder's Risk-Completed Value Form Property Insurance for all risk of physical loss during term of the construction contract and until the Work is substantially completed	100% replacement cost of the Work.
5) Business Interruption Insurance	Coverage sufficient for OMS to fulfill its obligations hereunder, specifically including but not limited to Section 4.0 in the event of OMS's inability to deliver any Multi-Media Rights to its licensees as a result of the Perils set forth in Type 1 above.

On the general liability and automobile liability coverages, and Builder's Risk policy Board, University, and its officers, officials, employees, and agents are to be added as "Additional Insureds" as respects liability arising out of activities performed by or on behalf of OMS. OMS's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability. For the worker's compensation and employer's liability coverage, the insurer shall agree to waive all rights of subrogation against University, their officers, officials, employees and agents for losses arising from Work performed. Each insurance policy required by this section shall be endorsed to state that coverage shall not be suspended, voided, or canceled, or reduced in coverage or in limits except after thirty (30) calendar days prior written notice has been given to University. The construction contractor shall include all subcontractors as insureds under its policies or shall furnish separate certificates for each subcontractor. All coverages for subcontractors shall be subject to all of the requirements stated herein.

Unless otherwise agreed to in writing by the LSU Representative, insurance is to be placed with insurers with a Best's rating of A-:VI or higher. OMS shall furnish the LSU Representative with certificates of insurance effecting insurance required by this section. The certificates are to be received and approved by University before Work commences

6.3 Title. Unless otherwise agreed to in writing by the LSU Representative, OMS and its successors, parent company or affiliates shall hold title to any Improvements provided, installed and/or constructed by OMS and shall retain ownership of the Improvements during the Term. Upon any termination of this Agreement or expiration of the Term, title to and

ownership of all Improvements provided to or installed or constructed on University campus shall transfer to Board or to TAF pursuant to directions of Board and TAF under Section 6.1.3. OMS shall execute any documents deemed by University to be necessary to evidence transfer of the title and/or ownership of the Improvements to University.

6.3.1 Right of Use. During the term of this Agreement, University shall grant OMS the right to construct said Improvements and allow said Improvements to remain in place as constructed, subject to the obligations under section 6.4 hereof.

6.4 Maintenance, Repair and Replacement of Improvements. OMS, at its sole costs and expenses at all times during the Term of this Agreement agrees to keep and maintain the improvements, or cause the same to be kept and maintained in good state of appearance and repair and in a safe, clean condition, and to repair the Improvements or cause the same to be repaired (as required in the ordinary course of business). All alterations, repairs or restoration or replacement (to the extent required) of Improvements shall be of a quality and class equal to or better than the quality and class of the Improvements at the time of the completion of the Improvements. Schedules for preventive and routine maintenance shall be established by OMS and reserves for repair and replacement of all equipment and other movables, including but not limited to Improvements, used by OMS in the fulfillment of its obligations under this Agreement, shall be funded by OMS during each Agreement Year of the Term. University shall have the right, at all times upon reasonable notice to make an inspection of the Improvements and other equipment and movables used by OMS to ascertain the quality of maintenance being observed by OMS. Within fifteen (15) calendar days after the inspection, University may give OMS notice of (a) all items of repair deemed reasonably necessary to maintain the Improvements and other movables and equipment in good operating condition; (b) any recommendations as to proper maintenance of the Improvements and other movables and equipment; and (c) any recommendations as to adherence to fire, safety and sanitation regulations for the Improvements and other movables and equipment. Upon receipt of said notice, OMS shall cause repairs to be made within a reasonable time (or as soon as possible if necessary to meet any life safety code or emergency situation). Notwithstanding the foregoing, OMS shall not be required to replace any Improvements that are damaged or destroyed by means outside of the reasonable control of OMS except to the extent that replacement costs are covered by valid and collectable insurance. In no event shall the costs of replacing the Improvements exceed the Improvement Costs.

7.0 Notices. All notices and statements provided for hereunder, unless otherwise specifically provided herein, shall be in writing and shall be deemed delivered upon the first to occur of actual delivery to the person to whom it is addressed, or by reputable courier with confirmed delivery, or by fax/email with confirmed delivery if also sent by registered or certified mail, or on the fifth (5th) business day after deposit in the United States Mail, registered or certified mail, return receipt requested, addressed to the following:

If to Board:

Attn: President of LSU

3810 West Lakeshore Drive
Baton Rouge, LA 70808

And

Vice President for Finance and Administration/ CFO for
LSU

Louisiana State University
330 Thomas Boyd Hall
Baton Rouge, LA 70803

With copies to:

Assistant Vice President Procurement & Property
Management

Louisiana State University
213 Thomas Boyd Hall
Baton Rouge, LA 70803

Athletics Director, Athletics Department
Louisiana State University
Athletic Administration Building
Baton Rouge, LA 70803

General Counsel
Louisiana State University
124 University Administration Building
3810 W. Lakeshore Dr.
Baton Rouge, LA 70808

If to OMS:

Doug Paschal
V.P./General Manager
OUTFRONT Media Sports, Inc.
6420 A-1 Rea Road, Suite 325
Charlotte, NC 28277

With a copy to:

General Counsel
Outfront Media Sports Inc.
405 Lexington Avenue
New York, NY 10174

8.0 Insurance/Indemnification. In addition to insurance required in connection with the construction of Improvements, if any, OMS shall procure and maintain for the duration of the Term the following insurance coverage against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the Scope of Services and any other obligations by OMS, its agents, representatives, employees, or subcontractors, in the following types and amounts:

TYPE	AMOUNT
1) Property Insurance for loss or damage to the Improvements on the property of the Board or University by all risk including flood and earthquake such coverage shall also include Business Interruption/Income (BI).	100% repair or replacement less a commercially reasonable deductible but without allowance for depreciation. BI Coverage - sufficient for OMS to fulfill its obligations hereunder, specifically including but not limited to OMS's obligations under Section 4.0 in the event of OMS's inability to deliver any Multi-Media Rights to its licensees as a result of the Perils set forth in Type 1 above.
2) Builder's Risk-Completed Value Form Property Insurance for all risk of physical loss during term of the construction contract and until the Work is substantiality completed and accepted. An installation floater shall be acceptable for the installation of equipment. (During the course of Construction)	100% of the replacement cost equal to the completed value of the project and no coinsurance penalty provisions.
3) Professional Liability (if Design/Build)	Coverage in an amount not less than: \$2,000,000 per occurrence or claim, and \$5,000,000 policy aggregate.

<p>4) Commercial General Liability Insurance for the following where the exposure exists:</p> <ul style="list-style-type: none"> (a) premises-operations (b) broad form contractual liability (c) products/completed operations (d) use of contractors and subcontractors (e) personal injury (bodily injury and death) (f) broad form property damage 	<p>Coverage in an amount not less than:</p> <p>\$5,000,000.00 Per Occurrence; \$5,000,000.00 General Aggregate; and \$5,000,000.00 Products & Completed Operations Aggregate; less a commercially reasonable deductible. "Claims Made" form is not acceptable. An excess Umbrella Policy is acceptable to meet required coverage limits.</p>
<p>5) Business Automobile Liability Insurance for bodily injury and property damage, covering owned automobiles, hired automobiles, and non-owned automobiles</p>	<p>Combined single limit of \$1,000,000.00 per occurrence</p>
<p>6) Worker's Compensation & Employer's Liability Insurance</p>	<p>Statutory Limits by the State of Louisiana and Employer's Liability coverage with limits no less than \$1,000,000 per accident of bodily injury or disease.</p>
<p>7) Business Interruption Insurance</p>	<p>Coverage sufficient for OMS to fulfill its obligations hereunder, specifically including but not limited to OMS's obligations under Section 4.0 in the event of OMS's inability to deliver any Multi-Media Rights to its licensees as a result of the Perils set forth in Type 1 above.</p>
<p>8) Media Liability Insurance, covering both vendor and LSU.</p>	<p>\$5,000,000 Per Occurrence</p>

8.1 University Additional Insured. OMS agrees that with respect to the above required insurance, University shall:

A. Be named on the Builder's Risk Policy, Property Insurance policy, Commercial General Liability policy and the Business Automobile Liability policy as additional insureds or insureds, as their interest may appear.

B. Be provided with thirty (30) calendar days' advance notice, in writing, of cancellation or material change in coverage.

C. Be provided with a Certificate of Insurance evidencing the above required insurance at the time the policies are required to be obtained and thereafter with certificates evidencing renewals or replacements of said policies prior to the expiration or cancellation of any such policies.

D. Waiver of Subrogation - Contractor shall cause each policy carried by Contractor to be written in a manner so as to provide that Contractor's insurer waives any right to subrogation which such insurer may have against the University and TAF in connection with any loss or damage covered by any such policy Contractor agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation.

E. Acceptability of Insurers - Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A-:VII, unless otherwise acceptable to the University.

8.2 OMS Indemnification. OMS shall indemnify, defend and hold harmless University and its members, officers, employees, agents, students, independent contractors and representatives (the "University Indemnitees") from and against liabilities, losses, claims, debts obligations, including court costs and reasonable attorney's fees, judgments, fines, penalties and expenses (collectively "Claims") asserted by third parties for (i) damage to property and injury to persons (including death) arising out of the negligence, willful misconduct or other legal fault of OMS and OMS's officers, contractors or subcontractors, employees, advertisers, corporate sponsors and agents in performing OMS's obligations or exercising OMS's rights pursuant to this Agreement, (ii) defamation, libel, slander, violation of rights of privacy or publicity or infringement of copyrights and trademarks arising out of any advertising or content supplied by OMS hereunder. Notwithstanding the foregoing, OMS shall have no obligation to indemnify the University Indemnitees to the extent that any Claims arise out of or in connection with (i) the negligence or willful misconduct of any of the University Indemnitees; and/or (ii) OMS's authorized use of any data, content or Licensed Marks provided by University under this Agreement. In the event that after the date of execution of this Agreement the parties agree to expand the Scope of Services or otherwise increase the obligations and services provided by OMS pursuant to the terms set forth in Exhibit A Section A.10.c or otherwise, OMS's obligation to indemnify the University Indemnitees shall extend to such increased obligations and services unless otherwise expressly agreed to in writing by OMS, the LSU Representative and the LSU Athletics Director.

8.3 University Indemnification. To the extent allowed by law, Board covenants and agrees that it will indemnify, hold harmless and defend OMS, its ultimate corporate parent (OUTFRONT Media Inc.), its direct and indirect subsidiaries and their respective officers, agents, employees, clients, contractors transferees and assigns for Claims

asserted by third parties to the extent they arise from the negligence or willful misconduct of the Board, LSU, LSU Athletics or their respective members, officers, employees, agents, students, independent contractors and representatives, or for a breach of the representations and warranties contained herein including but not limited to any liability arising with respect to any breach of representations and warranties pertaining to any data, content and/or Licensed Marks provided by University under this Agreement and the use thereof granted to OMS.

9.0 Licenses/Taxes. OMS at its expense shall obtain all permits and licenses necessary and required for the performance of its obligations under the Scope of Services. OMS further agrees to pay all taxes, employee taxes and contributions, fees and levies applicable to and incurred by OMS for the performance of its obligations under the Scope of Services. University shall use its reasonable efforts to assist OMS as needed

10.0 Intellectual Property.

10.1 Ownership. Board represents and warrants that it owns Licensed Marks free and clear of all claims, liens and encumbrances and holds all such rights and interest in its Licensed Marks as are required to permit Board to enter into this Agreement.

10.2 Warranty. Board warrants and represents that the Licensed Marks do not infringe or violate any other person or entity's copyrights, trademarks or other proprietary rights or privacy rights of any kind.

10.3 Grant of Nonexclusive Right to Use. Board grants OMS the non-exclusive right to use the Licensed Marks (Exhibit "C") for use in connection with the terms and conditions of this Agreement. OMS agrees to be bound by the provisions of the Trademark Licensing Guidelines set forth on Attachment XV to Exhibit "A" hereto.

10.4 Copy of Computer Programs or Information. OMS agrees not to copy or cause to be copied any computer programs or technical information provided by University except as may be required for the performance of the Scope of Services to be provided by OMS under this Agreement.

10.5 Destruction or Return of Computer Programs or Information. All materials, documents and papers, including but not limited to any copies of computer programs or technical information provided to OMS by University and in OMS's possession at the termination of this Agreement, at the request of University, shall be destroyed or returned to University.

11.0 Changes to Agreement. No amendments, changes, enhancements, or modifications to this Agreement may be made without the prior written approval of Board or its authorized representative. All amendments, changes, enhancements and modifications to the

Agreement, including but are not limited to any change in a) compensation; b) beginning/ending date of the Agreement; c) Scope of Services; and/or d) changes to Agreement through any assignment of the Agreement process, require such prior written approval. All such amendments, once approved in writing by OMS and Board or its authorized representative, will result in the issuance of a written amendment to the Agreement.

12.0 Inspection and Audit. The State legislative auditor, federal auditors and internal auditors of University, or other independent, certified accountant so designated by University, shall have the option to audit all books, records and accounts of OMS directly pertaining to the Agreement and/or to OMS's compliance with its obligations under this Agreement (the "OMS Records") not more than once per calendar year during the Term and for a period of five (5) years after expiration or termination of the Agreement or as required by applicable State or Federal law. Upon receipt of reasonable notice of not less than ten (10) business days, records shall be made available at OMS's place of business during normal working hours for this purpose. The State legislative auditor, federal auditors and internal auditors of University, or other independent, certified accountant so designated by University, shall not remove the original OMS Records from OMS's office (but may make and retain copies as required for the performance of their work) and, to the extent permitted under applicable Louisiana law shall keep all terms of OMS's Records confidential. This confidentiality obligation shall survive the expiration or termination of this Agreement.

13.0 Termination/Effect of Termination and Default.

13.1 Default By OMS. The following action or events shall constitute an event of default or material breach of this Agreement by OMS. Notices of Default shall be sent by registered or certified mail, return receipt requested.

13.1.1 Failure of OMS to timely pay all or any installment of the LSU Annual Rights Fee and the continuation of such failure for a period of ten (10) business days after written notice of such failure is given to OMS;

13.1.2 Failure of OMS to timely pay the Percentage of Gross Revenue and continuation of such failure for a period of ten (10) business days after written notice of such failure is given to OMS;

13.1.3 Failure of OMS to deliver or to maintain throughout the Term the insurance coverage required by Section 8.0 hereof and continuation of such failure for a period of ten (10) business days after written notice of such failure is given to OMS;

13.1.4 Failure of OMS to provide a performance bond or a letter of credit in compliance with the provisions of Section 5.0 hereof and continuation of such failure for a period of ten (10) business days after written notice of such failure is given to OMS;

13.1.5 Any substantial change in ownership or proprietorship of OMS resulting in the insufficient capitalization of OMS, and inability of OMS to satisfy OMS' obligations hereunder. .

13.1.6 A voluntary petition in bankruptcy is filed by OMS or an involuntary petition is filed to place OMS in bankruptcy and the matter is not dismissed within ninety (90) calendar days of the filing.

13.1.7 OMS makes a general assignment for the benefit of its creditors, or takes the benefit of any insolvency act, or if a permanent receiver or trustee in bankruptcy shall be appointed for OMS.

13.1.8 The occurrence of an event of default by OMS under the terms of the Videoboard Lease Agreement that continues beyond applicable notice and cure periods therein.

13.1.9 Failure or refusal by OMS to observe or perform any material covenant, condition, or agreement on its part to be observed or performed under this Agreement for a period of thirty (30) calendar days after written notice is given to OMS by LSU or University specifying such failure and requesting that it be remedied; provided that there shall be no default or event of default, if within thirty (30) calendar days after the date such written notice of default is given, OMS institutes steps to effectuate compliance with this Agreement and proceeds diligently and continuously to effect compliance until the same is completed, and the same to be completed within a period of not more than sixty (60) calendar days from the date of the notice or such other reasonable time period under the circumstances.

13.2 Failure to Cure. In the event of a default by OMS that is not cured timely, Board and/or its authorized representative may at their sole option, and in addition to all other rights and remedies herein or by law provided, terminate this Agreement by giving at least ten (10) business days' written notice to OMS by registered mail, return receipt requested, of the date on which the Agreement will terminate. Termination of this Agreement by Board based on a default by OMS shall not prejudice or otherwise operate as a waiver of Board's rights to (a) retain any portion of the Annual Rental received by LSU prior to termination of this Agreement; and (b) sue for, collect and retain any additional amounts due including, but not limited to, the full amount of the performance bond or the letter of credit required to be maintained under section 5.0 of this Agreement.

13.3 Default By Board. The following action or events shall constitute an event of default or material breach of this Agreement by Board. Notices of Default shall be sent by registered mail, return receipt requested.

13.3.1 Failure or refusal by Board to observe or perform any covenant, condition, or agreement on its part to be observed or performed under this Agreement for a period of (i) (10) business days in the case of monetary default, and (ii) thirty (30) calendar days in the case of non-monetary default after written notice is given to Board by OMS specifying such failure and requesting that it be remedied; provided that there shall be no default or event of default, if for any non-monetary default, for a period of thirty (30) calendar days after the date such written notice of default is given, Board and/or LSU institute steps to effectuate compliance with this Agreement and proceed diligently and continuously to effect compliance until the same is completed, and the same to be completed within a period of not more than sixty (60) calendar days from the date of the notice or such other reasonable time period under the circumstances.

13.4 Failure to Cure. In the event of a default by Board that is not cured timely, OMS may, at its sole option, terminate this Agreement by giving at least ten (10) business days' written notice to Board, by registered mail, return receipt requested, of the date on which the Agreement will terminate. Termination of this Agreement by OMS based on a default by Board and/or LSU shall not prejudice or otherwise operate as a waiver of OMS's rights to (a) reimbursement for any fees paid by OMS for the period extending beyond the date of termination of this Agreement; and (b) sue for, collect and retain any additional amounts due and owing as of the date of termination including, but not limited to, the full amount of the Improvement Costs expended by OMS after deduction of a reasonably appropriate amount based on benefits realized by OMS as a result of the Improvement Costs expended by OMS.

13.5 OMS's Rights. In the event of default by Board, OMS shall have all rights and remedies provided herein and/or available to it at law or in equity.

13.6 Termination of Coach. The parties hereto agree that the termination of the employment contract of any coach employed by Board (for cause or without cause by Board, or the head coach) shall not be deemed a breach of this Agreement.

13.7 Limitation of Damages. Subject to indemnification obligations set forth in Section 8.2 and 8.3 hereof pertaining to third party claims and except for (i) a party's breach of its confidentiality obligations hereunder; (ii) a party's breach of its representations and warranties under this Agreement, and/or (iii) a party's intentional acts exercised knowingly with intent to benefit, OMS and Board hereby agree that no party shall have any liability to another for indirect, incidental, punitive, special (including loss of profits, business or goodwill) or consequential damages arising from or related to this Agreement, whether or not liability is

based on breach of contract, tort, strict liability, breach of warranty, failure of essential purpose or otherwise, even if it is advised of the likelihood of such damages. In the event that this Agreement is terminated as the result of an uncured default by OMS, in addition to all other remedies provided by law, University may require OMS to fulfill its obligation pursuant to 6.0 hereof either (1) by completing any remaining Work reasonably acceptable to University such that University realizes the full amount of Two Million Five Hundred Thousand Dollars (\$2,500,000) of Work specified therein; or, at OMS' discretion, (2) by paying University in money the difference between the amount expended on completed Work and Two Million Dollars (\$2,500,000). OMS shall not be required to perform such completion or payment to the extent such termination was not due to OMS's uncured default.

13.8 **Quarterly Review by Parties.** During the Term, OMS, the LSU Representative, and LSU Athletics shall meet quarterly. The purpose of the meetings shall be to facilitate communication regarding matters pertaining to the Agreement, including the review and discussion of current and prospective transactions.

13.9 **Effect of Termination or Expiration.** Termination or expiration of this Agreement, by lapse of time or otherwise, shall not modify the obligations of a party to be performed by it after such termination as provided by this Agreement. Except to the extent prohibited by the terms of any third party agreement, upon termination of this Agreement, OMS shall deliver and assign to University all printed publications, all current customer lists and contact information as well as all sponsorship, broadcasting, advertising, naming rights, vendor and other written agreements which relate to any of the licenses, rights, properties and Licensed Marks of University; and OMS shall immediately and forever hereafter cease all uses of all of the Licensed Marks. Except as otherwise noted herein, upon termination of this Agreement, all benefits and privileges of OMS provided by University pursuant to the terms of this Agreement shall immediately cease.

13.10 **Cross Default.** Unless otherwise expressly agreed in writing by the parties, either party to this Agreement shall have the right to terminate this Agreement upon the termination of the Videoboard Lease Agreement.

14.0 **Assignment.** OMS shall not assign or transfer any of OMS's rights under the Agreement without prior written approval of the LSU Representative. No assignment hereunder shall relieve OMS of liability, but OMS shall be liable, in solido, with the assignee. Notwithstanding the foregoing and subject to the provisions of Section 13.1.5., upon thirty (30) days advance written notice to Board, OMS shall have the right to assign this agreement to an entity that controls, is controlled by or under common control with OMS.

15.0 **Waiver.** The failure at any time of either OMS or Board or its authorized representative(s) to demand strict performance by the other party of any of the terms, covenants

or conditions set forth herein shall not be construed as a continuing waiver or relinquishment thereof, and either party may, at any time, demand strict and complete performance by the other of such terms, covenants and conditions.

16.0 Status of Parties. Nothing in this Agreement shall be deemed:

- (1) To constitute either party, or any employee, agent or representative of either party, an employee, agent, or representative of the other party; or
- (2) To confer any express or implied right, power, or authority to enter into any agreement or commitment, express or implied, or to incur any obligation or liability on behalf of the other party except as expressly set forth herein; or
- (3) The parties acknowledge that because OMS is an independent contractor, OMS has the sole responsibility and exclusive control of its activities and operations in the exercise of the rights granted to it by this Agreement; provided, however, University reserves the right to review, comment or approve the type of product or services which will be associated with the name or Licensed Marks of University or LSU, the grant of exclusivity within particular categories and the designation of individuals or corporate entities as the “official” provider of goods or services, to approve of talent appearing in or on any radio or television broadcast solely for the purpose of protecting the name, goodwill, philanthropic opportunities and reputation of University.

17.0 OMS’s Personnel. OMS recognizes and agrees that the selection and hiring of individuals who possess expertise and professional skills plays an integral role in carrying out OMS’s obligations hereunder. OMS will not assign employees to perform work included in the scope of services if such employees would fail to meet background check and related requirements established for University employees performing similar work. OMS further agrees to remove or replace any individual whose work or performance under this Agreement is determined by University in its reasonable discretion to be unsatisfactory, embarrassing or objectionable unless the basis for the objection or for the unsatisfactory or embarrassing performance is cured within thirty (30) calendar days following the date of University’s notice to OMS of its reasonable dissatisfaction with or objection to such individual’s performance or work hereunder.

18.0 University’s Personnel Staffing Changes and Pay. In the event that University employees are engaged or hired to perform services for or on behalf of OMS regardless of the arrangement, LSU Athletics will be provided with reasonable advance written notice and OMS in addition to such employees shall be responsible for ensuring that the work performed and compensation paid complies with all applicable laws as well as University and LSU policies and

procedures including but not limited to PM 11. During the Term of this Agreement and any extension or renewals thereof, any and all staffing changes and the pay rates of those positions and position incumbents listed on Attachments III and VI of Exhibit “A” hereto shall be as mutually agreed by University and OMS. Further, the University reserves the right to approve all personnel and staffing changes in the positions listed on Attachment III and VI of Exhibit “A”; provided, however, the rights granted to University shall not imply that OMS’s employees are Board’s or LSU’s employees for any purpose.

19.0 Contract Exhibits. The following Exhibits are attached and incorporated herein and made a part hereof:

Exhibit “A”--Scope of Services, including Attachments:

Attachment I, LSU Sports Radio Network Program Formats

Attachment II, LSU Sports Radio Network Affiliates

Attachment III. LSU Sports Radio Network Personnel

Attachment IV, LSU Sports Television Network Coaches Show Formats

Attachment V, LSU Sports Television Network Affiliates

Attachment VI, LSU Sports Television Network Personnel

Attachment VII, LSU Publications Specifications

Attachment VIII, Intentionally Left Blank

Attachment IX, Intentionally Left Blank

Attachment X, Intentionally Left Blank

Attachment XI, Intentionally Left Blank

Attachment XII, Intentionally Left Blank.

Attachment XIII, Intentionally Left Blank

Attachment XIV, Intentionally left blank.

Attachment XV, Trademark Licensing Guidelines

Exhibit “B”- Additional Rights and Obligations

Exhibit “C”- Licensed Marks

20.0 Conduct. OMS agrees that in the conduct of its broadcasts or in the promotion hereof, it will not knowingly subject Board or University to public censure or offend any group or class of the public.

21.0 Unrelated Business Income. A critical factor and inducement for the Board’s decision to enter into this Agreement is the receipt of payments and revenue that do not result in the incurrence of any unrelated business income and/or any unrelated business income tax assessable against the Board pursuant to the applicable provisions of the Internal Revenue Code. The continuing qualification of all payments and revenue received by University from OMS hereunder is of the essence of this Agreement. Any activity and/or other conduct by OMS that triggers or otherwise causes such payments and revenue to be taxable as unrelated business income is inconsistent with the purpose of this Agreement, including the expected benefits to be derived by Board. If for any reason other than a change in applicable federal tax laws, the Board incurs unrelated business taxable income with respect to any payments or fees received from OMS by Board, upon request by Board OMS agrees to work with Board in good faith to promptly restructure the Agreement as necessary to avoid any such unrelated business taxable income, to the extent such restructuring is legally permissible and not unreasonably burdensome upon OMS or Board and preserves the economic benefit contemplated hereunder.

22.0 Order of Precedence. In the event of a conflict among documents, the order of precedence which shall govern is as follows: 1) this Multi-Media Rights Agreement; and (2) the Exhibits and attachments hereto.

23.0 Entire Agreement. This Agreement and the Exhibits and attachments attached hereto and made a part hereof constitute the entire understanding between OMS and Board and cannot be altered or modified except by agreement in writing signed by duly authorized representatives of both Board and OMS.

24.0 Governing Law. The validity, interpretation and performance of this Agreement shall be controlled by and construed under the laws of the State of the Louisiana.

25.0 Counterparts. This Agreement may be executed in multiple counterparts, each of which shall be declared an original.

26.0 Amendments. Both parties acknowledge and accept that this Agreement is being entered into by OMS and University based on certain understandings upon which reasonable assumptions relating to existing tax laws, LSU Athletics activities, schedules and

NCAA sanctions or penalties by OMS and University have been made, and through no fault of OMS or University a change in circumstances could result in key assumptions becoming partially or wholly invalid over time resulting in a business environment for OMS or University that may be less favorable than that under which this Agreement was made. The following non-exhaustive list of items are illustrative of events that may be taken into account for purposes of this Section 26 if such events result in a material change in Gross Revenues and/or an increase in OMS' cost of doing business, and/or the incurrence of a material amount of unrelated business taxable income by University, such events are not the result of the action, fault or negligence of the party seeking a change to this Agreement and if such events are not under the control of the party seeking a change hereto:

- a. Acts of God resulting in the material reduction or suspension of LSU Athletics activities, either partially or wholly,
- b. Any change in the schedule of Athletic Events which materially alters the marketable inventory described in this Agreement (See Section 2.0.),
- c. If the University is penalized or sanctioned by the NCAA or SEC and such sanctions result in the cancellation or suspension of all or part of an LSU Athletics team's season. Any change in the law that materially limits or prevents OMS' exercise of its rights to market, sell and/or display advertising, endorsements and/or sponsorships hereunder,
- d. Any change in federal tax laws that result in a material portion of the revenues received by University in connection with this Agreement being deemed unrelated business taxable income or otherwise subject to taxation.
- e. Any change to any University, NCAA or SEC rules, specifications, procedures and/or policies and/or any limitations placed on OMS' rights through contracts to which the University is a party.

Both parties further recognize that the aforementioned factors could result in a need for remedial changes in the Agreement including but not limited to a change in the definition of Gross Revenue, the Gross Revenue Threshold or the definition of Percentage of Gross Revenue, a reduction in fees or such other changes as are reasonably necessary and mutually agreed; provided, however, in no event shall the implementation of this Section 26 result in an increase in Percentage of Gross Revenue or a reduction of the Gross Revenue Threshold.

Accordingly, each party acknowledges and accepts an affirmative obligation, when so notified in writing by the other, to use best efforts to seek mutually beneficial solutions when changes are indicated, provided, however, that in no event shall failure to reach mutually beneficial solutions constitute a default of this Agreement if both parties have used best efforts to seek mutually beneficial solutions when changes are indicated. To the extent that any such change requires an amendment to the Agreement, such amendment shall be in writing executed by the appropriate representative of each party hereto.

Failure of the parties to reach agreement with respect to these issues after good faith efforts will authorize either party to cancel this Agreement; provided, however, such cancellation shall require no less than thirteen (13) months' notice and may only result in cancellation on June 30 of any year of this Agreement.

Both LSU and OMS agree to fulfill their respective obligations under this Agreement through the date of any termination of this Agreement under this Section 26 except that LSU shall be required to refund to OMS the unamortized portion of the Improvements Costs expended by OMS prior to termination of this Agreement based upon a 10-yr straight line method.

All amendments to this Agreement whether for the purposes set forth above or otherwise must be in writing executed by both parties hereto.

27. Confidentiality. During the term of this Agreement, from time to time, either party may disclose (the "Disclosing Party") or make available to the other party (the "Receiving Party"), whether orally, electronically or in physical form, confidential or proprietary information concerning the disclosing party and/or its business, clients (including, without limitation, advertising copy), products or services in connection with this Agreement (together, "Confidential Information"). Confidential Information includes, without limitation, business plans, product and marketing plans, projections, the existence of any business dealings or agreements between University and OMS, including these terms, and any other information which is normally and reasonably considered confidential. Each party agrees that during the term of this Agreement and thereafter: (a) it will use Confidential Information belonging to the Disclosing Party solely for the purpose(s) of exercising its rights and fulfilling its obligations under this Agreement; and (b) it will not disclose Confidential Information belonging to the Disclosing Party to any third party (other than the Receiving Party's employees, subcontractors and/or professional advisors on a need-to-know basis who are bound by obligations of nondisclosure and limited use at least as stringent as those contained herein) without first obtaining the Disclosing Party's written consent. Upon request by the Disclosing Party, the Receiving Party will return or destroy all copies of any Confidential Information to the Disclosing Party.

27.1 Confidentiality Exclusions. For purposes hereof, "Confidential Information" will not include any information that the Receiving Party can establish by written evidence: (a) was independently developed by the Receiving Party without use of or reference to any Confidential Information belonging to the Disclosing Party; (b) was acquired by the Receiving Party from a third party having the legal right to furnish same to the Receiving Party without disclosure restrictions; (c) was at the time in question (whether at disclosure or thereafter) generally known by or available to the public (through no fault of the Receiving Party); or (d) was publicly disclosed through no fault of the Receiving Party. Notwithstanding anything to the contrary contained herein, nothing in this Agreement shall be interpreted to

prevent either Party from for disclosing the terms of this Agreement and such other Confidential information as may be required for reporting and/or auditing purposes in the ordinary course of business.

27.2 Required Disclosures. These confidentiality obligations will not restrict any disclosure required by (a) order of a court or any government agency, provided that the Receiving Party gives prompt notice to the Disclosing Party of any such order and reasonably cooperates with the Disclosing Party at the Disclosing Party’s request and expense to resist such order or to obtain a protective order, or (b) applicable laws including but not limited to the Louisiana Public Records Law, La. R.S. 44:1 et. seq.

27.3 Injunctive Relief. The parties acknowledge and agree that the disclosure of Confidential Information may result in irreparable harm for which there is no adequate remedy at law. The parties therefore agree that the Disclosing Party may be entitled to seek an injunction in the event the receiving party violates or threatens to violate the provisions of this Section, and that no bond will be required. This remedy will be in addition to any other remedy available at law or equity subject to the limitation of liability provided in Section 13.7.

Signature Page for Multi-Media Rights Agreement between Board of Supervisors of Louisiana State University and Agricultural and Mechanical College and OUTFRONT Media Sports Inc.

IN WITNESS WHEREOF, Board and OMS by their duly authorized representatives have executed this agreement on the dates indicated below their respective signatures.

WITNESSES:

BOARD OF SUPERVISORS OF
LOUISIANA STATE UNIVERSITY AND
AGRICULTURAL AND MECHANICAL
COLLEGE

Printed Name:

Printed Name:

BY: _____

Its: _____
Date: _____

WITNESSES:

OUTFRONT Media Sports Inc.

Printed Name: _____ BY: _____

Printed Name: _____ Its: _____
Date: _____

Exhibit A

Scope of Services

A.1. Overview

OMS shall implement and deliver a comprehensive and quality program with national marketing presence and shall create opportunities at various levels of marketing rights and sponsorships. OMS must, at all times, represent the best interests of and provide the most competitive compensation to the University for the exclusive right to commercially exploit the Multi-Media Rights granted to OMS in Section 2.0 or otherwise pursuant to the terms of the Agreement.

All radio broadcasts, of Athletics Events and Coaches Radio and Television Shows listed in the Agreement are and will remain the University's property before, during, and after the Agreement expires or is otherwise terminated. See Section 2.3 of the Agreement.

All services under the Agreement must be performed and delivered in strict compliance with applicable NCAA and SEC rules and regulations and any University and LSU rules and regulations, whether now in force or hereafter enacted, and OMS must ensure that all of its employees and agents are adequately instructed and knowledgeable of the applicable rules and regulations. Any concerns about compliance with any athletic rule(s) and regulation(s) in any way related to the Athletics Programs should be immediately communicated to the Athletics Department compliance office.

OMS shall use an appropriate tagline to identify its project. OMS will operate under the name of LSU Sports Properties in the performance of its obligations under this Agreement. The name "LSU Sports Properties" shall be deemed intellectual property of University licensed to OMS in accordance with Section 2.4 of the Agreement.

LSU Athletics reserves the right to establish and change the schedule of Athletics Events for any reason; provided, however, any change in the number or type of Athletics Events may entitle OMS to utilize the provisions of Section 26 of this Agreement.

Unless specifically provided otherwise in writing by the University and subject to the Trademark Licensing Guidelines set forth on Attachment XV, OMS shall, solely for the purpose of enabling the University to protect the University's name, goodwill and reputation, submit to LSU Athletics for consent all promotional content, announcements, signage and related marketing materials, prior to use. Such consent shall be granted or denied within seven (7) business days of receipt of such submission. Any notice of denial shall include a reasonably detailed description of the reasons for such denial, which may be supplemented or amended at University's option. In the event that no such notice is provided, then approval shall be deemed to be denied.

OMS shall submit its standard form Multi-Media Rights Sublease to LSU Athletics for its review and approval in consultation with General Counsel prior to the commencement of the Term. Such approval shall not be unreasonably withheld, conditioned or delayed. OMS shall use best efforts to use such approved form Multi-Media Rights Sublease ("Approved Form Agreement") for all Multi-Media Rights Subleases entered into by OMS in connection with this Agreement. In the event that OMS shall desire to enter into a Multi-Media Rights Sublease, or

an amendment to a Multi-Media Rights Sublease that materially differs from the Approved Form Agreement, OMS shall submit such agreement or amendment to LSU Athletics for its review and approval, which approval shall not be unreasonably withheld, conditioned, or delayed. LSU Athletics shall provide OMS with notice of approval or denial within seven (7) business days of receipt of such submission. Any notice of denial shall include a reasonably detailed description of the reasons for such denial, which may be supplemented or amended at University's option. In the event that no such notice is provided, then approval shall be deemed to be denied. In any event, all Multi-Media Rights Subleases shall include provisions requiring third parties to acknowledge that (i) such third party looks solely to OMS for performance under the Multi-Media Rights Sublease and not to University its board members, officers or employees, and (ii) in the event of a default under the Multi-Media Rights Sublease such third party's remedy is only as against OMS and such third party has no rights as against University, its board members, officers or employees. For the sake of clarification, LSU Athletics' denial of consent to any Multi-Media Rights Sublease that does not include the third party acknowledgements set forth in (i) and (ii) above or that reduces the intellectual property protection of the University set forth in the Approved Form Agreement, shall be deemed to be reasonable. Multi-Media Rights Subleases approved by LSU Athletics shall be deemed Approved Form Agreements and shall not require further approval by LSU Athletics in the event of a renewal or in the event that such form is used in connection with any future Multi-Media Rights Sublease.

University reserves the right for LSU Athletics to approve any and all signage located on either University or TAF property by OMS or its sponsors or sublicensees pursuant to rights arising out of this Agreement or the Videoboard Lease Agreement. Signage proposed to be located on TAF property, other than the Videoboards, shall require the written approval of TAF in addition to LSU Athletics.

An annual review will be conducted to address current market-driven changes that may necessitate adjustments, additions or changes to the Agreement as mutually and reasonably agreed upon by LSU Athletics and OMS; provided, however, that any adjustments, additions or changes to the Agreement shall be approved by the Board or its authorized representative in accordance with the terms of the Agreement and applicable University policies and procedures.

A.2. Radio

OMS shall have the exclusive worldwide licensed right and authorization to utilize the LSU Sports Radio Network Program Inventory to create its own radio network for worldwide distribution to all radio broadcast signal coverage areas via any means of distribution whether now known or developed in the future including without limitation: cable systems, phone lines, satellite, internet or other wireless delivery systems. OMS shall have the right and obligation to clear stations within Louisiana to create and shall create its own product for programming and broadcast of the LSU Sports Radio Network Program Inventory. The specific manner in which the distribution of the LSU Sports Radio Program Inventory is accomplished by OMS shall be subject to the prior approval of LSU Athletics. Such distribution will be that of similar or acceptable method commonly used in the industry. Approval shall not be unreasonably conditioned or withheld and will be provided in a timely manner. Radio employees will maintain responsibilities for LSU Athletics that include but are not limited to the voicing of promotional spots or videos to be used for promotional purposes or within Athletics Facilities, hosting of University or athletics associated banquets or other events which require a speaker or master of ceremonies, and other duties as requested by Director of Athletics or his designee and as approved by OMS. Approval by OMS will not be unreasonably conditioned or withheld, so long as such University responsibilities do not materially interfere with or prevent the employee's fulfillment of his or her LSU Radio Network duties.

A.2.a. Production

OMS shall furnish, at no cost to the University, all of the elements required for first-class production of a service designed to develop and broadcast the LSU Sports Radio Network Program Inventory as defined by LSU Athletics for production, presentation, origination, transmission, and broadcast of each program and for the commercial announcements and messages. The current format for the LSU Sports Radio Network Program Inventory is provided in Attachment I to this Exhibit "A." The format is subject to change by mutual agreement of OMS and LSU Athletics. It may be necessary for OMS to purchase or rent equipment that OMS deems necessary to accomplish such broadcast quality from vendors to be selected by OMS in its sole discretion. OMS will compensate all such vendors. OMS is responsible for any necessary OMS employee travel expenses related to Athletics Events. LSU Athletics will make available to OMS for use solely by broadcast personnel the following: a mutually agreed upon number of seats on all team charters (at no cost), the team hotel at the team rate and reasonable access to other game day services.

OMS shall develop, produce, and transmit a radio broadcast of each regular season scheduled game, in addition to all pre-season and post-season contests, and all Coaches Radio Shows as are available under the Agreement during its Term. Any deviation from the radio broadcast schedule as defined herein shall be mutually agreed to by LSU Athletics and OMS.

A.2.b. Approval of Announcers

Unless otherwise directed by LSU Athletics, OMS shall furnish a play-by-play announcer for Athletics Events and host for Coaches Radio Shows, and these individuals are subject to LSU Athletics approval, not to be unreasonably conditioned, delayed or withheld. OMS will employ for football a color analyst, studio host, sideline reporter, site engineer, studio operator,

statistician, spotter and pre-game show assistant; for men's basketball a color analyst and studio operator; for women's basketball a play-by-play announcer, color analyst and studio operator; for baseball a color analyst and studio operator; for softball a play-by-play announcer, color analyst and studio operator; for on-location Coaches Radio Shows a site engineer, set-up assistant and studio operator; and for in-studio Coaches Radio Shows a host and studio operator. The selection of each of these individuals is subject to the approval of LSU Athletics, not to be unreasonably conditioned, delayed or withheld. OMS shall have the right to conduct annual reviews of the broadcast personnel and to make personnel changes subject to the approval of LSU Athletics, not to be unreasonably conditioned, delayed or withheld.

A.2.c. Station Clearance

OMS shall clear stations throughout Louisiana to create the LSU Sports Radio Network Affiliates. LSU Sports Radio Network Affiliates shall include an exclusive radio station in each of the seven (7) major markets in the state of Louisiana, which are Baton Rouge, New Orleans, Lafayette, Lake Charles, Alexandria, Shreveport and Monroe. Currently, full-time 50,000 watt clear channel AM stations in Shreveport and New Orleans are LSU Sports Radio Network Affiliates. OMS shall make all reasonable efforts to maintain the New Orleans and Shreveport clear channel stations as LSU Sports Radio Network Affiliates during the Term of the Agreement. OMS shall cause the broadcast of the LSU Sports Radio Program Inventory to be distributed to the LSU Sports Radio Network Affiliates without any additional charge or fee to LSU. The LSU Sports Radio Network Affiliates are included as Attachment II to this Exhibit "A."

A.2.d. Flagship Station Requirements

OMS shall secure a Flagship Station in the Baton Rouge Metropolitan Area according to LSU Athletics specifications and approval. Flagship Station status requires an FM station with a minimum power of 100,000 watts licensed for 24-hour operation and whose primary coverage area includes the Baton Rouge Metropolitan Area to carry all games and coaches shows associated with the sports of football, men's basketball and baseball. Flagship Station status also requires an FM station with a power of no less than 6,000 watts to carry all games and coaches shows associated with the sports of women's basketball and softball.

A.2.e. Signal Distribution

OMS shall make all arrangements and pay for all distribution on a live basis for the entire LSU Sports Radio Program Inventory via satellite for broadcast by affiliates of the LSU Sports Radio Network, to include satellite uplinking of all events and transmission of broadcast signal from the event site to satellite distribution facilities. Distribution methods between the event site and OMS shall be subject to the approval of LSU Athletics, which shall not be unreasonably conditioned, delayed or withheld. Affiliate stations on the network shall be responsible for receiving programming with their own downlinks or by making other arrangements at no cost to OMS. OMS shall, as a condition precedent to furnishing the feeds to any station, require the receiving station to contractually commit that it will not sell the program to any sponsor deemed non-allowable by the University, LSU, the SEC or the NCAA.

OMS shall provide a dedicated satellite channel for the exclusive broadcast distribution of LSU Sports Radio Network Program Inventory.

A.2.f. Live Radio Game Broadcasts

OMS shall perform live radio game broadcasts for all regular season games and, when NCAA, SEC and other applicable rules allow, all post-season and tournament games, except for the sport of softball for which an abbreviated schedule is required. This obligation includes bowl games and pre-season football games if an LSU Athletics team is a participant and if rules allow. Pre-season and post-season men's basketball, women's basketball, baseball and softball games are required to be broadcast if NCAA, SEC and other applicable rules allow.

OMS will develop, produce, and cause to be broadcast the following live radio game broadcasts for each sport listed below during each Agreement Year:

FOOTBALL:
All regular season games
All pre-season and/or post-season games, including bowl games, in which LSU participates
All game broadcasts will include at a minimum a 90-minute pre-game and 60-minute post-game shows
MEN'S BASKETBALL:
All regular season games ()
All pre-season or post-season tournament games in which LSU participates, including the Southeastern Conference Tournament, NCAA Tournament and National Invitation Tournament
All game broadcasts will include at a minimum a 30-minute pre-game and a 30-minute post-game show.
WOMEN'S BASKETBALL:
All regular season games ()
All pre-season or post-season tournament games in which LSU participates, including the Southeastern Conference Tournament, NCAA Tournament and National Invitation Tournament
All game broadcasts will include at a minimum a 30-minute pre-game and a 30-minute post-game show.
BASEBALL:
All regular season games (that do not conflict with men's basketball games)
All LSU games in post-season play, including the Southeastern Conference Tournament, NCAA Tournament and College World Series games
All game broadcasts will include at a minimum a 15-minute pre-game and 15-minute post-game show.
SOFTBALL:
Regular season Southeastern Conference games (that do not conflict with women's basketball games)
All LSU games in post-season play, including the Southeastern Conference Tournament, NCAA Tournament and Women's College World Series games
All game broadcasts will include at a minimum a 15-minute pre-game and 15-minute post-game show

Any changes to the formats detailed above shall be at the mutual consent of OMS and LSU Athletics.

A.2.g. Coaches Radio Shows

Except as otherwise provided in this Agreement OMS will have the exclusive rights to and shall have the obligation to develop, produce, and cause to be broadcast the following Coaches Radio Shows for each sport listed below during each Agreement Year:

FOOTBALL:
No less than thirteen (13) and up to fifteen (15) 60-minute shows featuring head football coach
Up to fifteen (15) 30-minute shows featuring assistant football coaches
MEN'S BASKETBALL:
Fourteen (14) 60-minute shows featuring head men's basketball coach
WOMEN'S BASKETBALL:
Thirteen (13) 60-minute shows featuring head women's basketball coach
BASEBALL:
Eight (8) 60-minute shows featuring head baseball coach

Except as otherwise provided in this Agreement, OMS will have the exclusive right to develop and present for approval additional programming to LSU Athletics.

Number of shows, location and placement as it relates to days of the week shall be determined on an annual basis by LSU Athletics and OMS.

A.2.h. Coaches Interviews

LSU Athletics will arrange for the head football, men's basketball, women's basketball, baseball and softball coaches to be available for an interview prior to each game (to be pre-recorded at the mutual convenience of the coaches and OMS) and immediately following each game for a post-game interview in the sports of Football, Men's Basketball and Women's Basketball. Also, the head football coach will be available for a brief interview at halftime as the teams leave the field. These interviews will be used in conjunction with the game broadcast and will not be used in any other manner except with the express written consent of LSU Athletics. Other interviews may be added upon mutual agreement of LSU Athletics and OMS.

A.2.i. Reciprocal Broadcast Rights for Away Games

The University will secure for OMS the rights to broadcast all regular season away games. As a part of securing these rights, the University will endeavor to obtain such rights at no cost to OMS. However, if a rights fee is required, OMS is financially responsible for negotiating and making payment. When OMS is broadcasting under a reciprocal arrangement, the terms of the Agreement shall continue to have full force and effect in all applicable and relevant terms and conditions which are not in conflict with reciprocal hosts' requirements.

A.2.j. Broadcast Rights for Pre-season and Post-season Events

OMS shall broadcast all pre-season and all post-season events in which LSU participates in the sports of football, men's and women's basketball and baseball, and all post-season Athletics Events in the sport of softball. The University will make every effort to obtain broadcast rights for these Athletics Events; however, any rights fees for pre-season or post-season Athletics Events are the responsibility of OMS. When OMS is broadcasting under a nominee arrangement, the terms of the Agreement shall continue to have full force and effect in

all applicable and relevant terms and conditions which are not in conflict with pre and post-season hosts' requirements.

OMS shall not sell or assign its right to a broadcast outlet except with the prior written approval of LSU Athletics. Such approval shall not be unreasonably withheld.

A.3. LSU Sports Productions

Subject to the rights and obligations of University and its employees as established in the SEC Network contract, including any amendments and renewals thereof, OMS shall have the exclusive worldwide licensed right and shall utilize the LSU Sports Television Program Inventory to create its own television network for worldwide distribution to all television broadcast signal coverage areas. OMS shall take commercially reasonable steps to clear stations within Louisiana to create its own product for programming and broadcasting of the LSU Sports Television Network Program Inventory. The specific manner in which the distribution of the LSU Sports Television Network Program Inventory is accomplished by OMS shall be subject to the prior approval of LSU Athletics. Such distribution will be that of similar or acceptable method commonly used in the industry. Approval shall not be unreasonably withheld and will be provided in a timely manner. LSU Sports Production employees will maintain responsibilities for LSU Athletics that include but are not limited to production of end-of-the-year banquet videos for various sports (football, men's basketball, women's basketball, and gymnastics), and special project videos for various sports, other departments, and the Tiger Athletic Foundation. Television employees will be also responsible for providing shoot for video file purposes for various LSU home sporting events that are not otherwise covered by coaches' shows (i.e., golf, tennis, swimming, volleyball, track, soccer, softball), and other duties as reasonably requested by Director of Athletics or his designee and as approved by OMS, so long as such University responsibilities do not materially interfere with or prevent the employee's fulfillment of his or her LSU Sports Production duties to OMS. Approval by OMS will not be unreasonably withheld conditioned or delayed.

LSU Sports Productions employees will act as producer for the LSU Sports Journal and Tiger Tracks programs related to the University's existing contracts with Cox Communications and Cox Sports Television.

A.3.a. Production

OMS shall furnish, at no cost to the University, all of the elements required for first-class production of a service designed to develop and broadcast the LSU Sports Television Network Program Inventory as defined by the University for production, presentation, origination, transmission, and broadcast of each program and for the commercial announcements and messages. The current format for the LSU Sports Television Network Program Inventory is provided in Attachment IV to this Exhibit "A." The format is subject to change by mutual agreement of OMS and University. It may be necessary for OMS to purchase or rent equipment that OMS deems necessary to accomplish such broadcast quality. OMS will compensate either through LSU or directly if allowed by law all vendors and individuals that OMS requests to provide services necessary to achieve the requirements of the Agreement. OMS is responsible for any necessary OMS employee travel expenses related to Athletics Events. University will make available to OMS for use solely by broadcast personnel the following: up to three seats on all team charters (at no cost), the team hotel at the team rate and reasonable access to other game day services. OMS shall develop, produce, and transmit a television broadcast of all Coaches Television Shows as are available under the Agreement during its Term.

A.3.b. Approval of Hosts

OMS shall furnish a host for Coaches Television Shows. The selection of each host is subject to the approval of University, not to be unreasonably conditioned, delayed or withheld.

A.3.c. Station Clearance

OMS shall take commercially reasonable steps to clear stations throughout Louisiana to create the LSU Sports Television Network Affiliates. To the extent reasonably possible, the LSU Sports Television Network Affiliates shall include an exclusive television station in each of the seven (7) major markets in the state of Louisiana which are Baton Rouge, New Orleans, Lafayette, Lake Charles, Alexandria, Shreveport and Monroe. OMS shall cause the broadcast of the LSU Sports Television Network Inventory to be distributed to the LSU Sports Television Network Affiliates without any additional charge or fee to LSU. The LSU Sports Television Network Affiliates are included as Attachment V.

A.3.d. Show Distribution

OMS shall make all arrangements and pay for all distribution on a live basis of the entire LSU Sports Television Program Inventory via satellite or by other delivery method for broadcast by affiliates of the LSU Sports Television Network. Distribution methods shall be subject to the approval of the University which shall not be unreasonably conditioned, delayed or withheld.

A.3.e. Coaches Television Shows

OMS and LSU Athletics shall mutually agree upon developing, producing, and cause to be broadcast the following Coaches Television Shows for each sport listed below during each Agreement Year:

FOOTBALL:
30-minute shows featuring head football coach after each regular season game
MEN'S BASKETBALL:
Thirteen (13) 30-minute shows featuring head men's basketball coach
WOMEN'S BASKETBALL:
Eight (8) 30-minute shows featuring head women's basketball coach
BASEBALL:
Ten (10) 30-minute shows featuring head baseball coach

Except as otherwise provided in this Agreement, OMS will have the exclusive right to develop and present for approval additional weekly programming to LSU Athletics.

Number of shows, the relationship of shows to particular sports, location and placement as it relates to days of the week shall be determined on an annual basis and may be modified upon the mutual written consent of OMS and the LSU Athletics Director.

A.3.f. TigerView (arena video boards)

During LSU Athletic Events, OMS will have the exclusive right to market non-audio video messages on all the video boards in Tiger Stadium, the Pete Maravich Assembly Center (TigerView) and Alex Box Stadium (TigerView). Any audio messages are subject to prior

approval of LSU Athletics, not to be unreasonably conditioned, delayed or withheld. TigerView is operated for each home football game in Tiger Stadium, all home men's basketball games women's basketball games and gymnastics meets in the Pete Maravich Assembly Center and Alex Box Stadium and Tiger Park. OMS will have the same rights for any new video boards that may be added in new or existing venues.

Through the licensed rights granted by the University and the rights granted by TAF, OMS will have the right and exclusive authorization to utilize Athletics Facilities and LSU Athletics Events, to negotiate agreements for securing LSU Athletics corporate sponsorships and promotions, and will use all reasonable efforts to maximize its Gross Revenue derived from corporate sponsorship and promotion agreements.

A.4.a. Marketwide Media and Promotions

Except as otherwise provided in this Agreement, OMS will have the exclusive licensed right to utilize marketwide media and promotional properties to negotiate agreements for securing LSU Athletics sponsorships and promotions. Other properties may be utilized at the mutual agreement of OMS and the University.

These marketwide media and promotional properties may include, but are not limited to, athletics teams schedule posters and pocket schedule cards, recognition in media guides, recognition on TigerVision (LSU's pay-per-view network) telecasts and recognition on www.LSUsports.net.

A.4.b. Onsite Media and Promotions

OMS will have the exclusive licensed right to utilize onsite media and promotional opportunities to seek and to negotiate agreements for securing LSU Athletics corporate sponsorships and promotions.

These onsite media and promotional opportunities may include, but are not limited to the properties listed below. Other properties may be utilized at the mutual agreement of OMS and the University.

VIDEO BOARDS
OMS may utilize video boards that provide live televised monitoring and replay capabilities of sports action at all home LSU football games in Tiger Stadium and men's basketball and women's basketball games, Gymnastics and Volleyball in the Pete Maravich Assembly Center and baseball at Alex Box Stadium. The video boards carry televised programming before, during and after games.
STADIUM MONITORS / STADIUM VISION
OMS may utilize stadium monitors that provide live televised monitoring and replay capabilities of sports action on television monitors located near concession stands, in concourses and in VIP hospitality areas throughout Tiger Stadium, Alex Box Stadium and the Pete Maravich Assembly Center.
PUBLIC ADDRESS ANNOUNCEMENTS
OMS may utilize public address announcements at any Athletics Event. The Athletics Department will have right of approval of all public address announcements.

GAME DAY PUBLICATIONS
OMS may utilize nineteen (19) one-half (1/2) page horizontal black and white advertisements in each GameDay Program during the football and baseball seasons. OMS may offer sponsors logo recognition in men’s basketball and women’s basketball GameDay Programs (as outlined in Section A.6.a).
OMS will assume responsibility for production of and advertising sales for game programs beginning in the second year of the Agreement (as outlined in Section A.6.a).
DESIGNATED PROMOTIONAL HOME GAMES
OMS may utilize Athletics Events to provide special recognition for sponsors. Promotional game activities may include merchandise/souvenir giveaways, display of inflatables at the event site, participation in pre-game and in-game activities, and special recognition through public participation in pre-game activities mutually agreed upon by OMS and the University. All giveaways and or promotional items that contain one or more of the Licensed Marks must be produced by vendors who are licensed to use Licensed Marks and shall be subject to the guidelines outlined in Attachment XV of this Exhibit “A.”
BASEBALL/SOFTBALL SPONSORED INNINGS
OMS may utilize innings within baseball and softball games for special promotions. The execution of these promotions will be mutually agreed upon by OMS and LSU Athletics.
MASCOT AND CHEERLEADER APPEARANCES
University will use its reasonable efforts to allow OMS to utilize University’s “Mike the Tiger” uniformed mascot and LSU cheerleaders subject to reimbursement of appearance fee; however LSU shall not be obligated therefore. Such use shall be at OMS’s expense. OMS shall not expect personal appearances at times or locations which would interfere with the preparation for, or participation in, any Athletics Events or with any other prior commitment. All requests are subject to the approval of LSU Athletics.
SPECIAL EVENTS
OMS may utilize special events sponsored by the Athletics Department. Examples of such events include the LSU Football Spring Game, Football Fan Day, Pep Rallies, Basketball Fan Day and Championship Celebrations. However, the University and LSU Athletics will not be obligated by the Agreement to hold any such special events and shall not be liable in any way to OMS if a planned event is cancelled or postponed.

A.4.c. Tickets, Hospitality and Related Items

OMS will have the exclusive licensed right to utilize tickets, hospitality and related items to negotiate agreements for securing LSU Athletics corporate sponsorships and promotions as set forth in the Agreement. Any other properties may be utilized at the mutual agreement of OMS and LSU Athletics.

These tickets, hospitality and related items may include, but are not limited to, LSU tickets for Athletics Events, hospitality room access at football, baseball, men’s basketball and women’s basketball games and parking passes. Availability of these tickets and passes are outlined in Exhibit “B.3.”

LSU Athletics shall provide exclusively to OMS reasonable space at Athletics Events or with respect to Coaches Radio Shows and Coaches Television Shows or under such other conditions as are acceptable to LSU Athletics, for a corporate hospitality village or area, if such area is available and upon mutual agreement of the specific site by LSU Athletics and OMS.

A.4.d. Other Benefits

LSU Athletics will utilize reasonable efforts to allow OMS to utilize and offer to sponsors the use of selected Athletics Facilities for the purpose of sales meetings, promotional activities, corporate outings, etc., based on availability, with reasonable advance written request, subject to University and LSU policies governing the use of Athletics Facilities and with the written approval of LSU Athletics. All such facility use is subject to any and all applicable laws and University and LSU policies and procedures including any catering and equipment usage policies.

OMS shall have the right to offer to corporate sponsors the Multi-Media Rights under the guidelines described in Attachment XV of this Exhibit "A."

A.4.e. LSU Apparel Providers

University has exclusive multi-sport licensing agreements with Nike and other apparel companies. These agreements provide LSU apparel providers with various levels of exposure on team uniforms, licensed products, and various sponsor-like benefits such as tickets, parking passes, and recognition on the LSU Tigers Home Page. OMS shall work with LSU Athletics to provide certain limited sponsor recognition such as recognition on the LSU Tigers Home Page to LSU apparel providers but shall have no out-of-pocket costs such as for tickets or parking passes. LSU shall require all LSU apparel providers who request recognition on the LSU Tigers Home Page, the LSU Website and/or and through any other media operated by OMS under Section 2.0 of this Agreement to comply with all Applicable Privacy and Data Security Laws. Other than this OMS responsibility, LSU Athletics agreements with Nike and other LSU apparel providers are not part of the Agreement. LSU Athletics has certain responsibilities to protect these apparel companies' rights in this product category, and OMS shall not sell, transfer, convey, license or otherwise assign any Multi-Media Rights to manufacturers whose primary business is athletic sports apparel.

A.5. Signage

Except as otherwise provided in this Agreement, OMS will have the licensed right and authorization to use signage within Athletics Facilities when those rights become available, and shall use all reasonable efforts to maximize its Gross Revenue derived through the use of existing and development of new signage in Athletics Facilities, subject to LSU Athletics prior written approval.

A.5.a. Scoreboards and Videoboards

Subject to the terms and conditions of this Agreement and the Videoboard Lease Agreement, OMS will have the exclusive licensed right and responsibility to operate and utilize the scoring, video and LED displays located in the Athletics Facilities, including but not limited to the videoboard signage leased from TAF pursuant to the terms of the Videoboard Lease Agreement during Athletics Events in Athletics Facilities.

A.5.b. Facility Signage

OMS will have the exclusive licensed right and responsibility to market and utilize fixed signage opportunities on now existing and future interior signage located in and around LSU Athletic Facilities approved by LSU Athletics during Athletics Events in Athletic Facilities including but not limited to field level and other interior signage space in Tiger Stadium, Alex Box Stadium, Tiger Park and the Pete Maravich Center.

A.5.c. Temporary Arena Signs

Except as otherwise provided in this Agreement, OMS will have the exclusive licensed right and responsibility to market and shall display signage with corporate sponsors' names and logos (banners) during designated Athletics Events in Tiger Stadium, Alex Box Stadium, Tiger Park and the Pete Maravich Assembly Center. Designated Athletics Events include but are not limited to Fan Days, Pep Rallies, Spring Football Game, and "Midnight Madness" type events.

A.5.d. Production

OMS will be responsible for all expenses associated with design, fabrication and installation of signage. The content of all signage shall be at OMS's discretion, subject to LSU Athletics approval. OMS represents and warrants that it shall require all sponsors to ensure that all signage shall comply with all applicable University and LSU requirements as well as federal, state, and local laws and regulations pertinent to the displaying of such corporate sponsors' names and products.

A.5.e. Other Events

OMS acknowledges that Athletics Events other than Home Games may be held in Athletics Facilities during which signage may be removed or covered, such as SEC Tournament events or NCAA Championship events and special non-athletic events. In the event that, under such circumstances, signage is removed or covered, it shall be at no expense to OMS and LSU Athletics shall promptly uncover and/or reinstall such signage thereafter at no expense to OMS.

A.6. Publications

OMS will have the exclusive licensed right to and shall produce printed publications as outlined below to seek and to negotiate agreements for securing sponsorships, promotions and advertisers, and will use all reasonable efforts to maximize its Gross Revenue derived from advertising, promotion, and sponsorship agreements.

A.6.a. GameDay Programs

OMS will have the licensed right to and shall produce GameDay Programs and the Football Fan Guide, as indicated below, subject to University specifications, and to sell advertising in football, men's basketball, women's basketball, baseball and softball GameDay Programs. Program specifications are provided in Attachment VII to this Exhibit "A." OMS shall produce GameDay Programs according to the quantities listed below. University may agree to produce a lower number of programs than specified below in any sport, depending upon projected attendance, however LSU Athletics reserves the right to require the production of the listed minimum amounts of programs. Inserts will not be used in any GameDay Program without the approval of LSU Athletics. LSU Athletics deems these quantities and specifications to be

consistent with those required historically. Any significant deviation from required historical production quantities and specifications shall be mutually agreed to by OMS and LSU Athletics.

FOOTBALL
OMS shall produce a minimum of 50,000 such programs for each home football season. (Exact numbers will be mutually determined by OMS and LSU Athletics each year of the Agreement.)
MEN'S BASKETBALL
OMS shall produce a minimum of 75,000 programs for 18 home men's basketball games.
WOMEN'S BASKETBALL
OMS shall produce a minimum of minimum of 45,000 programs for 18 home women's basketball games.
BASEBALL
OMS shall produce a minimum of 25,000 programs for each season. Number of additions shall be mutually agreed to by OMS and LSU Athletics.
SOFTBALL
OMS shall produce a minimum of 10,000 such programs in one edition covering the entire softball season.

A.6.b. Football Fan Guide

OMS will have the licensed right to and shall produce to LSU Athletics specifications , and to sell advertising in an LSU football pre-season fan's guide to specifications set forth in Attachment VII to this Exhibit "A." The LSU football pre-season fan's guide will be distributed by LSU with football season tickets to all season ticket holders (approximately 25,000 accounts). The fan guide will include information on stadium and tailgating policies, parking and traffic information, sports schedules and other information of interest to fans attending games on the LSU campus.

A.6.c. Production

OMS shall produce the GameDay Programs and Fan Guide as hereinafter set forth. OMS will secure an experienced printing company to produce the GameDay Programs and Fan Guide. Printing company must be able to meet the specifications set forth in Attachment VII and must be able to deliver programs to LSU at least 24 hours prior to each event for which the programs are produced. If OMS secures a printing company outside the Baton Rouge Metropolitan Area, OMS will pay for all shipping charges involved in producing the programs and any travel expenses pertaining to the production of the programs.

OMS shall supply acceptable color proofs and match prints of each color section and cover before going to press. Changes or corrections at the blue line stage shall be made promptly and at the sole expense of LSU Athletics unless such changes are the result of an error by OMS or its designated representative(s) in the reproduction of change pages.

A.6.d. GameDay Program On-site Sales

OMS shall conduct on-site sale of GameDay Programs at home football games. OMS shall retain all sales of football GameDay Programs, and such revenues shall not be reduced by expenses or otherwise and shall be included in the calculation of Gross Revenue. Subject to LSU Athletics approval, OMS shall determine the sale price of the GameDay Programs in all

Athletics Events. OMS shall supply to LSU no less than 1,000 GameDay Programs for complimentary distribution at each home football game.

Men's and women's basketball GameDay Programs will be distributed by LSU Athletics free of charge to fans as they enter the arena as long as supplies last.

Baseball and softball GameDay Programs will be sold by LSU Athletics, and LSU Athletics will retain all sales of baseball and softball GameDay Programs. Such revenue from the sale of baseball and softball GameDay Programs shall not be included as Gross Revenue.

A.7. Promotional Materials

OMS shall produce to LSU Athletics specifications (including but not limited to amounts) promotional schedule posters and pocket schedule cards for each of LSU's athletics teams in each year of the Agreement. OMS will have the exclusive right to produce said promotional materials in addition to the quantities required by the University on behalf of LSU Athletics and to use those materials to seek and to negotiate agreements for securing sponsorships, promotions and advertisers, and shall use all reasonable efforts to maximize its Gross Revenue derived from advertising, promotion, and sponsorship agreements. The Athletics Department's Creative Services department will provide all photos, text, layout and design and will deliver to OMS all materials necessary for production of publications in camera ready format. LSU Athletics deems these quantities and specifications to be consistent with those produced historically. Any significant deviation from historical production quantities and specifications shall be mutually agreed to by OMS and LSU Athletics.

A.7.a. OMS Responsibilities

OMS shall secure an experienced printing company to produce to University specifications promotional schedule posters and schedule cards for each of LSU Athletics teams. Printing company must be able to meet the quantities listed below and delivered by the dates indicated below. If OMS secures a printing company outside the Baton Rouge area, OMS will pay for all shipping charges involved in producing the programs and any travel expenses pertaining to the production of the programs. LSU Athletics may agree to produce a lower number of posters and schedule cards than specified below in any sport; provided, however, LSU Athletics reserves the right to require the production of the listed minimum amounts of posters and schedule cards. LSU Athletics and OMS will review the following chart and mutually agree upon the amount for every year.

Sport	Posters	Delivery to LSU	Schedule Cards	Delivery to LSU
Football	60,000	April 15	80,000	July 1
Men's Basketball	20,000	October 15	25,000	October 1
Women's Basketball	5,000	October 15	10,000	October 1
Baseball	8,000	January 15	45,000	November 1
Gymnastics	3,500	November 15	10,000	November 1
Softball	3,000	January 15	10,000	November 1
Soccer	2,500	July 1	1,000	July 1
Volleyball	2,500	July 1	1,000	July 1
Men's Golf	1,000	September 1	1,000*	September 1
Women's Golf	1,000	September 1		September 1

Men's Tennis	1,000	January 15	2,500*	September 1
Women's Tennis	1,000	January 15		September 1
Swimming & Diving	1,000	September 15	2,500	September 1
Track & Field	1,000	January 15	1,000	November 1
Other Football	35,000	December 26	30,000 Spring	March 1
Bowl				
Cheerleaders	2,500	August 1		
Tiger Girls (dance team)	2,500	October 1		
*Combined men's and women's schedule card				

The above delivery dates are subject to change each year as approved by LSU Athletics.

A.7.b. University Responsibilities

LSU Athletics will provide all photographs, copy and design of promotional posters and schedule cards and will deliver camera-ready artwork to the printer by a mutually agreed upon date in order to meet the delivery deadlines established by LSU Athletics.

A.8. Internet Rights

OMS will have the exclusive licensed right to and shall maintain and support the LSU Tigers Home Page. The LSU Tigers Home Page will be available free to public viewing. Upon mutual agreement of LSU Athletics and OMS, OMS may also develop a private on-line community as a subset of the LSU Tigers Home Page on which paying subscribers may access by entering a username and password. OMS will have the right to utilize space on the LSU Tigers Home Page to seek and to negotiate agreements for securing sponsorships and promotions, and shall use all reasonable efforts to maximize its Gross Revenue derived from promotion and sponsorship agreements. Such internet rights shall be subject to the terms of Section 2.4 of the Agreement.

A.8.a. OMS Responsibilities

Subject to LSU Athletics' approval and guidance, OMS shall, at OMS's sole cost and expense, purchase and configure the computer hardware and software required to create the LSU Tigers Home Page on behalf of LSU Athletics. OMS shall also provide, during the Term of the Agreement, on-going technical support for the LSU Tigers Home Page, as may be mutually agreeable between the LSU Athletics and OMS. University hereby agrees that OMS may subcontract with a mutually agreed upon business partner for consulting, in developing and hosting the LSU Tigers Home Page. OMS will provide a webmaster that will be responsible for keeping the content on the website fresh and interesting, consistent with current operation of the website.

A.8.b. University Responsibilities

LSU Athletics will be responsible for providing a majority of the content found on the LSU Tigers Home Page. LSU Athletics will work in conjunction with the webmaster in writing stories, conducting interviews, taking photographs and providing similar updated content for the LSU Tigers Home Page in accordance with Applicable Privacy and Data Security Laws.

A.8.c. Website Content: Public Section

Subject to LSU Athletics' approval, the public section of the LSU Tigers Home Page shall contain, but will not be limited to, the following related to LSU sports: (1) top story of the day, (2) headline stories, (3), banner ads, (4) fan poll, (5) web page links for each sports, (6) audio broadcast of sporting events broadcast with real time statistics, (7) eCommerce gift shop, (8) eCommerce Paciolan ticketing solution for sporting events and (9) the ability to add hyperlinks to sponsors' websites.

A.8.d. Website Content: Private Section

Subject to LSU Athletics' approval, the private section of the LSU Tigers Home Page, for paying subscribers, should contain, but is not be limited to: (1) Feature Stories, written by members of the Athletics Department focusing on specific topics, (2) Celebrity Chat Rooms, to the extent LSU personalities make themselves available to answer questions from paying members only, (3) access to LSU Tigers statistical database, allowing subscribers to search and sort on all major sports, (4) real time video from live Athletics Events as allowable under NCAA and SEC restrictions, and as available from video feeds provided through LSU's video boards in various arenas, (5) special members' discount store for discount purchases in LSU's Gift Center. Membership fees to private section must be mutually agreed upon by University and OMS, said membership fees shall be not less than those being charged by current provider.

A.8.e. Banner Advertising

Subject to LSU Athletics approval, OMS shall create and develop the LSU Tigers Home Page so as to enable banner ads. OMS will have the licensed right to sell and collect Gross Revenue derived from such banner advertisements. As with all such materials, LSU Athletics shall have final approval of any banner ads prior to publication.

A.8.f. Security and Firewall Protections

OMS shall ensure that any legally required PCI compliant features, as well as industry standard security and firewall protections are in place to protect University's computer systems, the LSU Tigers Home Page, and all online ticket and merchandise websites.

A.9. Additional Revenue Opportunities Applicable to this Agreement**A.9.a. Signage**

OMS is encouraged to seek out new signage opportunities in Athletics Facilities and to develop concepts for funding such new signage as mutually agreed upon by LSU Athletics and OMS. The intent of these new signage opportunities would be to generate additional revenue applicable to the Agreement and such revenue will be included in Gross Revenue.

A.9.b. Development of New Multi-Media Rights

The University recognizes that the development and marketing of various Multi-Media Rights by universities with major athletic programs is both dynamic and evolving and that opportunities may be expected to become available during the Term that are not now being implemented. Accordingly, the University expects that OMS may seek other Multi-Media Rights of the University for the purpose of developing those properties, as mutually agreed upon between the University and OMS. OMS shall request in writing from the LSU Athletics Director and the LSU Representative the authority to utilize any Multi-Media Rights not otherwise specified in this Agreement. The intent of the development of new Multi-Media Rights would be to generate additional revenue applicable to the Agreement and such revenue shall be included in Gross Revenue.

A.9.c. Special Live Shows

In some cases, there may be reasons for special LSU Sports Radio or Television Network live shows to be produced in relation to appearances by LSU teams in bowl games or other pre- or post-season events. Subject to University's rights and obligations under the SEC Network agreement, OMS shall have the exclusive right to and shall produce these special live shows upon the mutual consent of LSU Athletics and OMS. Such special live shows shall be subject to the terms of Section 2.3 of the Agreement. Revenues generated from special live shows shall be included in the computation of Gross Revenue.

A.10. Separate Revenue Opportunities

A.10.a. Naming Rights

Subject to the terms of the Agreement, including but not limited to Sections 2.6 and 4.5 of the Agreement, the applicable terms of this Exhibit A and applicable University and LSU policies and procedures, whether now in force or hereafter enacted, OMS shall perform the Naming Rights Services set forth below and, OMS shall have the right during the Term of this Agreement to negotiate and enter into Naming Rights Agreements subject at all times to the prior written approval of the LSU Representative and the LSU Athletics Director, which may be granted or withheld in the sole and uncontrolled discretion of the LSU Representative and the LSU Athletics Director. Revenues generated from Naming Rights Agreements shall be accounted for separately from the Gross Revenue under the Agreement, shall not count towards the Annual Rights Fee or Percentage of Gross Revenue, and all revenues from Naming Rights Agreements shall be paid to LSU in accordance with the terms of Section 4.5 of the Agreement.

Naming Rights Services

I. Strategic Partnership Assessment

- Evaluate current vendor list and other business relationships LSU currently has with various corporations
- Review University, campus-wide and system-wide programs and assets that could be utilized in a naming package
- Analyze potential traffic flow, attendance, and use of facilities by students, faculty, alumni, patrons, etc. to ascertain best "touch points" for a corporation to tie-in with the University

- Measure collective assets
- Determine best assets for inclusion in the partnership
- Determine price points
- Construct elements of an offering

II. Maximizing Corporate Relationships

- Direct University on best methods to reach corporate marketplace
 - Business-to-Business association
 - Knowledge transfer between LSU and the corporation
 - Philanthropic positioning
- Outline tie-ins to the University
 - Campus wide opportunities
 - Targeted approach to students, alumni and faculty
 - Hitting the LSU demographic
 - Distinguished leaders
 - Academic and overall integrity
 - Isolating association to athletics and other segments of the University
- Leveraging relationships with current partners and university affiliations
 - Vendors
 - Donors
 - Alumni

III. Develop and Execute a Naming Rights Sales Plan

- Devise and execute a collective marketing and sales strategy for all major category relationships
- Utilize new opportunities at LSU to integrate partnerships:
 - University Master-Plan (construction/vision)
 - On-going research by academic departments (new technologies/innovations)
 - Leverage alumni in specific fields, where appropriate

- Identify additional industry categories that will maximize synergies with LSU objectives
- Generate partnership target lists for review and approval by LSU
- Collaborate with LSU on identified/specific sales targets
- Initiate contact with sales targets through our current corporate network
- Determine best approach to effectively package inventory
- Demonstrate how to move products/services through the campus
- Deliver multi-faceted, on-site sales presentations to interested prospects
- Review progress reports

IV. Marketing Materials

- Sales presentation and printed materials
 - Develop based on unique selling propositions
 - Create in PowerPoint
 - Deliver detailed marketing piece that corresponds to the sales presentation
- Telling the LSU “Story”
 - School History/Prestige/Dominance
 - Domestic and International presence
- Uniting the LSU global brand
 - Demonstrate the connections to international campuses and other important international ties
 - Assist in achieving LSU’s “brand management” objectives

V. Partnership Sales Negotiation

- Deliver and execute a detailed strategy
- Analyze all deliverables
- Prioritize all package elements
- Examine all possible avenues to keep negotiations moving forward
- Negotiate agreements with the assistance of LSU
- Recommend the best course of action for announcing major partners

VI. **Naming Rights Opportunities:** The following facilities are currently available and shall be considered for naming rights proposals. It is understood that this list shall be edited from time to time to include new facilities at the sole and uncontrolled discretion of the LSU Representative and the LSU Athletics Director.

- Tennis Stadium Facility (Indoor and Outdoor)
- Softball Stadium and/or Field
- Tiger Stadium Field
- South and West Club Levels in Tiger Stadium, subject to written approval by Tiger Athletic Foundation, which may be denied in TAF's sole and uncontrolled discretion
- South Upper Seating Area Bowl in Tiger Stadium
- Alex Box Stadium Champions Club
- Alex Box Suite Level, subject to written approval by Tiger Athletic Foundation, which may be denied in TAF's sole and uncontrolled discretion
- Legends Club at the Pete Maravich Center

A.10.b. Online and On Campus Retail Store

During the Term of this Agreement OMS shall be afforded the opportunity (but shall have no obligation) to provide services in connection with an LSU Athletics online store and/or on-campus retail store on such terms and conditions as may be mutually agreed to in writing by OMS and University. It is further agreed that OMS, its subcontractors or agents shall comply with Payment Card Industry Data Security Standard (PCI-DSS) requirements in the performance of this opportunity.

A.10.c Special Retail Productions

OMS shall have the non-exclusive right to and shall produce videotapes and/or DVDs of games, season highlights or historical retrospectives, as mutually agreed by LSU Athletics and OMS. OMS shall work with University's moving images licensing agent, Collegiate Images or any successor, on these productions. It is the intent of LSU Athletics that any productions shall be royalty-bearing items, and revenue share will be determined by mutual agreement of the University and OMS. University shall retain copyright to any and all productions and subject to the terms of Section 2.4 of the Agreement. Revenues generated from special retail productions shall be accounted for separately from the Gross Revenue under the Agreement, shall not count towards the Annual Rights Fee or Percentage of Gross Revenue, and all revenues from special retail productions shall be paid to University within 60 days of the said event.

A.10.d. Other Opportunities

During the Term of the Agreement and on a non-exclusive basis, LSU Athletics is willing to discuss other creative corporate revenue opportunities. OMS is advised that permission to engage in any and all other opportunities shall be requested in writing from the LSU Representative and the LSU Athletics Director. Financial considerations for University and

OMS that result from other opportunities shall be as mutually agreed in writing by OMS and the LSU Representative on the recommendation of the LSU Athletics Director.

A.11. Additional Services Rendered

A.11.a Marketing and Promotion Services

During the Term OMS shall supplement LSU Marketing and Promotion Services by providing the LSU Athletic department with the consulting services of OMS employees to fill the roles and perform the responsibilities of Assistant Athletic Director for Marketing, Assistant Marketing Director and Director of Fan Experience for LSU Athletics (collectively, the “Marketing and Promotion Employees”). OMS shall be responsible for ensuring that OMS employees receive any necessary training and certifications required by applicable law, and any SEC and NCAA rules and regulations. OMS employees with office space in LSU Athletic Facilities and OMS employees regularly performing work on the LSU campus shall receive the same training and abide by the same rules and restrictions imposed on LSU employees performing similar work.

The Marketing and Promotion Employees shall at all times be OMS employees for all purposes, including but not limited to, all matters relating to compensation and administration of employee benefits and University is entering into this Amendment specifically on such condition. University does not, and will not, have any employer-employee relationship with such individuals. Subject to LSU Athletics’ approval and the direction of the LSU Athletics Marketing Director, the manner and method of implementing and completing any services to be performed hereunder will be left to OMS’s sole control and professional judgment, at all times subject to the standards for quality of performance and approval rights set forth in the MMR Agreement, LSU policies governing LSU employee conduct, and at all times subject to applicable federal, state and local laws. Notwithstanding the foregoing, (i) the Assistant Athletic Director for Marketing Services shall report directly to the Senior Associate Athletic Director of LSU Athletics, (ii) the Assistant Marketing Director shall report directly to the Director of Marketing of LSU Athletics, and (iii) the Director of Fan Experience shall report directly to the Assistant Athletic Director for Marketing of LSU Athletics and all Marketing and Promotion Employees shall act as liaisons to OMS assisting with the coordination of the marketing efforts of OMS, as multimedia rights provider for LSU Athletics, and the marketing efforts of LSU Athletics. A specific description of the qualifications and job responsibilities of each of the Marketing and Promotion Employees is set forth below.

Marketing and Promotion Employee Job Description and Responsibilities

Assistant Athletic Director for Marketing

- (i) Assist senior managers of LSU Athletics in managing and overseeing athletic marketing and promotions department;
- (ii) Develop, implement and oversee marketing and promotions plans for varsity sports covered under this Agreement to include development of season ticket campaigns and coordination of event promotions;
- (iii) Oversee management of event productions, to include development of event scripts and coordination of all promotional activities, presentations, public address announcements, video board operations and in-game entertainment where applicable for varsity sports covered under this Agreement;

- (iv) Work closely with coaches on promotional concepts;
- (v) Work closely with the Communications Office and Ticket Office to maximize exposure and revenue for LSU Athletics;
- (vi) Design and produce print advertising, brochures, flyers, and other promotional materials to promote ticket sales and events covered under this Agreement in coordination with Creative Services Department;
- (vii) Assist coaches with public relations efforts such as scheduling speaking engagements and other community-related events to increase awareness of their sport covered under this Agreement;
- (viii) Assist with distribution of ticket and schedule information and displays at alumni functions, business conferences, booster groups, etc. covered under this Agreement; and
- (ix) Assist with promoting SEC and NCAA Championship events hosted by LSU and covered under this Agreement.

Assistant Director of Marketing

All of the following duties are essential functions of the job:

- 100% Development and implementation of strategic initiatives to increase attendance and revenue at LSU women's athletic events covered under this Agreement. Develop and execute plan to market and distribute tickets to community organizations. Serve as liaison to Social Media Director to execute social media initiatives related to media and Athletic Events covered under this Agreement. Create new and innovative ways to communicate with fans through social media channels. Help supervise a staff of eight graduate assistants/interns. Work with internal Creative Services team in coordinating printing of schedule cards, posters, ticket brochures and other promotional pieces for media and Athletics Events covered under this Agreement. Work with internal and external groups on creating video content inside the Pete Maravich Assembly Center and for the web for activities covered under this Agreement. Other duties, as assigned, in connection with media and Athletic Events covered under this Agreement.

Minimum Qualifications: Bachelor's degree or equivalent degree, combination of two years of athletic administration experience at the collegiate, professional or minor-league level which may include student employment or internships.

Desired qualifications: Master's degree or equivalent degree, communication and computer skills, the ability to perform detail-oriented yet creative work and be willing to handle multiple assignments, the ability to sell through speech, writing, and direct selling skills. Must be innovative and have working knowledge of all social media platforms, must work well in a team environment with full-time marketing staff members, student workers, coaches, other athletic department staff members, campus staff, and members of the greater community.

Special Requirements: Ability to work extended days, weekends and holidays. Travel is required.

Director of Fan Experience

The Director of Fan Experience/Game Presentation will be a highly-organized and creative professional with a passion for sports and live event planning. The individual will work to enhance the experiences of LSU Tiger fans. This person must be well-organized, a strong multi-tasker, and possess the ability to make informed timely decisions in high-pressure and fast-paced environments.

Responsibilities

Serve as coordinator of LSU Tiger Game Presentation including elements in cooperation with other departments such as: Communications, Multi-Media Rights, Marketing, Ticketing, Facilities, Coaches and Event Management in connection with media and Athletic Events covered under this Agreement.

Candidate will be responsible for writing all public address scripts for all Athletic Events covered under this Agreement and will direct the graphic production of corresponding elements for scoreboards and LEDs. Will coordinate public address announcers for each LSU Athletic Event covered under this Agreement.

Manage any related event presentation staff including PA announcers, music and in-game entertainment in connection with media and Athletic Events covered under this Agreement. Will also be a liaison with the LSU Band and will coordinate their involvement in LSU Athletic Events covered under this Agreement.

Direct all programming aspects of videoboards, scoreboards & LED Boards at LSU Athletic Facilities including the creation of game scripts, timing sheets and public address announcements in connection with media and Athletic Events covered under this Agreement while working closely with teams, coaches, Multi –Media Rights, TV Production, Marketing and Event Management. Candidate will also direct the creation and production of video features for videoboards working closely with the TV/Video departments, as well as external production and creative elements, in connection with media and Athletic Events covered under this Agreement.

Coordinate the planning and execution of pre, post, and in-game ceremonies, presentations and promotions at home Athletic Events covered under this Agreement.

A.11.b. Season Tickets and Parking Passes Printing Services

During the Term, OMS will be responsible for printing season tickets and parking passes with respect to all Football, Men’s and Woman’s Basketball and Baseball Athletic Events. OMS shall be responsible for all costs associated with the printing of season tickets and parking passes, including any related shipping costs subject to the terms set forth in Section 4.6 of the Agreement. The University will provide all photographs, copy and design of such season tickets and parking passes and will deliver camera-ready artwork to the printer by a mutually agreed upon date in order to meet the delivery deadlines established by the University.

ATTACHMENT I

LSU Sports Radio Network Program Formats

As used below, Network means Network Commercial Inventory and Local mean Local Commercial Inventory.

FOOTBALL FORMAT

Time	Item	Length
0:00:00	Opening Billboards	2:00
2:00:00	LSU Gameday Presented by CST	2:00
4:00:00	Local #1	2:00
6:00:00	Game Preview	5:00
11:00:00	Network #2	2:30
13:30:00	CST Scoreboard & Schedules	4:00
17:30:00	Local #3	2:00
19:30:00	Player Interview -	10:30
30:00:00	Network #4	2:30
32:30:00	Athletic Dept. Interview #1 -	5:00
37:30:00	Local #5	2:00
39:30:00	Scene Setter #1 -	2:00
41:30:00	Network #6	2:30
44:00:00	Scene Setter #2	5:30
49:30:00	Local #7	2:30
52:00:00	LSU Highlights	5:00
57:00:00	Network #8	2:30
59:30:00	University Report -	3:00
62:30:00	Local #9	2:30
65:00:00	Athletic Dept. Interview -	6:00
71:00:00	Network #10	2:30
73:30:00	Asst. Coach Interview -	5:00
78:30:00	CST Scoreboard Update	4:00
82:30:00	Local #11	2:00
84:30:00	Countdown to Kickoff - (player name)	5:00
89:30:00	Network #12	2:00
91:30:00	Opposing Coach Interview -	5:00
96:30:00	Local #13	2:00
98:30:00	Head Football Coach Interview	5:30
104:00:00	Closing	1:00
105:00:00	Network #14	2:00
107:00:00	Game Plan ()	10:00

	Local #15	1:00
	Local #16	1:00
	Network #17	1:00
	END OF 1st QUARTER	
	Network #19	1:30
	Local #20	1:00
	Local #21	1:00
	Network #22	1:00
	END OF 2nd QUARTER	
	()Half-Time Show	
	Head Football Coach Interview	
	Network #24	1:30
	CST Halftime Scoreboard	3:00
	Local #25	2:00
	1st Half Recap	3:00
	Local #26	2:00
	Halftime Interview -	4:00
	Network #27	2:00
	1st Half Stats & Kick-Off	
	Local #28	1:00
	Local #29	1:00
	Network #30	1:00
	Network #31	1:00
	END OF 3rd QUARTER	
	Network #32	1:30
	Local #33	
	Local #34	
	Network #35	1:00
	Network #36	1:00
	END OF GAME	
	Network #37	1:30

Time	Item	Length
2:00:00	CST Scoreboard #1	5:00
7:00:00	Network #38	2:00
9:00:00	CST Scoreboard #2	4:00
13:00:00	Local #39	2:00
15:00:00	Recap -	4:00
19:00:00	Local #40	2:00
21:00:00	Stats & Facts	4:00
25:00:00	Network #41	2:00
27:00:00	Head Football Coach Interview	8:00
35:00:00	Network #42	2:00

37:00:00	Player's Interview	5:00
42:00:00	Network #43	2:30
44:30:00	1st Half Highlights	3:00
47:30:00	Local #44	2:00
49:30:00	2nd Half Highlights	3:00
52:30:00	Network #45	2:30
55:00:00	Recap/Take -	7:00
62:00:00	Network #46	2:00
64:00:00	CST Scoreboard #3	3:00
67:00:00	Scouting Report -	7:00
74:00:00	Local #47	2:00
76:00:00	Caller Segment -	10:00
86:00:00	Network #48	2:00
88:00:00	Closing Billboards	2:00

Overtime

Time	Item	Length
	Network #49	1:30
	Network #50	1:30
	Network #51	1:30

**LSU Sports Radio Network
MENS BASKETBALL FORMAT**

Pregame

Time	Item	Length
00:00	Opening Billboards	1:30
01:30	Program	:60
02:30	Local #1	2:00
04:30	Program	2:30
07:00	Network #2	2:30
09:30	Program	1:30
11:00	Network #3	2:30
13:30	Program	4:00
17:30	Local #4	2:00
19:30	Head Men's Basketball Coach Interview	6:00
25:30	Network #5	2:00
27:30	Program	2:30
30:00	Tip-Off	

In-Game

Time	Item	Length
	First Half	
	Network #6	:60
	Local #7	:60

	Network #8	:60
	Local #9	:60
	End of 1st Half	
	Network #10	2:00
	Bud Light Halftime Show	
	Program	2:30
	Local #11	2:00
	Program	2:30
	Local #12	2:00
	Program	2:00
	2nd Half Start	
	Network #13	2:00
	Local #14	:60
	Network #15	:60
	Network #16	:60
	Local #17	:60
	Network #18	:60
	END of Game	
	Network #19	2:00
	Program	:60
	Network #20	2:00

Post-Game

Time	Item	Length
00:00	Program	2:00
02:00	Local #21	2:00
04:00	Program	3:00
07:00	Network #22	2:30
9:30	Head Men's Basketball Coach Interview	6:00
15:30	Local #23	2:00
17:30	Program	3:00
20:30	Network #24	2:30
23:00	Program	2:30
25:30	Local #25	2:00
27:30	Program	:60
28:30	Close	

**LSU Sports Radio Network
WOMENS BASKETBALL FORMAT**

Pre-Game

Time	Item	Length
00:00	Opening Billboards	:90
01:30	Program	:60

02:30	Local #1	2:00
04:30	Program	2:30
07:00	Network #2	2:30
09:30	Program	2:00
11:30	Network #3	2:00
13:30	Program	4:00
17:30	Local #4	2:00
19:30	Head Women's Basketball Coach Interview	6:00
25:30	Network #5	2:00
27:30	Program	2:30
30:00	Tip-Off	

In-Game

Time	Item	Length
	First Half	
	Network #6	:60
	Local #7	:60
	Network #8	:60
	Local #9	:60
	End of 1st Half	
	Network #10	2:00
	Woman's Hospital Halftime Show	
	Program	2:30
	Local #11	2:00
	Program	2:30
	Local #12	2:00
	Program	2:00
	2nd Half Start	
	Network #13	2:00
	Local #14	:60
	Network #15	:60
	Network #16	:60
	Local #17	:60
	Network #18	:60
	END of Game	
	Network #19	1:30
	Program	:60
	Network #20	2:00

Post-Game

Time	Item	Length
00:00	Program	2:00
02:00	Local #21	2:30
04:00	Program	3:00
07:30	Network #22	2:00

9:30	Program	3:00
12:30	Local #23	2:30
15:00	Head Women's Basketball Coach Interview	4:00
19:00	Network #24	2:00
21:00	Head Women's Basketball Coach Interview	3:30
24:30	Network #25	2:00
26:30	Program	:60
27:30	Close	:90

**LSU Sports Radio Network
BASEBALL FORMAT (9 INNINGS)**

Pre-game

Time	Item	Length
0:00:00	Opening Billboards	1:30
1:30:00	Scene Setter #1	1:30
3:00:00	Network #1	1:30
4:30:00	Player Interview	4:00
8:30:00	Local #2	1:30
10:00:00	SEC Report	3:00
13:00:00	Network #3	1:30
14:30:00	Scene Setter #2	3:00
17:30:00	Network #4	2:00
19:30:00	Head Baseball Coach Interview	4:00
23:30:00	Local #5	1:30
25:00:00	Starting Lineups	3:30
28:30:00	Network #6	1:30
30:00:00		

In-Game

Time	Item	Length
	1st Inning	
	Local #7 - Top	:60
	Network #8 - Bottom	:60
	2nd Inning	
	Local #9 - Top	:60
	Network #10 - Bottom	:60
	3rd Inning	
	Local #11 - Top	:60
	Network #12 - Bottom	:60
	4th Inning	
	Local #13 - Top	:60
	Network #14 - Bottom	:60

	5th Inning	
	Local #15 - Top	:60
	Network #16 - Bottom	:60
	6th Inning	
	Local #17 - Top	:60
	Network #18 - Bottom	:60
	7th Inning	
	Local #19 - Top	:60
	Network #20 - Bottom	:60
	8th Inning	
	Local #21 - Top	:60
	Network #22 - Bottom	:60
	9th Inning	
	Local #23 - Top	:60
	Network #24 - Bottom	:60
	End of Game	

Post-Game

Time	Item	Length
0:00:00	Recap	2:00
2:00:00	Network #25	2:00
4:00:00	Stats... Final Look	3:00
7:00:00	Network #26	2:00
9:00:00	CST Scoreboard Update	3:00
12:00:00	Local #27	1:30
13:30:00	Head Baseball Coach Interview #1	5:00
18:30:00	Network #28	2:00
20:30:00	Head Baseball Coach Interview #2	5:00
25:30:00	Local #29	1:30
27:00:00	Signoff	1:00
28:00:00	Closing Billboard	2:00

Pitching Changes

Time	Item	Length
	Pitching Change - Network #1	1:30
	Pitching Change - Network #2	1:30
	Pitching Change - Network #3	1:30

**LSU Sports Radio Network
SOFTBALL SINGLE GAME FORMAT**

PREGAME		
TIME	ITEM	LENGTH
0:00:00	Opening Billboards	:90
1:30:00	Scene Setter	:90
3:00:00	Network #1	1:30
4:30:00	Pre-Game Interview	4:00
8:30:00	Local #2	:60
9:30:00	Starting Lineups	4:00
13:30:00	Network #3	1:30
15:00:00		
IN-GAME		
TIME	ITEM	LENGTH
	1st Inning	
	Local #4- Top	:60
	Network #5- Bottom	:60
	2nd Inning	
	Local #6- Top	:60
	Network #7- Bottom	:60
	3rd Inning	
	Local #8- Top	:60
	Network #9- Bottom	:60
	4th Inning	
	Local #10- Top	:60
	Network #11- Bottom	:60
	5th Inning	
	Local #12- Top	:60
	Network #13- Bottom	:60
	6th Inning	
	Local #14- Top	:60
	Network #15- Bottom	:60
	7th Inning	
	Local #16- Top	:60
	Network #17- Bottom	:60
	POST GAME Report	
TIME	ITEM	LENGTH
0:00:00	Recap	4:00
4:00:00	Network #18	2:00
6:00:00	Stats... Final Look	3:30
9:30:00	Local #19	:60
10:30:00	Signoff	:60
11:30:00	Closing Billboard	:90
	END OF BROADCAST	
	PITCHING CHANGES	

TIME	ITEM	LENGTH
	Network #1	1:30
	Network #2	1:30
	Network #3	1:30
	EXTRA INNINGS	
TIME	ITEM	LENGTH
	Network #20	:60
	Network #21	:60

**LSU Sports Radio Network
SOFTBALL FORMAT – DOUBLEHEADER**

		LSU vs. TBD (Doubleheader)			Airtime	First Pitch
Woman's Hospital On Deck Show						
TIME	ITEM	LENGTH	SPOT #	ISCI CODE	LENGTH OF SPOT	
0:00:00	Opening Billboards	:90				
1:30:00	Scene Setter	:90				
3:00:00	Network #1	1:30				
						:30
						:30
						:30
4:30:00	Pre-Game Interview	4:00				
8:30:00	Local #2	:60				
9:30:00	Starting Lineups	4:00				
13:30:00	Network #3	1:30				
						:30
						:30
						:30
15:00:00						

IN-GAME					
TIME	ITEM	LENGTH	SPOT #	ISCI CODE	LENGTH OF SPOT
	1st Inning				
	Local #4- Top	:60			
	Network #5- Bottom	:60			
					:30
					:30
	2nd Inning				
	Local #6- Top	:60			
	Network #7- Bottom	:60			
					:30
					:30
	3rd Inning				
	Local #8- Top	:60			
	Network #9- Bottom	:60			
					:30
					:30
	4th Inning				
	Local #10- Top	:60			

	Network #11- Bottom				
		:60			
					:30
					:30
	5th Inning				
	Local #12- Top				
		:60			
	Network #13- Bottom				
		:60			
					:30
					:30
	6th Inning				
	Local #14- Top				
		:60			
	Network #15- Bottom				
		:60			
					:30
					:30
	7th Inning				
	Local #16- Top				
		:60			
	Network #17- Bottom				
		:60			
					:30
					:30

		LSU vs. TBA			Airtime	First Pitch
Woman's Hospital Postgame/ On Deck Show						
TIME	ITEM	LENGTH	SPOT #	ISCI CODE	LENGTH OF SPOT	
0:00:00	Opening Billboards	:90				
1:30:00	Scene Setter	:90				
3:00:00	Network #1	1:30				
						:30
						:30
						:30
4:30:00	Pre-Game Interview	4:00				
8:30:00	Local #2	:60				
9:30:00	Starting Lineups	4:00				
13:30:00	Network #3	1:30				
						:30
						:30
						:30
15:00:00						

IN-GAME					
TIME	ITEM	LENGTH	SPOT #	ISCI CODE	LENGTH OF SPOT
	1st Inning (AT&T 1st Pitch)				
	Local #4- Top	:60			
	Network #5- Bottom	:60			
					:30
					:30
	2nd Inning				
	Local #6- Top	:60			
	Network #7- Bottom	:60			
					:30
					:30
	3rd Inning				
	Local #8- Top	:60			
	Network #9- Bottom	:60			
					:30
					:30
	4th Inning				

	Local #10- Top				
		:60			
	Network #11- Bottom				
		:60			
					:30
					:30
	5th Inning				
	Local #12- Top				
		:60			
	Network #13- Bottom				
		:60			
					:30
					:30
	6th Inning				
	Local #14- Top				
		:60			
	Network #15- Bottom				
		:60			
					:30
					:30
	7th Inning				
	Local #16- Top				
		:60			
	Network #17- Bottom				
		:60			
					:30
					:30

POST GAME Report					
TIME	ITEM	LENGTH	SPOT #	ISCI CODE	LENGTH OF SPOT
0:00:00	Recap	4:00			
4:00:00	Network #18	2:00			
			13006		:30
			13007		:30
			13009		:30
			13010		:30
6:00:00	Stats... Final Look	3:30			
9:30:00	Local #19	:60			
10:30:00	Signoff	:60			
11:30:00	Closing Billboard	:90			

END OF BROADCAST

PITCHING CHANGES OR TIME OUTS					
TIME	ITEM	LENGTH	SPOT #	ISCI CODE	LENGTH OF SPOT
	LSU vs. TBA (Doubleheader)				

	Network #1	1:30			
			13002		:30
			13007		:30
			13004		:30
	Network #2	1:30			
			13010		:30
			13009		:30
			13004		:30
	Network #3	1:30			
			13002		:30
			13010		:30
			13005		:30

EXTRA INNINGS					
TIME	ITEM	LENGTH	SPOT #	ISCI CODE	LENGTH OF SPOT
	Network #20	:60			

			13004		:30
			13009		:30
	Network #21	:60			
			13002		:30
			13010		:30

**LSU Sports Radio Network
COACHES' SHOW FORMAT**

7:00 PM

OPENING BILLBOARD – NETWORK ONLY (1:00)
HELLO SCENE SETTER

7:02 PM

COMMERCIAL BREAK #1....(2:00)....LOCAL

7:10 PM

COMMERCIAL BREAK #2....(2:00)....NETWORK

7:20 PM

COMMERCIAL BREAK #3....(2:00)....LOCAL

7:30 PM

COMMERCIAL BREAK #4....(2:00)....NETWORK

7:40 PM

COMMERCIAL BREAK #5....(2:00)....LOCAL

7:50 PM

COMMERCIAL BREAK #6....(2:00)....NETWORK

7:59 PM

CLOSING BILLBOARD – NETWORK ONLY (1:00)

THIS SAME FORMAT WILL BE USED FOR ALL COACHES SHOWS.

LSU Sports Radio Network
ASSISTANT FOOTBALL COACHES SHOW/LSU SUNDAY NIGHT LIVE!

OPENING BILLBOARD – NETWORK ONLY (:60)

OPENING SETTER (1:00)

BREAK ONE – LOCAL (2:00)

BREAK TWO – NETWORK (2:30)

BREAK THREE – LOCAL (2:00)

BREAK FOUR – NETWORK (2:30)

BREAK FIVE – LOCAL (2:00)

BREAK SIX – NETWORK (2:30)

CLOSING BILLBOARD – NETWORK ONLY (:60)

ATTACHMENT II
LSU Sports Radio Network Affiliates
 Subject to change

Football Network Affiliates

City	Call Letters	Frequency	Power
Baton Rouge – Flagship	WDGL-FM	98.1	95,000 watts
Alexandria	KZMZ-FM	96.9	98,000 watts
Alexandria	KSYL-AM	970	1,000 watts
Bogalusa	WBOX-FM	92.9	3,000 watts
Crossett, AR	KWLT-FM	102.7	25,000 watts
Ferriday	KFNV-FM	107.1	18,500 watts
Houma	KXOR-FM	106.3	25,000 watts
Jackson, MS	WYAB-FM	103.9	5,000 watts
Jena	KJNA-FM	102.7	6,000 watts
Lafayette/Opelousas	KLWB-FM	103.7	25,000 watts
Lake Charles	KKGB-FM	101.3	12,000 watts
Leesville	KJAE-FM	93.5	7,500 watts
Mobile, AL	WNSP-FM	105.5	5,300 watts
Monroe	KLIP-FM	105.3	50,000 watts
Morgan City	KFRA-AM	1390	500 watts
Morgan City	KBZE-FM	105.3	4,000 watts
Natchitoches	KWLV-FM	107.1	25,000 watts
New Orleans	WWL-AM	870	50,000 watts
New Orleans	WWL-FM	105.3	96,000 watts
Ruston	KNBB-FM	97.7	50,000 watts
Shreveport	KWKH-AM	1130	50,000 watts
Tylertown, MS	WFCG-FM	107.3	2,200 watts
Vicksburg, MS	WBBV-FM	101.3	13,000 watts
Ville Platte	KVPI-FM	92.5	6,000 watts
Ville Platte	KVPI-AM	1050	250 watts
SiriusXM Satellite	Channels 199, 200, 201		Satellite
<i>Hispanic (Home Games Only)</i>			
Baton Rouge	KDDK-FM	105.5	6,000 watts
New Orleans/Gretna	KGLA-AM	1540	1,000 watts

Men's Basketball Network Affiliates

Flagship		
Baton Rouge	WDGL-FM	98.1 FM
City	Call Letters	Frequency
Alexandria	KSYL-AM	970 AM
Bogalusa	WBOX-FM	92.9 FM
Ferriday	KFNV-FM	107.1 FM
Houma	KJIN-AM	1490 AM

Jena	KJNA-FM	102.7 FM
Lafayette/Opelousas	KLWB-FM	103.7 FM
Lake Charles	KXZZ-AM	1580 AM
Leesville	KJAE-FM	93.5 FM
Monroe	KMLB- AM	540 AM
Morgan City	KFRA-AM	1390 AM
Natchitoches	KWLV-FM	107.1 FM
New Orleans	WWL-AM	870 AM
Ruston	KRUS-AM	1490 AM
Shreveport	KWKH-AM	1130 AM
Tallulah	KTJZ-FM	97.5 FM
Tylertown, MS	WFCG-FM	107.3 FM
Ville Platte	KVPI-AM	1050 AM

Women's Basketball Network Affiliates

City	Call Letters	Frequency
Baton Rouge – Flagship	WBRP-FM	107.3 FM
Alexandria	KDBS AM	1410 AM
Bogalusa	WBOX-FM	92.9 FM
Ferriday	KFNV-FM	107.1 FM
Houma	KJIN-AM	1490 AM
Jena	KJNA-FM	102.7 FM
Lafayette/Opelousas	KLWB-FM	103.7 FM
Lake Charles	KXZZ-AM	1580 AM
Leesville	KJAE-FM	93.5 FM
Monroe	KMLB- AM	540 AM
Morgan City	KFRA-AM	1390 AM
Natchitoches	KWLV-FM	107.1 FM
New Orleans	WWWL-AM	1350 AM
Ruston	KRUS-AM	1490 AM
Shreveport	KWKH-AM	1130 AM
Tallulah	KTJZ-FM	97.5 FM
Tylertown, MS	WFCG-FM	107.3 FM
Ville Platte	KVPI-AM	1050 AM

Sunday Night LIVE

City	Call Letters	Frequency
Baton Rouge	WNXX-FM	104.5
Baton Rouge	KYPY-FM	104.9
Alexandria	KZMZ-FM/KSYL-AM	96.9 / 970
Bogalusa	WBOX-AM/FM	920 / 92.9
Ferriday	KFNV-FM	107.1
Houma	KJIN-AM	1490
Jackson, MS	WYAB-FM	103.9
Jena	KJNA-FM	102.7
Lafayette/Opelousas	KWLB-FM	103.7

Lake Charles	KXZZ-AM	1580
Leesville	KJAE-FM	93.5
Monroe	KMLB- AM	540
Morgan City	KFRA-AM	1390
Morgan City	KBZE-FM	105.3
Natchitoches	KWLV-FM	107.1
New Orleans	WWL-AM/FM	870 / 105.3
Ruston	KNBB-FM	97.7
Shreveport	KWKH-AM	1130
Tallulah	KTJZ-FM	97.5
Tylertown, MS	WFCG-FM	107.3
Vicksburg	WBBV-FM	101.3
Ville Platte	KVPI-AM	1050

Men's Basketball Coach Show Network Affiliates

City	Call Letters	Frequency	Power
Alexandria	KSYL-AM	970	
Bogalusa	WBOX-FM	92.9 FM	
Ferriday	KFNV-FM	107.1 FM	
Houma	KJIN-AM	1490 AM	
Jena	KJNA-FM	102.7 FM	
Lafayette/Opelousas	KWLB-FM	103.7 FM	
Lake Charles	KXZZ-AM	1580 AM	
Leesville	KJAE-FM	93.5 FM	
Monroe	KMLB- AM	540 AM	
Morgan City	KFRA-AM	1390 AM	
Natchitoches	KWLV-FM	107.1 FM	
New Orleans	WWL-AM/FM	870 AM/105.3 FM	
Ruston	KRUS-AM	1490 AM	
Shreveport	KWKH-AM	1130 AM	
Tallulah	KTJZ-FM	97.5 FM	
Tylertown, MS	WFCG-FM	107.3 FM	
Ville Platte	KVPI-AM	1050 AM	

Women's Basketball Coach Show Network Affiliates

City	Call Letters	Frequency	Power
Alexandria	KDBS AM	1410	
Houma	KJIN-AM	1490 AM	
Jena	KJNA-FM	102.7 FM	
Lafayette/Opelousas	KWLB-FM	103.7 FM	
Leesville	KJAE-FM	93.5 FM	
Morgan City	KFRA-AM	1390 AM	
Natchitoches	KWLV-FM	107.1 FM	
New Orleans	WWWL-AM	1350 AM (tape delay)	
Ruston	KRUS-AM	1490 AM	
Shreveport	KWKH-AM	1130 AM	
Tallulah	KTJZ-FM	97.5 FM	
Tylertown, MS	WFCG-FM	107.3 FM	
Ville Platte	KVPI-AM	1050 AM	

LSU Sports Radio Network Baseball Affiliates

City	Call Letters	Frequency
Baton Rouge (Flagship)	WDGL-FM	98.1 FM

City	Call Letters	Frequency
Alexandria	KSYL-AM	970
Bogalusa	WBOX-FM	92.9 FM
Ferriday	KFNV-FM	107.1
Houma	KJIN-AM	1490 AM
Jena	KJNA-FM	102.7 FM
Lafayette/Opelousas	KLWB-FM	103.7 FM
Lake Charles	KXZZ-AM	1580 AM
Leesville	KJAE-FM	93.5 FM
Monroe	KRJO-AM	1680 AM
Morgan City	KBZE-FM /KFRA-AM	105.3 FM/1390 AM
Natchitoches	KWLV-FM	107.1 FM
New Orleans	WWL-AM	870 AM
Ruston	KRUS-AM	1490 AM
Shreveport	KWKH-AM	1130 AM
Tallulah	KTJZ-FM	97.5 FM
Tylertown, MS	WFCG-FM	107.3 FM
Ville Platte	KVPI-AM	1050 AM

Baseball Coach Show Network Affiliates

City	Call Letters	Frequency	Power
Alexandria	KSYL-AM	970	
Bogalusa	WBOX-AM/FM	920 AM/ 92.9 FM	
Ferriday	KFNV-FM	107.1 FM	
Houma	KJIN-AM	1490 AM	
Jena	KJNA-FM	102.7 FM	
Lafayette/Opelousas	KWLB-FM	103.7 FM	
Lake Charles	KXZZ-AM	1580 AM	
Leesville	KJAE-FM	93.5 FM	
Monroe	KMLB- AM	540 AM	
Natchitoches	KWLV-FM	107.1 FM	
New Orleans	WWL-AM/FM	870 AM/105.3 FM	
Ruston	KRUS-AM	1490 AM	
Shreveport	KWKH-AM	1130 AM	
Tylertown, MS	WFCG-FM	107.3 FM	
Ville Platte	KVPI-AM	1050 AM	

ATTACHMENT III

LSU Sports Radio Network Personnel

Football (per game)

Play-by-play	On staff	
Color Analyst		\$1,100.00
Studio Host		300.00
Sideline Reporter		400.00
Studio Operator		150.00
Statistician		100.00
Spotter		100.00
Post-Game Analyst		100.00

Men's Basketball (per game)

Play-by-play	On staff	
Color Analyst		\$150.00
Studio Analyst		100.00
Studio Operator	100.00	

Women's Basketball (per game)

Play-by-play		\$150.00
Color Analyst (at home)		100.00
Studio Operator	100.00	

Baseball (per game)

Play-by-play		On staff
Play-by-play/Color Analyst	\$150.00	
Studio Operator	100.00	

Softball (per game)

Play-by-play		\$150.00
Color Analyst (at home)		100.00
Studio Operator	100.00	

Coaches Show (per show)

Host (women's basketball)		\$100.00
Host (Sunday Night Live)	300.00	
Studio Operator (all shows)		75.00
Studio Operator (SNL)		75.00
Set-up Tech (MBB)	75.00	

ATTACHMENT IV

LSU Sports Television Network Coaches Show Formats

As used below, Network means Network Commercial Inventory and Local mean Local Commercial Inventory.

Commercial Break #1 (2:30)

Network	(:30)
Network	(:30)
Network	(:30)
Local	(:30)
Local	(:30)

Commercial Break #2 (2:30)

Network	(:30)
Network	(:30)
Network	(:30)
Local	(:30)
Local	(:30)

Commercial Break #3 (3:00)

Network	(:30)
Network	(:30)
Network	(:30)
Network	(:30)
Local	(:30)
Local	(:30)

ATTACHMENT V
LSU Sports Television Network Affiliates
 Subject to Change 2014-2015 TELEVISION AFFILIATES
 LSU Sports Properties

BATON ROUGE

WBRZ-TV (ABC, Channel 2): Football, Basketball
 Inside Lady Tigers Basketball, Inside LSU Baseball,
 Baton Rouge, LA 70802

COX CABLE (Channel 4): Football, Basketball
 Inside Lady Tigers Basketball, Inside LSU Baseball
 Baton Rouge, LA 70806

ALEXANDRIA

KLAX-TV (ABC, Channel 31): Football, Basketball,
 (Inside Lady Tigers Basketball
 1811 England Dr.
 Alexandria, LA 71303

MONROE

KARD-TV (Fox, Channel 14): Football, Men's Basketball
 Women's Basketball, Baseball
 West Monroe, LA 71292

NEW ORLEANS

WWL-TV (CBS, Channel 4) Football, Basketball
 WUPL-My 54 (Cox Ch. 2) Baseball
 New Orleans, LA 70116

LAFAYETTE

KLAF-TV (UPN, Channel 17)/KADN-TV (Fox, Channel 15)
 Football, Basketball, Baseball
 Lafayette, LA 70506

MORGAN CITY

KWBJ-TV (WB, Channel 39): Football, Basketball, Baseball
 Inside Lady Tigers Basketball
 Morgan City, LA 70381

LAKE CHARLES

KLOC-TV (Channel 60): Football, Basketball, Baseball
 Lake Charles, LA 70605

SHREVEPORT

KSHV-TV (MNT 45) Football, Basketball

Shreveport, LA 71130

PASCAGOULA, MS

WKFK-TV (Channel 7)

Football

Pascagoula, MS 39567

REGIONAL NETWORKS

COX SPORTS TELEVISION: Football, Basketball, Baseball, Inside Lady Tigers Basketball

Metairie, LA 70001

FOX SPORTS NET SW: Football, Basketball, Baseball, Basketball, Baseball

Irving, TX 75039

COMCAST SPORTS NET HOUSTON: Football, Basketball, Basketball, Baseball

Houston, TX 77002

ATTACHMENT VI

LSU Sports Television Network Personnel

Show Hosts (per show)	
Football Coaches Show	\$300.00
Men's Basketball Coaches Show	On staff
Women's Basketball Coaches Show	150.00
Baseball Coaches Show	On Staff

Scoreboard Crews (per event)

Camera 1	\$250.00
Camera 2	250.00
Camera 3	250.00
Engineer 1	250.00
Engineer 2	250.00
Utility 1	100.00
Utility 2	100.00
Utility 3	100.00
Replay Operator	300.00
Audio	200.00
P.A. Audio	100.00
Graphics Operator	150.00

ATTACHMENT VII

LSU Publications Specifications

GENERAL SPECIFICATIONS FOR GAMEDAY PROGRAMS

FB Game Program:

Total Minimum Quantity to LSUSP: 48,500

Quantity Per Game: Determined by LSUSP and USP

Size: 8 3/8" x 10 7/8"

Binding: Perfect Bound

Cover Paper Stock: 80# gloss cover

Number of Covers: One (1) per home game 4+UV Coating/4 (printed together)

Interior Paper Stock: 70# gloss #3 coated text

Interior Pages: Static 4/4 Text and Advertising (includes 8 pages sold by USP) 168 pages

Change 4/4 Text and Advertising – 24 pages

Poster – 4/4 80# gloss cover paper bound (with perforation) to Program 15 3/4 " x 10 7/8", one-side preprinted, the other side changes each game

Men's Basketball Game Program:

Total Minimum Quantity Per Season to LSUSP: 75,000

Number of Editions: 15 (last season was 16)

Quantity Per Edition: Determined by LSUSP and USP

Size: 5 1/4" x 8 1/2"

Binding: Saddle-Stitched

Cover Paper Stock: 70# gloss text

Number of Covers: One per Edition, 4/4 (run together 4 games at a time)

Interior Paper Stock: 70# gloss #3 coated text

Interior Pages for LSUSP: Static 4/4 Text and Advertising – 8 pages

Change 4/4 Text – 4

Inserts: Size: 8 3/4" x 8" flat, folded to 5 x 8

Paper: 70# Gloss Text

Printing: 4cp/4cp (1 version, common for Men's and Women's programs)

Binding: Stitches into center of programs

Women's Basketball Game Program:

Total Minimum Quantity Per Season to LSUSP: 45,000

Number of Editions: 15 (last season was 14)

Quantity Per Edition: Determined by LSUSP and USP

Size: 5 1/4" x 8 1/2"

Binding: Saddle-Stitched

Cover Paper Stock: 70# gloss text

Number of Covers: One per Edition, 4/4 (run together 4 games at a time)

Interior Paper Stock: 70# gloss #3 coated text

Interior Pages for LSUSP: Static 4/4 Text and Advertising – 8 pages

Change 4/4 Text – 4Inserts: Size: 8 3/4" x 8" flat, folded to 5 x 8Paper: 70# Gloss TextPrinting: 4cp/4cp (1 version, common for Men's and Women's programs)Binding: Stitches into center of programs**Baseball Game Program:**

Total Minimum Quantity Per Season to LSUSP: 25,000

Number of Editions: 9

Quantity Per Edition: Determined by LSUSP and USP

Size: 8 3/8" x 10 7/8"

Binding: Perfect Bound

Cover Paper Stock: 80# gloss cover

Number of Covers: One per Edition, 4+UV coating /4 – 3 press runs (3 covers print together)

Interior Paper Stock: 60# gloss #3 coated text

Interior Pages: Static 4/4 Text and Advertising (includes 8 pages sold by USP) – 100 pages

Change black/black Text – 4 pagesPoster: Size 16 3/16 x 11 1/8 folded to 8 5/16 x 11 1/8; Paper 80# Gloss Cover; Ink/Press 4cp/4cp; perforates and binds programs – 1 poster all printed at the same time for the entire seasonScore Cards: Size 8 3/8 x 10 7/8; Paper 80# Dull Cover; Ink black/black; sequentially numbers and binds into programs – 1 version all printed at the same time for the entire seasonAutograph Card: Size 8 3/8 x 10 7/8; Paper 80# Dull Cover; Ink black/black; binds into programs – 1 version all printed at the same time for the entire season

	<u>LSUSP</u>	<u>LSU</u>
FB Game Program (192)	105.5 Poster .5 IFC IBC BC Right to place sponsor logo on FC	86.5 Poster .5 FC
Baseball Game Program (104)	69.5 Poster .5 IFC IBC BC	34.5 Autograph Poster .5 FC
Fan Guide (80)	48.5 Map .5 IFC IBC BC Right to place sponsor logo on FC	31.5 FC Map.5

ATTACHMENT VIII
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ATTACHMENT XV

Trademark Licensing Guidelines

Definitions

- **Premium Item**-- A product using LSU trademarks is considered a premium item when it is used to increase the sales of another product, increase a company's brand recognition or further a company's association with the University. Premium items may or may not be co-branded with OMS's or OMS's partner's logo. Premium items include, but are not limited to, the following:
 - Products being given away or sold in conjunction with a consumer promotion
 - Products co-branded with LSU and OMS and or OMS partner's logos and sold at retail
 - Products given away at Athletics Events or other events to promote OMS or OMS partner's relationship with LSU
 - Products used for internal incentives
 - Products used as corporate rewards/gifts
 - Products used as dealer loaders

- **Advertising**—Any printed piece, radio, TV, or internet advertising used to show OMS or OMS partner's relationship with LSU

General Guidelines

- All uses of LSU trademarks by OMS or OMS partners must be approved by LSU Athletics (promotional materials shall be approved directly by LSU Athletics; premium items shall be approved by the LSU Director of Trademark Licensing)
- All Premium Items featuring Licensed Marks must be licensed and royalty bearing at the prevailing royalty rate for premiums (currently 10% but subject to change).
- Royalties are paid to University by OMS or OMS's partner producing the Premium Items and are based on the wholesale price of the product.

- The following opportunities may be subject to additional licensing fees: national championships, conference championships, bowl games, NCAA promotions, and SEC promotions.

LSU Athletics reserves the right to change and/or modify these guidelines as reasonable under the circumstances.

EXHIBIT B

Additional Rights and Obligations

Subject to the time constraints inherent in their roles as head coaches at the University and other agreements that may have been made for their services, head coaches may assist OMS by making commercials for use exclusively on the broadcasts of the LSU Sports Radio or Television Networks. With the approval of the Director of Athletics, not to be unreasonably conditioned, delayed or withheld, head coaches may make personal or written contacts with potential sponsors or make short, personal appearances for the purpose of promoting LSU Athletics at one or more sponsor functions during a season.

The participation of the coach in the production of commercials, personal or written contacts with potential sponsors or appearances at sponsor functions is entirely at the sole discretion of the coach of each sport.

B.1.a. Restriction on use of Coaches

Any commercial containing a coach may be used only during designated advertising availabilities for the season in which it was produced and may not be used in subsequent seasons without approval of the University, and OMS shall make these conditions a part of its agreement with sponsors. University agrees to maintain and enforce written policies reasonably designed to prevent LSU coaches from entering into endorsement agreements with competing corporations, sponsors or sponsorship categories without the approval of OMS. Should any advertiser desire to use a commercial involving a coach other than in connection with the broadcasting of the LSU Sports Radio Program or Television Program Inventory, the University shall be entitled to negotiate directly with the advertiser for rights fees, and OMS shall not share in these proceeds.

B.1.b. Right to Coaches Radio Show Broadcast Site

OMS will have the right to sell a remote site location for LSU head coaches call-in radio shows and such revenue shall count as Gross Revenue. LSU shall make reasonable efforts to assure the coaches' participation on location, in such shows.

B.2. Office/Equipment Requirements

B.2.a OMS Business Offices

OMS is encouraged to maintain an office at LSU Athletics to perform services required pursuant to the terms of the Agreement.

University will grant OMS a right of use for office space on the LSU campus, mutually agreeable to both parties, to be used for the purpose of fulfilling the obligations of the Agreement. LSU Athletics will furnish the office space with desks and chairs, but OMS will be responsible for outfitting the office space with whatever it may need to fulfill its obligations under the Agreement. LSU Athletics reserves the right to relocate said office should the need arise during the Term of the Agreement. In addition, OMS shall use the LSU Radio and Television Studios on the fifth floor of the LSU Athletics Administration Building for the

purpose of producing broadcasts and other programs pertaining to the Agreement; provided, however, if such LSU Sports Radio or Television Network Program Inventory is performed off-site, then University will work with OMS to approve alternative location.

B.2.b. INTENTIONALLY OMITTED.

B.2.c General Obligations for Radio and Television Studio, Business and Office Space

University shall be responsible for providing electricity, gas, steam, water, sewer service, dumpster service for trash and garbage, and air conditioning, where applicable, to the Radio and Television Studio, and office space. University will make reasonable efforts to provide continuous provision of utilities and to restore service following any interruption. However, the University will not be liable for any revenue loss or damage to OMS's personal property in said Radio and Television Studio, or office space which may occur as a result of the interruption or failure of any such utility.

OMS shall be responsible for, and shall reimburse University for, any necessary office equipment, renovations to space and any additional equipment needed to operate the LSU Radio and Television Studio, and the office space, to the extent such charges are related to OMS's use of such areas. Certain systems such as internet, cable and telephone are provided by other University departments, and OMS shall be required to utilize these services (at University's cost and expense) if required to do so by the University.

B.3. Availability of Game Tickets and Parking Passes

LSU Athletics will make available to OMS, at no cost to OMS, a mutually agreed upon number of (i) season tickets to all (home) LSU Athletics Events, including but not limited to football, men's and women's basketball and baseball, and (ii) season parking passes. The number of season tickets and season parking passes will be as set forth below and the locations for each shall be consistent with the locations of season tickets and season passes currently provided pursuant to the parties' practices under the existing Multi-Media Rights Agreement. In connection with such season tickets and season parking passes, OMS will not be required to pay any associated donations to the Athletics Department typically required in connection with the purchase of season tickets. Notwithstanding the foregoing, additional season tickets and season parking passes requested by OMS and provided by LSU Athletics, if any shall be provided by LSU Athletics at face value including any associated standard donation. The cost of any additional season tickets and parking passes, associated donations shall be deducted from Gross Revenues prior to calculating any Percentage of Gross Revenue payable to University in any Agreement Year.

As a minimum commitment and consistent with past practices, in the 2016 – 2017 Agreement Year, LSU will provide to OMS the same number of season tickets and season parking passes for football, baseball, men's basketball and women's basketball provided during the 2015 – 2016 year. LSU Athletics and OMS shall meet periodically to discuss proposed increases in the number of season tickets and season parking passes provided to OMS, provided, however, that OMS shall establish, maintain and enforce mutually agreeable policies and procedures reasonably designed to ensure that all tickets and parking passes provided to OMS by LSU Athletics are being used in an appropriate manner and for appropriate purposes. Information concerning the use of

tickets and parking passes shall be subject to periodic review by and at the offices of LSU Athletics in Baton Rouge, Louisiana. In no event shall the number of season tickets and season parking passes provided to OMS in connection with any sport be increased by more than five percent in any Agreement Year.

In addition to the foregoing, University will obtain from Tiger Athletic Foundation and provide to OMS twenty (20) club seats at no cost to OMS and with no payment of the standard associated donation, and twenty (20) club seats (ten in the west club and ten in the south club) at face value, including payment of the associated standard donation by OMS. Best efforts shall be made by LSU Athletics to ensure that the locations of all club seats remain consistent with club seats currently being provided to OMS. Any additional club seats or premium seats requested by OMS and made available by University or TAF, shall also be at face value and require payment of associated donations by OMS.

With respect to single game tickets, single game parking passes, away game tickets, and post season tickets, OMS shall be required to pay the face value of such tickets and any associated donations to University or Tiger Athletic Foundation (as the case may be). The cost of any such additional tickets, associated donations and parking passes, shall be deducted from Gross Revenues prior to calculating any Revenue Share if any, to LSU in any Agreement year.

B.4. Relationship of Parties

Nothing in any agreement with OMS shall be construed to place the parties in the relationship of employer/employee, partners, or joint venturers or agents, and OMS shall have no power to obligate or bind LSU in any manner whatsoever. OMS shall neither state nor imply, either directly or indirectly, that OMS, or its activities, other than pursuant to exercise of the Agreement, are supported, endorsed or sponsored by University, LSU or LSU Athletics and, upon the direction of LSU shall issue express written disclaimers to that effect. Except as otherwise set forth in this Agreement, OMS shall not use University's name or the name of any University affiliated organization without the express written permission of University and, where applicable, University affiliated organizations, nor may OMS use any Licensed Marks, LSU trademark, service mark, logographic, or other indicia without specific written approval of LSU Athletics. OMS shall be an independent contractor with respect to this Agreement.

B.5. Advertising/Sponsorship Restrictions

The LSU Representative and the LSU Athletics Director shall have the prior right of approval of all corporate sponsors of LSU Athletics subject to the terms set forth in the Agreement and Exhibit A, Section A.1.

B.5.a. Right to Grant Exclusivity

OMS shall have the exclusive licensed right to grant sponsors exclusive rights to product and service categories with the prior written approval of the LSU Representative and the LSU Athletics Director subject to the terms set forth in the Agreement and Exhibit A, Section A.1.

B.5.b. Restrictions on Tobacco, Casinos, and Alcohol

University policy currently prohibits sponsorship agreements with tobacco companies, and alcohol beverage companies and distributors. Notwithstanding the foregoing, OMS may sell corporate sponsorships in the beer and casino categories for sponsorships on the LSU Sports Radio and Television Networks Program Inventory and in GameDay Programs. In addition, OMS may (i) place casino advertisements at on-premises locations, provided that the advertisements do not feature dice, slot machines or playing cards; and (ii) permit one beer sponsor at any given time to utilize the LSU Sports Radio Network mark on point of purchase advertising materials. The parties acknowledge that a change in state or federal law or regulations may limit or prohibit such advertising. Any change in OMS's ability to sell in the beer and casino category as the direct result of a change in state or federal law or regulations which materially reduce OMS's ability to generate Gross Revenue shall entitle OMS to utilize the provisions of Section 26.0.

B.5.c. Restrictions on Political Advertising

OMS is prohibited from entering into any contract that would result in advertising or exposure in any LSU Athletics Facility, Athletics Events, or Multi-Media Rights for political candidates or purposes.

Exhibit C
LICENSED MARKS



ATHLETICS BRAND IDENTITY GUIDELINES
FOR INTERNAL OR VENDOR USE ONLY

PRIMARY LOGO



COLOR VARIATIONS



If a secondary logo is used, the LSU primary logo above should be included as part of the design or copy so LSU is clearly identified.

SECONDARY LOGO - EYE OF THE TIGER

COLOR VARIATIONS



SECONDARY LOGO - TIGER HEAD

COLOR VARIATIONS



PROPER USAGE

An outline or stroke to the exterior of the LSU Primary Logo. The dotted line shows the protected area around the Primary Logo. This ensures that no other graphic elements interfere with the clarity and integrity of the LSU letters.



COLOR VARIATIONS



Each logo should not be modified, stretched or distorted in any way.



Do not invert the colors of each logo incorrectly. For correct examples please use Color Variations examples.



At no time should logos be used with any other colors than those specifically outlined in the Colors section.



Each logo should not be outlined in any way other than how specified in the Color Variations examples.



Combining logos is only permitted when provided with artwork designed by LSU Athletics. At no time should logos be placed over each other or connected. Each logo should stand alone.



COLORS

PANTONE 268	C	90	R	70
	M	100	G	29
	Y	0	B	124
	K	0		

PANTONE 123	C	0	R	253
	M	24	G	208
	Y	94	B	35
	K	0		

PROCESS BLACK	C	0	R	0
	M	0	G	0
	Y	0	B	0
	K	100		

The official logo colors of LSU Athletics are Pantone Purple 268 and Pantone Gold 123. The official logo may be printed in 4-color or 1-color purple. Black is the preferred alternative when budget or context rule out the use of multiple colors. Except for special print techniques, these are the only colors that may be used to print the logo.

GEAUX FONT

LSU
GEAUX
TIGERS
1234567890

LSU owns the copyrighted font family called the Geaux Font. The letters, developed in 2002, are a family of three different fonts: regular, extended and depth. Each variation of the font also includes an italic version. The letters of the fonts are all capital letters. Geaux Extended is the base for today's LSU primary logo that features the letters "LSU".

As with any brand, the font has evolved and usage is mainly centered around the font Geaux Extended for words, specifically sports names and the words TIGERS and GEAUX. Geaux Regular's numerals have been used for many uniform designs over the years.

The LSU Geaux Font is not available for external usage. Inquiries regarding usage or questions can be directed to LSUsports.net/media.

TRADEMARK LICENSING

LSU Trademark Licensing was instituted in 1981 to protect the University's indicia, promote the University, and to generate funds which are used for general University endeavors including scholarships, construction projects, Athletic programs and various other needs. LSU owns and protects multiple trademarks including, without limitation, its name, logos, colors, slogans, mascot and other indicia. Use of LSU's protected marks without permission from the University may be subject to criminal and/or civil penalties. To learn more about the licensing process, please contact: LSU Trademark Licensing, 330 Thomas Boyd Hall, Baton Rouge, LA 70803, (225) 578-3386, trademark@lsu.edu or www.LSU.com.

UNIVERSITY VISUAL IDENTITY

For more information on the University's Visual Identity Program please go to the website for the LSU Office of Communications & University Relations at www.LSU.edu/pa/identity.

SPORT-SPECIFIC LOGOS

Select teams have specific logos for their team that are only **intended for internal use** by LSU Athletics unless otherwise permitted.

PREVIOUS LOGOS

Please discontinue the use of any LSU Athletics logos not indicated on this document.

REQUESTS

Requests for the editorial use of LSU Athletics logos can be made via the LSU Athletics logo request form on LSUsports.net/media. The LSU Athletics Publications Department reviews requests for the editorial use of LSU Athletics logos on a case by case basis. Please fill out the online form if you wish to request an LSU logo for editorial use. For inquiries related to the commercial use of LSU marks, please visit www.LSU.com. If you have any questions or need additional information, please call (225) 578-1887.

LSUsports.net

ATHLETICS BRAND IDENTITY GUIDELINES FOR MEDIA USAGE ONLY

LSU[®]

COLOR VARIATIONS



Only add an outline or stroke to the exterior of the LSU Primary Logo. The dotted line shows the protected area around the Primary Logo. This ensures that no other graphic elements interfere with the clarity and integrity of the LSU letters.



PANTONE 268	C	90	R	70
	M	100	G	29
	Y	0	B	124
	K	0		

PANTONE 123	C	0	R	253
	M	24	G	208
	Y	94	B	35
	K	0		

PROCESS BLACK	C	0	R	0
	M	0	G	0
	Y	0	B	0
	K	100		

SPORT-SPECIFIC LOGOS

Select teams have specific logos for their team that are only **intended for internal use** by LSU Athletics unless otherwise permitted.

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LSUsports.net



Request from LSU A&M to Authorize the Board of Supervisors to Enter into a Contract with a Private Partner to Manage the LSU Child Care Center

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1. Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the System or any of its campuses or divisions.

1. Summary of the Matter

Louisiana State University and Agricultural and Mechanical College (LSU) is exploring the potential for a partnership opportunity with an experienced external child care center management organization to enhance the quality of education and service provided at the LSU Child Care Center (CCC) by capturing additional expertise and proven practices in the successful operation of a campus-based child care center. A number of other large universities across the country have successfully entered into such agreements with external child care providers, including Purdue University, Oregon State University, Cornell University, Duke University, and the University of Southern California. Seeking an experienced partner to manage the operations of the CCC will provide many opportunities and benefits for the children and the parents. The partnership will provide valuable expertise and experience through an organization whose primary mission is to operate child care centers. This expertise includes understanding and implementing industry best practices and standards in areas such as:

- Early childhood education
- Programming and curriculum
- Accreditation
- Safety and security
- Teacher professional development
- Human resources functions
- Information technology
- Financial and operations management
- Marketing and communications

While the potential partner would manage day-to-day operations of the CCC, LSU would maintain direct oversight and be involved in key decision-making to ensure priorities established by the University are upheld. High priorities include, but are not limited to: (1) emphasizing an on-going commitment for high quality child care and educational services at an affordable rate for LSU students, faculty and staff; (2) requiring appropriate qualifications for all teachers and staff and providing professional development opportunities to support continuous learning; (3) maintaining accreditation with the National Association for the Education of Young Children; (4) maintaining a high standard of quality with the Louisiana Department of Children and Family Services; (5) developing collaborative opportunities across the campus community with academic units and other programs to strengthen the educational experience for the children enrolled in the CCC and for the greater benefit of the University; (6) engaging in a meaningful manner with parents, center faculty/staff and University units and programs; and (7) establishing assessment methods to gauge satisfaction as well as overall success. A series of public forums and meetings on the proposed

partnership concept were held with CCC parents, faculty, and staff in October 2015, and related informational materials were also distributed.

2. Review of Business Plan

A selected partner will be required to adhere to the contractual requirements as mutually agreed upon by the parties as in the best interest of the University. Management requirements include the lease and all operational aspects of the current CCC facilities at 4003 Gourrier Avenue, Baton Rouge as the LSU CCC, including teacher and staff hiring and oversight, programming, and marketing/enrollment. The University shall provide direct oversight in ensuring that the CCC's and University's on-going priorities are met. The intent will be to enter into a five-year agreement with an option to renew for one additional five-year extension.

3. Fiscal Impact

At present, the LSU CCC operates as an auxiliary unit and as such is self-supporting via revenues collected from tuition and fees to cover the operating expenses. Under the current model, the University pays the utilities (electric, gas, water, and sewer), related preventative maintenance measures, and provides janitorial services. Under the proposed partnership with an external provider, the partner will bear all operating costs including, but not limited to, teacher and staff salaries, benefits, utilities, preventive maintenance, and janitorial services. The partner will also be responsible for providing new equipment, furniture, supplies, toys, etc. to furnish the CCC. In addition, there is an opportunity for potential capital improvements and other investments at the CCC to be considered with a partner.

4. Description of Competitive Process

A Solicitation for Offers (SFO), Bid Number 13863, was issued on January 12, 2016 to provide Respondents with the information, requirements, and instructions necessary to prepare a comprehensive offer that would meet the University's needs in selecting a child care management firm best qualified to provide the full range of management capabilities related to the ongoing operation of the LSU CCC in partnership with the University. Offers were due on February 18, 2016. An evaluation committee, comprised of parents, faculty, and staff shall review those offers received and make a recommendation as to whether a contract shall be considered. If a potential partner is found to be viable by the committee, a public presentation shall be scheduled and feedback sought, in making a final determination. If the decision is made to enter into a contract, the intent is to issue a notice of award in late March 2016.

5. Review of Legal Documents

Not applicable.

6. Parties of Interest

LSU as well as a potential partner would have an interest in this program.

7. Related Transactions

Not applicable.

8. Conflicts of Interest

None.

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College does hereby authorize Dr. F. King Alexander, President of the Louisiana State University, or his designee, acting on behalf and in the name of the Board, and in consultation with general counsel, to execute an agreement with a partner to lease and operate the LSU Child Care Center as determined by a competitive bid and evaluation process, with all such agreements and documents as well as any subsequent amendments thereto, to contain the terms and conditions, including prices, that the President deems to be in the best interest of LSU.

BE IT FURTHER RESOLVED that prior to final agreement execution, Dr. F. King Alexander, President of the Louisiana State University and Agricultural and Mechanical College will notify the Board Chair, Chair-Elect, Immediate Past Chair, and the chair of the appropriate Board Committee of the final terms of the Agreement.



Request from LSU A&M to Amend the Current Cooperative Endeavor Agreement between the LSU Board of Supervisors and the LSU Research and Technology Foundation

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8 D.1 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1 Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the System or any of its campuses or divisions.

D.2.f Cooperative endeavor agreements pursuant to Article VII, Section 14 of the Louisiana Constitution, joint ventures, partnerships, and similar agreements, and agreements directly relating thereto:

1. Summary of Matter

A Cooperative Endeavor Agreement (CEA) between the LSU Research and Technology Foundation (RTF) and the LSU Board of Supervisors (Board) on Behalf of its Research Campuses to provide services to the LSU Research Campuses was approved by the Board with an effective date of July 1, 2014. The terms of CEA with the RTF provided that the CEA should be amended in year 2 and year 3 to adjust the budget. The first amendment approved by the board at its June 19, 2015 meeting established the budget for the FY 2016 at \$1,326,816. Technology transfer activity at LSU research campuses has grown significantly, with a 40% increase in disclosures and a 58% increase in new patents filed. This growth in technology transfer activities at the campuses has resulted in a \$433,000 increase in legal fees over the anticipated amount that was used to calculate the FY 2016 budget. As a result, this second amendment increases the FY 2016 budget by \$433,000 that will be covered by dedicated funds derived from licensing income. This second amendment to the CEA, recommended by the President's Committee on Technology Transfers, establishes the FY 2017 budget at \$1,257,000, a \$502,816 decrease from FY 2016. Also, a clause has been added to the CEA whereby that campuses have agreed to contribute an additional \$200,000 to expenses to cover unanticipated overages.

The FY 2017 budgeted amount reflects the anticipated actual cost and is a decrease due to the efforts to control the costs of legal expenses. There was an increase in the number of patents filed by the campuses but there has been a 57% reduction in the costs per patent filed. The deficit was a result of the surge in activity due to the impact of the LIFT grants. However the campuses believe that the costs reduction effort that they have undertaken will reduce this year's budget. The campuses also adjusted the budget allocation based on the current year activity. Each research campus will fund the CEA through its budget for operations of technology transfer.

The RTF will continue to provide administrative services to the University Administration under the amended CEA. There are a number of services that the RTF provides to the University Administration including legal and administrative oversight of the LSU Intellectual Property agreements, development of Standard Operating Procedures, management of equity held by LSU in private companies, maintaining and funding research and operational bases, maintaining records, managing the LIFT Grant program, managing the RE-LIFT Grant program and preparing metric reports.

2. Review of Business Plan

The technology transfer offices of the Research Campuses have discussed and accepted the budgetary needs of the CEA.

3. Fiscal Impact

The budget breakdown is as follows:

	FY 2017 Budget	FY 2016 Budget	Change in Budget
LSU A&M*	\$610,000	\$1,162,578	(\$552,578)
Ag Center	\$251,000	\$235,484	\$15,516
Pennington	\$83,000	\$96,390	(\$13,390)
HSC-NO	\$200,000	\$192,207	\$7,793
HSC-S	\$111,000	\$71,557	\$39,443
LSU-S	\$2,000	\$1,600	\$400
TOTAL	\$1,257,000	\$1,759,816	(\$502,816)

*LSU A&M allocation includes \$310,000 that will be provided from the President's tech transfer account to help minimize the cost increase to each of the research campuses.

4. Description of Competitive Process

Not Applicable.

5. Review of Documents Related to Referenced Matter

The proposed amendment has been reviewed and approved by campus legal and administrative staff.

6. Parties of Interest

Not Applicable.

7. Related Transactions

Not Applicable

8. Conflicts of Interest

None.

ATTACHMENTS:

- I. Proposed Second Amendment to the Original Cooperative Endeavor Agreement
- II. Original Cooperative Endeavor Agreement
- III. Recommendation of the President's Committee on Tech Transfer

RESOLUTION:

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College hereby authorizes its President, F. King Alexander, or his designee to execute the Second Amendment to the Cooperative Endeavor Agreement with the LSU Research and Technology Foundation dated July 1, 2014 and any related documents and to make any changes that he deems to be in the best interest of the University.

Second AMENDMENT TO
COOPERATIVE ENDEAVOR AGREEMENT BY
AND AMONG
LSU RESEARCH AND TECHNOLOGY FOUNDATION
AND

**BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY
AND AGRICULTURAL AND MECHANICAL COLLEGE,**
**which includes the following research campuses, Louisiana
State University and Agricultural and Mechanical College,**
Louisiana State University Agricultural Center,
Pennington Biomedical Research Center,
Louisiana State University Health Sciences Center – New Orleans,
**Louisiana State University Shreveport and Louisiana State University
Health Sciences Center – Shreveport**

BE IT KNOWN that on the date last signed below the LSU Research and Technology Foundation, a nonprofit Louisiana corporation, represented herein by Arthur R. Cooper, its duly authorized undersigned Chief Executive Officer (hereinafter referred to as the “**RTF**”), and the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College, a public constitutional corporation of the State of Louisiana, represented herein by F. King Alexander, its duly authorized undersigned President (hereinafter referred to as “**LSU**”), which includes the following research campuses, Louisiana State University and Agricultural and Mechanical College (“**LSU A&M**”), Louisiana State University Agricultural Center (“**LSU Agricultural Center**”), Pennington Biomedical Research Center (“**Pennington**”), Louisiana State University Health Sciences Center – New Orleans (“**LSU HSC – New Orleans**”), Louisiana State University Shreveport (“**LSU-S**”) and Louisiana State University Health Sciences Center – Shreveport (“**LSU HSC – Shreveport**”) (each an “**LSU Research Campus**” and collectively, the “**LSU Research Campuses**”). The RTF and LSU are each referred to herein as a “**Party**” and, collectively, as the “**Parties,**” do hereby enter into this **Amendment to Contract CMFS# 729262** under the following terms and conditions. This amendment shall become effective when approved by the LSU Board of Supervisors

PURPOSE: To amend the budget per section C(1)(c) (amended to section C(1)(e))

SECTION AMENDED: C. Financial Terms

In consideration of the Services the RTF provides hereunder, the RTF will receive the annual fee (the “**Annual Fee**”) described in this Section C. Other than the Annual Fee, the RTF acknowledges that it is not entitled to any additional payments from either LSU or any of the LSU Research Campuses pursuant to this Agreement. The RTF may seek funding from other

sources to cover its start-up and any other costs it incurs in providing the Services provided such funding does not violate applicable law or the terms and conditions of the RTF's organizational documents.

1. Annual Fee Timing. The Annual Fee is payable to the RTF in either annual, semi-annual, quarterly or monthly installments which will be agreed upon by the Parties.

(a) First Annual Fee (FY 2015). The First Annual Fee is Eight Hundred Thousand (\$800,000.00) Dollars and is payable by each LSU Research Campus as follows:

LSU A&M	\$ 332,061
LSU Agricultural Center	\$ 154,531
Pennington	\$ 87,960
LSU HSC – New Orleans	\$ 176,229
LSU HSC – Shreveport	\$ 49,219
TOTAL	\$ 800,000

(b) Second Annual Fee (FY 2016). The Second Annual Fee is One Million, Seven Hundred Fifty-Nine Thousand, Eight Hundred Sixteen (\$1,759,816.00) Dollars and is payable by each LSU Research Campus as follows:

LSU A&M	\$ 1,162,578
LSU Agricultural Center	\$ 235,484
Pennington	\$ 96,390
LSU HSC – New Orleans	\$ 192,207
LSU HSC – Shreveport	\$ 71,557
LSU-S	\$ 1,600
TOTAL	\$ 1,759,816

(c) Third Annual Fee (FY 2017). The Third Annual Fee is One Million Two Hundred Fifty-Seven Thousand (\$1,257,000) Dollars and is payable by each LSU Research Campus as follows:

LSU A&M	\$ 610,000
LSU Agricultural Center	\$ 251,000
Pennington	\$ 83,000
LSU HSC – New Orleans	\$ 200,000
LSU HSC – Shreveport	\$ 111,000
LSU-S	\$ 2,000
TOTAL	\$ 1,257,000

(d) Extraordinary or Addition Services. The Parties agree that if additional

services are required that exceed what was anticipated by the Parties or there is an extraordinary event that occurs which increases the anticipated budget any LSU Research Campus budget, that budget may be increased by written agreement between a LSU Research Campus and the RTF, but the agreement must be approved by the LSU President. The total annual increases approved in this manner shall not exceed Two Hundred Thousand (\$200,000) Dollars.

(e) Subsequent Annual Fees. Each Annual Fee subsequent to the first Annual Fee as well as the percentage of each subsequent Annual Fee that will be paid by each of the LSU Research Campuses will be adjusted each year based on multiple factors to be discussed and agreed upon in advance in writing by the RTF, LSU and the LSU Research Campuses.

2. Payment Terms. On and after the Effective Date of this Agreement, the RTF will invoice each LSU Research Campus for its respective share of the Annual Fee ten (10) days prior to the due date established by the Parties, and each LSU Research Campus will pay the RTF its respective share of the Annual Fee by the day it is due.

[Signature page follows]

THUS DONE AND SIGNED at Baton Rouge, Louisiana, on the ____ day of _____, 2016, to be effective as of the Effective Date.

WITNESSES:

LSU RESEARCH AND TECHNOLOGY FOUNDATION

By: _____

Name: Arthur R. Cooper
Title: Chief Executive Officer

THUS DONE AND SIGNED at Baton Rouge, Louisiana, on the ____ day of _____, 2016, to be effective as of the Effective Date.

WITNESSES:

BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL AND MECHANICAL COLLEGE

By: _____

Name: F. King Alexander
Title: President

[Signature Page for 2nd Amendment of Cooperative Endeavor Agreement]

REVISED EXECUTION VERSION

COOPERATIVE ENDEAVOR AGREEMENT

BY AND AMONG

LSU RESEARCH AND TECHNOLOGY FOUNDATION

AND

**BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY
AND AGRICULTURAL AND MECHANICAL COLLEGE,
which includes the following research campuses,
Louisiana State University and Agricultural and Mechanical College,
Louisiana State University Agricultural Center,
Pennington Biomedical Research Center,
Louisiana State University Health Sciences Center – New Orleans, and
Louisiana State University Health Sciences Center – Shreveport**

DATED AS OF MAY 16, 2014

COOPERATIVE ENDEAVOR AGREEMENT

THIS COOPERATIVE ENDEAVOR AGREEMENT (the “**Agreement**”) is made and entered into this 1st day of July, 2014 (the “**Effective Date**”), by and between LSU Research and Technology Foundation, a nonprofit Louisiana corporation, represented herein by Arthur R. Cooper, its duly authorized undersigned Chief Executive Officer (hereinafter referred to as the “**RTF**”), and the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College, a public constitutional corporation of the State of Louisiana, represented herein by F. King Alexander, its duly authorized undersigned President & Chancellor (hereinafter referred to as “**LSU**”), which includes the following research campuses, Louisiana State University and Agricultural and Mechanical College (“**LSU A&M**”), Louisiana State University Agricultural Center (“**LSU Agricultural Center**”), Pennington Biomedical Research Center (“**Pennington**”), Louisiana State University Health Sciences Center – New Orleans (“**LSU HSC – New Orleans**”), and Louisiana State University Health Sciences Center – Shreveport (“**LSU HSC – Shreveport**”) (each an “**LSU Research Campus**” and collectively, the “**LSU Research Campuses**”). The RTF and LSU are each referred to herein as a “**Party**” and, collectively, as the “**Parties.**”

RECITALS

WHEREAS, Article VII, Section 14(C) of the Constitution of the State of Louisiana provides that “For a public purpose, the state and its political subdivisions or political corporations may engage in cooperative endeavors with each other, with the United States or its agencies, or with any public or private association, corporation, or individual;”

WHEREAS, in 2002, the RTF was organized exclusively for charitable, educational and scientific purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986, as amended; and, since inception, has been affiliated with LSU as defined in La. R.S. 17:3390, with a principal purpose of supporting the programs, facilities and research and educational opportunities offered by LSU;

WHEREAS, in furtherance of this principal purpose, the RTF is authorized, among other things, to coordinate and manage the development, transfer, protection and maintenance of intellectual property and other intangible property and rights for, to or in the marketplace from research and technology derived from (a) LSU and other research institutions and facilities in Louisiana (the “**Research Entities**”) and (b) start up research, technology, life sciences and digital media businesses emanating from the Research Entities (the “**Start Up Businesses**”);

WHEREAS, in December 2012, an LSU Transition Advisory Team (“**LSU TAT**”) was formed and tasked with making recommendations in support of LSU2015, “a strategic effort [to] implement[] organizational and operational changes [to] collectively better position all Louisiana State University campuses to thrive in the rapidly changing environment of higher education;”

WHEREAS, in July 2013, the LSU TAT issued its final report to LSU (the “**TAT Final Report**”) identifying technology transfer as a key component of LSU2015 and suggesting development of “a new service model incorporating the best of technology transfer at the campus level and the best of a research foundation model designed to proactively and efficiently deliver

the technical administrative services and commercialization support vital to building a top tier commercialization and technology transfer system;”

WHEREAS, in response to, and as recommended in, the TAT Final Report, F. King Alexander, the President and Chancellor of LSU, formed a President’s Committee on Technology Transfer (“PCTT”) that was charged to, among other things, “[d]evelop strategies to more closely integrate technology transfer activities through collaboration between the [RTF] and [the LSU Research Campuses];”

WHEREAS, on December 20, 2013, the PCTT issued a report titled “A New Approach to Technology Transfer at LSU: Partnerships for Progress in Leveraging Innovation,” recommending, among other things, (a) establishment of “a new, shared-services partnership with the [RTF] for centralized administrative support functions, allowing each [LSU Research Campus] the ability to maintain and enhance its individual technology transfer operations;” (b) preparation of “a one year [agreement] between the RTF and each [LSU Research Campus]” pursuant to which “expenses for these centralized services will be shared according to a formula based upon each [LSU Research Campus]’ relative proportion of LSU’s total annual research expenditures;” and (c) “[a]fter the first year of operation,” an expected allocation in the agreement that will be adjusted based upon the actual accrued expenditures of each LSU Research Campus and other factors; and

WHEREAS, the RTF and LSU, including each of its LSU Research Campuses, are each willing and desires to enter into such a shared-services partnership and this Agreement;

NOW, THEREFORE, in consideration of the mutual covenants set forth herein, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

Introduction

The Recitals set forth hereinabove are incorporated herein in their entirety.

For purposes of this Agreement, “**LSU Intellectual Property**” means “LSU Intellectual Property” as defined in Chapter VII of the LSU regulations, which includes any LSU Invention, LSU Work, LSU Software, LSU Digital Media, LSU Database, LSU Mark or Other LSU Intellectual Property as also defined therein, but excluding those trademarks governed and/or licensed by the LSU Trademark Licensing program that protects, promotes and supports the use of the LSU name and trademarks on products in the marketplace.

A. LSU and its Research Campuses

1. **Autonomy**. Notwithstanding any provision to the contrary contained herein, the RTF shall have no decision-making authority in connection with the LSU Research Campuses’ technology transfer operations and activities.

2. **Reserved Powers and Responsibilities**. Each LSU Research Campus shall maintain, control and staff its own independent technology transfer office (each an “LSU

Research Campus Technology Transfer Office”) and shall have responsibility for (and the RTF shall have no responsibility for or authority concerning) the following in connection therewith:

- (a) Subject to all applicable LSU Bylaws, Regulations, and policies, preparing an annual operating and capital budget for its LSU Research Campus Technology Transfer Office;
- (b) Establishing policies and procedures for, and identifying employees or positions responsible for, the management of the LSU Intellectual Property developed by its faculty;
- (c) Monitoring and ensuring compliance with all procedures and obligations under the Bayh-Dole Act (PL-517) or other applicable laws, regulations, agreements or contracts with respect to the management of the LSU Intellectual Property developed by its faculty;
- (d) Developing, and providing to the RTF Designated Representative (as defined in Subsection B(3) of this Agreement), a normal operating protocol setting forth the assistance that it anticipates requesting in accordance with Subsection (B)(1)(a) of this Agreement, although the Parties acknowledge that each LSU Research Campus may deviate from its normal operating protocol as necessary; and
- (e) Developing, in conjunction with the other LSU Research Campuses, a disclosure form (the “**Disclosure Form**”) specifying the information that must be reported for inclusion in the KSS Database (as defined in Subsection B(1)(b) of this Agreement) in connection with any LSU Intellectual Property developed by its faculty and timely completing and submitting the Disclosure Form to the KSS Database Manager (as defined in Subsection B(1)(b)(ii) of this Agreement).

3. LSU Designated Representative; Monitoring Plan. For purposes of this Agreement, LSU designates LSU’s President and Chancellor or his or her designee or such other individual as may in the future be identified by LSU by written notice provided to the RTF in the manner provided for in Subsection S(3) of this Agreement to act on behalf of LSU (the “**LSU Designated Representative**”). The LSU Designated Representative will monitor compliance with the terms of this Agreement and, in connection therewith, will review each written report provided by the RTF to the LSU Designated Representative in accordance with Subsection B(1)(g)(ii) of this Agreement.

B. The RTF

1. Services. Subject to and in accordance with the terms and conditions set forth herein, the RTF will offer or provide the following technology transfer administrative support functions (the “**Services**”) to each of the LSU Research Campuses:

(a) Intellectual Property.

(i) Written Request Required. *Only on written request of the applicable LSU Research Campus Technology Transfer Office specifically identifying the relevant LSU Intellectual Property and the assistance requested, the RTF, and/or legal advisors or other external advisors retained by the RTF, will assist the applicable LSU Research Campus Technology Transfer Office with one or more of the following:*

A. Evaluation of the patentability and marketability of the
LSU Intellectual Property;

B. In compliance with all applicable laws, retention of intellectual property counsel (with input from the applicable LSU Research Campus Technology Transfer Office), including independent intellectual property counsel (“**Independent IP Counsel**”) and/or in-house intellectual property counsel (“**RTF In-House IP Counsel**”), as appropriate, to evaluate and, if requested by the applicable LSU Research Campus Technology Transfer Office, obtain protection for the LSU Intellectual Property, including preparing and filing any necessary patent or copyright application(s) or registrations concerning any LSU Intellectual Property;

C. Identifying potential licensees of the LSU Intellectual
Property;

D. Preparing, negotiating and obtaining any necessary approval for any licensing agreements concerning the LSU Intellectual Property;

E. Ensuring that any licensees meet their obligations under any licensing agreements executed in connection with the LSU Intellectual Property, including working in conjunction with the relevant LSU Research Campus’ collections department to ensure payment of licensing fees due thereunder, and otherwise monitoring such agreements; and

F. Preparing and negotiating any other agreements, including sponsored-research agreements, related to the LSU Intellectual Property.

(ii) Legal Advisors. Should the RTF retain a legal advisor(s), including Independent IP Counsel and/or RTF In-House Counsel, to provide any of the Services contemplated by this Subsection B(1)(a) to any LSU Research Campus Technology Transfer Office, the legal advisor(s), RTF and LSU, including the applicable Research Campus, will enter into a common interest or other agreement setting forth the terms of the legal relationship by and among each, including the privileges applicable to the exchange or disclosure of information pursuant thereto.

(b) Database. Each LSU Research Campus Technology Transfer Office currently shares, and inputs information concerning its technology transfer operations and activities into, the Knowledge Sharing System database (the “**KSS Database**”). On and after the Effective Date, the RTF will:

(i) Maintain the KSS Database;

(ii) Hire a database manager (with input from each of the LSU Research Campus Technology Transfer Offices) to manage the KSS Database (the “**KSS**”

Database Manager”) and, in connection with such management, input into the KSS Database the information contained on each Disclosure Form (as defined in Subsection A(2)(e) of this Agreement) submitted by each of the LSU Research Campuses; and

(iii) Upon specific request and as mutually agreed upon in writing by and between the RTF and the applicable LSU Research Campus, provide any LSU Research Campus Technology Transfer Office with reports or other information concerning the data contained in the KSS Database.

(c) Website. The RTF will host a website featuring all LSU Intellectual Property that is available for licensing by third parties.

(d) Marketing. At the request of the appropriate LSU Research Campus Technology Transfer Office, the RTF will market to, and recruit, potential partners to invest in or commercialize any LSU Intellectual Property that is available for licensing by third parties.

(e) Branding. The RTF will work to develop a national brand for LSU Intellectual Property and the LSU Research Campuses’ technology transfer operations and activities. The RTF and each of the LSU Research Campuses will coordinate with the Brand Management Team established by the LSU President to promote consistency of LSU’s branding efforts.

(f) Training and Resources. The RTF will provide training and resources to the LSU Research Campuses related to technology transfer as mutually agreed upon in writing by and between the RTF and each LSU Research Campus.

(g) Reporting. Through and including the date on which this Agreement terminates, the RTF will provide the following reports hereunder:

(i) No less than monthly, the RTF will provide the President and Chancellor of LSU and the leader of each LSU Research Campus Technology Transfer Office with a written report detailing the Services the RTF has provided to all LSU Research Campuses since issuance of the RTF’s last report and providing any other metrics concerning technology transfer concerning the LSU Research Campuses as mutually agreed upon in writing by and among the RTF, LSU and each LSU Research Campus; and

(ii) On or before each six month anniversary of the Effective Date of this Agreement, the RTF will prepare a written report concerning the use of funds the RTF receives hereunder as well as the specific goals and objectives for the use of such funds and forward this written report to the LSU Designated Representative.

2. Changed Services. The Services to be provided after the Effective Date may be reduced, additional services may be provided, and other changes to, or clarification of, the Services may be made by the RTF or LSU or the LSU Research Campuses according to the following procedures. If material reductions in, additions to, other changes to, or clarifications of the Services are required or desired by the RTF or LSU or the LSU Research Campuses (the “**Changed Services**”), the Party proposing the Changed Services shall prepare and deliver to the other Party a written statement describing the proposed Changed Services, the reason therefor,

and the anticipated change in cost resulting therefrom (the “**Written Statement**”). Implementation of the Changed Services shall require the written consent of the other Party to the Written Statement. If written consent of the other Party is obtained, the Written Statement shall constitute an amendment to this Agreement, shall be effective on the date of said consent unless a different effective date is stated therein and shall be subject to all of the terms and conditions of this Agreement except those which the Written Statement expressly supersedes. The RTF or LSU or the LSU Research Campuses may propose immaterial Changed Services verbally or in writing; however, implementation of any such services shall require the written consent of the other Party. *Amendments to this Agreement shall not be effective until approved by the Office of Contractual Review.*

3. RTF Designated Representative. For purposes of this Agreement, the RTF designates its Chief Executive Officer or his or her designee or such other individual as may in the future be identified by the RTF by written notice provided to LSU in the manner provided for in Subsection S(3) of this Agreement to act on behalf of the RTF (the “**RTF Designated Representative**”).

C. Financial Terms

In consideration of the Services the RTF provides hereunder, the RTF will receive the annual fee (the “**Annual Fee**”) described in this Section C. Other than the Annual Fee, the RTF acknowledges that it is not entitled to any additional payments from either LSU or any of the LSU Research Campuses pursuant to this Agreement. The RTF may seek funding from other sources to cover its start-up and any other costs it incurs in providing the Services provided such funding does not violate applicable law or the terms and conditions of the RTF’s organizational documents.

1. Annual Fee Timing. The Annual Fee is payable to the RTF in twelve (12) equal monthly installments unless the Parties agree in writing to an accelerated or decelerated payment schedule.

(a) First Annual Fee. The first Annual Fee is Eight Hundred Thousand (\$800,000) Dollars and is payable by each LSU Research Campus as follows:

LSU A&M	\$332,061
LSU Agricultural Center	\$154,531
Pennington	\$87,960
LSU HSC – New Orleans	\$176,229
LSU HSC – Shreveport	\$49,219
TOTAL	\$800,000

(b) Subsequent Annual Fees. Each Annual Fee subsequent to the first Annual Fee as well as the percentage of each subsequent Annual Fee that will be paid by each of the LSU Research Campuses will be adjusted each year based on multiple factors to be discussed and agreed upon in advance in writing by the RTF, LSU and the LSU Research Campuses. *Annual Fees and Payment Terms for years 2 and 3 will be added by an amendment approved by the Office of Contractual Review.*

2. Payment Terms. On and after the Effective Date of this Agreement, the RTF will invoice each LSU Research Campus for its respective monthly share of the Annual Fee ten (10) days prior to the first day of each ensuing calendar month, and each LSU Research Campus will pay the RTF its respective monthly share of the Annual Fee by the first day of each ensuing calendar month.

D. Additional RTF Support

In addition to the Services described in Section B of this Agreement, the RTF will offer and provide additional technology transfer administrative support functions to each of the LSU Research Campuses (the “**Additional RTF Support**”) pursuant to this Agreement. The RTF will not receive consideration of any kind from the LSU Research Campuses, and will not use the Annual Fee, to pay for provision of this Additional RTF Support. Specifically, the RTF will:

1. Provide RTF In-House Counsel (as defined in Subsection B(1)(a)(i)(B) of this Agreement) and the KSS Database Manager (as defined in Subsection B(1)(b) of this Agreement) with office space, equipment and supplies;
2. Provide RTF In-House Counsel and the KSS Database Manager with administrative support staff;
3. Reimburse RTF In-House Counsel and the KSS Database Manager for their travel and communication expenses;
4. Provide any additional legal services necessary to supplement the services provided by RTF In-House Counsel;
5. *Only on written request of the applicable LSU Research Campus Technology Transfer Office*, assist researchers form entrepreneurial organizations based on LSU Intellectual Property;
6. Assist LSU Research Campuses in obtaining additional funding and available tax credits in support of commercializing LSU Intellectual Property; and
7. Provide information to the LSU Research Campuses regarding best practices regarding technology transfer.

E. Expenses

Each Party shall be responsible for its own legal, consulting and other expenses incurred in connection with negotiation of this Agreement unless the Parties otherwise agree in writing to share specific expenses between them.

F. Indemnity

1. Indemnity Obligations of the RTF. The RTF agrees to protect, defend, indemnify, save, and hold harmless, LSU and the LSU Research Campuses and their board

members, officers, agents, servants, employees, and volunteers, from and against any and all claims, damages, expenses, and liability arising out of injury or death to any person, or arising out of the damage, loss or destruction of any property which may occur, or arising out of any act or omission of the RTF, its agents, board members, servants, and employees, or any and all costs, expenses and/or attorney fees incurred by LSU or the LSU Research Campuses as a result of any such claims, demands, suits or causes of action, except those claims, demands, suits, or causes of action arising out of the negligence of LSU and the LSU Research Campuses or their officers, agents, servants, employees and/or volunteers. The RTF agrees to investigate, handle, respond to, provide defense for and defend any such claims, demands, suits, or causes of action at its sole expense and agrees to bear all other costs and expenses related thereto, even if the claims, demands, suits, or causes of action are groundless, false or fraudulent.

2. Indemnity Obligations of LSU. LSU and the LSU Research Campuses agree to protect, defend, indemnify, save, and hold harmless, the RTF and its board members, officers, agents, servants, employees, and volunteers, from and against any and all claims, damages, expenses, and liability arising out of injury or death to any person, or arising out of the damage, loss or destruction of any property which may occur, or arising out of any act or omission of LSU or the LSU Research Campuses or their agents, board members, servants, and employees, or any and all costs, expenses and/or attorney fees incurred by the RTF as a result of any such claims, demands, suits or causes of action, except those claims, demands, suits, or causes of action arising out of the negligence of the RTF, its officers, agents, servants, employees and/or volunteers. LSU and the LSU Research Campuses agree to investigate, handle, respond to, provide defense for and defend any such claims, demands, suits, or causes of action at its sole expense and agree to bear all other costs and expenses related thereto, even if the claims, demands, suits, or causes of action are groundless, false or fraudulent. However, the Parties further agree that the costs and expenses incurred by LSU and the LSU Research Campuses in fulfilling their defense and indemnity obligations hereunder shall be limited to proceeds from the Office of Risk Management or other applicable LSU insurance plan which are available for this purpose.

G. Insurance

Insurance shall be placed with insurers with an A.M. Best's rating of no less than A-: VI. This rating requirement shall be waived for Worker's Compensation coverage only.

Contractor's Insurance: The Contractor shall not commence work under this contract until he has obtained all insurance required herein. Certificates of Insurance, fully executed by officers of the Insurance Company written or countersigned by an authorized Louisiana State agency, shall be filed with the State of Louisiana for approval. The Contractor shall not allow any sub-contractor to commence work on his subcontract until all similar insurance required for the subcontractor has been obtained and approved. If so requested, the Contractor shall also submit copies of insurance policies for inspection and approval of the State of Louisiana before work is commenced. Said policies shall not hereafter be canceled, permitted to expire, or be changed without thirty (30) days' notice in advance to the State of Louisiana and consented to by the State of Louisiana in writing and the policies shall so provide.

Compensation Insurance: Before any work is commenced, the Contractor shall maintain during the life of the contract, Workers' Compensation Insurance for all of the Contractor's

employees employed at the site of the project. In case any work is sublet, the Contractor shall require the subcontractor similarly to provide Workers' Compensation Insurance for all the latter's employees, unless such employees are covered by the protection afforded by the Contractor. In case any class of employees engaged in work under the contract at the site of the project is not protected under the Workers' Compensation Statute, the Contractor shall provide for any such employees, and shall further provide or cause any and all subcontractors to provide Employer's Liability Insurance for the protection of such employees not protected by the Workers' Compensation Statute.

Commercial General Liability Insurance: The Contractor shall maintain during the life of the contract such Commercial General Liability Insurance which shall protect him, the State, and any subcontractor during the performance of work covered by the contract from claims or damages for personal injury, including accidental death, as well as for claims for property damages, which may arise from operations under the contract, whether such operations be by himself or by a subcontractor, or by anyone directly or indirectly employed by either or them, or in such a manner as to impose liability to the State. Such insurance shall name the State as additional insured for claims arising from or as the result of the operations of the Contractor or his subcontractors. In the absence of specific regulations, the amount of coverage shall be as follows: Commercial General Liability Insurance, including bodily injury, property damage and contractual liability, with combined single limits of \$1,000,000.

Insurance Covering Special Hazards: Special hazards as determined by the State shall be covered by rider or riders in the Commercial General Liability Insurance Policy or policies herein elsewhere required to be furnished by the Contractor, or by separate policies of insurance in the amounts as defined in any Special Conditions of the contract included therewith.

Licensed and Non-Licensed Motor Vehicles: The Contractor shall maintain during the life of the contract, Automobile Liability Insurance in an amount not less than combined single limits of \$1,000,000 per occurrence for bodily injury/property damage. Such insurance shall cover the use of any non-licensed motor vehicles engaged in operations within the terms of the contract on the site of the work to be performed there under, unless such coverage is included in insurance elsewhere specified.

Subcontractor's Insurance: The Contractor shall require that any and all subcontractors, which are not protected under the Contractor's own insurance policies, take and maintain insurance of the same nature and in the same amounts as required of the Contractor.

H. Non-Assignability

The Parties shall not assign any interest in this Agreement by assignment, transfer, or novation, without prior written consent of the other Parties; provided, however, the RTF may freely assign to its bank, trust company, or other financial institution any money due or to become due from approved agreements. However, notice of such assignment or transfer shall be furnished promptly to LSU, the LSU Research Campuses and LSU's Vice President for Finance & Administration/Chief Financial Officer.

I. Binding Effect

Except as otherwise provided herein, this Agreement, and the rights and obligations of the Parties hereunder, will be binding upon and inure to the benefit of the Parties' respective successors, assigns, heirs, legatees, executors, administrators and legal representatives.

J. Audit and Auditors

The Parties hereby agree that the Legislative Auditor of the State of Louisiana and/or the Office of the Governor, Division of Administration, as well as the internal auditors of LSU acting directly or through contracted auditors shall have the option of auditing all records and accounts of the RTF that relate to this Agreement, as well as all contracts with outside consultants and service providers relative to the performance of services under this Agreement.

K. Record Retention

RTF agrees to retain all books, records, and other documents relevant to this Agreement and the funds expended hereunder for at least three (3) years after final payment hereunder, or as required by applicable Federal law if Federal funds are used to fund this Agreement.

L. Ownership

All records, reports, documents and other material delivered or transmitted to the RTF by LSU and/or the LSU Research Campuses shall remain the property of LSU and shall be returned by the RTF to LSU, at the RTF's expense, at termination or expiration of this Agreement. All records, reports, documents, or other material related to this Agreement and/or obtained or prepared by the RTF in connection with the performance of the services contracted for herein shall become the property of LSU, and shall, upon request, be returned by the RTF to LSU, at the RTF's expense, at termination or expiration of this Agreement.

M. Term

This Agreement shall begin on the Effective Date and shall terminate on June 30, 2017. The termination date may be extended by written amendment to this Agreement, which must be signed by each of the Parties after obtaining any necessary approvals.

N. Termination

LSU may terminate this Agreement at any time by giving thirty (30) days written notice to the RTF. The RTF shall be entitled to payment for deliverables in progress, to the extent work has been performed satisfactorily.

O. Fiscal Funding

The continuation of this Agreement is contingent upon the appropriation of funds to fulfill the requirements of this Agreement by the Legislature as determined by LSU in its sole discretion. If the Legislature fails to appropriate sufficient monies to provide for the continuation of this Agreement, or if such appropriation is reduced by the veto of the Governor or by any means provided in the appropriations act to prevent the total appropriation for the year from exceeding revenues for that year, or for any other lawful purpose, and the effect of such reduction

is to provide insufficient monies for the continuation of this Agreement, this Agreement shall terminate on the date of the beginning of the first fiscal year for which funds are not appropriated unless terminated earlier as otherwise provided in this Agreement.

P. Discrimination Clause

1. Applicable Non-Discrimination Acts. The Parties agree to abide by the requirements of the following as applicable: Title VI of the Civil Rights Act of 1964 and Title VII of the Civil Rights Act of 1964, as amended by the Equal Employment Opportunity Act of 1972, Federal Executive Order 11246 as amended, the Rehabilitation Act of 1973, as amended, the Vietnam Era Veteran's Readjustment Assistance Act of 1974, Title IX of the Education Amendments of 1972, the Age Discrimination Act of 1975, the Fair Housing Act of 1968 as amended, and the Americans with Disabilities Act of 1990.

2. Non-Discrimination Policy. The Parties agree not to discriminate in employment practices, and will render services under this Agreement without regard to race, color, religion, sex, sexual orientation, national origin, veteran status, political affiliation, or disability.

3. Termination. Any failure to comply with these statutory obligations when applicable, or any act of discrimination committed by any Party, shall be grounds for termination of this Agreement.

Q. Independent Contractors

Nothing contained in this Agreement is intended to, or shall be construed in any manner, as creating or establishing the relationship of employer/employee between the Parties. The RTF shall at all times remain an "independent contractor" with respect to the Services to be performed under this Agreement.

R. Tax Liability

The RTF hereby agrees that the responsibility for payment of taxes due, if any, in connection with the funds received under this Agreement shall be the obligation of the RTF.

S. Agreement Approval

This Agreement, as well as any amendments hereto, shall not be effective until it has been approved and signed by all parties and until it has been approved by the Director of the Office of Contractual Review or the Commissioner of Administration.

T. General Provisions

1. Severability. To the fullest extent possible, each provision of this Agreement shall be interpreted in such manner as to be effective and valid under applicable law, but if any provisions of this Agreement shall be prohibited or invalid under such law, such provision shall be ineffective to the extent of such prohibition or invalidity without invalidating the remainder of such provision or the remaining provisions of this Agreement.

2. Governing Law; Venue. This Agreement shall be construed in accordance with and governed by the laws of the State of Louisiana. The 19th Judicial District Court in and for the Parish of East Baton Rouge, State of Louisiana, shall be the exclusive court of jurisdiction and venue for any litigation, special proceeding or other proceeding by and among the Parties in connection with, or by reason of, this Agreement.

3. Notices. Any notice required or permitted to be given under or in connection with this Agreement shall be in writing and shall be deemed to have been duly provided upon delivery, if by hand; on the guaranteed delivery date, if by reputable overnight courier; or upon confirmation of successful transmission if by email. Notices must be addressed to the addressee, or the person then-holding the office of the addressee, at the following addresses or to such other person or address as a Party may give notice to the other Parties:

If to RTF: LSU Research and Technology Foundation
340 East Parker Boulevard
Baton Rouge, LA 70803
Attention: Arthur R. Cooper, Chief Executive Officer
Email: acooper@laetc.com

with a copy to: Kantrow, Spaht, Weaver & Blitzer (APLC)
City Plaza, Suite 300
445 North Boulevard
Baton Rouge, LA 70802
Attention: W. Scott Keaty, Esq.
Email: scott@kswb.com

If to LSU: Board of Supervisors of Louisiana State University
and Agricultural and Mechanical College
3810 West Lakeshore Drive
Baton Rouge, LA 70808
Attention: F. King Alexander, President and Chancellor
Email: alexander@lsu.edu

with a copy to: Taylor, Porter, Brooks & Phillips LLP
8th Floor Chase Tower South
451 Florida Street
Baton Rouge, LA 70801
Attention: John P. Murrill, Esq.
Email: john.murrill@taylorporter.com

If to LSU A&M: Louisiana State University and
Agricultural and Mechanical College

206 Louisiana Emerging Technology Center
 340 East Parker Boulevard
 Baton Rouge, LA 70808
 Attention: Andrew J. Maas, M.S., J.D., LL.M.
 Assistant Vice Chancellor for Research Technology
 Transfer
 Director, Office of Intellectual Property,
 Commercialization & Development
 Email: andrewm@lsu.edu

If to LSU
 Agricultural Center: Louisiana State University Agricultural Center
 104 J. Norman Efferson Hall
 110 LSU Union Square
 Baton Rouge, LA 70803-0106
 Attention: Wade Baumgartner, Ph.D., J.D., Director
 Office of Sponsored Programs and Intellectual Property
 Email: WBaumgartner@agcenter.lsu.edu

If to Pennington: Pennington Biomedical Research Center
 6400 Perkins Road
 Baton Rouge, LA 70808
 Attention: Leslie M. Smith, M.S., J.D.
 Licensing & Technology Officer
 Office of Intellectual Property & Technology Transfer
 Email: Leslie.Smith@pbrc.edu

If to LSU HSC –
 New Orleans: Louisiana State University
 Health Sciences Center – New Orleans
 433 Bolivar Street, Suite 827
 New Orleans, LA 70112
 Attention: Patrick E. Reed, M.S., RTTP, Director
 Office of Technology Management
 Email: preed3@lsuhsc.edu

If to LSU HSC –
 Shreveport: Louisiana State University
 Health Sciences Center – Shreveport
 1501 Kings Highway, Room 1-214
 Shreveport, LA 71103
 Attention: Annella Nelson
 Office for Sponsored Programs and Technology Transfer
 Email: anelso@lsuhsc.edu

4. Entire Agreement; Supercedure. This Agreement sets forth the entire agreement of the Parties with respect to the subject matter hereof and supercedes any and all

prior contracts, agreements and understandings between the Parties, whether written or oral, concerning the subject matter hereof and is a complete statement of the terms thereof.

5. Amendments. The Parties agree that any amendment to this Agreement must be in writing and executed by all Parties.

6. Construction. The Parties and/or their respective counsel have participated in the negotiation and drafting of this Agreement. In the event that an ambiguity or question of intent or interpretation arises, this Agreement shall be construed as if drafted together by the Parties, and no presumption or burden of proof shall arise favoring or disfavoring any of the Parties by virtue of the authorship of any of the provisions of this Agreement. In entering this Agreement, the Parties represent that they have relied upon the advice of their attorneys, who are attorneys of their own choice, and that the terms of this Agreement have been completely read and explained to them by their attorneys, and that those terms are fully understood and voluntarily accepted by them.

7. Counterpart Execution. This Agreement may be executed in any number of counterparts, each of which shall be an original, but all of which shall together constitute one and the same instrument. For purposes hereof, facsimile and electronically scanned pdf copies hereof and facsimile and electronically scanned pdf signatures hereof shall be authorized and deemed effective.

8. Captions. The captions or headings in this Agreement are for convenience only and in no way define, limit or describe the scope or extent of any of the provisions of this Agreement.

9. Further Assurances. From time to time hereafter, each Party shall execute and deliver such additional instruments, certificates or documents, and take all such actions as the other Parties may reasonably request, for the purpose of fulfilling its obligations hereunder.

10. No Personal Liability. No covenant or agreement contained in this Agreement shall be deemed to be the covenant or agreement of any official, trustee, board member, officer, agent or employee of any Party hereto in his individual capacity, and those persons executing this Agreement on behalf of a Party to this Agreement shall not be liable personally with respect to this Agreement or be subject to any personal liability or accountability by reason of the execution and delivery of this Agreement except to the extent required by law.

11. Delay or Omission. No delay or omission in the exercise of any right or remedy accruing to a Party upon any breach by the other Party under this Agreement shall impair such right or remedy or be construed as a waiver of any breach theretofore or thereafter occurring. The waiver of any condition or the breach of any term, covenant, or condition herein or therein contained shall not be deemed to be a waiver of any other condition or of any subsequent breach of the same or any other term, covenant or condition herein or therein contained.

[Signature page follows]

THUS DONE AND SIGNED at Baton Rouge, Louisiana, on the 27th day of June, 2014, to be effective as of the Effective Date.

WITNESSES:

LSU RESEARCH AND TECHNOLOGY FOUNDATION

Sandy Deslark
[Signature]

By: [Signature]
Name: Arthur R. Cooper
Title: Chief Executive Officer

THUS DONE AND SIGNED at Baton Rouge, Louisiana, on the 1st day of July, 2014, to be effective as of the Effective Date.

WITNESSES:

BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL AND MECHANICAL COLLEGE

Dellie Richards
Vicki L. George

By: F. King Alexander
Name: F. King Alexander
Title: President & Chancellor

OK to Sign
AL

APPROVED
Office of the Governor
Office of Contractual Review

[Signature]
DIRECTOR

[Signature Page for Cooperative Endeavor Agreement]

Recommendation of PCTT

To: President F. King Alexander

From: President's Committee on Tech Transfer (Members: William Richardson, Kalliat "KT" Valsaraj, David Winwood, Patrick Reed, Annella Nelson and Nicole Honoree)

Subject: Recommendations from February 8, 2016 meeting

Date: February 11, 2016

Additional Members

Last year LSU-Shreveport (LSUS) was added to the CEA between LSU and the LSU Research and Technology Foundation (RTF) and the committee recommends that Paul Sisson of LSUS be added to the committee.

Budget for CEA between RTF and LSU

The activity in technology transfer of the LSU Research Campuses has seen a significant increase. There has been a 40% increase in the disclosures and 58 % in New Patents filed. At the same time the legal fees per patent filed has drop from an average of \$22,208 to \$ 12,590 or 57%. However, the increase in activity has resulted in an increase of legal fees over the anticipated amounts that were used to calculate the budgets in FY 2015 and FY 2016. Based on the actual amounts incurred during the first 18 months the expected deficit is \$ 433,000. This means the RTF is expending more in legal fees than it is receiving. The PCTT is recommending that the budget for FY 2016 be increase by \$ 433,000 and due to the state of the budget for each campus, The PCTT is requesting that this funding be provided by the dedicated funds derived from licensing income that is maintained by the President's office.

The campuses have established their anticipated budgets for FY 2017 which are show below. Also the chart includes \$ 310,000 from the President's office, which is approximately what was provided last year and consistent with your support for our efforts and this amount is included in the LSU A&M budget, as it was last year.

LSU A&M	\$ 610,000.00
LSU Agricultural Center	\$ 251,000.00
Pennington	\$ 83,000.00
LSU HSC – New Orleans	\$ 208,000.00
LSU HSC – Shreveport	\$ 111,000.00
LSU-S	\$ 2,000.00
TOTAL	\$ 1,265,000.00

To avoid the issue of unexpected budget increases, the campuses have agreed to provide up to an additional \$ 200,000 to cover any overages in future spending and a new clause was added to the CEA.

Approval of CEA

Attached to this recommendation is a draft of an amendment to the CEA, which incorporates the changes outlined above. It is the request of the PCTT that this be placed on the agenda of the Board of Supervisors at its next meeting and then placed on the JLCB at its next meeting after it is scheduled to be approved by the LSU BOS.

Second AMENDMENT TO
COOPERATIVE ENDEAVOR AGREEMENT BY
AND AMONG
LSU RESEARCH AND TECHNOLOGY FOUNDATION
AND

**BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY
AND AGRICULTURAL AND MECHANICAL COLLEGE,**
which includes the following research campuses, Louisiana
State University and Agricultural and Mechanical College,
Louisiana State University Agricultural Center,
Pennington Biomedical Research Center,
Louisiana State University Health Sciences Center – New Orleans,
Louisiana State University Shreveport and Louisiana State University
Health Sciences Center – Shreveport

BE IT KNOWN that on the date last signed below the LSU Research and Technology Foundation, a nonprofit Louisiana corporation, represented herein by Arthur R. Cooper, its duly authorized undersigned Chief Executive Officer (hereinafter referred to as the “**RTF**”), and the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College, a public constitutional corporation of the State of Louisiana, represented herein by F. King Alexander, its duly authorized undersigned President (hereinafter referred to as “**LSU**”), which includes the following research campuses, Louisiana State University and Agricultural and Mechanical College (“**LSU A&M**”), Louisiana State University Agricultural Center (“**LSU Agricultural Center**”), Pennington Biomedical Research Center (“**Pennington**”), Louisiana State University Health Sciences Center – New Orleans (“**LSU HSC – New Orleans**”), Louisiana State University Shreveport (“**LSU-S**”) and Louisiana State University Health Sciences Center – Shreveport (“**LSU HSC – Shreveport**”) (each an “**LSU Research Campus**” and collectively, the “**LSU Research Campuses**”). The RTF and LSU are each referred to herein as a “**Party**” and, collectively, as the “**Parties,**” do hereby enter into this **Amendment to Contract CMFS# 729262** under the following terms and conditions. This amendment shall become effective when approved by the LSU Board of Supervisors

PURPOSE: To amend the budget per section C(1)(c) (amended to section C(1)(e))

SECTION AMENDED: C. Financial Terms

In consideration of the Services the RTF provides hereunder, the RTF will receive the annual fee (the “**Annual Fee**”) described in this Section C. Other than the Annual Fee, the RTF acknowledges that it is not entitled to any additional payments from either LSU or any of the LSU Research Campuses pursuant to this Agreement. The RTF may seek funding from other

sources to cover its start-up and any other costs it incurs in providing the Services provided such funding does not violate applicable law or the terms and conditions of the RTF's organizational documents.

1. Annual Fee Timing. The Annual Fee is payable to the RTF in either annual, semi-annual, quarterly or monthly installments which will be agreed upon by the Parties.

(a) First Annual Fee (FY 2015). The First Annual Fee is Eight Hundred Thousand (\$800,000.00) Dollars and is payable by each LSU Research Campus as follows:

LSU A&M	\$	332,061
LSU Agricultural Center	\$	154,531
Pennington	\$	87,960
LSU HSC – New Orleans	\$	176,229
LSU HSC – Shreveport	\$	49,219
TOTAL	\$	800,000

(b) Second Annual Fee (FY 2016). The Second Annual Fee is One Million, Seven Hundred Fifty-Nine Thousand, Eight Hundred Sixteen (\$1,759,816.00) Dollars and is payable by each LSU Research Campus as follows:

LSU A&M	\$	1,162,578
LSU Agricultural Center	\$	235,484
Pennington	\$	96,390
LSU HSC – New Orleans	\$	192,207
LSU HSC – Shreveport	\$	71,557
LSU-S	\$	1,600
TOTAL	\$	1,759,816

(c) Third Annual Fee (FY 2017). The Third Annual Fee is One Million Two Hundred Seventy-Six Thousand (\$1,276,000) Dollars and is payable by each LSU Research Campus as follows:

LSU A&M	\$	610,000
LSU Agricultural Center	\$	251,000
Pennington	\$	83,000
LSU HSC – New Orleans	\$	208,000
LSU HSC – Shreveport	\$	111,000
LSU-S	\$	2,000
TOTAL	\$	1,265,000

(d) Extraordinary or Addition Services. The Parties agree that if additional

services are required that exceed what was anticipated by the Parties or there is an extraordinary event that occurs which increases the anticipated budget any LSU Research Campus budget, that budget may be increased by written agreement between a LSU Research Campus and the RTF, but the agreement must be approved by the LSU President. The total annual increases approved in this manner shall not exceed Two Hundred Thousand (\$200,000) Dollars.

(e) Subsequent Annual Fees. Each Annual Fee subsequent to the first Annual Fee as well as the percentage of each subsequent Annual Fee that will be paid by each of the LSU Research Campuses will be adjusted each year based on multiple factors to be discussed and agreed upon in advance in writing by the RTF, LSU and the LSU Research Campuses.

2. Payment Terms. On and after the Effective Date of this Agreement, the RTF will invoice each LSU Research Campus for its respective share of the Annual Fee ten (10) days prior to the due date established by the Parties, and each LSU Research Campus will pay the RTF its respective share of the Annual Fee by the day it is due.

[Signature page follows]

THUS DONE AND SIGNED at Baton Rouge, Louisiana, on the ____ day of _____, 2016, to be effective as of the Effective Date.

WITNESSES:

LSU RESEARCH AND TECHNOLOGY FOUNDATION

By: _____
Name: Arthur R. Cooper
Title: Chief Executive Officer

THUS DONE AND SIGNED at Baton Rouge, Louisiana, on the ____ day of _____, 2016, to be effective as of the Effective Date.

WITNESSES:

BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL AND MECHANICAL COLLEGE

By: _____
Name: F. King Alexander
Title: President

[Signature Page for 2nd Amendment of Cooperative Endeavor Agreement]



Request from LSUA to the Board of Supervisors regarding the proposed expansion of the Dual Enrollment Program (DEP) at LSUA. The request is for the Board to approve the expansion of the program to include high school students from Central Louisiana. The request is for the Board to approve the expansion of the program to include high school students from Central Louisiana.

Board of Supervisors, Louisiana State University at Alexandria

Item 8 - March 12, 2016

This is a “significant board matter” pursuant to the Board’s Bylaws, Art. VII, Section 8:

D.1 Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the System or any of its campuses or divisions.

D.2.f Cooperative endeavor agreements pursuant to Article VII, Section 14 of the Louisiana Constitution, joint ventures, partnerships, and similar agreements, and agreements directly relating thereto

13. Approval of the Cooperative Endeavor Agreement (CEA) between LSUA and UAC

Louisiana State University at Alexandria (LSUA) is expanding its undergraduate student population through the establishment of a Dual Enrollment Program (DEP) designed to provide top of the line educational opportunities to the high school students of Central Louisiana. Through LSUA’s partnership with University Academy of Central Louisiana (UAC), high school students are afforded the opportunity to experience college-level curricula and instruction through rigorous sets of coursework, which will ultimately serve as the basis for the students’ long-term success at LSUA or another institution.

LSUA and UAC utilized a Memorandum of Understanding (MOU) to begin the trial program. This Cooperative Endeavor Agreement (CEA) formalizes the second year of the program, which shall be evaluated by LSUA. If the findings of this evaluation support a continuation of the program, LSUA may request an extension beyond June 2016 for up to two fiscal years. The request for the extension must be approved by the President or the President’s designee.

The CEA formalizes many of the MOU requirements and reflects the increased relationship to benefit LSUA and students in Central Louisiana. UAC will attract and recruit high school students to participate in the DEP through LSUA. As the home institution for the high school students, UA is responsible for assessing tuition and fees for their institution and only after each eligible student has completed all necessary pre-requisites, may they then be enrolled in LSUA dual enrollment courses. Additionally, UAC is responsible for providing their own orientation services and programs, as well as, acting as a liaison with students and faculty to ensure that satisfactory academic progress is being made.

LSUA’s responsibilities involve providing suitable curriculum for DEP courses, as well as, technological support, library services, campus Oakard Services and Cafeteria Meal Plans as needed by UAC. Furthermore, LSUA currently makes available adequate teaching and administrative spaces, and assists with registration and advising of any UAC students enrolled in DEP courses. Although LSUA has priority on all athletic facilities and resources, the university also provides access to athletic facilities to UAC.

UAC is responsible for the conduct of its students on LSUA’s campus and shall assure that its students, their relatives and friends, and others attracted to LSUA due to the location of UAC will not engage in any conduct on LSUA’s campus that disrupts, or otherwise interferes with the educational, recreational, social, and other activities of the LSUA students.

The DEP showed much success based on the first full year under the MOU, providing benefit to both LSUA and students in Central Louisiana.

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Under the MOU, and with the new CEA, students, grade 8 through 12, are admitted to UAC based solely on UAC admittance requirements. Students pay all associated tuition and fees directly to UAC based on the UAC tuition and fee schedule. LSUA remits an invoice to UAC after the census day for both the fall and spring semesters, which is based on UAC enrollment as of the census day of each semester. UAC pays LSUA an amount of \$750 per student, per semester for utilizing campus-based resources outlined in the cooperative endeavor agreement.

Any student also enrolled in a LSUA dual enrollment course pays a \$33 per credit hour tuition charge. These charges are assessed by LSUA and billed directly to UAC based on census day enrollment of UAC students in dual enrollment courses.

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The program is expected to continue to generate positive operating income over time, which will be used as supplemental operating funds for the university. The first year, FY14-15, grossed \$189,092 with a net revenue of \$22,000 (due to startup cost relating to the facilities where UAC is located). FY15-16 grossed \$287,250 with a net revenue of \$237,000. The following chart shows the projected revenue to LSUA through FY18-19:

	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY18-19</u>
<i>Enrollment Projection</i>	225	250	275
Gross Revenue	\$ 337,500	\$ 375,000	\$ 412,500
<i>Expected Expenses</i>	\$ 35,000	\$ 25,000	\$ 50,000
Net Revenue to LSUA	\$ 302,500	\$ 350,000	\$ 362,500

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The Cooperative Endeavor Agreement was prepared by LSU and LSUA staff in consultation with the Office of General Counsel.

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LSU, LSUA, and University Academy of Central Louisiana all have an interest in this program.

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None at this time.

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None.

AbbAnE8 PNbSB

- I. Current Memorandum of Understanding between LSUA and UAC
- II. Proposed Cooperative Endeavor Agreement between LSUA and UAC

Pn08 8 PN: Ab40N

NOWtbeP PIO P0, Pt4bt PSOLVP: tthat the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College hereby authorizes Dr. F. King Alexander, in his capacity as President of LSU, or his designee, acting on behalf of and in the name of the LSU Board of Supervisors, and in consultation with legal counsel, to execute a Cooperative Endeavor Agreement with University Academic of Central Louisiana (UAC), and any related documents necessary or desirable to accomplish and implement the purposes of the Cooperative Endeavor Agreement, with all such agreements and documents, as well as any subsequent amendments or extensions thereto, to contain the terms and conditions, including fees and charges, that the President deems to be in the best interest of LSU.

DUAL ENROLLMENT USE AGREEMENT

This Dual Enrollment Use Agreement, made and entered into the 17th day of February, 2014 between Louisiana State University at Alexandria, a public university in the State of Louisiana, and a member of the Louisiana State University System, domiciled at Alexandria, Louisiana, hereinafter referred to as "LSUA" and Cenla Christian Academy, a private secondary institution, domiciled at Pineville, Louisiana, hereinafter referred to as "CCA".

WHEREAS, both parties wish to expand enrollment in high school dual credit course offerings; and

WHEREAS, LSUA has the physical plant, library, technology and other facilities in which CCA can conduct its operations; and

WHEREAS, the offering of dual enrollments to CCA students will be beneficial to both parties; allowing the CCA students a seamless transition to LSUA.

NOW, THEREFORE, BE IT RESOLVED, that in consideration of the mutual benefits herein described, the parties hereto agree to a non-exclusive arrangement as indicated herein.

Scope of Services

The purpose of this agreement is to provide space for CCA to operate on the LSUA campus and to support CCA students enrolled in the LSUA dual enrollment program. CCA will use classroom, office, and other space which will remain under the control of LSUA.

Consideration

As part of this use agreement, LSUA agrees to the following:

1. LSUA agrees to provide library, technological and other services and appropriate classroom, office and other space on the LSUA campus to CCA. Specific classroom, office and related space in Oakland Hall will be dedicated for CCA use, but will remain under the control of LSUA. Additional space on campus may be scheduled for CCA use, as needed and provided that it is available.
2. LSUA will assist qualified CCA students who have completed required pre-requisites who wish to enroll in LSUA dual enrollment courses; in registering, advising, and will provide other support services for each CCA dually enrolled student.
3. LSUA will invoice CCA monthly for dual enrollment (\$33 per credit hour per student per semester for each student it enrolls in dual enrollment classes at

- LSUA) and \$500 per student per semester for LSUA campus utilization and services for each CCA student, based on each semester's enrollment.
4. LSUA's dual enrollment course offerings or space usage agreements are non-exclusive and shall be made available to other schools and districts as appropriate and available.

CCA agrees to the following:

1. CCA will assess all students enrolled at CCA, CCA tuition and fees since they will be enrolled at CCA as the home institution.
2. Each eligible CCA student who has completed required pre-requisites may be enrolled in LSUA courses for dual credit.
3. CCA will pay LSUA \$33 per credit hour per student per semester for each student it enrolls in dual enrollment classes at LSUA. Fees will be calculated based on the enrollment of the semester's fourteenth (14)-class day for the Fall and Spring Semesters; and the seventh (7th) class day for the Summer Semester.
4. CCA will pay LSUA a \$500 student fee per student per semester for campus utilization and services for each CCA student.
5. Payments will be made to LSUA monthly within 15 days of each invoice.
6. CCA shall monitor and be responsible for the conduct of its students on the LSUA campus. CCA shall assure that its students, their relatives and friends, and others attracted to the LSUA campus because of the location of CCA do not engage in conduct on the LSUA campus that disrupts or otherwise interferes with the educational, recreational, social and other activities of LSUA students. Upon registration, CCA shall provide its students with a Code of Student Conduct, which Code shall be subject to the prior approval of LSUA.

Term of Agreement

This agreement shall begin on February 17, 2014 and shall terminate on June 30th, 2015 with an option to renew annually for up to three years with mutual approval.

Termination Clause

LSUA may terminate this agreement for cause based upon the failure of CCA to comply with the terms and/or conditions of the agreement; provided that LSUA shall give CCA written notice specifying CCA's failure. If within thirty (30) days after receipt of such notice, CCA shall not have either corrected such failure or, in the case of failure which cannot be corrected in thirty (30) days, begun in good faith and thereafter proceeded diligently to complete such correction, then LSUA may, at its option, place CCA in default and the Agreement shall terminate on the date specified in such notice. CCA may exercise any rights available to it under Louisiana law to terminate for cause upon the failure of LSUA to comply with the terms and conditions of this agreement; provided that CCA shall give LSUA written notice specifying LSUA's failure and a reasonable opportunity for LSUA to cure the defect.

Termination for Convenience

LSUA may terminate the agreement at any time by giving thirty (30) days written notice to CCA.

Ownership

All records, reports, documents, and other materials delivered or transmitted to CCA by LSUA shall remain the property of LSUA, and shall be returned by CCA to LSUA, at CCA's expense, at termination or expiration of this contract. All records, reports, documents, or other materials related to this agreement and/or obtained or prepared by CCA in connection with the performance of the services agreed for herein shall become the property of LSUA, and shall, upon request, be returned by CCA to LSUA, at CCA expense, at termination or expiration of this agreement.

Indemnification

CCA shall protect, defend, indemnify, save and hold harmless LSUA, any and all subsections, departments, officers, agents, servants, and employees, including volunteers, from and against any and all claims, demands, expense, and liability arising out of damages, injury or death to any person or the damage, loss or destruction of any property which may grow out of any act or omission of CCA, its employees, agents, or its students resulting from this agreement, whether in tort, workman's' compensation, strict liability, or otherwise, excluding any liability arising from the negligence or fault of the LSUA or its agents or employees. Should LSUA or its employees be sued or presented with any claim for money or otherwise, CCA agrees, in addition to indemnification of the said claims, to assume the defense of and indemnify LSUA against any expenses for attorney fees, investigators, or legal defense of said claims to the extent recited above.

Insurance

CCA shall provide LSUA a certificate of liability insurance with at least \$1,000,000 Combined Single Limit coverage naming LSUA as additional insured for the named facilities. Certificate period shall coincide with the term period of this agreement. Additionally, CCA shall provide a certificate of workers' compensation insurance or a certificate that CCA is validly insured under self-insurance workers' compensation scheme approved by the applicable state authorities.

Non-assignability

No party shall assign any interest in this agreement by assignment, transfer or novation, without prior written consent of either party. This provision shall not be construed to prohibit either party from assigning his bank, trust company, or other financial institution any money due or to become due from approved agreements without such prior written consent. Notice of any such assignment or transfer shall be furnished promptly to each party and the Office of Contractual Review.

Fiscal Funding

The continuation of this contract is contingent upon the appropriation of funds to fulfill the requirements of the contract by the legislature. If the legislature fails to appropriate

sufficient monies to provide for the continuation of the contract, or if such appropriation is reduced by the veto of the Governor or by any means provided in the appropriations act to prevent the total appropriation for the year from exceeding revenues for that year, or for any other lawful purpose, and the effect of such reduction is to provide insufficient monies for the continuation of the contract, the contract shall terminate on the date of the beginning of the first fiscal year for which funds are not appropriated.

Discrimination Clause

CCA agrees to abide by the requirements of the following as applicable: Title VI and VII of the Civil Rights Act of 1964, as amended by the Equal Opportunity Act of 1972, Federal Executive Order 11246, the Federal Rehabilitation Act of 1973, as amended, the Vietnam Era Veteran's Readjustment Assistance Act of 1974, Title IX of the Education Amendments of 1972, the Age Act of 1975, and contractor agrees to abide by the requirements of the Americans with Disabilities Act of 1990.

In accordance with LSUA, CCA agrees not to discriminate in its employment practices, and will render services under this contract without regard to race, color, religion, sex, sexual orientation, national origin, veteran status, political affiliation, disabilities.

Any act of discrimination committed by CCA, or failure to comply with these statutory obligations when applicable shall be grounds for termination of this contract.

Auditors Clause

It is hereby agreed that the Legislative Auditor of the State of Louisiana and/or the Office of the Governor, Division of Administration auditors shall have the option of auditing all accounts, which relate to this contract.

This agreement constitutes the entire agreement between the parties with respect to the subject matter.

THUS DONE AND SIGNED AT Alexandria, Louisiana on the day, month and year first written above.

IN WITNESS WHEREOF, the parties have executed this Use Agreement as of this 18th day of February 2014.

Cenla Christian Academy:

By: *Samuel Byrd*

Title: *CEO*

Louisiana State University at Alexandria:

By: *Paul Craig*

Title: *Interim Chancellor*

Louisiana State University:

By: *F. King Alexander*

Title: *President + Chancellor*

STATE OF LOUISIANA
COOPERATIVE ENDEAVOR AGREEMENT

THIS COOPERATIVE ENDEAVOR, made and entered into this *12th* day of *January* 2016 by and between Louisiana State University at Alexandria of the State of Louisiana, hereinafter referred to as “State,” and/or “Agency” and University Academy officially domiciled at Alexandria, Louisiana, 71302 hereinafter referred to as “Contracting Party”.

ARTICLE I

WITNESSETH:

1.1 WHEREAS, Article VII, Section 14(C) of the Constitution of the State of Louisiana provides that “For a public purpose, the state and its political subdivisions...may engage in cooperative endeavors with each other, with the United States or its agencies, or with any public or private association, corporation, or individual;” and

1.2 WHEREAS, the State and/or Agency desires to cooperate with the Contracting Party in the implementation of the Project as hereinafter provided;

1.3 WHEREAS, the STATE and/or Agency has the authority to enter into this Agreement as evidenced by its governmental purpose of being an institution of higher learning within Louisiana State University, a public university system within the state of Louisiana.

1.4 WHEREAS, the public purpose of the Project is described as: Allowing the Contracting Party to operate on the Agency’s campus and to support the Contracting Party’s students enrolled in the Agency’s dual enrolment program. The Contracting Party will use classroom, office, and other space which will remain under the control of the Agency.

1.5 WHEREAS, the State and/or Agency has a reasonable expectation of receiving a benefit or value described in detail that is at least equivalent to or greater than the consideration described in this Agreement;

1.6 WHEREAS, the transfer or expenditure of public funds or property is not a gratuitous donation;

NOW, THEREFORE, in consideration of the premises and the mutual covenants herein contained, the parties hereto agree as follows:

ARTICLE II
SCOPE OF SERVICES

2.1 The Contracting Party shall:

1. The Contracting Party will assess all students enrolled at The Contracting Party, The Contracting Party tuition and fees since they will be enrolled at The Contracting Party as the home institution.
2. Each eligible The Contracting Party student who has completed required pre-requisites may be enrolled in The Agency courses for dual credit.
3. The Contracting Party will pay The Agency \$33 per credit hour per student per semester for each student it enrolls in dual enrollment classes at The Agency. Fees will be calculated based on the enrollment of the semester's fourteenth (14)-class day for the Fall and Spring Semesters; and the seventh (7th) class day for the Summer Semester.
4. Payments will be made to The Agency monthly within 15 days of each invoice.
5. The Contracting Party shall monitor and be responsible for the conduct of its students on the The Agency campus. The Contracting Party shall assure that its students, their relatives and friends, and others attracted to the The Agency campus because of the location of The Contracting Party do not engage in conduct on the The Agency campus that disrupts or otherwise interferes with the educational, recreational, social and other activities of The Agency students.
6. Upon registration, The Contracting Party shall provide its students with a Code of Student Conduct, which Code shall be subject to the prior approval of The Agency.
7. The Contracting Party shall leave all athletic facilities clean and organized after all The Contracting Party athletic events.
8. The Contracting Party shall be responsible for police and janitorial support for all The Contracting Party athletic events scheduled outside of normal business hours (Mon-Fri, 8:00AM to 4:30PM).
9. Admit all persons who apply and are qualified.

ARTICLE III
DELIVERABLES

3.1 Deliverables:

As part of this use agreement, The Agency agrees to the following:

1. The Agency agrees to provide library, limited technological (for The Agency owned and operated equipment and systems) and other services including, but not limited to campus Oakard Services and Cafeteria Meal Plans, as needed to The Contracting Party.
2. Specific classroom, office and related space in Oakland Hall and Chambers Hall will be dedicated for The Contracting Party use, but will remain under the control of The Agency. Additional space on campus may be scheduled for The Contracting Party use, as needed and provided that it is available, at an additional charge determined

- by the Agency.
3. The Agency will provide access to athletic facilities in coordination with the Athletic Department. The Agency has priority on all athletic facilities and resources and all of the same remain in control of The Agency at all times.
 4. The Agency will assist qualified The Contracting Party students who have completed required pre- requisites who wish to enroll in The Agency dual enrollment courses; in registering, advising, and will provide other support services for each The Contracting Party dually enrolled student.
 5. The Agency will invoice The Contracting Party monthly for both the dual enrollment and student fees as outlined below under the The Contracting Party agreement.
 6. The Agency's dual enrollment course offerings or space usage agreements are non-exclusive and shall be made available to other schools and districts as available.

ARTICLE IV **PAYMENT TERMS**

4.1 A. In consideration of the services described above, the Contracting Party hereby agrees to pay the Agency a maximum fee of \$750 per Student, Per Semester. Payment will be made in the following manner:

B. In consideration of the services described above, the State and/or Agency hereby agrees to provide benefits to the Contracting Party. Benefits will be received/provided in the following manner:

The Agency shall submit an invoice for services performed to the Contracting Party within ten (10) days following the University Census Day, including a detailed list of services performed and an itemized account of time spent during that calendar month for each such service. The Contracting Party shall remit payment for such services within thirty (30) days following receipt of such detailed list of services and acceptance of the work product. The compensation for any extension of the initial term shall be subject to future agreement by the parties.)

4.2 Additional Costs and Expenses. No additional costs or expenses incurred by the Contracting Party in performance of this Agreement shall be reimbursed or paid by the State and/or Agency unless agreed upon in writing by the parties.

4.3 Disbursements under this Agreement will be allowed only for expenditures occurring between and including the dates of November 1, 2015 through June 30, 2016 and this project and all of the Contracting Party's services shall be completed by that date. Payment is contingent upon the availability of funds and upon the approval of this Agreement.

ARTICLE V **TERMINATION FOR CAUSE**

5.1 The State and/or Agency may terminate this Agreement for cause based upon the failure of Contracting Party to comply with the terms and/or conditions of the Agreement; provided that the State and/or Agency shall give Contracting Party written notice specifying Contracting Party's failure. If within thirty (30) days after receipt of such notice, Contracting Party shall not

have either corrected such failure or, in the case which cannot be corrected in thirty (30) days, begun in good faith to correct said failure and thereafter proceeded diligently to complete such correction, then the State and/or Agency may, at its option, place Contracting Party in default and the Agreement shall terminate on the date specified in such notice. The State and/or Agency may exercise any rights available to it under Louisiana law to terminate for cause upon the failure of the Contracting Party to comply with the terms and conditions of this Agreement; provided that the State and/or Agency shall give the Contracting Party written notice specifying the Contracting Party's failure and a reasonable opportunity for the Contracting Party to cure the defect.

ARTICLE VI

TERMINATION FOR CONVENIENCE

6.1 The State and/or Agency may terminate the Agreement at any time by giving thirty (30) days written notice to Contracting Party. Upon receipt of notice, Contracting Party shall, unless the notice directs otherwise, immediately discontinue the work and placing of orders for materials, facilities, services and supplies in connection with the performance of this Agreement. The State and/or Agency shall be entitled to payment for deliverables in progress to the extent work has been performed satisfactorily.

ARTICLE VII

OWNERSHIP OF WORK PRODUCT, CONFIDENTIALITY AND COPYRIGHT

7.1 All work product, including records, reports, documents and other material delivered or transmitted to Contracting Party by the State and/or Agency, shall remain the property of the State and/or Agency, and shall be returned by Contracting Party to the State and/or Agency, at Contracting Party's expense, at termination or expiration of this Agreement. All work product, including records, reports, documents, or other material related to this Agreement and/or obtained or prepared by Contracting Party in connection with performance of the services contracted for herein, shall become the property of the State and/or Agency, and shall, upon request, be returned by Contracting Party to the State and/or Agency at Contracting Party's expense at termination or expiration of this Agreement. The State and/or Agency shall not be restricted in any way whatsoever in the use of such material.

7.2 Furthermore, at any time during the term of this Agreement, and finally at the end of this engagement, the State and/or Agency shall have the right to require the Contracting Party to furnish copies of any and all documents, memoranda, notes, or other material, obtained or prepared in connection with this Agreement within five (5) days of receipt of written notice issued by the State and/or Agency.

7.3 Confidentiality. The above referenced work product shall be held confidential by the Contracting Party and shall not be shared with any other entity without the express consent of the State and/or Agency.

7.4 Copyright. No work product, including records, reports, documents, memoranda or notes obtained or prepared by the Contracting Party under this Agreement shall be the subject of any copyright or application for copyright on behalf of the Contracting Party.

ARTICLE VIII
ASSIGNMENT

8.1 Contracting Party shall not assign any interest in this Agreement and shall not transfer any interest in same (whether by assignment or novation), without prior written consent of the State and/or Agency, provided however, that claims for money due or to become due to Contracting Party from the State and/or Agency may be assigned to a bank, trust company, or other financial institution without such prior written consent. Notice of any such assignment or transfer shall be furnished promptly to the State and/or Agency. Additionally, the Contracting Party shall not subcontract any work to any party without the prior written consent of the State and/or Agency.

ARTICLE IX
FINANCIAL DISCLOSURE

9.1 Each recipient shall be audited in accordance with R.S. 24:513. If the amount of public funds received by the provider is below the amount for which an audit is required under R.S. 24:513, the transferring agency shall monitor and evaluate the use of the funds to ensure effective achievement of the project goals and objectives.

ARTICLE X
AUDIT CLAUSE

10.1 It is hereby agreed that the Legislative Auditor of the State of Louisiana, and/or the Office of the Governor, Division of Administration auditors shall have the option of inspecting and auditing all data, records and accounts of the Contracting Party which relate to this Agreement, upon request.

10.2 The Contracting Party and any subcontractors paid under this Agreement shall maintain all books and records pertaining to this Agreement for a period of four years after the date of final payment under the prime contract and any subcontract entered into under this Agreement or four years from the date of termination of the prime contract and any subcontract entered into under this Agreement, whichever is later.

ARTICLE XI
AMENDMENTS IN WRITING

11.1 Any alteration, variation, modification, or waiver of provisions of this Agreement shall be valid only when it has been reduced to writing and executed by all parties.

ARTICLE XII
FISCAL FUNDING (NON-APPROPRIATION) CLAUSE

12.1 In the event funds are not budgeted or appropriated in any fiscal year for payments due under this Agreement for the then current or succeeding fiscal year, this Agreement shall impose no obligation on the State and/or Agency as to such current or succeeding fiscal year, and said Agreement shall become null and void, and no right of action shall accrue to the benefit of the

Contracting Party, its successors or assigns for any further payments.

ARTICLE XIII
TERM OF AGREEMENT

13.1 The term of this Agreement shall commence on the date first above written and shall continue in effect until June, 2016, unless sooner terminated as provided in Paragraphs V and VI.

ARTICLE XIV
DISCRIMINATION CLAUSE

14.1 The Contracting Party agrees to abide by the requirements of the following as applicable: Title VI and VII of the Civil Rights Act of 1964, as amended by the Equal Opportunity Act of 1972, Federal Executive Order 11246, the Federal Rehabilitation Act of 1973, as amended, the Vietnam Era Veteran's Readjustment Assistance Act of 1974, Title IX of the Education Amendments of 1972, as amended, the Age Act of 1975, as amended, and Contracting Party agrees to abide by the requirements of the Americans with Disabilities Act of 1990, as amended. Contracting Party agrees not to discriminate in its employment practices, and will render services under this contract without regard to race, color, religion, sex, sexual orientation, national origin, veteran status, political affiliation, or disabilities. The Contracting Party acknowledges and agrees that any act of unlawful discrimination committed by Contracting Party, or any other failure to comply with these statutory obligations when applicable shall be grounds for termination of this Agreement.

ARTICLE XV
INDEMNIFICATION; INSURANCE

15.1 The Contracting Party shall indemnify and save harmless the State and/or Agency against any and all claims, losses, liabilities, demands, suits, causes of action, damages, and judgments of sums of money to any party accruing against the State and/or Agency growing out of, resulting from, the use by its employees or students of the facilities, or by reason of any act or omission of the Contracting Party, its agents, servants, independent contractors, or employees while engaged in, about or in connection with the discharge or performance of the terms of this Agreement. Such indemnification shall include the State and/or Agency's fees and costs of litigation, including, but not limited to, reasonable attorney's fees. The Contracting Party shall provide and bear the expense of all personal and professional insurance related to its duties arising under this Agreement.

The Contracting Party agrees to purchase and maintain professional liability and commercial general liability insurance of a minimum of \$2,000,000 each combined single limits coverage per occurrence for Personal Injury, Property Damage or other damage, injuries or claims for those incidents in which the occurrence is the result of the negligence of the Contracting Party, its officers, directors, agents, or employees in the performance of this contract or of Contracting Parties operation and use of the facilities under this agreement. The Contracting Party agrees to make LSU an additional insured on its commercial general liability insurance and to provide State and/or Agency with proof of coverage which includes the requirement of notice by the Contracting Party's insurer of any discontinuation of coverage of LSU. This insurance requirement in no way limits the Indemnity provided herein.

The Contracting Party shall purchase and maintain worker's compensation insurance in compliance with the Worker's Compensation law of the State of Louisiana or the state of the Contracting Party's headquarters. Employers Liability is included with a minimum limit of \$500,000.00 per accident/per disease/per employee. Both LSU and the Contracting Party agree that the Contracting Party is a wholly independent contractor and is exclusively responsible for its employees, owners, officers and agents. The Contracting Party hereby agrees to protect, defend, indemnify and hold LSU, its officers, directors, agents and employees harmless for any such assertion or claim that may arise from the performance of this contract.

ARTICLE XVI
PARTIAL INVALIDITY; SEVERABILITY

16.1 If any term, covenant, condition, or provision of this Agreement or the application thereof to any person or circumstances shall, at any time or to any extent, be invalid or unenforceable, the remainder of this Agreement, or the application of such term, covenant, condition or provision to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected thereby, and each term, covenant, condition, and provision of this Agreement shall be valid and be enforced to the fullest extent permitted by law.

ARTICLE XVII
ENTIRE AGREEMENT; MODIFICATION

17.1 This Agreement, including any attachments that are expressly referred to in this Agreement, contains the entire agreement between the parties and supersedes any and all agreements or contracts previously entered into between the parties. No representations were made or relied upon by either party, other than those that are expressly set forth. This Agreement may be modified or amended at any time by mutual consent of the parties, provided that, before any modification or amendment shall be operative and valid, it shall be reduced to writing and signed by both parties.

ARTICLE XVIII
CONTROLLING LAW

18.1 The validity, interpretation, and performance of this Agreement shall be controlled by and construed in accordance with the laws of the State of Louisiana.

ARTICLE XIX
LEGAL COMPLIANCE

19.1 The State and/or Agency shall comply with all federal, state, and local laws and regulations, including, specifically, the Louisiana Code of Governmental Ethics (R.S. 42:1101, *et seq.*) in carrying out the provisions of this Agreement.

ARTICLE XX
RELATIONSHIP BETWEEN THE PARTIES; EXCLUSION OF BENEFITS

20.1 The Contracting Party is engaged by the State and/or Agency for the purposes set forth in this Agreement. The relationship between the Contracting Party and the State and/or Agency shall be, and only be, that of an independent contractor and the Contracting Party shall not be construed to be an employee, agent, partner of, or in joint venture with, the State and/or Agency.

ARTICLE XXI
**ACKNOWLEDGMENT OF EXCLUSION OF
WORKER'S COMPENSATION COVERAGE**

21.1 The State and/or Agency and the Contracting Party expressly agree that the Contracting Party is an independent contractor as defined in R.S. 23:1021(7) and, as such, expressly agree that the State and/or Agency shall not be liable to the Contracting Party or to anyone employed by the Contracting Party for any benefits or coverage as provided by the Worker's Compensation Law of the State of Louisiana.

ARTICLE XXII
**ACKNOWLEDGMENT OF EXCLUSION OF
UNEMPLOYMENT COMPENSATION COVERAGE**

22.1 The State and/or Agency and the Contracting Party expressly declare and acknowledge that the Contracting Party is an independent contractor and, as such, is being engaged by the State and/or Agency under this Agreement as noted and defined in R.S. 23:1472(12)(E) and, therefore, it is expressly declared and understood between the parties hereto, that for the purposes of unemployment compensation only:

- A. The Contracting Party has been and will be free from any control or direction by the state and/or Agency over the performance of the services covered by this Agreement;
- B. The services to be rendered by the Contracting Party are outside the normal course and scope of the State and/or Agency's usual business; and
- C. The Contracting Party is customarily engaged in an independently established trade, occupation, profession, or business.

Consequently, neither the Contracting Party nor anyone employed or contracted by the Contracting Party shall be considered an employee of the State and/or Agency for the purpose of unemployment compensation coverage.

ARTICLE XXIII
FORCE MAJEURE

23.1 Neither party to this Agreement shall be responsible to the other party hereto for any delays or failure to perform caused by any circumstances reasonably beyond the immediate control of the party prevented from performing, including, but not limited to, acts of God.

ARTICLE XXIV
EMPLOYMENT OF STATE PERSONNEL

24.1 The Contracting Party certifies that it has not employed and will not employ any person to engage in the performance of this Agreement who is, presently, or at the time of such employment, an employee of the State of Louisiana.

ARTICLE XXV
COVENANT AGAINST CONTINGENT FEES

25.1 The Contracting Party warrants that it has not employed or retained any entity or person, other than a bona fide employee working solely for the Contracting Party, to solicit or secure this Agreement, and that it has not paid or agreed to pay any entity or person, other than a bona fide employee working solely for the Contracting Party any fee, commission, percentage, brokerage fee, gift, or any other consideration, contingent upon or resulting from the award or making of this Agreement. For breach or violation of this warranty, the State and/or Agency shall have the right to annul this Agreement without liability or, in State and/or Agency's discretion, to deduct from the contract price or consideration, or otherwise recover the full amount of such fee, commission, percentage, brokerage fee, gift, or contingent fee.

ARTICLE XXVI
REMEDIES FOR DEFAULT

26.1 In the event of default by either party, the aggrieved party shall have all rights granted by the general laws of the State of Louisiana including but not limited to the following:

26.2 If the Contracting Party defaults on the Agreement, breaches the terms of the Agreement, ceases to do business, or ceases to do business in Louisiana, it shall be required to repay the State and/or Agency.

**ARTICLE XXVII
NOTICES**

27.1 All notices and other communications pertaining to this Agreement shall be in writing and shall be transmitted either by personal hand-delivery (and receipted for) or deposited in the United States mail, as certified mail, return receipt requested and postage prepaid, to the other party, addressed as follows:

**ARTICLE XXVIII
NON-USE OF LSU NAME AND LOGO**

NON-USE OF LSU NAME AND LOGO

The "LSU" logo or any variation, trademarks, insignia or name of Louisiana State University, LSU, or LSUA shall not used by the Contracting Party for any purpose without the prior express approval of AGENT.

Dr. Daniel Howard
Louisiana State University at Alexandria
8100 Hwy 71 South
Alexandria, LA 71302

Mark Kelly
University Academy of Central Louisiana
8100 Hwy 71 South
Alexandria, LA 71302

THUS DONE AND SIGNED AT Alexandria Louisiana, on the 12th day, of January 20 16.

WITNESSES:
[Signature]
Lauree E Tanner

Agency Name
[Signature]
Dr. Daniel Howard, Chancellor

THUS DONE AND SIGNED AT Alexandria, Louisiana, on the 13th day, of January 20 16.

WITNESSES:
[Signature]
Sally Cowan

Contracting Party
[Signature]
Mark Kelly, Chairman

THUS DONE AND SIGNED at Baton Rouge, Louisiana, on the ____ day of _____, 2016, to be effective as of the Effective Date.

WITNESSES:

**BOARD OF SUPERVISORS OF LOUISIANA
STATE UNIVERSITY AND AGRICULTURAL
AND MECHANICAL COLLEGE**

By: _____
Name: F. King Alexander
Title: President



Request from LSU A&M for the Establishment of Restricted Accounts for LSU Online

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1 Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the University or any of its campuses or divisions.

1. Summary of the Matter

Louisiana State University and Agricultural & Mechanical College (LSU) requests approval to establish restricted accounts for LSU Online degree programs. LSU Online is the administrative unit coordinating the delivery of online degree programs offered by various academic colleges at LSU. In addition, LSU Online also provides administrative, technical and faculty development support for other courses that are offered either partially or wholly online but which are not part of the curricular track for one of the existing online degree or certificate programs. LSU Online officially came into existence in March of 2013. At the time of this writing, there are nine graduate and certificate programs enrolling approximately 500 students. This is an increase in enrollments of 29% since May of 2015. Several other online degree programs are currently in development. LSU is planning for continued growth in this program over the next five years and anticipates achieving enrollments of several thousand students during this period

Degree programs administered through LSU Online do not charge the regular tuition rate but instead are authorized by the LSU Board of Supervisors to charge a market rate. In addition, LSU Online has a contract with a third party vendor, Academic Partnerships, an online program management company which facilitates market analysis, recruitment, enrollment, and the like. There is a revenue sharing arrangement with Academic Partnerships whereby 50% of the value of in-state tuition goes to them and the remainder goes to the University. Of the portion that goes to the University, 65% is returned to the sponsoring college for each program and 35% goes to LSU Online.

To support the expansion of online offerings, it is critical to provide a financial framework that recognizes the different delivery model, format, and resource requirements of online degree programs to enable both the colleges offering the degree programs and the administrative unit supporting them to build the infrastructure necessary for sustained growth. For fiscal year 2015 the total revenue collected was \$4,148,361. After deduction of academic excellence, operational and technology fees, the gross revenue was \$3,896,035. The net revenue after payment to Academic Partnerships was \$2,806,084. Of these funds, \$982,167 is distributed to LSU Online, and the remainder is received by the colleges which offer the programs. Under the existing financial arrangement, the portion of these monies that are not expended by fiscal year end are returned to the general fund instead of being carried-forward across fiscal years so that they can be re-invested in the infrastructure to support the programs in the colleges and in LSU Online.

To continue gaining traction in this highly competitive market, it is critical for LSU to put in place a financial arrangement that will facilitate the ongoing support necessary to expand existing program enrollments and create new programs. Many of our peer competitors have 20, 40, or even more online degree, degree completion and certificate programs. In three years, LSU has rapidly established itself as a viable education provider in a highly competitive, geographically boundless and rapidly

maturing market. LSU now has numerous opportunities to assert itself through innovative new programs that will attract high-quality new students, and is prepared to do so under the leadership of the newly hired Director of LSU Online, Dr. Louanne Bergman. LSU's status as a flagship public university coupled with our well-branded degree programs make us a very attractive choice for consumers seeking a flexible model to pursue their higher education.

In order to capitalize on this demand, LSU Online and the colleges which offer the degree programs need the budgetary flexibility to plan more than one budget cycle at a time. This is especially critical given that LSU Online degree programs do not operate on a traditional 15 week semester model, but rather on a carousel model of 6 cycles that are each 7 weeks long. In practice, this means that it is especially difficult to collect and spend the funds for modules that finish near the end of the fiscal year. Treating the revenues generated under this model as restricted funds which can be carried over across fiscal years to be reinvested in the academic and support programs that implement and deliver the actual programming will assure this flexibility. It will encourage and facilitate longer term planning for investment in learning support infrastructure and faculty incentive and training programs that are the necessary building blocks for a substantial and competitive online degree program portfolio.

2. Review of Business Plan

The five year projected budget is attached.

3. Fiscal Impact

Approval of this request will allow LSU Online to accrue funds from the payment of tuition and expand existing program enrollments and create new programs.

4. Description of Competitive Process

Not Applicable.

5. Review of Legal Documents

Not Applicable

6. Parties of Interest

Not Applicable.

7. Related Transactions

Not Applicable.

8. Conflicts of Interest

None.

ATTACHMENTS

- I. Memorandum from Vice Provost Lee, with budget attachment


RESOLUTION


NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural and Mechanical College (the “Board”) does hereby approve establishing restricted accounts for LSU Online. The funds are to be used exclusively to support and expand existing programs and to create new programs.


Office of Academic Affairs

DATE: February 29, 2016

TO: F. King Alexander
President

THROUGH: Dan Layzell 
Vice President for Finance and Administration

THROUGH: Rick Koubek 
Executive Vice President and Provost

FROM: Matt Lee 
Vice Provost for Academic Programs and Support Services

RE: REQUEST RE-CLASSIFICATION OF REVENUE GENERATED BY LSU ONLINE

The purpose of this memo is to request the re-classification of revenue generated by the LSU Online degree programs from unrestricted to restricted funds, which requires Board of Supervisors approval. To provide some context, below I explicate more thoroughly the background and current operational structure of the LSU Online degree programs and the concomitant rationale for this request.

LSU Online is the administrative unit coordinating the delivery of online degree programs offered by various academic colleges at LSU. In addition, LSU Online also provides administrative, technical and faculty development support for other courses that are offered either partially or wholly online but which are not part of the curricular track for one of the existing online degree or certificate programs. LSU Online officially came into existence in March of 2013. At the time of this writing, there are nine graduate and certificate programs enrolling approximately 500 students. This is an increase in enrollments of 29% since May of 2015. Several other online degree programs are currently in development. We are planning for continued robust growth in this program over the next five years and anticipate achieving enrollments of several thousand students.

Degree programs administered through LSU Online do not charge the regular tuition rate but instead are authorized by the LSU Board of Supervisors to charge a market rate. In addition, LSU Online has a contract with a third party vendor, Academic Partnerships, an online program management company which facilitates market analysis, recruitment, enrollment, and the like. There is a revenue sharing arrangement with Academic Partnerships whereby 50% of the value of in-state tuition goes to them and the remainder goes to the University. Of the portion that goes to the University, 65% is returned to the sponsoring college for each program and 35% goes to LSU Online.

To support the expansion of online offerings, it is critical to provide a financial framework that recognizes the different delivery model, format, and resource requirements of online degree programs to enable both the colleges offering the degree programs and the administrative unit supporting them to build the infrastructure necessary for sustained growth. The revenue summary for LSU Online for FY

Office of Academic Affairs

2015 is provided below. The total revenue collected was \$4,148,361. After deduction of academic excellence, operational and technology fees, the gross revenue was \$3,896,035. The net revenue after payment to Academic Partnerships was \$2,806,084. Of these funds, \$982,167 is distributed to LSU Online, and the remainder is received by the colleges which offer the programs. Under the existing financial arrangement, the portion of these monies that are not expended by fiscal year end are returned to the general fund instead of being carried-forward across fiscal years so that they can be re-invested in the infrastructure to support the programs in the colleges and in LSU Online.

LSU Online

LSU Online Revenue Summary

Fiscal Year 2015

Total Revenue Collected	4,148,361
<i>Less University Fees</i>	
Gross Revenue	3,896,035
<i>Less Payment to Academic Partnerships</i>	
Net Revenue	2,806,084
Institutional Revenue (LSU Online Support Office) - 35%	982,167
Total Revenue Received by Programs - 65%	1,823,921

To continue gaining traction in this highly competitive online market, it is critical for LSU to put in place a financial arrangement that will facilitate the infrastructural support necessary to expand existing program enrollments and create new programs. Many of our peer competitors have 20, 40, or even more online degree, degree completion and certificate programs. In three years, LSU has rapidly established itself as a viable education provider in a highly competitive, geographically boundless and rapidly maturing market. LSU now has numerous opportunities to assert itself through innovative new programs that will attract high-quality new students, and is prepared to do so under the leadership of the newly hired Director of LSU Online, Dr. Louanne Bergman. LSU’s status as a Flagship public university coupled with our well-branded degree programs make us a very attractive choice for consumers seeking a flexible model to pursue their higher education. In order to capitalize on this demand, LSU Online and the colleges which offer the degree programs need the budgetary flexibility to plan more than one budget cycle at a time. This is especially critical given that LSU Online degree programs do not operate on a traditional 15 week semester model, but rather on a carousel model of 6 cycles that are each 7 weeks long. In practice, this means that it is difficult to collect and spend the funds for modules that finish near the end of the fiscal year. Treating the revenues generated under this model as restricted funds to be reinvested in the academic and research missions of the University and the academic programs implementing the actual programming which can then be carried over across fiscal years will assure this flexibility. It will encourage and facilitate longer term planning for investment in learning support infrastructure and faculty incentive and training programs that are the necessary building blocks for a substantial and competitive online degree program portfolio.

This request is supported by the LSU Online Advisory Council, key deans and stakeholders across the LSU campus, and the above signatories to the request.

Thank you for your consideration.

LSU | Online

5 Year Projection Summary- Institutional Account

	Current Year FY 2016	Year 1 FY 2017	Year 2 FY 2018	Year 3 FY 2019	Year 4 FY 2020	Year 5 FY 2021
Revenue:	1,209,783.00	1,330,761.30	1,463,837.43	1,566,306.05	1,644,621.35	1,726,852.42
Expenses:	771,049.56	581,092.34	610,181.99	649,545.23	689,095.73	703,837.25
Salary Wage & Benefits	663,849.56	473,892.34	497,981.99	507,345.23	516,895.73	526,637.25
Contracts Payable	100,000.00	100,000.00	150,000.00	150,000.00	150,000.00	150,000.00
Professional Development	50,000.00	50,000.00	50,000.00	75,000.00	100,000.00	100,000.00
Misc Operating Expenses	57,200.00	57,200.00	62,200.00	67,200.00	72,200.00	77,200.00
FYE Spending	-	-	-	-	-	-
Net Income (Loss)	438,733.44	749,668.96	853,655.44	916,760.82	955,525.62	1,023,015.17



Request from LSU A&M to Approve the Full Authorization of the Transformational Technologies and Cyber Research Center

To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.1. Any matter having a significant fiscal (primary or secondary) or long-term educational or policy impact on the University or any of its campuses or divisions.

1. Summary of the Matter

The Transformational Technologies and Cyber Research Center (TTCRC) was granted one-year conditional approval by the Board of Regents in March 2015. The TTCRC is an applied research unit that builds LSU's research and funding portfolio in the fields of intelligence, defense, disaster management, and cyber research. TTCRC activities are advancing science and developing technologies with potential commercial applications, attracting and delivering applied research contracts, and bringing highly qualified faculty and students to LSU.

The TTCRC represents the latest higher education investment by the State of Louisiana to cultivate an accomplished workforce with in-demand technology skills and a robust private sector with rapid growth in jobs that will engage graduates who possess skills in quantitative-intensive fields. A partnership was made between the Governor's Office, LED, and LSU to build a nexus around which new research, grants, and contracts will attract targeted industries with an emphasis on intelligence, defense, disaster management, and cyber research. To date, the center has secured over \$14 million in federal funding. This will result in approximately twenty new hires at LSU, of which two positions have already been filled.

Since initial designation, the TTCRC has established strategic relationships with the European Commission R&D, Estonia, and the University of Virgin Islands; exposed LSU researchers to new funding opportunities outside the contiguous United States; established teaming/sub-contractual relationships with six Prime Contractors (American Systems Corp, EM Solutions, GTRI, MacAuley-Brown, Radiance Technologies, SAVA); scored the 2015 IEEE Homeland Security Technologies Cyber Research submissions; chaired the NSA's Special Cyber Operations Research and Engineering Consortium Data Integrity Panel; and is currently assisting academic programs at LSU. Several proposals and whitepapers have also been submitted under the TTCRC's direction.

LSU does very little "applied" research and has historically done little work/research with DoD, DHS, the Intelligence Community, or the Federal Government (outside NSF or NIH). The center seeks to serve these markets. No other units of this nature are currently being operated at other Louisiana universities. The TTCRC serves as a focal point to attract new research and funding

sources that utilize LSU capabilities, organize highly qualified faculty, and build federal, academic, and private partnerships.

The Center is managed by non-tenured research faculty and staff under the direction Jeff Moulton, Assistant to the Vice President for Research and Economic Development. Dr. Moulton is responsible for attracting major research contracts to LSU by leveraging the university's unique strengths in supercomputing, cybersecurity, and nanotechnology. Research teams will continue to be assembled from successful faculty from across the campus and private companies throughout Louisiana. Currently, the center resides in spaces managed by LSU's Office of Research and Development (ORED), specifically, the location of the Business Emergency Operations Center. Future space allocations are ongoing as the TTCRC is quickly expanding.

2. Review of Business Plan

The TTCRC utilizes the existing ORED administrative structures for business purposes, but is otherwise fully self-supported. Staff, equipment, and travel are paid for and supported by contracts, and no LSU funding is required. At this time, the center has secured \$14 million in sponsored research funding of which \$9 million is executed from the Assistant Secretary of Defense Emerging Capabilities and Prototyping Office, and \$5 million is executed from AFRL/RI. Continued funding is expected through grants and contracts with federal agencies.

3. Review of Documents Related to Referenced Matter

The following documents are on file with the Office of Academic Affairs:

- A complete Board of Regents "Form C: Request for Full Approval of a Conditionally Approved Center" and budget
- A cooperative endeavor agreement between the State of Louisiana, the Louisiana Department of Economic Development, and the LSU Board of Supervisors
- Appropriate memos of approval

4. Certification of Compliance with Article VII, Section 8, Paragraph E of the Bylaws of Louisiana State University Board of Supervisors

Appropriate certification has been provided by the campus, and this executive report includes all applicable information required by the Bylaws.

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors does hereby approve the request for full authorization of the Transformational Technologies and Cyber Research Center from LSU A&M, subject to approval by the Board of Regents.

**Request from LSU A&M to Approve Employment Contract with
Brian Lee, Head Coach Women's Soccer**



To: Members of the Board of Supervisors

Date: March 18, 2016

Pursuant to Article VII, Section 8 of the Bylaws of the Louisiana State University Board of Supervisors, this matter is a significant board matter.

D.3.a. Appointments and all other personnel actions relating to the President, Head Coaches and Athletic Directors.

1. Summary of the Matter

This is to approve amendments to the employment contract for Brian Lee, Head Coach Women's Soccer. The information is summarized on the chart below.

Summary of proposed actions

Head Coach	Contract Action	Term		Total Certain Compensation ^a		
		Current	Proposed	Current	Proposed	Increase
Brian Lee	Amendment	3/31/2016	2/28/2018	\$125,000	\$135,000	8%

Notes:

- a. "Total Certain Compensation" includes all compensation which the coach is contractually guaranteed to receive annually. It does not include the value of any fringe benefits, such as car and cell phone allowances, nor any one-time amounts, such as contract buy-outs or relocation allowances.

2. Review of Business Plan

Not applicable.

3. Fiscal Impact

The Athletic Department currently expects that all funds relating to these contract amendments will be paid from revenues generated by the Athletic Department; while authorized by the contracts, it is not expected that any foundation dollars will be needed to provide for any of the supplemental compensation. No state general fund or tuition dollars are used.

4. Review of Documents Related to Referenced Matter

The Office of General Counsel has reviewed the contract amendments. The documents are available upon request.

5. Certification of campus (or equivalent) re. Art. VII, § 8.E

This certification has been provided.

RECOMMENDATION:

Based on the recommendation of the Athletic Director, it is recommended that the Board authorize the President to sign the proposed contract amendments for Brian Lee, Head Coach Women's Soccer.

RESOLUTION

NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of Louisiana State University and Agricultural & Mechanical College authorizes Dr. F. King Alexander, President, or his designee, to sign the contract amendments for Brian Lee, Head Coach Women's Soccer, and to include in such amendments such terms and conditions as he, in consultation with the General Counsel, deems to be in the best interests of LSU.



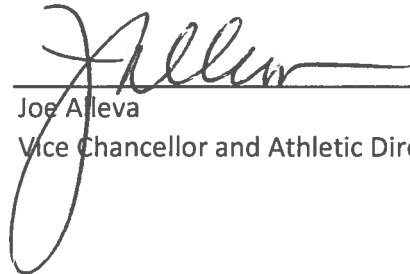
Summary of Athletic Coaching Contract Brian Lee, Head Coach Women's Soccer

		<i>Current</i>	<i>Proposed</i>	<i>Change</i>	<i>%</i>	<i>Notes</i>
<i>Basic</i>	Term Ends	3/31/2016	2/28/2018	2 year		a
	Base Salary	\$ 115,000	\$ 125,000	\$ 10,000	9%	a
	Supplemental Comp.	\$ 5,000	\$ 5,000	\$ -		a
<i>Incentive</i>	Post-Season (max)	\$ 27,600	\$ 30,000	\$ 2,400	9%	b
	Academic (max)	\$ 5,000	\$ 5,000	\$ -		
<i>Benefits</i>	Automobile	\$ 12,000	\$ 12,000	\$ -		a
	Club Membership	Yes	Yes			a
	Other					c
Total Certain Compensation		\$ 125,000	\$ 135,000	\$ 10,000	8%	d

- Notes
- (a) Coach Lee's previous contract expires 03/31/2016. This contract includes a two year extension and salary increase. Automobile payment is up to \$1,000/month. Club membership is at the option of the Team Administrator.
 - (b) Post-season incentive is based on Board Policy which allows up to 24% of base salary for team SEC and NCAA performance.
 - (c) Not applicable
 - (d) Total Certain Compensation includes all compensation which the coach is contractually guaranteed to receive annually. It does not include the value of any fringe benefits, such as car and cell phone allowances, nor any one-time amounts, such as contract buy-outs or relocation allowances.

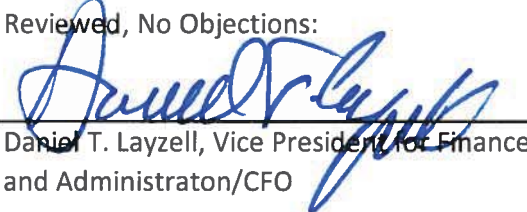
This document summarizes the key terms of the proposed employment contract for the athletic coach named below. Unless noted otherwise, the contract is attached and is based on the standard template normally used by LSU for contracts of this type. The campus recommends approval by the Board.

Recommended:



Joe Alleva
Vice Chancellor and Athletic Director

Reviewed, No Objections:



Daniel T. Layzell, Vice President for Finance and Administration/CFO

Reviewed, No Objections:



Tom Skinner, LSU General Counsel

STATE OF LOUISIANA

PARISH OF EAST BATON ROUGE

EMPLOYMENT AGREEMENT

This Employment Agreement (“Agreement”) is made and entered into as of this 1st day of March, 2016, by and between BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL AND MECHANICAL COLLEGE (“LSU”), a body corporate existing under the Constitution and laws of the State of Louisiana, herein represented by F. King Alexander, its duly authorized President, and Brian Lee (“COACH”):

1. **Definitions.** For purposes of this Agreement, the following terms shall have the meaning shown:

- A. “LSU A&M”: The campus of LSU which is located in Baton Rouge, Louisiana.
- B. “President”: The President of LSU A&M.
- C. “Athletic Director”: The Director of Athletics at LSU A&M.
- D. “Base Salary Amount”: The annual sum of One Hundred Twenty Five Thousand and No/100ths dollars (\$125,000.00).
- E. “Start Date”: March 1, 2016.
- F. “End Date”: February 28, 2018.
- G. “Program”: The intercollegiate Women’s Soccer program at LSU A&M.
- H. “Team”: The intercollegiate athletic team which is a part of the Program.

2. **Employment.** LSU does hereby employ COACH as Head Coach of the Team. COACH will report directly to the Athletic Director and through the Athletic Director to the President and. COACH will be responsible for the Program at LSU A&M. COACH hereby agrees to accept such employment and to devote full-time attention to the performance of the duties herein.

3. **Duties and Responsibilities.** As Head Coach of Team, COACH's duties and responsibilities shall include the following, all subject to law, LSU policy, and the directives, input, and advice of the President and the Athletic Director:
- A. Administering, managing, and leading the Program in a professionally appropriate and competent manner;
 - B. Administering, managing, and leading the Program in an effort to effectively compete in National Collegiate Athletic Association (NCAA) play;
 - C. Hiring and managing the assistant coaches and other athletic staff necessary and appropriate to assist COACH in meeting the responsibilities herein;
 - D. Directing the Program, including management of staff, budget, and other resources;
 - E. Being reasonably knowledgeable, with reasonable assistance of LSU, of: (i) applicable federal and state laws governing intercollegiate athletics; and (ii) all governing constitutions, by-laws, rules, policies, interpretations, and regulations of the NCAA, the Southeastern Conference (SEC), LSU, and any other conference or organization of which LSU is or becomes a member during the term of this Agreement; all hereinafter collectively referred to as "**Governing Athletics Regulations**";
 - F. Assuring and monitoring compliance with Governing Athletics Regulations by COACH and all student athlete members of the Team, assistant coaches, other

Program staff members, and other individuals under or subject to COACH's direct control, authority, or supervision;

- G. Promptly reporting any violation of Governing Athletics Regulations to the Associate Athletic Director for Compliance;
- H. Cooperating fully in any investigation of possible NCAA violations conducted or authorized by LSU or the NCAA at any time;
- I. Reasonably observing, respecting, and promoting the principles of institutional control in the Program;
- J. Reasonably understanding, observing, and upholding LSU's reasonable, written academic standards, requirements, and policies, and reasonably promoting an environment in which admissions, financial aid, academic services for student athletes, and recruiting can be conducted consistently with LSU's mission (provided said mission is reasonable and communicated to COACH in writing);
- K. Using reasonable and good faith personal efforts to cultivate and maintain effective relations with the Board of Supervisors, affiliated foundations, conferences, institutional alumni, the media, the public, students, faculty, staff, and friends of LSU;
- L. Using reasonable efforts to exercise due care and supervision to provide that all student athletes, assistant coaches, other program staff members, and other individuals under or subject to COACH's control, authority, or supervision

comply with all Governing Athletics Regulations and act in accordance with the high moral, ethical, and academic standards of the Program and LSU;

- M. Using reasonable efforts to promote the goal of LSU, that every student athlete obtain a baccalaureate degree, and reasonably cooperating with academic counselors or similar persons designated by LSU to assist student athletes and the faculty and administrators of LSU in connection with the academic pursuits of student athletes;
 - N. Performing these duties at all times in a manner consistent with good sportsmanship and in accordance with the high moral, ethical, and academic standards of the Department of Athletics and LSU;
 - O. Performing all other reasonable duties customarily performed by head coaches in Team's sport of commensurate rank serving other NCAA member institutions.
4. **Term.** The term ("Term") of this AGREEMENT shall be for a definite term, commencing on the Start Date and ending on the End Date unless terminated sooner in accordance with Section 12 of this Agreement. This Agreement will automatically renew on a monthly basis effective the day after the End Date unless the Agreement has been terminated pursuant to Section 12 or written notice of non-renewal has been given by either party to the other at least 30 days before the End Date.
5. **Base Salary.** LSU agrees to pay COACH the Base Salary Amount annually, in twelve (12) equal monthly installments.
6. **Supplemental Compensation.**

- A. In addition to the salary described above, COACH each contract year will receive Supplemental Compensation in an amount of Five Thousand and No/100ths dollars (\$5,000.00) for COACH appearing on or participating in, as requested, University sanctioned television, radio and internet programs concerning LSU and the Team. The amount of Supplemental Compensation payable to COACH shall be based on the number of radio, television, and internet programs in which COACH participates or appears and shall be determined by the Athletic Director. Any amount earned by COACH pursuant to this provision shall be considered earned on the date(s) on which COACH appears on or participates in the television, radio, and internet programs and shall be paid within 30 days of the last game played by Team in its season, including any post-season play.
- B. COACH shall not appear without the prior written approval of the President on, or in, any radio, television, or internet programs or other electronic medium other than those produced or sponsored by LSU, except routine news media interviews for which no compensation is received. COACH shall not appear in or make any commercial or commercial endorsement without the prior written approval of the President and the Athletic Director. Such approval shall not be unreasonably withheld.

7. **Incentive Compensation.**

- A. **Post-Season Incentive Compensation.** In the event the Team participates in post-season games, LSU agrees to pay COACH Post-Season Incentive Compensation as additional compensation for the extra services required of

COACH in the preparation for and participation in post-season play as follows in accordance with LSU's policies and procedures. The additional sum or sums, if payable, shall be considered earned on the date(s) services are provided for each game at which a post-season goal is attained (or, for SEC Regular Season Champion, the date of the last SEC game in Team's sport played by any SEC team during the regular season) and shall be paid within sixty (60) days following the final post-season game in which Team participates. This Post-Season Incentive Compensation shall be in the amounts and for meeting the goals set forth in Schedule A, which is attached to and made a part of this Agreement. Post-Season Incentive Compensation may be payable from affiliated foundation funds, subject to approval of LSU and the foundation. To be eligible for such compensation, COACH must provide additional services required in the preparation for and participation in post-season play and must be employed by LSU as of the date on which the incentives are earned.

- B. **Academic Incentive Compensation.** In the event the multi-year Academic Performance Rate "APR" [as defined by the NCAA] for the Program is the minimum APR multi-year score established by the NCAA (current minimum score is 930) in any one contract year, LSU agrees to pay COACH additional compensation in the amount of Five Thousand and No/100 dollars (\$5,000) per contract year. The additional compensation, if payable, shall be considered earned on the date on which the APR for LSU is released while COACH is employed at LSU and shall be paid within sixty (60) days of such date. Academic Incentive Compensation may be payable from affiliated foundation funds, subject

to approval of LSU and the foundation. To be eligible for such compensation, COACH must be employed by LSU as of the date on which the incentives are earned.

8. **Retirement and Fringe Benefits.** COACH shall be entitled to participate in the retirement and fringe benefit programs available to all unclassified professional LSU employees, with contributions and benefit amounts (including state retirement benefits) based only upon the Base Salary Amount and any Post-Season Incentive Compensation. During the term of this Agreement and in accordance with applicable LSU policy and applicable law, COACH will also receive the following benefits, part or all of which may be payable from affiliated foundation funds, subject to approval of LSU and the foundation:

- A. Membership(s) in a social club, such as the University Club of Baton Rouge, provided that: (i) monthly dues shall be payable from affiliated foundation funds, subject to approval of such foundation; (ii) business-related (non-personal) expenses incurred in accordance with LSU and foundation policy will be reimbursed from affiliated foundation funds; and (iii) COACH shall be responsible for payment of all personal charges.
- B. Mobile communications device and service;
- C. An annual automobile allowance in the amount of \$1,000 per month or, to the extent consistent with state ethics law, use of courtesy vehicle provided by dealership and related insurance reimbursed from affiliated foundation funds; and

- D. COACH will be allowed to invite guest(s) for travel to athletic events as per the LSU Travel Handbook. Any guest(s) must be approved for travel on chartered or commercial transportation by the Athletic Director or his/her designee.
- E. Other customary, reasonable and related employee benefits to be provided by foundations affiliated with LSU, as authorized by the President after a review by the LSU System General Counsel and a determination that such benefits are in compliance with LSU policy and the Louisiana Code of Ethics.

9. Additional Revenue.

Subject to compliance with Governing Athletics Regulations, including but not limited to current NCAA Bylaw 11.2 and 11.3, *et seq.*, and LSU's PM-11, COACH may earn or receive other revenue ("Additional Revenue") while employed by LSU provided, however, that COACH shall obtain prior written approval, which approval shall not be unreasonably withheld, from the President before engaging in any commercial or private venture, including the use of COACH's name by any commercial, public or private entity. COACH shall report annually to the President and the Athletic Director on January 31st, in writing, in compliance with NCAA Bylaw 11.2.2 and 11.2.2.1, and any applicable LSU policy, all athletically-related income from sources outside LSU, and LSU shall have reasonable access to all records of COACH to verify this report. LSU does not guarantee any amount of Additional Revenue.

COACH shall not, without written approval of the President and the Athletic Director, arrange for or agree to the receipt by any assistant coach of any supplemental pay, bonus, or other form of payment from any outside source, except for income earned by assistant

coaches from COACH's operation of sports camps, or as otherwise authorized by LSU in accordance with PM-11.

10. **Sports Camps.** COACH, subject to Governing Athletics Regulations and Athletic Department guidelines, rules and regulations, may operate or work at sports camps/clinics at LSU. LSU does not guarantee or provide any supplemental compensation or additional revenue from operation of sports camps/clinics. COACH shall not be permitted to sell, assign, lease, donate or otherwise transfer any ownership, assets or interests in such a camp or clinic to any other person or entity, without the prior written approval of the President.

11. **Assignment and Retirement Benefits.**

A. **Assignment.** To the extent permitted by law, COACH may require LSU to contract with a separate legal entity, whether under the control of COACH or not, for the performance of any services by COACH required or authorized under Sections 6 (Supplemental Compensation, if any) and 10 (Sports Camps). The form of the contract shall be subject to the approval of LSU, which approval shall not be unreasonably withheld.

B. **Retirement Benefits.** Regardless of whether the services are performed directly for LSU or through contract with a separate legal entity, whether such other entity is under the control of COACH or not, sums paid or authorized under Section 6 (Supplemental Compensation, if any), 7.B (Academic Incentive Compensation), 8 (Fringe Benefits), 9 (Additional Revenue), and 10 (Sports Camps) of this Agreement shall not be considered "base pay," "earned compensation," or

“earnable compensation” as such terms are defined in Louisiana Revised Statutes 11:403 and 11:701, or other applicable Louisiana retirement laws, and shall not be included as compensation for the purpose of computation of retirement benefits. Only the Base Salary Amount and any Post Season Incentive Compensation earned pursuant to Section 7.A shall be considered for the purpose of computation of retirement benefits.

12. **Termination.** This Agreement may be terminated by the parties as follows:

- A. **Termination by LSU for Cause.** This Agreement may be terminated for "cause" by LSU, acting through the President, at any time prior to its expiration, upon written notice to COACH. In the event of termination for cause, COACH's Base Salary Amount, Supplemental Compensation (if any), and all other compensation and benefits provided for in this Agreement shall terminate on the termination date, and LSU shall not thereafter be liable to COACH for any sums or damages other than compensation earned prior to the termination date. The termination date shall be the date on which notice of termination is given, or on such later date as may be set forth by LSU in the notice of termination.

For purposes of this Section, “cause” for termination shall be defined as:

- (1) Committing a material and substantial violation (including repeated secondary violations) of Governing Athletics Regulations, or failing promptly to report any such violation by another person to the President and the Associate Athletic Director for Compliance;

- (2) Commission of a material and substantial violation of Governing Athletics Regulations involving any aspect of the Program by any other person if either: (i) the violation occurs or continues to occur after COACH knew or had constructive knowledge that it was about to occur or was occurring, or (ii) COACH failed to establish and maintain reasonable policies and procedures, or to follow reasonable policies and procedures established in writing by the Athletic Department for the Program to prevent violations of Governing Athletics Regulations from occurring and to detect promptly any such violations which may occur;
- (3) Committing or being convicted of either: (i) any felony; or (ii) any misdemeanor involving gambling, drugs, or alcohol;
- (4) Engaging in serious misconduct which either: (i) displays a continual, serious disrespect or continual, serious disregard for the mission of LSU; (ii) brings COACH into substantial public disrepute sufficient to materially impair COACH's ability to perform the obligations contained herein without material adverse impact on the Team or Program; or (iii) constitutes moral turpitude or breaches the high moral and ethical standards applicable to COACH as a visible representative of LSU;
- (5) Unreasonably refusing or repeatedly failing to perform any duties imposed upon COACH herein (including, but not limited to, those duties and responsibilities set forth in Section 3 of this Agreement), or failing to perform the same to the best of COACH's reasonable ability, after written notice to COACH of LSU's reasonable expectation;

- (6) Knowingly committing material or repeated significant violations of any provision of this Agreement, provided said initial violations are not cured within ten (10) days of COACH's receipt of written notice of the same;
- (7) Prolonged absence from LSU without its consent, which will not unreasonably be withheld;
- (8) (i) Intentionally or with reckless disregard for the truth committing fraud in the performance of any duties and responsibilities herein, including, but not limited to, fraud in the preparation, falsification, or alteration of documents or records of LSU, the NCAA, or the SEC, or documents or records pertaining to any recruit or student athlete, including without limitation transcripts, eligibility forms, and compliance reports; or (ii) counseling, instructing, encouraging, or knowingly permitting any other person to commit such fraud;
- (9) (i) Failing to respond reasonably accurately and fully within a reasonable time to any reasonable requests or inquiry relating to the performance of any duties herein or at any prior employment at any other institution of higher learning propounded by LSU, the NCAA, the SEC or any other governing body having supervision over the athletic programs of LSU or such other institution of higher education, or required by law or Governing Athletics Regulations; or (ii) counseling, instructing, encouraging, or knowingly and intentionally permitting any other person to fail to so respond;
- (10) (i) Participating in any gambling, bookmaking, wagering, or betting involving any athletic contest whether by soliciting, placing, or accepting a bet or wager or through a bookmaker, a pool, or any other method of gambling; or (ii) counseling,

- instructing, encouraging, or knowingly and intentionally permitting any student athlete, assistant coach, or other individual under or subject to COACH's control, authority, or supervision to participate in such activity;
- (11) (i) Furnishing any information or data, other than information or data provided to the general public through press conferences, news releases, and the like, relating in any manner to any intercollegiate sport or to any student athlete to any individual whom COACH knows (or has constructive knowledge) to be a gambler, bettor, or bookmaker, or an agent of any such person; or (ii) counseling, instructing, or encouraging any student athlete, assistant coach, or other individual under COACH's control, authority, or supervision to furnish such information or data;
- (12) Using or consuming alcoholic beverages or controlled substances, steroids, or other drugs or chemicals to such degree and for such appreciable period as to substantially impair COACH's ability to perform the duties herein;
- (13) Selling, purchasing, using, or possessing any controlled substances, steroids, or other drugs or chemicals, the sale, purchase, use, or possession of which by COACH is prohibited by law or Governing Athletics Rules. The provisions of this subsection do not prohibit the use or possession of substances or drugs lawfully prescribed by a healthcare provider, and used in accordance therewith.
- (14) Knowingly encouraging or permitting the sale, purchase, use, or possession by any student athlete, assistant coach, or other individual under COACH's control, authority, or supervision of any controlled substances, steroids, or other drugs or

chemicals, the sale, purchase, use, or possession of which by such person is prohibited by law or Governing Athletics Rules;

- (15) (i) Failing reasonably to cooperate in the investigation and enforcement of Governing Athletics Regulations; or (ii) counseling, instructing, or encouraging any other person to fail to cooperate in such investigation and enforcement;
- (16) Subject to any right of administrative appeal permitted or granted to COACH by the NCAA or SEC, the making or rendition of a finding or determination by the NCAA, SEC, or any commission, committee, council, or tribunal of the same, of any major or repetitive violations by COACH of NCAA or SEC rules, or of any such major or repetitive violations by others under the direct supervision of COACH which were knowingly and intentionally permitted, encouraged, or condoned by COACH, or about which violations COACH knew or should have known (constructive knowledge), and should have acted reasonably to prevent, limit, or mitigate (it is recognized that this sub-section includes findings or determinations of violations during employment of COACH at any other institution of higher education); or
- (17) Failing to report promptly to the Associate Athletic Director for Compliance any violations of Governing Athletics Regulations involving the Team of which COACH has actual knowledge.

Any judgment as to whether the criteria contained in this section have been met shall not be made arbitrarily or capriciously by LSU. Prior to termination for cause, COACH: (i) shall be provided with written notice of contemplated

termination and a statement of the grounds and facts in support thereof; and (ii) shall have five calendar days from receipt of such notice to make a written request for a hearing on the contemplated action. A hearing will be held by the President and or his designee(s), and at the hearing COACH shall have the right to counsel and to present the testimony of witnesses and other reliable evidence. The procedures shall conform to, and evidence may be considered, consistent with federal and state due process standards for such hearings.

All compensation, including salary, benefits, and other remuneration set forth in this Agreement incidental to COACH's employment, cease upon termination, other than compensation owed COACH for services performed by COACH prior to termination.

B. Termination by LSU Without Cause.

- (1) LSU shall have the right to terminate this Agreement without cause upon written notice to COACH. In such event, LSU will pay COACH liquidated damages, in lieu of any and all other legal remedies or equitable relief as detailed below. In the event of termination by LSU without cause, COACH's Base Salary, Supplemental Compensation (if any), Fringe Benefits, and all other compensation and benefits provided for in this Agreement shall terminate on the termination date, and LSU shall not thereafter be liable to COACH for any sums or damages other than the liquidated damages provided for herein and any compensation earned pursuant to this Agreement prior to the termination date. The termination date shall be the

date on which notice of termination is given, or on such later date as may be set forth by LSU in the notice of termination.

- (2) Liquidated damages under this Section 12.B will be the Base Salary per year for the remaining term of this Agreement, including any extended term. A partial year shall be pro rated.
- (3) Liquidated damages under this Section 12.B will be paid in equal monthly installments over a period of time equal to the amount of time then remaining in the term of this Agreement, including any extended term.
- (4) In the event of termination by LSU without cause, the amount of liquidated damages owed by LSU under this Section 12.B shall be reduced and extinguished by and to the extent of any compensation COACH earns, receives, or is entitled to receive from the termination date until LSU's obligation pursuant to this Section 12.B to COACH terminates or ceases to exist. COACH shall exercise due diligence and good faith in seeking other athletically-related employment. In the event COACH obtains such other employment, COACH will notify LSU and provide any and all documentation requested by LSU to determine the amount of compensation received by COACH and the amount of offset due to LSU.
- (5) The parties have bargained for this liquidated damages provision, giving consideration to the following. This is a contract for personal services. The parties recognize that termination of this Agreement by LSU prior to its expiration by lapse of term would cause COACH to lose the salary, supplemental compensation, fringe benefits, certain other LSU-provided benefits, and possibly other income and benefits provided by third parties, which damages are

impossible to determine with certainty. As such, the damages to be suffered by COACH in the event of a termination of this Agreement by LSU without cause are difficult to presently and accurately estimate. In addition, the parties expressly agree that all liquidated damages herein are not in any way a penalty.

C. Termination by COACH Without Cause.

- (1) COACH shall have the right to terminate this Agreement without cause upon thirty days written notice to LSU. In the event COACH terminates this Agreement without cause, COACH will pay LSU liquidated damages, in lieu of any and all other legal remedies or equitable relief. In the event of termination by COACH without cause, COACH's Base Salary, Supplemental Compensation (if any), Fringe Benefits, and all other compensation and benefits provided for in this Agreement shall terminate on the termination date, which shall be no later than thirty days after the written notice is provided to LSU (unless otherwise mutually agreed by LSU and COACH), and LSU shall not thereafter be liable to COACH for any sums or damages other than any compensation earned pursuant to this Agreement prior to the termination date.
- (2) Liquidated damages under this Section 12.C will be 15% of the Base Salary per year for the remaining term of this Agreement, including any extended term. COACH shall have the option to pay such amount in a lump sum or in equal monthly installments over a period of time equal to the amount of time then remaining in the Agreement, including any extended term.
- (3) Liquidated damages under this Section 12.C may be waived, in the sole discretion of the President, if COACH is not in breach of any provision of this Agreement

and LSU determines that such a waiver would serve the best interests of LSU, considering factors such as, but not limited to, COACH's length of service with LSU, whether COACH is taking another athletically-related job, the impact the timing of COACH's notice has on the Team (whether it is given before, during, or after the Team's season and recruiting period), COACH's ability and willingness to assist LSU if requested during any transition period (such as during post-season play after giving notice at the end of the regular season), ease of recruiting a replacement for COACH, and the impact requiring the payment of liquidated damages would have on recruiting and retaining other similarly-situated coaches.

- (4) The parties have bargained for this liquidated damages provision, giving consideration to the following. This is a contract for personal services. The parties recognize that termination of this Agreement by COACH prior to its expiration by lapse of term would cause LSU to incur administrative, recruiting, and resettlement costs in obtaining a replacement head coach for Team, in addition to potentially increased compensation costs and loss of ticket revenues, which damages are impossible to determine with any certainty.
- (5) Unless notice of termination under this Section 12 has been given by either party, neither COACH nor COACH's agent shall, under any circumstances, discuss or negotiate directly or indirectly prospective employment with any other institution of higher education, professional athletic team, or other athletically-related (including media and sports marketing) prospective employer without giving at least 24 hours prior written notice to the President and the Athletic Director.

D. Suspension or Other Disciplinary Action.

- (1) In lieu of termination for cause, and apart from any rights it may have under Section 12.A, LSU may impose disciplinary sanctions less severe than termination upon COACH, up to and including suspension or leave without pay for a period no longer than ninety (90) days for any act or omission which would be grounds for termination for cause. Imposition of such sanctions shall be at the discretion of LSU, which shall not be exercised arbitrarily or capriciously.
- (2) LSU may suspend COACH for an indefinite period during any investigation by LSU, another governmental entity, or the NCAA or SEC to determine whether COACH has violated any laws or Governing Athletics Regulations. During such suspension, COACH shall receive only the Base Salary, and shall not be entitled to receive any other benefits, compensation or remuneration set forth in this Agreement for the period of such suspension. If the matter giving rise to the suspension is finally resolved completely in favor of COACH, and does not otherwise represent an independent basis for termination herein for cause, LSU shall pay or make available to COACH the benefits and other compensation herein otherwise payable to COACH during the period of suspension. Any such benefits which are payable pursuant to this Agreement by an affiliated foundation shall only be paid by such foundation, subject to its approval. Suspension under this sub-section shall not limit any rights of LSU to terminate COACH for cause.
- (3) COACH shall be subject to disciplinary or corrective action by the NCAA or SEC for any violation of NCAA and SEC regulations, respectively. Such action by the NCAA or the SEC shall not preclude or in any manner affect LSU's right to take

such other corrective or disciplinary action as it deems necessary or proper, including termination for cause.

E. **Termination by Death or Disability.** In the event of the death of COACH or the inability of COACH to perform the obligations described in this Agreement by reason of illness or some other occurrence beyond the control of either party, and such inability to perform has continued or will continue beyond a reasonable period of time, but not less than one hundred twenty (120) days, this Agreement shall terminate as a termination with cause and all future obligations between the parties shall cease upon the termination date reasonably established by LSU, unless otherwise required by law.

F. **Waiver of Claims.** The financial consequences of termination of this Agreement or suspension herein are exclusively set forth herein. Therefore, with the sole exception of payments required by this Agreement, in any instance of termination for cause or without cause, or suspension or other disciplinary sanction effected in accordance with the procedures established in this Agreement, neither COACH nor LSU shall be entitled to receive, and each hereby waives any claim against the other, and their respective board members, officers, directors, agents, employees, successors, and personal representatives for consequential damages by reason of any alleged economic loss, including without limitation loss of collateral income, deferred income, loss of earning capacity, loss of business opportunity, loss of perquisites, loss of fees from speaking, camps or other outside activity, or expectation income, or damages allegedly sustained by reason of alleged humiliation or defamation or other non-compensatory and compensatory damages

and attorney's fees resulting from the fact of termination, the public announcement thereof, or the release by LSU or COACH of information or documents required by law. COACH acknowledges that in the event of either termination of this Agreement for cause, without cause, or otherwise, or suspension or other disciplinary sanction effected in accordance with the procedures established in this Agreement, COACH shall have no right to occupy the position of head coach of Team and that COACH's sole remedies are provided herein and shall not extend to injunctive relief. COACH further acknowledges and agrees that COACH is not eligible for will not be considered for or granted tenure by LSU.

G. **Key Man Insurance.** LSU or its affiliated athletic foundation, at the sole discretion of LSU, shall have the right at any time during the term of this Agreement to take out key man insurance or other insurance on the life of COACH. COACH shall reasonably cooperate in the underwriting and issuance of any such insurance.

13. **Retention and Return of all Materials, Records, and Other Items.** All documents, records, or materials, including without limitation personnel records, recruiting records, team information, films, statistics, or any other material or data furnished to COACH by LSU or developed by COACH on behalf of or at the expense of LSU or otherwise in connection with the employment of COACH are and shall remain the sole and confidential property of LSU. Within ten (10) days of the expiration or termination of this Agreement, COACH shall cause any such materials in COACH's possession or control to be delivered to LSU. At the same time, COACH shall return to LSU all credit cards,

keys, computers, mobile communication devices and other items belonging to LSU which were issued to or are in the possession of COACH.

14. **Non-Assignment.** Neither party may assign, transfer, alienate, or encumber any of its rights or obligations hereunder without the express written consent of the other party, except as otherwise specifically set forth in this Agreement.
15. **Entire Contract.** This Agreement constitutes and expresses the entire agreement and understanding of the parties concerning the employment of COACH by LSU and shall, upon the effective date hereof, supersede any other oral and written agreements between the parties. There are no oral or other agreements, understandings, promises, or representations between the parties affecting this Agreement. Both parties have relied solely on their own respective judgments in entering into this agreement, with full opportunity to seek advice of competent counsel. It shall be construed, if necessary, without reference to the party that was the principal drafter of the agreement
16. **Amendments to Contract.** This Agreement may be amended only by a written instrument duly approved by LSU through its designated representatives and accepted by COACH, such approval and acceptance to be acknowledged in writing.
17. **Severability.** If any provision of this Agreement shall be deemed invalid or unenforceable, either in whole or in part, this Agreement shall be deemed amended to delete or modify, as necessary, the offending provision or to alter the bounds thereof in order to render it valid and enforceable.
18. **No Waiver of Default.** No waiver by the parties hereto of any default or breach of any covenant, term or condition of this Agreement shall be deemed to be a waiver of any

other default or breach of the same or any other covenant, term or condition contained herein.

19. **Sovereign Immunity Not Waived.** It is expressly agreed and understood between the parties that nothing contained herein shall be construed to constitute a waiver or relinquishment by LSU of any rights to claim such exemptions, privileges and immunities as may be provided by law.


20. **"Force Majeure" Clause.** Neither party shall be considered in default of performance of any obligations under this Agreement if such performance is prevented or delayed by Force Majeure. "Force Majeure" shall be understood to be any cause which is beyond the reasonable control of the party affected and which is forthwith, by notice from the party affected, brought to the attention of the other party, including but not limited to war, hostilities, revolution, civil commotion, strike, lockout, epidemic, accident, fire, wind or flood or any requirements of law, or an act of God.

21. **Governing Law and Venue.** This Agreement shall be enforced and construed in accordance with the laws of Louisiana. Any civil action to enforce this Agreement shall be brought in a state or federal court having jurisdiction and domiciled in East Baton Rouge Parish, Louisiana.

THE PARTIES hereto, acknowledging that this Agreement is subject to approval of the Board of Supervisors, have executed this Agreement on the day, month and year first above written.


BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL AND MECHANICAL COLLEGE

By: _____
F. King Alexander, President Date
Louisiana State University and
Agricultural and Mechanical College




Brian Lee Date 1/26/16

RECOMMENDED:



Joseph Alleva, Vice Chancellor and Director of Athletics
Louisiana State University and
Agricultural and Mechanical College



Daniel T. Layzell, Vice President for Finance and Administration
Louisiana State University and
Agricultural and Mechanical College

Schedule A – Supplemental Terms for Brian Lee

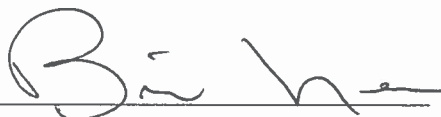
This Schedule A supplements and further defines the provisions of the Employment Agreement dated March 1, 2016, entered into between LSU and Brian Lee to which it is attached (the “Agreement”). , In the event of a direct and clear conflict between the other provisions of the Agreement and this Schedule A, the provisions of this Schedule A shall control.

1. Subject to the terms and conditions set forth in section 7.A of the Agreement, EMPLOYEE shall receive Post-Season Incentive Compensation in the amounts, and based on attaining the goals as outlined in the latest Additional Compensation Policy for Post-Season Athletics approved by the LSU Board of Supervisors.

2. All other provisions of the Agreement remain unchanged by this Schedule A.

Schedule A Approved:

For LSU by: _____
F. King Alexander, President
Louisiana State University System

By: 
Brian Lee



Summary of Athletic Coaching Contract Malcolm Cameron, III, Assistant Coach Football

		<i>Current</i>	<i>Proposed</i>	<i>Change</i>	<i>%</i>	<i>Notes</i>
<i>Basic</i>	Term Ends	3/31/2016	3/31/2019	3 Year		a
	Base Salary	\$ 500,000	\$ 500,000	\$ -	0%	a
	Supplemental Media Comp.	\$ 1,000,000	\$ 700,000	\$ (300,000)		b
<i>Incentive</i>	Post-Season (max)	\$ 115,000	\$ 125,000	\$ 10,000	9%	c
	Academic (max)	\$ -	\$ -	\$ -		
<i>Benefits</i>	Automobile	\$ 9,600	\$ 9,600	\$ -		a
	Club Membership	Yes	Yes			a
	Other					
Total Certain Compensation		\$ 1,500,000	\$ 1,200,000	\$(300,000)	-20%	d

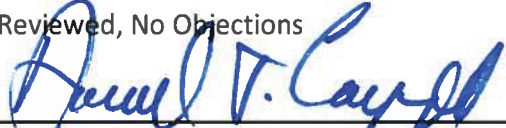
- Notes
- (a) Coach Cameron's previous contract expires on 03/31/2016. The "proposed" amounts are those contained in the proposed contract for Coach Cameron. Automobile payment is up to \$800/month. Club membership is at the option of the Head Coach.
 - (b) Supplemental Media Compensation will decrease by \$300,000 for contract year 2016 and in contract year 2017 it increases to \$750,000 and for contract year 2018 it increases to \$800,000.
 - (c) As per Schedule A of Coach Cameron's contract, he will receive set amounts for team achievements in SEC and for post season bowl compensation.
 - (d) Total Certain Compensation includes all compensation which the coach is contractually guaranteed to receive annually. It does not include the value of any fringe benefits, such as car and cell phone allowances, nor any one-time amounts, such as contract buy-outs or relocation allowances.

Recommended



 Joe Alleva
 Vice Chancellor and Athletic Director

Reviewed, No Objections



 Daniel T. Layzell, Vice President for Finance
 and Administrative Services/CFO

Reviewed, No Objections



 Tom Skinner, LSU General Counsel

STATE OF LOUISIANA

PARISH OF EAST BATON ROUGE

EMPLOYMENT AGREEMENT

This Employment Agreement (“Agreement”) is made and entered into as of this 29th day of February, 2016, by and between BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL AND MECHANICAL COLLEGE (“LSU”), a body corporate existing under the Constitution and laws of the State of Louisiana, herein represented by F. King Alexander, its duly authorized President, and Malcolm G. Cameron, III (“EMPLOYEE”):

1. **Definitions.** For purposes of this Agreement, the following terms shall have the meaning shown:

- A. “LSU”: The campus of LSU which is located in Baton Rouge, Louisiana.
- B. “President”: The President of LSU.
- C. “Athletic Director”: The Vice Chancellor and Director of Athletics at LSU.
- D. “Base Salary Amount”: The annual sum of Five Hundred Thousand and No/100 dollars (\$500,000.00).
- E. “Start Date”: April 1, 2016.
- F. “End Date”: March 31, 2019.
- G. “Program”: The intercollegiate Football program at LSU.
- H. “Team”: The intercollegiate athletic team which is a part of the Program.

2. **Employment.** LSU does hereby employ EMPLOYEE as Offensive Coordinator of the Team. EMPLOYEE will report directly to the Head Coach of the Team and through him to the Athletic Director. It is the goal of the parties that Employee will serve in such position throughout the term of this Agreement.

3. **Duties and Responsibilities.** As Offensive Coordinator of Team, EMPLOYEE's duties and responsibilities shall include the following, all subject to law, LSU policy, and the directives, input, and advice of the Athletic Director and the Head Coach of the Team:
- A. Performing all duties reasonably assigned to EMPLOYEE by the Head Coach of the Team or the Athletic Director so long as such duties are consistent with those duties typically assigned to Offensive Coordinators at colleges or universities that compete in the college football classification generally known as the Power Five;
 - B. Promoting the success of the Team and its student athletes both athletically and academically;
 - C. Being reasonably knowledgeable, with reasonable assistance from LSU, of: (i) all applicable federal and state laws governing intercollegiate athletics; and (ii) all governing constitutions, by-laws, rules, policies, interpretations, and regulations of the NCAA, the Southeastern Conference (SEC), LSU, and any other conference or organization of which LSU is or becomes a member during the term of this Agreement; all hereinafter collectively referred to as "**Governing Athletics Regulations**";
 - D. Complying with all Governing Athletics Regulations;
 - E. Promptly reporting any known or reasonably suspected violation(s) of Governing Athletics Regulations to the Athletic Director and the Associate Athletic Director for Compliance;

- F. Cooperating fully in any investigation of possible NCAA violations conducted or authorized by LSU or the NCAA at any time;
- G. Reasonably observing, respecting, and promoting the principles of institutional control in the Program;
- H. Reasonably understanding, observing, and upholding LSU's written academic standards, requirements, and policies, and reasonably promoting an environment in which admissions, financial aid, academic services for student athletes, and recruiting can be conducted consistent with LSU's mission;
- I. Cultivating and maintaining reasonable interaction with members of the LSU community, in accordance with the policies and instructions of the Head Coach of the Team and the Athletic Director;
- J. Using reasonable efforts to exercise due care and supervision to ensure that all student athletes and other individuals under or subject to EMPLOYEE's control, authority, or supervision comply with all Governing Athletics Regulations and act in accordance with the high moral, ethical, and academic standards of the Program and LSU;
- K. Using reasonable efforts to promote the goal of LSU that every student athlete obtain a baccalaureate degree, and reasonably cooperating with academic counselors or similar persons designated by LSU to assist student athletes and the faculty and administrators of LSU in connection with the academic pursuits of student athletes;

- L. Performing these duties at all times in a manner consistent with good sportsmanship and in accordance with the high moral, ethical, and academic standards of the Department of Athletics and LSU; and
 - M. Performing all other reasonable duties customarily performed by intercollegiate football assistant coaches of commensurate position serving other NCAA member institutions.
4. **Term.** The term (the “Term”) of this Agreement shall be for a definite term, commencing on the Start Date and ending on the End Date unless terminated sooner in accordance with Section 12 of this Agreement. This Agreement will automatically be renewed for an additional period of one year effective the day after the End Date and each anniversary thereof unless the Agreement has been terminated pursuant to Section 12 or written notice of non-renewal has been given by either party at least 30 days before the End Date.
5. **Base Salary.** LSU agrees to pay EMPLOYEE the Base Salary Amount annually, in twelve (12) equal monthly installments on LSU’s regular monthly payroll date. The Base Salary Amount shall be reviewed at the end of each season of Program and may be adjusted at that time by the Athletic Director, subject to recommendation, review, and approval pursuant to LSU personnel policies. However, in no event will EMPLOYEE’S Base Salary be reduced as a result of any such review.
6. **Supplemental Compensation.**
- A. In addition to the salary described above, in each contract year EMPLOYEE may receive Supplemental Compensation in an amount not to exceed Ten Thousand and

No/100 (\$10,000.00) dollars contingent on EMPLOYEE appearing on or participating in, as requested, University sanctioned television, radio and internet programs concerning LSU and the Team. The amount of Supplemental Compensation payable to EMPLOYEE shall be based on the number of radio, television, and internet programs in which EMPLOYEE participates or appears and shall be determined by the Athletic Director in his sole discretion. Any amount earned by EMPLOYEE pursuant to this provision shall be considered earned on the date(s) on which Employee appears on or participates in the television, radio, and internet programs and shall be paid in a single payment within 30 days of the last game played by Team in its season, including any post-season play.

- B. Without the prior written approval of the President, EMPLOYEE shall not appear on, or in, any radio, television, or internet programs or other electronic medium other than those produced or sponsored by LSU, except routine news media interviews for which no compensation is received. EMPLOYEE shall not appear in or make any commercial or make any commercial endorsement without the prior written approval of the President and the Athletic Director. Such approval shall not be unreasonably withheld.

- C. While employed under this Agreement, EMPLOYEE will earn and receive Supplemental Compensation during each calendar year of this Agreement in the following annualized amounts payable in twelve (12) equal monthly installments on LSU's regular monthly payroll date and pro-rated appropriately for partial years:

Seven Hundred Thousand and No/100 (\$700,000.00) Dollars– Effective April 1, 2016 through March 31, 2017.

Seven Hundred Fifty Thousand and No/100 (\$750,000.00) Dollars – Effective April 1, 2017 through March 31, 2018.

Eight Hundred Thousand and No/100 (\$800,000.00) Dollars – Effective April 1, 2018 through March 31, 2019.

7. **Incentive Compensation.**

A. **Post-Season Incentive Compensation.** In the event the Team participates in post-season game(s), EMPLOYEE may earn Post-Season Incentive Compensation as additional compensation for the extra services required of EMPLOYEE in the preparation for and participation in post-season play, in accordance with LSU's policies and procedures. The additional sum or sums, if payable, shall be considered earned only if EMPLOYEE is coaching Team on the date of the game at which a post-season goal is attained (or, for SEC Regular Season Champion, the date of the last SEC game in Team's sport played by any SEC team during the regular season) and shall be paid within sixty (60) days following the final post-season game in which Team participates. This Post-Season Incentive Compensation shall be in the amounts and for meeting the goals set forth in Schedule A, which is attached to and made a part of this Agreement. Post-Season Incentive Compensation may be payable from affiliated foundation funds, subject to approval of LSU and the affiliated foundation.

B. **Academic Incentive Compensation.** In the event LSU adopts policies and procedures providing for incentive payments to EMPLOYEE for attainment by the Team of certain academic performance goals, LSU will pay EMPLOYEE Academic Incentive Compensation in accordance with those policies and

procedures. The additional sum or sums, if payable, shall be considered earned on the date(s) set forth in such policies and procedures. More than one (1) academic incentive may be earned by EMPLOYEE during a single contract year; however, the total amount of Academic Incentive Compensation shall not exceed any cap established for such compensation in LSU's policies and procedures. Academic Incentive Compensation may be payable from affiliated foundation funds, subject to approval of LSU and the affiliated foundation. To be eligible for such compensation, EMPLOYEE must be employed by LSU on the date on which the incentives are considered earned.

8. **Retirement and Fringe Benefits.** EMPLOYEE shall be entitled to participate in the retirement and fringe benefit programs available to all unclassified professional LSU employees, with contributions and benefit amounts (including state retirement benefits) based only upon the Base Salary Amount and any Post-Season Incentive Compensation and in accordance with the limitations of state retirement law. EMPLOYEE acknowledges that no retirement contribution shall be withheld from any Supplemental Compensation or Academic Incentive Compensation, and further that LSU will not, and is not obligated to, make any EMPLOYEE contributions based upon payments other than Base Salary Amount and any Post-Season Incentive Compensation. During the term of this Agreement and in accordance with applicable LSU policy and applicable law, EMPLOYEE will also receive the following benefits, part or all of which may be payable from affiliated foundation funds, subject to approval of LSU and the affiliated foundation:
 - A. Membership(s) in a social club, such as the University Club of Baton Rouge, provided that: (i) monthly dues shall be payable from affiliated foundation funds,

subject to approval of such affiliated foundation which shall not be unreasonably withheld; (ii) business-related (non-personal) expenses incurred in accordance with LSU and foundation policy will be reimbursed from affiliated foundation funds; and (iii) EMPLOYEE shall be responsible for payment of all personal charges;

B. Mobile communications device and service for business purposes; and

C. (i) An annual automobile allowance in an amount of \$800 per month or, to the extent consistent with state ethics law, use of courtesy vehicle(s) provided by dealership(s); and (ii) related automobile insurance reimbursed from affiliated foundation funds.

9. Additional Revenue.

Subject to compliance with Governing Athletics Regulations, including but not limited to current NCAA Bylaws 11.2 and 11.3, *et seq.*, and LSU's PM-11, EMPLOYEE may earn or receive other revenue ("Additional Revenue") while employed by LSU, including sponsoring or working with sports camps or clinics, provided, however, that EMPLOYEE shall obtain prior written approval, which approval shall not be unreasonably withheld, from the President before engaging in any commercial or private venture, including the use of EMPLOYEE's name by any commercial, public or private entity. EMPLOYEE shall report annually to the President and the Athletic Director on January 31st, in writing, in compliance with NCAA Bylaw 11.2.2 and 11.2.2.1, and any applicable LSU policy, all income from sources other than LSU or affiliated foundation(s), and LSU shall have reasonable access to all records of EMPLOYEE to verify this report. Except as provided in this Section 9, LSU does not guarantee any amount of Additional Revenue.

10. **Sports Camps.** Subject to Governing Athletics Regulations and Athletic Department guidelines, rules and regulations, EMPLOYEE may operate or work at sports camps/clinics at LSU. LSU does not guarantee or provide any supplemental compensation or additional income to EMPLOYEE from operation of sports camps/clinics. EMPLOYEE shall not be permitted to sell, assign, lease, donate or otherwise transfer any ownership, assets or interests in such a camp or clinic to any other person or entity, without the prior written approval of the President.

11. **Assignment and Retirement Benefits.**

Sums, if any, paid or authorized under Section 6 (Supplemental Compensation), 7.B (Academic Incentive Compensation), 8 (Retirement and Fringe Benefits), 9 (Additional Revenue), and 10 (Sports Camps) of this Agreement shall not be considered “base pay,” “earned compensation,” or “earnable compensation” as such terms are defined in Louisiana Revised Statutes 11:403 and 11:701, or other applicable Louisiana retirement laws, and shall not be included as compensation for the purpose of computation of retirement system contributions by EMPLOYEE or LSU or in the computation of retirement benefits payable to EMPLOYEE. Only the Base Salary Amount and any Post Season Incentive Compensation earned pursuant to Section 7.A shall be considered for the purpose of computation of retirement system contributions by EMPLOYEE or by LSU or in the computation of benefits, all subject to the limitations of state retirement law.

12. **Termination.** This Agreement may be terminated by the parties as follows:

A. **Termination by LSU for Cause.** This Agreement may be terminated for cause by LSU, acting through the President, at any time prior to its expiration, upon written

notice to EMPLOYEE. In the event of termination for cause, EMPLOYEE's Base Salary Amount, Supplemental Compensation (if any), and all other compensation and benefits provided for in this Agreement shall terminate on the termination date, and LSU shall not thereafter be liable to EMPLOYEE for any sums or damages other than compensation earned prior to the termination date. The termination date shall be the date on which notice of termination is given, or on such later date as may be set forth by LSU in the notice of termination.

Any decision as to the existence of cause for termination shall not be made arbitrarily or capriciously by LSU, and EMPLOYEE will be afforded a reasonable opportunity to present LSU, through the President and Athletic Director, with facts or information relevant to the stated cause(s) for termination.

For purposes of this Section, "cause" for termination shall include but not be limited to the following:

- (1) Committing a material violation of Governing Athletics Regulations, or failing promptly to report any known or reasonably suspected material violation by another person to the Athletic Director and the Associate Athletic Director for Compliance;
- (2) Committing or being convicted of either: (i) any felony; or (ii) any misdemeanor involving gambling, drugs, or alcohol;
- (3) Engaging in serious misconduct which: (i) displays a continual, serious disrespect or continual, serious disregard for the mission of LSU; (ii) brings EMPLOYEE into substantial public disrepute sufficient to materially impair EMPLOYEE's ability to

perform the obligations contained herein without adverse impact on the Team or Program; or (iii) constitutes moral turpitude or breaches the high moral and ethical standards applicable to EMPLOYEE as a visible representative of LSU;

- (4) Unreasonably refusing or repeatedly failing to perform any duties imposed upon EMPLOYEE herein (including, but not limited to, those duties and responsibilities set forth in Section 3 of this Agreement), or failing to perform the same to the best of EMPLOYEE's reasonable ability, after written notice to EMPLOYEE of LSU's reasonable expectation;
- (5) Knowingly committing material or repeated violations of any provision of this Agreement, provided said initial violations are not cured within ten (10) days of EMPLOYEE's receipt of written notice of the same;
- (6) Prolonged absence from LSU without its consent, which will not unreasonably be withheld;
- (7) (i) Committing fraud in the performance of any duties and responsibilities herein, including, but not limited to, fraud in the preparation, falsification, or alteration of documents or records of LSU, the NCAA, or the SEC, or documents or records pertaining to any recruit or student athlete, including without limitation transcripts, eligibility forms, and compliance reports; or (ii) counseling, instructing, encouraging, or knowingly permitting any other person to commit such fraud;
- (8) (i) Failing to respond accurately and fully within a reasonable time to any reasonable requests or inquiry relating to the performance of any duties herein or during any prior employment at any other institution of higher learning, which request or inquiry is propounded by LSU, the NCAA, the SEC or any other

governing body having supervision over the athletic programs of LSU or such other institution of higher education, or required by law or Governing Athletics Regulations; or (ii) counseling, instructing, encouraging, or knowingly and intentionally permitting any other person to fail to so respond;

- (9) (i) Participating in any gambling, bookmaking, wagering, or betting involving any athletic contest whether by soliciting, placing, or accepting a bet or wager or through a bookmaker, a pool, or any other method of gambling; or (ii) counseling, instructing, encouraging, or knowingly and intentionally permitting any student athlete or other individual under or subject to EMPLOYEE's control, authority, or supervision to participate in such activity;
- (10) (i) Furnishing any information or data, other than information or data provided to the general public through press conferences, news releases, and the like, relating in any manner to any intercollegiate sport or any student athlete to any individual whom EMPLOYEE knows (or has constructive knowledge) to be a gambler, bettor, or bookmaker, or an agent of any such person; or (ii) counseling, instructing, or encouraging any student athlete or other individual under EMPLOYEE's control, authority, or supervision to furnish such information or data;
- (11) Using or consuming alcoholic beverages or controlled substances, steroids, or other drugs or chemicals to such degree and for such appreciable period as to substantially impair EMPLOYEE's ability to perform the duties herein;
- (12) Selling, purchasing, using, or possessing any controlled substances, steroids, or other drugs or chemicals, the sale, purchase, use, or possession of which by

EMPLOYEE is prohibited by law or Governing Athletics Rules. The provisions of this subsection do not prohibit the use or possession of substances or drugs lawfully prescribed by a healthcare provider, and used in accordance therewith;

- (13) Knowingly encouraging or permitting the sale, purchase, use, or possession by any student athlete or other individual under EMPLOYEE's control, authority, or supervision of any controlled substances, steroids, or other drugs or chemicals, the sale, purchase, use, or possession of which by such person is prohibited by law or Governing Athletics Rules;
- (14) (i) Failing to reasonably cooperate in the investigation and enforcement of Governing Athletics Regulations; or (ii) counseling, instructing, or encouraging any other person to fail to cooperate in such investigation and enforcement;
- (15) Subject to any right of administrative appeal permitted or granted to EMPLOYEE by the NCAA or SEC, the making or rendition of a finding or determination by the NCAA, SEC, or any commission, committee, council, or tribunal of the same, of any major or repetitive violations by EMPLOYEE of NCAA or SEC rules, or of any such major or repetitive violations by others under the direct supervision of EMPLOYEE which were knowingly and intentionally permitted, encouraged, or condoned by EMPLOYEE, or about which violations EMPLOYEE knew and should have acted reasonably to prevent, limit, or mitigate (it is recognized that this sub-section includes findings or determinations of violations during employment of EMPLOYEE at any other institution of higher education); or

- (16) Failing to report promptly to the Athletic Director and the Associate Athletic Director for Compliance any material violations of Governing Athletics Regulations involving the Team of which EMPLOYEE has actual knowledge.

B. Termination by LSU Without Cause.

- (1) LSU shall have the right to terminate this Agreement without cause upon written notice to EMPLOYEE. In such event, LSU will pay EMPLOYEE liquidated damages, in lieu of any and all compensation or sums otherwise due under the terms of this Agreement, and in lieu of any and all other legal remedies or equitable relief as detailed below. In the event of termination by LSU without cause, EMPLOYEE's Base Salary Amount, Supplemental Compensation (if any), Fringe Benefits, and all other compensation and benefits provided for in this Agreement shall terminate on the termination date, and LSU shall not thereafter be liable to EMPLOYEE for any sums or damages other than the liquidated damages provided for herein and any compensation earned pursuant to this Agreement prior to the termination date. The termination date shall be the date on which written notice of termination is given, or on such later date as may be set forth by LSU in the written notice of termination.
- (2) Liquidated damages under this Section 12.B will be the Base Salary Amount and the Supplemental Compensation Amount for the remaining term of this Agreement, including any extended term. A partial year shall be prorated.
- (3) Liquidated damages under this Section 12.B will be paid in equal monthly installments over a period of time equal to the amount of time then remaining in the term of this Agreement, including any extended term.

- (4) In the event of termination by LSU without cause, the amount of liquidated damages owed by LSU under this Section 12.B shall be reduced and extinguished by and to the extent of any compensation EMPLOYEE earns, receives, or is entitled to receive from the termination date until LSU's obligation pursuant to this Section 12.B to EMPLOYEE terminates or ceases to exist. EMPLOYEE shall exercise due diligence and good faith in seeking other athletically-related employment as soon as practicable at a prevailing market salary resulting from arm's length negotiations. In the event EMPLOYEE obtains other employment, EMPLOYEE will notify LSU and provide any and all documentation requested by LSU to determine the amount of compensation received by EMPLOYEE and the amount of offset due to LSU.
- (5) The parties have bargained for this liquidated damages provision, giving consideration to the following: This is a contract for personal services. The parties recognize that termination of this Agreement by LSU prior to its expiration by lapse of term would cause EMPLOYEE to lose the salary, supplemental compensation, fringe benefits, certain other LSU-provided benefits, and possibly other income and benefits provided by third parties, which damages are impossible to determine with certainty. As such, the damages to be suffered by EMPLOYEE in the event of a termination of this Agreement by LSU without cause are difficult to presently and accurately estimate. In addition, the parties expressly agree that all liquidated damages provided for herein are not in any way a donation or a penalty, but rather are a good faith estimate of damages that will be incurred in the event of termination.

C. Termination by EMPLOYEE Without Cause.

- (1) EMPLOYEE shall have the right to terminate this Agreement without cause upon written notice to LSU. In the event EMPLOYEE terminates this Agreement without cause, EMPLOYEE will pay LSU liquidated damages, in lieu of any and all other legal remedies or equitable relief. In the event of termination by EMPLOYEE without cause, EMPLOYEE's Base Salary Amount, Supplemental Compensation (if any), Fringe Benefits, and all other compensation and benefits provided for in this Agreement shall terminate on the termination date which, unless otherwise agreed to in writing by LSU and EMPLOYEE, shall be the earlier of: (i) the date on which EMPLOYEE provides written notice of termination to LSU; (ii) the date on which EMPLOYEE accepts employment from another employer; or (iii) the date on which EMPLOYEE performs any work or services of any kind or nature whatsoever on behalf of or for the benefit of another employer. EMPLOYEE shall be obligated and hereby agrees to provide LSU written notice of termination within twenty-four (24) hours of accepting employment, whether verbally or in writing, with another employer. LSU shall not thereafter be liable to EMPLOYEE for any sums or damages other than any compensation earned pursuant to this Agreement prior to the termination date.
- (2) Liquidated damages under this Section 12.C shall be (i) fifty 50% percent of all remaining guaranteed Base Salary and Supplemental Compensation due under the Agreement on the termination date if EMPLOYEE accepts employment in a non-head coaching position with another Southeastern Conference football program or a Division I-A Football Bowl Subdivision program within a 500 mile radius of

LSU; or (ii) twenty (20%) percent of all remaining guaranteed Base Salary and Supplemental Compensation due under the Agreement on the termination date if EMPLOYEE terminates this Agreement without cause for any non-head coaching employment or reason other than that defined in Section 12(C)(2)(i), above. EMPLOYEE shall have the option to pay such amount in a lump sum or in equal monthly installments over a period of time equal to the amount of time then remaining in the Agreement, including any extended term. EMPLOYEE must notify LSU in writing of the payment option he elects on or before the date the first monthly installment would be due. If EMPLOYEE elects the lump sum option, payment in full shall be due on or before sixty (60) days after the termination date. If EMPLOYEE elects to pay in monthly installments, each installment shall be due on or before the last day of each remaining month in the Agreement. EMPLOYEE shall not owe LSU any liquidated damages if EMPLOYEE terminates this Agreement to accept a collegiate or National Football League head coaching position or an offensive coordinator position in the National Football League.

- (3) The parties have bargained for this liquidated damages provision, giving consideration to the following: This is a contract for personal services. The parties recognize that termination of this Agreement by EMPLOYEE prior to its expiration by lapse of term, including any extended term, would cause LSU to incur administrative, recruiting, and resettlement costs in obtaining a replacement for EMPLOYEE's position with Team, in addition to potentially increased compensation costs and loss of ticket revenues, loss of recruits or current student-athletes, and intangible damages such as damages to LSU and/or the Program's

reputation and goodwill, which damages are impossible to determine with any certainty. EMPLOYEE recognizes that his promise to work for LSU until this Agreement's expiration by lapse of term (including any extended term) is an essential consideration of and a material inducement for LSU's decision to employ him in the position described in Section 2, above. EMPLOYEE also recognizes that LSU is making a highly valuable investment in his continued employment by entering into this Agreement and its investment would be lost or diminished were he to resign or otherwise terminate his employment with LSU prior to the End Date (including any extended term). The payment owed pursuant to this liquidated damages provision is to reimburse LSU for expenses resulting from EMPLOYEE's early resignation or termination, including but not limited to: (i) searching for, recruiting and hiring a replacement for EMPLOYEE, (ii) relocating a replacement employee, and (iii) buying out the previous contract, if applicable, of a replacement employee. EMPLOYEE expressly agrees that the amount of liquidated damages provided for herein is a reasonable approximation of the harm that LSU will incur in the event of such early termination by EMPLOYEE. In addition, the parties expressly agree that all liquidated damages provided for herein are not in any way a donation or a penalty, but rather are a good faith estimate of damages that will be incurred in the event of termination.

- (4) Unless notice of termination under this Section 12 has been given by either party, neither EMPLOYEE nor EMPLOYEE's agent or representative shall, under any circumstances, discuss or negotiate directly or indirectly prospective employment with any other institution of higher education, professional athletic team, or other

athletically-related (including media and sports marketing) prospective employer without giving at least 24 hours prior written notice to the Athletic Director.

D. Suspension or Other Disciplinary Action.

- (1) In lieu of termination for cause, and apart from any rights it may have under Section 12.A, LSU may impose disciplinary sanctions less severe than termination upon EMPLOYEE, up to and including suspension or leave without pay for a period no longer than ninety (90) days for any act or omission which would be grounds for termination for cause. Imposition of such sanctions shall be at the discretion of LSU, which shall not be exercised arbitrarily or capriciously.
- (2) LSU may suspend EMPLOYEE for an indefinite period during any investigation by LSU, another governmental entity, or the NCAA or SEC to determine whether EMPLOYEE has violated any laws or Governing Athletics Regulations. During such suspension, EMPLOYEE shall receive only the Base Salary Amount, and shall not be entitled to receive any other benefits, compensation or remuneration set forth in this Agreement for the period of such suspension. If the matter giving rise to the suspension is finally resolved completely in favor of EMPLOYEE, and does not otherwise represent an independent basis for termination herein for cause, LSU shall pay or make available to EMPLOYEE the benefits and other compensation herein otherwise payable to EMPLOYEE during the period of suspension. Any such benefits which are payable pursuant to this Agreement by an affiliated foundation shall only be paid by such affiliated foundation, subject to its approval. Suspension under this sub-section shall not be considered a waiver of nor shall it limit any rights of LSU to terminate EMPLOYEE for cause.

(3) EMPLOYEE shall be subject to disciplinary or corrective action by the NCAA or SEC for any violation of NCAA or SEC regulations, respectively. Such action by the NCAA or the SEC shall not preclude or in any manner affect LSU's right to take such other corrective or disciplinary action as it deems necessary or proper, including termination for cause.

E. **Termination by Death or Disability.** In the event of the death of EMPLOYEE or the incapacity of EMPLOYEE to perform the obligations described in this Agreement with or without reasonable accommodation by reason of illness or some other occurrence beyond the control of either party, and such inability to perform has continued or will continue indefinitely or beyond a reasonable period of time, which shall not be less than sixty (60) days, unless otherwise mutually agreed to by the parties in writing, this Agreement shall terminate as a termination with cause and all future obligations between the parties shall cease upon the termination date reasonably established by LSU, unless otherwise required by law.

F. **Waiver of Claims.** The financial consequences of termination of this Agreement or suspension herein are exclusively set forth herein. Therefore, with the sole exception of payments required by this Agreement, in any instance of termination for cause or without cause, or suspension or other disciplinary sanction effected in accordance with the procedures established in this Agreement, neither EMPLOYEE nor LSU shall be entitled to receive, and each hereby waives any claim against the other, and their respective board members, officers, directors, agents, employees, successors, and personal representatives for consequential damages by reason of any alleged economic loss, including without limitation loss

of collateral income, deferred income, loss of earning capacity, loss of business opportunity, loss of perquisites, loss of fees from speaking, camps or other outside activity, or expectation income, or damages allegedly sustained by reason of alleged humiliation or defamation or other non-compensatory and compensatory damages and attorney's fees resulting from the fact of termination, the public announcement thereof, or the release by LSU or EMPLOYEE of information or documents required by law. EMPLOYEE acknowledges that in the event of either termination of this Agreement for cause, without cause, or otherwise, or suspension or other disciplinary sanction effected in accordance with the procedures established in this Agreement, EMPLOYEE shall have no right to occupy the position set forth in Section 2, above, and that EMPLOYEE's sole remedies are provided herein and shall not extend to injunctive relief. EMPLOYEE further acknowledges and agrees that EMPLOYEE is not eligible for and will not be considered for or granted tenure by LSU.

- G. **Termination by Departure of Head Coach.** Notwithstanding any provision of, and in addition to any other causes for termination set forth in this Agreement, in the event that the current Head Coach of Team ceases to hold such position for any reason at the conclusion of the 2017 regular season or thereafter, LSU shall have the option, in its sole discretion, to terminate this Agreement effective six (6) months after the last date on which the current Head Coach of Team holds such position, or on such earlier date as is mutually agreed between EMPLOYEE and LSU, and LSU shall not thereafter be liable to EMPLOYEE for any sums or

damages other than any compensation earned pursuant to this Agreement prior to such termination date.

Notwithstanding any provision of, and in addition to any other causes for termination set forth in this Agreement, in the event that the current Head Coach of Team ceases to hold such position for any reason prior to the conclusion of the 2017 regular season, LSU shall have the option, in its sole discretion, to terminate this Agreement on the later of: (i) six (6) months after the last date on which the current Head Coach of Team holds such position; or (ii) May 31, 2018.

13. **Retention and Return of all Materials, Records, and Other Items.** All documents, records, or materials, including without limitation personnel records, recruiting records, team information, films, statistics, or any other material or data furnished to EMPLOYEE by LSU or developed by EMPLOYEE on behalf of or at the expense of LSU or otherwise in connection with LSU's employment of EMPLOYEE are and shall remain the sole and confidential property of LSU. EMPLOYEE shall be entitled to retain a copy of game plans, self-scout reports and cut ups developed during the term of this Agreement. Within ten (10) days following the expiration or termination of this Agreement, EMPLOYEE shall cause any such materials in EMPLOYEE's possession or control to be delivered to LSU. At the same time, EMPLOYEE shall return to LSU all credit cards, keys, computers, mobile communication devices and other items belonging to LSU which were issued to or are in the possession of EMPLOYEE.
14. **Entire Contract.** This Agreement, including Schedule A, constitutes and expresses the entire agreement and understanding of the parties concerning the employment of

EMPLOYEE by LSU and shall, upon the effective date hereof, supersede any other oral or written agreements between the parties. There are no oral or other agreements, understandings, promises, or representations between the parties affecting this Agreement. Both parties have relied solely on their own respective judgments in entering into this agreement, with full opportunity to seek advice of competent counsel. It shall be construed, if necessary, without reference to the party that was the principal drafter of the Agreement.

15. **Amendments to Contract.** This Agreement may be amended only by a written instrument duly approved by LSU through its designated representatives and accepted by EMPLOYEE, such approval and acceptance to be acknowledged in writing. Except where expressly indicated in this Agreement, the written approval of the LSU Board of Supervisors shall be required to amend or waive any terms or conditions set forth herein. EMPLOYEE expressly acknowledges that it would be unreasonable to rely upon any oral representations, or any representations made by anyone other than the particular LSU representative(s) authorized by this Agreement, that purport to amend or waive any terms of this Agreement.
16. **Severability.** If any provision of this Agreement shall be deemed invalid or unenforceable, either in whole or in part, this Agreement shall be deemed amended to delete or modify, as necessary, the offending provision or to alter the bounds thereof in order to render it valid and enforceable.
17. **No Waiver of Default.** No waiver by the parties hereto of any default or breach of any covenant, term or condition of this Agreement shall be deemed to be a waiver of any other default or breach of the same or any other covenant, term or condition contained herein.

18. **Sovereign Immunity Not Waived.** It is expressly agreed and understood between the parties that nothing contained herein shall be construed to constitute a waiver or relinquishment by LSU of any rights to claim such exemptions, privileges and immunities as may be provided by law.
19. **“Force Majeure” Clause.** Neither party shall be considered in default of performance of any obligations under this Agreement if such performance is prevented or delayed by Force Majeure. "Force Majeure" shall be understood to be any cause which is beyond the reasonable control of the party affected and which is forthwith, by notice from the party affected, brought to the attention of the other party, including but not limited to war, hostilities, revolution, civil commotion, strike, lockout, epidemic, accident, fire, wind or flood or any requirement of law, legislative enactment, or executive order, or an act of God.
20. **Governing Laws.** This Agreement shall be enforced and construed in accordance with the laws of Louisiana. Any civil action to enforce this Agreement shall be brought in a state or federal court having subject matter and personal jurisdiction over the parties that is domiciled in East Baton Rouge Parish, Louisiana.

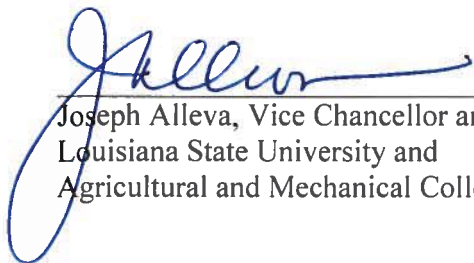
THE PARTIES hereto have executed this Agreement on the day, month and year first above written.

BOARD OF SUPERVISORS OF LOUISIANA
STATE UNIVERSITY AND AGRICULTURAL
AND MECHANICAL COLLEGE

By: _____ Date _____
F. King Alexander, President
Louisiana State University and
Agricultural and Mechanical College


Malcolm G. Cameron, III Date 2/29/16

RECOMMENDED:


Joseph Alleva, Vice Chancellor and Athletic Director
Louisiana State University and
Agricultural and Mechanical College

Daniel T. Layzell, Vice President for Finance and Administration/CFO
Louisiana State University and
Agricultural and Mechanical College

Schedule A – Supplemental Terms for Malcolm G. Cameron, III

This Schedule A supplements and further defines the provisions of the Employment Agreement dated February 29, 2016, entered into between LSU and Malcolm G. Cameron, III, to which it is attached (the “Agreement”). In the event of a direct and clear conflict between the other provisions of the Agreement and this Schedule A, the provisions of this Schedule A shall control.

1. Subject to the terms and conditions set forth in Section 7.A of the Agreement, EMPLOYEE shall receive Post-Season Incentive Compensation in the amounts, and based on attaining the goals, shown below. The maximum aggregate amount of Post-Season Incentive Compensation paid shall be \$125,000:

- | | | |
|----|--|-------------|
| a) | Western Division Representative SEC Championship Game | \$15,000 OR |
| | SEC Champions | \$25,000 |
| | AND the highest goal attained of any one of the following: | |
| b) | Non College Football Playoff (CFP) Bowl Participant | \$15,000 OR |
| c) | CFP Bowl Participant | \$25,000 OR |
| d) | CFP Semifinal Game Participant | \$50,000 OR |
| e) | CFP National Championship Game Participant | \$75,000 OR |
| f) | CFP National Champion | \$100,000 |

2. All other provisions of the Agreement remain unchanged.

Approved:

By: _____
F. King Alexander, President
Louisiana State University and
Agricultural and Mechanical College

By: 
Malcolm G. Cameron, III